## Section 1: 8-K (BANK OF THE OZARKS, INC. 8-K)

## UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION <br> WASHINGTON, DC 20549

## FORM 8-K <br> CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of report (Date of earliest event reported): July 13, 2011
Bank of the Ozarks, Inc.
(Exact name of registrant as specified in its charter)

## Arkansas

(State or other jurisdiction of incorporation)

0-22759
(Commission File Number)
17901 Chenal Parkway, Little Rock, Arkansas
(Address of principal executive offices)

71-0556208
(IRS Employer Identification No.)
(Zip Code)
(501) 978-2265
(Registrant's telephone number, including area code)
Not Applicable
(Former name or former address, if changed since last report)

Check the appropriate box below if the form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2.):Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## Item 9.01 Financial Statements and Exhibits.

(d) Exhibits
99.1 Press Release dated July 13, 2011: Bank of the Ozarks, Inc. Announces Record Second Quarter 2011 Earnings

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

BANK OF THE OZARKS, INC.
(Registrant)

Date: July 13, 2011
/s/ Greg L. McKinney
Greg L. McKinney
Chief Financial Officer
and Chief Accounting Officer

## Exhibit No.

## Document Description

99.1

Press Release dated July 13, 2011: Bank of the Ozarks, Inc. Announces Record Second Quarter 2011 Earnings

3
(Back To Top)

## Section 2: EX-99.1 (EXHIBIT 99.1)

## Bank of the Ozarks, Inc. Announces Record Second Quarter 2011 Earnings

LITTLE ROCK, Ark.--(BUSINESS WIRE)--July 13, 2011--Bank of the Ozarks, Inc. (NASDAQ: OZRK) today announced that net income available to common stockholders for the quarter ended June 30 , 2011 was a record $\$ 50.2$ million, a $361 \%$ increase from $\$ 10.9$ million for the second quarter of 2010. Diluted earnings per common share for the second quarter of 2011 were $\$ 2.91$, a $355 \%$ increase from $\$ 0.64$ for the second quarter of 2010.

The Company's results for the quarter just ended included the effects of the Company's sixth and seventh Federal Deposit Insurance Corporation ("FDIC") assisted acquisitions which closed on April 29, 2011. These two acquisitions resulted in recognition of gains which, net of acquisition and conversion costs, contributed approximately $\$ 36.4$ million after taxes to second quarter 2011 net income, or $\$ 2.11$ to diluted earnings per common share. The Company had no FDIC-assisted acquisitions during the second quarter of 2010.

For the six months ended June 30, 2011, net income totaled $\$ 64.8$ million, a $142 \%$ increase from net income of $\$ 26.8$ million for the first six months of 2010. Diluted earnings per common share for the first six months of 2011 were $\$ 3.77$, a $139 \%$ increase from $\$ 1.58$ for the first six months of 2010 .

The Company's results for the first six months of 2011 included gains recognized on a total of three FDIC-assisted acquisitions, the two in the quarter just ended and one in this year's first quarter. After taxes, gains on these three acquisitions, net of acquisition and conversion costs, contributed approximately $\$ 37.3$ million to net income for the first six months of 2011 , or $\$ 2.17$ to diluted earnings per common share. For the first six months of 2010, the Company's results included a gain recognized on one FDIC-assisted acquisition, which, net of acquisition and conversion costs, contributed approximately $\$ 5.9$ million after taxes to net income, or $\$ 0.35$ to diluted earnings per common share.

The Company's annualized returns on average assets and average common stockholders' equity for the second quarter of 2011 were $5.24 \%$ and $55.88 \%$, respectively, compared to $1.48 \%$ and $15.19 \%$, respectively, for the second quarter of 2010 . Annualized returns on average assets and average common stockholders' equity for the six months ended June 30,2011 were $3.63 \%$ and $38.05 \%$, respectively, compared to $1.89 \%$ and $19.31 \%$, respectively, for the six months ended June 30, 2010.

In commenting on these results, George Gleason, Chairman and Chief Executive Officer, stated, "We are very pleased to report our record second quarter results. Highlights of the quarter included two more strategic and profitable acquisitions, record net interest income, our best quarterly net interest margin as a public company, record service charge income, favorable asset quality and significant growth in our capital accounts."

Excluding loans covered by FDIC loss share agreements ("covered loans"), loans and leases were $\$ 1.80$ billion at June 30, 2011, a $5.2 \%$ decrease from $\$ 1.90$ billion at June 30, 2010. Including covered loans, total loans and leases were $\$ 2.71$ billion at June 30, 2011, a $33.7 \%$ increase from $\$ 2.03$ billion at June 30, 2010.

Deposits were $\$ 3.17$ billion at June 30, 2011, a $46.9 \%$ increase from $\$ 2.16$ billion at June 30, 2010.

Total assets were $\$ 4.03$ billion at June 30, 2011, a 39.9\% increase from $\$ 2.88$ billion at June 30, 2010.

Common stockholders' equity was $\$ 386$ million at June 30, 2011, a $31.9 \%$ increase from $\$ 292$ million at June 30, 2010. Book value per common share was $\$ 22.53$ at June 30, 2011, a $30.6 \%$ increase from $\$ 17.25$ at June 30, 2010. Changes in common stockholders' equity and book value per common share reflect earnings, dividends paid, stock option and stock grant transactions, and changes in the Company's mark-to-market adjustment for unrealized gains and losses on investment securities available for sale.

The Company's ratio of common stockholders' equity to total assets was $9.58 \%$ as of June 30,2011 , a 58 basis point decrease from $10.16 \%$ as of June 30, 2010. Its ratio of tangible common stockholders' equity to tangible total assets was $9.28 \%$ as of June 30, 2011, a 66 basis point decrease from $9.94 \%$ as of June 30, 2010. The decreases in the Company's common stockholders' equity to total assets ratio and tangible common stockholders' equity to tangible total assets ratio were due primarily to the substantial volume of assets acquired in the Company's two FDICassisted acquisitions during the second quarter of 2011.

Mr. Gleason stated, "In recent years our strong earnings have resulted in accumulation of significant capital. We believe we will have numerous opportunities over the next several years, including opportunities for additional FDIC-assisted acquisitions, to profitably deploy this accumulated capital."

## NET INTEREST INCOME

Net interest income for the second quarter of 2011 was a record $\$ 42.5$ million, a $42.9 \%$ increase from $\$ 29.7$ million for the second quarter of 2010 . Net interest margin, on a fully taxable equivalent ("FTE") basis, was $5.80 \%$ in the second quarter of 2011, a 70 basis point increase from $5.10 \%$ in the second quarter of 2010. Average earning assets were $\$ 3.09$ billion for the second quarter of 2011 , a $21.7 \%$ increase from $\$ 2.54$ billion in the second quarter of 2010. The increase in average earning assets in the second quarter of 2011 compared to the second quarter of 2010 was primarily due to a $\$ 664$ million dollar increase in the average balance of covered loans, partially offset by a $\$ 74$ million decrease in the average balance of noncovered loans and leases and a $\$ 39$ million decrease in the average balance of investment securities.

Net interest income for the six months ended June 30 , 2011 was $\$ 78.6$ million, a $38.0 \%$ increase from $\$ 56.9$ million for the six months ended June 30 , 2010. The Company's net interest margin (FTE) for the first six months of 2011 was $5.71 \%$, a 66 basis point increase from $5.05 \%$ in the first six months of 2010. Average earning assets were $\$ 2.93$ billion for the first six months of 2011 , an $18.1 \%$ increase from $\$ 2.48$ billion in the first six months of 2010.

## NON-INTEREST INCOME

Non-interest income for the second quarter of 2011 was $\$ 75.1$ million, a $722 \%$ increase from $\$ 9.1$ million for the second quarter of 2010. These results included pre-tax bargain purchase gains on FDIC-assisted acquisitions of $\$ 62.8$ million in the second quarter of 2011 compared to none in the second quarter of 2010.

Non-interest income for the six months ended June 30, 2011 was $\$ 88.0$ million, a $232 \%$ increase from $\$ 26.5$ million for the six months ended June 30 , 2010. These results included pre-tax bargain purchase gains of $\$ 65.7$ million on three FDIC-assisted acquisitions in the first six months of 2011 compared to $\$ 10.0$ million on one FDIC-assisted acquisition in the first six months of 2010.

Service charges on deposit accounts were a record $\$ 4.59$ million in the second quarter of 2011, a $16.6 \%$ increase from $\$ 3.93$ million in the second quarter of 2010. Service charges on deposit accounts were $\$ 8.42$ million for the first six months of 2011, an $18.1 \%$ increase from $\$ 7.14$ million for the first six months of 2010.

Mortgage lending income was $\$ 0.63$ million in the second quarter of 2011, a $22.2 \%$ decrease from $\$ 0.81$ million in the second quarter of 2010. Mortgage lending income was $\$ 1.31$ million in the first six months of 2011, a $2.0 \%$ decrease from $\$ 1.34$ million in the first six months of 2010.

Trust income was $\$ 0.80$ million in the second quarter of 2011, a $1.1 \%$ increase from $\$ 0.79$ million in the second quarter of 2010. Trust income was $\$ 1.59$ million in the first six months of 2011, a $7.6 \%$ decrease from $\$ 1.72$ million in the first six months of 2010.

Income from accretion of the Company's FDIC loss share receivable, net of amortization of the Company's FDIC clawback payable, was $\$ 2.92$ million in the second quarter of 2011 compared to $\$ 0.27$ million in the second quarter of 2010 . For the first six months of 2011, income from accretion of the Company's FDIC loss share receivable, net of amortization of the Company's FDIC clawback payable, was $\$ 4.92$ million compared to $\$ 0.27$ million in the first six months of 2010.

Other loss share income was $\$ 0.98$ million in the second quarter of 2011 compared to none in the second quarter of 2010. Other loss share income was $\$ 1.96$ million in the first six months of 2011 compared to none in the first six months of 2010.

Net gains on investment securities were $\$ 0.20$ million in the second quarter of 2011 compared to $\$ 2.05$ million in the second quarter of 2010 . For the first six months of 2011, net gains on investment securities were $\$ 0.35$ million compared to $\$ 3.75$ million in the first six months of 2010.

Net gains on sales of other assets were $\$ 0.71$ million in the second quarter of 2011 compared to $\$ 38,000$ in the second quarter of 2010. Net gains on sales of other assets were $\$ 1.11$ million in the first six months of 2011 compared to net losses of $\$ 35,000$ in the first six months of 2010.

## NON-INTEREST EXPENSE

Non-interest expense for the second quarter of 2011 was $\$ 35.2$ million, a $66.7 \%$ increase from $\$ 21.1$ million for the second quarter of 2010. These results included acquisition and conversion costs of $\$ 2.92$ million in the second quarter of 2011 and $\$ 0.53$ million in the second quarter of 2010 . Non-interest expense for the second quarter of 2011 included $\$ 4.82$ million of write downs of other real estate owned compared to $\$ 2.81$ million in the second quarter of 2010. During the quarter just ended, the Company recorded a $\$ 1.25$ million impairment charge related to its only equity investment in a real estate development project, reducing the carrying value of such investment to $\$ 1.29$ million. There was no impairment charge related to this investment during 2010.

The Company's efficiency ratio for the quarter ended June 30, 2011 was $29.4 \%$ compared to $51.0 \%$ for the second quarter of 2010 .

Non-interest expense for the first six months of 2011 was $\$ 61.4$ million, a $59.1 \%$ increase from $\$ 38.6$ million for the first six months of 2010. These results included acquisition and conversion costs of $\$ 4.28$ million in the first six months of 2011 and $\$ 0.83$ million in the first six months of 2010. Non-interest expense for the first six months of 2011 included $\$ 7.44$ million of write downs of other real estate owned compared to $\$ 4.39$ million in the first six months of 2010.

The Company's efficiency ratio for the first six months of 2011 was $35.9 \%$ compared to $43.5 \%$ for the first six months of 2010.

Other increases in non-interest expense in the second quarter and first six months of 2011 compared to the second quarter and first six months of 2010 include expenses attributable to the Company's addition of offices and personnel, primarily through the FDIC-assisted acquisitions, extensive training activities associated with the Company's acquired offices, increased loan collection, repossessions and other real estate owned expenses associated with the Company's acquired portfolios and ongoing due diligence related to the Company's FDIC-assisted acquisition efforts. The Company had 113 offices and 1,104 full-time equivalent employees at June 30, 2011 compared to 78 offices and 764 full-time equivalent employees at June 30, 2010.

## ASSET OUALITY, CHARGE-OFES AND ALLOWANCE

Loans and foreclosed real estate covered by FDIC loss share agreements, along with the related FDIC loss share receivable, are presented in the Company's financial reports as "covered" assets (i.e., covered by FDIC loss share agreements) with a carrying value equal to the net present value of expected future proceeds. At June 30, 2011, the carrying value of loans covered by loss share was $\$ 909$ million, foreclosed real estate covered by loss share was $\$ 78$ million and the FDIC loss share receivable was $\$ 352$ million. At June 30, 2010, the carrying value of loans covered by loss share was $\$ 125$ million, foreclosed real estate covered by loss share was $\$ 9$ million and the FDIC loss share receivable was $\$ 44$ million. These carrying values at June 30, 2010 have been adjusted to reflect the Company's final valuations for assets acquired and liabilities assumed from its first quarter 2010 FDIC-assisted acquisition. As a result of the FDIC loss share indemnification related to these assets and the net present value method of valuing these assets, such assets are excluded from the computations of the following asset quality ratios, except for their inclusion in total assets.

Nonperforming loans and leases as a percent of total loans and leases were $1.09 \%$ as of June 30,2011 , a 22 basis point increase from $0.87 \%$ as of June 30, 2010.

Nonperforming assets as a percent of total assets were $1.39 \%$ as of June 30, 2011, a 73 basis point decrease from $2.12 \%$ as of June 30, 2010.

The Company's ratio of loans and leases past due 30 days or more, including past due non-accrual loans and leases, to total loans and leases was $2.47 \%$ as of June 30, 2011, a 67 basis point increase from $1.80 \%$ as of June 30, 2010.

At June 30, 2011, the Company had two related loans totaling $\$ 3.79$ million which had matured and had become 90 days past due while extension negotiations were ongoing. Subsequent to quarter end, the borrower paid all accrued interest, made a principal reduction, established a reserve for future interest and taxes, and extended the loans. Accordingly, the loans became fully current and have returned to accrual status. At June 30, 2011, these two loans accounted for 21 basis points of the Company's 109 basis points of nonperforming loans and leases, nine basis points of the Company's 139 basis points of nonperforming assets, and 22 basis points of the Company's 247 basis points of past due loans and leases.

The Company's annualized net charge-off ratio for the second quarter of 2011 was $0.85 \%$, a 21 basis point increase from $0.64 \%$ for the second quarter of 2010. For the second quarter of 2011, the Company's net charge-offs were $\$ 3.85$ million, an increase from $\$ 3.00$ million in the second quarter of 2010.

The Company's annualized net charge-off ratio for the first six months of 2011 was $0.79 \%$, a four basis point increase from $0.75 \%$ for the first six months of 2010. For the first six months of 2011, the Company's net charge-offs increased to $\$ 7.11$ million from $\$ 7.04$ million for the first six months of 2010 .

For the second quarter of 2011, the Company's provision for loan and lease losses increased to $\$ 3.75$ million compared to $\$ 3.40$ million in the second quarter of 2010. For the first six months of 2010, the Company's provision for loan and lease losses decreased to $\$ 6.00$ million compared to $\$ 7.60$ million for the first six months of 2010.

The Company's allowance for loan and lease losses was $\$ 39.1$ million, or $2.17 \%$ of total loans and leases, at June 30 , 2011 compared to $\$ 40.2$ million, or $2.11 \%$ of total loans and leases, at June 30, 2010.

## SECOND OUARTER ACOUISITIONS

On April 29, 2011, the Company, through its wholly-owned bank subsidiary, entered into purchase and assumption agreements with loss share agreements with the FDIC pursuant to which it acquired substantially all the assets and assumed substantially all the deposits and certain other liabilities of the former First Choice Community Bank with seven Georgia offices, one of which the Company subsequently closed, and the former Park Avenue Bank with eleven Georgia offices and one Florida office. During the quarter just ended, the Company recognized pre-tax bargain purchase gains of $\$ 62.8$ million on these two transactions and incurred pre-tax acquisition and conversion costs of $\$ 2.92$ million in connection with these acquisitions and the completion of and preparation for the systems conversions related to these and previous acquisitions. After taxes, these bargain purchase gains, net of acquisition and conversion costs, contributed approximately $\$ 36.4$ million to second quarter net income, or $\$ 2.11$ to diluted earnings per common share.

## CONFERENCE CALL

Management will conduct a conference call to review announcements made in this press release at 10:00 a.m. CDT (11:00 a.m. EDT) on Thursday, July 14, 2011. The call will be available live or in recorded version on the Company's website www.bankozarks.com under "Investor Relations" or interested parties calling from locations within the United States and Canada may call 1-800-990-4845 up to ten minutes prior to the beginning of the conference and ask for the Bank of the Ozarks conference call. A recorded playback of the entire call will be available on the Company's website or by telephone by calling 1-800-642-1687 in the United States and Canada or 706-645-9291 internationally. The passcode for this telephone playback is 81808668 . The telephone playback will be available through July 31,2011 , and the website recording of the call will be available for 12 months.

## FORWARD LOOKING STATEMENTS

This release and other communications by the Company contain forward looking statements regarding the Company's plans, expectations, thoughts, beliefs, estimates, goals and outlook for the future. Actual results may differ materially from those projected in such forward looking statements due to, among other things, potential delays or other problems implementing the Company's growth and expansion strategy including delays in identifying satisfactory sites, hiring qualified personnel, obtaining regulatory or other approvals, obtaining permits and designing, constructing and opening new offices; the ability to enter into additional FDIC-assisted acquisitions or problems with integrating or managing such acquisitions; opportunities to profitably deploy capital; the ability to attract new deposits, loans, and leases or retain deposits, loans and leases; the ability to generate future revenue growth or to control future growth in non-interest expense; interest rate fluctuations, including changes in the yield curve between short-term and long-term interest rates; competitive factors and pricing pressures, including their effect on the Company's net interest margin; general economic, unemployment, credit market and real estate market conditions, including their effect on the creditworthiness of borrowers and lessees, collateral values, the value of investment securities and asset recovery values, including the value of the FDIC loss share receivable and related covered assets; changes in legal and regulatory requirements; changes in regular or special assessments by the FDIC for deposit insurance; recently enacted and potential legislation and regulatory actions, including legislation and regulatory actions intended to stabilize economic conditions and credit markets, increase regulation of the financial services industry and protect homeowners or consumers; changes in U.S. government monetary and fiscal policy; adoption of new accounting standards or changes in existing standards; and adverse results in current or future litigation as well as other factors identified in this press release or in Management's Discussion and Analysis under the caption "Forward Looking Information" contained in the Company's 2010 Annual Report to Stockholders and the most recent Annual Report on Form 10-K filed with the Securities and Exchange Commission.

## GENERAL INFORMATION

Bank of the Ozarks, Inc. common stock trades on the NASDAQ Global Select Market under the symbol "OZRK". The Company owns a statechartered subsidiary bank that conducts banking operations through 113 offices, including 66 Arkansas offices, 29 Georgia offices, ten Texas offices, four Florida offices, two North Carolina offices, and one office each in South Carolina and Alabama. The Company may be contacted at (501) 978 -2265 or P. O. Box 8811, Little Rock, Arkansas 72231-8811. The Company's website is: www.bankozarks.com.

## Income statement data:

Net interest income
Provision for loan and lease losses
Non-interest income
Bank of the Ozarks, Inc. Selected Consolidated Financial Data
(Dollars in Thousands, Except Per Share Amounts)
Unaudited

|  | Quarters Ended June 30, |  |  |  |  | Six Months Ended June 30, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  | 2010 |  | \% Change | 2011 |  | 2010 |  | \% Change |
| Income statement data: |  |  |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 42,476 | \$ | 29,729 | 42.9\% | \$ | 78,559 | \$ | 56,922 | 38.0\% |
| Provision for loan and lease losses |  | 3,750 |  | 3,400 | 10.3 |  | 6,000 |  | 7,600 | (21.1) |
| Non-interest income |  | 75,058 |  | 9,127 | 722.4 |  | 88,048 |  | 26,493 | 232.3 |
| Non-interest expense |  | 35,200 |  | 21,110 | 66.7 |  | 61,392 |  | 38,581 | 59.1 |
| Noncontrolling interest |  | 13 |  | 32 | (59.4) |  | 16 |  | 43 | (62.8) |

## Common stock data:

Net income per share - diluted
Net income per share - basic
Cash dividends per share
Book value per share
Diluted shares outstanding (thousands)
End of period shares outstanding (thousands)

| $\$$ | 2.91 | $\$$ | 0.64 |
| ---: | ---: | ---: | ---: |
| 2.94 |  | 0.64 |  |
| 0.18 |  | 0.15 |  |
| 22.53 |  | 17.25 |  |
|  | 17,232 |  | 17,053 |
|  | 17,118 |  | 16,956 |


| $354.7 \%$ | $\$$ | 3.77 | $\$$ | 1.58 |
| :--- | ---: | ---: | ---: | :---: |
| 359.4 |  | 3.79 |  | 1.58 |
| 20.0 |  | 0.35 |  | 0.30 |
| 30.6 |  | 22.53 |  | 17.25 |
|  |  | 17,203 |  | 17,009 |
|  |  | 17,118 |  | 16,956 |

Balance sheet data at period end:
Assets
Loans and leases not covered by loss share
Allowance for loan and lease losses
Loans covered by loss share
ORE covered by loss share
FDIC loss share receivable
Investment securities
Goodwill
Other intangibles - net of amortization
Deposits
Repurchase agreements with customers
Other borrowings
Subordinated debentures
Common stockholders' equity
Net unrealized gain (loss) on AFS investment securities included in
common stockholders' equity
Loan and lease including covered loans to deposit ratio

| $\$ 4,026,841$ | $\$ 2,878,272$ | $39.9 \%$ | $\$ 4,026,841$ | $\$ 2,878,272$ | $39.9 \%$ |
| ---: | ---: | :---: | ---: | ---: | ---: |
| $1,802,127$ | $1,900,174$ | $(5.2)$ | $1,802,127$ | $1,900,174$ | $(5.2)$ |
| 39,124 | 40,176 | $(2.6)$ | 39,124 | 40,176 | $(2.6)$ |
| 908,698 | 124,546 | 629.6 | 908,698 | 124,546 | 629.6 |
| 78,047 | 8,541 | 813.8 | 78,047 | 8,541 | 813.8 |
| 351,723 | 44,147 | 696.7 | 351,723 | 44,147 | 696.7 |
| 499,244 | 453,463 | 10.1 | 499,244 | 453,463 | 10.1 |
| 5,243 | 5,243 | - | 5,243 | 5,243 | - |
| 7,977 | 1,829 | 336.1 | 7,977 | 1,829 | 336.1 |
| $3,170,483$ | $2,158,571$ | 46.9 | $3,170,483$ | $2,158,571$ | 46.9 |
| 39,403 | 51,677 | $(23.8)$ | 39,403 | 51,677 | $(23.8)$ |
| 292,682 | 281,788 | 3.9 | 292,682 | 281,788 | 3.9 |
| 64,950 | 64,950 | - | 64,950 | 64,950 | - |
| 385,683 | 292,487 | 31.9 | 385,683 | 292,487 | 31.9 |
|  |  |  |  |  |  |
| 3,330 | 5,712 | $(41.7)$ | 3,330 | 5,712 | $(41.7)$ |
| $85.50 \%$ | $93.93 \%$ |  | $85.50 \%$ | $93.93 \%$ |  |

## Selected ratios:

Return on average assets*
Return on average common stockholders' equity*
Average common equity to total average assets
Net interest margin - FTE*
Efficiency ratio
Net charge-offs to average loans and leases*(1)
Nonperforming loans and leases to total loans and leases(1)
Nonperforming assets to total assets(1)
Allowance for loan and lease losses to total loans and leases(1)

| $5.24 \%$ | $1.48 \%$ |
| :---: | :---: |
| 55.88 | 15.19 |
| 9.38 | 9.74 |
| 5.80 | 5.10 |
| 29.39 | 50.98 |
| 0.85 | 0.64 |
| 1.09 | 0.87 |
| 1.39 | 2.12 |
| 2.17 | 2.11 |

## Other information:

Non-accrual loans and leases(1)
Accruing loans and leases - 90 days past due(1)
ORE and repossessions(1)
$\begin{array}{rrrr}\$ & 19,599 & \$ & 16,460 \\ & - & & - \\ & 36,348 & & 44,680\end{array}$
36,348 44,680

| $3.63 \%$ | $1.89 \%$ |
| ---: | ---: |
| 38.05 | 19.31 |
| 9.55 | 9.78 |
| 5.71 | 5.05 |
| 35.87 | 43.54 |
| 0.79 | 0.75 |
| 1.09 | 0.87 |
| 1.39 | 2.12 |
| 2.17 | 2.11 |


| $\$$ | 19,599 | $\$$ |
| ---: | ---: | ---: |
| - | 16,460 |  |
| 36,348 |  | 44,680 |

* Ratios for interim periods annualized based on actual days.
(1) Excludes loans and/or ORE covered by FDIC loss share agreements, except for their inclusion in total assets.


## Earnings Summary:

Net interest income
Federal tax (FTE) adjustment
Net interest income (FTE)
Provision for loan and lease losses
Non-interest income
Non-interest expense
Pretax income (FTE)
FTE adjustment

Bank of the Ozarks, Inc.
Supplemental Quarterly Financial Data
(Dollars in Thousands, Except Per Share Amounts)
Unaudited

| 9/30/09 | 12/31/09 | 3/31/10 | 6/30/10 | 9/30/10 | 12/31/10 | 3/31/11 | 6/30/11 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ 29,232 | \$ 28,495 | \$ 27,193 | \$ 29,729 | \$ 32,768 | \$ 33,945 | \$ 36,083 | \$ 42,476 |
| 2,557 | 2,229 | 2,649 | 2,554 | 2,447 | 2,341 | 2,318 | 2,235 |
| 31,789 | 30,724 | 29,842 | 32,283 | 35,215 | 36,286 | 38,401 | 44,711 |
| $(7,500)$ | $(5,600)$ | $(4,200)$ | $(3,400)$ | $(4,300)$ | $(4,100)$ | $(2,250)$ | $(3,750)$ |
| 5,810 | 13,257 | 17,365 | 9,127 | 25,183 | 18,646 | 12,990 | 75,058 |
| $(15,499)$ | $(19,001)$ | $(17,471)$ | $(21,110)$ | $(23,565)$ | $(25,274)$ | $(26,192)$ | $(35,200)$ |
| 14,600 | 19,380 | 25,536 | 16,900 | 32,533 | 25,558 | 22,949 | 80,819 |
| $(2,557)$ | $(2,229)$ | $(2,649)$ | $(2,554)$ | $(2,447)$ | $(2,341)$ | $(2,318)$ | $(2,235)$ |


| Provision for income taxes |  | $(2,599)$ |  | $(4,472)$ |  | $(6,944)$ |  | $(3,488)$ | $(9,878)$ | $(6,303)$ | $(6,004)$ | $(28,380)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Noncontrolling interest |  | 25 |  | 17 |  | 11 |  | 32 | 17 | 17 | 3 | 13 |
| Preferred stock dividend |  | $(1,078)$ |  | $(3,048)$ |  | - |  | - | - | - | - | - |
| Net income available to common stockholders | \$ | 8,391 | \$ | 9,648 |  | 15,954 |  | 10,890 | \$ 20,225 | \$ 16,931 | \$ 14,630 | \$ 50,217 |
| Earnings per common share - diluted | \$ | 0.50 | \$ | 0.57 | \$ | 0.94 | \$ | 0.64 | \$ 1.19 | \$ 0.99 | \$ 0.85 | \$ 2.91 |
| Non-interest Income: |  |  |  |  |  |  |  |  |  |  |  |  |
| Service charges on deposit accounts | \$ | 3,234 | \$ | 3,338 | \$ | 3,202 | \$ | 3,933 | \$ 4,002 | \$ 4,019 | \$ 3,838 | \$ 4,586 |
| Mortgage lending income |  | 672 |  | 682 |  | 527 |  | 815 | 1,024 | 1,495 | 681 | 634 |
| Trust income |  | 801 |  | 880 |  | 922 |  | 794 | 802 | 888 | 782 | 803 |
| Bank owned life insurance income |  | 495 |  | 1,729 |  | 464 |  | 534 | 580 | 574 | 568 | 575 |
| Gains (losses) on investment securities |  | 142 |  | 6,322 |  | 1,697 |  | 2,052 | 570 | 226 | 152 | 199 |
| Gains (losses) on sales of other assets |  | (51) |  | (142) |  | (73) |  | 38 | 267 | 571 | 407 | 705 |
| Gains on FDIC-assisted transactions |  | - |  | - |  | 10,037 |  | - | 16,122 | 8,859 | 2,952 | 62,756 |
| Accretion of FDIC loss share receivable, net of amortization of FDIC clawback payable |  | - |  | - |  | - |  | 271 | 906 | 1,252 | 1,998 | 2,923 |
| Other loss share income, net |  | - |  | - |  | - |  |  | 295 | 304 | 971 | 984 |
| Other |  | 517 |  | 448 |  | 589 |  | 690 | 615 | 458 | 641 | 893 |
| Total non-interest income | \$ | 5,810 |  | 13,257 |  | 17,365 | \$ | 9,127 | \$ 25,183 | \$ 18,646 | \$ 12,990 | \$ 75,058 |
| Non-interest Expense: |  |  |  |  |  |  |  |  |  |  |  |  |
| Salaries and employee benefits | \$ | 7,823 | \$ | 8,131 |  | 8,275 | \$ | 8,996 | \$ 10,539 | \$ 12,351 | \$ 11,647 | \$ 14,817 |
| Net occupancy expense |  | 2,558 |  | 2,156 |  | 2,421 |  | 2,416 | 2,782 | 2,999 | 3,106 | 3,775 |
| Other operating expenses |  | 5,091 |  | 8,686 |  | 6,748 |  | 9,587 | 10,111 | 9,764 | 11,211 | 16,172 |
| Amortization of intangibles |  | 27 |  | 28 |  | 27 |  | 111 | 133 | 160 | 228 | 436 |
| Total non-interest expense |  | 15,499 |  | 19,001 |  | 17,471 |  | 21,110 | \$ 23,565 | \$ 25,274 | \$ 26,192 | \$ 35,200 |
| Allowance for Loan and Lease Losses: |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period |  | 43,635 |  | 39,280 |  | 39,619 |  | 39,774 | \$ 40,176 | \$ 40,250 | \$ 40,230 | \$ 39,225 |
| Net charge-offs |  | 11,855) |  | $(5,261)$ |  | $(4,045)$ |  | $(2,998)$ | $(4,226)$ | $(4,120)$ | $(3,255)$ | $(3,851)$ |
| Provision for loan and lease losses |  | 7,500 |  | 5,600 |  | 4,200 |  | 3,400 | 4,300 | 4,100 | 2,250 | 3,750 |
| Balance at end of period |  | 39,280 |  | 39,619 |  | 39,774 |  | 40,176 | \$ 40,250 | \$40,230 | \$ 39,225 | \$ 39,124 |
| Selected Ratios: |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest margin - FTE* |  | 4.80\% |  | 4.89\% |  | 4.99\% |  | 5.10\% | 5.31\% | 5.35\% | 5.61\% | 5.80\% |
| Efficiency ratio |  | 41.22 |  | 43.20 |  | 37.01 |  | 50.98 | 39.02 | 46.01 | 50.97 | 29.39 |
| Net charge-offs to average loans and leases*(1) |  | 2.38 |  | 1.08 |  | 0.86 |  | 0.64 | 0.88 | 0.87 | 0.72 | 0.85 |
| Nonperforming loans and leases/total loans and leases(1) |  | 1.00 |  | 1.24 |  | 1.02 |  | 0.87 | 0.90 | 0.75 | 0.77 | 1.09 |
| Nonperforming assets/total assets(1) |  | 2.88 |  | 3.06 |  | 2.68 |  | 2.12 | 1.85 | 1.72 | 1.62 | 1.39 |
| Allowance for loan and lease losses to total loans and leases(1) |  | 2.03 |  | 2.08 |  | 2.11 |  | 2.11 | 2.13 | 2.17 | 2.17 | 2.17 |
| Loans and leases past due 30 days or more, including past due non-accrual loans and leases, to total loans and leases (1) |  | 1.77 |  | 1.99 |  | 1.70 |  | 1.80 | 1.90 | 2.02 | 2.19 | 2.47 |

* Annualized based on actual days.
(1) Excludes loans and/or ORE covered by FDIC loss share agreements, except for their inclusion in total assets.

Bank of the Ozarks, Inc. Average Consolidated Balance Sheet and Net Interest Analysis
(Dollars in Thousands)
Unaudited

## ASSETS

Earning assets:
Interest earning deposits and federal funds sold
Investment securities:

Taxable
Tax-exempt - FTE
Loans and leases - FTE
Covered loans*
Total earning assets - FTE
Non-earning assets
Total assets

## LIABILITIES AND STOCKHOLDERS' EQUITY

Interest bearing liabilities:
Deposits:

Savings and interest bearing transaction
Time deposits of $\$ 100,000$ or more
Other time deposits
Total interest bearing deposits
Repurchase agreements with customers
Other borrowings
Subordinated debentures
Total interest bearing liabilities
Non-interest bearing liabilities:
Non-interest bearing deposits
Other non-interest bearing liabilities
Total liabilities
Common stockholders' equity
Noncontrolling interest
Total liabilities and stockholders' equity

Net interest income - FTE
Net interest margin - FTE

* Covered loans are loans covered by FDIC loss share agreements.


## CONTACT:

Bank of the Ozarks, Inc.
Susan Blair, 501-978-2217
(Back To Top)

| 131,223 | 1,057 | 3.23 | 86,977 | 1,484 | 3.44 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 340,696 | 6,368 | 7.50 | 346,103 | 12,972 | 7.56 |
| $1,814,949$ | 28,052 | 6.20 | $1,821,998$ | 55,935 | 6.19 |
| 802,371 | 17,607 | 8.80 | 676,111 | 29,030 | 8.66 |
|  | 53,109 | 6.89 | $2,933,281$ | 99,449 | 6.84 |
| 751,287 |  |  | 665,309 <br> $\$ 3,843,704$ |  | $\underline{\$ 3,598,590}$ |


| \$ | 1,527,094 | \$ | 2,516 | 0.66\% | \$ | 1,433,168 | \$ | 4,783 | 0.67\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 524,381 |  | 1,239 | 0.95 |  | 502,693 |  | 2,474 | 0.99 |
|  | 581,600 |  | 1,436 | 0.99 |  | 522,541 |  | 2,715 | 1.05 |
|  | 2,633,075 |  | 5,191 | 0.79 |  | 2,458,402 |  | 9,972 | 0.82 |
|  | 40,213 |  | 57 | 0.57 |  | 41,396 |  | 118 | 0.58 |
|  | 294,042 |  | 2,718 | 3.71 |  | 295,683 |  | 5,389 | 3.68 |
|  | 64,950 |  | 432 | 2.67 |  | 64,950 |  | 858 | 2.66 |
|  | 3,032,280 |  | 8,398 | 1.11 |  | 2,860,431 |  | 16,337 | 1.15 |
|  | 396,788 |  |  |  |  | 355,516 |  |  |  |
|  | 50,749 |  |  |  |  | 35,525 |  |  |  |
|  | 3,479,817 |  |  |  |  | 3,251,472 |  |  |  |
|  | 360,459 |  |  |  |  | 343,686 |  |  |  |
|  | 3,428 |  |  |  |  | 3,432 |  |  |  |
| \$ | 3,843,704 |  |  |  |  | 3,598,590 |  |  |  |
|  |  | \$ | 44,711 |  |  |  | \$ | 83,112 |  |
|  |  |  |  | 5.80\% |  |  |  |  | 5.71\% |

