## Section 1: 8-K (BANK OF THE OZARKS, INC. 8-K)

## UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION <br> WASHINGTON, DC 20549

## FORM 8-K <br> CURRENT REPORT

## Pursuant to Section 13 or 15(d) of the

 Securities Exchange Act of 1934Date of report (Date of earliest event reported): January 16, 2014
Bank of the Ozarks, Inc.
(Exact name of registrant as specified in its charter)

## Arkansas

(State or other jurisdiction of incorporation)

0-22759
(Commission File Number)
17901 Chenal Parkway, Little Rock, Arkansas
(Address of principal executive offices)

71-0556208
(IRS Employer Identification No.)
72223
(Zip Code)
(501) 978-2265
(Registrant's telephone number, including area code)
Not Applicable
(Former name or former address, if changed since last report)
Check the appropriate box below if the form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2.):
( ) Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
( ) Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
( ) Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
( ) Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## Results of Operations and Financial Condition.

The Registrant hereby furnishes its press release dated January 16, 2014 announcing Fourth Quarter and Full Year 2013 Earnings which is attached hereto as Exhibit 99.1 and incorporated herein by this reference.

See Item 2.02. Results of Operations and Financial Condition.

## Item 9.01

Financial Statements and Exhibits.
(d) Exhibits: The following exhibit is being furnished to this current report on Form 8-K.
99.1 Press Release dated January 16, 2014: Bank of the Ozarks, Inc. Announces Fourth Quarter and Full Year 2013 Earnings

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.
(Registrant)

Date: January 16, 2014

| /s/ Greg L. McKinney |
| :--- |
| Greg L. McKinney |
| Chief Financial Officer |
| and Chief Accounting Officer |

## Exhibit No.

## Document Description

99.1

Press Release dated January 16, 2014: Bank of the Ozarks, Inc. Announces Fourth Quarter and Full Year 2013 Earnings
(Back To Top)

## Section 2: EX-99.1 (EXHIBIT 99.1)

Exhibit 99.1

## Bank of the Ozarks, Inc. Announces Fourth Quarter and Full Year 2013 Earnings

LITTLE ROCK, Ark.--(BUSINESS WIRE)--January 16, 2014--Bank of the Ozarks, Inc. (NASDAQ:OZRK) today announced that net income for the fourth quarter of 2013 was $\$ 24.4$ million, an $18.1 \%$ increase from $\$ 20.7$ million for the fourth quarter of 2012. Diluted earnings per common share for the fourth quarter of 2013 were $\$ 0.66$, an $11.9 \%$ increase from $\$ 0.59$ for the fourth quarter of 2012.

For the full year of 2013 , net income totaled $\$ 87.1$ million, a $13.1 \%$ increase from $\$ 77.0$ million for the full year of 2012 . Diluted earnings per common share for 2013 were $\$ 2.41$, a $9.0 \%$ increase from $\$ 2.21$ for 2012.

The Company's results for 2013 included the July 31, 2013 acquisition of The First National Bank of Shelby ("FNB Shelby") in Shelby, North Carolina. This acquisition resulted in bargain purchase gain, net of acquisition and conversion costs, of approximately $\$ 0.2$ million after applicable taxes during the third quarter of 2013. The Company's results for the fourth quarter and full year of 2012 included bargain purchase gain, net of acquisition and conversion costs, of approximately $\$ 1.1$ million after applicable taxes as a result of the acquisition of Genala Banc, Inc. ("Genala").

The Company's annualized returns on average assets and average common stockholders' equity for the fourth quarter of 2013 were $2.02 \%$ and $15.73 \%$, respectively, compared to $2.15 \%$ and $16.99 \%$, respectively, for the fourth quarter of 2012 . Returns on average assets and average common stockholders' equity for the full year of 2013 were $2.04 \%$ and $15.60 \%$, respectively, compared to $2.04 \%$ and $16.80 \%$, respectively, for 2012.

Loans and leases, excluding loans covered by FDIC loss share agreements ("covered loans") and purchased loans not covered by loss share ("purchased non-covered loans"), were $\$ 2.63$ billion at December 31, 2013, a $24.4 \%$ increase from $\$ 2.12$ billion at December 31, 2012. Including covered loans and purchased non-covered loans, total loans and leases were $\$ 3.36$ billion at December 31, 2013, a $21.9 \%$ increase from $\$ 2.75$ billion at December 31, 2012.

In commenting on these results, George Gleason, Chairman and Chief Executive Officer, stated, "We are pleased to report our excellent fourth quarter results. Highlights of the quarter included stellar asset quality and another quarter of excellent loan and lease growth. Our capabilities to generate loan and lease growth have been clearly evident this year. Our balance of loans and leases outstanding, excluding covered loans and purchased non-covered loans, increased $\$ 110$ million in the quarter just ended and $\$ 517$ million for the full year of 2013. Our unfunded balance of closed loans increased $\$ 78$ million during the fourth quarter, growing to $\$ 1.21$ billion at December 31, 2013 compared to $\$ 1.13$ billion at September 30, 2013 and $\$ 769$ million at December 31, 2012."

Deposits were $\$ 3.72$ billion at December 31, 2013, a $19.9 \%$ increase compared to $\$ 3.10$ billion at December 31, 2012.

Total assets were $\$ 4.79$ billion at December 31, 2013, an $18.5 \%$ increase compared to $\$ 4.04$ billion at December 31, 2012.

Common stockholders' equity was $\$ 625$ million at December 31, 2013, a $23.1 \%$ increase from $\$ 508$ million at December 31, 2012. Book value per common share was $\$ 16.96$ at December 31, 2013, a $17.9 \%$ increase from $\$ 14.39$ at December 31, 2012. Changes in common stockholders' equity and book value per common share reflect earnings, dividends paid, stock option and stock grant transactions, stock consideration issued in connection with the Company's acquisitions and changes in the Company's mark-to-market adjustment for unrealized gains and losses on investment securities available for sale.

The Company's ratio of common stockholders' equity to total assets increased to $13.06 \%$ at December 31, 2013, compared to $12.57 \%$ at December 31, 2012. Its ratio of tangible common stockholders' equity to tangible total assets increased to $12.71 \%$ at December 31, 2013, compared to $12.31 \%$ at December 31, 2012. The calculation of the Company's ratio of tangible common stockholders' equity to tangible total assets and the reconciliation to generally accepted accounting principles ("GAAP") is included in the accompanying schedules to this press release.

## NET INTEREST INCOME

Net interest income for the fourth quarter of 2013 was $\$ 55.3$ million, an increase of $26.3 \%$ from $\$ 43.8$ million for the fourth quarter of 2012. Net interest margin, on a fully taxable equivalent ("FTE") basis, was $5.63 \%$ in the fourth quarter of 2013, a 21 basis point decrease from $5.84 \%$ in the fourth quarter of 2012, but an eight basis point increase from $5.55 \%$ in the third quarter of 2013. Average earning assets were $\$ 4.06$ billion in the fourth quarter of 2013, a $30.3 \%$ increase from $\$ 3.12$ billion in the fourth quarter of 2012.

Net interest income for the full year of 2013 was $\$ 193.5$ million, an $11.0 \%$ increase from $\$ 174.3$ million for the full year of 2012. The Company's net interest margin (FTE) for 2013 was $5.63 \%$, a 28 basis point decrease from $5.91 \%$ for 2012 . Average earning assets were $\$ 3.59$ billion for 2013 , a $16.0 \%$ increase from $\$ 3.09$ billion for 2012.

## NON-INTEREST INCOME

Non-interest income for the fourth quarter of 2013 was $\$ 18.6$ million, a $1.4 \%$ decrease from $\$ 18.8$ million for the fourth quarter of 2012. Results for the fourth quarter of 2012 included a pre-tax bargain purchase gain of $\$ 2.4$ million on the Genala acquisition.

Non-interest income for the full year of 2013 was $\$ 71.9$ million, a $14.4 \%$ increase from $\$ 62.9$ million for 2012. Results for the full year of 2013 included a pre-tax bargain purchase gain of $\$ 1.06$ million on the FNB Shelby acquisition, and results for the full year of 2012 included the pre-tax bargain purchase gain of $\$ 2.4$ million on the Genala acquisition.

Service charges on deposit accounts were a record $\$ 6.03$ million in the fourth quarter of 2013 , a $25.7 \%$ increase from $\$ 4.80$ million in the fourth quarter of 2012. Service charges on deposit accounts were a record $\$ 21.6$ million for the full year of 2013, an $11.6 \%$ increase from $\$ 19.4$ million for the full year of 2012.

Mortgage lending income was $\$ 0.97$ million in the fourth quarter of 2013, a decrease of $34.8 \%$ from $\$ 1.48$ million in the fourth quarter of 2012. Mortgage lending income was $\$ 5.63$ million for the full year of 2013, a $0.8 \%$ increase from $\$ 5.58$ million for 2012.

Trust income was a record $\$ 1.29$ million for the fourth quarter of 2013 , an increase of $38.9 \%$ from $\$ 0.93$ million for the fourth quarter of 2012 . Trust income was a record $\$ 4.10$ million for the full year of 2013 , an increase of $18.6 \%$ from $\$ 3.46$ million for 2012.

Income from accretion of the Company's FDIC loss share receivable, net of amortization of the Company's FDIC clawback payable, was $\$ 0.90$ million in the fourth quarter of 2013, a decrease of $32.6 \%$ from $\$ 1.34$ million in the fourth quarter of 2012. For the full year of 2013, income from accretion of the Company's FDIC loss share receivable, net of amortization of the Company's FDIC clawback payable, was $\$ 7.17$ million, a decrease of $2.8 \%$ from $\$ 7.38$ million in 2012.

Other income from loss share and purchased non-covered loans was $\$ 4.83$ million in the fourth quarter of 2013 compared to $\$ 3.19$ million in the fourth quarter of 2012. Other income from loss share and purchased non-covered loans was $\$ 13.2$ million for the full year of 2013 compared to $\$ 10.6$ million in 2012.

Net gains on sales of other assets were $\$ 1.80$ million in the fourth quarter of 2013 compared to $\$ 2.43$ million in the fourth quarter of 2012. Net gains on sales of other assets were $\$ 9.39$ million for the full year of 2013 compared to $\$ 6.81$ million in 2012. The net gains on sales of other assets in each of these periods were primarily due to net gains on sales of foreclosed assets covered by FDIC loss share agreements.

## NON-INTEREST EXPENSE

Non-interest expense for the fourth quarter of 2013 was $\$ 34.7$ million, an increase of $16.2 \%$ from $\$ 29.9$ million for the fourth quarter of 2012. There were no acquisition and conversion costs in the fourth quarter of 2013, compared to $\$ 0.6$ million of such costs in the fourth quarter of 2012.

The Company's efficiency ratio for the fourth quarter of 2013 was $45.5 \%$ compared to $46.3 \%$ for the fourth quarter of 2012.

Non-interest expense for the full year of 2013 was $\$ 126.1$ million, an increase of $10.1 \%$ from $\$ 114.5$ million for 2012. Non-interest expense for 2013 included acquisition and conversion costs of approximately $\$ 1.4$ million, compared to $\$ 0.6$ million of such costs in 2012.

The Company's efficiency ratio for 2013 was $46.0 \%$ compared to $46.6 \%$ for 2012.

## ASSET QUALITY, CHARGE-OFFS AND ALLOWANCE

Loans, repossessions and foreclosed assets covered by FDIC loss share agreements, along with the related FDIC loss share receivable, are presented in the Company's financial reports with a carrying value equal to the net present value of expected future proceeds. At December 31, 2013, the carrying value of covered loans was $\$ 352$ million, foreclosed assets covered by loss share was $\$ 38$ million and the FDIC loss share receivable was $\$ 72$ million. At December 31, 2012, the carrying value of covered loans was $\$ 596$ million, foreclosed assets covered by loss share was $\$ 53$ million and the FDIC loss share receivable was $\$ 152$ million.

Purchased non-covered loans include a small volume of non-covered loans acquired in FDIC-assisted acquisitions and loans acquired in the Genala and FNB Shelby acquisitions. Purchased non-covered loans that contain evidence of credit deterioration on the date of purchase are initially recorded at fair value and are presented in the Company's financial reports with a carrying value equal to the net present value of expected future proceeds. Other purchased non-covered loans are initially recorded at fair value on the date of purchase and are presented in the Company's financial reports at their initial fair value, adjusted for subsequent advances, pay downs, amortization or accretion of any premium or discount on purchase, charge-offs and any other adjustments to carrying value. The carrying value of purchased non-covered loans was $\$ 373$ million at December 31, 2013 and $\$ 42$ million at December 31, 2012.

Excluding covered loans and purchased non-covered loans, nonperforming loans and leases as a percent of total loans and leases improved to $0.33 \%$ at December 31, 2013 compared to $0.43 \%$ at December 31, 2012 and $0.41 \%$ at September 30, 2013.

Excluding covered loans, purchased non-covered loans and foreclosed assets covered by loss share, nonperforming assets as a percent of total assets improved to $0.43 \%$ at December 31, 2013 compared to $0.57 \%$ at December 31, 2012 and $0.47 \%$ at September 30, 2013.

Excluding covered loans and purchased non-covered loans, the Company's ratio of loans and leases past due 30 days or more, including past due non-accrual loans and leases, to total loans and leases improved to $0.45 \%$ at December 31, 2013 compared to $0.73 \%$ at December 31, 2012 and $0.54 \%$ at September 30, 2013.

The Company's net charge-offs for the fourth quarter of 2013 were $\$ 1.6$ million compared to $\$ 2.5$ million for the fourth quarter of 2012. The Company's net charge-offs for the fourth quarter of 2013 included $\$ 0.9$ million for non-covered loans and leases and $\$ 0.7$ million for covered loans. The Company's net charge-offs for the fourth quarter of 2012 included $\$ 1.5$ million for non-covered loans and leases and $\$ 1.0$ million for covered loans. Net charge-offs for covered loans are reported net of applicable FDIC loss share receivable amounts.

The Company's annualized net charge-off ratio for its non-covered loans and leases was $0.12 \%$ for the fourth quarter of 2013 compared to $0.28 \%$ for the fourth quarter of 2012 and $0.09 \%$ for the third quarter of 2013. The Company's annualized net charge-off ratio for all loans and leases, including covered loans, was $0.18 \%$ for the fourth quarter of 2013 compared to $0.37 \%$ for the fourth quarter of 2012 and $0.19 \%$ for the third quarter of 2013.

The Company's net charge-offs for the full year of 2013 were $\$ 7.9$ million compared to $\$ 12.2$ million for 2012. The Company's net charge-offs for 2013 included $\$ 3.2$ million for non-covered loans and leases and $\$ 4.7$ million for covered loans. The Company's net charge-offs for 2012 included $\$ 6.0$ million for non-covered loans and leases and $\$ 6.2$ million for covered loans.

The Company's net charge-off ratio for its non-covered loans and leases was $0.13 \%$ for the full year of 2013 compared to $0.30 \%$ for 2012 . The Company's net charge-off ratio for all loans and leases, including covered loans, was $0.26 \%$ for 2013 compared to $0.46 \%$ for 2012 .

For the fourth quarter of 2013, the Company's provision for loan and lease losses was $\$ 2.9$ million, which included $\$ 2.2$ million for non-covered loans and leases and $\$ 0.7$ million for covered loans. For the fourth quarter of 2012, the Company's provision for loan and lease losses was $\$ 2.5$ million, which included $\$ 1.5$ million for non-covered loans and leases and $\$ 1.0$ million for covered loans.

For the full year of 2013, the Company's provision for loan and lease losses was $\$ 12.1$ million, which included $\$ 7.4$ million for non-covered loans and leases and $\$ 4.7$ million for covered loans. For the full year of 2012, the Company's provision for loan and lease losses was $\$ 11.7$ million, which included $\$ 5.5$ million for non-covered loans and leases and $\$ 6.2$ million for covered loans.

The Company's allowance for loan and lease losses was $\$ 42.9$ million at December 31, 2013, compared to $\$ 38.7$ million at December 31, 2012, and $\$ 41.7$ million at September 30, 2013. The Company had no allowance for covered loans or purchased non-covered loans at December 31, 2013 or 2012 or September 30, 2013. The Company's allowance for loan and lease losses as a percentage of total loans and leases, excluding covered loans and purchased non-covered loans, was $1.63 \%$ at December 31, 2013, compared to 1.83\% at December 31, 2012, and $1.65 \%$ at September 30, 2013.

## PROPOSED TRANSACTION

On December 9, 2013, the Company entered into a definitive agreement and plan of merger with Bancshares, Inc. ("Bancshares") in Houston, Texas, pursuant to which the Company expects to acquire all of the outstanding common stock of Bancshares in a cash transaction valued at approximately $\$ 23$ million, subject to potential adjustments. Bancshares, through its wholly-owned bank subsidiary, OMNIBANK, N.A., operates eight offices in Houston, Austin, Cedar Park, Lockhart and San Antonio, Texas. OMNIBANK, N.A. was established in 1954 and, at September 30, 2013, had approximately $\$ 301$ million in total assets, $\$ 169$ million in loans and $\$ 269$ million in deposits. Completion of the transaction is subject to certain closing conditions, including customary regulatory approvals and approval of the shareholders of Bancshares.

## CONFERENCE CALL

Management will conduct a conference call to review announcements made in this press release at 10:00 a.m. CST (11:00 a.m. EST) on Friday, January 17, 2013. The call will be available live or in recorded version on the Company's website www.bankozarks.com under "Investor Relations" or interested parties calling from locations within the United States and Canada may call 1-888-299-7209 up to ten minutes prior to the beginning of the call and ask for the Bank of the Ozarks conference call. A recorded playback of the entire call will be available on the Company's website or by telephone by calling 1-888-203-1112 in the United States and Canada or 719-457-0820 internationally. The passcode for this telephone playback is 3160313. The telephone playback will be available for one week following the call, and the website recording of the call will be available for 12 months.

## NON-GAAP FINANCIAL MEASURES

This press release contains certain non-GAAP capital ratios. The Company's management uses these non-GAAP financial measures as the principal measure of the strength of its capital. These measures typically adjust GAAP financial measures to exclude intangible assets. Since the presentation of these GAAP financial measures and their impact differ between companies, management believes presentations of these nonGAAP financial measures provide useful supplemental information that is essential to a proper understanding of the financial results of the Company's core businesses. These non-GAAP disclosures should not be viewed as a substitute for financial results determined in accordance with GAAP, nor are they necessarily comparable to non-GAAP performance measures that may be presented by other companies. Reconciliations of GAAP to non-GAAP disclosures are included in the table at the end of this release.

## FORWARD LOOKING STATEMENTS

This release and other communications by the Company contain "forward looking statements" regarding the Company's plans, expectations, thoughts, beliefs, estimates, goals and outlook for the future that are intended to be covered by the Private Securities Litigation Reform Act of 1995. Forward-looking statements are based on management's expectations as well as certain assumptions and estimates made by, and information available to, management at the time. Those statements are subject to certain risks, uncertainties and other factors that may cause actual results to differ materially from those projected in such forward looking statements. These risks, uncertainties, and other factors include, but are not limited to: potential delays or other problems implementing the Company's growth and expansion strategy including delays in identifying sites, hiring or retaining qualified personnel, obtaining regulatory or other approvals, obtaining permits and designing, constructing and opening new offices; the ability to enter into and/or close additional FDIC-assisted or traditional acquisitions; problems with integrating or managing acquisitions; opportunities to profitably deploy capital; the ability to achieve growth in loans, leases and deposits, including growth from unfunded closed loans; the ability to generate future revenue growth or to control future growth in non-interest expense; interest rate fluctuations, including
changes in the yield curve between short-term and long-term interest rates; competitive factors and pricing pressures, including their effect on the Company's net interest margin; general economic, unemployment, credit market and real estate market conditions, and the effect of any such conditions on the creditworthiness of borrowers and lessees, collateral values, the value of investment securities and asset recovery values, including the value of the FDIC loss share receivable and related assets covered by FDIC loss share agreements; changes in legal and regulatory requirements; recently enacted and potential legislation and regulatory actions, including legislation and regulatory actions intended to stabilize economic conditions and credit markets, strengthen the capital of financial institutions, increase regulation of the financial services industry and protect homeowners or consumers; changes in U.S. government monetary and fiscal policy; possible further downgrade of U.S. Treasury securities; adoption of new accounting standards or changes in existing standards; and adverse results in current or future litigation as well as other factors identified in this press release or in Management's Discussion and Analysis under the caption "Forward Looking Information" contained in the Company's most recent Annual Report on Form 10-K for the year ended December 31, 2012 filed with the Securities and Exchange Commission and its most recent Quarterly Reports on Form 10-Q filed with the SEC. The Company disclaims any obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

## GENERAL INFORMATION

Bank of the Ozarks, Inc. common stock trades on the NASDAQ Global Select Market under the symbol "OZRK". The Company owns a statechartered subsidiary bank that conducts banking operations through 132 offices, including 66 Arkansas offices, 28 Georgia offices, 15 North Carolina offices, 14 Texas offices, four Florida offices, three Alabama offices and one office each in South Carolina and New York. The Company may be contacted at (501) 978-2265 or P.O. Box 8811, Little Rock, Arkansas 72231-8811. The Company's website is www.bankozarks.com.

## Income statement data:

Net interest income
Provision for loan and lease losses
Non-interest income
Non-interest expense
Net income available to common stockholders

## Common stock data:

Net income per share - diluted
Net income per share - basic
Cash dividends per share
Book value per share
Diluted shares outstanding (thousands)
End of period shares outstanding (thousands)

Balance sheet data at period end:
Assets
Loans and leases
Purchased loans not covered by loss share
Loans covered by loss share
Allowance for loan and lease losses
Foreclosed assets covered by loss share
FDIC loss share receivable
Investment securities
Goodwill
Other intangibles - net of amortization

## Deposits

Repurchase agreements with customers
Other borrowings
Subordinated debentures
Common stockholders' equity
Net unrealized gains (losses) on investment securities AFS included in common

| Quarters Ended December 31, |  |  |  |  | Years Ended December 31, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 | \% <br> Change |  | 2013 |  | 2012 | \% <br> Change |
| \$ | 55,282 | \$ | 43,771 | 26.3\% | \$ | 193,519 | \$ | 174,346 | 11.0\% |
|  | 2,863 |  | 2,533 | 13.0 |  | 12,075 |  | 11,745 | 2.8 |
|  | 18,592 |  | 18,848 | (1.4) |  | 71,937 |  | 62,860 | 14.4 |
|  | 34,728 |  | 29,891 | 16.2 |  | 126,069 |  | 114,462 | 10.1 |
|  | 24,398 |  | 20,667 | 18.1 |  | 87,135 |  | 77,044 | 13.1 |


| $\$$ | 0.66 | $\$$ | 0.59 | $11.9 \%$ | $\$$ | 2.41 | $\$$ |
| ---: | ---: | ---: | :--- | ---: | ---: | ---: | ---: |
| 0.66 |  | 0.59 | 11.9 |  | 2.42 |  | 2.21 |
| 0.21 | 0.14 | 50.0 |  | 0.72 |  | $9.0 \%$ |  |
|  |  | 14.39 | 17.9 |  | 16.96 | 14.39 | 17.9 |
|  | 16.96 |  |  | 36,201 | 34,888 |  |  |
| 37,150 | 35,096 |  | 36,856 | 35,272 |  |  |  |
| 36,856 | 35,272 |  |  |  |  |  |  |


| $\$ 4,787,068$ | $\$ 4,040,207$ |
| ---: | ---: |
| $2,632,565$ | $2,115,834$ |
| 372,723 | 41,534 |
| 351,791 | 596,239 |
| 42,945 | 38,738 |
| 37,960 | 52,951 |
| 71,854 | 152,198 |
| 669,384 | 494,266 |
| 5,243 | 5,243 |
| 13,915 | 6,584 |
| $3,717,027$ | $3,101,055$ |
| 53,103 | 29,550 |
| 280,895 | 280,763 |
| 64,950 | 64,950 |
| 624,958 | 507,664 |


| $18.5 \%$ | $\$ 4,787,068$ |
| :---: | ---: |
| 24.4 | $2,632,565$ |
| 797.4 | 372,723 |
| $(41.0)$ | 351,791 |
| 10.9 | 42,945 |
| $(28.3)$ | 37,960 |
| $(52.8)$ | 71,854 |
| 35.4 | 669,384 |
| - | 5,243 |
| 111.3 | 13,915 |
| 19.9 | $3,717,027$ |
| 79.7 | 53,103 |
| 0.1 | 280,895 |
| - | 64,950 |
| 23.1 | 624,958 |


| $\$ 4,040,207$ | $18.5 \%$ |
| ---: | :---: |
| $2,115,834$ | 24.4 |
| 41,534 | 797.4 |
| 596,239 | $(41.0)$ |
| 38,738 | 10.9 |
| 52,951 | $(28.3)$ |
| 152,198 | $(52.8)$ |
| 494,266 | 35.4 |
| 5,243 | - |
| 6,584 | 111.3 |
| $3,101,055$ | 19.9 |
| 29,550 | 79.7 |
| 280,763 | 0.1 |
| 64,950 | - |
| 507,664 | 23.1 |

Loan and lease, including covered loans and purchased non-covered loans, to deposit ratio

## Selected ratios:

Return on average assets*
Return on average common stockholders' equity*

| $2.02 \%$ | $2.15 \%$ | $2.04 \%$ | $2.04 \%$ |
| ---: | :---: | :---: | :---: |
| 15.73 | 16.99 | 15.60 | 16.80 |
| 12.87 | 12.68 | 13.09 | 12.13 |
| 5.63 | 5.84 | 5.63 | 5.91 |
| 45.55 | 46.25 | 46.00 | 46.58 |
| 0.12 | 0.28 | 0.13 | 0.30 |
| 0.33 | 0.43 | 0.33 | 0.43 |
| 0.43 | 0.57 | 0.43 | 0.57 |
| 1.63 | 1.83 | 1.63 | 1.83 |

## Other information:

Non-accrual loans and leases(2)

| $\$ 8,737$ | $\$$ | 9,109 | $\$$ | 8,737 | $\$$ |
| ---: | ---: | ---: | ---: | ---: | ---: |
| - | - | - | 9,109 |  |  |
| - | - | - | - |  |  |
| 11,851 | 13,924 |  | 11,851 | 13,924 |  |
| 46,179 | 38,463 |  | 46,179 | 38,463 |  |

Accruing loans and leases - 90 days past due(2)
Troubled and restructured loans and leases(2)
ORE and repossessions(2)
46,179 38,463
46,179 38,463
Impaired purchased non-covered loans
*Ratios for interim periods annualized based on actual days.
(1) Excludes covered loans and net charge-offs related to covered loans.
(2) Excludes purchased non-covered loans, covered loans and covered foreclosed assets, except for their inclusion in total assets.

## Earnings Summary:

Net interest income
Federal tax (FTE) adjustment
Net interest income (FTE)
Provision for loan and lease losses
Non-interest income
Non-interest expense
Pretax income (FTE)
FTE adjustment
Provision for income taxes
Noncontrolling interest
Net income available to common stockholders
Earnings per common share - diluted

## Non-interest Income:

Service charges on deposit accounts
Mortgage lending income
Trust income
Bank owned life insurance income
Accretion of FDIC loss share receivable, net of amortization of FDIC clawback payable
Other income from loss share and purchased non-covered loans, net
Gains (losses) on investment securities
Gains on sales of other assets
Gains on merger and acquisition transactions Other

Total non-interest income

## Non-interest Expense:

Salaries and employee benefits

Bank of the Ozarks, Inc. Supplemental Quarterly Financial Data (Dollars in Thousands, Except Per Share Amounts)

Unaudited

| 3/31/12 | 6/30/12 | 9/30/12 |  | /31/12 | 3/31/13 | 6/30/13 | 9/30/13 | 12/31/13 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ 43,833 | \$ 42,298 | \$ 44,444 | \$ | 43,771 | \$ 44,139 | \$ 43,465 | \$ 50,633 | \$ 55,282 |
| 2,288 | 2,151 | 2,087 |  | 2,009 | 2,020 | 2,076 | 2,161 | 2,372 |
| 46,121 | 44,449 | 46,531 |  | 45,780 | 46,159 | 45,541 | 52,794 | 57,654 |
| $(3,076)$ | $(3,055)$ | $(3,080)$ |  | $(2,533)$ | $(2,728)$ | $(2,666)$ | $(3,818)$ | $(2,863)$ |
| 13,810 | 15,710 | 14,491 |  | 18,848 | 16,357 | 18,987 | 18,000 | 18,592 |
| $(28,607)$ | $(27,282)$ | $(28,682)$ |  | $(29,891)$ | $(29,231)$ | $(29,901)$ | $(32,208)$ | $(34,728)$ |
| 28,248 | 29,822 | 29,260 |  | 32,204 | 30,557 | 31,961 | 34,768 | 38,655 |
| $(2,288)$ | $(2,151)$ | $(2,087)$ |  | $(2,009)$ | $(2,020)$ | $(2,076)$ | $(2,161)$ | $(2,372)$ |
| $(7,950)$ | $(8,584)$ | $(7,883)$ |  | $(9,519)$ | $(8,526)$ | $(9,506)$ | $(10,224)$ | $(11,893)$ |
| (1) | 5 | (15) |  | (9) | (11) | 8 | (33) | 8 |
| \$ 18,009 | \$ 19,092 | \$ 19,275 | \$ | 20,667 | \$ 20,000 | \$ 20,387 | \$ 22,350 | \$ 24,398 |
| \$ 0.52 | \$ 0.55 | \$ 0.55 | \$ | 0.59 | \$ 0.56 | \$ 0.57 | \$ 0.61 | \$ 0.66 |


| \$ 4,693 | \$ | 4,908 | \$ | 5,000 | \$ | 4,799 | \$ | 4,722 | \$ | 5,074 | \$ | 5,817 | \$ | 6,031 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1,101 |  | 1,328 |  | 1,672 |  | 1,483 |  | 1,741 |  | 1,643 |  | 1,276 |  | 967 |
| 774 |  | 888 |  | 865 |  | 928 |  | 883 |  | 865 |  | 1,060 |  | 1,289 |
| 576 |  | 567 |  | 598 |  | 1,027 |  | 1,083 |  | 1,104 |  | 1,179 |  | 1,164 |
| 2,305 |  | 2,035 |  | 1,699 |  | 1,336 |  | 2,392 |  | 2,481 |  | 1,396 |  | 901 |
| 1,983 |  | 3,197 |  | 2,270 |  | 3,194 |  | 2,155 |  | 3,689 |  | 2,484 |  | 4,825 |
| 1 |  | 402 |  | - |  | 55 |  | 156 |  | - |  | - |  | 4 |
| 1,555 |  | 1,397 |  | 1,425 |  | 2,431 |  | 1,974 |  | 3,110 |  | 2,501 |  | 1,801 |
| - |  | - |  | - |  | 2,403 |  | - |  | - |  | 1,061 |  | - |
| 822 |  | 988 |  | 962 |  | 1,192 |  | 1,251 |  | 1,021 |  | 1,226 |  | 1,610 |
| \$ 13,810 | \$ | 15,710 | \$ | 14,491 | \$ | 18,848 | \$ | 16,357 | \$ | 18,987 |  | 18,000 | \$ | 18,592 |

Net occupancy expense

| 3,878 | 3,650 | 4,105 | 4,160 | 4,514 | 4,370 | 4,786 | 5,039 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 10,168 | 8,549 | 9,028 | 9,860 | 8,455 | 9,669 | 10,178 | 11,427 |
| 509 | 509 | 509 | 509 | 568 | 568 | 788 | 881 |
|  |  |  | 528,607 |  |  |  |  |

Amortization of intangibles
Total non-interest expense

| $\$ 39,169$ | $\$ 38,632$ | $\$ 38,862$ | $\$ 38,672$ | $\$ 38,738$ | $\$ 38,422$ | $\$ 39,373$ | $\$ 41,660$ |
| ---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $(3,613)$ | $(2,825)$ | $(3,270)$ | $(2,467)$ | $(3,044)$ | $(1,715)$ | $(1,531)$ | $(1,578)$ |
| 3,076 | 3,055 | 3,080 | 2,533 | 2,728 | 2,666 | 3,818 | 2,863 |


| $5.98 \%$ | $5.84 \%$ | $5.97 \%$ | $5.84 \%$ | $5.83 \%$ | $5.56 \%$ | $5.55 \%$ | $5.63 \%$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 47.73 | 45.35 | 47.00 | 46.25 | 46.76 | 46.34 | 45.49 | 45.55 |
| 0.44 | 0.18 | 0.32 | 0.28 | 0.19 | 0.11 | 0.09 | 0.12 |
| 0.60 | 0.49 | 0.43 | 0.43 | 0.40 | 0.66 | 0.41 | 0.33 |
| 0.76 | 0.63 | 0.59 | 0.57 | 0.50 | 0.66 | 0.47 | 0.43 |
| 2.04 | 1.96 | 1.90 | 1.83 | 1.78 | 1.61 | 1.65 | 1.63 |
|  |  |  |  |  |  |  |  |
| 0.83 | 0.74 | 0.61 | 0.73 | 0.56 | 0.74 | 0.54 | 0.45 |

*Ratios for interim periods annualized based on actual days.
(1) Excludes covered loans and net charge-offs related to covered loans.
(2) Excludes purchased non-covered loans, covered loans and covered foreclosed assets, except for their inclusion in total assets.

Bank of the Ozarks, Inc.

## Average Consolidated Balance Sheets and Net Interest Analysis - FTE <br> Unaudited

Quarters Ended December 31,

| 2013 |  |  | 2012 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Average | Income/ | Yield/ | Average | Income/ | Yield/ |
| Balance | Expense | Rate | Balance | Expense | Rate |

Years Ended December 31,

| 2013 |  |  |  | 2012 |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  | Average | Income/ | Yield/ |  | Average | Income/ |
| Balance | Expense | Rate |  | Balance | Expense | Rate |

## ASSETS

Earning assets:
Interest earning deposits and

| federal funds sold | \$ 1,028 | \$ 12 | 4.58\% | \$ 900 | \$ 3 | 1.30\% | \$ 1,108 | \$ 33 | 2.96\% | \$ 1,078 | \$ 8 | 0.74\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Investment securities: |  |  |  |  |  |  |  |  |  |  |  |  |
| Taxable | 279,904 | 2,382 | 3.38 | 98,454 | 773 | 3.12 | 202,783 | 6,838 | 3.37 | 88,182 | 2,950 | 3.35 |
| Tax-exempt - FTE | 391,750 | 6,668 | 6.75 | 330,401 | 5,729 | 6.90 | 359,068 | 24,512 | 6.83 | 335,784 | 24,318 | 7.24 |
| Loans and leases - FTE | 2,618,101 | 35,676 | 5.41 | 2,061,609 | 30,126 | 5.81 | 2,362,827 | 129,470 | 5.48 | 1,962,699 | 115,132 | 5.87 |
| Purchased non-covered loans | 386,209 | 7,442 | 7.65 | 1,999 | 43 | 8.56 | 187,353 | 14,808 | 7.90 | 2,913 | 254 | 8.72 |
| Covered loans | 382,457 | 10,276 | 10.66 | 622,755 | 14,110 | 9.01 | 476,137 | 45,122 | 9.48 | 704,283 | 61,820 | 8.78 |
| Total earning assets FTE | 4,059,449 | 62,456 | 6.10 | 3,116,118 | 50,784 | 6.48 | 3,589,276 | 220,783 | 6.15 | 3,094,939 | 204,482 | 6.61 |
| Non-interest earning assets | 723,455 |  |  | 702,343 |  |  | 679,067 |  |  | 684,892 |  |  |
| Total assets | $\underline{\underline{\$ 4,782,904}}$ |  |  | $\underline{\underline{\$ 3,818,461}}$ |  |  | $\underline{\underline{\$ 4,268,343}}$ |  |  | $\underline{\underline{\$ 3,779,831}}$ |  |  |

## LIABILITIES AND <br> STOCKHOLDERS' <br> EQUITY

Interest bearing liabilities:
Deposits:

| Savings and interest bearing transaction | \$2,026,879 | \$ | 1,052 | 0.21\% | \$1,634,983 | \$ | 1,062 | 0.26\% | \$1,798,692 | \$ | 3,636 | 0.20\% | \$1,579,909 | \$ | 4,579 | 0.29\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Time deposits of $\$ 100,000$ or more | 465,222 |  | 280 | 0.24 | 327,313 |  | 328 | 0.40 | 390,894 |  | 1,108 | 0.28 | 351,002 |  | 1,867 | 0.53 |
| Other time deposits | 481,733 |  | 314 | 0.26 | 405,753 |  | 455 | 0.45 | 444,862 |  | 1,359 | 0.31 | 444,451 |  | 2,536 | 0.57 |
| Total interest bearing deposits | 2,973,834 |  | 1,646 | 0.22 | 2,368,049 |  | 1,845 | 0.31 | 2,634,448 |  | 6,103 | 0.23 | 2,375,362 |  | 8,982 | 0.38 |
| Repurchase agreements with customers | 50,365 |  | 10 | 0.08 | 32,245 |  | 7 | 0.09 | 39,056 |  | 31 | 0.08 | 34,776 |  | 47 | 0.13 |
| Other borrowings | 281,885 |  | 2,716 | 3.82 | 280,766 |  | 2,702 | 3.83 | 289,615 |  | 10,780 | 3.72 | 291,678 |  | 10,723 | 3.68 |


| Subordinated debentures | 64,950 | 430 | 2.63 | 64,950 | 450 | 2.75 | 64,950 | 1,720 | 2.65 | 64,950 | 1,848 | 2.85 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total interest bearing liabilities | 3,371,034 | 4,802 | 0.57 | 2,746,010 | 5,004 | 0.72 | 3,028,069 | 18,634 | 0.62 | 2,766,766 | 21,600 | 0.78 |
| Non-interest bearing liabilities: |  |  |  |  |  |  |  |  |  |  |  |  |
| Non-interest bearing deposits | 754,025 |  |  | 527,160 |  |  | 639,521 |  |  | 492,299 |  |  |
| Other non-interest bearing liabilities | 38,840 |  |  | 57,795 |  |  | 38,653 |  |  | 58,746 |  |  |
| Total liabilities | 4,163,899 |  |  | 3,330,965 |  |  | 3,706,243 |  |  | 3,317,811 |  |  |
| Common stockholders' equity | 615,532 |  |  | 484,062 |  |  | 558,642 |  |  | 458,595 |  |  |
| Noncontrolling interest | 3,473 |  |  | 3,434 |  |  | 3,458 |  |  | 3,425 |  |  |
| Total liabilities and stockholders' equity | \$4,782,904 |  |  | \$3,818,461 |  |  | \$4,268,343 |  |  | \$3,779,831 |  |  |
| Net interest income - FTE |  | \$57,654 |  |  | \$45,780 |  |  | \$202,149 |  |  | \$182,882 |  |
| Net interest margin - FTE |  |  | 5.63\% |  |  | 5.84\% |  |  | 5.63\% |  |  | 5.91\% |

## RECONCILIATION OF NON-GAAP FINANCIAL MEASURES

Bank of the Ozarks, Inc.
Calculation of the Ratio of Tangible Common Stockholders' Equity to Tangible Total Assets Unaudited

Total common stockholders' equity before noncontrolling interest Less: intangible assets

Total tangible common stockholders' equity

Total assets
Less: intangible assets

Total tangible assets

Ratio of tangible common stockholders' equity to total tangible assets

## CONTACT:

Bank of the Ozarks, Inc.
Susan Blair, 501-978-2217
(Back To Top)

| December 31, |  |  |  |
| :---: | :---: | :---: | :---: |
| 2013 |  | 2012 |  |
| (Dollars in thousands) |  |  |  |
| \$ | $\begin{aligned} & 624,958 \\ & (19,158) \\ & \hline \end{aligned}$ | \$ | $\begin{aligned} & 507,664 \\ & (11,827) \end{aligned}$ |
| \$ | 605,800 | \$ | 495,837 |
| \$ | $\begin{array}{r} 4,787,068 \\ (19,158) \\ \hline \end{array}$ | \$ | $\begin{array}{r} 4,040,207 \\ (11,827) \end{array}$ |
| \$ | 4,767,910 | \$ | 4,028,380 |
|  | 12.71\% |  | 12.31\% |

