UNITED STATES
FEDERAL DEPOSIT INSURANCE CORPORATION
Washington, D.C. 20429
FORM 8-K
CURRENT REPORT

# Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 

Date of report (Date of earliest event reported): September 9, 2021

## BANK OZK

(Exact name of registrant as specified in its charter)

Arkansas
(State or other jurisdiction of incorporation)

110
(FDIC Certificate Number)

71-0130170
(IRS Employer Identification No.)

18000 Cantrell Road, Little Rock, Arkansas
72223
(Address of principal executive offices) (Zip Code)
(501) 978-2265
(Registrant's telephone number, including area code)

## Not Applicable

(Former name or former address, if changed since last report)
Check the appropriate box below if the form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2.):
( ) Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
( ) Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
( ) Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
( ) Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

| Title of each class | Trading Symbol(s) | Name of each exchange on which registered |
| :---: | :---: | :---: |
| Common stock, $\$ 0.01$ par value per share | OZK | NASDAQ Global Select Market |

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (17 CFR §230.405) or Rule 12b-2 of the Securities Exchange Act of 1934 (17 CFR §240.12b-2).

> Emerging growth company
If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

## Item 7.01 Regulation FD Disclosure

On September 9, 2021, Bank OZK (the "Company") announced the launch of a public offering (the "Notes Offering") of Fixed-to-Floating Rate Subordinated Notes due 2031 (the "Notes"). The Company intends to use the net proceeds of the Notes Offering for general corporate purposes, which may include, among other things, financing organic growth or strategic acquisitions, repurchases of shares of the Company's common stock, supporting the Company's regulatory capital levels and ongoing working capital needs. Piper Sandler \& Co. is the book-running manager and Crews \& Associates, Inc. is the co-manager for the Notes Offering.

In connection with the Notes Offering, on September 9, 2021, the Company distributed a preliminary offering circular and an investor presentation to investors. Copies of the preliminary offering circular and the investor presentation are attached as Exhibits 99.1 and 99.2, respectively, to this Report.

The information furnished pursuant to this Item 7.01, including Exhibits 99.1 and 99.2, shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities under that section, and shall not be deemed to be incorporated by reference into any filing of the Company under the Securities Act of 1933, as amended, or the Exchange Act except as expressly set forth by specific reference in such filing.

The information contained in the investor presentation is summary information that is intended to be considered in the context of the Company's filings with the Federal Deposit Insurance Corporation ("FDIC") and other public announcements that the Company may make, by press release or otherwise, from time to time. The Company undertakes no duty or obligation to publicly update or revise the information contained in this report or the exhibits attached hereto, although it may do so from time to time as its management believes is warranted. Any such updating may be made through the filing of other reports or documents with the FDIC, through press releases, or through other public disclosure, including disclosure on the Company's website.

## Cautionary Statements Regarding Forward-Looking Information

This Current Report on Form 8-K and certain other communications by the Company contain statements that constitute "forward-looking statements" within the meaning of, and subject to the protections of, Section 27A of the Securities Act of 1933 and Section 21E of the Exchange Act. Such statements are based on currently available information and are subject to various risks and uncertainties that could cause actual results to differ materially from the Company's present expectations. Additional information regarding these risks and uncertainties is contained in the Company's filings with the FDIC. Undue reliance should not be placed on such forward-looking statements, as such statements speak only as of the date on which they are made and the Company undertakes no obligation to update such statements.

## No Offer or Sale

This Report does not constitute an offer to sell or a solicitation of an offer to buy the Notes in the Notes Offering, nor shall there be any sale of the Notes in the Notes Offering in any state or jurisdiction in which such an offer, solicitation or sale would be unlawful under the securities laws of any such jurisdiction.

## Item 9.01 Financial Statements and Exhibits

(d) Exhibits.
99.1 Preliminary Offering Circular for the Notes Offering dated September 9, 2021
99.2 Bank OZK Investor Presentation dated September 9, 2021

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## BANK OZK

| Date: September 9,2021 | By: $\frac{/ \mathrm{s} / \text { Greg McKinney }}{\text { Name: Greg McKinney }}$ <br> Title: Chief Financial Officer |
| :--- | :--- |

## EXHIBIT INDEX

Exhibit No. Document Description
99.1 Preliminary Offering Circular for the Notes Offering dated September 9, 2021
99.2 Bank OZK Investor Presentation dated September 9, 2021

The information in this preliminary offering circular is not complete and may be changed. This preliminary offering circular shall not constitute an offer to sell or the solicitation of an offer to buy, nor may there be sales of these securities in any state in which such offer, solicitation or sale would be unlawful before registration or qualification under the laws of such state.

## PRELIMINARY OFFERING CIRCULAR

## \$

\% Fixed-to-Floating Rate Subordinated Notes due 2031
We are offering \$ million aggregate principal amount of our \% Fixed-to-Floating Rate Subordinated Notes due 2031 (which we refer to as the "Notes"). The Notes will be offered in minimum denominations of $\$ 100,000$ and integral multiples of $\$ 1,000$ in excess thereof. The Notes will mature on , 2031 (the "Maturity Date"), if not previously redeemed.

From and including , 2021 to, but excluding, , 2026 or the date of earlier redemption (the "fixed rate period"), the Notes will bear interest at an initial fixed rate of $\%$ per annum, payable semi-annually in arrears on and of each year, commencing on , 2022. The last interest payment date for the fixed rate period will be , 2026. From and including , 2026 to, but excluding the Maturity Date or the date of earlier redemption (the "floating rate period"), the Notes will bear interest at a floating rate per annum equal to the Benchmark rate (which is expected to be Three-Month Term SOFR), each as defined and subject to the provisions described under "Description of the Notes-Interest" in this offering circular, plus basis points, payable quarterly in arrears on , , and of each year, commencing on , 2026. Notwithstanding the foregoing, in the event that the Benchmark rate is less than zero, the Benchmark rate shall be deemed to be zero.

We may, at our option, beginning with the interest payment date of , 2026 and on any interest payment date thereafter, redeem the Notes, in whole or in part. The Notes will not otherwise be redeemable by us prior to maturity, unless certain events occur, as described under "Description of the Notes-Redemption" in this offering circular. The redemption price for any redemption is $100 \%$ of the principal amount of the Notes being redeemed, plus accrued and unpaid interest thereon to, but excluding, the date of redemption. Any redemption of the Notes will be subject to obtaining prior approval of the appropriate federal and state banking agencies, to the extent such approval is then required.

The Notes will be our unsecured subordinated obligations and will not be guaranteed by any of our subsidiaries or affiliates. There will be no sinking fund for the Notes. The Notes will be structurally subordinated to all existing and future senior indebtedness and liabilities of our subsidiaries and will rank equally in right of payment with any unsecured, subordinated indebtedness that we incur in the future that ranks equally with the Notes. The Notes will be effectively subordinated to all of our secured indebtedness, including claims of our depositors and claims of general creditors, and other obligations that are subject to any priority or preferences under applicable law. For a more detailed description of Notes and their ranking and subordination of the Notes, see "Description of the Notes" and "Description of the Notes-Ranking; Subordination."

Prior to this offering, there has been no public market for the Notes. The Notes will not be listed on any securities exchange or included in any automated quotation system.

|  | Per Note | Total |  |
| :--- | ---: | ---: | ---: |
| Public offering price ${ }^{(1)}$ | $\%$ | $\$$ |  |
| Initial Purchaser Discount ${ }^{(2)}$ | $\%$ | $\$$ |  |
| Proceeds to us (before expenses) | $\%$ | $\$$ |  |

${ }^{(1)}$ Plus accrued interest, if any, from the original issue date.
${ }^{(2)}$ See "Plan of Distribution" in the offering circular for details.
INVESTING IN THE NOTES INVOLVES RISKS. FOR FACTORS THAT YOU SHOULD CONSIDER BEFORE INVESTING IN THE NOTES, SEE THE SECTION ENTITLED "RISK FACTORS" BEGINNING ON PAGE 9 OF THIS OFFERING CIRCULAR AND "ITEM IA. RISK FACTORS" IN OUR MOST RECENT ANNUAL REPORT ON FORM 10K FOR THE YEAR ENDED DECEMBER 31, 2020, OUR QUARTERLY REPORTS ON FORM 10-Q AND OTHER DOCUMENTS THAT WE FILE WITH THE FEDERAL DEPOSIT INSURANCE CORPORATION ("FDIC") THAT ARE INCORPORATED BY REFERENCE INTO THIS OFFERING CIRCULAR.

## THE NOTES ARE NOT SAVINGS ACCOUNTS, DEPOSITS OR OTHER OBLIGATIONS OF BANK OZK OR ANY OF OUR SUBSIDIARIES. THE NOTES ARE NOT INSURED BY THE FDIC OR ANY OTHER GOVERNMENTAL AGENCY OR PUBLIC OR PRIVATE INSURER AND ARE SUBJECT TO INVESTMENT RISKS, INCLUDING THE POSSIBLE LOSS OF THE ENTIRE AMOUNT YOU INVEST.

The Notes have not been, and are not required to be, registered under the Securities Act of 1933, as amended (the "Securities Act"). The Notes are exempt from registration under the Securities Act pursuant to Section 3(a)(2) thereof. None of the Securities and Exchange Commission (the "SEC"), the FDIC, the Arkansas State Bank Department ("ASBD") or any other federal or state regulatory body or securities commission has approved or disapproved of the Notes or passed upon the adequacy or accuracy of this offering circular. Any representation to the contrary is a criminal offense.

The initial purchasers expect to deliver the Notes in book-entry form through the facilities of The Depository Trust Company (which, along with its successors, we refer to as "DTC") against payment therefor in immediately available funds, on or about September , 2021. See "Plan of Distribution" in this offering circular for details.

## Book-Running Manager

## Piper Sandler \& Co.

## Co-Manager

Crews \& Associates, Inc.
The date of this offering circular is , 2021.
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## ABOUT THIS OFFERING CIRCULAR

Except as otherwise indicated or as the context indicates otherwise, in this offering circular, the terms "Bank OZK," the "Bank," "we," "our" and "us" mean Bank OZK and its wholly owned subsidiaries.

We have prepared this offering circular. You should rely only on the information contained in this offering circular and any supplement or addendum, including any documents incorporated by reference herein or therein, that may be provided to you. Neither we nor the initial purchasers have authorized anyone to provide you with additional or different information. If any such information is or has been provided to you, you should not rely on it.

The initial purchasers are offering to sell, and seeking offers to buy, the Notes only in jurisdictions where such offers and sales are permitted. The information in this offering circular and any supplement or addendum, including any documents incorporated by reference herein or therein, is accurate only as of the dates thereof, regardless of the time of delivery of this offering circular or any such supplement or addendum or the time of any sale of the Notes. Our financial condition, liquidity, results of operations, business and prospects may have changed since any such date.

If the information set forth in this offering circular (and any supplement or addendum) conflicts with any statement in a document that we have incorporated by reference herein or therein, then you should consider only the statement in the more recent document. You should not interpret the contents of this offering circular to be legal, business, investment or tax advice. You should consult with your own advisors about the legal, business, tax, financial and other issues that you should consider before investing in the Notes.

It is important for you to read and consider carefully all information contained or incorporated by reference in this offering circular prior to making a decision to invest in the Notes. For additional information, please see the section entitled "Where You Can Find More Information."

## WHERE YOU CAN FIND MORE INFORMATION

We are subject to the reporting requirements of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), as administered and enforced by the FDIC, as well as FDIC rules promulgated thereunder. In accordance with Sections 12, 13 and 14 of the Exchange Act and as a bank that is not a member of the Federal Reserve System, we file annual, quarterly and current reports, proxy statements and other information with the FDIC, copies of which are made available to the public on the Internet at https://efr.fdic.gov/fcxweb/efr/index.html. You may also inspect and copy any document we file with the FDIC at the public reference facilities maintained by the FDIC, Accounting and Securities Disclosure Section, Division of Risk Management Supervision, at 550 17th Street, N.W., Washington, D.C., 20429.

Copies of the documents referenced in the "Incorporation of Certain Documents by Reference" section below and other reports we file with the FDIC are also available at our investor relations website at $\mathrm{https}: / / \mathrm{ir} . \mathrm{ozk} . c o m$. You may request a copy of these filings at no cost by writing or by calling us at the following address or telephone number:

Bank OZK<br>P.O. Box 8811<br>Little Rock, AR 72231-8811<br>Attn: Investor Relations<br>(501) 978-2265

We have included the web addresses of the FDIC and Bank OZK as inactive textual references only. The information contained on or accessible through these websites is not part of this offering circular.

## INCORPORATION OF CERTAIN DOCUMENTS BY REFERENCE

The FDIC allows us to "incorporate by reference" information we file with it into this offering circular, which means that we can disclose important information to you by referring you to other documents that we file with the FDIC under the Exchange Act. The information incorporated by reference is considered to be a part of this offering circular, and information that we file later with the FDIC will automatically update and supersede this information. In all cases, you should rely on the later information incorporated by reference over different information included in this offering circular.

We incorporate by reference into this offering circular the documents and information listed below (other than, in each case, those documents or portions of those documents that are furnished and not filed):

- our Annual Report on Form 10-K for the fiscal year ended December 31, 2020 filed with the FDIC on February 25, 2021 (including portions of our definitive proxy statement on Schedule 14A for our 2021 Annual Meeting of Shareholders filed with the FDIC on March 12, 2021, to the extent specifically incorporated by reference into our Annual Report on Form 10-K for the fiscal year ended December 31, 2020);
- our Quarterly Reports on Form 10-Q for the quarters ended March 31, 2021 and June 30, 2021, filed with the FDIC on May 6, 2021 and August 9, 2021 respectively;
- our Current Reports on Form 8-K filed with the FDIC on May 4, 2021 and July 22, 2021 (in each case, except to the extent furnished and not filed); and
- all documents that we file under Section 13(a), 13(c), 14 or 15(d) of the Exchange Act on or after the date of this offering circular (except for information in those filings that is furnished and not filed) and before the termination of the offering of securities under this offering circular. You may obtain a copy of these filings as described under "Where You Can Find More Information."

Notwithstanding the foregoing, information "furnished" by the Bank, including, but not limited to, information furnished under Items 2.02 and 7.01 of any Current Report on Form 8-K, including the related exhibits, that, pursuant to and in accordance with the rules and regulations of the SEC and FDIC, is not deemed "filed" for purposes of the Exchange Act, will not be deemed to be incorporated by reference into this offering circular.

## CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS

Certain statements made or incorporated by reference into this offering circular and the documents incorporated by reference herein which are not statements of historical fact constitute forward-looking statements within the meaning of, and subject to the protections of, Section 27A of the Securities Act and Section 21E of the Exchange Act, and as such may involve risks and uncertainties. We claim the protection of the safe harbor contained in the Private Securities Litigation Reform Act of 1995. These forward-looking statements include among other things, statements with respect to our beliefs, plans, objectives, goals, targets, expectations, anticipations, assumptions, estimates, intentions and future performance and involve known and unknown risks, many of which are beyond our control and which may cause our actual results, performance or achievements or the commercial banking industry or economy generally, to be materially different from future results, performance or achievements expressed or implied by such forward-looking statements.

Those statements are not guarantees of future results or performance and are subject to certain known and unknown risks, uncertainties and other factors that may cause actual results to differ materially from those expressed in, or implied by, such forward-looking statements. These forward-looking statements include, without limitation, statements about economic, real estate market, competitive, employment, credit market and interest rate conditions, including expectations for further changes in monetary and interest rate policy by the Board of Governors of the Federal Reserve System; our plans, goals, beliefs, expectations, thoughts, estimates and outlook for the future with respect to our revenue growth; net income and earnings per common share; net interest margin; net interest income; non-interest income, including service charges on deposit accounts, trust income, bank owned life insurance income, loan service, maintenance and other fees, and gains (losses) on investment securities and sales of other assets; noninterest expense; efficiency ratio; future federal and state effective income tax rates; anticipated future operating results and financial performance; asset quality and asset quality ratios, including the effects of current economic
and real estate market conditions; nonperforming loans; nonperforming assets; net charge-offs and net charge-off ratios; provision and allowance for credit losses; past due loans; current or future litigation; interest rate sensitivity, including the effects of possible interest rate changes; future growth and expansion opportunities, including plans for making additional acquisitions; problems with obtaining regulatory approval of or integrating or managing acquisitions; plans for opening new offices or relocating, selling or closing existing offices; opportunities and goals for future market share growth; expected capital expenditures; loan and deposit growth, including growth from unfunded closed loans; changes in the volume, yield and value of our investment securities portfolio; availability of unused borrowings; the need to issue debt or equity securities and other similar forecasts and statements of expectation. Forward-looking statements also include statements related to our continuing response to the coronavirus ("COVID-19") pandemic. Words such as "anticipate," "assume," "believe," "could," "estimate," "expect," "goal," "hope," "intend," "look," "may," "plan," "project," "seek," "target," "trend," "will," "would," and similar words and expressions, as they relate to us or our management, identify forward-looking statements.

Actual future performance, outcomes and results may differ materially from those expressed in, or implied by, forward-looking statements made by us and our management due to certain risks, uncertainties and assumptions. Certain factors that may affect our future results include, but are not limited to, potential delays or other problems in implementing our growth, expansion and acquisition strategies, including delays in identifying satisfactory sites, hiring or retaining qualified personnel, obtaining regulatory or other approvals, obtaining permits and designing, constructing and opening new offices or relocating, selling or closing existing offices; the ability to enter into and/or close additional acquisitions; the availability of and access to capital; possible downgrades in our credit ratings or outlook which could increase the costs of or decrease the availability of funding from capital markets; the ability to attract new or retain existing or acquired deposits or to retain or grow loans, including growth from unfunded closed loans; the ability to generate future revenue growth or to control future growth in non-interest expense; interest rate fluctuations, including changes in the yield curve between short-term and long-term interest rates or changes in the relative relationships of various interest rate indices; the potential impact of the phase-out of the London Interbank Offered Rate ("LIBOR") or other changes involving LIBOR; competitive factors and pricing pressures, including their effect on our net interest margin or core spread; general economic, unemployment, credit market and real estate market conditions, and the effect of such conditions on the creditworthiness of borrowers, collateral values, the value of investment securities and asset recovery values; changes in legal, financial and/or regulatory requirements; recently enacted and potential legislation and regulatory actions and the costs and expenses to comply with new and/or existing legislation and regulatory actions, including those actions in response to the COVID-19 pandemic such as the Coronavirus Aid, Relief and Economic Security Act, the Consolidated Appropriations Act of 2021, the American Rescue Plan Act of 2021, and any similar or related laws, rules and regulations; changes in U.S. government monetary and fiscal policy; FDIC special assessments or changes to regular assessments; the ability to keep pace with technological changes, including changes regarding maintaining cybersecurity; the impact of failure in, or breach of, our operational or security systems or infrastructure, or those of third parties with whom we do business, including as a result of cyber-attacks or an increase in the incidence or severity of fraud, illegal payments, security breaches or other illegal acts impacting us or our customers; natural disasters or acts of war or terrorism; the adverse effects of the ongoing COVID-19 pandemic, including the magnitude and duration of the pandemic, and actions taken to contain or treat COVID-19 on us, our employees, our customers, the global economy and the financial markets; national, international or political instability; impairment of our goodwill or other intangible assets; adoption of new accounting standards; and adverse results (including costs, fines, reputational harm and/or other negative effects) from current or future litigation, regulatory examinations or other legal and/or regulatory actions or rulings as well as other factors described in this offering circular or as detailed from time to time in the other reports we file with the FDIC, including those factors described in the disclosures under the headings "Forward-Looking Information" and "Item 1A. Risk Factors" in our most recent Annual Report on Form 10-K for the fiscal year ended December 31, 2020 and our Quarterly Reports on Form 10-Q.

Should one or more of the foregoing risks materialize, or should underlying assumptions prove incorrect, actual results or outcomes may vary materially from those described in the forward-looking statements. Forwardlooking statements included herein should not be relied upon as representing our expectations or beliefs as of any date subsequent to the date of this offering circular. Except as required by law, we undertake no obligation to update or revise any forward-looking statements contained in this offering circular, whether as a result of new information, future events or otherwise. The factors discussed herein are not intended to be a complete summary of all risks and uncertainties that may affect our businesses. Though we strive to monitor and mitigate risk, we cannot anticipate all potential economic, operational and financial developments that may adversely impact our operations and our financial results. Forward-looking statements should not be viewed as predictions and should not be the primary basis upon which investors evaluate an investment in our securities.

Any investor in our securities should consider all risks and uncertainties disclosed in our FDIC filings described above under the heading "Where You Can Find More Information."

## NOTICE TO INVESTORS

The Notes have not been, are not required to be, and will not be registered with the SEC pursuant to the Securities Act or the securities laws of any other jurisdiction. The Notes are exempt from registration under the Securities Act by virtue of the exemption in Section 3(a)(2) thereof and are being offered and sold in reliance upon such exemption.

We anticipate that the Notes will be offered and sold only to institutional investors that are "accredited investors" within the meaning of Rule 501(a)(1), (2), (3) or (7) of Regulation D under the Securities Act ("institutional accredited investors") and each beneficial owner of a Note will be required to hold a beneficial interest in such Note in a $\$ 100,000$ principal amount or any integral multiple of $\$ 1,000$ in excess thereof at all times. Each purchaser of a Note, in making its purchase, will be deemed to have represented and warranted that it is an institutional accredited investor, that it is purchasing the Note for its own account or the account of another institutional accredited investor and that following such purchase it or such other institutional accredited investor holding a beneficial interest in a Note will hold such beneficial interest in a principal amount of $\$ 100,000$ or an integral multiple of $\$ 1,000$ in excess thereof at all times.

The Notes are subordinated and rank junior in right of payment to all of our senior indebtedness (including our deposits), as described in "Description of the Notes-Ranking; Subordination."

The Notes are our unsecured and uninsured direct obligations and will not be an obligation of, or guaranteed by, any of our subsidiaries or affiliates.

No indenture qualified under the Trust Indenture Act of 1939, as amended, in respect of the Notes is required, and the Notes are not subject to any indenture.

In making investment decisions, investors must rely on their own examination of us and the terms of the offering of the Notes, including the merits and risks involved in an investment in the Notes.

By its acquisition of any Note, each purchaser and any subsequent transferee thereof will be deemed to have represented that it will comply with the deemed representations (if applicable) set forth under "Certain ERISA Considerations" below.

## OFFERING CIRCULAR SUMMARY

This summary highlights selected information contained elsewhere in, or incorporated by reference into, this offering circular and may not contain all of the information that you should consider in making your investment decision. You should carefully read this entire offering circular, as well as the information to which we refer you and the information incorporated by reference herein, before deciding whether to invest in the Notes. You should pay special attention to the information contained under the caption entitled "Risk Factors" beginning on page 9 of this offering circular and "Item IA. Risk Factors" in our Annual Report on Form 10-K for the fiscal year ended December 31, 2020 to determine whether an investment in the Notes is appropriate for you.

## BANK OZK

Bank OZK is an Arkansas state-chartered bank that conducts banking operations as of June 30, 2021 through 250 offices in Arkansas, Georgia, Florida, North Carolina, Texas, California, New York and Mississippi. At June 30, 2021, we had consolidated total assets of approximately $\$ 26.6$ billion, total deposits of approximately $\$ 20.7$ billion, and total common shareholders' equity of approximately $\$ 4.5$ billion.

We provide a wide range of retail and commercial banking services. Deposit services include checking, savings, money market, time deposit and individual retirement accounts. Loan services include various types of real estate, consumer, commercial, industrial and agricultural loans. We also provide, among other products and services, treasury management services for businesses, individuals and non-profit and governmental entities, including wholesale lock box services, remote deposit capture services, trust and wealth management services for businesses, individuals and non-profit and governmental entities (including financial planning, money management, custodial services and corporate trust services, among other services), ATMs, telephone banking, online and mobile banking services (including electronic bill pay and mobile deposits), debit cards and safe deposit boxes. Through third party providers, we offer credit cards for consumers and businesses and processing of merchant debit and credit card transactions.

Our common stock trades on the NASDAQ Global Select Market under the symbol "OZK." Our principal office is located at 18000 Cantrell Road, Little Rock, Arkansas, 72223. We may be contacted at (501) 978-2265 or P.O. Box 8811, Little Rock, Arkansas 72231-8811. Our website address is https://www.ozk.com and our investor relations website address is https://ir.ozk.com. We have included our website and investor relations website addresses in this offering circular solely as inactive textual references, and the information contained on or accessible through such websites is not part of this offering circular.

## THE OFFERING

The following summary contains basic information about the Notes and is not complete. It does not contain all the information that is important to you. For a more complete understanding of the Notes, you should read the section of this offering circular entitled "Description of the Notes."

Issuer. $\qquad$ Bank OZK, an Arkansas state-chartered bank

Notes Offered $\qquad$ \% Fixed-to-Floating Rate Subordinated Notes due 2031

Aggregate Principal Amount ........ \$

Issue Price..................................... \%

Issue Date $\qquad$ September , 2021
Maturity Date $\qquad$ , 2031, if not previously redeemed

Interest Rate $\qquad$ Fixed rate period: A fixed rate per annum of $\%$
Floating rate period: A floating rate per annum equal to the Benchmark rate (which is expected to be Three-Month Term SOFR) plus basis points for each quarterly interest period during the floating rate period. Notwithstanding the foregoing, in the event that the Benchmark rate is less than zero, the Benchmark rate shall be deemed to be zero.

For each interest period during the floating rate period, "Three-Month Term SOFR" means the rate for Term SOFR for a tenor of three months that is published by the Term SOFR Administrator at the Reference Time for any floating rate interest period, as determined by the calculation agent after giving effect to the Three-Month Term SOFR Conventions (each as defined under "Description of the Notes-Interest").

If the calculation agent determines on or prior to the relevant Reference Time for any floating rate interest period that a Benchmark Transition Event and its related Benchmark Replacement Date (each as defined under "Description of the Notes-Interest") have occurred with respect to Three-Month Term SOFR, then the provisions under "Description of the Notes-Effect of Benchmark Transition Event," which are referred to herein as the benchmark transition provisions, will thereafter apply to all determinations of the interest rate on the Notes for each interest period during the floating rate period. In accordance with the benchmark transition provisions, after a Benchmark Transition Event and its related Benchmark Replacement Date have occurred, the interest rate on the Notes for each interest period during the floating rate period will be an annual rate equal to the Benchmark Replacement (as defined under "Description of the Notes-Interest") plus basis points.

Calculation Agent $\qquad$ We or an affiliate of ours will act as the initial calculation agent for the Notes, unless we appoint an unaffiliated calculation agent for the Notes prior to the commencement of the floating rate period.

Interest Payment Dates $\qquad$ Interest on the Notes will be payable semi-annually in arrears on and of each year, beginning on , and ending on , 2026, and thereafter will be payable quarterly in arrears on , , and of each year, beginning on , 2026, through maturity or earlier redemption of the Notes. If any interest payment date falls on a day that is not a business day, interest will be paid on the next succeeding business day (and without any interest or other payment in respect of any such delay). See "Description of the Notes-Interest."

Record Dates $\qquad$ Interest on each Note will be payable to the person in whose name such Note is registered on the 15 th day of the month immediately preceding the applicable interest payment date.

Day Count Convention ................. Fixed rate period: 360-day year consisting of twelve 30-day months, but excluding 2026.

Floating rate period: 360-day year and the actual number of days elapsed.
Paying Agent and Registrar .......... The Notes offered by this offering circular will be issued by us under an Issuing and Paying Agency Agreement between us, as issuer, and U.S. Bank National Association, as paying agent and registrar (the "Paying Agent"), to be dated as of the issue date (the "Paying Agency Agreement"), a copy of which will be available for inspection by holders of the Notes at the offices of the Paying Agent located at 1349 W Peachtree St NW, Ste 1050, Atlanta, GA, 30309.

Because the Notes will not be issued pursuant to an indenture, each holder will be responsible for acting independently with respect to certain matters affecting such holder's Note, including enforcing the agreements or covenants contained therein, responding to any requests for consents, waivers or amendments, giving written notice of default in performance of any agreements or covenants contained therein or accelerating the maturity of the Notes upon the occurrence of an Event of Default (as defined under "Description of the Notes-Events of Default and Payment Failures; Waivers).

No Guarantee $\qquad$ The Notes represent our direct, unconditional and unsecured obligations and are not guaranteed by any of our subsidiaries or affiliates. The obligations under the Notes will not be secured by any collateral. The Notes are not deposits and are not insured by the FDIC or any other government agency.

Ranking; Subordination
The Notes are our unsecured, subordinated obligations and rank junior in right of payment to all of our existing and future senior indebtedness (including our deposits and claims of general creditors), as described in "Description of the Notes-Ranking; Subordination." The Notes will also be structurally subordinated to all existing and future indebtedness and liabilities of our existing and future subsidiaries. For more information see "Description of the NotesRanking; Subordination."

As of June 30, 2021, on a consolidated basis, our liabilities totaled approximately $\$ 22.1$ billion, which included approximately $\$ 20.7$ billion of deposit liabilities, $\$ 225$ million of our $5.50 \%$ Fixed-to-Floating Rate Subordinated Notes due 2026 (the "Outstanding Subordinated Notes"), with a carrying value of $\$ 224.2$ million, that were redeemed on July 1, 2021, and $\$ 851.4$ million of other liabilities that rank structurally senior to the Notes. All of these liabilities, except for the Outstanding Subordinated Notes, which have been redeemed, are contractually or structurally senior to the Notes.

The terms of the Notes do not limit the amount of debt, deposits or other obligations, secured and unsecured, ranking senior or equal in priority to the indebtedness evidenced by the Notes that we or our subsidiaries may incur in the future.

Form and Denomination $\qquad$ The Notes will be offered in book-entry form only through the facilities of DTC in minimum denominations of $\$ 100,000$ and integral multiples of $\$ 1,000$ in excess thereof. The Notes are not exchangeable for smaller denominations. The Notes will be denominated in U.S. dollars and all payments of interest and principal will be made in U.S. dollars.

Optional Redemption. $\qquad$ We may, at our option, beginning on , 2026 and on any interest payment date thereafter, redeem the Notes, in whole or in part, from time to time subject to prior approval of the FDIC and the ASBD, to the extent such approval is then required, at a redemption price equal to $100 \%$ of the principal amount of the Notes being redeemed plus accrued and unpaid interest to but excluding the date of redemption. If fewer than all of the Notes are to be redeemed, the Notes to be redeemed shall be selected on a pro rata basis, by lot or by such other method in accordance with the depository's procedures as the Paying Agent deems fair and reasonable.

The Notes are not subject to redemption or prepayment at the option of the holders.
$\qquad$ We may also redeem the Notes at any time prior to the Maturity Date, including prior to 2026, subject to the prior approval of the FDIC and the ASBD, to the extent such approval is then required, if (i) one or more specified tax events occur that result in more than an insubstantial risk that interest on the Notes is not or will not be deductible by us for U.S. federal income tax purposes; (ii) a subsequent event occurs that results in more than insubstantial risk that the Notes would not be recognized as Tier 2 capital for regulatory capital purposes; or (iii) we are required to register as an investment company pursuant to the Investment Company Act of 1940, as amended, in each case at a redemption price equal to $100 \%$ of the principal amount of the Notes plus any accrued and unpaid interest to but excluding the redemption date. For more information, see "Description of the NotesRedemption."

Events of Default and Payment Failures $\qquad$
An event of default under the Notes will occur, and the payment of principal of the Notes may be accelerated, only in the case of certain limited events involving a receivership, conservatorship, insolvency, liquidation or similar proceeding. In addition, a payment failure under the Notes will occur upon our failure to pay interest on the Notes within 30 days of when payment is due and payable, or our failure to pay principal of the Notes when due and payable. Such failure to pay the principal of or interest on the Notes would not result in a right to accelerate payment of principal of the Notes.

For more information, see "Description of the Notes-Events of Default and Payment Failures; Waivers."

Sinking Fund. $\qquad$ There is no sinking fund for the Notes.
Future Issuances $\qquad$ The Notes will initially be limited to an aggregate principal amount of $\$$. We may from time to time, without notice to or the consent of the holders of the Notes, create and issue further Notes having the same terms and conditions as and ranking equally with the Notes, except for the issue date, the issue price and first interest payment date. Additional Notes having such identical terms may be consolidated and form a single series with the previously outstanding Notes. No additional Notes may be issued if an Event of Default with respect to the Notes has occurred and is continuing with respect to the Notes.

Use of Proceeds $\qquad$ We estimate that the net proceeds from this offering will be approximately $\$$ million, after deducting the initial purchaser discount and our estimated offering expenses. We expect to use the net proceeds from this offering for general corporate purposes, which may include, among other things, financing organic growth or strategic acquisitions, repurchases of shares of our common stock, supporting our regulatory capital levels, and ongoing working capital needs. See "Use of Proceeds."

No Listing $\qquad$ The Notes will not be listed on any securities exchange or quoted on any automated quotation system. Currently, there is no market for the Notes, and there is no assurance that any public market for the Notes will develop or be sustained following this offering.

No Registration $\qquad$ The Notes have not been, are not required to be, and will not be registered with the SEC pursuant to the Securities Act or under the securities laws of any other jurisdiction. The Notes are exempt from registration under the Securities Act by virtue of an exemption pursuant to Section 3(a)(2) thereof.

Selling Restrictions $\qquad$ We anticipate that the Notes will be offered and sold only to institutional investors that are "accredited investors" within the meaning of Rule 501(a)(1), (2), (3) or (7) of Regulation D under the Securities Act and each beneficial owner of a Note will be required to hold a beneficial interest in a $\$ 100,000$ principal amount or any integral multiple of $\$ 1,000$ in excess thereof at all times.

United States Federal Income Tax Considerations $\qquad$
For a discussion of material United States federal income tax considerations in connection with purchasing, owning, and disposing of the Notes, see "Material United States Federal Income Tax Considerations."

Governing Law $\qquad$ The Notes and the Paying Agency Agreement will be governed by the laws of the State of New York.

Risk Factors $\qquad$ An investment in the Notes involves a high degree of risk. See the section entitled "Risk Factors" beginning on page 9 of this offering circular and "Item IA. Risk Factors" in our Annual Report on Form 10-K for the fiscal year ended December 31, 2020, our Quarterly Reports on Form 10-Q and other documents that we file with the FDIC that are incorporated by reference into this offering circular.

Book-Running Manager $\qquad$ Piper Sandler \& Co.

Co-Manager $\qquad$ Crews \& Associates, Inc.

## SELECTED FINANCIAL INFORMATION

The following table presents selected historical consolidated financial and other data for the Bank as of the dates and for the periods indicated. The selected historical consolidated statements of income data for each of the years ended December 31, 2020, 2019, and 2018 and the selected historical consolidated balance sheets data as of December 31, 2020 and 2019 are derived from our audited consolidated financial statements, which are incorporated by reference into this offering circular. The consolidated selected historical statements of income data for the years ended December 31, 2017 and 2016 and the selected historical consolidated balance sheet data as of December 31, 2018, 2017, and 2016 are derived from our audited consolidated financial statements that are not incorporated by reference into this offering circular.

The financial statements as of and for the years ended December 31, 2016 through December 31, 2020 have been audited by PricewaterhouseCoopers LLP, which is an independent registered public accounting firm. The information presented under the captions "Performance Ratios," "Asset Quality Ratios" and "Capital Ratios" is unaudited.

The selected financial information presented below as of and for the six months ended June 30, 2021 and 2020 is derived from our unaudited interim consolidated financial statements, which are incorporated by reference into this offering circular. Results from past periods are not necessarily indicative of results that may be expected for any future period.

You should read these tables together with the historical consolidated financial information contained in our consolidated financial statements and related notes, as well as "Management's Discussion and Analysis of Financial Condition and Results of Operations," included in our Annual Report on Form 10-K for the year ended December 31, 2020, and our Quarterly Report on Form 10-Q for the quarter ended June 30, 2021, which have been filed with the FDIC and are incorporated by reference into this offering circular.


| percentage of ${ }^{(5)}$ : |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total loans | 1.36\% | 1.59\% | 1.54\% | 0.62\% | 0.60\% | 0.59\% | 0.53\% |
| Nonperforming loans | 432\% | 475\% | 415\% | 231\% | 165\% | 233\% | 193\% |
| Capital ratios: |  |  |  |  |  |  |  |
| Common equity tier 1 | 14.51\% | 12.69\% | 13.36\% | 13.76\% | 12.56\% | 11.17\% | 9.99\% |
| Tier 1 risk-based capital | 14.51\% | 12.69\% | 13.36\% | 13.76\% | 12.56\% | 11.17\% | 9.99\% |
| Total risk-based capital | 16.84\% | 15.16\% | 15.84\% | 15.57\% | 14.37\% | 12.94\% | 11.99\% |
| Tier 1 leverage | 14.49\% | 13.56\% | 13.70\% | 15.36\% | 14.25\% | 13.83\% | 11.99\% |

(1) The calculations of tangible book value per common share and return on average tangible common stockholders' equity and the reconciliations to accounting principles generally accepted in the United States ("GAAP") are included below.
(2) Ratios for interim periods annualized based on actual days.
(3) Excludes purchased loans and net charge-offs related to such loans
(4) Excludes purchased loans, except for their inclusion in total assets.
(5) Excludes reserve for losses on unfunded loan commitments.

## Reconciliation of Non-GAAP Measures

We use certain non-GAAP financial measures, specifically tangible common stockholders' equity, tangible book value per common share and return on average tangible common stockholders' equity as important measures of the strength of our capital and our ability to generate earnings on tangible common equity invested by our shareholders. We believe presentation of these non-GAAP financial measures provides useful supplemental information that contributes to a proper understanding of our financial results and capital levels. These non-GAAP disclosures should not be viewed as a substitute for financial results determined in accordance with GAAP, nor are they necessarily comparable to non-GAAP performance measures that may be presented by other companies. Reconciliations of these non-GAAP financial measures to the most directly comparable GAAP financial measures are included in the following tables.

Calculation of Total Tangible Common Stockholders' Equity and Tangible Book Value per Common Share

|  | Six Months Ended June 30, |  | Year Ended December 31, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2021 | 2020 | 2020 | 2019 | 2018 | 2017 | 2016 |
|  | (In thousands, except per share amounts) |  |  |  |  |  |  |
| Total common stockholders' equity before noncontrolling interest | \$4,501,676 | \$4,110,666 | \$4,272,271 | \$4,150,351 | \$3,770,330 | \$3,460,728 | \$2,791,607 |
| Less intangible assets: Goodwill | $(660,789)$ | $(660,789)$ | $(660,789)$ | $(660,789)$ | $(660,789)$ | $(660,789)$ | $(660,119)$ |
| Core deposit and other intangibles, net of accumulated amortization | $(11,336)$ | $(18,377)$ | $(14,669)$ | $(23,753)$ | $(35,672)$ | $(48,251)$ | $(60,831)$ |
| Total intangibles | $(672,125)$ | $(679,166)$ | $(675,458)$ | $(684,542)$ | $(696,461)$ | $(709,040)$ | $(720,950)$ |
| Total tangible common stockholders' equity | \$3,829,551 | \$3,431,500 | \$3,596,813 | \$3,465,809 | \$3,073,869 | \$2,751,688 | \$2,070,657 |
| Shares of common stock outstanding | 129,720 | 129,350 | 129,350 | 128,951 | 128,611 | 128,288 | 121,268 |
| Book value per common share | \$34.70 | \$31.78 | \$33.03 | \$32.19 | \$29.32 | \$26.98 | \$23.02 |
| Tangible book value per common share | \$29.52 | \$26.53 | \$27.81 | \$26.88 | \$23.90 | \$21.45 | \$17.08 |

## Calculation of Average Tangible Common Stockholders' Equity and Return on Average Tangible Common Stockholders' Equity

|  | Six Months Ended June 30, |  | Year Ended December 31, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2021 | 2020 | 2020 | 2019 | 2018 | 2017 | 2016 |
|  | (Dollars in thousands) |  |  |  |  |  |  |
| Net income available to common stockholders | \$298,950 | \$62,132 | \$291,898 | \$425,906 | \$417,106 | \$421,891 | \$269,979 |
| Average common stockholders' equity before noncontrolling interest | \$4,365,454 | \$4,114,035 | \$4,149,123 | \$3,971,952 | \$3,598,628 | \$3,127,576 | \$2,068,328 |
| Less intangible assets: Goodwill | $(660,789)$ | $(660,789)$ | $(660,789)$ | $(660,789)$ | $(660,789)$ | $(660,632)$ | $(363,324)$ |
| Core deposit and other intangibles, net of accumulated amortization | $(12,997)$ | $(20,987)$ | $(18,741)$ | $(29,784)$ | $(42,315)$ | $(54,702)$ $(715,334)$ | $(43,623)$ |
| Total average intangibles | $(673,786)$ | $(681,776)$ | $(679,530)$ | $(690,573)$ | $(703,104)$ | $(715,334)$ | $(406,947)$ |
| Average tangible common stockholders' equity | \$3,691,668 | \$3,432,259 | \$3,469,593 | \$3,281,379 | \$2,895,524 | \$2,412,242 | \$1,661,381 |
| Return on average common stockholders' equity ${ }^{(1)}$ | 13.81\% | 3.04\% | 7.04\% | 10.72\% | 11.59\% | 13.49\% | 13.05\% |
| Return on average tangible common stockholders' equity ${ }^{(1)}$ | 16.33\% | 3.64\% | 8.41\% | 12.98\% | 14.41\% | 17.49\% | 16.25\% |

(1) Ratios for interim periods annualized based on actual days.

## RISK FACTORS

An investment in the Notes involves a high degree of risk. There are risks, many beyond our control, that could cause our financial condition, liquidity or results of operations to differ materially from management's expectations. You should carefully consider the risks described below and the risk factors concerning our business included in our Annual Report on Form 10-K for the fiscal year ended December 31, 2020, as updated by our Quarterly Reports on Form 10-Q, and other FDIC filings, as well as the other information included in and incorporated by reference into this offering circular, before making an investment decision. Our assets, business, cash flows, condition (financial or otherwise), liquidity, prospects, results of operations, and/or the price or liquidity of the Notes could be materially adversely affected by any of these risks. The risks and uncertainties we describe herein are not the only risks we face. Additional risks and uncertainties not presently known to us or that we currently deem immaterial may also adversely affect our assets, business, cash flows, condition (financial or otherwise), liquidity, prospects, results of operations and/or the price or liquidity of the Notes.

Further, to the extent that any of the information contained herein constitutes forward-looking statements, the risk factors below and in the documents incorporated by reference also are cautionary statements identifying important factors that could cause actual results to differ materially from those expressed in any such forwardlooking statements. See "Cautionary Note Regarding Forward-Looking Statements."

## The Notes will be unsecured and subordinated to our existing and future senior indebtedness (including our deposits and claims of general creditors), and we may be precluded from making payments on the Notes in certain circumstances.

The Notes will be our unsecured, subordinated obligations, and, consequently, will rank junior in right of payment to all of our secured and unsecured senior indebtedness, including our deposits and claims of general creditors, now existing or that we incur in the future, as described under "Description of the Notes-Ranking; Subordination," and any other obligations that are subject to any priority or preferences under applicable law. As a result, if we become subject to any receivership, conservatorship, insolvency or similar proceeding, or in the case of any liquidation or other winding-up of or relating to us, to the extent applicable, all holders of senior indebtedness and any other obligations that are subject to any priority or preferences under applicable law will be entitled to receive payment in full of all amounts due or to become due before the holders of the Notes will be entitled to receive any payment of principal of or interest on the Notes. In addition, in the event of and during the continuation of any default in the payment of principal of or interest on any senior indebtedness beyond any applicable grace period, or in the event that any event of default with respect to any senior indebtedness permits the acceleration of the maturity of such senior indebtedness, or if any judicial proceeding is pending with respect to the default in payment or event of default of such senior indebtedness, no payment on the principal of or interest on the Notes will be made unless and until the event of default with respect to such senior indebtedness has been cured or waived and the acceleration rescinded or annulled.

In addition to the Notes, as of June 30, 2021, on a consolidated basis, our outstanding indebtedness and other liabilities totaled approximately $\$ 22.1$ billion, which included approximately $\$ 20.7$ billion of deposit liabilities, $\$ 225$ million of Outstanding Subordinated Notes, with a carrying value of $\$ 224.2$ million, that were redeemed on July 1, 2021, and $\$ 851.4$ million of other liabilities that rank structurally senior to the Notes. The Notes and Paying Agency Agreement will not limit the amount of additional indebtedness or other liabilities, including senior indebtedness, that we may incur. Accordingly, in the future, we may incur other indebtedness, which may be substantial in amount, including senior indebtedness, indebtedness ranking equally with the Notes and indebtedness ranking effectively senior to the Notes, as applicable. Any additional indebtedness and liabilities that we may incur in the future may adversely affect our ability to pay our obligations on the Notes. The Notes rank equally with any future subordinated indebtedness we may offer from time to time that does not, by its terms, rank junior to the Notes.

As a consequence of the subordination of the Notes to our existing and future senior indebtedness and any other obligations that are subject to any priority or preferences under applicable law, an investor in the Notes may lose all or some of its investment if we become subject to any receivership, conservatorship, insolvency or similar proceeding, or in the case of any liquidation or other winding-up of or relating to us, to the extent applicable. In such an event, our assets would be available to pay the principal of, and any accrued and unpaid interest on, the Notes
only after all senior indebtedness and other obligations that are subject to any priority or preferences under applicable law have been paid in full. In such an event, any other general, unsecured obligations that do not constitute senior indebtedness, depending upon their respective priority or preferences, will share pro rata in our remaining assets after we have paid in full all senior indebtedness and other obligations that are subject to any priority or preferences under applicable law.

## The Notes are not savings accounts or deposits, and are not insured or guaranteed by the FDIC or any other governmental agency or instrumentality.

The Notes are not savings accounts or deposits and are not insured or guaranteed by the FDIC or any other government agency or instrumentality. An investment in the Notes has risks, and you may lose your entire investment. The Federal Deposit Insurance Act (the "FDIA") provides that, in the event of the receivership or other resolution of an insured depository institution, the claims of its insured and uninsured depositors (including claims by the FDIC as subrogee of insured depositors) and certain claims for administrative expenses of the FDIC as receiver are entitled to priority over other general unsecured claims against such an institution. As a result, in the event of our liquidation or other resolution, claims of our general unsecured creditors (including holders of the Notes) would be subordinated to claims of a receiver for administrative expenses and claims of holders of insured and uninsured deposit liabilities (including the FDIC, as the subrogee of such holders). In any of the foregoing events, we may not have sufficient assets to pay amounts due on the Notes. Consequently, if holders of the Notes receive any payments, they may receive less, ratably, than holders of secured debt and depositors.

## The Notes are our exclusive obligations and not those of our subsidiaries or affiliates.

The Notes will be our exclusive obligations and will be neither obligations of nor guaranteed by any of our subsidiaries or affiliates. Any right we have to receive assets of any of our subsidiaries or affiliates upon their liquidation or reorganization and the resulting right of the holders of the Notes to participate in those assets are effectively subordinated to the claims of that subsidiary's or affiliate's creditors, including trade creditors, except to the extent that we are recognized as a creditor of the subsidiary or affiliate, in which case our claims would be subordinated to any security interests in the assets of the subsidiary or affiliate granted to another creditor (to the extent of the value of the assets securing such claims) and any obligations of the subsidiary or affiliate senior to the obligations of the subsidiary or affiliate held by us.

## We have the ability to issue additional Notes or incur additional debt under the terms of the Notes or otherwise, and the limited covenants related to the Notes do not restrict our ability to do so.

The covenants in the Notes are limited. The terms of the Notes do not limit our ability to issue additional Notes or to incur additional debt, including senior indebtedness and other indebtedness of any type. Our incurrence of additional debt or liabilities may adversely affect our ability to pay our obligations on the Notes, the credit ratings on the Notes, and the liquidity and market values of the Notes. The Notes contain no restrictions on granting security interests or liens on our assets or issuing or repurchasing our other securities. As a result, the Notes generally do not protect you in the event of an adverse change in our financial condition or results of operations. In addition, we are not required to maintain any financial ratios or specific levels of capital and surplus or liquidity in connection with the Notes. The Notes do not contain any provision that would provide protection to their holders against a decline in credit quality resulting from a merger, takeover, recapitalization, or similar restructuring of us or our affiliates or significant sales of our capital stock by the holders of such stock or any other event involving us or our affiliates that may adversely affect our credit quality.

## The FDIC has broad power to override acceleration rights of the holders in a conservatorship or receivership.

Although the Notes permit holders to accelerate the Notes upon certain events involving a receivership, conservatorship, insolvency, liquidation or similar proceeding, the FDIC would act as conservator or receiver under the FDIA in any such situation and would have broad powers with respect to contracts, including the Notes, in spite of any acceleration provision. Notwithstanding any provisions of the Notes, the FDIC as receiver or conservator would have the right to transfer or direct the transfer of the obligations of the Notes to any bank or bank holding company, and such assuming institution would expressly assume the obligation of the due and punctual payment of the unpaid principal, interest or premium, if any, on the Notes and the due and punctual performance of all
covenants and conditions. Any such transfer and assumption would supersede and void any event of default, acceleration or subordination which may have previously occurred, or which may occur due or related to such transaction, plan, transfer or assumption, pursuant to the provisions of the Notes; except that any interest and principal previously due, other than by reason of acceleration, and not paid shall, in the absence of a contrary agreement by the holder of the Notes, be deemed to be immediately due and payable as of the date of such transfer and assumption, together with the interest from its original due date at the applicable rate specified in the Notes.

## The Notes will not be issued pursuant to an indenture and each holder must act independently.

We are not required to qualify an indenture under the Trust Indenture Act of 1939, as amended, in connection with the Notes and have not entered (and will not enter) into any trust indenture governing the Notes. The Notes will be subject to the Paying Agency Agreement. The Paying Agent is not a fiduciary for the holders of the Notes and is not required to enforce the rights of the holders of the Notes, including the rights to receive principal and interest. See "Description of the Notes-Payment and the Paying Agent." In addition, as DTC or its nominee will be the registered holder of all Notes, DTC or its nominee will be the only entity that can enforce the obligations under the Notes, respond to requests for consents, waivers or amendments, and exercise other rights of holders of Notes. Therefore, a beneficial owner of Notes generally must rely on the procedures of DTC and of those other parties through whom such owner's interest in the Notes is held to exercise any rights of a holder of the Notes. Each holder will be responsible for acting independently with respect to certain matters affecting such holder's interest in the Notes, including enforcing the agreements or covenants contained therein, responding to any requests for consents, waivers or amendments, giving written notice of default in performance of any agreements or covenants contained therein or accelerating the maturity of the Notes upon the occurrence of an Event of Default. If the purchaser of any Notes is a depository institution, our obligations under the Notes to that depository institution will be subject to a specific waiver of the right of offset by that depository institution.

## We may not be able to generate sufficient cash to service all of our debt, including the Notes.

Our ability to make scheduled payments of principal and interest, or to satisfy our obligations in respect of our debt or to refinance our debt, will depend on our future performance. Prevailing economic conditions (including interest rates), regulatory constraints, required capital levels, and financial, business, and other factors, many of which are beyond our control, will also affect our ability to meet these needs. We may not be able to generate sufficient cash flows from operations, or we may be unable to obtain future borrowings in an amount sufficient to enable us to pay our debt, or to fund our other liquidity needs. We may need to refinance all or a portion of our debt on or before maturity. We may not be able to refinance any of our debt when needed (including, without limitation, upon commencement of the floating rate period) on commercially reasonable terms or at all.

## Changes in law may affect the value of the Notes.

The terms and conditions of the Notes are based on the laws of the State of New York and all applicable U.S. federal laws and regulations. No assurance can be given as to the impact of any possible judicial decision or change to the laws of the State of New York or of the United States or administrative practice after the date of this offering circular.

## The Notes may not be a suitable investment for all investors.

Each potential investor in the Notes must determine the suitability of that investment in light of its own circumstances. In particular, each potential investor should:

- Have sufficient knowledge and appropriate analytical tools to make a meaningful evaluation of the Notes, the merits and risks of investing in the Notes and the information contained in this offering circular;
- Have access to, and knowledge of, appropriate analytical tools to evaluate, in the context of its particular financial situation, an investment in the Notes and the impact the Notes will have on its overall investment portfolio; and
- Have sufficient financial resources and liquidity to bear all of the risks of an investment in the Notes, including the potential loss of some or all of the principal amount.


## You may be unable to sell the Notes because there is no public trading market for the Notes.

The Notes are a new issue of securities with no established trading market. We do not intend to apply for listing of the Notes on any securities exchange or automated quotation system. Consequently, the Notes will be relatively illiquid and you may be unable to sell your Notes. Although the initial purchasers have advised us that, following completion of the offering of the Notes, the initial purchasers currently intend to make a secondary market in the Notes, the initial purchasers are not obligated to do so and may discontinue any market-making activities at any time without notice. Accordingly, a trading market for the Notes may not develop or any such market may not have sufficient liquidity.

## If a trading market for the Notes develops, changes in the debt markets, among others, could adversely affect your ability to liquidate your investment in the Notes and the market price of the Notes.

Many factors could affect the trading market (if any) for, and the trading value of, the Notes. These factors include: the method of calculating the principal, interest, or other amounts payable, if any, on the Notes; the time remaining to the maturity of the Notes; the ranking of the Notes; the redemption features of the Notes; the outstanding amount of subordinated notes with terms identical to the Notes offered hereby; the prevailing interest rates being paid by other companies similar to us; changes in U.S. interest rates; whether the ratings on the Notes or us provided by any rating agency have changed; our financial condition, financial performance, and future prospects; the level, direction, and volatility of market interest rates generally; general economic conditions of the capital markets in the United States; and geopolitical conditions and other financial, political, regulatory, and judicial events that affect the capital markets generally. The condition of the financial markets and prevailing interest rates have fluctuated significantly in the past and are likely to fluctuate in the future. Such fluctuations could adversely affect the trading market (if any) for, and the market price of, the Notes.

## The price at which you may be able to sell your Notes, if at all, prior to maturity will depend on a number of

 factors and may be substantially less than the amount you originally invest.We believe that the value of the Notes in any secondary market will be affected by the supply and demand of the Notes, the interest rate and a number of other factors. If the market value of the Notes declines significantly, you may be unable to sell your Notes prior to maturity at or above your purchase price, if at all. Some of these factors are interrelated in complex ways. As a result, the effect of any one factor may be offset or magnified by the effect of another factor. Some, but certainly not all, of the factors that could negatively affect the market value of the Notes include:

- Increase in United States interest rates;
- Actual or anticipated adverse changes in our credit ratings, financial condition or results;
- Variations in our quarterly operating results or failure to meet the market's earnings expectations;
- Adverse market reactions to any debt we may incur or securities we may issue in the future;
- Changes in financial markets or the economy in the United States;
- Changes or proposed changes in laws or regulations affecting our business;
- The aggregate amount outstanding of the Notes;
- Any redemption or repayment features of the Notes;
- The issuance of additional debt securities by us; and
- Actual or potential litigation or governmental investigations involving us.

Holders of the Notes will have limited rights, including limited rights of acceleration, if there is an event of default, and no rights of acceleration if there is a payment failure.

Payment of principal on the Notes may be accelerated only in the case of certain limited events involving a
receivership, conservatorship, insolvency, liquidation or similar proceeding. There is no automatic acceleration, or right of acceleration, in the case of our failure to pay principal of or interest on the Notes when due and payable, or in the performance of any of our other obligations under the Notes.

## Because the Notes may be redeemed at our option under certain circumstances prior to their maturity, you may be subject to reinvestment risk.

Subject to the prior approval of the FDIC and the ASBD, to the extent that such approval is then required, we may redeem all or a portion of the Notes on , 2026, and on any quarterly interest payment date thereafter prior to their stated maturity date. In addition, at any time at which any Notes remain outstanding, subject to the prior approval of the FDIC and the ASBD, to the extent that such approval is then required, we may redeem the Notes in whole but not in part within 90 days following the occurrence of (i) a Tax Event, (ii) a Tier 2 Capital Event or (iii) an Investment Company Event (each as defined under "Description of the Notes-Redemption-Redemption Upon Special Events"). In the event that we redeem the Notes, holders of the Notes will receive only the principal amount of the Notes plus any accrued and unpaid interest to, but excluding, such redemption date. If any redemption occurs, holders of the Notes will not have the opportunity to continue to accrue and be paid interest to the stated maturity date. Any such redemption may have the effect of reducing the income or return that you may receive on an investment in the Notes by reducing the term of the investment. If this occurs, you may not be able to reinvest the proceeds at an interest rate comparable to the rate paid on the Notes. See "Description of the Notes-Redemption."

## The amount of interest payable on the Notes will vary after , 2026.

During the fixed rate period, the Notes will bear interest at an initial fixed rate of $\%$ per annum. Thereafter, the Notes will bear interest at a floating rate equal to the Benchmark rate (which is expected to be ThreeMonth Term SOFR) plus basis points, subject to the provisions under "Description of the Notes - Interest." The per annum interest rate that is determined at the Reference Time for each interest period will apply to the entire quarterly interest period following such determination date even if the Benchmark rate increases during that period.

Floating rate notes bear additional significant risks not associated with fixed rate debt securities. These risks include fluctuation of the interest rates and the possibility that you will receive an amount of interest that is lower than expected. We have no control over a number of matters, including, without limitation, economic, financial, and political events, that are important in determining the existence, magnitude, and longevity of market volatility and other risks and their impact on the value of, or payments made on, the Notes. While interest rates have remained low in recent years, that trend may not continue and rates may be more volatile in the future.

## Our published credit ratings may not reflect all risks of an investment in the Notes, and changes in our published credit ratings may adversely affect your investment in the Notes.

The published credit ratings of us or our indebtedness are an assessment by rating agencies of our ability to pay our debts when due. These ratings are not recommendations to purchase, hold, or sell the Notes, inasmuch as the ratings do not comment as to market price or suitability for a particular investor, are limited in scope, and do not address all material risks relating to an investment in the Notes, but rather reflect only the view of each rating agency at the time the rating is issued. The published credit ratings assigned to the Notes may not reflect the potential impact of all risks related to structure and other factors on any trading market for, or trading value of, the Notes. In addition, any real or anticipated changes in our published credit ratings will generally affect the trading market for, or the trading value of, the Notes.

Accordingly, you should consult your own financial and legal advisors as to the risks entailed in an investment in the Notes and the suitability of investing in the Notes in light of your particular circumstances.

## Our management has broad discretion over the use of proceeds from this offering.

Our management has significant flexibility in applying the proceeds that we receive from this offering. Although we have indicated our intent to use the proceeds from this offering for general corporate purposes, which may include, among other things, financing organic growth or strategic acquisitions, repurchases of shares of our common stock, supporting our regulatory capital levels, and ongoing working capital needs, our management retains
significant discretion with respect to the use of proceeds. The proceeds of this offering may be used in a manner which does not generate a favorable return for us. We may use the proceeds to fund future acquisitions of other businesses and there can be no assurances that any business we acquire would be successfully integrated into our operations or otherwise perform as expected.

## You should not rely on indicative or historical data concerning SOFR.

The interest rate during the floating rate period will be determined using Three-Month Term SOFR (unless a Benchmark Transition Event and its related Benchmark Replacement Date occur with respect to Three-Month Term SOFR, in which case the rate of interest will be based on the next-available Benchmark Replacement, which is Compounded SOFR) (each as defined in "Description of the Notes-Interest" or "Description of the Notes-Effect of Benchmark Transition Event").

SOFR is published by the Federal Reserve Bank of New York ("FRBNY") and is intended to be a broad measure of the cost of borrowing cash overnight collateralized by U.S. Treasury securities. FRBNY reports that SOFR includes all trades in the Broad General Collateral Rate, plus bilateral U.S. Treasury repurchase agreement ("repo") transactions cleared through the delivery-versus-payment service offered by the Fixed Income Clearing Corporation (the "FICC"), a subsidiary of The Depository Trust \& Clearing Corporation ("DTCC"). SOFR is filtered by FRBNY to remove a portion of the foregoing transactions considered to be "specials." According to FRBNY, "specials" are repos for specific-issue collateral which take place at cash-lending rates below those for general collateral repos because cash providers are willing to accept a lesser return on their cash in order to obtain a particular security.

FRBNY reports that SOFR is calculated as a volume-weighted median of transaction-level tri-party repo data collected from The Bank of New York Mellon, which currently acts as the clearing bank for the tri-party repo market, as well as general collateral finance repo transaction data and data on bilateral U.S. Treasury repo transactions cleared through the FICC's delivery-versus-payment service. FRBNY states that it obtains information from DTCC Solutions LLC, an affiliate of DTCC.

FRBNY currently publishes SOFR daily on its website at https://apps.newyorkfed.org/markets/autorates/sofr. FRBNY states on its publication page for SOFR that use of SOFR is subject to important disclaimers, limitations and indemnification obligations, including that FRBNY may alter the methods of calculation, publication schedule, rate revision practices or availability of SOFR at any time without notice. The foregoing Internet website is an inactive textual reference only, meaning that the information contained on the website is not part of this offering circular or incorporated by reference herein.

FRBNY started publishing SOFR in April 2018. FRBNY has also started publishing historical indicative SOFRs dating back to 2014, although this historical indicative data inherently involves assumptions, estimates and approximations. Investors should not rely on such historical indicative data or on any historical changes or trends in SOFR as an indicator of the future performance of SOFR. Since the initial publication of SOFR, daily changes in the rate have, on occasion, been more volatile than daily changes in comparable benchmark or market rates, and SOFR over time may bear little or no relation to the historical actual or historical indicative data. In addition, the return on and value of the Notes may fluctuate more than floating rate securities that are linked to less volatile rates.

## SOFR differs fundamentally from, and may not be a comparable substitute for, U.S. dollar LIBOR.

On July 29, 2021, the Alternative Reference Rates Committee ("ARRC") convened by the Federal Reserve and FRBNY formally recommended SOFR as its preferred alternative to LIBOR for U.S. dollar obligations. However, because SOFR is a broad U.S. Treasury repo financing rate that represents secured overnight funding transactions, it differs fundamentally from LIBOR. For example, SOFR is a secured overnight rate, while LIBOR is an unsecured rate that represents interbank funding. In addition, because SOFR is a transaction-based rate, it is backward-looking, whereas LIBOR is forward-looking. Because of these and other differences, there is no assurance that SOFR will perform in the same way as LIBOR would have performed at any time, and there is no guarantee that it is a comparable substitute for LIBOR.

Any failure of SOFR to gain market acceptance could adversely affect holders of the Notes.

SOFR may fail to gain market acceptance. SOFR was developed for use in certain U.S. dollar derivatives and other financial contracts as an alternative to LIBOR in part because it is considered to be a good representation of general funding conditions in the overnight U.S. Treasury repo market. However, as a rate based on transactions secured by U.S. Treasury securities, it does not measure bank-specific credit risk and, as a result, is less likely to correlate with the unsecured short-term funding costs of banks. This may mean that market participants would not consider SOFR to be a comparable substitute or successor for all of the purposes for which LIBOR historically has been used (including, without limitation, as a representation of the unsecured short-term funding costs of banks), which may, in turn, lessen its market acceptance. Any failure of SOFR to gain market acceptance could adversely affect the yield on, value of, and market for the Notes.

## Changes in SOFR could adversely affect holders of the Notes.

Because SOFR is published by FRBNY based on data received from other sources, we have no control over its determination, calculation, or publication. There is no assurance that SOFR will not be discontinued or fundamentally altered in a manner that is materially adverse to the interests of investors in the Notes. If the manner in which SOFR is calculated is changed, that change may result in a reduction in the amount of interest that accrues on the Notes during the floating rate period, which may adversely affect the trading prices of the Notes. Further, if the Benchmark rates on the Notes during the floating rate period and on any determination date declines to zero or becomes negative, the Benchmark rate will be deemed to equal zero. In addition, once the Benchmark rate for the Notes for each interest period during the floating rate period is determined by the calculation agent on the determination date, interest on the Notes shall accrue at such Benchmark rate for the applicable interest period and will not be subject to change during such interest period. There is no assurance that changes in SOFR will not have a material adverse effect on the yield on, value of, and market for the Notes.

## The interest rate for the Notes during the applicable floating rate period may be determined based on a rate other than Three-Month Term SOFR.

Under the terms of the Notes, the interest rate on the Notes for each interest period during the applicable floating rate period will be based on Three-Month Term SOFR, a forward-looking term rate for a tenor of three months that will be based on SOFR. On July 29, 2021, the ARRC formally recommended SOFR as its preferred alternative to LIBOR for U.S. dollar obligations and formally recommended the use of the CME Group's computation of forward-looking SOFR term rates. Uncertainty surrounding the development of forward-looking term rates based on SOFR could have a material adverse effect on the return on, value of, and market for the Notes. If, at or before the commencement of the applicable floating rate period for the Notes, a Benchmark Transition Event (as defined in "Description of the Notes- Effect of Benchmark Transition Event") occurs, including a determination by us that the use of a forward-looking rate for a tenor of three months based on SOFR is not administratively feasible, then the next-available Benchmark Replacement under the benchmark transition provisions will be used to determine the interest rate on the Notes during the applicable floating rate period (unless a Benchmark Transition Event and its related Benchmark Replacement Date occur with respect to that next-available Benchmark Replacement).

Under the terms of the Notes, we are expressly authorized to make determinations, decisions, or elections with respect to technical, administrative, or operational matters that we decide are appropriate to reflect the use of Three-Month Term SOFR as the interest rate basis for the Notes, which are defined in the terms of the notes (and described in "Description of the Notes-Interest") as "Three-Month Term SOFR Conventions." Accordingly, we will need to determine and instruct the calculation agent concerning the manner and timing for its determination of the applicable Three-Month Term SOFR during the applicable floating rate period. Our determination and implementation of any Three-Month Term SOFR Conventions could result in adverse consequences to the amount of interest that accrues on the Notes during the applicable floating rate period, which could adversely affect the return on, value of, and market for the Notes.

## A change in the Benchmark may be treated as a significant modification of the Notes for tax purposes, which could result in taxable gain or loss to holders.

If a term of the Notes, such as the interest rate, is altered and the degree to which the Notes are altered is economically significant, the Notes may be treated as exchanged for the modified Notes for federal tax purposes. A
deemed exchange of the Notes could result in gain or loss to the holders. Thus, if the Benchmark is replaced with a rate other than the Three-Month Term SOFR, such replacement could adversely affect the holders of the Notes.

## The implementation of Benchmark Replacement Conforming Changes, including the application of a Benchmark Replacement, could adversely affect holders of the Notes.

Under the benchmark transition provisions of the Notes, if Three-Month Term SOFR has been discontinued or if a particular Benchmark Replacement or Benchmark Replacement Adjustment cannot be determined, then the next-available Benchmark Replacement or Benchmark Replacement Adjustment will apply. These replacement rates and adjustments may be selected or formulated by: (i) the Relevant Governmental Body (such as the ARRC); (ii) ISDA; or (iii) in certain circumstances, us. In addition, the benchmark transition provisions expressly authorize us to make certain changes, which are defined in the terms of the Notes (and described in "Description of the NotesEffect of Benchmark Transition Event") as "Benchmark Replacement Conforming Changes," with respect to, among other things, the determination of interest periods, and the timing and frequency of determining rates and making payments of interest. The Benchmark Replacement may not be the economic equivalent of Three-Month Term SOFR and the application of a Benchmark Replacement and Benchmark Replacement Adjustment, and any implementation of Benchmark Replacement Conforming Changes, could result in adverse consequences to the amount of interest that accrues on the Notes during any interest period during the floating rate period, which could adversely affect the yield on, value of, and market for the Notes. Further, there is no assurance that the characteristics of any Benchmark Replacement will be similar to the then-current Benchmark rate that it is replacing or that any Benchmark Replacement will produce the economic equivalent of the then-current Benchmark rate that it is replacing.

Also, since SOFR is a relatively new market index, SOFR-linked debt securities likely will have no established trading market when issued, and an established trading market may never develop or be sustained and, even if a trading market does develop, it may not be very liquid. Market terms for debt securities indexed to SOFR, such as the spread over the index reflected in interest rate provisions, may evolve over time, and trading prices of the Notes may be lower than those of later-issued SOFR-linked debt securities as a result. Similarly, if SOFR does not prove to be widely used in securities similar to the Notes, the trading price of the Notes may be lower than those of debt securities linked to such rates that are more widely used. Debt securities indexed to SOFR (as the Notes are expected to be) may not be able to be sold at all or may not be able to be sold at prices that will provide a yield comparable to similar investments that have a developed secondary market, and may consequently suffer from increased pricing volatility and market risk.

## We could have authority to make determinations and elections that could affect the return on, value of, and market for the Notes.

We will act as the initial calculation agent, and we cannot assure you that we will appoint an independent third-party calculation agent at any time. Any exercise of discretion by us under the terms of the Notes, including, without limitation, any discretion exercised by us or by an affiliate acting as calculation agent, could present a conflict of interest. In making the required determinations, decisions, and elections, we or an affiliate of ours acting as calculation agent may have economic interests that are adverse to the interest of the holders of the Notes, and those determinations, decisions, or elections could have a material adverse effect on the yield on, value of, and market for the Notes. If an independent third-party calculation agent is appointed, then under the terms of the Notes, we may make certain determinations, decisions and elections with respect to the Benchmark rate on the Notes during the floating rate period, including, without limitation, any determination, decision, or election required to be made by the calculation agent that the calculation agent fails to make. We will make any such determination, decision or election in our sole discretion, and any such determination, decision or election that we make could affect the amount of interest that accrues on the Notes during any interest period in the floating rate period. If the calculation agent fails, when required, to make a determination that a Benchmark Transition Event and its related Benchmark Replacement Date have occurred, or fails, when required, to determine the Benchmark Replacement and Benchmark Replacement Adjustment, then we will make those determinations in our sole discretion. Furthermore, we or an affiliate of ours may assume the duties of calculation agent. All determinations, decisions, or elections by us, or by us or an affiliate acting as calculation agent, under the terms of the Notes will be conclusive and binding absent manifest error.

## USE OF PROCEEDS

We estimate that the net proceeds from this offering, after deducting underwriting discounts and estimated expenses, will be approximately $\$$ million. We intend to use the net proceeds of this offering for general corporate purposes, which may include, among other things, financing organic growth or strategic acquisitions, repurchases of shares of our common stock, supporting our regulatory capital levels, and ongoing working capital needs.

## CAPITALIZATION

The following table sets forth our capitalization, including regulatory capital ratios, on a consolidated basis, as of June 30, 2021 (i) on an actual basis, (ii) as adjusted to give effect to the redemption of $\$ 225.0$ million of our subordinated notes, with a carrying value of $\$ 224.2$ million, which were redeemed on July 1,2021 , as if such redemption had occurred at June 30, 2021, and (iii) as further adjusted to give effect to this offering, for total net proceeds of approximately $\$$ million after deducting the underwriting discount and estimated expenses.

This information should be read together with the financial and other data in this offering circular as well as the unaudited consolidated financial statements and related notes and "Management's Discussion and Analysis of Financial Conditions and Results of Operations" in our Quarterly Report on Form 10-Q for the quarter ended June 30, 2021, which is incorporated by reference into this offering circular.

## Liabilities:

Total deposits
Repurchase agreements with customers
Other borrowings
Subordinated notes offered hereby
Subordinated notes (redeemed on July 1, 2021)
Subordinated debentures
Reserve for losses on unfunded loan commitments
Accrued interest payable and other liabilities

## Total liabilities

## Stockholders' equity:

Preferred stock, $\$ 0.01$ par value per share; 100,000,000 shares authorized; no shares issued or outstanding at June 30, 2021
Common stock, $\$ 0.01$ par value per share; $300,000,000$ shares authorized; $129,720,140$ shares issued and outstanding at June 30, 2021
Additional paid-in capital
Retained earnings
Accumulated other comprehensive income
Noncontrolling interest
Total stockholders' equity
Total liabilities and stockholders' equity

## Capital Ratios

Common equity tier 1 to risk-weighted assets
Tier 1 capital to risk-weighted assets
Total capital to risk-weighted assets
Tier 1 leverage to average assets

| At June 30, 2021 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Actual |  | As adjusted as if the redemption occurred at June 30, 2021 |  | As adjusted for both the offering and redemption |  |
| (Dollars in thousands, except per share amounts) |  |  |  |  |  |
| \$ | 20,706,777 | \$ | 20,706,777 | \$ | 20,706,777 |
|  | 8,449 |  | 8,449 |  | 8,449 |
|  | 750,228 |  | 750,228 |  | 750,228 |
|  | - |  | - |  |  |
|  | 224,236 |  | - |  | - |
|  | 120,752 |  | 120,752 |  | 120,752 |
|  | 58,811 |  | 58,811 |  | 58,811 |
|  | 231,892 |  | 231,892 |  | 231,892 |
|  | 22,101,145 |  | 21,876,909 |  |  |

$\qquad$

## DESCRIPTION OF THE NOTES

We have summarized the material terms of the Notes below, but the summary does not purport to be complete and is subject to and qualified in its entirety by reference to all of the provisions of the Notes and the Paying Agency Agreement. You should read the Notes and Paying Agency Agreement because they, and not this description, define your rights as holders of the Notes.

## General

The Notes will be our unsecured and subordinated obligations and will be issued as a series of debt securities under the Paying Agency Agreement, as the same may be supplemented and amended from time to time between us and U.S. Bank National Association, as issuing and paying agent and registrar. The Notes issued by us will constitute a single series of our subordinated debt securities, initially in the aggregate principal amount of \$ million. The Paying Agency Agreement will not limit the amount of Notes that we may issue. The Notes will be issued in minimum denominations of $\$ 100,000$ or in increments of $\$ 1,000$ in excess thereof.

If not previously redeemed or accelerated, the Notes will mature on , 2031 (the "Maturity Date"). Payment of principal on the Notes may be accelerated only in the case of certain events of bankruptcy or insolvency. See "- Events of Default and Payment Failures; Waivers." On the Maturity Date, the holders of the Notes will be entitled to receive $100 \%$ of the principal amount of the Notes together with any interest then payable through the facilities of DTC or by wire transfer, subject to such terms and conditions as the Paying Agent may impose.

Beginning with the interest payment date of , 2026, and on any interest payment date thereafter, we may, at our option, subject to obtaining the prior approval of the FDIC and the ASBD to the extent then required, redeem the Notes, in whole or in part, at a price equal to $100 \%$ of the principal amount of the Notes to be redeemed plus any accrued and unpaid interest to, but excluding, the redemption date. The Notes may also be redeemed, in whole and not in part, at any time in the event certain events occur. See "-Redemption."

Except as described below, the Notes will be issued only in book-entry form. The Notes will initially be represented by one or more global certificates deposited with or on behalf of DTC, or a nominee of DTC, as depositary, and registered in the name of Cede \& Co. or other nominee of DTC.

The Notes are not being registered with the SEC, the FDIC or the ASBD. The Notes are being offered in accordance with an exemption from registration under Section 3(a)(2) of the Securities Act. The Paying Agency Agreement is not required to be, and will not be, qualified under the Trust Indenture Act of 1939, as amended.

Because the Notes will not be issued pursuant to an indenture, no trustee will act on behalf of holders in relation to the Notes. Each holder will be responsible for acting independently with respect to certain matters affecting such holder's Note, including enforcing the agreements or covenants contained therein, responding to any requests for consents, waivers or amendments or accelerating the maturity of such holder's Note upon the occurrence of an Event of Default (as defined below). If the holder of any Notes is a depository institution, our obligations under the Notes to that depository institution will be subject to a specific waiver of the right of offset by that depository institution.

The Notes are our obligations solely and are neither obligations of, nor are they guaranteed by, any of our subsidiaries or affiliates. The Notes are not secured by any of our assets. No recourse shall be had for the payment of principal of or interest on any Note, for any claim based thereon, or otherwise in respect thereof, against any shareholder, employee, agent, officer or director, as such, past, present or future, of ours or any successor entity. Neither the Notes nor the Paying Agency Agreement contain any covenants or restrictions restricting the incurrence of debt, deposits or other liabilities by us or our subsidiaries or affiliates or restrictions on the paying of dividends, selling assets, making investments or issuing or repurchasing other securities and do not contain any provision that would provide protection to the holders of the Notes against a sudden and dramatic decline in credit quality resulting from a merger, takeover, recapitalization or similar restructuring or any other event involving us or our subsidiaries or affiliates that may adversely affect our or our subsidiaries' or affiliates' credit quality.

There is no sinking fund for the Notes. The Notes are not convertible into, or exchangeable for, equity securities, or other securities or assets of ours or our subsidiaries or affiliates. The Notes are not savings accounts or deposits. The Notes are not insured or guaranteed by the FDIC or any other governmental agency or public or private insurer, and are subject to investment risks, including the possible loss of the entire amount of your investment.

A copy of the Paying Agency Agreement and the form of Notes will be available for inspection by owners of beneficial interests in the Notes at the offices of the Paying Agent located at U.S. Bank National Association, 1349 W Peachtree St NW, Ste 1050, Atlanta, GA, 30309.

## Interest

From and including the date of original issuance to, but excluding, , 2026 or the date of earlier redemption (the "fixed rate period"), the Notes will bear interest at an annual fixed interest rate of $\%$, payable semi-annually in arrears on each and (each, a "fixed rate interest payment date"), commencing on , 2022. The last fixed rate interest payment date for the fixed rate period will be , 2026.

From and including , 2026 to, but excluding, the Maturity Date or the date of earlier redemption (the "floating rate period"), the Notes will bear interest at a floating rate per annum equal to the Benchmark rate (which is expected to be Three-Month Term SOFR) plus basis points for each quarterly interest period during the floating rate period, payable quarterly in arrears on each , , and (each, a "floating rate interest payment date," and together with the fixed rate interest payment dates, the "interest payment dates"), commencing on 2026. Notwithstanding the foregoing, if the Benchmark rate is less than zero, the Benchmark rate shall be deemed to be zero.

For the purpose of calculating the interest on the Notes for each interest period during the floating rate period when the Benchmark is Three-Month Term SOFR, "Three-Month Term SOFR" means the rate for Term SOFR for a tenor of three months that is published by the Term SOFR Administrator at the Reference Time for any interest period, as determined by the calculation agent after giving effect to the Three-Month Term SOFR Conventions. We or an affiliate of ours will act as the initial calculation agent unless we appoint an unaffiliated calculation agent for the Notes prior to the commencement of the floating rate period. All percentages used in or resulting from any calculation of Three-Month Term SOFR will be rounded, if necessary, to the nearest one-hundred-thousandth of a percentage point, with $0.000005 \%$ rounded up to $0.00001 \%$.

The following definitions, together with other definitions set forth under "Description of the Notes-Effect of Benchmark Transition Event," apply to the foregoing definition of Three-Month Term SOFR:
"Benchmark" means, initially, Three-Month Term SOFR; provided that if the calculation agent determines on or prior to the Reference Time that a Benchmark Transition Event and its related Benchmark Replacement Date have occurred with respect to Three-Month Term SOFR or the then-current Benchmark, then "Benchmark" means the applicable Benchmark Replacement for such floating rate interest period and any subsequent floating rate interest periods.
"Corresponding Tenor" means (i) with respect to Term SOFR, three months, and (ii) with respect to a Benchmark Replacement means a tenor (including overnight) having approximately the same length (disregarding business day adjustment) as the applicable tenor for the then-current Benchmark.
"Federal Reserve Bank of New York's Website" means the website of FRBNY at http://www.newyorkfed.org, or any successor source. The foregoing Internet website is an inactive textual reference only, meaning that the information contained on the website is not part of this offering circular or incorporated by reference herein.
"Reference Time" with respect to any determination of the Benchmark means (1) if the Benchmark is Three-Month Term SOFR, the time determined by the calculation agent after giving effect to the Three-Month Term SOFR Conventions, and (2) if the Benchmark is not Three-Month Term SOFR, the time determined by the calculation agent after giving effect to the Benchmark Replacement Conforming Changes.
"Relevant Governmental Body" means the Federal Reserve and/or FRBNY, or a committee officially endorsed or convened by the Federal Reserve and/or FRBNY or any successor thereto.
"SOFR" means the secured overnight financing rate published by FRBNY, as the administrator of the Benchmark (or a successor administrator), on FRBNY's website.
"Term SOFR" means the forward-looking term rate for the applicable Corresponding Tenor based on SOFR that has been selected or recommended by the Relevant Governmental Body.
"Term SOFR Administrator" means any entity designated by the Relevant Governmental Body as the administrator of Term SOFR (or a successor administrator).
"Three-Month Term SOFR Conventions" means any determination, decision or election with respect to any technical, administrative or operational matter (including, without limitation, with respect to the manner and timing of the publication of Three-Month Term SOFR, or changes to the definition of "interest period," timing and frequency of determining Three-Month Term SOFR with respect to each interest period and making payments of interest, rounding of amounts or tenors, and other administrative matters) that the calculation agent decides may be appropriate to reflect the use of Three-Month Term SOFR as the Benchmark in a manner substantially consistent with market practice (or, if the calculation agent decides that adoption of any portion of such market practice is not administratively feasible or if the calculation agent determines that no market practice for the use of Three-Month Term SOFR exists, in such other manner as the calculation agent determines is reasonably necessary). The terms "Benchmark Replacement Conforming Changes," "Benchmark Replacement Date," "Benchmark Replacement," "Benchmark Replacement Adjustment" and "Benchmark Transition Event" have the meanings set forth below under "-Effect of Benchmark Transition Event."

Notwithstanding the foregoing paragraphs related to the determination of interest, if the calculation agent determines on or prior to the relevant Reference Time that a Benchmark Transition Event and its related Benchmark Replacement Date (each as defined below) have occurred with respect to Three-Month Term SOFR, then the provisions set forth below under "-Effect of Benchmark Transition Event," which we refer to as the "benchmark transition provisions," will thereafter apply to all determinations of the interest rate on the Notes for each interest period during the floating rate period. In accordance with the benchmark transition provisions, after a Benchmark Transition Event and its related Benchmark Replacement Date have occurred, the interest rate on the Notes for each interest period during the floating rate period will be an annual rate equal to the Benchmark Replacement plus basis points.

Absent manifest error, the calculation agent's determination of the interest rate for an interest period for the Notes will be binding and conclusive on you, the Paying Agent and us. The calculation agent's determination of any interest rate, and its calculation of interest payments for any period, will be maintained on file at the calculation agent's principal offices and will be made promptly available to any holder of the Notes upon request.

During the fixed rate period, interest shall be calculated on the basis of a 360-day year consisting of twelve 30 -day months, and during the floating rate period, interest shall be calculated on the basis of a 360 -day year plus the actual number of days elapsed. Dollar amounts resulting from that calculation will be rounded to the nearest cent, with one-half cent being rounded upward.

Interest on the Notes, subject to certain exceptions, will accrue during the applicable interest period. When we use the term "interest period," we mean the period from and including the immediately preceding interest payment date in respect of which interest has been paid or duly provided for or, if no interest has been paid or duly provided for, from and including the date of issuance of the Notes to, but excluding, the applicable interest payment date or the Maturity Date or date of earlier redemption, if applicable. If a fixed rate interest payment date or the Maturity Date falls on a day that is not a business day, then the interest payment or the payment of principal and interest at maturity will be paid on the next succeeding business day, but the payments made on such dates will be treated as being made on the date that the payment was first due and the holders of the Notes will not be entitled to any further interest or other payments. If a floating rate interest payment date falls on a day that is not a business day, then such floating rate interest payment date will be postponed to the next succeeding business day unless such
day falls in the next succeeding calendar month, in which case such floating rate interest payment date will be accelerated to the immediately preceding business day, and, in each such case, the amounts payable on such business day will include interest accrued to, but excluding, such business day.

Interest on each Note will be payable to the person in whose name such Note is registered on the 15 th day of the month immediately preceding the applicable interest payment date, whether or not such day is a business day. Any interest which is payable, but is not punctually paid or duly provided for, on any interest payment date shall cease to be payable to the holder on the relevant record date by virtue of having been a holder on such date, and such defaulted interest may be paid by us to the person in whose name the Notes are registered at the close of business on a special record date for the payment of defaulted interest. However, interest that is paid on the Maturity Date will be paid to the person to whom the principal will be payable.

So long as the Notes are represented by Global Notes (as defined in "-Book-Entry System"), we will make, or cause the Paying Agent to make, all payments of principal and interest on the Notes by wire transfer in immediately available funds to DTC or its nominee, in accordance with applicable procedures of DTC. In the event the Notes are not represented by Global Notes, we may, at our option, make payments of principal and interest on the Notes by check mailed to the address of the person specified for payment in the preceding paragraph.

If any of the foregoing provisions concerning the calculation of the interest rate and interest payments during the floating rate period are inconsistent with any of the Three-Month Term SOFR Conventions determined by the calculation agent, then the relevant Three-Month Term SOFR Conventions will apply. Furthermore, if the calculation agent determines that a Benchmark Transition Event and its related Benchmark Replacement Date have occurred with respect to Three-Month Term SOFR at any time when any of the Notes are outstanding, then the foregoing provisions concerning the calculation of the interest rate and interest payments during the floating rate period will be modified in accordance with the benchmark transition provisions.

When we use the term "business day," we mean any day, other than a Saturday or Sunday, that is neither a legal holiday nor a day on which banking institutions in the City of New York or any place of payment are authorized or required by law, regulation, or executive order to close.

## Redemption

## Optional Redemption

We may, at our option, redeem the Notes in whole or in part, on the interest payment date of , 2026 and on any scheduled interest payment date thereafter at a redemption price equal to $100 \%$ of the principal amount of the Notes, plus accrued and unpaid interest to, but excluding, the date of redemption subject to prior approval of the FDIC and the ASBD to the extent that such approval is then required. If any Note is to be redeemed in part only, the notice of redemption relating to such Note shall state it is a partial redemption and the portion of the principal amount thereof to be redeemed. A replacement Note in principal amount equal to the unredeemed portion thereof will be issued in the name of the holder thereof upon cancellation of the original Note. The Notes are not subject to redemption or prepayment at the option of the holders of the Notes.

## Redemption Upon Special Events

In addition, we may, at our option and subject to prior approval of the FDIC and the ASBD, to the extent that such approval is then required, redeem the Notes, in whole but not in part, at a redemption price equal to $100 \%$ of the principal amount of the Notes, plus accrued and unpaid interest to, but excluding, the date of redemption, within 90 days following the occurrence of:

- a "Tax Event" which means our receipt of an opinion of independent tax counsel to the effect that, as a result of (a) an amendment to or change (including any announced prospective amendment or change) in any law or treaty, or any rule or regulation thereunder, of the United States or any of its political subdivisions or taxing authorities, (b) a judicial decision, administrative action, official administrative pronouncement, ruling, regulatory procedure, regulation, notice or announcement, including any notice or announcement of intent to adopt or promulgate any ruling, regulatory procedure or regulation, (c) an
amendment to or change in any official position with respect to, or any interpretation of, an administrative or judicial action or a law or regulation of the United States that differs from the previously generally accepted position or interpretation, or (d) a threatened challenge asserted in writing in connection with an audit of our federal income tax returns or positions or a similar audit of any of our subsidiaries or a publicly known threatened challenge asserted in writing against any other taxpayer that has raised capital through the issuance of securities that are substantially similar to the Notes, in each case, occurring or becoming publicly known on or after the original issue date of the Notes, there is more than an insubstantial risk that interest payable by us on the Notes is not, or within 90 days of the date of such opinion, will not be, deductible by us, in whole or in part, for United States federal income tax purposes;
- a "Tier 2 Capital Event" which means our good faith determination that, as a result of (a) any amendment to, clarification of, or change in (including any announced prospective change), the laws, rules or regulations of the United States or any political subdivision of or in the United States or any rules, guidelines or policies of an applicable regulatory authority that is enacted or becomes effective after the initial issuance of the Notes; (b) any proposed change in those laws, rules or regulations that is announced or becomes effective after the initial issuance of the Notes; or (c) any official administrative pronouncement or judicial decision or administrative action or other official pronouncement interpreting or applying those laws or regulations that is announced or becomes effective after the initial issuance of the Notes, there is more than an insubstantial risk that the Notes do not constitute, or within 90 days will not constitute, "Tier 2" capital (or its equivalent) for purposes of the capital adequacy guidelines of the FDIC (or, as and if applicable, the capital adequacy guidelines or regulations of any successor appropriate federal banking agency), as then in effect and applicable, for as long as any Notes are outstanding. "Appropriate federal banking agency" in this section means the appropriate federal banking agency with respect to us as that term is defined in Section 3(q) of the FDIA or any successor provision; or
- an "Investment Company Event" which means our becoming required to register as an investment company pursuant to the Investment Company Act of 1940, as amended.

If Notes are to be redeemed, we must give the holders of the Notes to be redeemed notice of the redemption not less than 10 nor more than 60 days' before the redemption date, provided that the notice of redemption will be given no earlier than 90 days prior to the effective date of a Tax Event, Tier 2 Capital Event or Investment Company. Any such redemption of the Notes will be at a redemption price equal to the principal amount of the Notes being redeemed, plus accrued and unpaid interest on such Notes to, but excluding, the date of redemption. Any redemption of the Notes would require prior written approval of the FDIC and the ASBD, to the extent such approval is then required, and may be subject to the satisfaction of conditions precedent as may be set forth in the applicable notice of redemption. In the case of an optional redemption, if fewer than all of the Notes are to be redeemed, the Notes to be redeemed shall be selected on a pro rata basis, by lot or by such other method in accordance with the depository's procedures as the Paying Agent deems fair and reasonable.

The Notes are not subject to repayment at the option of the holder thereof, in whole or in part, prior to maturity.

## Ranking; Subordination

Our obligation to make any payment on account of the Notes will be subordinated and junior to all of our senior indebtedness, including our deposits and claims of general creditors, as described below, and rank equally with all of the Notes and among our other indebtedness ranked equal to the Notes. The Notes will rank junior in right of payment and upon our liquidation with any of our existing and all of our future indebtedness the terms of which provide that such indebtedness ranks senior in right of payment and upon our liquidation to our existing junior debt. The Notes and Paying Agency Agreement do not limit the amount of senior indebtedness, secured indebtedness, or other liabilities having priority over, or ranking equally with, the Notes that we or our subsidiaries may hereafter incur. In addition, the Notes will be effectively subordinated to our future secured indebtedness to the extent of the value of the collateral securing such indebtedness, which means that such creditors generally will be paid from those subsidiaries' assets before holders of the Notes would have any claims to those assets. In addition to the Notes, as of June 30, 2021, on a consolidated basis, our outstanding indebtedness and other liabilities totaled approximately $\$ 22.1$ billion, which included approximately $\$ 20.7$ billion of deposit liabilities, $\$ 225$ million of

Outstanding Subordinated Notes, with a carrying value of $\$ 224.2$ million, that were redeemed on July 1, 2021, and $\$ 851.4$ million of other liabilities that rank structurally senior to the Notes.

The term "senior indebtedness" means:

- all of our deposits (including our uninsured deposits);
- all of our indebtedness (including indebtedness of others guaranteed by us), whether outstanding on the date of the initial issuance of the Notes or thereafter created, incurred or assumed, which is:
- for money purchased or borrowed; or
- evidenced by a note or similar instrument given in connection with the acquisition of any businesses, properties or assets of any kind;
- any obligation, whether outstanding on the date of the initial issuance of the Notes or thereafter created, incurred or assumed, which is:
- our obligation under direct credit substitutes;
- an obligation of ours, or any such obligation directly or indirectly guaranteed by us, for purchased money or funds;
- a deferred obligation of ours, or any such obligation directly or indirectly guaranteed by us, incurred in connection with the acquisition of any business, properties or assets not evidenced by a note or similar instrument given in connection therewith; or
- our obligation to make payment pursuant to the terms of certain financial instruments such as: (A) securities contracts, interest rate, currency future or exchange contracts and foreign exchange contracts, (B) derivative instruments, such as swap agreements (including interest rate and foreign exchange rate swap agreements), cap agreements, floor agreements, collar agreements, interest rate agreements, foreign exchange rate agreements, options, commodity futures contracts and commodity options contracts and (C) financial instruments similar to those set forth in (A) or (B) above;
- indebtedness secured by any mortgage, pledge, lien, charge, encumbrance or any security interest existing on property owned by us;
- all obligations evidenced by debentures, notes, debt securities or other similar instruments; and
- any amendments, deferrals, extensions, supplements, refundings, replacements, renewals, or modifications of any such indebtedness or obligation.

However, senior indebtedness does not include any indebtedness or obligations of ours with respect to which the instrument creating or evidencing any such indebtedness or obligation, or pursuant to which the same is outstanding, provides that such indebtedness or obligation is not superior in right of payment to the Notes or to other debt that is pari passu with or subordinate to the Notes, or any indebtedness or obligation incurred in the ordinary course of our business to a trade creditor.

The Notes will be unsecured and not be guaranteed by any of our subsidiaries or affiliates. Any right we have to receive assets of any of our subsidiaries or affiliates upon their liquidation or reorganization and the resulting right of the holders of Notes to participate in those assets effectively will be subordinated to the claims of that subsidiary's creditors, including trade creditors, except to the extent that we are recognized as a creditor of the subsidiary, in which case our claims would be subordinated to any security interests in the assets of the subsidiary granted to another creditor and any indebtedness of the subsidiary senior to the debt held by us.

If we become subject to any receivership, conservatorship, insolvency or similar proceedings or any liquidation or other winding-up, to the extent applicable, all holders of senior indebtedness will be entitled to receive payment in full of all amounts due or to become due before the holders of the Notes will be entitled to receive any payment of principal of or interest on the Notes. If, after we have made those payments on the holders of our senior indebtedness there are amounts available for payment on the Notes, then we may make full or partial payment on the Notes. Because of the subordination provisions and the obligation to pay senior indebtedness described above, in the event of our insolvency, holders of the Notes may not recover any payments or may recover less ratably than holders of the senior indebtedness and other creditors of ours.

Further, the FDIC, or any receiver or conservator appointed by the FDIC, as part of any transaction or plan of reorganization or liquidation, may transfer or direct the transfer of the obligations represented by the Notes to any bank selected by the FDIC that expressly assumes the obligation of the due and punctual payment of the unpaid principal, premium, if any, and interest on the Notes and the due and punctual performance of all covenants and conditions contained therein. In addition, any depository institution, as that term is defined in Section 3(c)(1) of the FDIA, which holds a Note (or beneficial interest therein) shall be deemed to have agreed by acquiring such Note (or beneficial interest) to waive any rights to offset all or any portion of the indebtedness represented by such Note (or interest) against any indebtedness or other obligations of such institution to the Bank.

If the Notes are accelerated, all holders of senior indebtedness and any other obligations that are subject to any priority or preferences under applicable law will be entitled to receive payment in full of all amounts due or to become due before the holders of the Notes will be entitled to receive any payment of principal or interest on the Notes. In addition, in the event of and during the continuation of any default in the payment of principal of or interest on any senior indebtedness beyond any applicable grace period, or in the event that any event of default with respect to any senior indebtedness permits the acceleration of the maturity of such senior indebtedness, or if any judicial proceeding is pending with respect to the default in payment or event of default of such senior indebtedness, no payment on the principal of or interest on the Notes will be made unless and until the event of default has been cured or waived and the acceleration rescinded or annulled.

## Further Issuances

We may, from time to time, without notice to or the consent of the holders of the Notes, create and issue additional notes ranking equally with the Notes and with identical terms in all respects (or in all respects except for the issue date, issue price and first interest payment date); provided, that such additional notes are fungible with the Notes for U.S. federal income tax purposes. Such further notes shall be consolidated and form a single series with the Notes and have the same terms as to status, redemption or otherwise as the Notes. No additional Notes may be issued if an Event of Default with respect to the Notes has occurred and is continuing with respect to the Notes.

## Events of Default and Payment Failures; Waivers

An "Event of Default" shall occur if we are subject to any receivership, conservatorship, insolvency, liquidation or similar proceeding. A "Payment Failure" shall occur if we fail to pay interest on the Notes for 30 days after payment is due, or if we fail to pay the principal of the Notes when due.

We will promptly notify, and provide copies of such notice to, the Paying Agent of the occurrence of any Event of Default or Payment Failure. The Paying Agent will promptly deliver such copies of the notice to the holders of the Notes. If an Event of Default occurs and continues, each holder of Notes may accelerate payment on such holder's Notes by declaring the principal amount of and accrued interest on such Notes to be due and payable immediately subject to applicable laws and regulations then in effect and only with prior written approval, if then required, of the ASBD and the FDIC, as our conservator or receiver. Any Event of Default or Payment Failure with respect to a Note may be waived by the holder of such Note.

There is no right of acceleration in any other circumstances, including, but not limited to a Payment Failure or if we otherwise breach the Paying Agency Agreement or the Notes. Nevertheless, during the continuation of any Payment Failure, the holders may, subject to certain limitations and conditions, seek to enforce their rights to regularly scheduled payments under the Notes, as well as the performance of any covenant or agreement by us.

In the event of a receivership, insolvency, liquidation or similar proceeding involving us, the FDIC as conservator or receiver has broad powers as conservator or receiver with respect to contracts, including the Notes, in spite of any acceleration provision.

## Consolidation, Merger and Sale of Assets

The Notes provide that we may consolidate with or merge into any other corporation, banking association or other legal entity or convey, transfer or lease all or substantially all of our assets if: (i) in the case of a merger or consolidation, we are the surviving entity in such merger or consolidation, or (ii) the successor expressly assumes our obligations under the Notes.

This covenant would not apply to any transaction involving us that is a recapitalization, that constitutes a change of control or that involves our incurring a large amount of additional debt unless the transactions or change of control included a merger or consolidation or transfer of all or substantially all of our assets. There will be no covenants or other provisions in the Paying Agency Agreement or Notes providing for a put option or increased interest or that would otherwise afford holders of the Notes additional protection in the event of a transaction that is a recapitalization, that constitutes a change of control or that involves our incurring a large amount of additional debt. Although there is a limited body of case law interpreting the phrase "substantially all," there is no precise established definition of the phrase under applicable law. Accordingly, in certain circumstances there may be a degree of uncertainty as to whether a particular transaction would involve "all or substantially all" of the property or assets of a person.

## Modification and Waiver

The Paying Agency Agreement permits us and the Paying Agent to modify, amend or supplement the Paying Agency Agreement and/or the Notes, without the consent of any of the holders of the outstanding Notes affected thereby, in order to:

- evidence succession of another entity and the assumption by any such successor of our obligations under the Notes and the Paying Agency Agreement;
- add further or supplement covenants, restrictions or conditions for the protection of holders of the Notes or to surrender any right or power conferred upon us;
- cure any ambiguities or correct or supplement the provisions of the Paying Agency Agreement that may be defective or inconsistent or inconsistent with the terms of the Notes, make such other provisions in regard to matters or questions arising under the Paying Agency Agreement or to make such other changes, provided that in each case, the changes shall not adversely affect the interests of the holders of the Notes;
- add or change any terms of the Paying Agency Agreement to permit or facilitate the issuance of the Notes in certificated form;
- conform the Notes or the Paying Agency Agreement to the description thereof contained in this offering circular; or
- evidence or provide for the acceptance of appointment by a successor Paying Agent.

We and the Paying Agent may also amend or modify the provisions of the Notes with the consent of the holders of not less than a majority of the aggregate principal amount of the Notes at the time outstanding for the purposes of supplementing, changing or eliminating any other provisions of the Notes, except that, in no event may we, without the consent of all holders of outstanding Notes affected thereby:

- change the maturity of the principal of, or any installment of interest on, any Note;
- reduce the principal amount or interest rate of any Note;
- change any place of payment where, or the coin or currency in which, any Note or any interest on any Note is payable;
- shorten the period during which we are not permitted to redeem the Notes, or permit us to redeem the Notes in situations where we are not currently able to do so; or
- reduce the percentage in principal amount of Notes the consent of whose holders is required to modify, amend or supplement the terms of the Notes or to make, take or give any demand, notice, consent, waiver or other action in accordance with the Notes.

Any instrument given by or on behalf of a holder of a Note in connection with any consent to a modification, amendment or supplement to the Paying Agency Agreement or the Notes will be irrevocable once given and will be conclusive and binding on all subsequent holders of that Note. All modifications, amendments, and supplements to the Paying Agency Agreement or the provisions of the Notes will be conclusive and binding on all holders of the Notes, whether or not notation of those modifications, amendments, or supplements is made on the Notes.

## Effect of Benchmark Transition Event

Benchmark Replacement. If the calculation agent determines that a Benchmark Transition Event and its related Benchmark Replacement Date have occurred on or prior to the Reference Time in respect of any determination of the Benchmark on any date, then the Benchmark Replacement will replace the then-current Benchmark for all purposes relating to the Notes during the floating rate period in respect of such determination on such date and all determinations on all subsequent dates.

Benchmark Replacement Conforming Changes. In connection with the implementation of a Benchmark Replacement, the calculation agent will have the right to make Benchmark Replacement Conforming Changes from time to time.

Certain Defined Terms. As used herein:
"Benchmark Replacement" means the Interpolated Benchmark with respect to the then-current Benchmark, plus the Benchmark Replacement Adjustment for such Benchmark; provided that if (a) the calculation agent cannot determine the Interpolated Benchmark as of the Benchmark Replacement Date or (b) the then-current Benchmark is Three-Month Term SOFR and a Benchmark Transition Event and its related Benchmark Replacement Date have occurred with respect to Three-Month Term SOFR (in which event no Interpolated Benchmark with respect to Three-Month Term SOFR shall be determined), then "Benchmark Replacement" means the first alternative set forth in the order below that can be determined by the calculation agent as of the Benchmark Replacement Date:
(1) Compounded SOFR;
(2) the sum of: (a) the alternate rate that has been selected or recommended by the Relevant Governmental Body as the replacement for the then-current Benchmark for the applicable Corresponding Tenor and (b) the Benchmark Replacement Adjustment;
(3) the sum of: (a) the ISDA Fallback Rate, and (b) the Benchmark Replacement Adjustment;
(4) the sum of: (a) the alternate rate that has been selected by the calculation agent as the replacement for the then-current Benchmark for the applicable Corresponding Tenor, giving due consideration to any industryaccepted rate as a replacement for the then-current Benchmark for U.S. dollar-denominated floating rate securities at such time, and (b) the Benchmark Replacement Adjustment.

In the event that a Benchmark Replacement is unable to be determined by us or the calculation agent under the foregoing enumerated provisions, or otherwise, the Benchmark Replacement in effect for the applicable period will be the same as the Benchmark in effect for the immediately preceding interest period.
"Benchmark Replacement Adjustment" means the first alternative set forth in the order below that can be determined by the calculation agent as of the Benchmark Replacement Date:
(i) the spread adjustment, or method for calculating or determining such spread adjustment (which may be a positive or negative value or zero), that has been selected or recommended by the Relevant Governmental Body for the applicable Unadjusted Benchmark Replacement;
(ii) if the applicable Unadjusted Benchmark Replacement is equivalent to the ISDA Fallback Rate, then the ISDA Fallback Adjustment; and
(iii) the spread adjustment (which may be a positive or negative value or zero) that has been selected by the calculation agent giving due consideration to any industry-accepted spread adjustment or method for calculating or determining such spread adjustment, for the replacement of the then-current Benchmark with the applicable Unadjusted Benchmark Replacement for U.S. dollar-denominated floating rate securities at such time.
"Benchmark Replacement Conforming Changes" means, with respect to any Benchmark Replacement, any technical, administrative or operational changes (including, without limitation, changes to the definition of "interest period," timing and frequency of determining rates with respect to each interest period and making payments of interest, rounding of amounts or tenors, and other administrative matters) that the calculation agent decides may be appropriate to reflect the adoption of such Benchmark Replacement in a manner substantially consistent with market practice (or, if the calculation agent decides that adoption of any portion of such market practice is not administratively feasible or if the calculation agent determines that no market practice for use of the Benchmark Replacement exists, in such other manner as the calculation agent determines is reasonably necessary).
"Benchmark Replacement Date" means the earliest to occur of the following events with respect to the then-current Benchmark:
(1) in the case of clause (1) of the definition of "Benchmark Transition Event," the relevant Reference Time in respect of any determination;
(2) in the case of clause (2) or (3) of the definition of "Benchmark Transition Event," the later of (a) the date of the public statement or publication of information referenced therein and (b) the date on which the administrator of the Benchmark permanently or indefinitely ceases to provide the Benchmark; or
(3) in the case of clause (4) of the definition of "Benchmark Transition Event," the date of the public statement or publication of information referenced therein.

For the avoidance of doubt, if the event giving rise to the Benchmark Replacement Date occurs on the same day as, but earlier than, the Reference Time in respect of any determination, the Benchmark Replacement Date will be deemed to have occurred prior to the Reference Time for such determination.
"Benchmark Transition Event" means the occurrence of one or more of the following events with respect to the then-current Benchmark:
(1) if the Benchmark is Three-Month Term SOFR, (a) the Relevant Governmental Body has not selected or recommended a forward-looking term rate for a tenor of three months based on SOFR, (b) the development of a forward-looking term rate for a tenor of three months based on SOFR that has been recommended or selected by the Relevant Governmental Body is not complete or (c) we determine that the use of a forwardlooking rate for a tenor of three months based on SOFR is not administratively feasible;
(2) a public statement or publication of information by or on behalf of the administrator of the Benchmark announcing that such administrator has ceased or will cease to provide the Benchmark, permanently or indefinitely, provided that, at the time of such statement or publication, there is no successor administrator that will continue to provide the Benchmark;
(3) a public statement or publication of information by the regulatory supervisor for the administrator of the Benchmark, the central bank for the currency of the Benchmark, an insolvency official with jurisdiction over the administrator for the Benchmark, a resolution authority with jurisdiction over the administrator for the Benchmark or a court or an entity with similar insolvency or resolution authority over the administrator for the Benchmark, which states that the administrator of the Benchmark has ceased or will cease to provide the Benchmark permanently or indefinitely, provided that, at the time of such statement or publication, there is no successor administrator that will continue to provide the Benchmark; or
(4) a public statement or publication of information by the regulatory supervisor for the administrator of the Benchmark announcing that the Benchmark is no longer representative.
"Compounded SOFR" means the compounded average of SOFRs for the applicable Corresponding Tenor, with the rate, or methodology for this rate, and conventions for this rate being established by the calculation agent in accordance with:
(1) the rate, or methodology for this rate, and conventions for this rate selected or recommended by the Relevant Governmental Body for determining compounded SOFR; provided that:
(2) if, and to the extent that, the calculation agent determines that Compounded SOFR cannot be determined in accordance with clause (1) above, then the rate, or methodology for this rate, and conventions for this rate that have been selected by the calculation agent giving due consideration to any industry-accepted market practice for U.S. dollar-denominated floating rate securities at such time.

For the avoidance of doubt, the calculation of Compounded SOFR shall exclude the Benchmark Replacement Adjustment and the spread of basis points per annum.
"Interpolated Benchmark" with respect to the Benchmark means the rate determined by the calculation agent for the Corresponding Tenor by interpolating on a linear basis between: (1) the Benchmark for the longest period (for which the Benchmark is available) that is shorter than the Corresponding Tenor, and (2) the Benchmark for the shortest period (for which the Benchmark is available) that is longer than the Corresponding Tenor.
"ISDA" means the International Swaps and Derivatives Association, Inc., or any successor thereto.
"ISDA Definitions" means the 2006 ISDA Definitions published by the ISDA or any successor thereto, as amended or supplemented from time to time, or any successor definitional booklet for interest rate derivatives published from time to time.
"ISDA Fallback Adjustment" means the spread adjustment (which may be a positive or negative value or zero) that would apply for derivatives transactions referencing the ISDA Definitions to be determined upon the occurrence of an index cessation event with respect to the Benchmark for the applicable tenor.
"ISDA Fallback Rate" means the rate that would apply for derivatives transactions referencing the ISDA Definitions to be effective upon the occurrence of an index cessation date with respect to the Benchmark for the applicable tenor excluding the applicable ISDA Fallback Adjustment.
"Unadjusted Benchmark Replacement" means the Benchmark Replacement excluding the Benchmark Replacement Adjustment.

The terms "Federal Reserve Bank of New York’s Website," "Reference Time," "Relevant Governmental Body," "SOFR" and "Term SOFR" have the meanings set forth above under the heading "Interest."

## Determinations and Decisions

We and the calculation agent (which may be us or an affiliate of ours) are expressly authorized to make certain determinations, decisions and elections under the terms of the Notes, including with respect to the use of

Three-Month Term SOFR as the Benchmark for the floating rate period and under the benchmark transition provisions. Any determination, decision or election that may be made by us or by the calculation agent under the terms of the Notes, including any determination with respect to a tenor, rate or adjustment or of the occurrence or non-occurrence of an event, circumstance or date and any decision to take or refrain from taking any action or any selection:

- will be conclusive and binding on the holders of the Notes and the Paying Agent absent manifest error;
- if made by us, will be made in our sole discretion;
- if made by the calculation agent, will be made after consultation with us, and the calculation agent will not make any such determination, decision or election to which we reasonably object; and
- shall become effective without consent from the holders of the Notes or the Paying Agent.

If the calculation agent fails to make any determination, decision or election that it is required to make under the terms of the Notes, then we will make that determination, decision or election on the same basis as described above.

## Calculation Agent

We or an affiliate of ours will initially act as calculation agent unless we appoint an unaffiliated calculation agent for the Notes prior to the commencement of the floating rate period. We will keep a record of any such appointment at our principal offices, which will be available to any holder of the Notes upon request.

## Book-Entry System

Ownership of the Notes initially will be represented by one or more permanent global certificates (the "Global Notes") registered with DTC, as depository, and will be registered in the name of Cede \& Co. or other nominee of DTC, in each case for credit to an account of a direct or indirect participant in DTC as described below. DTC's nominee or any successor depositary will thus be the only registered holder of the Notes and will be considered the sole owner of the Notes for purposes of the Paying Agency Agreement.

Beneficial interests in the Global Notes will be represented through book-entry accounts of financial institutions acting on behalf of beneficial owners as direct and indirect participants in DTC. Upon the issuance of the Notes and the deposit of the Global Notes with or on behalf of DTC, DTC will immediately credit, on its book-entry registration and transfer system, the respective principal amounts of the Notes represented by such certificate or certificates to the accounts of the participants. The accounts to be credited will be designated by the purchasers of the Notes.

Owners of beneficial interests in the Global Notes will not be entitled to receive certificated Notes in registered form and will not be considered holders of Notes unless (1) DTC notifies us in writing that it is no longer willing or able to act as a depository or if DTC ceases to be a clearing agency registered under the Exchange Act, and a successor depository is not appointed by us within 90 days after the effective date of DTC's ceasing to act as depository for the Notes; (2) we, at our option, notify the Paying Agent in writing that we elect to cause the issuance of Notes in certificated form; or (3) any event shall have happened and be continuing which, after notice or lapse of time, or both, would constitute an Event of Default with respect to the Notes. In the event of such occurrences, upon surrender by DTC or a successor depository of the Global Notes, Notes in certificated form will be issued to each person that DTC or a successor depository identifies as the beneficial owner of the related Notes. Upon such issuance, the Paying Agent, at our direction, is required to register such Notes in the name of, and cause the same to be delivered to, such person or persons (or the nominee thereof). Such Notes would be issued in fully registered form, without coupons, in minimum denominations of $\$ 100,000$ or in increments of $\$ 1,000$ in excess thereof.

Global Notes may be transferred, in whole and not in part, only to another nominee of DTC or to a successor of DTC or its nominee. Beneficial interests in the Global Notes may be held through Euroclear Bank S.A./N.V., as operator of the Euroclear System ("Euroclear"), and Clearstream Banking, S.A. ("Clearstream"), each
as indirect participants in DTC. Transfers of beneficial interests in any Global Note will be subject to the applicable rules and procedures of DTC and its direct and indirect participants, including, if applicable, those of Euroclear and Clearstream, which may change from time to time.

We understand that DTC is a limited-purpose trust company organized under the New York Banking Law, a "banking organization" within the meaning of the New York Banking Law, a member of the Federal Reserve System, a "clearing corporation" within the meaning of the New York Uniform Commercial Code and a "clearing agency" registered pursuant to the provisions of Section 17A of the Exchange Act. DTC is a wholly owned subsidiary of DTCC. DTC holds securities that its direct participants deposit with DTC. DTC also facilitates the post-trade settlement among participants of sales and other securities transactions in deposited securities, through electronic computerized book-entry transfers and pledges between participants' accounts. This eliminates the need for physical movement of securities certificates.

Direct participants in DTC's system include both U.S. and non-U.S. securities brokers and dealers, banks, trust companies, clearing corporations, and certain other organizations. Access to DTC's system also is available to others such as both U.S. and non-U.S. securities brokers and dealers, banks, trust companies and clearing corporations that clear through or maintain a custodial relationship with a direct participant, either directly or indirectly, which are collectively called indirect participants. Persons that are not participants may beneficially own securities held by or on behalf of DTC only through the participants or the indirect participants. The ownership interests in, and transfers of ownership interests in, each security held by or on behalf of DTC are recorded on the records of the participants and the indirect participants. The rules applicable to DTC and its participants are on file with the SEC.

DTC has also advised us that, upon the issuance of the Global Notes, it will credit, on its book-entry registration and transfer system, the respective principal amounts of the Notes evidenced thereby to the designated accounts of participants. Ownership of beneficial interests in the Global Notes will be limited to participants or persons that may hold interests through participants. Ownership of beneficial interests in the Global Notes will be shown on, and the transfer of those ownership interests may be effected only through, records maintained by DTC or its nominee (with respect to participants) and the records of participants and indirect participants (with respect to other owners of beneficial interests in the Global Notes). Beneficial owners will not receive written confirmation from DTC of their purchase. Beneficial owners are, however, expected to receive written confirmations providing details of the transaction, as well as periodic statements of their holdings, from the direct or indirect participant through which the beneficial owner entered into the transaction. Beneficial owners that are not participants will be permitted to exercise their rights only indirectly through and according to the procedures of participants and, if applicable, indirect participants.

Investors in the Global Notes that are participants may hold their interests therein directly through DTC. Investors in the Global Notes that are not participants may hold their interests therein indirectly through organizations (including Euroclear and Clearstream) that are participants in such system. Euroclear and Clearstream will hold interests in the Global Notes on behalf of their participants through customers' securities accounts in their respective names on the books of their respective depositaries. All interests in a Global Note, including those held through Euroclear or Clearstream, may be subject to the procedures and requirements of DTC. Those interests held through Euroclear or Clearstream may also be subject to the procedures and requirements of such systems.

The laws of some states require that certain purchasers of securities take physical delivery of those securities in definitive form. These laws may impair the ability of holders to transfer beneficial interests in Global Notes to certain purchasers. Because DTC can act only on behalf of the participants, which in turn act on behalf of the indirect participants, the ability of a person having beneficial interests in a Global Note to pledge such interests to persons that do not participate in the DTC system, or otherwise take actions in respect of such interests, may be affected by the lack of a physical certificate evidencing such interests.

As long as DTC or any successor depository for a Global Note, or any nominee, is the registered holder of such Global Note, DTC or such successor depository or nominee will be considered the sole owner or holder of the Notes represented by such Global Note for all purposes under the Paying Agency Agreement. Except as set forth below, owners of beneficial interests in a Global Note will not be entitled to have Notes represented by such Global Notes registered in their names, will not receive or be entitled to receive physical delivery of the Notes in definitive
form, and will not be considered the owners or holders thereof for any purpose under the Paying Agency Agreement. Accordingly, each person owning a beneficial interest in a Global Note must rely on the procedures of DTC and, if such person is not a participant, on the procedures of the participant through which such person owns its interest, to exercise any rights of a holder under the Paying Agency Agreement. We understand that, under existing industry practices, in the event that it requests any action of holders or that an owner of a beneficial interest in the Global Notes desires to give any consent or take any action under the Paying Agency Agreement, DTC or any successor depository would authorize the participants holding the relevant beneficial interests to give or take such action or consent, and such participants would authorize beneficial owners owning through such participants to give or take such action or consent or would otherwise act upon the instructions of beneficial owners owning through them.

Payments on the Notes that are registered in the name of or held by DTC or any successor depository or nominee will be payable to DTC or such successor depository or nominee, as the case may be, in its capacity as registered holder of the Global Notes. Under the terms of the Paying Agency Agreement, DTC and the Paying Agent will treat the persons in whose names the Notes, including the Global Notes, are registered as the owners of such securities for the purpose of receiving payments and for all other purposes.

Beneficial owners of securities other than DTC or its nominees will not be recognized by the relevant registrar, transfer agent or paying agent as registered holders of the securities. Consequently, neither we, nor the Paying Agent, will have any responsibility or liability for any aspect of the records relating to, or payments made on account of, beneficial ownership interests in the Global Notes, for maintaining, supervising or reviewing any records relating to such beneficial ownership interests, or for any other matter relating to the actions and practices of DTC or any of its participants or indirect participants. Holders may experience some delay in their receipt of payments, as such payments will be forwarded by the depositary to Cede \& Co., as nominee for DTC. DTC will forward the payments to its participants, who will then forward them to indirect participants or holders.

DTC's practice is to credit direct participants' accounts upon DTC's receipt of funds and corresponding detail information from the issuer or its agent, on the payable date in accordance with their respective holdings shown on DTC's records. Payments by participants to beneficial owners will be governed by standing instructions and customary practices, as is the case with securities held for the accounts of customers in bearer form or registered in "street name," and will be the responsibility of that participant and not of DTC, the depositary, the issuer, the Paying Agent or any of their agents, subject to any statutory or regulatory requirements as may be in effect from time to time. Payment of redemption proceeds, distributions and interest payments to Cede \& Co. (or such other nominee as may be requested by an authorized representative of DTC) is the responsibility of the issuer or its agent, disbursement of such payments to direct participants will be the responsibility of DTC, and disbursement of such payments to the beneficial owners will be the responsibility of direct and indirect participants, and will not be the responsibility of ours or the Paying Agent.

Neither we nor any such person or agent will be liable for any delay by DTC nor by any participant or indirect participant in identifying the beneficial owners of the Notes, and we and any such person or agent may conclusively rely on and will be protected in relying on instructions from DTC or its nominee for all purposes.

Cross-market transfers between the participants in DTC, on the one hand, and Euroclear or Clearstream participants, on the other hand, will be effected through DTC in accordance with DTC's rules on behalf of Euroclear or Clearstream, as the case may be, by its depository; however, such cross-market transactions will require delivery of instructions to Euroclear or Clearstream, as the case may be, by the counterparty in such system in accordance with the rules and procedures and within the established deadlines (Brussels time) of such system. Euroclear or Clearstream, as the case may be, will, if the transaction meets its settlement requirements, deliver instructions to its respective depository to take action to effect final settlement on its behalf by delivering or receiving interests in the relevant Global Note in DTC, and making or receiving payment in accordance with normal procedures for same-day funds settlement applicable to DTC. Euroclear participants and Clearstream participants may not deliver instructions directly to the depositories for Euroclear or Clearstream. We understand that DTC will take any action permitted to be taken by a holder of the Notes only at the direction of one or more participants to whose account DTC has credited the interests in the Global Notes and only in respect of such portion of the aggregate principal amount of the Notes as to which such participant or participants has or have given such direction.

Except as provided in this offering circular, owners of beneficial interests in a Global Note will not be entitled to receive physical delivery of the Notes in certificated form and will not be considered the holders of the related Notes for any purpose under the Paying Agency Agreement, and no Global Note will be exchangeable, except for another Global Note of the same denomination and tenor to be registered in the name of DTC or a successor depository or nominee. Accordingly, each beneficial owner must rely on the procedures of DTC and, if the beneficial owner is not a participant, on the procedures of the participant or indirect participant through which the beneficial owner owns its interest to exercise any rights of a holder under the Paying Agency Agreement.

Although DTC, Euroclear and Clearstream have agreed to the foregoing procedures to facilitate transfers of interests in the Global Notes among participants in DTC, Euroclear and Clearstream, they are under no obligation to perform or to continue to perform such procedures, and may discontinue such procedures at any time. Neither we nor the Paying Agent will have any responsibility for the performance by DTC, Euroclear or Clearstream or their respective participants or indirect participants of their respective obligations under the rules and procedures governing their operations.

The information in this section, including any description of the operations and procedures of DTC, Euroclear and Clearstream, has been provided solely as a matter of convenience. We do not take any responsibility for the accuracy of this information, and this information is not intended to serve as a representation, warranty or contract modification of any kind. The operations and procedures of DTC, Euroclear and Clearstream are solely within the control of such settlement systems and are subject to changes by them. We urge investors to contact such systems or their participants directly to discuss these matters.

## Clearstream

Clearstream is incorporated under the laws of Luxembourg as a bank. Clearstream holds securities for its participating organizations ("Clearstream participants") and facilitates the clearance and settlement of securities transactions between Clearstream participants through electronic book-entry changes in accounts of Clearstream participants, thereby eliminating the need for physical movement of certificates.

Clearstream provides to its participants, among other things, services for safekeeping, administration, clearance and settlement of internationally traded securities and securities lending and borrowing. Clearstream interacts with domestic securities markets in over 30 countries through established depository and custodial relationships. As a bank, Clearstream is subject to regulation by the Luxembourg Commission for the Supervision of the Financial Sector (Commission de Surveillance du Secteur Financier) and the Banque Centrale du Luxembourg. Clearstream participants are financial institutions recognized around the world and include underwriters, securities brokers and dealers, banks, trust companies, clearing corporations and certain other organizations. Clearstream's U.S. customers are limited to securities brokers, dealers and banks. Indirect access to Clearstream is also available to others, such as banks, brokers, dealers and trust companies, which clear through or maintain a custodial relationship with a Clearstream participant either directly or indirectly.

## Euroclear

Euroclear was created in 1968 to hold securities for its participants ("Euroclear participants") and to clear and settle transactions between its Euroclear participants and between its Euroclear participants and participants of certain other securities intermediaries through simultaneous electronic book-entry delivery against payment, thereby eliminating the need for physical movement of certificates and any risk from lack of simultaneous delivery of securities and cash. Euroclear provides various other services, including securities lending and borrowing, and interacts with domestic markets in several countries. Euroclear participants include banks (including central banks), securities brokers and dealers and other professional financial intermediaries, supranationals, custodians, investment managers, corporations, trust companies and certain other organizations. Indirect access to Euroclear is also available to others that clear through or maintain a custodial relationship with a Euroclear participant, either directly or indirectly.

Distributions with respect to Notes held beneficially through Euroclear will be credited to the cash accounts of Euroclear participants in accordance with the terms and conditions governing the use of Euroclear, when received by the U.S. depository for Euroclear.

Euroclear has further advised us that investors that acquire, hold and transfer interests in the Notes by book-entry through accounts with Euroclear or any securities intermediary are subject to the laws and contractual provisions governing their relationship with their intermediary, as well as the laws and contractual provisions governing the relationship between such an intermediary and each other intermediary, if any, standing between themselves and the Global Notes.

We understand that under Belgian law, investors that are credited with securities on the records of Euroclear have a co-proprietary right in the fungible pool of interests in securities on deposit with Euroclear in an amount equal to the amount of interests in securities credited to their accounts. In the event of the insolvency of Euroclear, Euroclear participants would have a right under Belgian law to the return of the amount and type of interests in securities credited to their accounts with Euroclear. If Euroclear did not have a sufficient amount of interests in securities on deposit of a particular type to cover the claims of all Euroclear participants credited with such interests in securities on Euroclear's records, all Euroclear participants having an amount of interests in securities of such type credited to their accounts with Euroclear would then have the right under Belgian law only to the return of their pro rata share of the amount of interests in securities actually on deposit.

Under Belgian law, Euroclear is required to pass on the benefits of ownership in any interests in securities on deposit with it (such as dividends, voting rights and other entitlements) to any person credited with such interest in securities on its records.

## Same-Day Settlement and Payment

Settlement for the Notes will be made in immediately available funds. The Notes will trade in DTC's Same-Day Funds Settlement System until maturity of the Notes. All secondary trading activity in the Notes will be settled in immediately available funds.

## Payment and the Paying Agent

The Paying Agent will act as our sole agent with respect to the Notes through its office located at U.S. Bank National Association, 1349 W Peachtree St NW, Ste 1050, Atlanta, GA, 30309. The Paying Agency Agreement will provide that we may remove the Paying Agent, effective as of the date on which we appoint a new paying agent.

The Paying Agent will serve only as our agent and will not assume any fiduciary duties for the holders of the Notes, except that all funds deposited with the Paying Agent for payment of the Notes will be held in trust by it for the benefit of the holders of the Notes until disbursed to such holders subject to certain of our rights with respect to such money that remains unclaimed for one year after such principal or interest has become due and payable. The Paying Agent will not have any responsibility for taking any discretionary actions on behalf of holders of the Notes, including in connection with any Event of Default.

The Paying Agency Agreement will provide that the Paying Agent shall, upon receipt of instructions from us, authenticate global notes representing the Notes and deliver such global notes to DTC. In its capacity as registrar, the Paying Agent will: (i) keep a register to provide for registration of all Notes and transfers thereof; (ii) maintain records showing for each outstanding Note, the principal amount and other terms thereof; (iii) record any transfers of the Notes; and (iv) prepare lists of holders of the Notes as may be required by us or any person needing such information and so authorized by us. Payments of interest and principal will be made in accordance with the procedures set forth under "- Book-Entry System."

The duties and obligations of the Paying Agent with respect to matters governed by the Paying Agency Agreement will be determined solely by the express provisions thereof, and the Paying Agent will not be liable except for the performance of such duties and obligations as are specifically set forth in the Paying Agency Agreement and the Notes. The Paying Agent will not have any obligations to us or any holder of a Note or any third party, nor will it be liable for any costs, expenses, damages, liabilities or claims under the Paying Agency Agreement, except to the extent directly arising out of its gross negligence, bad faith or willful misconduct, as finally determined by a court of competent jurisdiction.

## Notice

Notices to holders of the Notes will be given by first-class mail to the addresses of such holders as they appear in the note register or by electronic transmission through the facilities of DTC.

## Governing Law

The Notes and the Paying Agency Agreement will be governed by and construed in accordance with the laws of the State of New York.

## Capital Treatment

The Notes are intended to qualify as "Tier 2 capital" for bank regulatory purposes. At the beginning of each of the last five years prior to maturity, the amount of subordinated notes treated as Tier 2 capital is reduced by $20 \%$, such that in the last year preceding maturity, none of the outstanding Notes will be Tier 2 capital.

## CERTAIN ERISA CONSIDERATIONS

The following is a summary of the general considerations associated with the acquisition of the Notes by investors who are investing directly or indirectly on behalf of a pension, profit-sharing or other employee benefit plan, individual retirement account, or other plan or arrangement subject to Title I of the Employee Retirement Income Security Act of 1974, as amended ("ERISA"), Section 4975 of the Internal Revenue Code of 1986, as amended (the "Code"), or similar provisions of any other U.S. or non-U.S. federal, state, local or other laws and regulations that apply to such arrangements that are exempt from ERISA and the Code ("Similar Laws") (each, a "Plan"). The following discussion is general in nature and is not intended to be all-inclusive.

ERISA is a broad statutory framework that governs most U.S. retirement and other U.S. employee benefit plans. ERISA and the rules and regulations of the Department of Labor (the "DOL") under ERISA, contain provisions that should be considered by fiduciaries of an employee benefit plan subject to the provisions of Title I of ERISA or Section 4975 of the Code (a "Plan"). Under ERISA, any person who exercises any discretionary authority or control over the administration of a Plan or the management or disposition of the assets of a Plan, or who renders investment advice for a fee or other compensation to a Plan, is generally considered to be a fiduciary of the Plan. A person or entity with discretionary authority to invest Plan assets in the Notes generally would be considered a fiduciary under this definition and may also be a fiduciary under Similar Laws. A fiduciary considering the acquisition of the Notes directly or indirectly on behalf of a Plan should consider whether the investment would be consistent with and permissible under the documents and instruments governing the Plan, including the Plan's investment policy statement. A fiduciary considering the acquisition of the Notes directly or indirectly on behalf of an ERISA Plan should also consider the fiduciary standards of ERISA in the context of the Plan's particular circumstances before authorizing an investment in the Notes, including the prudence and diversification requirements of ERISA, and whether the investment would be consistent with the fiduciary's obligations under applicable laws, including common law, ERISA, the Code or Similar Laws and the applicable regulations and guidance issued thereunder, possible limitations on the redemption of the Notes, whether the investment provides sufficient liquidity in light of the foreseeable needs of the Plan (of the participant account in a participant-directed Plan), and whether the investment is reasonably designed, as part of the Plan's portfolio, to further the Plan's purposes, taking into consideration the risk of loss and the opportunity for gain (or other return) associated with the investment. In addition, a fiduciary considering the acquisition of the Notes directly or indirectly on behalf of a Plan should consider whether the investment would involve a non-exempt prohibited transaction under Section 406 of ERISA or Section 4975 of the Code. Similar Laws governing the investment and management of the assets of Plans that are governmental plans (as defined in Section 3(32) of ERISA), church plans (as defined in Section 3(33) of ERISA), or non-U.S. plans (as defined in Section 4(b)(4) of ERISA) ("Non-ERISA Arrangements") may contain fiduciary and prohibited transaction requirements similar to those under ERISA and the Code. Accordingly, fiduciaries of such Non-ERISA Arrangements, in consultation with their advisors, should consider the impact of such Similar Laws on an investment in the Notes and the applicable considerations discussed above.

Section 406 of ERISA and Section 4975 of the Code prohibits a Plan as well as an individual retirement account, Keogh plan or any other plan that is subject to Section 4975 of the Code, from engaging in certain transactions involving "plan assets" with persons who are "parties in interest" under ERISA or "disqualified persons" under the Code with respect to the Plan, unless an exemption is available. Parties in interest and disqualified persons generally include the employer that sponsors the Plan, its employees, officers and directors, service providers to the Plan, Plan fiduciaries, and certain persons and entities affiliated with the foregoing. A violation of these prohibited transaction rules may result in excise taxes under the Code or other penalties and liabilities under ERISA or the Code for the fiduciary of the Plan who engages in the transaction, unless there is a statutory, regulatory or administrative exemption. In addition, the fiduciary of the Plan that violates these prohibited transaction rules may be subject to penalties and liabilities under ERISA or the Code or Similar Laws. The Code requires that the prohibited transaction be undone to the extent possible, but in any case the Plan should be placed in a financial position not worse than that in which it would be if the disqualified person were acting under the highest fiduciary standards. Under these rules, the acquisition and/or ownership of the Notes directly or indirectly by a Plan with respect to which we are a service provider or otherwise considered a party in interest or a disqualified person may constitute or result in a direct or indirect prohibited transaction under Section 406 of ERISA and/or Section 4975 of the Code. Fiduciaries of Plans considering acquiring the Notes should ensure that we are not a service provider, a party in interest or disqualified person with respect to the Plan. Otherwise, if the fiduciary is relying on a statutory or regulatory exemption, the fiduciary should carefully review the exemption to ensure it is applicable. The

Plan and fiduciaries of the Plan proposing to invest in the Notes should consult with their counsel to determine whether an investment in the Notes would result in a transaction that is prohibited by ERISA, Section 4975 of the Code or Similar Laws.

ERISA and the regulations promulgated under ERISA by the U.S. Department of Labor, as amended by Section 3(42) of ERISA ("Plan Asset Regulations"), generally provide that when a Plan or other "benefit plan investor" (as defined in the Plan Asset Regulations) acquires an equity interest in an entity that is not a "publiclyoffered security" (as defined in the Plan Asset Regulations) and not issued by an investment company registered under the Investment Company Act of 1940, the Plan's assets include both the equity interest and an undivided interest in each of the underlying assets of the entity. However, this rule does not apply if the Plan acquires an instrument that is not an "equity interest." Under the Plan Asset Regulations, an "equity interest" means any interest in an entity other than an instrument treated as indebtedness under applicable local law and which has no substantial equity features.

We expect that the Notes would be treated as a debt instrument for purposes of the Plan Asset Regulations, and accordingly, only the Notes should be considered assets of a Plan and not our underlying assets, although no assurance can be given in this regard.

Because of the foregoing, the Notes should not be purchased or held by any Plan, Non-ERISA Arrangement or person investing "plan assets" of any Plan, if the purchase and holding will constitute a non-exempt prohibited transaction under ERISA and the Code or similar violation of any applicable Similar Law.

Any purchaser of Notes will be deemed to have represented, by its purchase of such Notes offered hereby, that it either (i) is not a "benefit plan investor" (as defined in the Plan Asset Regulations), or (ii) if it is a "benefit plan investor," that (a) the decision to invest in the Notes has been made by a "fiduciary" (as defined in Section 3(21) of ERISA or other applicable law) who is independent of Bank OZK, (b) the Plan fiduciary has determined that the purchase of the Notes is consistent with and permissible under the fiduciary standards of ERISA, to the extent applicable, including the prudence and diversification requirements of ERISA, and under the documents and instruments governing the Plan, and (c) the acquisition of the Notes will not constitute a non-exempt prohibited transaction under ERISA or the Code. Similarly, with respect to any purchase of the Notes on behalf of a Plan that is a governmental plan, church plan or non-U.S. plan subject to Similar Laws, the purchaser will be deemed to have represented, by such purchase, that such purchase would be consistent with and permissible under the fiduciary responsibility or prohibited transaction provisions contained in Similar Laws. Plan fiduciaries who invest in the Notes have exclusive responsibility for ensuring that their purchase of the Notes do not violate the fiduciary or prohibited transaction rules of ERISA or the Code or any applicable Similar Law. The sale of Notes to a Plan is in no respect a representation by us or any of our affiliates or representatives that such an investment meets all relevant legal requirements with respect to investments by any such Plans generally or any particular Plan or that such investment is appropriate for such Plans.

The foregoing summary regarding certain aspects of ERISA, and the Code is based on ERISA, the Code, judicial decisions and United States Department of Labor and IRS regulations and rulings that are in existence on the date of this offering circular. The foregoing discussion is general in nature and is not intended to be all-inclusive. Due to the complexity of these rules and the penalties that may be imposed upon persons involved in non-exempt prohibited transactions, it is particularly important that fiduciaries, or other persons considering purchasing the Notes (and holding the Notes) on behalf of, or with the assets of, any Plan or Non-ERISA Arrangement, consult with their counsel regarding the potential applicability of ERISA, Section 4975 of the Code and any Similar Laws to such investment and whether an exemption would be applicable to the purchase and holding of the Notes.

EACH PLAN FIDUCIARY SHOULD CONSULT WITH ITS OWN LEGAL ADVISOR CONCERNING THE CONSIDERATIONS DISCUSSED ABOVE AND THE POTENTIAL CONSEQUENCES UNDER ERISA, THE CODE AND ANY APPLICABLE SIMILAR LAW BEFORE MAKING AN INVESTMENT IN THE NOTES.

## MATERIAL UNITED STATES FEDERAL INCOME TAX CONSIDERATIONS

The following is a summary of the material United States federal income tax considerations relevant to the purchase, ownership and disposition of the Notes. This discussion is not a complete analysis of all potential United States federal income tax consequences relating thereto, does not address the potential application of the Medicare contribution tax on net investment income, and does not address any U.S. estate or gift tax consequences or any tax consequences arising under any state, local or foreign tax laws. This summary is limited to beneficial owners of the Notes who purchase the Notes in this offering at their "issue price" within the meaning of Section 1273 of the Code and will hold the Notes as "capital assets" within the meaning of Section 1221 of the Code (generally, property held for investment). This summary does not apply to you if you are a member of a special class of holders subject to special rules, including but not limited to:

- a broker, dealer or trader in securities or currencies;
- a financial institution;
- a regulated investment company;
- a real estate investment trust;
- an insurance company;
- a tax-exempt organization;
- a "controlled foreign corporation;"
- a "passive foreign investment company;"
- a person holding our Notes as part of a hedging, integrated or conversion transaction, a constructive sale or a straddle;
- a person that purchases or sells our Notes as part of a wash sale for tax purposes;
- a person who elects the mark-to-market method of accounting for its securities;
- a person liable for alternative minimum tax;
- a person who owns $10 \%$ or more of our voting stock;
- a person holding our Notes in an individual retirement or other tax deferred account;
- an " $S$ " corporation, partnership or other pass-through entity for U.S. federal income tax purposes (or investors therein);
- a foreign government or agency;
- a person using the accrual basis that is required to recognize certain items of gross income for U.S. federal income tax purposes as a result of such item of income being taken into account in an applicable financial statement;
- an expatriate or former long-term resident of the United States; or
- a U.S. Holder (as defined below) whose "functional currency" is not the U.S. dollar.

The following summary is based upon current provisions of the Code, U.S. Treasury regulations (final,
temporary and proposed) and judicial or administrative authority, all as of the date hereof, and all of which are subject to change, possibly with retroactive effect. All of the foregoing authorities are subject to differing interpretations or change, and any such differing interpretations or change may result in U.S. federal income tax consequences to you that are materially different from those described herein. We have not sought and will not seek any ruling from the Internal Revenue Service ("IRS") with respect to the statements made and the conclusions reached in this discussion, and there can be no assurance that the IRS will not assert, or that a court would not sustain, a position contrary with such statements and conclusions.

## PROSPECTIVE INVESTORS ARE URGED TO CONSULT THEIR TAX ADVISORS REGARDING THE PARTICULAR U.S. FEDERAL INCOME TAX CONSEQUENCES TO THEM OF ACQUIRING, OWNING AND DISPOSING OF THE NOTES, AS WELL AS OTHER U.S. FEDERAL TAX CONSIDERATIONS AND STATE, LOCAL AND NON-U.S. INCOME, ESTATE AND GIFT, AND OTHER TAX CONSIDERATIONS OF ACQUIRING, OWNING AND DISPOSING OF THE NOTES.

## U.S. Holders

This subsection describes the tax consequences to a "U.S. Holder." You are a "U.S. Holder" if you are a beneficial owner of the Notes for U.S. federal income tax purposes and you are:

- an individual citizen or resident of the United States;
- a corporation (including any entity treated as a corporation for U.S. federal income tax purposes) created or organized under the laws of the United States or any State or the District of Columbia;
- a trust that (i) is subject to both the primary supervision of a court within the United States and the control of one or more U.S. persons, or (ii) has a valid election in effect under applicable U.S. Treasury regulations to be treated as a U.S. person; or
- an estate that is subject to U.S. federal income tax on its income regardless of its source.

If you are not a U.S. Holder, this subsection does not apply to you and you should refer to "-Non-U.S. Holders" below.

It is expected that the Notes will be treated as "variable rate debt instruments" for U.S. federal income tax purposes, providing for a fixed rate followed by a qualified floating rate. This discussion assumes that this characterization of the Notes as variable rate debt instruments is proper and will be respected.

## Payments of Stated Interest

It is anticipated, and this discussion assumes, that the issue price of the Notes will be equal to the stated principal amount or, if the issue price is less than the stated principal amount, the difference will be a de minimis amount (as set forth in the applicable Treasury Regulations). Accordingly, stated interest on a Note generally will be taxable to a U.S. holder as described below under "-Qualified Stated Interest."

If, however, the issue price of a Note is less than the stated redemption amount at maturity and the difference is more than a de minimis amount (as set forth in the applicable Treasury Regulations), then a U.S. holder generally will be required to include the difference in income as original issue discount as it accrues in accordance with a constant yield method. U.S. Holders should consult their tax advisors as to the consequences to them if the subordinated notes are issued with original issue discount.

## Variable Rate Debt Instruments

The Notes will initially bear interest at a fixed annual rate. From and including , 2026 to, but excluding, the Maturity Date or the date of earlier redemption, the Notes will bear interest at a floating rate per annum equal to the Benchmark rate, which is expected to be Three-Month Term SOFR, plus basis points. Under applicable Treasury Regulations, a debt instrument will qualify as a "variable rate debt instrument" if (a) its issue price does
not exceed the total noncontingent principal payments due under the debt instrument by more than a specified de minimis amount, (b) the debt instrument provides for stated interest, paid or compounded at least annually, at current value of (i) one or more "qualifying floating rates," (ii) a single fixed rate and one or more qualified floating rates, (iii) a "single objective rate," or (iv) a single fixed rate and a single objective rate that is a "qualified inverse floating rate," and (c) except as described in (a) above, does not provide for any principal payments that are contingent. A "qualified floating rate" is any variable rate where variations in the value of such rate can reasonably be expected to measure contemporaneous variations in the cost of newly borrowed funds in the currency in which the debt instrument is denominated. Under the foregoing definition, the Notes are expected to be treated as variable rate debt instruments for U.S. federal income tax purposes and the discussion below is based on this assumption.

## Qualified Stated Interest

The tax treatment of interest paid on the Notes depends on whether such interest constitutes "qualified stated interest," referred to herein as "QSI." Interest is QSI if it is unconditionally payable or will be constructively received, in cash or property, at least annually at a single fixed rate or at a single "qualified floating rate" or "objective rate" (each as defined in the applicable Treasury regulations) that qualifies under the variable rate debt instrument rules. The amount of QSI on variable rate debt instruments providing for interest other than at a single qualified floating rate or single objective rate, such as the Notes, is determined pursuant to special rules discussed further under "Determination of Interest Accruals on the Subordinated Notes" below. Interest that is QSI will generally be includible in a U.S. Holder's income as ordinary interest income at the time such interest payments are accrued or received, depending on the U.S. Holder's regular method of accounting for U.S. federal income tax purposes. Interest that is not QSI is generally includible in a U.S. holder's income under the rules governing OID, regardless of such U.S. holder's method of accounting.

## Determination of Interest Accruals on the Subordinated Notes

Under applicable Treasury Regulations, in order to determine the amount of QSI in respect of the Notes, an equivalent fixed rate debt instrument must be constructed. The equivalent fixed rate debt instrument is a hypothetical instrument that has terms that are identical to those of the Notes, except that the equivalent fixed rate debt instrument provides for fixed rate substitutes in lieu of the actual rates on the Notes. The equivalent fixed rate debt instrument is constructed in the following fashion: (i) first, the initial fixed rate is replaced with a qualified floating rate such that the fair market value of the subordinated notes as of the Notes' issue date would be approximately the same as the fair market value of an otherwise identical debt instrument that provides for the replacement qualified floating rate rather than the fixed rate, and (ii) second, each floating rate (including the floating rate determined under (i) above) is converted into a fixed rate substitute (which, in each case, generally will be the value of each floating rate as of the issue date of the Notes).

Once the equivalent fixed rate debt instrument has been constructed pursuant to the foregoing rules, the amount of QSI, if any, are determined for the equivalent fixed rate debt instrument by applying the general QSI rules to the equivalent fixed rate debt instrument, and a U.S. holder of the Notes will account for such QSI as if the U.S. Holder held the equivalent fixed rate debt instrument.

Based upon current market conditions and the manner in which the interest rates on the Notes are determined, we expect that the equivalent fixed rate debt instrument (as determined in the manner described above) would be treated as having a single fixed interest rate throughout the term of the subordinated notes for purposes of calculating QSI. Accordingly, solely for purposes of determining QSI, as of the issue date of the Notes, we expect that the Notes will be presumed to remain outstanding until maturity, all interest on the Notes will be treated as QSI and the Notes will not be treated as having been issued with any OID.

## Sale, Exchange, Redemption or Other Disposition of the Notes

A sale, exchange, redemption or other taxable disposition of the Notes will generally result in gain or loss equal to the difference between the amount realized upon the disposition (excluding amounts attributable to any accrued and unpaid interest, which will be taxable as ordinary income to the extent not previously included in income as described above under "-Payments of Stated Interest") and your adjusted tax basis in the Notes. The amount realized will equal the sum of any cash and the fair market value of any other property you received on the
disposition. Your adjusted tax basis in the Notes will generally equal the amount you paid to acquire such Notes, increased by the amount, if any, of OID included in your gross income. Such gain or loss will be capital gain or loss and will be long-term capital gain or loss if your holding period for the Notes exceeds one year. Long-term capital gain recognized by a non-corporate U.S. Holder is generally eligible for reduced rates of taxation, subject to customary limitations. The deductibility of capital losses is subject to limitations.

## Information Reporting and Backup Withholding

A U.S. Holder will generally be subject to information reporting with respect to any payments of interest by us to such U.S. Holder and with respect to proceeds of the sale or other disposition (including a retirement or redemption) of the Notes, unless such U.S. Holder is an exempt recipient and appropriately establishes that exemption. In addition, such payments will generally be subject to U.S. federal backup withholding (currently at a rate of $24 \%$ ) unless the U.S. Holder supplies a taxpayer identification number as well as certain other information, certified under penalties of perjury, or otherwise establish an exemption from backup withholding. Backup withholding is not an additional tax. Any amounts withheld under the backup withholding rules will be allowed as a credit against your U.S. federal income tax liability, provided the required information is timely furnished to the IRS.

## Non-U.S. Holders

The discussion in this section is addressed to "Non-U.S. Holders" of the Notes. For purposes of this summary, a "Non-U.S. Holder" means a beneficial owner of the Notes that is for U.S. federal income tax purposes:

- a nonresident alien individual;
- a foreign corporation (or entity treated as a foreign corporation for U.S. federal income tax purposes); or
- a foreign estate or foreign trust.


## Payments of Interest

Subject to the discussions below under "-Information Reporting and Backup Withholding" and "FATCA Withholding," any payment of interest on the Notes to Non-U.S. Holders will generally be exempt from U.S. federal income and withholding tax under the "portfolio interest exemption" (within the meaning of the Code), provided that such payment is not effectively connected with your conduct of a trade or business in the United States (or, in the case of an income tax treaty resident, is not attributable to your conduct of a permanent establishment in the United States) and either:

- you provide identifying information (i.e., name and address) to the applicable withholding agent on IRS Form W-8BEN or W-8BEN-E (or successor form), and certify, under penalty of perjury, that you are not a U.S. person; or
- a financial institution holding the Notes on your behalf certifies, under penalty of perjury, that it has received such a certification from the beneficial owner and, when required, provides the withholding agent with a copy.

If you cannot satisfy the requirements of the "portfolio interest exemption" described above, payments of interest made to you generally will be subject to U.S. federal withholding tax at a rate of $30 \%$, or such lower rate as may be specified by an applicable income tax treaty, unless such interest is effectively connected with your conduct of a trade or business within the United States (and, if required by an applicable income tax treaty, is attributable to your conduct of a permanent establishment in the United States) and you provide the applicable withholding agent with a properly completed and executed IRS Form W-8ECI (or other applicable IRS form). In order to claim an exemption from or reduction of withholding under an applicable income tax treaty, you generally must furnish to the applicable withholding agent a properly executed IRS Form W-8BEN or IRS Form W-8BEN-E, as applicable (or other applicable IRS form). If you are eligible for an exemption from or reduced rate of U.S. federal withholding tax
under an applicable income tax treaty, you may obtain a refund of any excess amounts withheld by timely filing an appropriate claim with the IRS. You should consult your own tax advisor regarding your entitlement to benefits under an applicable income tax treaty and the requirements for claiming any such benefits.

If interest paid to you is effectively connected with your conduct of a trade or business within the United States, and, if required by a tax treaty, the interest is attributable to a permanent establishment or fixed base that you maintain in the United States, payments of interest on the Notes will be subject to tax on a net income basis in the same manner as if you were a U.S. Holder. Withholding tax will not generally be required for "effectively connected" interest paid to you, provided that you have furnished, as applicable, a valid IRS Form W-8ECI or an acceptable substitute form upon which you represent, under penalties of perjury, that:

- you are not a U.S. person (as defined by the Code), and
- the interest is effectively connected with your conduct of a trade or business within the United States and is includible in your gross income.

If you are a foreign corporation or treated as a foreign corporation for U.S. federal income tax purposes, "effectively connected" interest that you receive may, under certain circumstances, be subject to an additional "branch profits tax" at a $30 \%$ rate (or at a lower rate if you are eligible for the benefits of an income tax treaty that provides for a lower rate) of your "effectively connected earnings and profits" for the taxable year, subject to certain adjustments.

## Sale, Exchange, Redemption or Other Disposition of the Notes

Subject to the discussions below under "-Information Reporting and Backup Withholding" and "FATCA Withholding," a Non-U.S. Holder generally will not be subject to U.S. federal income or withholding tax on any gain realized on the sale, exchange, redemption or other disposition of the Notes (other than with respect to payments attributable to accrued interest, which will be taxed as described under "-Non-U.S. Holders-Payments of Interest" above) unless:

- the gain is effectively connected with your conduct of a trade or business in the United States, and the gain is attributable to a permanent establishment or fixed base that you maintain in the United States, if that is required by an applicable income tax treaty as a condition for subjecting you to U.S. taxation on a net income basis, or
- you are an individual who is present in the United States for 183 or more days in the taxable year of the sale and certain other conditions exist.

Gain described in the first bullet point above generally will be subject to U.S. federal income tax on a net income basis at the regular graduated U.S. federal income tax rates in the same manner as if you were a U.S. person. If you are a corporation, you also may be subject to an additional "branch profits tax" at a rate of $30 \%$ (or such lower rate as may be specified by an applicable income tax treaty) of your "effectively connected earnings and profits" for the taxable year, subject to certain adjustments.

Gain described in the second bullet point above generally will be subject to U.S. federal income tax at a $30 \%$ rate (or such lower rate as may be specified by an applicable income tax treaty), but may be offset by your U.S. source capital losses, if any.

## Information Reporting and Backup Withholding

The relevant payor must report annually to the IRS and to each Non-U.S. Holder the amount of interest on the Notes paid to such Non-U.S. Holder and the tax withheld, if any, with respect to such interest. This information also may be made available under a specific treaty or agreement with the tax authorities in the country in which the Non-U.S. Holder resides or is established. Non-U.S. Holders will have to comply with specific certification procedures (such as by furnishing a valid IRS Form W-8BEN, W-8BEN-E or W-8ECI) to establish that the NonU.S. Holder is not a U.S. person (as defined in the Code) or otherwise establishes an exemption to avoid backup
withholding at the applicable rate with respect to interest on the Notes.
Information reporting and backup withholding will generally apply to the proceeds of a disposition of the Notes by a Non-U.S. Holder within the United States or effected by or through the U.S. office of any broker, U.S. or foreign, unless the Non-U.S. Holder certifies its status as not a U.S. person as described above and satisfies certain other requirements, or otherwise establishes an exemption. Generally, information reporting and backup withholding will not apply to a payment of disposition proceeds to a Non-U.S. Holder where the transaction is effected outside the United States through a non-U.S. office of a broker. However, for information reporting purposes, dispositions effected through a non-U.S. office of a broker with substantial U.S. ownership or operations generally will be treated in a manner similar to dispositions effected through a U.S. office of a broker.

Backup withholding, currently at a rate of $24 \%$, is not an additional tax. Any amounts withheld under the backup withholding rules from a payment to a Non-U.S. Holder may be allowed as a credit against the Non-U.S. Holder's U.S. federal income tax liability, if any, and may entitle such holder to a refund, provided that the required information is timely furnished to the IRS.

## FATCA Withholding

Pursuant to Sections 1471 through 1474 of the Code, commonly known as the Foreign Account Tax Compliance Act ("FATCA"), a 30\% withholding tax ("FATCA withholding") may be imposed on certain payments to you or to certain foreign financial institutions, investment funds and other non-U.S. persons receiving payments on your behalf if you or such persons fail to comply with certain information reporting requirements. Such payments generally include U.S.-source interest and the gross proceeds from the sale or other disposition of securities that can produce U.S.-source interest. Payments of interest that you receive in respect of the Notes could be affected by this withholding if you are subject to the FATCA information reporting requirements and fail to comply with them or if you hold Notes through a non-U.S. person (e.g., a "foreign financial institution" or a "non-financial foreign entity" as defined under FATCA) that fails to comply with these requirements (even if payments to you would not otherwise have been subject to FATCA withholding). Payments of gross proceeds from a sale or other disposition of Notes could also be subject to FATCA withholding. However, proposed U.S. Treasury regulations (the preamble to which specifies that taxpayers are permitted to rely on them pending finalization) eliminate the withholding requirement on payments of gross proceeds of a taxable disposition (other than amounts treated as interest or other "fixed, determinable, annual, or periodical" income). If withholding applies, we will not be required to pay additional amounts with respect to amounts withheld. You should consult your own tax advisors regarding the relevant U.S. law and other official guidance on FATCA withholding.

THE SUMMARY OF MATERIAL U.S. FEDERAL INCOME TAX CONSIDERATIONS ABOVE IS INCLUDED FOR GENERAL INFORMATION PURPOSES ONLY. POTENTIAL PURCHASERS OF THE NOTES ARE URGED TO CONSULT THEIR OWN TAX ADVISORS TO DETERMINE THE U.S. FEDERAL, STATE, LOCAL AND NON-U.S. TAX CONSIDERATIONS OF PURCHASING, OWNING AND DISPOSING OF THE NOTES.

## PLAN OF DISTRIBUTION

We have entered into a purchase agreement with Piper Sandler \& Co., as the representative of each of the initial purchasers named below, with respect to the Notes being offered pursuant to this offering circular. Subject to the terms and conditions of the purchase agreement, we have agreed to sell to each initial purchaser, and each initial purchaser has agreed to purchase, the aggregate principal amount of Notes in this offering set forth next to its name in the following table.

Principal
Amount


The purchase agreement provides that the obligations of the several initial purchasers to purchase the Notes offered hereby are subject to certain conditions precedent and that the initial purchasers are obligated to purchase all of the Notes offered pursuant to this offering circular if any of the Notes are purchased.

Notes sold by the initial purchasers to the public will be offered at $100 \%$ of the principal amount of the Notes. If all the Notes are not sold at the public offering price, the initial purchasers may change the offering price and the other selling terms. The offering of the Notes by the initial purchasers is subject to receipt and acceptance and subject to the initial purchasers' right to reject any order in whole or in part.

The purchase agreement provides that the initial purchasers will be entitled to a discount equal to $\%$ of the principal amount of the Notes. The expenses of the offering, not including the initial purchaser discount, are estimated to be approximately $\$$ and are payable by us.

The representative of the initial purchasers has advised us that the initial purchasers do not intend to confirm sales to any account over which they exercise discretionary authority.

We anticipate that the Notes will be offered and sold only to institutional investors that are institutional accredited investors within the meaning of Rule 501(a)(1), (2), (3) or (7) of Regulation D under the Securities Act ("institutional accredited investors"). Each beneficial owner of a Note will be required to hold a beneficial interest in such Note in a $\$ 100,000$ principal amount or any integral multiple of $\$ 1,000$ in excess thereof at all times. Each purchaser of a Note, in making its purchase, will be deemed to have represented and warranted that it is an institutional accredited investor, that it is purchasing the Note for its own account or the account of another institutional accredited investor and that following such purchase it or such other institutional accredited investor holding a beneficial interest in a Note will hold such beneficial interest in a principal amount of $\$ 100,000$ or an integral multiple of $\$ 1,000$ in excess thereof at all times.

## New Issuance of Subordinated Notes

There is currently no public trading market for the Notes. In addition, we have not applied and do not intend to apply to list the Notes on any securities exchange or to have the Notes quoted on a quotation system. The initial purchasers have advised us that they intend to make a market in the Notes. However, the initial purchasers are not obligated to do so and may discontinue any market-making in the Notes at any time in their sole discretion. Therefore, we cannot assure you that a liquid trading market for the Notes will develop, that you will be able to sell your Notes at a particular time, or that the price you receive when you sell will be favorable. If an active public trading market for the Notes does not develop, the market price and liquidity of the Notes may be adversely affected. If the Notes are traded, they may trade at a discount from their initial offering price, depending on prevailing interest rates, the market for similar securities, our operating performance and financial condition, general economic conditions and other factors.

## Price Stabilization, Short Positions

In connection with this offering of the Notes, the initial purchasers may engage in overallotment, stabilizing transactions and syndicate covering transactions. Overallotment involves sales in excess of the offering size, which
create a short position for the initial purchasers. Stabilizing transactions involve bids to purchase the Notes in the open market for the purpose of pegging, fixing, or maintaining the price of the Notes. Syndicate covering transactions involve purchases of the Notes in the open market after the distribution has been completed in order to cover short positions. The initial purchasers may also impose a penalty bid. This occurs when a particular initial purchaser repays to the other initial purchaser a portion of the initial purchaser discount received by it because the representative has repurchased Notes sold by or for the account of such initial purchaser in stabilizing or syndicate covering transactions. Stabilizing transactions and syndicate covering transactions, and together with the imposition of a penalty bid, may cause the price of the Notes to be higher than it would otherwise be in the absence of those transactions. If the initial purchasers engage in stabilizing or syndicate covering transactions, they may discontinue them at any time.

Neither we nor the initial purchasers make any representation or prediction as to the direction or magnitude of any effect that the transactions described above may have on the price of the Notes. In addition, neither we nor the initial purchasers make any representation that the initial purchasers will engage in these transactions or that these transactions, once commenced, will not be discontinued without notice.

## Other Relationships

The initial purchasers and their affiliates have engaged in, and may in the future engage in, investment banking and other commercial dealings in the ordinary course of business with us or our affiliates. The initial purchasers have received, or may in the future receive, customary fees and commissions for these transactions. In addition, in the ordinary course of their business activities, the initial purchasers and their affiliates may make or hold a broad array of investments including serving as counterparties to certain derivative and hedging arrangements and actively trade debt and equity securities (or related derivative securities) and financial instruments (including bank loans) for their own account and for the accounts of their customers. Such investments and securities activities may involve securities and/or instruments of ours or our affiliates. If the initial purchasers or their affiliates have a lending relationship with us, such initial purchaser or affiliate thereof may hedge their credit exposure to us consistent with their customary risk management policies. The initial purchasers and their affiliates could hedge such exposure by entering into transactions, which consist of either the purchase of credit default swaps or the creation of short positions in our securities, including potentially the Notes offered hereby. Any such credit default swaps or short positions could adversely affect future trading prices of the Notes offered hereby. The initial purchasers and their affiliates may also make investment recommendations and/or publish or express independent research views in respect of such securities or financial instruments and may hold, or recommend to clients that they acquire, long and/or short positions in such securities and instruments.

## No Sales of Similar Securities

We have agreed that we will not, for a period of 30 days after the date of this offering circular, without first obtaining the prior written consent of the initial purchasers, directly or indirectly, issue, sell, offer to contract or grant any option to sell, pledge, transfer or otherwise dispose of, any debt securities or securities exchangeable for or convertible into debt securities, except for the subordinated notes sold to the initial purchasers pursuant to the purchase agreement.

## Indemnification

We have agreed to indemnify the initial purchasers against certain liabilities under the purchase agreement.

## Settlement Date

We expect that delivery of the Notes will be made against payment therefor on or about the closing date specified on the cover page of this offering circular, which is the fifth business day following the date of pricing of the Notes, or T+5. Under Rule 15c6-1 of the Exchange Act, trades in the secondary market generally are required to settle in two business days unless the parties to any such trade expressly agree otherwise. Accordingly, purchasers who wish to trade Notes on the date of pricing or the next two succeeding business days will be required, by virtue of the fact that the Notes initially will settle in $T+5$, to specify an alternate settlement cycle at the time of any such trade to prevent a failed settlement and should consult their own advisor.

## VALIDITY OF THE NOTES

The validity of the Notes offered by this offering circular will be passed upon for us by Kutak Rock LLP, Little Rock, Arkansas. Certain legal matters in connection with this offering will be passed upon for the initial purchasers by Troutman Pepper Hamilton Sanders LLP, Atlanta, Georgia.

## INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The consolidated financial statements of Bank OZK and its subsidiaries as of December 31, 2020 and 2019, and for each of the years in the three-year period ended December 31, 2020, and management's assessment of the effectiveness of internal control over financial reporting as of December 31, 2020 have been incorporated by reference into this offering circular in reliance upon the reports of PricewaterhouseCoopers LLP, an independent registered public accounting firm.

# <> Bank OZK 

\% Fixed-to-Floating Rate Subordinated Notes due 2031

## OFFERING CIRCULAR

Piper Sandler \& Co.

Crews \& Associates, Inc.

## <> Bank OZK

Nasdaq: OZK | InvestorPresentation September 9, 2021

## Forward-Looking Information

This presentation and other communications by Bank OZK (the "Bank") include certain "forward-looking statements" regarding the Bank's plans, expectations, thoughts, beliefs, estimates, goals and outlook for the future that are intended to be covered by the Private Securities Litigation Reform Act of 1995. Forw ard-looking statements are based on management's expectations as well as certain assumptions and estimates made by, and information available to, management at the time. Those statements are not guarantees of future results or performance and are subject to certain known and unknown risks, uncertainties and other factors that may cause actual results to differ materially from those expressed in, or implied by, such forward-looking statements. These risks, uncertainties and other factors include, but are not limited to: potential delays or other problems in implementing the Bank's growth, expansion and acquisition strategies, including delays in identifying satisfactory sites, hiring or retaining qualified personnel, obtaining regulatory or other approvals, obtaining permits and designing, constructing and opening new offices or relocating, selling or closing existing offices; the ability to enter into and/or close additional acquisitions; the availability of and access to capital; possible downgrades in the Bank's credit ratings or outlook which could increase the costs of or decrease the availability of funding from capital markets; the ability to attract new or retain existing or acquired deposits or to retain or grow loans, including growth from unfunded closed loans; the ability to generate future revenue growth or to control future growth in non-interest expense; interest rate fluctuations, including changes in the yield curve between short-term and long-term interest rates or changes in the relative relationships of various interest rate indices; the potential impact of the phase-out of the London Interbank Offered Rate ("LIBOR") or other changes involving LIBOR; competitive factors and pricing pressures, including their effect on the Bank's net interest margin or core spread; general economic, unemployment, credit market and real estate market conditions, and the effect of such conditions on the creditworthiness of borrowers, collateral values, the value of investment securities and asset recovery values; changes in legal, financial and/or regulatory requirements; recently enacted and potential legislation and regulatory actions and the costs and expenses to comply with new and/or existing legislation and regulatory actions, including those actions in response to the coronavirus ("COVID-19") pandemic such as the Coronavirus Aid, Relief and Economic Security Act, the Consolidated Appropriations Act of 2021, the American Rescue Plan Act of 2021, and any similar or related laws, rules and regulations; changes in U.S. government monetary and fiscal policy; FDIC special assessments or changes to regular assessments; the ability to keep pace with technological changes, including changes regarding maintaining cybersecurity; the impact of failure in, or breach of, our operational or security systems or infrastructure, or those of third parties with whom we do business, including as a result of cyber-attacks or an increase in the incidence or severity of fraud, illegal payments, security breaches or other illegal acts impacting the Bank or its customers; natural disasters or acts of war or terrorism; the adverse effects of the ongoing global COVID-19 pandemic, including the duration of the pandemic and actions taken to contain or treat COVID-19, on the Bank, the Bank's customers, the Bank's staff, the global economy and the financial markets; national, international or political instability; impairment of our goodw ill or other intangible assets; adoption of new accounting standards, or changes in existing standards; and adverse results (including costs, fines, reputational harm and/or other negative effects) from current or future litigation, regulatory examinations or other legal and/or regulatory actions or rulings as well as other factors identified in this communication or as detailed from time to time in our public filings, including those factors described in the disclosures under the headings "Forward-Looking Information" and "Item 1A. Risk Factors" in our most recent Annual Report on Form 10-K for the year ended December 31, 2020 and our quarterly reports on Form 10-Q. Should one or more of the foregoing risks materialize, or should underlying assumptions prove incorrect, actual results or outcomes may vary materially from those described in, or implied by, such forwardlooking statements. The Bank disclaims any obligation to update or revise any forward-looking statements based on the occurrence of future events, the receipt of new information or otherw ise.

## Important Information

The public offering of Bank OZK securities will be made only by means of an offering circular, including the documents incorporated by reference therein. This presentation is for informational purposes only and does not constitute an offer to sell or a solicitation of an offer to buy Bank OZK's securities, nor shall there be any sale of these securities in any state or jurisdiction in which such an offer, solicitation or sale would be unlawful prior to registration or qualification under the securities law s of any such state or jurisdiction.

Before you invest, you should read the offering circular for the offering to which this presentation relates, including the documents incorporated by reference therein. Copies of the preliminary offering circular may be obtained fromPiper Sandler \& Co at $\underline{\mathrm{fsg} \text {-dcm@psc.com. }}$

These securities are not savings or deposit accounts of Bank OZK and are neither insured nor guaranteed by the Federal Deposit Insurance Corporation or any other governmental agency.

## Terms of the Proposed Subordinated Notes Offering



## Bank OZK (Nasdaq: OZK) - At a Glance

Financial Highlights*

- Total assets
- Total loans
- Total deposits
- Total equity
- 6M21 Net Interest Margin
- 6M21 Efficiency Ratio
- 6M21 Net Charge-off Ratio

$\$ 26.6$ billion $\$ 18.3$ billion
$\$ 20.7$ billion
\$ 4.5 billion
3.91\%
39.0\%
0.08\%


Our mission is to be the best banking organization and corporate citizen in each of the communities we serve by:

- Providing excellent service to our customers
- Maximizing long-term shareholder value
- Being an employer of choice
- Being the best bank for regulators

Key Investment Considerations

| Asset Quality |
| :--- |
| Maintaining excellent |
| asset quality through |
| disciplined aplication |
| of our established |
| credit standards is |
| always our primary |
| focus. |


| Profitability |
| :--- |
| Our profitability is |
| powered by our high- |
| quality portfolio of |
| earning assets and |
| an efficiency ratio |
| among the industry's |
| best. |


| Diversification \& |
| :--- |
| Growth |
| Our loan portfolio is |
| broadly diversified, |
| both by geography |
| and product type, and |
| is the fundamental |
| driver of our earning |
| asset growth. |

Liquidity \& Capital
We maintain diverse
and abundant
sources of liquidity
and have one of the
strongest capital
positions in the
industry.

Bank OZK seeks to maximize long-term shareholdervalue through growth in earning assets, deposits, capital and profitability in a manner consistent with safe, sound and prudent banking practices.
<> Bank OZK

## Asset Quality Consistently Better than the Industry Average

## Net Charge-Off Ratio (\%)

(All data annualized where appropriate)


Since going public in 1997, our annual net charge-off ratio has averaged approximately one third of the industry's net charge-off ratio, and has been better than the industry in EVERY year.

[^0]
## Our Ratios of Nonperforming Loans and Nonperforming Assets Provide Meaningful Data Points on Our Asset Quality

Nonperforming Non-purchased Loans ("NPLs")


* Note: Data for all FDIC insured institutions from the FDIC Quarterly Banking Profile, last updated first quarter 2021. Percent of Loans Noncurrent is the percentage of loans that are past due 90 days or more or that are in nonaccrual status.


## Nonperforming Assets ("NPAs"), Excluding Purchased Loans



[^1] plus other real estate owned to assets (\%).

The dollar volumes of our nonperforming non-purchased loans and nonperforming assets have been relatively stable, even as our total nonpurchased loans and assets have grown many-fold.

Our ratios for NPLs and NPAs have been consistently better than the industry's ratios.

NPLs were just \$40 million, or $0.22 \%$ of total non-purchased loans, at 6/30/21.

NPAs, which include NPLs and foreclosed assets, were just $\$ 47$ million, or 0.18\% of total assets, at 6/30/21.

Our Ratios for Loans Past Due and Substandard Non-purchased Loans Provide Additional Data Points on Our Asset Quality

## Non-purchased Loans Past Due 30+ Days, Including Past Due Nonaccrual Nonpurchased Loans ("Loans Past Due")


*** Note: Data for all FDIC insured institutions from the FDIC Quarterly Banking Profile, last updated first quarter 2021. Percent of Loans Noncurrent + Percent of Loans 30-89 Days Past Due.

## Substandard Non-purchased Loan Trends (\$ millions)



The dollar volume of our loans past due has been relatively stable, even as our total non-purchased loans and assets have grown many-fold.

Non-purchased loans past due, including past due nonaccrual nonpurchased loans, were just \$18 million, or $0.10 \%$ of total nonpurchased loans, at 6/30/21.

Our dollar volume of nonpurchased loans designated as being in the "Substandard" category of our credit quality indicators was $\$ 90$ million at June 30, 2021 and has remained favorable.

Our ratio of substandard nonpurchased loans as a percentage of our total risk-based capital ("TRBC") at June 30, 2021 remained at a low level of 2.04\%.

## Long-term Trends in Capital and NPAs

(\$ millions)


We have had tremendous growth in our common equity and TRBC over the last 12 years, while our volume of total nonperforming assets has generally declined to a relatively nominal level.

## Bank OZK

## Net Interest Income Is Our Largest Category of Revenue

- Net interest income is our largest category of revenue. It is affected by many factors, including our volume and mix of earning assets; volume and mix of deposits and other liabilities; net interest margin; core spread; and other factors.
- As shown below, our net interest income for the second quarter of 2021 was a record $\$ 240.7$ million, a $\$ 24.2$ million, or $\mathbf{1 1 . 2 \%}$, increase from the second quarter of 2020 , and a $\$ 6.1$ million, or $2.6 \%$ not annualized, increase from the level achieved in the first quarter of 2021.
- In the quarter just ended, our core spread increased 90 basis points ("bps") and 24 bps , compared to the second quarter of 2020 and first quarter of 2021, respectively, helping offset the effect of the high level of net loan repayments in the quarter just e nded.



## Loans Are Our Largest Category of Earning Assets



[^2]
## Bank OZK

## Variable Rate Loans and Their Floors

## Funded Balance of Variable Rate Loan Indexes

At June 30, 2021, 78\% of our funded balance of non-purchased loans and $34 \%$ of our funded balance of purchased loans had variable rates.

As shown below, at June 30, 2021, $82.7 \%$ of our total funded balance of variable rate loans were tied to 1 month LIBOR, $0.8 \%$ were tied to 3 month LIBOR and $15.1 \%$ were tied to WSJ Prime.
\% of our variable rate portfolio tied to various indexes as of June 30, 2021

|  | 1M <br> LIBOR | 3M <br> LIBOR | WSJ <br> Prime | Other |
| :--- | :---: | :---: | :---: | :---: |
| Non-purchased | $83.8 \%$ | $0.8 \%$ | $14.5 \%$ | $0.9 \%$ |
| Purchased | $19.2 \%$ | $0.0 \%$ | $52.5 \%$ | $28.3 \%$ |
| Total | $82.7 \%$ | $0.8 \%$ | $15.1 \%$ | $1.4 \%$ |

At June 30, 2021, 99\% of our funded variable rate loans (non-purchased and purchased) had floor rates. As of June 30, 2021, $95 \%$ of the funded balance of total variable rate loans and $97 \%$ of the total commitments of variable rate loans were at their floors. The volume of our funded balance and our total commitments, respectively, of total variable rate loans that would be at their floors with future rate moves, either up or down, is illustrated below.

Summary of Funded Balance of Total Variable Rate Loans


Summary of Total Commitment of Total Variable Rate Loans


## Our Core Spread and Cost of Interest Bearing Deposits ("COIBD")

- Our core spread improved in the quarter just ended to $5.02 \%$, increasing 90 bps from the second quarter of 2020 and 24 bps from the first quarter of 2021. As reflected below, in the quarter just ended, our COIBD decreased 66 bps from the second quarter of 2020 and 13 bps from the first quarter of 2021. Decreasing our COIBD has been a significant factor in our recent improvements in core spread.

COIBD and Core Spread - Last Nine Quarters


Time Deposit Maturity Schedule (\$ in millions)

| (\$ millions) | Time <br> Deposits | Wtd. Avg. <br> Rate at <br> $\mathbf{6 / 3 0 / 2 0 2 1}$ |  |
| :--- | ---: | ---: | ---: |
| 3Q21 | $\$$ | 2,349 | $0.82 \%$ |
| 4Q21 | 1,588 | $0.58 \%$ |  |
| 1Q22 | 1,154 | $0.44 \%$ |  |
| 2Q22 | 957 | $0.56 \%$ |  |
| 3Q22 \& Beyond | 1,313 | $0.54 \%$ |  |
| Total | $\$$ | $\mathbf{7 , 3 6 0}$ | $\mathbf{0 . 6 2 \%}$ |

New and Renewed Time Deposits
2nd Quarter $2021 \quad \$ \quad 1,894 \quad 0.37 \%$

While further quarterly decreases in our COIBD may be less than we have achieved in recent quarters, continuing to decrease our COIBD is an important element in our strategy to mitigate the expected downward pressure on total loan yields.

## Investment Securities Are Our Second Largest Category of Earning Assets

## Investment Securities Portfolio Overview As of June 30, 2021



- At June 30, 2021, our investment securities portfolio was $\$ 4.69$ billion, which was an increase of $\$ 0.53$ billion, or $12.8 \%$ not annualized, as compared to March 31, 2021, and an increase of $\$ 1.29$ billion, or $37.8 \%$ not annualized, as compared to December 31, 2020.
- As our liquidity position has increased, we have purchased high-quality, mostly very short-term securities, which have relatively low yields reflective of their quality and short-term nature.
- As shown below, this, among other factors, has had a dilutive effect on our investment portfolio yield over the past five quarters, and, in turn, a dilutive effect on our net interest margin.
- In the second quarter of 2021, the yield on our investment portfolio, on a fully taxable equivalent basis, was $1.29 \%$, a decrease of 112 bps and 15 bps from the second quarter of 2020 and from the first quarter of 2021, respectively.
- Reflecting the current interest rate environment and market conditions, we expect the yield on our investment portfolio to continue to decrease, but likely at a slower pace, in the coming quarters.


[^3]
## Net Interest Margin Trends

Net Interest Margin vs. the Industry


During the quarter just ended, our net interest margin increased 21 bps from the second quarter of 2020 and 9 bps from the first quarter of 2021. We continue to outperform the industry on net interest margin. In fact, in the first quarter of 2021, the latest quarter for which comparative data is available, our net interest margin outperformed the industry by 130 bps.

[^4]
## Efficiency Ratio Trends

## Efficiency Ratio (\%) vs. the Industry



We have consistently been among the nation's most efficient banks, having ranked in the top decile of the industry for 19 consecutive years. **

[^5]
# Earning Asset Growth Engines \& Diversification 

<> Bank OZK

## Real Estate Specialties Group ("RESG") - Our Largest Growth Engine

## Portfolio Importance

RESG Loans at June 30, 2021 accounted for:

- $63 \%$ of our funded non-purchased loans
- $89 \%$ of our unfunded closed loans
- $74 \%$ of our total funded and unfunded balances of non-purchased loans


## RESG Business Model Reduces Credit Risk

- We are the sole senior secured lender giving us the lowest risk position in the capital stack
- Our transactions typically include some combination of four important factors:
- Strong \& capable sponsors, preferred equity and mezz debt providers
- Marquee projects
- Low leverage with substantial equity and mezz debt (equity relative to senior secured position)
- Defensive loan structure providing substantial protection to the bank
- Over RESG's 18 year history, asset quality has been excellent with a weighted average annual net chargeoff ratio (including OREO write-downs) of only 11 bps


## Porffolio Statistics - as of June 30, 2021

Total funded balance
Total funded \& unfunded commitment
Loan-to-cost ("LTC") ratio
Loan-to-value ("LTV") ratio
*Weighted average; assumes all loans are fully funded; LTV data based on most recent appraisals and utilizing, in most cases, "as stabilized" values for income producing properties.

## RESG's Life of Loan Focus

- Thorough underwriting including detailed modeling and testing for economic stress, interest rate stress, exit refinancing stress and cap rate stress
- Rigorous economic analysis including supply and demand metrics for the relevant market, submarket and micro-market, as appropriate
- Comprehensive and consistent documentation under the supervision of RESG's in-house legal team in coordination with outside counsel
- An emphasis on precision at closing handled by RESG's team of closers and paralegals
- Thorough life-of-loan asset management by teams of skilled asset managers


## Recent Trends in RESG Loan Originations and Repayments

The table below illustrates the cadence of RESG loan originations and repayments and shows the amount of each year's originations which have been repaid and the amount of each year's originations which remain as outstanding commitments, both funded and unfunded, as of June 30, 2021.


Quarterly RESG Repayments (\$ billions)

|  | Q1 | Q2 | Q3 | Q4 | Total $^{*}$ |
| :--- | :---: | :---: | :---: | :---: | :---: |
| FY2016 | $\$ 0.21$ | $\$ 0.41$ | $\$ 0.69$ | $\$ 0.48$ | $\$ 1.79$ |
| FY2017 | $\$ 0.57$ | $\$ 0.98$ | $\$ 0.87$ | $\$ 1.45$ | $\$ 3.86$ |
| FY2018 | $\$ 0.79$ | $\$ 1.40$ | $\$ 1.52$ | $\$ 1.11$ | $\$ 4.82$ |
| FY2019 | $\$ 1.13$ | $\$ 1.54$ | $\$ 1.34$ | $\$ 1.66$ | $\$ 5.67$ |
| FY2020 | $\$ 1.00$ | $\$ 0.69$ | $\$ 0.65$ | $\$ 1.19$ | $\$ 3.54$ |
| FY2021 | $\$ 1.48$ | $\$ 1.68$ |  |  | $\$ 3.16$ |
| *6M21 Not Annualized |  |  |  |  |  |

RESG loan repayments in the quarter just ended w ere $\$ 1.68$ billion, up slightly fromthe previous quarterly high of $\$ 1.66$ billion in the fourth quarter of 2019. As w e have previously stated, we expect RESG loan repayments in 2021 w ill likely be above the record annual $\$ 5.67$ billion level in 2019, making RESG loan repayments a meaningful headw ind to 2021 loan grow th. Based on current estimates, we anticipate loan repayments in the third quarter of 2021 w ill again be meaningful, possibly resulting in another quarter of negative RESG and total loan grow th. How ever, we expect to resume positive loan grow th for RESG and total loans sometime in

2021, most likely in the fourth quarter of 2021.

## Quarterly RESG Originations (\$ billions)

|  | Q1 | Q2 | Q3 | Q4 | Total $^{*}$ |
| :--- | :---: | :---: | :---: | :---: | :---: |
| FY2016 | $\$ 1.81$ | $\$ 1.98$ | $\$ 1.79$ | $\$ 2.56$ | $\$ 8.14$ |
| FY2017 | $\$ 2.30$ | $\$ 2.04$ | $\$ 2.21$ | $\$ 2.56$ | $\$ 9.11$ |
| FY2018 | $\$ 1.00$ | $\$ 1.19$ | $\$ 1.47$ | $\$ 1.08$ | $\$ 4.74$ |
| FY2019 | $\$ 1.86$ | $\$ 1.15$ | $\$ 2.03$ | $\$ 1.44$ | $\$ 6.48$ |
| FY2020 | $\$ 1.76$ | $\$ 1.67$ | $\$ 1.40$ | $\$ 1.77$ | $\$ 6.59$ |
| FY2021 | $\$ 1.28$ | $\$ 1.46$ |  |  | $\$ 2.74$ |
| *6M21 Not Annualized |  |  |  |  |  |

Changes in the Funded Balance of RESG Loans and Our Total Unfunded Balance for the Second Quarter and First Six Months of 2021


First Six Months of 2021


RESG's Nationwide Influence Across Multiple Product Types Provides Exceptional Portfolio Diversification


[^6]
## RESG's Portfolio Diversity - All Geographies (As of June 30, 2021)

As RESG's total commitments have decreased in recent quarters in some of its largest markets (e.g., New York, as shown in the insert below), its business has increased in many other markets. This has enhanced the portfolio's already significant geographic diversification.


Our dollar volume of RESG total commitments in the NYC MSA peaked in the fourth quarter of 2018 at $\$ 6.95$ billion and 81 loans. Despite our continued positive long-term view on that MSA, and our desire to originate loans there, the volume of new opportunities meeting ourstandards in the market has notbeen as great in recent years. Accordingly, as earlier originations have paid off, our balance of total commitments in the market has declined to $\$ 4.55$ billion at June 30, 2021. In the near term, we may see some further declines in our balance of total commitments in this market, but the NYC MSA will continue to be one of our most important and largest markets, and we expect to return to positive growth there as market opportunities fornew construction improve.

Hotels Were the Fifth Largest Component of RESG's Portfolio at June 30, 2021, Comprising About 8.3\% of RESG's Total Commitments

| RESG Hotel Portfolio by Geography <br> As of June 30, 2021 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| MSA <br> (\# loans) |  |  | LTC | LTV |
| $\begin{aligned} & \text { NYC } \\ & (\mathrm{n}=5) \end{aligned}$ | \$ | 456 | 52\% | 34\% |
| Los Angeles $(\mathrm{n}=3)$ |  | 245 | 45\% | 42\% |
| San Diego $(\mathrm{n}=2)$ |  | 200 | 42\% | 37\% |
| Orlando $(\mathrm{n}=2)$ |  | 193 | 49\% | 40\% |
| Charleston, SC $(\mathrm{n}=1)$ |  | 117 | 57\% | 50\% |
| Louisville $(\mathrm{n}=1)$ |  | 79 | 39\% | 37\% |
| Providence, R ( $\mathrm{n}=1$ ) |  | 70 | 59\% | 57\% |
| Chicago $(\mathrm{n}=1)$ |  | 68 | 67\% | 48\% |
| $\begin{aligned} & \text { Wash. DC } \\ & (n=1) \end{aligned}$ |  | 56 | 60\% | 43\% |
| Savannah, GA $(\mathrm{n}=1)$ |  | 48 | 55\% | 47\% |
| Other Not <br> Top 10 <br> ( $\mathrm{n}=10$ ) |  | 263 | 53\% | 49\% |
| Total ( $\mathrm{n}=28$ ) | \$ | 1,795 | 50\% | 40\% |

RESG Portfolio By Origination Date \& LTV (As of June 30, 2021)


[^7]Offices Were the Fourth Largest Component of RESG's Portfolio at June 30, 2021, Comprising About 13.6\% of RESG's Total Commitments


RESG Portfolio By Origination Date \& LTV (As of June 30, 2021)


- Bubble Size Reflects Total Funded and Unfunded Commitment Amount
- Assumes all loans are fully funded
- LTV data based on most recent appraisals and utilizing, in most cases, "as stabilized" values for income producing properties
- Based on the most recent appraisals, one RESG office loan shows a LTV ratio of

$$
71.0 \%
$$

- All other RESG office loans have LTV ratios of less than 61\%

In addition, at June 30, 2021, 17 of RESG's 34 loans on mixed use projects include an office component, with a total commitment amount allocated to offices being approximately $23 \%$ of the total mixed use portfolio, or approximately $5.9 \%$ of RESG's total portfolio.

We remain cautiously optimistic about the performance of this portfolio, largely due to the quality and
experience of our sponsors, the quality of these properties, the substantial leasing or pre-leasing on certain properties, and our low weighted average LTC and LTV ratios at $47 \%$ and $39 \%$, respectively, as of June 30, 2021.

* Assumes all loans are fully funded; LTV data based on most recent appraisals andutilizing, in most cases, "as stabilized" values for income producing properties.

Bank OZK

## RESG Portfolio By Origination Date \& LTV (As of June 30, 2021)

Other than the one substandard-accruing credit specifically referenced in the figure below and one office loan (71.0\% LTV) previously discussed, all other credits in the RESG portfolio have LTV ratios less than $67 \%$.

$\bullet$ Mixed Use $\bullet$ Multifamily $\bullet$ Condo $\bullet$ Office $\bullet$ Hotel $\bullet$ Land $\bullet$ Life Science $\bullet$ Industrial $\bullet$ SF Lots \& Homes ORetail $\bullet$ Land Dev $\bullet$ Other
*During the second quarter of 2021, the borrower closed 2 lot sales with gross proceeds of $\$ 1.1$ million. At June 30, 2021, the borrower had 2 lots under contract ond 18 townhomes under controct for $\$ 1.2$ million ond $\$ 31.3$ million, respectively. At June 30,2021 , the Bonk had a total ACL of $\$ 14.0$ million, or approximately $24.4 \%$ of the total commitment, related to this credit.

## RESG Second Quarter 2021 Loan Appraisal Update

- During the second quarter of 2021, updated appraisals were obtained by RESG on 15 loans with a total commitment of $\$ 1.37$ billion, which were mostly loans for which a renewal or an extension was being considered.
- The distribution of such loans based on the resulting changes in LTV as compared to the LTV as reflected at March 31, 2021 based on the previous appraised value is presented below. In summary, LTVs were relatively unchanged (plus or minus 5\%) for 10 loans and LTVs decreased more than $5 \%$ for five loans.
- It is important to note that (i) in some cases, the June 30, 2021 LTV ratios were positively influenced by paydowns and/or loan curtailments associated with a loan renewal or an extension and (ii) the previous LTVs as of March 31, 2021 were based on earlier valuations, in some cases up to three years old, that may have been low relative to market conditions existing immediately prior to the onset of the COVID-19 pandemic.

Distribution of RESG LTV Changes Following Appraisals Obtained in 2Q21


PropertyType Breakdown by A ppraisals Obtained in 2Q21 (\$ in millions)

| Property Type | $\begin{gathered} \text { \# of } \\ \text { Loans } \end{gathered}$ | Total Commitment |  | Weighted Average |  | $\Delta$ in Wtd. Avg. LTV |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | $\begin{aligned} & \text { LTV @ } \\ & 3 / 31 / 21 \end{aligned}$ | $\begin{aligned} & \text { LTV @ } \\ & \text { 6/30/21 } \end{aligned}$ |  |
| Condo | 4 | \$ | 515 | 46.3\% | 49.1\% | 2.8\% |
| Mixed Use | 1 |  | 300 | 23.6\% | 24.4\% | 0.8\% |
| Land | 3 |  | 209 | 32.7\% | 29.0\% | -3.7\% |
| Multifamily | 2 |  | 152 | 39.9\% | 37.5\% | -2.4\% |
| Hotel | 1 |  | 71 | 37.3\% | 38.6\% | 1.3\% |
| Office | 2 |  | 67 | 48.7\% | 36.8\% | -11.9\% |
| Industrial | 2 |  | 58 | 46.1\% | 45.2\% | -0.9\% |
| Total | 15 | \$ | 1,372 | 36.2\% | 35.2\% | -1.0\% |

## The RESG Portfolio Includes Loans of Many Different Sizes



* Assumes all loans are fully funded; calculation based on total commitment by tranche as a \% of total cost and total appraised value of loans within each tranche. LTV data based on mostrecent appraisals and utilizing, in most cases, "as stabilized" values for income producing properties.


## Community Bank Lending - An Important \& Well-Established Growth Engine

## Community Banking Business Model

Community Bank Lending is our oldest and most established loan growth engine. In recent years, we have developed a number of specialty lending teams. While we have originated loans for decades in many of these specialty categories, recently we have enhanced our programs by developing teams with specialized expertise to originate these loans, as opposed to handling this business through "generalist" lenders. This specialization is intended to enhance credit quality, profitability and growth.

- Consumer \& Small Business Lending
- Commercial (Generalist) Lending
- Specialty Lending Channels in Community Banking:
- Middle Market Commercial Real Estate
- Agricultural (including Poultry) Lending Division
- Homebuilder Finance Division
- Affordable Housing Lending Group
- Government Guaranteed Lending Division
- Business Aviation Group

Community Banking's Non-purchased Loans


[^8]
## Additional Lending Verticals

<br>Asset Based Lending

- To continue to increase diversification of our loan portfolio and expand our lending team, we recently hired a seasoned banking leader to build a new lending unit focused on Asset Based Lending ("ABL").
- This unit is based in Dallas, Texas and reports to Brannon Hamblen.
- We expect this unit will begin to contribute to loan originations at a modest level in the final half of 2021 with the expectation that its growth will accelerate to a more meaningful level in 2022 and beyond.

- In the fourth quarter of 2020, we moved our Corporate \& Business Specialties Group ("CBSG") from our Community Banking group to report to Brannon Hamblen.
- This is a small team focused on subscription finance and other secured non-real estate lending opportunities, and also services our shared national credit portfolio, which we have been winding down over the past couple of years.
- We expect to grow our subscription finance business and expand other secured non-real estate lending opportunities that have structures, terms and other attributes similar to our RESG business model.
- We are seeing positive trends in the origination volume of this unit, and we expect it will become a meaningful contributor to growth in 2022, although its growth for the remainder of 2021 may be offset by continued pay downs in our remaining $\$ 86$ million of shared national credits.
- We have been steadily reducing our shared national credit portfolio from a peak of $\$ 483$ million at September 30, 2018 to the current $\$ 86$ million.


## Indirect RV \& Marine Lending - A Nationwide Business

## ILD Trends

- ILD was the largest contributor to our loan growth in 2018 and 2019, but we allowed this portfolio to shrink in 2020.
- During 2020, we implemented enhancements to our underwriting and pricing and are now increasing new originations with the expectation that we will maintain or improve on the portfolio's already excellent credit quality while increasing margins and lowering premiums paid to dealers.
- We are slowly gaining momentum with this enhanced business plan, and we expect to see net growth in this portfolio resuming in either late 2021 or in 2022.
- We believe that our indirect portfolio will continue to be an important part of our lending business, and our objective is to maintain it within a range of at or near 10\% of our total loans up to $15 \%$ of our total loans.

Indirect RV \& Marine lending ("ILD") is a nationwide business that has allowed us to originate consumer loans, while maintaining our conservative credit-quality standards.


ILD Non-purchased Loans By Loan Size*

| Loan Size | RV Portfolio |  | Marine Portfolio |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total \# | \$ thousands | Total \# |  | ousands |
| \$1 million + |  | \$ | 37 | \$ | 68,409 |
| \$750k - \$999k | - |  | 24 |  | 20,512 |
| \$250k - \$749k | 454 | 140,738 | 332 |  | 127,017 |
| \$50k-\$249k | 9,563 | 1,020,326 | 4,066 |  | 432,353 |
| <\$50k | 6,217 | 157,862 | 2,636 |  | 80,002 |
| Total | 16,234 | \$ 1,318,926 | 7,095 | \$ | 728,295 | Contributed to Generally Declining CRE Concentration Ratios



* Includes the net balance of loans originated through the SBA's PPP. For the second quarter of 2021 and first six months of 2021, that includes payoffs net of originations of \$118 million and \$168 million, respectively.


Total commercial real estate ("CRE") and construction, land development and other land("CL\&D") lending are areas in which wehave substantial expertise and enjoy competitive advantages. The generally declining trend in our CRE and CL\&D concentrations formost of 2016-2019 and in recent quarters, is primarily due to growth in our TRBC and not the result of any strategic shift in focus away from these important areas. We expect to continue lending in these asset classes.
** Concentration ratios exclude loans included in the "other" category on the FDIC call report which were originated to non depository financial institutions and are typically collateralized by an assignment of a promissory note and related documents, collateral and guaranties.

# Deposit Growth, Abundant Sources of Liquidity and Strong Capital Position 

## Deposit Trends

Total Deposits (\$ billions) and Loan / Deposit Ratio (\%)


We believe that we have significant capacity for future deposit growth in our existing network of 235 branches. We have successfully increased our overall deposits as needed to fund our earning asset growth. Our loan-to-deposit ratio was $88 \%$ at June 30, 2021, slightly below our historical range of $89 \%$ to $99 \%$.

## Strong Capital and Liquidity

CET 1 \& Tier 1 Capital Ratios


Tier 1 Leverage Ratio


Total Risk Based Capital Ratio


## Primary \& Secondary Liquidity Sources

Cash and Cash Equivalents
\$1,424,249,221
Unpledged Investment Securities
3,879,754,933
FHLB Borrowing Availability
4,607,654,747
Unsecured Lines of Credit
Funds Available through Fed Discount Window
1,080,000,000

Total as of 6-30-2021
475,845,932
\$11,467,504,833

## Bank OZK

## Regulatory Capital Trends

Historical and Pro Forma Capital for Subordinated Notes Issuance


## Capital Structure and Interest Coverage

## Regulatory Capital Breakout



Pro Forma Interest Coverage

| (\$ thousands) | Actual Three Months Ended 6/30/2021 | Illustrative <br> Pro Forma Adjustments for July 1 Redemption | Pro Forma Offering \& Debt Repayment 6/30/2021 |
| :---: | :---: | :---: | :---: |
| Total Deposit Interest | 18,231 |  | 18,231 |
| Other Borrowing Interest | 5,122 | $(3,181)^{3}$ | 4,191 ${ }^{4}$ |
| Total Interest Expense | 23,353 |  | 22,422 |
| Pre-tax Income (GAAP) | 195,709 | 3,181 | 196,640 |
| Coverage (incl. deposit exp.) | 9.4x | 10.9x | 9.8x |
| Coverage (excl. deposit exp.) | 39.2x | 103.5x | 47.9x |

Other Capital Instruments

| Instrument | Carrying <br> Value (\$000) | Maturity <br> (Year) | Contractual Interest <br> Rate at June 30, 2021 |
| :--- | :---: | :---: | :---: |
| Ozark II | 14,433 | 2033 | $3.05 \%$ |
| Ozark III | 14,434 | 2033 | $3.13 \%$ |
| Ozark IV | 15,464 | 2034 | $2.37 \%$ |
| Ozark V | 20,619 | 2036 | $1.72 \%$ |
| Intervest II | 15,320 | 2033 | $3.07 \%$ |
| Intervest III | 15,298 | 2034 | $2.91 \%$ |
| Intervest IV | 15,161 | 2034 | $2.53 \%$ |
| Intervest V | 10,023 | 2036 | $1.77 \%$ |

1) $\$ 225$ million aggregate fixed-to-floating rate subordinated notes due 2026 redeemed on July 1,2021 . Pro forma equity includes deduction of $\$ 0.8$ million of remaining unamortized debt service costs associated with the subordinated notes (tax affected at effective tax rate of $23.2 \%$ )
2) Illustrative $\$ 300$ million aggregate fixed-to-floating rate subordinated notes offering as if it occurred an June 30,2021 , including the subordinated debt repaid July 1,2021
3) Interest expense on subordinated notes for three months ended June 30, 2021
4) Illustrative, and assumes a coupon of $3.000 \%$ on the proposed Subordinated Notes issuance

## Building Capital and Delivering for Shareholders


*Calculation of the Bank'stangible bookvalue per common share, including the reconciliation to the most directly comparable GAAP financial measure is included in the schedule at the end of thispresentation. Management believespresentation of the nonGAAP financial measuresprovidesuseful supplemental information that contributes to a proper understanding of the financial resultsand capital levels of the Bank.

## Non-GAAP Reconciliations

<> Bank OZK

## Non-GAAP Reconciliations

## Calculation of Tangible Book Value Per Common Share

|  | As of June 30, |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  | 2012 |  | 2013 |  | 2014 |  | 2015 |  | 2016 |  |
| Total common stockholders' equity before noncontrolling interest | \$ | 385,683 | \$ | 459,590 | \$ | 531,125 | \$ | 850,204 | \$ | 1,209,254 | \$ | 1,556,921 |
| Less intangible assets: |  |  |  |  |  |  |  |  |  |  |  |  |
| Goodwill |  | $(5,243)$ |  | $(5,243)$ |  | $(5,243)$ |  | $(78,669)$ |  | $(122,884)$ |  | $(126,289)$ |
| Core deposit and other intangibles, net of accumulated amortization |  | $(7,977)$ |  | $(5,946)$ |  | $(5,447)$ |  | $(29,971)$ |  | $(28,266)$ |  | $(23,615)$ |
| Total intangibles |  | $(13,220)$ |  | $(11,189)$ |  | $(10,690)$ |  | $(108,640)$ |  | $(151,150)$ |  | $(149,904)$ |
| Total tangible common stockholders' equity | \$ | 372,463 | \$ | 448,401 | \$ | 520,435 | \$ | 741,564 | \$ | 1,058,104 | \$ | 1,407,017 |
| Common shares outstanding (thousands) |  | 68,474 |  | 69,188 |  | 70,876 |  | 79,662 |  | 86,811 |  | 90,745 |
| Book value per common share | \$ | 5.63 | \$ | 6.64 | \$ | 7.49 | \$ | 10.67 | \$ | 13.93 | \$ | 17.16 |
| Tangible book value per common share | \$ | 5.44 | \$ | 6.48 | \$ | 7.34 | \$ | 9.31 | \$ | 12.19 | \$ | 15.51 |



Total common stockholders' equity before noncontrolling interest
\$ 3,260,123 \$ 3,613,903 \$ 3,993,247 \$ 4,110,666 \$ 4,501,676

Less intangible assets:
Goodwill

$$
(660,789) \quad(660,789) \quad(660,789) \quad(660,789) \quad(660,789)
$$

Core deposit and other intangibles, net of accumulated amortization

Total intangibles


Note: All share and per share data adjusted to reflect impact of 2-for-1 stock splits on August 16, 2011 and June 23, 2014.

Represents ending balances, asdetermined in accordance with accounting principlesgenerally accepted in
the U.S., ending shares outstanding and tangible bookvalue per share as of the date indicated.
Unaudited, financial data in thousands, except per share amounts.

## Non-GAAP Reconciliations

## Calculation of Average Tangible Common Stockholders' Equity and Annualized Return on Average Tangible Common Stockholders' Equity

|  | Three Months Ended * |  |  |  | Six Months Ended * |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 6/30/2020 |  | 6/30/2021 |  | 6/30/2020 |  | 6/30/2021 |  |
| Net Income Available To Common Stockholders | \$ | 50,266 | \$ | 150,535 | \$ | 62,132 | \$ | 298,950 |
| Average Common Stockholders' Equity Before |  |  |  |  |  |  |  |  |
| Noncontrolling Interest | \$ | 4,110,038 | \$ | 4,423,093 | \$ | 4,114,035 | \$ | 4,365,454 |
| Less Average Intangible Assets: |  |  |  |  |  |  |  |  |
| Goodwill |  | $(660,789)$ |  | $(660,789)$ |  | $(660,789)$ |  | $(660,789)$ |
| Core deposit and other intangibles, net of accumulated amortization |  | $(19,563)$ |  | $(12,175)$ |  | $(20,987)$ |  | $(12,997)$ |
| Total Average Intangibles |  | $(680,352)$ |  | $(672,964)$ |  | (681,776) |  | $(673,786)$ |
| Average Tangible Common Stockholders' Equity | \$ | 3,429,686 | \$ | 3,750,129 | \$ | 3,432,259 | \$ | 3,691,668 |
| Return On Average Common Stockholders' Equity |  | 4.92\% |  | 13.65\% |  | 3.04\% |  | 13.81\% |
| Return On Average Tangible Common Stockholders' Equity |  | 5.89\% |  | 16.10\% |  | 3.64\% |  | 16.33\% |

* Ratios for interim periods annualized based on actual days


## Non-GAAP Reconciliations

## Calculation of Efficiency Ratio

(\$ thousands)

|  | 2Q19 | 3Q19 | 4Q19 | 1Q20 | 2Q20 | 3Q20 | 4Q20 | 1Q21 | 2 Q 21 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Interest Income | \$224,536 | \$218,780 | \$214,977 | \$209,775 | \$216,593 | \$224,657 | \$237,600 | \$234,636 | \$240,746 |
| Federal tax (FTE) adjustment | 1,136 | 1,038 | 1,028 | 1,133 | 1,753 | 1,605 | 1,533 | 1,275 | 1,355 |
| Net Interest Income - FTE | 225,672 | 219,818 | 216,005 | 210,908 | 218,346 | 226,262 | 239,133 | 235,911 | 242,101 |
| Non-Interest Income | 26,603 | 26,446 | 30,406 | 27,680 | 21,591 | 26,676 | 28,661 | 32,117 | 27,742 |
| Non-Interest Expense | 99,131 | 100,914 | 104,406 | 103,425 | 100,953 | 105,641 | 103,394 | 106,059 | 103,711 |
| Efficiency Ratio | 39.3\% | 41.0\% | 42.4\% | 43.4\% | 42.1\% | 41.8\% | 38.6\% | 39.6\% | 38.4\% |

*The adjustment to convert net interest income to an FTE basisconsists of dividing tax-exempt interest income by one minusthe statutory federal income tax rate of $21 \%$

## <> Bank OZK


[^0]:    * Bank OZK's data in bar graph excludes purchased loans and net charge-offs related to such loans.
    ** Data for all FDIC insured institutions from the FDIC Quarterly Banking Profile, last updated first quarter 2021. Annualized when appropriate.

[^1]:    ** Note: Data for all FDIC insured institutions from the FDIC Quarterly Banking Profile, last updated first quarter 2021. Noncurrent assets

[^2]:    Period End Totals

[^3]:    * Modified duration and convexity data as of the end of each respective quarter.

[^4]:    * Data for all FDIC insured institutions from the FDIC Quarterly Banking Profile, last updated firstquarter 2021.

[^5]:    * Data for all FDIC insured institutions from the FDIC Quarterly Banking Profile, last updated first quarter 2021.
    ** Data from S\&P Global Market Intelligence.

[^6]:    * Weighted average; assumes all loans are fully funded; LTV data based on most recent appraisals and utilizing, in most cases, "as stabilized" values for income producing properties.

[^7]:    * Assumes all loans are fully funded; LTV data based on most recent appraisals andutilizing, in most cases, "as stabilized" values for income producing properties.

[^8]:    * Includes the net balance of loans originated through the Small BusinessAdministration's Paycheck Protection

    Program. For the second quarter of 2021 and first six months of 2021 , that includes payoffs net of originations of $\$ 118$ million and $\$ 168$ million, respectively.
    ** Corporate \& Business Specialties Group ("CBSG") is a small teamfocused on subscriptionfinance and other secured non-real estate lending opportunities, and also servicing our shared national credit portfolio.

