## Section 1: 8-K (BANK OF THE OZARKS, INC. 8-K)

## UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION <br> WASHINGTON, DC 20549

## FORM 8-K <br> CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of report (Date of earliest event reported): July 12, 2012

Bank of the Ozarks, Inc.
(Exact name of registrant as specified in its charter)

## Arkansas

(State or other jurisdiction of incorporation)

333-27641
(Commission File Number)
17901 Chenal Parkway, Little Rock, Arkansas
(Address of principal executive offices)

71-0556208
(IRS Employer Identification No.)
(Zip Code)
(501) 978-2265
(Registrant's telephone number, including area code)
Not Applicable
(Former name or former address, if changed since last report)
Check the appropriate box below if the form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2.):Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## Item 2.02 Results of Operations and Financial Condition.

The Registrant hereby furnishes its press release dated July 12, 2012 announcing Second Quarter 2012 Earnings which is attached hereto as Exhibit 99.1 and incorporated herein by reference.

## Regulation FD Disclosure.

See Item 2.02. Results of Operations and Financial Condition
(d) Exhibits
99.1 Press Release dated July 12, 2012: Bank of the Ozarks, Inc. Announces Second Quarter 2012 Earnings

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.
$\frac{\text { BANK OF THE OZARKS, INC. }}{\text { (Registrant) }}$

Date: July 12, 2012
/s/ Greg L. McKinney
Greg L. McKinney
Chief Financial Officer
and Chief Accounting Officer

Exhibit No.
99.1

## Document Description

Press Release dated July 12, 2012: Bank of the Ozarks, Inc. Announces Second Quarter 2012 Earnings

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## Section 2: EX-99.1 (EXHIBIT 99.1)

## Bank of the Ozarks, Inc. Announces Second Quarter 2012 Earnings

LITTLE ROCK, Ark.--(BUSINESS WIRE)--July 12, 2012--Bank of the Ozarks, Inc. (NASDAQ: OZRK) today announced that net income for the quarter ended June 30, 2012 was $\$ 19.1$ million, a $62.0 \%$ decrease from $\$ 50.2$ million for the second quarter of 2011. Diluted earnings per common share for the second quarter of 2012 were $\$ 0.55$, a $62.3 \%$ decrease from $\$ 1.46$ for the second quarter of 2011.

For the six months ended June 30, 2012, net income totaled $\$ 37.1$ million, a $42.8 \%$ decrease from net income of $\$ 64.8$ million for the first six months of 2011. Diluted earnings per common share for the first six months of 2012 were $\$ 1.06$, a $43.6 \%$ decrease from $\$ 1.88$ for the first six months of 2011.

The Company made no FDIC-assisted acquisitions during the first six months of 2012, and its results for the second quarter and first six months of 2012 did not include any bargain purchase gains or any acquisition or conversion costs related to its seven previous FDIC-assisted acquisitions. The Company's results for the second quarter of 2011 included two FDIC-assisted acquisitions which resulted in a gain, net of acquisition and conversion costs, of approximately $\$ 36.4$ million after taxes, or approximately $\$ 1.06$ of diluted earnings per common share. The Company's results for the first six months of 2011 included three FDIC-assisted acquisitions which resulted in a gain, net of acquisition and conversion costs, of approximately $\$ 37.3$ million after taxes, or approximately $\$ 1.09$ of diluted earnings per common share.

On August 16, 2011 the Company completed a 2-for-1 stock split, in the form of a stock dividend, effected by issuing one share of common stock for each share of such stock outstanding on August 5, 2011. All share and per share information contained in this release has been adjusted to give effect to this stock split.

The Company's annualized returns on average assets and average common stockholders' equity for the second quarter of 2012 were $2.04 \%$ and $17.07 \%$, respectively, compared to $5.24 \%$ and $55.88 \%$, respectively, for the second quarter of 2011. Annualized returns on average assets and average common stockholders' equity for the first six months of 2012 were $1.97 \%$ and $16.91 \%$, respectively, compared to $3.63 \%$ and $38.05 \%$, respectively, for the first six months of 2011.

In commenting on these results, George Gleason, Chairman and Chief Executive Officer, stated, "We are very pleased to report our excellent results for the quarter just ended. As we had expected, growth in non-covered loans and leases was robust. Asset quality, which has been one of our traditional strengths, got even better as evidenced by improvement in our asset quality ratios to the best levels in four years. Our net interest margin continued to be among the best in the industry. We had excellent results in almost every category of non-interest income, and our noninterest expense declined for the fourth consecutive quarter. Even more important, we believe we are well positioned for future growth and profitability."

Loans and leases, excluding loans covered by FDIC loss share agreements ("covered loans"), were $\$ 1.98$ billion at June 30, 2012, a $10.0 \%$ increase compared to $\$ 1.80$ billion at June 30, 2011. Including covered loans, total loans and leases were $\$ 2.69$ billion at June 30, 2012, a $0.4 \%$ decrease from $\$ 2.70$ billion at June 30, 2011.

Mr. Gleason stated, "During the quarter just ended, our balance of loans and leases outstanding, excluding covered loans, increased $\$ 89$ million, and our unfunded balance of closed loans increased $\$ 163$ million from $\$ 391$ million at March 31, 2012 to $\$ 554$ million at June 30, 2012. The significant increase in our unfunded balance of closed loans has favorable implications for further growth in the balance of loans and leases outstanding in future quarters."

Deposits were $\$ 2.81$ billion at June 30, 2012, an 11.4\% decrease compared to $\$ 3.17$ billion at June 30, 2011.

Total assets were $\$ 3.76$ billion at June 30, 2012, a $6.5 \%$ decrease compared to $\$ 4.03$ billion at June 30, 2011.

Common stockholders' equity was $\$ 460$ million at June 30, 2012, a $19.2 \%$ increase from $\$ 386$ million at June 30 , 2011. Book value per common share was $\$ 13.29$ at June 30, 2012, a $17.9 \%$ increase from $\$ 11.27$ at June 30, 2011. Changes in common stockholders' equity and book value per common share reflect earnings, dividends paid, stock option and stock grant transactions, and changes in the Company's mark-to-market adjustment for unrealized gains and losses on investment securities available for sale.

The Company's ratio of common stockholders' equity to total assets increased to $12.21 \%$ as of June 30,2012 , compared to $9.57 \%$ as of June 30 , 2011. Its ratio of tangible common stockholders' equity to tangible total assets increased to $11.95 \%$ as of June 30,2012 compared to $9.28 \%$ as of June 30, 2011.

## NET INTEREST INCOME

Net interest income for the second quarter of 2012 decreased $0.4 \%$ to $\$ 42.3$ million compared to $\$ 42.5$ million for the second quarter of 2011 and decreased $3.5 \%$ compared to $\$ 43.8$ million in the first quarter of 2012. Net interest margin, on a fully taxable equivalent ("FTE") basis, increased four basis points to $5.84 \%$ in the second quarter of 2012 compared to $5.80 \%$ in the second quarter of 2011 , but decreased 14 basis points compared to $5.98 \%$ in the first quarter of 2012 . Average earning assets decreased to $\$ 3.06$ billion in the second quarter of 2012 compared to $\$ 3.09$ billion in the second quarter of 2011 and $\$ 3.10$ billion in the first quarter of 2012.

Net interest income for the first six months of 2012 was $\$ 86.1$ million, a $9.6 \%$ increase from $\$ 78.6$ million for the first six months of 2011. The Company's net interest margin (FTE) for the first six months of 2012 was $5.91 \%$, a 20 basis point increase from $5.71 \%$ for the first six months of 2011. Average earning assets increased to $\$ 3.08$ billion for the first six months of 2012 compared to $\$ 2.93$ billion in the first six months of 2011.

## NON-INTEREST INCOME

Non-interest income for the second quarter of 2012 decreased $79.1 \%$ to $\$ 15.7$ million compared to $\$ 75.1$ million for the second quarter of 2011 but increased $13.8 \%$ compared to $\$ 13.8$ million for the first quarter of 2012 . Results for the second quarter of 2011 included a pre-tax bargain purchase gain of $\$ 62.8$ million on two FDIC-assisted acquisitions. The Company made no FDIC-assisted acquisitions in the second quarter or first six months of 2012.

Non-interest income for the first six months of 2012 was $\$ 29.5$ million, a $66.5 \%$ decrease from $\$ 88.0$ million for the first six months of 2011. Results for the first six months of 2011 included a pre-tax bargain purchase gain of $\$ 65.7$ million on three FDIC-assisted acquisitions.

Service charges on deposit accounts increased $7.0 \%$ to $\$ 4.91$ million in the second quarter of 2012 compared to $\$ 4.59$ million in the second quarter of 2011. Service charges on deposit accounts were $\$ 9.60$ million for the first six months of 2012, a $14.0 \%$ increase from $\$ 8.42$ million for the first six months of 2011.

Mortgage lending income increased $109.5 \%$ to $\$ 1.33$ million in the second quarter of 2012 compared to $\$ 0.63$ million in the second quarter of 2011. Mortgage lending income was $\$ 2.43$ million in the first six months of 2012 , an $84.7 \%$ increase from $\$ 1.31$ million in the first six months of 2011.

Trust income for the second quarter of 2012 increased $10.6 \%$ to $\$ 0.89$ million compared to $\$ 0.80$ million for the second quarter of 2011. Trust income was $\$ 1.66$ million in the first six months of 2012, a $4.9 \%$ increase from $\$ 1.59$ million in the first six months of 2011.

Income from accretion of the Company's FDIC loss share receivable, net of amortization of the Company's FDIC clawback payable, was $\$ 2.04$ million in the second quarter of 2012 , a decrease of $30.4 \%$ compared to $\$ 2.92$ million in the second quarter of 2011. For the first six months of 2012, income from accretion of the Company's FDIC loss share receivable, net of amortization of the Company's FDIC clawback payable, was $\$ 4.34$ million, a decrease of $11.8 \%$ compared to $\$ 4.92$ million in the first six months of 2011.

Other loss share income was $\$ 3.20$ million in the second quarter of 2012, an increase of $224.9 \%$ compared to $\$ 0.98$ million in the second quarter of 2011. Other loss share income was $\$ 5.18$ million in the first six months of 2012 compared to $\$ 1.96$ million in the first six months of 2011, an increase of $165.0 \%$.

Net gains on sales of other assets were $\$ 1.40$ million in the second quarter of 2012 compared to $\$ 0.71$ million in the second quarter of 2011. Net gains on sales of other assets were $\$ 2.95$ million in the first six months of 2012 compared to $\$ 1.11$ million in the first six months of 2011. The net gains on sales of other assets in the second quarter and first six months of 2012 were primarily due to net gains on sales of foreclosed assets covered by FDIC loss share agreements.

## NON-INTEREST EXPENSE

Non-interest expense for the second quarter of 2012 decreased $22.5 \%$ to $\$ 27.3$ million compared to $\$ 35.2$ million for the second quarter of 2011. Non-interest expense for the second quarter of 2011 included pre-tax acquisition and conversion costs related to FDIC-assisted acquisitions of approximately $\$ 2.9$ million. There were no acquisition and conversion costs included in the Company's results for the second quarter of 2012.

The Company's efficiency ratio for the quarter ended June 30, 2012 was $45.4 \%$ compared to $29.4 \%$ for the second quarter of 2011 and $47.7 \%$ for the first quarter of 2012.

Non-interest expense for the first six months of 2012 was $\$ 55.9$ million, a $9.0 \%$ decrease from $\$ 61.4$ million for the first six months of 2011. Noninterest expense for the first six months of 2011 included pre-tax acquisition and conversion costs related to FDIC-assisted acquisitions of approximately $\$ 4.3$ million. There were no acquisition and conversion costs included in the Company's results for the first six months of 2012.

The Company's efficiency ratio for the first six months of 2012 was $46.5 \%$ compared to $35.9 \%$ for the first six months of 2011 .

## ASSET OUALITY, CHARGE-OFFS AND ALLOWANCE

Loans, repossessions and foreclosed assets covered by FDIC loss share agreements, along with the related FDIC loss share receivable, are presented in the Company's financial reports with a carrying value equal to the net present value of expected future proceeds. At June 30, 2012, the carrying value of covered loans was $\$ 712$ million, foreclosed assets covered by loss share was $\$ 65$ million and the FDIC loss share receivable was $\$ 209$ million. At June 30, 2011, the carrying value of covered loans was $\$ 903$ million, foreclosed assets covered by loss share was $\$ 78$ million and the FDIC loss share receivable was $\$ 357$ million.

Excluding covered loans, nonperforming loans and leases as a percent of total loans and leases improved to $0.50 \%$ as of June 30,2012 compared to $1.09 \%$ as of June 30, 2011 and $0.61 \%$ as of March 31, 2012.

Excluding covered loans and foreclosed assets covered by loss share, nonperforming assets as a percent of total assets improved to $0.63 \%$ as of June 30, 2012 compared to $1.39 \%$ as of June 30, 2011 and $0.77 \%$ as of March 31, 2012.

Excluding covered loans, the Company's ratio of loans and leases past due 30 days or more, including past due non-accrual loans and leases, to total loans and leases improved to $0.75 \%$ as of June 30, 2012 compared to $2.47 \%$ as of June 30, 2011 and $0.86 \%$ as of March 31, 2012.

The Company's net charge-offs for the second quarter of 2012 decreased to $\$ 2.8$ million compared to $\$ 3.9$ million for the second quarter of 2011 and $\$ 3.6$ million for the first quarter of 2012. The Company's net charge-offs for the second quarter of 2012 included $\$ 0.8$ million for non-covered loans and leases and $\$ 2.0$ million for covered loans. The Company's net charge-offs for the second quarter of 2011 included $\$ 3.9$ million for non-covered loans and leases and none for covered loans. The Company's net charge-offs for the first quarter of 2012 included $\$ 2.1$ million for non-covered loans and leases and $\$ 1.5$ million for covered loans. Net charge-offs for covered loans are reported net of applicable FDIC loss share receivable amounts.

The Company's annualized net charge-off ratio for its non-covered loans and leases improved to $0.18 \%$ for the second quarter of 2012 compared to $0.85 \%$ for the second quarter of 2011 and $0.44 \%$ for the first quarter of 2012. The Company's annualized net charge-off ratio for all loans and leases, including covered loans, improved to $0.43 \%$ for the second quarter of 2012 compared to $0.59 \%$ for the second quarter of 2011 and $0.55 \%$ for the first quarter of 2012.

The Company's net charge-offs for the first six months of 2012 decreased to $\$ 6.4$ million compared to $\$ 7.1$ million for the first six months of 2011. The Company's net charge-offs for the first six months of 2012 included $\$ 3.0$ million for non-covered loans and leases and $\$ 3.4$ million for covered loans. The Company's net charge-offs for the first six months of 2011 included $\$ 7.1$ million for non-covered loans and leases and none for covered loans.

The Company's annualized net charge-off ratio for its non-covered loans and leases improved to $0.31 \%$ for the first six months of 2012 compared to $0.79 \%$ for the first six months of 2011. The Company's annualized net charge-off ratio for all loans and leases, including covered loans, improved to $0.49 \%$ for the first six months of 2012 compared to $0.57 \%$ for the first six months of 2011.

For the second quarter of 2012, the Company's provision for loan and lease losses decreased to $\$ 3.1$ million, which included $\$ 1.1$ million for noncovered loans and leases and $\$ 2.0$ million for covered loans. For the second quarter of 2011, the Company's provision for loan and lease losses was $\$ 3.8$ million, all of which was for non-covered loans and leases. For the first six months of 2012, the Company's provision for loan and lease losses increased to $\$ 6.1$ million, which included $\$ 2.7$ million for non-covered loans and leases and $\$ 3.4$ million for covered loans. For the first six months of 2011, the Company's provision for loan and lease losses was $\$ 6.0$ million, all of which was for non-covered loans and leases.

The Company's allowance for loan and lease losses was $\$ 38.9$ million, or $1.96 \%$ of total non-covered loans and leases at June 30, 2012, compared to $\$ 39.1$ million, or $2.17 \%$ of total non-covered loans and leases at June 30, 2011, and $\$ 38.6$ million, or $2.04 \%$ of total non-covered loans and leases at March 31, 2012. The Company had no allowance for covered loans at June 30, 2012 or 2011 or March 31, 2012.

## CONFERENCE CALL

Management will conduct a conference call to review announcements made in this press release at 10:00 a.m. CDT (11:00 a.m. EDT) on Friday, July 13, 2012. The call will be available live or in recorded version on the Company's website www.bankozarks.com under "Investor Relations" or interested parties calling from locations within the United States and Canada may call 1-888-298-3511 up to ten minutes prior to the beginning of the conference and ask for the Bank of the Ozarks conference call. A recorded playback of the entire call will be available on the Company's website or by telephone by calling 1-888-203-1112 in the United States and Canada or 719-457-0820 internationally. The passcode for this telephone playback is 2450813 . The telephone playback will be available for one week following the call, and the website recording of the call will be available for 12 months.

## FORWARD LOOKING STATEMENTS

This release and other communications by the Company contain forward looking statements regarding the Company's plans, expectations, thoughts, beliefs, estimates, goals and outlook for the future. Actual results may differ materially from those projected in such forward looking statements due to, among other things, potential delays or other problems implementing the Company's growth and expansion strategy including delays in identifying satisfactory sites, hiring or retaining qualified personnel, obtaining regulatory or other approvals, obtaining permits and designing, constructing and opening new offices; the ability to enter into additional FDIC-assisted acquisitions or problems with integrating or managing acquisitions; opportunities to profitably deploy capital; the ability to achieve growth in loans, leases and deposits, including growth from unfunded closed loans; the ability to generate future revenue growth or to control future growth in non-interest expense; interest rate fluctuations, including changes in the yield curve between short-term and long-term interest rates; competitive factors and pricing pressures, including their effect on the Company's net interest margin; general economic, unemployment, credit market and real estate market conditions, including their effect on the creditworthiness of borrowers and lessees, collateral values, the value of investment securities and asset recovery values, including the value of the FDIC loss share receivable and related assets covered by FDIC loss share agreements; changes in legal and regulatory requirements; recently enacted and potential legislation and regulatory actions, including legislation and regulatory actions intended to stabilize economic conditions and credit markets, increase regulation of the financial services industry and protect homeowners or consumers; changes in U.S. government monetary and fiscal policy; possible further downgrade of U.S. Treasury securities; adoption of new accounting standards or changes in existing standards; and adverse results in current or future litigation as well as other factors identified in this press release or in Management's Discussion and Analysis under the caption "Forward Looking Information" contained in the Company's 2011 Annual Report to Stockholders and the most recent Annual Report on Form 10-K filed with the Securities and Exchange Commission.

## GENERAL INFORMATION

Bank of the Ozarks, Inc. common stock trades on the NASDAQ Global Select Market under the symbol "OZRK". The Company owns a statechartered subsidiary bank that conducts banking operations through 115 offices, including 66 Arkansas offices, 28 Georgia offices, 13 Texas offices, four Florida offices, two North Carolina offices, and one office each in South Carolina and Alabama. The Company may be contacted at (501) 978-2265 or P. O. Box 8811, Little Rock, Arkansas 72231-8811. The Company's website is: www.bankozarks.com.

Bank of the Ozarks, Inc. Selected Consolidated Financial Data<br>(Dollars in Thousands, Except Per Share Amounts)<br>Unaudited


Common stock data:*
Net income per share - diluted
Net income per share - basic
Cash dividends per share
Book value per share
Diluted shares outstanding (thousands)
End of period shares outstanding (thousands)

| $\$$ | 0.55 | $\$$ |
| ---: | ---: | ---: |
| 0.55 |  |  |
| 0.12 |  |  |
|  | 13.29 |  |
|  | 34,887 |  |
|  | 34,594 |  |


| $\$$ | 1.46 | $(62.3) \%$ \$ |
| ---: | ---: | :--- |
| 1.47 | $(62.6)$ |  |
| 0.09 | 33.3 |  |
| 11.27 | 17.9 |  |
| 34,464 |  |  |
|  |  |  |
|  |  |  |


| $\$$ | 1.06 | $\$$ | 1.88 |
| ---: | ---: | ---: | ---: |
| 1.07 |  | 1.90 |  |
| 0.23 |  | 0.175 |  |
| 13.29 |  | 11.27 |  |
| 34,851 |  | 34,406 |  |
|  | 34,594 |  | 34,237 |

Balance sheet data at period end:
Assets
Loans and leases not covered by loss share
Allowance for loan and lease losses
Loans covered by loss share
Foreclosed assets covered by loss share
FDIC loss share receivable
Investment securities
Goodwill
Other intangibles - net of amortization
Deposits
Repurchase agreements with customers
Other borrowings

| $\$ 3,764,860$ | $\$ 4,028,339$ | $(6.5) \%$ |  | $\$ 3,764,860$ | $\$ 4,028,339$ |
| ---: | ---: | :---: | ---: | ---: | :---: |
| $1,981,684$ | $1,802,127$ | 10.0 | $1,981,684$ | $1,802,127$ | 10.0 |
| 38,862 | 39,124 | $(0.7)$ | 38,862 | 39,124 | $(0.7)$ |
| 711,723 | 902,832 | $(21.2)$ | 711,723 | 902,832 | $(21.2)$ |
| 65,405 | 77,538 | $(15.6)$ | 65,405 | 77,538 | $(15.6)$ |
| 208,758 | 357,449 | $(41.6)$ | 208,758 | 357,449 | $(41.6)$ |
| 414,898 | 499,244 | $(16.9)$ | 414,898 | 499,244 | $(16.9)$ |
| 5,243 | 5,243 | - | 5,243 | 5,243 | - |
| 5,946 | 7,977 | $(25.5)$ | 5,946 | 7,977 | $(25.5)$ |
| $2,808,986$ | $3,170,483$ | $(11.4)$ | $2,808,986$ | $3,170,483$ | $(11.4)$ |
| 31,600 | 39,403 | $(19.8)$ | 31,600 | 39,403 | $(19.8)$ |
| 339,703 | 292,682 | 16.1 | 339,703 | 292,682 | 16.1 |


| Subordinated debentures |  | 64,950 |  | 64,950 | - |  | 64,950 | 64,950 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Common stockholders' equity |  | 459,590 |  | 385,683 | 19.2 |  | 459,590 |  | 385,683 | 19. |
| Net unrealized gains (losses) on investment securities AFS included in common stockholders' equity |  | 11,452 |  | 3,330 |  |  | 11,452 |  | 3,330 |  |
| Loan and lease, including covered loans, to deposit ratio |  | 95.89\% |  | 85.32\% |  |  | 95.89\% |  | 85.32\% |  |
| Selected ratios: |  |  |  |  |  |  |  |  |  |  |
| Return on average assets** |  | 2.04\% |  | 5.24\% |  |  | 1.97\% |  | 3.63\% |  |
| Return on average common stockholders' equity** |  | 17.07 |  | 55.88 |  |  | 16.91 |  | 38.05 |  |
| Average common equity to total average assets |  | 11.95 |  | 9.38 |  |  | 11.66 |  | 9.55 |  |
| Net interest margin - FTE** |  | 5.84 |  | 5.80 |  |  | 5.91 |  | 5.71 |  |
| Efficiency ratio |  | 45.35 |  | 29.39 |  |  | 46.54 |  | 35.87 |  |
| Net charge-offs to average loans and leases**(1)(2) |  | 0.18 |  | 0.85 |  |  | 0.31 |  | 0.79 |  |
| Nonperforming loans and leases to total loans and leases(1) |  | 0.50 |  | 1.09 |  |  | 0.50 |  | 1.09 |  |
| Nonperforming assets to total assets(1) |  | 0.63 |  | 1.39 |  |  | 0.63 |  | 1.39 |  |
| Allowance for loan and lease losses to total loans and leases(1) |  | 1.96 |  | 2.17 |  |  | 1.96 |  | 2.17 |  |
| Other information: |  |  |  |  |  |  |  |  |  |  |
| Non-accrual loans and leases(1) | \$ | 9,832 | \$ | 19,599 |  | \$ | 9,832 | \$ | 19,599 |  |
| Accruing loans and leases - 90 days past due(1) |  | - |  | - |  |  | - |  | - |  |
| Troubled and restructured loans and leases(1) |  | - |  | - |  |  | - |  | - |  |
| ORE and repossessions(1) |  | 13,898 |  | 36,348 |  |  | 13,898 |  | 36,348 |  |
| Impaired covered loans |  | 22,758 |  | - |  |  | 22,758 |  | - |  |

* Adjusted to give effect to 2-for-1 stock split effective August 16, 2011.
** Ratios for interim periods annualized based on actual days.
(1) Excludes loans and/or foreclosed assets covered by FDIC loss share agreements, except for their inclusion in total assets.
(2) Excludes net charge-offs related to loans covered by FDIC loss share agreements.


## Bank of the Ozarks, Inc.

Supplemental Quarterly Financial Data
(Dollars in Thousands, Except Per Share Amounts)
Unaudited

## Earnings Summary: <br> Net interest income <br> Federal tax (FTE) adjustment <br> Net interest income (FTE) <br> Provision for loan and lease losses <br> Non-interest income <br> Non-interest expense <br> Pretax income (FTE) <br> FTE adjustment <br> Provision for income taxes <br> Noncontrolling interest <br> Net income available to common stockholders

Earnings per common share - diluted *

## Non-interest Income:

Service charges on deposit accounts
Mortgage lending income
Trust income
Bank owned life insurance income
Accretion of FDIC loss share receivable, net of amortization of FDIC clawback payable
Other loss share income, net
Gains (losses) on investment securities
Gains on sales of other assets
Gains on FDIC-assisted transactions
Other
Total non-interest income

| 9/30/10 | 12/31/10 | 3/31/11 | 6/30/11 | 9/30/11 | 12/31/11 | 3/31/12 | 6/30/12 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ 32,768 | \$ 33,945 | \$ 36,083 | \$ 42,476 | \$ 44,336 | \$ 45,839 | \$ 43,833 | \$ 42,298 |
| 2,447 | 2,341 | 2,318 | 2,235 | 2,256 | 2,210 | 2,288 | 2,151 |
| 35,215 | 36,286 | 38,401 | 44,711 | 46,592 | 48,049 | 46,121 | 44,449 |
| $(4,300)$ | $(4,100)$ | $(2,250)$ | $(3,750)$ | $(1,500)$ | $(4,275)$ | $(3,076)$ | $(3,055)$ |
| 25,183 | 18,646 | 12,990 | 75,058 | 16,071 | 12,964 | 13,810 | 15,710 |
| $(23,565)$ | $(25,274)$ | $(26,192)$ | $(35,200)$ | $(31,800)$ | $(29,339)$ | $(28,607)$ | $(27,282)$ |
| 32,533 | 25,558 | 22,949 | 80,819 | 29,363 | 27,399 | 28,248 | 29,822 |
| $(2,447)$ | $(2,341)$ | $(2,318)$ | $(2,235)$ | $(2,256)$ | $(2,210)$ | $(2,288)$ | $(2,151)$ |
| $(9,878)$ | $(6,303)$ | $(6,004)$ | $(28,380)$ | $(8,220)$ | $(7,604)$ | $(7,950)$ | $(8,584)$ |
| 17 | 17 | 3 | 13 | 17 | (15) | (1) | 5 |
| \$ 20,225 | \$ 16,931 | \$ 14,630 | \$ 50,217 | \$ 18,904 | \$ 17,570 | \$ 18,009 | \$ 19,092 |
| \$ 0.59 | \$ 0.49 | \$ 0.43 | \$ 1.46 | \$ 0.55 | \$ 0.51 | \$ 0.52 | \$ 0.55 |
| \$ 4,002 | \$ 4,019 | \$ 3,838 | \$ 4,586 | \$ 4,734 | \$ 4,936 | \$ 4,693 | \$ 4,908 |
| 1,024 | 1,495 | 681 | 634 | 815 | 1,147 | 1,101 | 1,328 |
| 802 | 888 | 782 | 803 | 810 | 811 | 774 | 888 |
| 580 | 574 | 568 | 575 | 585 | 580 | 576 | 567 |
| 906 | 1,252 | 1,998 | 2,923 | 2,861 | 2,359 | 2,305 | 2,035 |
| 295 | 304 | 971 | 984 | 2,976 | 1,501 | 1,983 | 3,197 |
| 570 | 226 | 152 | 199 | 638 | (56) | 1 | 402 |
| 267 | 571 | 407 | 705 | 1,727 | 899 | 1,555 | 1,397 |
| 16,122 | 8,859 | 2,952 | 62,756 | - | - | - | - |
| 615 | 458 | 641 | 893 | 925 | 787 | 822 | 988 |
| \$ 25,183 | \$ 18,646 | \$ 12,990 | \$ 75,058 | \$ 16,071 | \$ 12,964 | \$ 13,810 | \$ 15,710 |

## Non-interest Expense:

Salaries and employee benefits

| $\$ 10,539$ | $\$ 12,351$ | $\$ 11,647$ | $\$ 14,817$ | $\$ 14,597$ | $\$ 15,202$ | $\$ 14,052$ | $\$ 14,574$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 2,782 | 2,999 | 3,106 | 3,775 | 4,301 | 3,522 | 3,878 | 3,650 |
| 10,111 | 9,764 | 11,211 | 16,172 | 12,398 | 10,106 | 10,168 | 8,549 |
| $\frac{133}{}$ | 160 | 228 | 436 | 504 | 509 | 509 | 509 |
| $\$ 23,565$ | $\frac{\$ 25,274}{\$ 26,192}$ | $\frac{\$ 35,200}{\$ 31,800}$ | $\frac{\$ 29,339}{\$ 28,607}$ | $\$ 27,282$ |  |  |  |

Allowance for Loan and Lease Losses:
Balance at beginning of period
Net charge-offs
Provision for loan and lease losses
Balance at end of period

| $\$ 40,176$ | $\$ 40,250$ | $\$ 40,230$ | $\$ 39,225$ | $\$ 39,124$ | $\$ 39,136$ | $\$ 39,169$ | $\$ 38,632$ |
| ---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $(4,226)$ | $(4,120)$ | $(3,255)$ | $(3,851)$ | $(1,488)$ | $(4,242)$ | $(3,613)$ | $(2,825)$ |
| 4,300 | 4,100 | 2,250 | 3,750 | 1,500 | 4,275 | 3,076 | 3,055 |
| $\$ 40,250$ | $\$ 40,230$ | $\$ 39,225$ | $\$ 39,124$ | $\frac{\$ 39,136}{\$ 39,169}$ | $\frac{\$ 38,632}{\$ 38,862}$ |  |  |

## Selected Ratios:

| Net interest margin - FTE** | 5.31\% | 5.35\% | 5.61\% | 5.80\% | 5.90\% | 6.05\% | 5.98\% | 5.84\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Efficiency ratio | 39.02 | 46.01 | 50.97 | 29.39 | 50.75 | 48.09 | 47.73 | 45.35 |
| Net charge-offs to average loans and leases**(1)(2) | 0.88 | 0.87 | 0.72 | 0.85 | 0.33 | 0.84 | 0.44 | 0.18 |
| Nonperforming loans and leases to total loans and leases(1) | 0.90 | 0.75 | 0.77 | 1.09 | 1.22 | 0.70 | 0.61 | 0.50 |
| Nonperforming assets to total assets(1) | 1.85 | 1.72 | 1.62 | 1.39 | 1.45 | 1.17 | 0.77 | 0.63 |
| Allowance for loan and lease losses to total loans and leases(1) | 2.13 | 2.17 | 2.17 | 2.17 | 2.10 | 2.08 | 2.04 | 1.96 |
| Loans and leases past due 30 days or more, including past due non-accrual loans and leases, to total loans and leases(1) | 1.90 | 2.02 | 2.19 | 2.47 | 1.89 | 1.56 | 0.86 | 0.75 |

* Adjusted to give effect to 2-for-1 stock split effective August 16, 2011.
** Ratios for interim periods annualized based on actual days.
(1) Excludes loans and/or foreclosed assets covered by FDIC loss share agreements, except for their inclusion in total assets.
(2) Excludes net charge-offs related to loans covered by FDIC loss share agreements.


## Bank of the Ozarks, Inc Average Consolidated Balance Sheets and Net Interest Analysis - FTE <br> Unaudited

| Three Months Ended June 30, |  |  |  |  | Six Months Ended June 30, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  |  | 2012 |  |  | 2011 |  |
| Average | Income/ Yield/ | Average | Income/ | Yield/ | Average | Income/ | Yield/ | Average | Income/ | Yield/ |
| Balance | Expense Rate | Balance | Expense | Rate | Balance | Expense | Rate | Balance | Expense | Rate |

## ASSETS

Earning assets:
Interest earning deposits and federal funds sold
Investment securities:
Taxable
Tax-exempt - FTE
Loans and leases - FTE
Covered loans
Total earning assets - FTE
Non-interest earning assets
Total assets

## LIABILITIES AND

STOCKHOLDERS' EQUITY
Interest bearing liabilities:
Deposits:
Savings and interest bearing
transaction
Time deposits of $\$ 100,000$ or more

Other time deposits
Total interest bearing deposits
Repurchase agreements with customers
Other borrowings
Subordinated debentures

| \$ 1,361 | \$ | 0.44\% | \$ 3,178 | \$ 25 | 3.16\% | \$ 1,094 | \$ 3 | 0.58\% | \$ 2,092 | 28 | 2.66\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 82,434 | 705 | 3.44 | 131,223 | 1,057 | 3.23 | 84,170 | 1,420 | 3.39 | 86,977 | 1,484 | 3.44 |
| 337,208 | 6,127 | 7.31 | 340,696 | 6,368 | 7.50 | 343,573 | 12,644 | 7.40 | 346,103 | 12,972 | 7.56 |
| 1,907,898 | 27,422 | 5.78 | 1,814,949 | 28,052 | 6.20 | 1,897,170 | 55,725 | 5.91 | 1,821,998 | 55,935 | 6.19 |
| 732,038 | 15,668 | 8.61 | 802,371 | 17,607 | 8.80 | 756,503 | 32,362 | 8.58 | 676,111 | 29,030 | 8.66 |
| 3,060,939 | 49,923 | 6.56 | 3,092,417 | 53,109 | 6.89 | 3,082,510 | 102,154 | 6.66 | 2,933,281 | 99,449 | 6.84 |
| 704,404 |  |  | 751,287 |  |  | 700,967 |  |  | 665,309 |  |  |
| \$3,765,343 |  |  | \$3,843,704 |  |  | \$3,783,477 |  |  | \$3,598,590 |  |  |



| Non-interest bearing deposits | 490,760 |  | 396,788 |  | 471,526 |  | 355,516 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other non-interest bearing liabilities | 56,591 |  | 50,749 |  | 62,938 |  | 35,525 |  |  |
| Total liabilities | 3,311,968 |  | 3,479,817 |  | 3,338,808 |  | 3,251,472 |  |  |
| Common stockholders' equity | 449,955 |  | 360,459 |  | 441,246 |  | 343,686 |  |  |
| Noncontrolling interest | 3,420 |  | 3,428 |  | 3,423 |  | 3,432 |  |  |
| Total liabilities and stockholders' equity | \$3,765,343 |  | $\underline{\$ 3,843,704}$ |  | \$3,783,477 |  | \$3,598,590 |  |  |
| Net interest income - FTE |  | \$44,449 |  | \$ 44,711 |  | \$ 90,570 |  | \$83,112 |  |
| Net interest margin - FTE |  |  |  |  |  |  |  |  | 5.71\% |


| Non-interest bearing deposits | 490,760 |  | 396,788 |  | 471,526 |  | 355,516 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other non-interest bearing liabilities | 56,591 |  | 50,749 |  | 62,938 |  | 35,525 |  |  |
| Total liabilities | 3,311,968 |  | 3,479,817 |  | 3,338,808 |  | 3,251,472 |  |  |
| Common stockholders' equity | 449,955 |  | 360,459 |  | 441,246 |  | 343,686 |  |  |
| Noncontrolling interest | 3,420 |  | 3,428 |  | 3,423 |  | 3,432 |  |  |
| Total liabilities and stockholders' equity | \$3,765,343 |  | $\underline{\$ 3,843,704}$ |  | \$3,783,477 |  | \$3,598,590 |  |  |
| Net interest income - FTE |  | $\underline{\$ 44,449}$ |  | $\underline{\$ 44,711}$ |  | \$ 90,570 |  | $\underline{\text { \$83,112 }}$ |  |
| Net interest margin - FTE |  |  |  |  |  |  |  |  | 5.71\% |

Total interest bearing liabilities Non-interest bearing liabilities: Total liabilities
Common stockholders' equity
$2,764,617$
$5,474 \quad 0.80$

| Non-interest bearing deposits | 490,760 |  | 396,788 |  | 471,526 |  | 355,516 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other non-interest bearing liabilities | 56,591 |  | 50,749 |  | 62,938 |  | 35,525 |  |  |
| Total liabilities | 3,311,968 |  | 3,479,817 |  | 3,338,808 |  | 3,251,472 |  |  |
| Common stockholders' equity | 449,955 |  | 360,459 |  | 441,246 |  | 343,686 |  |  |
| Noncontrolling interest | 3,420 |  | 3,428 |  | 3,423 |  | 3,432 |  |  |
| Total liabilities and stockholders' equity | \$3,765,343 |  | \$3,843,704 |  | \$3,783,477 |  | \$3,598,590 |  |  |
| Net interest income - FTE |  | \$ 44,449 |  | \$44,711 |  | \$90,570 |  | \$83,112 |  |
| Net interest margin - FTE |  |  |  |  |  |  |  |  | 5.71\% |

2,804,344 11,584 0.83

## CONTACT:

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Susan Blair, 501-978-2217
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