## Section 1: 8-K (BANK OF THE OZARKS, INC. 8-K)

## UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION <br> WASHINGTON, DC 20549

## FORM 8-K <br> CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of report (Date of earliest event reported): October 10, 2013
Bank of the Ozarks, Inc.
(Exact name of registrant as specified in its charter)

## Arkansas

(State or other jurisdiction of incorporation)

333-27641
(Commission File Number)
17901 Chenal Parkway, Little Rock, Arkansas
(Address of principal executive offices)

71-0556208
(IRS Employer Identification No.)
72223
(Zip Code)
(501) 978-2265
(Registrant's telephone number, including area code)
Not Applicable
(Former name or former address, if changed since last report)

Check the appropriate box below if the form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2.):Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## Results of Operations and Financial Condition.

The Registrant hereby furnishes its press release dated October 10, 2013 announcing Third Quarter 2013 Earnings which is attached hereto as Exhibit 99.1 and incorporated herein by this reference.

Item 7.01
Regulation FD Disclosures.

See Item 2.02. Results of Operations and Financial Condition.

Item 9.01
Financial Statements and Exhibits.
(d) Exhibits
99.1 Press Release dated October 10, 2013: Bank of the Ozarks, Inc. Announces Third Quarter 2013 Earnings

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

BANK OF THE OZARKS, INC.
(Registrant)

Date: October 10, 2013
/s/ Greg L. McKinney
Greg L. McKinney
Chief Financial Officer
and Chief Accounting Officer

Exhibit No.
Document Description
99.1

Press Release dated October 10, 2013: Bank of the Ozarks, Inc. Announces Third Quarter 2013 Earnings

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## Section 2: EX-99.1 (EXHIBIT 99.1)

## Bank of the Ozarks, Inc. Announces Third Quarter 2013 Earnings

LITTLE ROCK, Ark.--(BUSINESS WIRE)--October 10, 2013--Bank of the Ozarks, Inc. (NASDAQ:OZRK) today announced that net income for the quarter ended September 30, 2013 was $\$ 22.4$ million, a $16.0 \%$ increase from $\$ 19.3$ million for the third quarter of 2012. Diluted earnings per common share for the third quarter of 2013 were $\$ 0.61$, a $10.9 \%$ increase from $\$ 0.55$ for the third quarter of 2012.

For the nine months ended September 30, 2013, net income totaled $\$ 62.7$ million, an $11.3 \%$ increase from net income of $\$ 56.4$ million for the first nine months of 2012. Diluted earnings per common share for the first nine months of 2013 were $\$ 1.74$, a $7.4 \%$ increase from $\$ 1.62$ for the first nine months of 2012.

On July 31, 2013 the Company completed its acquisition of The First National Bank of Shelby ("FNB Shelby") in Shelby, North Carolina. This acquisition resulted in a bargain purchase gain, net of acquisition and conversion costs, of approximately $\$ 0.2$ million after applicable taxes, or slightly less than $\$ 0.01$ of diluted earnings per common share, for the third quarter and first nine months of 2013.

The Company's annualized returns on average assets and average common stockholders' equity for the third quarter of 2013 were $1.99 \%$ and $15.40 \%$, respectively, decreasing from $2.05 \%$ and $16.40 \%$, respectively, for the third quarter of 2012. Annualized returns on average assets and average common stockholders' equity for the first nine months of 2013 were $2.05 \%$ and $15.55 \%$, respectively, compared to $2.00 \%$ and $16.73 \%$, respectively, for the first nine months of 2012.

Loans and leases, excluding loans covered by FDIC loss share agreements ("covered loans") and purchased loans not covered by loss share ("purchased non-covered loans"), were $\$ 2.52$ billion at September 30, 2013, a $24.2 \%$ increase from $\$ 2.03$ billion at September 30, 2012. Including covered loans and purchased non-covered loans, total loans and leases were $\$ 3.33$ billion at September 30, 2013, a $24.0 \%$ increase from $\$ 2.69$ billion at September 30, 2012.

In commenting on these results, George Gleason, Chairman and Chief Executive Officer, stated, "We are pleased to report our excellent third quarter results. Highlights of the quarter included significant expansion in North Carolina with the FNB Shelby acquisition, stellar asset quality and another quarter of excellent loan and lease growth. Our capabilities to generate loan and lease growth have been clearly evident this year. Our balance of loans and leases outstanding, excluding covered loans and purchased non-covered loans, increased $\$ 79$ million in the quarter just ended and $\$ 407$ million for the first three quarters this year. Our unfunded balance of closed loans increased $\$ 196$ million during the third quarter, growing to $\$ 1.13$ billion at September 30, 2013 compared to $\$ 935$ million at June 30, 2013 and $\$ 769$ million at December 31, 2012."

Deposits were $\$ 3.65$ billion at September 30, 2013, a $26.4 \%$ increase compared to $\$ 2.89$ billion at September 30, 2012 and a $22.5 \%$ increase compared to $\$ 2.98$ billion at June 30, 2013.

Total assets were $\$ 4.71$ billion at September 30, 2013, a $23.1 \%$ increase compared to $\$ 3.82$ billion at September 30, 2012 and a $16.4 \%$ increase compared to $\$ 4.04$ billion at June 30, 2013.

Common stockholders' equity was $\$ 608$ million at September 30, 2013, a $27.3 \%$ increase from $\$ 478$ million at September 30, 2012 and a $14.5 \%$ increase from $\$ 531$ million at June 30, 2013. Book value per common share was $\$ 16.57$ at September 30, 2013, a $20.2 \%$ increase from $\$ 13.78$ at September 30, 2012 and a $10.5 \%$ increase from $\$ 14.99$ at June 30, 2013. Changes in common stockholders' equity and book value per common share reflect earnings, dividends paid, stock option and stock grant transactions, stock consideration issued in connection with the Company's acquisitions and changes in the Company's mark-to-market adjustment for unrealized gains and losses on investment securities available for sale.

The Company's ratio of common stockholders' equity to total assets was $12.92 \%$ at September 30, 2013, an increase from $12.50 \%$ at September 30, 2012, but a decrease from $13.13 \%$ at June 30, 2013. Its ratio of tangible common stockholders' equity to tangible total assets was $12.55 \%$ at September 30, 2013, an increase from $12.25 \%$ at September 30, 2012, but a decrease from $12.90 \%$ at June 30, 2013.

## NET INTEREST INCOME

Net interest income for the third quarter of 2013 was $\$ 50.6$ million, an increase of $13.9 \%$ from $\$ 44.4$ million for the third quarter of 2012 and an increase of $16.5 \%$ from $\$ 43.5$ million for the second quarter of 2013. Net interest margin, on a fully taxable equivalent ("FTE") basis, decreased 42 basis points to $5.55 \%$ in the third quarter of 2013 compared to $5.97 \%$ in the third quarter of 2012, and decreased one basis point compared to $5.56 \%$ in the second quarter of 2013. Average earning assets increased to $\$ 3.78$ billion for the third quarter of 2013 compared to $\$ 3.10$ billion for the third quarter of 2012 and compared to $\$ 3.29$ billion for the second quarter of 2013.

Net interest income for the first nine months of 2013 was $\$ 138.2$ million, a $5.9 \%$ increase from $\$ 130.6$ million for the first nine months of 2012. The Company's net interest margin (FTE) for the first nine months of 2013 was $5.63 \%$, a 30 basis point decrease from $5.93 \%$ for the first nine months of 2012. Average earning assets increased to $\$ 3.43$ billion for the first nine months of 2013 compared to $\$ 3.09$ billion for the first nine months of 2012 .

## NON-INTEREST INCOME

Non-interest income for the third quarter of 2013 increased $24.2 \%$ to $\$ 18.0$ million from $\$ 14.5$ million for the third quarter of 2012, but decreased $5.2 \%$ from $\$ 19.0$ million for the second quarter of 2013. Non-interest income for the first nine months of 2013 increased $21.2 \%$ to $\$ 53.3$ million from $\$ 44.0$ million for the first nine months of 2012. The Company's results for the third quarter and first nine months of 2013 included a $\$ 1.06$ million bargain purchase gain from the FNB Shelby acquisition. The Company's results for the third quarter and first nine months of 2012 included no acquisitions or bargain purchase gain.

Service charges on deposit accounts increased $16.3 \%$ to a record $\$ 5.82$ million in the third quarter of 2013 from $\$ 5.00$ million in the third quarter of 2012. Service charges on deposit accounts were $\$ 15.61$ million in the first nine months of 2013 , a $6.9 \%$ increase from $\$ 14.60$ million for the first nine months of 2012.

Mortgage lending income decreased $23.7 \%$ to $\$ 1.28$ million in the third quarter of 2013 from $\$ 1.67$ million in the third quarter of 2012. Mortgage lending income was $\$ 4.66$ million in the first nine months of 2013 , a $13.6 \%$ increase from $\$ 4.10$ million in the first nine months of 2012.

Trust income increased $22.5 \%$ to a record of $\$ 1.06$ million in the third quarter of 2013 from $\$ 0.87$ million in the third quarter of 2012. Trust income was $\$ 2.81$ million in the first nine months of 2013 , an $11.1 \%$ increase from $\$ 2.53$ million in the first nine months of 2012.

Income from accretion of the Company's FDIC loss share receivable, net of amortization of the Company's FDIC clawback payable, was $\$ 1.40$ million in the third quarter of 2013, a decrease of $17.8 \%$ compared to $\$ 1.70$ million in the third quarter of 2012. For the first nine months of 2013, income from accretion of the Company's FDIC loss share receivable, net of amortization of the Company's FDIC clawback payable, was $\$ 6.27$ million, an increase of $3.8 \%$ compared to $\$ 6.04$ million in the first nine months of 2012.

Other income from loss share and purchased non-covered loans was $\$ 2.48$ million in the third quarter of 2013, an increase of $9.4 \%$ from $\$ 2.27$ million in the third quarter of 2012 , but a decrease of $32.7 \%$ from $\$ 3.69$ million in the second quarter of 2013 . For the first nine months of 2013, other income from loss share and purchased non-covered loans was $\$ 8.33$ million, an increase of $11.8 \%$ from $\$ 7.45$ million in the first nine months of 2012.

Net gains on sales of other assets were $\$ 2.50$ million in the third quarter of 2013 compared to $\$ 1.43$ million in the third quarter of 2012 and $\$ 3.11$ million in the second quarter of 2013. Net gains on sales of other assets were $\$ 7.56$ million in the first nine months of 2013 compared to $\$ 4.38$ million in the first nine months of 2012.

## NON-INTEREST EXPENSE

Non-interest expense for the third quarter of 2013 increased $12.3 \%$ to $\$ 32.2$ million compared to $\$ 28.7$ million in the third quarter of 2012. Noninterest expense for the first nine months of 2013 was $\$ 91.3$ million, an $8.0 \%$ increase from $\$ 84.6$ million in the first nine months of 2012. Non-interest expense for the third quarter and first nine months of 2013 included pretax acquisition and conversion costs totaling approximately $\$ 1.37$ million as a result of the FNB Shelby acquisition. The Company had no acquisition and conversion costs during the third quarter and first nine months of 2012.

The Company's efficiency ratio for the third quarter of 2013 improved to $45.5 \%$ compared to $47.0 \%$ for the third quarter of 2012 and $46.3 \%$ for the second quarter of 2013. The Company's efficiency ratio improved to $46.2 \%$ for the first nine months of 2013 compared to $46.7 \%$ for the first nine months of 2012.

## ASSET OUALITY, CHARGE-OFES AND ALLOWANCE

Loans, repossessions and foreclosed assets covered by FDIC loss share agreements, along with the related FDIC loss share receivable, are presented in the Company's financial reports with a carrying value equal to the net present value of expected future proceeds. At September 30, 2013, the carrying value of covered loans was $\$ 409$ million, foreclosed assets covered by loss share was $\$ 40$ million and the FDIC loss share receivable was $\$ 90$ million. At September 30, 2012, the carrying value of covered loans was $\$ 653$ million, foreclosed assets covered by loss share was $\$ 58$ million and the FDIC loss share receivable was $\$ 175$ million.

Purchased non-covered loans include a small volume of non-covered loans acquired in FDIC-assisted acquisitions and loans acquired in the December 31, 2012 acquisition of Genala Banc, Inc. and the July 31, 2013 acquisition of FNB Shelby. Purchased non-covered loans that contain evidence of credit deterioration on the date of purchase are initially recorded at fair value and are presented in the Company's financial reports with a carrying value equal to the net present value of expected future proceeds. Other purchased non-covered loans are initially recorded at fair value on the date of purchase and are presented in the Company's financial reports at their initial fair value, adjusted for subsequent advances, pay downs, amortization or accretion of any premium or discount on purchase, charge-offs and any other adjustments to carrying value. The carrying value of purchased non-covered loans was $\$ 399$ million at September 30, 2013 compared to $\$ 2$ million at September 30, 2012 and $\$ 31$ million at June 30, 2013.

Excluding covered loans and purchased non-covered loans, nonperforming loans and leases as a percent of total loans and leases decreased to $0.41 \%$ at September 30, 2013 compared to 0.43\% at September 30, 2012 and $0.66 \%$ at June 30, 2013.

Excluding covered loans, purchased non-covered loans and foreclosed assets covered by loss share, nonperforming assets as a percent of total assets decreased to $0.47 \%$ at September 30, 2013 compared to $0.59 \%$ at September 30, 2012 and $0.66 \%$ at June 30, 2013.

Excluding covered loans and purchased non-covered loans, the Company's ratio of loans and leases past due 30 days or more, including past due non-accrual loans and leases, to total loans and leases decreased to $0.54 \%$ at September 30, 2013 compared to $0.61 \%$ as of September 30, 2012 and $0.74 \%$ at June 30, 2013.

The Company's net charge-offs for the third quarter of 2013 decreased to $\$ 1.5$ million compared to $\$ 3.3$ million for the third quarter for 2012 and $\$ 1.7$ million for the second quarter of 2013. The Company's net charge-offs for the third quarter of 2013 included $\$ 0.6$ million for non-covered loans and leases and $\$ 0.9$ million for covered loans. The Company's net charge-offs for the third quarter of 2012 included $\$ 1.6$ million for non-covered loans and leases and $\$ 1.7$ million for covered loans. The Company's net charge-offs for the second quarter of 2013 included $\$ 0.6$ million for non-covered loans and leases and $\$ 1.1$ million for covered loans. Net charge-offs for covered loans are reported net of applicable FDIC loss share receivable amounts.

The Company's annualized net charge-off ratio for its non-covered loans and leases improved to $0.09 \%$ for the third quarter of 2013 compared to $0.32 \%$ for the third quarter of 2012 and $0.11 \%$ for the second quarter of 2013. The Company's annualized net charge-off ratio for all loans and leases, including covered loans, improved to $0.19 \%$ for the third quarter of 2013 compared to $0.48 \%$ for the third quarter of 2012 and $0.25 \%$ for the second quarter of 2013.

The Company's net charge-offs for the first nine months of 2013 decreased to $\$ 6.3$ million compared to $\$ 9.7$ million for the first nine months of 2012 . The Company's net charge-offs for the first nine months of 2013 included $\$ 2.3$ million for non-covered loans and leases and $\$ 4.0$ million for covered loans. The Company's net charge-offs for the first nine months of 2012 included $\$ 4.5$ million for non-covered loans and leases and $\$ 5.2$ million for covered loans.

The Company's annualized net charge-off ratio for its non-covered loans and leases improved to $0.13 \%$ for the first nine months of 2013 compared to $0.31 \%$ for the first nine months of 2012. The Company's annualized net charge-off ratio for all loans and leases, including covered loans, improved to $0.29 \%$ for the first nine months of 2013 compared to $0.49 \%$ for the first nine months of 2012.

For the third quarter of 2013, the Company's provision for loan and lease losses increased to $\$ 3.8$ million, which included $\$ 2.9$ million for noncovered loans and leases and $\$ 0.9$ million for covered loans. For the third quarter of 2012, the Company's provision for loan and lease losses was $\$ 3.1$ million, which included $\$ 1.4$ million for non-covered loans and leases and $\$ 1.7$ million for covered loans. For the second quarter of 2013 , the Company's provision for loan and lease losses was $\$ 2.7$ million, which included $\$ 1.6$ million for non-covered loans and leases and $\$ 1.1$ million for covered loans.

For the first nine months of 2013, the Company's provision for loan and lease losses was $\$ 9.2$ million, which included $\$ 5.2$ million for non-covered loans and leases and $\$ 4.0$ million for covered loans. For the first nine months of 2012, the Company's provision for loan and lease losses was $\$ 9.2$ million, which included $\$ 4.0$ million for non-covered loans and leases and $\$ 5.2$ million for covered loans.

The Company's allowance for loan and lease losses was $\$ 41.7$ million, or $1.65 \%$ of total loans and leases, excluding covered loans and purchased non-covered loans, at September 30, 2013, compared to $\$ 38.7$ million, or $1.90 \%$ of total loans and leases, excluding covered loans and purchased non-covered loans, at September 30, 2012 and $\$ 39.4$ million, or $1.61 \%$ of total loans and leases, excluding covered loans and purchased noncovered loans, at June 30, 2013. The Company had no allowance for covered loans or purchased non-covered loans at September 30, 2013, September 30, 2012 or June 30, 2013.

## CONFERENCE CALL

Management will conduct a conference call to review announcements made in this press release at 10:00 a.m. CDT (11:00 a.m. EDT) on Friday, October 11, 2013. The call will be available live or in recorded version on the Company's website www.bankozarks.com under "Investor Relations" or interested parties calling from locations within the United States and Canada may call 1-888-287-5563 up to ten minutes prior to the beginning of the call and ask for the Bank of the Ozarks conference call. A recorded playback of the entire call will be available on the Company's website or by telephone by calling 1-888-203-1122 in the United States and Canada or 719-457-0820 internationally. The passcode for this telephone playback is 9087926. The telephone playback will be available for one week following the call, and the website recording of the call will be available for 12 months.

## FORWARD LOOKING STATEMENTS

This release and other communications by the Company contain forward looking statements regarding the Company's plans, expectations, thoughts, beliefs, estimates, goals and outlook for the future. Actual results may differ materially from those projected in such forward looking statements due to, among other things, potential delays or other problems implementing the Company's growth and expansion strategy including delays in identifying sites, hiring or retaining qualified personnel, obtaining regulatory or other approvals, obtaining permits and designing, constructing and opening new offices; the ability to enter into additional FDIC-assisted or traditional acquisitions; problems with integrating or managing acquisitions; opportunities to profitably deploy capital; the ability to achieve growth in loans, leases and deposits, including growth from unfunded closed loans; the ability to generate future revenue growth or to control future growth in non-interest expense; interest rate fluctuations, including changes in the yield curve between short-term and long-term interest rates; competitive factors and pricing pressures, including their effect on the Company's net interest margin; general economic, unemployment, credit market and real estate market conditions, including conditions from current political stalemates in the U.S. Congress resulting in possible monetary defaults by the U. S. Government on its monetary obligations, and the effect of any such conditions or results on the creditworthiness of borrowers and lessees, collateral values, the value of investment securities and asset recovery values, including the value of the FDIC loss share receivable and related assets covered by FDIC loss share agreements; changes in legal and regulatory requirements; recently enacted and potential legislation and regulatory actions, including legislation and regulatory actions intended to stabilize economic conditions and credit markets, strengthen the capital of financial institutions, increase regulation of the financial services industry and protect homeowners or consumers; changes in U.S. government monetary and fiscal policy; possible further downgrade of U.S. Treasury securities; adoption of new accounting standards or changes in existing standards; and adverse results in current or future litigation as well as other factors identified in this press release or in Management's Discussion and Analysis under the caption "Forward Looking Information" contained in the Company's 2012 Annual Report to Stockholders and the most recent Annual Report on Form 10-K filed with the Securities and Exchange Commission.

## GENERAL INFORMATION

Bank of the Ozarks, Inc. common stock trades on the NASDAQ Global Select Market under the symbol "OZRK". The Company owns a statechartered subsidiary bank that conducts banking operations through 131 offices, including 66 Arkansas offices, 28 Georgia offices, 15 North Carolina offices, 13 Texas offices, four Florida offices, three Alabama offices and one office each in South Carolina and New York. The Company may be contacted at (501) 978-2265 or P.O. Box 8811, Little Rock, Arkansas 72231-8811. The Company's website is www.bankozarks.com.

|  | Quarters Ended September 30, |  |  |  |  | Nine Months Ended September 30, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | \% <br> Change | 2013 |  | 2012 |  | \% <br> Change |
| Income statement data: |  |  |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 50,633 | \$ | 44,444 | 13.9\% | \$ | 138,237 | \$ | 130,576 | 5.9\% |
| Provision for loan and lease losses |  | 3,818 |  | 3,080 | 24.0 |  | 9,212 |  | 9,212 | - |
| Non-interest income |  | 18,000 |  | 14,491 | 24.2 |  | 53,344 |  | 44,012 | 21.2 |
| Non-interest expense |  | 32,208 |  | 28,682 | 12.3 |  | 91,341 |  | 84,571 | 8.0 |
| Net income available to common stockholders |  | 22,350 |  | 19,275 | 16.0 |  | 62,737 |  | 56,377 | 11.3 |
| Common stock data: |  |  |  |  |  |  |  |  |  |  |
| Net income per share - diluted | \$ | 0.61 | \$ | 0.55 | 10.9\% | \$ | 1.74 | \$ | 1.62 | 7.4\% |
| Net income per share - basic |  | 0.62 |  | 0.56 | 10.7 |  | 1.76 |  | 1.63 | 8.0 |
| Cash dividends per share |  | 0.19 |  | 0.13 | 46.2 |  | 0.51 |  | 0.36 | 41.7 |
| Book value per share |  | 16.57 |  | 13.78 | 20.2 |  | 16.57 |  | 13.78 | 20.2 |
| Diluted shares outstanding (thousands) |  | 36,648 |  | 34,963 |  |  | 35,994 |  | 34,872 |  |
| End of period shares outstanding (thousands) |  | 36,702 |  | 34,665 |  |  | 36,702 |  | 34,665 |  |

Income statement data:
Net interest income
Provision for loan and lease losses
Non-interest income
Non-interest expense
Net income available to common stockholders

Common stock data:

Net income per share - basic
Cash dividends per share
Book value per share
Diluted shares outstanding (thousands)
End of period shares outstanding (thousands)

Bank of the Ozarks, Inc Selected Consolidated Financial Data
(Dollars in Thousands, Except Per Share Amounts)
Unaudited

Balance sheet data at period end:

| Assets | \$4,706,465 | \$3,823,017 | 23.1\% | \$4,706,465 | \$3,823,017 | 23.1\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans and leases | 2,522,589 | 2,030,832 | 24.2 | 2,522,589 | 2,030,832 | 24.2 |
| Purchased loans not covered by loss share | 399,058 | 2,173 | 18,264.4 | 399,058 | 2,173 | 18,264.4 |
| Loans covered by loss share | 409,319 | 652,798 | (37.3) | 409,319 | 652,798 | (37.3) |
| Allowance for loan and lease losses | 41,660 | 38,672 | 7.7 | 41,660 | 38,672 | 7.7 |
| Foreclosed assets covered by loss share | 40,452 | 57,632 | (29.8) | 40,452 | 57,632 | (29.8) |
| FDIC loss share receivable | 89,642 | 174,899 | (48.7) | 89,642 | 174,899 | (48.7) |
| Investment securities | 671,393 | 429,935 | 56.2 | 671,393 | 429,935 | 56.2 |
| Goodwill | 5,243 | 5,243 | - | 5,243 | 5,243 | - |
| Other intangibles - net of amortization | 14,796 | 5,437 | 172.1 | 14,796 | 5,437 | 172.1 |
| Deposits | 3,654,686 | 2,891,735 | 26.4 | 3,654,686 | 2,891,735 | 26.4 |
| Repurchase agreements with customers | 50,254 | 32,511 | 54.6 | 50,254 | 32,511 | 54.6 |
| Other borrowings | 280,905 | 280,771 | 0.1 | 280,905 | 280,771 | 0.1 |
| Subordinated debentures | 64,950 | 64,950 | - | 64,950 | 64,950 | - |
| Common stockholders' equity | 608,236 | 477,851 | 27.3 | 608,236 | 477,851 | 27.3 |
| Net unrealized gains (losses) on investment securities AFS included in common stockholders' equity | (453) | 12,960 |  | (453) | 12,960 |  |
| Loan and lease, including covered loans and purchased noncovered loans, to deposit ratio | 91.14\% | 92.88\% |  | 91.14\% | 92.88\% |  |
| Selected ratios: |  |  |  |  |  |  |
| Return on average assets* | 1.99\% | 2.05\% |  | 2.05\% | 2.00\% |  |
| Return on average common stockholders' equity* | 15.40 | 16.40 |  | 15.55 | 16.73 |  |
| Average common equity to total average assets | 12.94 | 12.50 |  | 13.16 | 11.94 |  |
| Net interest margin - FTE* | 5.55 | 5.97 |  | 5.63 | 5.93 |  |
| Efficiency ratio | 45.49 | 47.00 |  | 46.17 | 46.69 |  |
| Net charge-offs to average loans and leases*(1) | 0.09 | 0.32 |  | 0.13 | 0.31 |  |
| Nonperforming loans and leases to total loans and leases(2) | 0.41 | 0.43 |  | 0.41 | 0.43 |  |
| Nonperforming assets to total assets(2) | 0.47 | 0.59 |  | 0.47 | 0.59 |  |
| Allowance for loan and lease losses to total loans and leases(2) | 1.65 | 1.90 |  | 1.65 | 1.90 |  |
| Other information: |  |  |  |  |  |  |
| Non-accrual loans and leases(2) | \$ 10,405 | \$ 8,882 |  | \$ 10,405 | \$ 8,882 |  |
| Accruing loans and leases - 90 days past due(2) | - | - |  | - | - |  |
| Troubled and restructured loans and leases(2) | - | - |  | - | - |  |
| ORE and repossessions(2) | 11,647 | 13,828 |  | 11,647 | 13,828 |  |
| Impaired covered loans | 52,575 | 31,002 |  | 52,575 | 31,002 |  |
| Impaired purchased non-covered loans | - | - |  | - | - |  |

*Ratios for interim periods annualized based on actual days.
(1) Excludes covered loans and net charge-offs related to covered loans.
(2) Excludes purchased non-covered loans, covered loans and covered foreclosed assets, except for their inclusion in total assets.

## Bank of the Ozarks, Inc.

## Supplemental Quarterly Financial Data

(Dollars in Thousands, Except Per Share Amounts)
Unaudited

## Earnings Summary:

Net interest income
Federal tax (FTE) adjustment
Net interest income (FTE)
Provision for loan and lease losses
Non-interest income
Non-interest expense
Pretax income (FTE)
FTE adjustment
Provision for income taxes
Noncontrolling interest

| 12/31/11 | 3/31/12 | 6/30/12 | 9/30/12 | 12/31/12 | 3/31/13 | 6/30/13 | 9/30/13 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ 45,839 | \$ 43,833 | \$ 42,298 | \$ 44,444 | \$ 43,771 | \$ 44,139 | \$ 43,465 | \$ 50,633 |
| 2,210 | 2,288 | 2,151 | 2,087 | 2,009 | 2,020 | 2,076 | 2,161 |
| 48,049 | 46,121 | 44,449 | 46,531 | 45,780 | 46,159 | 45,541 | 52,794 |
| $(4,275)$ | $(3,076)$ | $(3,055)$ | $(3,080)$ | $(2,533)$ | $(2,728)$ | $(2,666)$ | $(3,818)$ |
| 12,964 | 13,810 | 15,710 | 14,491 | 18,848 | 16,357 | 18,987 | 18,000 |
| $(29,339)$ | $(28,607)$ | $(27,282)$ | $(28,682)$ | $(29,891)$ | $(29,231)$ | $(29,901)$ | $(32,208)$ |
| 27,399 | 28,248 | 29,822 | 29,260 | 32,204 | 30,557 | 31,961 | 34,768 |
| $(2,210)$ | $(2,288)$ | $(2,151)$ | $(2,087)$ | $(2,009)$ | $(2,020)$ | $(2,076)$ | $(2,161)$ |
| $(7,604)$ | $(7,950)$ | $(8,584)$ | $(7,883)$ | $(9,519)$ | $(8,526)$ | $(9,506)$ | $(10,224)$ |
| (15) | (1) | 5 | (15) | (9) | (11) | 8 | (33) |

Net income available to common stockholders

Earnings per common share - diluted

## Non-interest Income:

Service charges on deposit accounts
Mortgage lending income
Trust income
Bank owned life insurance income
Accretion of FDIC loss share receivable, net of amortization of FDIC clawback payable
Other income from loss share and purchased non-covered loans, net Gains (losses) on investment securities
Gains on sales of other assets
Gains on merger and acquisition transactions
Other
Total non-interest income

## Non-interest Expense:

Salaries and employee benefits
Net occupancy expense
Other operating expenses
Amortization of intangibles
$\quad$ Total non-interest expense
Allowance for Loan and Lease Losses:
Balance at beginning of period
Net charge-offs
Provision for loan and lease losses
$\quad$ Balance at end of period

## Selected Ratios:

| Net interest margin - FTE* | 6.05\% | 5.98\% | 5.84\% | 5.97\% | 5.84\% | 5.83\% | 5.56\% | 5.55\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Efficiency ratio | 48.09 | 47.73 | 45.35 | 47.00 | 46.25 | 46.76 | 46.34 | 45.49 |
| Net charge-offs to average loans and leases*(1) | 0.84 | 0.44 | 0.18 | 0.32 | 0.28 | 0.19 | 0.11 | 0.09 |
| Nonperforming loans and leases to total loans and leases(2) | 0.70 | 0.60 | 0.49 | 0.43 | 0.43 | 0.40 | 0.66 | 0.41 |
| Nonperforming assets to total assets(2) | 1.17 | 0.76 | 0.63 | 0.59 | 0.57 | 0.50 | 0.66 | 0.47 |
| Allowance for loan and lease losses to total loans and leases(2) | 2.08 | 2.04 | 1.96 | 1.90 | 1.83 | 1.78 | 1.61 | 1.65 |
| Loans and leases past due 30 days or more, including past due non-accrual loans and leases, to total loans and leases (2) | 1.53 | 0.83 | 0.74 | 0.61 | 0.73 | 0.56 | 0.74 | 0.54 |

*Ratios for interim periods annualized based on actual days.
(1) Excludes covered loans and net charge-offs related to covered loans.
(2) Excludes purchased non-covered loans, covered loans and covered foreclosed assets, except for their inclusion in total assets.

## Bank of the Ozarks, Inc.

## Average Consolidated Balance Sheets and Net Interest Analysis - FTE

Unaudited

| Three Months Ended September 30, |  |  |  |  |  | Nine Months Ended September 30, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2013 |  |  | 2012 |  |  | 2013 |  |  | 2012 |  |  |
| Average <br> Balance | Income/ Expense | Yield/ <br> Rate | Average Balance | Income/ <br> Expense | Yield/ <br> Rate | Average Balance | Income/ <br> Expense | Yield/ <br> Rate | Average Balance | Income/ Expense | Yield/ <br> Rate |
|  |  |  |  |  | llars in | ousands) |  |  |  |  |  |

## ASSETS

Earning assets:

| Interest earning deposits and federal funds sold | \$ 1,223 | \$ 11 | 3.63\% | \$ 1,226 | \$ 2 | 0.61\% | \$ 1,135 | \$ 21 | 2.47\% | \$ 1,138 | \$ 5 | 0.59\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Investment securities: |  |  |  |  |  |  |  |  |  |  |  |  |
| Taxable | 235,216 | 1,988 | 3.35 | 85,845 | 757 | 3.51 | 176,793 | 4,456 | 3.37 | 84,732 | 2,177 | 3.43 |
| Tax-exempt - FTE | 357,438 | 6,163 | 6.84 | 325,756 | 5,945 | 7.26 | 348,054 | 17,844 | 6.85 | 337,591 | 18,589 | 7.36 |
| Loans and leases - FTE | 2,459,427 | 33,187 | 5.35 | 2,000,594 | 29,437 | 5.85 | 2,276,801 | 93,794 | 5.51 | 1,929,490 | 85,006 | 5.88 |
| Purchased non-covered loans | 283,364 | 5,653 | 7.92 | 2,419 | 55 | 9.05 | 120,339 | 7,366 | 8.18 | 3,218 | 211 | 8.76 |
| Covered loans | 438,913 | 10,501 | 9.49 | 682,506 | 15,347 | 8.95 | 507,708 | 34,845 | 9.18 | 731,658 | 47,710 | 8.69 |
| Total earning assets FTE | 3,775,581 | 57,503 | 6.04 | 3,098,346 | 51,543 | 6.62 | 3,430,830 | 158,326 | 6.17 | 3,087,827 | 153,698 | 6.65 |
| Non-interest earning assets | 672,447 |  |  | 640,824 |  |  | 667,161 |  |  | 680,379 |  |  |
| Total assets | \$4,448,028 |  |  | \$3,739,170 |  |  | \$4,097,991 |  |  | \$3,768,206 |  |  |

## LIABILITIES AND STOCKHOLDERS' EQUITY

Interest bearing liabilities:
Deposits:

| Savings and interest bearing transaction | \$1,843,060 | \$ | 913 | 0.20\% | \$1,559,520 | \$ | 1,002 | 0.26\% | \$1,721,794 | \$ | 2,583 | 0.20\% | \$1,561,417 | \$ | 3,517 | 0.30\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Time deposits of $\$ 100,000$ or more | 430,586 |  | 296 | 0.27 | 332,122 |  | 377 | 0.45 | 365,846 |  | 828 | 0.30 | 358,956 |  | 1,539 | 0.57 |
| Other time deposits | 465,759 |  | 328 | 0.28 | 422,632 |  | 533 | 0.50 | 432,436 |  | 1,046 | 0.32 | 457,445 |  | 2,082 | 0.61 |
| Total interest bearing deposits | 2,739,405 |  | 1,537 | 0.22 | 2,314,274 |  | 1,912 | 0.33 | 2,520,076 |  | 4,457 | 0.24 | 2,377,818 |  | 7,138 | 0.40 |
| Repurchase agreements with customers | 41,879 |  | 7 | 0.07 | 32,288 |  | 7 | 0.09 | 35,244 |  | 21 | 0.08 | 35,626 |  | 40 | 0.15 |
| Other borrowings | 308,875 |  | 2,732 | 3.51 | 301,673 |  | 2,628 | 3.47 | 292,221 |  | 8,064 | 3.69 | 295,342 |  | 8,020 | 3.63 |
| Subordinated debentures | 64,950 |  | 433 | 2.64 | 64,950 |  | 465 | 2.85 | 64,950 |  | 1,290 | 2.65 | 64,950 |  | 1,398 | 2.88 |
| Total interest bearing liabilities | 3,155,109 |  | 4,709 | 0.59 | 2,713,185 |  | 5,012 | 0.73 | 2,912,491 |  | 13,832 | 0.63 | 2,773,736 |  | 16,596 | 0.80 |

Non-interest bearing liabilities:
$\left.\begin{array}{lrrrr}\begin{array}{l}\text { Non-interest bearing } \\ \text { deposits } \\ \text { Other non-interest bearing } \\ \text { liabilities } \\ \text { Total liabilities }\end{array} & 673,215\end{array}\right)$

## CONTACT:

Bank of the Ozarks, Inc.
Susan Blair, 501-978-2217

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