

**UNITED STATES
FEDERAL DEPOSIT INSURANCE CORPORATION**

Washington, D.C. 20429

FORM 10-K

(Mark one)

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2022

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

FDIC Certificate No. 110

BANK OZK

(Exact name of registrant as specified in its charter)

ARKANSAS
(State or other jurisdiction of
incorporation or organization)

71-0130170
(I.R.S. Employer
Identification Number)

18000 CANTRELL ROAD, LITTLE ROCK, ARKANSAS
(Address of principal executive offices)

72223
(Zip Code)

Registrant's telephone number, including area code: (501) 978-2265

N/A

(Former name, former address and former fiscal year, if changed since last report)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, \$0.01 par value per share	OZK	Nasdaq Global Select Market
4.625% Series A Non-Cumulative Perpetual Preferred Stock, \$0.01 par value per share	OZKAP	Nasdaq Global Select Market

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer
Non-accelerated filer Emerging growth company
Smaller reporting company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant has filed a report on and attestation to its management's assessment of the effectiveness of its internal control over financial reporting under Section 404(b) of the Sarbanes-Oxley Act (15 U.S.C. 7262(b)) by the registered public accounting firm that prepared or issued its audit report.

If securities are registered pursuant to Section 12(b) of the Act, indicate by check mark whether the financial statements of the registrant included in the filing reflect the correction of an error to previously issued financial statements.

Indicate by check mark whether any of those error corrections are restatements that required a recovery analysis of incentive-based compensation received by any of the registrant's executive officers during the relevant recovery period pursuant to §240.10D-1(b).

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

State the aggregate market value of the voting and non-voting common equity held by non-affiliates computed by reference to the price at which the common equity was last sold, or the average bid and asked prices of such common equity as of the last business day of the registrant's most recently completed second fiscal quarter: \$4.2 billion.

Indicate the number of shares outstanding of each of the registrant's classes of common stock, as of the latest practicable date.

Class	Outstanding at February 24, 2023
Common Stock, par value \$0.01 per share	117,052,460

Documents incorporated by reference: Portions of the Registrant's Proxy Statement for the 2023 Annual Meeting of Shareholders, scheduled to be held on May 8, 2023 are incorporated by reference into Part III of this Annual Report on Form 10-K.

BANK OZK
ANNUAL REPORT ON FORM 10-K
December 31, 2022

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PART I

FORWARD-LOOKING INFORMATION

This Annual Report on Form 10-K, including Management’s Discussion and Analysis of Financial Condition and Results of Operations, other public filings made by us and other oral and written statements or reports by us and our management include certain forward-looking statements within the meaning of, and subject to the protections of, Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, and as such may involve risks and uncertainties. We claim the protection of the safe harbor contained in the Private Securities Litigation Reform Act of 1995. Forward-looking statements are based on management’s expectations as well as certain assumptions and estimates made by, and information available to, management at the time. Those statements are not guarantees of future results or performance and are subject to certain known and unknown risks, uncertainties and other factors that may cause actual results to differ materially from those expressed in, or implied by, such forward-looking statements. Forward-looking statements include, without limitation, statements and discussions about economic, real estate market, competitive, employment, credit market and interest rate conditions, including expectations for further changes in monetary and interest rate policy by the Board of Governors of the Federal Reserve System; our plans, goals, beliefs, expectations, thoughts, estimates and outlook for the future with respect to our revenue growth; net income and earnings per common share; net interest margin; net interest income; non-interest income, including service charges on deposit accounts, trust income, bank owned life insurance income, loan service, maintenance and other fees, and gains (losses) on investment securities and sales of other assets; non-interest expense; efficiency ratio; future federal, state and local effective income tax rates; anticipated future operating results and financial performance; expectations regarding future loan originations or loan repayments; asset quality and asset quality ratios, including the effects of current economic and real estate market conditions; nonperforming loans; nonperforming assets; net charge-offs and net charge-off ratios; provision and allowance for credit losses; past due loans; current or future litigation; interest rate sensitivity, including the effects of possible interest rate changes; future growth and expansion opportunities, including plans for making additional acquisitions; problems with obtaining regulatory approval of or integrating or managing acquisitions; plans for opening new offices or relocating, selling or closing existing offices; opportunities and goals for future market share growth; expected capital expenditures; loan and deposit growth, including growth from unfunded closed loans; changes in the volume, yield and value of our investment securities portfolio; availability of unused borrowings; descriptions of plans or other expectations for future operations, products, services and/or new business lines; the need to issue debt or equity securities and other similar forecasts and statements of expectation. Forward-looking statements also include statements related to our continuing response to the coronavirus (“COVID-19”) pandemic. Words such as “anticipate,” “assume,” “believe,” “could,” “estimate,” “expect,” “goal,” “hope,” “intend,” “look,” “may,” “plan,” “project,” “seek,” “target,” “trend,” “will,” “would,” and similar words and expressions, as they relate to us or our management, identify forward-looking statements.

Actual future performance, outcomes and results may differ materially from those expressed in, or implied by, forward-looking statements made by us and our management due to certain risks, uncertainties and assumptions. Certain factors that may affect our future results include, but are not limited to, potential delays or other problems in implementing our growth, expansion and acquisition strategies, including delays in identifying satisfactory sites, hiring or retaining qualified personnel, obtaining regulatory or other approvals, obtaining permits and designing, constructing and opening new offices or relocating, selling or closing existing offices; the ability to enter into and/or close additional acquisitions; the availability of and access to capital; possible downgrades in our credit ratings or outlook which could increase the costs of or decrease the availability of funding from capital markets; the ability to attract new or retain existing or acquired deposits or to retain or grow loans, including growth from unfunded closed loans; the ability to generate future revenue growth or to control future growth in non-interest expense; interest rate fluctuations, including changes in the yield curve between short-term and long-term interest rates or changes in the relative relationships of various interest rate indices; the potential impact of the transition from the London Interbank Offered Rate (“LIBOR”) as a reference rate; competitive factors and pricing pressures, including their effect on our net interest margin or core spread; general economic, unemployment, credit market and real estate market conditions, and the effect of such conditions on the creditworthiness of borrowers, collateral values, the value of investment securities and asset recovery values; recently enacted and potential laws and regulatory requirements, or changes to existing laws and regulatory requirements, including changes affecting oversight of the financial services industry, changes intended to manage or mitigate climate and related environmental risks, or changes in the interpretation and enforcement of such laws and requirements, and the costs and expenses to comply with new and/or existing legislation and regulatory requirements; uncertainty regarding the U.S. government’s debt limit or changes in U.S. government monetary and fiscal policy; Federal Deposit Insurance Corporation (“FDIC”) special assessments or changes to regular assessments; the ability to keep pace with technological changes, including changes regarding maintaining cybersecurity; the impact of failure in, or breach of, our operational or security systems or infrastructure, or those of third parties with whom we do business, including as a result of cyber-attacks or an increase in the incidence or severity of fraud, illegal payments, security breaches or other illegal acts impacting us or our customers; natural disasters or acts of war or terrorism; the adverse effects of the ongoing global COVID-19 pandemic, including the duration of the pandemic, and actions taken to contain or treat COVID-19 on us, our employees, our customers, the global economy and the financial markets; the potential impact of continuing inflationary pressures; the potential impact of supply chain disruptions; national, international or political instability or military conflict, including the ongoing war in Ukraine; the competition and costs of recruiting and retaining human talent; impairment of our goodwill or other intangible assets; adoption of new accounting standards, or changes in existing standards; and adverse results (including costs, fines, reputational harm and/or other negative effects) from current or future litigation, regulatory examinations or other legal and/or regulatory actions or rulings as well as other factors described in this Annual Report on Form 10-K or as detailed from time to time in the other public reports we file with the FDIC. See also Part I, Item 1A. Risk Factors in this Annual Report on Form 10-K. Should one or more of

the foregoing risks materialize, or should underlying assumptions prove incorrect, actual results or outcomes may vary materially from those described in, or implied by, such forward-looking statements. We disclaim any obligation to update or revise any forward-looking statement based on the occurrence of future events, the receipt of new information or otherwise.

EXPLANATORY NOTE

In June 2017, we eliminated our former bank holding company by merging it with and into Bank of the Ozarks (subsequently renamed Bank OZK), an Arkansas state banking corporation (the “Bank”). The Bank is subject to regulation by the Arkansas State Bank Department (“ASBD”) and, as an insured depository institution that is not a member bank of the Board of Governors of the Federal Reserve System (“FRB”), the Bank’s primary federal regulator is the FDIC. The Bank is not subject to the FRB’s regulation and supervision, except such regulations as are made applicable to the Bank by law and regulation of the FDIC. Unless the context otherwise requires, references in this Annual Report on Form 10-K to terms such as “Bank,” “we,” “us,” and “our” refer to the Bank and its consolidated subsidiaries. Shares of the Bank’s common stock are listed on the Nasdaq Global Select Market under the symbol “OZK” and shares of our preferred stock are listed under the symbol “OZKAP.”

Item 1. **BUSINESS**

The disclosures set forth in this item are qualified by “Item 1A. Risk Factors,” the section captioned “Forward-Looking Information” and other cautionary statements set forth elsewhere in this Annual Report on Form 10-K.

General

Bank OZK, chartered in 1903, is a full-service Arkansas state-chartered bank, headquartered in Little Rock, Arkansas with deposits insured by the FDIC. We provide a wide range of retail and commercial banking services through more than 240 offices (as of December 31, 2022) in Arkansas, Georgia, Florida, North Carolina, Texas, California, New York and Mississippi. Deposit services include checking, savings, money market, time deposit and individual retirement accounts. Loan services include various types of real estate, consumer, commercial and industrial loans. We also provide, among other products and services, treasury management services for businesses, non-profits and governmental entities, including wholesale lockbox services, remote deposit capture services, trust and wealth management services for businesses, individuals and non-profit and governmental entities (including financial planning, money management, custodial services and corporate trust services, among other services), ATMs, online and mobile banking services (including electronic bill pay and mobile deposits), telephone banking, debit cards and safe deposit boxes. Through third party providers, we offer credit cards for consumers and businesses and processing of merchant debit and credit card transactions. We currently operate in one business segment and do not have significant foreign operations. At December 31, 2022, we had total assets of \$27.66 billion, total loans (including purchased loans) of \$20.78 billion, total deposits of \$21.50 billion and total common stockholders’ equity of \$4.35 billion. For 2022, net interest income was \$1.14 billion, net income available to common stockholders was \$0.55 billion and diluted earnings per common share were \$4.54.

Our Mission

Our mission is to be the best banking organization in each of the markets we serve as determined by our customers, shareholders, employees, regulators and communities. Our approach for achieving this mission for each of these constituent groups is as follows:

- *Customers.* We strive to be the best bank for our customers by providing exceptional customer service and offering an array of financial products and services, including innovative technology-based products and services.
- *Shareholders.* We strive to be the best bank for our shareholders by maximizing long-term shareholder value through meaningful year-to-year growth in loans, deposits, capital, net income and earnings per share, while achieving asset quality, profit margins and operating efficiency that compare favorably to the industry.
- *Employees.* We strive to be the best bank for our employees by being the employer of choice and promoting a culture of excellence and of the highest ethics. We provide competitive compensation and benefits, opportunities for growth and advancement, an opportunity to share in the success of the Bank and a positive workplace and culture.
- *Regulators.* We strive to be the best bank for regulators by adhering to safe, sound and prudent banking practices, complying with all applicable laws and regulations and giving appropriate attention to capital adequacy, asset quality, management, earnings, liquidity and market sensitivity, as well as maintaining comprehensive programs for enterprise risk management, internal audit, credit review, data governance, compliance and related matters.
- *Communities.* We strive to be the best bank for the communities we serve by creating healthy and sustainable environments, which are a cornerstone for a vibrant economy. We focus on sound environmental stewardship and fostering improvements to make our communities a better place to work, live and play.

Business Strategy

We believe that stable long-term growth and profitability are the result of developing comprehensive, strong banking relationships with our customers by offering a wide range of products and services and delivering excellent customer service while maintaining disciplined underwriting standards. We are focused on originating high-quality loans and growing a stable deposit base through our emphasis on relationship-based banking and believe that the following strategies will assist us in growing our loan portfolio responsibly, managing our deposit sources to appropriately fund growth in our earning assets, maintaining favorable asset quality compared to industry averages and sustaining our strong profitability.

- We are focused on growing our non-purchased loan portfolio while remaining committed to our conservative credit culture. Historically, a significant portion of our non-purchased loan portfolio growth has been attributable to our Real Estate Specialties Group (“RESG”), which focuses primarily on acquisition, development and construction lending of commercial real estate (“CRE”). We expect to continue to pursue meaningful non-purchased loan growth, including growth within RESG, while diversifying our growth to achieve more balance between CRE lending and other types of loan originations. As part of this diversification effort, in 2021 we added two new lending verticals run by seasoned banking leaders – our Asset-Based Lending and Equipment Finance and Capital Solutions Groups – and in the second half of 2022 we began building a new secondary mortgage market lending vertical. Our indirect lending business is a national lending platform that primarily focuses on recreational vehicle (“RV”) and marine lending helps us achieve diversification within our loan portfolio. We expect that production from our other lending teams such as our Community Banking division (which includes consumer finance, small business, government guaranteed, business aviation, affordable housing, middle market CRE homebuilder finance, equipment finance and capital solutions groups) and our Corporate and Business Specialties Group (“CBSG”), as well as our asset-based lending group, will continue to further contribute to diversification in our earning assets over time.
- As we continue to grow and diversify our lending activities, we intend to employ, and enhance as appropriate, the same disciplined underwriting standards and credit risk management processes that have contributed to our consistently strong asset quality.
- We are focused on generating primary deposit relationships with our personal, business and public funds clients throughout our footprint. We strive to offer competitive deposit products, services and rates that provide value to our customers, while generating a fair return for the Bank. A key priority for us is developing and promoting deposit products and tools that encourage positive savings habits and help our customers improve their financial security.
- Our reputation, expertise and banking model enable us to build and expand our banking relationships with customers in the markets we serve. We remain committed to growing our business in a disciplined manner. We intend to focus on underwriting and originating high-quality loans and expanding our business by offering an array of financial products and services, which we believe will allow us to continue to achieve long-term and profitable expansion within our current markets.
- We continue to focus on the evolving role and importance of technology in our business. This focus is critical in today’s rapidly evolving banking environment where technology is becoming increasingly important in driving efficiency, speed and quality of service.
- Our focus on long-term operational efficiency is a key factor in achieving our profitability and future growth goals and objectives. We believe that our expanded and enhanced infrastructure, which has been an area of emphasis for us in recent years, including our focus on technology and risk management, will allow us to maintain good operational efficiencies over the long term as we grow our business.
- Our historically strong earnings and earnings retention rate, among other factors, have contributed to our building capital ratios well above the minimum to be considered “well capitalized.” We are focused on strategies to utilize our excess capital that are in the best long-term interest of our shareholders. Options for deploying our excess capital may include, among others, organic loan growth, adding new business lines, continuing to increase our cash dividend, continued stock repurchases and financially attractive acquisitions for cash or some combination of cash and stock.

Lending Activities

We offer a variety of commercial and consumer lending products to our customers, including most types of real estate loans, consumer and small business loans, indirect lending primarily for RV and marine loans, asset-based commercial lending, equipment financing, business aviation financing, commercial and industrial loans, government guaranteed loans, agricultural loans, homebuilder loans, affordable housing loans and subscription financing, among others. Interest rates charged by us vary with degree of risk, type, size, complexity, repricing frequency and other relevant factors associated with the loan or financing arrangement. Competition from other lending providers also affects the interest rates we charge.

Real Estate Loans. Real estate loans are a significant portion of our loan portfolio and include loans secured by residential 1-4 family, non-farm/non-residential, agricultural, construction/land development, multifamily residential properties and other land loans. Non-farm/non-residential loans include those secured by real estate mortgages on owner-occupied commercial buildings of various

types, leased commercial, retail and office buildings, hospitals, nursing and other medical facilities, hotels and motels, mixed use properties and other business and industrial properties. Agricultural real estate loans include loans secured by farmland and related improvements, including some loans guaranteed by the Farm Service Agency (“FSA”) and the Small Business Administration (“SBA”). Real estate construction/land development loans include loans secured by vacant land, loans to finance land acquisition, development or construction of industrial, commercial, residential or farm buildings or additions or alterations to existing structures. Included in our residential 1-4 family loans are home equity lines of credit. Our real estate loan products are generally amortized over five to thirty years, payable in monthly or other periodic installments of principal and interest, and due and payable in full (unless renewed) at a balloon maturity generally within one to seven years. A significant portion of our loans are structured as term loans with adjustable interest rates (adjustable daily, monthly, semi-annually, annually, or at other regular adjustment intervals), and many of such adjustable rate loans have established “floor” interest rates.

Indirect Loans. Our portfolio of indirect loans includes loans to individuals primarily for the purchase of RVs and marine vessels, generated largely through relationships with dealers and correspondent lenders. These loans are generally collateralized by the purchased asset and have terms ranging up to 240 months. These loans are underwritten based on a combination of borrower credit score, documented debt service coverage, previous asset ownership, experience and borrower liquidity, among other factors.

Commercial and Industrial Loans. Our commercial and industrial loan portfolio consists of loans for commercial, industrial and professional purposes including loans to fund working capital requirements (such as inventory, floor plan and receivables financing), purchases of machinery and equipment and other purposes. Also included in commercial and industrial loans are our subscription credit facilities and asset-backed facilities, our business aviation financing, and our equipment finance, lender finance and structured finance solutions. We offer a variety of commercial and industrial loan and financing arrangements, including term loans, balloon loans, lines of credit, and lease structures, including some loans guaranteed by the SBA, with the purpose and collateral supporting a particular loan determining its structure. These arrangements are offered to businesses and professionals for short and medium terms. As a general practice, we obtain as loan collateral a lien on furniture, fixtures, equipment, inventory, receivables, unfunded capital commitments or other assets.

Consumer Loans and Business Purpose Loans to Individuals. Our portfolio of consumer loans and business purpose loans to individuals includes loans to fund the purchase of automobiles, equipment (including agricultural equipment), ATVs, mobile homes and other similar purposes for consumer or business purpose needs. These loans are generally collateralized and have terms ranging up to 120 months, depending upon the nature of the collateral, size of the loan, and other relevant factors.

Government Guaranteed Loans. Our portfolio of government guaranteed loans is comprised mainly of SBA, FSA and U.S. Department of Agriculture guaranteed loans. These loans are commercial in nature and are typically for the refinance or origination of credit facilities secured by, but not limited to, commercial real estate, agricultural real estate, equipment and various other assets.

Small Business Loans. Our portfolio of small business loans includes loans to businesses with less than \$1 million in annual revenues. Such loans generally include loans for the purchase (or refinance) of commercial or residential real estate, equipment (including agricultural equipment), lines of credit and various other business purposes. These loans are centrally underwritten and are based on the borrower’s ability to make repayment from the cash flow of its business with collateral or guarantor support being a secondary source of repayment.

Mortgage Lending. We offer certain residential mortgage products, including long-term fixed rate loans that are retained in our loan portfolio. During the second half of 2022, we began building a secondary market mortgage team, business and infrastructure to serve our customers’ mortgage banking needs. We expect this new team will be operational on a limited basis during the first half of 2023, and we expect it to expand across much of our branch footprint in the second half of 2023 and 2024.

Lending Approvals and Process

Our Board of Directors (“Board”) and Portfolio Oversight Committee (“POC”), which is chaired by our Chief Executive Officer (“CEO”), oversee and provide policy direction for our lending operations, which are primarily administered by our CEO and Chief Lending Officer (“CLO”). We maintain a tiered loan limit authorization system. The CEO and CLO are granted lending authority by the Board. The loan authorities of other lending officers are granted by the POC on the recommendation of appropriate senior officers in amounts commensurate with the lending officer’s skill level and knowledge. Our lending policies contain various measures to limit concentration exposures, including customer and CRE exposures for both funded balances and total commitment (comprised of both funded and unfunded balance), as well as by property type and geography.

We have detailed, comprehensive standards for evaluating credit risk, both at the point of origination and thereafter, as well as a comprehensive internal grading system that is used to identify credit risk at the individual loan level. Oversight of credit risk is provided through loan policy, and various other credit-related policies, clearly defined processes and detailed procedures. These policies, processes and procedures place emphasis on strong underwriting standards and early detection of potential credit problems in order to develop and implement any necessary action plan(s) on a timely basis to mitigate potential losses and are carried out on a daily basis by

our lenders and lending support personnel, our credit administration group, our underwriters and various other officers and personnel that have credit management responsibilities. Such policies, processes and procedures are subject to review by our Credit Risk Management (“CRM”) group (second line oversight), our Board Risk Committee (“BRC”) and periodic reviews by our Internal Audit group (third line oversight).

Deposits

We offer an array of deposit products consisting of non-interest bearing checking accounts, interest bearing transaction accounts, business sweep accounts, savings accounts, money market accounts, time deposits, including individual retirement accounts, among others. We also make available, through various deposit placement networks, reciprocal deposits to our consumer, commercial and public funds deposit customers who want to make large deposit balances eligible for FDIC insurance beyond the traditional \$250,000 per insured bank, per depositor. Rates paid on deposits vary by banking market and deposit category due to different terms and conditions, individual deposit size, services rendered and rates paid by competitors on similar deposit products. We act as depository for a number of state and local governments and government agencies or instrumentalities. Such public funds deposits are often subject to competitive bidding and generally must be secured by pledging a portion of our investment securities or a letter of credit.

Deposit balances are generally influenced by national, regional and local economic conditions, changes in prevailing interest rates, internal pricing decisions, perceived stability of financial institutions and competition, among other factors. Our deposits come primarily from within our trade area, except that brokered deposits, listing service deposits and certain of our public funds deposits are from outside our primary trade area and may vary from time to time depending on competitive interest rate conditions, funding needs and other factors.

In addition to our deposit base, we have access to other sources of funding, including Federal Home Loan Bank of Dallas (“FHLB”) advances, FRB borrowings, repurchase agreements and secured and unsecured federal funds lines of credit from correspondent banks. In recent years, we have also accessed the capital markets through subordinated debt and common and preferred stock offerings. For additional information concerning the Bank’s deposits and other funding sources, see Part II, Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations – Risk Elements – Liquidity Risk Management to this Annual Report on Form 10-K.

Other Banking Services

Trust and Wealth Services. We offer a broad array of trust and wealth services from our headquarters in Little Rock, Arkansas, with additional staff in Northwest Arkansas, Texas, North Carolina, Georgia and Florida. These services include personal trusts, custodial accounts, investment management accounts, retirement accounts, corporate trust services including trustee, paying agent and registered transfer agent services, and other incidental services. At December 31, 2022, total trust assets were approximately \$2.38 billion compared to approximately \$2.65 billion at December 31, 2021 and approximately \$2.12 billion at December 31, 2020.

Treasury Management Services. We offer treasury management services designed to provide a high level of customized solutions to business, non-profit and governmental customers. Our treasury management services include automated clearing house, or ACH, services (e.g., direct deposit, direct payment and electronic cash concentration and disbursement), wire transfer, zero balance accounts, current and prior day transaction reporting, wholesale lockbox services, remote deposit capture services, automated credit line transfer, investment sweep accounts, reconciliation services, positive pay services, and merchant and commercial card, among other services.

Market Areas, Concentrations and Competition

At December 31, 2022, we conducted operations through more than 240 offices, including offices in Arkansas, Georgia, Florida, North Carolina, Texas, California, New York and Mississippi. Our business is impacted by the trends of the regional and local economies in the market areas we serve.

The banking industry in our market areas is highly competitive. In addition to competing with other commercial and savings banks and savings and loan associations, we compete with credit unions, finance companies, leasing companies, mortgage companies, fintech companies, insurance companies, brokerage and investment banking firms, asset-based non-bank lenders and many other financial service firms. Competition is based on interest rates offered on deposit accounts, interest rates charged on loans, fees and service charges, the quality and scope of products offered and services rendered, including technology-driven solutions and the convenience of banking facilities, among other factors.

A number of competing commercial banks operating in our market areas are branches or subsidiaries of larger organizations affiliated with regional or national banking companies and as a result may have greater resources and lower costs of funds than we have, may have greater access to capital markets, and may offer a broader range of financial services than we currently provide. Additionally, we face competition from a large number of smaller community banks in the markets we serve. Some of our competitors (larger or smaller) may have more liberal lending policies and processes. Competition among providers of financial products and services

continues to increase as technology advances have lowered the barriers to entry for financial technology companies, with consumers having the opportunity to select from a growing variety of traditional and nontraditional alternatives, including crowdfunding, digital wallets and money transfer services, among others. The ability of non-banking financial institutions to provide services previously limited to commercial banks has also intensified competition. Because non-banking financial institutions are not subject to many of the same regulatory restrictions as banks, they can often operate with greater flexibility and lower cost structures. Despite the highly competitive environment, we believe we will continue to be competitive because of our expertise in real estate lending and various other types of lending, strong commitment to quality customer service, active community involvement and competitive products and pricing.

Information Technology

The ability to access and use technology is an increasingly competitive factor in the financial services industry. Technology is not only important with respect to delivering financial services and protection of the security of customer information but also in processing information. We must continually make technology investments to remain competitive in the financial services industry. We utilize, to varying degrees in our business, certain patents, copyrights and trademarks. The performance of our technology partners is managed and monitored in accordance with our internal policies, processes and procedures. Additionally, we have various technology applications developed or under development within our technology group to address the needs of our customers, our lending groups and our employees, among others, by using technology to provide solutions, create additional operational efficiencies and provide greater privacy and security protection for our and our customers' data. While each of these patents, copyrights, trademarks and technology applications is important to our business, we believe through effective business resilience planning the loss or unavailability of one or more of these items would not be expected, at the present time, to have a material adverse effect on our business.

Information Security, Cybersecurity, and Privacy

We have implemented and continue to mature a robust information security program. The program aligns with industry standards and leading practices, complies with regulatory requirements, including those of the Federal Financial Institutions Examination Council ("FFIEC"), and is subject to periodic review by the FDIC and ASBD, as well as internal audits. We rely on electronic communications and information systems to conduct our operations and store sensitive data, and employ an in-depth, layered, defensive approach that leverages people, processes and technology to manage and maintain cybersecurity controls. We also utilize a variety of preventative, detective and corrective controls to monitor, block, and provide alerts regarding suspicious activity, as well as to report on any suspected advanced persistent threats. We closely monitor information security for trends and new threats, including cybersecurity risks, and invest significant resources to continuously improve the security and privacy of our systems and data.

Business Resilience

We have developed and implemented business resilience programs to provide employees, customers, and stakeholders with reasonable assurance of resilience and recovery capabilities prior to, during and following a disruption. These programs align with industry standards and leading practices, comply with regulatory requirements, including those of the FFIEC, and are subject to periodic review by the FDIC and ASBD, as well as internal audits.

The key elements of the programs are business continuity, disaster recovery and crisis management. These include planning, monitoring for new or adapting threats, adjustments to meet the needs of a dynamic and growing organization, verification of recovery capabilities through tests and exercises, and continuous process improvement. The programs are actively managed, include various plans and teams trained and available around-the-clock to respond to disruptions and provide appropriate response during a disruption affecting our employees, customers, assets, business operations, technology infrastructure, brand and/or third-party relationships. The plans and programs are supported by a governance framework and are reviewed no less than annually to ensure strategies are effective, scalable, and current.

Employees and Human Capital Resources

At December 31, 2022, we had 2,646 full-time equivalent employees. None of our employees is represented by a union, collective bargaining agreement or similar arrangement, and we have not experienced any labor disputes or strikes arising from any organized labor groups. We believe our employee relations are good.

Our Culture. Our guiding principles, shown below, which we refer to as the OZK Way, are the foundation of our corporate culture and are incorporated into our employee communications, training and goals.

- We want to provide exceptional service, present our products and services in an engaging way, and leverage our evolving technology to maximize the experience for each customer.

- We believe that capitalizing on the unique insights, abilities and experiences of each team member is critical to achieving the Bank’s full potential. We embrace teamwork, collaboration and diversity in all its forms, recognizing that our potential together far exceeds the sum of our potential individually.
- We expect our team members to conduct themselves and our business with the highest standards of honesty, ethics, integrity and fair dealing.
- We will relentlessly pursue excellence. We strive to be Better to the X Power®, continuously implementing new and innovative ideas and improving our performance in every way, realizing that many small incremental enhancements can compound mightily over time.

Diversity, Equity and Inclusion. One of our corporate strengths is our commitment to promoting and advancing diversity, equity and inclusion (“DEI”) across the Bank. We believe that fostering a culture of diversity, equity and inclusion broadens perspectives, engages employees, encourages teambuilding and helps create a positive environment to work and grow. This ultimately can better address the varied needs of our customers and the communities in which we serve. Our Director of Diversity, Equity & Inclusion and Outreach Programs oversees the implementation of our diversity, equity and inclusion initiatives and is supported by our DEI Strategy Council, which comprises diverse, senior leaders from multiple business units within the Bank. We provide education and training to drive inclusive behaviors. We are also investing in building a future pipeline of diverse candidates through programs within our local communities and by casting a wider net for talent acquisition and development, including internal talent mobility. Our talent acquisition practices are designed to attract top talent in the financial services industry and foster an inclusive, respectful and rewarding workplace. Our talent acquisition professionals guide supervisors in the proper recruitment and selection of talent, and our employee referral programs serve to reward current employees for identifying top talent who choose to apply and accept employment with us.

Training, Talent Development and Employee Engagement. We aim to help each member of our corporate family grow, develop and achieve his or her career objectives and potential. In return, we expect all employees to advance our interests through their hard work, loyalty, positive attitudes and performance. Because continuous learning is essential to our success and the success of our employees, we invest significantly in employee education and development, not only to ensure our employees are knowledgeable about regulatory requirements and corporate policies, but also to build the skills and capabilities necessary for employees to advance professionally over the long-term. We continue to assess and enhance our management and leadership development programs and offerings to enable our employees to improve competencies in various areas, including communications, coaching, team dynamics, performance management and team development, through online and micro-learning and guided discussion sessions. In addition, to help drive our culture of inclusion, we have training resources for our employees that focus on building understanding in the workplace, including the recognition of unconscious bias and micro inequities, and offer practical tips for navigating DEI challenges.

Especially in this challenging employment market, including limited talent pools and increasingly expensive labor, we continue to focus on and assess employee engagement. We believe strengthening the connection employees feel toward the work they do, their teams and the overall organization is at the core of employee well-being, customer satisfaction and organizational success. We periodically conduct formal employee engagement surveys, with our most recent survey completed in the fall of 2022. In addition, we created a dedicated internal portal referred to as “Better^x” for employees to provide suggestions on how we can improve our processes, procedures, policies and practices. Providing our employees with platforms to voice their ideas and concerns enables us to develop and implement action plans to enhance employee satisfaction and to ensure alignment with our overall human capital strategy.

Compensation & Benefits. We provide and continually review competitive compensation and benefits programs to help meet the needs of our employees and their families. In addition to base wages, these programs include a 401(k) plan, healthcare and insurance benefits, health savings and flexible spending accounts, paid time off, family leave, family care resources, flexible work schedules, and employee assistance programs, among many others. All employees are compensated based on their individual merit and performance without regard to race, color, national origin, religion, sex (including gender, pregnancy, sexual orientation or gender identity), age, disability, genetic information, veteran status or any other protected status under federal, state or local law.

Employee Health, Wellness & Safety. The success of our business is fundamentally connected to the well-being of our people. Accordingly, we are committed to the health, safety and wellness of our employees. We provide our employees and their families with access to a variety of innovative, flexible and convenient health and wellness programs, including benefits that support their physical and mental health by providing tools and resources to help them improve or maintain their health status and encourage engagement in healthy behaviors.

We encourage you to refer to our most recent Environmental, Social and Governance (“ESG”) Report, available on our investor relations website, for more detailed information regarding our human capital initiatives. Nothing on our website, or in our ESG Report, shall be deemed incorporated by reference into this Annual Report on Form 10-K.

Information about our Executive Officers

The following is a list of our executive officers. All information is given as of February 27, 2023.

George Gleason, age 69, Chairman and Chief Executive Officer. Mr. Gleason has served the Company as Chairman, Chief Executive Officer and/or President since 1979. He holds a B.A. in Business and Economics from Hendrix College and a J.D. from the University of Arkansas.

Brannon Hamblen, age 57, President. Prior to assuming the role of President in July 2021, Mr. Hamblen served as President and Chief Operating Officer – Real Estate Specialties Group (“RESG”) since 2018. Mr. Hamblen joined the Bank in 2008 and served as Senior Vice President, Originations from 2008 to 2012, Director of Asset Management – RESG from 2012 to 2017, and Chief Operating Officer – RESG in 2017 until he was named President and Chief Operating Officer – RESG in 2018. Prior to joining the Bank, Mr. Hamblen worked in the real estate consulting practices of Ernst & Young/Kenneth Leventhal and KPMG, and in acquisitions, development, asset management, and capital markets with R.M. Crowe Company, a large Dallas-based, privately owned real estate owner/operator. Mr. Hamblen holds a B.S. in Agricultural Economics and a M.S. in Land Economics & Real Estate from Texas A&M University.

Tim Hicks, age 50, Chief Financial Officer. Prior to assuming the role of Chief Financial Officer in June 2022, Mr. Hicks served as Chief Credit and Administrative Officer since October 2020. He joined the Bank in 2009 and served as Senior Vice President, Corporate Finance from 2009 to 2012, Executive Vice President, Corporate Finance from 2012 to 2016, Executive Vice President and Chief of Staff from 2016 to July 2017, and Chief Administrative Officer and Executive Director of Investor Relations from July 2017 to October 2020. From 2006 to 2009, Mr. Hicks served as director of investor relations and assistant treasurer of a publicly traded telecommunications company. Prior to 2006, Mr. Hicks held various positions with a big-four public accounting firm, leaving as a senior audit manager. Mr. Hicks is a C.P.A. (inactive) and holds a B.A. in Business and Economics from Hendrix College.

Cindy Wolfe, age 57, Chief Operating Officer. Prior to assuming the role of Chief Operating Officer in June 2022, Ms. Wolfe served as Chief Banking Officer since 2018. She joined the Bank in 1997, opened the Bank’s Charlotte loan production office in 2001, and served as Senior Vice President – Lending from 2001 to 2005, Executive Vice President – Lending from 2005 to 2012, Charlotte Market President from 2012 to 2014, Carolinas Division President from 2014 to 2018, and Deputy Director of Community Banking from 2015 to 2018. Prior to joining the Bank, Ms. Wolfe held various positions with national banks in commercial lending, operations, project management and internal audit. Ms. Wolfe holds a B.A. in Business Administration from Queens University of Charlotte and is a Certified Commercial Investment Member.

Alan Jessup, age 50, Chief Lending Officer. Prior to assuming the role of Chief Lending Officer, Mr. Jessup served as Deputy Director of Community Banking since 2015 overseeing the Bank’s Agricultural Lending Division and offices across South Arkansas, Alabama, Florida and Georgia. He joined the Bank in 2008 and served as Saline County President from 2008 to 2011 and South Arkansas President from 2011 to 2015. Mr. Jessup holds a B.S. in Finance from Arkansas State University.

Scott Trapani, age 60, Chief Risk Officer. Prior to joining the Bank in March 2019, Mr. Trapani served as Executive Vice President and Chief Risk Officer for Hilltop Holdings Inc. (NYSE: HTH) in Dallas, Texas from 2015 through 2019. Mr. Trapani served as Senior Vice President and Chief Risk Officer for the Federal Home Loan Bank of Dallas from 2013 through 2015 and as Chief Compliance Officer for Invesco, Ltd. in Atlanta, Georgia from 2008 through 2013. Earlier in his career, Mr. Trapani held senior roles in compliance and risk management with SunTrust Bank, GE Capital Corporation, BearingPoint Consulting and the FDIC. Mr. Trapani is a CFA charterholder and holds a B.S. in Finance from Arizona State University.

Stan Thomas, age 51, Chief Accounting Officer. Mr. Thomas joined the Bank in 2011 and served as Senior Vice President/Director of Financial Reporting from 2011 to 2015 and Executive Vice President/Director of Financial Reporting from 2015 to 2019 prior to assuming the role of Chief Accounting Officer in January 2020. From 2008 to 2011, Mr. Thomas was a senior audit manager with a regional accounting firm. Prior to 2008, Mr. Thomas held various positions with big-four accounting firms, leaving as a senior audit manager. Mr. Thomas is a C.P.A and holds a B.S. in Accounting and an M.B.A from Louisiana Tech University.

Helen W. Brown, age 45, General Counsel and Corporate Secretary. Prior to assuming the role of General Counsel in February 2020, Ms. Brown served as the General Counsel Corporate Governance and Corporate Secretary from July 2018 to January 2020. Ms. Brown joined the Bank in November 2013 as General Counsel Corporate Finance. Prior to joining the Bank, Ms. Brown was a Partner at Bass, Berry & Sims PLC in the firm’s Corporate and Securities practice group. While in private practice, Ms. Brown focused on capital markets transactions, mergers and acquisitions and strategic investments, as well as advising companies on a variety of corporate governance and securities law matters. Ms. Brown received her Juris Doctor degree from the University of Arkansas School of Law and her Bachelor of Arts degree from the University of Arkansas.

Patrick Carr, age 51, Managing Director – Corporate Finance Data and Technology. Prior to joining the Bank in December 2021, Mr. Carr served as Senior Vice President and Chief Accounting Officer of Hanmi Financial Corporation (Nasdaq: HAFC) and its wholly

owned subsidiary, Hanmi Bank, from September 2020 to November 2021. He previously held several roles in finance, accounting and risk management at JPMorgan Chase, most recently serving as Managing Director, Consumer Risk Analytics and Forecasting. Mr. Carr is a certified public accountant and spent the first 9 years of his career at big-four accounting firms. Mr. Carr earned his B.S. degree in business administration in accountancy from John Carroll University.

Jason Cathey, age 42, Chief Information Officer. Prior to assuming the role of Chief Information Officer in May 2022, Mr. Cathey served as Chief Information Security Officer from 2018 to 2022. He joined the Bank in 2015 and served as a Cybersecurity Intelligence Analyst from 2015 to 2016 and an Information Systems Security Officer from 2016 to 2018. Mr. Cathey has over twenty years of professional technology experience with various leadership positions in information technology, information security, and banking operations. He is actively involved in the financial and technology communities, serving on multiple advisory and executive boards, including as past president for the Infragard Arkansas Members Alliance. Mr. Cathey holds a B.S. in Management Information Systems from Arkansas State University.

Tamara Gotham, age 39, Chief Administrative Officer. Prior to assuming the role of Chief Administrative Officer in June 2022, Ms. Gotham served as Managing Director, Resilience and Learning and Development from 2021 to June 2022. She joined the Bank in 2016 and served as Director of Business Resilience from 2016 to 2019 and Director of Corporate Security and Resilience from 2019 to 2021. Prior to joining the Bank, Ms. Gotham held various leadership positions in business continuity and disaster recovery with other financial institutions. She holds a B.S. in Finance from John Carroll University.

SUPERVISION AND REGULATION

We are subject to extensive regulation under federal and state banking laws that establish a comprehensive framework for our operations. This regulatory framework may materially impact our growth potential and financial performance and is intended primarily for the protection of depositors, customers, federal deposit insurance funds and the stability of the banking system as a whole, not for the protection of our shareholders or creditors. Material elements of certain statutes, regulations and policies applicable to us are described below, but the following discussion is a summary and does not purport to be complete. This description is qualified in its entirety by reference to the full text of the statutes, regulations and policies described herein.

Overview

As an insured state bank without a holding company and that is not a member of the FRB, we are examined, supervised and regulated by the ASBD and the FDIC, which is our primary federal regulator. The laws enforced by, and regulations and policies of, these agencies affect most aspects of our business, including prescribing permissible types of loans and investments, the amount of required reserves, requirements for branch offices, the permissible scope of our activities and various other requirements. We are also subject to the regulations of the states in which we do business, certain regulations of the FRB, the enforcement and rulemaking authority of the Consumer Financial Protection Bureau (“CFPB”) regarding consumer protection laws and regulations, and various other regulatory authorities, as well as the information reporting requirements of the Securities Exchange Act of 1934 (the “Exchange Act”) and the FDIC rules relating thereto, as administered and enforced by the FDIC. We file periodic and current reports and other materials required to be filed under the Exchange Act with the FDIC. Our common stock is listed on the Nasdaq Global Select Market (“NASDAQ”) under the trading symbol “OZK” and our 4.625% Series A Non-Cumulative Perpetual Preferred Stock is listed on the NASDAQ under the trading symbol “OZKAP.” Accordingly, Bank OZK is also subject to the rules of the NASDAQ for listed companies.

With few exceptions, state and federal banking laws have as their principal objective either the maintenance of the safety and soundness of the Deposit Insurance Fund (“DIF”) of the FDIC or the protection of customers, depositors, other classes of consumers and the banking system as a whole, rather than the specific protection of our non-deposit creditors or shareholders. Banks that fail to conduct their operations in a safe and sound manner or in compliance with applicable laws can be compelled by the regulators to change the way they do business and may be subject to regulatory enforcement actions, including civil monetary penalties and restrictions imposed on their operations, including in extraordinary circumstances, closure of the banks.

Proposals to change the laws governing our industry are frequently introduced in Congress and state legislatures. The current U.S. political environment makes the prospects for significant statutory changes to federal banking laws in the near term uncertain; however, even absent additional legislation, the federal banking agencies will continue to consider and potentially propose and adopt regulatory changes. In addition, changes in key personnel at the federal agencies that regulate us, including the federal banking regulators and the CFPB, may result in differing interpretations of existing rules and guidelines and potentially more stringent enforcement and more severe penalties than previously in place, along with new areas of supervisory and regulatory focus, such as CRA compliance, consumer protection, mergers and acquisitions, and enterprise risk management, among other things. Changes in applicable laws or regulations, and in their interpretation and application by regulatory agencies and other governmental authorities, cannot be predicted, but any of such changes may have an adverse effect on our business, financial condition or results of operations.

Permissible Activities

Our business is generally limited to activities permitted by Arkansas law and any applicable federal laws. Under the Arkansas Banking Code of 1997 (the “Arkansas Banking Code”), we may generally engage in all usual banking activities, including, among other activities, taking deposits, lending money, issuing letters of credit, buying, discounting and negotiating promissory notes, bonds, drafts and other forms of indebtedness, and buying and selling certain investment securities. Subject to the authorization of the Arkansas State Bank Commissioner (the “Bank Commissioner”), we may also engage in any activity permissible for national banks.

In addition, under the Gramm-Leach-Bliley Act of 1999 (the “GLBA”), state banks such as ours may invest in financial subsidiaries that engage as the principal in activities that would only be permissible for a national bank to conduct in a financial subsidiary. This authority is generally subject to the same conditions that apply to national bank investments in financial subsidiaries.

Safety and Soundness

The federal banking agencies have adopted guidelines pursuant to the Federal Deposit Insurance Act (“FDIA”) establishing general safety and soundness standards for depository institutions related to, among other things, internal controls, information systems, internal audit systems, loan underwriting and documentation, compensation, interest rate exposure, and asset growth. For example, the FDIA limits the interest rates paid on deposits by undercapitalized institutions, restricts the use of brokered deposits, and limits the aggregate extensions of credit by a depository institution to an executive officer, director, principal shareholder or related interest. If the FDIC determines that an institution fails to meet these standards, the FDIC may require the institution to submit an acceptable compliance plan or, alternatively, pursue other courses of action depending on the specific circumstances and severity of the noncompliance.

Dodd-Frank Act

The Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010 (the “Dodd-Frank Act”) fundamentally restructured federal banking regulation by shifting from prudential regulation of individual institutions to a systemic view of regulations, resulting in significant regulatory change. Aspects of the Dodd-Frank Act that have had or may have a material effect on our business include, among others: changing the assessment base for federal deposit insurance; making permanent the \$250,000 limit for federal deposit insurance; eliminating the requirement that the FDIC pay dividends from the DIF in certain cases; repealing the federal prohibitions on the payment of interest on demand deposits; heightening corporate governance requirements for all public companies (including “say-on-pay” shareholder votes, compensation clawback policy requirements, expanded executive compensation disclosures and enhanced director independence requirements); creation of the CFPB; imposing additional underwriting standards and other requirements for mortgage lending; permitting the establishment of *de novo* interstate branches; limiting debit card interchange fee charges for banks with \$10 billion or more in assets; and incentivizing and protecting whistleblowers who report violations of the federal securities laws.

The Economic Growth, Regulatory Relief, and Consumer Protection Act (the “EGRRCPA”) became law in 2018 and, among other things, amended certain provisions of the Dodd-Frank Act and included certain additional banking, commercial real estate, consumer protection, and securities law-related provisions. The EGRRCPA provided limited regulatory relief to certain financial institutions while preserving the existing framework under which U.S. financial institutions are regulated. Despite the relief for mid-sized financial institutions such as us that have resulted from the EGRRCPA, many provisions of the Dodd-Frank Act and its implementing regulations remain in place and will continue to result in additional operating and compliance costs that could have a material adverse effect on our business, financial condition, and results of operations. In addition, the EGRRCPA requires the enactment of various implementing regulations that may have a material effect on the ultimate impact of the law.

Because our total assets exceed \$10 billion, we are subject to certain additional requirements created by the Dodd-Frank Act, including enhanced prudential oversight requirements and a more frequent and enhanced regulatory examination regime. Failure to comply with these requirements could result in regulatory enforcement actions, could negatively impact our business, financial condition or results of operations and could limit our growth or expansion activities. The changes resulting from the Dodd-Frank Act have had and may continue to have an adverse effect on the profitability of our business activities, require further changes to certain of our business practices, impose upon us more stringent capital, liquidity and leverage requirements or otherwise adversely affect our business. These changes have required and may continue to require us to invest significant management attention and resources to evaluate and take any actions necessary to comply with new statutory and regulatory requirements.

Capital Stress Testing. As a result of the EGRRCPA, we are no longer required to prepare annual capital stress tests pursuant to the Dodd-Frank Act. However, we continue to utilize internal stress testing as part of our capital planning and risk management processes and monitor our capital consistent with the safety and soundness expectations of the federal regulators.

Debit Interchange Fees. Because our total assets exceed \$10 billion, we are required to comply with Section 1075 of the Dodd-Frank Act, often referred to as the Durbin Amendment, which caps interchange fees for debit card transactions, or “swipe fees,” at \$0.21 plus 5 basis points multiplied by the size of the transaction.

The Volcker Rule. Section 619 of the Dodd-Frank Act, also known as the Volcker Rule, prohibits banks and their affiliates from engaging in proprietary trading or acquiring or retaining an ownership interest in, sponsoring, or having certain relationships with a hedge fund or private equity fund. Although we do not currently engage and have not historically engaged in activities regulated by the Volcker Rule or its associated regulations, we may incur costs if we are required to adopt additional policies and systems to ensure compliance with the Volcker Rule, although any such costs are not expected to be material. Unanticipated effects of the Volcker Rule's provisions or future regulatory or court interpretations may have an adverse effect on our business.

Regulation B. On September 1, 2021, the CFPB issued a proposal to amend Regulation B to implement the changes to the Equal Credit Opportunity Act made by the Dodd-Frank Act. This proposal would require covered financial institutions to collect and report to the CFPB data on applications for credit for small businesses, including those owned by women or minorities. We cannot predict the impact of the final rule, if any, on our business or results of operations.

Deposit Premiums and Assessments

Our deposits are insured by the FDIC's DIF to the fullest extent permissible by law, and we are subject to deposit insurance assessments to maintain the DIF. Under the FDIC's risk-based assessment system, the assessment rates for an insured depository institution are determined by an assessment rate calculator, which is based on a number of elements such as supervisory evaluations, regulatory capital levels and other components that measure the perceived risk the institution poses to the DIF. The calculated assessment rate is applied to the institution's average consolidated total assets less its average tangible equity during the assessment period to determine the dollar amount of the assessment paid by the institution. The FDIC has the ability to make discretionary adjustments to the total score based upon its determination of the existence of significant risk factors that are not adequately captured in the calculations. In addition to ordinary assessments, the FDIC has the ability to impose special assessments in certain instances.

The Dodd-Frank Act increased the minimum target DIF reserve ratio from 1.15% to 1.35% of estimated insured deposits. Pursuant to the FDIC's DIF restoration plan, insured institutions with total assets of \$10 billion or more, including us, were responsible for funding the increase, and on July 1, 2016, the FDIC began imposing a surcharge on such banks. The surcharge equaled an annual rate of 4.5 basis points applied to the institution's assessment base (with certain adjustments), and continued through October 1, 2018, when the reserve ratio exceeded 1.35%. The reserve ratio fell below 1.35% as of June 30, 2020, and on October 18, 2022, the FDIC finalized a rule increasing initial base deposit insurance assessment rates uniformly by 2 basis points, beginning with the first quarterly assessment period of 2023, in order to restore the DIF to the 1.35% minimum ratio by the September 30, 2028 statutory deadline.

The FDIC has established a long-term target for the reserve ratio of 2.0%. At least semi-annually, the FDIC will update its loss and income projections for the DIF and, if needed, will increase or decrease assessment rates, following notice-and-comment rulemaking, if required. Insurance of deposits may be terminated by the FDIC upon a finding that an institution has engaged in unsafe or unsound practices, is in an unsafe or unsound condition to continue operations or has violated any applicable law, regulation, rule, order or condition imposed by the FDIC.

In December 2020, the FDIC amended its brokered deposits rule to clarify and modernize the FDIC's regulatory framework, and thereby established a new framework for analyzing a "deposit broker" and determining whether deposits should be treated as brokered deposits. The final rule took effect on April 1, 2021 and full compliance was required as of January 1, 2022.

Capital Requirements

We are subject to the risk-based capital requirements established by the FDIC and other federal banking regulators consistent with agreements reached by the Basel Committee on Banking Supervision ("Basel III") and certain provisions of the Dodd-Frank Act (the "Basel III Rules"). The Basel III Rules became effective for us on January 1, 2015 (subject to a phase-in period for certain provisions). The Basel III Rules require the maintenance of minimum amounts and ratios of common equity tier 1 capital, tier 1 capital and total capital to risk-weighted assets, and of tier 1 capital to adjusted quarterly average assets.

Under the Basel III Rules, common equity tier 1 capital consists of common stock and paid-in capital (net of treasury stock) and retained earnings. Common equity tier 1 capital is reduced by goodwill, certain intangible assets, net of associated deferred tax liabilities, deferred tax assets that arise from tax credit and net operating loss carryforwards, net of any valuation allowance, and certain other items as specified by the Basel III Rules.

The Basel III Rules allowed insured depository institutions to make a one-time election not to include most elements of accumulated other comprehensive income (loss) in regulatory capital and instead effectively use the existing treatment under the general risk-based capital rules. We made this opt-out election to avoid significant variations in our level of capital depending upon the impact of interest rate fluctuations on the fair value of our investment securities portfolio.

In connection with the adoption of the current expected credit loss (“CECL”) methodology, the FDIC and other banking regulators allowed depository institutions various alternatives on accounting and reporting for regulatory and Call Report purposes regarding the initial effect of adoption of CECL. Those alternatives included (i) taking the full effects of the adoption of CECL as an adjustment to regulatory capital, (ii) phasing in the effects of the adoption of CECL over a three-year period, or (iii) deferring for two years the effects of the adoption of CECL, followed by a three-year phase-in period. We elected to phase in the effects of CECL over a three-year period (without the two-year deferral) to lessen the impact of the adoption of CECL on our regulatory capital and regulatory capital ratios.

Total capital includes tier 1 capital and tier 2 capital. Tier 1 capital includes common equity tier 1 capital and certain additional tier 1 items such as preferred stock. Tier 2 capital includes, among other things, the allowable portion of the allowance for credit losses, trust preferred securities and subordinated notes.

The Basel III Rules also changed the risk-weights of assets in an effort to better reflect perceived credit risk and other risk exposures. These include a 150% risk weight (up from 100%) for certain high volatility commercial real estate acquisition, development and construction loans (“HVCRE”) and the unsecured portion of non-residential mortgage loans that are 90 days past due or otherwise on nonaccrual status; a 20% (up from 0%) credit conversion factor for the unused portion of a commitment with an original maturity of one year or less that is not unconditionally cancellable; a 250% risk weight (up from 100%) for mortgage servicing rights and deferred tax assets that are not deducted from capital; and increased risk weights (from 0% to up to 600%) for equity exposures. The EGRRCPA clarified the definition and risk-weighting of HVCRE loans, with the revised definition excluding any loans made prior to January 1, 2015, and certain other loans currently classified as HVCRE.

The Basel III Rules limit capital distributions and certain discretionary bonus payments if the banking organization does not hold a “capital conservation buffer” consisting of 2.5% of common equity tier 1 capital, tier 1 capital and total capital to risk-weighted assets in addition to the amount necessary to meet minimum risk-based capital requirements. The Basel III Rules require us to maintain (i) a minimum ratio of common equity tier 1 capital to risk-weighted assets of at least 4.5%, plus a 2.5% capital conservation buffer, which effectively results in a minimum ratio of 7.0%, (ii) a minimum ratio of tier 1 capital to risk-weighted assets of at least 6.0%, plus a 2.5% capital conservation buffer, which effectively results in a minimum ratio of 8.5%, (iii) a minimum ratio of total capital to risk-weighted assets of at least 8.0%, plus a 2.5% capital conservation buffer, which effectively results in a minimum ratio of 10.5%, and (iv) a minimum leverage ratio of 4.0%.

Information Security, Cybersecurity, and Privacy

Information security and cybersecurity are high-priority items for legislators and regulators at the federal and state levels, as well as internationally. State and federal banking regulators have issued various policy statements and, in some cases, regulations emphasizing the importance of technology risk management and supervision. Such policy statements and regulations require that financial institutions design multiple layers of security controls to establish lines of defense and ensure that their risk management processes address the risk posed by compromised customer credentials, including security measures to reliably authenticate customers accessing the internet-based services of the financial institution. A financial institution’s management is expected to maintain sufficient business continuity planning processes to ensure the rapid recovery, resumption and maintenance of the institution’s operations after a cyber-attack involving destructive malware. A financial institution is also expected to develop appropriate processes to enable recovery of data and business operations and address rebuilding network capabilities and restoring data if the institution or its critical service providers fall victim to this type of cyber-attack. These requirements may cause us to incur significant additional compliance costs and, in some cases, may impact our growth prospects. Additionally, if we fail to observe federal or state regulatory guidance, we could be subject to various regulatory sanctions, including financial penalties which could be substantial.

Federal statutes and regulations, including the GLBA and the Right to Financial Privacy Act of 1978, limit our ability to disclose non-public information about consumers, customers and employees to nonaffiliated third parties. Specifically, the GLBA requires us to disclose our privacy policies and practices relating to sharing non-public information and enables retail customers to opt out of our ability to share information with unaffiliated third parties under certain circumstances. The GLBA also requires us to implement a comprehensive information security program that includes administrative, technical and physical safeguards to ensure the security and confidentiality of customer records and information and, if applicable state law is more protective of customer privacy than the GLBA, financial institutions, including us, will be required to comply with such state law. Other laws and regulations similarly impact our ability to share certain information with affiliates and non-affiliates for marketing and/or non-marketing purposes. These regulations affect how consumer information is transmitted through diversified financial companies and conveyed to outside vendors. In connection with the regulations governing the privacy of consumer financial information, the federal banking agencies, including the FDIC, have adopted guidelines for establishing information security standards and programs to protect such information.

Proposed or new legislation or regulations related to data privacy may significantly increase our compliance costs and impede our ability to grow into specific markets. There are several proposals that have either recently been adopted or are currently pending before federal, state, and foreign legislative and regulatory bodies. For example, the California Consumer Privacy Act of 2018 (the “CCPA”) became effective in January 2020, and its successor, the California Privacy Rights Act of 2020, which expands on the consumer data privacy provisions of the CCPA, largely became effective in January 2023. These laws, along with those either recently passed or

currently pending in other states, impose additional obligations on companies regarding the handling of personal data while also providing enhanced individual privacy rights to persons whose data is stored.

In the event of a data breach, there are mandatory reporting requirements that may hamper a company's ability to fully assess an incident prior to external reporting; for example, in 2021 the federal banking agencies approved a final rule requiring financial institutions to notify their primary federal regulator of any significant computer-security incident as soon as possible and no later than 36 hours after the institution determines that a cyber incident has occurred. Risks and exposures related to cybersecurity attacks, including litigation and enforcement risks, are expected to be elevated for the foreseeable future due to the rapidly evolving nature and sophistication of these threats, as well as due to the expanding use of Internet banking, mobile banking and other technology-based products and services. See Item 1A. Risk Factors for a further discussion of risks related to cybersecurity. We must constantly monitor legal and regulatory requirements that apply to existing and future subsets of our customer base for protection against legal, reputational, and financial risk due to compliance failures.

Community Reinvestment Act and Fair Lending

The Community Reinvestment Act of 1977 ("CRA") requires that federal banking regulators, in connection with their examinations of financial institutions, evaluate the record of financial institutions in meeting the credit needs of their local communities, including low and moderate-income individuals and neighborhoods, consistent with the safe and sound operations of the banks. Failure to adequately meet these criteria could impose additional requirements and limitations on us. Regulations under the CRA also provide for regulatory assessment of a bank's record in meeting the needs of its service areas, and this record is taken into account by the regulators when considering applications to, among other things, establish branches or merge with or acquire another bank or its assets or liabilities. A bank's CRA performance record is reviewed in connection with the filing of certain regulatory applications, including merger applications and branch applications. An unsatisfactory performance record can substantially delay or block the transactions contemplated by such applications. Additionally, a bank must make certain portions of its most recent CRA examination report conducted by its federal banking regulators available for public review. In June 2020, the Office of the Comptroller of the Currency ("OCC") adopted changes to the CRA's implementing regulations in an attempt to reduce their complexity, which it then rescinded and replaced in December 2021. While the FDIC had joined in the original proposed rule change, it ultimately did not adopt the OCC's final rule changes on the CRA. In May 2022, the federal banking agencies requested comment on further proposed amendments to the CRA, including updates to CRA assessment areas to account for online and mobile banking and adopting a metrics-based approach to CRA revaluations of retail lending and community development financing. We will continue to evaluate the impact of any changes to the regulations implementing the CRA and their impact to our financial condition, results of operations, and/or liquidity, which cannot be predicted at this time.

We are also subject to certain fair lending laws and regulations, including the Equal Credit Opportunity Act of 1974 and the Fair Housing Act of 1968, which (among other things) prohibit discrimination in credit and residential real estate transactions, including discrimination on the basis of, among other factors, race or color, national origin, gender, marital or familial status, age, handicap or disability, and religion. We are required to have a fair lending program of sufficient depth and breadth to monitor fair lending risks and appropriately remediate identified risks. Bank regulators have increasingly focused on the enforcement of these laws, and fair lending weaknesses can result in significant supervision and/or enforcement actions, along with fines, penalties, or financial remediation; reputational damage; CRA rating downgrade; investigation and enforcement actions by the U.S. Department of Justice ("DOJ"); or restrictions on our growth, revenue or expansion opportunities. Private parties may also have the ability to challenge an institution's performance under fair lending laws in private class action litigation.

Executive and Incentive Compensation

The federal banking regulators have adopted guidelines prohibiting excessive compensation as an unsafe and unsound practice. Compensation is considered excessive when the amounts paid are unreasonable or disproportionate to the services performed by an executive officer, employee, director or principal shareholder.

The federal banking regulators have issued guidance on incentive compensation policies intended to ensure that banks' incentive compensation policies do not undermine safety and soundness by encouraging excessive risk taking. This guidance, which covers all employees that have the ability to materially affect the risk profile of an organization, either individually or as part of a group, is based on key principles that a bank's incentive compensation arrangements should (i) provide incentives that do not encourage risk-taking beyond the organization's ability to identify and manage risk, (ii) be compatible with effective internal controls and risk management, and (iii) be supported by strong corporate governance, including active and effective board oversight. Deficiencies in compensation practices may affect our supervisory ratings, which could affect our ability to make acquisitions or take other actions, and enforcement actions may be taken if our incentive compensation arrangements or related risk-management control or governance processes pose a risk to safety and soundness and we are not taking prompt and effective measures to correct the deficiencies.

The Dodd-Frank Act requires the federal banking agencies and the Securities and Exchange Commission ("SEC") to establish joint regulations or guidelines for specified regulated entities, like us, having at least \$1 billion in total assets, to prohibit incentive-based

payment arrangements that encourage inappropriate risk-taking by providing an executive officer, employee, director or principal shareholder with excessive compensation, fees, or benefits or that could lead to material financial loss to the entity. These regulators must also establish regulations or guidelines requiring enhanced disclosure to regulators of incentive-based compensation arrangements.

The federal regulators proposed such regulations in April 2011 and issued a second proposed rule in April 2016. The April 2016 proposed rule would apply to banks with at least \$1 billion in average total consolidated assets and would prohibit certain types and features of incentive-based compensation arrangements, require incentive-based compensation arrangements to adhere to certain basic principles, and require appropriate board or committee oversight and recordkeeping and disclosures to the appropriate agency. Although final rules have not been adopted to date, if these or other regulations are adopted in a form similar to that proposed, they will impose limitations on the manner in which we may structure compensation for our executives and certain other employees.

In October 2022, the SEC adopted its final rule on clawback policies, which directs the stock exchanges to update their listing standards to require issuers to adopt and comply with a written clawback policy mandating recovery of certain incentive-based compensation awards to executives in the event of an accounting restatement. These listing standards are not expected to take effect until mid-2023 or later.

Anti-Money Laundering, the USA PATRIOT Act and the Office of Foreign Assets Control Regulation

A major focus of governmental policy on financial institutions in recent years has been aimed at combating money laundering and terrorist financing. The Bank Secrecy Act (“BSA”) and its implementing regulations and parallel requirements of the federal banking regulators require us to maintain a risk-based anti-money laundering (“AML”) program reasonably designed to prevent and detect money laundering and terrorist financing and to comply with the recordkeeping and reporting requirements of the BSA, including the requirement to report suspicious activity. The USA PATRIOT Act of 2001 (the “Patriot Act”) substantially broadened the scope of AML laws and regulations by imposing significant new compliance and due diligence obligations on financial institutions, creating new crimes and penalties and expanding the extra-territorial jurisdiction of the United States. Financial institutions, including banks, are required under final rules implementing Section 326 of the Patriot Act to establish procedures for collecting standard information from customers opening new accounts and verifying the identity of these new account holders within a reasonable period of time. Financial institutions are also prohibited from entering into specified financial transactions and account relationships and must take certain steps to assist government agencies in detecting and preventing money laundering and to report certain types of suspicious transactions. The Patriot Act also amended Section 18(c) of the FDIA (commonly referred to as the “Bank Merger Act”) to require federal banking regulatory authorities to consider the effectiveness of a financial institution’s AML program when reviewing an application to expand operations.

We are subject to the customer due diligence rules issued by the U.S. Department of the Treasury’s (the “Treasury”) Financial Crimes Enforcement Network (“FinCEN”) under the BSA, which require financial institutions to identify the beneficial owners who own or control certain legal entity customers at the time an account is opened and to update their AML compliance programs to include risk-based policies and procedures for conducting ongoing customer due diligence, including policies and procedures that are reasonably designed to (1) identify and verify the identity of customers; (2) identify and verify the identity of the beneficial owners of companies opening accounts; (3) understand the nature and purpose of customer relationships to develop customer risk profiles; and (4) conduct ongoing monitoring to identify and report suspicious transactions and, on a risk basis, to maintain and update customer information. As part of the requirement to obtain beneficial ownership information, we must identify and verify the identity of any individuals who own 25% or more of a legal entity, and an individual who controls the legal entity.

On January 1, 2021, the National Defense Authorization Act for Fiscal Year 2021, including the Anti-Money Laundering Act of 2020 (the “AMLA”), was enacted. The AMLA significantly amends the BSA to, among other things, require certain companies to report beneficial ownership information to FinCEN that will be made available to financial institutions to conduct customer due diligence, increase the duties and powers of FinCEN, and instruct Treasury and FinCEN to promulgate or amend regulations related to beneficial ownership reporting requirements, AML program requirements and other matters.

Among other things, AMLA’s provisions clarify that cryptocurrency and other digital assets are within the scope of the regulatory requirements of the BSA and codify existing guidance from FinCEN to resolve any doubts raised by some industry participants regarding Congress’ delegation of authority intended to regulate this sector. AMLA also updates and expands whistleblower rewards and anti-retaliation protections contained in the BSA, including that whistleblowers can receive up to 30% of an assessed monetary penalty where that penalty totals more than \$1 million, and imposes enhanced applicable penalties for BSA violators and persons convicted of repeat violations or committing an “egregious violation” of the BSA. Among other changes enacted in AMLA, FinCEN must provide financial institutions with information about financial crime concerns and patterns and within six months after passage of AMLA, Treasury must establish national AML priorities, to be updated at least once every four years. Federal banking regulators may subsequently review whether and to what extent financial institutions have incorporated the national AML priorities into their risk-based programs to comply with BSA requirements.

FinCEN and the federal banking agencies continue to issue regulations and guidance with respect to the application and requirements of the BSA and their expectations for effective AML programs. Failure of a financial institution to maintain and implement

adequate programs to combat money laundering and terrorist financing, to comply with United States sanctions that affect transactions with designated foreign countries, nationals and others, or to comply with any other relevant laws or regulations, could have serious legal, economic and reputational consequences for the institution, including causing applicable bank regulatory authorities to not approve any applications, including branch openings and mergers or acquisitions, when regulatory approval is required or to prohibit such transactions even if approval is not required. The ultimate impact of AMLA and the regulations to be promulgated thereunder, including its effect on our business, results of operations and financial condition, is uncertain.

Oversight and Enforcement

Enforcement Authority. The FDIC possesses enforcement authority over insured banks, including us, pursuant to the FDIA, the Federal Deposit Insurance Corporation Improvement Act of 1991 (the “FDICIA”) and other statutes. Insured banks may be subject to potential actions for unsafe or unsound practices or violations of laws, rules, regulations or conditions imposed in writing by applicable federal banking agencies. The FDIC may exercise its enforcement powers by, among other things, issuing a cease-and-desist order, imposing civil monetary penalties, requiring an increase in capital, entering into informal and formal enforcement actions against the insured bank, requiring the insured bank to take identified corrective actions to address cited concerns or refrain from taking certain actions, or terminating deposit insurance.

Federal and state banking regulators have the authority to initiate informal or formal enforcement actions against us. Informal actions may include board resolutions approved by the applicable regulators, supervisory letters or memoranda of understanding. Formal actions may include consent orders, cease-and-desist orders, requiring an increase in capital, termination of deposit insurance and civil money penalties. Informal actions are generally a confidential part of the regulators’ examination and supervisory process and may not be disclosed without the permission of the regulators. Formal actions, however, are publicly disclosed.

In connection with the FDICIA, federal banking agencies established capital measures (including both a leverage measure and a risk-based capital measure) and specified for each capital measure the levels at which depository institutions will be considered well capitalized, adequately capitalized, undercapitalized, significantly undercapitalized or critically undercapitalized. If an institution becomes classified as undercapitalized, the appropriate federal banking agency will require the institution to submit an acceptable capital restoration plan and can suspend or greatly limit the institution’s ability to effect numerous actions, including capital distributions, certain deposit gathering activities, acquisitions of assets, establishing new branches, entering into new lines of business, or using brokered deposits. The capital restoration plan will not be accepted by the regulators unless any company having control of the undercapitalized institution guarantees the subsidiary’s compliance with the capital restoration plan up to a certain specified amount.

Examination. Consistent with their supervision practices for banks of our size, the FDIC and ASBD utilize a joint examination team that remains on site throughout the year. The examination team conducts regular examinations of us, reviewing such matters as the overall safety and soundness of our institution, the adequacy of our allowance for credit losses, the quality of our loans and investments, the appropriateness of management practices, risk management, interest rate exposure, vendor management, internal controls and audit systems, compliance with laws and regulations, and other aspects of our operations. These examinations are designed for the protection of our depositors, rather than our shareholders. Our FDIC and ASBD examinations are generally conducted jointly by the agencies. In addition, the Dodd-Frank Act gives the CFPB the authority to include its examiners, on a sampling basis, in examinations performed by primary federal regulators such as the FDIC, in order to assess compliance with consumer financial protection laws.

Acquisition Approvals. Under the Bank Merger Act and the Arkansas Banking Code, the prior approval of the FDIC and the ASBD is required for us to merge with another bank or purchase all or substantially all of the assets or assume any of the deposits of another FDIC-insured depository institution. In reviewing applications for merger and acquisition transactions, bank regulators consider, among other things, the competitive effect and public benefits of the transactions, the capital position and managerial resources of the combined organization, the risks to the stability of the U.S. banking or financial system, the applicant’s CRA performance record, the applicant’s compliance with fair housing and other consumer protection laws and the effectiveness of all organizations involved in combatting money laundering activities. Failure to implement or maintain adequate compliance programs could cause bank regulators not to approve an acquisition where regulatory approval is required or to prohibit an acquisition even if approval is not required. In addition, in July 2021, President Biden issued an Executive Order on Promoting Competition in the American Economy. Among other initiatives, the Executive Order encouraged the federal banking agencies to review their current merger oversight practices under the BHC Act and the Bank Merger Act and adopt a plan for revitalization of such practices. There are many steps that must be taken by the agencies before any formal changes to the framework for evaluating bank mergers can be finalized and the prospects for such action are uncertain at this time; however, the adoption of more expansive or prescriptive standards may have an impact on our future acquisition activities, if any. See Item 1A. Risk Factors for a more extensive discussion of this topic.

Change in Bank Control. Under the Change in Bank Control Act (the “CIBCA”), a notice must be submitted to the FDIC if any person (including a company), or group acting in concert, seeks to acquire “control” of us. Control is defined as the power, directly or indirectly, to direct our management or policies or to vote 25% or more of any class of our outstanding voting securities. Additionally, a rebuttable presumption of control arises when any person (including a company), or group acting in concert, seeks to acquire 10% or more, but less than 25%, of any class of our outstanding voting securities which are publicly traded. When reviewing a notice under the

CIBCA, the FDIC will take into consideration the financial and managerial resources of the acquirer, the convenience and needs of the communities served by us, the anti-trust effects of the acquisition and other factors. Under the Bank Holding Company Act of 1956, as amended (the “BHCA”), any company that is not an existing bank holding company would be required to obtain prior approval from the FRB before it could obtain “control” of us (and thereby become a bank holding company) within the meaning of the BHCA. Control generally is defined to mean the ownership or power to vote 25% or more of any class of our voting securities, the ability to control in any manner the election of a majority of our directors or the exercise of a controlling influence over our management and policies. An existing bank holding company would be required to obtain the FRB’s prior approval under the BHCA before acquiring more than 5% of any class of our voting securities.

CRE Lending Concentrations. The federal banking agencies, including the FDIC, have promulgated guidance governing financial institutions with concentrations in CRE lending. The guidance indicates that, for supervisory purposes, a bank has a concentration in CRE lending if (i) total reported loans for construction, land development and other land represent 100% or more of the sum of the bank’s tier 1 capital plus its allowance for credit losses attributed to loans and leases or (ii) total reported loans secured by multifamily and non-owner occupied non-farm/non-residential properties and loans for construction, land development and other land represent 300% or more of the sum of the bank’s tier 1 capital plus its allowance for credit losses attributed to loans and leases and the bank’s CRE loan portfolio has increased 50% or more during the prior 36 months. If a concentration is present, management must employ heightened risk management practices that address key elements, including board and management oversight and strategic planning, portfolio management, development of underwriting standards, risk assessment and monitoring through market analysis and stress testing, and maintenance of increased capital levels as needed to support the level of CRE lending. We have determined that we have a concentration in CRE lending, and while we believe we have implemented policies and procedures with respect to our CRE lending consistent with the regulatory guidance, bank regulators could require us to implement additional policies and procedures consistent with their interpretation of the guidance that may result in additional costs to us.

Other Regulations and Restrictions

Reporting Obligations. We must submit to federal and state regulators annual audit reports prepared by independent auditors. Our Annual Report on Form 10-K, which includes the report of our independent auditors, can be used to satisfy this requirement. We also submit FFIEC Consolidated Reports of Condition and Income to the FDIC on a quarterly basis and file other required reports with various federal and state regulators.

Lending Limits. Our lending and investment authority is derived from Arkansas law. The lending power is generally subject to certain restrictions, including limitations on the amount which may be lent to a single borrower. Under Arkansas law, the obligations of one borrower to a bank may not exceed 20% of the bank’s capital base. See also Note 18 of the consolidated financial statements under Part II, Item 8. Financial Statements and Supplementary Data of this Annual Report on Form 10-K for a discussion of lending limits.

Reserve Requirements. Arkansas law requires state chartered banks to maintain such reserves as are required by the applicable federal regulatory agency. Federal banking laws require all insured banks to maintain reserves against their checking and transaction accounts (primarily checking accounts, NOW and Super NOW checking accounts). Effective March 26, 2020, the FRB reduced reserve requirement ratios to zero percent, where they remain as of the date of this report. Because reserves must generally be maintained in cash, non-interest bearing accounts or accounts that earn only a nominal amount of interest, the effect of any reserve requirements is to increase our cost of funds.

Payment of Dividends. Regulations of the FDIC and the ASBD limit our ability to pay dividends to our shareholders without the prior approval of such agencies. FDIC regulations prevent insured state banks from paying any dividends from capital and allow the payment of dividends only from net profits then on hand after deduction for losses and bad debts. The ASBD currently limits the amount of dividends that we can pay our shareholders to 75% of net profits after taxes for the current year plus 75% of retained net profits after taxes for the immediately preceding year. In addition, our ability to pay dividends may also be restricted by certain covenants contained in the indentures governing our trust preferred securities, our subordinated debentures, our subordinated notes, and the relative powers, preferences and other rights of the holders of our Series A Preferred Stock. See also Note 18 of the consolidated financial statements under Part II, Item 8. Financial Statements and Supplementary Data of this Annual Report on Form 10-K for a discussion of dividend restrictions.

Restrictions on Transactions with Affiliates or Related Parties. Federal law substantially restricts transactions between financial institutions and their affiliates, particularly their non-financial institution affiliates. An affiliate of a bank is any company or entity that controls, is controlled by or is under common control with the bank.

We are subject to Section 23A of the Federal Reserve Act, which places limits on the amount of loans or extensions of credit to, or investments in, or certain other transactions with, affiliates. In addition, limits are placed on the amount of advances to third parties collateralized by the securities or obligations of affiliates. Most of these loans and certain other transactions must be secured in prescribed amounts. We are also subject to Section 23B of the Federal Reserve Act, which prohibits an institution from engaging in transactions with certain affiliates unless the transactions are on terms substantially the same, or at least as favorable to such institution or

its subsidiaries, as those prevailing at the time for comparable transactions with non-affiliated companies. We are subject to restrictions on extensions of credit to executive officers, directors, certain principal shareholders, and their related interests. These extensions of credit (1) must be made on substantially the same terms, including interest rates and collateral, as those prevailing at the time for comparable transactions with third parties and (2) must not involve more than the normal risk of repayment or present other unfavorable features. See also Note 17 of the consolidated financial statements under Part II, Item 8. Financial Statements and Supplementary Data of this Annual Report on Form 10-K for a discussion of related party transactions.

Securities Laws and Regulations. We are subject to certain federal and state laws and regulations applicable to corporations generally, including, without limitation, certain provisions of the federal securities laws. We are subject to the jurisdiction of the FDIC, the ASBD and state securities regulatory authorities for matters relating to the offer and sale of our securities.

COVID-19 Related Reforms. In response to the COVID-19 pandemic, the U.S. Congress, through the enactment of the Coronavirus Aid, Relief, and Economic Security Act (the “CARES Act”), and the federal banking agencies, through rulemaking, interpretive guidance and modifications to agency policies and procedures, took a series of actions to provide national emergency economic relief measures. The CARES Act, as amended in 2021, allows banks to elect to suspend requirements under GAAP for loan modifications related to the COVID-19 pandemic for certain loans. The federal banking agencies also issued guidance to encourage banks to make loan modifications for borrowers affected by COVID-19 or offer other borrower friendly options. The CARES Act also amended the Paycheck Protection Program to fund payroll and operational costs of eligible businesses, organizations and self-employed persons during COVID-19. In addition, numerous state and federal laws and regulations have been enacted related to COVID-19 that affect the workplace, including the Families First Coronavirus Response Act which required, among other things, that employers provide paid sick leave and expanded family and medical leave.

Consumer Financial Protection

We are subject to a number of federal and state consumer protection laws that extensively govern our relationship with our customers. These laws include, among others, the Truth in Lending Act, the Home Mortgage Disclosure Act, the Equal Credit Opportunity Act, the Fair Credit Reporting Act, the Home Ownership and Equity Protection Act, the Electronic Fund Transfer Act, the Fair and Accurate Credit Transactions Act, the Fair Debt Collection Practices Act, the Fair Housing Act, the Real Estate Settlement Procedures Act, the Truth in Savings Act, the Expedited Funds Availability Act, the Check Clearing for the 21st Century Act, the Servicemembers’ Civil Relief Act, the Telephone Consumer Protection Act, the CAN-SPAM Act, and similar state laws, as well as state usury laws and other state consumer protection laws. These and other laws, among other things, require disclosures of the cost of credit and terms of deposit accounts, provide substantive consumer rights, prohibit discrimination in credit transactions, regulate the use of credit report information, provide financial privacy protections, prohibit unfair, deceptive and abusive acts and practices, restrict our ability to raise interest rates and subject us to significant regulatory oversight. Failure to comply with these and other consumer protection requirements may result in significant liability in private civil actions or enforcement actions by federal and state bank regulators or consumer protection agencies or state attorneys general, and may prevent us from engaging in merger or acquisition transactions or other activities requiring regulatory approval or that regulators may prohibit even if approval is not required.

The CFPB is designed to prevent unfair, deceptive and abusive acts and practices and ensure that all consumers have access to markets for consumer financial products and services, and that such markets are fair, transparent and competitive. Because our total assets exceed \$10 billion, the CFPB has direct supervision and enforcement authority over us, including the authority to investigate possible violations of federal consumer financial laws, hold hearings and commence civil litigation, and establish applicable examination, enforcement and reporting requirements. The CFPB has significant authority to implement and enforce the consumer finance laws identified above and others, as well as the authority to identify and prohibit unfair, deceptive or abusive acts and practices. The review of products and practices to prevent such unfair, deceptive or abusive acts and practices is a continuing focus of the CFPB, and of banking regulators more broadly. The ultimate impact of this heightened scrutiny is uncertain but could result in changes to our pricing, practices, products and procedures. It could also result in increased costs related to regulatory oversight, supervision and examination, additional remediation efforts and possible penalties.

Certain members of Congress and the leadership of the CFPB and other banking regulators have recently expressed a heightened interest in bank overdraft protection programs and other service fees charged on deposit accounts. In December 2021, the CFPB published a report providing data on banks’ overdraft and NSF fee revenues as well as observations regarding consumer protection issues relating to participation in such programs. The CFPB has indicated that it intends to pursue enforcement actions against banking organizations, and their executives, that oversee overdraft practices that are deemed to be unlawful. In response to this increased congressional and regulatory scrutiny, and in anticipation of enhanced supervision and enforcement of overdraft protection practices in the future, certain banking organizations have begun to modify their overdraft protection programs, including by reducing overdraft transaction fees. We have reduced some of our service charges on deposit accounts, and these competitive pressures from our peers, as well as any adoption by our regulators of new rules or supervisory guidance or more aggressive examination and enforcement policies in respect of banks’ service charges on accounts, including overdraft protection practices, could cause us to further modify our program and practices in ways that may have a negative impact on our revenue and earnings.

In addition, the CFPB has broad supervisory, examination and enforcement authority over various consumer financial products and services, including the ability to require reimbursements and other payments to customers for alleged legal violations, to impose significant monetary penalties or injunctive relief that prohibits lenders from engaging in allegedly unlawful practices, or to obtain cease and desist orders providing for affirmative relief or monetary penalties. The CFPB has been active in bringing enforcement actions related to consumer financial protection laws and obtaining the forms of relief described above.

State regulation of financial products and potential enforcement actions, which could be stricter in some cases than federal consumer protection standards, could also adversely affect our business, financial condition or results of operations.

Arkansas Law

We are subject to examination and regulation by the ASBD. Under the Arkansas Banking Code, the acquisition of more than 25% of any class of the outstanding capital stock of any bank requires approval of the Bank Commissioner. The Bank Commissioner's approval is required in order for us to make acquisitions, amend our articles of incorporation, repurchase shares of our capital stock (other than payments to dissenting shareholders in a transaction), issue debt, increase, reduce or retire any part of our capital stock, retire debt instruments, or conduct certain types of activities that are incidental or closely related to banking.

The Bank Commissioner has the authority, with the consent of the Governor of the State of Arkansas, to declare a state of emergency and temporarily modify or suspend banking laws and regulations in communities where such a state of emergency exists. The Bank Commissioner may also authorize a bank to close its offices and any day when such bank offices are closed will be treated as a legal holiday, and any director, officer or employee of such bank shall not incur any liability related to such emergency closing. To date no such state of emergency has been declared to exist by the Bank Commissioner.

Effect of Governmental Monetary Policies

Our earnings are affected by domestic economic conditions and the monetary and fiscal policies of the U.S. government and its agencies. The monetary policies of the FRB have had, and are likely to continue to have, an important impact on the operating results of commercial banks through the FRB's statutory power to implement national monetary policy in order, among other things, to curb inflation or combat a recession. The FRB, through its monetary and fiscal policies, affects the levels of bank loans, investments and deposits through its control over the issuance of U.S. government securities, its regulation of the discount rate applicable to member banks and its influence over reserve requirements to which member banks are subject. We cannot predict the nature or impact of future changes in the FRB's monetary and fiscal policies.

Future Regulation of Banks

Banking regulators, federal and state governments and other bodies routinely consider and enact new laws, regulations and policies, and may have differing interpretations regarding certain laws, regulations and policies, regulating the banking industry and public companies generally. In addition to potential legislative action, it is unclear whether or to what extent the federal departments and agencies will finalize, adopt, amend or repeal existing or proposed rules and regulations, including those implementing the Dodd-Frank Act, the EGRRCPA and the AMLA, among others. The ultimate impact of changes in laws on our business and results of operations will depend in part on regulatory interpretation and rulemaking, including as a result of the EGRRCPA and the AMLA, among others, as well as the success of any actions taken to mitigate the negative earnings impact of certain provisions.

We cannot predict whether or in what form any proposed regulation or statute will be adopted or the extent to which our business may be affected by any new regulation or statute. However, given our growth and the extensive and comprehensive regulation of our industry, we expect that our regulatory compliance costs will continue to increase over time. The scope, timing and implementation of regulatory and statutory changes, including as a result of staffing changes at the federal banking regulatory agencies, are uncertain and could have an adverse effect on our business, financial condition or results of operation.

AVAILABLE INFORMATION

We file annual, periodic and current reports, proxy statements and other information required by the Exchange Act with the FDIC, copies of which are available electronically at the FDIC's website at <http://www.fdic.gov>. In addition, we make available, free of charge, through the Investor Relations section of our Internet website at <http://ir.ozk.com> under "Filings," our Annual Report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Exchange Act as soon as reasonably practicable after we electronically file such reports with or furnish them to the FDIC. You may also inspect and copy any document we file with the FDIC at the public reference facilities maintained at the FDIC, Accounting and Securities Disclosure Section, Division of Risk Management Supervision, 550 17th Street, NW, Washington, DC 20429.

We have adopted a written code of ethics that applies to all directors, officers and employees of the Bank, including our principal executive officer, principal financial officer and principal accounting officer, in accordance with Section 406 of the Sarbanes-Oxley Act of 2002 and the rules of the SEC promulgated thereunder. Our code of ethics is available on our Investor Relations website, <http://ir.ozk.com>, under “Corporate – Governance Documents.” In the event that we make changes in, or provide waivers from, the provisions of this code of ethics that we are required to disclose, we intend to disclose these events on our Investor Relations website in such section. Our Corporate Governance Guidelines, Board committee charters and other corporate governance related documents are also posted on our website, and available in print upon request from any shareholder to our Investor Relations Department.

Information contained on or accessible through our website or any other website referenced in this report is not part of this report. References to websites in this report are intended to be inactive textual references only.

Shareholders may obtain a copy of any of the above-referenced corporate governance documents by writing to our Investor Relations Department at Investor Relations, Bank OZK, P. O. Box 8811, Little Rock, Arkansas 72231-8811 or by calling (501) 978-2265. Pursuant to Section 350.3 of the FDIC rules and regulations, each bank is required to make available on request an annual disclosure statement. Our Annual Report on Form 10-K serves as our annual disclosure statement.

Item 1A. RISK FACTORS

An investment in shares of our common stock involves a variety of risks, some of which are specific to us and some of which are inherent to the financial services industry. The following risks and other information in this report or incorporated in this report by reference, including our consolidated financial statements and related notes and “Management’s Discussion and Analysis of Financial Condition and Results of Operations,” should be carefully considered before investing in our securities. These risks may adversely affect our financial condition, results of operations or liquidity. Many of these risks are out of our direct control, though efforts are made to manage those risks while optimizing financial results. These risks are not the only ones we face. Additional risks and uncertainties that we are not aware of or focused on or that we currently deem immaterial may also adversely affect our business and operation. This Annual Report on Form 10-K is qualified in its entirety by all these risk factors.

SUMMARY

The following is a summary of the principal risks that could adversely affect our business, financial condition and results of operations.

Economic and Credit Risks

- Our business has been, and may continue to be, adversely affected by conditions in the financial markets and economic conditions generally and in our markets in particular.
- Our business depends on the condition of the local and regional economies where we operate and we may have more credit risk to the extent loans are concentrated by location or industry of the borrowers or collateral.
- If we experience greater credit losses in our loan portfolios than anticipated, our earnings may be materially adversely affected.
- Credit risk and concentrations of risk, including our concentration in CRE lending, can increase the potential for us to incur significant losses and may subject us to additional scrutiny.
- Our business may suffer if there are significant declines in the value of real estate.
- The appraisals and other valuation techniques we use in evaluating and monitoring loans secured by real property may not accurately describe the net value of the collateral that we can realize.
- Our indirect lending involves risk elements in addition to normal credit risk.
- Inflation could negatively impact our business and our profitability.
- We face strong competition in our markets.

Operational Risks

- We depend on key personnel for our success.
- We rely on certain third-party vendors.
- We need to stay current on technological changes in order to compete and meet customer demands.
- Failures or interruptions in or breaches to our computer systems, or other cyber threats or information security incidents, could materially and adversely affect our business and operations.
- We may incur losses as a result of unforeseen or catastrophic events, extreme weather events, or other natural disasters and other unexpected events due to climate change.
- Climate change-related legislative and regulatory initiatives and the increased focus on environmental, social and governance issues may result in operational changes that could significantly impact our business.
- New lines of business, products, product enhancements or services may subject us to additional risks.
- Ineffective techniques for managing risk, maintaining data quality, or failures or circumvention of our internal controls, may expose us to material unanticipated losses.

- Our accounting estimates and risk management processes rely on analytical and forecasting models and tools.
- Our selection of accounting policies and methods may affect our reported financial results.
- We depend on the accuracy and completeness of information about customers.
- We are subject to environmental liability risks.

Legal, Compliance and Regulatory Risks

- We are subject to extensive and evolving government regulation and supervision, which could increase our cost of doing business, limit or restrict our activities and adversely affect our operations.
- Existing and proposed legislation and regulations and any new laws and regulations may affect our operations and growth.
- We are involved in legal proceedings and may be the subject of additional litigation and/or investigations in the future.
- We may be subject to claims and litigation asserting lender liability.
- We may be subject to claims and litigation pertaining to fiduciary responsibility.
- We are subject to litigation risk pertaining to intellectual property.
- Changes in accounting standards could materially impact how we report our financial results.
- Increases in FDIC insurance premiums may adversely impact our earnings and financial condition.
- We are subject to changes in federal, state and local tax laws, interpretation of existing laws and examinations and challenges by taxing authorities.

Liquidity and Market Risks

- Our operations are significantly affected by interest rate levels.
- We may not be able to meet the cash flow requirements of our depositors, borrowers, or creditors, or the cash needs for expansion or other corporate activities.
- If we lose a significant portion of our core deposits or our cost of funding deposits increases, our liquidity and/or profitability could be adversely impacted.
- We use brokered deposits which may be an unstable and/or expensive deposit source to fund earning asset growth.
- We may need to raise additional capital in the future to continue to grow, but that capital may not be available when needed.
- We cannot guarantee that we will pay dividends on our capital stock in the future.
- The performance of our investment securities portfolio is subject to fluctuation due to changes in interest rates and market conditions, including credit deterioration of the issuers of individual securities.
- We currently invest in bank owned life insurance and may continue to do so in the future.
- Our investments and/or financings in certain tax-advantaged projects may not generate returns as anticipated and may have an adverse impact on our financial results.
- We may be adversely impacted by the transition from LIBOR as a reference rate.
- We and/or the holders of certain classes of our securities could be adversely affected by unfavorable ratings from rating agencies.
- The holders of our subordinated debentures, subordinated notes and Preferred Stock have rights that are senior to those of our common shareholders.
- The price of our common and preferred stock is affected by a variety of factors, many of which are outside our control.
- Our common and preferred stock trading volume may not provide adequate liquidity for investors.
- Future issuances of additional equity securities could result in dilution of existing shareholders' equity ownership and may adversely affect the market price of our stock.
- Our capital stock is not an insured deposit.

Strategic, Reputational and Other Risks

- Our recent results may not be indicative of our future results.
- If we do not manage our growth effectively, our business, future prospects, financial condition, results of operations and liquidity could be adversely affected.
- We may be adversely affected by risks associated with any potential future acquisition.
- Reputational risk and social factors may impact our results.
- The soundness of other financial institutions could adversely affect us.
- If our goodwill becomes impaired, we could be required to record impairment charges.

ECONOMIC AND CREDIT RISKS

Our business has been, and may continue to be, adversely affected by conditions in the financial markets and economic conditions generally and in our markets in particular.

We provide traditional commercial, retail and mortgage banking services, as well as other financial services including trust and wealth management. All of our products and services are materially affected by conditions in the financial markets and economic

conditions in the principal markets in the United States in which we conduct business. Global economic conditions also affect our operating results because global economic conditions directly influence the U.S. economic conditions. Sources of global economic and market instability include, but are not limited to, the potential for an economic slowdown in the United Kingdom, Europe and the United States; the impact of trade negotiations; economic conditions in China, including the global economic impacts of the Chinese economy and China's regulation of commerce; and escalating military tensions in Europe as a result of Russia's invasion of Ukraine. Various market conditions also affect our operating results. Concern regarding the ability of Congress and the President collectively to reach agreement on federal budgetary matters (including the debt ceiling), or prolonged stalemates leading to total or partial governmental shutdowns, also can have adverse economic consequences and create the risk of economic instability or market volatility, with potential adverse consequences to our business and financial performance. A worsening of business and economic conditions generally or specifically in the principal markets in which we conduct business could have adverse effects on our business, including, but not limited to, the following:

- a decrease in deposit balances or the demand for, or the availability of, loans and other products and services offered by us;
- an increase in the number of borrowers who become delinquent, file for protection under bankruptcy laws or default on their loans or other obligations to us, which could lead to higher levels of past due loans, nonperforming assets, net charge-offs and provisions for credit losses;
- a decrease in the value of loans and other assets secured by consumer or commercial real estate;
- an impairment of certain intangible assets, such as goodwill;
- a decrease in net interest income from our lending and deposit gathering activities; and
- an increase in competition resulting from financial services companies.

Economic and inflationary pressure on consumers and uncertainty regarding continuing economic improvement could result in changes in consumer and business spending, borrowing and savings habits. Such conditions could have a material adverse effect on the credit quality of our loans and our business, financial condition and results of operations.

Our business depends on the condition of the local and regional economies where we operate and we may have more credit risk to the extent loans are concentrated by location or industry of the borrowers or collateral.

A large number of our banking offices are located in south central and southeastern portions of the United States. As a result, our financial condition and results of operations may be significantly impacted by changes in the economies of the states where we currently have most of our banking offices, or the markets in which our assets are geographically located. In addition, approximately 11% of the funded balance of our total loan portfolio at December 31, 2022 (14% at December 31, 2021) was concentrated in the New York–Newark–Jersey City, NY–NJ–PA Metropolitan Statistical Area (“MSA”). As a result, our financial condition and results of operations depend, in part, upon economic conditions in this market area. Slowdown in economic activity in this market, or in our other principal market areas, including deterioration in housing or real estate markets or increases in unemployment and under-employment, may have a significant and disproportionate effect on consumer and business confidence and the demand for our products and services, result in an increase in problem assets, foreclosures, charge-offs, delinquencies or non-payment of loans and a decrease in the demand for our products and services, in collateral value (especially real estate) and significantly affect our deposit funding sources. Any of these events could have an adverse effect on our financial position, results of operations and liquidity.

If we experience greater credit losses in our loan portfolios than anticipated, our earnings may be materially adversely affected.

As a lender, we are exposed to the risk that our customers will be unable to repay their loans according to their terms and that any collateral securing the payment of their loans may not be sufficient to assure repayment. Credit losses are inherent in the business of making loans and could have a material adverse effect on our operating results. We establish an allowance for the lifetime expected losses on individual loans, and a reserve (reflected as a liability on our consolidated balance sheet) for lifetime expected losses on our unfunded loan commitments (comprised primarily of closed but unfunded construction and development loans). The aggregate of the allowance for our funded loans and the reserve for losses on unfunded loan commitments is referred to as our ACL. Although we believe that we maintain our ACL at a level adequate to absorb lifetime expected losses in our loan portfolio, estimates of credit losses are subjective and their accuracy may depend on the outcome of future events that are difficult to predict. Our experience in the banking industry indicates that some portion of our loans may only be partially repaid or may never be repaid at all. Credit losses occur for many reasons beyond our control. Accordingly, we may incur charge-offs or otherwise be required to make significant and unanticipated increases in our ACL during future periods which could materially affect our financial position and results of operations.

Additionally, bank regulatory authorities, as an integral part of their supervisory functions, periodically review our ACL and our methodologies for calculating the ACL. These regulatory authorities may require adjustments to the ACL or ACL methodology or may require recognition of additional credit losses or charge-offs based upon their judgment. Any increase in the ACL, credit losses or charge-offs required by bank regulatory authorities could have a material adverse effect on our financial condition, results of operations and liquidity.

Credit risk and concentrations of risk, including our concentration in CRE lending, can increase the potential for us to incur significant losses and may subject us to additional scrutiny.

Our loan portfolio is comprised of a significant amount of real estate loans, including a large number of construction/land development and non-farm/non-residential loans. Our real estate loans comprised 75.5% of our total loans at December 31, 2022 (77.0% at December 31, 2021). In addition, our construction/land development and non-farm/non-residential loans, which are subsets of our real estate loans, comprised 39.9% and 22.5%, respectively, of our total loan portfolio at December 31, 2022 (45.0% and 20.7%, respectively, at December 31, 2021).

Real estate construction, acquisition and land development loans have certain risks not present in other types of loans, including, among others, risks associated with uncertainty of total construction costs, including the potential for construction cost overruns in excess of original estimates (as a result of, for instance, shortages in labor and raw materials and supplies), market deterioration during construction, project completion risk, general contractor credit risk, lack of permanent take-out financing, and risks associated with the ultimate sale, lease or use of the completed construction. These loans often involve the disbursement of funds with repayment substantially dependent on the success of the ultimate project and the ability of the borrower to sell or lease the property or obtain permanent take-out financing, rather than the ability of the borrower or guarantor to repay principal and interest. If our appraisal of the value of a completed project proves to be overstated, we may have inadequate security for the repayment of the loan upon completion of construction of the project and may incur a loss. Increases in market rates of interest may have an effect on construction loans by increasing the end-purchaser's borrowing costs, thereby possibly reducing the overall demand for the project. Properties under construction are often difficult to sell and typically must be completed in order to be successfully sold which also complicates the process of working out problem construction loans. This may require us to advance additional funds and/or contract with another builder to complete construction and assume the market risk of selling the project at a future market price, which may or may not enable us to fully recover unpaid loan funds and associated construction and liquidation costs. Land development loans can also pose additional risk because of the lack of income being produced by the property and potential illiquid nature of the collateral. These risks can be significantly impacted by supply and demand conditions.

In addition, many of our real estate construction, acquisition and development loans typically involve large balances and may be to single borrowers or groups of related borrowers. If a decline in economic conditions or other issues cause difficulties for our borrowers of these types of loans, if we fail to accurately evaluate the credit risk of these loans when we underwrite them or if we do not continue to adequately monitor the performance of these loans, the underlying construction projects that collateralize our loans may have material adverse deviations from projected construction plans and budgets, resulting in the potential that our loan portfolio could experience delinquencies, defaults and credit losses that could have a material adverse effect on our business, financial condition or results of operations.

Our non-farm/non-residential real estate loan portfolio includes commercial real estate loans, which are secured by apartments, hotels and motels, offices, shopping/retail centers, industrial, mixed use and other types of commercial properties. Our non-farm/non-residential real estate loan portfolio may carry more risk as compared to other types of lending, because they typically involve larger loan balances and may be to single borrowers or groups of related borrowers. This may result in larger charge-offs on commercial real estate loans on a per loan basis than those incurred with our consumer loan portfolio. The payment experience on commercial real estate loans that are secured by income producing properties are typically dependent on the successful operation of the related real estate project and thus, may subject us to adverse conditions in the real estate market or to the general economy. Any unexpected deterioration in the credit quality of our commercial real estate loan portfolio would require us to increase our provision for credit losses, which would reduce our profitability and could materially adversely affect our business, financial condition, results of operations and prospects. In addition, the collateral securing these loans typically cannot be liquidated as easily as residential real estate. If we foreclose on these loans, our holding period for the collateral typically is longer than residential properties because there are fewer potential purchasers of the collateral.

We believe we have established appropriate underwriting and ongoing monitoring policies and procedures for our real estate loans, including construction/land development and non-farm/non-residential loans, and have established appropriate ACL levels for such loans. However, there can be no assurance that such underwriting and ongoing monitoring policies and procedures are, or will continue to be, appropriate or that losses on real estate loans, including construction/land development and non-farm/non-residential loans, will not require additions to our ACL, which could have an adverse effect on our financial position and results of operations.

In addition, the federal banking agencies, including the FDIC, have promulgated guidance on sound risk management practices for financial institutions with concentrations in construction/land development and/or CRE lending. The guidance states that if a concentration is present, management must employ heightened risk management practices that address key elements, including board and management oversight and strategic planning, portfolio management, development of underwriting standards, risk assessment and monitoring through market analysis and stress testing, and maintenance of increased capital levels as needed to support the level of CRE lending. While we believe we have implemented policies, procedures and appropriate risk management practices with respect to our construction/land development and CRE loan portfolio consistent with this guidance, bank regulators could require us to implement

additional policies, procedures or risk management practices, or require us to maintain increased capital levels, consistent with their interpretation of the guidance that may result in additional costs to us.

Our business may suffer if there are significant declines in the value of real estate.

The market value of real estate can fluctuate significantly in a short period of time as a result of market conditions in the geographic area in which the real estate is located, whether locally, regionally or nationally, and numerous other factors. If the value of the real estate serving as collateral for our loan portfolio were to decline materially, a significant part of our loan portfolio could become under-collateralized. If the loans that are collateralized by real estate become troubled during a time when market conditions are declining or have declined, we may not be able to realize the value of the security anticipated when we originated the loan, which in turn could have an adverse effect on our net charge-offs, our allowance and provision for credit losses and our financial condition, results of operations and liquidity.

The appraisals and other valuation techniques we use in evaluating and monitoring loans secured by real property may not accurately describe the net value of the collateral that we can realize.

Our underwriting and ongoing monitoring policies and processes for real estate loans generally utilize appraisals of the real property. However, an appraisal is only an estimate of the value of the property at the time the appraisal is made, and, as real estate values may change significantly in relatively short periods of time (especially in periods of heightened economic uncertainty), this estimate may not accurately describe the net value of the real property collateral after the loan is made. As a result, we may obtain subsequent appraisals that differ materially from prior appraisals regarding the value of the property, which could have an adverse effect on the loan's credit quality or risk rating, and we may not be able to realize the full amount of any remaining indebtedness when we foreclose on and sell the relevant property. This could have a material adverse effect on our business, financial condition or results of operations.

Our indirect lending involves risk elements in addition to normal credit risk.

Our indirect lending group makes loans to individuals primarily for the purchase of RV and marine vehicles and vessels. We serve customers that cover varying ranges of creditworthiness, and the terms and rates of these types of loans reflect those varying risk profiles. While our lending team is experienced and skilled at underwriting and monitoring these loans, such loans involve risk elements in addition to normal credit risk. While these loans are secured, they are secured principally by depreciating assets and characterized by LTV ratios that could result in us not recovering the full value of an outstanding loan upon default by the borrower. If the losses from our indirect loan portfolio are higher than anticipated, it could have a material adverse effect on our allowance and provision for credit losses and our financial condition and results of operations.

We have limited personal contact with the borrowers as a result of indirect lending through non-bank channels, namely dealer and correspondent relationships. If we are not able to maintain existing relationships with significant dealers or correspondents or if we are not able to develop new relationships for any reason – including if we are not able to provide services on a timely basis or compete successfully with the products and services of our competitors – our indirect lending volumes, and the number of dealers and correspondents with whom we have relationships, could decline in the future, which could adversely affect our results of operations or financial condition.

Inflation could negatively impact our business and our profitability.

Prolonged periods of inflation may impact our profitability by negatively impacting our non-interest expenses, including increasing expense related to talent acquisition and retention. Additionally, inflation may lead to a decrease in consumer and clients purchasing power and negatively affect the need or demand for our products and services. If significant inflation continues, our business could be negatively affected by, among other things, increased default rates leading to credit losses which could decrease our appetite for new credit extensions. These inflationary pressures could adversely affect our results of operations or financial condition.

We face strong competition in our markets.

Competition in many of our banking markets is intense. We compete with financial and bank holding companies, state and national commercial banks, savings and loan associations, consumer finance companies, credit unions, securities brokerages, insurance companies, mortgage companies, money market mutual funds, asset-based non-bank lenders and other financial institutions and intermediaries, as well as non-financial institutions offering payroll, debit card and other services. Some of these competitors have an advantage over us through greater financial resources, lending limits and larger distribution networks, and may be able to offer a broader range of products and services. Other competitors, many of which are smaller, are either privately-held or non-banks that are not subject to the same extensive regulations that govern our activities and thus benefit from greater flexibility than we have in adopting or modifying growth or operational strategies. Some of our competitors (larger or smaller) may have more liberal lending policies and processes. If we fail to compete effectively for deposits, loans and other banking customers in our markets, we could lose substantial

market share, suffer a slower growth rate or no growth and our financial condition, results of operations and liquidity could be adversely affected.

In addition, technology and other changes are allowing parties to complete, through alternative methods and delivery channels, financial transactions that historically have involved banks. For example, consumers can now maintain funds that would have historically been held as bank deposits in brokerage accounts, mutual funds with an Internet-only bank, or with virtually any bank in the country through online or mobile banking. Consumers can also complete transactions such as purchasing goods and services, paying bills and/or transferring funds directly without the assistance of banks by transacting through non-bank enterprises or through the use of emerging payment technologies. The process of eliminating banks as intermediaries could result in the loss of fee income, as well as the loss of customer deposits and the related income generated from those deposits. The loss of these revenue streams and the lower-cost deposits as a source of funds could have an adverse effect on our financial condition, results of operations and liquidity.

OPERATIONAL RISKS

We depend on key personnel for our success.

Our operating results and ability to execute our strategic plans and minimize credit losses are highly dependent on the services, managerial abilities and performance of our current executive officers and other key personnel. We have an experienced management team that our Board believes is capable of managing and growing our business and executing those strategic plans. We do not have employment contracts with our executive officers or key personnel. Losses of or changes in our current executive officers or other key personnel and their responsibilities may disrupt our business and could adversely affect our financial condition, results of operations and liquidity. Competition for the best people in many activities engaged in by us is intense including with respect to compensation and emerging workplace practices, accommodations and remote work options, and we may not be able to hire people or to retain them. Additionally, our ability to retain our current executive officers and other key personnel may be further impacted by existing or new legislation and regulations regarding incentive compensation that is affecting or may affect the financial services industry, as discussed in Item 1. Business – Supervision and Regulation – Executive and Incentive Compensation. There can be no assurance that we will be successful in retaining our current executive officers or other key personnel or hiring additional key personnel to assist in executing our business strategies. Our ability to execute our business strategy and provide high quality service will suffer if we are unable to recruit or retain a sufficient number of qualified personnel or if the costs of employee compensation or benefits increase substantially.

We rely on certain third-party vendors.

Our reliance on certain third-party vendors to provide products and services necessary to maintain our day-to-day operations subjects us to the risk of operational disruption, failure or capacity constraints. Third-party vendors provide certain key operational components, such as cloud-based computing, storage services, payment and card processing services and internet connections and network access, among others. Accordingly, our operations are exposed to risk that these vendors will not perform in accordance with applicable contractual arrangements or service level agreements. Legal authorities and regulators could hold us responsible for failures by these parties to comply with applicable laws, rules or regulations. These failures could expose us to significant litigation or regulatory action that could limit our activities or impose significant fines or other financial losses. Additionally, we could be subject to significant litigation from consumers or other parties harmed by these failures and could suffer significant losses of business and revenue, as well as reputational harm as a result of these failures.

We maintain a system of policies and procedures designed to monitor vendor risks including, among other things, (i) changes in the vendor's organizational structure, (ii) changes in the vendor's financial condition, (iii) changes in existing products and services or the introduction of new products and services, and (iv) changes in the vendor's support for existing products and services. While we believe these policies and procedures help to mitigate risk, the failure of an external vendor to perform in accordance with applicable contractual arrangements or the service level agreements could be disruptive to our operations, which could have a material adverse effect on our business and our financial condition and results of operations.

We need to stay current on technological changes in order to compete and meet customer demands.

The financial services industry is undergoing rapid technological changes with frequent introductions of new technology-driven solutions, and as customer preferences and expectations continue to evolve, technology has lowered barriers to entry and made it possible for non-banks to offer products and services traditionally provided by banks, such as automatic transfer and automatic payment systems, as well as nontraditional alternatives like crowdfunding and digital wallets. Our future success will depend, in part, upon our ability, including our ability to fully deploy and leverage the technology applications under development from our technology groups, to address the needs of our customers by using technology to provide solutions through various delivery channels that will satisfy customer demands for product functionality and convenience, as well as to create additional operational efficiencies and greater privacy and security protection for customers and their personal information. Some of our competitors have substantially greater resources to invest in technological improvements. We may not be able to effectively implement new technology-driven solutions or be successful in marketing these products and services to our customers. Failure to successfully keep pace with technological change affecting the

financial services industry could impair our ability to retain or acquire new customers and could have an adverse effect on our business, financial position, results of operations and liquidity.

Failures or interruptions in or breaches to our computer systems, or other cyber threats or information security incidents, could materially and adversely affect our business and operations.

We are dependent upon information technologies, computer systems and networks, including those maintained by us and those maintained and provided to us by third parties (e.g., cloud solutions and “software-as-a-service”), to conduct operations and are reliant on technology to help increase efficiency in our business. These systems could become unavailable or impaired from a variety of causes, including, among others, storms and other natural disasters, terrorist attacks, fires, utility outages, internal or external theft or fraud, design defects, human error or complications encountered as existing systems are maintained, replaced or upgraded. We maintain a system of internal controls and security for many systems we maintain, including redundancy and/or back-up technologies, to mitigate the risks of these occurrences, and we maintain insurance coverage for certain risks. However, should an event occur that is not prevented or detected by our internal controls, causes an interruption in service where we do not have an effective redundant or back-up system, or is uninsured against or in excess of applicable insurance limits, such occurrence could have an adverse effect on our business and our reputation, which, in turn, could have a material adverse effect on our financial condition, results of operations and liquidity.

In addition, our operations require us to protect our information systems, technology infrastructure and data. Cyber security incidents and other disruptions could jeopardize the security of information stored in and transmitted through our information systems and networks and result in the transmission, theft, unauthorized disclosure and/or destruction of our confidential information, including customer information, corporate information or other assets. We proactively monitor our network and deploy appropriate security personnel, processes and technologies to identify, protect, detect, respond and recover from damage or unauthorized access to our information systems and network; however, there can be no assurance that these security measures or procedures will be completely successful against every threat, every time, or that we will discover a breach in a timely fashion, especially as the methods used become increasingly complex and sophisticated and change frequently. Additionally, our risk and exposure to cyber threats and other information security breaches is heightened as we expand our use of cloud technology and internet and mobile banking delivery channels for our products and services.

We also face the risk of operational disruption, failure, termination, or capacity constraints of any of the third parties that facilitate our business activities, including vendors, exchanges, and other financial intermediaries. Such parties could also be the source or cause of an attack on, or breach of, our operational systems, data or infrastructure, and could disclose such an attack or breach to us in a delayed manner or not at all. In addition, we may be at risk of an operational failure with respect to our customers’ systems. Our risk and exposure to these matters remains heightened because of, among other things, the evolving nature of these threats and the continued uncertain global economic environment.

As cyber threats continue to evolve, we may be required to expend significant additional resources to continue to modify or enhance our protective measures, investigate and remediate any information security vulnerabilities, or respond to any changes to state or federal regulations, policy statements or laws concerning information systems or security. Any failure to maintain adequate security over our information systems, our technology-driven products and services or our customers’ personal and transactional information could negatively affect our business and our reputation and result in fines, penalties, or other costs, including litigation expense and/or additional compliance costs, all of which could have a material adverse effect on our financial condition, results of operations and liquidity.

We may incur losses as a result of unforeseen or catastrophic events, extreme weather events, or other natural disasters and other unexpected events due to climate change.

The occurrence of unforeseen or catastrophic events, extreme weather events or other natural disasters, could create economic and financial disruptions, and could lead to operational difficulties (including travel limitations) that could impair our ability to manage our business. Our operations and customer base are located in markets where natural disasters, including tornadoes, severe storms, fires, floods, hurricanes, earthquakes and other extreme weather conditions often occur. Such natural disasters could significantly impact the local population and economies and our business and could pose physical risks to our properties and/or employees, and could increase the risk that many of our borrowers may experience losses or sustained job interruption, which may materially impair their ability to satisfy their loan obligations. A significant natural disaster in or near one or more of our markets could have a material adverse effect on our business, financial condition or results of operations.

There is an increasing concern over the risks of climate change and related environmental sustainability matters. The physical risks of climate change include discrete events, such as flooding and wildfires, and long-term shifts in climate patterns, such as extreme heat, sea level rise, and more frequent and prolonged drought. Such events could disrupt our operations or those of our customers or third parties on which we rely, including through direct damage to assets and indirect impacts from supply chain disruption and market volatility. Our markets could experience symptomatic effects which over time, could result in declining demand for certain types of business that we finance, including commercial real estate projects, or decrease the value of our loans and other assets secured by real estate that might be impacted. Climate change may also have indirect effects on our business by increasing the cost of (or making

unavailable) property insurance on terms we find acceptable. Additionally, transitioning to a low carbon economy may entail extensive policy, legal, technology, and market initiatives. Transition risks, including changes in consumer preferences and additional regulatory requirements or taxes, could increase our expenses and undermine our strategies. In addition, our reputation and client relationships may be damaged as a result of our practices related to climate change, including our involvement, or our clients' involvement, in certain industries or projects associated with causing or exacerbating climate change, as well as any decisions we make to continue to conduct or change our activities in response to considerations relating to climate change.

We have begun to explore the impacts of such changes in our risk management processes and plan to incorporate systemic and idiosyncratic shock scenarios in our internal stress testing activities. In addition, we are evaluating additional methodologies to further consider the relationship of such shocks to climate change related events and further develop internal strategies, policies and related risk management practices in an effort to bolster our state of readiness to deal with such unforeseen and catastrophic events. However, because the timing and impact of climate change has limited predictability, our risk management strategies may not be effective in mitigating climate risk exposure.

Climate change-related legislative and regulatory initiatives and the increased focus on environmental, social and governance issues may result in operational changes that could significantly impact our business.

The current and anticipated effects of climate change are creating an increasing level of concern for the state of the global environment. As a result, political and social attention to the issue of climate change has increased. In recent years, governments across the world have entered into international agreements to attempt to reduce global temperatures, in part by limiting greenhouse gas emissions. The United States government has rejoined the Paris Climate Agreement, the most recent international climate change accord, while the U.S. Congress, state legislatures and federal and state regulatory agencies are likely to continue to propose and advance numerous legislative and regulatory initiatives seeking to mitigate the effects of climate change. These agreements and measures may result in the imposition of taxes and fees, the required purchase of emission credits, and the implementation of significant operational changes. Changes in federal and state legislation and regulation on climate change could result in increased capital expenditures to, among other things, improve the energy efficiency of properties we own in order to comply with such regulations. In addition, the federal banking agencies may address climate-related issues in their agendas in various ways, including by increasing supervisory expectations with respect to banks' risk management practices, accounting for the effects of climate change in stress testing scenarios and systemic risk assessments, revising expectations for credit portfolio concentrations based on climate-related factors, and encouraging investment by banks in climate-related initiatives and lending to communities disproportionately impacted by the effects of climate change. Each of the above-described initiatives, as well as other similar initiatives, may require us to expend significant capital and incur compliance, operating, maintenance and remediation costs.

Increasing governmental, investor and societal attention to environmental, social and governance matters, including expanding mandatory and/or voluntary reporting, diligence, and disclosure on topics such as climate change, human capital, labor and risk oversight, among others, could expand the nature, scope, and complexity of matters that we are required to control, assess and report. These factors may alter the environment in which we do business and may increase the ongoing costs of compliance and adversely impact our results of operations and cash flows. If we are unable to adequately address such environmental, social and governance matters or we or our borrowers fail or are perceived to fail to comply with applicable laws, regulations, policies and related interpretations, it could negatively impact our reputation and our business results.

New lines of business, products, product enhancements or services may subject us to additional risks.

From time to time, we may implement or acquire new lines of business or offer new products and product enhancements as well as new services within our existing lines of business. There are substantial risks and uncertainties associated with these efforts. In acquiring, developing or marketing new lines of business, products, product enhancements or services, we may invest significant time and resources, although there is no guarantee that these new lines of business, products, product enhancements or services will be successful or that we will realize their expected benefits. Further, initial timetables for the introduction, development and delivery of new lines of business, products, product enhancements or services may not be achieved, and price and profitability targets may not prove feasible. External factors, such as compliance with regulations, competitive alternatives and shifting market preferences, may also impact the ultimate implementation and success of new lines of business or offerings of new products, product enhancements or services. Furthermore, any new line of business, product, product enhancement or service could have a significant impact on the effectiveness of our system of internal controls. Failure to successfully manage these risks in the development and implementation of new lines of business or offerings of new products, product enhancements or services could have a material adverse effect on our business, financial condition or results of operations.

Ineffective techniques for managing risk, maintaining data quality, or failures or circumvention of our internal controls, may expose us to material unanticipated losses.

In order to manage the significant risks inherent in our business, we must maintain effective policies, procedures and systems that enable us to identify, monitor and control our exposure to material risks, such as credit, operational, legal and reputational risks, among other risks. Additionally, data is key to the decision-making processes used throughout our Bank. We maintain appropriate data quality

and data governance standards, frameworks and processes to help ensure that data and data elements are accurately identified, securely stored, accessed appropriately and utilized in compliance with internal policies and procedures. Our risk management methods and data governance standards may prove to be ineffective due to their design, their implementation or the degree to which we adhere to them, the lack of adequate, accurate or timely information, inappropriate use of data or various other factors. If our risk management or data quality efforts are ineffective, we could suffer losses that could have a material adverse effect on our financial condition, results of operations and liquidity, and we could be subject to litigation from customers or sanctions or fines from regulators. Our techniques for managing the risks we face may not fully mitigate the risk exposure in all economic or market environments, including exposure to risks that we might fail to identify or anticipate.

Our internal controls, disclosure controls, processes and procedures, and corporate governance policies and procedures are based in part on certain assumptions and can provide only reasonable, not absolute, assurances that the objectives of the system are met. Any failure or circumvention of our controls, processes and procedures or failure to comply with regulations related to controls, processes and procedures could necessitate changes in those controls, processes and procedures, which may increase our compliance costs, divert management attention from our business or subject us to regulatory actions and increased regulatory scrutiny. Any of these could have an adverse effect on our financial condition, results of operations and liquidity.

Our accounting estimates and risk management processes rely on analytical and forecasting models and tools.

The processes we use to estimate our ACL, to measure the fair value of financial instruments, and to measure and monitor risk throughout the Bank, as well as the processes used to estimate the effects of changing interest rates and other measures of our financial condition and results of operations, depend upon the use of analytical and forecasting models and tools. These models and tools reflect assumptions that may not be accurate, particularly in times of market stress or other unforeseen circumstances. Even if these assumptions are accurate, the models and tools may prove to be inadequate or inaccurate because of other flaws in their design or their implementation. Any such failure in our analytical or forecasting models and tools could have a material adverse effect on our business, financial condition and results of operations.

Our selection of accounting policies and methods may affect our reported financial results.

Our accounting policies and methods are fundamental to how we record and report our financial condition and results of operations. Our management must exercise judgment in selecting and applying many of these accounting policies and methods so they comply with accounting principles generally accepted in the U.S. (“GAAP”) and reflect management’s judgment of the most appropriate manner to report our financial condition and results of operations. In some cases, management must select the accounting policy or method to apply from two or more alternatives, any of which may be reasonable under the circumstances, yet which may result in our reporting materially different results than would have been reported under a different alternative.

Certain accounting estimates have been determined by management to be critical to presenting our financial condition and results of operations. They require management to make difficult, subjective or complex judgments about matters that are uncertain. Materially different amounts could be reported under different conditions or using different assumptions or estimates. Because of the uncertainty of estimates involved in these matters, we may be required to do one or more of the following: significantly increase the ACL or sustain credit losses that are significantly higher than the ACL allocation provided; recognize an ACL on our portfolio of investment securities; or significantly increase our accrued tax liability. Any of these could have a material adverse effect on our business, financial condition, or results of operations. For a discussion of our critical accounting estimates, see Part II, Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations – Critical Accounting Estimates included in this Annual Report on Form 10-K.

We depend on the accuracy and completeness of information about customers.

In deciding whether to extend credit or enter into certain transactions, we rely on information furnished by or on behalf of customers, including financial statements, credit reports, tax returns and other financial information. We may also rely on representations of those customers or other third parties, such as independent auditors, as to the accuracy and completeness of that information. Reliance on inaccurate or misleading information, financial statements, credit reports, tax returns or other financial information, including information falsely provided as a result of identity theft, could have an adverse effect on our business, financial condition and results of operations.

We are subject to environmental liability risks.

A significant portion of our loan portfolio is secured by real property. In the ordinary course of business, we may foreclose on and take title to real properties securing certain loans. In doing so, there is a risk that hazardous or toxic substances could be found on these properties. Additionally, we have acquired a number of retail banking facilities and other real properties, any of which may contain hazardous or toxic substances. If hazardous or toxic substances are found, we may be liable for remediation costs, as well as for personal injury and property damage. Environmental laws may require us to incur substantial expenses and may materially reduce the affected property’s value or limit our ability to use or sell the affected property. In addition, future laws or more stringent interpretations or enforcement policies with respect to existing laws may increase our exposure to environmental liability. We have policies and procedures

that require either formal or informal evaluation of environmental risks and liabilities on real property (i) before originating any loan or foreclosure action, except for certain loans where the real estate collateral is second lien collateral or (ii) prior to the completion of any acquisition of retail banking facilities, real property for future development of retail banking facilities or any other real property, including any real property to be acquired in a merger and acquisition transaction. These policies, procedures and evaluations may not be sufficient to detect all potential environmental hazards. The remediation costs and any other financial liabilities associated with an environmental hazard, including any fines or penalties levied for noncompliance with environmental laws, could have an adverse effect on our financial condition, results of operations and liquidity.

LEGAL, COMPLIANCE AND REGULATORY RISKS

We are subject to extensive and evolving government regulation and supervision, which could increase our cost of doing business, limit or restrict our activities and adversely affect our operations.

We are subject to extensive state and federal regulation, supervision and examination governing almost all aspects of our operations, which limits the businesses in which we may permissibly engage. The laws and regulations governing our business are intended primarily for the protection of our depositors, our customers, the financial system and the FDIC insurance fund, not our shareholders or other creditors. These laws and regulations govern a variety of matters, including certain debt obligations, changes in control, maintenance of adequate capital, and general business operations and financial condition (including permissible types, amounts and terms of loans and investments, the amount of reserves against deposits, restrictions on dividends and repurchases of our capital securities, establishment of branch offices, and the maximum interest rate that may be charged by law). In recent years, both Congress and the federal banking regulators have engaged in a rebalancing of the post financial crisis legal and regulatory framework. Under the current presidential administration and Congress, financial institutions are becoming subject to increased scrutiny and more intense supervision and regulation, which creates a higher risk of enforcement action. We expect that our business will remain subject to extensive regulation and supervision.

Financial regulators' prudential and supervisory authority gives them broad power and discretion to direct our actions, and they have assumed an active oversight, examination, and enforcement role across the financial services industry on both the federal and state levels. Mortgage-related practices, sales practices and related incentive compensation programs, consumer privacy, fair banking, overdraft fees, and other consumer compliance matters have been areas of regulatory focus in the recent past. Additionally, misconduct by employees, including unethical, fraudulent, improper, or illegal conduct, or other unfair, deceptive, abusive, or discriminatory practices, can result in litigation, or government investigations and enforcement actions, and cause significant reputational harm.

Federal law grants substantial enforcement powers to federal banking regulators and law enforcement agencies. This authority includes, among other things, the ability to assess significant civil or criminal monetary penalties, fines, or restitution; to issue informal or formal enforcement actions, including required board resolutions, memoranda of understanding, written agreements, consent orders, cease and desist orders or prompt corrective action orders; to take corrective action and cease unsafe and unsound practices; and to initiate injunctive actions against banking organizations and institution-affiliated parties. These enforcement actions may be initiated for violations of laws and regulations and unsafe or unsound practices. In some cases, regulatory agencies may take supervisory actions that may not be publicly disclosed, which may address existing controls and could restrict or limit a financial institution. Also, as part of our regular examination process, our regulators may advise us to operate under various restrictions as a prudential matter. Such supervisory actions or restrictions, in whatever manner imposed, could negatively affect our ability to engage in new activities and certain transactions, as well as have a material adverse effect on our business and results of operations and may not be publicly disclosed.

A failure to comply with regulatory requirements and expectations could expose us to fines, regulatory penalties, other costs, reputational damage and regulatory or enforcement actions, such as limitations on engaging in new activities or expanding geographically. In some cases, governmental authorities have required criminal pleas or other extraordinary terms as part of such settlements, which could have significant consequences for a financial institution, including loss of clients, restrictions on the ability to access the capital markets and the inability to operate certain businesses or offer certain products for a period of time. Violations of laws and regulations or deemed deficiencies in risk management practices also may be incorporated into our confidential supervisory ratings. A downgrade in these ratings or these or other regulatory actions and settlements, could limit our ability to conduct expansionary activities for a period of time and require new or additional regulatory approvals before engaging in certain other business activities. Any future enforcement action could have a material adverse impact.

Existing and proposed legislation and regulations and any new laws and regulations may affect our operations and growth.

In the routine course of regulatory oversight, proposals to change the laws and regulations governing the operations of banks and other financial institutions are frequently raised in the U.S. Congress, state legislatures and before bank regulatory authorities. New laws and regulations, modifications and changes to existing regulations or regulatory policies, or their interpretation or implementation, may significantly affect the markets in which we do business, the markets for and value of our loans and securities, limit the types of financial services and products we may offer, alter the investments we make, affect the manner in which we operate our businesses, and increase our litigation and regulatory costs should we fail to appropriately comply with new or modified laws and regulatory requirements and increase the ability of non-banks to offer competing financial services and products.

We are subject to laws, rules, and regulations regarding compliance with privacy policies and the disclosure, collection, use, sharing and safeguarding of personal identifiable information of certain parties. There has recently been an increase in legislative and regulatory efforts to protect the privacy of consumer data. We will likely be subject to new and evolving data privacy laws, which could result in additional costs of compliance, litigation, regulatory fines, and enforcement actions. These laws may limit how companies can use customer data and will likely increase compliance complexity and related costs, result in significant financial penalties for compliance failures, and limit our ability to develop new products or respond to technological changes. We also rely upon third parties who may expose us to compliance and legal risk. New or existing legal requirements also could heighten the reputational impact of perceived misuses of customer data by us and third parties.

We are involved in legal proceedings and may be the subject of additional litigation and/or investigations in the future.

In the normal course of business, from time to time, we are or have been subject to claims and proceedings related to our operations, business activities and acquisitions. These claims and legal actions could include supervisory or enforcement actions by our regulators, criminal proceedings by prosecutorial authorities, arbitrations, or civil claims by our customers, former customers, contractual counterparties, and current and former employees. We have in the past and may in the future face class action lawsuits for alleged violations of employment, state wage and hour and consumer protection laws. Certain legal actions may include claims for substantial compensatory or punitive damages or indeterminate amounts of damages.

Although we have developed policies and procedures to minimize the impact of legal noncompliance and other disputes and endeavored to provide reasonable insurance coverage, litigation, government investigations and regulatory actions present an ongoing risk. We cannot predict with certainty the cost of defense, the cost of prosecution or the ultimate outcome of litigation and other proceedings filed by or against us, our directors, management or employees, including remedies or damage awards. On a quarterly basis, we assess our liabilities and contingencies in connection with outstanding legal proceedings as well as certain threatened claims (which are not considered incidental to the ordinary conduct of our business) utilizing the latest and most reliable information available. The actual cost of any outstanding legal proceedings or threatened claims, however, may turn out to be substantially higher than the amount accrued. Further, our insurance may not cover all litigation, other proceedings or claims, or the costs of defense. Future developments could result in an unfavorable outcome for any existing or new lawsuits or investigations in which we are, or may become, involved, which may have a material adverse effect on our business and our results of operations.

We may be subject to claims and litigation asserting lender liability.

From time to time, customers, including real estate developers and consumer borrowers, may make claims or otherwise take legal action pertaining to performance of our responsibilities. These claims are often referred to as “lender liability” claims and are sometimes brought in an effort to produce or increase leverage against us in workout negotiations or debt collection proceedings. Lender liability claims frequently assert one or more of the following allegations: breach of fiduciary duties, fraud, economic duress, breach of contract, breach of the implied covenant of good faith and fair dealing, and similar claims. Whether customer claims and legal action related to the performance of our responsibilities are founded or unfounded, if such claims and legal actions are not resolved in a favorable manner, they may result in significant financial liability and/or adversely affect our market reputation, products and services, as well as potentially affecting customer demand for those products and services. Any financial liability or reputation damage could have a material adverse effect on our business, which, in turn, could have a material adverse effect on our financial condition, results of operations and liquidity.

We may be subject to claims and litigation pertaining to fiduciary responsibility.

From time to time as part of our normal course of business, customers may make claims and take legal action against us based on actions or inactions related to the fiduciary responsibilities of our Trust and Wealth Division. If such claims and legal actions are not resolved in a manner favorable to us, they may result in financial liability and/or adversely affect our market reputation or our products and services. Any financial liability or reputation damage could have a material adverse effect on our business, which, in turn, could have a material adverse effect on our financial condition and results of operations.

We are subject to litigation risk pertaining to intellectual property.

We utilize, to varying degrees in our business, certain patents, copyrights, trademarks, trade secret laws and confidentiality provisions to establish and protect our proprietary rights. If we are unable to protect our intellectual property and proprietary technology, our competitors may be able to duplicate our technology and products. To the extent that we do not effectively protect our proprietary intellectual property through patents or other means, other parties, including former employees, with knowledge of our intellectual property may seek to exploit our intellectual property for their own or others’ advantage. In addition, we may unintentionally infringe on claims of third-party patents, and we may face intellectual property challenges from other parties. We may not be successful in defending against any such challenges or obtaining licenses to avoid or resolve any intellectual property disputes. Third-party intellectual property rights, valid or not, may also impede our deployment of the full scope of our products and service capabilities in all of the market areas in which we operate or market our products and services.

In some instances, litigation may be necessary to enforce our intellectual property rights and protect our proprietary information, or to defend against claims by third parties that our products, services or technology infringe or otherwise violate their intellectual property or proprietary rights. Third parties may have, or may eventually be issued, patents that could be infringed by our products, services or technology. Any of these third parties could bring an infringement claim against us with respect to our products, services or technology. We may also be subject to third-party infringement, misappropriation, breach or other claims with respect to copyright, trademark, license usage or other intellectual property rights. In addition, in recent years, individuals and groups, including patent holding companies, have purchased intellectual property assets in order to make claims of infringement and attempt to extract settlements from companies in the banking and financial services industry. Any litigation or claims brought by or against us, whether with or without merit, could result in substantial costs to us and divert the attention of our management, which could harm our business and results of operations. In addition, any intellectual property litigation or claims against us could result in the loss or compromise of our intellectual property and proprietary rights, subject us to significant liabilities including damage awards, result in an injunction prohibiting us from marketing or selling certain of our products or services, require us to redesign affected products or services, or require us to seek licenses and pay royalties which may only be available on unfavorable terms, if at all, any of which could harm our business and results of operations.

Changes in accounting standards could materially impact how we report our financial results.

The Financial Accounting Standards Board, the SEC and other bodies that establish and/or interpret accounting standards periodically change the financial accounting and reporting standards that govern the preparation of our consolidated financial statements or may change prior interpretations or positions on how these standards should be applied. These changes may be difficult to predict and may materially affect how we record and report our financial condition and results of operations. In some cases, we could be required to apply a new or revised standard retroactively, which would result in changes to previously reported financial results.

Increases in FDIC insurance premiums may adversely impact our earnings and financial condition.

Our deposits are insured by the FDIC up to legal limits and, accordingly, we are subject to FDIC deposit insurance assessments. We generally cannot control the amount of premiums we will be required to pay for FDIC insurance, with such premiums being based on our risk classification under an FDIC risk-based assessment system. Our assessments are based on our average consolidated total assets minus our average tangible equity. To determine our initial assessment rate, the FDIC uses a performance score and a loss-severity score, and in calculating these scores the FDIC uses our capital level, supervisory ratings and certain financial measures to assess our ability to withstand asset-related stress and funding-related stress. The FDIC also has the ability to make discretionary adjustments to the total score based upon significant risk factors that the FDIC determines are not adequately captured in these calculations. Recently, the FDIC adopted a final rule to increase the assessment rate for all insured depository institutions, effective January 1, 2023, which we expect will result in an increase in our FDIC insurance premium of approximately \$1.2 million per quarter. Additional changes to our assessment base or assessment rate, which are determined on a quarterly basis, could result in additional increases in our FDIC insurance premiums. In addition, unfavorable economic conditions, increased bank failures or other events causing the DIF to suffer losses may cause the FDIC to charge additional special assessments. Future increases of FDIC insurance premiums or special assessments could have a material adverse effect on our business, financial condition or results of operations.

We are subject to changes in federal, state and local tax laws, interpretation of existing laws and examinations and challenges by taxing authorities.

Our financial performance is impacted by federal, state and local tax laws. Given the current economic and political environment, and ongoing budgetary pressures, the enactment of additional new federal or state tax legislation may occur or interpretations of existing tax laws could change. The enactment of such legislation or changes in the interpretation of existing law may have a material adverse effect on our financial condition, results of operations and liquidity.

In the normal course of business, we are routinely subjected to examinations and audits from federal, state and local taxing authorities regarding tax positions taken by us and the determination of the amount of tax due. These examinations may relate to income, franchise, gross receipts, payroll, property, sales and use, unclaimed property or other tax returns filed, or not filed, by us. The challenges made by taxing authorities may result in adjustments to the amount of taxes due, and may result in the imposition of penalties and interest. If any such challenges are not resolved in our favor, they could have a material adverse effect on our financial condition, results of operations and liquidity.

LIQUIDITY AND MARKET RISKS

Our operations are significantly affected by interest rate levels.

Beginning in 2022, in response to growing signs of inflation, the Federal Reserve increased the fed funds rate rapidly and has announced an intention to take further actions to mitigate inflationary pressures. These actions and any additional actions could adversely affect our ability to originate new loans and our ability to grow.

Our profitability is dependent to a large extent on net interest income, which is the difference between interest income earned on loans and investment securities and interest expense paid on deposits, other borrowings, subordinated debentures and subordinated notes. Because of the differences in maturities and repricing characteristics of our interest-earning assets and interest-bearing liabilities, changes in interest rates do not produce equivalent changes in interest income earned on interest-earning assets and interest paid on interest-bearing liabilities. Accordingly, fluctuations in interest rates could adversely affect our interest rate spread, and, in turn, our profitability. Although it is expected that the Federal Reserve will continue to increase the target federal funds rate in 2023 to combat recent inflationary trends, if interest rates do not rise, or if the Federal Reserve were to lower the target federal funds rate rapidly, these actions could constrain our interest rate spread and may adversely affect our results of operation. On the other hand, increases in interest rates, to combat inflation or otherwise, may result in a change in the mix of noninterest and interest-bearing accounts. All else being equal, if the interest rates on the Bank's interest-bearing liabilities increase at a faster pace than the interest rates on our interest-earning assets, the result could be a reduction in net interest income and with it, a reduction in net income. Following an increase in the general level of interest rates, our ability to maintain a positive net interest spread is dependent on our ability to increase our loan offering rates, replace loan maturities with new originations, minimize increases on our deposit rates, and maintain an acceptable level and mix of funding. We are unable to predict changes in interest rates, which are affected by factors beyond our control, including inflation, deflation, recession, unemployment, money supply and other changes in financial markets.

The increased interest rates could also adversely affect the ability of our floating-rate borrowers to meet their higher payment obligations. If this occurred, it could cause an increase in nonperforming assets and charge offs, which could adversely affect our business.

We rely primarily on an earnings simulation model and economic value of equity ("EVE") to analyze our interest rate risk and our sensitivity to interest rate changes. This earnings simulation model projects a baseline net interest income and estimated changes to such baseline from changes in interest rates and incorporates a number of assumptions. The assumptions and inputs used in our interest simulation model and EVE are difficult to accurately predict. Should these assumptions prove to be inaccurate, our interest simulation model and EVE results may not accurately project our interest rate risk and our sensitivity to interest rate changes. As a result, we may incur increased or unexpected losses due to changes in interest rates which could materially and adversely affect our net interest income, net interest margin and results of operations.

We may not be able to meet the cash flow requirements of our depositors, borrowers, or creditors, or the cash needs for expansion or other corporate activities.

Liquidity represents our ability to provide funds to satisfy demands from depositors, borrowers and other creditors by either converting assets into cash or accessing new or existing sources of incremental funds. Liquidity risk is the potential that we will be unable to meet our obligations as they become due because of an inability to liquidate assets or obtain adequate funding (referred to as "funding liquidity risk") or that we cannot easily unwind or offset specific expenses without significantly lowering market prices because of inadequate market depth or market disruptions (referred to as "market liquidity risk").

The objective of managing liquidity risk is to ensure that our cash flow requirements resulting from depositor, borrower (including our ability to fund our significant balance of closed but unfunded loans), and other creditor demands are met, as well as our operating cash needs, and that our cost of funding such requirements and needs is reasonable. We maintain an asset/liability and interest rate risk policy and a liquidity and funds management policy, including a contingency funding plan that, among other things, include policies and procedures for managing and monitoring liquidity risk. Generally, we rely on deposits, repayments of loans and cash flows from our investment securities as our primary sources of funds. Our principal deposit sources include consumer and commercial customers in our markets. We have used these funds, together with public funds customers, brokered deposits and FHLB advances as well as federal funds purchased and other sources of short-term borrowings to make loans, acquire investment securities and other assets and to fund continuing operations.

Deposit levels may be affected by a number of factors, including rates paid by competitors, general interest rate levels, returns available to customers on alternative investments, general economic and market conditions and other factors. Loan repayments are generally a relatively stable source of funds but are subject to the borrowers' ability to repay loans, which can be adversely affected by a number of factors including changes in general economic conditions, adverse trends or events affecting business industry groups or specific businesses, declines in real estate values or markets, business closings or lay-offs, inclement weather, natural disasters and other factors. Furthermore, loans may not be readily convertible to cash.

We anticipate we will continue to rely primarily on deposits, loan repayments, and cash flows from our investment securities, as well as other funding sources as appropriate, to provide liquidity. Additionally, where necessary, the secondary sources of borrowed funds described above will be used to augment our primary funding sources. If we are unable to access any of these secondary funding sources when needed, or if we otherwise experience an increase in funding liquidity risk or an increase in market liquidity risk, we might be unable to meet our depositors', borrowers' or creditors' needs, which would adversely affect our financial condition, results of operations and liquidity.

If we lose a significant portion of our core deposits or our cost of funding deposits increases, our liquidity and/or profitability could be adversely impacted.

Our profitability depends in part on successfully attracting and retaining a stable base of relatively low-cost deposits, as deposits have traditionally served as our largest, least costly source of funding. The competition for these deposits in our markets is strong, and deposit trends can shift with economic conditions. Our deposit levels might fall if an improving economy, rising market rates, or increased competition causes depositors to become more comfortable with risk and to demand higher interest rates on their deposits or seek other investments or vehicles offering higher rates of return. If customers move money out of bank deposits, we would lose a relatively low-cost source of funds, which could have an adverse effect on our financial position, results of operations and liquidity.

We sometimes offer credit enhancements to depositors, such as FHLB letters of credit and, for certain deposits of public monies, pledges of collateral in the form of readily marketable securities. Any event or circumstance that interferes with or limits our ability to offer these products to customers that require greater security for their deposits, such as a significant regulatory enforcement action or a significant decline in our capital levels, could negatively impact our ability to attract and retain deposits. If we were to lose a significant portion of our low-cost deposits, we would be required to borrow from other sources at higher rates and our liquidity and profitability could be adversely impacted.

We use brokered deposits which may be an unstable and/or expensive deposit source to fund earning asset growth.

We use brokered deposits, subject to certain limitations and requirements, as a source of funding to augment deposits generated from our branch network. Our Board has established policies and procedures with respect to the use of brokered deposits. Such policies and procedures require, among other things, that (i) we limit the amount of brokered deposits as a percentage of total deposits and (ii) our ALCO monitors our use of brokered deposits on a regular basis, including interest rates and the total volume of such deposits in relation to our total deposits. At December 31, 2022 we had \$2.1 billion in brokered deposits (\$452 million at December 31, 2021). In the event that our funding strategies call for the increased use of brokered deposits, there can be no assurance that such sources will be available, or will remain available, or that the cost of such funding sources will be reasonable. Additionally, should we no longer be considered well-capitalized, our ability to access new brokered deposits or retain existing brokered deposits could be adversely affected by market conditions, regulatory requirements or a combination thereof, which could result in most, if not all, brokered deposit sources being unavailable. The inability to utilize brokered deposits as a source of funding could have an adverse effect on our financial position, results of operations and liquidity.

We may need to raise additional capital in the future to continue to grow, but that capital may not be available when needed.

Federal and state bank regulators require us to maintain adequate levels of capital to support operations. At December 31, 2022, our regulatory capital ratios were above the minimum to be considered "well-capitalized" under regulatory guidelines. However, our business strategy calls for continued growth in our existing lending verticals and banking markets and to expand into new markets as appropriate opportunities arise. Growth in assets at rates in excess of the rate at which our capital is increased through retained earnings will reduce our capital ratios unless we continue to increase capital through other means. If our capital ratios were to fall below "well-capitalized" levels, the FDIC insurance assessment rate would increase until capital is restored and maintained at a "well-capitalized" level. Additionally, should our capital ratios fall below "well-capitalized" levels, certain funding sources could become more costly or could cease to be available to us until such time as capital is restored and maintained at a "well-capitalized" level. A higher assessment rate resulting in an increase in FDIC insurance premiums, increased cost of funding or loss of funding sources could have an adverse effect on our financial condition, results of operations and liquidity.

We may need to raise additional capital in the future to provide us with sufficient capital resources and liquidity to meet our commitments and business needs. As a publicly traded company, a likely source of additional funds is the capital markets, accomplished generally through the issuance of equity, including common stock, preferred stock, warrants, depository shares, stock purchase contracts or stock purchase units, and the issuance of senior debt or subordinated debentures. Our ability to raise additional capital, including senior debt or subordinated debentures, if needed, will depend, among other things, on conditions in the equity and/or debt markets at that time, which are outside of our control, and our financial performance. In addition, any issuance of preferred stock or debt by us may be accompanied by time delays associated with obtaining any required regulatory approvals. If market conditions change during any time delays associated with obtaining regulatory approval, we may not be able to issue equity or debt on as favorable terms as were contemplated at the time of commencement of the process, or at all.

We cannot assure you that access to additional capital will be available to us on acceptable terms or at all. Any occurrence that may limit our access to the capital markets, such as a decline in the confidence of debt purchasers, our depositors or counterparties participating in the capital markets, may materially and adversely affect our capital costs and our ability to raise capital and/or debt and, in turn, our liquidity. If we cannot raise additional capital when needed, our ability to continue to grow in our existing lending verticals and banking markets and to expand into new markets could be impaired.

We cannot guarantee that we will pay dividends on our capital stock in the future.

Our shareholders are only entitled to receive dividends on our common or preferred stock as our Board may declare out of funds legally available for such payments. Although we have historically declared such dividends, we are not required to do so and may reduce or eliminate our common and/or preferred stock dividends in the future. Our ability to pay dividends on our capital stock is subject to the restrictions set forth in Arkansas law, by our federal regulator, and by certain covenants contained in the indentures governing our trust preferred securities, our subordinated debentures, our subordinated notes and the terms and conditions of our 4.625% Series A Non-Cumulative Perpetual Preferred Stock (“Preferred Stock”). For example, in the event we become subject to an enforcement action or depending upon our regulatory status, our regulators may prevent us from paying dividends to our shareholders. Further, we cannot declare or pay dividends on our common stock or redeem or repurchase our common stock for any period for which we have not declared and paid in full dividends on our Preferred Stock. Our capital planning and risk management is subject to supervisory review, and, as a result of that review, our discretion to pay dividends or determine the amount of any dividend could be limited. Accordingly, there can be no assurance that we will continue to pay dividends on our capital stock in the future. Our Board will continue to evaluate the payment of dividends based on our results of operations, financial condition, capital requirements, regulatory and contractual restrictions, our business strategy and other factors our Board deems relevant. See Note 18 of the consolidated financial statements under Part II, Item 8. Financial Statements and Supplementary Data of this Annual Report on Form 10-K for a discussion of dividend restrictions.

The performance of our investment securities portfolio is subject to fluctuation due to changes in interest rates and market conditions, including credit deterioration of the issuers of individual securities.

Changes in interest rates can negatively affect the performance of most of our investment securities. Interest rate volatility can reduce unrealized gains or increase unrealized losses in our portfolio. Interest rates are highly sensitive to many factors including monetary policies, domestic and international economic and political issues, and other factors beyond our control. Fluctuations in interest rates can materially affect both the returns on and market value of our investment securities. Additionally, actual investment income and cash flows from investment securities that carry prepayment risk, such as mortgage-backed securities and callable securities, may materially differ from those anticipated at the time of investment or subsequently as a result of changes in interest rates and market conditions.

Our investment securities portfolio consists of several securities whose trading markets are “not active.” As a result, we utilize alternative methodologies for pricing these securities that include various estimates and assumptions. There can be no assurance that we can sell these investment securities at the price derived by these methodologies, or that we can sell these investment securities at all, which could have an adverse effect on our financial position, results of operations and liquidity.

Our investment portfolio also includes securities that are designated as “trading.” These securities are typically bought and sold over a relatively short period with the intent to generate gains on such transactions. However, there can be no assurance that we will be able to generate such gains in future periods. Additionally, any trading securities that are not sold as of the end of any reporting period must be marked to market with such unrealized gains and losses recorded in current period earnings. Mark-to-market adjustments on these investments may reduce our profitability or cause our net income to vary from period to period. We may be unable to generate gains from trading securities activity in future periods or have unrealized losses that are recorded in earnings, which could have an adverse effect on our financial position and our results of operations.

We monitor the financial position of the various issues of investment securities in our portfolio, including each of the state and local governments and other political subdivisions where we have exposure. To the extent we have securities in our portfolio from issuers that have experienced a deterioration of financial condition, or that may experience future deterioration of financial condition, the value of such securities may decline and could result in the need to establish an ACL recorded as a provision for credit loss, which could have an adverse effect on our financial condition, results of operations and liquidity.

We currently invest in bank owned life insurance (“BOLI”) and may continue to do so in the future.

We have general, hybrid and separate account BOLI contracts, which had a book value of \$790 million at December 31, 2022. BOLI is an illiquid long-term asset that provides tax savings because cash value growth and life insurance proceeds are not taxable. However, if we needed additional liquidity and converted the BOLI to cash, such transaction would be subject to ordinary income tax and applicable penalties. We are also exposed to the credit risk of the underlying securities in the investment portfolio and to the insurance carrier’s credit risk (in a general account contract). If BOLI was exchanged to another carrier, additional fees would be incurred and a tax-free exchange could only be done for insureds that were still actively employed by us at that time. There is also

interest rate risk relating to the market value of the underlying investment securities associated with the BOLI in that there is no assurance that the market value of these securities will not decline. Investing in BOLI exposes us to liquidity, credit and interest rate risk, among other risks, which could adversely affect our financial condition, results of operation and liquidity.

Our investments and/or financings in certain tax-advantaged projects may not generate returns as anticipated and may have an adverse impact on our financial results.

We invest in and/or finance certain tax-advantaged projects promoting affordable housing and renewable energy sources. Our investments in these projects are designed to generate a return primarily through the realization of federal and state income tax credits, and other tax benefits, over specified time periods. We are subject to the risk that previously recorded tax credits, which remain subject to recapture by taxing authorities based on compliance features required to be met at the project level, will fail to meet certain government compliance requirements and will not be able to be fully realized. The possible inability to realize these tax credits and other tax benefits can have a negative impact on our financial results. The risk of not being able to realize the tax credits and other tax benefits depends on many factors outside of our control, including changes in the applicable provisions of the tax code and the ability of the projects to be completed and properly managed.

We may be adversely impacted by the transition from LIBOR as a reference rate.

The United Kingdom’s Financial Conduct Authority and the administrator of LIBOR have announced that the publication of the most commonly used U.S. Dollar LIBOR settings will cease to be published or cease to be representative after June 30, 2023. The publication of all other LIBOR settings ceased to be published as of December 31, 2022. Our subordinated debentures and related trust preferred securities and significant portions of our loan portfolio are tied to LIBOR benchmark interest rates. Pursuant to the Adjustable Interest Rate (LIBOR) Act, which became law on March 15, 2022, and the implementing regulations subsequently promulgated by the Board of Governors of the Federal Reserve System, on the first London banking day after June 30, 2023 (the “LIBOR Replacement Date”), certain legacy contracts that are currently tied to LIBOR benchmark interest rates, including our subordinated debentures and related trust preferred securities, and do not contain adequate fallback provisions as of the LIBOR Replacement Date, will automatically convert to specified SOFR-based benchmark replacement rates with corresponding spread adjustments.

The transition from LIBOR to the applicable SOFR-based benchmark replacement rates is complex and could have a range of adverse effects on our business, financial condition, and results of operations. In particular, the transition could (i) prompt inquiries or other actions from regulators in respect of our preparation, readiness for, and execution of the replacement of LIBOR with the replacement rates; and (ii) result in disputes, litigation or other actions with customers or counterparties regarding the interpretation and enforceability of certain fallback language in LIBOR-based securities, including our subordinated debentures and related trust preferred securities, and/or LIBOR-based loan agreements or the appropriateness or comparability to LIBOR of the substitute indices. For additional information regarding the actions we have taken to prepare for an orderly transition from LIBOR, see Part II. Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations – Risk Elements – Market and Interest Rate Risk Management – LIBOR Transition of this Annual Report on Form 10-K.

We and/or the holders of certain classes of our securities could be adversely affected by unfavorable ratings from rating agencies.

The ratings agencies regularly evaluate us, and their ratings of our long-term debt are based on a number of factors, including our financial strength, as well as factors not entirely within our control, including conditions affecting the financial services industry in general. There can be no assurance that we will not receive adverse changes in our ratings in the future, which could adversely affect the cost and other terms upon which we are able to obtain funding, and the way in which we are perceived in the capital markets. Actual or anticipated changes, or downgrades in our credit ratings, including any announcement that our ratings are under review for a downgrade, could adversely affect the market value and liquidity of our securities, increase our borrowing costs and negatively impact our profitability. Additionally, a downgrade of the credit rating of any particular security issued by us could negatively affect the ability of the holders of that security to sell the securities and the prices at which any such securities may be sold.

The holders of our subordinated debentures, subordinated notes and Preferred Stock have rights that are senior to those of our common shareholders.

At December 31, 2022, we had an aggregate principal amount of \$118 million of floating rate trust preferred securities outstanding. We guarantee payment of the principal and interest on the trust preferred securities, and the subordinated debentures are senior to shares of our common stock. As a result, we must make payments on the subordinated debentures (and the related trust preferred securities) before any dividends can be paid on shares of our common stock and, in the event of our bankruptcy, dissolution or liquidation, the holders of the subordinated debentures would receive a distribution from our available assets before any distributions could be made to the holders of common stock and Preferred Stock. We have the right to defer distributions on our subordinated debentures and the related trust preferred securities for up to five years, during which time no dividends may be paid to holders of our common stock and Preferred Stock. At December 31, 2022, we had an aggregate principal amount of \$350 million of subordinated notes which are senior to shares of our common stock. In the event of our bankruptcy, dissolution or liquidation, the holders of the subordinated notes would receive a distribution from our available assets before any distribution could be made to the holders of

common stock. At December 31, 2022, we had 14,000,000 shares of Preferred Stock issued and outstanding. Under the terms of our Preferred Stock, in the event that we do not declare and pay dividends on the Preferred Stock for the most recent dividend period, we may not, with certain exceptions, declare or pay dividends on, or purchase, redeem or otherwise acquire, shares of our common stock or any of our securities that rank junior to the Preferred Stock. In addition, in the event of our bankruptcy, dissolution or liquidation, the holders of our Preferred Stock would receive a distribution from our available assets before any distribution could be made to the holders of common stock.

The price of our common and preferred stock is affected by a variety of factors, many of which are outside our control.

Stock price volatility may make it more difficult for investors to sell shares of our common stock and Preferred Stock at times and prices they find attractive. Our common stock and Preferred Stock prices can fluctuate significantly, over a short period of time, in response to a variety of factors, including, among other things:

- actual or anticipated variations in quarterly results of operations;
- recommendations or changes in recommendations by securities analysts regarding our securities;
- operating and stock price performance of other companies that investors deem comparable to us;
- news reports relating to trends, concerns and other issues in the financial services industry;
- perceptions in the marketplace about us and/or our competitors;
- new technology used, or products and services offered, by competitors;
- changes in the political climate, including any changes from the recent U.S. elections;
- changes in global financial markets and global economies and general market conditions, such as interest or foreign exchange rates, stock, commodity or real estate valuations or volatility and other geopolitical, regulatory or judicial events, including current or anticipated military conflict such as the escalating military tension in Europe as a result of Russia's invasion of Ukraine, terrorism or other geopolitical events;
- significant acquisitions or business combinations, strategic partnerships, joint ventures, or capital commitments by or involving us or our competitors; and
- changes in, or proposed changes to, governmental regulations.

General market fluctuations, industry factors and general economic and political conditions and events such as economic slowdowns, expected or incurred interest rate changes, credit loss trends, and various other factors and events could adversely affect the price of our common stock and Preferred Stock.

Our common and preferred stock trading volume may not provide adequate liquidity for investors.

Although shares of our common stock and Preferred Stock are listed on the Nasdaq Global Select Market, the average daily trading volume in the common stock or Preferred Stock may be less than that of larger financial services companies. A public trading market having the desired characteristics of depth, liquidity and orderliness depends on the presence in the marketplace of a sufficient number of willing buyers and sellers of our capital stock at any given time. This presence depends on the individual decisions of investors and general economic and market conditions over which we have no control. Significant sales of our capital stock in a brief period of time, or the expectation of these sales, could cause a decline in the price of our capital stock.

Future issuances of additional equity securities could result in dilution of existing shareholders' equity ownership and may adversely affect the market price of our stock.

We have issued, and may issue in the future, shares of our capital stock in connection with our acquisition of other financial institutions or to support expected growth. We may determine from time to time to issue additional equity securities to raise additional capital, support growth, or to make acquisitions. Further, we have, and may continue to, issue stock options, grant restricted stock awards or other stock grants, awards or units in order to retain, compensate and/or motivate our employees and directors. These issuances of our securities could dilute the voting and economic interests of existing shareholders. In addition, resales of substantial amounts of capital stock in the public market and the potential of such sales could adversely affect the prevailing market price of our capital stock and impair our ability to raise additional capital through the sale of equity securities.

Our capital stock is not an insured deposit.

Shares of our common stock and Preferred Stock are not bank deposits and, therefore, losses in value are not insured by the FDIC, any other deposit insurance fund or by any other public or private entity. Investment in shares of our capital stock is inherently risky for the reasons described in this "Risk Factors" section of this Annual Report on Form 10-K, and is subject to the same market forces and investment risks that affect the price of capital stock in any other company, including the possible loss of some or all principal invested.

STRATEGIC, REPUTATIONAL AND OTHER RISKS

Our recent results may not be indicative of our future results.

We may not be able to grow our business at the same rate of growth achieved in recent years or even grow our business at all. Additionally, in the future we may not have the benefit of several factors that have been favorable to our business in past years, such as an interest rate environment where changes in rates occur at a relatively orderly and modest pace, the ability to find suitable expansion opportunities, or otherwise to capitalize on opportunities presented by economic turbulence, or other factors and conditions. Numerous factors, such as weakening or deteriorating economic conditions, regulatory restrictions or actions, legislative considerations, and competition may impede or restrict our ability to expand our market presence and could adversely affect our future operating results.

If we do not manage our growth effectively, our business, future prospects, financial condition, results of operations and liquidity could be adversely affected.

Our reputation, expertise and banking model enable us to build and expand our banking relationships with customers in the markets we serve. We remain committed to growing our business in a disciplined manner. Our growth prospects must be considered in light of the risks, expenses and difficulties frequently encountered by banking companies pursuing such strategies. In order to successfully expand our banking relationships in our current or new markets, we must, among other things:

- attract and retain qualified bank management and staff;
- build a substantial customer base;
- expand our loan portfolio while maintaining credit quality;
- attract sufficient deposits and capital to fund anticipated loan growth;
- identify and expand into suitable markets;
- identify and acquire suitable sites for new banking offices;
- obtain regulatory and other approvals;
- maintain adequate common equity and regulatory capital;
- sustain employee productivity while pursuing various organizational initiatives; and
- maintain sufficient qualified staffing, infrastructure and organizational capacity to support growth and compliance with increasing regulatory requirements.

In addition to the foregoing factors, there are considerable costs involved in opening banking offices, and such new offices generally do not generate sufficient revenues to offset their costs until they have been in operation for some time. Therefore, any new banking offices we open can be expected to negatively affect our operating results until those offices reach a size at which they become profitable. We could also experience an increase in expenses if we encounter delays in opening any new banking offices.

Moreover, we cannot give any assurances that any new banking offices we open will be successful, even after they have become established, or that we can hire and retain qualified bank management and staff to achieve our growth and profitability goals. If we do not manage our growth effectively, our business, future prospects, financial condition, results of operations and liquidity could be adversely affected.

We may be adversely affected by risks associated with any potential future acquisition.

We plan to continue to grow our business organically. However, we have pursued and may continue to pursue additional acquisition opportunities in the future that we believe support our business strategy and may enhance our profitability. Acquisitions involve numerous risks, including, among others:

- incurring time and expense associated with identifying and evaluating potential acquisitions and negotiating potential transactions, resulting in our attention being diverted from the operation of our existing business;
- using inaccurate estimates, assumptions and judgments to evaluate credit, operations, management and market risks with respect to the target institution or assets;
- the risk that the acquired business will not perform to our expectations;
- difficulties, inefficiencies or cost overruns in integrating and assimilating the organizational cultures, operations, technologies, products and services of the acquired business with ours;
- the risk of key vendors not fulfilling our expectations or not accurately converting data or operating systems;
- entering geographic and product markets in which we have limited or no direct prior experience;
- the potential loss of key employees, vendors, customers and depositors of the acquired business;
- the potential for liabilities, claims and/or other contingencies arising out of the acquired business; and
- the risk of not receiving required regulatory approvals or such approvals being restrictively conditional.

Acquisitions of financial institutions also involve operational risks and uncertainties, and acquired companies may have unknown or contingent liabilities with no corresponding accounting reserve or allowance, exposure to unexpected asset quality problems that require write downs or write-offs (as well as restructuring and impairment or other charges), difficulty retaining key employees and customers and other issues that could negatively affect our business. We may not be able to realize the expected level of, or any, projected cost savings, synergies or other benefits associated with any such acquisition we complete. Any acquisition may involve the payment of a premium over book and/or market value and, therefore, some dilution of our tangible book value and diluted earnings per common share may occur in connection with any such future acquisition. Failure to successfully integrate the entities we acquire into our existing operations could significantly increase our operating costs and have a material adverse effect on our business, financial condition and results of operations.

We must generally satisfy a number of meaningful conditions prior to completing any acquisition, including, in certain cases, federal and state regulatory approval. Bank regulators consider a number of factors when determining whether to approve a proposed transaction, including the effect of the transaction on financial stability and the ratings and compliance history of all institutions involved, including the CRA examination results and BSA/AML compliance records of all institutions involved. The process for obtaining required regulatory approvals may be difficult. We may fail to pursue, evaluate or complete strategic acquisition opportunities as a result of our inability, or our perceived inability, to obtain any required regulatory approvals in a timely manner or at all.

In addition, we face significant competition from numerous other financial services institutions, some of which have greater financial resources than we do, when considering acquisition opportunities. Accordingly, attractive acquisition opportunities may not be available to us. There can be no assurance that we will be successful in identifying or completing any potential future acquisitions.

Reputational risk and social factors may impact our results.

Our ability to originate and maintain accounts is highly dependent upon consumer and other external perceptions of our business practices and/or our financial health. Adverse perceptions regarding our business practices and/or financial health could damage our reputation, leading to difficulties in originating and retaining loans and deposits. Adverse developments, consumer sentiment, or other external perceptions regarding the practices of competitors, or the industry as a whole, may also adversely impact our reputation and business prospects. These perceptions could stem from a variety of sources, including negative posts or communications about us on a social media website or the disclosure of non-public information or negative comments regarding us or our business from employees or others on social media or other websites. Adverse reputational effects on third parties with whom we have important relationships may also adversely affect our reputation. Adverse effects on our reputation, or the reputation of the industry, may also result in greater regulatory and/or legislative scrutiny, which may lead to laws or regulations that may change or constrain the manner in which we engage with our customers and the products and services we offer and can also increase litigation risk. Any of these factors could have an adverse effect on our ability to achieve our business objectives, which could have an adverse effect on our financial conditions, results of operations and liquidity.

In addition, we are subject to reputational risk associated with environmental, social and governance issues. The public holds diverse and often conflicting views on environmental, social and governance topics. As a publicly traded financial institution, we have multiple stakeholders, including our shareholders, customers, employees, federal and state regulatory authorities, and the communities in which we operate, and these stakeholders will often have differing priorities and expectations regarding environmental, social and governance issues. If we take action in conflict with one or another of those stakeholders' expectations, we could experience an increase in client complaints, a loss of business, or reputational harm. We could also face negative publicity or reputational harm based on the identity of those with whom we choose to do business. Any adverse publicity in connection with environmental, social and governance issues could damage our reputation, ability to attract and retain customers and employees, compete effectively, and grow our business.

The soundness of other financial institutions could adversely affect us.

Our ability to engage in routine funding transactions could be adversely affected by the actions, or inactions, and financial stability of other financial institutions. Financial services institutions are interrelated as a result of trading, clearing, counterparty or other relationships. We have exposure to various counterparties, including brokers and dealers, commercial and correspondent banks, and others. As a result, defaults by, or rumors or questions about, one or more other financial services institutions, or the financial services industry generally, may result in market-wide liquidity problems and could lead to losses or defaults by such other institutions. Such occurrences could expose us to credit risk in the event of default of one or more counterparties and could have a material adverse effect on our financial position, results of operations and liquidity.

If our goodwill becomes impaired, we could be required to record impairment charges.

Goodwill represents the amount by which the acquisition cost exceeds the fair value of net assets we acquire in an acquisition. We review goodwill for impairment at least annually, or more frequently if events or changes in circumstances indicate the carrying value might be impaired. At December 31, 2022 our goodwill totaled \$661 million. While our previous evaluations of goodwill have not resulted in any impairment charges or write downs of our goodwill, there can be no assurance that future evaluations of goodwill will not

result in findings of impairment and related write downs, which could have a material adverse effect on our financial condition and results of operations.

Item 1B. UNRESOLVED STAFF COMMENTS

None.

Item 2. PROPERTIES

Our principal executive office is located in Little Rock, Arkansas. At December 31, 2022, we conducted banking operations in 241 offices in eight states, including 229 banking offices and 12 loan production offices. Such offices include both owned and leased facilities.

The following table sets forth specific information about our facilities, by state, at December 31, 2022.

State	Banking Facility		
	Owned	Leased	Total
Arkansas	71 ⁽¹⁾	4	75
Georgia	61 ⁽²⁾	10 ⁽³⁾	71
Florida	33	9 ⁽⁴⁾	42
North Carolina	24	2 ⁽⁵⁾	26
Texas	19	3	22
California	—	3 ⁽⁶⁾	3
New York	—	1 ⁽⁷⁾	1
Mississippi	—	1 ⁽⁸⁾	1
Total	<u>208</u>	<u>33</u>	<u>241</u>

(1) Includes our principal executive office in Little Rock.

(2) Includes one loan production office in Alpharetta.

(3) Includes two loan production offices in Atlanta.

(4) Includes one loan production office each in Orlando and Clearwater.

(5) Consists of one loan production office each in Raleigh and Charlotte.

(6) Consists of one loan production office each in Los Angeles, San Francisco and Irvine.

(7) Consists of a loan production office in New York City.

(8) Consists of a loan production office in Brookhaven.

Item 3. LEGAL PROCEEDINGS

On October 26, 2018, a purported class action complaint alleging violations of federal securities laws was filed against Bank OZK in the United States District Court for the Eastern District of Arkansas, captioned Jordan Colbert et al. v. Bank OZK et al., case number now 4:18-cv-793-DPM. Under applicable federal law, the federal district court in the Colbert Case named Strathclyde Pension Fund as the lead class plaintiff. The complaint, as first amended on June 21, 2019, alleged violations of Sections 10(b) and 20(a) of the Securities Exchange Act of 1934, as amended, and Rule 10b-5 promulgated thereunder, by the Bank, its CEO, George Gleason, and its former CFO, Greg McKinney, for making allegedly false and misleading statements and allegedly failing to disclose material facts relating to the risk of loss regarding two commercial real estate loans. The first amended complaint identified the proposed class period as encompassing persons who purchased the Bank’s common stock between February 19, 2016 and October 18, 2018 and sought damages against the Bank and the individual defendants. In May 2022, the parties entered into an agreement to settle the claims for \$45 million, and the court granted preliminary approval of the settlement in June 2022. The settlement does not include or constitute an admission, concession, or finding of any fault, liability, or wrongdoing by the Bank or any other defendant. The Bank’s insurance carriers funded the \$45 million settlement into an escrow account. On September 23, 2022, the court granted final approval of the settlement and entered a judgment dismissing the securities litigation.

In the ordinary course of business, we are or may be involved in various legal or regulatory proceedings, claims, including claims related to employment, wage-hour and labor law claims, consumer and privacy claims, lender liability claims, breach of contract, and other similar lending-related claims encountered on a routine basis, some of which may be styled as “class action” or representative cases. While the ultimate resolution of these claims and proceedings cannot be determined at this time, management believes that such claims and proceedings, individually or in the aggregate, will not have a material adverse effect on the Bank’s financial condition or results of operations.

Item 4. MINE SAFETY DISCLOSURES

Not Applicable.

PART II

Item 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED SHAREHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

Market Information

The Bank's common stock is listed on the Nasdaq Global Select Market under the symbol "OZK" and at December 31, 2022, the Bank had approximately 1,303 shareholders of record. On December 30, 2022 (the last trading day of 2022), the closing price of our common stock was \$40.06 per share.

Recent Sales of Unregistered Securities

During the fourth quarter of 2022, the Bank issued 7,039 shares of common stock in connection with the exercise of stock options issued to certain participants under the Bank's Stock Option Plans. The shares were issued in reliance on the exemption provided by Section 3(a)(2) of the Securities Act of 1933, because the sales involved securities issued by a bank.

During the fourth quarter of 2022, the Bank issued an aggregate of 3,457 shares of restricted common stock to certain officers pursuant to the Bank's 2019 Omnibus Equity Incentive Plan. The Bank did not receive any cash consideration in connection with these restricted stock grants. These grants were exempt from registration pursuant to Section 3(a)(2) of the Securities Act of 1933 because the grants involved securities issued by a bank.

Repurchase of Equity Securities by Issuer

During the fourth quarter of 2022, the Bank repurchased shares of its common stock as indicated in the following table.

	<u>Total Number of Shares Purchased ^{(1) (2)}</u>	<u>Average Price Paid Per Share</u>	<u>Total Number of Shares Purchased as Part of a Publicly Announced Program ⁽¹⁾</u>	<u>Maximum Number (or Approximate Dollar Value) of Shares that May Yet Be Purchased Under the Program ⁽¹⁾</u>
October 1-31, 2022	193,931	\$ 41.29	193,931	\$ 121,685
November 1-30, 2022	6,700	43.56	2,810	300,000
December 1-31, 2022	378,137	39.93	378,137	\$ 284,901
Total	<u>578,768</u>	<u>\$ 40.43</u>	<u>574,878</u>	

(Dollars in thousands, except share and per share amounts)

- (1) On July 22, 2021, we announced that our board of directors approved a stock repurchase program authorizing the repurchase of up to \$300 million of our outstanding shares of common stock (the "2021 Stock Repurchase Program"). On October 28, 2021, we announced that our board of directors approved an increase in the amount of its outstanding shares of common stock authorized to be repurchased under the 2021 Stock Repurchase Program by \$350 million, bringing the cumulative total value of authorized share repurchases under the program since its inception to \$650 million. The 2021 Stock Repurchase Program, as amended, expired on November 4, 2022. On November 14, 2022, we announced that our board of directors approved a new stock repurchase program authorizing the repurchase of up to \$300 million of our outstanding shares of common stock (the "2022 Stock Repurchase Program"). The 2022 Stock Repurchase Program will be in effect until November 9, 2023 unless extended or shortened by the board of directors. Under the 2022 Stock Repurchase Program, repurchases may be made from time to time in open market transactions, through privately negotiated transactions or otherwise in accordance with applicable federal securities laws, including through Rule 10b5-1 trading plans and under Rule 10b-18 of the Exchange Act. The timing and amount of repurchases will be determined by management based on a variety of factors such as the Bank's capital position, expected growth, alternative uses of capital, liquidity, financial performance, stock price, current and expected macroeconomic environment, regulatory requirements and other factors.
- (2) Shares of the Bank's common stock that were subject to one or more restricted stock awards granted under the 2019 Omnibus Equity Incentive Plan vested in November 2022 and were no longer subject to the vesting restriction or substantial risk of forfeiture. The Bank withheld 3,890 of such shares to satisfy federal and state tax withholding requirements related to the vesting of these shares.

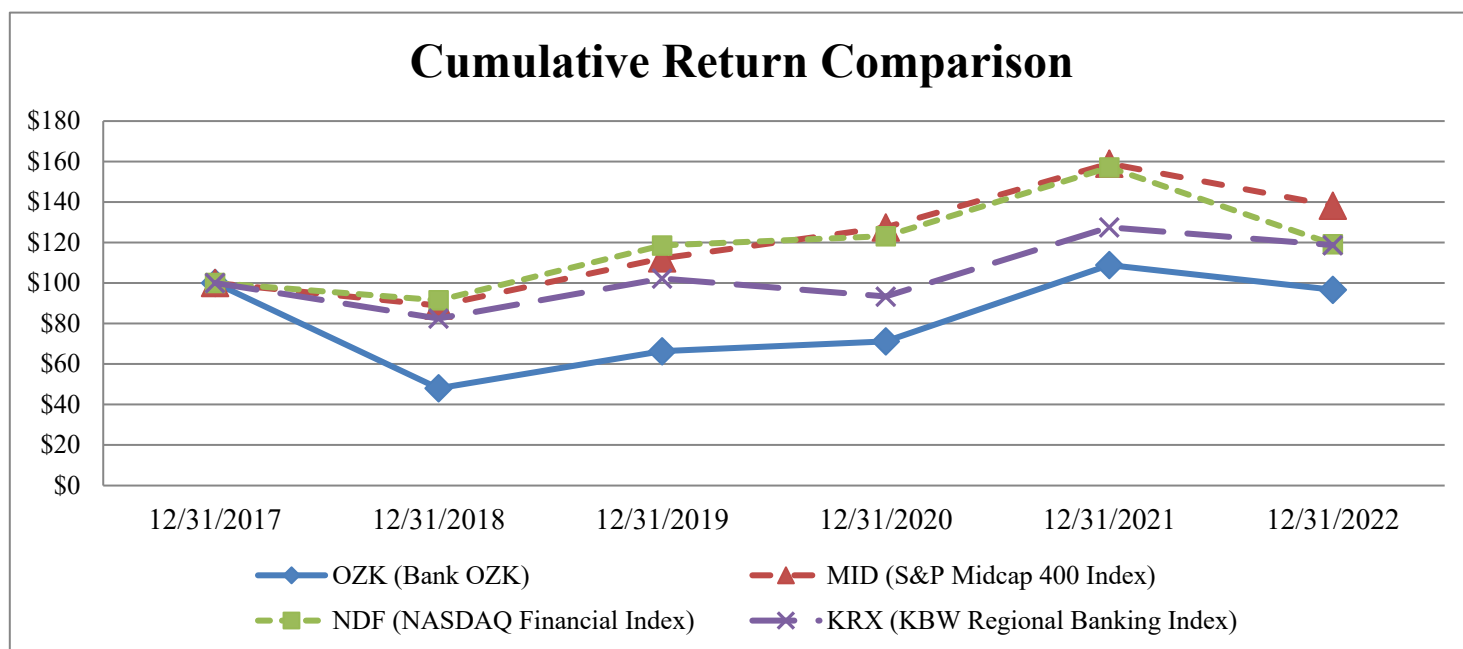
Dividends

The determination of future cash dividends on our capital stock will depend on conditions existing at that time and approval of our Board. Our Board will continue to evaluate the payment of cash dividends based on our results of operations, financial condition, capital requirements, regulatory and contractual restrictions, our business strategy and other factors our Board deems relevant. See “Item 1 – Business – Supervision and Regulation – “Payment of Dividends” and “Common Stock Dividend Policy” and “Preferred Stock Dividend Policy” under “Item 7 – Management’s Discussion and Analysis of the Financial Condition and Results of Operations – Capital Management” for restrictions on our present or future ability to pay dividends, particularly those restrictions arising under federal and state banking laws.

Stock Performance Graph

The graph below shows a comparison for the period commencing December 31, 2017 through December 31, 2022 of the cumulative total stockholder returns (assuming reinvestment of dividends) for our common stock, the S&P Midcap 400 Index, the Nasdaq Financial Index and the KBW Regional Banking Index (“KRX”), assuming a \$100 investment on December 31, 2017. The comparisons in this graph are required by the SEC and are not intended to forecast or be indicative of possible future performance of our common stock.

We have historically presented the performance graph by comparing our cumulative total stockholder return against the cumulative total return of the S&P Midcap 400 Index (for the broad equity market index) and the NASDAQ Financial Index (for the industry index). We have decided to change the industry index in the performance graph from the NASDAQ Financial Index to the KBW Regional Banking Index because we believe the KRX index provides a meaningful comparison to our cumulative total return and includes U.S. regional banks similar to us. In accordance with SEC rules, the performance graph presents both the indices used in the previous year and the newly selected index.



	12/31/2017	12/31/2018	12/31/2019	12/31/2020	12/31/2021	12/31/2022
OZK (Bank OZK)	\$ 100	\$ 48	\$ 66	\$ 71	\$ 109	\$ 97
MID (S&P Midcap 400 Index)	\$ 100	\$ 89	\$ 112	\$ 127	\$ 159	\$ 138
NDF (NASDAQ Financial Index)	\$ 100	\$ 92	\$ 119	\$ 123	\$ 157	\$ 119
KRX (KBW Regional Banking Index)	\$ 100	\$ 83	\$ 102	\$ 93	\$ 128	\$ 119

The information included under the heading “Stock Performance Graph” shall not be deemed to be “soliciting material” or to be “filed” for purposes of Section 18 of the Exchange Act, or otherwise subject to the liabilities of that Section, and shall not be incorporated by reference into any of our filings under the Securities Act of 1933, as amended (“Securities Act”), or the Exchange Act, whether made before or after the date of this Annual Report on Form 10-K, except to the extent that we specifically incorporate such information by reference.

Item 6. [RESERVED]

Item 7. MANAGEMENT’S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Overview

The following is a discussion of our financial condition at December 31, 2022 and 2021 and our results of operations for each of the years in the three-year period ended December 31, 2022. The purpose of this management’s discussion and analysis of financial condition and results of operations (“MD&A”) is to focus on the most relevant information about our financial condition and results of operations that is not otherwise apparent from the consolidated financial statements and footnotes. This discussion should be read in conjunction with the disclosure regarding “Forward-Looking Information” in Part I as well as the risks discussed under Part I, Item 1A. Risk Factors, and our consolidated financial statements and notes thereto included under Item 8. Financial Statements and Supplementary Data of this Annual Report on Form 10-K.

Bank OZK (the “Bank”) is subject to regulation by the Arkansas State Bank Department (“ASBD”). Because the Bank is an insured depository institution that is not a member bank of the Board of Governors of the Federal Reserve System (“FRB”), our primary federal regulator is the Federal Deposit Insurance Corporation (“FDIC”). We are not subject to the FRB’s regulation and supervision (except such regulations as are made applicable to the Bank by law and regulation of the FDIC). Shares of the Bank’s common stock are listed in the Nasdaq Global Select Market under the symbol “OZK.”

Our primary business is commercial banking conducted by the Bank and various subsidiaries of the Bank. The Bank operates in only one segment. Our results of operations depend primarily on net interest income, which is the difference between the interest income from earning assets, such as loans and investments, and the interest expense incurred on interest bearing liabilities, such as deposits, borrowings, subordinated debentures and subordinated notes. We also generate non-interest income, including, among others, service charges on deposit accounts, trust income, bank owned life insurance (“BOLI”) income, loan service, maintenance and other fees and gains (losses) on investment securities and from sales of other assets.

Our non-interest expense consists primarily of employee compensation and benefits, net occupancy and equipment and other operating expenses. Our results of operations are significantly affected by our provision for credit losses and our provision for income taxes.

Critical Accounting Estimates

Our consolidated financial statements and related notes presented in Item 8. Financial Statements and Supplementary Data in this Annual Report on Form 10-K have been prepared in accordance with accounting principles generally accepted in the United States (“GAAP”). Our significant accounting policies and methods are discussed in Note 1 to the consolidated financial statements. Certain accounting estimates involve a significant level of estimation uncertainty and require management to make difficult, subjective or complex judgments about matters that are uncertain and have had, or are reasonably likely to have, a material impact on our financial condition or results of operations. Because of the uncertainty involved in these estimates, materially different amounts could be reported under different assumptions or estimates. Our determination of (i) the provisions to and the adequacy of the allowance for credit losses (“ACL”), (ii) the fair value of our investment securities portfolio, and (iii) accounting for our income taxes all involve a higher degree of judgment and complexity than our other significant accounting policies. Accordingly, we consider each of these to be critical accounting estimates.

Provisions to and adequacy of the ACL. Our ACL estimate is established through a provision for credit losses charged against income. Our ACL estimate is subject to uncertainty due to various assumptions and judgments utilized in forming our ACL estimate. In estimating our ACL, we utilize various score cards which use quantitative models and qualitative factors in determining our estimated ACL. In addition, various qualitative adjustments are applied to our ACL estimate to address potential limitations.

The ACL is maintained at a level that we believe will be adequate to absorb expected credit losses in future periods associated with our loan portfolio and unfunded loan commitments. Provisions to and the adequacy of the ACL are based on evaluations of the loan portfolio utilizing objective and subjective criteria. The objective criteria primarily includes estimated losses that are modeled from the respective score cards and the outputs from our CECL platform that considers various economic forecasts and scenarios, a reasonable and supportable forecast of two years followed by a systematic reversion to our historical losses, and other factors. In addition to these objective criteria, we subjectively assess the adequacy of the ACL and the need for changes thereto, with consideration given to the nature and mix of the portfolio, national, regional and local business and economic conditions that may affect borrowers’ ability to pay, concentrations of credit, changes in the experience, ability and depth of lending management and other relevant staff, changes in the nature and volume of the portfolio and in the terms of the loans, overall portfolio quality, historical loss experience and other relevant factors. Changes in these criteria or the availability of new information could require adjustment of the ACL in future periods. In addition, for loans that do not share risk characteristics similar to those contained within their respective loan segments, we may perform an individual assessment of the ACL utilizing expected cash flows, collateral values or a combination thereof. On an ongoing basis, we evaluate the underlying collateral on certain collateral dependent loans and, if needed, due to changes in market or property conditions,

the underlying collateral is reassessed, and the estimated collateral value is revised. The determination of collateral value includes any adjustments considered necessary related to estimated holding periods and estimated selling costs. While an individual assessment and related ACL has been calculated for certain loans, no portion of our ACL is restricted to any individual loan or group of loans, and the entire ACL is available to absorb losses from any and all loans, including unfunded loan commitments.

Changes in the criteria used in this evaluation or the availability of new information could cause the ACL to be increased or decreased in future periods. To the extent that our reasonable and supportable forecast varies from actual economic conditions and/or our actual losses vary from our historical losses, we could experience significant fluctuation in our provision for credit losses and our ACL. In addition, our qualitative factors, including our estimate of qualitative adjustments, may change or vary considering the change in our assumptions or expectations for future loan losses. Also, bank regulatory agencies, as part of their examination process, may require adjustments to the ACL based on their judgment and estimates.

Fair value of the investment securities portfolio. We determine the appropriate classification of investment securities at the time of purchase and reevaluate such designation as of each balance sheet date. At December 31, 2022 and 2021, we held investment securities classified as both available for sale (“AFS”) and trading.

Investment securities are reported at estimated fair value, with the unrealized gains and losses determined on a specific identification basis. We utilize independent third parties as our principal pricing sources for determining fair value of investment securities which are measured on a recurring basis. For investment securities traded in an active market, fair values are based on quoted market prices if available. If quoted market prices are not available, fair values are based on quoted market prices of comparable securities, broker quotes or comprehensive interest rate tables, pricing matrices or a combination thereof. For investment securities that are not traded or that are traded in a market that is not active, fair value is determined using unobservable inputs.

The fair values of our investment securities traded in both active and inactive markets can be volatile and may be influenced by a number of factors including market interest rates, prepayment speeds, discount rates, credit quality of the issuer, general market conditions including market liquidity conditions and other factors.

Changes in fair value are recorded in accumulated other comprehensive income for our investment securities AFS and in earnings for our trading securities. Factors and conditions are constantly changing, and fair values could be subject to material variations that may significantly affect our financial condition, results of operations and liquidity.

Accounting for income taxes. We are subject to federal, state and local tax laws. We utilize the asset and liability method in accounting for income taxes. Under this method, deferred tax assets and liabilities are determined based upon the difference between the values of the assets and liabilities as reflected in the financial statements and their related tax basis using enacted tax rates in effect for the year or years in which the differences are expected to be recovered or settled. As changes in tax laws or rates are enacted, deferred tax assets and liabilities are adjusted through the provision for income taxes.

Tax laws are complex and subject to different interpretations by the taxpayer and the relevant government taxing authorities. In the normal course of business, we are routinely subjected to examinations and audits from federal, state and local taxing authorities regarding tax positions taken by us and the determination of the amount of tax due. Challenges made by taxing authorities may result in adjustments to the amount of taxes due and may result in the imposition of penalties and interest. If any such challenges are not resolved in our favor, they could have a material adverse effect on our financial condition, results of operations and liquidity.

Analysis of Results of Operations

Financial Highlights

The following selected financial highlights are derived from our audited financial statements as of and for each of the years indicated and should be read in conjunction with this MD&A and Item 8. Financial Statements and Supplementary Data of this Annual Report on Form 10-K. The calculations of pre-tax pre-provision net revenue (“PPNR”), tangible book value per common share, returns on average common stockholders’ equity and returns on average tangible common stockholders’ equity and the reconciliations to GAAP are included in this MD&A – Capital Management of this Annual Report on Form 10-K.

	Year Ended December 31,		
	2022	2021	2020
(Dollars in thousands, except per share amounts)			
Income statement data:			
Net interest income	\$ 1,142,242	\$ 989,720	\$ 888,624
Provision for credit losses	83,494	(77,938)	203,639
Non-interest income	114,503	115,538	104,608
Non-interest expense	451,721	430,275	413,413
Net income	564,090	579,033	291,866
Preferred stock dividends	16,621	—	—
Net income available to common stockholders	547,520	579,001	291,898
PPNR	805,024	674,983	579,819
Common share and per common share data:			
Earnings – diluted	\$ 4.54	\$ 4.47	\$ 2.26
Book value	37.13	35.85	33.03
Tangible book value	31.47	30.52	27.81
Common stock dividends per share	1.26	1.1325	1.0775
Weighted-average diluted shares outstanding (thousands)	120,700	129,618	129,435
End of period shares outstanding (thousands)	117,177	125,444	129,350
Balance sheet data at period end:			
Total assets	\$ 27,656,568	\$ 26,530,430	\$ 27,162,596
Total loans	20,778,791	18,307,825	19,209,168
Non-purchased loans	20,400,154	17,791,610	18,401,495
Purchased loans	378,637	516,215	807,673
Allowance for loan losses	208,858	217,380	295,824
Foreclosed assets	6,616	5,744	11,085
Investment securities – AFS	3,491,613	3,916,733	3,405,351
Goodwill and other intangible assets, net	663,543	669,063	675,458
Deposits	21,500,143	20,209,134	21,450,356
Other borrowings	606,666	756,321	758,941
Subordinated notes	346,947	346,133	224,047
Subordinated debentures	121,591	121,033	120,475
Unfunded balance of closed loans	21,062,733	13,619,578	11,847,117
Reserve for losses on unfunded loan commitments	156,419	71,609	81,481
Total common stockholders’ equity	4,350,599	4,497,263	4,272,271
Loan, including purchased loans, to deposit ratio	96.64%	90.59%	89.55%
Average balance sheet data:			
Total average assets	\$ 26,328,362	\$ 26,624,184	\$ 25,768,172
Total average common stockholders’ equity	4,323,487	4,451,682	4,149,123
Performance ratios:			
Return on average assets	2.08%	2.17%	1.13%
Return on average common stockholders’ equity	12.66	13.01	7.04
Return on average tangible common stockholders’ equity	14.97	15.32	8.41
Net interest margin – FTE	4.82	4.09	3.81
Efficiency ratio	35.75	38.76	41.37
Asset quality ratios:			
Net charge-offs to average non-purchased loans ⁽¹⁾	0.07%	0.06%	0.09%
Net charge-offs to average total loans	0.04	0.06	0.16
Nonperforming loans to total loans ⁽²⁾	0.22	0.19	0.25
Nonperforming assets to total assets ⁽²⁾	0.19	0.15	0.21
Allowance for loan losses as a percentage of ⁽³⁾:			
Total loans	1.01%	1.19%	1.54%
Nonperforming loans	399	477	415
Allowance for credit losses to total loans and unfunded loan commitments	0.87	0.91	1.22
Capital ratios:			
Common equity tier 1	11.54%	14.07%	13.36%
Tier 1 risk-based capital	12.55	15.31	13.36
Total risk-based capital	14.97	17.95	15.84
Tier 1 leverage	15.90	16.17	13.70

(1) Excludes purchased loans and net charge-offs related to such loans.

(2) Excludes purchased loans, except for their inclusion in total assets.

(3) Excludes reserve for losses on unfunded loan commitments.

Highlights from 2022 include the following:

- Total assets increased 4.2% to \$27.66 billion at December 31, 2022;
- Total loans increased 13.5% to \$20.78 billion at December 31, 2022;
- Investment securities AFS decreased 10.9% to \$3.49 billion at December 31, 2022;
- Deposits increased 6.4% to \$21.50 billion at December 31, 2022;
- Provision for credit losses of \$83.5 million for 2022 compared to negative provision expense of \$77.9 million for 2021;
- Net income available to common stockholders of \$547.5 million for 2022, a 5.4% decrease compared to 2021;
- PPNR of \$805.0 million for 2022, a 19.3% increase compared to 2021 (the calculations of PPNR are included in this MD&A under the section “Capital Management”);
- Return on average assets of 2.08% for 2022;
- Returns on average common stockholders’ equity and average tangible common stockholders’ equity of 12.66% and 14.97%, respectively, for 2022 (the calculation of our return on average tangible common stockholders’ equity and the reconciliation to GAAP are included in this MD&A under the section “Capital Management”);
- Net interest margin, on a fully taxable equivalent (“FTE”) basis, of 4.82% for 2022;
- An efficiency ratio (non-interest expense divided by the sum of net interest income, on an FTE basis, and non-interest income) of 35.75% for 2022;
- Net charge-off ratio for total loans of 0.04% for 2022;
- At December 31, 2022, excluding purchased loans, our ratio of nonperforming loans to total loans was 0.22%, and our ratio of nonperforming assets to total assets was 0.19%; and
- During 2022, we repurchased approximately 8.37 million shares of our common stock for \$350.0 million.

Net Interest Income

Net interest income is our largest source of revenue and represents the amount by which interest income on interest earning assets exceeds the interest expense paid on interest bearing liabilities. Net interest income is affected by many factors, including our volume and mix of average earning assets; our volume and mix of deposits and other interest bearing liabilities; our net interest margin; our core spread, which is how we describe the difference between the yield on our non-purchased loans and our cost of interest bearing deposits (“COIBD”); and other factors.

Net interest income and net interest margin are analyzed in this discussion on an FTE basis. The adjustment to convert net interest income to an FTE basis consists of dividing tax-exempt interest income by one minus the statutory federal income tax rate of 21%. The FTE adjustments to net interest income were \$6.9 million in 2022, \$4.7 million in 2021 and \$6.0 million in 2020. No adjustments have been made in this analysis for income exempt from state income taxes or for interest expense deductions disallowed under the provisions of the Internal Revenue Code (“IRC”) as a result of investments in certain tax-exempt securities.

2022 compared to 2021

Net interest income for 2022 increased to \$1.15 billion compared to \$994.5 million for 2021. The increase in our net interest income for 2022 compared to 2021 was primarily due to an increase in our net interest margin, which increased 73 basis points (“bps”) to 4.82% for 2022 compared to 4.09% for 2021.

The increase in net interest margin was primarily the result of a 91 basis point (“bps”) increase in the yields on our total earning assets partially offset by a 28 bps increase in the rate on our total interest bearing liabilities. Yields on average earning assets were 5.34% for 2022 compared to 4.43% for 2021.

The yield on our interest earning deposits and federal funds sold increased 116 bps to 1.29% for 2022 compared to 0.13% for 2021. The yield on our aggregate investment securities portfolio for 2022 increased 57 bps to 1.88% compared to 1.32% for 2021.

The yield on our non-purchased loan portfolio increased 67 bps to 6.18% for 2022 compared to 5.51% for 2021 and the yield on our purchased loan portfolio increased 8 bps to 7.05% compared to 6.97% for 2021. At December 31, 2022, approximately 78% of our funded balance of total loans were variable interest rate loans and generally reprice with movements in the London Interbank Offered Rate (“LIBOR”), the Secured Overnight Funding Rate (“SOFR”) or the Wall Street Journal Prime Rate (“WSJ Prime”).

Given the high percentage of variable rate loans within our loan portfolio, we expect our yield on total loans should continue to increase as long as the Federal Reserve continues to increase the federal funds target rate. We also expect our COIBD to increase throughout the Federal Reserve’s tightening cycle and it is expected that the total COIBD will increase for several quarters after the Federal Reserve finishes increasing the Fed funds target rate since deposit rates tend to lag loan yields early in the tightening cycles. During 2022, our loan yields have increased more than our COIBD; however, when the Federal Reserve is at or near the end of its tightening cycle, we expect this trend will reverse likely resulting in a decrease in our net interest margin over the course of 2023.

The overall increase in rates on average interest bearing liabilities, which increased 28 bps for 2022 compared to 2021, was primarily due to increases in rates on interest bearing deposits, which increased 23 bps for 2022 compared to 2021. The increase in rates on our interest bearing deposits, the largest component of our interest bearing liabilities, was primarily due to increases in the rates paid on savings and interest bearing transactions and, to a lesser extent, time deposits. Also, the rates paid on our interest bearing deposits were influenced by a shift in the composition of our average deposit balances to include a larger percentage of lower cost consumer and commercial deposits and a smaller percentage of time deposits. Because of recent and expected increases in the federal funds target rate, we would expect to experience increases in the rates on our interest-bearing deposits in future periods. Additionally, changes in expected deposit levels necessary to fund future potential growth in our earning assets, changes in our level of on-balance sheet liquidity, or changes in competitive conditions, among other factors, could significantly affect our deposit composition and COIBD in future periods.

Our other borrowing sources include (i) other borrowings comprised primarily of FHLB advances, and, to a lesser extent, federal funds purchased, (ii) subordinated notes and (iii) subordinated debentures. The rates on other borrowings increased 140 bps in 2022 compared to 2021 primarily due to increases in the federal funds target rate in 2022. The rate on our subordinated notes decreased 141 bps in 2022 compared to 2021 as a result of our redemption of our 5.50% fixed-to-floating subordinated notes (the “5.50% Notes”) and subsequent issuance of our 2.75% fixed-to-floating subordinated notes (the “2.75% Notes”) that occurred during 2021. The rate on these subordinated notes includes amortization of debt issuance costs. (See the “Capital Management” section of this MD&A for a discussion of the redemption of the 5.50% Notes and the issuance of the 2.75% Notes). The rates paid on our subordinated debentures, which are tied to spreads over the 90-day LIBOR and reset periodically, increased primarily due to increases in LIBOR on the applicable reset dates.

The decrease in average earning assets for 2022 compared to 2021 was primarily due to decreases in the average balance of investment securities and our interest earning deposits and federal funds sold, partially offset by increases in the average balances of non-purchased loans. Average interest earning deposits and federal funds sold decreased \$0.93 billion, or 49.8% to \$0.94 billion for 2022 compared to 2021. Average investment securities decreased \$0.35 billion, or 8.5% to \$3.72 billion for 2022 compared to 2021. Average non-purchased loans increased \$1.06 billion, or 6.0% to \$18.74 billion for 2022 compared to 2021 primarily due to growth in our various lending groups.

The decrease in average interest bearing liabilities for 2022 compared to 2021 was primarily due to the decrease in the average balance of interest bearing deposits. Average interest bearing deposits decreased 6.5% to \$15.27 billion for 2022 compared to \$16.32 billion for 2021 primarily due to a decrease in the average balance of interest bearing deposits needed to fund our average earning assets.

2021 compared to 2020

The COVID-19 pandemic significantly affected the U.S. and global economies in 2020 and 2021. The sudden and severe economic downturn, in tandem with the adoption of CECL on January 1, 2020, resulted in our incurring provision for credit losses of \$203.6 million in 2020. At December 31, 2020, our ALL was \$295.8 million, our reserve for losses on unfunded loan commitments was \$81.5 million and our total ACL was \$377.3 million. During 2021, as a result of improved economic conditions and prospects for improvement in the U.S. economy, we recorded negative provision of \$77.9 million. At December 31, 2021, our ALL was \$217.4 million, our reserve for losses on unfunded loan commitments was \$71.6 million and our total ACL was \$289.0 million. Our ACL and provision for credit losses are tied, in part, to our reasonable and supportable forecast which is related to future economic estimates and perceived economic outlook. Generally, if our reasonable and supportable forecast in future periods suggests economic conditions are expected to deteriorate, we may experience further increases in our ACL and, generally, if our reasonable and supportable forecast in future periods suggest economic conditions are expected to improve, we may experience decreases in our ACL. However, our ACL and provision for credit losses are impacted by Moody’s economic forecasts and our estimate of how closely those economic forecasts align with reality, including uncertainty about future U.S. economic conditions. There may be periods when our reasonable and supportable forecast captures more or less risk related to the uncertainty of future U.S. economic conditions based upon how well we believe such uncertainty is reflected in the various Moody’s macroeconomic forecasts. Thus, our weightings and selection of Moody’s macroeconomic scenarios may vary significantly from period to period.

Net interest income for 2021 increased to \$994.5 million compared to \$894.7 million for 2020. The increase in our net interest income for 2021 compared to 2020 was primarily due to an increase in our net interest margin, which increased 28 basis points bps to 4.09 % for 2021 compared to 3.81% for 2020, and an increase in our average earning assets.

The increase in net interest margin was primarily the result of a 61 bps decrease in the rate of our interest bearing liabilities, partially offset by a 20 bps decrease in the yield on average earning assets. Yields on average earning assets were 4.43% for 2021 compared to 4.63% for 2020. The yield on our aggregate investment securities portfolio for 2021 decreased 80 bps to 1.32% compared to 2.12% for 2020. During 2021, in an effort to continue to increase our on-balance sheet liquidity and to replace the significant volume of investment securities that paid down, were called or matured, we purchased approximately \$3.73 billion of high-quality, mostly short-term investment securities. The yield on such purchases was significantly lower than the yield on our existing investment securities portfolio, resulting in lower yields in 2021 compared to 2020.

The yield on our non-purchased loan portfolio increased 20 bps to 5.51% for 2021 compared to 5.31% for 2020. Our loan yields include accretion of deferred loan fees and discounts and amortization of deferred loan costs, along with elevated levels of minimum interest, prepayment and various other fees as a result of the significant volume of loan repayments and short-term extensions, along with the recognition of deferred fees on loans originated under the SBA PPP that received forgiveness and were paid off. The volume and timing of loan repayments and short-term extensions may vary significantly from period to period causing such income items to also vary significantly from period to period. The yield on our purchased loan portfolio increased 35 bps to 6.97% for 2021 compared to 6.62% for 2020. The yield on our purchased loan portfolio is significantly affected by both the volume and timing of payoffs and paydowns which typically result in any remaining purchase accounting valuation amounts treated as yield adjustments, as well as collections on pre-acquisition charge-offs. Because the volume and timing of purchased loan payoffs and paydowns, including collections on pre-acquisition charge-offs, may vary significantly from period to period, the yield on such loans will also vary from period to period.

At December 31, 2021, approximately 79% of our non-purchased loans and approximately 38% of our purchased loans were variable interest rate loans and generally reprice with movements in the LIBOR, the WSJ Prime or the SOFR. At December 31, 2021, approximately 99% of our total variable rate loans had floor rates and approximately 92% of our funded balance of total loans within our variable rate portfolio were at their floor rates.

The overall decrease in rates on average interest bearing liabilities, which decreased 61 bps for 2021 compared to 2020, was primarily due to decreases in rates on interest bearing deposits, which decreased 64 bps for 2021 compared to 2020. The decrease in rates on our interest bearing deposits, the largest component of our interest bearing liabilities, was primarily due to decreases in the rates paid on time deposits as well as a shift in the composition of our deposit base to include a larger percentage of lower cost consumer and commercial deposits, as well as a reduction in the percentage of our deposits comprised of time deposits.

Our other borrowing sources include (i) other borrowings comprised primarily of FHLB advances, and, to a lesser extent, federal funds purchased, (ii) subordinated notes and (iii) subordinated debentures. The rates on our other borrowing sources increased nine bps for 2021 compared to 2020. The rates on our other borrowings in 2020 were affected by capitalized interest associated with the construction of a new corporate headquarters facility that was completed during the second quarter of 2020. In July 2021, we redeemed all of our 5.50% Notes at a redemption price equal to 100% of the principal amount of the 5.50% Notes, plus accrued and unpaid interest and, subsequently, in September 2021, we issued \$350 million in aggregate principal amount of our 2.75% Notes due in 2031. As a result of these transactions, the rate on our subordinated notes decreased 128 bps in 2021 compared to 2020. The rate on these subordinated notes includes amortization of debt issuance costs. (See the “Capital Management” section of this MD&A for a discussion of the redemption of the 5.50% Notes and the issuance of the 2.75% Notes). The rates paid on our subordinated debentures, which are tied to spreads over the 90-day LIBOR and reset periodically, decreased primarily due to decreases in LIBOR on the applicable reset dates.

The increase in average earning assets for 2021 compared to 2020 was primarily due to increases in the average balance of investment securities and our interest earning deposits and federal funds sold, partially offset by decreases in the average balances of both non-purchased and purchased loans. Average interest earning deposits and federal funds sold increased \$0.34 billion, or 21.8% to \$1.87 billion for 2021 compared to 2020 due to our maintaining higher levels of on-balance sheet liquidity. Average investment securities increased \$1.00 billion, or 32.5%, to \$4.07 billion for 2021 compared to 2020 primarily due to our purchase of high-quality, short-term investment securities during 2021. Average non-purchased loans decreased \$0.11 billion, or 0.6%, to \$17.68 billion for 2021 compared to 2020 primarily due to an elevated level of loan repayments compared to previous periods, including repayments related to PPP loans that were originated during 2020. Average purchased loans decreased \$0.41 billion, or 38.0%, to \$0.66 billion for 2021 compared to 2020, primarily due to continued paydown and payoff activity in that portfolio.

The decrease in average interest bearing liabilities for 2021 compared to 2020 was primarily due to the decrease in the average balance of interest bearing deposits. Average interest bearing deposits decreased 2.6% to \$16.32 billion for 2021 compared to \$16.76 billion for 2020 primarily due to our ability to grow our non-interest bearing deposits to fund our growth in earning assets.

The following table sets forth certain information relating to our average balances of assets and liabilities and our net interest income for the years indicated.

Average Consolidated Balance Sheets and Net Interest Analysis – FTE

	2022			Year Ended December 31, 2021			2020		
	Average Balance	Income/Expense	Yield/Rate	Average Balance	Income/Expense	Yield/Rate	Average Balance	Income/Expense	Yield/Rate
(Dollars in thousands)									
ASSETS									
Interest earning assets:									
Interest earning deposits and federal funds sold	\$ 940,116	\$ 12,116	1.29%	\$ 1,871,388	\$ 2,510	0.13%	\$ 1,535,977	\$ 5,665	0.37%
Investment securities:									
Taxable	2,950,929	41,526	1.41	3,207,485	36,234	1.13	1,993,667	40,547	2.03
Tax-exempt – FTE	774,038	28,675	3.70	864,432	17,378	2.01	1,080,459	24,561	2.27
Non-purchased loans – FTE	18,744,652	1,159,161	6.18	17,683,033	973,755	5.51	17,797,684	945,222	5.31
Purchased loans	445,955	31,441	7.05	662,434	46,174	6.97	1,069,250	70,812	6.62
Total earning assets – FTE	23,855,690	1,272,919	5.34	24,288,772	1,076,051	4.43	23,477,037	1,086,807	4.63
Non-interest earning assets	2,472,672			2,335,412			2,291,135		
Total assets	<u>\$26,328,362</u>			<u>\$26,624,184</u>			<u>\$25,768,172</u>		
LIABILITIES AND STOCKHOLDERS' EQUITY									
Interest bearing liabilities:									
Deposits:									
Savings and interest bearing transaction	\$ 9,588,372	\$ 48,344	0.50%	\$ 8,788,200	\$ 12,481	0.14%	\$ 7,724,528	\$ 37,428	0.48%
Time deposits	5,680,395	46,229	0.81	7,534,244	51,941	0.69	9,035,971	134,385	1.49
Total interest bearing deposits	15,268,767	94,573	0.62	16,322,444	64,422	0.39	16,760,499	171,813	1.03
Other borrowings ⁽¹⁾	673,932	13,034	1.93	757,303	4,029	0.53	729,175	3,202	0.44
Subordinated notes	346,538	10,439	3.01	212,600	9,386	4.42	223,850	12,758	5.70
Subordinated debentures ⁽¹⁾	121,310	5,780	4.76	120,751	3,750	3.11	120,190	4,384	3.65
Total interest bearing liabilities	16,410,547	123,826	0.75	17,413,098	81,587	0.47	17,833,714	192,157	1.08
Non-interest bearing liabilities:									
Non-interest bearing deposits	4,873,842			4,380,850			3,521,066		
Other non-interest bearing liabilities	378,471			321,583			261,169		
Total liabilities	21,662,860			22,115,531			21,615,949		
Total stockholders' equity before noncontrolling interest	4,662,467			4,505,544			4,149,123		
Noncontrolling interest	3,035			3,109			3,100		
Total liabilities and stockholders' equity	<u>\$26,328,362</u>			<u>\$26,624,184</u>			<u>\$25,768,172</u>		
Net interest income – FTE		<u>\$1,149,093</u>			<u>\$ 994,464</u>			<u>\$ 894,650</u>	
Net interest margin – FTE			<u>4.82%</u>			<u>4.09%</u>			<u>3.81%</u>

(1) The interest expense and the rates for “other borrowings” and for “subordinated debentures” were affected by capitalized interest, primarily for our corporate headquarters facility that was completed during 2020. Capitalized interest included in “other borrowings” totaled \$0.7 million in 2020 and was not material in 2022 or 2021. Capitalized interest included in “subordinated debentures” totaled \$0.2 million in 2020 (none in 2022 or 2021). In the absence of this interest capitalization, the rates on other borrowings would have been 0.53% in 2020 and the rates on subordinated debentures would have been 3.80% in 2020.

Average balances in the previous table are derived from daily average balances for such assets and liabilities. The yields and rates are derived by dividing interest income or interest expense by the average balance of the related assets or liabilities, respectively. The average balances of investment securities are computed based on amortized cost adjusted for unrealized gains and losses on investment securities. The yields on investment securities include amortization of premiums and accretion of discounts. The average balance of non-purchased loans and purchased loans includes loans on which we have discontinued accruing interest. The yields on loans include late fees, any prepayment penalties, yield maintenance or minimum interest provisions on loan repayments and amortization or accretion of certain deferred fees, origination costs, dealer fees (for non-purchased indirect loans) and, for purchased loans, accretion or amortization of any purchase accounting yield adjustment and accretion of non-credit discounts on PCD loans. Interest expense and rates on our other borrowing sources, our subordinated debentures and our subordinated notes are presented net of interest capitalized, if any, on construction projects and include the amortization of debt issuance costs, if any. The interest expense on the subordinated debentures assumed through an acquisition includes the amortization of any purchase accounting adjustments.

The following table reflects how changes in the volume of interest earning assets and interest bearing liabilities and changes in interest rates have affected our interest income – FTE, interest expense and net interest income – FTE for the years indicated. Information is provided in each category with respect to changes attributable to (1) changes in volume (changes in volume multiplied by prior yield/rate); (2) changes in yield/rate (changes in yield/rate multiplied by prior volume); and (3) changes in both yield/rate and volume (changes in yield/rate multiplied by changes in volume). The changes attributable to the combined impact of yield/rate and volume have all been allocated to the changes due to volume.

Analysis of Changes in Net Interest Income—FTE

	2022 over 2021			2021 over 2020		
	Volume	Yield/ Rate	Net Change	Volume	Yield/ Rate	Net Change
(Dollars in thousands)						
Increase (decrease) in:						
Interest income – FTE:						
Interest earning deposits and federal funds sold	\$ (12,002)	\$ 21,608	\$ 9,606	\$ 450	\$ (3,605)	\$ (3,155)
Investment securities:						
Taxable	(3,610)	8,902	5,292	13,712	(18,025)	(4,313)
Tax-exempt – FTE	(3,349)	14,646	11,297	(4,343)	(2,840)	(7,183)
Non-purchased loans – FTE	65,650	119,756	185,406	(6,314)	34,847	28,533
Purchased loans	(15,262)	529	(14,733)	(28,357)	3,719	(24,638)
Total interest income – FTE	31,427	165,441	196,868	(24,852)	14,096	(10,756)
Interest expense:						
Savings and interest bearing transaction	4,035	31,828	35,863	1,511	(26,458)	(24,947)
Time deposits	(15,087)	9,375	(5,712)	(10,630)	(71,814)	(82,444)
Other borrowings	(1,610)	10,615	9,005	153	674	827
Subordinated notes	4,035	(2,982)	1,053	(497)	(2,875)	(3,372)
Subordinated debentures	27	2,003	2,030	18	(652)	(634)
Total interest expense	(8,600)	50,839	42,239	(9,445)	(101,125)	(110,570)
Increase (decrease) in net interest income – FTE	\$ 40,027	\$ 114,602	\$ 154,629	\$ (15,407)	\$ 115,221	\$ 99,814

Non-Interest Income

Our non-interest income consists primarily of, among others, service charges on deposit accounts, trust income, BOLI income, loan service, maintenance and other fees and net gains on investment securities and on sales of other assets.

2022 compared to 2021

Non-interest income for 2022 decreased 0.9% to \$114.5 million compared to \$115.5 million for 2021.

Service charges on deposit accounts, which includes both NSF and overdraft fees and all other service charges, is the largest component of our non-interest income and increased 7.5% to \$45.8 million in 2022 compared to \$42.6 million in 2021. This increase was primarily due to an increase in customer activity and transaction volumes, partially offset by the elimination of certain fees charged on deposit accounts.

Trust income decreased 6.1% to \$8.0 million in 2022 compared to \$8.5 million in 2021.

BOLI income from the increase in cash surrender value decreased 0.5% to \$19.5 million in 2022 compared to \$19.6 million in 2021. BOLI income from death benefits was \$0.8 million in 2022 compared to \$2.0 million in 2021. BOLI income in the form of increases in cash surrender value and death benefits helps to offset a portion of employee benefit costs.

Loan service, maintenance and other fees decreased 1.0% to \$13.8 million in 2022 compared to \$14.0 million in 2021. Loan service, maintenance and other fees include unused line of credit fees, asset management fees, certain underwriting fees and various other fees on loans that are not considered yield adjustments. Income from these items may vary significantly from period to period.

We had net gains on investment securities of \$2.0 million in 2022 compared to \$0.5 million in 2021. During 2022, we sold approximately \$605.8 million of trading investment securities that resulted in a net gain on the sale of approximately \$2.0 million

compared to 2021, when we sold approximately \$128.9 million of trading investment securities that resulted in a net gain on sale of approximately \$0.5 million. For our investment securities AFS, we had no net gains from the sale of such securities in 2022 and 2021.

Gains on sales of other assets were \$11.5 million in 2022 compared to \$10.0 million in 2021. Included in the gains on sales of other assets in 2022 were \$2.7 million in gains from the sale of a branch in Tampa, Florida, \$1.8 million in gains from the sale of our Magnolia, Arkansas branch and \$0.5 million from the sale of loans compared to \$4.4 million from the sale of our South Carolina branches and \$2.3 million on the sale of loans during 2021.

2021 compared to 2020

Non-interest income for 2021 increased 10.4% to \$115.5 million compared to \$104.6 million for 2020.

Service charges on deposit accounts, which includes both NSF and overdraft fees and all other service charges, is the largest component of our non-interest income and increased 13.0% to \$42.6 million in 2021 compared to \$37.7 million in 2020. This increase was primarily due to an increase in customer activity that resulted in growth of other service charges (excluding NSF and overdraft fees) of 20.7% in 2021 compared to 2020.

Trust income increased 12.8% to \$8.5 million in 2021 compared to \$7.5 million in 2020.

BOLI income from the increase in cash surrender value decreased 3.0% to \$19.6 million in 2021 compared to \$20.2 million in 2020. BOLI income from death benefits was \$2.0 million in 2021 compared to \$0.6 million in 2020. BOLI income in the form of increases in cash surrender value and death benefits helps to offset a portion of employee benefit costs.

Loan service, maintenance and other fees decreased 2.1% to \$14.0 million in 2021 compared to \$14.3 million in 2020. Loan service, maintenance and other fees include unused line of credit fees, asset management fees, certain underwriting fees and various other fees on loans that are not considered yield adjustments.

We had net gains on investment securities of \$0.5 million in 2021 compared to \$4.5 million in 2020. Beginning in 2021, we began classifying certain of our investment securities as trading and during 2021, we sold approximately \$128.9 million of trading investment securities that resulted in a net gain on sale of approximately \$0.5 million. For our investment securities AFS, we had no net gains from the sale of such securities in 2021 compared to net gains of \$4.5 million in 2020.

Gains on sales of other assets were \$10.0 million in 2021 compared to \$6.9 million in 2020. Included in gains on sales of other assets in 2021 were gains of \$4.4 million from the sale of our South Carolina branches and \$2.3 million on the sale of loans compared to gains of \$3.8 million from the sale of our Alabama branches during 2020.

The following table presents non-interest income for the years indicated.

Non-Interest Income

	Year Ended December 31,		
	2022	2021	2020
	(Dollars in thousands)		
Service charges on deposit accounts:			
NSF/overdraft fees	\$ 17,724	\$ 14,962	\$ 14,782
All other service charges	28,102	27,656	22,917
Trust income	7,990	8,506	7,544
BOLI income:			
Increase in cash surrender value	19,532	19,640	20,239
Death benefits	807	2,028	608
Loan service, maintenance and other fees	13,819	13,959	14,257
Gains on sales of other assets	11,467	9,962	6,863
Net gains on investment securities	2,019	504	4,467
Other	13,043	18,321	12,931
Total non-interest income	<u>\$ 114,503</u>	<u>\$ 115,538</u>	<u>\$ 104,608</u>

Non-Interest Expense

Our non-interest expense consists of salaries and employee benefits, net occupancy and equipment and other operating expenses.

2022 compared to 2021

Non-interest expense increased 5.0% to \$451.7 million in 2022 compared to \$430.3 million in 2021.

Salaries and employee benefits, our largest component of non-interest expense, increased 5.5% to \$226.4 million in 2022 compared to \$214.6 million in 2021 and represented the most significant contribution to increased non-interest expense. Our escalation in salaries and benefits expense was driven by competitive labor market conditions and our expanding staff from pandemic-diminished levels during 2022 compared to 2021. We expect further growth in headcount in 2023 to support future growth in deposits, loans and other aspects of our business.

Net occupancy and equipment expense increased 4.9% to \$70.1 million in 2022 compared to \$66.8 million in 2021.

Other operating expenses increased 4.3% to \$155.3 million in 2022 compared to \$148.9 million in 2021. The increase in other operating expense in 2022 compared to 2021 was primarily due to increases in our advertising and public relations expenses, amortization of CRA and tax credit investments and, to a lesser extent, increases in travel and meals and professional and outside services expenses, partially offset by decreases in our writedowns of foreclosed and other assets and other expenses.

Our efficiency ratio (non-interest expense divided by the sum of net interest income—FTE and non-interest income) was 35.8% for 2022 compared to 38.8% for 2021.

2021 compared to 2020

Non-interest expense increased 4.1% to \$430.3 million in 2021 compared to \$413.4 million in 2020.

Salaries and employee benefits, our largest component of non-interest expense, increased 3.7% to \$214.6 million in 2021 compared to \$206.8 million in 2020. During 2021, we experienced increased competition for talent associated with a broad-based shortage for workers. This increased competition for talent resulted in increased wage inflation.

Net occupancy and equipment expense increased 5.4% to \$66.8 million in 2021 compared to \$63.4 million in 2020. During the second quarter of 2020, we opened our new corporate headquarters facility, which has contributed to the increase in net occupancy and equipment expense in 2021.

Other operating expenses increased 4.0% to \$148.9 million in 2021 compared to \$143.2 million in 2020. The increase in other operating expense in 2021 compared to 2020 is primarily attributable to approximately \$2.0 million in branch closure expense and a write-off of approximately \$0.8 million in unamortized debt issue cost associated with the redemption of our 5.50% Notes. In addition, we have significantly increased the balance of our CRA and tax credit investments in recent years which resulted in increased amortization of these investments in 2021 compared to 2020.

Our efficiency ratio (non-interest expense divided by the sum of net interest income—FTE and non-interest income) was 38.8% for 2021 compared to 41.4% for 2020.

The following table presents non-interest expense for the years indicated.

Non-Interest Expense

	Year Ended December 31,		
	2022	2021	2020
	(Dollars in thousands)		
Salaries and employee benefits	\$ 226,373	\$ 214,567	\$ 206,834
Net occupancy and equipment	70,058	66,801	63,379
Other operating expenses:			
Professional and outside services	31,905	29,013	29,605
Software and data processing	25,049	23,860	21,279
Deposit insurance and assessments	9,610	11,185	15,247
Advertising and public relations	8,797	2,772	6,050
Telecommunication services	7,986	8,427	9,159
Travel and meals	7,661	5,694	4,336
Postage and supplies	7,146	6,627	7,462
ATM expense	6,331	6,255	5,256
Amortization of intangibles	5,520	6,394	9,085
Loan collection and repossession expense	1,387	2,044	3,062
Writedowns of foreclosed and other assets	1,055	3,461	3,669
Amortization of CRA and tax credit investments	20,293	15,078	8,279
Other	22,550	28,097	20,711
Total non-interest expense	<u>\$ 451,721</u>	<u>\$ 430,275</u>	<u>\$ 413,413</u>

Pre-Tax Pre-Provision Net Revenue (“PPNR”)

As a result of the volatility of our provision for credit losses under CECL, we use PPNR, which is a non-GAAP financial measure, to measure our core earnings and trends thereof. PPNR is a measure of earnings before provision for credit losses and income tax expense. The increase in PPNR in 2022 compared to 2021 and in 2021 compared to 2020 was primarily due to the increase in net interest income previously discussed in this MD&A. This non-GAAP financial measure should not be viewed as a substitute for financial measures determined in accordance with GAAP, nor is it necessarily comparable to non-GAAP financial measures that may be presented by other companies.

The reconciliation of this non-GAAP financial measure to the most directly comparable GAAP financial measure is included in the following table for the years indicated.

Calculation of Pre-Tax Pre-Provision Net Revenue

	Year Ended December 31,		
	2022	2021	2020
	(Dollars in thousands)		
Net income available to common stockholders	\$ 547,520	\$ 579,001	\$ 291,898
Preferred stock dividends	16,621	—	—
Earnings attributable to noncontrolling interest	(51)	32	(32)
Provision for income taxes	157,440	173,888	84,314
Provision for credit losses	83,494	(77,938)	203,639
Pre-tax pre-provision net revenue	<u>\$ 805,024</u>	<u>\$ 674,983</u>	<u>\$ 579,819</u>

Income Taxes

Our provision for income taxes was \$157.4 million in 2022 compared to \$173.9 million in 2021 and \$84.3 million in 2020. Our effective income tax rates were 21.8% for 2022, 23.1% for 2021 and 22.4% for 2020. The decrease in our effective income tax rate for 2022 compared to 2021 was primarily due to increases in federal income tax credits and increased tax-exempt interest income. The increase in our effective income tax rate for 2021 compared to 2020 was primarily due to changes in non-taxable income associated with our investment securities AFS portfolio, the earnings on bank-owned life insurance in proportion to pre-tax net income and various other factors related to non-taxable income and non-deductible expenses.

Accounting for our income taxes utilizes the criteria discussed in the Critical Accounting Estimates section of this MD&A. A reconciliation between the statutory federal income tax rates and our effective income tax rates for 2022, 2021 and 2020 is included in Note 13 to the consolidated financial statements included in Item 8. Financial Statements and Supplementary Data of this Annual Report on Form 10-K.

RISK ELEMENTS

Risk is inherent in substantially all of the Bank's operations, and our business exposes us to strategic risk, credit risk, market risk (including interest rate risk), liquidity risk, operational risk, reputational risk and compliance and regulatory risk. We use an enterprise-wide risk management framework to identify, measure, monitor, manage and report risks that affect or could affect the achievement of our strategic, financial and other goals and objectives. Accordingly, risk management is an essential element in managing our operations and is a key determinant of our overall performance. Our Board of Directors (the "Board") is responsible for approving our overall risk management framework, including our risk appetite for the aforementioned risk categories and risk tolerances for each of our key risks. The Board Risk Committee ("BRC"), which is a board-level committee, has been assigned oversight responsibility for our risk management processes. The BRC meets at least quarterly to monitor and review our various enterprise risk management policies and activities, review and approve our overall risk posture, and such other actions as detailed in its charter document. The BRC has appointed the Executive Risk Council ("ERC"), which is comprised of senior executives of the Bank and is chaired by the Chief Risk Officer ("CRO"), to assist BRC in the oversight of our enterprise risk management activities. The ERC, pursuant to its charter, has responsibility for review and approval of detailed risk management processes and procedures, monitoring each of our key performance and key risk indicators against our Board-approved risk thresholds, assessing current and emerging risks, monitoring our risk culture, overseeing compliance with regulatory expectations and requirements, and various other risk management functions and activities.

Our most significant risk exposure has traditionally been, and continues to be, credit risk from the extension of credit to our customers. In addition to credit risk, we are also exposed to risk from various other areas including liquidity risk, market and interest rate risk, strategic risk, compliance risk (including regulatory risk), reputational risk and operational risk (including, among others, information technology risk, business resilience risk, model risk, third party vendor risk, fraud risk, legal risk and cyber security risk). Our BRC and/or our ERC review the framework, policies, procedures and processes employed by us to manage and monitor each of these risks, including strategies for reducing such risks to appropriate levels consistent with Board-approved risk appetite. Additionally, we use various other committees and management councils to monitor risk for each of these specific risk categories.

Clearly defined roles and responsibilities are critical to the effective management of risk. We utilize the three lines of defense model to clearly designate risk management activities throughout the Bank.

- First line of defense activities provide for the identification, acceptance and ownership of risks. These defense activities are typically executed by various lines of business personnel and owners.
- Second line of defense activities provide for objective oversight of our risk-taking activities and assessment of our aggregate risk levels. These defense activities are executed under the leadership and guidance of our Corporate Risk Management Group ("CRMG") and our CRO, who reports directly to our BRC.
- Third line of defense activities provide for independent reviews and assessments of first and second line of defense processes across the Bank, including those activities of our CRMG. These defense activities are executed by our Internal Audit department, which is led by our Chief Audit Executive, who reports directly to our Audit Committee.

While these various risk management activities help us to identify, measure, monitor, manage and report risks, such activities are not intended to, nor can they eliminate, all risk. Additionally, there is no assurance that such activities will identify or have identified all risks to which we are or might be exposed.

Credit Risk Management

Overview. Credit risk is defined as the risk that arises from the potential that a borrower or counterparty will fail to perform its financial or contractual obligations. Credit risk arises primarily from our lending activities, including our off-balance sheet credit instruments comprised primarily of construction loans that have closed but have not yet funded. The Board is responsible for approving overall credit policies relating to the management of credit risk and the Bank's overall credit risk appetite, along with overseeing and monitoring credit risk. Our lending policies also contain various measures to limit concentration exposures, including customer and commercial real estate ("CRE") exposures for both funded and unfunded balances in the aggregate, as well as by property type and geography.

Our Loan Committee (“LC”) has primary responsibility for monitoring our credit approval process. The LC consists of our Chairman & Chief Executive Officer (“CEO”), President and Chief Lending Officer (“CLO”). Loans and aggregate loan relationships exceeding \$20 million up to the limits established by our Board must be approved by the LC. The Portfolio Oversight Committee (“POC”) has primary responsibility for monitoring the performance and overall quality of our loan portfolio. The POC is comprised of three directors and is chaired by our CEO. At least quarterly, our Board, BRC and/or POC review various reports regarding our credit management activities including, but not limited to, summary reports of past due loans, internally classified and criticized list loans, lending concentration reports, and various other loan and credit management reports.

Credit Management Actions. The daily administration of our lending function is the responsibility of our CEO and our CLO. We maintain a tiered loan limit authorization system. Loan authority is granted to the CEO and CLO by the Board. The loan authorities of other lending officers are granted by the POC on the recommendation of appropriate senior officers in amounts commensurate with the officer’s skill level and knowledge.

We have detailed, comprehensive standards for evaluating credit risk, both at the point of origination and thereafter. We utilize a dual risk rating system that incorporates score cards, which assess quantitative models and qualitative factors, in determining the risk rating for our commercial loans. This dual risk rating methodology incorporates an Obligor Risk Rating (“ORR”) and a Facility Risk Rating (“FRR”) which are combined to create a two-dimensional risk rating for our commercial loans. The ORR is influenced by a loan’s probability of default (“PD”) as determined from the score cards, with such score card PDs affected by various financial metrics such as projected cash flow, LTV, property and/or market characteristics, borrower financial strength and other financial and loan characteristics. Thus, the higher a loan’s PD, the more adverse the loan’s ORR. The FRR is influenced by a loan’s loss given default (“LGD”) as determined from the score cards. Score card LGDs are affected by the estimated loss when a borrower cannot or will not repay the loan. Estimated losses take into consideration our underwriting standards and protections, including collateral and collateral margin requirements, lien position, compliance with any loan covenants, support required from guarantors, insurance and other factors. The higher a loan’s LGD, the more adverse the loan’s FRR. The combined dual risk rating provides an annualized expected loss estimate for each commercial loan and, based on such loss estimate, a regulatory risk rating is assigned. Additionally, we may apply risk rating “overrides” whereby management may further adjust a loan’s risk rating to the extent we believe there is additional information about a loan or a borrower that is not fully reflected in the ORR and/or the FRR. Our consumer loans and certain small business loans are not risk rated in the same manner as our other commercial loans. Instead, such consumer and small business loans are risk rated based on past due status with all such loans that are less than 30 days past due typically assigned a “pass rating” and all loans that are 30 days or more past due assigned a more adverse rating commensurate with each loan’s perceived risk. While our consumer loans and certain small business loans are not risk rated using a dual risk rating scale that incorporates both an ORR and an FRR, we do utilize output from the score cards on such consumer and small business loans for purposes of determining the necessary ACL for those consumer and small business loans.

Oversight of credit risk is provided through loan policy and various other credit-related policies, clearly defined processes and detailed procedures and our credit risk appetite. These policies, processes and procedures place emphasis on strong underwriting standards and detection of potential credit problems in order to develop and implement any necessary action plan(s) on a timely basis to mitigate potential losses and are carried out by our lenders and lending support personnel, our credit administration group, our underwriters and various other officers and personnel in the Bank that have credit management responsibilities. Additionally, our policies, process and procedures are subject to review by our Credit Risk Management (“CRM”) group (second line oversight), our BRC and periodic audits by our Internal Audit group (third line oversight). Our Board approved credit risk appetite is monitored at least on a quarterly basis through our credit risk profile which is further categorized into default risk (risk of loss arising from a debtor being unlikely to pay its loan obligations in full) and concentration risk (risk associated with any single exposure or group of exposures with the potential to produce large enough losses to threaten the Bank’s core operations).

Our CRM function is separate from our lending function and provides second line oversight. CRM is responsible for providing an independent evaluation of credit risk in new lending products, our loan portfolio, including detailed credit reviews performed for the purpose of reviewing the adequacy of documentation, compliance with loan policy and other credit policies, reviewing individual loan grading, evaluating asset quality, performing and reporting to ERC and BRC credit risk analytics (which includes assessing the trend of credit risk metrics which inform our credit risk profile, assessing any trends or material transitions or migrations of our internal risk ratings or credit grading of individual loan portfolios, and various other risk analytics), and reviewing the effectiveness of credit administration, among other items. CRM prepares reports that document their credit risk oversight activities, including identification of underwriting or other deficiencies in the loan approval or credit monitoring process, establishing recommendations for improvement and outlining management’s proposed action plan(s) and timeline(s) for curing any identified deficiencies, among other findings and recommendations. Internal oversight of the CRM function is provided by the Credit Risk Management Council (“CRMC”), which is comprised of senior officers of the Bank and chaired by the Managing Director of CRM. The reports produced by CRM are provided to and reviewed by CRMC. Additionally, key trends or significant issues identified in such reports that might impact credit risk are reported to ERC, BRC and/or the Board.

Our Internal Audit group performs periodic audits of various lending and credit-related activities, including underwriting, closing and funding procedures, credit and asset administration and CRM activities, among others. Internal Audit prepares reports documenting such audits, including recommendations for improvement and management’s proposed action plan(s) and timeline(s) for remediating such recommendations. These reports are provided to and reviewed by our Audit Committee.

Loan Portfolio. At December 31, 2022, our total loan portfolio was \$20.78 billion, an increase of 13.5% from \$18.31 billion at December 31, 2021. At December 31, 2022, our total loan portfolio consisted of 75.1% real estate loans, 4.3% commercial and industrial loans, 11.8% consumer loans and 8.8% other loans. Real estate loans, our largest category of loans, include all loans made to finance the development of real property construction projects, provided such loans are secured by real estate, and all other loans secured by real estate as evidenced by mortgages or other liens.

The amount and type of total loans outstanding, as of the dates indicated, are reflected in the following table.

Total Loan Portfolio

	December 31,	
	2022	2021
	(Dollars in thousands)	
Real estate:		
Residential 1-4 family	\$ 981,567	\$ 887,024
Non-farm/non-residential	4,665,268	3,782,892
Construction/land development	8,215,056	8,246,674
Agricultural	239,689	247,727
Multifamily residential	1,503,398	934,845
Total real estate	15,604,978	14,099,162
Commercial and industrial	902,321	510,784
Consumer	2,445,851	2,185,429
Other	1,825,641	1,512,450
Total loans	<u>\$ 20,778,791</u>	<u>\$ 18,307,825</u>

Included in “other” loans at December 31, 2022 and 2021 are loans totaling approximately \$1.55 billion and \$1.27 billion, respectively, that were originated to acquire promissory notes from non-depository financial institutions and are typically collateralized by an assignment of the promissory note and all related note documents including mortgages, deeds of trust, etc. While such loans are considered “other” loans in accordance with FDIC instructions for the Federal Financial Institutions Examination Council 041 Consolidated Reports of Condition and Income (“Call Report”), we underwrite these lending transactions based on the fundamentals of the underlying collateral, repayment sources and guarantors, among other factors, consistent with other similar lending transactions.

Our credit risk management strategies include efforts to diversify our loan portfolio and avoid the risk of undue concentrations of credit in a particular collateral type, geography or with an individual customer. While our loan portfolio is diversified, we do have concentrations in CRE lending. Our Board has adopted and we adhere to various concentration limits on CRE lending, including limits on CRE lending in particular collateral types and in various geographies and Metropolitan Statistical Areas (“MSAs”). All of these limits are monitored and revised as necessary based on the results of our stress testing activities and other factors.

The amount of both the funded and unfunded balances of our top ten largest geographies and MSAs for real estate loans, as of the dates indicated, are included in the following table.

Top Ten Geographies and MSAs for Real Estate Loans

Geography or MSA	Funded Balance	Unfunded Balance	Total Commitment
		(Dollars in thousands)	
December 31, 2022:			
New York–Newark–Jersey City, NY–NJ–PA MSA	\$ 2,006,978	\$ 1,822,335	\$ 3,829,313
Miami–Fort Lauderdale–Pompano Beach, FL MSA	1,205,576	1,248,235	2,453,811
Los Angeles–Long Beach–Anaheim, CA MSA	1,261,411	754,475	2,015,886
Atlanta–Sandy Springs–Alpharetta, GA MSA	844,264	1,109,441	1,953,705
Dallas–Fort Worth–Arlington, TX MSA	853,412	1,013,909	1,867,321
San Diego–Chula Vista–Carlsbad, CA MSA	351,711	1,332,696	1,684,407
San Francisco–Oakland–Berkeley, CA MSA	380,881	1,176,116	1,556,997
Chicago–Naperville–Elgin, IL–IN–WI MSA	910,818	561,949	1,472,767
Washington–Arlington–Alexandria, DC–VA–MD–WV MSA	316,493	1,025,137	1,341,630
Phoenix–Mesa–Chandler, AZ MSA	493,740	677,426	1,171,166
All other geographies	6,979,694	7,436,101	14,415,795
Total real estate loans	<u>\$ 15,604,978</u>	<u>\$ 18,157,820</u>	<u>\$ 33,762,798</u>
December 31, 2021:			
New York–Newark–Jersey City, NY–NJ–PA MSA	\$ 2,624,677	\$ 606,806	\$ 3,231,483
Miami–Fort Lauderdale–Pompano Beach, FL MSA	1,110,064	1,274,278	2,384,342
Los Angeles–Long Beach–Anaheim, CA MSA	1,151,494	694,071	1,845,565
Atlanta–Sandy Springs–Alpharetta, GA MSA	592,394	801,326	1,393,720
San Francisco–Oakland–Berkeley, CA MSA	464,664	923,056	1,387,720
Chicago–Naperville–Elgin, IL–IN–WI MSA	803,682	518,276	1,321,958
Dallas–Fort Worth–Arlington, TX MSA	733,196	570,469	1,303,665
Tampa–St. Petersburg–Clearwater, FL MSA	784,484	362,244	1,146,728
Boston–Cambridge–Newton, MA–NH MSA	168,912	887,159	1,056,071
Philadelphia–Camden–Wilmington, PA–NJ–DE–MD MSA	499,736	461,269	961,005
All other geographies	5,165,859	5,038,188	10,204,047
Total real estate loans	<u>\$ 14,099,162</u>	<u>\$ 12,137,142</u>	<u>\$ 26,236,304</u>

Loans originated to acquire promissory notes from non-depository financial institutions may have the underlying property located in one or more of the geographies or MSAs listed above. Such loans are reported as “other” in accordance with Call Report instructions and are excluded from the above table.

In addition to the top ten geographies and MSAs shown above, as of December 31, 2022, we had 88 additional geographies and MSAs that contain total committed balances (both funded and unfunded) of \$10 million or more, compared to 78 additional geographies and MSAs at December 31, 2021.

Given that we have substantial balances of certain categories of CRE lending (i.e., non-farm/non-residential and construction/land development lending), we have provided further detail on these two categories of loans.

The funded amount and type of total non-farm/non-residential loans, as of the dates indicated, and their respective percentage of the total non-farm/non-residential loan portfolio are reflected in the following table.

Total Non-Farm/Non-Residential Loans

	2022		December 31, 2021	
	Amount	%	Amount	%
	(Dollars in thousands)			
Office, including medical offices	\$ 1,696,572	36.4%	\$ 1,044,105	27.6%
Hotels and motels	1,133,706	24.3	1,330,743	35.2
Manufacturing and industrial facilities	611,520	13.1	197,834	5.2
Retail, including shopping centers and strip centers	358,981	7.7	266,372	7.0
Churches and schools	196,752	4.2	222,171	5.9
Office warehouse, warehouse and mini-storage	119,276	2.6	99,127	2.6
Restaurants and bars	109,016	2.3	128,853	3.4
Gasoline stations and convenience stores	91,012	2.0	69,067	1.8
Mixed use properties	61,069	1.3	50,276	1.3
Golf courses, entertainment and recreational facilities	38,273	0.8	38,740	1.0
Nursing homes and assisted living centers	24,909	0.5	55,559	1.5
Hospitals, surgery centers and other medical	9,873	0.2	15,673	0.4
Other non-farm/non-residential	214,309	4.6	264,372	7.1
Total	<u>\$ 4,665,268</u>	<u>100.0%</u>	<u>\$ 3,782,892</u>	<u>100.0%</u>

The funded amount and type of total construction/land development loans, as of the dates indicated, and their respective percentage of the total construction/land development loan portfolio are reflected in the following table.

Total Construction/Land Development Loans

	2022		December 31, 2021	
	Amount	%	Amount	%
	(Dollars in thousands)			
Unimproved land	\$ 683,356	8.3%	\$ 434,939	5.3%
Land development and lots:				
1-4 family residential and multifamily	706,483	8.6	378,050	4.6
Non-residential	483,294	5.9	619,197	7.5
Construction:				
1-4 family residential:				
Owner occupied	6,220	0.1	8,589	0.1
Non-owner occupied:				
Pre-sold	928,973	11.3	1,699,076	20.6
Speculative	366,118	4.5	190,172	2.3
Multifamily	1,916,637	23.3	890,910	10.8
Industrial, commercial and other:				
Mixed use properties	1,564,915	19.0	2,337,064	28.3
Life Science	546,251	6.6	131,455	1.6
Office, including medical offices	499,274	6.1	780,345	9.5
Manufacturing, industrial and warehouse	352,911	4.3	299,795	3.6
Hotels and motels	36,765	0.4	396,602	4.8
Agricultural	34,070	0.4	18,015	0.2
Churches and schools	26,031	0.3	26,406	0.3
Retail, including shopping centers and strip centers	22,634	0.3	7,667	0.1
Restaurants and bars	5,369	0.1	4,617	0.1
Other	35,755	0.5	23,775	0.3
Total	<u>\$ 8,215,056</u>	<u>100.0%</u>	<u>\$ 8,246,674</u>	<u>100.0%</u>

Many of our construction and development loans provide for the use of interest reserves. When we underwrite construction and development loans, we consider the expected total project costs, including hard costs such as land, site work and construction costs and soft costs such as architectural and engineering fees, closing costs, leasing commissions and construction period interest, among others. For any construction and development loan with interest reserves, we also consider the construction period interest in our underwriting process (otherwise, our underwriting of such loans with and without interest reserves is virtually identical). Based on the total project costs and other factors, we determine the required borrower cash equity contribution and the maximum amount we are willing to lend. In the vast majority of cases, we require that all of the borrower's equity and all other required subordinated elements of the capital structure be fully funded prior to any significant loan advance. As a result of this practice, the borrower's cash equity typically goes toward the purchase of the land and early stage hard costs and soft costs. This results in our funding the loan later as the project progresses, and accordingly, we typically fund the majority of the construction period interest through loan advances.

Generally, as part of our underwriting process, we require the borrower's cash equity to cover a majority, or all, of the soft costs, including an amount equal to construction period interest, and an appropriate portion of the hard costs. While we advance interest reserves as part of the funding process, we believe that the borrowers have in most cases provided for these sums as part of their initial equity contribution. During the years ended December 31, 2022, 2021 and 2020, there were no situations where interest reserves were advanced outside of the terms of the contractual loan agreement to avoid such loan from becoming nonperforming. At December 31, 2022 and 2021, we had no construction and development loans with interest reserves that were nonperforming.

During the years ended December 31, 2022, 2021 and 2020, we recognized approximately \$340 million, \$284 million and \$263 million, respectively, of interest income on construction and development loans from the advance of interest reserves. We advanced construction period interest on construction and development loans totaling approximately \$332 million, \$281 million and \$257 million, respectively, during the years ended December 31, 2022, 2021 and 2020.

The maximum committed balance of all construction and development loans which provide for the use of interest reserves at December 31, 2022 was approximately \$24.14 billion, of which \$7.38 billion was outstanding at December 31, 2022 and \$16.76 billion remained to be advanced. The weighted-average loan-to-cost ("LTC") on such loans, assuming such loans are ultimately fully advanced, was approximately 55%, which means that the weighted-average cash equity contributed on such loans, assuming such loans are ultimately fully advanced, was approximately 45%. The weighted-average LTV ratio on such loans, based on the most recent appraisals and assuming such loans are ultimately fully advanced, was approximately 44%.

Purchased Loans. Between 2010 and 2016, we made fifteen acquisitions. Purchased loans, which are the remaining loans from those fifteen acquisitions, accounted for 1.8% of our total loan portfolio at December 31, 2022 (2.8% at December 31, 2021). This portfolio will continue to decrease as such loans are repaid.

For purchased loans, we segregate this portfolio into loans that contain evidence of credit deterioration, which we refer to as PCD loans, and loans that do not contain evidence of credit deterioration. Unless individually evaluated, all purchased commercial loans, including both PCD and non-PCD loans, are dual risk rated through our score cards, which were previously discussed under Credit Risk Management – Credit Management Actions above. While our purchased consumer loans and certain small business loans, including both PCD and non-PCD, are not score card risk rated, we utilize output from the various consumer and commercial score cards for purposes of determining the appropriate ACL for such loans.

The amount of unpaid principal balance, the valuation discount and the carrying value of purchased loans, as of the dates indicated, are reflected in the following table.

Purchased Loans

	December 31,	
	2022	2021
	(Dollars in thousands)	
Loans not deemed PCD:		
Unpaid principal balance	\$ 362,548	\$ 487,341
Valuation discount	(4,079)	(6,029)
Carrying value	<u>358,469</u>	<u>481,312</u>
PCD loans:		
Unpaid principal balance	23,009	40,320
Valuation discount	(2,841)	(5,417)
Carrying value	<u>20,168</u>	<u>34,903</u>
Total carrying value	<u>\$ 378,637</u>	<u>\$ 516,215</u>

Nonperforming Assets

Nonperforming Assets. Our nonperforming assets consist of (1) nonaccrual loans, (2) accruing loans 90 days or more past due, (3) certain troubled and restructured loans for which a concession has been granted by us to the borrower because of a deterioration in the financial position of the borrower and (4) real estate or other assets that have been acquired in partial or full satisfaction of loan obligations or upon foreclosure or former branches which are no longer being utilized for banking purposes.

The accrual of interest on loans is discontinued when, in management's opinion, the borrower may be unable to meet payments as they become due. We generally place a loan on nonaccrual status when such loan is (i) deemed nonperforming or (ii) 90 days or more past due, or earlier when doubt exists as to the ultimate collection of payments. We may continue to accrue interest on certain loans contractually past due 90 days or more if such loans are both well secured and in the process of collection. At the time a loan is placed on nonaccrual status, interest previously accrued but uncollected is reversed and charged against interest income. Nonaccrual loans are generally returned to accrual status when payments are no longer past due, the loan has performed in accordance with its contractual terms for a reasonable period of time (generally at least six months) and is expected to continue to perform in accordance with its contractual terms. If a loan is determined to be uncollectible, the portion of the principal determined to be uncollectible is charged against the ACL. Loans for which the terms have been modified and for which (i) the borrower is experiencing financial difficulties and (ii) we have granted a concession to the borrower are considered troubled debt restructurings ("TDRs") and are included in nonperforming loans. Income on nonaccrual loans is recognized on a cash basis when and if actually collected. Income on TDRs is recognized on a cash basis until such time as the TDR has performed in accordance with its modified terms for a reasonable period of time (generally at least six months) and is expected to continue to perform. Once such performance and expected performance conditions are met, the TDR is returned to accrual status but continues to be reported as a nonperforming loan.

The following table presents information concerning nonperforming assets, including nonaccrual loans, TDRs, and foreclosed assets as of the dates indicated.

Nonperforming Assets

	December 31,	
	2022	2021
	(Dollars in thousands)	
Nonaccrual loans ⁽¹⁾	\$ 37,079	\$ 29,480
Accruing loans 90 days or more past due	—	—
TDRs – nonaccruing ⁽¹⁾	6,332	3,794
TDRs – accruing ⁽¹⁾	1,680	1,285
Total nonperforming loans, excluding purchased loans	45,091	34,559
Nonaccrual purchased loans	5,513	8,589
TDRs - nonaccruing purchased	1,519	2,402
TDRs – accruing purchased	239	45
Total nonperforming loans	52,362	45,595
Foreclosed assets	6,616	5,744
Total nonperforming assets	<u>\$ 58,978</u>	<u>\$ 51,339</u>
Nonperforming loans to total loans, excluding purchased loans ⁽¹⁾	0.22%	0.19%
Nonperforming loans to total loans	0.25	0.25
Nonaccrual loans to total loans	0.24	0.24
Nonperforming assets to total assets, excluding purchased loans ⁽²⁾	0.19	0.15
Nonperforming assets to total assets	0.21	0.19
ALL to nonaccrual loans ⁽³⁾	414	491
ACL to nonaccrual loans	724	653

(1) Excludes purchased loans.

(2) Excludes purchased loans, except for their inclusion in total assets.

(3) Excludes reserve for losses on unfunded loan commitments.

For loans that are individually evaluated and for which we utilize the loan's collateral in determining the ACL, we seek to establish an appropriate value for the collateral. This assessment may include (i) obtaining an updated appraisal, (ii) obtaining one or more broker price opinions or comprehensive market analyses, (iii) internal evaluations or (iv) other methods deemed appropriate considering the size and complexity of the loan and the underlying collateral. On an ongoing basis, we evaluate the underlying collateral on all collateral dependent nonperforming loans and, if needed, due to changes in market or property conditions, the

underlying collateral is reassessed and the estimated fair value is revised. The determination of collateral value includes any adjustments considered necessary related to estimated holding period and estimated selling costs.

At December 31, 2022 and 2021, we had reduced the carrying value of our nonperforming loans to the estimated fair value of such loans of \$35.8 million and \$35.2 million, respectively. The adjustment to reduce the carrying value of nonperforming loans to estimated fair value at December 31, 2022 and 2021 consisted of \$14.6 million and \$10.4 million, respectively, of allowance for loan loss allocations. Nonperforming loans at December 31, 2022 and 2021 included \$1.9 million and \$1.3 million, respectively, of accruing loans that were determined to be TDRs.

At December 31, 2022 and 2021 substandard loans, not designated as nonperforming, nonaccrual or 90 days past due, totaled \$52.5 million and \$52.7 million, respectively. No loans were designated as doubtful or loss at December 31, 2022 and 2021. Included in substandard loans not deemed as nonperforming, nonaccrual or 90 days past due at December 31, 2022 and 2021 was a single credit at our Real Estate Specialty Group that was downgraded to substandard during the fourth quarter of 2019. This credit, which is collateralized by a lot development and townhouse construction project near Lake Tahoe, California, had an outstanding balance of \$41.8 million at December 31, 2022 and \$42.8 million at December 31, 2021. This credit was not past due at December 31, 2022 or 2021.

The following table is a summary of the amount and type of foreclosed assets as of the dates indicated.

Foreclosed Assets

	December 31,	
	2022	2021
	(Dollars in thousands)	
Real estate:		
Residential 1-4 family	\$ —	\$ —
Non-farm/non-residential	6,133	2,786
Construction/land development	11	1,990
Agricultural	—	701
Total real estate	6,144	5,477
Consumer	472	267
Foreclosed assets	<u>\$ 6,616</u>	<u>\$ 5,744</u>

The following table is a summary of activity within foreclosed assets during the periods indicated.

Activity Within Foreclosed Assets

	Year Ended December 31,		
	2022	2021	2020
	(Dollars in thousands)		
Balance – beginning of year	\$ 5,744	\$ 11,085	\$ 19,096
Loans and other assets transferred into foreclosed assets	13,151	15,435	21,703
Sales of foreclosed assets	(11,224)	(17,315)	(26,045)
Writedowns of foreclosed assets	(1,055)	(3,461)	(3,669)
Balance – end of year	<u>\$ 6,616</u>	<u>\$ 5,744</u>	<u>\$ 11,085</u>

The following table presents information concerning the geographic location of nonperforming assets at December 31, 2022. Nonperforming loans are reported in the physical location of the principal collateral. Foreclosed assets are reported in the physical location of the asset. Repossessions are reported at the physical location where the borrower resided or had its principal place of business at the time of repossession.

Geographic Distribution of Nonperforming Assets

	Nonperforming Loans	Foreclosed Assets and Repossessions	Total Nonperforming Assets
	(Dollars in thousands)		
Arkansas	\$ 11,048	\$ 645	\$ 11,693
Georgia	8,357	11	8,368
Florida	16,606	2,433	19,039
North Carolina	4,290	—	4,290
Texas	4,944	3,275	8,219
Mississippi	740	40	780
California	715	—	715
New York	2,221	—	2,221
All other	3,441	212	3,653
Total	<u>\$ 52,362</u>	<u>\$ 6,616</u>	<u>\$ 58,978</u>

Allowance for Credit Losses

Our provision for credit losses for 2022 was \$83.5 million, including a negative \$1.3 million related to our ALL for funded loans and \$84.8 million related to our reserve for losses on unfunded loan commitments. Our total provision for credit losses for 2021 was a negative \$77.9 million, including a negative \$68.0 million related to our ALL for funded loans and a negative \$9.9 million related to our reserve for losses on unfunded loan commitments. During 2022, our negative provision for credit losses and net charge-offs on funded loans decreased our ALL for loans to \$208.9 million, or 1.01% of total loans, and our provision for credit losses increased our reserve for losses on unfunded loan commitments to \$156.4 million, or 0.74% of unfunded loan commitments, bringing our total ACL to \$365.3 million at December 31, 2022. During 2021, our negative provision for credit losses decreased our ALL for funded loans to \$217.4 million, or 1.19% of total loans, and decreased our reserve for losses on unfunded loan commitments to \$71.6 million, or 0.53% of unfunded loan commitments, bringing our total ACL to \$289.0 million at December 31, 2021.

The calculations of our provision for credit losses for 2022 and 2021 and our total ACL at December 31, 2022 and 2021 were based on a number of key estimates, assumptions and economic forecasts. Management utilized recent economic forecasts provided by Moody's, including their updates released in December 2022.

In selecting the weightings for the various economic scenarios for purposes of determining our ACL at December 31, 2022, our combined weightings assigned to the Moody's S4 (Alternative Adverse Scenario) and S6 (Stagflation) scenarios exceeded that of the Moody's Baseline scenario, which had the largest single scenario weighting. Our selection and weightings of these scenarios reflect our assessment of conditions in the U.S. economy and acknowledged the uncertainty regarding future U.S. economic conditions, including the elevated risk of a recession in the near-term, elevated inflationary pressures, increases in the Fed funds target rate, prospects for shrinking the Federal Reserve balance sheet, the impacts of the ongoing war in Ukraine, supply chain disruptions, global trade and geopolitical matters, the impacts of U.S. fiscal policy actions, uncertainties about the COVID-19 pandemic, and various other factors. These forecasts included a number of economic variables, including gross domestic product ("GDP"), unemployment rates, and commercial and residential real estate prices, among others. For purposes of the forecasts used in our CECL methodology, management utilized a reasonable and supportable forecast period of two years, followed by a reversion, on a systematic basis, of estimated losses back to our historical mean. Management also utilized certain qualitative adjustments to increase our ACL estimates at December 31, 2022 and 2021 in order to capture items that management believed were not fully reflected in our modeled results.

CECL has and is expected to continue to increase the volatility in our provision for credit losses and associated ACL from period to period. The current situation surrounding the U.S. fiscal policy, inflation, FRB monetary policy, global trade and geopolitical matters, supply chain disruptions and other factors continues to evolve, and the ultimate depth and duration of resulting economic impacts are not yet fully known.

The following table is a summary of activity within our ACL for the years indicated.

	<u>Allowance for Loan Losses</u>	<u>Reserve for Losses on Unfunded Loan Commitments</u>	<u>Total Allowance for Credit Losses</u>
	(Dollars in thousands)		
Year ended December 31, 2022:			
Balances – December 31, 2021	\$ 217,380	\$ 71,609	\$ 288,989
Net charge-offs	(7,206)	—	(7,206)
Provision for credit losses	(1,316)	84,810	83,494
Balances – December 31, 2022	<u>\$ 208,858</u>	<u>\$ 156,419</u>	<u>\$ 365,277</u>
Year ended December 31, 2021:			
Balances – December 31, 2020	\$ 295,824	\$ 81,481	\$ 377,305
Net charge-offs	(10,378)	—	(10,378)
Provision for credit losses	(68,066)	(9,872)	(77,938)
Balances – December 31, 2021	<u>\$ 217,380</u>	<u>\$ 71,609</u>	<u>\$ 288,989</u>
Year ended December 31, 2020:			
Balances – December 31, 2019	\$ 108,525	\$ —	\$ 108,525
Adoption of CECL methodology	39,588	54,924	94,512
Balances – January 1, 2020	148,113	54,924	203,037
Net charge-offs	(29,371)	—	(29,371)
Provision for credit losses	177,082	26,557	203,639
Balances – December 31, 2020	<u>\$ 295,824</u>	<u>\$ 81,481</u>	<u>\$ 377,305</u>

The amount of and provision to the ACL is based on our analysis of the adequacy of the ACL utilizing the criteria discussed in the Critical Accounting Estimates section of this MD&A.

The following table is an analysis of the ACL for the years indicated.

Analysis of the ACL

	Year Ended December 31,		
	2022	2021	2020
	(Dollars in thousands)		
Balance, beginning of period	\$ 288,989	\$ 377,305	\$ 108,525
Adoption of CECL methodology	—	—	94,512
Balance, beginning of period, as adjusted	288,989	377,305	203,037
Loans charged off:			
Real estate:			
Residential 1-4 family	(519)	(287)	(411)
Non-farm/non-residential	(7,780)	(3,942)	(12,353)
Construction/land development	(3)	(176)	(25)
Agricultural	(36)	(18)	(39)
Multifamily residential	—	(377)	—
Total real estate	(8,338)	(4,800)	(12,828)
Commercial and industrial	(1,156)	(628)	(6,002)
Consumer	(4,797)	(6,585)	(11,518)
Other	(3,901)	(3,282)	(3,044)
Total loans charged off	(18,192)	(15,295)	(33,392)
Recoveries of loans previously charged off:			
Real estate:			
Residential 1-4 family	1,112	763	939
Non-farm/non-residential	7,328	828	330
Construction/land development	125	461	468
Agricultural	14	6	69
Multifamily residential	89	—	146
Total real estate	8,668	2,058	1,952
Commercial and industrial	426	433	535
Consumer	1,165	1,534	798
Other	727	892	736
Total recoveries	10,986	4,917	4,021
Net charge-offs – total loans	(7,206)	(10,378)	(29,371)
Provision for funded loans and unfunded loan commitments:			
Funded loans	(1,316)	(68,066)	177,082
Unfunded loan commitments	84,810	(9,872)	26,557
Total provision	83,494	(77,938)	203,639
Balance, end of period	\$ 365,277	\$ 288,989	\$ 377,305
ALL	\$ 208,858	\$ 217,380	\$ 295,824
Reserve for losses on unfunded loan commitments	156,419	71,609	81,481
Total ACL	\$ 365,277	\$ 288,989	\$ 377,305

Additional information regarding net charge-offs (recoveries) for the years indicated is presented in the table below.

	<u>Net Charge-Offs (Recoveries)</u>	<u>Net Charge-Off (Recovery) Ratio</u>
	(Dollars in thousands)	
December 31, 2022:		
Real estate:		
Residential 1-4 family	\$ (593)	(0.06)%
Non-farm/non-residential	452	0.01
Construction/land development	(122)	(0.01)
Agricultural	22	0.01
Multifamily residential	(89)	(0.01)
Commercial and industrial	730	0.08
Consumer	3,632	0.15
Other	3,174	0.17
Total	<u>\$ 7,206</u>	<u>0.04%</u>
December 31, 2021:		
Real estate:		
Residential 1-4 family	\$ (476)	(0.05)%
Non-farm/non-residential	3,114	0.08
Construction/land development	(285)	(0.01)
Agricultural	12	0.01
Multifamily residential	377	0.04
Commercial and industrial	195	0.03
Consumer	5,051	0.22
Other	2,390	0.15
Total	<u>\$ 10,378</u>	<u>0.06%</u>
December 31, 2020:		
Real estate:		
Residential 1-4 family	\$ (528)	(0.05)%
Non-farm/non-residential	12,023	0.28
Construction/land development	(443)	(0.01)
Agricultural	(30)	(0.01)
Multifamily residential	(146)	(0.01)
Commercial and industrial	5,467	0.61
Consumer	10,720	0.39
Other	2,308	0.17
Total	<u>\$ 29,371</u>	<u>0.16%</u>

The following is a summary of our net charge-off and various ALL ratios as of and for the years indicated.

Net Charge-Off and ALL Ratios

	As of and for the Year Ended December 31,		
	2022	2021	2020
Net charge-offs of non-purchased loans to total average non-purchased loans ⁽¹⁾	0.07%	0.06%	0.09%
Net charge-offs of total loans to total average loans	0.04	0.06	0.16
ALL to total loans ⁽²⁾	1.01	1.19	1.54
Reserve for losses on unfunded loan commitments to total unfunded loan commitments	0.74	0.53	0.69
ACL to total loans	1.76	1.58	1.97
ACL to total loans and unfunded loan commitments	0.87	0.91	1.22
ALL to nonperforming loans ⁽²⁾	399	477	415
ACL to nonperforming loans	698	634	530

(1) Excludes purchased loans and net charge-offs related to such loans.

(2) Excludes reserve for losses on unfunded loan commitments.

The following table sets forth the sum of the amounts of the ALL and the percentage of loans to total loans as of the dates indicated. The amounts shown in the following table are not necessarily indicative of the actual future losses that may occur within particular categories.

Allocation of the ALL

	December 31,			
	2022		2021	
	ALL	% of Loans	ALL	% of Loans
(Dollars in thousands)				
ALL for loans:				
Real estate:				
Residential 1-4 family	\$ 19,506	4.7%	\$ 18,675	4.8%
Non-farm/non-residential	43,605	22.5	79,524	20.7
Construction/land development	69,858	39.5	54,036	45.0
Agricultural	3,512	1.2	3,070	1.4
Multifamily residential	5,345	7.2	6,424	5.1
Commercial and industrial	8,728	4.3	8,017	2.8
Consumer	50,202	11.8	37,430	11.9
Other	8,102	8.8	10,204	8.3
Total ALL	<u>\$ 208,858</u>		<u>\$ 217,380</u>	

The following table sets forth the sum of the amounts of the ACL as of the dates indicated. The amounts shown in this table are not necessarily indicative of the actual future losses that may occur within particular categories.

Allocation of ACL

	<u>ALL</u>	<u>Reserve for Losses on Unfunded Loan Commitments</u>	<u>Total ACL</u>
		(Dollars in thousands)	
December 31, 2022:			
Real estate:			
Residential 1-4 family	\$ 19,506	\$ 1,192	\$ 20,698
Non-farm/non-residential	43,605	2,665	46,270
Construction/land development	69,858	125,818	195,676
Agricultural	3,512	22	3,534
Multifamily residential	5,345	479	5,824
Commercial and industrial	8,728	8,641	17,369
Consumer	50,202	145	50,347
Other	8,102	17,457	25,559
Total	<u>\$ 208,858</u>	<u>\$ 156,419</u>	<u>\$ 365,277</u>

December 31, 2021:			
Real estate:			
Residential 1-4 family	\$ 18,675	\$ 1,172	\$ 19,847
Non-farm/non-residential	79,524	2,122	81,646
Construction/land development	54,036	56,364	110,400
Agricultural	3,070	53	3,123
Multifamily residential	6,424	654	7,078
Commercial and industrial	8,017	987	9,004
Consumer	37,430	166	37,596
Other	10,204	10,091	20,295
Total	<u>\$ 217,380</u>	<u>\$ 71,609</u>	<u>\$ 288,989</u>

Liquidity Risk Management

Overview. Liquidity risk is the potential that we will be unable to meet our obligations as they come due because of an inability to liquidate assets or obtain adequate funding (referred to as “funding liquidity risk”) or that we cannot easily unwind or offset specific exposures without significantly lowering market prices because of inadequate market depth or market disruptions (referred to as “market liquidity risk”). Our Board-approved liquidity risk appetite, which is monitored through our liquidity risk profile, is further categorized into the following risks: liquid asset management risk (risk of acute funding stress related to insufficient levels of liquid assets), funding diversity and stability risk (risk of loss of a single large funding source that may lead to an inability to fund our business strategy and require us to sell assets or curtail growth) and funding capacity/contingency planning risk (risk of unanticipated growth from lending businesses or unexpected customer activity may lead to unexpected increases in demands on liquidity.) Our ALCO Committee (“ALCO”) has primary responsibility for oversight of our liquidity, funds management, asset/liability (interest rate risk) position, capital and our investment portfolio functions.

The objective of managing liquidity risk is to ensure the cash flow requirements resulting from depositor, borrower (including our ability to fund our significant balance of closed but unfunded loans) and other creditor demands are met, as well as our operating cash needs, and the cost of funding such requirements and needs is reasonable. We maintain a liquidity and funds management policy, including a contingency funding plan that, among other things, includes policies and procedures for managing and monitoring liquidity risk. On a quarterly basis, we perform a comprehensive liquidity stress test. This stress test is intended to identify and quantify sources of potential liquidity strain and vulnerabilities related to liquidity and to analyze possible impacts on our Bank for a variety of institution-specific and market-wide events across multiple time horizons. Also, pursuant to our liquidity and funds management policy, we maintain a buffer of highly liquid assets to protect against cash outflows in the event of a liquidity crisis.

Liquidity Management Actions. Generally, we rely on deposits, repayments of loans, and cash flows from our investment securities as our primary sources of funds. Our principal deposit sources include consumer and commercial customers in our markets. We have used these funds, together with public funds customers, FHLB advances and brokered deposits, as well as federal funds purchased and other sources of short-term borrowings to make loans, acquire investment securities and other assets and to fund continuing operations.

Deposits. Historically, our loan-to-deposit ratio has ranged from about 89% to 99%. Given that our lending and investing activities are funded primarily by deposits, increases or decreases in our deposits are generally driven by corresponding increases or decreases in our loan and investments portfolios. Our deposits increased \$1.29 billion in 2022 and decreased \$1.24 billion in 2021. The increase in deposits during 2022 was a result of funding needed to support growth in non-purchased loans and the decrease in deposits during 2021 was a result of reduced funding needs given the significant loan repayment volume experienced in 2021. Our loan to deposit ratio was 96.6% at December 31, 2022 compared to 90.6% at December 31, 2021.

The amount of deposits by account type as of the dates indicated and their respective percentage of total deposits are reflected in the following table.

Deposits – By Account Type

	December 31,			
	2022	(Dollars in thousands)		2021
Non-interest bearing	\$ 4,658,451	21.7%	\$ 4,983,788	24.7%
Interest bearing:				
Transaction (NOW)	4,097,532	19.1	3,412,369	16.9
Savings and money market	5,808,185	27.0	5,833,358	28.9
Time deposits	6,935,975	32.2	5,979,619	29.5
Total deposits	<u>\$ 21,500,143</u>	<u>100.0%</u>	<u>\$ 20,209,134</u>	<u>100.0%</u>

The amount of deposits by customer type as of the dates indicated and their respective percentage of total deposits are reflected in the following table.

Deposits – By Customer Type

	December 31,			
	2022	(Dollars in thousands)		2021
Non-Interest Bearing	\$ 4,658,451	21.7%	\$ 4,983,788	24.7%
Interest Bearing:				
Consumer and Commercial:				
Consumer – Non-Time	3,916,078	18.2	4,334,378	21.4
Consumer – Time	4,936,061	23.0	4,318,742	21.4
Commercial – Non-Time	2,741,007	12.7	2,634,817	13.0
Commercial – Time	516,477	2.4	905,347	4.5
Public Funds	2,103,392	9.8	2,094,800	10.4
Brokered	2,050,294	9.5	452,137	2.2
Reciprocal	578,383	2.7	485,125	2.4
Total deposits	<u>\$ 21,500,143</u>	<u>100.0%</u>	<u>\$ 20,209,134</u>	<u>100.0%</u>

At December 31, 2022, we had outstanding brokered deposits of \$2.05 billion, or approximately 9.5% of total deposits, compared to \$0.45 billion, or approximately 2.2% of total deposits at December 31, 2021. We use brokered deposits, subject to certain limitations and requirements, as a source of funding to augment deposits generated from our branch network, which are our principal source of funding. Our Board has established policies and procedures with respect to the use of brokered deposits. Such policies and procedures require, among other things, that (i) we limit the amount of brokered deposits as a percentage of total deposits and (ii) ALCO monitor our use of brokered deposits on a regular basis, including interest rates and the volume of such deposits in relation to our total deposits.

The following table reflects the average balance and average rate paid for each deposit category shown for the years indicated.

Average Deposit Balances and Rates

	2022		Year Ended December 31, 2021		2020	
	Average Balance	Average Rate Paid	Average Balance	Average Rate Paid	Average Balance	Average Rate Paid
	(Dollars in thousands)					
Interest bearing:						
Transaction (NOW)	3,487,423	0.58%	3,225,886	0.13%	2,906,816	0.39%
Savings and money market	6,100,949	0.46	5,562,314	0.15	4,817,712	0.54
Time deposits	5,680,395	0.81	7,534,244	0.69	9,035,971	1.49
Total interest-bearing deposits	15,268,767	0.62	16,322,444	0.39	16,760,499	1.03
Non-interest bearing	4,873,842	—	4,380,850	—	3,521,066	—
Total deposits	<u>\$20,142,609</u>	0.47	<u>\$20,703,294</u>	0.31	<u>\$20,281,565</u>	0.85

The calculation of the average rate paid on total interest bearing deposits of 0.62% for 2022, 0.39% for 2021 and 1.03% for 2020 includes interest paid and average balances of all categories of interest bearing deposits. The average rate paid for all deposits, including both interest bearing and non-interest bearing deposits, was 0.47% for 2022, 0.31% for 2021 and 0.85% for 2020. Because of recent and expected increases in the federal funds target rate, we would expect to experience increases in the rates on our interest-bearing deposits in future periods. Additionally, changes in expected deposit levels necessary to fund future potential growth in our earning assets, changes in our level of on-balance sheet liquidity, or changes in competitive conditions, among other factors, could significantly affect our deposit composition and deposit costs in future periods.

The estimated amount of uninsured deposits at December 31, 2022 was \$8.20 billion. The following table sets forth time deposits that exceed FDIC insurance limits or are otherwise uninsured as of the date indicated.

Maturity Distribution of Time Deposits

	Individual Time Deposits that Exceed the FDIC Insurance Limit	Estimated Aggregate Time Deposits that Exceed the FDIC Insurance Limit or Otherwise Uninsured Time Deposits
	(Dollars in thousands)	
December 31, 2022:		
3 months or less	\$ 254,155	\$ 317,037
Over 3 to 6 months	237,911	299,104
Over 6 to 12 months	602,943	748,172
Over 12 months	448,614	610,962
Total	<u>\$ 1,543,623</u>	<u>\$ 1,975,275</u>

Estimated uninsured deposits do not necessarily reflect an evaluation of all scenarios that potentially would determine the availability of deposit insurance to individual accounts or customers based on FDIC regulations.

The amount and percentage of our deposits by state, as of the dates indicated, are reflected in the following table.

Deposits by State

Deposits Attributable to Offices In	December 31,			
	2022		2021	
	Amount	%	Amount	%
	(Dollars in thousands)			
Arkansas	\$ 7,195,562	33.5%	\$ 6,224,650	30.8%
Georgia	6,009,361	28.0	5,579,130	27.6
Florida	3,467,406	16.1	3,639,634	18.0
Texas	3,323,357	15.5	3,280,149	16.2
North Carolina	1,504,457	6.9	1,485,571	7.4
Total	<u>\$ 21,500,143</u>	<u>100.0%</u>	<u>\$ 20,209,134</u>	<u>100.0%</u>

Deposit levels may be affected by a number of factors including rates paid by competitors, general interest rate levels, returns available to customers on alternative investments, general economic and market conditions and other factors.

Loan Portfolio. In addition to customer deposits, cash flows from our loan portfolio provide us with a significant source of liquidity. The following table reflects total loans grouped by remaining maturities at December 31, 2022 by type and by fixed or floating interest rates. This table is based on actual maturities and does not reflect amortizations, projected paydowns or the earliest repricing for floating rate loans. Many loans have principal paydowns scheduled in periods prior to the period in which they mature. In addition, many floating rate loans are subject to repricing in periods prior to the period in which they mature.

Loan Maturities

	1 Year or Less	Over 1 Through 5 Years	Over 5 Years Through 15 Years	Over 15 Years	Total
Real estate	\$ 5,295,450	\$ 8,798,759	\$ 815,867	\$ 694,902	\$ 15,604,978
Commercial and industrial	273,308	577,033	51,559	421	902,321
Consumer	6,731	21,772	405,542	2,011,806	2,445,851
Other	841,910	967,259	11,452	5,020	1,825,641
Total	<u>\$ 6,417,399</u>	<u>\$ 10,364,823</u>	<u>\$ 1,284,420</u>	<u>\$ 2,712,149</u>	<u>\$ 20,778,791</u>
Fixed rate	\$ 260,345	\$ 1,467,639	\$ 528,466	\$ 2,228,643	\$ 4,485,093
Floating rate (not at a floor or ceiling rate) ⁽¹⁾	5,968,661	8,642,580	215,794	252,320	15,079,355
Floating rate (at floor rate) ⁽¹⁾	141,586	238,613	525,630	229,791	1,135,620
Floating rate (at ceiling rate)	46,807	15,991	14,530	1,395	78,723
Total	<u>\$ 6,417,399</u>	<u>\$ 10,364,823</u>	<u>\$ 1,284,420</u>	<u>\$ 2,712,149</u>	<u>\$ 20,778,791</u>

(1) We have included a floor rate in many of our floating rate loans. As a result of such floor rates, floating rate loans may not immediately reprice in a rising rate environment if the interest rate index and margin on such loans continue to result in a computed interest rate less than the applicable floor rate. At December 31, 2022, the majority of our floating rate loans were above their floor rate. In a declining rate environment, such loans will reprice immediately until they reach their floor rate.

Loan repayments are generally a relatively stable source of funds but are subject to the borrowers' ability to repay the loans, which can be adversely affected by a number of factors including changes in general economic and market conditions, adverse trends or events affecting business industry groups or specific businesses, declines in real estate values or markets, business closings or layoffs, inclement weather, natural disasters and other factors. Furthermore, loans generally are not readily convertible to cash.

At December 31, 2022, we had \$21.06 billion in unfunded balances on loans already closed, the vast majority of which is attributable to construction and development loans for which construction has commenced. In most cases the borrower's equity and all or most other required subordinated elements of the capital structure must be fully funded before we advance funds. In many cases we do not advance funds on loans for many months after closing because the borrower's equity and the majority of other funding sources must fund first. This conservative practice for handling construction loans, along with increases in loan originations in 2022 compared to 2021, has led to the large unfunded balance of closed loans. As a result, we maintain a detailed 36-month forward funding forecast projecting all loan fundings and loan pay downs and pay offs. Our ability to project monthly net portfolio growth with a substantial degree of accuracy is an important part of our liquidity management process.

Investment Securities AFS. Cash flows from our investment securities portfolio also provide us with an additional source of liquidity. The following table reflects the expected maturity distribution of our investment securities AFS, at estimated fair value, at December 31, 2022 and weighted-average yields (for tax-exempt obligations on an FTE basis) of such securities.

Expected Maturity Distribution of Investment Securities

	1 Year Or Less	Weighted Average Yield - FTE	Over 1 Through 5 Years	Weighted Average Yield - FTE	Over 5 Through 10 Years	Weighted Average Yield - FTE	Over 10 Years	Weighted Average Yield - FTE	Total	Weighted Average Yield - FTE
(Dollars in thousands)										
Obligations of state and political subdivisions	\$ 107,323	1.46%	\$ 190,497	2.89%	\$ 136,751	4.25%	\$ 834,353	4.94%	\$ 1,268,924	4.27%
U.S. Government agency mortgage-backed securities	389,829	1.49	918,761	1.33	231,090	1.11	8,860	2.89	1,548,540	1.35
Other U.S. Government agency securities	—	—	615,920	1.08	—	—	—	—	615,920	1.07
Corporate obligations	1,478	3.17	10,464	3.84	14,151	4.70	8,083	4.79	34,176	4.4
U.S. Treasuries	24,053	0.69	—	—	—	—	—	—	24,053	0.69
Total	\$ 522,683	1.45%	\$ 1,735,642	1.42%	\$ 381,992	2.31%	\$ 851,296	4.92%	\$ 3,491,613	2.35%
Percentage of total	15.0%		49.7%		10.9%		24.4%		100.0%	
Cumulative percentage of total	15.0%		64.7%		75.6%		100.0%			

The maturity for all investment securities is shown based on each security's contractual maturity date, except (1) mortgage-backed securities, which are allocated among various maturities based on an estimated repayment schedule utilizing third party median prepayment speeds or other estimates of prepayment speeds and interest rate levels at December 31, 2022 and (2) callable investment securities for which we have received notification of call, which are included in the maturity category in which the call occurs or is expected to occur. Actual maturities will differ from contractual maturities because issuers may have the right to call or prepay obligations with or without call or prepayment penalties. The weighted-average yields – FTE are calculated based on the coupon rate and amortized cost for such securities and includes any projected discount accretion or premium amortization.

Other Interest Bearing Liabilities. Given that deposit levels, loan repayments and cash flow from our investment securities portfolio may be affected by a number of factors, we may be required from time to time to rely on other sources of liquidity to meet growth in loans and deposit withdrawal demands or otherwise fund operations. Such other sources include, among others, repurchase agreements with customers, secured and unsecured federal funds lines of credit from correspondent banks, other borrowings (primarily FHLB advances and, to a lesser extent, federal funds purchased), FRB borrowings, subordinated notes, subordinated debentures and/or accessing the capital markets.

The following table reflects the average balance and average rate paid for each category of other interest bearing liabilities for the years indicated.

Average Balances and Rates of Other Interest Bearing Liabilities

	Year Ended December 31,					
	2022		2021		2020	
	Average Balance	Average Rate Paid	Average Balance	Average Rate Paid	Average Balance	Average Rate Paid
	(Dollars in thousands)					
Other borrowings ⁽¹⁾	673,932	1.93	757,303	0.53	729,175	0.44
Subordinated notes	346,538	3.01	212,600	4.42	223,850	5.70
Subordinated debentures ⁽¹⁾	121,310	4.76	120,751	3.11	120,190	3.65
Total other interest bearing liabilities	<u>\$1,141,780</u>	2.56	<u>\$1,090,654</u>	1.57	<u>\$1,073,215</u>	1.90

(1) The interest expense and rates for “other borrowings” and “subordinated debentures” were impacted by interest capitalized. Capitalized interest included in other borrowings was not material in 2022 or 2021. Capitalized interest included in other borrowings totaled \$0.7 million in 2020. Capitalized interest included in subordinated debentures totaled \$0.2 million in 2020 (none in 2022 or 2021). In the absence of this interest capitalization, the rate on other borrowings would have been 0.53% in 2020 and the rate on subordinated debentures would have been 3.80% for 2020.

We utilized FHLB advances to support our funding sources and provide additional on-balance sheet liquidity. Details of those outstanding FHLB advances, at December 31, 2022, are shown in the following table.

FHLB Advances

Borrowing Type	Balance	Interest Rate	Maturity Date
	(Dollars in thousands)		
FHLB advances	\$ 600,009	4.43%	January – March 2023

At December 31, 2022, we had substantial unused borrowing availability. This availability was primarily comprised of the following four options: (1) \$5.1 billion of available blanket borrowing capacity with the FHLB, (2) \$2.6 billion of investment securities available to pledge for federal funds or other borrowings, (3) \$1.1 billion of available unsecured federal funds borrowing lines and (4) up to \$0.4 billion of available borrowing capacity from borrowing programs of the FRB.

We anticipate we will continue to rely primarily on deposits, repayments of loans and cash flows from our investment securities to provide liquidity, as well as other funding sources as appropriate. Additionally, where necessary, the other funding sources described above, including the use of FHLB advances, will be used to augment our primary funding sources.

Sources and Uses of Funds. Operating activities provided net cash of \$0.77 billion in 2022, \$0.53 billion in 2021 and \$0.55 billion in 2020. Net cash provided by operating activities is comprised primarily of net income, adjusted for certain non-cash items and for changes in various operating assets and liabilities.

Investing activities used net cash of \$2.43 billion in 2022, provided net cash of \$0.14 billion in 2021 and used net cash of \$2.97 billion in 2020. The increase in net cash used by investing activities in 2022 compared to the net cash provided by investing activities in 2021 was primarily the result of an increase in our total loan portfolio which used \$2.48 billion in 2022 and provided \$0.90 billion in 2021, and decreased proceeds from maturities, calls and paydowns of investment securities AFS which provided \$1.09 billion in 2022 compared to \$2.52 billion in 2021, offset by a decrease in purchases of investment securities AFS which used \$0.96 billion in 2022 compared to \$3.73 billion in 2021. The increase in net cash provided by investing activities in 2021 compared to the net cash used by investing activities in 2020 was primarily the result of a reduction in our total loan portfolio which provided \$0.90 billion in 2021 and used \$1.72 billion in 2020, and increased proceeds from maturities, calls and paydowns of investment securities AFS which provided \$2.52 billion in 2021 compared to \$1.11 billion in 2020, offset by purchases of investment securities AFS which used \$3.73 billion in 2021 compared to \$2.50 billion in 2020.

Financing activities provided net cash of \$0.64 billion in 2022 and used net cash of \$1.01 billion in 2021 and provided net cash of \$3.32 billion in 2020. The increase in the net cash provided by financing activity in 2022 compared to net cash used by financing activities in 2021 was primarily the result of changes in our total deposits, which provided \$1.32 billion in 2022 and used \$1.13 billion in 2021, partially offset by the repurchase and cancellation of shares of our common stock from our share repurchase program, which

used \$0.35 billion in 2022 compared to \$0.19 billion in 2021. The increase in the net cash used by financing activity in 2021 compared to the net cash provided by financing activities in 2020 was primarily the result of changes in our total deposits, which used \$1.13 billion during 2021 and provided \$3.06 billion in 2020, proceeds from FHLB callable advances which provided \$750 million in 2020 (none in 2021) and the repurchase and cancellation of shares of our common stock which used \$195 million in 2021 compared to \$2.0 million in 2020. These items were partially offset by net proceeds from the issuance of preferred stock which provided \$0.34 billion in 2021 compared to no proceeds in 2020 and the redemption of our 5.50% Notes and issuance of our 2.75% Notes, which transactions provided net cash of \$114 million in 2021 compared to none in 2020.

Material Cash Requirements, Contractual Obligations, Commitments and Off-Balance Sheet Arrangements. Our material cash requirements include commitments for contractual obligations (both short-term and long-term), commitments to extend credit, and off-balance sheet arrangements. Our material cash requirements for the next 12 months are primarily to fund loan growth. Additionally, we will utilize cash to fund deposit maturities and withdrawals that may occur in the next 12 months. Other contractual obligations, purchase commitments, lease obligations, and unfunded commitments may require cash payments by us within the next 12 months, and these, along with longer-term obligations, are discussed below. The following table presents, as of December 31, 2022, significant fixed and determinable contractual obligations to third parties by contractual date with no consideration given to earlier call or prepayment features. Other obligations consist primarily of contractual obligations for capital expenditures, software contracts, employee benefits and various other contractual obligations.

Contractual Obligations

	1 Year or Less	Over 1 Trough 3 Years	Over 3 Through 5 Years	Over 5 Years	Total
	(Dollars in thousands)				
Time deposits ⁽¹⁾	\$ 4,851,111	\$ 2,182,057	\$ 46,356	\$ 393	\$ 7,079,917
Deposits without a stated maturity ⁽²⁾	14,565,327	—	—	—	14,565,327
Other borrowings ⁽¹⁾	608,105	—	—	—	608,105
Subordinated notes ⁽¹⁾	9,759	19,518	35,690	414,732	479,699
Subordinated debentures ⁽¹⁾	8,741	17,482	17,482	190,260	233,965
Lease obligations	8,267	12,153	10,173	49,480	80,073
Other obligations	88,419	9,740	909	12,098	111,166
Total contractual obligations	<u>\$20,139,729</u>	<u>\$ 2,240,950</u>	<u>\$ 110,610</u>	<u>\$ 666,963</u>	<u>\$23,158,252</u>

(1) Includes unpaid interest through the contractual maturity on both fixed and variable rate obligations. The interest included on variable rate obligations is based upon interest rates in effect at December 31, 2022. The contractual amounts to be paid on variable rate obligations are affected by changes in interest rates. Future changes in interest rates could materially affect the contractual amounts to be paid.

(2) Includes interest accrued and unpaid through December 31, 2022.

In the normal course of business, various commitments and contingent liabilities arise that are not required to be recorded on the balance sheet. The most significant of these are loan commitments comprised of our balance of closed but unfunded loans totaling \$21.06 billion at December 31, 2022, and our standby letters of credit, which totaled \$16.0 million at December 31, 2022. These loan commitments and standby letters of credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract and, for unfunded construction loans, based on the achievement of certain construction milestones. We evaluate each customer's creditworthiness on a case-by-case basis and the amount of collateral obtained is based on management's credit evaluation of the customer and underlying property, among other factors. Loan commitments and standby letters of credit generally have fixed expiration dates and may or may not be drawn upon in whole or in part prior to their maturity, depending on a number of factors including economic conditions, real estate market conditions and competitive factors, among others. Management does not anticipate any material losses from these loan commitments and standby letters of credit that have not been previously considered in establishing our ACL and believes there are no material commitments to extend credit that represent risks of an unusual nature.

The following table details the amounts and expected maturities of significant off-balance sheet commitments as of December 31, 2022.

Off-Balance Sheet Commitments

	1 Year or Less	Over 1 Through 3 Years	Over 3 Through 5 Years	Over 5 Years	Total
	(Dollars in thousands)				
Commitments to extend credit	\$ 1,926,894	\$ 11,119,052	\$ 7,736,358	\$ 280,429	\$ 21,062,733
Standby letters of credit	13,600	2,335	15	—	15,950
Total commitments	<u>\$ 1,940,494</u>	<u>\$ 11,121,387</u>	<u>\$ 7,736,373</u>	<u>\$ 280,429</u>	<u>\$ 21,078,683</u>

We also have investments in certain CRA and tax credit investments and partnerships generally within the markets we serve. The majority of these investments provide funds for the construction and development of affordable housing. Many of these investments provide tax credits which are normally recognized over seven to 15 years and are an important part in the anticipated yield from these investments. Under the terms of the various investment agreements, as of December 31, 2022, approximately \$160.1 million have been funded and are included in “other assets” on our consolidated balance sheet. The portion of the commitments that are unfunded totaled approximately \$202.2 million at December 31, 2022 and are expected to be funded over the terms of the agreements ranging from 2023 to 2038. We also have investments in Small Business Investment Companies, that provide funds to qualifying small businesses, and renewable energy projects.

In addition, we pay cash dividends on our Preferred Stock when, as, and if declared by our Board, which on an annual basis, is expected to result in approximately \$16.2 million in cash dividends paid on our Preferred Stock.

Market and Interest Rate Risk Management

Overview. Market risk is the risk to a financial institution’s condition resulting from adverse movements in market rates or prices, including, but not limited to, interest rates, foreign exchange rates, commodity prices, or security prices. We are exposed to both interest rate risk and price risk. Interest rate risk is the risk that arises from increased volatility in net interest income due to a change of interest rates. There are different types of risk exposures that can arise when there is a change of interest rates, such as basis risk, options risk, term structure and repricing risk. Price risk is the risk that arises from security price volatility – the risk of a decline in the value of a security or a portfolio. Price risk can be either systematic or unsystematic risk. Unsystematic risk can be mitigated through diversification, whereas systematic cannot be. In a global economic crisis, price risk is systematic because it affects multiple asset classes.

Interest Rate Risk Management Actions. Our Board is responsible for approving the overall policies related to the management of market risks, including interest rate risk and price risk. The Board has delegated to ALCO, which is chaired by our Chief Financial Officer, the responsibility of managing interest rate and price risk consistent with Board-approved policies and limits.

ALCO regularly reviews our exposure to changes in interest rates. Among the factors considered are changes in the mix of interest earning assets and interest bearing liabilities, interest rate spreads and repricing periods. ALCO uses an earnings simulation model, which analyzes the expected change in near term (one year) net interest income in response to changes in interest rates, and economic value of equity (“EVE”), which measures the expected change in the fair value of equity in response to changes in interest rates, to analyze our interest rate risk and interest rate sensitivity.

Earnings Simulation Model. Our earnings simulation modeling process projects a baseline net interest income (assuming no changes in interest rate levels) and estimates changes to that baseline net interest income resulting from changes in interest rate levels. We rely primarily on the results of this model in evaluating our interest rate risk. This model incorporates a number of additional factors including: (1) the expected exercise of call features on various assets and liabilities, (2) the expected rates at which various rate sensitive assets and rate sensitive liabilities will reprice, (3) the expected growth in various interest earning assets and interest bearing liabilities and the expected interest rates on new assets and liabilities, (4) the expected relative movements in different interest rate indices which are used as the basis for pricing or repricing various assets and liabilities, (5) existing and expected contractual ceiling and floor rates on various assets and liabilities, (6) expected changes in administered rates on interest bearing transaction, savings, money market and time deposit accounts and the expected impact of competition on the pricing or repricing of such accounts, (7) the timing and amount of cash flows expected to be received on investment securities and purchased loans, (8) the timing and amount of prepayments that are anticipated from our loan portfolio, (9) the need, if any, for additional capital and/or debt to support continued growth and (10) other relevant factors. Inclusion of these factors in the model is intended to more accurately project our expected changes in net interest income resulting from interest rate changes. We typically model our change in net interest income assuming

interest rates go up 100 bps, up 200 bps, up 300 bps, down 100 bps, down 200 bps, and down 300 bps. For purposes of these scenarios, we have assumed that the change in interest rates phases in over a 12-month period. While we believe this model provides a reasonably accurate projection of our interest rate risk, the model includes a number of assumptions and predictions which may or may not be correct and may impact the model results. These assumptions and predictions include inputs to compute baseline net interest income, growth rates, prepayment assumptions, expected changes in administered rates on interest bearing deposit accounts, competition and a variety of other factors that are difficult to accurately predict. Accordingly, there can be no assurance the earnings simulation model will accurately reflect future results. Our Earnings Simulation Model is governed through our Model Risk Management framework.

The following table presents the earnings simulation model's projected impact of a change in interest rates on the projected baseline net interest income for the 12-month period commencing January 1, 2023. This change in interest rates is assumed to occur ratably over that 12-month period. This change in interest rates also assumes parallel shifts in the yield curve and does not take into account changes in the slope of the yield curve.

Earnings Simulation Model Results

Change in Interest Rates (in bps)	% Change in Projected Baseline Net Interest Income
+300	13.8%
+200	9.1
+100	4.5
-100	(4.7)
-200	(9.4)
-300	(13.7)

In the event of a shift in interest rates, we may take certain actions intended to mitigate the negative impact to net interest income or to maximize the positive impact to net interest income. These actions may include, but are not limited to, restructuring of interest earning assets and interest bearing liabilities, seeking alternative funding sources or investment opportunities and modifying the pricing or terms of loans and deposits.

The consolidated financial statements and related notes presented in Item 8. Financial Statements and Supplementary Data in this Annual Report on Form 10-K have been prepared in accordance with GAAP. This requires the measurement of financial position and operating results in terms of historical dollars without considering the changes in the relative purchasing power of money over time due to inflation. Unlike industrial companies, the vast majority of our assets and liabilities are monetary in nature. As a result, interest rates have a greater impact on our performance than do the effects of general levels of inflation. Interest rates do not necessarily move in the same direction or to the same extent as the prices of goods and services.

EVE Model. EVE is calculated as the fair value of all assets minus the fair value of liabilities and incorporates a number of assumptions including (1) the timing and amount of cash flows expected to be received or paid on various assets and liabilities, (2) the expected exercise of call features on various assets and liabilities, (3) estimated discount rates and (4) other relevant factors. We measure changes in the dollar amount of EVE for parallel shifts in interest rates. Due to embedded optionality and asymmetric rate risk, changes in EVE can be useful in quantifying risks not apparent for small rate changes.

The following table presents our EVE results as of December 31, 2022.

EVE Model Results

Change in Interest Rates (in bps)	% Change in Projected Baseline EVE
+200	1.1%
+100	0.8
-100	(1.8)
-200	(4.0)

Variable Rate Loans and Loan Repricing. At December 31, 2022, approximately 78% of our total loans had variable rates. Additionally, approximately 99% of our variable rate loans had floor rates.

The following table reflects total loans as of December 31, 2022 grouped by expected amortizations, expected paydowns or the earliest repricing opportunity for floating rate loans. This cash flow or repricing schedule approximates our ability to reprice the outstanding principal of loans either by adjusting rates on existing loans or reinvesting principal cash flow into new loans.

Loan Cash Flows or Repricing

	1 Year or Less	Over 1 Through 2 Years	Over 2 Through 3 Years	Over 3 Through 5 Years	Over 5 Years	Total
	(Dollars in thousands)					
Fixed rate	\$ 1,382,814	\$ 987,846	\$ 732,793	\$ 1,004,476	\$ 377,164	\$ 4,485,093
Floating rate (not at a floor or ceiling rate) ⁽¹⁾	14,877,050	80,743	61,361	56,553	3,648	15,079,355
Floating rate (at floor rate) ⁽¹⁾	467,613	224,591	192,351	233,051	18,014	1,135,620
Floating rate (at ceiling rate)	78,708	11	4	—	—	78,723
Total	\$16,806,185	\$1,293,191	\$986,509	\$1,294,080	\$398,826	\$20,778,791
Percentage of total	80.9%	6.2%	4.8%	6.2%	1.9%	100.0%
Cumulative percentage of total	80.9%	87.1%	91.9%	98.1%	100.0%	

- (1) We have included a floor rate in many of our floating rate loans. As a result of such floor rates, floating rate loans may not immediately reprice in a rising rate environment if the interest rate index and margin on such loans continue to result in a computed interest rate less than the applicable floor rate.

The following table is a summary of our floating rate loan portfolio and contractual interest rate indices at December 31, 2022.

Contractual Indices of Floating Rate Loans

Contractual Interest Rate Index	Floating Rate (at floor rate)	Floating Rate (not at a floor or ceiling rate)	Floating Rate (at ceiling rate)	Total Floating Rate
	(Dollars in thousands)			
1-month LIBOR	\$ 19,809	\$ 7,614,021	\$ —	\$ 7,633,830
1-month term SOFR	170,460	5,441,860	—	5,612,320
Wall Street Journal Prime	866,649	1,746,494	78,722	2,691,865
Other contractual interest rate indices	78,702	276,980	1	355,683
Total	\$ 1,135,620	\$ 15,079,355	\$ 78,723	\$ 16,293,698

While changes in these contractual interest rate indices are typically affected by changes in the federal funds target rate, the effect on our floating rate loan portfolio may not be immediate and proportional to changes in the federal funds rate.

LIBOR Transition. Our subordinated debentures and related trust preferred securities and significant portions of our loan portfolio are tied to LIBOR benchmark interest rates. Pursuant to the Adjustable Interest Rate (LIBOR) Act and related implementing regulations, on the first London banking day after June 30, 2023 (the “LIBOR Replacement Date”), our subordinated debentures and related trust preferred securities, and our loans tied to LIBOR benchmark interest rates without adequate fallback provisions, will automatically convert to specified SOFR-based benchmark replacement rates with corresponding spread adjustments. The majority of our loans have adequate fallback provision and we plan to transition these loan replacement rates prior to June 30, 2023. As of January 1, 2022, we stopped originating loans that are tied to LIBOR benchmark interest rates. We will continue to evaluate the financial impact regarding pricing, valuation and operations of the transition. See “Item 1A. - Risk Factors” for a more extensive discussion of this topic.

Market Risk Management Actions. We are exposed to market risk primarily through changes in fair value of our fixed income investment securities portfolio. Investment portfolio strategies are set by senior management and are subject to the oversight and direction of ALCO. At December 31, 2022 and 2021, with the exception of a small balance of investment securities designated as “trading,” we classified all of our investment securities portfolio as AFS. Our investment securities AFS are reported at estimated fair value with the unrealized gains and losses, net of related income tax, reported as a separate component of stockholders’ equity and included in other comprehensive income. At December 31, 2022, we had \$233.7 million of net unrealized losses in our investment securities AFS portfolio that was reported, net of applicable income taxes, in AOCI. Our investment securities designated as trading are reported at estimated fair value with unrealized gains and losses included in earnings.

The following table presents the amortized cost and estimated fair value of investment securities – AFS as of the dates indicated.

Investment Securities – AFS

	December 31,			
	2022		2021	
	Amortized Cost	Estimated Fair Value	Amortized Cost	Estimated Fair Value
	(Dollars in thousands)			
Obligations of states and political subdivisions	\$ 1,310,362	\$ 1,268,924	\$ 794,704	\$ 813,213
U.S. Government agency mortgage-backed securities	1,692,828	1,548,540	2,203,398	2,217,281
Other U.S. Government agency securities	658,818	615,920	556,290	555,261
Corporate obligations	38,304	34,176	305,966	306,071
U.S. Treasuries	24,957	24,053	24,910	24,907
Total	<u>\$ 3,725,269</u>	<u>\$ 3,491,613</u>	<u>\$ 3,885,268</u>	<u>\$ 3,916,733</u>

Our investment securities AFS are reported at estimated fair value, which included gross unrealized gains of \$4.1 million and gross unrealized losses of \$237.8 million at December 31, 2022 and gross unrealized gains of \$47.0 million and gross unrealized losses of \$15.5 million at December 31, 2021. We believe that all of the unrealized losses on individual investment securities at December 31, 2022 and 2021 are the result of fluctuations in interest rates and do not reflect deterioration in the credit quality of these investments.

The CECL standard replaced the previous other-than-temporary valuation methodology with a methodology that requires us to evaluate the intent or likelihood of disposing of securities that are in an unrealized loss position. Under the current methodology, if we intend to sell an investment security AFS in an unrealized loss position, or if it is more likely than not that we will be required to sell an investment security AFS in an unrealized loss position before recovery of its amortized cost basis, the investment security's amortized cost basis is written down to fair value through current period expense. If we do not intend to sell an investment security AFS in an unrealized loss position, or if it is more likely than not that we will not sell an investment security AFS in an unrealized loss position, we are required to assess whether the decline in fair value has resulted from credit losses or non-credit factors. Factors considered during such review include the credit quality, financial condition and near term prospects of the issue, the nature and causes of the unrealized loss and various other factors. If our assessment determines a credit loss exists, the present value of cash flows expected to be collected from the investment security AFS is compared to the amortized cost basis of the security and if the present value cash flows expected to be collected is less than amortized cost, an allowance for credit losses and a provision for credit loss expense is recorded. If our assessment determines that a credit loss does not exist, we record the decline in fair value through other comprehensive income, net of related tax effects, with such decline included in accumulated other comprehensive income.

The following table presents the unaccreted discount and unamortized premium of our investment securities AFS as of the dates indicated.

Unaccreted Discount and Unamortized Premium

	<u>Amortized Cost</u>	<u>Unaccreted Discount</u>	<u>Unamortized Premium</u>	<u>Par Value</u>
	(Dollars in thousands)			
December 31, 2022:				
Obligations of states and political subdivisions	\$ 1,310,362	\$ 10,408	\$ (29,178)	\$ 1,291,592
U.S. Government agency mortgage-backed securities	1,692,828	55	(44,533)	1,648,350
Other U.S. Government agency securities	658,818	42	—	658,860
Corporate obligations	38,304	220	(2,075)	36,449
U.S. Treasuries	24,957	43	—	25,000
Total	<u>\$ 3,725,269</u>	<u>\$ 10,768</u>	<u>\$ (75,786)</u>	<u>\$ 3,660,251</u>
December 31, 2021:				
Obligations of states and political subdivisions	\$ 794,704	\$ 1,562	\$ (18,703)	\$ 777,563
U.S. Government agency mortgage-backed securities	2,203,398	94	(63,612)	2,139,880
Other U.S. Government agency securities	556,290	71	—	556,361
Corporate obligations	305,966	42	(3,659)	302,349
U.S. Treasuries	24,910	90	—	25,000
Total	<u>\$ 3,885,268</u>	<u>\$ 1,859</u>	<u>\$ (85,974)</u>	<u>\$ 3,801,153</u>

We recognized premium amortization, net of discount accretion, of \$32.2 million during 2022, \$59.4 million during 2021 and \$30.7 million during 2020. Any premium amortization or discount accretion is considered an adjustment to the yield of our investment securities.

We had no net gains or losses from the sale of approximately \$0.02 million of investment securities AFS in 2022, consisting entirely of variable rate demand notes which were purchased at, carried at and called at their par value, compared to no net gains or losses from the sale of approximately \$592 million of investment securities AFS in 2021 and net gains of \$4.5 million from the sale of approximately \$269 million of investment securities AFS in 2020.

Investment securities AFS totaling \$1.09 billion in 2022, \$2.52 billion in 2021 and \$1.11 billion in 2020 matured, were called or were otherwise paid down by the issuer. We purchased approximately \$0.96 billion of investment securities AFS in 2022, compared to \$3.73 billion in 2021 and to \$2.50 billion in 2020.

We invest in securities we believe offer good relative value at the time of purchase, and we will, from time to time, reposition our investment securities portfolio. In making decisions to sell or purchase securities, we consider credit quality, call features, maturity dates, relative yields, corporate tax rates, current market factors, interest rate risk and interest rate environment, current and projected liquidity needs and other relevant factors.

During 2021, we began classifying certain securities as trading. Our trading securities are carried at estimated fair value with unrealized and realized gains and losses recorded in earnings. As of December 31, 2022, our trading securities equaled \$8.8 million and during 2022, we had realized net gains of \$2.0 million from the sale of approximately \$605.8 million of trading securities.

At December 31, 2022, approximately 95% of our investment securities had an investment grade credit rating and approximately 5% of our investment securities were not rated. For those securities that were not rated, we have performed our own evaluation of the security and/or the underlying issuer and believe that such security or its issuer has credit characteristics equivalent to those which would warrant an investment grade credit rating.

Capital Management

Overview. The primary function of capital is to support our operations, including growth expectations, and act as a cushion to absorb unanticipated losses. Accordingly, our management has developed and our Board has approved a detailed capital policy that addresses, among other things, capital adequacy, considers capital planning strategies for expected future growth, provides plans and actions for capital contingency needs, provides a capital distribution strategy and includes provisions and procedures for developing, reviewing and modifying our capital strategy and our internal capital guidelines and limits based on the results of budgeting and

forecasting activities, capital stress testing results and other factors. Oversight of our capital management plan and capital monitoring activities has been delegated to our ALCO.

Capital Management Actions. We primarily rely on our stockholders' equity, comprised of preferred and common stock, additional paid-in capital, our retained earnings and our accumulated other comprehensive income (loss) to support our operations and act as a cushion to absorb unanticipated losses. Our common stockholders' equity totaled \$4.35 billion at December 31, 2022, compared to \$4.50 billion at December 31, 2021. Included below in this Capital Management section of our MD&A is the calculation and reconciliation of our common stockholders' equity to the most directly comparable GAAP measure. Our common stockholders' equity is augmented by our preferred stock, our subordinated notes, our subordinated debentures, and our ALL.

Common Stock Repurchase Program. During 2021, our Board adopted a stock repurchase program authorizing the purchase of up to \$650 million of our outstanding shares of common stock, which expired on November 4, 2022. On November 14, 2022, our Board announced the approval of a new stock repurchase program pursuant to which we may repurchase up to \$300 million of our outstanding shares of common stock. The new repurchase program was effective November 14, 2022 and will expire on the earlier to occur of: (i) the Bank repurchasing shares of its common stock at an aggregate cost of \$300 million, or (ii) November 9, 2023.

During 2022, we repurchased approximately 8.4 million shares of common stock at a weighted average price of \$41.80 for a total of \$350.0 million. During 2021, we repurchased approximately 4.3 million shares of common stock at a weighted average price of \$45.21 for a total of \$193.4 million. The timing and amount of any future repurchase will be determined by management based on a variety of factors, such as the Bank's capital position, expected growth, alternative uses of capital, liquidity, financial performance, stock price, current and expected macroeconomic environment, regulatory requirements and other factors.

Preferred Stock. During November 2021, we completed a public offering of 14,000,000 shares of 4.625% Series A Non-Cumulative Perpetual Preferred Stock, par value \$0.01 per share, with a liquidation preference of \$25 per share (the "Preferred Stock"). Our Preferred Stock offering generated total net proceeds of \$339.0 million after deducting the initial purchaser discount and estimated offering expenses. We pay cash dividends on our Preferred Stock, when, as, and if declared by our Board. Subject to declaration by our Board, cash dividends accrue and are payable from the original date of issuance at a rate of 4.625% per annum, payable quarterly, in arrears, on February 15, May 15, August 15, and November 15 of each year. Dividends on our Preferred Stock are not cumulative or mandatory.

Subordinated Notes. During July 2021, we redeemed all of our 5.50% Notes at a redemption price equal to 100% of the principal amount of the 5.50% Notes, plus accrued and unpaid interest. During September 2021, we completed a public offering of \$350 million in aggregate principal amount of our 2.75% Notes due 2031, which bear interest at a fixed rate of 2.75% per annum until September 30, 2026. On October 1, 2026, the 2.75% Notes will bear interest at a floating rate equal to a benchmark (which is expected to be three-month term SOFR) plus 209 basis points. The 2.75% Notes are unsecured, subordinated debt obligations and mature on October 1, 2031. At December 31, 2022, the 2.75% Notes had a carrying value of \$346.9 million and remaining unamortized debt issuance costs of \$3.1 million.

We may, beginning with the interest payment date of October 1, 2026, and on any interest payment date thereafter, redeem the 2.75% Notes, in whole or in part, at a redemption price equal to 100% of the principal amount of the 2.75% Notes to be redeemed plus accrued and unpaid interest to, but excluding, the date of redemption. We may also redeem the 2.75% Notes at any time, including prior to October 1, 2026, at our option, in whole but not in part, if: (i) a change or prospective change in law occurs that could prevent us from deducting interest payable on the 2.75% Notes for U.S. federal income tax purposes; (ii) a subsequent event occurs that could preclude the 2.75% Notes from being recognized as Tier 2 capital for regulatory capital purposes; or (iii) we are required to register as an investment company under the Investment Company Act of 1940, as amended; in each case, at a redemption price equal to 100% of the principal amount of the 2.75% Notes plus any accrued and unpaid interest to, but excluding, the redemption date. The 2.75% Notes provide us with additional Tier 2 regulatory capital to support our expected future growth.

Subordinated Debentures. We own eight 100%-owned finance subsidiary business trusts—Ozark Capital Statutory Trust II (“Ozark II”), Ozark Capital Statutory Trust III (“Ozark III”), Ozark Capital Statutory Trust IV (“Ozark IV”), Ozark Capital Statutory Trust V (“Ozark V”), Intervest Statutory Trust II (“Intervest II”), Intervest Statutory Trust III (“Intervest III”), Intervest Statutory Trust IV (“Intervest IV”) and Intervest Statutory Trust V (“Intervest V”) (collectively, the “Trusts”). At December 31, 2022, we had the following issues of trust preferred securities and subordinated debentures owed to the Trusts.

	Subordinated Debentures Owed to Trust	Unamortized Discount	Carrying Value of Subordinated Debentures	Trust Preferred Securities of the Trusts	Contractual Interest Rate	Final Maturity Date
	(Dollars in thousands)					
Ozark II	\$ 14,433	\$ —	\$ 14,433	\$ 14,000	7.65%	September 29, 2033
Ozark III	14,434	—	14,434	14,000	7.03	September 25, 2033
Ozark IV	15,464	—	15,464	15,000	6.91	September 28, 2034
Ozark V	20,619	—	20,619	20,000	6.37	December 15, 2036
Intervest II	15,464	(10)	15,454	15,000	7.69	September 17, 2033
Intervest III	15,464	(11)	15,453	15,000	7.53	March 17, 2034
Intervest IV	15,464	(20)	15,443	15,000	7.15	September 20, 2034
Intervest V	10,310	(19)	10,291	10,000	6.42	December 15, 2036
Total	\$ 121,652	\$ (60)	\$ 121,591	\$ 118,000		

Our subordinated debentures and trust preferred securities are tied to a spread over the 90-day LIBOR. As previously discussed, most LIBOR tenors are expected to be phased out after June 2023. Subsequent to June 2023, these trust preferred securities and related subordinated debentures will convert to the three-month term SOFR plus the existing spread plus a spread adjustment of 0.26%. See Risk Elements-Market and Interest Rate Risk Management-LIBOR Transition for additional information about the phase out of LIBOR. Our subordinated debentures and related trust preferred securities generally mature 30 years after issuance and may be prepaid at par value, subject to regulatory approval. These subordinated debentures and the related trust preferred securities provide us additional Tier 2 regulatory capital to support our expected future growth.

Other Sources of Capital. We may need to raise additional capital in the future to provide us with sufficient capital resources and liquidity to meet our commitments and business needs. As a publicly traded bank, a likely source of additional funds is the capital markets, which can provide us with funds through the public issuance of equity, both common and preferred stock, and the issuance of senior debt and/or subordinated debentures. Our ability to raise additional capital, if needed, will depend on, among other things, conditions in the capital markets at that time, which are outside of our control, and our financial performance. Other than common stock, any issuance of equity or debt by us will require the prior approval of the ASBD and may be accompanied by time delays associated with obtaining such approval. If market conditions change during any time delays associated with obtaining regulatory approval, we may not be able to issue equity or debt on as favorable of terms as were contemplated at the time of commencement of the process, or at all.

Common Stockholders’ Equity and Reconciliation of Non-GAAP Financial Measures. We use non-GAAP financial measures, specifically, total common stockholders’ equity, tangible common stockholders’ equity, tangible book value per common share, return on average common stockholders’ equity and return on average tangible common stockholders’ equity as important measures of the strength of our capital and our ability to generate earnings on tangible common equity invested by our shareholders. We believe presentation of these non-GAAP financial measures provides useful supplemental information that contributes to a proper understanding of our financial results and capital levels. These non-GAAP disclosures should not be viewed as a substitute for financial results determined in accordance with GAAP, nor are they necessarily comparable to non-GAAP performance measures that may be presented by other companies.

Reconciliations of these non-GAAP financial measures to the most directly comparable GAAP financial measures are included in the following tables as of and for the years indicated.

Calculation of Total Common Stockholders Equity, Total Tangible Common Stockholders' Equity, Book Value per Common Share and Tangible Book Value per Common Share

	December 31,		
	2022	2021	2020
(In thousands, except per share amounts)			
Total stockholders' equity before noncontrolling interest	\$ 4,689,579	\$ 4,836,243	\$ 4,272,271
Less preferred stock	(338,980)	(338,980)	—
Total common stockholders' equity	4,350,599	4,497,263	4,272,271
Less intangible assets:			
Goodwill	(660,789)	(660,789)	(660,789)
Core deposit and other intangibles, net of accumulated amortization	(2,754)	(8,274)	(14,669)
Total intangibles	(663,543)	(669,063)	(675,458)
Total tangible common stockholders' equity	<u>\$ 3,687,056</u>	<u>\$ 3,828,200</u>	<u>\$ 3,596,813</u>
Shares of common stock outstanding	<u>117,177</u>	<u>125,444</u>	<u>129,350</u>
Book value per common share	<u>\$ 37.13</u>	<u>\$ 35.85</u>	<u>\$ 33.03</u>
Tangible book value per common share	<u>\$ 31.47</u>	<u>\$ 30.52</u>	<u>\$ 27.81</u>

Calculation of Average Common Stockholders' Equity, Average Tangible Common Stockholders' Equity and Returns on Average Common Stockholders' Equity and Average Tangible Common Stockholders' Equity

	Year Ended December 31,		
	2022	2021	2020
(Dollars in thousands)			
Net income available to common stockholders	<u>\$ 547,520</u>	<u>\$ 579,001</u>	<u>\$ 291,898</u>
Average stockholders' equity before noncontrolling interest	\$ 4,662,467	\$ 4,505,544	\$ 4,149,123
Less average preferred stock	(338,980)	(53,862)	—
Total average common stockholders' equity	4,323,487	4,451,682	4,149,123
Less average intangible assets:			
Goodwill	(660,789)	(660,789)	(660,789)
Core deposit and other intangibles, net of accumulated amortization	(5,443)	(11,398)	(18,741)
Total average intangibles	(666,232)	(672,187)	(679,530)
Average tangible common stockholders' equity	<u>\$ 3,657,255</u>	<u>\$ 3,779,495</u>	<u>\$ 3,469,593</u>
Return on average common stockholders' equity	<u>12.66%</u>	<u>13.01%</u>	<u>7.04%</u>
Return on average tangible common stockholders' equity	<u>14.97%</u>	<u>15.32%</u>	<u>8.41%</u>

Goodwill. Between 2010 and 2016, we made fifteen acquisitions, including seven FDIC-assisted transactions and eight traditional merger and acquisition (“M&A”) transactions. In conjunction with several of the traditional M&A transactions, our purchase price exceeded the fair value of the net assets acquired, resulting in the recording of goodwill. At December 31, 2022 and 2021, we had goodwill totaling \$661 million. This goodwill is the most significant intangible asset we have and is the largest item in adjusting our total stockholders' equity before noncontrolling interest to our tangible common stockholders' equity. We review goodwill annually, or more frequently if events or changes in circumstances indicate the carrying value might be impaired. This impairment analysis compares the estimated fair value of our operations (the reporting unit) with net book value. We performed our annual impairment test of goodwill as of September 30, 2022 which indicated no potential impairment of our goodwill.

Common Stock Dividend Policy. During 2022, we paid cash dividends of \$1.26 per common share compared to cash dividends of \$1.1325 per common share in 2021 and \$1.0775 per common share in 2020. On January 3, 2023, our Board approved a cash dividend of \$0.34 per common share that was paid on January 24, 2023. The determination of future dividends on our common stock will depend on conditions existing at that time and approval of our Board. In addition, our ability to pay common stock dividends to our shareholders is subject to the restrictions set forth in Arkansas law, by our federal regulator, the relative powers, preferences and other rights of the holders of our Series A Preferred Stock and by certain covenants contained in the indentures governing the trust preferred securities, the subordinated debentures and the 2.75% Notes. See Note 18 to the consolidated financial statements included in Item 8. Financial Statements and Supplementary Data of this Annual Report on Form 10-K for a discussion of dividend restrictions.

Preferred Stock Dividend Policy. As previously disclosed in the Market and Interest Rate Risk Management section of the MD&A, on November 4, 2021, we completed a public offering of 14,000,000 shares of 4.625% non-cumulative perpetual preferred stock generating \$339.0 million of net proceeds, after deducting the initial purchaser discount and estimated offering expenses. We will pay cash dividends on the Preferred Stock, when, as, and if declared by our Board. On January 3, 2023, our Board approved a cash dividend of \$4.0 million that was paid on February 15, 2023 for the period covering November 15, 2022 through, but excluding, February 15, 2023. Future quarterly dividends on shares of the Preferred Stock, if declared, are expected to be approximately \$4.0 million per quarter. The determination of future dividends on the Preferred Stock will depend on conditions at that time and approval by our Board. In addition, our ability to pay dividends on our preferred shares is subject to the restrictions set forth in Arkansas law and by our federal regulator.

Regulatory Capital. We are subject to various regulatory capital requirements administered by federal and state banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and discretionary actions by regulators that, if undertaken, could have a direct material effect on our financial condition and results of operations. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, we must meet specific capital guidelines that involve quantitative measures of our assets, liabilities and certain off-balance sheet items as calculated under regulatory accounting practices. Our capital amounts and classification are also subject to qualitative judgments and adjustments by the regulators about component risk weightings and other factors.

In recent years, the FDIC and other federal banking regulators revised the risk-based capital requirements applicable to insured depository institutions, including us, to make them consistent with agreements reached by the Basel Committee on Banking Supervision (“Basel III”) and certain provisions of the Dodd-Frank Wall Street Reform and Consumer Protection Act (the “Basel III Rules”). The Basel III Rules require the maintenance of minimum amounts and ratios of common equity tier 1 capital, tier 1 capital and total capital to risk-weighted assets, and of tier 1 capital to adjusted quarterly average assets.

Under the Basel III Rules, common equity tier 1 capital consists of common stock and paid-in capital (net of treasury stock) and retained earnings. Common equity tier 1 capital is reduced by goodwill, certain intangible assets, net of associated deferred tax liabilities, deferred tax assets that arise from tax credit and net operating loss carryforwards, net of any valuation allowance, and certain other items as specified by the Basel III Rules.

Tier 1 capital includes common equity tier 1 capital and certain additional tier 1 items as provided under the Basel III Rules. Our tier 1 capital at December 31, 2022 and 2021 includes both our common equity tier 1 capital and our Preferred Stock that we issued in 2021.

Total capital includes tier 1 capital and tier 2 capital. Tier 2 capital includes, among other things, the allowable portion of the ACL, the trust preferred securities and the 2.75% Notes.

The common equity tier 1 capital, tier 1 capital and total capital ratios are calculated by dividing the respective capital amounts by risk-weighted assets. The leverage ratio is calculated by dividing tier 1 capital by adjusted quarterly average total assets.

Basel III Rules allowed for insured depository institutions to make a one-time election not to include most elements of accumulated other comprehensive income in regulatory capital and instead effectively use the existing treatment under the general risk-based capital rules. We made this opt-out election to avoid significant variations in the level of capital depending upon the impact of interest rate fluctuations on the fair value of our investments securities portfolio.

In connection with the adoption of CECL, the FDIC and other banking regulators allowed depository institutions various alternatives on accounting and reporting for regulatory and Call Report purposes regarding the initial effect of adoption of CECL. Those alternatives included (i) taking the full effects of the adoption of CECL as an adjustment to regulatory capital, (ii) phasing in the effects of the adoption of CECL over a three-year period, or (iii) deferring for two years the effects of the adoption of CECL, followed by a three-year phase-in period. We elected to phase in the effects of CECL over a three-year period (without the two-year deferral) to lessen the impact of the adoption of CECL on our regulatory capital and regulatory capital ratios.

The Basel III Rules limit capital distributions and certain discretionary bonus payments if the banking organization does not hold a “capital conservation buffer” in addition to the amount necessary to meet minimum risk-based capital requirements for common equity tier 1 capital, tier 1 capital and total capital to risk-weighted assets. At December 31, 2022 and 2021, the Basel III Rules required us to maintain (i) a minimum ratio of common equity tier 1 capital to risk-weighted assets of at least 4.5%, plus a 2.5% capital conservation buffer, which effectively results in a minimum ratio of 7.0%, (ii) a minimum ratio of tier 1 capital to risk-weighted assets of at least 6.0%, plus a 2.5% capital conservation buffer, which effectively results in a minimum ratio of 8.5%, (iii) a minimum ratio of total capital to risk-weighted assets of at least 8.0%, plus a 2.5% capital conservation buffer, which effectively results in a minimum ratio of 10.5%, and (iv) a minimum leverage ratio of 4.0%. Additionally, in order to be considered well-

capitalized under the Basel III Rules, we must maintain (i) a ratio of common equity tier 1 capital to risk-weighted assets of at least 6.5%, (ii) a ratio of tier 1 capital to risk-weighted assets of at least 8.0%, (iii) a ratio of total capital to risk-weighted assets of at least 10.0% and (iv) a leverage ratio of at least 5.0%.

The following table presents actual and required capital ratios as of the dates indicated under the Basel III Rules. The minimum required capital amounts presented include the minimum required capital levels, plus the capital conservation buffer. Capital levels required to be considered well capitalized are based upon prompt corrective action regulations, as amended to reflect the changes under the Basel III Rules. At December 31, 2022 and 2021, our capital levels exceed all minimum capital requirements under the Basel III Rules. Additionally, our capital levels at December 31, 2022 and 2021 exceed all capital requirements to be considered well capitalized based upon prompt corrective action regulations, as amended by the Basel III Rules.

	Actual		Minimum Capital Required – Basel III		Required to be Considered Well Capitalized	
	Capital Amount	Ratio	Capital Amount	Ratio	Capital Amount	Ratio
(Dollars in thousands)						
December 31, 2022:						
Common equity tier 1 to risk-weighted assets	\$3,872,792	11.54%	\$2,349,834	7.00%	\$2,181,989	6.50%
Tier 1 capital to risk-weighted assets	4,211,772	12.55	2,853,370	8.50	2,685,524	8.00
Total capital to risk-weighted assets	5,026,214	14.97	3,524,751	10.50	3,356,906	10.00
Tier 1 leverage to average assets	4,211,772	15.90	1,059,363	4.00	1,324,204	5.00
December 31, 2021:						
Common equity tier 1 to risk-weighted assets	\$3,826,895	14.07%	\$1,904,582	7.00%	\$1,768,541	6.50%
Tier 1 capital to risk-weighted assets	4,165,875	15.31	2,312,707	8.50	2,176,665	8.00
Total capital to risk-weighted assets	4,885,192	17.95	2,856,873	10.50	2,720,832	10.00
Tier 1 leverage to average assets	4,165,875	16.17	1,030,239	4.00	1,287,799	5.00

Capital Stress Testing. During the third quarter of 2022, we completed our annual capital stress tests utilizing multiple economic scenarios, including an adverse idiosyncratic scenario unique to our Bank. The results of the most recent capital stress test reflected that we would maintain well-capitalized status for all capital ratios for all scenarios over the stress test time horizon.

Growth and Branching. In 2022, we (i) sold our Magnolia, Arkansas branch; (ii) converted two loan production offices into retail banking facilities in Florida; (iii) closed a loan production office in Arkansas, Texas and North Carolina; (iv) opened a retail banking facility in Georgia; and (v) closed two retail banking facilities in Florida.

In 2023, we expect to, among other things, open a retail banking facility in Tennessee and Florida.

We may open additional branches and loan production offices as our needs and resources permit. Additionally, as we have done in recent quarters, we may relocate offices, sell offices and/or close certain offices and consolidate the business of such offices into other offices. Opening new offices is subject to local banking market conditions, availability of satisfactory sites, hiring qualified personnel, obtaining regulatory and other approvals and many other conditions and contingencies that we cannot predict with certainty. We may increase or decrease our expected number of new office openings or relocate, sell or close current offices as a result of a variety of factors including our financial results, changes in economic or competitive conditions, strategic opportunities, individual office profitability metrics or other factors.

Our historically strong earnings and earnings retention rate, among other factors, have contributed to our building capital ratios well above the minimum to be considered “well capitalized.” We are focused on strategies to grow our business and utilize our excess capital that are in the best long-term interest of our shareholders. These strategies may include, among others, organic loan growth, adding new business lines, continuing to increase our cash dividend, financially attractive acquisitions for cash or some combination of cash and stock, and continued stock repurchases.

Capital Expenditures. During 2022, we spent \$29.9 million on capital expenditures for premises and equipment. Our capital expenditures for 2023 are expected to be in the range of \$20 million to \$35 million, including progress payments on construction projects expected to be completed in 2023 or 2024, furniture and equipment costs, network equipment and other information technology costs and acquisition of sites for future development. Actual expenditures may vary significantly from those expected, depending on the number and cost of additional branch offices acquired or constructed and sites acquired for future development,

progress or delays encountered on ongoing and new construction projects, delays in obtaining or inability to obtain required approvals, potential premises and equipment expenditures associated with acquisitions, if any, and other factors.

Operational Risk Management

Operational risk is the risk to current or anticipated earnings or capital arising from inadequate or failed internal processes or systems, human errors or misconduct or other adverse internal or external events. Operational risk is inherent in all of our businesses. To assist in our operational risk management, in addition to monitoring our operational risk appetite using key performance and risk metrics, we utilize risk control and self-assessments across the Bank to identify key operational risks and associated key internal controls. We have in place a number of controls that assist in the management of operational risk including, but not limited to, transactional documentation requirements; systems and procedures to monitor transactions; systems and procedures to detect and mitigate attempts to commit fraud, penetrate our systems, access customer data, and/or deny access to our systems by legitimate customers; regulatory compliance reviews; and periodic reviews by various components of our CRMG and our Internal Audit function. Reconciliation procedures have also been established to ensure that data processing systems accurately capture data and transactions. Further, we have programs and procedures to maintain contingency and business continuity plans for operational support in the event of disruptions to our business, including disruptions attributable to the effects of the COVID-19 pandemic. We also mitigate certain operational risks through the purchase of insurance. Our Operational Risk Management group, which reports to our CRO, has responsibilities for assisting the business units in identifying, managing and monitoring operational risks including risks resulting from the use of technology, cyber security risk, third party vendor management risk, risks associated with the introduction of new products and services, and various other operational risks.

Model Risk. Model risk is the risk that the various models and tools utilized throughout the Bank do not provide practicable results, particularly in times of market stress or other unforeseen circumstances, or prove to be inadequate or inaccurate because of flaws in their design or implementation. We have an internal Model Risk Management group (second line oversight), which reports to our CRO, that has developed and implemented a model framework, in compliance with FRB Supervision and Regulation Letter SR 11-7: Guidance on Model Risk Management, whereby all models and tools utilized throughout the Bank are inventoried, assessed, and validated in accordance with this framework. Ownership of our internal models resides with our analytics and modeling team, who, along with our business units, manages the use of such models in accordance with our model governance framework.

Legal Risk. As part of our operational risk management program, we also actively monitor our legal risk exposure. Legal risk arises from the potential that unenforceable contracts, lawsuits or adverse judgments can disrupt or otherwise negatively affect our operations or condition. These risks are inherent in all of our businesses. Legal risk exposures are actively and primarily managed by our business units in conjunction with our legal department.

Reputational Risk Management

Reputational risk is the risk that adverse perceptions regarding our business practices or financial health, or adverse developments, customer sentiment or other external perceptions regarding the practices of our competitors, or the financial services industry, may adversely impact our reputation and business prospects. We have a team of bankers and risk professionals that monitor our reputational risk exposure by, among others, (i) tracking and measuring a variety of social media posts, (ii) enforcing detailed policies and procedures that are intended to govern our employees regarding the use of social media, websites and other external communications made by employees and (iii) coordinating with our learning and development team enterprise-wide training focused on reputational risk and how to reduce our exposure to such risk. Additionally, we also monitor our reputational risk exposure by frequently monitoring other financial and non-financial reputational risk-related metrics.

Strategic Risk Management

Strategic risk is the risk to current or anticipated earnings or capital, or franchise or enterprise value arising from, among other items, adverse business decisions, poor implementation of business decisions, deteriorations in national or regional macroeconomic conditions, or lack of responsiveness to changes in the financial services industry and operating environment. This risk is a function of the compatibility of our strategic goals, business strategies, resources, and quality of implementation, among others. The assessment of strategic risk includes more than an analysis of our written strategic plan. It focuses on opportunity costs and how plans, systems, and implementation affect, or could affect, our franchise or enterprise value. It also incorporates how management analyzes external factors, such as economic, technological, competitive, regulatory, and other environmental changes that affect our strategic direction. Our strategic risk exposure is measured against our Board-approved strategic risk appetite by our CRMG, which monitors our performance against our strategic objectives in addition to measuring our financial performance against our peer group. Also, as part of our strategic risk monitoring process, the current and expected systemic macroeconomic environment is monitored using a combination of metrics, models and various other tools.

Compliance Risk Management

Compliance risk is the risk of legal or regulatory sanctions, financial loss or damage to reputation resulting from failure to comply with laws, regulations, rules, other regulatory requirements, or codes of conduct and other standards of self-regulatory organizations applicable to us. Compliance risk exposures are actively and primarily managed by our business units in conjunction with our Corporate Compliance group, our legal department and the associated compliance programs operated under our compliance framework and our compliance management system that govern the management of compliance risk. Our ERC and BRC oversee our compliance program.

Risks related to compliance matters are heightened by the heavily regulated environment in which we operate. We have designed our processes and systems and provided education of applicable regulatory standards to our employees in an effort to comply with these requirements. Our Corporate Compliance group and various other teams throughout the Bank perform various monitoring and testing activities, and our Internal Audit Group performs periodic reviews of our various compliance programs, including reviews of our Corporate Compliance group.

Recently Issued Accounting Standards

See Note 1 to the consolidated financial statements included in Item 8. Financial Statements and Supplementary Data in this Annual Report on Form 10-K for a discussion of certain recently issued accounting pronouncements.

Item 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Information required by this Item is included in Market and Interest Rate Risk Management in MD&A beginning on page 72 and is hereby incorporated by reference.

Item 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

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Report of Independent Registered Public Accounting Firm

To the Board of Directors and Stockholders of Bank OZK

Opinions on the Financial Statements and Internal Control over Financial Reporting

We have audited the accompanying consolidated balance sheets of Bank OZK and its subsidiaries (the “Company”) as of December 31, 2022 and 2021, and the related consolidated statements of income, of comprehensive income, of stockholders’ equity and of cash flows for each of the three years in the period ended December 31, 2022, including the related notes (collectively referred to as the “consolidated financial statements”). We also have audited the Company's internal control over financial reporting as of December 31, 2022, based on criteria established in *Internal Control - Integrated Framework* (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Company as of December 31, 2022 and 2021, and the results of its operations and its cash flows for each of the three years in the period ended December 31, 2022 in conformity with accounting principles generally accepted in the United States of America. Also in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2022, based on criteria established in *Internal Control - Integrated Framework* (2013) issued by the COSO.

Basis for Opinions

The Company's management is responsible for these consolidated financial statements, for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting, included in the Report of Management on the Bank's Internal Control over Financial Reporting appearing under Item 9A. Our responsibility is to express opinions on the Company’s consolidated financial statements and on the Company's internal control over financial reporting based on our audits. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) (PCAOB) and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement, whether due to error or fraud, and whether effective internal control over financial reporting was maintained in all material respects.

Our audits of the consolidated financial statements included performing procedures to assess the risks of material misstatement of the consolidated financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

Definition and Limitations of Internal Control over Financial Reporting

A company’s internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company’s internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company’s assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Critical Audit Matters

The critical audit matter communicated below is a matter arising from the current period audit of the consolidated financial statements that was communicated or required to be communicated to the audit committee and that (i) relates to accounts or disclosures that are material to the consolidated financial statements and (ii) involved our especially challenging, subjective, or complex judgments. The communication of critical audit matters does not alter in any way our opinion on the consolidated financial statements, taken as a whole, and we are not, by communicating the critical audit matter below, providing a separate opinion on the critical audit matter or on the accounts or disclosures to which it relates.

Allowance for Credit Losses

As described in Notes 1 and 4 to the consolidated financial statements, management assesses the adequacy of the allowance for credit losses ("ACL") based on evaluations of the loan portfolio utilizing objective and subjective criteria. The Company had a total ACL of \$365.3 million on a total loan balance of \$20.8 billion as of December 31, 2022. The objective criteria primarily includes estimated losses that are modeled from the respective score cards and the outputs from the Company's Current Expected Credit Loss ("CECL") platform. The score cards and the Company's CECL platform incorporate varying future economic forecasts in estimating the Company's ACL. Management selects and weights several economic forecasts provided by an external vendor for purposes of determining the Company's ACL. For purposes of the forecasts used in the Company's CECL methodology, management utilizes a reasonable and supportable forecast period of two years, followed by a reversion of estimated losses on a systematic basis back to the Company's historical mean. These forecasts include a number of economic variables, including gross domestic product and unemployment rates, among others.

The principal considerations for our determination that performing procedures relating to the allowance for credit losses is a critical audit matter are (i) the significant judgment by management in determining the allowance for credit losses, which in turn led to a high degree of auditor judgment, subjectivity and effort in performing procedures and evaluating audit evidence relating to the selection and weightings of economic forecast scenarios; and (ii) the audit effort involved the use of professionals with specialized skill and knowledge.

Addressing the matter involved performing procedures and evaluating audit evidence in connection with forming our overall opinion on the consolidated financial statements. These procedures included testing the effectiveness of controls relating to the Company's process for determining the allowance for credit losses, including controls over the selection and weightings of economic forecast scenarios. These procedures also included, among others, testing management's process for determining the allowance for credit losses by (i) evaluating the appropriateness of management's methodology; (ii) testing the data used in the estimate; and (iii) evaluating the reasonableness of the selection and weightings of the economic forecast scenarios, which also involved the use of professionals with specialized skill and knowledge to assist in performing these procedures to test management's process.

/s/ PricewaterhouseCoopers LLP
Little Rock, Arkansas
February 27, 2023

We have served as the Company's auditor since 2016.

BANK OZK
CONSOLIDATED BALANCE SHEETS

	December 31,	
	2022	2021
	(Dollars in thousands, except per share amounts)	
ASSETS		
Cash and cash equivalents	\$ 1,033,454	\$ 2,053,829
Investment securities – available for sale (“AFS”)	3,491,613	3,916,733
Investment securities – trading	8,817	14,957
Federal Home Loan Bank of Dallas (“FHLB”) and other bankers’ bank stocks	42,406	40,788
Non-purchased loans	20,400,154	17,791,610
Purchased loans	378,637	516,215
Allowance for loan losses	(208,858)	(217,380)
Net loans	20,569,933	18,090,445
Premises and equipment, net	678,405	695,857
Foreclosed assets	6,616	5,744
Accrued interest receivable	125,130	83,025
Bank owned life insurance (“BOLI”)	789,805	774,822
Goodwill and other intangible assets, net	663,543	669,063
Other, net	246,846	185,167
Total assets	<u>\$ 27,656,568</u>	<u>\$ 26,530,430</u>
LIABILITIES AND STOCKHOLDERS’ EQUITY		
Deposits:		
Demand non-interest bearing	\$ 4,658,451	\$ 4,983,788
Savings and interest bearing transaction	9,905,717	9,245,727
Time	6,935,975	5,979,619
Total deposits	21,500,143	20,209,134
Other borrowings	606,666	756,321
Subordinated notes	346,947	346,133
Subordinated debentures	121,591	121,033
Reserve for losses on unfunded loan commitments	156,419	71,609
Accrued interest payable and other liabilities	233,864	186,840
Total liabilities	22,965,630	21,691,070
Commitments and contingencies		
Stockholders’ equity:		
Preferred stock; \$0.01 par value; 100,000,000 shares authorized; 14,000,000 shares issued and outstanding at December 31, 2022 and 2021	338,980	338,980
Common stock; \$0.01 par value; 300,000,000 shares authorized; 117,176,928 and 125,443,748 shares issued and outstanding at December 31, 2022 and 2021, respectively	1,172	1,254
Additional paid-in capital	1,753,941	2,093,702
Retained earnings	2,773,135	2,378,466
Accumulated other comprehensive (loss) income	(177,649)	23,841
Total stockholders’ equity before noncontrolling interest	4,689,579	4,836,243
Noncontrolling interest	1,359	3,117
Total stockholders’ equity	4,690,938	4,839,360
Total liabilities and stockholders’ equity	<u>\$ 27,656,568</u>	<u>\$ 26,530,430</u>

See accompanying notes to the consolidated financial statements.

BANK OZK
CONSOLIDATED STATEMENTS OF INCOME

	Year Ended December 31,		
	2022	2021	2020
	(Dollars in thousands, except per share amounts)		
Interest income:			
Non-purchased loans	\$ 1,158,332	\$ 972,660	\$ 944,354
Purchased loans	31,441	46,174	70,812
Investment securities:			
Taxable	41,526	36,234	40,547
Tax-exempt	22,653	13,729	19,403
Deposits with banks and federal funds sold	12,116	2,510	5,665
Total interest income	1,266,068	1,071,307	1,080,781
Interest expense:			
Deposits	94,574	64,422	171,813
Other borrowings	13,033	4,029	3,202
Subordinated notes	10,439	9,386	12,758
Subordinated debentures	5,780	3,750	4,384
Total interest expense	123,826	81,587	192,157
Net interest income	1,142,242	989,720	888,624
Provision for credit losses	83,494	(77,938)	203,639
Net interest income after provision for credit losses	1,058,748	1,067,658	684,985
Non-interest income:			
Service charges on deposit accounts:			
NSF/overdraft fees	17,724	14,962	14,782
All other service charges	28,102	27,656	22,917
Trust income	7,990	8,506	7,544
BOLI income:			
Increase in cash surrender value	19,532	19,640	20,239
Death benefits	807	2,028	608
Loan service, maintenance and other fees	13,819	13,959	14,257
Gains on sales of other assets	11,467	9,962	6,863
Net gains on investment securities	2,019	504	4,467
Other	13,043	18,321	12,931
Total non-interest income	114,503	115,538	104,608
Non-interest expense:			
Salaries and employee benefits	226,373	214,567	206,834
Net occupancy and equipment	70,058	66,801	63,379
Other operating expenses	155,290	148,907	143,200
Total non-interest expense	451,721	430,275	413,413
Income before taxes	721,530	752,921	376,180
Provision for income taxes	157,440	173,888	84,314
Net income	564,090	579,033	291,866
Earnings attributable to noncontrolling interest	51	(32)	32
Preferred stock dividends	16,621	—	—
Net income available to common stockholders	\$ 547,520	\$ 579,001	\$ 291,898
Basic earnings per common share	\$ 4.55	\$ 4.49	\$ 2.26
Diluted earnings per common share	\$ 4.54	\$ 4.47	\$ 2.26

See accompanying notes to the consolidated financial statements.

BANK OZK
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

	Year Ended December 31,		
	2022	2021	2020
	(Dollars in thousands)		
Net income	\$ 564,090	\$ 579,033	\$ 291,866
Other comprehensive income (loss):			
Unrealized gains and losses on investment securities AFS	(265,121)	(45,946)	45,788
Tax effect of unrealized gains and losses on investment securities AFS	63,631	11,535	(11,397)
Reclassification of gains on investment securities AFS included in net income		—	(4,467)
Tax effect of reclassification of gains on investment securities AFS included in net income		—	1,073
Total other comprehensive (loss) income	(201,490)	(34,411)	30,997
Total comprehensive income	<u>\$ 362,600</u>	<u>\$ 544,622</u>	<u>\$ 322,863</u>

See accompanying notes to the consolidated financial statements.

BANK OZK
CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY

	Common Stock	Additional Paid-In Capital	Retained Earnings	Accumulated Other Comprehensive (Loss) Income	Noncontrolling Interest	Total
	(Dollars in thousands, except per share amounts)					
Balances – December 31, 2019	\$ 1,289	\$ 2,251,824	\$ 1,869,983	\$ 27,255	\$ 3,117	\$ 4,153,468
Cumulative effect of change in accounting principle	—	—	(75,344)	—	—	(75,344)
Balances – January 1, 2020	1,289	2,251,824	1,794,639	27,255	3,117	4,078,124
Net income	—	—	291,866	—	—	291,866
Earnings attributable to noncontrolling interest	—	—	32	—	(32)	—
Total other comprehensive income	—	—	—	30,997	—	30,997
Common stock dividends, \$1.0775 per share	—	—	(139,662)	—	—	(139,662)
Issuance of 44,200 shares of common stock for exercise of stock options	—	1,036	—	—	—	1,036
Issuance of 493,761 shares of unvested restricted common stock	5	(5)	—	—	—	—
Repurchase and cancellation of 61,873 shares of common stock withheld for taxes pursuant to restricted stock vesting	—	(1,853)	—	—	—	(1,853)
Stock-based compensation expense	—	14,848	—	—	—	14,848
Forfeitures of 76,664 shares of unvested restricted common stock	—	—	—	—	—	—
Balances – December 31, 2020	<u>\$ 1,294</u>	<u>\$ 2,265,850</u>	<u>\$ 1,946,875</u>	<u>\$ 58,252</u>	<u>\$ 3,085</u>	<u>\$ 4,275,356</u>

See accompanying notes to the consolidated financial statements.

BANK OZK
CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY (continued)

	Preferred Stock	Common Stock	Additional Paid-In Capital	Retained Earnings	Accumulated Other Comprehensive (Loss) Income	Noncontrolling Interest	Total
	(Dollars in thousands, except per share amounts)						
Balances – December 31, 2020	\$ —	\$ 1,294	\$2,265,850	\$1,946,875	\$ 58,252	\$ 3,085	\$4,275,356
Net income	—	—	—	579,033	—	—	579,033
Earnings attributable to noncontrolling interest	—	—	—	(32)	—	32	—
Total other comprehensive loss	—	—	—	—	(34,411)	—	(34,411)
Common stock dividends, \$1.1325 per share	—	—	—	(147,410)	—	—	(147,410)
Issuance of 14,000,000 shares of preferred stock, net of offering costs	338,980	—	—	—	—	—	338,980
Issuance of 207,650 shares of common stock for exercise of stock options	—	2	7,224	—	—	—	7,226
Issuance of 332,831 shares of unvested restricted common stock	—	3	(3)	—	—	—	—
Repurchase and cancellation of 4,275,988 shares of common stock under share repurchase program	—	(43)	(193,401)	—	—	—	(193,444)
Repurchase and cancellation of 55,893 shares of common stock withheld for taxes pursuant to restricted stock vesting	—	(1)	(1,976)	—	—	—	(1,977)
Stock-based compensation expense	—	—	16,007	—	—	—	16,007
Forfeitures of 115,300 shares of unvested restricted common stock	—	(1)	1	—	—	—	—
Balances – December 31, 2021	<u>\$ 338,980</u>	<u>\$ 1,254</u>	<u>\$2,093,702</u>	<u>\$2,378,466</u>	<u>\$ 23,841</u>	<u>\$ 3,117</u>	<u>\$4,839,360</u>

See accompanying notes to the consolidated financial statements.

BANK OZK
CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY (continued)

	Preferred Stock	Common Stock	Additional Paid-In Capital	Retained Earnings	Accumulated Other Comprehensive (Loss) Income	Noncontrolling Interest	Total
	(Dollars in thousands, except per share amounts)						
Balances – December 31, 2021	\$ 338,980	\$ 1,254	\$2,093,702	\$2,378,466	\$ 23,841	\$ 3,117	\$4,839,360
Net income	—	—	—	564,090	—	—	564,090
Earnings attributable to noncontrolling interest	—	—	—	51	—	(51)	—
Total other comprehensive loss	—	—	—	—	(201,490)	—	(201,490)
Preferred stock dividends, \$1.187 per share	—	—	—	(16,621)	—	—	(16,621)
Common stock dividends, \$1.26 per share	—	—	—	(152,851)	—	—	(152,851)
Return of capital to non-controlling interest	—	—	—	—	—	(1,707)	(1,707)
Issuance of 81,560 shares of common stock for exercise of stock options	—	1	2,492	—	—	—	2,493
Issuance of 224,279 shares of unvested restricted common stock	—	2	(2)	—	—	—	—
Repurchase and cancellation of 8,373,398 shares of common stock under share repurchase program	—	(83)	(349,886)	—	—	—	(349,969)
Repurchase and cancellation of 116,864 shares of common stock withheld for tax pursuant to restricted stock vesting	—	(1)	(5,572)	—	—	—	(5,573)
Stock-based compensation expense	—	—	13,206	—	—	—	13,206
Forfeitures of 82,397 shares of unvested restricted common stock	—	(1)	1	—	—	—	—
Balances – December 31, 2022	<u>\$ 338,980</u>	<u>\$ 1,172</u>	<u>\$1,753,941</u>	<u>\$2,773,135</u>	<u>\$ (177,649)</u>	<u>\$ 1,359</u>	<u>\$4,690,938</u>

See accompanying notes to the consolidated financial statements.

BANK OZK
CONSOLIDATED STATEMENTS OF CASH FLOWS

	Year Ended December 31,		
	2022	2021	2020
	(Dollars in thousands)		
Cash flows from operating activities:			
Net income	\$ 564,090	\$ 579,033	\$ 291,866
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation	30,067	28,545	26,032
Amortization	6,892	7,380	10,028
Earnings attributable to noncontrolling interest	51	(32)	32
Provision for credit losses	83,494	(77,938)	203,639
Provision for losses on foreclosed and other assets	1,055	3,461	3,669
Write-off of unamortized subordinated debt issuance costs	—	764	—
Net amortization of investment securities	32,198	59,371	30,712
Net gains on investment securities AFS	—	—	(4,467)
Net gains on trading securities	(2,019)	(504)	—
Amortization of operating lease right-of-use assets	7,031	7,206	7,731
Accretion of purchased loans	(8,766)	(14,208)	(21,781)
Gains on sales of other assets	(11,467)	(9,962)	(6,863)
Deferred income tax expense (benefit)	63,825	(61,208)	53,757
Increase in cash surrender value of BOLI	(19,532)	(19,640)	(20,239)
BOLI death benefits in excess of cash surrender value	(807)	(2,028)	(608)
Stock-based compensation expense	13,206	16,007	14,848
Changes in assets and liabilities:			
Trading account securities	8,152	(14,460)	
Accrued interest receivable	(42,240)	3,952	(13,641)
Other assets, net	(7,169)	13,185	14,581
Accrued interest payable and other liabilities	46,885	9,278	(37,350)
Net cash provided by operating activities	\$ 764,946	\$ 528,202	\$ 551,946

See accompanying notes to the consolidated financial statements.

BANK OZK
CONSOLIDATED STATEMENTS OF CASH FLOWS (continued)

	Year Ended December 31,		
	2022	2021	2020
	(Dollars in thousands)		
Cash flows from investing activities:			
Proceeds from sales of FHLB and other bankers' bank stock	\$ 37,211	\$ —	\$ 12,505
Purchases of FHLB and other bankers' bank stock	(38,829)	(2,301)	(29,136)
Proceeds from maturities/calls/paydowns of investment securities AFS	1,088,141	2,522,743	1,112,738
Proceeds from sales of investment securities AFS	24	591,570	273,963
Purchases of investment securities AFS	(960,358)	(3,731,007)	(2,499,587)
Proceeds from sale of loans	71,960	218,211	282,727
Net (increase) decrease of non-purchased loans	(2,695,016)	390,250	(2,345,168)
Net payments received on purchased loans	140,469	286,863	344,560
Purchases of premises and equipment	(29,852)	(33,918)	(49,606)
Proceeds from BOLI death benefits	5,155	4,917	1,636
Proceeds from sales of other assets	25,159	49,097	29,346
Net cash invested in unconsolidated investments	(52,963)	(54,153)	(46,499)
Net cash paid in branch divestiture transactions	(21,346)	(102,063)	(59,718)
Net cash (used) provided by investing activities	<u>(2,430,245)</u>	<u>140,209</u>	<u>(2,972,239)</u>
Cash flows from financing activities:			
Net increase (decrease) in deposits	1,318,191	(1,130,793)	3,061,965
Proceeds from fixed-rate FHLB advances	—	—	750,000
Net repayments of other borrowings	(149,655)	(2,620)	(353,695)
Net proceeds from issuance of subordinated debt	—	345,895	—
Repayment of subordinated debt	—	(225,000)	—
Net proceeds from issuance of preferred stock	—	338,980	—
Proceeds from exercise of stock options	2,493	7,226	1,036
Return of capital to non-controlling interest	(1,707)	—	—
Repurchase and cancellation of shares of common stock – share repurchase program	(349,969)	(193,444)	—
Repurchase and cancellation of shares of common stock – withheld for taxes	(5,573)	(1,977)	(1,853)
Cash dividends paid on common stock	(152,235)	(146,511)	(139,255)
Cash dividends paid on preferred stock	(16,621)	—	—
Net cash provided (used) by financing activities	<u>644,924</u>	<u>(1,008,244)</u>	<u>3,318,198</u>
Net (decrease) increase in cash and cash equivalents	(1,020,375)	(339,833)	897,905
Cash and cash equivalents – beginning of year	2,053,829	2,393,662	1,495,757
Cash and cash equivalents – end of year	<u>\$ 1,033,454</u>	<u>\$ 2,053,829</u>	<u>\$ 2,393,662</u>

See accompanying notes to the consolidated financial statements.

Bank OZK
Notes to Consolidated Financial Statements
December 31, 2022, 2021 and 2020

1. Organization, Regulation and Summary of Significant Accounting Policies

Bank OZK (the “Bank”) is headquartered in Little Rock, Arkansas and provides a wide range of retail and commercial banking services. At December 31, 2022, the Bank conducted operations through more than 240 offices in eight states, including offices in Arkansas, Georgia, Florida, North Carolina, Texas, California, New York and Mississippi. The Bank owns eight 100%-owned finance subsidiary business trusts - Ozark Capital Statutory Trust II (“Ozark II”), Ozark Capital Statutory Trust III (“Ozark III”), Ozark Capital Statutory Trust IV (“Ozark IV”), Ozark Capital Statutory Trust V (“Ozark V”), Intervest Statutory Trust II (“Intervest II”), Intervest Statutory Trust III (“Intervest III”), Intervest Statutory Trust IV (“Intervest IV”) and Intervest Statutory Trust V (“Intervest V”) (collectively, the “Trusts”). In addition, the Bank owns a subsidiary that holds its investment securities, a subsidiary engaged in the development of real estate, a subsidiary that holds an ownership interest in a private aircraft, a subsidiary that owns a renewable energy facility and various other entities that hold foreclosed assets or tax credits or engage in other activities.

The Bank is an Arkansas state banking corporation and is subject to regulation by the Arkansas State Bank Department (“ASBD”). Because the Bank is an insured depository institution that is not a member bank of the Board of Governors of the Federal Reserve System (“FRB”), its primary federal regulator is the Federal Deposit Insurance Corporation (“FDIC”).

Basis of presentation, use of estimates and principles of consolidation – The preparation of financial statements in conformity with accounting principles generally accepted in the United States (“GAAP”) requires management to make estimates, assumptions and judgments that affect the amounts reported in these consolidated financial statements and accompanying notes. Actual results could materially differ from those estimates.

These consolidated financial statements include the accounts of the Bank, the investment subsidiary, the real estate subsidiary, the aircraft subsidiary, the renewable energy subsidiary and various other entities in accordance with GAAP. In addition, subsidiaries in which the Bank has a majority voting interest principally defined as owning a voting or economic interest greater than 50% or where the Bank exercises control over the operating and financial policies of the subsidiary through an operating agreement or other means are consolidated. Investments in companies that are not variable interest entity (“VIEs”) and which the Bank does not have a majority voting interest or the Bank does not exercise control over the operating and financial policies are generally accounted for utilizing the cost or equity methods of accounting. Significant intercompany transactions and amounts have been eliminated in consolidation.

The voting interest approach is not applicable for entities that are not controlled through voting interests or in which the equity investors do not bear the residual economic risk. In such instances, management makes a determination, based on its review of applicable GAAP, on when the assets, liabilities and activities of the VIE should be included in the Bank’s consolidated financial statements. GAAP requires a VIE to be consolidated by a company if that company has a controlling financial interest with both (1) the power to direct the activities of the entity that most significantly affects the entity’s economic performance and (2) the obligation to absorb losses of the entity that could potentially be significant to the entity or the right to receive benefits from the entity that could potentially be significant to the entity. A company that has a controlling financial interest is considered the primary beneficiary and consolidates the VIE. The Bank has determined that the 100%-owned finance subsidiary Trusts are VIEs, but that the Bank is not the primary beneficiary of the Trusts. Accordingly, the Bank does not consolidate the activities of the Trusts into its financial statements, but instead reports its ownership interests in the Trusts as other assets and reports the subordinated debentures issued to the Trusts as a liability in its consolidated balance sheets. The distributions on the subordinated debentures are reported as interest expense in the Bank’s consolidated statements of income.

Cash and cash equivalents – For cash flow purposes, cash and cash equivalents include cash on hand, amounts due from banks, interest earning deposits with banks, and amounts on deposit with the FRB.

Investment securities – Management determines the appropriate classification of investment securities at the time of purchase and reevaluates such designation as of each balance sheet date. At December 31, 2022 and 2021, the Bank held investment securities classified as both available for sale (“AFS”) and trading (collectively, “investment securities”).

Investment securities AFS are reported at estimated fair value, with the unrealized gains and losses determined on a specific identification basis. Realized gains or losses on the sale of investment securities AFS are recognized on the specific identification method at the time of sale and are included in non-interest income. The Bank utilizes independent third parties as its principal pricing sources for determining fair value of investment securities which are measured on a recurring basis. As a result, the Bank receives estimates of fair value from at least two independent pricing sources for the majority of its individual securities within its investment

portfolio. For investment securities traded in an active market, fair values are based on quoted market prices if available. If quoted market prices are not available, fair values are based on quoted market prices of comparable securities, broker quotes or comprehensive interest rate tables, pricing matrices or a combination thereof. For investment securities traded in a market that is not active, fair value is determined using unobservable inputs. All fair value estimates of the Bank's investment securities are reviewed on a quarterly basis.

Investment securities AFS with unrealized gains are reported as a separate component of stockholders' equity, included in accumulated other comprehensive income (loss), are adjusted for changes in unrealized gains, net of related income tax, and are included in accumulated other comprehensive income (loss), on a specific identification basis. Investment securities AFS with unrealized losses require the Bank to evaluate its intent or likelihood of disposing of such investment securities. If the Bank intends to sell an investment security AFS in an unrealized loss position, or if it is more likely than not that it will be required to sell an investment security AFS in an unrealized loss position before recovery of its amortized cost basis, the investment security's amortized cost basis is written down to fair value through current period expense. If the Bank does not intend to sell an investment security AFS in an unrealized loss position, or if it is more likely than not that the Bank will not sell an investment security AFS that is in an unrealized loss position, the Bank is required to assess whether the decline in fair value has resulted from credit losses or non-credit factors. Factors considered during such review include the credit quality, finance condition and near term prospects of the issuer, the nature and cause of the unrealized loss and various other factors. If the Bank's assessment determines a credit loss exists, the present value of cash flows expected to be collected from the investment security AFS is compared to the amortized cost basis of the investment security and if the present value of cash flows expected to be collected is less than amortized cost, an allowance for credit losses and a provision for credit loss expense is recorded. If the Bank's assessment determines that a credit loss does not exist, the Bank records the decline in fair value through other comprehensive income (loss), net of related income tax effects with such decline included in accumulated other comprehensive income (loss).

Trading investment securities are carried at fair value with gains and losses reported in the Bank's consolidated statements of income.

The fair values of the Bank's investment securities traded in both active and inactive markets can be volatile and may be influenced by a number of factors including market interest rates, prepayment speeds, discount rates, credit quality of the issuer, general market conditions including market liquidity conditions and other factors. Factors and conditions are constantly changing, and fair values could be subject to material variations that may significantly affect the Bank's financial condition, results of operations and liquidity.

At December 31, 2022 and 2021, the Bank owned shares in the Federal Home Loan Bank of Dallas ("FHLB"), First National Banker's Bankshares, Inc. and certain other bankers' bank stock, which do not have readily determinable fair values and are carried at cost.

Interest and dividends on investment securities, including the amortization of premiums and accretion of discounts are included in interest income. Any discount or premium on investment securities is accreted or amortized through maturity, or in the case of mortgage-backed securities, over the estimated life of the security. Premiums on callable securities are amortized to the earliest call date. Purchases and sales of investment securities are recorded on a trade-date basis.

Non-purchased loans – Non-purchased loans include all loans except loans acquired in previous acquisitions. Non-purchased loans that management has the intent and ability to hold for the foreseeable future or until maturity or payoff are reported at their outstanding principal balance adjusted for any charge-offs and accretion or amortization of deferred fees or costs. Interest on non-purchased loans is recognized on an accrual basis and is calculated using the simple interest method on daily balances of the principal amount outstanding. Loan origination fees and costs are generally deferred and recognized over the life of the loan as an adjustment to yield on the related loan. Minimum interest, yield maintenance income and prepayment penalties are recorded as adjustments to yield on the related loan when such items are earned. Loan service, maintenance and various other fees that are not considered yield adjustments are recorded as non-interest income when such items are earned and collection appears likely.

In the ordinary course of business, the Bank has entered into off-balance sheet financial instruments consisting of commitments to extend credit and letters of credit. Such financial instruments are recorded in the financial statements when they are funded. Related fees are generally recognized when collected.

Purchased loans – Purchased loans consist of all loans acquired in previous acquisitions. Prior to the adoption of ASU 2016-13, purchased loans with deteriorated credit quality were referred to as PCI loans. With the adoption of ASU 2016-13, loans acquired with deteriorated credit quality are referred to as PCD loans. ASU 2016-13 defines PCD loans as acquired individual financial assets that, as of the date of acquisition, have experienced a more-than-insignificant deterioration in credit quality since origination as determined by an acquirer's assessment. While ASU 2016-13 does not define "a more-than-insignificant deterioration in credit quality since

origination,” it does provide indicators that there has been a more-than-insignificant deterioration in credit since origination. Those indicators include (1) the delinquency status as of the date of acquisition, (2) downgrades in classification since origination, (3) the accrual status, or (4) credit spreads that, subsequent to origination, have widened beyond the threshold specified by the Bank’s lending policy. With the exception of PCD loans for which the Bank has suspended the recognition of interest income, a PCD loan’s non-credit discount is accreted into interest income utilizing the interest method over the remaining life of the loan.

All other purchased loans not classified as PCD (non-PCD) are recorded at their initial fair value, adjusted for amortized costs which includes any remaining fair value adjustments recorded at acquisition. With the exception of non-PCD loans for which the Bank has suspended the recognition of interest income, any remaining fair value adjustment recorded at acquisition on non-PCD loans is accreted into income utilizing the interest method over the remaining life of the loan.

Allowance for credit losses (“ACL”) – The Bank utilizes the current expected credit loss (“CECL”) methodology to determine its ACL, whereby a provision for credit losses is charged against income. All, or portions of, loans deemed to be uncollectible are charged against the ACL when the Bank believes that collectability of all, or some portion of, outstanding amortized cost is unlikely. Subsequent recoveries, if any, of loans previously charged off are credited to the ACL. For credit risk related to a contractual obligation to extend credit, the Bank estimates expected credit losses over the contractual period considering the likelihood that funding will occur. The portion of the ACL related to the outstanding balance of the Bank’s loan portfolio is reported as ALL on its consolidated balance sheets and the reserve for losses on unfunded loan commitments is reported as a liability on its consolidated balance sheets.

The Bank utilizes a dual risk rating system that incorporates score cards, which assess quantitative models and qualitative factors, in determining the risk rating for its commercial loans. This dual risk rating methodology incorporates an obligor risk rating (“ORR”) and a facility risk rating (“FRR”) which are combined to create a two-dimensional risk rating for commercial loans. The ORR is influenced by a loan’s probability of default (“PD”) as determined from the score cards, with such score card PDs affected by various financial metrics, such as projected cash flow, loan-to-value (“LTV”), property and/or market characteristics, borrower financial strength and other financial and loan characteristics. Thus, the higher a loan’s PD, the more adverse the loan’s ORR. The FRR is influenced by a loan’s loss given default (“LGD”) as determined from the score cards. Score card LGDs are affected by the estimated loss when a borrower cannot or will not repay the loan. Estimated losses take into consideration the Bank’s underwriting standards and protections including collateral and collateral margin requirements, lien position, compliance with any loan covenants, support required from guarantors, insurance and other factors. The higher a loan’s LGD, the more adverse the loan’s FRR. The combined dual risk rating provides an annualized expected loss estimate for each commercial loan, and based on such loss estimates, a regulatory risk rating is assigned. Additionally, the Bank may apply risk rating “overrides” whereby management may further adjust a loan’s risk rating to the extent it believes there is additional information about a loan or a borrower that is not fully reflected in the ORR and/or FRR. The Bank utilizes risk ratings from the scorecards in assigning and evaluating the credit quality of its commercial loans. The Bank’s consumer loans and business loans to individuals with credit exposure less than or equal to \$250,000 are not risk rated in the same manner as its commercial loans. Instead, these loans are risk rated based on performance and past due status with all such loans that are less than 30 days past due typically assigned a “pass rating” and all loans that are 30 days or more past due assigned a more adverse risk rating commensurate with each loan’s perceived risk.

Outputs from the scorecards, including PD and LGD outputs, are utilized in determining the necessary ACL for all loans that contain similar risk characteristics. In determining the ACL, the Bank separates loans into similar risk characteristics and utilizes score card estimates of credit loss that categorize loans based on loan type. The loan types segregated by score card are as follows:

- Construction Real Estate – In assessing estimated credit losses on construction real estate loans, the Bank utilizes various project and borrower metrics, including, but not limited to, projected cash flow, LTV, property and/or market characteristics, and borrower financial strength.
- Commercial and Industrial – In assessing estimated credit losses on commercial and industrial loans, the Bank utilizes various borrower and loan metrics, including, but not limited to, borrower’s financial position and results from operations, LTV, and borrower and/or guarantor financial strength.
- Consumer Mortgages – In assessing estimated credit losses on consumer mortgage loans, the Bank utilizes borrower information such as borrower’s cash flow, credit score and LTV, among others.
- Consumer Recreational Vehicle (“RV”) and Marine – In assessing estimated credit losses on RV and marine loans, the Bank utilizes various borrower information such as payment-to-income, credit score and LTV, among others.
- Other Consumer – In assessing estimated credit losses on other consumer loans, the Bank utilizes various borrower origination information such as vintage, credit score and product, among others.

The score cards utilized in determining the ACL use quantitative data related to the Bank’s loans and unfunded loan commitments. In determining the estimated loss, the quantitative data utilized by the score card models includes, but is not limited to,

estimated debt service coverage ratios, LTV ratios, total assets, total revenue and margin, and for consumer loans, individual credit scores. In addition, the score cards and the Bank's CECL platform incorporate varying future economic forecasts in estimating the Bank's ACL. While the Bank's score cards and CECL platform produce an estimated lifetime loss for all loans not individually evaluated, the score cards and CECL platform may have certain limitations. To address potential limitations, the Bank's methodology considers additional qualitative adjustments that are applied to its CECL calculations. In determining the ACL, the Bank utilizes a reasonable and supportable forecast period of two years followed by a reversion of estimated losses on a systematic basis back to its historical mean. Expected credit losses are estimated over the contractual term of the loan, adjusted for anticipated or expected prepayments. The contractual term of the loan excludes expected extensions or modifications unless the Bank has a reasonable expectation that a troubled debt restructuring will be executed with the expected extension or modification.

The ACL is maintained at a level that the Bank believes will be adequate to absorb expected credit losses in future periods associated with its loan portfolio and unfunded loan commitments. Provisions to and the adequacy of the ACL are based on evaluations of the loan portfolio utilizing objective and subjective criteria. The objective criteria primarily includes estimated losses that are modeled from the respective score cards and the outputs from the Bank's CECL platform. In addition to these objective criteria, the Bank subjectively assesses the adequacy of the ACL and the need for changes thereto, with consideration given to the nature and mix of the portfolio, national, regional and local business and economic conditions that may affect borrowers' ability to pay, concentrations of credit, changes in the experience, ability and depth of lending management and other relevant staff, changes in the nature and volume of the portfolio and in the terms of the loans, overall portfolio quality, historical loss experience and other relevant factors. Changes in these criteria or the availability of new information could require adjustment of the ACL in future periods. In addition, for loans that do not share risk characteristics similar to those contained within their respective loan segments, the Bank may perform an individual assessment of the ACL utilizing expected cash flows, collateral values or a combination thereof. On an ongoing basis, the Bank evaluates the underlying collateral on collateral dependent nonperforming loans and, if needed, due to changes in market or property conditions, the underlying collateral is reassessed and the estimated collateral value is revised. The determination of collateral value includes any adjustments considered necessary related to estimated holding periods and estimated selling costs. While an individual assessment and related ACL has been calculated for certain nonperforming loans, no portion of the Bank's ACL is restricted to any individual loan or group of loans, and the entire ACL is available to absorb losses from any and all loans, including unfunded loan commitments.

Changes in the criteria used in this evaluation or the availability of new information could cause the ACL to be increased or decreased in future periods. In addition, bank regulatory agencies, as part of their examination process, may require adjustments to the ACL based on their judgment and estimates.

The accrual of interest on loans is discontinued when, in management's opinion, the borrower may be unable to meet payments as they become due. The Bank generally places a loan on nonaccrual status when such loan is (i) nonperforming or (ii) 90 days or more past due, or earlier when doubt exists as to the ultimate collection of payments. The Bank may continue to accrue interest on certain loans contractually past due 90 days or more if such loans are both well secured and in the process of collection. At the time a loan is placed on nonaccrual status, interest previously accrued but uncollected is reversed and charged against interest income. Nonaccrual loans are generally returned to accrual status when payments are no longer past due, the loan has performed in accordance with its contractual terms for a reasonable period of time (generally at least six months) and is expected to continue to perform in accordance with its contractual terms. If a loan is determined to be uncollectible, the portion of the principal determined to be uncollectible is charged against the ACL. Loans for which the terms have been modified and for which (i) the borrower is experiencing financial difficulties and (ii) a concession has been granted to the borrower by the Bank are considered troubled debt restructurings ("TDRs") and are included in nonperforming loans. Income on nonaccrual loans is recognized on a cash basis when and if actually collected. Income on TDRs is recognized on a cash basis until such time as the TDR has performed in accordance with its modified terms for a reasonable period of time (generally at least six months) and is expected to continue to perform. Once such performance and expected performance conditions are met, the TDR is returned to accrual status but continues to be reported as a nonperforming loan.

Premises and equipment – Premises and equipment are reported at cost less accumulated depreciation and amortization. Depreciation and amortization are computed on a straight-line basis over the estimated useful lives of the related assets. Depreciable lives for the major classes of assets are generally 20 to 45 years for buildings and 3 to 25 years for furniture, fixtures, equipment and certain building improvements. Leasehold improvements are amortized over the shorter of the asset's estimated useful life or the term of the lease. Accelerated depreciation methods are used for income tax purposes. Maintenance and repair charges are expensed as incurred.

Income taxes – The Bank utilizes the asset and liability method in accounting for income taxes. Under this method, deferred tax assets and liabilities are determined based upon the difference between the values of the assets and liabilities as reflected in the financial statements and their related tax basis using enacted tax rates in effect for the year or years in which the differences are expected to be recovered or settled. As changes in tax laws or rates are enacted, deferred tax assets and liabilities are adjusted through the provision for income taxes.

As a result of recording, at fair value, acquired assets and assumed liabilities pursuant to business combinations, differences in amounts reported for financial statement purposes and their related basis for federal and state income tax purposes are created. Such differences are recorded as deferred tax assets and liabilities using enacted tax rates in effect for the year or years in which the differences are expected to be recovered or settled. To the extent that information becomes available that results in a change in management's estimates and assumptions, an increase or decrease of the deferred tax asset or liability is recorded as an adjustment to deferred income tax expense (benefit).

The Bank recognizes a tax position as a benefit only if it is "more likely than not" that the tax position would be sustained in a tax examination, with a tax examination being presumed to occur. The amount recognized is the largest amount of tax benefit that has a greater than 50% likelihood of being realized on examination. For tax positions not meeting the "more likely than not" test, no tax benefit is recorded.

The Bank files consolidated tax returns. The Bank and the other consolidated entities provide for income taxes on a separate return basis and remit to the Bank amounts determined to be currently payable. The Bank recognizes interest related to income tax matters as interest income or expense, and penalties related to income tax matters are recognized as non-interest expense. The Bank is no longer subject to income tax examinations by U.S. federal, state and local tax authorities for years prior to 2019.

Service charges on deposit accounts – Service charges on deposit accounts typically represent fees for monthly account maintenance and transaction activity, including non-sufficient funds ("NSF") and overdraft fees. This revenue is generally recognized when the performance obligation has been achieved, the transaction is completed and/or the fee is incurred and payment is generally received when the performance obligation has been satisfied or the fee has been incurred.

Bank owned life insurance ("BOLI") – BOLI consists of life insurance purchased by the Bank on (i) a qualifying group of officers with the Bank designated as owner and beneficiary of the policies and (ii) one of the Bank's executive officers with the Bank designated as owner and both the Bank and the executive officer designated as beneficiaries of the policies. The increases in the cash surrender values on BOLI policies help to offset a portion of employee benefit costs or to offset a portion of the costs of a supplemental executive retirement plan for one of the Bank's executive officers. BOLI is carried at the policies' realizable cash surrender values with changes in cash surrender values and death benefits received in excess of cash surrender values reported in non-interest income.

Goodwill and Intangible assets – Goodwill and intangible assets consist primarily of goodwill and core deposit intangibles. Goodwill represents the excess purchase price over the fair value of net assets acquired in business acquisitions. The Bank had goodwill of \$660.8 million at both December 31, 2022 and 2021. The Bank reviews goodwill annually, or more frequently if events or changes in circumstances indicate the carrying value might be impaired. The Bank performed its annual impairment test of goodwill as of September 30, 2022, which included comparing the estimated fair value of the Bank's operations (the reporting unit) with net book value. The September 30, 2022 impairment test did not indicate an impairment of goodwill.

Core deposit intangibles represent premiums paid for deposits acquired via acquisition and are being amortized over three to seven years. Core deposit intangibles totaled \$33.4 million and \$41.3 million at December 31, 2022 and 2021, respectively, less accumulated amortization of \$30.6 million and \$33.0 million at December 31, 2022 and 2021, respectively.

The aggregate amount of amortization expense for the Bank's core deposit intangibles is expected to be \$2.8 million in 2023 and no core deposit intangible amortization expense is expected from the Bank's existing core deposit intangibles in 2024 and beyond.

Stock-based compensation – The Bank has an equity incentive plan for officers and employees and non-employee directors, which plan is described more fully in Note 15. The Bank measures the cost of employee services received in exchange for an award of equity instruments based on the grant-date fair value of the award and, in the case of certain long-term incentive agreements, based on the expected performance achievement levels over the term of the agreements. Such cost is recognized over the vesting period of the award.

Earnings per common share – Earnings per common share ("EPS") are computed using the two-class method. Basic EPS are computed by dividing net income available to common stockholders by the weighted-average number of common shares outstanding during the applicable period. Diluted EPS are computed by dividing net income available to common stockholders by the weighted-average number of common shares outstanding after consideration of the dilutive effect, if any, of the Bank's common stock options using the treasury stock method and the Bank's non-vested performance stock units under its long-term incentive agreements. The Bank has determined that its outstanding non-vested restricted stock awards that were granted to its employees and non-employee directors are participating securities. The calculations of basic and diluted EPS are included in Note 23.

Segment disclosures – The Bank operates in only one segment. Accordingly, there is no requirement to report segment information in the Bank's consolidated financial statements. No single external customer comprises more than 10% of the Bank's revenues.

Recent accounting pronouncements – In May 2020, the Financial Accounting Standards Board (“FASB”) issued ASU 2020-04 “Reference Rate Reform (Topic 848): Facilitation of the Effects of Reference Rate Reform on Financial Reporting.” Generally, ASU 2020-04 allows entities to consider contract modifications due to reference rate reform to be a continuation of an existing contract; thus, the Bank would not have to determine if the modification is considered insignificant. As a result of ASU 2020-04, the Bank created an internal working group that is managing its transition away from London Interbank Offered Rate (“LIBOR”). This working group is a cross-functional team composed of representatives from credit, lending, deposits, retail, investment securities, loan administration, operations, compliance, legal and other support functions to address issues related to the LIBOR transition and phase-out. A majority of the Bank’s loans that are tied to LIBOR benchmark interest rates include adequate fallback language for when LIBOR ceases to exist. As of January 1, 2022, the Bank stopped originating loans that are tied to LIBOR benchmark interest rates. The Bank will continue to evaluate the financial impact regarding pricing, valuation and operations of the transition. ASU 2020-04 was effective upon issuance and, in December 2022, the FASB issued ASU 2022-06 which deferred the sunset date of Topic 848 until December 31, 2024. The Bank adopted ASU 2020-04 on January 1, 2023 and it is not expected to have a material effect on the Bank’s financial position or results of operations.

On March 31, 2022, the FASB issued ASU 2022-02, *Financial Instruments – Credit Losses (Topic 326): Troubled Debt Restructurings and Vintage Disclosures*. ASU 2022-02 eliminates the accounting guidance for troubled debt restructurings but provides additional disclosures for restructurings for borrowers that are experiencing financial difficulty. In addition, ASU 2022-02 requires disclosure of current period gross write-offs by year of origination for loans and net investments in leases. ASU 2022-02 was effective for years beginning after December 15, 2022. The adoption of ASU 2022-02 did not have a significant impact on the Bank’s financial position, statement of operations or financial statement disclosures.

Reclassifications – Certain reclassifications of prior years’ amounts have been made to conform with the 2022 financial statements presentation. These reclassifications had no impact on prior years’ net income, as previously reported.

2. Investment Securities

The following table presents the amortized cost and estimated fair value of investment securities AFS as of the dates indicated.

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value
	(Dollars in thousands)			
December 31, 2022:				
Obligations of state and political subdivisions	\$ 1,310,362	\$ 4,125	\$ (45,563)	\$ 1,268,924
U.S. Government agency mortgage-backed securities	1,692,828	—	(144,288)	1,548,540
Other U.S. Government agency securities	658,818	—	(42,898)	615,920
Corporate obligations	38,304	—	(4,128)	34,176
U.S. Treasuries	24,957	—	(904)	24,053
Total investment securities AFS	<u>\$ 3,725,269</u>	<u>\$ 4,125</u>	<u>\$ (237,781)</u>	<u>\$ 3,491,613</u>
December 31, 2021:				
Obligations of state and political subdivisions	\$ 794,704	\$ 20,225	\$ (1,716)	\$ 813,213
U.S. Government agency mortgage-backed securities	2,203,398	26,473	(12,590)	2,217,281
Other U.S. Government agency securities	556,290	35	(1,064)	555,261
Corporate obligations	305,966	236	(131)	306,071
U.S. Treasuries	24,910	—	(3)	24,907
Total investment securities AFS	<u>\$ 3,885,268</u>	<u>\$ 46,969</u>	<u>\$ (15,504)</u>	<u>\$ 3,916,733</u>

The following table shows estimated fair value of investment securities AFS having gross unrealized losses and the amount of such unrealized losses, aggregated by investment category and length of time that individual investment securities have been in a continuous unrealized loss position, as of the dates indicated.

	Less than 12 Months		12 Months or More		Total	
	Estimated Fair Value	Unrealized Losses	Estimated Fair Value	Unrealized Losses	Estimated Fair Value	Unrealized Losses
(Dollars in thousands)						
December 31, 2022:						
Obligations of state and political subdivisions	\$ 955,014	\$ 40,968	\$ 59,258	\$ 4,595	\$ 1,014,272	\$ 45,563
U.S. Government agency mortgage-backed securities	854,548	64,084	693,992	80,204	1,548,540	144,288
Other U.S. Government agency securities	275,535	19,461	340,385	23,437	615,920	42,898
Corporate obligations	34,176	4,128	—	—	34,176	4,128
U.S. Treasuries	24,053	904	—	—	24,053	904
Total	<u>\$2,143,326</u>	<u>\$ 129,545</u>	<u>\$1,093,635</u>	<u>\$ 108,236</u>	<u>\$3,236,961</u>	<u>\$ 237,781</u>
December 31, 2021:						
Obligations of state and political subdivisions	\$ 212,249	\$ 1,703	\$ 167	\$ 13	\$ 212,416	\$ 1,716
U.S. Government agency mortgage-backed securities	1,361,532	12,568	1,293	22	1,362,825	12,590
Other U.S. Government agency securities	390,226	1,064	—	—	390,226	1,064
Corporate obligations	274,829	131	—	—	274,829	131
U.S. Treasuries	24,907	3	—	—	24,907	3
Total	<u>\$2,263,743</u>	<u>\$ 15,469</u>	<u>\$ 1,460</u>	<u>\$ 35</u>	<u>\$2,265,203</u>	<u>\$ 15,504</u>

In evaluating the Bank's unrealized loss positions for credit losses of its investment securities portfolio, management considers the credit quality, financial condition and near terms prospects of the issuer, the nature and cause of the unrealized loss and other factors. While the Bank periodically evaluates its investment strategy relative to current economic and business conditions, at the present time, the Bank does not have the intent to sell these investment securities with unrealized losses and, more likely than not, will not be required to sell these investment securities before fair value recovers to amortized cost. In addition, for investment securities in an unrealized loss position, the Bank does not believe the unrealized losses are the result of issues with credit quality; thus, no ACL was established for investment securities as of December 31, 2022 or 2021, respectively.

The following table shows the amortized cost and estimated fair value of investment securities AFS by maturity or estimated date of repayment as of December 31, 2022.

<u>Maturity or Estimated Repayment</u>	Amortized Cost	Estimated Fair Value
(Dollars in thousands)		
One year or less	\$ 555,852	\$ 522,682
After one year to five years	1,872,057	1,735,642
After five years to ten years	414,960	381,992
After ten years	882,400	851,297
Total	<u>\$ 3,725,269</u>	<u>\$ 3,491,613</u>

For purposes of this maturity or estimated repayment distribution, all investment securities AFS are shown based on their contractual maturity date or estimated date of repayment, except (i) U.S. Government agency mortgage-backed securities are allocated among various maturities or repayment categories based on an estimated repayment schedule utilizing third-party median prepayment speeds or other estimates of prepayment speeds and interest rate levels at the measurement date and (ii) callable investment securities for which the Bank has received notification of call are included in the maturity or repayment category in which the call occurs or is expected to occur. Expected maturities may differ from contractual maturities because issuers have the right to call or prepay obligations with or without call or prepayment penalties.

The following table is a summary of sales activities of the Bank's investment securities AFS during the years indicated.

	Year Ended December 31,		
	2022	2021	2020
	(Dollars in thousands)		
Sales proceeds	\$ 24	\$ 591,570	\$ 273,963
Gross realized gains	\$ —	\$ —	\$ 4,467
Gross realized losses	—	—	—
Net gains on investment securities	\$ —	\$ —	\$ 4,467

At December 31, 2022 and 2021, the balance of the Bank's trading securities totaled \$8.8 million and \$15.0 million, respectively. During 2022, the Bank had net gains of \$2.0 million from the sale of approximately \$605.8 million of trading securities compared to net gains of \$0.5 million from the sale of approximately \$128.9 million of trading securities in 2021.

Investment securities with carrying values of \$0.93 billion and \$1.52 billion at December 31, 2022 and 2021, respectively, were pledged to secure public funds and trust deposits and for other purposes required or permitted by law.

At December 31, 2022 and 2021, the Bank had no holdings of investment securities of any one issuer, other than mortgage-backed securities issued by the Federal National Mortgage Association and callable debentures issued by the Federal Home Loan Bank, in an amount greater than 10% of total stockholders' equity.

3. Total Loans

The following table is a summary of the total loan portfolio by principal category as of the dates indicated.

	December 31,			
	2022			2021
	(Dollars in thousands)			
Real estate:				
Residential 1-4 family	\$ 981,567	4.7%	\$ 887,024	4.8%
Non-farm/non-residential	4,665,268	22.5	3,782,892	20.7
Construction/land development	8,215,056	39.5	8,246,674	45.0
Agricultural	239,689	1.2	247,727	1.4
Multifamily residential	1,503,398	7.2	934,845	5.1
Total real estate	15,604,978	75.1	14,099,162	77.0
Commercial and industrial	902,321	4.3	510,784	2.8
Consumer	2,445,851	11.8	2,185,429	11.9
Other	1,825,641	8.8	1,512,450	8.3
Total loans	\$ 20,778,791	100.0%	\$ 18,307,825	100.0%

At December 31, 2022, the Bank's total loan portfolio consisted of 75.1% real estate loans, 4.3% commercial and industrial loans, 11.8% consumer loans and 8.8% other loans. Real estate loans, its largest category of loans, include all loans made to finance the development of real property construction projects, provided such loans are secured by real estate, and all other loans secured by real estate as evidenced by mortgages or other liens.

4. Allowance for Credit Losses (“ACL”) and Credit Quality Indicators

Allowance for Credit Losses

The following table is a summary of activity within the ACL during the years indicated.

	Allowance for Loan Losses	Reserve for Losses on Unfunded Loan Commitments (Dollars in thousands)	Total Allowance for Credit Losses
Year ended December 31, 2022:			
Balances – December 31, 2021	\$ 217,380	\$ 71,609	\$ 288,989
Net charge-offs	(7,206)	—	(7,206)
Provision for credit losses	(1,316)	84,810	83,494
Balances – December 31, 2022	<u>\$ 208,858</u>	<u>\$ 156,419</u>	<u>\$ 365,277</u>
Year ended December 31, 2021:			
Balances – December 31, 2020	\$ 295,824	\$ 81,481	\$ 377,305
Net charge-offs	(10,378)	—	(10,378)
Provision for credit losses	(68,066)	(9,872)	(77,938)
Balances – December 31, 2021	<u>\$ 217,380</u>	<u>\$ 71,609</u>	<u>\$ 288,989</u>
Year ended December 31, 2020:			
Balances – December 31, 2019	\$ 108,525	\$ —	\$ 108,525
Adoption of CECL methodology	39,588	54,924	94,512
Balances – January 1, 2020	148,113	54,924	203,037
Net charge-offs	(29,371)	—	(29,371)
Provision for credit losses	177,082	26,557	203,639
Balances – December 31, 2020	<u>\$ 295,824</u>	<u>\$ 81,481</u>	<u>\$ 377,305</u>

The calculations of the Bank’s provision for credit losses and its total ACL were based on a number of key estimates, assumptions and economic forecasts. Management utilized recent economic forecasts provided by Moody’s, including their updates released in December 2022. In selecting the weightings for the various economic scenarios for purposes of determining its ACL at December 31, 2022, the Bank’s combined weightings assigned to the Moody’s S4 (Alternative Adverse Scenario) and S6 (Stagflation) scenarios exceeded that of the Moody’s Baseline scenario, which had the largest single scenario weighting. The Bank’s selection and weightings of these scenarios reflect its assessment of conditions in the U.S. economy, and acknowledged the uncertainty regarding future U.S. economic conditions, including the elevated risk of a recession in the near-term, elevated inflationary pressures, increases in the Fed funds target rate, prospects for shrinking the Federal Reserve balance sheet, the impacts of the ongoing war in Ukraine, supply chain disruptions, global trade and geopolitical matters, the impacts of U.S. fiscal policy actions, uncertainties about the COVID-19 pandemic, and various other factors. These forecasts included a number of economic variables, including gross domestic product (“GDP”), unemployment rates, and commercial and residential real estate prices, among others. For purposes of the forecasts used in the Bank’s CECL methodology, management utilized a reasonable and supportable forecast period of two years, followed by a reversion, on a systematic basis, of estimated losses back to the Bank’s historical mean. Management also utilized certain qualitative adjustments to capture items not fully reflected in the Bank’s modeled results.

The following table is a summary of the Bank's ACL for the years indicated.

	<u>Beginning Balance</u>	<u>Impact of Adopting CECL</u>	<u>Charge-offs</u>	<u>Recoveries</u>	<u>Provision</u>	<u>Ending Balance</u>
	(Dollars in thousands)					
Year ended December 31, 2022:						
Real estate:						
Residential 1-4 family	\$ 18,675	\$ —	\$ (519)	\$ 1,112	\$ 238	\$ 19,506
Non-farm/non-residential	79,524	—	(7,780)	7,328	(35,467)	43,605
Construction/land development	54,036	—	(3)	125	15,700	69,858
Agricultural	3,070	—	(36)	14	464	3,512
Multifamily residential	6,424	—	—	89	(1,168)	5,345
Commercial and industrial	8,017	—	(1,156)	426	1,441	8,728
Consumer	37,430	—	(4,797)	1,165	16,404	50,202
Other	10,204	—	(3,901)	727	1,072	8,102
Total ALL for funded loans	217,380	—	(18,192)	10,986	(1,316)	208,858
Reserve for losses on unfunded loan commitments	71,609	—	—	—	84,810	156,419
Total ACL	<u>\$ 288,989</u>	<u>\$ —</u>	<u>\$ (18,192)</u>	<u>\$ 10,986</u>	<u>\$ 83,494</u>	<u>\$ 365,277</u>
Year ended December 31, 2021:						
Real estate:						
Residential 1-4 family	\$ 26,655	\$ —	\$ (287)	\$ 763	\$ (8,456)	\$ 18,675
Non-farm/non-residential	93,436	—	(3,942)	828	(10,798)	79,524
Construction/land development	72,237	—	(176)	461	(18,486)	54,036
Agricultural	3,064	—	(18)	6	18	3,070
Multifamily residential	12,352	—	(377)	—	(5,551)	6,424
Commercial and industrial	13,758	—	(628)	433	(5,546)	8,017
Consumer	45,657	—	(6,585)	1,534	(3,176)	37,430
Other	28,665	—	(3,282)	892	(16,071)	10,204
Total ALL for funded loans	295,824	—	(15,295)	4,917	(68,066)	217,380
Reserve for losses on unfunded loan commitments	81,481	—	—	—	(9,872)	71,609
Total ACL	<u>\$ 377,305</u>	<u>\$ —</u>	<u>\$ (15,295)</u>	<u>\$ 4,917</u>	<u>\$ (77,938)</u>	<u>\$ 288,989</u>
Year ended December 31, 2020:						
Real estate:						
Residential 1-4 family	\$ 14,008	\$ 4,004	\$ (411)	\$ 939	\$ 8,115	\$ 26,655
Non-farm/non-residential	17,289	12,587	(12,353)	330	75,583	93,436
Construction/land development	26,295	21,427	(25)	468	24,072	72,237
Agricultural	1,719	978	(39)	69	337	3,064
Multifamily residential	5,477	(2,277)	—	146	9,006	12,352
Commercial and industrial	5,961	6,376	(6,002)	535	6,888	13,758
Consumer	32,466	(5,870)	(11,518)	798	29,781	45,657
Other	5,310	2,363	(3,044)	736	23,300	28,665
Total ALL for funded loans	108,525	39,588	(33,392)	4,021	177,082	295,824
Reserve for losses on unfunded loan commitments	—	54,924	—	—	26,557	81,481
Total ACL	<u>\$ 108,525</u>	<u>\$ 94,512</u>	<u>\$ (33,392)</u>	<u>\$ 4,021</u>	<u>\$ 203,639</u>	<u>\$ 377,305</u>

The following table presents a summary of the Bank's loans on nonaccrual status with ALL and loans on nonaccrual status with no ALL as of the dates indicated.

	<u>Nonaccrual Loans with ALL</u>	<u>Nonaccrual Loans with No ALL</u>	<u>Total Nonaccrual</u>
	(Dollars in thousands)		
December 31, 2022:			
Real estate:			
Residential 1-4 family	\$ 22,319	\$ 561	\$ 22,880
Non-farm/non-residential	16,851	4,721	21,572
Construction/land development	402	735	1,137
Agricultural	860	—	860
Multifamily residential	—	—	—
Commercial and industrial	1,321	—	1,321
Consumer	2,673	—	2,673
Other	—	—	—
Total	<u>\$ 44,426</u>	<u>\$ 6,017</u>	<u>\$ 50,443</u>
December 31, 2021:			
Real estate:			
Residential 1-4 family	\$ 20,429	\$ 1,418	\$ 21,847
Non-farm/non-residential	14,895	721	15,616
Construction/land development	452	622	1,074
Agricultural	920	—	920
Multifamily residential	260	—	260
Commercial and industrial	2,127	2	2,129
Consumer	2,418	—	2,418
Other	1	—	1
Total	<u>\$ 41,502</u>	<u>\$ 2,763</u>	<u>\$ 44,265</u>

Interest income on nonperforming loans as of December 31, 2022, 2021 and 2020 is recognized on a cash basis when and if actually collected. Total interest income recognized on nonperforming loans during 2022, 2021 and 2020 was not material.

Credit Quality Indicators

The following table provides the credit quality indicators for the Bank's total loans by loan segment and period of origination as of the date indicated. At December 31, 2022, the Bank had no loans risk rated as doubtful or loss. Loans are presented on an amortized cost basis which includes unamortized fees and costs but excludes accrued interest.

	Period of Origination					Prior to January 1, 2018	Revolving Loans Amortized Cost Basis	Total
	Year Ended December 31,							
	2022	2021	2020	2019	2018			
December 31, 2022:								
Residential 1-4 family ⁽¹⁾ :								
Pass	\$ 250,115	\$ 172,443	\$ 108,189	\$ 71,510	\$ 44,173	\$ 185,648	\$ 118,812	\$ 950,890
Special Mention	171	865	1,249	1,033	1,079	2,117	369	6,883
Substandard	50	1,108	3,086	6,804	2,472	10,170	104	23,794
Total residential 1-4 family	<u>250,336</u>	<u>174,416</u>	<u>112,524</u>	<u>79,347</u>	<u>47,724</u>	<u>197,935</u>	<u>119,285</u>	<u>981,567</u>
Non-farm/non-residential:								
Pass	611,037	776,217	1,505,902	282,867	297,288	1,062,825	22,144	4,558,280
Special Mention	—	1,541	9,096	5,881	—	59,461	—	75,979
Substandard	—	—	248	902	1,227	28,632	—	31,009
Total non-farm/ non-residential	<u>611,037</u>	<u>777,758</u>	<u>1,515,246</u>	<u>289,650</u>	<u>298,515</u>	<u>1,150,918</u>	<u>22,144</u>	<u>4,665,268</u>
Construction/land development:								
Pass	2,125,211	2,443,913	1,664,347	1,110,550	91,836	338,845	327,651	8,102,353
Special Mention	—	63,236	—	5,119	—	1,228	—	69,583
Substandard	—	—	71	773	—	516	41,760	43,120
Total construction/ land development	<u>2,125,211</u>	<u>2,507,149</u>	<u>1,664,418</u>	<u>1,116,442</u>	<u>91,836</u>	<u>340,589</u>	<u>369,411</u>	<u>8,215,056</u>
Agricultural:								
Pass	50,609	56,020	33,694	43,781	33,497	19,886	1,314	238,801
Special Mention	—	—	28	—	—	—	—	28
Substandard	—	—	—	—	322	538	—	860
Total agricultural	<u>50,609</u>	<u>56,020</u>	<u>33,722</u>	<u>43,781</u>	<u>33,819</u>	<u>20,424</u>	<u>1,314</u>	<u>239,689</u>
Multifamily residential:								
Pass	31,273	61,809	415,330	672,578	185,122	134,206	3,027	1,503,345
Special Mention	—	—	—	—	—	—	—	—
Substandard	—	—	—	—	—	53	—	53
Total multifamily residential	<u>31,273</u>	<u>61,809</u>	<u>415,330</u>	<u>672,578</u>	<u>185,122</u>	<u>134,259</u>	<u>3,027</u>	<u>1,503,398</u>
Commercial and industrial ⁽¹⁾ :								
Pass	163,627	73,576	31,481	22,123	44,929	20,527	536,981	893,244
Special Mention	—	251	440	2,758	2,306	285	1,627	7,667
Substandard	—	28	173	674	3	508	24	1,410
Total commercial and industrial	<u>163,627</u>	<u>73,855</u>	<u>32,094</u>	<u>25,555</u>	<u>47,238</u>	<u>21,320</u>	<u>538,632</u>	<u>902,321</u>
Consumer ⁽¹⁾ :								
Pass	751,455	424,527	142,437	422,554	378,955	315,553	5,569	2,441,050
Special Mention	386	165	129	742	369	321	15	2,127
Substandard	267	5	135	606	819	842	—	2,674
Total consumer	<u>752,108</u>	<u>424,697</u>	<u>142,701</u>	<u>423,902</u>	<u>380,143</u>	<u>316,716</u>	<u>5,584</u>	<u>2,445,851</u>
Other ⁽¹⁾ :								
Pass	409,998	302,173	141,466	759,936	365	13,379	198,303	1,825,620
Special Mention	—	—	21	—	—	—	—	21
Substandard	—	—	—	—	—	—	—	—
Total other	<u>409,998</u>	<u>302,173</u>	<u>141,487</u>	<u>759,936</u>	<u>365</u>	<u>13,379</u>	<u>198,303</u>	<u>1,825,641</u>
Total	<u>\$ 4,394,199</u>	<u>\$ 4,377,877</u>	<u>\$ 4,057,522</u>	<u>\$ 3,411,191</u>	<u>\$ 1,084,762</u>	<u>\$ 2,195,540</u>	<u>\$ 1,257,700</u>	<u>\$ 20,778,791</u>

- (1) The Bank does not risk rate its residential 1-4 family loans (including consumer construction loans and 1-4 family properties), consumer loans, and certain "other" loans and certain of its commercial and industrial small business loans. However, for purposes of the above table, the Bank generally considers such loans to be (i) pass – if they are performing and less than 30 days past due, (ii) special mention – if they are performing and 30 to 89 days past due or (iii) substandard – if they are nonperforming or 90 days or more past due.

The following table is a summary of credit quality indicators for the Bank's total loans as of the dates indicated.

	<u>Pass</u>	<u>Special Mention</u>	<u>Substandard</u>	<u>Total</u>
	(Dollars in thousands)			
December 31, 2022:				
Real estate:				
Residential 1-4 family ⁽¹⁾	\$ 950,890	\$ 6,883	\$ 23,794	\$ 981,567
Non-farm/non-residential	4,558,280	75,979	31,009	4,665,268
Construction/land development	8,102,353	69,583	43,120	8,215,056
Agricultural	238,801	28	860	239,689
Multifamily residential	1,503,345	—	53	1,503,398
Commercial and industrial ⁽¹⁾	893,244	7,667	1,410	902,321
Consumer ⁽¹⁾	2,441,050	2,127	2,674	2,445,851
Other ⁽¹⁾	1,825,620	21	—	1,825,641
Total	<u>\$ 20,513,583</u>	<u>\$ 162,288</u>	<u>\$ 102,920</u>	<u>\$ 20,778,791</u>
December 31, 2021:				
Real estate:				
Residential 1-4 family ⁽¹⁾	\$ 857,517	\$ 7,234	\$ 22,273	\$ 887,024
Non-farm/non-residential	3,700,202	56,367	26,323	3,782,892
Construction/land development	8,200,366	2,181	44,127	8,246,674
Agricultural	246,312	165	1,250	247,727
Multifamily residential	925,165	9,327	353	934,845
Commercial and industrial ⁽¹⁾	504,800	3,660	2,324	510,784
Consumer ⁽¹⁾	2,181,174	1,837	2,418	2,185,429
Other ⁽¹⁾	1,512,391	58	1	1,512,450
Total	<u>\$ 18,127,927</u>	<u>\$ 80,829</u>	<u>\$ 99,069</u>	<u>\$ 18,307,825</u>

- (1) The Bank does not risk rate its residential 1-4 family loans (including consumer construction loans and 1-4 family properties), consumer loans, and certain "other" loans and certain of its commercial and industrial small business loans. However, for purposes of the above table, the Bank generally considers such loans to be (i) pass – if they are performing and less than 30 days past due, (ii) special mention – if they are performing and 30 to 89 days past due or (iii) substandard – if they are nonperforming or 90 days or more past due.

The following categories of credit quality indicators are utilized by the Bank for its internal loan grading purposes.

Pass – Loans in this category exhibit minimal or moderate levels of risk and are not expected to result in loss.

Special Mention – Loans in this category have potential weaknesses that deserve management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or in the Bank's credit position at some future date.

Substandard – Loans in this category are inadequately protected by the current sound worth and paying capacity of the obligor or of the collateral pledged, if any. Substandard loans are characterized by the distinct possibility that the Bank will sustain some loss if the deficiencies are not corrected.

Doubtful – Loans in this category have all the weaknesses inherent in those classified as substandard with the added characteristics that weaknesses make collection in full, on the basis of currently known facts, conditions, and values, highly questionable and improbable.

Loss – Loans in this category are considered uncollectible. Loans classified as loss do not mean the loan has absolutely no recovery or salvaged value but rather it is not practical or desirable to delay charging off.

The following table is an aging analysis of past due loans as of the dates indicated.

	30-59 Days Past Due ⁽¹⁾	60-89 Days Past Due ⁽²⁾	90 Days or More ⁽³⁾	Total Past Due	Current ⁽⁴⁾	Total
	(Dollars in thousands)					
December 31, 2022:						
Real estate:						
Residential 1-4 family	\$ 8,476	\$ 3,925	\$ 4,269	\$ 16,670	\$ 964,897	\$ 981,567
Non-farm/non-residential	1,368	904	3,463	5,735	4,659,533	4,665,268
Construction/land development	91	—	778	869	8,214,187	8,215,056
Agricultural	—	—	455	455	239,234	239,689
Multifamily residential	—	—	—	—	1,503,398	1,503,398
Commercial and industrial	268	1,282	941	2,491	899,830	902,321
Consumer	1,877	429	220	2,526	2,443,325	2,445,851
Other	21	—	—	21	1,825,620	1,825,641
Total	<u>\$ 12,101</u>	<u>\$ 6,540</u>	<u>\$ 10,126</u>	<u>\$ 28,767</u>	<u>\$20,750,024</u>	<u>\$20,778,791</u>

December 31, 2021:						
Real estate:						
Residential 1-4 family	\$ 6,395	\$ 3,497	\$ 5,703	\$ 15,595	\$ 871,429	\$ 887,024
Non-farm/non-residential	2,816	5,123	2,130	10,069	3,772,823	3,782,892
Construction/land development	986	—	—	986	8,245,688	8,246,674
Agricultural	23	—	475	498	247,229	247,727
Multifamily residential	—	—	260	260	934,585	934,845
Commercial and industrial	4	21	1,793	1,818	508,966	510,784
Consumer	1,485	675	14	2,174	2,183,255	2,185,429
Other	58	—	—	58	1,512,392	1,512,450
Total	<u>\$ 11,767</u>	<u>\$ 9,316</u>	<u>\$ 10,375</u>	<u>\$ 31,458</u>	<u>\$18,276,367</u>	<u>\$18,307,825</u>

(1) Includes \$3.8 million and \$3.4 million of loans on nonaccrual status at December 31, 2022 and 2021, respectively.

(2) Includes \$3.8 million and \$2.2 million of loans on nonaccrual status at December 31, 2022 and 2021, respectively.

(3) All loans greater than 90 days past due were on nonaccrual status at December 31, 2022 and 2021, respectively.

(4) Includes \$32.7 million and \$28.3 million of loans on nonaccrual status at December 31, 2022 and 2021, respectively.

5. Foreclosed Assets

The following table is a summary of the amount and type of foreclosed assets as of the dates indicated.

	December 31,	
	2022	2021
	(Dollars in thousands)	
Real estate:		
Residential 1-4 family	\$ —	\$ —
Non-farm/non-residential	6,133	2,786
Construction/land development	11	1,990
Agricultural	—	701
Total real estate	6,144	5,477
Consumer	472	267
Total foreclosed assets	<u>\$ 6,616</u>	<u>\$ 5,744</u>

The following table is a summary of activity within foreclosed assets during the years indicated.

	Year Ended December 31,		
	2022	2021	2020
	(Dollars in thousands)		
Balance – beginning of year	\$ 5,744	\$ 11,085	\$ 19,096
Loans and other assets transferred into foreclosed assets	13,151	15,435	21,703
Sales of foreclosed assets	(11,224)	(17,315)	(26,045)
Writedowns of foreclosed assets	(1,055)	(3,461)	(3,669)
Balance – end of year	<u>\$ 6,616</u>	<u>\$ 5,744</u>	<u>\$ 11,085</u>

6. Premises and Equipment

The following table is a summary of premises and equipment as of the dates indicated.

	December 31,	
	2022	2021
	(Dollars in thousands)	
Land	\$ 145,519	\$ 145,387
Construction in process	—	7,454
Buildings and improvements	474,658	474,078
Leasehold improvements	21,627	18,617
Equipment	162,549	141,907
Lease right-of-use assets	83,015	83,751
Gross premises and equipment	887,368	871,194
Accumulated depreciation	(208,963)	(175,337)
Premises and equipment, net	<u>\$ 678,405</u>	<u>\$ 695,857</u>

Interest capitalized by the Bank on construction projects totaled \$0.1 million during 2022 and 2021 and \$0.9 million during 2020.

7. Leases

The Bank's right-of-use asset (net of accumulated depreciation), which totaled \$53.7 million and \$61.4 million at December 31, 2022 and 2021, respectively, is included in premises and equipment, and the Bank's lease liability, which totaled \$56.5 million and \$64.1 million at December 31, 2022 and 2021, respectively, is included in accrued interest payable and other liabilities on the Bank's consolidated balance sheet. At both December 31, 2022 and 2021, the Bank's leases were comprised primarily of building and ground leases associated with certain branch locations or loan production offices. A portion of the Bank's leases are tied to the consumer price index and rent escalations associated with these leases are measured on a periodic basis. The majority of the Bank's lease agreements do not contain residual value guarantees or restricted covenants. In addition, many of the Bank's ground leases contain renewal options. If the Bank is reasonably certain that such options will be exercised, the Bank has included the effects of extending these ground leases in the determination of the lease term.

The Bank incurred \$10.1 million, \$10.4 million and \$10.8 million during 2022, 2021 and 2020, respectively, in operating cost that is included in net occupancy and equipment expense in the Bank's consolidated statements of income. The Bank's variable lease costs were not material for the year ended December 31, 2022, 2021 or 2020. The Bank's weighted average remaining life for its right-of-use lease assets were 17.3 years, 16.1 years and 15.9 years at December 31, 2022, 2021 and 2020, respectively. The Bank's weighted average interest rate for its lease liability was 3.1%, 3.0% and 3.1% at December 31, 2022, 2021 and 2020, respectively.

The following table is a summary, as of the date indicated, of future amounts due under these non-cancelable leases.

	December 31, 2022	
	(Dollars in thousands)	
2023	\$	8,267
2024		6,627
2025		5,526
2026		5,135
2027		5,038
Thereafter		49,479
Total minimum lease payments		80,072
Less imputed interest		(23,604)
Total operating lease liabilities	\$	<u>56,468</u>

8. Deposits

The following table is a summary of the scheduled maturities of time deposits as of the dates indicated.

	December 31,	
	2022	2021
	(Dollars in thousands)	
Up to one year	\$ 4,781,584	\$ 4,973,587
Over one to two years	2,040,071	742,367
Over two to three years	68,730	176,802
Over three to four years	34,667	47,495
Over four to five years	10,793	39,268
Thereafter	130	100
Total time deposits	<u>\$ 6,935,975</u>	<u>\$ 5,979,619</u>

The aggregate amount of time deposits that meet or exceed \$250,000 was \$1.54 billion and \$1.65 billion at December 31, 2022 and 2021, respectively.

9. Borrowings

Borrowings with original maturities less than one year include FHLB advances, federal funds purchased and to a lesser extent, repurchase agreements with customers. The following table is a summary of information relating to our FHLB borrowings as of the dates indicated. The following table excludes repurchase agreements.

	December 31,	
	2022	2021
	(Dollars in thousands)	
Average annual balance	\$ 297,864	\$ 5
December 31 balance	600,000	—
Maximum month-end balance during year	1,125,000	—
Interest rate:		
Weighted-average – year	3.44%	0.43%
Weighted-average – December 31	4.43%	—

At December 31, 2022, the Bank had FHLB advances with original maturities one year or greater, as shown in the following table.

Borrowing Type	Balance	Interest Rate	Maturity Date
	(Dollars in thousands)		
FHLB advances	\$ 9	2.37%	March 1, 2023

The Bank's FHLB rate advances are collateralized by a blanket lien on a substantial portion of the Bank's real estate loans and are subject to prepayment penalties if repaid prior to maturity date. At December 31, 2022, the Bank had \$5.06 billion of unused FHLB borrowing availability.

10. Subordinated Notes

On September 16, 2021, the Bank completed its public offering of \$350 million in aggregate principal amount of its 2.75% Fixed-to-Floating rate Subordinated Notes (the “2.75% Notes”) due 2031, which bear interest at a fixed rate of 2.75% per annum until September 30, 2026. On October 1, 2026, the 2.75% Notes will bear interest at a floating rate equal to a benchmark (which is expected to be three-month term SOFR) plus 209 basis points. The 2.75% Notes are unsecured, subordinated debt obligations and mature on October 1, 2031. The underwriting discounts and offering expenses for these notes totaled \$4.1 million and are being amortized over the estimated holding period of five years as an increase to interest expense on the 2.75% Notes. As of December 31, 2022, the 2.75% Notes had a carrying value of \$346.9 million and remaining unamortized debt issuance cost of \$3.1 million.

The Bank may, beginning with the interest payment date of October 1, 2026, and on any interest payment date thereafter, redeem the 2.75% Notes, in whole or in part, at a redemption price equal to 100% of the principal amount of the 2.75% Notes to be redeemed plus accrued and unpaid interest to, but excluding, the date of redemption. The Bank may also redeem the 2.75% Notes at any time, including prior to October 1, 2026, at its option, in whole but not in part, if: (i) a change or prospective change in law occurs that could prevent it from deducting interest payable on the 2.75% Notes for U.S. federal income tax purposes; (ii) a subsequent event occurs that could preclude the 2.75% Notes from being recognized as Tier 2 capital for regulatory capital purposes; or (iii) the Bank is required to register as an investment company under the Investment Company Act of 1940, as amended; in each case, at a redemption price equal to 100% of the principal amount of the 2.75% Notes plus any accrued and unpaid interest to, but excluding, the redemption date.

11. Subordinated Debentures

At December 31, 2022, the Bank had the following issues of trust preferred securities outstanding and subordinated debentures owed to the Trusts.

	Subordinated Debentures Owed to Trust	Unamortized Discount	Carrying Value of Subordinated Debentures	Trust Preferred Securities of the Trusts	Contractual Interest Rate ⁽¹⁾	Final Maturity Date
			(Dollars in thousands)			
Ozark II	\$ 14,433	\$ —	\$ 14,433	\$ 14,000	7.65%	September 29, 2033
Ozark III	14,434	—	14,434	14,000	7.03	September 25, 2033
Ozark IV	15,464	—	15,464	15,000	6.91	September 28, 2034
Ozark V	20,619	—	20,619	20,000	6.37	December 15, 2036
Intervest II	15,464	(10)	15,454	15,000	7.69	September 17, 2033
Intervest III	15,464	(11)	15,453	15,000	7.53	March 17, 2034
Intervest IV	15,464	(20)	15,443	15,000	7.15	September 20, 2034
Intervest V	10,310	(19)	10,291	10,000	6.42	December 15, 2036
Total	\$ 121,652	\$ (60)	\$ 121,591	\$ 118,000		

- (1) The contractual rate for each of these trust preferred securities and related subordinated debentures is tied to a spread over LIBOR. As previously discussed, most LIBOR tenors are expected to be phased out after June 2023. We do not expect that the phase out of LIBOR will have a significant impact on our financial instruments tied to LIBOR, including our trust preferred securities and related subordinated debentures. Subsequent to June 2023, the contractual rate for each of these trust preferred securities and related subordinated debentures will convert to the three-month term SOFR plus the existing spread plus a spread adjustment of 0.26%.

On September 25, 2003, Ozark III sold to investors in a private placement offering \$14 million of adjustable rate trust preferred securities, and on September 29, 2003, Ozark II sold to investors in a private placement offering \$14 million of adjustable rate trust preferred securities (collectively, “2003 Securities”). The 2003 Securities bear interest, adjustable quarterly, at 90-day LIBOR plus 2.95% for Ozark III and 90-day LIBOR plus 2.90% for Ozark II. The aggregate proceeds of \$28 million from the 2003 Securities were used to purchase an equal principal amount of adjustable rate subordinated debentures of the Bank that bear interest, adjustable quarterly, at 90-day LIBOR plus 2.95% for Ozark III and 90-day LIBOR plus 2.90% for Ozark II (collectively, “2003 Debentures”).

On September 28, 2004, Ozark IV sold to investors in a private placement offering \$15 million of adjustable rate trust preferred securities (“2004 Securities”). The 2004 Securities bear interest, adjustable quarterly, at 90-day LIBOR plus 2.22%. The \$15 million proceeds from the 2004 Securities were used to purchase an equal principal amount of adjustable rate subordinated debentures of the Bank that bear interest, adjustable quarterly, at 90-day LIBOR plus 2.22% (“2004 Debentures”).

On September 29, 2006, Ozark V sold to investors in a private placement offering \$20 million of adjustable rate trust preferred securities (“2006 Securities”). The 2006 Securities bear interest, adjustable quarterly, at 90-day LIBOR plus 1.60%. The \$20 million

proceeds from the 2006 Securities were used to purchase an equal principal amount of adjustable rate subordinated debentures of the Bank that bear interest, adjustable quarterly, at 90-day LIBOR plus 1.60% (“2006 Debentures”).

In addition to the issuance of these adjustable rate securities, Ozark II and Ozark III collectively sold \$0.9 million, Ozark IV sold \$0.4 million and Ozark V sold \$0.6 million of trust common equity to the Bank. The proceeds from the sales of the trust common equity were used, respectively, to purchase \$0.9 million of 2003 Debentures, \$0.4 million of 2004 Debentures and \$0.6 million of 2006 Debentures issued by the Bank.

On February 10, 2015, in conjunction with the acquisition of Intervest Bancshares Corporation (“Intervest”), the Bank acquired Intervest II, Intervest III, Intervest IV and Intervest V with outstanding subordinated debentures totaling \$56.7 million and related trust preferred securities totaling \$55.0 million. On the date of such acquisition, the Bank recorded the assumed subordinated debentures at estimated fair value of \$52.2 million, based on an independent third party valuation, to reflect a current market interest rate for comparable obligations. The fair value adjustment of \$4.5 million is being amortized over the estimated holding period of approximately eight years as an increase in interest expense of the subordinated debentures. In addition to subordinated debentures, the Bank also acquired \$1.7 million of trust common equity.

The trust preferred securities issued by Intervest II and the related subordinated debentures bear interest, adjustable quarterly, at 90-day LIBOR plus 2.95%. The trust preferred securities issued by Intervest III and the related subordinated debentures bear interest, adjustable quarterly, at 90-day LIBOR plus 2.79%. The trust preferred securities issued by Intervest IV and the related subordinated debentures bear interest, adjustable quarterly, at 90-day LIBOR plus 2.40%. The trust preferred securities issued by Intervest V and the related subordinated debentures bear interest, adjustable quarterly, at 90-day LIBOR plus 1.65%.

As previously stated, subsequent to June 30, 2023, the interest rates on all of our trust preferred securities will convert to a three-month term SOFR plus the existing spread plus a spread adjustment of 0.26%.

At December 31, 2022, the Bank had an aggregate of \$121.7 million of subordinated debentures outstanding (with an aggregate carrying value of \$121.6 million) and had an asset of \$3.7 million representing its investment in the common equity issued by the Trusts. The sole assets of the Trusts are the adjustable rate debentures and the liabilities of the Trusts are the trust preferred securities.

At both December 31, 2022 and 2021, the Trusts had aggregate common equity of \$3.7 million and did not have any restricted net assets. The Bank has, through various contractual arrangements or by operation of law, fully and unconditionally guaranteed all obligations of the Trusts with respect to the trust preferred securities. Additionally, there are no restrictions on the ability of the Trusts to transfer funds to the Bank in the form of cash dividends, loans or advances. The Bank has the option to defer interest payments on the subordinated debentures from time to time for a period not to exceed five consecutive years. These trust preferred securities generally mature at or near the 30th anniversary date of each issuance. However, the trust preferred securities and related subordinated debentures may be prepaid at par value, subject to regulatory approval.

12. Preferred Stock

On November 4, 2021 the Bank completed its public offering of 14,000,000 shares of 4.625% Series A Non-Cumulative Perpetual Preferred Stock (the “Preferred Stock”), par value \$0.01 per share, with a liquidation preference of \$25 per share, which represents \$350 million in aggregate liquidation preference. The Preferred Stock offering generated net proceeds, after deducting the initial purchaser discount and offering expenses, of \$339.0 million. The Bank will pay cash dividends on the Preferred Stock, when, as, and if declared by the Bank’s Board of Directors. Subject to declaration by the Bank’s Board of Directors, dividends will accrue and be payable from the original date of issuance at a rate of 4.625% per annum, payable quarterly, in arrears, on February 15, May 15, August 15, and November 15 of each year, beginning on February 15, 2022. Dividends on the Preferred Stock will not be cumulative or mandatory. During 2022, the Bank paid dividends totaling \$16.6 million on the Preferred Stock.

The Bank may redeem the Preferred Stock at its option, subject to regulatory approval, at a redemption price equal to \$25 per share, plus any declared and unpaid dividends (without regard to any undeclared dividends), to, but excluding, the redemption date, (i) in whole or in part, from time to time, on any Dividend Payment Date on or after November 15, 2026, or (ii) in whole, but not in part, at any time within 90 calendar days following a regulatory capital treatment event (as defined in the Bank’s articles of amendment regarding the Preferred Stock).

With respect to payment of dividends and rights upon the Bank’s liquidation, dissolution or winding up, the Preferred Stock ranks (i) senior to the Bank’s common stock and any other class or series of preferred stock that, by its terms, ranks junior to the Preferred Stock, (ii) equally with any future class or series of preferred stock that does not by its terms rank junior or senior to the Preferred Stock, and (iii) junior to existing and future indebtedness and other liabilities and any class or series of preferred stock that expressly provides in the articles of amendment creating such class or series of preferred stock that it ranks senior to the Preferred Stock (subject to any requisite consents or approvals prior to issuance). The Preferred Stock will not have voting rights, except in

certain limited circumstances and as otherwise required by applicable law. As a result of the Bank's Preferred Stock offering, the Preferred Stock is included in tier 1 capital, but not common equity tier 1 capital. The Preferred Stock shares are listed on the NASDAQ Global Select Market under the symbol "OZKAP."

13. Income Taxes

The following table is a summary of the components of the provision (benefit) for income taxes for the years indicated.

	Year Ended December 31,		
	2022	2021	2020
	(Dollars in thousands)		
Current:			
Federal	\$ 67,568	\$ 179,930	\$ 21,123
State	26,048	55,166	9,434
Total current	93,616	235,096	30,557
Deferred:			
Federal	49,024	(48,034)	39,662
State	14,800	(13,174)	14,095
Total deferred	63,824	(61,208)	53,757
Provision for income taxes	<u>\$ 157,440</u>	<u>\$ 173,888</u>	<u>\$ 84,314</u>

The following table is a summary of the reconciliation between the statutory federal income tax rate and effective income tax rate for the years indicated.

	Year Ended December 31,		
	2022	2021	2020
Statutory federal income tax rate	21.0%	21.0%	21.0%
Increase (decrease) in taxes resulting from:			
State income taxes, net of federal benefit	4.4	4.3	4.9
Effect of tax-exempt interest income	(0.7)	(0.5)	(1.2)
Effect of BOLI and other tax-exempt income	(0.6)	(0.6)	(1.2)
Federal income tax credits	(2.6)	(1.5)	(2.0)
Other, net	0.3	0.4	0.9
Effective income tax rate	<u>21.8%</u>	<u>23.1%</u>	<u>22.4%</u>

In accordance with ASU 2016-09, income tax expense from the exercise of stock options and vesting of common stock under the Bank's restricted stock and incentive plan in the amount of \$0.2 million, \$0.8 million and \$1.1 million were recorded as income tax expense in 2022, 2021 and 2020, respectively.

At December 31, 2022 and 2021, current income taxes payable of \$32.2 million and \$11.2 million, respectively, were included in other liabilities.

The following table is a summary, as of the dates indicated, of the types of temporary differences between the tax basis of assets and liabilities and their financial reporting amounts that give rise to deferred income tax assets and liabilities and their approximate tax effects.

	December 31,	
	2022	2021
	(Dollars in thousands)	
Deferred tax assets:		
Investment securities AFS	\$ 55,536	—
Differences in amounts reflected in the financial statements and income tax basis for loans	—	35,223
Operating lease liability	14,543	16,710
Stock-based compensation	10,831	11,973
Deferred compensation	2,510	2,745
Foreclosed assets	318	882
Net operating loss and tax credit carryforwards	7,970	9,042
Total gross deferred tax assets	91,708	76,575
Less valuation allowance	(536)	(536)
Deferred tax asset, net of valuation allowance	91,172	76,039
Deferred tax liabilities:		
Differences in amounts reflected in the financial statements and income tax basis for loans	23,650	—
Accelerated depreciation on premises and equipment	31,260	32,997
Deferred loan costs	40,285	37,815
Acquired intangible assets	1,301	1,469
Investment securities AFS	—	8,105
Operating lease right-of-use asset	13,819	16,022
Other, net	5,477	4,058
Total gross deferred tax liabilities	115,792	100,466
Net deferred tax liabilities	\$ (24,620)	\$ (24,427)

Federal net operating loss carryforwards were acquired in certain of the Bank's acquisitions. Such federal net operating loss carryforwards acquired totaled \$80.9 million, of which \$34.8 million remained to be utilized as of December 31, 2022 and will expire at various dates beginning in 2029 to 2034.

State net operating loss carryforwards were acquired in previous acquisitions. Such state net operating loss carryforwards acquired totaled \$116.2 million, of which \$28.3 million remained to be utilized as of December 31, 2022 and will expire at various dates beginning in 2025 to 2031.

At both December 31, 2022 and 2021, the Bank had a deferred tax valuation allowance of \$0.5 million to reflect its assessment that the realization of the benefits from the recovery of certain acquired net operating loss carryforwards are expected to be subject to the limitations pursuant to Section 382 of the Internal Revenue Code ("IRC"), or the equivalent state statute.

14. Employee Benefit Plans

The Bank maintains a qualified retirement plan (the "401(k) Plan") with a salary deferral feature designed to qualify under Section 401 of the IRC. The 401(k) Plan permits employees of the Bank to defer a portion of their compensation in accordance with the provisions of Section 401(k) of the IRC. The Bank's 401(k) Plan qualifies as a Safe-Harbor Cost or Deferred Arrangement ("Safe-Harbor CODA"). As a result, (i) certain key employees are eligible to make salary deferrals into the 401(k) Plan, (ii) the 401(k) Plan is not subject to any provisions of the average deferral percentage test described in IRC Section 401(k)(3) or the average contribution percentage test described in IRC Section 401(m)(2), (iii) the basic matching contribution is (a) 100% of the amount of the employee's deferrals that do not exceed 3% of the employee's compensation for the year plus (b) 50% of the amount of the employee's elective deferrals that exceed 3% but do not exceed 5% of the employee's compensation for the year, and (iv) all employer matching contributions made under the provisions of the Safe-Harbor CODA are non-forfeitable. Certain other statutory limitations with respect to the Bank's contribution under the 401(k) Plan also apply.

Contributions to the 401(k) Plan are invested in accordance with participant elections among certain investment options. Distributions from participant accounts are not permitted before age 65, except in the event of death, permanent disability, or termination of employment. The Bank made matching cash contributions to the 401(k) Plan during 2022, 2021 and 2020 of \$6.3

million, \$5.9 million and \$6.0 million, respectively. The 401(k) Plan also provides for participant loans, subject to certain provision and limitations.

The Bank also maintains the Bank OZK Deferred Compensation Plan (the “Plan”), which is an unfunded deferred compensation arrangement for the group of employees designated as key employees, including certain of the Bank’s executive officers and is considered a general obligation of the Bank. Under the terms of the Plan, eligible participants may elect to defer a portion of their compensation. Such deferred compensation is distributable in lump sum or specified installments upon separation from service with the Bank or upon other specified events as defined in the Plan. The Bank does not make any contribution to the Plan for the benefit of each participant or otherwise. Amounts deferred under the Plan are invested in certain approved investments (excluding securities of the Bank or its affiliates). At December 31, 2022 and 2021, respectively, the Bank had Plan assets, along with an equal amount of liabilities, totaling \$6.3 million and \$7.5 million, recorded on the accompanying consolidated balance sheet.

The Bank has a Supplemental Executive Retirement Plan (“SERP”) and certain other benefit arrangements for its Chairman and Chief Executive Officer. Pursuant to the SERP, this officer is entitled to receive 180 equal monthly payments of \$32,197, or \$386,360 annually, commencing at the later of obtaining age 70 or separation from service. If employment continues past age 70, such benefit will commence at an increased amount upon separation from service, and if separation from service occurs prior to age 70, such benefit will be at a reduced amount. The costs of such benefits, assuming a retirement date at age 70, will be fully accrued by the Bank at such retirement date. The Bank accrued \$0.4 million during the years ended December 31, 2022, 2021 and 2020 for the future benefits payable under the SERP. The SERP is an unfunded plan and is considered a general contractual obligation of the Bank.

15. Stock-Based Compensation

On May 6, 2019 (the “Effective Date”), the Bank’s shareholders approved the Bank OZK 2019 Omnibus Equity Incentive Plan (the “Omnibus Plan”). The Omnibus Plan replaced the Nonqualified Stock Option Plan for officers and employees (“Option Plan”), the Restricted Stock and Incentive Plan for officers and employees (“2009 Plan”) and the Non-Employee Director Stock Plan (“Director Plan” and together with the Option Plan and the 2009 Plan, the “Prior Plans”). After the Effective Date of the Omnibus Plan, no new awards may be granted under the Prior Plans, it being understood that (i) outstanding awards will continue to be governed by the terms and conditions of the Prior Plan under which they were granted, and (ii) to the extent that any outstanding award under the Prior Plans is forfeited, terminates, expires or lapses without shares being issued, the shares subject to such award not delivered as a result thereof will be available for awards under the Omnibus Plan. Directors, executive officers and employees are eligible to participate in the Omnibus Plan, and the total number of shares available for grant is 3,400,000, subject to adjustment as described in the Omnibus Plan. Awards granted under the Omnibus Plan may be in the form of stock options, stock appreciation rights, restricted stock, restricted stock units, or other stock-based awards and must contain a minimum vesting period of at least one year from the date of grant (provided that awards for up to 5% of the shares of common stock authorized for issuance under the Omnibus Plan may provide for a shorter vesting period at the time of grant). The Omnibus Plan provides that a non-employee director may not receive stock awards with a grant date fair market value in excess of \$100,000 worth of shares during any calendar year. The benefits received by or allocated to directors, executive officers or employees under the Omnibus Plan are determined within the discretion of the Governance and Compensation Committee (“Compensation Committee”) of the Board of Directors.

The Bank previously had a nonqualified stock option plan for non-employee directors. All options previously granted under this plan were exercisable immediately and expire ten years after issuance.

All employee options previously granted under the Option Plan and outstanding at December 31, 2022 were issued with a vesting date three years after issuance and an expiration date seven years after issuance. No stock options were granted under the Omnibus Plan during the year ended December 31, 2022.

The following table summarizes stock option activity for the year indicated.

	Options	Weighted-Average Exercise Price/Share	Weighted-Average Remaining Contractual Life (in years)	Aggregate Intrinsic Value (in thousands)
Outstanding – January 1, 2022	1,253,604	\$ 48.14		
Granted	—	—		
Exercised	(81,560)	30.56		
Forfeited/Expired	(431,265)	52.24		
Outstanding – December 31, 2022	<u>740,779</u>	<u>47.68</u>	<u>2.0</u>	<u>\$ 1,263</u> ⁽¹⁾
Fully vested and exercisable at December 31, 2022	<u>740,779</u>	<u>\$ 47.68</u>	<u>2.0</u>	<u>\$ 1,263</u> ⁽¹⁾

(1) Based on closing price of \$40.06 per share on December 30, 2022 (the last trading day of 2022).

Intrinsic value for stock options is defined as the amount by which the current market price of the underlying stock exceeds the exercise price. For those stock options where the exercise price exceeds the current market price of the underlying stock, the intrinsic value is zero. The total intrinsic value of options exercised during 2022 and 2021 was \$1.2 million and \$1.6 million, respectively.

No options to purchase shares were granted in 2022, 2021 or 2020. The fair value for each option grant is estimated on the date of grant using the Black-Scholes option pricing model. The Bank used the U.S. Treasury yield curve in effect at the time of the grant to determine the risk-free interest rate. The expected dividend yield was estimated using the current annual dividend level and recent stock price of the Bank's common stock at the date of grant. Expected stock volatility was based on historical volatilities of the Bank's common stock. The expected life of the options is calculated based on the "simplified" method as provided for under Securities and Exchange Commission ("SEC") Staff Accounting Bulletin No. 110.

The total fair value of options to purchase shares of the Bank's common stock that vested during 2022, 2021 and 2020 was \$1.4 million, \$5.1 million and \$6.4 million, respectively. Stock-based compensation expense for stock options included in non-interest expense was not material for 2022 compared to \$0.4 million and \$1.9 million for 2021 and 2020, respectively. Total unrecognized compensation cost related to non-vested stock option grants was not material at December 31, 2022.

During 2022, the Bank issued 203,863 shares of restricted common stock to employees under the Omnibus Plan. These grants of restricted stock cliff vest 100% three years after issuance, assuming continuous employment by the participant during this period. During 2022, the Bank also issued 20,416, or \$70,000 worth of shares per recipient rounded down to the nearest whole share, of restricted common stock to directors under the Omnibus Plan, which cliff vest 100% one year after issuance.

The following table summarizes non-vested restricted stock activity related to the 2009 Plan, Director Plan and Omnibus Plan for the year indicated.

Year Ended December 31, 2022:	2009 and Director Plans	Omnibus Plan	Total of All Plans
Outstanding – January 1, 2022	290,954	647,495	938,449
Granted	—	224,279	224,279
Forfeited	(789)	(81,608)	(82,397)
Vested	(290,165)	(30,233)	(320,398)
Outstanding – December 31, 2022	—	759,933	759,933
Weighted-average grant date fair value	\$ —	\$ 36.74	\$ 36.74

Restricted stock awards totaling 224,279 shares with a weighted-average grant date fair value of \$46.31 were granted pursuant to the Omnibus Plan during 2022. The fair value of the restricted stock awards is amortized to compensation expense over the vesting period and is based on the market price of the Bank's common stock at the date of grant multiplied by the number of shares granted. Stock-based compensation expense for restricted stock included in non-interest expense was \$9.0 million, \$9.6 million and \$10.0 million for 2022, 2021 and 2020, respectively. Unrecognized compensation expense for non-vested restricted stock awards was \$10.2 million at December 31, 2022 and is expected to be recognized over a weighted-average period of 1.7 years.

In January 2019, pursuant to the Omnibus Plan, the Bank's Compensation Committee awarded its executive officers an aggregate of 170,003 performance-based restricted stock units ("PSUs"). In January 2020, 2021 and 2022, pursuant to the Omnibus Plan, the Compensation Committee awarded to its executive officers an aggregate of 175,065 PSUs, 133,041 PSUs and 135,625 PSUs, respectively. All PSU grants are based on target performance, with each PSU representing the right to receive one share of common stock at a future date. The PSUs granted contain both performance and market conditions. The PSUs will be earned and vest depending on the Bank's relative performance with respect to total shareholder return ("TSR"), return on average common equity ("ROAE") and return on average assets ("ROAA"), over a three-year period, compared to the companies that comprise the KBW Regional Banking Index ("KRX") at January 1 of the respective award year (for the TSR component) and compared to the Bank's executive compensation peer group in the fiscal year prior to the award (for the ROAE and ROAA component) over a three-year period. Measurement is determined on a percentile basis relative to the KRX or the Bank's peer group. For each metric, if the Bank's performance over the performance period is: (i) at or below the 25th percentile compared to the applicable peer group, no PSUs for that metric would be earned; (ii) at threshold performance (26th percentile), 4% of the target would be earned; (iii) at target performance (50th percentile), 100% of the target would be earned; (iv) at the 75th percentile, 150% of the target would be earned; and (v) at maximum performance (95th percentile), 200% of the target would be earned. Achievement of results between levels previously described will result in award payouts determined based on a linear interpolation between payout levels. In the event the Bank's TSR over the performance period is negative, no more than 100% of the target PSUs for the relative TSR component will be earned, and the value of a PSU earned at the end of the performance period for the relative TSR component cannot exceed six times (6x) the grant

date stock price. The PSUs contain a three-year vesting period followed by a one-year post-vest hold period and are eligible to accrue dividend equivalents that are subject to the same vesting criteria as the underlying PSUs.

The fair value of the PSUs granted is amortized to compensation expense over the vesting period. In determining PSUs fair value, since the PSUs granted contain a one-year post-vest hold period, an estimated discount for illiquidity was applied to the market price of the Bank's stock. The fair value of each PSU grant is estimated on the date of grant using various valuation and liquidity models. The following table is a summary of the key assumptions used in those models.

	Year Ended December 31,		
	2022	2021	2020
Risk-free interest rate	0.70%	0.09%	1.52%
Expected dividend yield	2.52%	2.86%	3.70%
Expected stock volatility	29.85%	67.45%	30.86%
Post-vest hold period	1 year	1 year	1 year

The following table summarizes non-vested PSU activity at target for the year indicated.

	PSUs
Outstanding – January 1, 2022	434,509
Granted	135,625
Forfeited	(79,148)
Vested	(131,052)
Outstanding – December 31, 2022	359,934

The following table is a summary of the valuation date stock price index and the weighted average grant date fair values for TSR, ROAE and ROAA for the PSUs granted in the years indicated.

	Year Ended December 31,		
	2022	2021	2020
TSR	\$ 41.78	\$ 38.41	\$ 25.03
ROAE	42.14	33.20	24.88
ROAA	42.14	33.20	24.88
Valuation stock price index - TSR	99%	116%	101%
Valuation stock price index - ROAE & ROAA	100%	100%	100%
Estimated discount for illiquidity ⁽¹⁾	11.5%	14.5%	11.5%

- (1) Because of the expected stock price volatility on shares of OZK and the one-year post-vest holding period associated with the PSUs, the Bank has estimated an illiquidity discount using widely accepted option pricing models.

Compensation expense for PSU awards included in non-interest expense was \$4.2 million for 2022, \$6.0 million for 2021 and \$2.9 million for 2020. Unrecognized compensation expense for non-vested PSU awards was \$5.4 million at December 31, 2022 and is expected to be recognized over a weighted-average period of 1.7 years.

On January 26, 2023, the Bank's Compensation Committee awarded its executive officers an aggregate of 168,455 PSUs that contain both performance and market conditions. The PSUs will be earned and vest depending on the Bank's relative performance with respect to TSR, ROAE and ROAA, over a three-year period, compared to the companies that comprise the KRX at January 1, 2023 (for the TSR component) and compared to the Bank's 2022 executive compensation peer group (for the ROAE and ROAA component) over the same three-year period. Measurement is determined on a percentile basis relative to the KRX or the Bank's peer group. For each metric, if the Bank's performance over the performance period is: (i) at or below the 25th percentile compared to the applicable peer group, no PSUs for that metric would be earned; (ii) at threshold performance (26th percentile), 4% of the target would be earned; (iii) at target performance (50th percentile), 100% of the target would be earned; (iv) at the 75th percentile, 150% of the target would be earned; and (v) at maximum performance (95th percentile), 200% of the target would be earned. Achievement of results between levels previously described will result in award payouts determined based on a linear interpolation between payout levels. In the event the Bank's TSR over the performance period is negative, no more than 100% of the target PSUs for the relative TSR component will be earned, and the value of a PSU earned at the end of the performance period for the relative TSR component cannot exceed six times (6x) the grant date stock price. The PSUs contain a three-year vesting period followed by a one-year post-vest hold period and are eligible to accrue dividend equivalents that are subject to the same vesting criteria as the underlying PSUs. The

total compensation expense for the PSUs granted is expected to be approximately \$6.9 million and is expected to be recognized over the three year vesting period.

On February 23, 2023, the Compensation Committee approved the issuance of restricted stock awards for 231,795 shares of restricted stock that vest on February 23, 2026. Total compensation expense for the restricted stock awards is expected to be approximately \$10.7 million and is expected to be recognized ratably over the three year vesting period.

16. Commitments and Contingencies

The Bank is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments primarily include standby letters of credit and commitments to extend credit.

Outstanding standby letters of credit are contingent commitments issued by the Bank generally to guarantee the performance of a customer in third party borrowing arrangements. The maximum amount of future payments the Bank could be required to make under these guarantees at December 31, 2022 and 2021 is \$16.0 million and \$16.8 million, respectively. The Bank holds collateral to support guarantees when deemed necessary. Collateralized commitments at December 31, 2022 and 2021 totaled \$15.3 million and \$16.1 million, respectively.

The Bank's exposure to credit loss in the event of nonperformance by the other party to the financial instrument for commitments to extend credit is represented by the contractual amount of those instruments. The Bank has the same credit policies in making commitments and conditional obligations as it does for on-balance sheet instruments.

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses, may require payment of a fee and may expire without being drawn upon. The Bank evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Bank upon extension of credit, is based on management's credit evaluation of the counterparty. The type of collateral held varies but may include accounts receivable, inventory, property, plant and equipment, and other real or personal property.

At December 31, 2022, the Bank had outstanding commitments totaling \$21.06 billion to extend credit, consisting primarily of loans closed but not yet funded. These commitments may or may not fund in whole or part prior to maturity; however, such funding is subject to a number of factors, including, among others, economic conditions, real estate market conditions and competitive factors.

The following table shows the contractual maturities of such outstanding commitments as of the date indicated.

Contractual Maturities at December 31, 2022	
<u>Maturity</u>	<u>Amount</u>
(Dollars in thousands)	
2023	\$ 1,926,894
2024	3,760,276
2025	7,358,776
2026	7,657,030
2027	79,328
Thereafter	280,429
Total	<u>\$ 21,062,733</u>

We also have investments in certain CRA and tax credit investments and partnerships generally within the areas we serve. The majority of these investments provide funds for the construction and development of affordable housing. Many of these investments provide tax credits which are normally recognized over seven to 15 years and are an important part in the anticipated yield from these investments. Under the terms of the various investment agreements, as of December 31, 2022, approximately \$160.1 million have been funded and are included in "other assets" on our consolidated balance sheet. The portion of the commitments that are unfunded totaled approximately \$202.2 million at December 31, 2022 and are expected to be funded over the terms of the agreements ranging from 2023 to 2038. We also have investments in Small Business Investment Companies, that provide funds to qualifying small businesses, and renewable energy projects.

The Bank is a party as both plaintiff and defendant in various legal or regulatory proceedings or claims, including claims related to employment, wage-hour and labor law claims, consumer and privacy claims, as well as claims of lender liability, breach of contract, and other similar lending-related claims encountered on a routine basis, some of which may be styled as "class action" or representative cases. While the ultimate resolution of these ordinary course claims and proceedings cannot be determined at this time,

management believes that such claims and proceedings, individually or in the aggregate, will not have a material adverse effect on the Bank's financial condition or results of operations.

17. Related Party Transactions

The Bank has, in the ordinary course of business, lending transactions with certain of its officers, directors and their related and affiliated parties ("related parties"). The following table is a summary of activity of loans to related parties for the years indicated.

	Year Ended December 31,		
	2022	2021	2020
	(Dollars in thousands)		
Balance – beginning of year	\$ 1	\$ 1	\$ 221
New loans and advances	—	—	—
Repayments	—	—	(220)
Effect of change in composition of related parties	(1)	—	—
Balance – end of year	<u>\$ —</u>	<u>\$ 1</u>	<u>\$ 1</u>

The Bank had no outstanding commitments to extend credit to related parties at December 31, 2022 and \$0.5 million of outstanding commitments to extend credit to related parties as of December 31, 2021.

18. Regulatory Capital and Other Matters

The Bank is subject to various regulatory capital requirements administered by federal and state banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and discretionary actions by regulators that, if undertaken, could have a direct material effect on the Bank's financial condition and results of operations. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank must meet specific capital guidelines that involve quantitative measures of its assets, liabilities and certain off-balance sheet items as calculated under regulatory accounting practices. The Bank's capital amounts and classification are also subject to qualitative judgments and adjustments by the regulators about component weightings and other factors.

In recent years, the FDIC and other federal banking regulators revised the risk-based capital requirements applicable to insured depository institutions, including the Bank, to make them consistent with agreements that were reached by the Basel Committee on Banking Supervision ("Basel III") and certain provisions of the Dodd-Frank Wall Street Reform and Consumer Protection Act (the "Basel III Rules"). The Basel III Rules require the maintenance of minimum amounts and ratios of common equity tier 1 capital, tier 1 capital and total capital to risk-weighted assets, and of tier 1 capital to adjusted quarterly average assets.

Under the Basel III Rules, common equity tier 1 capital consists of common stock and paid-in capital (net of treasury stock) and retained earnings. Common equity tier 1 capital is reduced by goodwill, certain intangible assets, net of associated deferred tax liabilities, deferred tax assets that arise from tax credit and net operating loss carryforwards, net of any valuation allowance, and certain other items as specified by the Basel III Rules.

Tier 1 capital includes common equity tier 1 capital and certain additional tier 1 items as provided under the Basel III Rules. At December 31, 2022 and 2021, the Bank's Preferred Stock was counted as tier 1 capital, but not as common equity tier 1 capital.

Total capital includes tier 1 capital and tier 2 capital. Tier 2 capital includes, among other things, the allowable portion of the ACL, the trust preferred securities and the 2.75% Notes.

The common equity tier 1 capital, tier 1 capital and total risk-based capital ratios are calculated by dividing the respective capital amounts by risk-weighted assets. The leverage ratio is calculated by dividing tier 1 capital by adjusted quarterly average total assets.

In connection with the adoption of CECL, the FDIC and other banking regulators allowed depository institutions various alternatives on accounting and reporting for regulatory and Call Report purposes regarding the initial effect of adoption of CECL. Those alternatives included (i) taking the full effects of the adoption of CECL as an adjustment to regulatory capital, (ii) phasing in the effects of the adoption of CECL over a three-year period, or (iii) deferring for two years the effects of the adoption of CECL, followed by a three-year phase-in period. The Bank elected to phase in the effects of CECL over a three-year period (without the two-year deferral) to lessen the impact of the adoption of CECL on its regulatory capital and regulatory capital ratios.

The Basel III Rules limit capital distributions and certain discretionary bonus payments if the banking organization does not hold a “capital conservation buffer” in addition to the amount necessary to meet minimum risk-based capital requirements for common equity tier 1 capital, tier 1 capital and total capital to risk-weighted assets. At December 31, 2022 and December 31, 2021, the Basel III Rules required the Bank to maintain (i) a minimum ratio of common equity tier 1 capital to risk-weighted assets of at least 4.5%, plus a 2.5% capital conservation buffer, which effectively results in a minimum ratio of 7.0%, (ii) a minimum ratio of tier 1 capital to risk-weighted assets of at least 6.0%, plus a 2.5% capital conservation buffer, which effectively results in a minimum ratio of 8.5%, (iii) a minimum ratio of total capital to risk-weighted assets of at least 8.0%, plus a 2.5% capital conservation buffer, which effectively results in a minimum ratio of 10.5%, and (iv) a minimum leverage ratio of 4.0%. Additionally, in order to be considered well-capitalized under the Basel III Rules, the Bank must maintain (i) a ratio of common equity tier 1 capital to risk-weighted assets of at least 6.5%, (ii) a ratio of tier 1 capital to risk-weighted assets of at least 8.0%, (iii) a ratio of total capital to risk-weighted assets of at least 10.0% and (iv) a leverage ratio of at least 5.0%.

The following table presents actual and required capital ratios as of the dates indicated under the Basel III Rules. The minimum required capital amounts presented include the minimum required capital levels, plus the capital conservation buffer. Capital levels required to be considered well capitalized are based upon prompt corrective action regulations, as amended to reflect the changes under the Basel III Rules. At December 31, 2022 and 2021, the Bank’s capital levels exceeded all minimum capital requirements under the Basel III Rules.

	Actual		Minimum Capital Required – Basel III		Required to be Considered Well Capitalized	
	Capital Amount	Ratio	Capital Amount	Ratio	Capital Amount	Ratio
December 31, 2022:						
Common equity tier 1 to risk-weighted assets	\$3,872,792	11.54%	\$2,349,834	7.00%	\$2,181,989	6.50%
Tier 1 capital to risk-weighted assets	4,211,772	12.55	2,853,370	8.50	2,685,524	8.00
Total capital to risk-weighted assets	5,026,214	14.97	3,524,751	10.50	3,356,906	10.00
Tier 1 leverage to average assets	4,211,772	15.90	1,059,363	4.00	1,324,204	5.00
December 31, 2021:						
Common equity tier 1 to risk-weighted assets	\$3,826,895	14.07%	\$1,904,582	7.00%	\$1,768,541	6.50%
Tier 1 capital to risk-weighted assets	4,165,875	15.31	2,312,707	8.50	2,176,665	8.00
Total capital to risk-weighted assets	4,885,192	17.95	2,856,873	10.50	2,720,832	10.00
Tier 1 leverage to average assets	4,165,875	16.17	1,030,239	4.00	1,287,799	5.00

As of December 31, 2022 and 2021, the most recent notification from the regulators categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. There are no conditions or events since that notification that management believes have changed the Bank’s category.

Regulations of the ASBD and the FDIC limit the Bank’s ability to pay dividends without the prior approval of such agencies. The ASBD currently limits the amount of dividends the Bank can pay shareholders to 75% of net profits after taxes for the current year plus 75% of retained net profits after taxes for the immediately preceding year. FDIC regulations prevent insured state banks from paying any dividends from capital and allow the payment of dividends only from net profits then on hand after deduction for losses and bad debts. The FDIC also has the authority to prohibit the Bank from engaging in business practices that the FDIC considers to be unsafe or unsound, which, depending on the Bank’s financial condition, could include the payment of dividends. Additionally, the Bank’s ability to pay dividends may be restricted by certain covenants in the indentures governing its trust preferred securities, its subordinated debentures and its subordinated notes, and the relative powers, preferences and other rights of the holders of our preferred stock.

Under federal banking regulation, the Bank is also limited as to the amount it may loan to its affiliates, and such loans must be collateralized by specific types of collateral. The maximum amount available for loans from the Bank to its affiliates is limited to 10% of the Bank’s capital and surplus or approximately \$487 million and \$481 million at December 31, 2022 and 2021, respectively.

19. Fair Value Measurements

The Bank measures certain of its assets and liabilities on a fair value basis using various valuation techniques and assumptions, depending on the nature of the asset or liability. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Additionally, fair value is used either on a periodic basis, typically at least quarterly, or on a non-recurring basis to evaluate certain assets and liabilities for impairment or for disclosure purposes. At December 31, 2022 and 2021, the Bank had no material liabilities that were accounted for at fair value.

The Bank applies the following fair value hierarchy.

Level 1 – Quoted prices for identical instruments in active markets.

Level 2 – Quoted prices for similar instruments in active markets; quoted prices for identical or similar instruments in markets that are not active; and model-derived valuations whose inputs are observable.

Level 3 – Instruments whose inputs are unobservable.

The following table sets forth the Bank's assets that are accounted for at fair value as of the dates indicated.

	Level 1	Level 2	Level 3	Total
	(Dollars in thousands)			
December 31, 2022:				
Investment securities:				
U.S. Government agency mortgage-backed securities	\$ —	\$ 1,548,540	\$ —	\$ 1,548,540
Obligations of state and political subdivisions ⁽¹⁾	—	1,269,666	8,075	1,277,741
Other U.S. Government agency securities	—	615,920	—	615,920
Corporate obligations	—	34,176	—	34,176
U.S. Treasuries	—	24,053	—	24,053
Total investment securities	—	3,492,355	8,075	3,500,430
Nonaccrual loans	—	—	35,832	35,832
Total assets at fair value	<u>\$ —</u>	<u>\$ 3,492,355</u>	<u>\$ 43,907</u>	<u>\$ 3,536,262</u>
December 31, 2021:				
Investment securities:				
U.S. Government agency mortgage-backed securities	\$ —	\$ 2,217,281	\$ —	\$ 2,217,281
Obligations of state and political subdivisions ⁽¹⁾	—	819,293	8,877	828,170
Other U.S. Government agency securities	—	555,261	—	555,261
Corporate obligations	—	306,071	—	306,071
U.S. Treasuries	—	24,907	—	24,907
Total investment securities	—	3,922,813	8,877	3,931,690
Nonaccrual loans	—	—	34,260	34,260
Total assets at fair value	<u>\$ —</u>	<u>\$ 3,922,813</u>	<u>\$ 43,137</u>	<u>\$ 3,965,950</u>

(1) Obligations of state and political subdivisions include both AFS and approximately \$8.8 million and \$15.0 million of trading securities as of December 31, 2022 and 2021.

The following table presents information on Level 3 non-recurring fair value measurements related to the Level 3 non-accrual loans above.

Description	Fair Value at December 31, 2022	Technique	Unobservable Inputs
(Dollars in thousands)			
Nonaccrual loans	\$ 35,832	Third party appraisal ⁽¹⁾ or discounted cash flows	1. Management discount based on underlying collateral characteristics and market conditions 2. Life of Loan

(1) The Bank utilizes valuation techniques consistent with the market, cost, and income approaches, or a combination thereof in determining fair value.

The following methods and assumptions are used to estimate the fair value of the Bank’s assets that are accounted for at fair value.

Investment securities – The Bank utilizes independent third parties as its principal pricing sources for determining fair value of investment securities which are measured on a recurring basis. As a result, the Bank considers estimates of fair value from at least two independent pricing sources for the majority of its individual securities within its investment portfolio. For investment securities traded in an active market, fair values are based on quoted market prices if available. If quoted market prices are not available, fair values are based on quoted market prices of comparable securities, broker quotes, comprehensive interest rate tables and pricing matrices or a combination thereof. For investment securities traded in a market that is not active, fair value is determined using unobservable inputs. All fair value estimates of the Bank’s investment securities are reviewed on a quarterly basis.

The Bank has determined that certain of its investment securities AFS had a limited to non-existent trading market at December 31, 2022 and 2021. As a result, the Bank considers these investments as Level 3 in the fair value hierarchy. Specifically, the fair values of certain obligations of state and political subdivisions consisting primarily of certain unrated private placement bonds (the “private placement bonds”) in the amount of \$8.1 million and \$8.9 million at December 31, 2022 and 2021, respectively, were calculated using Level 3 hierarchy inputs and assumptions as the trading market for such securities was determined to be “not active.” This determination was based on the limited number of trades or, in certain cases, the existence of no reported trades for the private placement bonds. The private placement bonds are generally prepayable at par value at the option of the issuer. As a result, management believes the private placement bonds should be individually valued at the lower of (i) the matrix pricing provided by the Bank’s third party pricing sources for comparable unrated municipal securities or (ii) par value. At December 31, 2022 and 2021, the third parties’ pricing matrices valued the Bank’s portfolio of private placement bonds at approximately \$8.1 million and \$8.9 million, respectively, which was approximately the same as the aggregate par value of the private placement bonds. Accordingly, at December 31, 2022 and 2021, the Bank reported the private placement bonds at \$8.1 million and \$8.9 million, respectively.

Nonaccrual loans – Fair values are measured on a non-recurring basis and are based on the underlying collateral value of the nonaccrual loan, reduced for holding and selling costs, or the estimated discounted cash flows for such loan. At December 31, 2022, the Bank had reduced the carrying value of its nonaccrual loans to the estimated fair value of \$35.8 million. The adjustment to reduce the carrying value of such nonaccrual loans to the estimated fair value included \$14.6 million of ACL allocations.

The following table presents additional information about assets measured at fair value on a recurring basis and for which the Bank has utilized Level 3 inputs to determine fair value for the periods indicated.

	Investment Securities AFS (Dollars in thousands)
Balances – December 31, 2020	\$ 11,597
Total realized gains included in earnings	—
Total unrealized gains/(losses) included in other comprehensive income	—
Paydowns and maturities	(2,720)
Sales	—
Transfers in and/or out of Level 3	—
Balances – December 31, 2021	8,877
Total realized gains included in earnings	—
Total unrealized gains/(losses) included in other comprehensive income	(18)
Paydowns and maturities	(784)
Sales	—
Transfers in and/or out of Level 3	—
Balances – December 31, 2022	\$ 8,075

20. Fair Value of Financial Instruments

The following methods and assumptions were used to estimate the fair value of financial instruments.

Cash and cash equivalents– For these short-term instruments, the carrying amount of cash and cash equivalents, including interest earning deposits and due from banks, is a reasonable estimate of fair value.

Investment securities – The Bank utilizes independent third parties as its principal pricing sources for determining fair value of investment securities which are measured on a recurring basis. As a result, the Bank receives estimates of fair value from at least two independent pricing sources for the majority of its individual securities within its investment portfolio. For investment securities

traded in an active market, fair values are based on quoted market prices if available. If quoted market prices are not available, fair values are based on quoted market prices of comparable securities, broker quotes, comprehensive interest rate tables, pricing matrices or a combination thereof. For investment securities traded in a market that is not active, fair value is determined using unobservable inputs. All fair value estimates of the Bank's investment securities are reviewed on a quarterly basis.

Loans – The fair value of loans, including purchased loans, is estimated by discounting the expected future cash flows using the current rate at which similar loans would be made to borrowers with similar credit ratings and for the same remaining maturities.

Deposit liabilities – The fair value of demand deposits, savings accounts, money market deposits and other transaction accounts is the amount payable on demand at the reporting date. The fair value of fixed maturity time deposits is estimated using the rate currently available for deposits of similar remaining maturities.

Repurchase agreements – For these short-term instruments, the carrying amount is a reasonable estimate of fair value.

Other borrowed funds – For these short-term instruments, the carrying amount is a reasonable estimate of fair value. The fair value of long-term instruments is estimated based on the current rates available to the Bank for borrowings with similar terms and remaining maturities.

Subordinated notes and debentures – The fair values of these instruments are based primarily upon discounted cash flows using rates for securities with similar terms and remaining maturities.

Off-balance sheet instruments – The fair values of outstanding commitments and letters of credit are based on fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements. The fair values of outstanding commitments and letters of credit were not material at December 31, 2022 or 2021.

The fair values of certain of these instruments were calculated by discounting expected cash flows, which contain numerous uncertainties and involve significant judgments by management. Fair value is the estimated amount at which financial assets or liabilities could be exchanged in a current transaction between willing parties other than in a forced or liquidation sale. Because no market exists for certain of these financial instruments, the Bank does not know whether these fair values represent values at which the respective financial instruments could be sold individually or in the aggregate.

The following table presents the carrying amounts, estimated fair values and the fair value hierarchy of the Bank's financial instruments, as of the dates indicated.

	Fair Value Hierarchy	December 31,			
		2022		2021	
		Carrying Amount	Estimated Fair Value	Carrying Amount	Estimated Fair Value
(Dollars in thousands)					
Financial assets:					
Cash and cash equivalents	Level 1	\$ 1,033,454	\$ 1,033,454	\$ 2,053,829	\$ 2,053,829
Investment securities ⁽¹⁾	Levels 2 and 3	3,500,430	3,500,430	3,931,690	3,931,690
Loans, net of ALL ⁽²⁾	Level 3	20,569,933	20,316,198	18,090,445	18,152,024
Financial liabilities:					
Demand, savings and interest bearing transaction deposits	Level 1	\$14,564,168	\$14,564,168	\$14,229,515	\$14,229,515
Time deposits	Level 2	6,935,975	6,801,438	5,979,619	5,972,506
Other borrowings	Level 2	606,666	606,581	756,321	767,761
Subordinated notes	Level 2	346,947	385,997	346,133	326,885
Subordinated debentures	Level 2	121,591	115,907	121,033	115,294

(1) Includes both AFS and trading securities.

(2) Excludes reserve for losses on unfunded loan commitments.

21. Supplemental Cash Flow Information

The following table provides supplemental cash flow information for the periods indicated.

	Year Ended December 31,		
	2022	2021	2020
(Dollars in thousands)			
Cash paid during the period for:			
Interest	\$ 113,573	\$ 87,924	\$ 197,382
Income taxes	69,989	224,290	39,586
Supplemental schedule of non-cash investing and financing activities:			
Loans and other assets transferred to foreclosed assets	13,151	15,435	21,703
Net change in unrealized gains and losses on investment securities AFS	(265,121)	(45,946)	41,321
Lease liabilities (cancelled) recorded for right of use assets	(910)	2,779	15,220

22. Other Operating Expenses

The following table is a summary of other operating expenses for the periods indicated.

	Year Ended December 31,		
	2022	2021	2020
(Dollars in thousands)			
Professional and outside services	\$ 31,905	\$ 29,013	\$ 29,605
Software and data processing	25,049	23,860	21,279
Deposit insurance and assessments	9,610	11,185	15,247
Advertising and public relations	8,797	2,772	6,050
Telecommunication services	7,986	8,427	9,159
Travel and meals	7,661	5,694	4,336
Postage and supplies	7,146	6,627	7,462
ATM expense	6,331	6,255	5,256
Amortization of intangibles	5,520	6,394	9,085
Loan collection and repossession expense	1,387	2,044	3,062
Writedowns of foreclosed and other assets	1,055	3,461	3,669
Amortization of CRA and tax credit investments	20,293	15,078	8,279
Other	22,550	28,097	20,711
Total other operating expenses	<u>\$ 155,290</u>	<u>\$ 148,907</u>	<u>\$ 143,200</u>

23. Earnings Per Common Share (“EPS”) and Share Repurchase Program

The following table presents the computation of basic and diluted EPS for the periods indicated.

	Year Ended December 31,		
	2022	2021	2020
(In thousands, except per share amounts)			
Numerator:			
Net income available to common stockholders	<u>\$ 547,520</u>	<u>\$ 579,001</u>	<u>\$ 291,898</u>
Denominator:			
Denominator for basic EPS – weighted-average common shares	120,275	129,060	129,319
Effect of dilutive securities – stock options and PSUs	425	558	116
Denominator for diluted EPS – weighted-average common shares and assumed conversions	<u>120,700</u>	<u>129,618</u>	<u>129,435</u>
Basic EPS	<u>\$ 4.55</u>	<u>\$ 4.49</u>	<u>\$ 2.26</u>
Diluted EPS	<u>\$ 4.54</u>	<u>\$ 4.47</u>	<u>\$ 2.26</u>

Options to purchase 904,442 shares, 1,086,626 shares and 1,748,706 shares, respectively, of the Bank’s common stock at a weighted-average exercise price of \$51.94 per share, \$51.98 per share and \$46.14 per share, respectively, were outstanding during

2022, 2021 and 2020, but were excluded from the diluted EPS calculations as inclusion of such options would have been anti-dilutive. There were no anti-dilutive PSUs for any of the periods presented in the previous table.

During 2022 and 2021, the Bank repurchased 8,373,398 and 4,275,988 shares of its common stock at a weighted average cost of \$41.80 and \$45.21, for a total of \$350.0 million and \$193.4 million, respectively, under its stock repurchase plans. No common stock was repurchased by the Bank during 2020. The timing and amount of future repurchases will be determined by management based on a variety of factors such as the Bank's capital position, liquidity, financial performance and alternative uses of capital, stock price, regulatory requirements and general market and economic conditions. The Bank's current repurchase program expires on November 9, 2023 and may be suspended by the Bank at any time.

24. Changes In and Reclassification From Accumulated Other Comprehensive Income (Loss) ("AOCI")

The following table presents changes in AOCI for the periods indicated.

	Year Ended December 31,		
	2022	2021	2020
	(Dollars in thousands)		
Beginning balance of AOCI – unrealized gains and losses on investment securities AFS	\$ 23,841	\$ 58,252	\$ 27,255
Other comprehensive income (loss):			
Unrealized gains and losses on investment securities AFS	(265,121)	(45,946)	45,788
Tax effect of unrealized gains and losses on investment securities AFS	63,631	11,535	(11,397)
Amounts reclassified from AOCI	—	—	(4,467)
Tax effect of amounts reclassified from AOCI	—	—	1,073
Total other comprehensive (loss) income	(201,490)	(34,411)	30,997
Ending balance of AOCI – unrealized gains and losses on investment securities AFS	<u>\$ (177,649)</u>	<u>\$ 23,841</u>	<u>\$ 58,252</u>

Amounts reclassified from AOCI are included in net gains on investment securities and the tax effect of amounts reclassified from AOCI are included in provision for income tax in the consolidated statements of income. The amounts reclassified from AOCI relate entirely to unrealized gains/losses on investment securities AFS that were sold during the periods indicated.

Item 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

Not applicable.

Item 9A. CONTROLS AND PROCEDURES

(a) *Evaluation of Disclosure Controls and Procedures.*

As of the end of the period covered by this report, our management carried out an evaluation, under the supervision and with the participation of the Bank's Chairman and Chief Executive Officer (principal executive officer) and its Chief Financial Officer (principal financial officer), of the effectiveness of the design and operation of our disclosure controls and procedures as defined in SEC Rule 13a-15(e) under the Exchange Act. Disclosure controls and procedures are controls and other procedures designed to ensure that the information required to be disclosed in reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to management, including our principal executive and principal financial officers, as appropriate, to allow for timely decisions regarding required disclosure. Based on that evaluation, the principal executive officer and principal financial officer concluded that, as of the end of the period covered by this report, the Bank's disclosure controls and procedures were effective.

(b) *Changes in Internal Control Over Financial Reporting.*

The Bank's management, including the Bank's Chairman and Chief Executive Officer and its Chief Financial Officer, have evaluated any changes in the Bank's internal control over financial reporting that occurred during the Bank's fourth quarter ended December 31, 2022 and have concluded that there was no change during the Bank's fourth quarter ended December 31, 2022 that has materially affected, or is reasonably likely to materially affect, the Bank's internal control over financial reporting.

(c) *Report of Management on the Bank's Internal Control Over Financial Reporting*

February 27, 2023

Management of Bank OZK is responsible for establishing and maintaining adequate internal control over financial reporting. Internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. Internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of assets; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures are made only in accordance with authorizations of management and directors; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies and procedures may deteriorate.

Management of Bank OZK, including the Chief Executive Officer and the Chief Financial Officer, has assessed the effectiveness of the Bank's internal control over financial reporting as of December 31, 2022, based on criteria for effective internal control over financial reporting described in *Internal Control-Integrated Framework (2013)* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Based on this assessment, management has concluded that the Bank's internal control over financial reporting was effective as of December 31, 2022, based on the specified criteria.

PricewaterhouseCoopers, LLP, the independent registered public accounting firm that audited the Bank's consolidated financial statements included in this Annual Report on Form 10-K, has also audited the effectiveness of the Bank's internal control over financial reporting as of December 31, 2022. Their report is included in Item 8 under the heading Report of Independent Registered Public Accounting Firm.

/s/ George Gleason

George Gleason
Chairman and Chief Executive Officer
(principal executive officer)

/s/ Tim Hicks

Tim Hicks
Chief Financial Officer
(principal financial officer)

Item 9B. OTHER INFORMATION

On February 23, 2023, the Governance and Compensation Committee (“Compensation Committee”) of the Board of Directors of the Bank approved the 2023 Executive Management Cash Incentive Plan (“2023 Cash Incentive Plan”). The Compensation Committee believes that subjecting a portion of the executive officer’s cash compensation to achievement of pre-established performance targets, as provided under the 2023 Cash Incentive Plan, will ensure the continued alignment of executive compensation, Bank performance and strategic goal attainment.

The Bank’s performance metrics (each a “Performance Metric”) and relative weighting for each metric under the 2023 Cash Incentive Plan is set forth below. Awards under the 2023 Cash Incentive Plan will be calculated based on the Bank’s consolidated financial results for the period beginning on January 1, 2023 and ending on December 31, 2023 (the “Performance Period”).

<u>2023 Cash Incentive Plan Metrics</u>	<u>Weight</u>
Diluted Earnings Per Share (“EPS”).....	20%
Efficiency Ratio	20%
Net Charge-Off Ratio.....	20%
Net Interest Margin (fully taxable equivalent).....	20%
Ratio of Nonperforming Assets to Total Assets	20%

The Compensation Committee determines incentive opportunities payable to each participant based on the level of performance attained for the particular Performance Metric over the Performance Period. Payouts under each Performance Metric will depend on the level of performance achieved with respect to the particular Performance Metric. If the Bank’s performance is below the threshold performance level set for the particular Performance Metric, the payout related to that metric is zero. Bank performance that is at or above the maximum performance level set for the particular Performance Metric may result in payment up to the maximum amount of the incentive opportunity for that particular Performance Metric. Following the Performance Period, the Compensation Committee shall determine whether and to what extent each Performance Metric has been met and the amounts, if any, payable to each participant for the Performance Period. Awards under the 2023 Cash Incentive Plan will be settled solely in cash. All awards received by any participant pursuant to the 2023 Cash Incentive Plan may be subject to recovery by the Bank under the Bank’s Incentive Compensation Clawback Policy.

Item 9C. DISCLOSURE REGARDING FOREIGN JURISDICTIONS THAT PREVENT INSPECTIONS

Not applicable.

PART III

Item 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE

The information required by Item 401 of Regulation S-K regarding directors is incorporated herein by this reference to the Bank's Proxy Statement to be filed with the FDIC within 120 days of the Bank's fiscal year-end.

The information required by Item 405, Item 407(c)(3), Item 407(d)(4) and Item 407(d)(5) of Regulation S-K is incorporated herein by this reference to the Bank's Proxy Statement to be filed with the FDIC within 120 days of the Bank's fiscal year-end.

In accordance with Item 406 of Regulation S-K, the Bank has adopted a code of ethics that applies to certain Bank executives, including the principal executive officer, principal financial officer and principal accounting officer. The code of ethics is posted on the Bank's Investor Relations website at <http://ir.ozk.com> under "Corporate – Governance Documents." For more information about the Bank's code of ethics, see "Available Information under Part I, Item 1."

Item 11. EXECUTIVE COMPENSATION

The information required by Item 402, Item 407(e)(4) and Item 407(e)(5) of Regulation S-K is incorporated herein by this reference to the Bank's Proxy Statement to be filed with the FDIC within 120 days of the Bank's fiscal year-end.

Item 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED SHAREHOLDER MATTERS

The information required by Item 201(d) and Item 403 of Regulation S-K is incorporated herein by this reference to the Bank's Proxy Statement to be filed with the FDIC within 120 days of the Bank's fiscal year-end.

Item 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE

The information required by Item 404 and Item 407(a) of Regulation S-K is incorporated herein by this reference to the Bank's Proxy Statement to be filed with the FDIC within 120 days of the Bank's fiscal year-end.

Item 14. PRINCIPAL ACCOUNTING FEES AND SERVICES

The information required by Item 9(e) of Schedule 14A regarding audit fees, audit committee pre-approval policies, and related information is incorporated herein by this reference to the Bank's Proxy Statement to be filed with the FDIC within 120 days of the Bank's fiscal year-end.

PART IV

Item 15. EXHIBITS, FINANCIAL STATEMENT SCHEDULES

- (a) List the following documents filed as a part of this report:
- (1) The Consolidated Financial Statements of the Registrant.
Reference is made to Part II, Item 8 of this Annual Report on Form 10-K.
 - (2) Financial Statement Schedules.
Financial Statement schedules are omitted either because they are not required or are not applicable, or because the required information is shown in the Financial Statements or notes thereto.
 - (3) Exhibits.
The exhibits to this Annual Report on Form 10-K are listed in the Exhibit Index which immediately follows Item 16 below.
- (b) Exhibits. The exhibits to this Annual Report on Form 10-K are listed in the Exhibit Index which immediately follows Item 16 below.
- (c) Financial Statement Schedules. See Item 15(a)(2) above.

Item 16. FORM 10-K SUMMARY

None.

EXHIBIT INDEX

The following exhibits are filed with this report or are incorporated by reference to previously filed material.

Exhibit No.

- 3.1 Amended and Restated Articles of Incorporation of Bank of the Ozarks, effective as of April 10, 2017 (previously filed as Exhibit 3.1 to the Bank's Current Report on Form 8-K filed with the FDIC on June 26, 2017, and incorporated herein by reference)
- 3.2 Articles of Amendment to the Amended and Restated Articles of Incorporation of Bank OZK (previously filed as Exhibit 3.1 to the Bank's Current Report on Form 8-K filed with the FDIC on July 16, 2018, and incorporated herein by reference)
- 3.3 Articles of Amendment to the Amended and Restated Articles of Incorporation of Bank OZK (previously filed as Exhibit 3.3 to the Bank's Registration Statement on Form 8-A filed with the FDIC on November 4, 2021, and incorporated herein by reference)
- 3.4 Second Amended and Restated Bylaws of Bank OZK, effective August 10, 2018 (previously filed as Exhibit 3.1 to the Bank's Current Report on Form 8-K filed with the FDIC on August 10, 2018, and incorporated herein by reference)
- 4.1 Form of Common Stock Certificate (previously filed as Exhibit 4.2 to the Bank's Current Report on Form 8-K filed with the FDIC on July 16, 2018, and incorporated herein by reference)
- 4.2 Form of Certificate Representing Series A Preferred Stock (previously filed as Exhibit 4.1 to the Bank's Registration Statement on Form 8-A filed with the FDIC on November 4, 2021, and incorporated herein by reference)
- 4.3 Instruments defining the rights of security holders, including indentures. The Bank hereby agrees to furnish to the FDIC upon request copies of instruments defining the rights of holders of long-term debt of the Bank and its consolidated subsidiaries; no issuance of debt exceeds ten percent of the assets of the Bank and its subsidiaries on a consolidated basis
- 4.4 Description of Bank OZK's common stock registered under Section 12 of the Securities Exchange Act of 1934 (previously filed as Exhibit 4.3 to the Bank's Annual Report on Form 10-K filed with the FDIC on February 28, 2020, and incorporated herein by reference)
- 4.5 Description of Bank OZK's Series A Preferred Stock registered under Section 12 of the Securities Exchange Act of 1934 (previously filed as Exhibit 4.4 to the Bank's Quarterly Report on Form 10-Q filed with the FDIC on November 9, 2021, and incorporated herein by reference)
- 10.1* Form of Indemnification Agreement for directors and executive officers (previously filed as Exhibit 10.1 to the Bank's Annual Report on Form 10-K filed with the FDIC on February 27, 2018, and incorporated herein by reference)
- 10.2* Amended and Restated Deferred Compensation Plan, as amended effective June 26, 2017 (previously filed as Exhibit 10.2 to the Bank's Annual Report on Form 10-K filed with the FDIC on February 27, 2018, and incorporated herein by reference)
- 10.3* Split Dollar Insurance Agreement with Bank OZK (previously Bank of the Ozarks) as Trustee of the Linda and George Gleason Insurance Trust, effective as of May 4, 2010 (previously filed as Exhibit 10.3 to the Bank's Annual Report on Form 10-K filed with the FDIC on February 27, 2018, and incorporated herein by reference)
- 10.4* Split Dollar Insurance Agreement with George G. Gleason, II, effective as of May 4, 2010 (previously filed as Exhibit 10.4 to the Bank's Annual Report on Form 10-K filed with the FDIC on February 27, 2018, and incorporated herein by reference)
- 10.5* Split Dollar Designation by Bank OZK (previously Bank of the Ozarks), dated as of May 4, 2010 in respect of George G. Gleason, II as the insured (previously filed as Exhibit 10.5 to the Bank's Annual Report on Form 10-K filed with the FDIC on February 27, 2018, and incorporated herein by reference)
- 10.6* Supplemental Executive Retirement Plan ("SERP") for George G. Gleason, II, effective May 4, 2010 (previously filed as Exhibit 10.6 to the Bank's Annual Report on Form 10-K filed with the FDIC on February 27, 2018, and incorporated herein by reference)
- 10.7* Amendment to SERP effective November 2, 2020, (previously filed as Exhibit 10.7 to the Bank's Annual Report on Form 10-K filed with the FDIC on February 25, 2021, and incorporated herein by reference)
- 10.8* Bank OZK Non-Qualified Deferred Compensation Plan, as amended and restated effective January 1, 2021 (previously filed as Exhibit 10.8 to the Bank's Annual Report on Form 10-K filed with the FDIC on February 25, 2021, and incorporated herein by reference)

Exhibit No.

- 10.9* Third Amended and Restated Non-Employee Director Stock Option Plan as of April 15, 2013 (previously filed as Exhibit 10.9 to the Bank’s Annual Report on Form 10-K filed with the FDIC on February 27, 2018, and incorporated herein by reference)
- 10.10* Form of Stock Option Agreement for Non-Employee Directors (previously filed as Exhibit 10.10 to the Bank’s Annual Report on Form 10-K filed with the FDIC on February 27, 2018, and incorporated herein by reference)
- 10.11* Bank of the Ozarks, Inc. Amended and Restated Stock Option Plan, effective May 18, 2015 (previously filed as Exhibit 10.11 to the Bank’s Annual Report on Form 10-K filed with the FDIC on February 27, 2018, and incorporated herein by reference)
- 10.12* Form of Stock Option Grant Agreement for employees under the Amended and Restated Stock Option Plan, effective May 18, 2015 (previously filed as Exhibit 10.12 to the Bank’s Annual Report on Form 10-K filed with the FDIC on February 27, 2018, and incorporated herein by reference)
- 10.13* Second Amended and Restated Bank of the Ozarks, Inc. 2009 Restricted Stock and Incentive Plan, effective May 16, 2016 (previously filed as Exhibit 10.15 to the Bank’s Annual Report on Form 10-K filed with the FDIC on February 27, 2018, and incorporated herein by reference)
- 10.14* Third Amended and Restated Non-Employee Director Stock Plan dated May 7, 2018 (previously filed as Exhibit 10.1 to the Bank’s Current Report on Form 8-K filed with the FDIC on May 7, 2018, and incorporated herein by reference)
- 10.15* Form of Restricted Stock Award Agreement for non-employee directors under the Third Amended and Restated Non-Employee Director Stock Plan dated May 7, 2018 (previously filed as Exhibit 10.2 to the Bank’s Current Report on Form 8-K filed with the FDIC on May 7, 2018, and incorporated herein by reference)
- 10.16* Form of 2019 Performance Based Restricted Stock Unit Award Agreement for Executive Officers (“2019 LTIP Award”) (previously filed as Exhibit 10.1 to the Bank’s Current Report on Form 8-K filed with the FDIC on January 29, 2019, and incorporated herein by reference)
- 10.17* Bank OZK 2019 Omnibus Equity Incentive Plan dated May 6, 2019 (previously filed as Exhibit 10.1 to the Bank’s Current Report on Form 8-K filed with the FDIC on May 7, 2019, and incorporated herein by reference)
- 10.18* Form of Restricted Stock Award Agreement for Employees under the 2019 Omnibus Equity Incentive Plan (previously filed as Exhibit 10.2 to the Bank’s Current Report on Form 8-K filed with the FDIC on May 7, 2019, and incorporated herein by reference)
- 10.19* Form of Restricted Stock Award Agreement for Non-Employee Directors under the 2019 Omnibus Equity Incentive Plan (previously filed as Exhibit 10.3 to the Bank’s Current Report on Form 8-K filed with the FDIC on May 7, 2019, and incorporated herein by reference)
- 10.20* Form of Stock Option Award Agreement for Employees under the 2019 Omnibus Equity Incentive Plan (previously filed as Exhibit 10.4 to the Bank’s Current Report on Form 8-K filed with the FDIC on May 7, 2019, and incorporated herein by reference)
- 10.21* Form of 2020 Performance Based Restricted Stock Unit Award Agreement for Executive Officers (“2020 LTIP Award”) (previously filed as Exhibit 10.25 to the Bank’s Annual Report on Form 10-K filed with the FDIC on February 28, 2020, and incorporated herein by reference)
- 10.22* Bank OZK 2020 Executive Management Cash-Based Performance Plan (previously filed as Exhibit 10.26 to the Bank’s Annual Report on Form 10-K filed with the FDIC on February 28, 2020, and incorporated herein by reference)
- 10.23* Form of 2021 Performance Based Restricted Stock Unit Award Agreement for Executive Officers (“2021 LTIP Award”) (previously filed as Exhibit 10.27 to the Bank’s Annual Report on Form 10-K filed with the FDIC on February 25, 2021, and incorporated herein by reference)
- 10.24* Bank OZK 2021 Executive Management Cash-Based Performance Plan (previously filed as Exhibit 10.28 to the Bank’s Annual Report on Form 10-K filed with the FDIC on February 25, 2021, and incorporated herein by reference)
- 10.25* Form of 2022 Performance Based Restricted Stock Unit Award Agreement for Executive Officers (“2022 LTIP Award”) (previously filed as Exhibit 10.28 to the Bank’s Annual Report on Form 10-K filed with the FDIC on February 28, 2022, and incorporated herein by reference)
- 10.26* Bank OZK 2022 Executive Management Cash-Based Incentive Plan (previously filed as Exhibit 10.29 to the Bank’s Annual Report on Form 10-K filed with the FDIC on February 28, 2022, and incorporated herein by reference)
- 10.27* Form of 2023 Performance Based Restricted Stock Unit Award Agreement for Executive Officers (“2023 LTIP Award”), filed herewith

Exhibit No.

- 10.28* Bank OZK 2023 Executive Management Cash Incentive Plan, filed herewith
- 21 List of Subsidiaries of the Registrant, filed herewith
- 31.1 Certification of Chairman and Chief Executive Officer, filed herewith
- 31.2 Certification of Chief Financial Officer, filed herewith
- 32.1 Certification of Chairman and Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, furnished herewith
- 32.2 Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, furnished herewith

* Management contract or a compensatory plan or arrangement.

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Bank OZK

By: /s/ Tim Hicks
 Chief Financial Officer
 (Principal Financial Officer and Authorized Officer)

Date: February 27, 2023

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed by the following persons on behalf of the Registrant and in the capacities and on the dates indicated.

SIGNATURE	TITLE	DATE
<u>/s/ George Gleason</u> George Gleason	Chairman of the Board and Chief Executive Officer (Principal Executive Officer)	February 27, 2023
<u>/s/ Tim Hicks</u> Tim Hicks	Chief Financial Officer (Principal Financial Officer)	February 27, 2023
<u>/s/ Stan Thomas</u> Stan Thomas	Chief Accounting Officer (Principal Accounting Officer)	February 27, 2023
<u>/s/ Nicholas Brown</u> Nicholas Brown	Director	February 27, 2023
<u>/s/ Paula Cholmondeley</u> Paula Cholmondeley	Director	February 27, 2023
<u>/s/ Beverly Cole</u> Beverly Cole	Director	February 27, 2023
<u>/s/ Robert East</u> Robert East	Director	February 27, 2023
<u>/s/ Kathleen Franklin</u> Kathleen Franklin	Director	February 27, 2023
<u>/s/ Jeff Gearhart</u> Jeff Gearhart	Director	February 27, 2023
<u>/s/ Peter Kenny</u> Peter Kenny	Director	February 27, 2023
<u>/s/ William Koefoed</u> William Koefoed	Director	February 27, 2023
<u>/s/ Chris Orndorff</u> Chris Orndorff	Director	February 27, 2023
<u>/s/ Steven Sadoff</u> Steven Sadoff	Director	February 27, 2023
<u>/s/ Ross Whipple</u> Ross Whipple	Director	February 27, 2023

**Notice of Grant of Performance-Based Restricted Stock Units And
Award Agreement**

This Performance-Based Restricted Stock Unit Agreement (this “**Agreement**”) is made and entered into as of January 26, 2023 (the “**Grant Date**”) by and between Bank OZK, an Arkansas state bank (the “**Company**”), and [●] (the “**Participant**”). Capitalized terms used in this Agreement that are not otherwise defined in this Agreement are used as defined in the Plan.

WHEREAS, the Board of Directors and shareholders of the Company previously adopted the 2019 Omnibus Equity Incentive Plan effective May 6, 2019 (the “**Plan**”) pursuant to which performance-based Restricted Stock Units (“**PSUs**”) may be granted; and

WHEREAS, the Governance and Compensation Committee of the Board of Directors (the “**Committee**”) has determined that it is in the best interests of the Company and its shareholders to grant an award of PSUs (the “**Award**”) as provided for herein.

THIS PERFORMANCE-BASED RESTRICTED STOCK UNIT AWARD IS SUBJECT TO ALL THE TERMS AND CONDITIONS OF THIS AGREEMENT, INCLUDING, WITHOUT LIMITATION THE ADDITIONAL PROMISES SET FORTH IN SECTION 1.2 HEREINBELOW. BY SIGNING THIS AGREEMENT, YOU HEREBY CONFIRM YOUR ACCEPTANCE OF THE TERMS AND CONDITIONS OF THIS AGREEMENT

NOW, THEREFORE, the parties hereto, intending to be legally bound, agree as follows:

1. Award; Additional Promises.

1.1 Grant of Performance-Based Restricted Stock Units. The Company hereby grants to the Participant an Award of [●] PSUs (the “**Target Award Amount**”). Each PSU represents the right to receive one share of common stock, par value \$0.01 per share, of the Company (the “**Common Stock**”) at a future date and time and the right to accrue cash Dividend Equivalents thereon, each as settled as set forth in this Agreement, subject to the terms and conditions set forth in this Agreement and the Plan. “**Dividend Equivalent**” means a right that entitles the Participant to receive an amount equal to any dividends (or other distributions) paid on a share of Common Stock, which dividends have a record date between the Grant Date and the date any earned and vested PSUs are settled in accordance with Section 10. The number of PSUs that the Participant shall actually earn, if any, (up to a maximum of [●] PSUs – 200% of the Target Award Amount) will be determined during the performance period by the level of achievement of the performance goals as set forth in Exhibit A attached hereto (the “**Performance Goals**”).

Additional Promises. The parties hereto agree to certain additional promises as part of this Agreement, which are set forth in Exhibit B to this Agreement and is incorporated herein by reference (the “**Restrictive Covenant Agreement**”). Participant acknowledges and agrees that the Participant’s consent to these additional promises is a necessary and vital part of the consideration given for this Agreement and that the Participant would not receive this Award but for the Participant’s agreement to the additional promises stated therein.

2. Performance Period. For purposes of this Agreement, the term “**Performance Period**” shall be the period commencing on January 1, 2023 and ending on December 31, 2025.

3. Performance Goals.

3.1 The number of PSUs earned by the Participant will be determined at the end of the Performance Period (or earlier for purposes of Sections 5.2(i) and 5.3(i)) based on the level of achievement of the Performance Goals in accordance with Exhibit A, as determined by the Committee in its sole discretion and, except as otherwise expressly provided in this Agreement, continued employment.

3.2 Following completion of the Performance Period (or earlier for purposes of Sections 5.2(i) and 5.3(i)), the Committee will review and certify in writing (a) whether, and to what extent, the Performance Goals for the Performance Period have been achieved, and (b) the number of PSUs that the Participant shall earn, if any, subject to compliance with the requirements of Section 4 of this Agreement. Such certification shall be final, conclusive and binding on the Participant, and on all other persons, to the maximum extent permitted by law.

4. Vesting of PSUs.

4.1 Except as otherwise provided in Sections 5 and 6 of this Agreement, the PSUs will vest and become non-forfeitable on the date in the year immediately following the end of the Performance Period (or earlier pursuant to Sections 5.2(i) and 5.3(i)) that the Committee certifies the level of achievement of the Performance Goals in accordance with Section 3.2 (the “**PSU Vesting Date**”), subject to (a) the achievement of the minimum threshold Performance Goals for payout set forth in Exhibit A, and (b) the Participant’s continued employment from the Grant Date through the PSU Vesting Date.

4.2 The number of PSUs that vest under this Agreement and the corresponding Dividend Equivalents on such vested PSUs, shall be determined by the Committee based on the level of achievement of the Performance Goals set forth in Exhibit A, and shall be rounded down to the nearest whole PSU. All determinations of whether Performance Goals have been achieved (and at what level), the number of PSUs earned by the Participant, and all other matters related to this Agreement shall be made by the Committee in its sole discretion.

4.3 Except in the event of death, Disability or a Change in Control, the earned and vested PSUs will be settled by delivery of Common Stock one year after the PSU Vesting Date or Involuntary Termination Vesting Date (defined below), as applicable (the “**Post-Vest Holding Period**”); except that if the Participant is terminated for Cause on or prior to the end of the Post-Vest Holding Period, the vested PSUs shall be forfeited, and the Company shall have no obligation to issue any shares of Common Stock.

5. Termination of Service.

5.1 Any Reason other than Death, Disability, Involuntary Termination or Retirement. Except as otherwise expressly provided in this Agreement, in the event of a Termination of Service at any time before the PSU Vesting Date the PSUs and any accrued but unpaid Dividend Equivalents shall be automatically forfeited upon such Termination of Service and neither the Company nor any Subsidiary shall have any further obligations to the Participant under this Agreement.

5.2 Death and Disability. Notwithstanding Section 5.1:

(i) If a Termination of Service occurs during the Performance Period as a result of the Participant’s death or Disability, the Participant will vest in PSUs at the greater of: (a) the number of PSUs that would have been earned (if any) if the Performance Period ended on the date of the death or Disability (based on the actual level of achievement of the Performance Goals as of the end of the most recent quarterly financial period in the Performance Period prior to the date of the death or Disability), or (b) the Target Award Amount. In determining actual performance under this Section 5.2(i), the Committee shall consider all fiscal quarters completed since the first day of the Performance Period prior to the date of death or Disability. In the event that the date of the death or Disability occurs during the first quarter of the Performance Period, the PSUs and any accrued but unpaid Dividend Equivalents shall be automatically forfeited upon such date of death or Disability and neither the Company nor any Subsidiary shall have any further obligations to the Participant under this Agreement. For purposes of this Section 5.2(i), the date such PSUs will vest will be the date the Committee determines the number of PSUs earned pursuant to the previous sentence, which shall be as soon as practicable following such date of death or Disability. The Participant shall also become entitled to any accrued but unpaid Dividend Equivalents on such vested PSUs. In such case, the Award shall be settled within 30 days of the Participant’s death or Disability; and

(ii) If a Termination of Service occurs as a result of the Participant’s death or Disability on or after the end of the Performance Period but prior to the PSU Vesting Date, the Participant will vest on the PSU Vesting Date in the number of PSUs earned (if any) in accordance with Exhibit A and shall also vest on the PSU Vesting Date in any accrued but unpaid Dividend Equivalents on such vested PSUs and in such case the Award shall be settled within the year of death or Disability but in no event earlier than 30 days of the PSU Vesting Date.

5.3 Involuntary Termination. Notwithstanding Section 5.1:

(i) if a Termination of Service occurs during the Performance Period as a result of the Participant’s termination by the Company or a Subsidiary other than for Cause (as defined in the Plan) (an “**Involuntary Termination**”) and provided the Participant signs and does not revoke a release and waiver of claims in favor of the Company in a form provided by the Company or a Subsidiary, as applicable, the Participant will vest in a pro

rata portion of the PSUs earned, if any, based on the actual level of achievement of the Performance Goals (as of the end of the most recent quarterly financial period in the Performance Period prior to the date of Involuntary Termination) calculated by multiplying the PSUs earned by a fraction, the numerator of which equals the number of days between the first day of the Performance Period and the date of the Involuntary Termination and the denominator of which equals the total number of days in the Performance Period. The Participant shall also become entitled to any accrued but unpaid Dividend Equivalents on the pro rata portion of such earned and vested PSUs pursuant to the previous sentence. In determining actual performance under this Section 5.3(i), the Committee shall consider all fiscal quarters completed since the first day of the Performance Period prior to the date of Involuntary Termination. In the event that the date of the Involuntary Termination occurs during the first quarter of the Performance Period, the PSUs and any accrued but unpaid Dividend Equivalents shall be automatically forfeited upon such Involuntary Termination and neither the Company nor any Subsidiary shall have any further obligations to the Participant under this Agreement. For purposes of this Section 5.3(i), the PSUs earned, if any, will vest and become non-forfeitable on such date (the “**Involuntary Termination Vesting Date**”) that the Committee certifies the actual level of achievement of the Performance Goals and provided the Participant has executed the release and waiver of claims in favor of the Company as described above. The earned and vested PSUs, if any, will be settled by delivery of Common Stock one year after the Involuntary Termination Vesting Date as set forth in Section 10; and

(ii) if an Involuntary Termination occurs on or after the end of the Performance Period but prior to the PSU Vesting Date, the Participant will vest on the PSU Vesting Date in the number of PSUs earned (if any) in accordance with Exhibit A and shall also vest on the PSU Vesting Date in any accrued but unpaid Dividend Equivalents on such earned PSUs which shall be settled as set forth in Section 10.

6. Retirement. Notwithstanding Section 5.1, if a Termination of Service occurs during the Performance Period as a result of the Participant’s retirement: (i) at or after such Participant has attained age 60 and completed at least 15 years of service with the Company or a Subsidiary and (ii) upon at least three months’ advance written notice to the Company (a “**Retirement**”), the Participant will vest in a pro rata portion of the number of PSUs earned (if any) in accordance with Exhibit A as of the PSU Vesting Date calculated by multiplying the number of shares earned on the PSU Vesting Date by a fraction, the numerator of which equals the number of days between the first day of the Performance Period and the Retirement date and the denominator of which equals the total number of days in the Performance Period. The Participant shall also become entitled to any accrued but unpaid Dividend Equivalents on the pro rata portion of such vested PSUs pursuant to the previous sentence. The Award shall be settled as set forth in Section 10. If a Retirement occurs on or after the end of the Performance Period but prior to the PSU Vesting Date, the Participant will vest on the PSU Vesting Date in the number of PSUs earned (if any) in accordance with Exhibit A and shall also vest on the PSU Vesting Date in any accrued but unpaid Dividend Equivalents on such earned PSUs which shall be settled as set forth in Section 10. Effect of a Change in Control.

6.1 If the Participant is employed with the Company or a Subsidiary upon the closing of a Change in Control, all unvested PSUs that are not replaced by a Replacement Award (as defined by the Plan) by the successor to the Company in such Change in Control or an affiliate of such successor (a “**Surviving Entity**”), shall vest based on the greater of: (a) the number of PSUs that would have vested (if any) if the Performance Period ended on the date of the Change in Control (based on the actual level of performance achieved through such date as determined in accordance with Exhibit A), or (b) the Target Award Amount and which shall settle on the date of the Change in Control. The Participant shall also become immediately vested in any accrued but unpaid Dividend Equivalents on such vested PSUs pursuant to the previous sentence, which shall be settled on the date of the Change in Control.

6.2 Any Replacement Awards shall be adjusted as to the shares into which such PSUs shall convert in accordance with the Plan. If, within 24 months following a Change in Control, the Participant’s service with the Company or a Surviving Entity is terminated by the Company or the Surviving Entity for a reason other than gross negligence or deliberate misconduct which demonstrably harms the Company, or the Participant resigns for Good Reason (as defined in the Plan), then such Participant’s Replacement Award shall immediately vest based on the greater of: (a) the number of PSUs that would have vested (if any) if the Performance Period ended on the date of the Change in Control (based on the actual level of performance achieved through such date as determined in accordance with Exhibit A), or (b) the Target Award Amount and shall be settled not later than thirty 30 days following the termination of the Participant’s employment or resignation for Good Reason. The Participant shall also become immediately vested in any accrued but unpaid Dividend Equivalents on such vested PSUs pursuant to the previous sentence, which shall be settled not later than thirty 30 days following the termination of the Participant’s employment or resignation for Good Reason. The Committee and/or the Board’s determination with respect to any

adjustments will be conclusive. Any Replacement Award shares or other securities received as a result of the foregoing will be subject to the same terms and conditions as set forth under this Agreement.

7. Payment of Dividend Equivalents. During the period beginning on the Grant Date and ending on the date that shares of Common Stock are issued in settlement of any earned and vested PSUs, the Participant will accrue Dividend Equivalents on PSUs equal to the cash dividend or distribution that would have been paid on the PSUs had the PSU been an issued and outstanding share of Common Stock on the record date for the dividend or distribution. Dividend Equivalents will be subject to the same vesting criteria as the underlying Award and settled in cash (without interest or earnings), to the extent the underlying earned PSUs vest, if any, pursuant to this Agreement. Dividend Equivalents that have accrued from the Grant Date until the date the underlying earned PSUs vest, if any, will be paid to the Participant on the date the PSUs vest (i.e., the PSU Vesting Date, the Involuntary Termination Vesting Date, or the date any earned PSUs vest pursuant to Section 5.2(i), as applicable), and thereafter, any such Dividend Equivalents on any earned and vested PSUs after the date such PSUs vest until the Settlement Date shall be paid to the Participant in cash on the dividend payment date. Dividend Equivalent payments will be net of applicable federal, state, and local income and social insurance withholding taxes.

8. Transferability of PSUs. Subject to any exceptions set forth in the Plan, the PSUs or the rights relating thereto may not be assigned, alienated, pledged, attached, sold or otherwise transferred or encumbered by the Participant, except by will or the laws of descent and distribution, and upon any such transfer by will or the laws of descent and distribution, the transferee shall hold such PSUs subject to all of the terms and conditions that were applicable to the Participant immediately prior to such transfer.

9. Rights as Shareholder. The Participant shall have no rights as a shareholder with respect to the PSUs, including voting rights and the right to any dividends.

10. Settlement of PSUs.

10.1 Payment in respect of the PSUs earned for the Performance Period shall be made in shares of Common Stock and, except as set forth in Sections 5.2 and 6 of this Agreement, settled as set forth in this Section 10.

10.2 Notwithstanding the vesting of the PSUs in accordance with Sections 4, 5 and 6 of this Agreement, the settlement (but not the vesting) of the PSUs shall be deferred automatically except as set forth in Sections 5.2 and 6, after the PSU Vesting Date (or Involuntary Termination Vesting Date, as applicable) until, and subject to Section 6, settlement shall be made in shares of Common Stock, upon the earliest to occur of:

- (i) one year after the Involuntary Termination Vesting Date;
- (ii) one year after the PSU Vesting Date;
- (iii) thirty days after the date of the Participant's death or Disability; and
- (iv) the date of a Change in Control.

The first of 10.2 (i), (ii), (iii) and (iv) to occur (or the date set forth in Sections 5.2 or 6) shall be the "**Settlement Date.**"

10.3 The Company shall not be required to issue any shares of Common Stock hereunder prior to fulfillment of all the following conditions: (i) the admission of such shares to listing on all stock exchanges on which such class of stock is then listed; (ii) the completion of any registration or other qualification of such shares under any State or Federal law or under the rulings or regulations of the Securities and Exchange Commission, the Federal Deposit Insurance Corporation, or any other governmental regulatory body, which the Company shall, in its absolute discretion, deem necessary or advisable; (iii) the obtaining of any approval or other clearance from any State or Federal governmental agency, which the Company shall, in its absolute discretion, determine to be necessary or advisable; and (iv) the lapse of such reasonable period of time following the date of grant or vesting date as the Company may establish from time to time for legal or other administrative reasons.

10.4 Upon the settlement under Section 10.2, on the first payroll date following the Settlement Date but within the taxable year of such Settlement Date (however, in cases where such Settlement Date is after December 15th, distribution will occur on the first payroll date of the subsequent calendar year), the Company shall deliver to the Participant (or the Participant's estate in the event of Participant's death) the number of shares of Common Stock equal to the number of vested PSUs.

10.5 It is intended that the PSUs and the exercise of authority or discretion hereunder shall comply with Section 409A of the Code so as not to subject Participant to the payment of any interest or additional tax imposed under Section 409A of the Code. In furtherance of this intent, to the extent that any United States Department of the Treasury regulations, guidance, interpretations, or changes to Section 409A of the Code would result in Participant becoming subject to interest and additional taxes under the Section 409A of the Code, the Company and the Participant agree to amend this Agreement to bring the PSUs into compliance with Section 409A of the Code.

10.6 In the event the Participant is considered a “specified employee” within the meaning of Section 409A of the Code at the time of his or her separation from service, any payment (including Dividend Equivalents) will take place on the first payroll date that follows the date that is six months after the Participant’s separation from service if such delay is required in order to comply with Section 409A of the Code.

10.7 As a condition to the receipt of the shares of Common Stock covered by this Agreement, the Company may require Participant to make any representation and warranty to the Company as may be required by any applicable law or regulation.

10.8 If a Termination of Service occurs for any reason other than Cause between the PSU Vesting Date and the Settlement Date, the Participant (or the Participant’s estate in the event of Participant’s death) shall still be entitled to receipt of the shares of Common Stock covered by this Agreement upon the Settlement Date.

11. No Right to Continued Service. Neither the Plan nor this Agreement shall confer upon the Participant any right to be retained in any position, as an Employee, consultant or director of the Company or any Subsidiary. Further, nothing in the Plan or this Agreement shall be construed to limit the discretion of the Company or any Subsidiary to terminate the Participant at any time, with or without Cause.

12. Adjustments. If any change is made to the outstanding Common Stock or the capital structure of the Company, if required, the PSUs shall be adjusted or terminated in any manner as contemplated by the Plan.

13. Tax Liability and Withholding.

13.1 The Participant shall be required to pay to the Company, and the Company shall have the right to deduct from any compensation paid to the Participant pursuant to the Plan, the amount of any required withholding taxes in respect of the PSUs and Dividend Equivalents and the distribution of shares of Common Stock and to take all such other action as the Committee deems necessary to satisfy all obligations for the payment of such withholding taxes. The Committee may permit the Participant to satisfy any federal, state or local tax withholding obligation by any of the following means, or by a combination of such means:

- (i) tendering a cash payment;
- (ii) authorizing the Company to withhold shares of Common Stock from the shares of Common Stock otherwise issuable or deliverable to the Participant; *provided, however*, that no shares of Common Stock shall be withheld with a value exceeding the maximum amount of tax required to be withheld by law; or
- (iii) delivering to the Company previously owned and unencumbered shares of Common Stock.

13.2 The Company shall collect the employee portion of the FICA taxes (Social Security and Medicare) with respect to the PSUs and Dividend Equivalents earned on the PSU Vesting Date and if such Participant is retirement eligible such additional amounts owed as interest as may be required under the Code. The FICA taxes shall be based on the Fair Market Value of the Common Stock on the PSU Vesting Date and the amount of cash owed for the Dividend Equivalents earned. Unless the Participant delivers a separate check payable to the Company in the amount of the FICA taxes required to be withheld from the Participant, the Company shall withhold those taxes from the cash to be paid with respect to the Dividend Equivalents and, if necessary, the Participant’s wages.

13.3 Notwithstanding any action the Company takes with respect to any or all income tax, social insurance, payroll tax, or other tax-related withholding (“**Tax-Related Items**”), the ultimate liability for all Tax-Related Items is and remains the Participant’s responsibility and the Company (a) makes no representation or undertakings regarding the treatment of any Tax-Related Items in connection with the grant, vesting or settlement of

the PSUs or the subsequent sale of any shares, and (b) does not commit to structure the PSUs to reduce or eliminate the Participant's liability for Tax-Related Items.

14. Compliance with Law. The issuance and transfer of shares of Common Stock in connection with the PSUs shall be subject to compliance by the Company and the Participant with all applicable requirements of federal and state securities laws and with all applicable requirements of any stock exchange on which the Company's Common Stock may be listed. No shares of Common Stock shall be issued or transferred unless and until any then applicable requirements of state and federal laws and regulatory agencies have been fully complied with to the satisfaction of the Company and its counsel.

15. Notices. Any notice required to be delivered to the Company under this Agreement shall be in writing and addressed to the Corporate Secretary of the Company at the Company's principal corporate offices. Any notice required to be delivered to the Participant under this Agreement shall be in writing and addressed to the Participant at the Participant's address as shown in the records of the Company. Either party may designate another address in writing (or by such other method approved by the Company) from time to time.

16. Governing Law. This Agreement will be construed and interpreted in accordance with the laws of the State of Arkansas without regard to conflict of law principles.

17. Entire Agreement. This Agreement, including the Restrictive Covenant Agreement set forth on Exhibit B, contains the entire agreement and understanding of the parties hereto with respect to the matters covered hereby except that any post-employment restrictions set forth in the Restrictive Covenant Agreement are in addition to and independent of, and not a replacement for, any other post-employment restrictions to which Participant previously may have agreed.

18. Interpretation. Any dispute regarding the interpretation of the Plan or this Agreement shall be submitted by the Participant or the Company to the Committee for review. The resolution of such dispute by the Committee shall be final and binding on the Participant and the Company.

19. PSUs Subject to Plan. This Agreement is subject to the Plan as approved by the Company's shareholders. The terms and provisions of the Plan as it may be amended from time to time are hereby incorporated herein by reference.

20. Successors and Assigns. The Company may assign any of its rights under this Agreement. This Agreement will be binding upon and inure to the benefit of the successors and assigns of the Company. Subject to the restrictions on transfer set forth herein, this Agreement will be binding upon the Participant and the Participant's beneficiaries, executors, administrators and the person(s) to whom the PSUs may be transferred by will or the laws of descent or distribution.

21. Severability and Reformation. Should any provision of this Agreement (including Exhibit B) be declared or be determined by any court to be illegal, invalid, or unenforceable, the validity of the remaining parts, terms or provisions shall not be affected thereby and said illegal and invalid part, term, or provision shall be deemed not to be a part of this Agreement. Participant agrees that if any provision contained in the Restrictive Covenant Agreement is found by a court of competent jurisdiction to contain limitations as to time, geographical area, or scope of activity that are not reasonable and impose a greater restraint than is necessary to protect the goodwill or other business interest of the Company, then the court shall reform and modify the covenant to the extent necessary to cause the limitations contained in the covenant as to time, geographical area, and scope of activity to be restrained to be reasonable and to impose a restraint that is not greater than necessary to protect the goodwill and other business interests of the Company and to enforce the covenant as reformed. If the covenant cannot be so reformed or modified, it will be deemed severed from this Agreement.

22. Discretionary Nature of Plan. The Plan is discretionary and may be amended, cancelled or terminated by the Company at any time, in its discretion. The grant of the PSUs in this Agreement does not create any contractual right or other right to receive any PSUs or other Awards in the future. Future Awards, if any, will be at the sole discretion of the Company. Any amendment, modification, or termination of the Plan shall not constitute a change or impairment of the terms and conditions of the Participant's employment with the Company.

23. Amendment. The Committee has the right to amend, alter, suspend, discontinue or cancel the PSUs, prospectively or retroactively; *provided, that*, no such amendment shall adversely affect the Participant's material rights under this Agreement without the Participant's consent.

24. Section 409A. This Agreement is intended to comply with Section 409A of the Code or an exemption thereunder and shall be construed and interpreted in a manner that is consistent with the requirements for avoiding additional taxes or penalties under Section 409A of the Code. Notwithstanding the foregoing, the Company makes no representations that the payments and benefits provided under this Agreement comply with Section 409A of the Code and in no event shall the Company be liable for all or any portion of any taxes, penalties, interest or other expenses that may be incurred by the Participant on account of non-compliance with Section 409A of the Code. With respect to the time of payments of any deferred compensation payable upon a termination of employment hereunder, references in this Agreement to “termination of employment” (and substantially similar phrases) mean “separation from service” within the meaning of Section 409A.

25. General Assets. All amounts credited in respect of the PSUs to the book-entry account under this Agreement shall continue for all purposes to be part of the general assets of the Company. The Participant’s interest in such account shall make the Participant only a general, unsecured creditor of the Company.

26. No Impact on Other Benefits. The value of the Participant’s PSUs is not part of his or her normal or expected compensation for purposes of calculating any severance, retirement, welfare, insurance or similar employee benefit.

27. Application of Company Clawback Policy. The PSUs and any shares of Common Stock, cash or other property acquired in connection with this Award, whether or not subject to the Post-Vest Holding Period set forth in Section 4, will be subject to the terms and conditions of any clawback or recoupment policy adopted by the Company and as may be in effect from time to time.

28. Delivery. The Company may, in its sole discretion, decide to deliver any documents related to current or future participation in the Plan by electronic means or to request consent to participate in the Plan by electronic means. The Participant hereby consents to receive such documents by electronic delivery and agree to participate in the Plan through an on-line or electronic system that may be established and maintained by the Company or a third party designated by the Company.

29. Counterparts. This Agreement may be executed in counterparts, each of which shall be deemed an original but all of which together will constitute one and the same instrument. Counterpart signature pages to this Agreement transmitted by facsimile transmission, by electronic mail in portable document format (.pdf), or by any other electronic means intended to preserve the original graphic and pictorial appearance of a document, will have the same effect as physical delivery of the paper document bearing an original signature.

30. Acceptance. The Participant hereby acknowledges receipt of a copy of the Plan, the Plan prospectus and this Agreement. The Participant has read and understands the terms and provisions thereof, and accepts the PSUs subject to all of the terms and conditions of the Plan and this Agreement, including, without limitation, the additional promises set forth in Section 1.2 above and in Exhibit B hereto. The Participant acknowledges that there may be adverse tax consequences upon the vesting or settlement of the PSUs or disposition of the underlying shares and that the Participant has been advised to consult a tax advisor prior to such vesting, settlement or disposition.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the date first above written.

BANK OZK

By: _____
Name:

PARTICIPANT

By: _____
Name:

EXHIBIT A

Performance Period

The Performance Period shall commence on January 1, 2023 and end on December 31, 2025.

Performance Goals

The number of PSUs earned shall be determined by reference to the following performance metrics:

Relative TSR (1/3 weighting):

The Company's Total Shareholder Return ("**TSR**") relative to the TSR ("**Relative TSR**") of the companies included in the KBW Regional Banking Index on January 1, 2023 (all such companies as of such date, excluding the Company, is the "**KRX Index**") as measured over the Performance Period. TSR will be calculated based on the stock price appreciation during the Performance Period plus the value of dividends paid on such stock during the Performance Period (which shall be deemed to have been reinvested in the underlying stock). TSR shall be calculated using the average stock prices for the month in both the beginning and ending values (i.e., the average closing price per share during the month of January 2023 compared to the average closing price per share during the month of December 2025). Notwithstanding the foregoing, the number of PSUs earned for the Relative TSR Performance Goal will be capped at the Target Award Amount in the event the Company's TSR is negative but above the median of the KRX Index. In no event shall the total number of PSUs earned for the Relative TSR Performance Goal (and corresponding Dividend Equivalents that have been earned) on the PSU Vesting Date exceed six times (6x) the Company's Grant Date Fair Market Value.

Relative TSR will be determined by ranking each company in the KRX Index (as in effect on January 1, 2023), excluding the Company, from the highest to lowest. The company ranked highest will be assigned the one hundred percentile (100%) rank and the company ranked lowest will be assigned a zero percentile (0%) rank. Each company ranked in between would be assigned a percentile equal to one hundred (100) divided by n minus one ($100/(n-1)$), plus the percentile assigned to the company ranked directly below it, where "n" is the total number of companies in the KRX Index. The Company's percentile ranking is then interpolated based on the Company's TSR.

Relative ROAE (1/3 weighting):

The Company's Return on Average Common Equity ("**ROAE**") relative to the ROAE for the peer financial institutions identified in Schedule 1 attached hereto (hereinafter referred to as the "**Peer Financial Institutions**") which calculation shall be computed by taking the average of the Company's ROAE for each year in the Performance Period and comparing that to the average ROAE for the Peer Financial Institutions for each year in the Performance Period ("**Relative ROAE**"). ROAE for the Peer Financial Institutions will be based on the ROAE metric disclosed by such institution in its publicly filed financials. In the event that a Peer Financial Institution does not disclose ROAE in its publicly filed financials, ROAE will be calculated by taking the sum of the Peer Financial Institution's net income available to common shareholders, divided by average common shareholders' equity. For the Company, ROAE for a year is based on the fiscal year ending December 31. For Peer Financial Institutions, ROAE for a year is based on the last four (4) quarters of data available on the PSU Vesting Date from the Company's independent data service.

Relative ROAA (1/3 weighting):

The Company's Return on Average Assets ("**ROAA**") relative to the ROAA for the Peer Financial Institutions which calculation shall be computed by taking the average of the Company's ROAA for each year in the Performance Period and comparing that to the average ROAA for the Peer Financial Institutions for each year in the Performance Period ("**Relative ROAA**"). ROAA for the Peer Financial Institutions will be based on the ROAA metric disclosed by such institution in its publicly filed financials. In the event that a Peer Financial Institution does not disclose ROAA in its publicly filed financials, ROAA will be calculated by taking the sum of the Peer Financial Institution's net income available to common shareholders divided by average total assets. For the Company, ROAA for a year is based on the fiscal year ending December 31. For Peer Financial Institutions, ROAA for a year is based on the last four (4) quarters of data available on the PSU Vesting Date from the Company's independent data service.

Relative ROAE and ROAA will be determined by ranking each Peer Financial Institution (excluding the Company) from the highest to lowest. The Peer Financial Institution ranked highest will be assigned the one hundred percentile (100%) rank and the Peer Financial Institution ranked lowest will be assigned a zero percentile (0%) rank. Each Peer Financial Institution ranked in between would be assigned a percentile equal to one hundred (100) divided by n minus one ($100/(n-1)$), plus the percentile assigned to the Peer Financial Institution ranked directly below it, where "n" is the total

number of Peer Financial Institutions. The Company's percentile ranking is then interpolated based on the Company's ROAE or ROAA as applicable.

Number of PSUs Earned

The total number of PSUs earned by the Participant shall equal the sum of the Relative TSR PSUs earned, the Relative ROAE PSUs earned and the Relative ROAA PSUs earned for the Performance Period (with linear interpolation for earning between levels) pursuant to the following table:

Performance Goal Achieved⁽¹⁾	Percent of PSU Target Award Earned (payout percentage)
At or below the 25 th percentile:	0%
At 26 th percentile (Threshold):	4%
At 50 th percentile (Target):	100%
At 75 th percentile:	150%
At 95 th percentile (Maximum):	200%

(1) Percentile performance shall be rounded, if necessary, to the nearest whole percentile by application of regular rounding.

The percentage of PSUs that become earned for the Performance Period for each Performance Goal shall be interpolated between payout levels for performance between each performance level set forth above. The number of PSUs earned shall, to the extent necessary, be rounded down to the next whole unit in order to avoid the issuance of a fractional unit.

Adjustments

The Peer Financial Institutions may be changed as follows:

- (i) In the event of a merger, acquisition, or business combination transaction of a Peer Financial Institution with or by another Peer Financial Institution, the surviving entity shall remain a Peer Financial Institution.
- (ii) In the event of a merger of a Peer Financial Institution with an entity that is not a Peer Financial Institution, or the acquisition or business combination transaction by or with a Peer Financial Institution, or with an entity that is not a Peer Financial Institution, in each case where the Peer Financial Institution is the surviving entity and remains publicly traded, the surviving entity shall remain a Peer Financial Institution.
- (iii) In the event of a merger, acquisition, or business combination transaction of a Peer Financial Institution by or with an entity that is not a Peer Financial Institution or a "going private" transaction involving a Peer Financial Institution where the Peer Financial Institution is not the surviving entity or is otherwise no longer publicly traded, the company shall no longer be a Peer Financial Institution.
- (iv) In the event of a bankruptcy, liquidation, or delisting of a Peer Financial Institution, such company shall remain a Peer Financial Institution. Such Peer Financial Institution's ROAE and ROAA will be 0.
- (v) the Committee shall have the authority to make other appropriate adjustments in response to a change in circumstances that results in a Peer Financial Institution no longer satisfying the criteria for which such company was originally selected.

The Company may make changes to the companies in the KRX Index in a similar fashion.

The Committee may adjust the Performance Goals with respect to the Company or any other Peer Financial Institution for any year during the Performance Period, to recognize (i) any unusual and/or non-recurring items, (ii) the after-tax impact of any bargain purchase gains, acquisition-related costs, liquidation charges related to contract terminations, information technology systems de-conversion and conversion costs, and any other similar costs or expenses, and (iii) the effects of changes in international, federal and state tax law, accounting principles or other such laws or provisions affecting reported results.

Schedule 1 to Exhibit A
Peer Financial Institutions

	Company Name	Ticker	City, State
1.	Ameris Bancorp	ABCB	Atlanta, GA
2.	Atlantic Union Bkshs Corp.	AUB	Richmond, VA
3.	Bank of Hawaii Corp.	BOH	Honolulu, HI
4.	BankUnited Inc.	BKU	Miami Lakes, FL
5.	Banner Corp.	BANR	Walla Walla, WA
6.	Cathay General Bancorp	CATY	Los Angeles, CA
7.	Commerce Bancshares Inc.	CBSH	Kansas City, MO
8.	Cullen/Frost Bankers Inc.	CFR	San Antonio, TX
9.	Customers Bancorp Inc	CUBI	West Reading, PA
10.	East West Bancorp Inc.	EWBC	Pasadena, CA
11.	First Hawaiian Inc.	FHB	Honolulu, HI
12.	First Interstate BancSystem	FIBK	Billings, MT
13.	Home Bancshares	HOMB	Conway, AR
14.	Independent Bk Group Inc.	IBTX	McKinney, TX
15.	Pacific Premier Bancorp	PPBI	Irvine, CA
16.	PacWest Bancorp	PACW	Beverly Hills, CA
17.	Pinnacle Financial Partners	PNFP	Nashville, TN
18.	Prosperity Bancshares Inc.	PB	Houston, TX
19.	Synovus Financial Corp.	SNV	Columbus, GA
20.	UMB Financial Corp.	UMBF	Kansas City, MO
21.	United Bankshares Inc.	UBSI	Charleston, WV
22.	United Community Banks Inc.	UCBI	Blairsville, GA
23.	Valley National Bancorp	VLV	New York, NY
24.	Webster Financial Corp.	WBS	Stamford, CT
25.	Western Alliance Bancorp	WAL	Phoenix, AZ

EXHIBIT B
Restrictive Covenant Agreement

In consideration of Bank OZK (“**Company**”), or one or more of its Subsidiaries or Affiliates disclosing Confidential Information, as defined and more fully described in Section 4 below, on and after the date hereof, the grant of PSUs set forth in Section 1.1 of the Performance-Based Restricted Stock Unit Agreement (hereinafter “**Award Agreement**”), the undersigned employee’s (“**Employee**”) continued employment, and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, Employee and Company, intending to be legally bound, agree as follows:

1. **Full-Time Efforts.** While Employee is employed by the Company, Employee will devote his or her full business time, energy, best efforts, and skills to the service of the Company. Employee’s employment shall be at will and nothing in this Restrictive Covenant Agreement shall interfere with or limit in any way the right of the Company or any Subsidiary or Affiliate to terminate Employee’s employment or service at any time, nor confer upon Employee any right to continue in the employ or service of the Company or any Subsidiary or Affiliate. Except as provided in Section 4(a) of the Award Agreement, any unvested portions of the equity award granted under the Award Agreement shall be forfeited upon the termination of Employee’s employment with the Company.

2. **Non-Solicitation of Customers.** Employee understands and agrees that the Company’s relationships with its customers are a key driver of its success. Those relationships are built over time, with the Company’s resources and by making use of the Company’s good will. Employee also understands and agrees that his or her efforts in establishing, developing, and enhancing customer relationships are made on behalf of the Company and that those relationships belong to the Company, not to Employee. Accordingly, to protect those relationships, Employee will not, during the term of his or her employment with the Company and for a period of one (1) year after termination of his or her employment with the Company for any reason, solicit or attempt to solicit business, directly or indirectly, from the Company’s current customers with whom Employee had material contact during employment for the purpose of providing products or services that are competitive with those provided by the Company, or otherwise solicit, induce or divert, or attempt to solicit, induce or divert, such customers from doing business with the Company. For purposes of this Section 2, “material contact” exists between an Employee and each customer with whom Employee dealt, whose dealings were coordinated or supervised by Employee, about whom Employee obtained confidential information as a result of Employee’s association with the Company, or who receives products and services from the Company and for which Employee received compensation, commissions, or earnings during the two-year period prior to the termination of Employee’s employment. “Products or services that are competitive with those provided by the Company” includes anything of commercial value that is the same as or similar to the products or services of the Company.

3. **Non-Solicitation of Employees.** Employee understands and agrees that the Company’s relationships with its employees and the maintenance of a stable workforce are also key drivers of its success. Those relationships are also built over time and with the Company’s resources. Employee also understands and agrees that his or her efforts in establishing and developing employees’ relationships with the Company are made on behalf of the Company, and that those relationships are a valuable asset of the Company. Further, Employee understands and agrees that a stable workforce is a valuable asset of the Company. Accordingly, to protect these employee assets, Employee will not, during the term of his or her employment with the Company and for a period of one (1) year after termination of his or her employment with the Company for any reason, directly or indirectly, either individually or on behalf of another person or entity, solicit, recruit, attempt to lure away, or assist others in soliciting, recruiting, or attempting to lure away any employee of the Company to leave their employment with the Company for any reason or to apply for employment elsewhere.

4. **Protection of Confidential Information.** During the term of Employee’s employment with the Company, the Company shall provide Confidential Information (as defined below) to Employee, and Employee agrees, during the term of his or her employment and thereafter, not to use, divulge, or furnish or make accessible to any third party, company, corporation or other organization (including, but not limited to, customers or competitors) any Confidential Information without the Company’s prior written consent or, during the term of his or her employment, except as explicitly permitted by the Company’s Code of Business Conduct and Ethics and other applicable policies. For purposes of this Restrictive Covenant Agreement, “**Confidential Information**” includes any and all information in any way relating to the Company’s business and its Affiliates and not generally known outside the Company, including but not limited to, any trade secrets, customer lists, information regarding customers, information regarding the Company’s relationships with specific existing or prospective customers, customer goodwill associated with the Company’s trade name, and valuable confidential and proprietary information concerning the Company or its business such as confidential methods of operation and organization, confidential matters related to pricing, markups, commissions, marketing plans, business strategies, strategic

alliances, anticipated or actual expansion of contraction of, or changes in operations and/or services, non-public financial information (including but not limited to revenues, expenses, assets, liabilities and profitability), real estate transactions, securities transactions, management or personnel changes, design of computer systems and software, innovations and security measures. Employee warrants and agrees that every customer whom Employee services in any way while employed at the Company is a customer of the Company and not a customer of Employee, individually. Promptly after termination of his or her employment for any reason or at any time upon the Company's request, Employee agrees to return to the Company all Confidential Information which is in tangible form and in Employee's possession, and to execute a written statement certifying his or her compliance with this requirement. Employee agrees that such information remains confidential even if committed to Employee's memory. Both Company and Employee acknowledge that nothing in this Section 4 restricts or prohibits either party, where applicable, from reporting conduct such party believes to be in violation of the law or the Company's Code of Business Conduct and Ethics or filing or participating in an investigative proceeding of any federal, state or local governmental agency or self-regulatory agency.

5. **Non-Disparagement.** Employee will not, during the term of his or her employment or thereafter, make or encourage others to make any public statement or release any information in verbal, written, electronic or any other form through any medium (including, but not limited to, electronic mail, television or radio, computer networks or Internet bulletin boards, blogs, social media, such as Facebook, LinkedIn, or Twitter, or any other form of communication), that is intended to, or reasonably could be foreseen to, disparage, embarrass or criticize the Company or its employees, officers, directors, or shareholders as a group; *provided*, that this Section 5 shall not preclude Employee from reporting conduct he or she believes to be in violation of the law or the Company's Code of Business Conduct and Ethics or filing or participating in an investigative proceeding of any federal, state or local governmental agency or self-regulatory agency.

6. **Cooperation and Compliance with this Restrictive Covenant Agreement.** Employee agrees to provide the Company with any information reasonably requested by the Company to determine Employee's compliance with this Restrictive Covenant Agreement and authorizes the Company to disclose the terms of this Restrictive Covenant Agreement to any third party who might be affected thereby, including prospective employers of Employee.

7. **Assignment.** Employee and Company recognize that the provisions of this Restrictive Covenant Agreement inure to the benefit of the Company's successors and assign and that any subsidiaries or affiliates of Company which employ Employee are third-party beneficiaries to this Restrictive Covenant Agreement and are intended to be protected by the covenants set forth herein.

8. **Miscellaneous.** Employee agrees that the covenants contained herein are necessary and reasonable for the protection of the legitimate business interests and goodwill of the Company described above, and Employee agrees that any breach of these covenants will cause the Company substantial and irrevocable damage and, therefore, the Company shall have the right, in addition to any other remedies it may have, to seek specific performance and injunctive relief without the need to post a bond or other security. Employee agrees that the period during which the covenants set forth above shall be effective, shall be extended by the length of time during which Employee is in violation of any provision of the covenants above, so that the Company actually receives the full period of protection called for under the covenant. Employee further agrees that, should all or any part of Sections 2, 3, 4, or 5 above be held or found invalid or unenforceable for any reason whatsoever by a court of competent jurisdiction in an action between Employee and Company, or an affiliate, and should such court decline to reform or modify the restriction so as to render it enforceable, then Employee agrees to repay to the Company, at its election, all portions of the Award received by Employee under the Award Agreement. Neither the right of election nor the exercise of any election by the Company hereunder constitutes or reflects a waiver of Company, or an Affiliate of its rights to seek equitable and/or monetary relief for violations of this Restrictive Covenant Agreement. Capitalized terms used but not defined in this Restrictive Covenant Agreement shall have the meanings ascribed to such terms in the Award Agreement or, if not defined in the Award Agreement, the meanings ascribed to such terms in the Company's 2019 Omnibus Equity Incentive Plan, as the same may be amended from time to time.

EMPLOYEE:

Print Name

Date



2023 Executive Management Cash Incentive Plan

Introduction

In order to encourage outstanding performance from its officers, the Governance and Compensation Committee (the “**Committee**”) of the Board of Directors (“**Board**”) of Bank OZK (the “**Company**”) has established the following plan relating to 2023 cash incentive awards for specified officers (the “**Plan**”). While risk is an inherent aspect of our business, this Plan is designed to reward eligible employees for certain levels of performance without encouraging undue risk taking that could materially threaten the safety and soundness of the Company.

Subject to applicable law, all designations, determinations, interpretations, and other decisions under or with respect to the Plan or any award shall be within the sole discretion of the Committee, may be made at any time and shall be final, conclusive and binding upon all persons. This document and the Plan described herein is not a contract and all amounts are payable at the discretion of the Committee. Designations, determinations, interpretations, and other decisions made by the Committee with respect to the Plan or any award need not be uniform and may be made selectively among participants, whether or not such participants are similarly situated.

The Plan was approved by the Governance and Compensation Committee of the Board on February 23, 2023.

Definitions

The following terms and definitions are applicable to the Plan:

“**Committee**” shall mean the Governance and Compensation Committee of the Board, or such other committee designated by the Board to administer the Plan.

“**Company**” collectively means Bank OZK or any successor or assignee corporation(s) into which the Company may be merged, changed or consolidated; any corporation for whose securities the securities of the Company shall be exchanged; and any assignee of or successor to substantially all of the assets of the Company.

“**Efficiency Ratio**” means the Company’s non-interest expense divided by the sum of net interest income (fully taxable equivalent, or “**FTE**”) and non-interest income and adjusted to exclude (i) any unusual and/or non-recurring items, (ii) the after-tax impact of any bargain purchase gains, acquisition-related costs (including any day-1 provision expense for purchased non-credit deteriorated loans), liquidation charges related to contract terminations, information technology systems de-conversion and conversion costs, and any other similar costs or expenses, and (iii) the effects of changes in tax law, accounting principles or other such laws or provisions affecting reported results.

“**EPS**” means the Company’s diluted earnings per share computed by dividing net income available to common shareholders by the weighted-average number of common shares outstanding after consideration of the dilutive effect, if any, of the Company’s outstanding common stock options using the treasury stock method and the Company’s non-vested performance-based restricted stock units. Net income for purposes of calculating EPS under the Plan means the Company’s after tax net income available to common shareholders, determined in accordance with GAAP, adjusted to exclude (i) any unusual and/or non-recurring items, (ii) the after-tax impact of any bargain purchase gains, acquisition-related costs (including any day-1 provision expense for purchased non-credit deteriorated loans), liquidation charges related to contract terminations, information technology systems de-conversion and conversion costs, and any other similar costs or expenses, and (iii) the effects of changes in tax law, accounting principles or other such laws or provisions affecting reported results.

“**Net Charge-off Ratio**” means the Company’s net charge-off ratio for total loans (non-purchased and purchased loans).

“**NIM**” means the Company’s net interest margin on a fully taxable equivalent, or FTE, basis.

“**Nonperforming Asset Ratio**” means the ratio of the Company’s nonperforming assets (excluding purchased loans) to total assets, calculated by taking the average of each quarter end ratio during the Performance Period.

“**Performance Period**” means the period beginning on January 1, 2023 and ending on December 31, 2023.

Plan Business Objectives

The business objectives of the Plan are to encourage outstanding performance from officers of the Company.

Eligible Participants

The Committee shall designate those officers of the Company that will be eligible to receive an award pursuant to the Plan (each a “**Participant**”).

Plan Components and Payment

Performance Metrics

The Company performance metrics (each a “**Performance Metric**”) and the relative weighting of each Performance Metric (“**Weight**”) for the Plan are set forth in the table below.

Performance Metrics	Payout Percentage	Documentation	Payment Frequency
<i>This Plan is comprised of the following components:</i>	<i>Payouts are measured and calculated as follows:</i>	<i>The following reports are required to support the calculation of the amounts:</i>	
EPS (20%) Efficiency Ratio (20%) Net Charge-Off Ratio (20%) NIM (20%) Nonperforming Asset Ratio (20%)	No later than 90 days following the commencement of the Performance Period, the Committee shall approve the performance level that must be attained with respect to each Performance Metric. Each Performance Metric will include multiple ranges of possible performance and each level contains a corresponding payout percentage (ranging from 0% to 100%).	As soon as practicable following the end of the Performance Period, the Chief Financial Officer shall prepare a report for the Committee reflecting the Company’s performance for the Performance Period with respect to each Performance Metric and the related calculations and adjustments.	Annual, to be paid within 75 days following the end of the Performance Period.

Award Opportunities

No later than 90 days following the commencement of the Performance Period, the Committee shall approve the performance level that must be attained with respect to each Performance Metric before payout using various levels of performance. The Committee shall approve the maximum incentive award opportunity for each Participant based on the level of performance attained for the particular Performance Metric over the Performance Period. Payouts under each Performance Metric will depend on the level of performance achieved with respect to the particular metric. If the Company’s performance is below the threshold amount set for the particular Performance Metric, the payout related to the particular metric is zero. Company performance that is at or above the maximum level set for the particular Performance Metric may result in payment up to the maximum amount of the incentive opportunity for that particular Performance Metric.

Payment of Cash Awards

As soon as practicable following the end of the Performance Period, the Committee shall determine (such date, the “**Determination Date**”) whether and to what extent each Performance Metric has been achieved and the final dollar amount (“**Cash Award**”), if any, payable to each Participant under the Plan. Each Cash Award shall be paid solely in cash within 75 days after the end of the Performance Period and assuming Participant is an employee in good standing at the Company.

In determining the amount earned by the Participant for the Performance Period, the Committee shall have the right to increase or decrease the amount payable at a given level of performance to take into account additional factors that the Committee may deem relevant to the assessment of individual or Company performance for the Performance Period, including the Company’s overall performance, the individual Participant’s specific contributions and performance throughout the Performance Period and any actual or perceived inappropriate risks taken by Participants.

Except as the Committee may otherwise determine in its sole and absolute discretion, termination of a Participant's employment prior to the end of the Performance Period will result in the forfeiture of any right to a Cash Award for the applicable year.

This Plan is not a contract and all amounts are payable at the discretion of the Plan Administrator.

Limits and Caps

The Company and the Committee believe that uncapped opportunities may lead to the pursuit of short-term objectives to the detriment of long-term performance. Except as otherwise provided in the Plan, Participants may be paid a Cash Award equal to no more than the maximum Cash Award established for the Participant.

Discretion

Plans that payout without the opportunity for qualitative adjustments by management (strictly formula driven) have a higher risk profile. Discretion in this Plan is accomplished as follows:

- While the Committee approves maximum Cash Award opportunities for each Participant, it is anticipated that only superior performance will warrant the approval of the maximum Cash Award amount for any Participant.
- The Committee retains authority to adjust Cash Award amounts, in its sole and absolute discretion.

Administrative Provisions

Plan Administrator

The Company may designate one or more committees, officers, or managers of the Company, a third party administrator, or such other department within the Company, as it deems appropriate ("**Plan Administrator**") to administer the Plan. The Plan Administrator has authority to interpret the Plan and to make or nullify any rules and procedures, as necessary, for proper administration.

Risk Management

Although profitability is a key driver for compensation opportunities, the Company discourages the taking of imprudent or excessive risk. The Company's pay structure and programs are designed to appropriately reward the returns from acceptable risk-taking through a careful balance of compensation, performance metrics, calibration and timing. The Company will use its best efforts to ensure that incentive compensation arrangements are consistent with safety and soundness, and accordingly, the Company will endeavor to structure compensation arrangements according to the following three principles:

- Provide employees with incentives that appropriately balance risks and rewards in a manner that does not encourage imprudent risk taking;
- Be compatible with effective controls and risk management; and
- Be supported by strong corporate governance, including active and effective oversight by the Company's Board of Directors.

At least annually, the Chief Risk Officer (or his or her designee) will review this Plan and provide a report including a detailed assessment regarding inherent risks of the Plan. This risk report and the Plan document in full will be reviewed by the Committee to ensure that the Plan design is consistent with the compensation philosophy of the Company and that the Plan does not motivate undue risk taking. The annual review will also include the Plan's impact on the overall safety and soundness of the Company.

Clawback

Compensation under the Plan will be subject to any compensation clawback and recoupment policies that may be applicable to the employees of the Company, as in effect from time to time, whether or not approved before or after the effective date of the Plan.

Taxability of Compensation

This Plan is not a “qualified” plan for federal income tax purposes, and any payments are subject to applicable tax withholding requirements. The Company is authorized to withhold from any payment under the Plan, amounts of withholding, and other taxes due in connection with a payment made under the Plan, and to take such other action as the Plan Administrator may deem advisable to enable the Company and employees to satisfy obligations for the payment of withholding taxes and other tax obligations relating to any payment.

Application of Section 409A of the Internal Revenue Code

The Plan is intended to comply with Section 409A of the Code and will be interpreted in a manner intended to comply with Section 409A of the Code.

Limitations on Rights Conferred under Plan

No Right to Employment. Nothing contained in the Plan or in any documents related to the Plan will confer upon any employee any right to continue as an employee or in the employ of the Company or constitute any contract or agreement of employment, or interfere in any way with the right of the Company to reduce such person’s compensation, to change the position held by such person or to terminate the employment of such employee, with or without cause, but nothing contained in the Plan or any document related thereto will affect any other contractual right of any employee. No benefit payable under, or interest in, the Plan will be transferable by an employee except by will or the laws of descent and distribution or otherwise be subject in any manner to anticipation, alienation, sale, transfer, assignment, pledge, encumbrance, or charge.

No Trust or Fund Created. Neither the Plan nor any award hereunder shall create or be construed to create a trust or separate fund of any kind or a fiduciary relationship between the Company, any of its subsidiaries or affiliates and a Participant or any other person. To the extent that any person acquires a right to receive payments from the Company or any of its subsidiaries or affiliates pursuant to an award, such right shall be no greater than the right of any unsecured general creditor of the Company or any of its subsidiaries or affiliates.

No Rights to Awards. No person shall have any claim to be granted any award and there is no obligation for uniformity of treatment among Participants. The terms and conditions of the awards, if any, need not be the same with respect to each Participant. The Company reserves the right to terminate or suspend the Plan at any time in the Company’s sole discretion.

Plan Changes, Termination or Adjustments

The Committee may terminate, modify, or amend this Plan. In addition to any adjustments enumerated by the Committee when setting the Performance Metrics, the Committee is authorized to make adjustments in the terms and conditions of, and the criteria included in, awards in recognition of unusual or nonrecurring events affecting any Participant, the Company, or any subsidiary or affiliate, or the financial statements of the Company or of any subsidiary or affiliate; in the event of changes in applicable laws, regulations or accounting principles; or in the event the Committee determines that such adjustments are appropriate in order to prevent dilution or enlargement of the benefits or potential benefits intended to be made available under the Plan. The Committee is also authorized to adjust performance targets or awards downward to avoid unwarranted windfalls. Any adjustments to the financial performance results utilized in this Plan must be approved by the Committee.

Any decisions made or actions taken by the Committee or the Plan Administrator in connection with the administration, interpretation, and effect of the Plan shall be at the Plan Administrator’s absolute discretion and will be conclusive and binding on all parties.

This Plan has been designed and approved to be in full compliance with all relevant laws, regulations and guidelines. However, in recognition of the fluid regulatory and legal environment, in the event and to the extent that any

component of this Plan is found to be non-compliant with existing or newly created laws, regulatory guidelines or interpretation of regulatory guidelines, affected Participants will be immediately ineligible for payment under this Plan, and may instead be eligible through an alternate ad hoc plan at the discretion of the Committee. All payouts under any ad hoc plan will be made at the discretion of the Committee.

Confidential Information, Non-Solicitation, and Non-Hire

Participants shall forfeit and cease to have any right to or interest in any award granted under the Plan, whether or not vested, upon the Participant's breach of the promises set forth in the restrictive covenant agreement, if applicable, included in any award agreement under the Plan, or any other non-disclosure, non-competition, or non-solicitation restrictive covenant obligations owed to the Company.

Nothing in the Plan is intended to be inconsistent with the terms, conditions and restrictions set forth in any Company policy and/or such other confidentiality, non-solicitation and non-hire obligations.

Severability

Each provision in the Plan is severable, and if any provision is held to be invalid, illegal, or unenforceable, the validity, legality, and enforceability of the remaining provisions will not, in any way, be affected or impaired thereby.

Successors and Assigns

The provisions of the Plan will be binding upon the Company and its successors and upon the employees and their legal representatives.

Governing Law

The validity, construction, and effect of the Plan, any rules and regulations relating to the Plan, and any payment made under the Plan will be determined in accordance with the laws of Arkansas, without giving effect to principles of conflicts of laws, and applicable federal law.

Subsidiaries of the Bank

1. Ozark Capital Statutory Trust II, a Connecticut business trust
2. Ozark Capital Statutory Trust III, a Delaware business trust
3. Ozark Capital Statutory Trust IV, a Delaware business trust
4. Ozark Capital Statutory Trust V, a Delaware business trust
5. The Highlands Group, Inc., a 100% owned Arkansas subsidiary of Bank OZK
6. Arlington Park, LLC, a 50% owned Arkansas subsidiary of The Highlands Group, Inc.
7. BOTO, LLC, a 100% owned Arkansas subsidiary of Bank OZK
8. BOTO FL Properties LLC, a 100% owned Florida subsidiary of Bank OZK
9. PAB State Credits LLC, a 100% owned Georgia subsidiary of Bank OZK
10. FCB Properties LLC, a 100% owned Georgia subsidiary of Bank OZK
11. BOTO NC Properties, LLC, a 100% owned North Carolina subsidiary of Bank OZK
12. BOTO GA Properties, LLC, a 100% owned Georgia subsidiary of Bank OZK
13. BOTO-AR Properties, LLC, a 100% owned Arkansas subsidiary of Bank OZK
14. BOTO SC Properties, LLC, a 100% owned South Carolina subsidiary of Bank OZK
15. Omnibank Center Business Condominium Owners Association, Inc., a 75.2% owned Texas subsidiary of Bank OZK
16. Intervest Statutory Trust II, a Connecticut business trust
17. Intervest Statutory Trust III, a Connecticut business trust
18. Intervest Statutory Trust IV, a Delaware business trust
19. Intervest Statutory Trust V, a Delaware business trust
20. BOTO Holdings, Inc., a 100% owned Texas subsidiary of Bank OZK
21. East Atlantic Properties, LLC, a 100% owned North Carolina subsidiary of BOTO NC Properties, LLC
22. Twin Points Road Clubhouse Properties, LLC, a 100% owned Arkansas subsidiary of Bank OZK
23. Highway 7 Properties, LLC, a 100% owned Arkansas subsidiary of Bank OZK
24. Elizabeth Station, LLC, a 33.34% owned Georgia subsidiary of Bank OZK
25. OZK Renewable Energy, LLC, a 100% owned Arkansas subsidiary of Bank OZK

CERTIFICATION

I, George Gleason, certify that:

1. I have reviewed this report on Form 10-K of Bank OZK;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: February 27, 2023

/s/ George Gleason

George Gleason

Chairman and Chief Executive Officer

CERTIFICATION

I, Tim Hicks, certify that:

1. I have reviewed this report on Form 10-K of Bank OZK;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: February 27, 2023

/s/ Tim Hicks

Tim Hicks

Chief Financial Officer

**CERTIFICATION PURSUANT TO
18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the accompanying Annual Report of Bank OZK (the Bank) on Form 10-K for the period ended December 31, 2022 as filed with the Federal Deposit Insurance Corporation (the FDIC) on the date hereof (the Report), I, George Gleason, Chairman and Chief Executive Officer of the Bank, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, to my knowledge, that:

(1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and

(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Bank.

February 27, 2023

/s/ George Gleason

George Gleason

Chairman and Chief Executive Officer

In accordance with SEC Release No. 34-47986, this Exhibit 32.1 is furnished to the FDIC as an accompanying document and is not deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 or otherwise subject to the liabilities of that Section, nor shall it be deemed incorporated by reference into any filing under the Securities Act of 1933.

**CERTIFICATION PURSUANT TO
18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the accompanying Annual Report of Bank OZK (the Bank) on Form 10-K for the period ended December 31, 2022 as filed with the Federal Deposit Insurance Corporation (the FDIC) on the date hereof (the Report), I, Tim Hicks, Chief Financial Officer of the Bank, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, to my knowledge, that:

(1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and

(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Bank.

February 27, 2023

/s/ Tim Hicks

Tim Hicks

Chief Financial Officer

In accordance with SEC Release No. 34-47986, this Exhibit 32.2 is furnished to the FDIC as an accompanying document and is not deemed “filed” for purposes of Section 18 of the Securities Exchange Act of 1934 or otherwise subject to the liabilities of that Section, nor shall it be deemed incorporated by reference into any filing under the Securities Act of 1933.