

UNITED STATES
FEDERAL DEPOSIT INSURANCE CORPORATION
Washington, D.C. 20429

FORM 10-Q

(Mark one)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2018

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____.

FDIC Certificate No. 110

BANK OZK

(Exact name of registrant as specified in its charter)

ARKANSAS
(State or other jurisdiction of
incorporation or organization)

71-0130170
(I.R.S. Employer
Identification Number)

17901 CHENAL PARKWAY, LITTLE ROCK, ARKANSAS
(Address of principal executive offices)

72223
(Zip Code)

Registrant's telephone number, including area code: (501) 978-2265

BANK OF THE OZARKS

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer (Do not check if a smaller reporting company)

Smaller reporting company

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

Indicate the number of shares outstanding of each of the registrant's classes of common stock, as of the latest practical date.

Class
Common Stock, \$0.01 par value per share

Outstanding at July 31, 2018
128,600,708

BANK OZK
FORM 10-Q
June 30, 2018

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PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

**BANK OZK
CONSOLIDATED BALANCE SHEETS**

	Unaudited June 30, 2018	December 31, 2017
(Dollars in thousands, except per share amounts)		
ASSETS		
Cash and cash equivalents	\$ 585,352	\$ 440,388
Investment securities - available for sale ("AFS")	2,608,439	2,593,873
Federal Home Loan Bank of Dallas and other banker's bank stocks	9,420	28,923
Non-purchased loans	14,183,533	12,733,937
Purchased loans	2,580,341	3,309,092
Allowance for loan losses	(104,638)	(94,120)
Net loans	16,659,236	15,948,909
Premises and equipment, net	540,998	519,811
Foreclosed assets	20,662	25,357
Accrued interest receivable	71,828	64,608
Bank owned life insurance ("BOLI")	711,327	658,147
Intangible assets, net	702,751	709,040
Other, net	310,367	286,591
Total assets	\$ 22,220,380	\$ 21,275,647
LIABILITIES AND STOCKHOLDERS' EQUITY		
Deposits:		
Demand non-interest bearing	\$ 2,785,861	\$ 2,726,623
Savings and interest bearing transaction	10,267,464	10,051,122
Time	4,843,760	4,414,600
Total deposits	17,897,085	17,192,345
Repurchase agreements with customers	179,851	69,331
Other borrowings	1,766	22,320
Subordinated notes	223,088	222,899
Subordinated debentures	119,077	118,800
Accrued interest payable and other liabilities	182,571	186,164
Total liabilities	18,603,438	17,811,859
Commitments and contingencies		
Stockholders' equity:		
Preferred stock; \$0.01 par value; 100,000,000 shares authorized; no shares issued or outstanding at June 30, 2018 or December 31, 2017	—	—
Common stock; \$0.01 par value; 300,000,000 shares authorized; 128,616,417 and 128,287,550 shares issued and outstanding at June 30, 2018 and December 31, 2017, respectively	1,286	1,283
Additional paid-in capital	2,230,809	2,221,844
Retained earnings	1,428,721	1,250,313
Accumulated other comprehensive loss	(46,913)	(12,712)
Total stockholders' equity before noncontrolling interest	3,613,903	3,460,728
Noncontrolling interest	3,039	3,060
Total stockholders' equity	3,616,942	3,463,788
Total liabilities and stockholders' equity	\$ 22,220,380	\$ 21,275,647

See accompanying notes to consolidated financial statements.

BANK OZK
CONSOLIDATED STATEMENTS OF INCOME
Unaudited

	Three Months Ended June 30,		Six Months Ended June 30,	
	2018	2017	2018	2017
(Dollars in thousands, except per share amounts)				
Interest income:				
Non-purchased loans	\$ 210,385	\$ 141,985	\$ 400,812	\$ 269,413
Purchased loans	46,862	75,729	97,839	151,723
Investment securities:				
Taxable	11,476	4,181	22,907	7,997
Tax-exempt	4,102	6,148	8,262	12,660
Deposits with banks and federal funds sold	839	115	1,336	134
Total interest income	<u>273,664</u>	<u>228,158</u>	<u>531,156</u>	<u>441,927</u>
Interest expense:				
Deposits	43,832	21,479	78,224	39,856
Repurchase agreements with customers	385	30	544	60
Other borrowings	46	255	679	477
Subordinated notes	3,180	3,052	6,326	6,240
Subordinated debentures	1,560	1,237	2,946	2,418
Total interest expense	<u>49,003</u>	<u>26,053</u>	<u>88,719</u>	<u>49,051</u>
Net interest income	224,661	202,105	442,437	392,876
Provision for loan losses	9,610	6,103	15,177	11,036
Net interest income after provision for loan losses	<u>215,051</u>	<u>196,002</u>	<u>427,260</u>	<u>381,840</u>
Non-interest income:				
Service charges on deposit accounts	9,704	11,764	19,229	23,065
Mortgage lending income	1	1,910	493	3,484
Trust income	1,591	1,577	3,384	3,208
BOLI income	5,259	4,594	12,839	9,058
Other income from purchased loans, net	2,744	4,777	3,995	8,515
Loan service, maintenance and other fees	5,641	3,427	10,384	6,133
Net gains on investment securities	—	404	17	404
Gains on sales of other assets	844	672	2,270	2,292
Other	1,602	2,715	3,483	4,739
Total non-interest income	<u>27,386</u>	<u>31,840</u>	<u>56,094</u>	<u>60,898</u>
Non-interest expense:				
Salaries and employee benefits	41,665	39,892	87,164	78,446
Net occupancy and equipment	13,827	12,937	27,977	26,129
Other operating expenses	33,615	30,999	67,776	57,520
Total non-interest expense	<u>89,107</u>	<u>83,828</u>	<u>182,917</u>	<u>162,095</u>
Income before taxes	153,330	144,014	300,437	280,643
Provision for income taxes	38,589	53,488	72,563	100,907
Net income	114,741	90,526	227,874	179,736
Earnings attributable to noncontrolling interest	10	6	21	(16)
Net income available to common stockholders	<u>\$ 114,751</u>	<u>\$ 90,532</u>	<u>\$ 227,895</u>	<u>\$ 179,720</u>
Basic earnings per common share	<u>\$ 0.89</u>	<u>\$ 0.73</u>	<u>\$ 1.77</u>	<u>\$ 1.47</u>
Diluted earnings per common share	<u>\$ 0.89</u>	<u>\$ 0.73</u>	<u>\$ 1.77</u>	<u>\$ 1.46</u>
Dividends declared per common share	<u>\$ 0.195</u>	<u>\$ 0.175</u>	<u>\$ 0.385</u>	<u>\$ 0.345</u>

See accompanying notes to consolidated financial statements.

BANK OZK
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME
Unaudited

	Three Months Ended June 30,		Six Months Ended June 30,	
	2018	2017	2018	2017
	(Dollars in thousands)			
Net income	\$ 114,741	\$ 90,526	\$ 227,874	\$ 179,736
Other comprehensive (loss) income:				
Unrealized gains and losses on investment securities AFS	(8,037)	20,520	(45,026)	32,601
Tax effect of unrealized gains and losses on investment securities AFS	2,032	(7,182)	10,825	(11,410)
Reclassification of gains and losses on investment securities AFS included in net income	—	(404)	—	(404)
Tax effect of reclassification of gains and losses on investment securities AFS included in net income	—	141	—	141
Total other comprehensive (loss) income	(6,005)	13,075	(34,201)	20,928
Total comprehensive income	<u>\$ 108,736</u>	<u>\$ 103,601</u>	<u>\$ 193,673</u>	<u>\$ 200,664</u>

See accompanying notes to consolidated financial statements.

BANK OZK
CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY
Unaudited

	Common Stock	Additional Paid-In Capital	Retained Earnings	Accumulated Other Comprehensive Loss	Non- Controlling Interest	Total
	(Dollars in thousands, except per share amounts)					
Balances – December 31, 2016	\$ 1,213	\$ 1,901,880	\$ 914,434	\$ (25,920)	\$ 3,264	\$ 2,794,871
Cumulative effect of change in accounting principals	—	1,133	2,720	(3,408)	—	445
Balances – January 1, 2017, as adjusted	1,213	1,903,013	917,154	(29,328)	3,264	2,795,316
Net income	—	—	179,736	—	—	179,736
Earnings attributable to noncontrolling interest	—	—	(16)	—	16	—
Total other comprehensive income	—	—	—	20,928	—	20,928
Common stock dividends paid, \$0.345 per share	—	—	(41,935)	—	—	(41,935)
Dividend paid to non-controlling interest	—	—	—	—	(250)	(250)
Issuance of 81,350 shares of common stock for exercise of stock options	1	1,365	—	—	—	1,366
Issuance of 238,794 shares of unvested restricted common stock	2	(2)	—	—	—	—
Stock-based compensation expense	—	8,269	—	—	—	8,269
Forfeiture of 12,231 shares of unvested restricted common stock	—	—	—	—	—	—
Issuance of 14,476 shares of common stock to non-employee directors	—	—	—	—	—	—
Issuance of 6,600,000 shares of common stock, net of stock issue costs	66	299,657	—	—	—	299,723
Balances – June 30, 2017	<u>\$ 1,282</u>	<u>\$ 2,212,302</u>	<u>\$ 1,054,939</u>	<u>\$ (8,400)</u>	<u>\$ 3,030</u>	<u>\$ 3,263,153</u>
Balances – December 31, 2017	\$ 1,283	\$ 2,221,844	\$ 1,250,313	\$ (12,712)	\$ 3,060	\$ 3,463,788
Net income	—	—	227,874	—	—	227,874
Earnings attributable to noncontrolling interest	—	—	21	—	(21)	—
Total other comprehensive loss	—	—	—	(34,201)	—	(34,201)
Common stock dividends paid, \$0.385 per share	—	—	(49,487)	—	—	(49,487)
Issuance of 210,890 shares of common stock for exercise of stock options	2	5,585	—	—	—	5,587
Issuance of 214,591 shares of unvested restricted common stock	2	(2)	—	—	—	—
Repurchase and cancellation of 71,750 shares of common stock	(1)	(3,769)	—	—	—	(3,770)
Stock-based compensation expense	—	7,151	—	—	—	7,151
Forfeiture of 24,864 shares of unvested restricted common stock	—	—	—	—	—	—
Balances – June 30, 2018	<u>\$ 1,286</u>	<u>\$ 2,230,809</u>	<u>\$ 1,428,721</u>	<u>\$ (46,913)</u>	<u>\$ 3,039</u>	<u>\$ 3,616,942</u>

See accompanying notes to consolidated financial statements.

BANK OZK
CONSOLIDATED STATEMENTS OF CASH FLOWS
Unaudited

	Six Months Ended June 30,	
	2018	2017
	(Dollars in thousands)	
Cash flows from operating activities:		
Net income	\$ 227,874	\$ 179,736
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation	11,103	10,120
Amortization	6,756	6,756
Earnings attributable to noncontrolling interest	21	(16)
Provision for loan losses	15,177	11,036
Provision for losses on foreclosed assets	611	1,466
Net amortization of investment securities AFS	11,610	5,772
Originations of mortgage loans held for sale	—	(114,506)
Proceeds from sales of mortgage loans held for sale	8,313	123,948
Accretion of purchased loans	(25,284)	(42,953)
Net gains on investment securities AFS	(17)	(404)
Gains on sales of other assets	(2,270)	(2,292)
Deferred income tax expense	14,817	9,348
Increase in cash surrender value of BOLI	(10,111)	(8,933)
BOLI death benefits in excess of cash surrender value	(2,728)	(125)
Stock-based compensation expense	7,151	8,269
Changes in assets and liabilities:		
Accrued interest receivable	(7,220)	12,739
Other assets, net	(18,944)	5,470
Accrued interest payable and other liabilities	(12,606)	(4,681)
Net cash provided by operating activities	224,253	200,750
Cash flows from investing activities:		
Proceeds from sales of investment securities AFS	5,202	87,017
Proceeds from maturities/calls/paydowns of investment securities AFS	263,040	66,458
Purchases of investment securities AFS	(319,924)	(755,790)
Net increase of non-purchased loans	(1,321,187)	(1,266,956)
Net payments received on purchased loans	611,598	703,313
Purchases of premises and equipment	(32,323)	(23,148)
Purchases of BOLI	(45,000)	—
Proceeds from BOLI death benefits	4,659	654
Proceeds from sales of other assets	12,443	19,536
Cash paid for unconsolidated investments and noncontrolling interest	(4,833)	(3,832)
Net cash used by investing activities	(826,325)	(1,172,748)
Cash flows from financing activities:		
Net increase in deposits	704,740	666,562
Net (repayments of) proceeds from other borrowings	(554)	583
Repayment of fixed-rate callable FHLB advances	(20,000)	—
Net increase in repurchase agreements with customers	110,520	3,392
Proceeds from exercise of stock options	5,587	1,366
Repurchase and cancellation of shares of common stock	(3,770)	—
Cash dividends paid on common stock	(49,487)	(41,935)
Proceeds from issuance of common stock	—	299,723
Net cash provided by financing activities	747,036	929,691
Net increase (decrease) in cash and cash equivalents	144,964	(42,307)
Cash and cash equivalents – beginning of period	440,388	866,360
Cash and cash equivalents – end of period	\$ 585,352	\$ 824,053

See accompanying notes to consolidated financial statements.

BANK OZK
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
Unaudited

1. Organization and Principles of Consolidation

On June 26, 2017, as the result of an internal restructuring designed to eliminate its bank holding company structure, Bank of the Ozarks, Inc., an Arkansas corporation, merged with and into its wholly-owned subsidiary, Bank of the Ozarks (the “Bank”), with the Bank continuing as the surviving corporation (the “Reorganization”). Unless the context otherwise requires, references in this Quarterly Report on Form 10-Q to “Company,” “we,” “us” and “our” for periods prior to June 26, 2017, refer to Bank of the Ozarks, Inc., which was the parent holding company and the registrant prior to the Reorganization, and, for periods after the Reorganization, to the Bank, in each case including its consolidated subsidiaries. On July 16, 2018, the Bank changed its corporate name from Bank of the Ozarks to Bank OZK. The name change had no effect on the rights or interest of the Bank’s shareholders. Shares of the Bank’s common stock are listed on the Nasdaq Global Select Market under the symbol “OZK.”

The Bank is headquartered in Little Rock, Arkansas and provides a wide range of retail and commercial banking services. As of June 30, 2018 the Bank conducted operations through 252 offices, including offices in Arkansas, Georgia, Florida, North Carolina, Texas, Alabama, South Carolina, California, New York and Mississippi. The Bank owns eight 100%-owned finance subsidiary business trusts - Ozark Capital Statutory Trust II, Ozark Capital Statutory Trust III, Ozark Capital Statutory Trust IV, Ozark Capital Statutory Trust V, Intervest Statutory Trust II, Intervest Statutory Trust III, Intervest Statutory Trust IV and Intervest Statutory Trust V (the “Trusts”). In addition, the Bank owns a subsidiary that holds its investment securities, a subsidiary engaged in the development of real estate, a subsidiary that owns private aircraft and various other entities that hold loans, foreclosed assets or tax credits or engage in other activities. The consolidated financial statements include the accounts of the Bank, the investment subsidiary, the real estate subsidiary, the aircraft subsidiary and certain of those various other entities in accordance with accounting principles generally accepted in the United States (“GAAP”). Significant intercompany transactions and amounts have been eliminated in consolidation.

The Bank is an Arkansas state banking corporation and is subject to regulation by the Arkansas State Bank Department. Because the Bank is an insured depository institution that is not a member bank of the Board of Governors of the Federal Reserve System (“FRB”), its primary federal regulator is the Federal Deposit Insurance Corporation (“FDIC”).

2. Basis of Presentation and Change in Accounting Policy

The accompanying interim consolidated financial statements have been prepared by the Bank, without audit, pursuant to the rules and regulations of the Securities and Exchange Commission (“SEC”) in Article 10 of Regulation S-X and in accordance with the instructions to Form 10-Q and GAAP for interim financial information. Certain information, accounting policies and footnote disclosures normally included in complete financial statements prepared in accordance with GAAP have been condensed or omitted in accordance with such rules and regulations. These consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes thereto included in the Bank’s Annual Report on Form 10-K filed with the FDIC for the year ended December 31, 2017.

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Actual results could differ from those estimates. In the opinion of management, all adjustments considered necessary, consisting of normal recurring items, have been included for a fair statement of the accompanying consolidated financial statements. Operating results for the three months and six months ended June 30, 2018 are not necessarily indicative of the results that may be expected for the full year or future periods.

Certain reclassifications of prior period amounts have been made to conform with the current period financial statements presentation. These reclassifications had no impact on the prior period net income, as previously reported.

On January 1, 2017, the Bank adopted Accounting Standards Update (“ASU”) 2016-09, “Improvements to Employee Share-Based Payment Accounting.” In accordance with the provisions of ASU 2016-09, the Bank elected to account for forfeitures of stock-based compensation awards as they occur. Prior to the adoption of ASU 2016-09, the Bank estimated forfeiture rates and the impact that estimated forfeitures would have on the number of stock-based awards that were expected to vest. The Bank believes this policy election related to forfeitures is a more efficient method of accounting for forfeitures. The adoption of ASU 2016-09 resulted in a cumulative adjustment to increase total stockholders’ equity at January 1, 2017 by approximately \$0.4 million.

In February 2018, the Financial Accounting Standards Board (“FASB”) issued ASU 2018-02 “Reclassification of Tax Effects from Other Comprehensive Income” which permits entities to reclassify tax effects stranded in accumulated other comprehensive income (loss) as a result of the Tax Cuts and Jobs Act (the “Tax Act”). ASU 2018-02 is effective for interim and annual periods beginning after December 15, 2018; however, early adoption was permitted. The Bank adopted the provisions of ASU 2018-02 effective as of the beginning of 2017 as a cumulative effect adjustment by reclassifying \$3.4 million from accumulated other

comprehensive income (loss) to retained earnings. The adoption of ASU 2018-02 during 2017 allowed the Bank to align the tax effects included in accumulated other comprehensive income (loss) with the revised federal tax rates included in the Tax Act.

3. Earnings Per Common Share (“EPS”)

Basic EPS is computed by dividing net income available to common stockholders by the weighted-average number of common shares outstanding. Diluted EPS is computed by dividing net income available to common stockholders by the weighted-average number of common shares outstanding after consideration of the dilutive effect, if any, of outstanding common stock options using the treasury stock method. Options to purchase 1,548,047 shares and 1,197,987 shares, respectively, of the Bank’s common stock for the three months ended June 30, 2018 and 2017, and options to purchase 1,504,809 shares and 1,150,398 shares, respectively, of the Bank’s common stock for the six months ended June 30, 2018 and 2017 were excluded from the diluted EPS calculations as inclusion of such options would have been anti-dilutive.

The following table presents the computation of basic and diluted EPS for the periods indicated.

	Three Months Ended June 30,		Six Months Ended June 30,	
	2018	2017	2018	2017
(In thousands, except per share amounts)				
Numerator:				
Distributed earnings allocated to common stockholders	\$ 25,079	\$ 21,276	\$ 49,487	\$ 41,935
Undistributed earnings allocated to common stockholders	89,672	69,256	178,408	137,785
Net income available to common stockholders	<u>\$ 114,751</u>	<u>\$ 90,532</u>	<u>\$ 227,895</u>	<u>\$ 179,720</u>
Denominator:				
Denominator for basic EPS – weighted-average common shares	128,623	123,835	128,579	122,680
Effect of dilutive securities – stock options	181	363	204	404
Denominator for diluted EPS – weighted-average common shares and assumed conversions	<u>128,804</u>	<u>124,198</u>	<u>128,783</u>	<u>123,084</u>
Basic EPS	<u>\$ 0.89</u>	<u>\$ 0.73</u>	<u>\$ 1.77</u>	<u>\$ 1.47</u>
Diluted EPS	<u>\$ 0.89</u>	<u>\$ 0.73</u>	<u>\$ 1.77</u>	<u>\$ 1.46</u>

4. Investment Securities AFS

At both June 30, 2018 and December 31, 2017, the Bank classified its investment securities portfolio as AFS. Accordingly, investment securities are stated at estimated fair value in the consolidated financial statements with unrealized gains and losses, net of related income tax, reported as a separate component of stockholders’ equity and included in accumulated other comprehensive income (loss).

The following table presents the amortized cost and estimated fair value of investment securities AFS as of the dates indicated. The Bank’s investment in the “CRA qualified investment fund” includes shares held in a mutual fund that qualifies under the Community Reinvestment Act of 1977 for community reinvestment purposes.

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value
(Dollars in thousands)				
June 30, 2018:				
Obligations of state and political subdivisions	\$ 636,077	\$ 3,497	\$ (12,876)	\$ 626,698
Mortgage-backed securities ⁽¹⁾	2,005,246	422	(51,823)	1,953,845
U.S. Government agency securities	27,666	—	(814)	26,852
CRA qualified investment fund	1,096	—	(52)	1,044
Total	<u>\$ 2,670,085</u>	<u>\$ 3,919</u>	<u>\$ (65,565)</u>	<u>\$ 2,608,439</u>
December 31, 2017:				
Obligations of state and political subdivisions	\$ 661,446	\$ 6,471	\$ (3,358)	\$ 664,559
Mortgage-backed securities ⁽¹⁾	1,918,171	968	(20,115)	1,899,024
U.S. Government agency securities	29,792	—	(559)	29,233
CRA qualified investment fund	1,084	—	(27)	1,057
Total	<u>\$ 2,610,493</u>	<u>\$ 7,439</u>	<u>\$ (24,059)</u>	<u>\$ 2,593,873</u>

(1) These mortgage-backed securities were issued by U.S. Government agencies.

The following table shows estimated fair value of investment securities AFS having gross unrealized losses and the amount of such unrealized losses, aggregated by investment category and length of time that individual investment securities have been in a continuous unrealized loss position, as of the dates indicated.

	<u>Less than 12 Months</u>		<u>12 Months or More</u>		<u>Total</u>	
	<u>Estimated Fair Value</u>	<u>Unrealized Losses</u>	<u>Estimated Fair Value</u>	<u>Unrealized Losses</u>	<u>Estimated Fair Value</u>	<u>Unrealized Losses</u>
(Dollars in thousands)						
June 30, 2018:						
Obligations of state and political subdivisions	\$ 243,482	\$ 4,712	\$ 217,213	\$ 8,164	\$ 460,695	\$ 12,876
Mortgage-backed securities ⁽¹⁾	1,284,865	28,535	595,327	23,288	1,880,192	51,823
U.S. Government agency securities	5,700	115	21,152	699	26,852	814
CRA qualified investment fund	—	—	1,044	52	1,044	52
Total temporarily impaired securities	<u>\$1,534,047</u>	<u>\$ 33,362</u>	<u>\$ 834,736</u>	<u>\$ 32,203</u>	<u>\$2,368,783</u>	<u>\$ 65,565</u>
December 31, 2017:						
Obligations of state and political subdivisions	\$ 44,261	\$ 328	\$ 230,137	\$ 3,030	\$ 274,398	\$ 3,358
Mortgage-backed securities ⁽¹⁾	1,545,138	13,067	289,781	7,048	1,834,919	20,115
U.S. Government agency securities	4,711	31	21,400	528	26,111	559
CRA qualified investment fund	—	—	1,057	27	1,057	27
Total temporarily impaired securities	<u>\$1,594,110</u>	<u>\$ 13,426</u>	<u>\$ 542,375</u>	<u>\$ 10,633</u>	<u>\$2,136,485</u>	<u>\$ 24,059</u>

(1) These mortgage-backed securities were issued by U.S. Government agencies.

In evaluating the Bank's unrealized loss positions for other-than-temporary impairment of its investment securities portfolio, management considers the credit quality, financial condition and near term prospects of the issuer, the nature and cause of the unrealized loss, the severity and duration of the impairments and other factors. At both June 30, 2018 and December 31, 2017, management determined the unrealized losses were the result of fluctuations in interest rates and did not reflect deteriorations of the credit quality of the investments. Accordingly, management considers these unrealized losses to be temporary in nature. While the Bank periodically evaluates its investment strategy relative to current economic and business conditions, at the present time, the Bank does not have the intent to sell these investment securities with unrealized losses and, more likely than not, will not be required to sell these investment securities before fair value recovers to amortized cost.

The following table shows the amortized cost and estimated fair value of investment securities AFS by maturity or estimated date of repayment as of the date indicated.

<u>Maturity or Estimated Repayment</u>	June 30, 2018	
	Amortized Cost	Estimated Fair Value
(Dollars in thousands)		
One year or less	\$ 400,951	\$ 391,784
After one year to five years	1,158,973	1,131,752
After five years to ten years	625,009	612,712
After ten years	485,152	472,191
Total	<u>\$ 2,670,085</u>	<u>\$ 2,608,439</u>

For purposes of this maturity or repayment distribution, all investment securities AFS are shown based on their contractual maturity date or estimated date of repayment, except (i) the CRA qualified investment fund with no contractual maturity date is shown in the longest maturity category, (ii) mortgage-backed securities are allocated among various maturities or repayment categories based on an estimated repayment schedule utilizing Bloomberg median prepayment speeds or other estimates of prepayment speeds and interest rate levels at the measurement date and (iii) callable investment securities for which the Bank has received notification of call are included in the maturity or estimated repayment category in which the call occurs or is expected to occur. Expected maturities will differ from contractual maturities because issuers may have the right to call or prepay obligations with or without call or prepayment penalties.

The following table is a summary of sales activity in the Bank's investment securities AFS for the periods indicated.

	Three Months Ended June 30,		Six Months Ended June 30,	
	2018	2017	2018	2017
	(Dollars in thousands)			
Sales proceeds	\$ 5,202	\$ 87,017	\$ 5,202	\$ 87,017
Gross realized gains	\$ —	\$ 840	\$ 17	\$ 840
Gross realized losses	—	(436)	—	(436)
Net gains on investment securities	\$ —	\$ 404	\$ 17	\$ 404

5. Allowance for Loan Losses (“ALL”) and Credit Quality Indicators

Allowance for Loan Losses

The following table is a summary of activity within the ALL for the periods indicated.

	Three Months Ended June 30,		Six Months Ended June 30,	
	2018	2017	2018	2017
	(Dollars in thousands)			
Beginning balance	\$ 98,097	\$ 78,224	\$ 94,120	\$ 76,541
Charge-offs of non-purchased loans	(1,998)	(1,451)	(3,683)	(3,200)
Recoveries of non-purchased loans previously charged off	339	747	851	1,179
Net charge-offs – non-purchased loans	(1,659)	(704)	(2,832)	(2,021)
Charge-offs of purchased loans	(1,682)	(1,934)	(2,727)	(4,720)
Recoveries of purchased loans previously charged off	272	631	900	1,484
Net charge-offs – purchased loans	(1,410)	(1,303)	(1,827)	(3,236)
Net charge-offs – total loans	(3,069)	(2,007)	(4,659)	(5,257)
Provision for loan losses:				
Non-purchased loans	8,200	4,800	13,350	7,800
Purchased loans	1,410	1,303	1,827	3,236
Total provision	9,610	6,103	15,177	11,036
Ending balance	\$ 104,638	\$ 82,320	\$ 104,638	\$ 82,320
ALL allocated to non-purchased loans	\$ 103,038	\$ 80,720	\$ 103,038	\$ 80,720
ALL allocated to purchased loans	1,600	1,600	1,600	1,600
Total ALL	\$ 104,638	\$ 82,320	\$ 104,638	\$ 82,320

The following tables are a summary of the Bank's ALL for the periods indicated.

	Beginning Balance	Charge-offs	Recoveries	Provision	Ending Balance
	(Dollars in thousands)				
Three months ended June 30, 2018:					
Non-purchased loans:					
Real estate:					
Residential 1-4 family	\$ 12,867	\$ (103)	\$ 81	\$ 483	\$ 13,328
Non-farm/non-residential	27,892	(25)	13	1,312	29,192
Construction/land development	29,222	(82)	2	576	29,718
Agricultural	1,152	(7)	—	104	1,249
Multifamily residential	2,649	—	—	(647)	2,002
Commercial and industrial	10,094	(738)	8	159	9,523
Consumer	10,444	(380)	37	5,477	15,578
Other	2,177	(663)	198	736	2,448
Total non-purchased loans	96,497	(1,998)	339	8,200	103,038
Purchased loans	1,600	(1,682)	272	1,410	1,600
Total loans	<u>\$ 98,097</u>	<u>\$ (3,680)</u>	<u>\$ 611</u>	<u>\$ 9,610</u>	<u>\$ 104,638</u>

Six months ended June 30, 2018:

Non-purchased loans:					
Real estate:					
Residential 1-4 family	\$ 12,829	\$ (168)	\$ 96	\$ 571	\$ 13,328
Non-farm/non-residential	26,855	(160)	147	2,350	29,192
Construction/land development	27,422	(210)	25	2,481	29,718
Agricultural	1,093	(7)	30	133	1,249
Multifamily residential	2,395	—	—	(393)	2,002
Commercial and industrial	10,448	(1,135)	34	176	9,523
Consumer	8,858	(513)	77	7,156	15,578
Other	2,620	(1,490)	442	876	2,448
Total non-purchased loans	92,520	(3,683)	851	13,350	103,038
Purchased loans	1,600	(2,727)	900	1,827	1,600
Total loans	<u>\$ 94,120</u>	<u>\$ (6,410)</u>	<u>\$ 1,751</u>	<u>\$ 15,177</u>	<u>\$ 104,638</u>

	Beginning Balance	Charge-offs	Recoveries	Provision	Ending Balance
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(Dollars in thousands)

Three months ended June 30, 2017:

Non-purchased loans:

Real estate:					
Residential 1-4 family	\$ 10,958	\$ (1)	\$ 3	\$ 1,145	\$ 12,105
Non-farm/non-residential	23,040	(6)	530	140	23,704
Construction/land development	19,633	(26)	12	323	19,942
Agricultural	2,293	(2)	—	32	2,323
Multifamily residential	2,765	—	—	1,685	4,450
Commercial and industrial	12,845	(892)	18	(1,639)	10,332
Consumer	2,934	(47)	25	2,891	5,803
Other	2,156	(477)	159	223	2,061
Total non-purchased loans	76,624	(1,451)	747	4,800	80,720
Purchased loans	1,600	(1,934)	631	1,303	1,600
Total loans	<u>\$ 78,224</u>	<u>\$ (3,385)</u>	<u>\$ 1,378</u>	<u>\$ 6,103</u>	<u>\$ 82,320</u>

Six months ended June 30, 2017:

Non-purchased loans:

Real estate:					
Residential 1-4 family	\$ 10,225	\$ (170)	\$ 7	\$ 2,043	\$ 12,105
Non-farm/non-residential	21,555	(12)	541	1,620	23,704
Construction/land development	20,673	(93)	18	(656)	19,942
Agricultural	2,787	(2)	—	(462)	2,323
Multifamily residential	2,447	—	—	2,003	4,450
Commercial and industrial	13,043	(1,794)	109	(1,026)	10,332
Consumer	1,945	(160)	136	3,882	5,803
Other	2,266	(969)	368	396	2,061
Total non-purchased loans	74,941	(3,200)	1,179	7,800	80,720
Purchased loans	1,600	(4,720)	1,484	3,236	1,600
Total loans	<u>\$ 76,541</u>	<u>\$ (7,920)</u>	<u>\$ 2,663</u>	<u>\$ 11,036</u>	<u>\$ 82,320</u>

The following table is a summary of the Bank's ALL for non-purchased loans and outstanding principle balance in non-purchased loans as of the dates indicated.

	ALL for Non-Purchased Loans			Non-Purchased Loans		
	ALL for Individually Evaluated Impaired Loans	ALL for All Other Loans	Total ALL ⁽¹⁾	Individually Evaluated Impaired Loans	All Other Loans	Total Loans
(Dollars in thousands)						
June 30, 2018:						
Real estate:						
Residential 1-4 family	\$ 648	\$ 12,680	\$ 13,328	\$ 4,972	\$ 649,217	\$ 654,189
Non-farm/non-residential	67	29,125	29,192	4,338	3,035,431	3,039,769
Construction/land development	149	29,569	29,718	1,467	7,103,628	7,105,095
Agricultural	—	1,249	1,249	1,198	153,410	154,608
Multifamily residential	—	2,002	2,002	—	320,637	320,637
Commercial and industrial	275	9,248	9,523	1,242	721,761	723,003
Consumer	80	15,498	15,578	296	1,493,725	1,494,021
Other	—	2,448	2,448	30	692,181	692,211
Total	<u>\$ 1,219</u>	<u>\$ 101,819</u>	<u>\$ 103,038</u>	<u>\$ 13,543</u>	<u>\$ 14,169,990</u>	<u>\$ 14,183,533</u>
December 31, 2017:						
Real estate:						
Residential 1-4 family	\$ 520	\$ 12,309	\$ 12,829	\$ 4,483	\$ 614,998	\$ 619,481
Non-farm/non-residential	116	26,739	26,855	3,000	2,926,867	2,929,867
Construction/land development	101	27,321	27,422	2,155	6,282,578	6,284,733
Agricultural	—	1,093	1,093	1,178	133,608	134,786
Multifamily residential	—	2,395	2,395	—	369,329	369,329
Commercial and industrial	222	10,226	10,448	1,448	627,847	629,295
Consumer	91	8,767	8,858	528	899,119	899,647
Other	26	2,594	2,620	176	866,623	866,799
Total	<u>\$ 1,076</u>	<u>\$ 91,444</u>	<u>\$ 92,520</u>	<u>\$ 12,968</u>	<u>\$ 12,720,969</u>	<u>\$ 12,733,937</u>

(1) Excludes \$1.6 million of ALL allocated to the Bank's purchased loans at both June 30, 2018 and December 31, 2017.

The following table is a summary of impaired non-purchased loans as of and for the three months and six months ended June 30, 2018.

	<u>Principal Balance</u>	<u>Net Charge-offs to Date</u>	<u>Principal Balance, Net of Charge-offs</u>	<u>Specific ALL</u>	<u>Weighted Average Carrying Value – Three Months Ended June 30, 2018</u>	<u>Weighted Average Carrying Value – Six Months Ended June 30, 2018</u>
(Dollars in thousands)						
Impaired loans for which there is a related ALL:						
Real estate:						
Residential 1-4 family	\$ 4,111	\$ —	\$ 4,111	\$ 648	\$ 3,507	\$ 3,412
Non-farm/non-residential	1,339	—	1,339	67	870	912
Construction/land development	564	—	564	149	680	722
Agricultural	—	—	—	—	35	24
Commercial and industrial	710	—	710	275	927	864
Consumer	260	—	260	80	303	312
Other	—	—	—	—	—	59
Total impaired loans with a related ALL	6,984	—	6,984	1,219	6,322	6,305
Impaired loans for which there is not a related ALL:						
Real estate:						
Residential 1-4 family	1,265	(404)	861	—	937	1,045
Non-farm/non-residential	3,538	(539)	2,999	—	2,919	2,614
Construction/land development	1,138	(235)	903	—	878	1,035
Agricultural	1,227	(29)	1,198	—	1,176	1,176
Multifamily residential	133	(133)	—	—	—	—
Commercial and industrial	679	(147)	532	—	710	710
Consumer	61	(25)	36	—	34	89
Other	30	—	30	—	30	30
Total impaired loans without a related ALL	8,071	(1,512)	6,559	—	6,684	6,699
Total impaired non-purchased loans	\$ 15,055	\$ (1,512)	\$ 13,543	\$ 1,219	\$ 13,006	\$ 13,004

The following table is a summary of impaired non-purchased loans as of and for the year ended December 31, 2017.

	Principal Balance	Net Charge-offs to Date	Principal Balance, Net of Charge-offs	Specific ALL	Weighted Average Carrying Value – Year Ended December 31, 2017
	(Dollars in thousands)				
Impaired loans for which there is a related ALL:					
Real estate:					
Residential 1-4 family	\$ 3,223	\$ —	\$ 3,223	\$ 520	\$ 2,361
Non-farm/non-residential	996	—	996	116	1,229
Construction/land development	806	—	806	101	2,350
Agricultural	—	—	—	—	595
Multifamily residential	—	—	—	—	176
Commercial and industrial	737	—	737	222	854
Consumer	328	—	328	91	208
Other	176	—	176	26	113
Total impaired loans with a related ALL	6,266	—	6,266	1,076	7,886
Impaired loans for which there is not a related ALL:					
Real estate:					
Residential 1-4 family	1,935	(675)	1,260	—	988
Non-farm/non-residential	3,072	(1,068)	2,004	—	1,639
Construction/land development	2,349	(1,000)	1,349	—	554
Agricultural	1,207	(29)	1,178	—	616
Multifamily residential	133	(133)	—	—	20
Commercial and industrial	792	(81)	711	—	367
Consumer	261	(61)	200	—	46
Other	—	—	—	—	10
Total impaired loans without a related ALL	9,749	(3,047)	6,702	—	4,240
Total impaired loans	\$ 16,015	\$ (3,047)	\$ 12,968	\$ 1,076	\$ 12,126

Management has determined that certain of the Bank's impaired non-purchased loans do not require any specific allowance at June 30, 2018 or at December 31, 2017 because (i) management's analysis of such individual loans resulted in no impairment or (ii) all identified impairment on such loans had previously been charged off.

Interest income on impaired non-purchased loans is recognized on a cash basis when and if actually collected. Total interest income recognized on impaired non-purchased loans for the three months and six months ended June 30, 2018 and 2017 was not material.

Credit Quality Indicators

Non-Purchased Loans

The following table is a summary of credit quality indicators for the Bank's non-purchased loans as of the dates indicated.

	Satisfactory	Moderate	Watch	Substandard	Total
	(Dollars in thousands)				
June 30, 2018:					
Real estate:					
Residential 1-4 family ⁽¹⁾	\$ 646,974	\$ —	\$ 2,261	\$ 4,954	\$ 654,189
Non-farm/non-residential	2,300,625	644,285	56,046	38,813	3,039,769
Construction/land development	6,493,589	569,186	5,686	36,634	7,105,095
Agricultural	34,526	111,539	6,182	2,361	154,608
Multifamily residential	220,295	97,207	2,035	1,100	320,637
Commercial and industrial	238,405	477,404	3,439	3,755	723,003
Consumer ⁽¹⁾	1,445,592	29,212	14,153	5,064	1,494,021
Other ⁽¹⁾	681,298	10,620	33	260	692,211
Total	<u>\$12,061,304</u>	<u>\$ 1,939,453</u>	<u>\$ 89,835</u>	<u>\$ 92,941</u>	<u>\$14,183,533</u>

December 31, 2017:

Real estate:					
Residential 1-4 family ⁽¹⁾	\$ 609,271	\$ —	\$ 5,810	\$ 4,400	\$ 619,481
Non-farm/non-residential	2,312,610	523,570	56,005	37,682	2,929,867
Construction/land development	5,743,616	497,267	7,957	35,893	6,284,733
Agricultural	34,129	92,436	5,958	2,263	134,786
Multifamily residential	296,063	69,714	2,532	1,020	369,329
Commercial and industrial	222,920	397,868	5,893	2,614	629,295
Consumer ⁽¹⁾	881,070	12,233	5,580	764	899,647
Other ⁽¹⁾	857,552	8,779	54	414	866,799
Total	<u>\$10,957,231</u>	<u>\$ 1,601,867</u>	<u>\$ 89,789</u>	<u>\$ 85,050</u>	<u>\$12,733,937</u>

- (1) The Bank does not risk rate its residential 1-4 family loans (including consumer construction loans and 1-4 family properties), consumer loans (excluding indirect loans), and certain "other" loans. However, for purposes of the above table, the Bank considers such loans to be (i) satisfactory – if they are performing and less than 30 days past due, (ii) watch – if they are performing and 30 to 89 days past due or (iii) substandard – if they are nonperforming or 90 days or more past due. Indirect loans are included within the Bank's consumer loan portfolio and are assigned risk levels based on a combination of the borrower's individual credit score and bankruptcy score.

The following categories of credit quality indicators are used by the Bank.

Satisfactory – Loans in this category are considered to be a satisfactory credit risk and are generally considered to be collectible in full.

Moderate – Loans in this category are considered to be a marginally satisfactory credit risk and are generally considered to be collectible in full.

Watch – Loans in this category are presently protected from apparent loss; however, weaknesses exist which could cause future impairment of repayment of principal or interest.

Substandard – Loans in this category are characterized by deterioration in quality exhibited by a number of weaknesses requiring corrective action and posing risk of some loss.

The following table is an aging analysis of past due non-purchased loans as of the dates indicated.

	<u>30-89 Days Past Due ⁽¹⁾</u>	<u>90 Days or More ⁽²⁾</u>	<u>Total Past Due</u>	<u>Current ⁽³⁾</u>	<u>Total</u>
	(Dollars in thousands)				
June 30, 2018:					
Real estate:					
Residential 1-4 family	\$ 2,380	\$ 3,822	\$ 6,202	\$ 647,987	\$ 654,189
Non-farm/non-residential	1,078	3,504	4,582	3,035,187	3,039,769
Construction/land development	1,028	1,383	2,411	7,102,684	7,105,095
Agricultural	223	320	543	154,065	154,608
Multifamily residential	99	—	99	320,538	320,637
Commercial and industrial	1,908	792	2,700	720,303	723,003
Consumer	390	173	563	1,493,458	1,494,021
Other	173	30	203	692,008	692,211
Total	<u>\$ 7,279</u>	<u>\$ 10,024</u>	<u>\$ 17,303</u>	<u>\$14,166,230</u>	<u>\$14,183,533</u>
December 31, 2017:					
Real estate:					
Residential 1-4 family	\$ 5,906	\$ 3,891	\$ 9,797	\$ 609,684	\$ 619,481
Non-farm/non-residential	2,028	2,225	4,253	2,925,614	2,929,867
Construction/land development	224	1,135	1,359	6,283,374	6,284,733
Agricultural	203	249	452	134,334	134,786
Multifamily residential	—	—	—	369,329	369,329
Commercial and industrial	1,922	332	2,254	627,041	629,295
Consumer	193	339	532	899,115	899,647
Other	190	176	366	866,433	866,799
Total	<u>\$ 10,666</u>	<u>\$ 8,347</u>	<u>\$ 19,013</u>	<u>\$12,714,924</u>	<u>\$12,733,937</u>

(1) Includes \$0.4 million at June 30, 2018 and \$0.5 million at December 31, 2017 of loans on nonaccrual status.

(2) All loans greater than 90 days past due were on nonaccrual status at June 30, 2018 and December 31, 2017.

(3) Includes \$3.1 million and \$4.1 million of loans on nonaccrual status at June 30, 2018 and December 31, 2017, respectively.

Purchased Loans

As provided for under GAAP, management has up to 12 months following the date of the acquisition to finalize the fair values of acquired assets and assumed liabilities, including purchased loans. Once management has finalized the fair values of acquired assets and assumed liabilities within this 12-month period, management considers such values to be the day 1 fair values (“Day 1 Fair Values”).

As of June 30, 2018, the Bank had identified purchased loans where it had determined it was probable that the Bank would be unable to collect all amounts according to the contractual terms thereof (for purchased loans without evidence of credit deterioration at date of acquisition) or the expected performance of such loans had deteriorated from its performance expectations established in conjunction with the determination of the Day 1 Fair Values or since its most recent review of such portfolio’s performance (for purchased loans with evidence of credit deterioration at date of acquisition). At June 30, 2018, the Bank had \$6.6 million of impaired purchased loans compared to \$10.0 million at December 31, 2017.

The following table is a summary of credit quality indicators for the Bank’s purchased loans as of the dates indicated.

	Purchased Loans Without Evidence of Credit Deterioration at Date of Acquisition					Purchased Loans With Evidence of Credit Deterioration at Date of Acquisition		Total Purchased Loans
	FV 33	FV 44	FV 55	FV 36	FV 77	FV 66	FV 88	
(Dollars in thousands)								
June 30, 2018:								
Real estate:								
Residential 1-4 family	\$ 58,455	\$ 212,511	\$ 64,487	\$36,965	\$ 740	\$ 43,409	\$ 2,699	\$ 419,266
Non-farm/non-residential	145,138	825,548	235,261	1,750	636	79,716	1,635	1,289,684
Construction/land development	53,951	147,265	28,540	1,006	325	7,877	11	238,975
Agricultural	180	2,189	1,211	51	—	2,566	—	6,197
Multifamily residential	14,982	53,508	9,450	511	—	1,779	—	80,230
Commercial and industrial	9,261	35,046	5,899	322	38	6,524	100	57,190
Consumer	210,044	232,036	40,269	595	393	125	—	483,462
Other	3,874	1,120	229	3	—	111	—	5,337
Total	<u>\$495,885</u>	<u>\$1,509,223</u>	<u>\$385,346</u>	<u>\$41,203</u>	<u>\$ 2,132</u>	<u>\$142,107</u>	<u>\$ 4,445</u>	<u>\$2,580,341</u>
December 31, 2017:								
Real estate:								
Residential 1-4 family	\$ 70,915	\$ 266,020	\$118,074	\$44,070	\$ 481	\$ 52,759	\$ 2,627	\$ 554,946
Non-farm/non-residential	195,075	998,475	260,495	2,039	3,795	87,069	2,061	1,549,009
Construction/land development	31,820	268,451	50,689	1,429	404	10,522	13	363,328
Agricultural	6,710	3,122	2,251	180	—	2,547	407	15,217
Multifamily residential	15,705	103,166	9,783	579	—	9,952	—	139,185
Commercial and industrial	11,321	83,177	6,777	568	68	6,905	114	108,930
Consumer	244,202	276,781	50,740	1,040	49	134	—	572,946
Other	4,095	1,211	109	5	—	111	—	5,531
Total	<u>\$579,843</u>	<u>\$2,000,403</u>	<u>\$498,918</u>	<u>\$49,910</u>	<u>\$ 4,797</u>	<u>\$169,999</u>	<u>\$ 5,222</u>	<u>\$3,309,092</u>

The following grades are used for purchased loans without evidence of credit deterioration at the date of acquisition.

FV 33 – Loans in this category are considered to be satisfactory with minimal credit risk and are generally considered collectible.

FV 44 – Loans in this category are considered to be marginally satisfactory with minimal to moderate credit risk and are generally considered collectible.

FV 55 – Loans in this category exhibit weakness and are considered to have elevated credit risk and elevated risk of repayment.

FV 36 – Loans in this category were not individually reviewed at the date of purchase and are assumed to have characteristics similar to the characteristics of the aggregate acquired portfolio.

FV 77 – Loans in this category have deteriorated since the date of purchase and are considered impaired.

The following grades are used for purchased loans with evidence of credit deterioration at the date of acquisition.

FV 66 – Loans in this category are performing in accordance with or exceeding management’s performance expectations established in conjunction with the determination of Day 1 Fair Values.

FV 88 – Loans in this category have deteriorated from management’s performance expectations established in conjunction with the determination of Day 1 Fair Values.

The following table is an aging analysis of past due purchased loans as of the dates indicated.

	30-89 Days Past Due	90 Days or More	Total Past Due	Current	Total Purchased Loans
	(Dollars in thousands)				
June 30, 2018:					
Real estate:					
Residential 1-4 family	\$ 4,960	\$ 4,615	\$ 9,575	\$ 409,691	\$ 419,266
Non-farm/non-residential	4,170	14,782	18,952	1,270,732	1,289,684
Construction/land development	3,191	295	3,486	235,489	238,975
Agriculture	37	173	210	5,987	6,197
Multifamily residential	—	—	—	80,230	80,230
Commercial and industrial	459	769	1,228	55,962	57,190
Consumer	2,567	826	3,393	480,069	483,462
Other	—	—	—	5,337	5,337
Total	<u>\$ 15,384</u>	<u>\$ 21,460</u>	<u>\$ 36,844</u>	<u>\$ 2,543,497</u>	<u>\$ 2,580,341</u>
Purchased loans without evidence of credit deterioration at date of acquisition					
	\$ 11,771	\$ 8,300	\$ 20,071	\$ 2,413,718	\$ 2,433,789
Purchased loans with evidence of credit deterioration at date of acquisition					
	3,613	13,160	16,773	129,779	146,552
Total	<u>\$ 15,384</u>	<u>\$ 21,460</u>	<u>\$ 36,844</u>	<u>\$ 2,543,497</u>	<u>\$ 2,580,341</u>
December 31, 2017:					
Real estate:					
Residential 1-4 family	\$ 8,260	\$ 7,833	\$ 16,093	\$ 538,853	\$ 554,946
Non-farm/non-residential	9,589	15,796	25,385	1,523,624	1,549,009
Construction/land development	1,594	840	2,434	360,894	363,328
Agriculture	192	461	653	14,564	15,217
Multifamily residential	76	—	76	139,109	139,185
Commercial and industrial	878	748	1,626	107,304	108,930
Consumer	3,926	933	4,859	568,087	572,946
Other	—	—	—	5,531	5,531
Total	<u>\$ 24,515</u>	<u>\$ 26,611</u>	<u>\$ 51,126</u>	<u>\$ 3,257,966</u>	<u>\$ 3,309,092</u>
Purchased loans without evidence of credit deterioration at date of acquisition					
	\$ 18,374	\$ 12,798	\$ 31,172	\$ 3,102,699	\$ 3,133,871
Purchased loans with evidence of credit deterioration at date of acquisition					
	6,141	13,813	19,954	155,267	175,221
Total	<u>\$ 24,515</u>	<u>\$ 26,611</u>	<u>\$ 51,126</u>	<u>\$ 3,257,966</u>	<u>\$ 3,309,092</u>

6. Supplemental Data for Cash Flows

The following table provides supplemental cash flow information for the periods indicated.

	Six Months Ended June 30,	
	2018	2017
	(Dollars in thousands)	
Cash paid during the period for:		
Interest	\$ 87,292	\$ 49,538
Taxes	74,465	81,985
Supplemental schedule of non-cash investing and financing activities:		
Net change in unrealized gains/losses on investment securities AFS	45,026	32,197
Loans transferred to foreclosed assets	5,180	9,065
Unsettled loan purchases	5,000	38,706
Unsettled AFS investment securities purchases	—	994

7. Commitments and Contingencies

Outstanding standby letters of credit are contingent commitments issued by the Bank generally to guarantee the performance of a customer in third party arrangements. The maximum amount of future payments the Bank could be required to make under these guarantees at June 30, 2018 was \$22.7 million. The Bank holds collateral to support guarantees when deemed necessary. Collateralized commitments at June 30, 2018 totaled \$21.3 million.

At June 30, 2018, the Bank had outstanding commitments totaling \$12.0 billion to extend credit, consisting primarily of loans closed but not yet funded. These commitments may or may not fund in whole or part prior to maturity; however, such funding is subject to a number of factors, including, among others, economic conditions, real estate market conditions and competitive factors. The following table shows, as of the date indicated, the contractual maturities of such outstanding commitments.

Contractual Maturities at June 30, 2018	
<u>Maturity</u>	<u>Amount</u>
	(Dollars in thousands)
2018	\$ 424,173
2019	2,166,102
2020	4,700,800
2021	3,959,070
2022	507,677
Thereafter	241,839
Total	<u>\$ 11,999,661</u>

The Bank is a party to various claims, administrative and/or legal proceedings, as both plaintiff and defendant, arising in the ordinary course of business, including employment-related claims and claims of lender liability, broken promises, and other similar lending-related claims. While the ultimate resolution of these claims and proceedings cannot be determined at this time, management believes that such claims and proceedings, individually or in the aggregate, will not have a material adverse effect on the future results of operations, financial condition, or liquidity of the Bank.

During the fourth quarter of 2017, the Bank filed with the Internal Revenue Service (the "Service") two separate advance consent applications for change in accounting method to change its tax methods of accounting for its loan portfolio and its loan origination fees. Both applications require affirmative consent of the Service. Should the Service not provide affirmative consent to one or both applications or otherwise take exception to some element of the Bank's calculation and proposed tax deduction, some portion or all of the Bank's current income tax receivable totaling approximately \$244 million would be reclassified to a deferred income tax asset, would have to be revalued using a 21% federal income tax rate, and could have an adverse effect on the Bank's financial position and results of operation.

8. Stock-Based Compensation

The Bank has a nonqualified stock option plan for certain employees and officers of the Bank. This plan provides for the granting of nonqualified options to purchase shares of common stock in the Bank. No option may be granted under this plan for less than the fair market value of the common stock, defined by the plan as the average of the highest reported asked price and the lowest

reported bid price, on the date of the grant. The benefits or amounts that may be received by or allocated to any particular officer or employee of the Bank or any subsidiary under this plan are determined in the sole discretion of the Bank's board of directors or its personnel and compensation committee. All employee options outstanding at June 30, 2018 were issued with a vesting date three years after issuance and an expiration date seven years after issuance. All shares issued in connection with options exercised under the employee nonqualified stock option plan were in the form of newly issued shares. At June 30, 2018, there were 577,930 shares available for future grants under this plan.

The Bank previously had a nonqualified stock option plan for non-employee directors. No options were granted under this plan during the six months ended June 30, 2018 or 2017. All options previously granted under this plan were exercisable immediately and expire ten years after issuance.

The following table summarizes stock option activity for both the employee and non-employee director stock option plans for the period indicated.

	Options	Weighted-Average Exercise Price/Share	Weighted-Average Remaining Contractual Life (in years)	Aggregate Intrinsic Value (in thousands)
Six Months Ended June 30, 2018:				
Outstanding – January 1, 2018	1,686,756	\$ 42.86		
Granted	573,143	51.07		
Exercised	(210,890)	26.49		
Forfeited	(82,939)	52.04		
Outstanding – June 30, 2018	1,966,070	46.62	5.1	\$ 7,414 ⁽¹⁾
Fully vested and exercisable – June 30, 2018	437,220	\$ 28.28	3.2	\$ 7,327 ⁽¹⁾

(1) Based on closing price of \$45.04 per share on June 29, 2018.

Intrinsic value for stock options is defined as the amount by which the current market price of the underlying stock exceeds the exercise price. For those stock options where the exercise price exceeds the current market price of the underlying stock, the intrinsic value is zero. The total intrinsic value of options exercised during the three months ended June 30, 2018 and 2017 was \$0.3 million and \$0.4 million, respectively. The total intrinsic value of options exercised during the six months ended June 30, 2018 and 2017 was \$5.3 million and \$3.0 million respectively.

Options to purchase 573,143 shares were granted during the six months ended June 30, 2018 with a weighted-average grant date fair value of \$12.52. The fair value for each option grant is estimated on the date of the grant using the Black-Scholes option pricing model.

The following table is a summary of the weighted-average assumptions used in the Black-Scholes option pricing model for stock options granted during the period indicated.

	Six Months Ended June 30, 2018
Risk-free interest rate	2.42%
Expected dividend yield	1.59%
Expected stock volatility	28.5%
Expected life (years)	5.0

The Bank uses the U.S. Treasury yield curve in effect at the time of the grant to determine the risk-free interest rate. The expected dividend yield is estimated using the current annual dividend level and recent stock price of the Bank's common stock at the date of grant. Expected stock volatility is based on historical volatilities of the Bank's common stock. The expected life of the options is calculated based on the "simplified" method as provided for under Securities and Exchange Commission ("SEC") Staff Accounting Bulletin No. 110.

Stock-based compensation expense for stock options included in non-interest expense was \$1.5 million and \$1.6 million for the three months ended June 30, 2018 and 2017, respectively, and \$3.0 million and \$3.1 million for the six months ended June 30, 2018 and 2017, respectively. Total unrecognized compensation cost related to non-vested stock option grants was \$10.7 million at June 30, 2018 and is expected to be recognized over a weighted-average period of 2.0 years.

The Bank has a restricted stock and incentive plan (the "Employee Plan") that permits issuance of up to 2,400,000 shares of restricted stock, restricted stock units or performance awards. All officers and employees of the Bank are eligible to receive awards

under the Employee Plan. The benefits or amounts received by or allocated to any particular officer or employee of the Bank, or subsidiary, under the Employee Plan are determined in the sole discretion of the Bank's board of directors or its personnel and compensation committee. Shares of common stock issued under the Employee Plan may be shares of original issuance or shares held in treasury that have been reacquired by the Bank. The Bank issued 198,781 shares of restricted common stock under the Employee Plan during the first six months of 2018. At June 30, 2018 there were 882,868 shares available for future grants under this plan. The vesting period for all restricted stock awards granted under the plan shall be not less than three years from the date of grant, subject to limited exceptions.

The Bank has a Non-Employee Director Stock Plan (the "Director Plan") that provides for stock awards to eligible non-employee directors. Effective May 7, 2018, the Director Plan was amended and restated to change the annual director grant to include a one year vesting period. Pursuant to the Director Plan, as amended and restated, each non-employee director of the Bank receives a grant for shares of restricted common stock on the day of his or her election, re-election or appointment as director of the Bank. The number of shares of restricted common stock to be awarded is a maximum of \$100,000 worth of shares of restricted common stock per recipient per year. The restricted stock awarded to each non-employee director under the Director Plan contains a one-year vesting period. The Bank issued 15,810 shares of restricted common stock under the Director Plan during the six months ended June 30, 2018. At June 30, 2018 there were 49,642 shares available for future grants under the Director Plan.

The following table summarizes non-vested restricted stock activity for the period indicated.

	Six Months Ended June 30, 2018
Outstanding – December 31, 2017	552,415
Granted	214,591
Forfeited	(24,864)
Vested	(179,825)
Outstanding – June 30, 2018	<u>562,317</u>
Weighted-average grant date fair value	<u>\$ 49.65</u>

Restricted stock awards totaling 214,591 shares with a weighted-average grant date fair value of \$50.79 were granted pursuant to the Employee Plan and the Director Plan during the six months ended June 30, 2018. The fair value of the restricted stock awards is amortized to compensation expense over the vesting period and is based on the market price of the Bank's common stock at the date of grant multiplied by the number of shares granted. Stock-based compensation expense for restricted stock included in non-interest expense was \$1.9 million and \$2.3 million for the three months ended June 30, 2018 and 2017, respectively and \$4.2 million and \$4.5 million for the six months ended June 30, 2018 and 2017, respectively. Unrecognized compensation expense for non-vested restricted stock awards was \$15.3 million at June 30, 2018 and is expected to be recognized over a weighted-average period of 2.0 years.

Prior to the amendment and restatement of the Director Plan on May 7, 2018, each non-employee director received a fully vested award of common stock on the day of his or her election, re-election or appointment as a director of the Bank. The Bank issued 14,476 shares of common stock and incurred \$0.7 million in stock-based compensation expense during the second quarter of 2017 related to common stock awards issued under this plan.

9. Fair Value Measurements

The Bank measures certain of its assets and liabilities on a fair value basis using various valuation techniques and assumptions, depending on the nature of the asset or liability. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Additionally, fair value is used either on a periodic basis, typically at least quarterly, or on a non-recurring basis to evaluate certain assets and liabilities for impairment or for disclosure purposes. The Bank had no material liabilities that were accounted for at fair value at June 30, 2018 or December 31, 2017.

The Bank applies the following fair value hierarchy.

- Level 1 – Quoted prices for identical instruments in active markets.
- Level 2 – Quoted prices for similar instruments in active markets; quoted prices for identical or similar instruments in markets that are not active; and model-derived valuations whose inputs are observable.
- Level 3 – Instruments whose inputs are unobservable.

The following table sets forth the Bank's assets, as of the dates indicated, that are accounted for at fair value.

	Level 1	Level 2	Level 3	Total
	(Dollars in thousands)			
June 30, 2018:				
Investment securities AFS:				
Obligations of state and political subdivisions	\$ —	\$ 611,059	\$ 15,639	\$ 626,698
Mortgage-backed securities ⁽¹⁾	—	1,953,845	—	1,953,845
U.S. Government agency securities	—	26,852	—	26,852
CRA qualified investment fund	1,044	—	—	1,044
Total investment securities AFS	1,044	2,591,756	15,639	2,608,439
Impaired non-purchased loans	—	—	12,324	12,324
Impaired purchased loans	—	—	6,577	6,577
Foreclosed assets	—	—	20,662	20,662
Total assets at fair value	<u>\$ 1,044</u>	<u>\$ 2,591,756</u>	<u>\$ 55,202</u>	<u>\$ 2,648,002</u>

December 31, 2017:

Investment securities AFS:				
Obligations of state and political subdivisions	\$ —	\$ 648,134	\$ 16,425	\$ 664,559
Mortgage-backed securities ⁽¹⁾	—	1,899,024	—	1,899,024
U.S. Government agency securities	—	29,233	—	29,233
CRA qualified investment fund	1,057	—	—	1,057
Total investment securities AFS	1,057	2,576,391	16,425	2,593,873
Impaired non-purchased loans	—	—	11,892	11,892
Impaired purchased loans	—	—	10,019	10,019
Foreclosed assets	—	—	25,357	25,357
Total assets at fair value	<u>\$ 1,057</u>	<u>\$ 2,576,391</u>	<u>\$ 63,693</u>	<u>\$ 2,641,141</u>

(1) These mortgage-backed securities were issued by U.S. Government agencies.

The following table presents information related to Level 3 non-recurring fair value measurements as of the date indicated.

Description	Fair Value at June 30, 2018	Technique	Unobservable Inputs
	(Dollars in thousands)		
Impaired non-purchased loans	\$ 12,324	Third party appraisal ⁽¹⁾ and/or discounted cash flows	<ol style="list-style-type: none"> 1. Management discount based on underlying collateral characteristics and market conditions 2. Life of loan
Impaired purchased loans	\$ 6,577	Third party appraisal ⁽¹⁾ and/or discounted cash flows	<ol style="list-style-type: none"> 1. Management discount based on underlying collateral characteristics and market conditions 2. Life of loan
Foreclosed assets	\$ 20,662	Third party appraisal, ⁽¹⁾ broker price opinions and/or discounted cash flows	<ol style="list-style-type: none"> 1. Management discount based on underlying collateral characteristics and market conditions 2. Discount rate 3. Holding period

(1) The Bank utilizes valuation techniques consistent with the market, cost, and income approaches, or a combination thereof in determining fair value.

The following methods and assumptions are used to estimate the fair value of the Bank's assets that are accounted for at fair value.

Investment securities AFS – The Bank utilizes independent third parties as its principal pricing sources for determining fair value of investment securities AFS which are measured on a recurring basis. As a result, the Bank receives estimates of fair value from at least two independent pricing sources for the majority of its individual securities within its investment portfolio. For investment securities AFS traded in an active market, fair values are based on quoted market prices if available. If quoted market prices are not available, fair values are based on quoted market prices of comparable securities, broker quotes, comprehensive interest rate tables and pricing matrices or a combination thereof. For investment securities AFS traded in a market that is not active, fair value is determined using unobservable inputs. All fair value estimates of the Bank's investment securities are reviewed on a quarterly basis.

The Bank has determined that certain of its investment securities AFS had a limited to non-existent trading market at June 30, 2018. As a result, the Bank considers these investments as Level 3 in the fair value hierarchy. Specifically, the fair values of certain obligations of state and political subdivisions consisting primarily of certain unrated private placement bonds (the "private placement bonds") in the amount of \$15.6 million at June 30, 2018 were calculated using Level 3 hierarchy inputs and assumptions as the trading market for such securities was determined to be "not active." This determination was based on the limited number of trades or, in certain cases, the existence of no reported trades for the private placement bonds. The private placement bonds are generally prepayable at par value at the option of the issuer. As a result, management believes the private placement bonds should be individually valued at the lower of (i) the matrix pricing provided by the Bank's third party pricing services for comparable unrated municipal securities or (ii) par value. At June 30, 2018, the third parties' pricing matrices valued the Bank's portfolio of private placement bonds at \$15.6 million, which was approximately the same as the aggregate par value of the private placement bonds. Accordingly, at June 30, 2018, the Bank reported the private placement bonds at \$15.6 million.

Impaired non-purchased loans – Fair values are measured on a non-recurring basis and are based on the underlying collateral value of the impaired loan, reduced for holding and selling costs, or the estimated discounted cash flows for such loan. At June 30, 2018 the Bank had reduced the carrying value of its impaired non-purchased loans (all of which are included in nonaccrual loans) by \$2.7 million to the estimated fair value of \$12.3 million. The \$2.7 million adjustment to reduce the carrying value of such impaired loans to estimated fair value consisted of \$1.5 million of partial charge-offs and \$1.2 million of specific allowance allocations for loan losses.

Impaired purchased loans – Impaired purchased loans are measured at fair value on a non-recurring basis. As of June 30, 2018, the Bank had identified purchased loans where current information indicates it is probable that (i) the Bank will not be able to collect all amounts according to the contractual terms thereof (for purchased loans without evidence of credit deterioration at date of acquisition) or (ii) the expected performance of such loans had deteriorated from management's performance expectations established in conjunction with the determination of the Day 1 Fair Values or since management's most recent review of such portfolio's performance (for purchased loans with evidence of credit deterioration at date of acquisition). At June 30, 2018, the Bank had \$6.6 million of impaired purchased loans.

Foreclosed assets – Repossessed personal properties and real estate acquired through or in lieu of foreclosure, excluding purchased foreclosed assets, are measured on a non-recurring basis and are initially recorded at fair value less estimated cost to sell at the date of repossession or foreclosure. Purchased foreclosed assets are initially recorded at Day 1 Fair Values. In estimating such Day 1 Fair Values, management considered a number of factors including, among others, appraised value, estimated selling price, estimated holding periods and net present value of cash flows expected to be received. Valuations of these assets are periodically reviewed by management with the carrying value of such assets adjusted through non-interest expense to the then estimated fair value net of estimated selling costs, if lower, until disposition. At June 30, 2018, the Bank had \$20.7 million of foreclosed assets.

The following table presents additional information for the periods indicated about assets measured at fair value on a recurring basis and for which the Bank has utilized Level 3 inputs to determine fair value.

	Investment Securities AFS
	(Dollars in thousands)
Balance – December 31, 2017	\$ 16,425
Total realized gains (losses) included in earnings	—
Total unrealized gains (losses) included in comprehensive income	(167)
Paydowns and maturities	(619)
Sales	—
Transfers in and/or out of Level 3	—
Balance – June 30, 2018	<u>\$ 15,639</u>
Balance – December 31, 2016	\$ 17,379
Total realized gains (losses) included in earnings	—
Total unrealized gains (losses) included in comprehensive income	92
Paydowns and maturities	(587)
Sales	—
Transfers in and/or out of Level 3	—
Balance – June 30, 2017	<u>\$ 16,884</u>

10. Fair Value of Financial Instruments

The following methods and assumptions were used to estimate the fair value of financial instruments.

Cash and cash equivalents – For these short-term instruments, the carrying amount of cash and cash equivalents, including due from banks, is a reasonable estimate of fair value.

Investment securities AFS – The Bank utilizes independent third parties as its principal pricing sources for determining fair value of investment securities AFS which are measured on a recurring basis. As a result, the Bank receives estimates of fair value from at least two independent pricing sources for the majority of its individual securities within its investment portfolio. For investment securities AFS traded in an active market, fair values are based on quoted market prices if available. If quoted market prices are not available, fair values are based on quoted market prices of comparable securities, broker quotes, comprehensive interest rate tables, pricing matrices or a combination thereof. For investment securities AFS traded in a market that is not active, fair value is determined using unobservable inputs. All fair value estimates of the Bank's investment securities are reviewed on a quarterly basis.

Loans – The fair value of loans, including purchased loans, is estimated by discounting the future cash flows using the current rate at which similar loans would be made to borrowers with similar credit ratings and for the same remaining maturities.

Deposit liabilities – The fair value of demand deposits, savings accounts, money market deposits and other transaction accounts is the amount payable on demand at the reporting date. The fair value of fixed maturity time deposits is estimated using the rate currently available for deposits of similar remaining maturities.

Repurchase agreements – For these short-term instruments, the carrying amount is a reasonable estimate of fair value.

Other borrowed funds – For these short-term instruments, the carrying amount is a reasonable estimate of fair value. The fair value of long-term instruments is estimated based on the current rates available to the Bank for borrowings with similar terms and remaining maturities.

Subordinated notes and debentures – The fair values of these instruments are based primarily upon discounted cash flows using rates for securities with similar terms and remaining maturities.

Off-balance sheet instruments – The fair values of commercial loan commitments and letters of credit are based on fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements. The fair values of commercial loan commitments and letters of credit were not material at June 30, 2018 or December 31, 2017.

The fair values of certain of these instruments were calculated by discounting expected cash flows, which contain numerous uncertainties and involve significant judgments by management. Fair value is the estimated amount at which financial assets or liabilities could be exchanged in a current transaction between willing parties other than in a forced or liquidation sale. Because no

market exists for certain of these financial instruments, the Bank does not know whether the fair values shown below represent values at which the respective financial instruments could be sold individually or in the aggregate.

The following table presents the carrying amounts and estimated fair values as of the dates indicated and the fair value hierarchy of the Bank's financial instruments.

	Fair Value Hierarchy	June 30, 2018		December 31, 2017	
		Carrying Amount	Estimated Fair Value	Carrying Amount	Estimated Fair Value
(Dollars in thousands)					
Financial assets:					
Cash and cash equivalents	Level 1	\$ 585,352	\$ 585,352	\$ 440,388	\$ 440,388
Investment securities AFS	Levels 1, 2 and 3	2,608,439	2,608,439	2,593,873	2,593,873
Loans, net of ALL	Level 3	16,659,236	16,272,914	15,948,909	15,696,876
Financial liabilities:					
Demand, savings and interest bearing transaction deposits	Level 1	\$ 13,053,325	\$ 13,053,325	\$ 12,777,745	\$ 12,777,745
Time deposits	Level 2	4,843,760	4,870,970	4,414,600	4,430,627
Repurchase agreements with customers	Level 1	179,851	179,851	69,331	69,331
Other borrowings	Level 2	1,766	1,761	22,320	22,344
Subordinated notes	Level 2	223,088	217,011	222,899	219,356
Subordinated debentures	Level 2	119,077	107,320	118,800	94,057

11. Repurchase Agreements With Customers

At June 30, 2018 and December 31, 2017, securities sold under agreements to repurchase ("repurchase agreements") totaled \$179.9 million and \$69.3 million, respectively. Securities utilized as collateral for repurchase agreements are primarily U.S. Government agency securities and are maintained by the Bank's safekeeping agents. These securities are reviewed by the Bank on a daily basis, and the Bank may be required to provide additional collateral due to changes in the fair market value of these securities. The terms of the Bank's repurchase agreements are continuous but may be cancelled at any time by the Bank or the customer.

12. Changes In and Reclassifications From Accumulated Other Comprehensive Loss ("AOCI")

The following table presents changes in AOCI for the periods indicated.

	Three Months Ended June 30,		Six Months Ended June 30,	
	2018	2017	2018	2017
(Dollars in thousands)				
Beginning balance of AOCI – unrealized net losses on investment securities AFS	\$ (40,908)	\$ (21,475)	\$ (12,712)	\$ (25,920)
Cumulative effect of change in accounting principal	—	—	—	(3,408)
Beginning balance of AOCI, as adjusted – unrealized net losses on investment securities AFS	(40,908)	(21,475)	(12,712)	(29,328)
Other comprehensive (loss) income:				
Unrealized gains and losses on investment securities AFS	(8,037)	20,520	(45,026)	32,601
Tax effect of unrealized gains and losses on investment securities AFS	2,032	(7,182)	10,825	(11,410)
Amounts reclassified from AOCI	—	(404)	—	(404)
Tax effect of amounts reclassified from AOCI	—	141	—	141
Total other comprehensive (loss) income	(6,005)	13,075	(34,201)	20,928
Ending balance of AOCI – unrealized net losses on investment securities AFS	\$ (46,913)	\$ (8,400)	\$ (46,913)	\$ (8,400)

13. Other Operating Expenses

The following table is a summary of other operating expenses for the periods indicated.

	Three Months Ended June 30,		Six Months Ended June 30,	
	2018	2017	2018	2017
	(Dollars in thousands)			
Professional and outside services	\$ 9,112	\$ 6,816	\$ 17,817	\$ 12,154
Postage and supplies	2,218	1,934	4,412	3,853
Advertising and public relations	1,777	1,258	3,107	2,448
Telecommunication services	3,487	3,107	6,683	7,077
Software and data processing	3,110	2,289	6,450	4,762
ATM expense	1,118	1,513	2,481	2,651
Travel and meals	2,498	2,061	4,651	3,916
FDIC insurance	2,700	2,500	5,400	3,500
FDIC and state assessments	858	908	1,720	1,650
Loan collection and repossession expense	503	1,803	1,293	3,105
Writedowns of foreclosed assets	460	870	611	1,466
Amortization of intangibles	3,145	3,145	6,290	6,290
Other	2,629	2,795	6,861	4,648
Total other operating expenses	<u>\$ 33,615</u>	<u>\$ 30,999</u>	<u>\$ 67,776</u>	<u>\$ 57,520</u>

14. Recent Accounting Pronouncements

In May 2014, the FASB issued ASU 2014-09, “*Revenue from Contracts with Customers*.” ASU 2014-09 provides guidance that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods and services. In August 2015, the FASB issued ASU 2015-14, which deferred the effective date of this standard to annual and interim periods beginning after December 15, 2017; however, early adoption was permitted for annual and interim reporting periods beginning after December 15, 2016. The Bank adopted the provisions of ASU 2014-09 beginning January 1, 2018. The adoption of ASU 2014-09 did not have a significant effect on the Bank’s financial position, results of operations, or its financial statement disclosures.

The majority of the Bank’s revenue, which consists primarily of revenue generated from non-purchased and purchased loans and investment securities, is excluded from the provision of ASU 2014-09. However, revenue generated from service charges on deposit accounts falls within the scope of ASU 2014-09. Service charges on deposit accounts typically represent fees for monthly account maintenance and transaction activity. This revenue is generally recognized when the performance obligation has been achieved or transaction completed and payment is generally received when the performance obligation has been satisfied.

In February 2016, FASB issued ASU 2016-02, “*Leases (Topic 842)*.” ASU 2016-02 requires lessees to recognize a right-of-use asset and a lease liability on their balance sheet. The right-of-use asset and related lease liability will be initially measured at the present value of the remaining lease payments; however, if the original term of the lease is less than twelve months and the lease does not contain a purchase option that is reasonably certain to be exercised, a lessee may account for the lease as an operating lease. ASU 2016-02 is effective for interim periods and fiscal years beginning after December 15, 2018. While the Bank is currently compiling an inventory of potential lease agreements and evaluating the effect that ASU 2016-02 will have on its financial position, results of operations, and its financial statement disclosures, the adoption of ASU 2016-02 is expected to result in leased assets and related lease liabilities to be included on its balance sheet, along with the related leasehold amortization and interest expense included in its statement of income.

In March 2016, FASB issued ASU 2016-09 “*Improvements to Employee Share-Based Payment Accounting*.” ASU 2016-09 requires entities to record all tax effects related to share-based payments at settlement (or expiration) through the income statement. In addition, all tax-related cash flows, such as excess tax benefits, should be reported in operating activities rather than financing activities in the statement of cash flows. Also, entities are allowed to make a policy election related to forfeitures to either estimate the number of awards expected to vest or account for forfeitures when they occur. The Bank adopted ASU 2016-09 beginning January 1, 2017, including the provision to account for forfeitures as they occur, and recorded a cumulative adjustment to increase stockholders’ equity at January 1, 2017 by approximately \$0.4 million.

In June 2016, FASB issued ASU 2016-13 “*Financial Instruments-Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments*” which significantly revises the guidance related to impairment of financial instruments. The new guidance replaces the current incurred loss model that is utilized in estimating the ALL with a model that requires management to estimate all contractual cash flows that are not expected to be collected over the life of the loan. This revised model is what FASB describes as the

current expected credit loss (“CECL”) model and FASB believes the CECL model will result in more timely recognition of credit losses since the CECL model incorporates expected credit losses versus incurred credit losses. The scope of ASU 2016-13 includes loans, including purchased loans with credit deterioration, available-for-sale debt instruments, lease receivables, loan commitments and financial guarantees that are not accounted for at fair value. ASU 2016-13 is effective for interim and annual periods beginning after December 15, 2019, with early adoption permitted for interim and annual periods beginning after December 15, 2018. The Bank engaged outside third parties to assist with data analysis, model development and implementation. While much of the Bank’s data analysis has been completed and it has initiated model acquisition and/or development, the Bank is currently unable to quantify the effect that ASU 2016-13 will have on its financial position, results of operations, and its financial statement disclosures.

In August 2016, the FASB issued ASU 2016-15 “*Statement of Cash Flows (Topic 230)*” to clarify guidance on how certain transactions are classified within the statement of cash flows. The standard addresses a number of cash flow presentation items including a) debt prepayment and extinguishment, b) contingent consideration payments made after a business combination, c) proceeds from the settlement of insurance claims, corporate owned life insurance policies and BOLI policies, d) distributions received from equity method investees, e) classification of beneficial interest received in a securitization transaction and cash receipts from beneficial interest in securitized trade receivables and f) separately identifiable cash flows and application of the predominance principle. ASU 2016-15 is effective for interim and annual periods beginning after December 15, 2017 with early adoption permitted. The Bank adopted the provisions of ASU 2016-15 beginning January 1, 2018. The adoption of ASU 2016-15 did not have a significant effect on the Bank’s statements of cash flows or its financial statement disclosures.

In January 2017, FASB issued ASU 2017-01 “*Business Combinations (Topic 805), Clarifying the Definition of a Business*” that changes the definition of a business when evaluating whether transactions should be accounted for as the acquisition of assets or the acquisition of a business. ASU 2017-01 requires an entity to evaluate if substantially all of the fair value of the assets acquired are concentrated in a single asset or a group of similar identifiable assets; if so, the acquired assets or group of identifiable assets is not considered a business. In addition, the guidance requires that to be considered a business, the acquired assets must include an input and a substantive process that together significantly contribute to the ability to create output. ASU 2017-01 removes the evaluation of whether a market participant could replace any of the missing elements and is effective for interim and annual periods beginning after December 15, 2017. The Bank adopted the provisions of ASU 2017-01 beginning January 1, 2018 and will apply the provisions of ASU 2017-01 to future transactions as applicable.

In January 2017, FASB issued ASU 2017-04 “*Intangibles-Goodwill and Other (Topic 350)*” which amends the requirement that entities compare the implied fair value of goodwill with its carrying amount as part of step two of the goodwill impairment test. As a result, entities should perform their annual or interim goodwill impairment test by comparing the fair value of a reporting unit with its carrying amount and recognize an impairment if the carrying amount exceeds the reporting unit’s fair value. ASU 2017-04 is effective for annual periods beginning after December 15, 2019. The Bank currently expects the adoption of ASU 2017-04 will not have a significant effect on its annual goodwill impairment test or its financial position or results of operations.

In March 2017, FASB issued ASU 2017-08 “*Receivables-Nonrefundable Fees and Other Costs (Subtopic 310-20)*” which amends the accounting for the amortization of premiums for certain purchased callable debt securities by shortening the amortization period to the earliest call date. ASU 2017-08 is effective for interim and annual periods beginning after December 15, 2019. The Bank is evaluating the effect that ASU 2017-08 may have, if any, on its financial position or results of operations.

In May 2017, FASB issued ASU 2017-09 “*Compensation - Stock Compensation (Topic 718), Scope of Modification Accounting*” which clarifies the accounting for modifications related to share-based payment awards. ASU 2017-09 requires modification accounting only if the fair value, vesting conditions or the classification of the award changes due to a change in the award’s terms of conditions. ASU 2017-09 is effective prospectively for interim and annual periods beginning after December 15, 2017. The Bank adopted the provisions of ASU 2017-09 beginning January 1, 2018 and will apply the provisions of ASU 2017-09 to future modifications, if any, of its share-based payment awards.

Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations

On June 26, 2017, as the result of an internal restructuring designed to eliminate our bank holding company structure, Bank of the Ozarks, Inc., an Arkansas corporation, merged with and into its wholly-owned subsidiary, Bank of the Ozarks (the “Bank”), an Arkansas state banking corporation, with the Bank continuing as the surviving corporation (the “Reorganization”). Unless the context otherwise requires, references in this Quarterly Report on Form 10-Q to “Company,” “we,” “us” and “our” for periods prior to June 26, 2017, refer to Bank of the Ozarks, Inc., which was the parent holding company and the registrant prior to the Reorganization, and, for periods after the Reorganization, to the Bank, in each case including its consolidated subsidiaries. On July 16, 2018 the Bank changed its corporate name from Bank of the Ozarks to Bank OZK.

FORWARD-LOOKING INFORMATION

This quarterly report on Form 10-Q, including Management’s Discussion and Analysis of Financial Condition and Results of Operations (“MD&A”), other public filings made by us and other oral and written statements or reports by us and our management include certain forward-looking statements that are intended to be covered by the Private Securities Litigation Reform Act of 1995. Forward-looking statements are based on management’s expectations as well as certain assumptions and estimates made by, and information available to, management at the time. Those statements are not guarantees of future results or performance and are subject to certain known and unknown risks, uncertainties and other factors that may cause actual results to differ materially from those expressed in, or implied by, such forward-looking statements. Forward-looking statements include, without limitation, statements about economic, real estate market, competitive, employment, credit market and interest rate conditions, including expectations for further changes in monetary and interest rate policy by the Board of Governors of the Federal Reserve System (“FRB”); our plans, goals, beliefs, expectations, thoughts, estimates and outlook for the future with respect to our revenue growth; net income and earnings per common share; net interest margin; net interest income; non-interest income, including service charges on deposit accounts, mortgage lending and trust income, bank owned life insurance (“BOLI”) income, other income from purchased loans, loan service, maintenance and other fees, and gains (losses) on investment securities and sales of other assets; non-interest expense; efficiency ratio; anticipated future operating results and financial performance; asset quality and asset quality ratios, including the effects of current economic and real estate market conditions; nonperforming loans; nonperforming assets; net charge-offs and net charge-off ratios; provision and allowance for loan losses; past due loans; current or future litigation; interest rate sensitivity, including the effects of possible interest rate changes; future growth and expansion opportunities, including plans for making additional acquisitions and opening new branches; problems with obtaining regulatory approval of or integrating or managing acquisitions; the effect of the announcement of any future acquisition on customer relationships and operating results; plans for opening new offices or relocating or closing existing offices; opportunities and goals for future market share growth; expected capital expenditures; loan and deposit growth, including growth from unfunded closed loans; changes in the volume, yield and value of our investment securities portfolio; availability of unused borrowings; the need to issue debt or equity securities and other similar forecasts and statements of expectation. Words such as “anticipate,” “assume,” “believe,” “could,” “estimate,” “expect,” “goal,” “hope,” “intend,” “look,” “may,” “plan,” “project,” “seek,” “target,” “trend,” “will,” “would,” and similar words and expressions, as they relate to us or our management, identify forward-looking statements.

Actual future performance, outcomes and results may differ materially from those expressed in forward-looking statements made by us and our management due to certain risks, uncertainties and assumptions. Certain factors that may affect our future results include, but are not limited to, potential delays or other problems in implementing our growth, expansion and acquisition strategies, including delays in identifying satisfactory sites, hiring or retaining qualified personnel, obtaining regulatory or other approvals, obtaining permits and designing, constructing and opening new offices; the ability to enter into and/or close additional acquisitions; problems with, or additional expenses relating to, integrating acquisitions; the inability to realize expected cost savings and/or synergies from acquisitions; problems with managing acquisitions; the effect of the announcement of any future acquisition on customer relationships and operating results; the availability of and access to capital; possible downgrades in our credit ratings or outlook which could increase the costs or availability of funding from capital markets; the ability to attract new or retain existing or acquired deposits or to retain or grow loans, including growth from unfunded closed loans; the ability to generate future revenue growth or to control future growth in non-interest expense; interest rate fluctuations, including changes in the yield curve between short-term and long-term interest rates or changes in the relative relationships of various interest rate indices; competitive factors and pricing pressures, including their effect on our net interest margin or core spread; general economic, unemployment, credit market and real estate market conditions, and the effect of such conditions on the creditworthiness of borrowers, collateral values, the value of investment securities and asset recovery values; failure to receive approval of our pending applications for change in accounting methods with the Internal Revenue Service (the “Service”); changes in legal, financial and/or regulatory requirements; recently enacted and potential legislation and regulatory actions, including changes expected to result from the Tax Cuts and Jobs Act and the Economic Growth, Regulatory Relief and Consumer Protection Act, and the costs and expenses to comply with new and/or existing legislation and regulatory actions; changes in U.S. Government monetary and fiscal policy; future Federal Deposit Insurance Corporation (“FDIC”) special assessments or changes to regular assessments; the ability to keep pace with technological changes, including changes regarding maintaining cyber security; the impact of failure in, or breach of, our operational or security systems or infrastructure, or those of third parties with whom we do business, including as a result of cyber-attacks or an increase in the incidence or severity of fraud, illegal payments, security breaches or other illegal acts impacting us or our customers; adoption of new accounting standards or changes in existing standards; and adverse results (including costs, fines, reputational harm and/or other negative effects) from current or future litigation, regulatory examinations or other legal and/or regulatory actions or rulings as well as other factors described in this quarterly report on Form 10-Q or as detailed from time to time in the other public reports we file, including those factors identified in the disclosures under the heading “Forward-Looking Information” and “Item 1A. Risk Factors” in our most recent Annual Report on Form 10-K for the year ended December 31, 2017. Should one or more of the foregoing risks materialize, or should underlying assumptions prove incorrect, actual results or outcomes may vary materially from those described in, or implied by, such forward-looking statements. We disclaim any obligation to update or revise any forward-looking statement based on the occurrence of future events, the receipt of new information or otherwise.

SELECTED AND SUPPLEMENTAL FINANCIAL DATA

The following tables set forth selected unaudited consolidated financial data as of and for the three and six months ended June 30, 2018 and 2017 and supplemental unaudited quarterly financial data for each of the most recent eight quarters beginning with the third quarter of 2016 through the second quarter of 2018. These tables are qualified in their entirety by our consolidated financial statements and related notes presented in Part I, Item 1 – Financial Statements in this quarterly report on Form 10-Q. The calculations of our tangible book value per common share and our annualized returns on average tangible common stockholders' equity and the reconciliations to generally accepted accounting principles ("GAAP") are included in this MD&A under "Capital Resources and Liquidity" in this quarterly report on Form 10-Q.

Selected Consolidated Financial Data – Unaudited

	Three Months Ended June 30,		Six Months Ended June 30,	
	2018	2017	2018	2017
(Dollars in thousands, except per share amounts)				
<u>Income statement data:</u>				
Interest income	\$ 273,664	\$ 228,158	\$ 531,156	\$ 441,927
Interest expense	49,003	26,053	88,719	49,051
Net interest income	224,661	202,105	442,437	392,876
Provision for loan losses	9,610	6,103	15,177	11,036
Non-interest income	27,386	31,840	56,094	60,898
Non-interest expense	89,107	83,828	182,917	162,095
Net income available to common stockholders	114,751	90,532	227,895	179,720
<u>Common share and per common share data:</u>				
Earnings – diluted	\$ 0.89	\$ 0.73	\$ 1.77	\$ 1.46
Book value	28.10	25.43	28.10	25.43
Tangible book value	22.63	19.85	22.63	19.85
Dividends	0.195	0.175	0.385	0.345
Weighted-average diluted shares outstanding (thousands)	128,804	124,198	128,783	123,084
End of period shares outstanding (thousands)	128,616	128,190	128,616	128,190
<u>Balance sheet data at period end:</u>				
Total assets	\$ 22,220,380	\$ 20,064,589	\$ 22,220,380	\$ 20,064,589
Total loans	16,763,874	15,184,342	16,763,874	15,184,342
Non-purchased loans	14,183,533	11,025,203	14,183,533	11,025,203
Purchased loans	2,580,341	4,159,139	2,580,341	4,159,139
Allowance for loan losses	104,638	82,320	104,638	82,320
Foreclosed assets	20,662	34,000	20,662	34,000
Investment securities	2,617,859	2,101,751	2,617,859	2,101,751
Goodwill and other intangible assets	702,751	715,330	702,751	715,330
Deposits	17,897,085	16,241,440	17,897,085	16,241,440
Repurchase agreements with customers	179,851	68,502	179,851	68,502
Other borrowings	1,766	42,486	1,766	42,486
Subordinated notes	223,088	222,706	223,088	222,706
Subordinated debentures	119,077	118,519	119,077	118,519
Unfunded balance of closed loans	11,999,661	11,883,679	11,999,661	11,883,679
Total common stockholders' equity	3,613,903	3,260,123	3,613,903	3,260,123
Loan (including purchased loans) to deposit ratio	93.67%	93.49%	93.67%	93.49%
<u>Average balance sheet data:</u>				
Total average assets	\$ 21,882,958	\$ 19,069,566	\$ 21,583,584	\$ 18,908,883
Total average common stockholders' equity	3,566,944	3,014,462	3,525,849	2,921,165
Average common stockholders' equity to average assets	16.30%	15.81%	16.34%	15.45%
<u>Performance ratios:</u>				
Return on average assets ⁽¹⁾	2.10%	1.90%	2.13%	1.92%
Return on average common stockholders' equity ⁽¹⁾	12.90	12.05	13.03	12.41
Return on average tangible common stockholders' equity ⁽¹⁾	16.08	15.81	16.30	16.45
Net interest margin – FTE ⁽¹⁾	4.66	4.99	4.68	4.93
Efficiency ratio	35.19	35.32	36.52	35.18
Common stock dividend payout ratio	21.90	23.50	21.71	23.33
<u>Asset quality ratios:</u>				
Net charge-offs to average non-purchased loans ⁽¹⁾⁽²⁾	0.05%	0.03%	0.04%	0.04%
Net charge-offs to average total loans ⁽¹⁾	0.07	0.05	0.06	0.07
Nonperforming loans to total loans ⁽³⁾	0.10	0.11	0.10	0.11
Nonperforming assets to total assets ⁽³⁾	0.15	0.23	0.15	0.23
<u>Allowance for loan losses as a percentage of:</u>				
Total non-purchased loans ⁽⁴⁾	0.73%	0.73%	0.73%	0.73%
Nonperforming loans ⁽⁴⁾	761%	694%	761%	694%
<u>Capital ratios at period end:</u>				
Common equity tier 1	11.91%	11.14%	11.91%	11.14%
Tier 1 risk based capital	11.91	11.14	11.91	11.14
Total risk based capital	13.72	13.01	13.72	13.01
Tier 1 leverage	13.86	13.81	13.86	13.81

(1) Ratios annualized based on actual days.

(2) Excludes purchased loans and net charge-offs related to such loans.

(3) Excludes purchased loans, except for their inclusion in total assets.

(4) Excludes purchased loans and any allowance for such loans.

Supplemental Quarterly Financial Data – Unaudited

	9/30/16	12/31/16	3/31/17	6/30/17	9/30/17	12/31/17	3/31/18	6/30/18
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(Dollars in thousands, except per share amounts)

Earnings Summary:

Net interest income	\$ 175,150	\$ 194,800	\$ 190,771	\$ 202,105	\$ 209,722	\$ 214,831	\$ 217,776	\$ 224,661
Federal tax (FTE) adjustment	2,533	3,254	3,594	3,396	3,014	2,450	1,166	1,151
Net interest income (FTE)	177,683	198,054	194,365	205,501	212,736	217,281	218,942	225,812
Provision for loan losses	(7,086)	(9,855)	(4,933)	(6,103)	(7,777)	(9,279)	(5,567)	(9,610)
Non-interest income	29,231	30,571	29,058	31,840	32,747	30,213	28,707	27,386
Non-interest expense	(78,781)	(78,358)	(78,268)	(83,828)	(84,399)	(86,177)	(93,810)	(89,107)
Pretax income (FTE)	121,047	140,412	140,222	147,410	153,307	152,038	148,272	154,481
FTE adjustment	(2,533)	(3,254)	(3,594)	(3,396)	(3,014)	(2,450)	(1,166)	(1,151)
Provision for income taxes	(42,470)	(49,312)	(47,417)	(53,488)	(54,246)	(3,434)	(33,973)	(38,589)
Noncontrolling interest	(14)	(59)	(23)	6	(40)	10	11	10
Net income available to common stockholders	<u>\$ 76,030</u>	<u>\$ 87,787</u>	<u>\$ 89,188</u>	<u>\$ 90,532</u>	<u>\$ 96,007</u>	<u>\$ 146,164</u>	<u>\$ 113,144</u>	<u>\$ 114,751</u>
Earnings per common share – diluted	\$ 0.66	\$ 0.72	\$ 0.73	\$ 0.73	\$ 0.75	\$ 1.14	\$ 0.88	\$ 0.89

Non-interest Income:

Service charges on deposit accounts	\$ 10,926	\$ 11,759	\$ 11,301	\$ 11,764	\$ 9,729	\$ 10,058	\$ 9,525	\$ 9,704
Mortgage lending income	2,616	2,097	1,574	1,910	1,620	1,294	492	1
Trust income	1,564	1,623	1,631	1,577	1,755	1,729	1,793	1,591
BOLI income	4,638	4,564	4,464	4,594	4,453	5,166	7,580	5,259
Other income from purchased loans	4,635	4,993	3,737	4,777	2,933	2,009	1,251	2,744
Loan service, maintenance and other fees	1,687	2,962	2,706	3,427	5,274	4,289	4,743	5,641
Gains on investment securities	—	4	—	404	2,429	1,201	17	—
Gains on sales of other assets	594	1,537	1,619	672	1,363	1,899	1,426	844
Other	2,571	1,032	2,026	2,715	3,191	2,568	1,880	1,602
Total non-interest income	<u>\$ 29,231</u>	<u>\$ 30,571</u>	<u>\$ 29,058</u>	<u>\$ 31,840</u>	<u>\$ 32,747</u>	<u>\$ 30,213</u>	<u>\$ 28,707</u>	<u>\$ 27,386</u>

Non-interest Expense:

Salaries and employee benefits	\$ 38,069	\$ 36,481	\$ 38,554	\$ 39,892	\$ 35,331	\$ 38,417	\$ 45,499	\$ 41,665
Net occupancy expense	11,669	13,936	13,192	12,937	13,595	13,474	14,150	13,827
Other operating expenses	29,043	27,941	26,522	30,999	35,473	34,286	34,161	33,615
Total non-interest expense	<u>\$ 78,781</u>	<u>\$ 78,358</u>	<u>\$ 78,268</u>	<u>\$ 83,828</u>	<u>\$ 84,399</u>	<u>\$ 86,177</u>	<u>\$ 93,810</u>	<u>\$ 89,107</u>

Balance Sheet Data:

Total Assets	\$ 18,451,783	\$ 18,890,142	\$ 19,152,212	\$ 20,064,589	\$ 20,768,493	\$ 21,275,647	\$ 22,039,439	\$ 22,220,380
Non-purchased loans	8,759,766	9,605,093	10,216,875	11,025,203	12,047,094	12,733,937	13,674,561	14,183,533
Purchased loans	5,399,831	4,958,022	4,580,047	4,159,139	3,731,536	3,309,092	2,934,535	2,580,341
Investment securities	1,341,894	1,471,612	1,470,568	2,101,751	1,975,102	2,622,796	2,612,961	2,617,859
Deposits	15,123,804	15,574,878	15,713,427	16,241,440	16,823,359	17,192,345	17,833,672	17,897,085
Unfunded balance of closed loans	8,660,804	10,070,043	11,258,862	11,883,679	12,519,839	13,192,439	12,551,032	11,999,661
Common stockholders' equity	2,756,346	2,791,607	2,873,317	3,260,123	3,334,740	3,460,728	3,526,605	3,613,903

Allowance for Loan Losses:

Balance at beginning of period	\$ 65,133	\$ 69,760	\$ 76,541	\$ 78,224	\$ 82,320	\$ 86,784	\$ 94,120	\$ 98,097
Net charge-offs	(2,459)	(3,074)	(3,250)	(2,007)	(3,313)	(1,943)	(1,590)	(3,069)
Provision for loan losses	7,086	9,855	4,933	6,103	7,777	9,279	5,567	9,610
Balance at end of period	<u>\$ 69,760</u>	<u>\$ 76,541</u>	<u>\$ 78,224</u>	<u>\$ 82,320</u>	<u>\$ 86,784</u>	<u>\$ 94,120</u>	<u>\$ 98,097</u>	<u>\$ 104,638</u>

Selected Ratios:

Net interest margin – FTE ⁽¹⁾	4.90%	5.02%	4.88%	4.99%	4.84%	4.72%	4.69%	4.66%
Efficiency ratio	38.07	34.27	35.03	35.32	34.38	34.82	37.88	35.19
Net charge-offs to average non-purchased loans ⁽¹⁾⁽²⁾	0.06	0.08	0.05	0.03	0.08	0.08	0.04	0.05
Net charge-offs to average total loans ⁽¹⁾	0.07	0.09	0.09	0.05	0.09	0.05	0.04	0.07
Nonperforming loans to total loans ⁽³⁾	0.08	0.15	0.11	0.11	0.11	0.10	0.09	0.10
Nonperforming assets to total assets ⁽³⁾	0.28	0.31	0.25	0.23	0.20	0.18	0.16	0.15
Allowance for loan losses to total non-purchased loans ⁽⁴⁾	0.78	0.78	0.75	0.73	0.71	0.73	0.71	0.73
Loans past due 30 days or more, including past due non-accrual loans, to total loans ⁽³⁾	0.17	0.16	0.16	0.15	0.12	0.15	0.14	0.12

(1) Ratios annualized based on actual days.

(2) Excludes purchased loans and net charge-offs related to such loans.

(3) Excludes purchased loans, except for their inclusion in total assets.

(4) Excludes purchased loans and any allowance for such loans.

OVERVIEW

The following discussion explains our financial condition and results of operations as of and for the three months and six months ended June 30, 2018. The purpose of this discussion is to focus on information about our financial condition and results of operations which is not otherwise apparent from the consolidated financial statements and related notes. The following discussion and analysis should be read in conjunction with the consolidated financial statements and related notes presented in Item I. Part 1 – Financial Statements in this report and in our Annual Report on Form 10-K for the year ended December 31, 2017. Annualized results for these interim periods may not be indicative of results for the full year or future periods.

Our primary business is commercial banking conducted by the Bank and various subsidiaries of the Bank. Our results of operations depend primarily on net interest income, which is the difference between the interest income from earning assets, such as loans and investments, and the interest expense incurred on interest bearing liabilities, such as deposits, borrowings, subordinated notes and subordinated debentures. We also generate non-interest income, including, among others, service charges on deposit accounts, trust income, BOLI income, other income from purchased loans, loan service, maintenance and other fees and gains on investment securities and from sales of other assets.

Our non-interest expense consists primarily of employee compensation and benefits, net occupancy and equipment expense and other operating expenses. Our results of operations are significantly affected by our provision for loan losses and our provision for income taxes.

CRITICAL ACCOUNTING POLICIES

The preparation of financial statements in conformity with GAAP requires management to make estimates, assumptions and judgments that affect the amounts reported in the consolidated financial statements. Our determination of the (i) provisions to and the adequacy of the allowance for loan losses (“ALL”), (ii) fair value of our investment securities portfolio, (iii) fair value of assets acquired and liabilities assumed pursuant to business combination transactions and (iv) accounting for our income taxes all involve a higher degree of judgment and complexity than our other significant accounting policies. Accordingly, we consider the determination of (i) provisions to and the adequacy of the ALL, (ii) the fair value of our investment securities portfolio, (iii) the fair value of the assets acquired and liabilities assumed pursuant to business combination transactions and (iv) accounting for our income taxes to be critical accounting policies. A detailed discussion of each of these critical accounting policies is included in our Annual Report on Form 10-K for the year ended December 31, 2017. There has been no change in our critical accounting policies and no material change in the application of critical accounting policies as presented in our Annual Report on Form 10-K for the year ended December 31, 2017.

ANALYSIS OF RESULTS OF OPERATIONS

General

Net income available to our common stockholders was \$114.8 million for the second quarter of 2018, a 26.8% increase from \$90.5 million for the second quarter of 2017. Net income available to our common stockholders was \$227.9 million for the first six months of 2018, a 26.8% increase from \$179.7 million for the first six months of 2017. Diluted earnings per common share were \$0.89 for the second quarter of 2018, a 21.9% increase from \$0.73 for the second quarter of 2017. Diluted earnings per common share were \$1.77 for the first six months of 2018, a 21.2% increase from \$1.46 for the first six months of 2017.

Our annualized return on average assets was 2.10% for the second quarter and 2.13% for the first six months of 2018 compared to 1.90% for the second quarter and 1.92% for the first six months of 2017. Our annualized return on average common stockholders’ equity was 12.90% for the second quarter and 13.03% for the first six months of 2018 compared to 12.05% for the second quarter and 12.41% for the first six months of 2017. Our annualized return on average tangible common stockholders’ equity was 16.08% for the second quarter and 16.30% for the first six months of 2018 compared to 15.81% for the second quarter and 16.45% for the first six months of 2017. The calculations of our average tangible common stockholders’ equity and our annualized return on average tangible common stockholders’ equity and the reconciliations to GAAP are included under the heading “Capital Resources and Liquidity” in this MD&A.

Total assets were \$22.22 billion at June 30, 2018 compared to \$21.28 billion at December 31, 2017. Non-purchased loans were \$14.18 billion at June 30, 2018 compared to \$12.73 billion at December 31, 2017. Purchased loans were \$2.58 billion at June 30, 2018 compared to \$3.31 billion at December 31, 2017. Total loans were \$16.76 billion at June 30, 2018 compared to \$16.04 billion at December 31, 2017. Deposits were \$17.90 billion at June 30, 2018 compared to \$17.19 billion at December 31, 2017.

Common stockholders’ equity was \$3.61 billion at June 30, 2018 compared to \$3.46 billion at December 31, 2017. Tangible common stockholders’ equity was \$2.91 billion at June 30, 2018 compared to \$2.75 billion at December 31, 2017. Book value per common share was \$28.10 at June 30, 2018 compared to \$26.98 at December 31, 2017. Tangible book value per common share was \$22.63 at June 30, 2018 compared to \$21.45 at December 31, 2017. The calculations of our tangible common stockholders’ equity and

tangible book value per common share and the reconciliations to GAAP are included under the heading “Capital Resources and Liquidity” in this MD&A.

Net Interest Income

Net interest income is a significant source of our revenue and represents the amount by which interest income on interest earning assets exceeds the interest expense paid on interest bearing liabilities. The volume of interest earning assets and the related funding sources, the overall mix of these assets and liabilities, and the rates paid on each affect net interest income.

Net interest income and net interest margin are analyzed in this discussion on a fully taxable equivalent (“FTE”) basis. The adjustment to convert net interest income to a FTE basis consists of dividing tax-exempt interest income by one minus the statutory federal income tax rate of 21% for the second quarter and first six months of 2018 and by one minus the statutory federal income tax rate of 35% for the second quarter and first six months of 2017. The FTE adjustments to net interest income were \$1.2 million and \$3.4 million for the three months ended June 30, 2018 and 2017, respectively, and \$2.3 million and \$7.0 million for the six months ended June 30, 2018 and 2017, respectively. No adjustments have been made in this analysis for income exempt from state income taxes or for interest expense deductions disallowed under the provisions of the Internal Revenue Code (“IRC”) as a result of investments in certain tax-exempt securities. Effective January 1, 2018, the Tax Cuts and Jobs Act (“Tax Act”) reduced the statutory federal income tax rate to 21%. As a result, the FTE adjustment for tax-exempt interest income was reduced in the second quarter and first six months of 2018 compared to the same periods in 2017.

Net interest income for the second quarter of 2018 increased 9.9% to \$225.8 million compared to \$205.5 million for the second quarter of 2017. Net interest income for the first six months of 2018 increased 11.2% to \$444.8 million compared to \$399.9 million for the first six months of 2017. The increases in net interest income for the second quarter and first six months of 2018 compared to the same periods in 2017 were primarily due to the increases in average earning assets, which increased 17.7% to \$19.44 billion for the second quarter of 2018 compared to \$16.51 billion for the second quarter of 2017, and increased 17.3% to \$19.18 billion for the first six months of 2018 compared to \$16.35 billion for the first six months of 2017, partially offset by decreases in our net interest margin.

Our net interest margin for the second quarter of 2018 decreased 33 basis points (“bps”) to 4.66% compared to 4.99% for the second quarter in 2017. This decrease was due to a 49 bps increase in the rate paid on interest bearing liabilities, partially offset by a four bps increase in the yield on interest earning assets. Our net interest margin for the first six months of 2018 decreased 25 bps to 4.68% compared to 4.93% for the first six months of 2017. This decrease was primarily due to a 44 bps increase in the rate paid on interest bearing liabilities, partially offset by a seven bps increase in the yield on interest earning assets. Our net interest margin for both the second quarter and first six months of 2018 compared to the same periods in 2017 was also affected by changes in the composition of our earning assets.

The yield on interest earning assets was 5.67% for the second quarter and 5.61% for the first six months of 2018 compared to 5.63% for the second quarter and 5.54% for the first six months of 2017. The yield on our non-purchased loans increased 66 bps to 6.08% for the second quarter and 67 bps to 6.01% for the first six months of 2018 compared to 5.42% for the second quarter and 5.34% for the first six months of 2017. This increase was primarily due to recent increases in London Interbank Offered Rates (“LIBOR”) and the federal funds target rate. At June 30, 2018, approximately 77% of our non-purchased loans were variable interest rate loans. The yield on our purchased loan portfolio decreased ten bps to 6.82% for the second quarter of 2018 compared to 6.92% for the second quarter of 2017. The yield on our purchased loan portfolio was 6.65% for both the six months ended June 30, 2018 and the six months ended June 30, 2017. The yield on our purchased loan portfolio is significantly affected by both the volume and timing of early payoffs and paydowns which typically result in any remaining purchase accounting valuation amounts treated as yield adjustments. Because the volume and timing of purchased loan payoffs and paydowns may vary significantly from period to period, the yield on such loans will also vary from period to period. At June 30, 2018, approximately 43% of our purchased loan portfolio contained variable interest rates. The yield on our aggregate investment securities portfolio decreased 104 bps to 2.57% for the second quarter and decreased 114 bps to 2.58% for the first six months of 2018 compared to 3.61% for the second quarter and 3.72% for the first six months of 2017. This decrease in yield on our aggregate investment securities portfolio was primarily the result of (i) the change in mix from tax exempt securities to taxable securities and (ii) the lower tax equivalent yield as a result of the Tax Act. During the full year of 2017, we purchased \$1.58 billion of securities that provide substantial on-balance sheet liquidity; however, these securities have been and are expected to continue to be dilutive to both our yield on investment securities and our net interest margin.

The overall increase in rates on average interest bearing liabilities, which increased 49 bps for the second quarter and 44 bps for the first six months of 2018 compared to the same periods in 2017, was primarily due to an increase in rates on interest bearing deposits, which increased 51 bps for the second quarter and 45 bps for the first six months of 2018 compared to the same periods in 2017. The increase in rates on our interest bearing deposits, the largest component of our interest bearing liabilities, were primarily due to (i) recent increases in the federal funds target rate and (ii) an increased level of competition for deposits. To the extent that deposit competition continues or we have future increases in the federal funds target rate, we would expect to experience further increases in the cost of our deposits in future periods.

Our other borrowing sources include (i) repurchase agreements with customers (“repos”), (ii) other borrowings, comprised primarily of Federal Home Loan Bank of Dallas (“FHLB”) advances and, to a lesser extent, federal funds purchased, (iii) subordinated notes and (iv) subordinated debentures. The rates on our repos increased for both the second quarter and first six months of 2018 compared to the same periods in 2017 primarily due to recent increases in the federal funds target rate. The decrease in rates on our other borrowings for both the second quarter and first six months of 2018 compared to the same periods in 2017 was due to increased utilization, in 2018, of lower cost short-term FHLB advances and, to a lesser extent, an increase in capitalized interest associated with the ongoing construction during 2018 of our new corporate facilities. Other borrowings in the second quarter and first six months of 2017 consisted primarily of higher cost fixed rate callable FHLB advances. Our subordinated notes consist of \$225 million in aggregate principal amount of 5.50% fixed-to-floating rate subordinated notes. The rate on these subordinated notes includes amortization of debt issuance costs using a level-yield methodology over the estimated holding period of seven years. The rates paid on our subordinated debentures, which are tied to spreads over the 90-day LIBOR and reset periodically, increased primarily due to increases in LIBOR on the applicable reset dates.

The increase in average earning assets for the second quarter and first six months of 2018 compared to the same periods in 2017 was primarily due to an increase in the average balances of non-purchased loans and investment securities, partially offset by a decrease in the average balance of purchased loans. Average non-purchased loans increased \$3.37 billion, or 32.1%, to \$13.89 billion for the second quarter and \$3.28 billion, or 32.2%, to \$13.45 billion for the first six months of 2018 compared to the same periods in 2017. The increase in the average balance of our non-purchased loans was due primarily to continued growth in loan fundings, partially offset by the continued elevated levels of paydowns. Average investment securities increased \$1.09 billion, or 71.8%, to \$2.60 billion for the second quarter and \$1.12 billion, or 75.1%, to \$2.61 billion for the first six months of 2018 compared to the same periods in 2017. The increase in the average balance of investment securities was primarily due to the purchase, during the full year of 2017, of approximately \$1.58 billion of investment securities. The average balance of our purchased loans decreased \$1.63 billion, or 37.2%, for the second quarter and \$1.63 billion, or 35.4%, for the first six months of 2018 compared to the same periods in 2017. This decrease was due to continued paydown and payoff activity in this portfolio.

The following table sets forth certain information relating to our average balances of assets and liabilities and our net interest income for the periods indicated. Average balances are derived from daily average balances for such assets and liabilities. The yields and rates are derived by dividing interest income or interest expense by the average balance of the related assets or liabilities, respectively. The average balances of investment securities are computed based on amortized cost adjusted for unrealized gains and losses on investment securities available for sale (“AFS”) and other-than-temporary impairment writedowns, if any. The yields on investment securities include amortization of premiums and accretion of discounts. The average balance of non-purchased loans includes loans on which we have discontinued accruing interest. The yields on non-purchased loans and purchased loans without evidence of credit deterioration at date of acquisition include late fees, any prepayment penalties, yield maintenance or minimum interest provisions on loan repayments and amortization of certain deferred fees, origination costs and, for such purchased loans, accretion or amortization of any purchase accounting yield adjustment. The yields on purchased loans with evidence of credit deterioration at date of acquisition includes accretion of the net present value of expected future cash flows using the effective yield method over the term of the loans and include late fees. Interest expense and rates on our other borrowing sources are presented net of interest capitalized on construction projects and include the amortization of debt issuance costs, if any. Interest expense on subordinated notes includes amortization of debt issuance costs. The interest expense on the subordinated debentures assumed through an acquisition includes the amortization of any purchase accounting adjustments.

Average Consolidated Balance Sheets and Net Interest Analysis – FTE

	Three Months Ended June 30,						Six Months Ended June 30,					
	2018			2017			2018			2017		
	Average Balance	Income/ Expense	Yield/ Rate	Average Balance	Income/ Expense	Yield/ Rate	Average Balance	Income/ Expense	Yield/ Rate	Average Balance	Income/ Expense	Yield/ Rate
(Dollars in thousands)												
ASSETS												
Interest earning assets:												
Interest earning deposits and federal funds sold	\$ 186,103	\$ 839	1.81%	\$ 87,025	\$ 115	0.53%	\$ 148,304	\$ 1,336	1.82%	\$ 83,302	\$ 135	0.33%
Investment securities:												
Taxable	2,055,737	11,476	2.24	739,184	4,181	2.27	2,058,995	22,907	2.24	701,378	7,997	2.30
Tax-exempt – FTE	545,173	5,192	3.82	774,837	9,458	4.90	550,942	10,458	3.83	789,134	19,477	4.98
Non-purchased loans – FTE	13,892,522	210,446	6.08	10,517,666	142,071	5.42	13,453,745	400,933	6.01	10,174,598	269,586	5.34
Purchased loans	2,757,235	46,862	6.82	4,391,894	75,729	6.92	2,968,315	97,839	6.65	4,598,340	151,723	6.65
Total earning assets – FTE	19,436,770	274,815	5.67	16,510,606	231,554	5.63	19,180,301	533,473	5.61	16,346,752	448,918	5.54
Non-interest earning assets	2,446,188			2,558,960			2,403,283			2,562,131		
Total assets	<u>\$ 21,882,958</u>			<u>\$ 19,069,566</u>			<u>\$ 21,583,584</u>			<u>\$ 18,908,883</u>		
LIABILITIES AND STOCKHOLDERS' EQUITY												
Interest bearing liabilities:												
Deposits:												
Savings and interest bearing transaction	\$ 10,248,619	\$ 29,249	1.14%	\$ 8,084,021	\$ 10,912	0.54%	\$ 10,054,064	\$ 51,818	1.04%	\$ 7,973,949	\$ 19,370	0.49%
Time deposits of \$100 or more	3,182,463	11,027	1.39	3,211,778	7,737	0.97	3,109,697	19,808	1.28	3,226,600	14,869	0.93
Other time deposits	1,449,406	3,556	0.98	1,572,703	2,830	0.72	1,447,687	6,598	0.92	1,635,929	5,617	0.69
Total interest bearing deposits	14,880,488	43,832	1.18	12,868,502	21,479	0.67	14,611,448	78,224	1.08	12,836,478	39,856	0.63
Repurchase agreements with customers	161,246	385	0.96	76,610	30	0.16	136,975	544	0.80	78,238	60	0.16
Other borrowings	35,573	46	0.52	42,365	255	2.41	100,398	679	1.36	42,251	477	2.27
Subordinated notes	223,041	3,180	5.72	222,660	3,052	5.50	222,994	6,326	5.72	222,611	6,240	5.65
Subordinated debentures	119,006	1,560	5.26	118,449	1,237	4.19	118,935	2,946	5.00	118,375	2,418	4.12
Total interest bearing liabilities	15,419,354	49,003	1.27	13,328,586	26,053	0.78	15,190,750	88,719	1.18	13,297,953	49,051	0.74
Non-interest bearing liabilities:												
Non-interest bearing deposits	2,717,316			2,643,836			2,691,855			2,609,420		
Other non-interest bearing liabilities	176,302			79,331			172,081			77,195		
Total liabilities	18,312,972			16,051,753			18,054,686			15,984,568		
Common stockholders' equity	3,566,944			3,014,462			3,525,849			2,921,165		
Noncontrolling interest	3,042			3,351			3,049			3,150		
Total liabilities and stockholders' equity	<u>\$ 21,882,958</u>			<u>\$ 19,069,566</u>			<u>\$ 21,583,584</u>			<u>\$ 18,908,883</u>		
Net interest income – FTE		<u>\$ 225,812</u>			<u>\$ 205,501</u>			<u>\$ 444,754</u>			<u>\$ 399,867</u>	
Net interest margin – FTE			<u>4.66%</u>			<u>4.99%</u>			<u>4.68%</u>			<u>4.93%</u>

The following table reflects how changes in the volume of interest earning assets and interest bearing liabilities and changes in interest rates have affected our interest income - FTE, interest expense and net interest income - FTE for the periods indicated. Information is provided in each category with respect to changes attributable to (1) changes in volume (changes in volume multiplied by prior yield/rate); (2) changes in yield/rate (changes in yield/rate multiplied by prior volume); and (3) changes in both yield/rate and volume (changes in yield/rate multiplied by changes in volume). The changes attributable to the combined impact of volume and yield/rate have all been allocated to the changes due to volume.

Analysis of Changes in Net Interest Income – FTE

	Three Months Ended June 30, 2018 Over Three Months Ended June 30, 2017			Six Months Ended June 30, 2018 Over Six Months Ended June 30, 2017		
	Volume	Yield/ Rate	Net Change	Volume	Yield/ Rate	Net Change
(Dollars in thousands)						
Increase (decrease) in:						
Interest income – FTE:						
Interest earning deposits and federal funds sold	\$ 447	\$ 277	\$ 724	\$ 585	\$ 616	\$ 1,201
Investment securities:						
Taxable	7,350	(55)	7,295	15,104	(194)	14,910
Tax-exempt – FTE	(2,188)	(2,078)	(4,266)	(4,521)	(4,498)	(9,019)
Non-purchased loans – FTE	51,124	17,251	68,375	97,722	33,625	131,347
Purchased loans	(27,783)	(1,084)	(28,867)	(53,728)	(156)	(53,884)
Total interest income – FTE	<u>28,950</u>	<u>14,311</u>	<u>43,261</u>	<u>55,162</u>	<u>29,393</u>	<u>84,555</u>
Interest expense:						
Savings and interest bearing transaction	6,178	12,159	18,337	10,721	21,727	32,448
Time deposits of \$100 or more	(101)	3,391	3,290	(745)	5,684	4,939
Other time deposits	(303)	1,029	726	(857)	1,838	981
Repurchase agreements with customers	202	153	355	234	250	484
Other borrowings	(9)	(200)	(209)	393	(191)	202
Subordinated notes	4	124	128	10	76	86
Subordinated debentures	8	315	323	14	514	528
Total interest expense	<u>5,979</u>	<u>16,971</u>	<u>22,950</u>	<u>9,770</u>	<u>29,898</u>	<u>39,668</u>
Increase (decrease) in net interest income – FTE	<u>\$ 22,971</u>	<u>\$ (2,660)</u>	<u>\$ 20,311</u>	<u>\$ 45,392</u>	<u>\$ (505)</u>	<u>\$ 44,887</u>

Non-Interest Income

Our non-interest income consists primarily of, among others, service charges on deposit accounts, trust income, BOLI income, other income from purchased loans, loan service, maintenance and other fees and gains on investment securities and on sales of other assets. Non-interest income for the second quarter of 2018 decreased 14.0% to \$27.4 million compared to \$31.8 million for the second quarter of 2017. Non-interest income for the first six months of 2018 decreased 7.9% to \$56.1 million compared to \$60.9 million for the first six months of 2017.

Service charges on deposit accounts decreased 17.5% to \$9.7 million for the second quarter of 2018 compared to \$11.8 million for the second quarter of 2017. Service charges on deposit accounts decreased 16.6% to \$19.2 million for the first six months of 2018 compared to \$23.1 million for the first six months of 2017. Effective July 1, 2017, we became subject to the provisions of the Durbin Amendment, which are applicable to financial institutions whose total assets exceed \$10 billion and which limit the amount of interchange fees that may be charged for debit and prepaid card transactions. As a result, service charges on deposit accounts decreased for the second quarter and first six months of 2018 compared to the same periods in 2017.

As a result of our decision in December 2017 to exit the secondary market mortgage lending business and wind down that business during the first and second quarters of 2018, mortgage lending income decreased for the second quarter and first six months of 2018 compared to the same periods in 2017.

BOLI income increased 14.5% to \$5.3 million for the second quarter of 2018 compared to \$4.6 million for the second quarter of 2017. BOLI income increased 41.7% to \$12.8 million for the six months of 2018 compared to \$9.1 million for the first six months of 2017. This increase was attributable to the purchase of \$15 million of BOLI during the second quarter of 2018 and \$45 million of BOLI during the first six months of 2018. Additionally, our BOLI income for the first six months of 2018 included \$2.7 million of tax-exempt BOLI death benefits compared to \$0.1 million of such benefits for the first six months of 2017.

Other income from purchased loans decreased 42.6% to \$2.7 million for the second quarter of 2018 compared to \$4.8 million for the second quarter of 2017 and decreased 53.1% to \$4.0 million for the first six months of 2018 compared to \$8.5 million for the first six months of 2017. Other income from purchased loans consists primarily of income recognized on purchased loan prepayments and payoffs that are not considered yield adjustments. Because other income from purchased loans may be significantly affected by purchased loan payments and payoffs, this income item may vary significantly from period to period.

Loan service, maintenance and other fees, which includes fees that are not considered yield adjustments, increased 64.6% to \$5.6 million for the second quarter of 2018 compared to \$3.4 million for the second quarter of 2017 and increased 69.3% to \$10.4 million during the first six months of 2018 compared to \$6.1 million during the first six months of 2017. The increase in loan service, maintenance and other fees was primarily due to our continued efforts to include provisions for such fees in many of our larger non-purchased loan transactions, the effects of which have resulted in an increase in such loan service, maintenance and other fees in recent quarters.

The following table presents non-interest income for the periods indicated.

Non-Interest Income

	Three Months Ended June 30,		Six Months Ended June 30,	
	2018	2017	2018	2017
	(Dollars in thousands)			
Service charges on deposit accounts	\$ 9,704	\$ 11,764	\$ 19,229	\$ 23,065
Mortgage lending income	1	1,910	493	3,484
Trust income	1,591	1,577	3,384	3,208
BOLI income	5,259	4,594	12,839	9,058
Other income from purchased loans, net	2,744	4,777	3,995	8,515
Loan service, maintenance and other fees	5,641	3,427	10,384	6,133
Net gains on investment securities	—	404	17	404
Gains on sales of other assets	844	672	2,270	2,292
Other	1,602	2,715	3,483	4,739
Total non-interest income	<u>\$ 27,386</u>	<u>\$ 31,840</u>	<u>\$ 56,094</u>	<u>\$ 60,898</u>

Non-Interest Expense

Our non-interest expense consists of salaries and employee benefits, net occupancy and equipment and other operating expenses. Non-interest expense increased 6.3% to \$89.1 million for the second quarter of 2018 compared to \$83.8 million for the second quarter of 2017. Non-interest expense increased 12.8% to \$182.9 million for the first six months of 2018 compared to \$162.1 million for the first six months of 2017. Included in non-interest expense for the second quarter and first six months of 2018 was \$0.6 million related to our name change and strategic rebranding initiatives. Additionally, during the third and fourth quarters of 2018, we expect to incur one-time expenses ranging between \$15 million and \$25 million for marketing, advertising, rebranding and other expenses related to our name change and strategic rebranding initiatives.

The increase in our total non-interest expense for the second quarter and first six months of 2018 compared to the same periods in 2017 was primarily due to elevated expenses related to our continued focus on expanding and enhancing our infrastructure for information technology, cybersecurity, business resilience, enterprise risk management, internal audit, compliance, Bank Secrecy Act and anti-money laundering monitoring and a number of other important areas, including expanding our infrastructure to serve low-to-moderate income and majority-minority markets and customer segments.

Salaries and employee benefits, our largest component of non-interest expense, increased 4.4% to \$41.7 million in the second quarter of 2018 compared to \$39.9 million in the second quarter of 2017. Salaries and employee benefits increased 11.1% to \$87.2 million in the first six months of 2018 compared to \$78.4 million in the first six months of 2017. The increase in salary and benefits for the second quarter and first six months of 2018 compared to the same periods in 2017 was due to employees added as we continue to focus on expanding and enhancing our infrastructure as discussed above. In addition, during the first quarter of 2018, we experienced a lower volume of loan originations compared to most recent quarters, which resulted in a decrease in our loan cost deferrals and a corresponding increase in our salary and employee benefits for the first six months of 2018 compared to the first six months of 2017.

Our aggregate other operating expenses increased 8.4% to \$33.6 million for the second quarter of 2018 compared to \$31.0 million for the second quarter of 2017. Our aggregate other operating expenses increased 17.8% to \$67.8 million for the first six months of 2018 compared to \$57.5 million for the first six months of 2017. These increases were primarily due to the growth of the Bank and the continued focus on expanding and enhancing our infrastructure as discussed above.

Our efficiency ratio (non-interest expense divided by the sum of net interest income – FTE and non-interest income) was 35.2% for the second quarter and 36.5% for the first six months of 2018 compared to 35.3% for the second quarter and 35.2% for the first six months of 2017.

The following table presents non-interest expense for the periods indicated.

Non-Interest Expense

	Three Months Ended June 30,		Six Months Ended June 30,	
	2018	2017	2018	2017
	(Dollars in thousands)			
Salaries and employee benefits	\$ 41,665	\$ 39,892	\$ 87,164	\$ 78,446
Net occupancy and equipment	13,827	12,937	27,977	26,129
Other operating expenses:				
Professional and outside services	9,112	6,816	17,817	12,154
Postage and supplies	2,218	1,934	4,412	3,853
Advertising and public relations	1,777	1,258	3,107	2,448
Telecommunication services	3,487	3,107	6,683	7,077
Software and data processing	3,110	2,289	6,450	4,762
ATM expense	1,118	1,513	2,481	2,651
Travel and meals	2,498	2,061	4,651	3,916
FDIC insurance	2,700	2,500	5,400	3,500
FDIC and state assessments	858	908	1,720	1,650
Loan collection and repossession expense	503	1,803	1,293	3,105
Writedowns of foreclosed assets	460	870	611	1,466
Amortization of intangibles	3,145	3,145	6,290	6,290
Other	2,629	2,795	6,861	4,648
Total non-interest expense	<u>\$ 89,107</u>	<u>\$ 83,828</u>	<u>\$ 182,917</u>	<u>\$ 162,095</u>

Income Taxes

The provision for income taxes was \$38.6 million for the second quarter of 2018 and \$72.6 million for the first six months of 2018 compared to \$53.5 million for the second quarter of 2017 and \$100.9 million for the first six months of 2017. The effective income tax rate was 25.2% for the second quarter and 24.2% for the first six months of 2018 compared to 37.1% for the second quarter of 2017 and 36.0% for the first six months of 2017. The decrease in the effective tax rate for the second quarter and first six months of 2018 compared to the second quarter and first six months of 2017 is primarily due to a reduction in the federal tax rate from 35% for 2017 to 21% for 2018 as a result of the Tax Act. The effective tax rates for each of these periods were also affected by adjustments to the state income tax apportionment factors based on changes in lending volumes in higher income tax rate states and municipalities, changes in certain non-deductible executive compensation expenses and various other factors related to non-taxable income and non-deductible expenses.

During the fourth quarter of 2017, we filed with the Service two separate advance consent applications for change in accounting method to change our tax methods of accounting for our loan portfolio and our loan origination fees. Both applications require affirmative consent of the Service. Should the Service not provide affirmative consent to one or both applications or otherwise take exception to some element of our calculation and proposed tax deduction, some portion or all of our current income tax receivable totaling approximately \$244 million would be reclassified to a deferred income tax asset, would have to be revalued using a 21% federal income tax rate, and could have an adverse effect on our financial position and results of operation.

ANALYSIS OF FINANCIAL CONDITION

Loan Portfolio

At June 30, 2018, our total loan portfolio was \$16.76 billion compared to \$16.04 billion at December 31, 2017. Real estate loans, our largest category of loans, consist of all loans secured by real estate as evidenced by mortgages or other liens, including all loans made to finance the development of real property construction projects, provided such loans are secured by real estate. Total real estate loans were \$13.31 billion at June 30, 2018 compared to \$12.96 billion at December 31, 2017. The amount and type of loans outstanding as of the dates indicated, and their respective percentage of the total loan portfolio, are reflected in the following table.

Total Loan Portfolio

	June 30, 2018		December 31, 2017	
	(Dollars in thousands)			
Real estate:				
Residential 1-4 family	\$ 1,073,455	6.4%	\$ 1,174,427	7.3%
Non-farm/non-residential	4,329,453	25.8	4,478,876	27.9
Construction/land development	7,344,070	43.8	6,648,061	41.5
Agricultural	160,805	1.0	150,003	0.9
Multifamily residential	400,867	2.4	508,514	3.2
Total real estate	13,308,650	79.4	12,959,881	80.8
Commercial and industrial	780,193	4.7	738,225	4.6
Consumer	1,977,483	11.8	1,472,593	9.2
Other	697,548	4.1	872,330	5.4
Total loans	<u>\$ 16,763,874</u>	<u>100.0%</u>	<u>\$ 16,043,029</u>	<u>100.0%</u>

Included in “other” loans at June 30, 2018 and December 31, 2017 are loans totaling approximately \$649 million and \$830 million, respectively, which were originated to acquire promissory notes from non-depository financial institutions and are typically collateralized by an assignment of the promissory note and all related note documents including mortgages, deeds of trust, etc. While such loans are considered “other” loans in accordance with FDIC Call Report instructions, we underwrite these lending transactions based on the fundamentals of the underlying collateral, repayment sources and guarantors, among others, consistent with other similar lending transactions.

The amount and type of our total real estate loans at June 30, 2018, based on the metropolitan statistical area (“MSA”) and other geographic areas in which the principal collateral is located, are reflected in the following table. Data for individual states and MSAs is separately presented when aggregate real estate loans in that state or MSA exceed \$10.0 million.

Geographic Distribution of Total Real Estate Loans

	Residential 1-4 Family	Non-Farm/ Non- Residential	Construction/ Land Development	Agricultural	Multifamily Residential	Total
	(Dollars in thousands)					
New York:						
New York–Newark–Jersey City, NY–NJ–PA MSA	\$ 5,278	\$ 515,802	\$ 2,522,403	\$ —	\$ 47,614	\$3,091,097
All other New York ⁽¹⁾	592	12,749	2,191	—	—	15,532
Total New York	5,870	528,551	2,524,594	—	47,614	3,106,629
Florida:						
Miami–Fort Lauderdale–West Palm Beach, FL MSA	63,908	216,403	916,146	389	1,056	1,197,902
Tampa–St. Petersburg–Clearwater, FL MSA	59,313	194,118	103,839	227	9,474	366,971
Orlando–Kissimmee–Sanford, FL MSA	6,243	45,042	114,102	—	101,617	267,004
North Port–Sarasota–Bradenton, FL MSA	33,755	54,230	15,523	—	760	104,268
Cape Coral–Fort Myers, FL MSA	13,800	41,298	33,351	—	308	88,757
Crestview–Fort Walton Beach–Destin, FL MSA	6,547	36,806	149	102	—	43,604
Jacksonville, FL MSA	2,327	24,720	11,401	—	—	38,448
Naples–Immokalee–Marco Island, FL MSA	1,009	6,287	21,064	—	—	28,360
Ocala, FL MSA	2,580	21,901	—	—	—	24,481
Punta Gorda, FL MSA	8,069	8,009	4,283	—	—	20,361
Sebastian–Vero Beach, FL MSA	15	16,249	—	—	1,421	17,685
Lakeland–Winter Haven, FL MSA	202	15,321	1,996	—	47	17,566
Deltona–Daytona Beach–Ormond Beach, FL MSA	268	11,252	1,626	—	—	13,146
Palm Bay–Melbourne–Titusville, FL MSA	218	5,733	1,045	—	4,135	11,131
All other Florida ⁽¹⁾	7,526	97,875	8,449	542	662	115,054
Total Florida	205,780	795,244	1,232,974	1,260	119,480	2,354,738
Texas:						
Dallas–Fort Worth–Arlington, TX MSA	58,974	202,161	460,907	1,774	18,147	741,963
Houston–The Woodlands–Sugar Land, TX MSA	13,866	87,381	100,067	—	25,979	227,293
Austin–Round Rock, TX MSA	14,178	41,837	85,291	—	22,553	163,859
College Station–Bryan, TX MSA	—	—	48,405	—	—	48,405
Texarkana, TX–AR MSA	8,942	4,726	588	169	1,174	15,599
San Antonio–New Braunfels, TX MSA	1,110	4,027	4,757	—	415	10,309
All other Texas ⁽¹⁾	1,223	42,910	2,691	651	185	47,660
Total Texas	98,293	383,042	702,706	2,594	68,453	1,255,088
Georgia:						
Atlanta–Sandy Springs–Roswell, GA MSA	171,016	428,937	263,049	4,137	25,147	892,286
Savannah, GA MSA	2,834	42,472	6,852	—	—	52,158
Gainesville, GA MSA	3,529	14,343	9,011	121	695	27,699
Dalton, GA MSA	9,893	13,842	1,188	1,030	1,034	26,987
Athens–Clarke County, GA MSA	3,247	15,886	5,922	107	—	25,162
Macon, GA MSA	4,827	7,359	292	—	4,831	17,309
Brunswick, GA MSA	8,398	3,457	251	—	—	12,106
All other Georgia ⁽¹⁾	54,719	44,059	25,796	9,091	17,069	150,734
Total Georgia	258,463	570,355	312,361	14,486	48,776	1,204,441

Geographic Distribution of Total Real Estate Loans (continued)

	Residential 1-4 Family	Non-Farm/ Non- Residential	Construction/ Land Development	Agricultural	Multifamily Residential	Total
(Dollars in thousands)						
Arkansas:						
Little Rock–North Little Rock–Conway, AR MSA	144,194	258,386	59,441	15,899	18,703	496,623
Hot Springs, AR MSA	46,630	72,786	13,010	1,542	2,058	136,026
Fayetteville–Springdale–Rogers, AR–MO MSA	19,536	34,209	25,948	23,979	7,326	110,998
Fort Smith, AR–OK MSA	25,342	56,051	8,197	2,531	12,578	104,699
Western Arkansas ⁽²⁾	15,938	26,480	10,667	6,620	1,912	61,617
Southern Arkansas ⁽³⁾	21,669	17,539	1,690	14,462	708	56,068
Northern Arkansas ⁽⁴⁾	25,483	9,313	2,822	11,802	295	49,715
Jonesboro, AR MSA	2,867	5,706	1,932	—	268	10,773
All other Arkansas ⁽¹⁾	18,883	23,186	6,968	44,785	3,281	97,103
Total Arkansas	320,542	503,656	130,675	121,620	47,129	1,123,622
North Carolina/South Carolina:						
Charlotte–Concord–Gastonia, NC–SC MSA	43,471	124,583	144,362	1,911	6,273	320,600
Charleston–North Charleston, SC MSA	790	1,035	90,158	—	42	92,025
Winston–Salem, NC MSA	38,181	29,085	4,689	—	1,490	73,445
North Carolina Foothills ⁽⁵⁾	35,562	26,019	2,146	2,446	1,155	67,328
Greensboro–High Point, NC MSA	14,380	25,681	19,608	1,212	1,007	61,888
Wilmington, NC MSA	3,750	33,264	6,268	398	—	43,680
Columbia, SC MSA	334	28,985	560	—	599	30,478
Myrtle Beach–Conway–North Myrtle Beach, SC–NC MSA	1,969	2,689	13,743	—	23	18,424
Hilton Head Island–Bluffton–Beaufort, SC MSA	3,610	8,699	800	—	—	13,109
Spartanburg, SC MSA	1,413	2,954	7,993	—	525	12,885
All other North Carolina ⁽¹⁾	10,164	16,622	77,594	—	3,793	108,173
All other South Carolina ⁽¹⁾	5,073	5,106	2,952	—	153	13,284
Total North Carolina / South Carolina	158,697	304,722	370,873	5,967	15,060	855,319
California:						
Los Angeles–Long Beach–Anaheim, CA MSA	—	149,141	232,900	—	—	382,041
Sacramento–Roseville–Arden–Arcade, CA MSA	—	—	188,375	—	—	188,375
San Jose–Sunnyvale–Santa Clara, CA MSA	—	51,400	56,438	—	—	107,838
San Francisco–Oakland–Hayward, CA MSA	—	—	70,647	—	—	70,647
Stockton–Lodi, CA MSA	—	—	29,743	—	—	29,743
San Diego–Carlsbad, CA MSA	—	—	19,270	—	—	19,270
Riverside–San Bernardino–Ontario, CA MSA	—	—	14,398	—	—	14,398
All other California ⁽¹⁾	—	—	4,114	—	—	4,114
Total California	—	200,541	615,885	—	—	816,426
Illinois:						
Chicago–Naperville–Elgin, IL–IN–WI MSA	—	235,837	230,095	—	2,108	468,040
All other Illinois ⁽¹⁾	—	3,592	—	—	—	3,592
Total Illinois	—	239,429	230,095	—	2,108	471,632
Colorado:						
Denver–Aurora–Lakewood, CO MSA	5	102,225	262,992	—	22,471	387,693
All other Colorado ⁽¹⁾	1,071	1,430	3,502	—	—	6,003
Total Colorado	1,076	103,655	266,494	—	22,471	393,696
Seattle–Tacoma–Bellevue, WA MSA	—	—	209,152	—	—	209,152

Geographic Distribution of Total Real Estate Loans (continued)

	Residential 1-4 Family	Non-Farm/ Non- Residential	Construction/ Land Development	Agricultural	Multifamily Residential	Total
	(Dollars in thousands)					
Tennessee:						
Nashville–Davidson–Murfreesboro–Franklin, TN MSA	—	59,080	97,486	—	2,438	159,004
All other Tennessee ⁽¹⁾	1,560	5,382	229	74	—	7,245
Total Tennessee	1,560	64,462	97,715	74	2,438	166,249
Cayman Islands	—	143,367	—	—	—	143,367
Urban Honolulu, HI MSA	—	—	128,733	—	—	128,733
Phoenix–Mesa–Scottsdale, AZ MSA	—	11,354	88,605	—	—	99,959
Alabama:						
Mobile, AL MSA	5,420	18,735	1,616	—	681	26,452
Birmingham–Hoover, AL MSA	90	—	21,526	—	—	21,616
Huntsville, AL MSA	—	16,159	1,859	—	—	18,018
All other Alabama ⁽¹⁾	13,782	5,557	4,552	459	3,051	27,401
Total Alabama	19,292	40,451	29,553	459	3,732	93,487
Oregon:						
Portland–Vancouver–Hillsboro, OR–WA MSA	—	—	53,796	—	12,707	66,503
Bend–Redmond, OR MSA	—	11,699	—	—	—	11,699
All other Oregon ⁽¹⁾	—	8,383	—	—	—	8,383
Total Oregon	—	20,082	53,796	—	12,707	86,585
Las Vegas–Henderson–Paradise, NV MSA	—	81,961	—	—	—	81,961
Washington, DC / Virginia / Maryland:						
Washington–Arlington–Alexandria, DC–VA– MD–WV MSA	222	11,906	37,547	—	—	49,675
All other Virginia ⁽¹⁾	384	15,271	1,805	—	74	17,534
All other Maryland ⁽¹⁾	—	1,310	—	—	8,998	10,308
Total Washington, DC / Virginia / Maryland	606	28,487	39,352	—	9,072	77,517
Providence–Warwick, RI–MA MSA	—	73,545	—	—	—	73,545
Boston, MA MSA	—	—	72,556	—	—	72,556
Pennsylvania:						
Philadelphia–Camden–Wilmington, PA–NJ–DE– MD MSA	—	56,701	3,380	—	—	60,081
All other Pennsylvania ⁽¹⁾	—	9,374	—	—	—	9,374
Total Pennsylvania	—	66,075	3,380	—	—	69,455
Utah:						
Salt Lake City, UT MSA	—	1,134	36,036	—	—	37,170
All other Utah ⁽¹⁾	1,706	3,094	22,390	—	—	27,190
Total Utah	1,706	4,228	58,426	—	—	64,360
Indiana:						
Indianapolis–Carmel–Anderson, IN MSA	—	—	56,623	—	—	56,623
All other Indiana ⁽¹⁾	—	3,235	—	—	—	3,235
Total Indiana	—	3,235	56,623	—	—	59,858

Geographic Distribution of Total Real Estate Loans (continued)

	Residential 1-4 Family	Non-Farm/ Non- Residential	Construction/ Land Development	Agricultural	Multifamily Residential	Total
	(Dollars in thousands)					
Ohio:						
Cincinnati, OH–KY–IN MSA	—	24,058	—	—	—	24,058
Columbus, OH MSA	—	12,864	—	—	—	12,864
All other Ohio ⁽¹⁾	—	9,835	—	—	—	9,835
Total Ohio	—	46,757	—	—	—	46,757
Minnesota:						
Minneapolis–St. Paul–Bloomington, MN MSA	—	28,797	16,347	—	—	45,144
All other Minnesota ⁽¹⁾	—	1,060	—	—	—	1,060
Total Minnesota	—	29,857	16,347	—	—	46,204
Kansas:						
Manhattan, KS MSA	—	—	40,012	—	—	40,012
All other Kansas ⁽¹⁾	—	1,143	61	—	—	1,204
Total Kansas	—	1,143	40,073	—	—	41,216
Oklahoma	746	11,303	4,211	10,133	1,824	28,217
Bridgeport, CT MSA	—	14,025	7,864	—	—	21,889
Trenton City, NJ MSA	—	—	20,413	—	—	20,413
Wisconsin:						
Madison, WI MSA	—	—	16,019	—	—	16,019
All other Wisconsin ⁽¹⁾	—	1,590	—	—	—	1,590
Total Wisconsin	—	1,590	16,019	—	—	17,609
Mississippi						
Gulfport–Biloxi–Pascagoula, MS MSA	—	9,555	547	—	—	10,102
All other Mississippi ⁽¹⁾	36	2,693	—	4,056	—	6,785
Total Mississippi	36	12,248	547	4,056	—	16,887
Missouri	356	11,233	3,755	155	—	15,499
Bahamas	—	10,948	—	—	—	10,948
All other states ⁽⁶⁾	432	23,907	10,293	1	3	34,636
Total Real Estate Loans	<u>\$1,073,455</u>	<u>\$4,329,453</u>	<u>\$ 7,344,070</u>	<u>\$ 160,805</u>	<u>\$ 400,867</u>	<u>\$13,308,650</u>

- (1) These geographic areas include all MSA and non-MSA areas that are not separately reported.
- (2) This geographic area includes the following counties in western Arkansas: Johnson, Logan, Pope and Yell.
- (3) This geographic area includes the following counties in southern Arkansas: Clark, Columbia, Hempstead and Hot Spring.
- (4) This geographic area includes the following counties in northern Arkansas: Baxter, Boone, Marion, Newton, Searcy and Van Buren.
- (5) This geographic area includes the following counties in North Carolina: Cleveland, Lincoln and Rutherford.
- (6) Includes all states not separately reported.

The amount and type of total non-farm/non-residential loans, as of the dates indicated, and their respective percentage of the total non-farm/non-residential loan portfolio are reflected in the following table.

Total Non-Farm/Non-Residential Loans

	June 30, 2018		December 31, 2017	
	(Dollars in thousands)			
Hotels and motels	\$ 1,137,028	26.3%	\$ 1,236,012	27.6%
Office, including medical offices	892,344	20.6	686,396	15.3
Retail, including shopping centers and strip centers	437,578	10.1	540,450	12.1
Mixed use properties	306,419	7.1	355,279	7.9
Manufacturing and industrial facilities	283,291	6.5	427,710	9.6
Churches and schools	269,312	6.2	230,180	5.1
Nursing homes and assisted living centers	237,615	5.5	232,292	5.2
Restaurants and bars	158,913	3.7	147,322	3.3
Gasoline stations and convenience stores	101,843	2.4	101,704	2.3
Office warehouse, warehouse and mini-storage	50,584	1.2	44,592	1.0
Hospitals, surgery centers and other medical	44,984	1.0	46,887	1.0
Golf courses, entertainment and recreational facilities	26,243	0.6	32,257	0.7
Other non-farm/non-residential ⁽¹⁾	383,299	8.8	397,795	8.9
Total	\$ 4,329,453	100.0%	\$ 4,478,876	100.0%

(1) Includes non-farm/non-residential loans collateralized by other miscellaneous real property.

The amount and type of total construction/land development loans, as of the dates indicated, and their respective percentage of the total construction/land development loan portfolio are reflected in the following table.

Total Construction/Land Development Loans

	June 30, 2018		December 31, 2017	
	(Dollars in thousands)			
Unimproved land	\$ 258,764	3.5%	\$ 214,574	3.2%
Land development and lots:				
1-4 family residential and multifamily	475,465	6.5	423,413	6.4
Non-residential	662,971	9.0	712,479	10.7
Construction:				
1-4 family residential:				
Owner occupied	19,256	0.3	21,715	0.3
Non-owner occupied:				
Pre-sold	1,912,175	26.0	1,800,985	27.1
Speculative	133,155	1.8	163,470	2.5
Multifamily	2,031,407	27.7	1,487,432	22.4
Industrial, commercial and other	1,850,877	25.2	1,823,993	27.4
Total	\$ 7,344,070	100.0%	\$ 6,648,061	100.0%

Many of our construction and development loans provide for the use of interest reserves. When we underwrite construction and development loans, we consider the expected total project costs, including hard costs such as land, site work and construction costs and soft costs such as architectural and engineering fees, closing costs, leasing commissions and construction period interest. For any construction and development loan with interest reserves, we also consider the construction period interest in our underwriting process (otherwise, our underwriting of such loans with and without interest reserves is virtually identical). Based on the total project costs and other factors, we determine the required borrower cash equity contribution and the maximum amount we are willing to lend. In the vast majority of cases, we require that all of the borrower's equity and all other required subordinated elements of the capital structure be fully funded prior to any significant loan advances. This ensures that the borrower's cash equity required to complete the project will be available for such purposes. As a result of this practice, the borrower's cash equity typically goes toward the purchase of the land and early stage hard costs and soft costs. This results in our funding the loan later as the project progresses, and accordingly, we typically fund the majority of the construction period interest through loan advances. Generally, as part of our underwriting process, we require the borrower's cash equity to cover a majority, or all, of the soft costs, including an amount equal to construction period interest and an appropriate portion of the hard costs. While we advance interest reserves as part of the funding process, we believe that the borrowers have in most cases provided for these sums as part of their initial equity contribution. During the three and six months

ended June 30, 2018 and 2017, there were no situations where additional interest reserves were advanced on a loan to avoid such loan from becoming nonperforming, and at June 30, 2018 and December 31, 2017, we had no construction and development loans with interest reserves that were nonperforming.

During the second quarter and first six months of 2018, we recognized approximately \$72.3 million and \$133.3 million, respectively, of interest income on construction and development loans from the advance of interest reserves compared to approximately \$36.9 million and \$72.1 million, respectively, during the comparable periods in 2017. We advanced construction period interest on construction and development loans totaling approximately \$69.5 million and \$125.5 million, respectively, in the second quarter and first six months of 2018 compared to approximately \$35.4 million and \$79.4 million, respectively, during the comparable periods in 2017.

The maximum committed balance of all construction and development loans which provide for the use of interest reserves at June 30, 2018 was approximately \$17.04 billion, of which \$6.71 billion was outstanding at June 30, 2018 and \$10.33 billion remained to be advanced. The weighted average loan-to-cost on such loans, assuming such loans are ultimately fully advanced, will be approximately 50%, which means that the weighted average cash equity contributed on such loans, assuming such loans are ultimately fully advanced, will be approximately 50%. The weighted average final loan-to-value ratio on such loans, based on the most recent appraisals and assuming such loans are ultimately fully advanced, is expected to be approximately 43%.

The following table reflects total loans as of June 30, 2018 grouped by expected amortizations, expected paydowns or the earliest repricing opportunity for floating rate loans. This cash flow or repricing schedule approximates our ability to reprice the outstanding principal of total loans either by adjusting rates on existing loans or reinvesting principal cash flow in new loans. For non-purchased loans and purchased loans without evidence of credit deterioration on the date of acquisition, the table below reflects the earliest contractual repricing period. For purchased loans with evidence of credit deterioration at the date of acquisition, the table below reflects estimated cash flows based on the most recent evaluation of each individual loan. Because income on purchased loans with evidence of credit deterioration on the date of acquisition is recognized by accretion of the discount of estimated cash flows, such loans are not considered to be floating or adjustable rate loans and are reported below as fixed rate loans.

Loan Cash Flows or Repricing

	1 Year or Less	Over 1 Through 2 Years	Over 2 Through 3 Years	Over 3 Through 5 Years	Over 5 Years	Total
(Dollars in thousands)						
Fixed rate	\$ 875,927	\$636,383	\$528,897	\$ 830,085	\$1,852,829	\$ 4,724,121
Floating rate (not at a floor or ceiling rate)	10,438,146	124,493	94,502	186,109	48,021	10,891,271
Floating rate (at floor rate) ⁽¹⁾	514,214	113,398	143,928	178,820	74,664	1,025,024
Floating rate (at ceiling rate)	123,371	48	6	33	—	123,458
Total	<u>\$11,951,658</u>	<u>\$874,322</u>	<u>\$767,333</u>	<u>\$1,195,047</u>	<u>\$1,975,514</u>	<u>\$16,763,874</u>
Percentage of total	71.3%	5.2%	4.6%	7.1%	11.8%	100.0%
Cumulative percentage of total	71.3%	76.5%	81.1%	88.2%	100.0%	

- (1) We have included a floor rate in many of our loans. As a result of such floor rates, certain loans may not immediately reprice in a rising rate environment if the interest rate index and margin on such loans continue to result in a computed interest rate less than the applicable floor rate. The earnings simulation model results included in this MD&A in Part 2, Item 3, "Quantitative and Qualitative Disclosures about Market Risk" include consideration of the impact of interest rate floors and ceilings in loans.

Most of our floating rate loans are tied to three major benchmark interest rates, the 1-month LIBOR, 3-month LIBOR and Wall Street Journal Prime interest rate. The following table is a summary of our floating rate loan portfolio and contractual interest rate indices at June 30, 2018.

Contractual Indices of Floating Rate Loans

Contractual Interest Rate Index	Floating Rate (at floor rate)	Floating Rate (not at a floor or ceiling rate)	Floating Rate (at ceiling rate)	Total Floating Rate
	(Dollars in thousands)			
1-month LIBOR	\$ 310,703	\$ 8,570,180	\$ —	\$ 8,880,883
3-month LIBOR	74,842	503,281	—	578,123
Wall Street Journal Prime	463,995	1,601,326	123,456	2,188,777
Other contractual interest rate indices	175,484	216,484	2	391,970
Total	<u>\$ 1,025,024</u>	<u>\$ 10,891,271</u>	<u>\$ 123,458</u>	<u>\$ 12,039,753</u>

Purchased Loans

As provided for under GAAP, management has up to 12 months following the date of the acquisition to finalize the fair values of acquired assets and assumed liabilities, including purchase loans. Once management has finalized the fair values of acquired assets and assumed liabilities within this 12-month period, management considers such values to be the day 1 fair values (“Day 1 Fair Values”).

The following table presents the amount of unpaid principal balance, the valuation discount and the carrying value of purchased loans as of the dates indicated.

Purchased Loans

	June 30, 2018	December 31, 2017
	(Dollars in thousands)	
Loans without evidence of credit deterioration at date of acquisition:		
Unpaid principal balance	\$ 2,469,771	\$ 3,181,293
Valuation discount	(35,982)	(47,422)
Carrying value	<u>2,433,789</u>	<u>3,133,871</u>
Loans with evidence of credit deterioration at date of acquisition:		
Unpaid principal balance	182,924	221,143
Valuation discount	(36,372)	(45,922)
Carrying value	<u>146,552</u>	<u>175,221</u>
Total carrying value	<u>\$ 2,580,341</u>	<u>\$ 3,309,092</u>

The following table presents a summary, for the periods indicated, of the activity of our purchased loans with evidence of credit deterioration at the date of acquisition.

Purchased Loans Activity With Evidence of Credit Deterioration at Date of Acquisition

	Six Months Ended June 30,	
	2018	2017
	(Dollars in thousands)	
Balance – beginning of period	\$ 175,221	\$ 241,619
Accretion	14,093	20,346
Transfers to foreclosed assets	(758)	(1,931)
Payments received	(41,647)	(52,787)
Charge-offs	(347)	(732)
Other activity, net	(10)	(982)
Balance – end of period	<u>\$ 146,552</u>	<u>\$ 205,533</u>

A summary of changes in the accretable difference on purchased loans with evidence of credit deterioration at the date of acquisition is shown below for the periods indicated.

**Accretable Difference on Purchased Loans
With Evidence of Credit Deterioration
at Date of Acquisition**

	Six Months Ended June 30,	
	2018	2017
	(Dollars in thousands)	
Accretable difference - beginning of period	\$ 45,182	\$ 65,152
Transfers to foreclosed assets	(71)	(264)
Purchased loans paid off	—	(352)
Cash flow revisions as a result of renewals and/or modifications	9,714	10,908
Accretion	(14,093)	(20,346)
Accretable difference - end of period	<u>\$ 40,732</u>	<u>\$ 55,098</u>

Nonperforming Assets

Non-Purchased Loans and Foreclosed Assets

Our nonperforming assets consist of (1) nonaccrual loans, (2) accruing loans 90 days or more past due, (3) certain troubled and restructured loans for which a concession has been granted by us to the borrower because of a deterioration in the financial position of the borrower and (4) real estate or other assets that have been acquired in partial or full satisfaction of loan obligations or upon foreclosure. Purchased loans are not included in the following table as nonperforming assets, except for their inclusion in total assets for purposes of calculation of certain asset quality ratios.

The accrual of interest on non-purchased loans is discontinued when, in management's opinion, the borrower may be unable to meet payments as they become due. We generally place a loan on nonaccrual status when such loan is (i) deemed impaired or (ii) 90 days or more past due, or earlier when doubt exists as to the ultimate collection of payments. We may continue to accrue interest on certain loans contractually past due 90 days or more if such loans are both well secured and in the process of collection. At the time a loan is placed on nonaccrual status, interest previously accrued but uncollected is reversed and charged against interest income. Nonaccrual loans are generally returned to accrual status when payments are less than 90 days past due and we reasonably expect to collect all contractual principal and interest payments. If a loan is determined to be uncollectible, the portion of the principal determined to be uncollectible is charged against the ALL. Loans for which the terms have been modified and for which (i) the borrower is experiencing financial difficulties and (ii) we have granted a concession to the borrower are considered troubled debt restructurings ("TDRs") and are included in impaired loans. Income on nonaccrual loans, including impaired loans but excluding certain TDRs which may accrue interest, is recognized on a cash basis when and if actually collected.

The following table presents a summary of nonperforming assets, excluding purchased loans, as of the dates indicated.

Nonperforming Assets

	June 30, 2018	December 31, 2017
(Dollars in thousands)		
Nonaccrual loans ⁽¹⁾	\$ 13,543	\$ 12,899
Accruing loans 90 days or more past due ⁽¹⁾	—	—
TDRs ⁽¹⁾	—	—
Total nonperforming loans ⁽¹⁾	13,543	12,899
Foreclosed assets ⁽²⁾	20,662	25,357
Total nonperforming assets ⁽¹⁾	\$ 34,205	\$ 38,256
Nonperforming loans to total loans ⁽¹⁾	0.10%	0.10%
Nonperforming assets to total assets ⁽¹⁾	0.15	0.18

(1) Excludes purchased loans except for their inclusion in total assets.

(2) Repossessed personal properties and real estate acquired through or in lieu of foreclosure, excluding purchased foreclosed assets, are recorded at estimated fair value less estimated cost to sell at the date of repossession or foreclosure. Purchased foreclosed assets are initially recorded at Day 1 Fair Value. Valuations of these assets are periodically reviewed by management with the carrying value of such assets adjusted through non-interest expense to the then estimated market value net of estimated selling costs, if lower, until disposition.

If an adequate current determination of collateral value has not been performed, once a collateral dependent loan is considered impaired, we seek to establish an appropriate value for the collateral. This assessment may include (i) obtaining an updated appraisal, (ii) obtaining one or more broker price opinions or comprehensive market analyses, (iii) internal evaluations or (iv) other methods deemed appropriate considering the size and complexity of the loan and the underlying collateral. On an ongoing basis, we evaluate the underlying collateral on all collateral dependent impaired loans and, if needed, due to changes in market or property conditions, the underlying collateral is reassessed and the estimated fair value is revised. The determination of collateral value includes any adjustments considered necessary related to estimated holding periods and estimated selling costs.

At June 30, 2018, we had reduced the carrying value of our non-purchased loans deemed impaired (all of which were included in nonaccrual loans) by \$2.7 million to the estimated fair value of such loans of \$12.3 million. The adjustment to reduce the carrying value of such impaired loans to estimated fair value consisted of \$1.5 million of partial charge-offs and \$1.2 million of specific loan loss allocations. These amounts do not include the balance of, any partial or full charge-offs on, or any specific loan loss allocations related to our \$6.6 million of impaired purchased loans at June 30, 2018.

The following table is a summary of the amount and type of foreclosed assets as of the dates indicated.

Foreclosed Assets

	June 30, 2018	December 31, 2017
(Dollars in thousands)		
Real estate:		
Residential 1-4 family	\$ 1,910	\$ 1,378
Non-farm/non-residential	5,278	8,040
Construction/land development	13,113	15,493
Total real estate	20,301	24,911
Commercial and industrial	—	35
Consumer	361	411
Total foreclosed assets	\$ 20,662	\$ 25,357

The following table presents information concerning the geographic location of nonperforming assets, excluding purchased loans, at June 30, 2018. Nonperforming loans are reported in the physical location of the principal collateral. Foreclosed assets are reported in the physical location of the asset. Repossessions are reported at the physical location where the borrower resided or had its principal place of business at the time of repossession.

Geographic Distribution of Nonperforming Assets

	Nonperforming Loans	Foreclosed Assets and Repossessions	Total Nonperforming Assets
(Dollars in thousands)			
June 30, 2018:			
Arkansas	\$ 8,901	\$ 7,764	\$ 16,665
Florida	227	5,737	5,964
Georgia	1,024	3,264	4,288
Texas	1,165	2,327	3,492
North Carolina	415	1,450	1,865
Alabama	122	—	122
South Carolina	65	—	65
All other	1,624	120	1,744
Total	\$ 13,543	\$ 20,662	\$ 34,205

Impaired Purchased Loans

At June 30, 2018 and December 31, 2017, we had identified purchased loans where we had determined it was probable that we would be unable to collect all amounts according to the contractual terms thereof (for purchased loans without evidence of credit deterioration at date of acquisition) or the expected performance of such loans had deteriorated from our performance expectations established in conjunction with the determination of the Day 1 Fair Values or since our most recent review of such portfolio's performance (for purchased loans with evidence of credit deterioration at date of acquisition). The following table presents a summary of such impaired purchased loans as of the dates indicated.

Impaired Purchased Loans

	June 30, 2018	December 31, 2017
(Dollars in thousands)		
Impaired purchased loans without evidence of credit deterioration at date of acquisition (rated FV 77)	\$ 2,132	\$ 4,797
Impaired purchased loans with evidence of credit deterioration at date of acquisition (rated FV 88)	4,445	5,222
Total impaired purchased loans	\$ 6,577	\$ 10,019
Impaired purchased loans to total purchased loans	0.25%	0.30%

Allowance and Provision for Loan Losses

At June 30, 2018, our ALL was \$104.6 million, including \$103.0 million allocated to our non-purchased loans and \$1.6 million allocated to our purchased loans, compared to \$94.1 million at December 31, 2017, including \$92.5 million allocated to our non-purchased loans and \$1.6 million allocated to our purchased loans. Our ALL allocated to non-purchased loans as a percent of total non-purchased loans was 0.73% at both June 30, 2018 and December 31, 2017. Excluding purchased loans, our ALL as a percentage of nonperforming loans was 761% at June 30, 2018 compared to 717% at December 31, 2017. Our practice is to charge off any estimated loss as soon as we are able to identify and reasonably quantify such potential loss. Accordingly, only a small portion of our ALL is needed for potential losses on non-performing loans. The amount of ALL and provision to the ALL is based on our analysis of the adequacy of the ALL utilizing the criteria discussed in the Critical Accounting Policies section of our Annual Report on Form 10-K for the year ended December 31, 2017.

In recent years, we have focused on loan transactions that include various combinations of (i) marquee properties, (ii) strong and capable sponsors or borrowers, (iii) low leverage, and (iv) defensive loan structure. At the same time, our loan portfolio has expanded throughout the United States and consists of a very diversified portfolio in terms of both product type and geographic location. We consider this product type and geographic diversification to be a substantial source of strength in regard to portfolio credit quality. Additionally, we have continued to focus on originating high quality loans at low leverage. At June 30, 2018, our ratios of weighted-average loan-to-cost and weighted-average loan-to-value on construction loans with interest reserves, assuming such loans are ultimately fully funded, were approximately 50% and approximately 43%, respectively. Each of these factors mentioned above has contributed to our favorable asset quality ratios and net charge-off ratios in recent years. In addition, these factors have also helped to contribute to recent decreases in our ratio of ALL to total non-purchased loans.

The provision for loan losses for the second quarter of 2018 was \$9.6 million, including \$8.2 million for non-purchased loans and \$1.4 million for purchased loans, compared to \$6.1 million for the second quarter of 2017, including \$4.8 million for non-purchased loans and \$1.3 million for purchased loans. The provision for loan losses for the first six months of 2018 was \$15.2 million, including \$13.4 million for non-purchased loans and \$1.8 million for purchased loans, compared to \$11.0 million for the first six months of 2017, including \$7.8 million for non-purchased loans and \$3.2 million for purchased loans. The increase in our provision for loan losses in the second quarter and first six months of 2018 compared to the same periods in 2017 is primarily attributable to the increase in our consumer loan portfolio (specifically our indirect marine and recreational vehicle, or RV, lending products), which portfolio does not have the same historical loss results as does our real estate portfolio. While we believe our ALL at June 30, 2018 and related provision for the second quarter and first six months of 2018 were appropriate, changing economic and other conditions may require future adjustments to the ALL or the amount of provision thereto.

Activity within the allowance for loan losses for the periods indicated is shown in the following table.

Activity Within the Allowance for Loan Losses

	Six Months Ended June 30,	
	2018	2017
	(Dollars in thousands)	
Balance, beginning of period	\$ 94,120	\$ 76,541
Charge-offs of non-purchased loans:		
Real estate:		
Residential 1-4 family	(168)	(170)
Non-farm/non-residential	(160)	(12)
Construction/land development	(210)	(93)
Agricultural	(7)	(2)
Total real estate	(545)	(277)
Commercial and industrial	(1,135)	(1,794)
Consumer	(513)	(160)
Other	(1,490)	(969)
Total charge-offs of non-purchased loans	(3,683)	(3,200)
Recoveries of non-purchased loans previously charged off:		
Real estate:		
Residential 1-4 family	96	7
Non-farm/non-residential	147	541
Construction/land development	25	18
Agricultural	30	—
Total real estate	298	566
Commercial and industrial	34	109
Consumer	77	136
Other	442	368
Total recoveries of non-purchased loans previously charged off	851	1,179
Net charge-offs of non-purchased loans	(2,832)	(2,021)
Charge-offs of purchased loans	(2,727)	(4,720)
Recoveries of purchased loans previously charged off	900	1,484
Net charge-offs of purchased loans	(1,827)	(3,236)
Net charge-offs – total loans	(4,659)	(5,257)
Provision for loan losses:		
Non-purchased loans	13,350	7,800
Purchased loans	1,827	3,236
Total provision	15,177	11,036
Balance, end of period	\$ 104,638	\$ 82,320
ALL allocated to non-purchased loans	\$ 103,038	\$ 80,720
ALL allocated to purchased loans	1,600	1,600
Total ALL	\$ 104,638	\$ 82,320

A summary of our net charge-off ratios and certain other ALL ratios, as of and for the periods indicated, is presented in the following table.

Net Charge-off and ALL Ratios

	As of and for the Six Months Ended June 30,		As of and for the Year Ended December 31,
	2018	2017	2017
Net charge-offs of non-purchased loans to average non-purchased loans ⁽¹⁾⁽²⁾	0.04%	0.04%	0.06%
Net charge-offs of purchased loans to average purchased loans ⁽¹⁾	0.12%	0.14%	0.09%
Net charge-offs of total loans to average total loans ⁽¹⁾	0.06%	0.07%	0.07%
ALL for non-purchased loans to total non-purchased loans ⁽³⁾	0.73%	0.73%	0.73%
ALL for purchased loans to total purchased loans	0.06%	0.04%	0.05%
ALL to total loans	0.62%	0.54%	0.59%
ALL to nonperforming loans ⁽³⁾	761%	694%	717%

(1) Ratios for interim periods annualized.

(2) Excludes purchased loans and net charge-offs related to purchased loans.

(3) Excludes purchased loans and ALL allocated to such loans.

Investment Securities AFS

At June 30, 2018 and December 31, 2017, we classified our investment securities portfolio as AFS. Accordingly, our investment securities are stated at estimated fair value in the consolidated financial statements with the unrealized gains and losses, net of related income tax, reported as a separate component of stockholders' equity and included in accumulated other comprehensive income (loss).

The following table presents the amortized cost and estimated fair value of investment securities AFS as of the dates indicated. The Bank's investment in the "CRA qualified investment fund" includes shares held in a mutual fund that qualify under the Community Reinvestment Act of 1977 for community reinvestment purposes.

Investment Securities AFS

	June 30, 2018		December 31, 2017	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value
(Dollars in thousands)				
Obligations of state and political subdivisions	\$ 636,077	\$ 626,698	\$ 661,446	\$ 664,559
Mortgage-backed securities ⁽¹⁾	2,005,246	1,953,845	1,918,171	1,899,024
U.S. Government agency securities	27,666	26,852	29,792	29,233
CRA qualified investment fund	1,096	1,044	1,084	1,057
Total	<u>\$ 2,670,085</u>	<u>\$ 2,608,439</u>	<u>\$ 2,610,493</u>	<u>\$ 2,593,873</u>

(1) These mortgage-backed securities were issued by U.S. Government agencies.

Our investment securities portfolio is reported at estimated fair value, which included gross unrealized gains of \$3.9 million and gross unrealized losses of \$65.6 million at June 30, 2018 and gross unrealized gains of \$7.4 million and gross unrealized losses of \$24.0 million at December 31, 2017. We believe that all unrealized losses on individual investment securities at June 30, 2018 and December 31, 2017 are the result of fluctuations in interest rates and do not reflect deterioration in the credit quality of these investments. Accordingly, we consider these unrealized losses to be temporary in nature. While we periodically evaluate our investment strategy relative to current economic and business conditions, we currently do not have the intent to sell these investment securities with unrealized losses and, more likely than not, will not be required to sell these investment securities before fair value recovers to amortized cost.

The following table presents unaccreted discounts and unamortized premiums of our investment securities as of the dates indicated.

Unaccreted Discounts and Unamortized Premiums

	<u>Amortized Cost</u>	<u>Unaccreted Discount</u>	<u>Unamortized Premium</u>	<u>Par Value</u>
	(Dollars in thousands)			
June 30, 2018:				
Obligations of states and political subdivisions	\$ 636,077	\$ 1,492	\$ (27,674)	\$ 609,895
Mortgage-backed securities ⁽¹⁾	2,005,246	169	(54,005)	1,951,410
U.S. Government agency securities	27,666	—	(666)	27,000
CRA qualified investment fund	1,096	—	—	1,096
Total	<u>\$ 2,670,085</u>	<u>\$ 1,661</u>	<u>\$ (82,345)</u>	<u>\$ 2,589,401</u>
December 31, 2017:				
Obligations of states and political subdivisions	\$ 661,446	\$ 1,536	\$ (29,990)	\$ 632,992
Mortgage-backed securities ⁽¹⁾	1,918,171	81	(58,290)	1,859,962
U.S. Government agency securities	29,792	1	(793)	29,000
CRA qualified investment fund	1,084	—	—	1,084
Total	<u>\$ 2,610,493</u>	<u>\$ 1,618</u>	<u>\$ (89,073)</u>	<u>\$ 2,523,038</u>

(1) These mortgage-backed securities were issued by U.S. Government agencies.

During the second quarter and first six months of 2018, we had essentially no net gains from the sale of investment securities. During the second quarter and first six months of 2017, we had net gains of \$0.4 million on the sale of \$87 million of investment securities. We purchased \$155 million in investment securities during the second quarter and \$320 million during the first six months of 2018 compared to \$733.9 million during the second quarter and \$755.8 million during the first six months of 2017.

We invest in securities we believe offer good relative value at the time of purchase, and we will, from time to time, reposition our investment securities portfolio. In making decisions to sell or purchase securities, we consider credit quality, call features, maturity dates, relative yields, current market factors, interest rate risk and other relevant factors.

At June 30, 2018, approximately 95% of our investment securities had an investment grade credit rating (i.e., the equivalent of a rating of BBB-or better) and approximately 5% of our investment securities were not rated. For those securities that were not rated, we have performed our own evaluation of the security and/or the underlying issues and believe that such security or its issuer has credit characteristics equivalent to those which would warrant an investment grade credit rating.

Deposits

Our lending and investment activities are funded primarily by deposits. The amount and type of deposits outstanding, as of the dates indicated, and their respective percentage of the total deposits are reflected in the following table.

Deposits

	<u>June 30, 2018</u>		<u>December 31, 2017</u>	
	(Dollars in thousands)			
Non-interest bearing	\$ 2,785,861	15.6%	\$ 2,726,623	15.9%
Interest bearing:				
Transaction (NOW)	3,594,132	20.1	4,303,108	25.0
Savings and money market	6,673,332	37.3	5,748,014	33.4
Time deposits less than \$100	1,521,450	8.5	1,460,851	8.5
Time deposits of \$100 or more	3,322,310	18.5	2,953,749	17.2
Total deposits	<u>\$ 17,897,085</u>	<u>100.0%</u>	<u>\$ 17,192,345</u>	<u>100.0%</u>

At June 30, 2018 brokered deposits totaled \$1.13 billion, or 6.3% of total deposits, compared to \$1.16 billion, or 6.8% of total deposits, at December 31, 2017. We use brokered deposits, subject to certain limitations and requirements, as a source of funding to augment deposits generated from our branch network, which are our principal source of funding. Our board of directors has established policies and procedures with respect to the use of brokered deposits. Such policies and procedures require, among other things, that (i) we limit the amount of brokered deposits as a percentage of total deposits and (ii) our ALCO Committee (“ALCO”), which reports to the board of directors, monitor our use of brokered deposits on a regular basis, including interest rates and the total volume of such deposits in relation to our total liabilities. ALCO has typically approved the use of brokered deposits when such deposits are (i) from respected and stable funding sources and (ii) less costly to the Bank than the marginal cost of additional deposits generated from our branch network.

The amount and percentage of our deposits by state of originating office, as of the dates indicated, are reflected in the following table.

Deposits by State of Originating Office

Deposits Attributable to Offices In	June 30, 2018		December 31, 2017	
	(Dollars in thousands)			
Arkansas	\$ 5,685,412	31.8%	\$ 5,280,075	30.7%
Georgia	4,413,787	24.6	4,088,723	23.8
Florida	2,652,303	14.8	2,757,852	16.0
Texas	2,106,072	11.8	2,158,392	12.6
New York	1,805,633	10.1	1,765,957	10.3
North Carolina	1,009,202	5.6	927,635	5.4
Alabama	126,763	0.7	111,907	0.7
South Carolina	97,913	0.6	101,804	0.5
Total	<u>\$ 17,897,085</u>	<u>100.0%</u>	<u>\$ 17,192,345</u>	<u>100.0%</u>

Other Interest Bearing Liabilities

We rely on other interest bearing liabilities to supplement the funding of our lending and investing activities. Such liabilities consist of repurchase agreements with customers, other borrowings (primarily FHLB advances and, to a lesser extent, federal funds purchased), subordinated notes and subordinated debentures.

The following table reflects the average balance and rate paid for each category of other interest bearing liabilities for the periods indicated.

Average Balances and Rates of Other Interest Bearing Liabilities

	Three Months Ended June 30,				Six Months Ended June 30,			
	2018		2017		2018		2017	
	Average Balance	Rate Paid	Average Balance	Rate Paid	Average Balance	Rate Paid	Average Balance	Rate Paid
	(Dollars in thousands)							
Repurchase agreements with customers	\$161,246	0.96%	\$ 76,610	0.16%	\$136,975	0.80%	\$ 78,238	0.16%
Other borrowings	35,573	0.52	42,365	2.41	100,398	1.36	42,251	2.27
Subordinated notes	223,041	5.72	222,660	5.50	222,994	5.72	222,611	5.65
Subordinated debentures	119,006	5.26	118,449	4.19	118,935	5.00	118,375	4.12
Total other interest bearing liabilities	<u>\$538,866</u>	<u>3.85%</u>	<u>\$460,084</u>	<u>3.99%</u>	<u>\$579,302</u>	<u>3.65%</u>	<u>\$461,475</u>	<u>4.02%</u>

CAPITAL RESOURCES AND LIQUIDITY

Capital Resources

Subordinated Notes. At June 30, 2018, we had \$225 million in aggregate principal amount of 5.50% Fixed-to-Floating Rate Subordinated Notes due 2026 (the “Notes”). The Notes are unsecured, subordinated debt obligations and mature on July 1, 2026. From and including the date of issuance to, but excluding July 1, 2021, the Notes bear interest at an initial rate of 5.50% per annum. From and including July 1, 2021 to, but excluding the maturity date or earlier redemption, the Notes will bear interest at a floating rate equal to three-month LIBOR as calculated on each applicable date of determination plus a spread of 442.5 basis points; provided, however, that in the event three-month LIBOR is less than zero, then three-month LIBOR shall be deemed to be zero.

We may, beginning with the interest payment date of July 1, 2021, and on any interest payment date thereafter, redeem the Notes, in whole or in part, at a redemption price equal to 100% of the principal amount of the Notes to be redeemed plus accrued and unpaid interest to but excluding the date of redemption. We may also redeem the Notes at any time, including prior to July 1, 2021, at our option, in whole but not in part, if: (i) a change or prospective change in law occurs that could prevent us from deducting interest payable on the Notes for U.S. federal income tax purposes; (ii) a subsequent event occurs that could preclude the Notes from being recognized as Tier 2 capital for regulatory capital purposes; or (iii) we are required to register as an investment company under the Investment Company Act of 1940, as amended; in each case, at a redemption price equal to 100% of the principal amount of the Notes plus any accrued and unpaid interest to but excluding the redemption date. The Notes provide us with additional Tier 2 regulatory capital to support our expected future growth.

Subordinated Debentures. We own eight 100%-owned finance subsidiary business trusts – Ozark Capital Statutory Trust II (“Ozark II”), Ozark Capital Statutory Trust III (“Ozark III”), Ozark Capital Statutory Trust IV (“Ozark IV”), Ozark Capital Statutory Trust V (“Ozark V”), Intervest Statutory Trust II (“Intervest II”), Intervest Statutory Trust III (“Intervest III”), Intervest Statutory Trust IV (“Intervest IV”) and Intervest Statutory Trust V (“Intervest V”), (the “Trusts”). At June 30, 2018, we had the following issues of trust preferred securities and subordinated debentures owed to the Trusts.

	Subordinated Debentures Owed to Trust	Unamortized Discount at June 30, 2018	Carrying Value of Subordinated Debentures at June 30, 2018	Trust Preferred Securities of the Trusts	Contractual Interest Rate at June 30, 2018	Final Maturity Date
	(Dollars in thousands)					
Ozark II	\$ 14,433	\$ —	\$ 14,433	\$ 14,000	5.24%	September 29, 2033
Ozark III	14,434	—	14,434	14,000	5.30	September 25, 2033
Ozark IV	15,464	—	15,465	15,000	4.55	September 28, 2034
Ozark V	20,619	—	20,619	20,000	3.94	December 15, 2036
Intervest II	15,464	(411)	15,053	15,000	5.28	September 17, 2033
Intervest III	15,464	(476)	14,988	15,000	5.12	March 17, 2034
Intervest IV	15,464	(866)	14,598	15,000	4.72	September 20, 2034
Intervest V	10,310	(823)	9,487	10,000	3.99	December 15, 2036
	<u>\$ 121,652</u>	<u>\$ (2,576)</u>	<u>\$ 119,077</u>	<u>\$ 118,000</u>		

Our subordinated debentures and securities generally mature 30 years after issuance and may be prepaid at par, subject to regulatory approval, upon certain changes in tax laws, investment company laws or regulatory capital requirements. These subordinated debentures and the related trust preferred securities provide us additional regulatory capital to support our expected future growth and expansion.

Other Sources of Capital. We may need to raise additional capital in the future to provide us with sufficient capital resources and liquidity to meet our commitments and business needs. As a publicly traded bank, a likely source of additional funds is the capital markets, which can provide us with funds through the public issuance of equity, both common and preferred stock, and the issuance of senior debt and/or subordinated debentures. Our ability to raise additional capital, if needed, will depend on, among other things, conditions in the capital markets at that time, which are outside of our control, and our financial performance. Other than common stock, any issuance of equity or debt by the Bank will require the prior approval of the Arkansas State Bank Department (“ASBD”), and may be accompanied by time delays associated with obtaining such approval. If market conditions change during any time delays associated with obtaining regulatory approval, we may not be able to issue equity or debt on as favorable terms as were contemplated at the time of commencement of the process, or at all.

Common Stockholders' Equity and Reconciliation of Non-GAAP Financial Measures. We use non-GAAP financial measures, specifically tangible common stockholders' equity, tangible common stockholders' equity to total tangible assets, tangible book value per common share and return on average tangible common stockholders' equity as important measures of the strength of our capital and our ability to generate earnings on tangible common equity invested by our shareholders. We believe presentation of these non-GAAP financial measures provides useful supplemental information that contributes to a proper understanding of our financial results and capital levels. These non-GAAP disclosures should not be viewed as a substitute for financial results determined in accordance with GAAP, nor are they necessarily comparable to non-GAAP performance measures that may be presented by other companies. Reconciliations of these non-GAAP financial measures to the most directly comparable GAAP financial measures are included in the following tables.

**Calculation of Total Tangible Common Stockholders' Equity and
the Ratio of Total Tangible Common
Stockholders' Equity to Total Tangible Assets**

	June 30,		December 31,
	2018	2017	2017
	(Dollars in thousands)		
Total common stockholders' equity before noncontrolling interest	\$ 3,613,903	\$ 3,260,123	\$ 3,460,728
Less intangible assets:			
Goodwill	(660,789)	(660,789)	(660,789)
Core deposit and other intangible assets, net of accumulated amortization	(41,962)	(54,541)	(48,251)
Total intangibles	(702,751)	(715,330)	(709,040)
Total tangible common stockholders' equity	<u>\$ 2,911,152</u>	<u>\$ 2,544,793</u>	<u>\$ 2,751,688</u>
Total assets	\$ 22,220,380	\$ 20,064,589	\$ 21,275,647
Less intangible assets:			
Goodwill	(660,789)	(660,789)	(660,789)
Core deposit and other intangible assets, net of accumulated amortization	(41,962)	(54,541)	(48,251)
Total intangibles	(702,751)	(715,330)	(709,040)
Total tangible assets	<u>\$ 21,517,629</u>	<u>\$ 19,349,259</u>	<u>\$ 20,566,607</u>
Ratio of total common stockholders' equity to total assets	16.26%	16.25%	16.27%
Ratio of total tangible common stockholders' equity to total tangible assets	<u>13.53%</u>	<u>13.15%</u>	<u>13.38%</u>

**Calculation of Total Tangible Common Stockholders' Equity and
Tangible Book Value Per Common Share**

	June 30,		December 31,
	2018	2017	2017
	(In thousands, except per share amounts)		
Total common stockholders' equity before noncontrolling interest	\$ 3,613,903	\$ 3,260,123	\$ 3,460,728
Less intangible assets:			
Goodwill	(660,789)	(660,789)	(660,789)
Core deposit and other intangible assets, net of accumulated amortization	(41,962)	(54,541)	(48,251)
Total intangibles	(702,751)	(715,330)	(709,040)
Total tangible common stockholders' equity	<u>\$ 2,911,152</u>	<u>\$ 2,544,793</u>	<u>\$ 2,751,688</u>
Shares of common stock outstanding	<u>128,616</u>	<u>128,190</u>	<u>128,288</u>
Book value per common share	<u>\$ 28.10</u>	<u>\$ 25.43</u>	<u>\$ 26.98</u>
Tangible book value per common share	<u>\$ 22.63</u>	<u>\$ 19.85</u>	<u>\$ 21.45</u>

**Calculation of Average Tangible Common Stockholders' Equity and
Annualized Return on Average Tangible Common Stockholders' Equity**

	Three Months Ended June 30,		Six Months Ended June 30,	
	2018	2017	2018	2017
	(Dollars in thousands)			
Net income available to common stockholders	\$ 114,751	\$ 90,532	\$ 227,895	\$ 179,720
Average common stockholders' equity before noncontrolling interest	\$ 3,566,944	\$ 3,014,462	\$ 3,525,849	\$ 2,921,165
Less average intangible assets:				
Goodwill	(660,789)	(660,789)	(660,789)	(660,472)
Core deposit and other intangible assets, net of accumulated amortization	(43,862)	(56,281)	(45,483)	(57,929)
Total average intangibles	(704,651)	(717,070)	(706,272)	(718,401)
Average tangible common stockholders' equity	\$ 2,862,293	\$ 2,297,392	\$ 2,819,577	\$ 2,202,764
Return on average common stockholders' equity ⁽¹⁾	12.90%	12.05%	13.03%	12.41%
Return on average tangible common stockholders' equity ⁽¹⁾	16.08%	15.81%	16.30%	16.45%

(1) Ratios annualized based on actual days.

Common Stock Dividend Policy. During 2018 we paid quarterly cash dividends per common share of \$0.19 in the first quarter and \$0.195 in the second quarter. During 2017 we paid quarterly cash dividends per common share of \$0.17 in the first quarter, \$0.175 in the second quarter, \$0.18 in the third quarter and \$0.185 in the fourth quarter. On July 2, 2018, our board of directors approved a cash dividend of \$0.20 per common share that was paid on July 20, 2018. The determination of future dividends on our common stock will depend on conditions existing at that time and approval of our board of directors. In addition, our ability to pay dividends to our shareholders is subject to the restrictions set forth in Arkansas law, by our federal regulator, and by certain covenants contained in the indentures governing the trust preferred securities, the subordinated debentures and the subordinated notes.

Capital Compliance

Regulatory Capital. We are subject to various regulatory capital requirements administered by federal and state banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and discretionary actions by regulators that, if undertaken, could have a direct material effect on our financial condition and results of operations. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, we must meet specific capital guidelines that involve quantitative measures of our assets, liabilities and certain off-balance sheet items as calculated under regulatory accounting practices. Our capital amounts and classification are also subject to qualitative judgments and adjustments by the regulators about component weightings and other factors.

In recent years, the FDIC and other federal banking regulators revised the risk-based capital requirements applicable to insured depository institutions, including us, to make them consistent with agreements that were reached by the Basel Committee on Banking Supervision ("Basel III") and certain provisions of the Dodd-Frank Wall Street Reform and Consumer Protection Act (the "Basel III Rules"). The Basel III Rules became effective for us on January 1, 2015 (subject to a phase-in period for certain provisions). The Basel III Rules require the maintenance of minimum amounts and ratios of common equity tier 1 capital, tier 1 capital and total capital to risk-weighted assets, and of tier 1 capital to adjusted quarterly average assets.

Under the Basel III Rules, common equity tier 1 capital consists of common stock and paid-in capital (net of treasury stock) and retained earnings. Common equity tier 1 capital is reduced by goodwill, certain intangible assets, net of associated deferred tax liabilities, deferred tax assets that arise from tax credit and net operating loss carryforwards, net of any valuation allowance, and certain other items as specified by the Basel III Rules.

Tier 1 capital includes common equity tier 1 capital and certain additional tier 1 items as provided under the Basel III Rules. Our tier 1 capital consists of common equity tier 1 capital and, prior to the third quarter of 2016, \$118 million of trust preferred securities issued by the Trusts. The Basel III Rules include certain provisions that require trust preferred securities to be phased out of, or no longer be considered, qualifying tier 1 capital for certain institutions depending on the size of the institution as measured by total assets. Pursuant to the Basel III Rules, our trust preferred securities are no longer included in tier 1 capital as of September 30, 2016, but continue to be included in total capital.

Basel III Rules allow for insured depository institutions to make a one-time election not to include most elements of accumulated other comprehensive income in regulatory capital and instead effectively use the existing treatment under the general risk-based capital rules. We made this opt-out election to avoid significant variations in the level of capital depending upon the impact of interest rate fluctuations on the fair value of our investments securities portfolio.

Total capital includes tier 1 capital and tier 2 capital. Tier 2 capital includes, among other things, the allowable portion of the ALL, the trust preferred securities and the subordinated notes.

The common equity tier 1 capital, tier 1 capital and total capital ratios are calculated by dividing the respective capital amounts by risk-weighted assets. The leverage ratio is calculated by dividing tier 1 capital by adjusted quarterly average total assets.

The Basel III Rules limit capital distributions and certain discretionary bonus payments if the banking organization does not hold a “capital conservation buffer” in addition to the amount necessary to meet minimum risk-based capital requirements for common equity tier 1 capital, tier 1 capital and total capital to risk-weighted assets. The capital conservation buffer began phasing in January 1, 2016 at 0.625% of risk-weighted assets, and increases each year until fully implemented at 2.5% on January 1, 2019. When fully phased in on January 1, 2019, the Basel III Rules will require us to maintain (i) a minimum ratio of common equity tier 1 capital to risk-weighted assets of at least 4.5%, plus a 2.5% capital conservation buffer, which effectively results in a minimum ratio of 7.0% upon full implementation, (ii) a minimum ratio of tier 1 capital to risk-weighted assets of at least 6.0%, plus a 2.5% capital conservation buffer, which effectively results in a minimum ratio of 8.5% upon full implementation, (iii) a minimum ratio of total capital to risk-weighted assets of at least 8.0%, plus a 2.5% capital conservation buffer, which effectively results in a minimum ratio of 10.5% upon full implementation, and (iv) a minimum leverage ratio of 4.0%. Additionally, in order to be considered well-capitalized under the Basel III Rules, we must maintain (i) a ratio of common equity tier 1 capital to risk-weighted assets of at least 6.5%, (ii) a ratio of tier 1 capital to risk-weighted assets of at least 8.0%, (iii) a ratio of total capital to risk-weighted assets of at least 10.0%, and (iv) a leverage ratio of at least 5.0%.

The following table presents actual and required capital ratios at June 30, 2018 and December 31, 2017 under the Basel III Rules. The minimum required capital amounts presented include the minimum required capital levels based on the current phase-in provisions of the Basel III Rules and the minimum required capital levels as of January 1, 2019 when the Basel III Rules are fully phased-in. Capital levels required to be considered well capitalized are based upon prompt corrective action regulations, as amended to reflect the changes under the Basel III Rules. At June 30, 2018 and December 31, 2017, capital levels exceed all minimum capital requirements under the Basel III Rules on a fully phased-in basis.

Regulatory Capital Ratios

	Actual		Minimum Capital Required – Basel III Phase-In Schedule		Minimum Capital Required – Basel III Fully Phased-In		Required to be Considered Well Capitalized	
	Capital Amount	Ratio	Capital Amount	Ratio	Capital Amount	Ratio	Capital Amount	Ratio
(Dollars in thousands)								
June 30, 2018:								
Common equity tier 1 to risk-weighted assets	\$2,940,561	11.91%	\$1,574,040	6.375%	\$1,728,358	7.00%	\$1,604,904	6.50%
Tier 1 capital to risk-weighted assets	2,940,561	11.91	1,944,403	7.875	2,098,721	8.50	1,975,266	8.00
Total capital to risk-weighted assets	3,388,199	13.72	2,438,220	9.875	2,592,537	10.50	2,469,083	10.00
Tier 1 leverage to average assets	2,940,561	13.86	848,937	4.00	848,937	4.00	1,061,171	5.00
December 31, 2017:								
Common equity tier 1 to risk-weighted assets	\$2,753,656	11.17%	\$1,417,572	5.75%	\$1,725,740	7.00%	\$1,602,473	6.50%
Tier 1 capital to risk-weighted assets	2,753,656	11.17	1,787,374	7.25	2,095,542	8.50	1,972,275	8.00
Total capital to risk-weighted assets	3,190,776	12.94	2,280,442	9.25	2,588,610	10.50	2,465,343	10.00
Tier 1 leverage to average assets	2,753,656	13.83	796,595	4.00	796,595	4.00	995,743	5.00

Liquidity

General. Liquidity represents an institution’s ability to provide funds to satisfy demands from depositors, borrowers and other creditors by either converting assets into cash or accessing new or existing sources of incremental funds. Liquidity risk arises from the possibility we may be unable to satisfy current or future funding requirements and needs. ALCO has primary responsibility for oversight of our liquidity, funds management, asset/liability (interest rate risk) position and capital.

The objective of managing liquidity risk is to ensure the cash flow requirements resulting from depositor, borrower and other creditor demands are met, as well as our operating cash needs, and the cost of funding such requirements and needs is reasonable. We maintain an asset/liability and interest rate risk policy and a liquidity and funds management policy, including a contingency funding plan that, among other things, include policies and procedures for managing liquidity risk. Generally we rely on deposits, repayments of loans, and cash flows from our investment securities as our primary sources of funds. Our principal deposit sources include consumer, commercial and public funds customers in our markets. We have used these funds, together with wholesale deposit sources such as brokered deposits, FHLB advances and federal funds purchased to make loans, acquire investment securities and other assets and to fund continuing operations.

Deposit levels may be affected by a number of factors including rates paid by competitors, general interest rate levels, returns available to customers on alternative investments, general economic and market conditions and other factors. Loan repayments are generally a relatively stable source of funds but are subject to the borrowers' ability to repay the loans, which can be adversely affected by a number of factors including changes in general economic conditions, adverse trends or events affecting business industry groups or specific businesses, declines in real estate values or markets, business closings or lay-offs, inclement weather, natural disasters and other factors. Furthermore, loans generally are not readily convertible to cash. Accordingly, we may be required from time to time to rely on secondary sources of liquidity to meet growth in loans and deposit withdrawal demands or otherwise fund operations. Such secondary sources include wholesale deposit sources, secured and unsecured federal funds lines of credit from correspondent banks, FRB borrowing programs and/or accessing the capital markets.

At June 30, 2018, we had \$12.0 billion in unfunded balances on loans already closed, the vast majority of which is attributable to construction and development loans for which construction has commenced. In most cases the borrower's equity and all other required subordinated elements of the capital structure must be fully funded before we advance funds. Typically we are the last to advance funds and the first to be repaid. In many cases we do not advance funds on loans for many months after closing because the borrower's equity and other funding sources must fund first. This conservative practice for handling construction loans has led to the large unfunded balance of closed loans. As a result, we maintain a detailed 36-month forward funding forecast projecting all loan fundings and loan pay downs and pay offs. Our ability to project monthly net portfolio growth with a substantial degree of accuracy is an important part of our liquidity management process.

At June 30, 2018, we had substantial unused borrowing availability. This availability was primarily comprised of the following four options: (1) \$3.77 billion of available blanket borrowing capacity with the FHLB, (2) \$1.26 billion of investment securities available to pledge for federal funds or other borrowings, (3) \$230 million of available unsecured federal funds borrowing lines and (4) up to \$146 million of available borrowing capacity from borrowing programs of the FRB.

We anticipate we will continue to rely primarily on deposits, repayments of loans and cash flows from our investment securities portfolio to provide liquidity, as well as other funding sources as appropriate. Additionally, where necessary, the sources of borrowed funds described above and/or accessing the capital markets will be used to augment our primary funding sources.

At June 30, 2018, our investment portfolio totaled \$2.62 billion and was comprised of a substantial volume of highly liquid, short duration U.S. Government agency mortgage-backed pass through securities. These securities provide substantial on-balance sheet liquidity and carry a 20% risk-weighting for regulatory capital purposes.

Sources and Uses of Funds. Operating activities provided net cash of \$224.3 million for the first six months of 2018 and \$200.8 million for the first six months of 2017. Net cash provided by operating activities is comprised primarily of net income, adjusted for non-cash items and for changes in various operating assets and liabilities.

Investing activities used net cash of \$826.3 million in the first six months of 2018 and \$1.17 billion in the first six months of 2017. The decrease in net cash used by investing activities was primarily the result of decreased purchases of investment securities during the first six months of 2018 compared to the same period in 2017.

Financing activities provided \$747.0 million in the first six months of 2018 and \$929.7 million in the first six months of 2017. The decrease in cash provided by financing activities is primarily the result of \$300.0 million of proceeds received in the first six months of 2017 from the issuance of common stock, compared to none in the first six months of 2018.

Off-Balance Sheet Commitments. We are party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of our customers. These financial instruments primarily include commitments to extend credit (most of which are in the form of unfunded balances on loans already closed) and standby letters of credit. See Note 7 to the Consolidated Financial Statements for more information about our outstanding commitments and contingencies as of June 30, 2018.

Growth and Expansion

De Novo Growth. In the first quarter of 2018, we relocated our Real Estate Specialties Group ("RESG") team in Dallas, Texas to a nearby, larger facility and opened a loan production office in Raleigh, North Carolina. During the second quarter of 2018, we (i) closed a loan production office in Little Rock, Arkansas that was vacated by our former leasing operations and (ii) closed RESG loan production offices in Houston and Austin, Texas and consolidated the business handled by those two offices into our Dallas, Texas RESG office. During the remainder of 2018, we expect to (i) open a loan production office in Tyler, Texas for our agriculture lending team, (ii) open a loan production office in Alpharetta, Georgia for our indirect marine and RV lending team and (iii) close a retail banking office in Clearwater, Florida.

We intend to continue our growth and *de novo* branching strategy in future years through the opening of additional retail banking and loan production offices as our needs and resources permit. Opening new offices is subject to local banking market conditions, availability of suitable sites, hiring qualified personnel, obtaining regulatory and other approvals and many other

conditions and contingencies that we cannot predict with certainty. We may increase or decrease our expected number of new office openings as a result of a variety of factors including our financial results, changes in economic or competitive conditions, strategic opportunities or other factors.

During the first six months of 2018, we spent approximately \$32 million on capital expenditures for premises and equipment. Our capital expenditures for the full year 2018 are expected to be in the range of \$55 million to \$70 million, including progress payments on our new corporate headquarters facility and other construction projects expected to be completed in future periods, furniture and equipment costs, replacement signage related to our name change and strategic rebranding initiatives and acquisition of sites for future development. Actual expenditures may vary significantly from those expected, depending on the number and cost of additional offices acquired or constructed and sites acquired for future development, progress or delays encountered on ongoing and new construction projects, delays in or inability to obtain required approvals, potential premises and equipment expenditures associated with acquisitions, if any, and other factors.

Future Growth Strategy. We expect to continue growing through both our *de novo* branching strategy and traditional acquisitions. With respect to our *de novo* branching strategy, future *de novo* branches are expected to be focused in states where we currently have banking offices and in larger markets and MSAs across the U.S. where we currently do not have retail banking offices and believe we can generate significant growth from one to three strategically located offices in each such market. When we resume making acquisitions, we expect to seek acquisitions that are immediately accretive to book value and tangible book value, and are accretive to diluted earnings per share in the first 12 months following acquisition.

Recent Regulatory Developments

On May 24, 2018, the President signed into law the Economic Growth, Regulatory Relief, and Consumer Protection Act (the “EGRRCPA”), which amended certain provisions of the Dodd-Frank Wall Street Reform and Consumer Protection Act (“Dodd-Frank”) and other statutory and regulatory requirements. The EGRRCPA provides limited regulatory relief to certain financial institutions while maintaining the authority of federal banking regulators to ensure the safety and soundness of institutions under their supervision.

Together with the interagency statement regarding the impact of the EGRRCPA released on July 6, 2018 by the FDIC and the other federal banking regulators, the EGRRCPA (i) immediately exempts banks with less than \$100 billion in total consolidated assets, such as the Bank, from the Dodd-Frank company-run stress testing requirement (commonly referred to as DFAST) and (ii) allows banking organizations to calculate their capital requirements for “high volatility commercial real estate” (“HVCRE”) using the EGRRCPA’s definition of HVCRE, which has broader exemptions and is narrower in scope than the definition of HVCRE currently used in the federal banking regulators’ capital rules. The Bank expects to continue evaluating the impact of the EGRRCPA as it is further implemented by the regulators.

RECENTLY ISSUED ACCOUNTING STANDARDS

See Note 14 to the Consolidated Financial Statements for a discussion of certain recently issued and recently adopted accounting pronouncements.

Item 3. Quantitative and Qualitative Disclosures about Market Risk

Interest rate risk results from timing differences in the repricing of assets and liabilities or from changes in relationships between interest rate indexes. Our interest rate risk management is the responsibility of ALCO.

ALCO regularly reviews our exposure to changes in interest rates. Among the factors considered are changes in the mix of interest earning assets and interest bearing liabilities, interest rate spreads and repricing periods. ALCO uses an earnings simulation model to analyze our interest rate risk and interest rate sensitivity.

This earnings simulation modeling process projects a baseline net interest income and estimates changes to that baseline net interest income resulting from changes in interest rate levels. We rely primarily on the results of this model in evaluating our interest rate risk. This model incorporates a number of additional factors including: (1) the expected exercise of call features on various assets and liabilities, (2) the expected rates at which various rate sensitive assets and rate sensitive liabilities will reprice, (3) the expected growth in various interest earning assets and interest bearing liabilities and the expected interest rates on new assets and liabilities, (4) the expected relative movements in different interest rate indexes which are used as the basis for pricing or repricing various assets and liabilities, (5) existing and expected contractual cap and floor rates on various assets and liabilities, (6) expected changes in administered rates on interest bearing transaction, savings, money market and time deposit accounts and the expected impact of competition on the pricing or repricing of such accounts, (7) the timing and amount of cash flows expected to be received on purchased loans, (8) the need for additional capital and/or debt to support continued growth and (9) other relevant factors. Inclusion of these factors in the model is intended to more accurately project our expected changes in net interest income resulting from interest rate changes. We typically model our change in net interest income assuming interest rates go up 100 bps, up 200 bps, up 300 bps, up 400 bps, up 500 bps, down 100 bps, down 200 bps, down 300 bps, down 400 bps and down 500 bps. Based on current conditions, we

believe that modeling our change in net interest income assuming interest rates go down 200 bps, down 300 bps, down 400 bps and down 500 bps is not meaningful. For purposes of this model, we have assumed that the change in interest rates phases in over a 12-month period. While we believe this model provides a reasonably accurate projection of our interest rate risk, the model includes a number of assumptions and predictions which may or may not be correct and may impact the model results. These assumptions and predictions include inputs to compute baseline net interest income, growth rates, expected changes in administered rates on interest bearing deposit accounts, competition and a variety of other factors that are difficult to accurately predict. Accordingly, there can be no assurance the earnings simulation model will accurately reflect future results.

The following table presents the earnings simulation model's projected impact of a change in interest rates on our projected baseline net interest income for the 12-month period commencing July 1, 2018. This change in interest rates assumes parallel shifts in the yield curve and does not take into account changes in the slope of the yield curve or the impact of any possible future acquisitions.

<u>Shift in Interest Rates (in bps)</u>	<u>% Change in Projected Baseline Net Interest Income</u>
+500	12.8%
+400	10.3
+300	7.8
+200	5.3
+100	2.6
-100	(2.4)
-200	Not meaningful
-300	Not meaningful
-400	Not meaningful
-500	Not meaningful

In the event of a shift in interest rates, management may take certain actions intended to mitigate the negative impact to net interest income or to maximize the positive impact to net interest income. These actions may include, but are not limited to, restructuring of interest earning assets and interest bearing liabilities, seeking alternative funding sources or investment opportunities and modifying the pricing or terms of loans and deposits.

Item 4. Controls and Procedures

(a) Evaluation of Disclosure Controls and Procedures.

As of the end of the period covered by this report, our management carried out an evaluation, under the supervision and with the participation of the Bank's Chairman and Chief Executive Officer (principal executive officer) and its Chief Financial Officer and Chief Accounting Officer (principal financial officer), of the effectiveness of the design and operation of our disclosure controls and procedures as defined in SEC Rule 13a-15(e) under the Exchange Act. Disclosure controls and procedures are controls and other procedures designed to ensure that the information required to be disclosed in reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to management, including our principal executive and principal financial officers, as appropriate, to allow for timely decisions regarding required disclosure. Based on that evaluation, the principal executive officer and principal financial officer concluded that, as of the end of the period covered by this report, the Bank's disclosure controls and procedures were effective.

(b) Changes in Internal Control over Financial Reporting.

Our management, including our Chairman and Chief Executive Officer and our Chief Financial Officer and Chief Accounting Officer, has evaluated any changes in our internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) that occurred during the quarterly period covered by this report and has concluded that there were no changes during the quarterly period covered by this report that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

PART II. OTHER INFORMATION

Item 1. Legal Proceedings

The Bank is a party to various claims, administrative and/or legal proceedings, as both plaintiff and defendant, arising in the ordinary course of business, including employment-related claims and claims of lender liability, broken promises, and other similar lending-related claims. While the ultimate resolution of these claims and proceedings cannot be determined at this time, management believes that such claims and proceedings, individually or in the aggregate, will not have a material adverse effect on the future results of operations, financial condition, or liquidity of the Bank.

Item 1A. Risk Factors

There are no material changes from the risk factors set forth under Part 1, Item 1A of the Bank's Annual Report on Form 10-K for the year ended December 31, 2017 filed with the FDIC on February 27, 2018.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

During the second quarter of 2018, the Bank issued 10,865 shares of common stock in connection with the exercise of stock options issued to certain participants under the Amended and Restated Stock Option Plan. The shares were issued in reliance on the exemption provided by Section 3(a)(2) of the Securities Act of 1933, because the sales involved securities issued by a bank.

During the second quarter of 2018, we issued an aggregate of 16,323 shares of restricted common stock to non-employee directors and certain officers and employees pursuant to the Bank's Non-Employee Director Stock Plan or its Restricted Stock and Incentive Plan. We did not receive any cash consideration in connection with these restricted stock grants. These grants were exempt from registration pursuant to Section (3)(a)(2) of the Securities Act of 1933 because the grants involved securities issued by a bank.

During the second quarter of 2018, the Bank repurchased shares of its common stock in connection with equity incentive plan awards, as indicated in the following table.

<u>Period</u>	<u>Total Number of Shares Purchased⁽¹⁾</u>	<u>Average Price Paid Per Share⁽¹⁾</u>	<u>Total Number of Shares Purchased as Part of a Publicly Announced Program</u>	<u>Maximum Number (or Approximate Dollar Value) of Shares that May Yet Be Purchased Under the Program</u>
April 1 - 30, 2018	—	\$ —	—	—
May 1 - 31, 2018	819	48.19	—	—
June 1 - 30, 2018	—	—	—	—
Total	819	\$ 48.19	—	—

(1) 2,000 shares of our common stock issued to certain of our senior officers under our Amended and Restated Restricted Stock and Incentive Plan vested on May 12, 2018 and were no longer subject to the vesting restriction or substantial risk of forfeiture. We withheld 819 of such shares to satisfy federal and state tax withholding requirements related to the vesting of these shares.

Item 3. Defaults Upon Senior Securities

Not Applicable.

Item 4. Mine Safety Disclosures

Not Applicable.

Item 5. Other Information

None.

Item 6. Exhibits

Reference is made to the Exhibit Index set forth immediately following the signature page of this report.

SIGNATURE

Pursuant to the requirements of the Securities and Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Bank OZK

DATE: August 7, 2018

/s/ Greg McKinney

Greg McKinney

Chief Financial Officer and

Chief Accounting Officer

(Principal Financial Officer and Authorized Officer)

Bank OZK
Exhibit Index

<u>Exhibit Number</u>	
2.1	Agreement and Plan of Merger among Bank of the Ozarks, Inc., Bank of the Ozarks, Community & Southern Holdings, Inc. and Community & Southern Bank, dated as of October 19, 2015 (previously filed as Exhibit 2.1 to the Bank's Quarterly Report on Form 10-Q filed with the FDIC on August 8, 2017, and incorporated herein by reference).
2.2	Agreement and Plan of Merger among Bank of the Ozarks, Inc., Bank of the Ozarks, C1 Financial, Inc. and C1 Bank, dated as of November 9, 2015 (previously filed as Exhibit 2.2 to the Bank's Quarterly Report on Form 10-Q filed with the FDIC on August 8, 2017, and incorporated herein by reference).
2.3	Agreement and Plan of Merger, dated April 10, 2017, by and between Bank of the Ozarks, Inc. and Bank of the Ozarks (previously filed as Exhibit 2.1 to the Bank's Current Report on Form 8-K filed with the FDIC on June 26, 2017, and incorporated herein by reference).
3.1	Amended and Restated Articles of Incorporation of Bank of the Ozarks (previously filed as Exhibit 3.1 to the Bank's Form 8-K filed with the FDIC on June 26, 2017, and incorporated herein by reference).
3.2	Articles of Amendment to the Amended and Restated Articles of Incorporation of Bank of the Ozarks (previously filed s Exhibit 3.1 to the Bank's Current Report on Form 8-K filed with the FDIC on July 16, 2018, and incorporated herein by reference).
3.3	Amended and Restated Bylaws of Bank of the Ozarks (previously filed as Exhibit 3.2 to the Bank's Current Report on Form 8-K filed with the FDIC on June 26, 2017, and incorporated herein by reference).
3.4	First Amendment to the Amended and Restated Bylaws of Bank of the Ozarks (previously filed as Exhibit 3.2 to the Bank's Current Report on Form 8-K filed with the FDIC on July 16, 2018, and incorporated herein by reference).
4.1	Instruments defining the rights of security holders, including indentures. The Bank hereby agrees to furnish to the FDIC upon request copies of instruments defining the rights of holders of long-term debt of the Bank and its consolidated subsidiaries; no issuance of debt exceeds ten percent of the assets of the Bank and its subsidiaries on a consolidated basis.
4.2	Form of Common Stock Certificate (previously filed as Exhibit 4.2 to the Bank's Current Report on Form 8-K filed with the FDIC on July 16, 2018, and incorporated herein by reference).
10.1*	Third Amended and Restated Non-Employee Director Stock Plan dated May 7, 2018 (previously filed as Exhibit 10.1 to the Bank's Current Report on Form 8-K filed with the FDIC on May 7, 2018, and incorporated herein by reference).
10.2*	Form of Restricted Stock Award Agreement for grants under the Third Amended and Restated Non-Employee Director Stock Plan dated May 7, 2018 (previously filed as Exhibit 10.2 to the Bank's Current Report on Form 8-K filed with the FDIC on May 7, 2018, and incorporated herein by reference).
11.1	Earnings Per Share Computation (included in Note 3 to the Consolidated Financial Statements).
12.1	Computation of Ratios of Earnings to Fixed Charges, filed herewith.
31.1	Certification of Chairman and Chief Executive Officer, pursuant to Section 302 of the Sarbanes Oxley Act of 2002, filed herewith.
31.2	Certification of Chief Financial Officer and Chief Accounting Officer, pursuant to Section 302 of the Sarbanes Oxley Act of 2002, filed herewith.
32.1	Certification of Chairman and Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, furnished herewith.
32.2	Certification of Chief Financial Officer and Chief Accounting Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, furnished herewith.

*Management contract or a compensatory plan or arrangement.

Bank OZK
Calculation of Ratio of Earnings to Fixed Charges

The following table presents the calculation of the consolidated ratio of earnings to fixed charges for the periods presented.

	Three Months Ended June 30, 2018	Six Months Ended June 30, 2018	Years Ended December 31,				
			2017	2016	2015	2014	2013
(Dollars in thousands)							
Earnings:							
Add:							
Net income before income taxes	\$ 153,331	\$ 300,437	\$ 580,523	\$ 424,358	\$ 276,769	\$ 172,447	\$ 131,414
Fixed charges	49,358	89,383	116,360	61,813	28,041	21,225	18,831
Other	5	9	12	2	2	1	3
Less:							
Interest capitalized	(111)	(184)	(230)	(47)	(30)	(24)	(24)
Noncontrolling interest of subsidiaries	(10)	(21)	46	101	61	(18)	28
Earnings	<u>\$ 202,573</u>	<u>\$ 389,624</u>	<u>\$ 696,711</u>	<u>\$ 486,227</u>	<u>\$ 304,843</u>	<u>\$ 193,631</u>	<u>\$ 150,252</u>
Fixed Charges:							
Interest expense:							
Deposits	\$ 43,832	\$ 78,224	\$ 96,083	\$ 48,593	\$ 17,716	\$ 8,566	\$ 6,103
FHLB advances, subordinated notes and subordinated debentures	5,171	10,495	19,081	12,457	9,852	12,389	12,531
Interest capitalized	111	184	230	47	30	24	57
Estimated interest included within rental expense	244	480	966	716	443	246	140
Preferred dividend requirements	—	—	—	—	—	—	—
Fixed charges	<u>\$ 49,358</u>	<u>\$ 89,383</u>	<u>\$ 116,360</u>	<u>\$ 61,813</u>	<u>\$ 28,041</u>	<u>\$ 21,225</u>	<u>\$ 18,831</u>
Ratio of Earnings to Fixed Charges (including deposit interest)	<u>4.10</u>	<u>4.36</u>	<u>5.99</u>	<u>7.87</u>	<u>10.87</u>	<u>9.12</u>	<u>7.98</u>
Ratio of Earnings to Fixed Charges (excluding deposit interest)	<u>28.72</u>	<u>27.90</u>	<u>29.62</u>	<u>33.10</u>	<u>27.81</u>	<u>14.62</u>	<u>11.33</u>

The ratio of earnings to fixed charges is computed in accordance with item 503 of Regulation S-K by dividing (1) income before income taxes, fixed charges and amortization of capitalized interest, less interest capitalized and noncontrolling interest in income of subsidiaries that have not incurred fixed charges by (2) total fixed charges. For purposes of computing this ratio:

- fixed charges, including interest on deposits, include all interest expense, interest capitalized and the estimated portion of rental expense attributable to interest, net of income from subleases; and
- fixed charges, excluding interest on deposits, include interest expense (other than on deposits), interest capitalized and the estimated portion of rental expense attributable to interest, net of income from subleases.

**CERTIFICATION PURSUANT TO
SECTION 302 OF THE SARBANES-OXLEY
ACT OF 2002**

I, George Gleason, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Bank OZK;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 7, 2018

/s/ George Gleason

George Gleason

Chairman and Chief Executive Officer

**CERTIFICATION PURSUANT TO
SECTION 302 OF THE SARBANES-OXLEY
ACT OF 2002**

I, Greg McKinney, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Bank OZK;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 7, 2018

/s/ Greg McKinney

Greg McKinney
Chief Financial Officer and
Chief Accounting Officer

**CERTIFICATION PURSUANT TO
18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the accompanying Quarterly Report of Bank OZK (the Bank) on Form 10-Q for the period ended June 30, 2018, as filed with the Federal Deposit Insurance Corporation on the date hereof (the Report), I, George Gleason, Chairman and Chief Executive Officer of the Bank, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, to my knowledge, that:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Bank.

August 7, 2018

/s/ George Gleason
George Gleason
Chairman and Chief Executive Officer

**CERTIFICATION PURSUANT TO
18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the accompanying Quarterly Report of Bank OZK (the Bank) on Form 10-Q for the period ended June 30, 2018, as filed with the Federal Deposit Insurance Corporation on the date hereof (the Report), I, Greg McKinney, Chief Financial Officer and Chief Accounting Officer of the Bank, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, to my knowledge, that:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Bank.

August 7, 2018

/s/ Greg McKinney
Greg McKinney
Chief Financial Officer and
Chief Accounting Officer