

**UNITED STATES**  
**FEDERAL DEPOSIT INSURANCE CORPORATION**  
**WASHINGTON, D.C. 20429**

**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended **June 30, 2023**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_.

FDIC Certificate No. 110

**BANK OZK**

(Exact name of registrant as specified in its charter)

**ARKANSAS**

(State or other jurisdiction of  
incorporation or organization)

**71-0130170**

(I.R.S. Employer  
Identification Number)

**18000 CANTRELL ROAD, LITTLE ROCK, ARKANSAS**

(Address of principal executive offices)

**72223**

(Zip Code)

Registrant's telephone number, including area code: **(501) 978-2265**

N/A

(Former name, former address and former fiscal year, if changed since last report)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, \$0.01 par value per share	OZK	Nasdaq Global Select Market
4.625% Series A Non-Cumulative Perpetual Preferred Stock, \$0.01 par value per share	OZKAP	Nasdaq Global Select Market

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer

Emerging growth company

Smaller reporting company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the registrant's classes of common stock, as of the latest practical date.

Class	Outstanding at July 31, 2023
Common Stock, \$0.01 par value per share	113,142,276

**BANK OZK  
FORM 10-Q  
June 30, 2023**

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**PART I. FINANCIAL INFORMATION**

**Item 1. Financial Statements**

**BANK OZK**  
**CONSOLIDATED BALANCE SHEETS**  
 Unaudited

	June 30, 2023	December 31, 2022
(Dollars in thousands, except per share amounts)		
<b>ASSETS</b>		
Cash and cash equivalents	\$ 1,454,789	\$ 1,033,454
Investment securities – available for sale (“AFS”)	3,262,366	3,491,613
Investment securities – trading	8,991	8,817
Federal Home Loan Bank of Dallas (“FHLB”) and other bankers’ bank stocks	62,855	42,406
Non-purchased loans	23,291,785	20,400,154
Purchased loans	315,661	378,637
Allowance for loan losses	(263,188)	(208,858)
Net Loans	23,344,258	20,569,933
Premises and equipment, net	670,262	678,405
Foreclosed assets	62,048	6,616
Accrued interest receivable	144,842	125,130
Bank owned life insurance (“BOLI”)	799,142	789,805
Goodwill and other intangible assets, net	661,166	663,543
Other, net	291,151	246,846
Total assets	<u>\$ 30,761,870</u>	<u>\$ 27,656,568</u>
<b>LIABILITIES AND STOCKHOLDERS’ EQUITY</b>		
Deposits:		
Demand non-interest bearing	\$ 4,535,365	\$ 4,658,451
Savings and interest bearing transaction	8,975,142	9,905,717
Time	10,472,890	6,935,975
Total deposits	23,983,397	21,500,143
Other borrowings	1,104,478	606,666
Subordinated notes	347,350	346,947
Subordinated debentures	121,652	121,591
Reserve for losses on unfunded loan commitments	163,632	156,419
Accrued interest payable and other liabilities	230,098	233,864
Total liabilities	<u>25,950,607</u>	<u>22,965,630</u>
Commitments and contingencies		
Stockholders’ equity:		
Preferred stock, \$0.01 par value; 100,000,000 shares authorized; 14,000,000 shares issued and outstanding as of June 30, 2023 and December 31, 2022	338,980	338,980
Common stock, \$0.01 par value; 300,000,000 shares authorized; 113,145,449 and 117,176,928 shares issued and outstanding, as of June 30, 2023 and December 31, 2022, respectively	1,131	1,172
Additional paid-in capital	1,602,964	1,753,941
Retained earnings	3,026,247	2,773,135
Accumulated other comprehensive (loss) income	(159,431)	(177,649)
Total stockholders’ equity before noncontrolling interest	4,809,891	4,689,579
Noncontrolling interest	1,372	1,359
Total stockholders’ equity	<u>4,811,263</u>	<u>\$ 4,690,938</u>
Total liabilities and stockholders’ equity	<u>\$ 30,761,870</u>	<u>\$ 27,656,568</u>

See accompanying notes to the consolidated financial statements.

**BANK OZK**  
**CONSOLIDATED STATEMENTS OF INCOME**  
Unaudited

	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
(Dollars in thousands, except per share amounts)				
<b>Interest income:</b>				
Non-purchased loans	\$ 472,524	\$ 256,264	\$ 887,420	\$ 496,259
Purchased loans	5,322	8,982	11,840	17,152
<b>Investment securities:</b>				
Taxable	9,704	10,367	19,875	20,978
Tax-exempt	9,489	4,020	18,753	7,006
Deposits with banks and federal funds sold	11,407	1,855	19,277	2,464
<b>Total interest income</b>	<b>508,446</b>	<b>281,488</b>	<b>957,165</b>	<b>543,859</b>
<b>Interest expense:</b>				
Deposits	136,122	10,855	229,754	19,347
Other borrowings	10,591	1,042	16,013	2,039
Subordinated notes	2,603	2,603	5,177	5,177
Subordinated debentures	2,306	1,195	4,545	2,159
<b>Total interest expense</b>	<b>151,622</b>	<b>15,695</b>	<b>255,489</b>	<b>28,722</b>
Net interest income	356,824	265,793	701,676	515,137
Provision for credit losses	41,774	7,025	77,602	11,215
Net interest income after provision for credit losses	315,050	258,768	624,074	503,922
<b>Non-interest income:</b>				
<b>Service charges on deposit accounts:</b>				
NSF and overdraft fees	4,373	4,247	8,651	8,449
All other service charges	7,187	7,184	13,688	13,874
Trust income	2,113	1,911	4,146	4,005
<b>BOLI income:</b>				
Increase in cash surrender value	5,069	4,846	10,043	9,639
Death benefits	—	—	—	297
Loan service, maintenance and other fees	4,095	3,603	8,170	6,621
Gains on sales of other assets	5,033	784	5,377	7,776
Net gains on investment securities	620	531	2,336	441
Other	3,497	3,214	7,384	6,694
<b>Total non-interest income</b>	<b>31,987</b>	<b>26,320</b>	<b>59,795</b>	<b>57,796</b>
<b>Non-interest expense:</b>				
Salaries and employee benefits	65,219	54,412	128,468	109,060
Net occupancy and equipment	19,476	17,060	37,560	34,309
Other operating expenses	44,660	37,828	89,543	73,647
<b>Total non-interest expense</b>	<b>129,355</b>	<b>109,300</b>	<b>255,571</b>	<b>217,016</b>
Income before taxes	217,682	175,788	428,298	344,702
Provision for income taxes	45,717	39,375	86,420	75,786
Net income	171,965	136,413	341,878	268,916
Earnings attributable to noncontrolling interest	(1)	(8)	(13)	(3)
Preferred stock dividends	4,047	4,047	8,094	8,527
Net income available to common stockholders	<u>\$ 167,917</u>	<u>\$ 132,358</u>	<u>\$ 333,771</u>	<u>\$ 260,386</u>
Basic earnings per common share	<u>\$ 1.47</u>	<u>\$ 1.10</u>	<u>\$ 2.89</u>	<u>\$ 2.13</u>
Diluted earnings per common share	<u>\$ 1.47</u>	<u>\$ 1.10</u>	<u>\$ 2.88</u>	<u>\$ 2.12</u>

See accompanying notes to the consolidated financial statements.

**BANK OZK**  
**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**  
Unaudited

	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
	(Dollars in thousands)			
Net income	\$ 171,965	\$ 136,413	\$ 341,878	\$ 268,916
Other comprehensive income (loss):				
Unrealized gains and losses on investment securities AFS	(23,293)	(44,149)	24,484	(182,422)
Tax effect of unrealized gains and losses on investment securities AFS	5,539	10,909	(6,266)	44,413
Total other comprehensive gain (loss)	(17,754)	(33,240)	18,218	(138,009)
Total comprehensive income	<u>\$ 154,211</u>	<u>\$ 103,173</u>	<u>\$ 360,096</u>	<u>\$ 130,907</u>

See accompanying notes to the consolidated financial statements.

**BANK OZK**  
**CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY**  
Unaudited

	<u>Preferred Stock</u>	<u>Common Stock</u>	<u>Additional Paid-in Capital</u>	<u>Retained Earnings</u>	<u>Accumulated Other Comprehensive (Loss) Income</u>	<u>Non- Controlling Interest</u>	<u>Total</u>
(Dollars in thousands, except per share amounts)							
<b>Three months ended June 30, 2023</b>							
Balances – March 31, 2023	\$ 338,980	\$ 1,151	\$1,664,569	\$2,898,904	\$ (141,677)	\$ 1,371	\$ 4,763,298
Net income	—	—	—	171,965	—	—	171,965
Earnings attributable to noncontrolling interest	—	—	—	(1)	—	1	—
Total other comprehensive income (loss)	—	—	—	—	(17,754)	—	(17,754)
Preferred stock dividends, \$0.28906 per share	—	—	—	(4,047)	—	—	(4,047)
Common stock dividends, \$0.35 per share	—	—	—	(40,574)	—	—	(40,574)
Issuance of 30,148 shares of common stock pursuant to stock-based compensation plans	—	—	23	—	—	—	23
Repurchase and cancellation of 1,956,101 shares of common stock under share repurchase program, including excise taxes	—	(20)	(66,106)	—	—	—	(66,126)
Stock-based compensation expense	—	—	4,478	—	—	—	4,478
Forfeitures of 8,706 shares of unvested restricted common stock	—	—	—	—	—	—	—
Balances – June 30, 2023	<u>\$ 338,980</u>	<u>\$ 1,131</u>	<u>\$1,602,964</u>	<u>\$3,026,247</u>	<u>\$ (159,431)</u>	<u>\$ 1,372</u>	<u>\$ 4,811,263</u>
<b>Six months ended June 30, 2023</b>							
Balances - December 31, 2022	\$ 338,980	\$ 1,172	\$1,753,941	\$2,773,135	\$ (177,649)	\$ 1,359	\$ 4,690,938
Net income	—	—	—	341,878	—	—	341,878
Earnings attributable to noncontrolling interest	—	—	—	(13)	—	13	—
Total other comprehensive income	—	—	—	—	18,218	—	18,218
Preferred stock dividends, \$0.57812 per share	—	—	—	(8,094)	—	—	(8,094)
Common stock dividends, \$0.69 per share	—	—	—	(80,659)	—	—	(80,659)
Issuance of 503,187 shares of common stock pursuant to stock-based compensation plans	—	5	541	—	—	—	546
Repurchase and cancellation of 4,304,239 shares of common stock under share repurchase program, including excise taxes	—	(44)	(151,421)	—	—	—	(151,465)
Repurchase and cancellation of 215,362 shares of common stock withheld for tax pursuant to stock-based compensation plans	—	(2)	(8,672)	—	—	—	(8,674)
Stock-based compensation expense	—	—	8,575	—	—	—	8,575
Forfeitures of 15,065 shares of unvested restricted common stock	—	—	—	—	—	—	—
Balances - June 30, 2023	<u>\$ 338,980</u>	<u>\$ 1,131</u>	<u>\$1,602,964</u>	<u>\$3,026,247</u>	<u>\$ (159,431)</u>	<u>\$ 1,372</u>	<u>\$ 4,811,263</u>

See accompanying notes to the consolidated financial statements.

**BANK OZK**  
**CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY**  
Unaudited

	Preferred Stock	Common Stock	Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive (Loss) Income	Non- Controlling Interest	Total
(Dollars in thousands, except per share amounts)							
<b>Three months ended June 30, 2022</b>							
Balances – March 31, 2022	\$ 338,980	\$ 1,227	\$1,962,126	\$2,468,652	\$ (80,928)	\$ 3,112	\$ 4,693,169
Net income	—	—	—	136,413	—	—	136,413
Earnings attributable to noncontrolling interest	—	—	—	(8)	—	8	—
Total other comprehensive loss	—	—	—	—	(33,240)	—	(33,240)
Preferred stock dividends, \$0.28906 per share	—	—	—	(4,047)	—	—	(4,047)
Common stock dividends, \$0.31 per share	—	—	—	(37,880)	—	—	(37,880)
Issuance of 41,503 shares of common stock pursuant to stock-based compensation plans	—	—	594	—	—	—	594
Repurchase and cancellation of 3,689,819 shares of common stock under share repurchase program	—	(37)	(147,396)	—	—	—	(147,433)
Stock-based compensation expense	—	—	2,326	—	—	—	2,326
Forfeitures of 32,858 shares of unvested restricted common stock	—	—	—	—	—	—	—
Balances – June 30, 2022	<u>\$ 338,980</u>	<u>\$ 1,190</u>	<u>\$1,817,650</u>	<u>\$2,563,130</u>	<u>\$ (114,168)</u>	<u>\$ 3,120</u>	<u>\$ 4,609,902</u>
<b>Six months ended June 30, 2022</b>							
Balances - December 31, 2021	\$ 338,980	\$ 1,254	\$2,093,702	\$2,378,466	\$ 23,841	\$ 3,117	\$ 4,839,360
Net income	—	—	—	268,916	—	—	268,916
Earnings attributable to noncontrolling interest	—	—	—	(3)	—	3	—
Total other comprehensive loss	—	—	—	—	(138,009)	—	(138,009)
Preferred stock dividends, \$0.60906 per share	—	—	—	(8,527)	—	—	(8,527)
Common stock dividends, \$0.61 per share	—	—	—	(75,722)	—	—	(75,722)
Issuance of 289,929 shares of common stock pursuant to stock-based compensation plans	—	3	2,077	—	—	—	2,080
Repurchase and cancellation of 6,572,832 shares of common stock under share repurchase program	—	(65)	(278,932)	—	—	—	(278,997)
Repurchase and cancellation of 112,974 shares of common stock withheld for tax pursuant to stock-based compensation	—	(1)	(5,398)	—	—	—	(5,399)
Stock-based compensation expense	—	—	6,200	—	—	—	6,200
Forfeitures of 51,850 shares of unvested restricted common stock	—	(1)	1	—	—	—	—
Balances - June 30, 2022	<u>\$ 338,980</u>	<u>\$ 1,190</u>	<u>1,817,650</u>	<u>\$2,563,130</u>	<u>\$ (114,168)</u>	<u>\$ 3,120</u>	<u>\$ 4,609,902</u>

See accompanying notes to the consolidated financial statements.

**BANK OZK**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
Unaudited

	<b>Six Months Ended June 30,</b>	
	<b>2023</b>	<b>2022</b>
	(Dollars in thousands)	
<b>Cash flows from operating activities:</b>		
Net income	\$ 341,878	\$ 268,916
<b>Adjustments to reconcile net income to net cash provided by operating activities:</b>		
Depreciation	16,038	14,987
Amortization	2,842	3,714
Earnings attributable to noncontrolling interest	(13)	(3)
Provision for credit losses	77,602	11,215
Provision for losses on foreclosed and other assets	965	258
Net amortization of investment securities AFS	10,958	18,358
Net gains on investment securities	(2,336)	(441)
Amortization of operating lease right-of-use assets	3,529	3,570
Accretion of purchased loans	(2,277)	(5,349)
Gains on sales of other assets	(5,377)	(7,776)
Deferred income tax expense	2,487	79,077
Increase in cash surrender value of BOLI	(10,043)	(9,639)
BOLI death benefits in excess of cash surrender value	—	(297)
Stock-based compensation expense	8,575	6,200
<b>Changes in assets and liabilities:</b>		
Trading account securities	2,167	11,308
Accrued interest receivable	(19,713)	163
Other assets, net	2,338	(65,695)
Accrued interest payable and other liabilities	(21,152)	21,620
<b>Cash provided by operating activities</b>	<b>408,468</b>	<b>350,186</b>
<b>Cash flows from investing activities:</b>		
Proceeds from sales of FHLB and other bankers' bank stock	—	13,310
Purchases of FHLB and other bankers' bank stock	(20,448)	(9,176)
Proceeds from maturities/calls/paydowns of investment securities AFS	315,943	668,244
Proceeds from sales of investment securities AFS	2,310	24
Purchases of investment securities AFS	(75,485)	(658,112)
Proceeds from sale of loans	14,331	51,659
Net (increase) decrease of non-purchased loans	(2,957,399)	(562,967)
Net payments received on purchased loans	37,030	75,111
Purchases of premises and equipment	(9,336)	(12,967)
Proceeds from BOLI death benefits	706	641
Proceeds from sales of other assets	18,200	13,658
Net cash invested in unconsolidated investments	(46,147)	(6,652)
Net cash paid in branch divestiture transaction	—	(21,346)
<b>Net cash used by investing activities</b>	<b>(2,720,295)</b>	<b>(448,573)</b>
<b>Cash flows from financing activities:</b>		
Net increase (decrease) in deposits	2,483,254	(197,765)
Net proceeds (repayments) of other borrowings	497,812	(251,100)
Proceeds from exercise of stock options	546	2,080
Cash dividends paid on common stock	(80,217)	(75,286)
Cash dividends paid on preferred stock	(8,094)	(8,527)
Repurchase and cancellation of shares of common stock – share repurchase program	(151,465)	(278,997)
Repurchase and cancellation of shares of common stock – withheld for taxes	(8,674)	(5,399)
<b>Net cash provided (used) by financing activities</b>	<b>2,733,162</b>	<b>(814,994)</b>
<b>Net increase (decrease) in cash and cash equivalents</b>	<b>421,335</b>	<b>(913,381)</b>
Cash and cash equivalents – beginning of period	1,033,454	2,053,829
<b>Cash and cash equivalents – end of period</b>	<b>\$ 1,454,789</b>	<b>\$ 1,140,448</b>

See accompanying notes to the consolidated financial statements.

**BANK OZK**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
Unaudited

**1. Organization and Principles of Consolidation**

Bank OZK (“the Bank”) is headquartered in Little Rock, Arkansas and provides a wide range of retail and commercial banking services. At June 30, 2023, the Bank conducted operations with over 240 offices in eight states, including offices in Arkansas, Georgia, Florida, North Carolina, Texas, California, New York and Mississippi. The Bank owns eight 100%-owned finance subsidiary business trusts, a subsidiary that holds its investment securities, a subsidiary engaged in the development of real estate, a subsidiary that holds an ownership interest in a private aircraft, a subsidiary that owns a renewable energy facility and various other entities that hold foreclosed assets or tax credits or engage in other activities. The consolidated financial statements include the accounts of the Bank, the investment subsidiary, the real estate subsidiary, the aircraft subsidiary, the renewable energy subsidiary and various other entities in accordance with accounting principles generally accepted in the United States (“GAAP”). Significant intercompany transactions and amounts have been eliminated in consolidation.

The Bank is an Arkansas state banking corporation and is subject to regulation by the Arkansas State Bank Department. Because the Bank is an insured depository institution that is not a member bank of the Board of Governors of the Federal Reserve System (“FRB”), its primary federal regulator is the Federal Deposit Insurance Corporation (“FDIC”).

**2. Basis of Presentation and Significant Accounting Policy Changes**

The accompanying interim consolidated financial statements have been prepared by the Bank, without audit, pursuant to the rules and regulations of the Securities and Exchange Commission (“SEC”) in Article 10 of Regulation S-X and in accordance with the instructions to Form 10-Q and GAAP for interim financial information. Certain information, accounting policies and footnote disclosures normally included in complete financial statements prepared in accordance with GAAP have been condensed or omitted in accordance with such rules and regulations. These consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes thereto included in the Bank’s Annual Report on Form 10-K filed with the FDIC for the year ended December 31, 2022.

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Actual results could materially differ from those estimates. In the opinion of management, all adjustments considered necessary, consisting of normal recurring items, have been included for a fair statement of the accompanying consolidated financial statements. Operating results for the three and six months ended June 30, 2023 are not necessarily indicative of the results that may be expected for the full year or future periods. Certain reclassifications of prior year amounts have been made to conform to the 2023 financial statements presentation. These reclassifications had no impact on prior year net income, as previously reported.

**3. Earnings Per Common Share (“EPS”)**

Basic EPS is computed by dividing net income available to common stockholders by the weighted-average number of common shares outstanding during the applicable period. Diluted EPS is computed by dividing net income available to common stockholders by the weighted-average number of common shares outstanding after consideration of the dilutive effect, if any, using the treasury stock method, of the Bank’s common stock options and the non-vested performance stock units (“PSUs”) under its long-term incentive agreements. Options to purchase 592,330 shares and 965,624 shares, respectively, of the Bank’s common stock for the three months ended June 30, 2023 and 2022 and options to purchase 594,896 shares and 989,490 shares, respectively, of the Bank’s common stock for the six months ended June 30, 2023 and 2022 were excluded from the diluted EPS calculations as inclusion of such options would have been anti-dilutive. There were 56,161 and 48,404 PSUs excluded from the diluted EPS calculations for the three and six months ended June 30, 2023 as inclusion would have been anti-dilutive. There were no anti-dilutive PSUs for the three or six months ended June 30, 2022.

The following table presents the computation of basic and diluted EPS for the periods indicated.

	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
(In thousands, except per share amounts)				
<b>Numerator:</b>				
Net income available to common stockholders	\$ 167,917	\$ 132,358	\$ 333,771	\$ 260,386
<b>Denominator:</b>				
Denominator for basic EPS – weighted-average common shares	114,054	120,445	115,558	122,458
Effect of dilutive securities – stock options and PSUs	230	382	313	447
Denominator for diluted EPS – weighted-average common shares and assumed conversions	114,284	120,827	115,871	122,905
Basic EPS	\$ 1.47	\$ 1.10	\$ 2.89	\$ 2.13
Diluted EPS	\$ 1.47	\$ 1.10	\$ 2.88	\$ 2.12

#### 4. Investment Securities

The Bank's investment securities AFS are stated at estimated fair value in the consolidated financial statements with unrealized gains and losses, that do not include a credit component, reported net of related income tax as a separate component of stockholders' equity and included in accumulated other comprehensive income. Unrealized losses that include a credit component are considered in determining the Bank's allowance for credit losses ("ACL"). At June 30, 2023 and December 31, 2022, no ACL was recorded for investment securities AFS as management does not believe that the Bank's investment securities in unrealized loss positions were impaired due to reasons of credit quality.

The following table presents the amortized cost and estimated fair value of investment securities AFS as of the dates indicated.

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value
(Dollars in thousands)				
<b>June 30, 2023:</b>				
U.S. Government agency mortgage-backed securities	\$ 1,467,993	\$ —	\$ (134,550)	\$ 1,333,443
Obligations of state and political subdivisions	1,282,648	6,247	(38,719)	1,250,176
Other U.S. Government agency securities	658,835	—	(37,518)	621,317
Corporate obligations	37,082	—	(4,160)	32,922
U.S. Treasuries	24,980	—	(472)	24,508
Total investment securities AFS	\$ 3,471,538	\$ 6,247	\$ (215,419)	\$ 3,262,366
<b>December 31, 2022:</b>				
U.S. Government agency mortgage-backed securities	\$ 1,692,828	\$ —	\$ (144,288)	\$ 1,548,540
Obligations of state and political subdivisions	1,310,362	4,125	(45,563)	1,268,924
Other U.S. Government agency securities	658,818	—	(42,898)	615,920
Corporate obligations	38,304	—	(4,128)	34,176
U.S. Treasuries	24,957	—	(904)	24,053
Total investment securities AFS	\$ 3,725,269	\$ 4,125	\$ (237,781)	\$ 3,491,613

The following table shows the estimated fair value of investment securities AFS having gross unrealized losses and the amount of such unrealized losses, aggregated by investment category and length of time that individual investment securities have been in a continuous unrealized loss position, as of the dates indicated.

	<u>Less than 12 Months</u>		<u>12 Months or More</u>		<u>Total</u>	
	<u>Estimated Fair Value</u>	<u>Unrealized Losses</u>	<u>Estimated Fair Value</u>	<u>Unrealized Losses</u>	<u>Estimated Fair Value</u>	<u>Unrealized Losses</u>
(Dollars in thousands)						
<b>June 30, 2023:</b>						
U.S. Government agency mortgage-backed securities	\$ 101,690	\$ 3,684	\$ 1,231,685	\$ 130,866	\$ 1,333,375	\$ 134,550
Obligations of state and political subdivisions	558,921	11,326	293,082	27,393	852,003	38,719
Other U.S. Government agency securities	—	—	621,317	37,518	621,317	37,518
Corporate obligations	1,756	86	31,166	4,074	32,922	4,160
U.S. Treasuries	—	—	24,508	472	24,508	472
<b>Total investment securities AFS</b>	<b>\$ 662,367</b>	<b>\$ 15,096</b>	<b>\$ 2,201,758</b>	<b>\$ 200,323</b>	<b>\$ 2,864,125</b>	<b>\$ 215,419</b>
<b>December 31, 2022:</b>						
U.S. Government agency mortgage-backed securities	\$ 854,548	\$ 64,084	\$ 693,992	\$ 80,204	\$ 1,548,540	\$ 144,288
Obligations of state and political subdivisions	955,014	40,968	59,258	4,595	1,014,272	45,563
Other U.S. Government agency securities	275,535	19,461	340,385	23,437	615,920	42,898
Corporate obligations	34,176	4,128	—	—	34,176	4,128
U.S. Treasuries	24,053	904	—	—	24,053	904
<b>Total investment securities AFS</b>	<b>\$ 2,143,326</b>	<b>\$ 129,545</b>	<b>\$ 1,093,635</b>	<b>\$ 108,236</b>	<b>\$ 3,236,961</b>	<b>\$ 237,781</b>

In evaluating the Bank's unrealized loss positions for credit losses of its investment securities AFS portfolio, management considers the credit quality, financial condition and near term prospects of the issuer, the nature and cause of the unrealized loss and other factors. While the Bank periodically evaluates its AFS investment strategy relative to current economic and business conditions, at the present time, the Bank does not have the intent to sell these investment securities AFS with unrealized losses and, more likely than not, will not be required to sell these investment securities AFS before fair value recovers to amortized cost. In addition, for investment securities AFS in an unrealized loss position, the Bank does not believe the unrealized losses are the result of issues with credit quality; thus, no ACL was established for investment securities AFS as of June 30, 2023 or December 31, 2022.

The following table shows the amortized cost and estimated fair value of investment securities AFS by maturity or estimated date of repayment as of June 30, 2023.

<u>Maturity or Estimated Repayment</u>	<u>Amortized Costs</u>	<u>Estimated Fair Value</u>
(Dollars in thousands)		
One year or less	\$ 512,370	\$ 477,601
After one year to five years	1,681,140	1,557,636
After five years to ten years	402,274	373,859
After ten years	875,754	853,270
<b>Total</b>	<b>\$ 3,471,538</b>	<b>\$ 3,262,366</b>

For purposes of this maturity or estimated repayment distribution, all investment securities AFS are shown based on their contractual maturity date or estimated date of repayment, except (i) U.S. Government agency mortgage-backed securities are allocated among various maturities or repayment categories based on an estimated repayment schedule utilizing third-party median prepayment speeds or other estimates of prepayment speeds and interest rate levels at the measurement date and (ii) callable investment securities for which the Bank has received notification of call are included in the maturity or repayment category in which the call occurs or is expected to occur. Expected maturities may differ from contractual maturities because issuers have the right to call or prepay obligations with or without call or prepayment penalties.

At June 30, 2023 and 2022 the balance of the Bank's trading securities totaled \$9.0 million and \$4.1 million, respectively. During the three months and six months ended June 30, 2023, the Bank had net gains of \$0.6 million and \$2.3 million from the sale of approximately \$288.7 and \$713.7 million of trading securities compared to net gains of \$0.5 and \$0.4 million from the sale of approximately \$132.3 and \$251.3 million of trading securities during the three and six months ended June 30, 2022.

At June 30, 2023 and 2022, the Bank had no holdings of investment securities of any one issuer, other than mortgage-backed securities issued by the Federal National Mortgage Association and callable debentures issued by the Federal Home Loan Bank, in an amount greater than 10% of total stockholders' equity.

## 5. Allowance for Credit Losses ("ACL") and Credit Quality Indicators

### *Allowance for Credit Losses*

The following table is a summary of activity within the ACL for the periods indicated.

	<u>Allowance for Loan Losses</u>	<u>Reserve for Losses on Unfunded Loan Commitments</u>	<u>Total Allowance for Credit Losses</u>
	(Dollars in thousands)		
<b>Three months ended June 30, 2023:</b>			
Balances – March 31, 2023	\$ 222,025	\$ 171,742	\$ 393,767
Net charge-offs	(8,721)	—	(8,721)
Provision for credit losses	49,884	(8,110)	41,774
Balances - June 30, 2023	<u>\$ 263,188</u>	<u>\$ 163,632</u>	<u>\$ 426,820</u>
<b>Six months ended June 30, 2023:</b>			
Balances – December 31, 2022	\$ 208,858	\$ 156,419	\$ 365,277
Net charge-offs	(16,059)	—	(16,059)
Provision for credit losses	70,389	7,213	77,602
Balances - June 30, 2023	<u>\$ 263,188</u>	<u>\$ 163,632</u>	<u>\$ 426,820</u>
<b>Three months ended June 30, 2022:</b>			
Balances – March 31, 2022	\$ 204,213	\$ 89,327	\$ 293,540
Net charge-offs	(627)	—	(627)
Provision for credit losses	(12,791)	19,816	7,025
Balances - June 30, 2022	<u>\$ 190,795</u>	<u>\$ 109,143</u>	<u>\$ 299,938</u>
<b>Six months ended June 30, 2022:</b>			
Balances – December 31, 2021	\$ 217,380	\$ 71,609	\$ 288,989
Net charge-offs	(266)	—	(266)
Provision for credit losses	(26,319)	37,534	11,215
Balances - June 30, 2022	<u>\$ 190,795</u>	<u>\$ 109,143</u>	<u>\$ 299,938</u>

The calculations of the Bank's provision for credit losses for the second quarter and first six months of 2023 and its total ACL at June 30, 2023 were based on a number of key estimates, assumptions and economic forecasts. The Bank utilized recent economic forecasts provided by Moody's, including the Moody's updates released in June 2023. In the Bank's selection of macroeconomic scenarios, the Bank remained weighted to the downside as the combined weightings assigned to the Moody's S4 (Alternative Adverse Downside) and S6 (Stagflation) scenarios exceeded that of the Moody's Baseline scenario. The Bank's selection and weightings of these scenarios reflected its assessment of conditions in the U.S. economy, and acknowledged the uncertainty regarding future U.S. economic conditions, including the elevated risk from a possible recession, inflationary pressures, increases in the Fed funds target rate and quantitative tightening; U.S. fiscal policy actions; banking industry turmoil; supply chain disruptions; global trade and geopolitical matters; the ongoing war in Ukraine, and various other factors. These forecasts included a number of economic variables, including gross domestic product, unemployment rates, commercial and residential real estate prices and consumer price index, among others. For purposes of the forecasts used in the Bank's Current Expected Credit Loss (CECL) methodology, management utilized a reasonable and supportable forecast period of two years, followed by a reversion, on a systematic basis, of estimated losses back to the Bank's historical mean. Management also utilized certain qualitative adjustments to increase the Bank's ACL estimates to capture items that were not fully reflected in the Bank's modeled results. CECL has and is expected to continue to increase the volatility in our provision for credit losses and associated ACL from period to period.

The following table is a summary of the Bank's ACL for the periods indicated.

	Beginning Balance	Charge-offs	Recoveries	Provision	Ending Balance
	(Dollars in thousands)				
<b>Three months ended June 30, 2023:</b>					
Real estate:					
Residential 1-4 family	\$ 20,409	\$ (49)	\$ 188	\$ 633	\$ 21,181
Non-farm/non-residential	40,696	(7,366)	451	12,110	45,891
Construction/land development	71,402	—	19	2,913	74,334
Agricultural	3,935	—	36	748	4,719
Multifamily residential	9,819	—	—	826	10,645
Commercial and industrial	10,633	(45)	118	1,270	11,976
Consumer	55,181	(1,938)	654	28,171	82,068
Other	9,950	(927)	138	3,213	12,374
Total ALL for funded loans	222,025	(10,325)	1,604	49,884	263,188
Reserve for losses on unfunded loan commitments	171,742	—	—	(8,110)	163,632
Total ACL	<u>\$ 393,767</u>	<u>\$ (10,325)</u>	<u>\$ 1,604</u>	<u>\$ 41,774</u>	<u>\$ 426,820</u>

<b>Six months ended June 30, 2023:</b>					
Real estate:					
Residential 1-4 family	\$ 19,506	\$ (57)	\$ 377	\$ 1,355	\$ 21,181
Non-farm/non-residential	43,605	(14,007)	1,024	15,269	45,891
Construction/land development	66,467	—	213	7,654	74,334
Agricultural	3,512	—	36	1,171	4,719
Multifamily residential	5,345	(4)	—	5,304	10,645
Commercial and industrial	8,728	(74)	904	2,418	11,976
Consumer	50,202	(4,036)	1,073	34,829	82,068
Other	11,493	(1,819)	311	2,389	12,374
Total ALL for funded loans	208,858	(19,997)	3,938	70,389	263,188
Reserve for losses on unfunded loan commitments	156,419	—	—	7,213	163,632
Total ACL	<u>\$ 365,277</u>	<u>\$ (19,997)</u>	<u>\$ 3,938</u>	<u>\$ 77,602</u>	<u>\$ 426,820</u>

The following table presents a summary of the Bank's loans on nonaccrual status with ALL and loans on nonaccrual status with no ALL as of the dates indicated.

	<u>Nonaccrual Loans with ALL</u>	<u>Nonaccrual Loans with no ALL</u>	<u>Total Nonaccrual Loans</u>
	(Dollars in thousands)		
<b>June 30, 2023</b>			
Real estate:			
Residential 1-4 family	\$ 24,593	\$ 153	\$ 24,746
Non-farm/non-residential	9,345	1,020	10,365
Construction/land development	101	2,021	2,122
Agricultural	457	—	457
Multifamily residential	—	—	—
Commercial and industrial	855	—	855
Consumer	3,150	—	3,150
Other	—	—	—
Total	<u>\$ 38,501</u>	<u>\$ 3,194</u>	<u>\$ 41,695</u>
<b>December 31, 2022:</b>			
Real estate:			
Residential 1-4 family	\$ 22,319	\$ 561	\$ 22,880
Non-farm/non-residential	16,851	4,721	21,572
Construction/land development	402	735	1,137
Agricultural	860	—	860
Multifamily residential	—	—	—
Commercial and industrial	1,321	—	1,321
Consumer	2,673	—	2,673
Other	—	—	—
Total	<u>\$ 44,426</u>	<u>\$ 6,017</u>	<u>\$ 50,443</u>

Interest income on nonperforming loans as of June 30, 2023 and December 31, 2022 is recognized on a cash basis when and if actually collected. Total interest income recognized on nonperforming loans for the three and six months ended June 30, 2023 and 2022 was not material.

## Credit Quality Indicators

The following table provides the credit quality indicators for the Bank's total loans by loan segment and period of origination as of the date indicated. At June 30, 2023, the Bank had no loans risk rated as doubtful or loss. Loans are presented on an amortized cost basis which includes unamortized fees and costs but excludes accrued interest.

	Period of Origination						Revolving Loans Amortized Cost Basis	Total
	Six Months Ended June 30, 2023	Year Ended December 31,				Prior to January 1, 2019		
		2022	2021	2020	2019			
(Dollars in thousands)								
<b>June 30, 2023:</b>								
Residential 1-4 family <sup>(1)</sup>								
Pass	\$ 48,771	\$ 234,165	\$ 155,104	\$ 99,761	\$ 66,153	\$ 208,977	\$ 117,315	\$ 930,246
Special Mention	—	2,536	916	3,447	1,239	1,217	194	9,549
Substandard	—	1,530	1,524	3,394	7,261	12,825	355	26,889
Total residential 1-4 family	48,771	238,231	157,544	106,602	74,653	223,019	117,864	966,684
Non-farm/non-residential								
Pass	38,308	625,790	932,532	1,722,226	287,310	1,233,170	21,127	4,860,463
Special Mention	—	1,222	3,284	28,973	584	12,455	—	46,518
Substandard	—	—	—	1,493	404	51,409	—	53,306
Total non-farm/non-residential	38,308	627,012	935,816	1,752,692	288,298	1,297,034	21,127	4,960,287
Construction/land development								
Pass	611,047	3,193,489	2,935,406	968,615	942,788	238,710	361,546	9,251,601
Special Mention	2,846	12,533	—	—	133,079	1,254	—	149,712
Substandard	—	46	1,284	113	772	66	42,436	44,717
Total construction/land development	613,893	3,206,068	2,936,690	968,728	1,076,639	240,030	403,982	9,446,030
Agricultural								
Pass	15,628	46,440	56,844	31,776	42,001	49,314	1,170	243,173
Special Mention	—	—	—	25	—	—	143	168
Substandard	—	—	—	—	—	457	—	457
Total agricultural	15,628	46,440	56,844	31,801	42,001	49,771	1,313	243,798
Multifamily residential								
Pass	9,769	31,955	174,289	811,968	713,070	244,774	2,904	1,988,729
Special Mention	—	—	—	—	—	—	—	—
Substandard	—	—	—	—	—	35	—	35
Total multifamily residential	9,769	31,955	174,289	811,968	713,070	244,809	2,904	1,988,764
Commercial and industrial								
Pass	62,204	136,225	53,378	27,073	20,360	55,165	901,133	1,255,538
Special Mention	—	4,517	885	38	2,551	527	3,357	11,875
Substandard	—	—	18	612	515	207	22	1,374
Total commercial and industrial	62,204	140,742	54,281	27,723	23,426	55,899	904,512	1,268,787
Consumer <sup>(1)</sup>								
Pass	631,931	690,993	372,245	125,636	377,210	618,016	4,072	2,820,103
Special Mention	154	268	944	35	290	608	—	2,299
Substandard	15	402	378	130	518	1,707	—	3,150
Total consumer	632,100	691,663	373,567	125,801	378,018	620,331	4,072	2,825,552
Other <sup>(1)</sup>								
Pass	117,067	555,195	239,388	148,700	402,714	11,997	432,465	1,907,526
Special Mention	—	—	—	18	—	—	—	18
Substandard	—	—	—	—	—	—	—	—
Total other	117,067	555,195	239,388	148,718	402,714	11,997	432,465	1,907,544
Total	\$1,537,740	\$5,537,306	\$4,928,419	\$3,974,033	\$2,998,819	\$2,742,890	\$1,888,239	\$23,607,446
Gross charge-offs <sup>(2)</sup>	\$ 2,022	\$ 675	\$ 291	\$ 106	\$ 1,035	\$ 15,868	\$ —	\$ 19,997

(1) The Bank does not risk rate its residential 1-4 family loans (including consumer construction loans and 1-4 family properties), consumer loans, certain small business and "other" loans. However, for purposes of the above table, the Bank generally considers such loans to be (i) pass – if they are performing and less than 30 days past due, (ii) special mention – if they are performing and 30 to 89 days past due or (iii) substandard – if they are nonperforming or 90 days or more past due.

(2) Gross charge-offs for the six months ended June 30, 2023

The following table is a summary of credit quality indicators for the Bank's total loans as of the dates indicated.

	Pass	Special Mention	Substandard	Total
	(Dollars in thousands)			
<b>June 30, 2023:</b>				
Real estate:				
Residential 1-4 family <sup>(1)</sup>	\$ 930,246	\$ 9,549	\$ 26,889	\$ 966,684
Non-farm/non-residential	4,860,463	46,518	53,306	4,960,287
Construction/land development	9,251,601	149,712	44,717	9,446,030
Agricultural	243,173	168	457	243,798
Multifamily residential	1,988,729	—	35	1,988,764
Commercial and industrial	1,255,538	11,875	1,374	1,268,787
Consumer <sup>(1)</sup>	2,820,103	2,299	3,150	2,825,552
Other <sup>(1)</sup>	1,907,526	18	—	1,907,544
<b>Total</b>	<b>\$ 23,257,379</b>	<b>\$ 220,139</b>	<b>\$ 129,928</b>	<b>\$ 23,607,446</b>
<b>December 31, 2022:</b>				
Real estate:				
Residential 1-4 family <sup>(1)</sup>	\$ 950,890	\$ 6,883	\$ 23,794	\$ 981,567
Non-farm/non-residential	4,558,280	75,979	31,009	4,665,268
Construction/land development	8,102,353	69,583	43,120	8,215,056
Agricultural	238,801	28	860	239,689
Multifamily residential	1,503,345	—	53	1,503,398
Commercial and industrial	893,244	7,667	1,410	902,321
Consumer <sup>(1)</sup>	2,441,050	2,127	2,674	2,445,851
Other <sup>(1)</sup>	1,825,620	21	—	1,825,641
<b>Total</b>	<b>\$ 20,513,583</b>	<b>\$ 162,288</b>	<b>\$ 102,920</b>	<b>\$ 20,778,791</b>

- (1) The Bank does not risk rate its residential 1-4 family loans (including consumer construction loans and 1-4 family properties), consumer loans, certain small business and "other" loans. However, for purposes of the above table, the Bank generally considers such loans to be (i) pass – if they are performing and less than 30 days past due, (ii) special mention – if they are performing and 30 to 89 days past due or (iii) substandard – if they are nonperforming or 90 days or more past due.

The following categories of credit quality indicators are utilized by the Bank for its internal loan grading purposes.

Pass – Loans in this category exhibit minimal or moderate levels of risk and are not expected to result in loss.

Special Mention – Loans in this category have potential weaknesses that deserve management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or in the Bank's credit position at some future date.

Substandard – Loans in this category are inadequately protected by the current sound worth and paying capacity of the obligor or of the collateral pledged, if any. Substandard loans are characterized by the distinct possibility that the Bank will sustain some loss if the deficiencies are not corrected.

Doubtful – Loans in this category have all the weaknesses inherent in those classified as substandard with the added characteristics that weaknesses make collection in full, on the basis of currently known facts, conditions, and values, highly questionable and improbable.

Loss – Loans in this category are considered uncollectible. Loans classified as loss do not mean the loan has absolutely no recovery or salvage value but rather it is not practical or desirable to delay charging off.

The following table is an aging analysis of past due loans as of the dates indicated.

	<u>30-59 Days Past Due <sup>(1)</sup></u>	<u>60-89 Days Past Due <sup>(2)</sup></u>	<u>90 Days or More <sup>(3)</sup></u>	<u>Total Past Due</u>	<u>Current <sup>(4)</sup></u>	<u>Total</u>
	(Dollars in thousands)					
<b>June 30, 2023:</b>						
Real estate:						
Residential 1-4 family	\$ 5,765	\$ 5,278	\$ 4,300	\$ 15,343	\$ 951,341	\$ 966,684
Non-farm/non-residential	645	144	7,759	8,548	4,951,739	4,960,287
Construction/land development	159	1,306	820	2,285	9,443,745	9,446,030
Agricultural	—	—	305	305	243,493	243,798
Multifamily residential	—	—	—	—	1,988,764	1,988,764
Commercial and industrial	195	4,495	584	5,274	1,263,513	1,268,787
Consumer	2,432	541	235	3,208	2,822,344	2,825,552
Other	18	—	—	18	1,907,526	1,907,544
Total	<u>\$ 9,214</u>	<u>\$ 11,764</u>	<u>\$ 14,003</u>	<u>\$ 34,981</u>	<u>\$ 23,572,465</u>	<u>\$ 23,607,446</u>
<b>December 31, 2022:</b>						
Real estate:						
Residential 1-4 family	\$ 8,476	\$ 3,925	\$ 4,269	\$ 16,670	\$ 964,897	\$ 981,567
Non-farm/non-residential	1,368	904	3,463	5,735	4,659,533	4,665,268
Construction/land development	91	—	778	869	8,214,187	8,215,056
Agricultural	—	—	455	455	239,234	239,689
Multifamily residential	—	—	—	—	1,503,398	1,503,398
Commercial and industrial	268	1,282	941	2,491	899,830	902,321
Consumer	1,877	429	220	2,526	2,443,325	2,445,851
Other	21	—	—	21	1,825,620	1,825,641
Total	<u>\$ 12,101</u>	<u>\$ 6,540</u>	<u>\$ 10,126</u>	<u>\$ 28,767</u>	<u>\$ 20,750,024</u>	<u>\$ 20,778,791</u>

(1) Includes \$3.2 million and \$3.8 million of loans on nonaccrual status at June 30, 2023 and December 31, 2022, respectively.

(2) Includes \$3.9 million and \$3.8 million of loans on nonaccrual status at June 30, 2023 and December 31, 2022, respectively.

(3) All loans greater than 90 days past due were on nonaccrual status at June 30, 2023 and December 31, 2022.

(4) Includes \$20.7 million and \$32.7 million of loans on nonaccrual status at June 30, 2023 and December 31, 2022, respectively.

## 6. Foreclosed Assets

The following table is a summary of the amount and type of foreclosed assets as of the dates indicated.

	<u>June 30, 2023</u>	<u>December 31, 2022</u>
	(Dollars in thousands)	
Real estate:		
Residential 1-4 family	\$ 50	\$ —
Non-farm/non-residential	1,539	6,133
Construction/land development	59,975	11
Total real estate	<u>61,564</u>	<u>6,144</u>
Consumer	484	472
Total	<u>\$ 62,048</u>	<u>\$ 6,616</u>

The following table is a summary of activity within foreclosed assets during the periods indicated.

	<u>Six Months Ended</u> <u>June 30,</u>	
	<u>2023</u>	<u>2022</u>
	(Dollars in thousands)	
Balance - beginning of year	\$ 6,616	\$ 5,744
Loans and other assets transferred into foreclosed assets	63,622	4,086
Sales of foreclosed assets	(7,226)	(6,979)
Writedowns of foreclosed assets	(964)	(258)
Balance - June 30, 2023	<u>\$ 62,048</u>	<u>\$ 2,593</u>

## 7. Supplemental Cash Flow Information

The following table provides supplemental cash flow information for the periods indicated.

	<u>Six Months Ended</u> <u>June 30,</u>	
	<u>2023</u>	<u>2022</u>
	(Dollars in thousands)	
Cash paid during the period for:		
Interest	\$ 248,650	\$ 28,085
Income taxes	131,868	67,869
Supplemental schedule of non-cash investing and financing activities:		
Net change in unrealized gains/losses on investment securities AFS	24,484	(182,422)
Loans and other assets transferred to foreclosed assets	63,622	4,086

## 8. Commitments and Contingencies

The Bank is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments primarily include standby letters of credit and commitments to extend credit.

Outstanding standby letters of credit are contingent commitments issued by the Bank generally to guarantee the performance of a customer in third party arrangements. The maximum amount of future payments the Bank could be required to make under these guarantees at June 30, 2023 is \$13.3 million. The Bank holds collateral to support guarantees when deemed necessary. Collateralized commitments at June 30, 2023 totaled \$12.6 million.

The Bank’s exposure to credit loss in the event of nonperformance by the other party to the financial instrument for commitments to extend credit is represented by the contractual amount of those instruments. The Bank has the same credit policies in making commitments and conditional obligations as it does for on-balance sheet instruments.

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses, may require payment of a fee and may expire without being drawn upon. The Bank evaluates each customer’s creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Bank upon extension of credit, is based on management’s credit evaluation of the counterparty. The type of collateral held varies but may include accounts receivable, inventory, property, plant and equipment, and other real or personal property.

At June 30, 2023, the Bank had outstanding commitments totaling \$21.12 billion to extend credit, consisting primarily of loans closed but not yet funded. These commitments may or may not fund in whole or part prior to maturity; however, such funding is subject to a number of factors, including, among others, economic conditions, real estate market conditions and competitive factors.

The following table shows the contractual maturities of such outstanding commitments as of the date indicated.

<b>Contractual Maturities at June 30, 2023</b>	
<b>Maturity</b>	<b>Amount</b>
(Dollars in thousands)	
2023	\$ 1,002,051
2024	2,845,797
2025	6,545,133
2026	9,025,503
2027	1,135,686
Thereafter	565,591
<b>Total</b>	<b>\$ 21,119,761</b>

The Bank also has investments in certain Community Reinvestment Act (“CRA”) and tax credit investments and partnerships generally within the areas it serves. The majority of these investments provide funds for the construction and development of affordable housing. Many of these investments provide tax credits which are normally recognized over seven to 15 years and are an important part in the anticipated yield from these investments. Under the terms of the various investment agreements, as of June 30, 2023, approximately \$196.4 million have been funded and are included in “other assets” on our consolidated balance sheet. The portion of the commitments that are unfunded totaled approximately \$246.0 million at June 30, 2023 and are expected to be funded over the terms of the agreements ranging from 2023 to 2038. The Bank also has investments in Small Business Investment Companies that provide funds to qualifying small businesses, and investments in renewable energy projects.

The Bank is (or may be) a party as both plaintiff and defendant in various legal or regulatory proceedings or claims, including claims related to employment, wage-hour and labor law claims, consumer and privacy claims, as well as claims of lender liability, breach of contract, and other similar lending-related claims encountered on a routine basis, some of which may be styled as “class action” or representative cases. While the ultimate resolution of these claims and proceedings cannot be determined at this time, management believes that such claims and proceedings, individually or in the aggregate, will not have a material adverse effect on the Bank’s financial condition or results of operations.

## **9. Stock-Based Compensation**

On May 6, 2019 (the “Effective Date”), the Bank’s shareholders approved the Bank OZK 2019 Omnibus Equity Incentive Plan (the “Omnibus Plan”). The Omnibus Plan replaced the Nonqualified Stock Option Plan for officers and employees (“Option Plan”), the Restricted Stock and Incentive Plan for officers and employees (“2009 Plan”) and the Non-Employee Director Stock Plan (“Director Plan” and together with the Option Plan and the 2009 Plan, the “Prior Plans”). After the Effective Date of the Omnibus Plan, no new awards may be granted under the Prior Plans, it being understood that (i) outstanding awards will continue to be governed by the terms and conditions of the Prior Plan under which they were granted, and (ii) to the extent that any outstanding award under the Prior Plans is forfeited, terminates, expires or lapses without shares being issued, the shares subject to such award not delivered as a result thereof will be available for awards under the Omnibus Plan. Directors, executive officers and employees are eligible to participate in the Omnibus Plan, and the total number of shares available for grant is 3,400,000, subject to adjustment as described in the Omnibus Plan. Awards granted under the Omnibus Plan may be in the form of stock options, stock appreciation rights, restricted stock, restricted stock units, or other stock-based awards and must contain a minimum vesting period of at least one

year from the date of grant (provided that awards for up to 5% of the shares of common stock authorized for issuance under the Omnibus Plan may provide for a shorter vesting period at the time of grant). The Omnibus Plan provides that a non-employee director may not receive stock awards with a grant date fair market value in excess of \$100,000 worth of shares during any calendar year. The benefits received by or allocated to directors, executive officers or employees under the Omnibus Plan are determined within the discretion of the Governance and Compensation Committee (“Compensation Committee”) of the Board of Directors.

The Bank previously had a nonqualified stock option plan for non-employee directors. All options previously granted under this plan were exercisable immediately and expire ten years after issuance.

All employee options previously granted under the Option Plan and outstanding at June 30, 2023 were issued with a vesting date three years after issuance and an expiration date seven years after issuance. No stock options were granted under the Omnibus Plan during the three and six months ended June 30, 2023 or 2022.

The following table summarizes stock option activity for the Option Plan, non-employee director stock option plan and Omnibus Plan for the period indicated.

	Options	Weighted- Average Exercise Price/Share	Weighted- Average Remaining Contractual Life (in years)	Aggregate Intrinsic Value (in thousands)
<b>Six Months Ended June 30, 2023:</b>				
Outstanding – January 1, 2023	740,779	\$ 47.68		
Granted	—			
Exercised	(20,094)	27.06		
Forfeited	(22,127)	49.45		
Outstanding – June 30, 2023	698,558	48.22	1.5	999.3 <sup>(1)</sup>
Fully vested and exercisable – June 30, 2023	698,558	\$ 48.22	1.5	999.3 <sup>(1)</sup>

(1) Based on closing price of \$40.16 per share on June 30, 2023.

Intrinsic value for stock options is defined as the amount by which the current market price of the underlying stock exceeds the exercise price. For those stock options where the exercise price exceeds the current market price of the underlying stock, the intrinsic value is zero. The total intrinsic value of options exercised during the three months ended June 30, 2023 was not material and was \$0.4 million for the six months ended June 30, 2023. The total intrinsic value of options exercised during the three and six months ended June 30, 2022 was \$0.2 million and \$1.0 million respectively.

Stock-based compensation expense for stock options included in non-interest expense was not material for the three and six months ended June 30, 2023 and 2022. There was no unrecognized compensation cost related to non-vested stock option grants at June 30, 2023.

During the six months ended June 30, 2023, the Bank issued 231,741 shares of restricted common stock to employees under the Omnibus Plan. These grants of restricted stock cliff vest 100% three years after issuance, assuming continuous employment by the participant during this period.

The following table summarizes non-vested restricted stock activity for the Omnibus Plan for the period indicated.

	Omnibus Plan
<b>Six Months Ended June 30, 2023:</b>	
Outstanding – January 1, 2023	759,933
Granted	261,177
Forfeited	(15,065)
Vested	(336,490)
Outstanding – June 30, 2023	669,555
Weighted-average grant date fair value	\$ 43.69

Restricted stock awards totaling 261,177 shares with a grant date fair value of \$44.60 were granted pursuant to the Omnibus Plan during the six months ended June 30, 2023. The fair value of the restricted stock awards is amortized to non-interest expense over the vesting period and is based on the market price of the Bank's common stock at the date of grant multiplied by the number of shares granted. Stock-based compensation expense for restricted stock included in non-interest expense was \$2.4 million and \$2.0 million for the three months ended June 30, 2023 and 2022, respectively, and \$4.5 million and \$4.2 million for the six months ended June 30, 2023 and 2022, respectively. Unrecognized compensation expense for non-vested stock awards was \$16.6 million at June 30, 2023 and is expected to be recognized over a weighted-average period of 2.1 years.

During the first six months of 2023, pursuant to the Omnibus Plan, the Bank's Compensation Committee awarded its executive officers an aggregate of 175,840 PSUs that contain both performance and market conditions. The PSUs will be earned and vest depending on the Bank's relative performance with respect to TSR, ROAE and ROAA, over a three-year period, compared to the companies that comprise the KRX at January 1, 2023 (for the TSR component) and compared to the Bank's 2022 executive compensation peer group (for the ROAE and ROAA component) over the same three-year period. Measurement is determined on a percentile basis relative to the KRX or the Bank's peer group. For each metric, if the Bank's performance over the performance period is: (i) at or below the 25<sup>th</sup> percentile compared to the applicable peer group, no PSUs for that metric would be earned; (ii) at threshold performance (26<sup>th</sup> percentile), 4% of the target would be earned; (iii) at target performance (50<sup>th</sup> percentile), 100% of the target would be earned; (iv) at the 75<sup>th</sup> percentile, 150% of the target would be earned; and (v) at maximum performance (95<sup>th</sup> percentile), 200% of the target would be earned. Achievement of results between levels previously described will result in award payouts determined based on a linear interpolation between payout levels. In the event the Bank's TSR over the performance period is negative, no more than 100% of the target PSUs for the relative TSR component will be earned, and the value of a PSU earned at the end of the performance period for the relative TSR component cannot exceed six times (6x) the grant date stock price. The PSUs contain a three-year vesting period followed by a one-year post-vest hold period and are eligible to accrue dividend equivalents that are subject to the same vesting criteria as the underlying PSUs. The total compensation expense for the PSUs granted is expected to be approximately \$9.5 million and is expected to be recognized over the three year vesting period.

The fair value of the PSUs granted is amortized to compensation expense over the vesting period. In determining PSUs fair value, since the PSUs granted contain a one-year holding period subsequent to vesting, an estimated discount for illiquidity was applied to the market price of the Bank's stock. The fair value of each PSU grant is estimated on the date of grant using various valuation and liquidity models. The following table is a summary of the key assumptions used in those models for the period indicated.

	Six Months Ended June 30,	
	2023	2022
Risk-free interest rate	4.63%	0.70%
Expected dividend yield	3.04%	2.52%
Expected stock volatility	33.69%	29.85%
Post-vest hold period	1 year	1 year

The following table summarizes non-vested PSU activity at target for the period indicated.

	Six Months Ended June 30, 2023
Outstanding – January 1, 2023	359,934
Granted	175,840
Forfeited	—
Vested	(136,991)
Outstanding – June 30, 2023	<u>398,783</u>

The following table is a summary of the valuation date stock price index and the weighted average grant date fair values for TSR, ROAE and ROAA for the PSUs granted in the years indicated.

	Six Months Ended June 30,	
	2023	2022
TSR	\$ 43.65	\$ 41.78
ROAE	39.77	42.14
ROAA	39.77	42.14
Valuation stock price index – TSR	100%	99%
Valuation stock price index – ROAE & ROAA	100%	100%
Estimated discount for illiquidity <sup>(1)</sup>	11.0%	11.5%

(1) Because of the expected stock price volatility on shares of OZK and the one-year post-vest holding period associated with the PSUs, the Bank has estimated an illiquidity discount using widely accepted option pricing models.

Compensation expense for PSU awards, net of forfeitures, included in non-interest expense was \$2.0 million and \$0.3 million for the three months ended June 30, 2023 and 2022, respectively and \$4.0 million and \$2.0 million for the six months ended June 30, 2023 and 2022, respectively. Unrecognized compensation expense for non-vested PSU awards was \$13.8 million at June 30, 2023 and is expected to be recognized over a weighted-average period of 2.2 years.

## 10. Fair Value Measurements

The Bank measures certain of its assets and liabilities on a fair value basis using various valuation techniques and assumptions, depending on the nature of the asset or liability. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Additionally, fair value is used either on a periodic basis, typically at least quarterly, or on a non-recurring basis to evaluate certain assets and liabilities for impairment or for disclosure purposes. At June 30, 2023 and December 31, 2022, the Bank had no material liabilities that were accounted for at fair value.

The Bank applies the following fair value hierarchy.

Level 1 - Quoted prices for identical instruments in active markets.

Level 2 - Quoted prices for similar instruments in active markets; quoted prices for identical or similar instruments in markets that are not active; and model derived valuations whose inputs are observable.

Level 3 - Instruments whose inputs are unobservable.

The following table sets forth the Bank's assets that are accounted for at fair value as of the dates indicated.

	Level 1	Level 2	Level 3	Total
	(Dollars in thousands)			
<b>June 30, 2023:</b>				
Investment securities: <sup>(1)</sup>				
U.S. Government agency mortgage-backed securities	\$ —	\$ 1,333,443	\$ —	\$ 1,333,443
Obligations of state and political subdivisions <sup>(2)</sup>	—	1,251,691	7,476	1,259,167
Other U.S. Government agency securities	—	621,317	—	621,317
Corporate obligations	—	32,922	—	32,922
U.S. Treasuries	—	24,508	—	24,508
Total investment securities	—	3,263,881	7,476	3,271,357
Nonaccrual loans	—	—	30,004	30,004
Foreclosed assets	—	—	62,048	62,048
Total	\$ —	\$ 3,263,881	\$ 99,528	\$ 3,363,409
<b>December 31, 2022:</b>				
Investment securities: <sup>(1)</sup>				
U.S. Government agency mortgage-backed securities	\$ —	\$ 1,548,540	\$ —	\$ 1,548,540
Obligations of state and political subdivisions <sup>(2)</sup>	—	1,269,666	8,075	1,277,741
Other U.S. Government agency securities	—	615,920	—	615,920
Corporate obligations	—	34,176	—	34,176
U.S. Treasuries	—	24,053	—	24,053
Total investment securities	—	3,492,355	8,075	3,500,430
Nonaccrual loans	—	—	35,832	35,832
Foreclosed assets	—	—	6,616	6,616
Total	\$ —	\$ 3,492,355	\$ 50,523	\$ 3,542,878

(1) Includes both AFS and trading securities.

(2) Obligations of state and political subdivisions include both AFS and approximately \$9.0 million and \$8.8 million of trading securities as of June 30, 2023 and December 31, 2022, respectively.

The following table presents information on Level 3 non-recurring fair value measurements as of the date indicated.

Description	Fair Value at June 30, 2023	Technique	Unobservable Inputs
	(Dollars in thousands)		
Nonaccrual Loans	\$ 30,004	Third party appraisal <sup>(1)</sup> or discounted cash flows	1. Management discount based on underlying collateral characteristics and market conditions 2. Life of loan
Foreclosed Assets	\$ 62,048	Third party appraisal <sup>(1)</sup> , broker price opinions and/or discounted cash flows	1. Management discount based on underlying collateral characteristics and market conditions 2. Discount rate 3. Holding period

(1) The Bank utilizes valuation techniques consistent with the market, cost, and income approaches, or a combination thereof in determining fair value.

The following methods and assumptions are used to estimate the fair value of the Bank's assets that are accounted for at fair value.

Investment securities – The Bank utilizes independent third parties as its principal pricing sources for determining fair value of investment securities which are measured on a recurring basis. As a result, the Bank considers estimates of fair value from at least two independent pricing sources for the majority of its individual securities within its investment portfolio. For investment securities traded in an active market, fair values are based on quoted market prices if available. If quoted market prices are not available, fair values are based on quoted market prices of comparable securities, broker quotes, comprehensive interest rate tables and pricing matrices or a combination thereof. For investment securities traded in a market that is not active, fair value is determined using unobservable inputs. All fair value estimates of the Bank's investment securities are reviewed on a quarterly basis.

The Bank has determined that certain of its investment securities had a limited to non-existent trading market at June 30, 2023. As a result, the Bank considers these investments as Level 3 in the fair value hierarchy. Specifically, the fair values of certain obligations of state and political subdivisions consisting primarily of certain unrated private placement bonds (the "private placement bonds") in the amount of \$7.5 million at June 30, 2023 were calculated using Level 3 hierarchy inputs and assumptions as the trading market for such securities was determined to be "not active." This determination was based on the limited number of trades or, in certain cases, the existence of no reported trades for the private placement bonds. The private placement bonds are generally prepayable at par value at the option of the issuer. As a result, management believes the private placement bonds should be individually valued at the lower of (i) the matrix pricing provided by the Bank's third party pricing sources for comparable unrated municipal securities or (ii) par value. At June 30, 2023, the third parties' pricing matrices valued the Bank's portfolio of private placement bonds at approximately \$7.5 million, which was approximately the same as the aggregate par value of the private placement bonds. Accordingly, at June 30, 2023, the Bank reported the private placement bonds at \$7.5 million.

Nonaccrual loans – Fair values are measured on a non-recurring basis and are based on the underlying collateral value of the nonaccrual loan, reduced for holding and selling costs, or the estimated discounted cash flows for such loan. At June 30, 2023, the Bank had reduced the carrying value of its nonaccrual loans to the estimated fair value of \$30.0 million. The adjustment to reduce the carrying value of such nonaccrual loans to the estimated fair value included \$11.7 million of ACL allocations.

Foreclosed assets - Repossessed personal properties and real estate acquired through or in lieu of foreclosure are measured on a non-recurring basis and are initially recorded at fair value less estimated cost to sell at the date of repossession or foreclosure. Valuations of these assets are periodically reviewed by management with the carrying value of such assets adjusted through non-interest expense to the then estimated fair value net of estimated selling costs, if lower, until disposition. At June 30, 2023, the Bank had \$62.0 million of foreclosed assets.

The following table presents additional information about assets measured at fair value on a recurring basis and for which the Bank has utilized Level 3 inputs to determine fair value for the periods indicated.

	<u>Investment Securities AFS</u>
	(Dollars in thousands)
Balance – December 31, 2022	\$ 8,075
Total realized gains included in earnings	—
Total unrealized gains/(losses) included in other comprehensive income	(2)
Paydowns and maturities	(597)
Sales	—
Transfers in and/or out of Level 3	—
Balance – June 30, 2023	<u>\$ 7,476</u>
Balance – December 31, 2021	\$ 8,877
Total realized gains included in earnings	—
Total unrealized gains/(losses) included in other comprehensive income	(13)
Paydowns and maturities	(460)
Sales	—
Transfers in and/or out of Level 3	—
Balance – June 30, 2022	<u>\$ 8,404</u>

## 11. Fair Value of Financial Instruments

The following methods and assumptions were used to estimate the fair value of financial instruments.

Cash and cash equivalents – For these short-term instruments, the carrying amount of cash and cash equivalents, including interest earning deposits and due from banks, is a reasonable estimate of fair value.

Investment securities – The Bank utilizes independent third parties as its principal pricing sources for determining fair value of investment securities which are measured on a recurring basis. As a result, the Bank receives estimates of fair value from at least two independent pricing sources for the majority of its individual securities within its investment portfolio. For investment securities traded in an active market, fair values are based on quoted market prices if available. If quoted market prices are not available, fair values are based on quoted market prices of comparable securities, broker quotes, comprehensive interest rate tables, pricing matrices or a combination thereof. For investment securities traded in a market that is not active, fair value is determined using unobservable inputs. All fair value estimates of the Bank's investment securities are reviewed on a quarterly basis.

Loans – The fair value of loans, including purchased loans, is estimated by discounting the expected future cash flows using the current rate at which similar loans would be made to borrowers with similar credit ratings and for the same remaining maturities.

Deposit liabilities – The fair value of demand deposits, savings accounts, money market deposits and other transaction accounts is the amount payable on demand at the reporting date. The fair value of fixed maturity time deposits is estimated using the rate currently available for deposits of similar remaining maturities.

Other borrowings – For these short-term instruments, the carrying amount is a reasonable estimate of fair value. The fair value of long-term instruments is estimated based on the current rates available to the Bank for borrowings with similar terms and remaining maturities.

Subordinated notes – The fair values of these instruments are based upon observable market inputs.

Subordinated debentures – The fair values of these instruments are based primarily upon discounted cash flows using rates for securities with similar terms and remaining maturities.

Off-balance sheet instruments – The fair values of letters of credit are based on fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements. The fair values of outstanding letters of credit were not material at June 30, 2023 or December 31, 2022.

The fair values of certain of these instruments were calculated by discounting expected cash flows, which contain numerous uncertainties and involve significant judgments by management. Fair value is the estimated amount at which financial assets or liabilities could be exchanged in a current transaction between willing parties other than in a forced or liquidation sale. Because no market exists for certain of these financial instruments, the Bank does not know whether these fair values represent values at which the respective financial instruments could be sold individually or in the aggregate.

The following table presents the carrying amounts, estimated fair values and the fair value hierarchy of the Bank's financial instruments as of the dates indicated.

	Fair Value Hierarchy	June 30, 2023		December 31, 2022	
		Carrying Amount	Estimated Fair Value	Carrying Amount	Estimated Fair Value
(Dollars in thousands)					
<b>Financial assets:</b>					
Cash and cash equivalents	Level 1	\$ 1,454,789	\$ 1,454,789	\$ 1,033,454	\$ 1,033,454
Investment securities <sup>(1)</sup>	Levels 2 and 3	3,271,357	3,271,357	3,500,430	3,500,430
Loans, net of ALL <sup>(2)</sup>	Level 3	23,344,258	23,092,144	20,569,933	20,316,198
<b>Financial liabilities:</b>					
Demand, savings and interest bearing transaction deposits	Level 1	\$ 13,510,507	\$ 13,510,507	\$ 14,564,168	\$ 14,564,168
Time deposits	Level 2	10,472,890	10,383,575	6,935,975	6,801,438
Other borrowings	Level 2	1,104,478	1,104,462	606,666	606,581
Subordinated notes <sup>(3)</sup>	Level 2	347,350	262,956	346,947	298,057
Subordinated debentures	Level 2	121,652	117,261	121,591	115,907

(1) Includes both AFS and trading securities.

(2) Excludes reserve for losses on unfunded loan commitments.

(3) During the second quarter of 2023, the Bank adjusted the December 31, 2022 estimated fair value of its subordinated notes.

## 12. Changes In and Reclassifications From Accumulated Other Comprehensive Income ("AOCI")

The following table presents changes in AOCI for the periods indicated.

	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
(Dollars in thousands)				
Beginning balance of AOCI – unrealized gains and (losses) on investment securities AFS	\$ (141,677)	\$ (80,928)	\$ (177,649)	\$ 23,841
<b>Other comprehensive income (loss):</b>				
Unrealized gains and losses on investment securities AFS	(23,293)	(44,149)	24,484	(182,422)
Tax effect of unrealized gains and losses on investment securities AFS	5,539	10,909	(6,266)	44,413
<b>Total other comprehensive loss</b>	<b>(17,754)</b>	<b>(33,240)</b>	<b>18,218</b>	<b>(138,009)</b>
Ending balance of AOCI – unrealized gains and (losses) on investment securities AFS	\$ (159,431)	\$ (114,168)	\$ (159,431)	\$ (114,168)

### 13. Other Operating Expenses

The following table is a summary of other operating expenses for the periods indicated.

	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
	(Dollars in thousands)			
Software and data processing	\$ 9,768	\$ 8,976	\$ 19,051	\$ 17,162
Professional and outside services	5,445	5,708	10,550	10,525
Deposit insurance and assessments	4,900	2,100	9,048	4,250
Advertising and public relations	3,184	1,103	7,219	2,362
Postage and supplies	2,431	1,461	4,144	3,126
Telecommunication services	2,398	1,921	4,671	3,931
Travel and meals	1,903	2,186	3,718	3,944
ATM expense	1,659	1,488	3,798	2,997
Amortization of intangibles	1,189	1,516	2,377	3,033
Loan collection and repossession expense	517	353	904	678
Writedowns of foreclosed and other assets	24	—	964	258
Amortization of CRA and tax credit investments	5,566	4,628	11,980	9,730
Other	5,676	6,388	11,119	11,651
Total other operating expenses	\$ 44,660	\$ 37,828	\$ 89,543	\$ 73,647

### 14. Recent Accounting Pronouncements

In May 2020, the Financial Accounting Standards Board (“FASB”) issued Accounting Standards Update (ASU 2020-04), *Reference Rate Reform (Topic 848): Facilitation of the Effects of Reference Rate Reform on Financial Reporting*. Generally, ASU 2020-04 allows entities to consider contract modifications due to reference rate reform to be a continuation of an existing contract; thus, the Bank would not have to determine if the modification is considered insignificant. The Bank adopted ASU 2020-04 on January 1, 2023 and the adoption did not have a material effect on the Bank’s financial position or results of operations.

On March 31, 2022, the FASB issued ASU 2022-02, *Financial Instruments – Credit Losses (Topic 326): Troubled Debt Restructurings and Vintage Disclosures*. ASU 2022-02 eliminates the accounting guidance for troubled debt restructurings but provides additional disclosures for restructurings for borrowers that are experiencing financial difficulty. In addition, ASU 2022-02 requires disclosure of current period gross write-offs by year of origination for loans and net investments in leases. ASU 2022-02 was effective for years beginning after December 15, 2022. The Bank adopted ASU 2022-02 on January 1, 2023 and the adoption of ASU 2022-02 did not have a material impact on the Bank’s financial position, statement of operations or financial statement disclosures.

On March 29, 2023, the FASB issued ASU 2023-02, *Investments-Equity Method and Joint Ventures (Topic 323): Accounting for Investments in Tax Credit Structures Using the Proportional Amortization Method*. ASU 2023-02 permits reporting entities to elect to account for equity investments, regardless of the tax credit program from which the income tax credits are received, using the proportional amortization method if certain conditions are met. In addition, ASU 2023-02 requires entities to disclose information about all investments that generate income tax credits and other income tax benefits from a tax credit program for which the entity has elected to apply the proportional amortization method. ASU 2023-02 is effective for fiscal years beginning after December 15, 2023 for public business entities. Early adoption is permitted in any interim period. The Bank is currently assessing the potential impact of ASU 2023-02 but does not expect it to have a material effect on the Bank’s financial position or results of operations.

## **Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations**

*Unless the context otherwise requires, references in this quarterly report on Form 10-Q to terms such as “Bank,” “we,” “us,” and “our” refer to Bank OZK (the “Bank”) and its consolidated subsidiaries.*

### **FORWARD-LOOKING INFORMATION**

This quarterly report on Form 10-Q, including Management’s Discussion and Analysis of Financial Condition and Results of Operations (“MD&A”), other public filings made by us and other oral and written statements or reports by us and our management include certain “forward-looking statements” regarding the Bank’s plans, expectations, thoughts, beliefs, estimates, goals and outlook for the future that are intended to be covered by the Private Securities Litigation Reform Act of 1995. Forward-looking statements are based on management’s expectations as well as certain assumptions and estimates made by, and information available to, management at the time. Those statements are not guarantees of future results or performance and are subject to certain known and unknown risks, uncertainties and other factors that may cause actual results to differ materially from those expressed in, or implied by, such forward-looking statements. These risks, uncertainties and other factors include, but are not limited to: potential delays or other problems in implementing the Bank’s growth and expansion strategies, including hiring or retaining qualified personnel, obtaining regulatory or other approvals, delays in identifying satisfactory sites, obtaining permits and designing, constructing and opening new offices or relocating, selling or closing existing offices; the availability of and access to capital; possible downgrades in the Bank’s credit ratings or outlook which could increase the costs of or decrease the availability of funding from capital markets; the ability to attract new or retain existing deposits or to retain or grow loans, including growth from unfunded closed loans; the ability to generate future revenue growth or to control future growth in non-interest expense; interest rate fluctuations, including changes in the yield curve between short-term and long-term interest rates or changes in the relative relationships of various interest rate indices; competitive factors and pricing pressures, including their effect on the Bank’s net interest margin or core spread; general economic, unemployment, credit market and real estate market conditions, and the effect of such conditions on the creditworthiness of borrowers, collateral values, the value of investment securities and asset recovery values; conditions within the banking industry, including the effects of recent failures of other financial institutions; recently enacted and potential laws and regulatory requirements, or changes to existing laws and regulatory requirements, including changes affecting oversight of the financial services industry, changes intended to manage or mitigate climate and related environmental risks, or changes in the interpretation and enforcement of such laws and requirements, and the costs and expenses to comply with new and/or existing legislation and regulatory requirements; uncertainty regarding changes in U.S. government monetary and fiscal policy; FDIC special assessments or changes to regular assessments; the ability to keep pace with technological changes, including changes regarding artificial intelligence and maintaining cybersecurity; the impact of failure in, or breach of, our operational or security systems or infrastructure, or those of third parties with whom we do business or others, including as a result of cyberattacks or an increase in the incidence or severity of fraud, illegal payments, security breaches or other illegal acts impacting the Bank or its customers; natural disasters; acts of war or terrorism; the potential impact of continuing inflationary pressures; the potential impact of supply chain disruptions; national or international political instability or military conflict, including the ongoing war in Ukraine; the competition and costs of recruiting and retaining human talent; impairment of our goodwill; adoption of new accounting standards, or changes in existing standards; and adverse results (including costs, fines, reputational harm and/or other negative effects) from current or future litigation, regulatory examinations or other legal and/or regulatory actions or rulings as well as other factors identified in this communication or as detailed from time to time in our public filings, including those factors described in the disclosures under the headings “Forward-Looking Information” and “Item 1A. Risk Factors” in our most recent Annual Report on Form 10-K for the year ended December 31, 2022 and our quarterly reports on Form 10-Q. Should one or more of the foregoing risks materialize, or should underlying assumptions prove incorrect, actual results or outcomes may vary materially from those described in, or implied by, such forward-looking statements. The Bank disclaims any obligation to update or revise any forward-looking statements based on the occurrence of future events, the receipt of new information or otherwise.

### **FINANCIAL HIGHLIGHTS**

The selected financial highlights on the following page are derived from our unaudited consolidated financial data as of and for the three months and six months ended June 30, 2023 and 2022. These highlights are qualified in their entirety by our consolidated financial statements and related notes presented in Part I, Item 1 – Financial Statements in this quarterly report on Form 10-Q. The calculation of our pre-tax pre-provision net revenue (“PPNR”) and the reconciliation to generally accepted accounting principles (“GAAP”) are included in this MD&A under “Analysis of Results of Operations” in this quarterly report on Form 10-Q. The calculations of our total common stockholders’ equity, tangible book value per common share and our annualized returns on average common stockholders’ equity, and average tangible common stockholders’ equity and the reconciliations to GAAP are included in this MD&A under “Capital Management” in this quarterly report on Form 10-Q.

## SELECTED FINANCIAL HIGHLIGHTS

	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
(Dollars in thousands, except per share amounts)				
<b>Income statement data:</b>				
Net interest income	\$ 356,824	\$ 265,793	\$ 701,676	\$ 515,137
Provision for credit losses	41,774	7,025	77,602	11,215
Non-interest income	31,987	26,320	59,795	57,796
Non-interest expense	129,355	109,300	255,571	217,016
Net income	171,965	136,413	341,878	268,916
Preferred stock dividends	4,047	4,047	8,094	8,527
Net income available to common stockholders	167,917	132,358	333,771	260,386
PPNR	259,456	182,813	505,900	355,917
<b>Common share and per common share data:</b>				
Diluted earnings per common share	\$ 1.47	\$ 1.10	\$ 2.88	\$ 2.12
Book value per common share	39.51	35.87	39.51	35.87
Tangible book value per common share	33.67	30.27	33.67	30.27
Common stock dividends per share	0.35	0.31	0.69	0.61
Weighted-average diluted shares outstanding (thousands)	114,284	120,827	115,871	122,905
End of period shares outstanding (thousands)	113,145	118,996	113,145	118,996
<b>Balance sheet data at period end:</b>				
Total assets	\$ 30,761,870	\$ 25,919,965	\$ 30,761,870	\$ 25,919,965
Total loans	23,607,446	18,742,718	23,607,446	18,742,718
Non-purchased loans	23,291,785	18,297,638	23,291,785	18,297,638
Purchased loans	315,661	445,080	315,661	445,080
Allowance for loan losses	263,188	190,795	263,188	190,795
Foreclosed assets	62,048	2,593	62,048	2,593
Investment securities – AFS	3,262,366	3,705,807	3,262,366	3,705,807
Goodwill and other intangible assets, net	661,166	666,029	661,166	666,029
Deposits	23,983,397	19,984,187	23,983,397	19,984,187
Other borrowings	1,104,478	505,221	1,104,478	505,221
Subordinated notes	347,350	346,536	347,350	346,536
Subordinated debentures	121,652	121,310	121,652	121,310
Unfunded balance of closed loans	21,119,761	17,369,767	21,119,761	17,369,767
Reserve for losses on unfunded loan commitments	163,632	109,143	163,632	109,143
Preferred stock	338,980	338,980	338,980	338,980
Total common stockholders' equity	4,470,911	4,267,802	4,470,911	4,267,802
Loan (including purchased loans) to deposit ratio	98.43%	93.79%	98.43%	93.79%
<b>Average balance sheet data:</b>				
Total average assets	\$ 29,664,266	\$ 26,224,924	\$ 28,815,124	\$ 26,292,526
Total average common stockholders' equity	4,449,604	4,280,053	4,431,155	4,364,216
Average common equity to total average assets	15.00%	16.32%	15.38%	16.60%
<b>Performance ratios:</b>				
Return on average assets <sup>(1)</sup>	2.27%	2.02%	2.34%	2.00%
Return on average common stockholders' equity <sup>(1)</sup>	15.14	12.40	15.19	12.03
Net interest margin – FTE <sup>(1)</sup>	5.32	4.52	5.43	4.38
Efficiency Ratio	33.05	37.25	33.33	37.73
Common stock dividend payout ratio	24.16	28.62	24.17	29.08
<b>Asset quality ratios:</b>				
Net charge-offs to average non-purchased loans <sup>(1)(2)</sup>	0.03%	0.03%	0.09%	0.05%
Net charge-offs to average total loans <sup>(1)</sup>	0.15	0.01	0.15	0.00
Nonperforming loans to total loans <sup>(3)</sup>	0.15	0.16	0.15	0.16
Nonperforming assets to total assets <sup>(3)</sup>	0.32	0.12	0.32	0.12
<b>Allowance for loan losses as a percentage of: <sup>(4)</sup></b>				
Total loans	1.11%	1.02%	1.11%	1.02%
Total nonperforming loans	631	517	631	517
<b>Allowance for credit losses to total loans and unfunded loan commitments</b>				
	0.95%	0.83%	0.95%	0.83%
<b>Capital ratios at period end:</b>				
Common equity tier 1	10.87%	12.59%	10.87%	12.59%
Tier 1 risk based capital	11.80	13.74	11.80	13.74
Total risk based capital	14.25	16.27	14.25	16.27
Tier 1 leverage	14.74	15.81	14.74	15.81

<sup>(1)</sup> Ratios annualized based on actual days.

<sup>(2)</sup> Excludes purchased loans and net charge-offs related to such loans.

<sup>(3)</sup> Excludes purchased loans, except for their inclusion in total assets.

<sup>(4)</sup> Excludes reserve for losses on unfunded loan commitments.

## GENERAL

The following discussion explains our financial condition and results of operations as of and for the three and six months ended June 30, 2023. The purpose of this discussion is to focus on information about our financial condition and results of operations which is not otherwise apparent from the consolidated financial statements and related notes. The following discussion and analysis should be read in conjunction with the consolidated financial statements and related notes presented in Part 1, Item 1 – Financial Statements in this quarterly report on Form 10-Q and in our annual report on Form 10-K for the year ended December 31, 2022. Annualized results for these interim periods may not be indicative of results for the full year or future periods.

Our primary business is commercial banking conducted by the Bank and various subsidiaries of the Bank. Our results of operations depend primarily on net interest income, which is the difference between the interest income from earning assets, such as loans and investments, and the interest expense incurred on interest bearing liabilities, such as deposits, borrowings, subordinated notes and subordinated debentures. We also generate non-interest income, including, among others, service charges on deposit accounts, trust income, BOLI income, loan service, maintenance and other fees and gains (losses) on investment securities and from sales of other assets. Our non-interest expense consists primarily of employee compensation and benefits, net occupancy and equipment and other operating expenses. Our results of operations are significantly affected by our provision for credit losses and our provision for income taxes.

## CRITICAL ACCOUNTING ESTIMATES

The preparation of financial statements in conformity with GAAP requires management to make estimates, assumptions and judgments that affect the amounts reported in the consolidated financial statements. Our determination of (i) the provision for and the adequacy of our allowance for credit losses (“ACL”), (ii) the fair value of our investment securities portfolio, and (iii) accounting for our income taxes all involve a higher degree of judgment and complexity than our other significant accounting policies. Accordingly, we consider each of these to be critical accounting estimates. A detailed discussion of our critical accounting estimates is included in our annual report on Form 10-K for the year ended December 31, 2022. There has been no change in our critical accounting estimates and no material change in the application of critical accounting estimates as presented in our annual report on Form 10-K for the year ended December 31, 2022.

## RECENT INDUSTRY DEVELOPMENTS

Recently, the banking industry has experienced significant volatility with multiple bank failures and industry-wide concerns related to liquidity, deposit outflows, unrealized losses on securities and eroding consumer confidence in the banking system. Despite these negative industry developments, we have continued to maintain a strong capital position and stable deposit and liquidity levels.

As a result of recent bank failures, in May 2023, the FDIC issued a proposed rule to implement a special assessment to recover the costs associated with protecting uninsured deposits from two failed depository institutions. According to the current FDIC proposal, the FDIC would collect from the Bank and other insured depository institutions, special assessments at an annual rate of 12.5 basis points of the Bank’s uninsured deposits (excluding the first \$5.0 billion) as of December 31, 2022, over eight quarterly assessment periods, beginning the first quarter of 2024. Under the proposed rule, the estimated loss pursuant to the systemic risk determination would be periodically adjusted, and the FDIC would retain the ability to cease collection early, extend the special assessment collection period and impose a final shortfall special assessment on a one-time basis. We anticipate that the FDIC will enact the final rule resulting in a special assessment during the second half of 2023 that will significantly increase our FDIC insurance costs. Based on the FDIC’s current proposal, the Bank estimates our total cost to be approximately \$9.0 million that will be recognized in the quarter the FDIC finalizes the rule. The ultimate impact and timing of recognition is subject to change pending the assessment’s finalization.

## ANALYSIS OF RESULTS OF OPERATIONS

### General

Net income available to our common stockholders was \$167.9 million for the second quarter of 2023, compared to \$132.4 million for the second quarter of 2022. Net income available to our common stockholders was \$333.8 million for the first six months of 2023, compared to \$260.4 million for the first six months of 2022. Diluted earnings per common share were \$1.47 for the second quarter of 2023, compared to \$1.10 for the second quarter of 2022. Diluted earnings per common share were \$2.88 for the first six months of 2023, compared to \$2.12 for the first six months of 2022.

During the three months and six months ended June 30, 2023, we recorded provision for credit losses of \$41.8 million and \$77.6 million, respectively, compared to provision for credit losses of \$7.0 million and \$11.2 million during the three months and six months ended June 30, 2022. Our growth in funded loan balances during the second quarter and first six months of 2023 contributed

significantly to the higher provision for credit losses. Our ACL and provision for credit losses are tied, in part, to our reasonable and supportable forecast which is related to future economic estimates and perceived economic outlook. Generally, if our reasonable and supportable forecast in future periods suggests economic conditions are expected to deteriorate, we may experience increases in our ACL and provision for credit losses and, generally, if our reasonable and supportable forecast suggests economic conditions are expected to improve, we may experience decreases in our ACL and provision for credit losses. There may be periods when our reasonable and supportable forecast captures more or less risk related to the uncertainty of future U.S. economic conditions based upon how well we believe such uncertainty is reflected in the various Moody's macroeconomic scenarios. Thus, our weightings and selection of Moody's macroeconomic scenarios may vary significantly from period to period.

Our annualized return on average assets was 2.27% for the second quarter and 2.34% for the first six months of 2023 compared to 2.02% for the second quarter and 2.00% for the first six months of 2022. Our annualized return on average common stockholders' equity was 15.14% for the second quarter and 15.19% for the first six months of 2023 compared to 12.40% for the second quarter and 12.03% for the first six months of 2022. Our annualized return on average tangible common stockholders' equity was 17.78% for the second quarter and 17.86% for the first six months of 2023 compared to 14.69% for the second quarter and 14.20% for the first six months of 2022. The calculations of our average tangible common stockholders' equity and our annualized return on average tangible common stockholders' equity and the reconciliations to GAAP are included under the heading "Capital Management" in this MD&A.

Total assets were \$30.76 billion at June 30, 2023 compared to \$27.66 billion at December 31, 2022. Total loans were \$23.61 billion at June 30, 2023 compared to \$20.78 billion at December 31, 2022. Deposits were \$23.98 billion at June 30, 2023 compared to \$21.50 billion at December 31, 2022.

Common stockholders' equity was \$4.47 billion at June 30, 2023 compared to \$4.35 billion at December 31, 2022. Tangible common stockholders' equity was \$3.81 billion at June 30, 2023 compared to \$3.69 billion at December 31, 2022. Book value per common share was \$39.51 at June 30, 2023 compared to \$37.13 at December 31, 2022. Tangible book value per common share was \$33.67 at June 30, 2023 compared to \$31.47 at December 31, 2022. The calculations of our common stockholders' equity, tangible common stockholders' equity and tangible book value per common share and the reconciliations to GAAP are included under the heading "Capital Management" in this MD&A.

## **Net Interest Income**

Net interest income is our largest source of our revenue and represents the amount by which interest income from interest earning assets exceeds the interest expense incurred on interest bearing liabilities. Net interest income is affected by many factors, including our volume and mix of average earning assets; our volume and mix of deposits and other interest bearing liabilities; our net interest margin; and other factors.

Net interest income and net interest margin are analyzed in this discussion on a fully taxable equivalent ("FTE") basis. The adjustment to convert net interest income to an FTE basis consists of dividing tax-exempt interest income by one minus the statutory federal income tax rate of 21%. The FTE adjustments to net interest income were \$2.6 million and \$1.3 million for the three months ended June 30, 2023 and 2022, respectively, and \$5.2 million and \$2.3 million for the six months ended June 30, 2023 and 2022, respectively. No adjustments have been made in this analysis for income exempt from state income taxes or for interest expense deductions disallowed under the provisions of the Internal Revenue Code ("IRC") as a result of investments in certain tax-exempt securities.

Net interest income for the second quarter of 2023 increased 34.6% to \$359.4 million compared to \$267.1 million for the second quarter of 2022. Net interest income for the first six months of 2023 increased 36.6% to \$706.9 million compared to \$517.5 million for the first six months of 2022. The increase in net interest income for the second quarter and first six months of 2023 was primarily due to an increase in our net interest margin and increases in our average earning assets compared to the same periods in 2022. Our net interest margin was 5.32% for the second quarter and 5.43% for the first six months of 2023 compared to 4.52% for the second quarter and 4.38% for the first six months of 2022. The increase in our net interest margin for the second quarter and first six months of 2023 was primarily due to the increase in the yield on average earnings assets, partially offset by the rates paid on average interest bearing liabilities. In the second quarter and first six months of 2023, our cost of interest bearing deposits ("COIBD") increased more than the yield on our loan portfolio, as deposit rates began to catch-up with changes in variable rate loan yields. Assuming that the Fed is at or near the end of its tightening cycle, we expect our COIBD will continue to increase in the coming quarters at a faster rate than increases in our loan yields, resulting in decreases in our net interest margin over the remainder of 2023.

The increase in net interest margin of 80 basis points (“bps”) for the second quarter of 2023 compared to the same period in 2022 was due to a change in the mix of interest earning assets and interest bearing liabilities and a 279 bps increase in the yield on our interest earning assets partially offset by a 265 bps increase in the rate on our interest bearing liabilities. The increase in net interest margin of 105 bps for the first six months of 2023 compared to the same period in 2022 was due to a change in the mix of interest earning assets and interest bearing liabilities and a 277 bps increase in the yield on our interest earnings assets, partially offset by a 234 bps increase in the rate on our interest bearing liabilities. Average total earnings assets increased 14.2% to \$27.08 billion for the second quarter of 2023 compared to \$23.72 billion for the second quarter of 2022, and increased 10.2% to \$26.26 billion for the first six months of 2023 compared to \$23.84 billion for the first six months of 2022.

The yield on total earning assets was 7.57% for the second quarter and 7.39% for the first six months of 2023 compared to 4.78% for the second quarter and 4.62% for the first six months of 2022. The increase in the yield on earning assets for the second quarter and first six months of 2023 was primarily attributable to the increases in yield on our interest earning deposits and federal funds sold, investment securities and total loan portfolio compared to the same periods in 2022.

The yield on our interest earning deposits and federal funds sold increased 405 bps to 4.78% for the second quarter and 416 bps to 4.58% for the first six months of 2023 compared to 0.73% for the second quarter and 0.42% for the first six months of 2022.

The yield on our aggregate investment securities portfolio increased 88 bps to 2.56% for the second quarter and 99 bps to 2.56% for the first six months of 2023 compared to 1.68% for the second quarter and 1.57% for the first six months of 2022. At June 30, 2023, our investment securities portfolio was classified as available-for-sale or trading and we had no investment securities classified as held-to-maturity.

The yield on our non-purchased loans increased 292 bps to 8.47% for the second quarter and 282 bps to 8.28% for the first six months of 2023 compared to 5.55% for the second quarter and 5.46% for the first six months of 2022. The yield on our purchased loan portfolio decreased 159 bps to 6.16% for the second quarter and decreased 52 bps to 6.66% for the first six months of 2023 compared to 7.75% for the second quarter and 7.18% for the first six months of 2022. At June 30, 2023, approximately 79% of the funded balance of our total loans had variable rates of which 83% were tied to 1-month term Secured Overnight Financing Rate (“SOFR”), 15% to Wall Street Journal Prime Rate (“WSJ Prime”), and 2% to other indexes.

The overall increase in the rates paid on our average interest bearing liabilities increased 265 bps to 3.04% for the second quarter and 234 bps to 2.69% for the first six months of 2023 compared to the same periods in 2022. The increase in rates on interest bearing liabilities for the second quarter and first six months of 2023 compared to the same periods in 2022 was primarily due to an increase in rates paid on our interest bearing deposits, other borrowings and subordinated debentures.

The rate on our interest bearing deposits increased 263 bps to 2.92% for the second quarter and 231 bps to 2.57% for the first six months of 2023 compared to 0.29% for the second quarter and 0.26% for the first six months of 2022. The increase in rates paid on our interest bearing deposits was primarily due to an increase in rates paid on our savings and interest bearing transaction accounts and our time deposits during the second quarter and first six months of 2023 compared to the same periods in 2022. Because of recent and expected increases in the federal funds rate, we would expect to experience further increases in the rates on our interest-bearing deposits in future periods. Additionally, changes in expected deposit levels necessary to fund future potential growth in earning assets, the level of on-balance sheet liquidity, or competitive conditions, among other factors, could significantly affect deposit costs in future periods.

Our other borrowing sources include (i) other borrowings, comprised primarily of FHLB advances and, to a lesser extent, federal funds purchased, (ii) subordinated notes and (iii) subordinated debentures. The increase in rates paid on our other borrowings is due to increases in the federal funds rate beginning in March 2022. The rates paid on our subordinated debentures, which are tied to spreads over the 90-day LIBOR and reset periodically, increased primarily due to increases in LIBOR during the second quarter and first six months of 2023 compared to the same period in 2022. Beginning July 1, 2023, the rates paid on our subordinated debentures are tied to spreads over the 3-month term SOFR.

The increase in average earning assets for the second quarter and first six months of 2023 compared to the same period in 2022 was primarily due to an increase in non-purchased loans, partially offset by a decrease in the average balance of investment securities and, to a lesser extent, decreases in interest bearing deposits and federal funds sold and purchased loans. The increase in the average balance of interest bearing liabilities for the second quarter and first six months of 2023 compared to the same periods in 2022 was primarily due to an increase in the average balance of interest bearing deposits needed to fund the increase in our average earning assets.

The following table sets forth certain information relating to our average balances of assets and liabilities and our net interest income for the periods indicated.

### Average Consolidated Balance Sheets and Net Interest Analysis – FTE

	Three Months Ended June 30,						Six Months Ended June 30,					
	2023			2022			2023			2022		
	Average Balance	Income/Expense	Yield/Rate	Average Balance	Income/Expense	Yield/Rate	Average Balance	Income/Expense	Yield/Rate	Average Balance	Income/Expense	Yield/Rate
(Dollars in thousands)												
<b>ASSETS</b>												
Interest earning assets:												
Interest earning deposits and federal funds sold	\$ 957,439	\$ 11,407	4.78%	\$ 1,019,374	\$ 1,855	0.73%	\$ 849,082	\$ 19,277	4.58%	\$ 1,188,502	\$ 2,464	0.42%
Investment securities:												
Taxable	2,363,265	9,704	1.65	3,060,097	10,367	1.36	2,406,769	19,875	1.67	3,218,475	20,978	1.31
Tax-exempt – FTE	1,040,757	12,011	4.63	637,235	5,088	3.20	1,034,317	23,738	4.63	604,295	8,868	2.96
Non-purchased loans – FTE	22,368,771	472,604	8.47	18,535,726	256,495	5.55	21,613,844	887,640	8.28	18,346,228	496,714	5.46
Purchased loans	346,696	5,322	6.16	464,655	8,982	7.75	358,725	11,840	6.66	481,941	17,152	7.18
Total earning assets – FTE	27,076,928	511,048	7.57	23,717,087	282,787	4.78	26,262,737	962,370	7.39	23,839,441	546,176	4.62
Non-interest earning assets	2,587,338			2,507,837			2,552,387			2,453,085		
Total assets	<u>\$29,664,266</u>			<u>\$26,224,924</u>			<u>\$28,815,124</u>			<u>\$26,292,526</u>		
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>												
Interest bearing liabilities:												
Deposits:												
Savings and interest bearing transaction	\$ 9,075,132	\$ 48,650	2.15 %	\$ 9,697,128	\$ 5,379	0.22%	\$ 9,402,496	\$ 91,164	1.96%	\$ 9,610,145	\$ 8,162	0.17%
Time deposits	9,650,599	87,472	3.64	5,404,880	5,476	0.41	8,612,573	138,590	3.24	5,581,955	11,185	0.40
Total interest bearing deposits	18,725,731	136,122	2.92	15,102,008	10,855	0.29	18,015,069	229,754	2.57	15,192,100	19,347	0.26
Other borrowings	828,644	10,591	5.13	670,599	1,042	0.62	648,870	16,013	4.98	713,121	2,039	0.58
Subordinated notes	347,251	2,603	3.01	346,426	2,603	3.01	347,151	5,177	3.01	346,327	5,177	3.01
Subordinated debentures	121,652	2,306	7.60	121,234	1,195	3.95	121,645	4,545	7.54	121,166	2,159	3.59
Total interest bearing liabilities	20,023,278	151,622	3.04	16,240,267	15,695	0.39	19,132,735	255,489	2.69	16,372,714	28,722	0.35
Non-interest bearing liabilities:												
Non-interest bearing deposits	4,348,639			4,970,380			4,409,684			4,872,646		
Other non-interest bearing liabilities	502,394			392,126			501,203			340,854		
Total liabilities	24,874,311			21,602,773			24,043,622			21,586,214		
Total stockholders' equity before noncontrolling interest	4,788,584			4,619,033			4,770,135			4,703,196		
Noncontrolling interest	1,371			3,118			1,367			3,116		
Total liabilities and stockholders' equity	<u>\$29,664,266</u>			<u>\$26,224,924</u>			<u>28,815,124</u>			<u>26,292,526</u>		
Net interest income – FTE	<u>\$ 359,426</u>			<u>\$ 267,092</u>			<u>\$ 706,881</u>			<u>\$ 517,454</u>		
Net interest margin – FTE	<u>5.32%</u>			<u>4.52%</u>			<u>5.43%</u>			<u>4.38%</u>		
Core spread <sup>(1)</sup>	<u>5.55%</u>			<u>5.26%</u>			<u>5.71%</u>			<u>5.20%</u>		

(1) Core spread is the difference between the yield on the Bank's non-purchased loans-FTE and the rate on its interest bearing deposits.

Average balances in the previous table are derived from daily average balances for such assets and liabilities. The yields and rates are derived by dividing interest income or interest expense by the average balance of the related assets or liabilities, respectively. The average balances of investment securities are computed based on amortized cost adjusted for unrealized gains and losses on investment securities. The yields on investment securities include amortization of premiums and accretion of discounts. The average balance of non-purchased loans and purchased loans includes loans on which we have discontinued accruing interest. The yields on loans include late fees, any prepayment penalties, yield maintenance or minimum interest provisions on loan repayments and amortization or accretion of certain deferred fees, origination costs, dealer fees (for non-purchased indirect marine and recreational vehicles (“RV”) loans) and, for purchased loans, accretion or amortization of any purchase accounting yield adjustment and accretion of non-credit discounts on PCD loans. Interest expense and rates on our other borrowing sources, our subordinated debentures and our subordinated notes are presented net of interest capitalized on construction projects, if any, and include the amortization of debt issuance costs, if any. The interest expense on the subordinated debentures assumed through an acquisition includes the amortization of any purchase accounting adjustments.

The following table reflects how changes in the volume of interest earning assets and interest bearing liabilities and changes in interest rates have affected our interest income – FTE, interest expense and net interest income – FTE for the periods indicated. Information is provided in each category with respect to changes attributable to (1) changes in volume (changes in volume multiplied by prior yield/rate); (2) changes in yield/rate (changes in yield/rate multiplied by prior volume); and (3) changes in both yield/rate and volume (changes in yield/rate multiplied by changes in volume). The changes attributable to the combined impact of yield/rate and volume have all been allocated to the changes due to volume.

### Analysis of Changes in Net Interest Income – FTE

	Three Months Ended June 30, 2023 Over Three Months Ended June 30, 2022			Six Months Ended June 30, 2023 Over Six Months Ended June 30, 2022		
	Volume	Yield/Rate	Net Change	Volume	Yield/Rate	Net Change
	(Dollars in thousands)					
Increase (decrease) in:						
Interest income – FTE:						
Interest earning deposits and federal funds sold	\$ (737)	\$ 10,289	\$ 9,552	\$ (7,706)	\$ 24,519	\$ 16,813
Investment securities:						
Taxable	(2,861)	2,198	(663)	(6,703)	5,600	(1,103)
Tax-exempt – FTE	4,658	2,265	6,923	9,869	5,001	14,870
Non-purchased loans – FTE	80,984	135,125	216,109	134,195	256,731	390,926
Purchased loans	(1,811)	(1,849)	(3,660)	(4,067)	(1,245)	(5,312)
Total interest income – FTE	<u>80,233</u>	<u>148,028</u>	<u>228,261</u>	<u>\$ 125,588</u>	<u>\$ 290,606</u>	<u>\$ 416,194</u>
Interest expense:						
Savings and interest bearing transaction	(3,334)	46,605	43,271	\$ (2,013)	\$ 85,015	\$ 83,002
Time deposits	38,483	43,513	81,996	48,767	78,638	127,405
Other borrowings	2,015	7,534	9,549	(1,574)	15,548	13,974
Subordinated notes	6	(6)	—	12	(12)	—
Subordinated debentures	8	1,103	1,111	18	2,368	2,386
Total interest expense	<u>37,178</u>	<u>98,749</u>	<u>135,927</u>	<u>45,210</u>	<u>181,557</u>	<u>226,767</u>
Increase in net interest income – FTE	<u>\$ 43,055</u>	<u>\$ 49,279</u>	<u>\$ 92,334</u>	<u>\$ 80,378</u>	<u>\$ 109,049</u>	<u>\$ 189,427</u>

### Non-Interest Income

Our non-interest income consists primarily of service charges on deposit accounts, trust income, BOLI income, loan service, maintenance and other fees and net gains and losses on investment securities and sales of other assets. Non-interest income for the second quarter of 2023 was \$32.0 million compared to \$26.3 million for the second quarter of 2022. Non-interest income for the first six months of 2023 was \$59.8 million compared to \$57.8 million for the first six months of 2022.

Service charges on deposit accounts, our largest component of non-interest income, increased 1.1% to \$11.6 million for the second quarter of 2023 compared to \$11.4 million for the second quarter of 2022. Service charges on deposit accounts were approximately \$22.3 million for both the first six months of 2023 and 2022.

Trust income increased 10.6% to \$2.1 million for the second quarter of 2023 compared to \$1.9 million for the second quarter of 2022 and increased 3.5% to \$4.1 million for the first six months of 2023 compared to \$4.0 million for the first six months of 2022. The increase in trust income for the second quarter and first six months of 2023 was primarily due to increases in personal trust income.

BOLI income from the change in cash surrender value increased 4.6% to \$5.1 million for the second quarter of 2023 compared to \$4.8 million for the second quarter of 2022 and increased 4.2% to \$10.0 million for the first six months of 2023 compared to \$9.6 million for the first six months of 2022.

Loan service, maintenance, and other fees, which includes fees that are not considered yield adjustments, increased 13.6% to \$4.1 million for the second quarter of 2023 compared to \$3.6 million for the second quarter of 2022 and increased 23.4% to \$8.2 million during the first six months of 2023 compared to \$6.6 million during the first six months of 2022. Income from these items may vary significantly from period to period.

Gains on sales of other assets were \$5.0 million for the second quarter and \$5.4 million for the first six months of 2023 compared to \$0.8 million and \$7.8 million for the second quarter and first six months of 2022. Gains on sales of other assets may vary significantly from period to period.

We had \$0.6 million and \$2.3 million in net gains on trading investment securities sales during the second quarter and first six months of 2023, respectively, compared to \$0.5 million and \$0.4 million in net gains on trading investment securities sales during the second quarter and first six months of 2022, respectively.

The following table presents non-interest income for the periods indicated.

#### Non-Interest Income

	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
	(Dollars in thousands)			
Service charges on deposit accounts:				
NSF fees	\$ 1,004	\$ 1,079	\$ 1,995	\$ 2,159
Overdraft fees	3,369	3,168	6,656	6,290
All other service charges	7,187	7,184	13,688	13,874
Trust income	2,113	1,911	4,146	4,005
BOLI income:				
Increase in cash surrender value	5,069	4,846	10,043	9,639
Death benefits	—	—	—	297
Loan service, maintenance and other fees	4,095	3,603	8,170	6,621
Gains on sales of other assets	5,033	784	5,377	7,776
Net gains (losses) on investment securities	620	531	2,336	441
Other	3,497	3,214	7,384	6,694
Total non-interest income	<u>\$ 31,987</u>	<u>\$ 26,320</u>	<u>\$ 59,795</u>	<u>\$ 57,796</u>

#### Non-Interest Expense

Our non-interest expense consists of salaries and employee benefits, net occupancy and equipment and other operating expenses. Non-interest expense was \$129.4 million for the second quarter of 2023 compared to \$109.3 million for the second quarter of 2022. Non-interest expense was \$255.6 million for the first six months of 2023 compared to \$217.0 million for the first six months of 2022. We expect continued increases in our total non-interest expenses in future quarters to support our anticipated growth in our business.

Salaries and employee benefits, our largest component of non-interest expense, increased 19.9% to \$65.2 million in the second quarter of 2023 compared to \$54.4 million in the second quarter of 2022. Salaries and employee benefits increased 17.8% to \$128.5 million in the first six months of 2023 compared to \$109.1 million in the first six months of 2022. During the second quarter and first six months of 2023, the increase in salaries and employee benefits was driven by competitive labor market conditions as well as an increase in staff to support the growth in our business. We expect future increases in our staff throughout 2023 to support our anticipated growth in deposits, loans and other aspects of our business, and this should result in continued increases in our salaries and employee benefits expense in future quarters.

Net occupancy and equipment expenses increased 14.2% to \$19.5 million for the second quarter of 2023 compared to \$17.1 million for the second quarter of 2022. Net occupancy and equipment expense increased 9.5% to \$37.6 million for the first six months of 2023 compared to \$34.3 million for the first six months of 2022.

Our aggregate other operating expenses increased 18.1% to \$44.7 million for the second quarter of 2023 compared to \$37.8 million for the second quarter of 2022. Our aggregate other operating expenses increased 21.6% to \$89.5 million for the first six months of 2023 compared to \$73.6 million for the first six months of 2022. The increase in our aggregate other operating expenses for the second quarter and first six months of 2023 was primarily due to increases in our deposit insurance and assessments, advertising and public relations and amortization of CRA and tax credit investments, compared to the same periods in 2022.

Our efficiency ratio (non-interest expense divided by the sum of net interest income – FTE and non-interest income) was 33.1% for the second quarter and 33.3% for the first six months of 2023 compared to 37.3% for the second quarter and 37.7% for the first six months of 2022.

The following table presents non-interest expense for the periods indicated.

### Non-Interest Expense

	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
	(Dollars in thousands)			
Salaries and employee benefits	\$ 65,219	\$ 54,412	\$ 128,468	\$ 109,060
Net occupancy and equipment	19,476	17,060	37,560	34,309
Other operating expenses:				
Software and data processing	9,768	8,976	19,051	17,162
Professional and outside services	5,445	5,708	10,550	10,525
Deposit insurance and assessments	4,900	2,100	9,048	4,250
Advertising and public relations	3,184	1,103	7,219	2,362
Postage and supplies	2,431	1,461	4,144	3,126
Telecommunication services	2,398	1,921	4,671	3,931
Travel and meals	1,903	2,186	3,718	3,944
ATM expense	1,659	1,488	3,798	2,997
Amortization of intangibles	1,189	1,516	2,377	3,033
Loan collection and repossession expense	517	353	904	678
Writedowns of foreclosed and other assets	24	—	965	258
Amortization of CRA and tax credit investments	5,566	4,628	11,980	9,730
Other	5,676	6,388	11,118	11,651
Total non-interest expense	<u>\$ 129,355</u>	<u>\$ 109,300</u>	<u>\$ 255,571</u>	<u>\$ 217,016</u>

We anticipate the FDIC will enact a special assessment in the second half of 2023 that could significantly increase our non-interest expense. Based on the FDIC’s current proposal, the Bank estimates our total cost to be approximately \$9.0 million that will be recognized in the quarter the FDIC finalizes the rule. The ultimate impact and timing of recognition is subject to change pending the assessment’s finalization.

### Pre-Tax Pre-Provision Net Revenue (“PPNR”)

PPNR is a measure of earnings before provision for credit losses and income tax expense. We use PPNR, which is a non-GAAP financial measure, to measure our core earnings and trends. PPNR was \$259.5 million for the second quarter and \$505.9 million for the first six months of 2023 compared to \$182.8 million for the second quarter and \$355.9 million for the first six months of 2022. The increase in PPNR was primarily the result of increased net interest income, which is analyzed in the MD&A under the caption “Net Interest Income.” This non-GAAP financial measure should not be viewed as a substitute for financial measures determined in accordance with GAAP, nor is it necessarily comparable to non-GAAP financial measures that may be presented by other companies.

The reconciliation of this non-GAAP financial measure to the most directly comparable GAAP financial measure is included in the following table for the periods indicated.

### Calculation of Pre-Tax Pre-Provision Net Revenue

	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
	(Dollars in thousands)			
Net income available to common stockholders	\$ 167,917	\$ 132,358	\$ 333,771	\$ 260,386
Preferred stock dividends	4,047	4,047	8,094	8,527
Earnings attributable to noncontrolling interest	1	8	13	3
Provision for income taxes	45,717	39,375	86,420	75,786
Provision for credit losses	41,774	7,025	77,602	11,215
Pre-tax pre-provision net revenue	<u>\$ 259,456</u>	<u>\$ 182,813</u>	<u>\$ 505,900</u>	<u>\$ 355,917</u>

### Income Taxes

The provision for income taxes was \$45.7 million for the second quarter and \$86.4 million for the first six months of 2023 compared to \$39.4 million for the second quarter and \$75.8 million for the first six months of 2022. The effective income tax rate was 21.0% for the second quarter and 20.2% for the first six months of 2023 compared to 22.4% for the second quarter and 22.0% for the first six months of 2022. The decrease in the effective tax rate for the second quarter and first six months of 2023 compared to the same periods in 2022 was primarily due to an increase in federal tax credits, a reduction of tax expense associated with the vesting of equity grants, and changes in non-taxable income and non-deductible expenses. Accounting for our income taxes is deemed a critical accounting estimate and is discussed in the Critical Accounting Estimates section of our annual report on Form 10-K for the year ended December 31, 2022.

### ANALYSIS OF FINANCIAL CONDITION

#### RISK ELEMENTS

Risk is inherent in substantially all of the Bank's operations, and our business exposes us to strategic, credit, market (including interest rate), liquidity, operational, reputational, compliance and regulatory risks. We use an enterprise-wide risk management framework to identify, measure, monitor, manage and report risks that affect or could affect the achievement of our strategic, financial and other goals and objectives. Accordingly, risk management is an essential element in managing our operations and is a key determinant of our overall performance. Our Board of Directors (the "Board") is responsible for approving our overall risk management framework, including our risk appetite for the aforementioned risk categories and risk tolerances for each of our key risks. The Board Risk Committee ("BRC"), which is a board-level committee, has been assigned oversight responsibility for our risk management processes. The BRC meets at least quarterly to monitor and review our various enterprise risk management policies and activities, review and approve our overall risk posture, and such other actions as detailed in its charter document. The BRC has appointed the Executive Risk Council ("ERC"), which is comprised of senior executives of the Bank and is chaired by our Chief Risk Officer ("CRO"), to assist BRC in the oversight of our enterprise risk management activities. The ERC, pursuant to its charter, has responsibility for review and approval of detailed risk management processes and procedures, monitoring each of our key performance and key risk indicators against our Board-approved risk thresholds, assessing current and emerging risks, monitoring our risk culture, overseeing compliance with regulatory expectations and requirements, and various other risk management functions and activities.

Our most significant risk exposure has traditionally been, and continues to be, credit risk from the extension of credit to our customers. In addition to credit risk, we are also exposed to risk from various other areas including liquidity risk, market and interest rate risks, strategic risk, compliance risk (including regulatory risk), reputational risk and operational risk (including, among others, information technology risk, business resilience risk, model risk, third party vendor risk, fraud risk, legal risk and cyber security risk). Our BRC and/or our ERC review the framework, policies, procedures and processes employed by us to manage and monitor each of these risk, including strategies for reducing such risks to appropriate levels consistent with Board-approved risk appetite. Additionally, we use various other committees and management councils to monitor each of these risk categories.

Clearly defined roles and responsibilities are critical to the effective management of risk. We utilize the three lines of defense concept to clearly designate risk management activities throughout the Bank.

- First line of defense activities provide for the identification, acceptance and ownership of risks. These defense activities are typically executed by various lines of business personnel and owners.
- Second line of defense activities provide for objective oversight of our risk-taking activities and assessment of our aggregate risk levels. These defense activities are executed under the leadership and guidance of our Corporate Risk Management Group (“CRMG”) and our CRO, who reports directly to our BRC.
- Third line of defense activities provide for independent reviews and assessments of first and second line of defense processes across the Bank, including those activities of our CRMG. These defense activities are executed by our Internal Audit department, which is led by our Chief Audit Executive, who reports directly to our Audit Committee.

While these various risk management activities help us to identify, measure, monitor, manage and report risks, such activities are not intended to, nor can they, eliminate all risk. Additionally, there is no assurance that such activities will identify or have identified all risks to which we are or might be exposed.

## **Credit Risk Management**

*Overview.* Credit risk is defined as the risk that arises from the potential that a borrower or counterparty will fail to perform its financial or contractual obligations. Credit risk arises primarily from our lending activities, including our off-balance sheet credit instruments comprised primarily of construction loans that have closed but have not yet funded. The Board is responsible for approving overall credit policies relating to the management of credit risk and the Bank’s overall credit risk appetite, along with overseeing and monitoring credit risk. Our lending policies also contain various measures to limit concentration exposures, including customer and commercial real estate (“CRE”) exposures for both funded and unfunded balances in the aggregate, as well as by property type and geography. Our Loan Committee (“LC”) has primary responsibility for monitoring our credit approval process. The LC consists of our Chairman & Chief Executive Officer (“CEO”), President, Chief Credit Officer (“CCO”) and Chief Lending Officer (“CLO”). Loans and aggregate loan relationships exceeding \$20 million up to the limits established by our Board must be approved by the LC. Our Portfolio Oversight Committee (“POC”) has primary responsibility for monitoring the performance and overall quality of our loan portfolio. The POC is comprised of three directors and is chaired by our CEO. At least quarterly, our Board, BRC and/or POC review various reports regarding our credit management activities including, but not limited to, summary reports of past due loans, internally classified and criticized list loans, lending concentration reports, and various other loan and credit management reports.

*Credit Management.* The daily administration of our lending function is the responsibility of our CEO, President, CLO and CCO. We maintain a tiered loan limit authorization system. Loan authority is granted to the CEO, CLO and CCO by the Board. The loan authorities of other lending officers are granted by the POC on the recommendation of appropriate senior officers in amounts commensurate with the officer’s skill level and knowledge.

We have detailed, comprehensive standards for evaluating credit risk, both at the point of origination and thereafter. We utilize a dual risk rating system that incorporates scorecards, which assess quantitative models and qualitative factors, in determining the risk rating for our commercial loans. This dual risk rating methodology incorporates an Obligor Risk Rating (“ORR”) and a Facility Risk Rating (“FRR”) which are combined to create a two-dimensional risk rating for commercial loans. The ORR is influenced by a loan’s probability of default as determined from the scorecards. The FRR is influenced by a loan’s loss given default as determined from the scorecards. The combined dual risk rating provides an annualized expected loss estimate for each commercial loan and, based on such loss estimate, a regulatory risk rating is assigned. Additionally, we may apply risk rating “overrides” whereby management may further adjust a loan’s risk rating to the extent we believe there is information about a loan or a borrower that is not fully reflected in the ORR and/or the FRR. Our consumer loans and certain small business loans are not risk rated in the same manner as our other commercial loans. Instead, such consumer and small business loans are risk rated based on past due status with all such loans that are less than 30 days past due typically assigned a “pass rating” and all loans that are 30 days or more past due assigned a more adverse rating commensurate with each loan’s perceived risk. While our consumer loans and certain small business loans are not risk rated using a dual risk rating scale that incorporates both an ORR and an FRR, we do utilize output from the scorecards on such consumer and small business loans for purposes of determining the necessary ACL for those consumer and small business loans.

Oversight of credit risk is provided through loan policy and various other credit-related policies, clearly defined processes and detailed procedures in conjunction with our credit risk appetite. These policies, processes and procedures place emphasis on strong underwriting standards and detection of potential credit problems in order to develop and implement any necessary action plan(s) on a timely basis to mitigate potential losses and are carried out by our lenders and lending support personnel, our credit administration group, our underwriters and various other officers and personnel in the Bank that have credit management responsibilities.

Additionally, our policies, process and procedures are subject to review by our Credit Risk Management (“CRM”) group (second line oversight), our BRC and periodic audits by our Internal Audit group (third line oversight). Our Board approved credit risk appetite is monitored at least on a quarterly basis through our credit risk profile which is further categorized into default risk (risk of loss arising from a debtor being unlikely to pay its loan obligations in full) and concentration risk (risk associated with any single exposure or group of exposures with the potential to produce large enough losses to threaten the Bank’s core operations).

Our CRM function is separate from our lending function and provides second line oversight. CRM is responsible for providing an independent evaluation of credit risk in new lending products and for our loan portfolio. This responsibility includes detailed credit reviews performed for the purpose of reviewing the adequacy of documentation, compliance with loan policy and other credit policies, reviewing individual loan grading, evaluating asset quality, performing and reporting to ERC and BRC credit risk analytics (which includes assessing the trend of credit risk metrics which inform our credit risk profile, assessing any trends or material transitions or migrations of our internal risk ratings or credit grading of individual loan portfolios, and various other risk analytics), and reviewing the effectiveness of credit administration, among other items. CRM prepares reports that document its credit risk oversight activities, including identification of underwriting or other deficiencies in the loan approval or credit monitoring process, establishing recommendations for improvement and outlining management’s proposed action plan(s) and timeline(s) for curing any identified deficiencies, among other findings and recommendations. Internal oversight of the CRM function is provided by the Credit Risk Management Council (“CRMC”), which is comprised of senior officers of the Bank and chaired by the Managing Director of CRM. The reports produced by CRM are provided to and reviewed by CRMC. Additionally, key trends or significant issues identified in such reports that might impact credit risk are reported to ERC, BRC and/or the Board.

Our Internal Audit group performs periodic audits of various lending and credit-related activities, including underwriting, closing and funding procedures, credit and asset administration and CRM activities, among others. Internal Audit prepares reports documenting such audits, including recommendations for improvement and management’s proposed action plan(s) and timeline(s) for remediating such recommendations. These reports are provided to and reviewed by our Audit Committee.

*Loan Portfolio.* At June 30, 2023, the funded balance of our total loan portfolio was \$23.61 billion, an increase of 13.6% from \$20.78 billion at December 31, 2022. Real estate loans, our largest category of loans, include all loans made to finance the development of real property construction projects, provided such loans are secured by real estate and all other loans secured by real estate as evidenced by mortgages or other liens. Total real estate loans were \$17.61 billion, or 74.5% of total loans, at June 30, 2023 compared to \$15.60 billion, or 75.1% of total loans, at December 31, 2022.

The amount and type of total loans outstanding, as of the dates indicated, and their respective percentage of the total loan portfolio are reflected in the following table.

#### Total Loan Portfolio

	June 30, 2023		December 31, 2022	
	(Dollars in thousands)			
Real estate:				
Residential 1-4 family	\$ 966,684	4.1%	\$ 981,567	4.7%
Non-farm/non-residential	4,960,287	21.0	4,665,268	22.5
Construction/land development	9,446,030	40.0	8,215,056	39.5
Agricultural	243,798	1.0	239,689	1.2
Multifamily residential	1,988,764	8.4	1,503,398	7.2
Total real estate	<u>17,605,563</u>	<u>74.5</u>	<u>15,604,978</u>	<u>75.1</u>
Commercial and industrial	1,268,787	5.4	902,321	4.3
Consumer	2,825,552	12.0	2,445,851	11.8
Other	1,907,544	8.1	1,825,641	8.8
Total loans	<u>23,607,446</u>	<u>100.0%</u>	<u>20,778,791</u>	<u>100.0%</u>
Allowance for loan losses	(263,188)		(208,858)	
Net loans	<u>\$ 23,344,258</u>		<u>\$ 20,569,933</u>	

Included in “other” loans at June 30, 2023 and December 31, 2022 are loans totaling approximately \$1.36 billion and approximately \$1.55 billion, respectively, made to non-depository financial institutions and typically collateralized by an assignment of a promissory note and all related note documents including mortgages, deeds of trust, or other documents (“debt-on-debt” loans). While such loans are considered “other” loans in accordance with FDIC instructions for the Federal Financial Institutions Examination Council 041 Consolidated Reports of Condition and Income (“Call Report”), we underwrite these lending transactions based on the fundamentals of the underlying collateral, repayment sources and guarantors, among other factors, consistent with other similar lending transactions.

Our credit risk management strategies include efforts to diversify our loan portfolio and avoid the risk of undue concentrations of credit in a particular collateral type, geography or with an individual customer. While our loan portfolio is diversified, we do have concentrations in CRE lending. Our Board has adopted, and we adhere to various concentration limits on CRE lending, including limits on CRE lending in particular collateral types and in various geographies and Metropolitan Statistical Areas (“MSAs”). All of these limits are monitored and revised as necessary based on the results of our stress testing activities and other factors.

The amount of both the funded and unfunded balances of our top ten largest geographies and MSAs for real estate loans, as of the dates indicated, are included in the following table.

### Top Ten Geographies and MSAs for Real Estate Loans

Geography or MSA	Funded Balance	Unfunded Balance	Total Commitment
		(Dollars in thousands)	
<b>June 30, 2023:</b>			
New York–Newark–Jersey City, NY–NJ–PA MSA	\$ 2,197,849	\$ 1,816,367	\$ 4,014,216
Miami–Fort Lauderdale–Pompano Beach, FL MSA	1,322,913	1,495,161	2,818,074
San Diego–Chula Vista–Carlsbad, CA MSA	614,316	1,343,843	1,958,159
Atlanta–Sandy Springs–Alpharetta, GA MSA	1,043,970	896,121	1,940,091
Los Angeles–Long Beach–Anaheim, CA MSA	1,305,155	591,929	1,897,084
Dallas–Fort Worth–Arlington, TX MSA	1,013,609	878,906	1,892,515
San Francisco–Oakland–Berkeley, CA MSA	604,981	935,263	1,540,244
Chicago–Naperville–Elgin, IL–IN–WI MSA	966,210	438,564	1,404,774
Washington–Arlington–Alexandria, DC–VA–MD–WV MSA	387,463	934,368	1,321,831
Phoenix–Mesa–Chandler, AZ MSA	350,552	865,660	1,216,212
All other geographies	7,798,545	7,457,164	15,255,709
Total real estate loans	\$ 17,605,563	\$ 17,653,346	\$ 35,258,909
<b>December 31, 2022:</b>			
New York–Newark–Jersey City, NY–NJ–PA MSA	\$ 2,006,978	\$ 1,822,335	\$ 3,829,313
Miami–Fort Lauderdale–Pompano Beach, FL MSA	1,205,576	1,248,235	2,453,811
Los Angeles–Long Beach–Anaheim, CA MSA	1,261,411	754,475	2,015,886
Atlanta–Sandy Springs–Alpharetta, GA MSA	844,264	1,109,441	1,953,705
Dallas–Fort Worth–Arlington, TX MSA	853,412	1,013,909	1,867,321
San Diego–Chula Vista–Carlsbad, CA MSA	351,711	1,332,696	1,684,407
San Francisco–Oakland–Berkeley, CA MSA	380,881	1,176,116	1,556,997
Chicago–Naperville–Elgin, IL–IN–WI MSA	910,818	561,949	1,472,767
Washington–Arlington–Alexandria, DC–VA–MD–WV MSA	316,493	1,025,137	1,341,630
Phoenix–Mesa–Chandler, AZ MSA	493,740	677,426	1,171,166
All other geographies	6,979,694	7,436,101	14,415,795
Total real estate loans	\$ 15,604,978	\$ 18,157,820	\$ 33,762,798

Debt-on-debt loans are reported as “other” loans in accordance with Call Report instructions and are excluded from the above table.

In addition to the top ten geographies and MSAs shown above, as of June 30, 2023 and December 31, 2022, we had 83 and 88 additional geographies and MSAs that contain total committed balances (both funded and unfunded) of \$10 million or more.

Given that we have substantial balances of certain categories of CRE lending (i.e., non-farm/non-residential and construction/land development lending), we have provided further detail on these two categories of loans. The funded amount and type of total non-farm/non-residential loans, as of the dates indicated, and their respective percentage of the total non-farm/non-residential loan portfolio are reflected in the following table.

### Total Non-Farm/Non-Residential Loans

	June 30, 2023		December 31, 2022	
	(Dollars in thousands)			
Office, including medical offices	\$ 1,969,015	39.7%	\$ 1,696,572	36.4%
Hotels and motels	1,056,982	21.3	1,133,706	24.3
Manufacturing and industrial facilities	623,897	12.6	611,520	13.1
Retail, including shopping centers and strip centers	341,204	6.9	358,981	7.7
Mixed use properties	198,029	4.0	61,069	1.3
Churches and schools	194,736	3.9	196,752	4.2
Office warehouse, warehouse and mini-storage	119,268	2.4	119,276	2.6
Restaurants and bars	112,277	2.3	109,016	2.3
Gasoline stations and convenience stores	89,477	1.8	91,012	2.0
Golf courses, entertainment and recreational facilities	39,526	0.8	38,273	0.8
Nursing homes and assisted living centers	5,961	0.1	24,909	0.5
Other non-farm/non-residential	209,915	4.2	224,182	4.8
<b>Total</b>	<b>\$ 4,960,287</b>	<b>100.0%</b>	<b>\$ 4,665,268</b>	<b>100.0%</b>

The funded amount and type of total construction/land development loans, as of the dates indicated, and their respective percentage of the total construction/land development loan portfolio are reflected in the following table.

### Total Construction/Land Development Loans

	June 30, 2023		December 31, 2022	
	(Dollars in thousands)			
Unimproved land	\$ 757,133	8.0%	\$ 683,356	8.3%
Land development and lots:				
Non-residential	444,454	4.7	483,294	5.9
1-4 family residential and multifamily	707,358	7.5	706,483	8.6
Construction:				
1-4 family residential:				
Owner occupied	5,968	0.1	6,220	0.1
Non-owner occupied	1,376,484	14.6	1,295,091	15.8
Multifamily	2,363,617	25.0	1,916,637	23.3
Industrial, commercial and other:				
Mixed use properties	1,533,375	16.2	1,564,915	19.0
Life science	769,056	8.1	546,251	6.6
Manufacturing, industrial and warehouse	673,238	7.1	352,911	4.3
Offices, including medical offices	613,663	6.5	499,274	6.1
Hotels and motels	66,290	0.7	36,765	0.4
Agricultural	35,284	0.4	34,070	0.4
Churches and schools	27,454	0.3	26,031	0.3
Retail, including shopping centers and strip centers	22,113	0.2	22,634	0.3
Other	50,543	0.6	41,124	0.6
<b>Total</b>	<b>\$ 9,446,030</b>	<b>100.0%</b>	<b>\$ 8,215,056</b>	<b>100.0%</b>

Many of our construction and development loans provide for the use of interest reserves. When we underwrite construction and development loans, we consider the expected total project costs, including hard costs such as land, site work and construction costs and soft costs such as architectural and engineering fees, closing costs, leasing commissions and construction period interest, among others. For any construction and development loan with interest reserves, we also consider the construction period interest in our underwriting process (otherwise, our underwriting of such loans with and without interest reserves is virtually identical). Based on the total project costs and other factors, we determine the required borrower cash equity contribution and the maximum amount we are willing to lend. In the vast majority of cases, we require that all of the borrower's equity and all other required subordinated elements of the capital structure be fully funded prior to any significant loan advance. As a result of this practice, the borrower's cash equity typically goes toward the purchase of the land and early stage hard costs and soft costs. This results in our funding the loan later as the project progresses, and accordingly, we typically fund the majority of the construction period interest through loan advances.

Generally, capital sources other than our loans, total an amount sufficient to cover all soft costs, including construction period interest and a portion of the hard costs. While we advance interest reserves as part of the funding process, this has been considered in determining the borrower's initial equity contribution. During the three and six months ended June 30, 2023 and 2022, there were no situations where interest reserves were advanced outside of the terms of the contractual loan agreement to avoid such loan from becoming nonperforming. At June 30, 2023 and December 31, 2022, we had no construction and development loans with interest reserves that were nonperforming.

During the second quarter and first six months of 2023, we recognized approximately \$86 million and \$177 million, respectively, of interest income on construction and development loans from the advance of interest reserves, compared to approximately \$76 million and \$152 million during the comparable periods in 2022. We advanced construction period interest on construction and development loans totaling approximately \$85 million and \$172 million, respectively, in the second quarter and in the first six months of 2023 compared to approximately \$81 million and \$158 million, respectively, in the second quarter and first six months of 2022.

The maximum committed balance of all construction and development loans which provide for the use of interest reserves at June 30, 2023 was approximately \$24.17 billion, of which \$8.33 billion was outstanding at June 30, 2023 and \$15.84 billion remained to be advanced. The weighted-average loan-to-cost ("LTC") on such loans, assuming such loans are ultimately fully advanced, was approximately 54%, which means that the weighted-average cash equity contributed on such loans, assuming such loans are ultimately fully advanced, was approximately 46%. The weighted-average loan-to-value ("LTV") on such loans, based on the most recent appraisals and assuming such loans are ultimately fully advanced, was approximately 44%.

*Purchased Loans.* Between 2010 and 2016, we made 15 acquisitions. Purchased loans, which are the remaining loans from those 15 acquisitions, accounted for 1.3% of our total loan portfolio at June 30, 2023 compared to 1.8% at December 31, 2022. This portfolio is expected to continue to decrease in future periods as such loans are repaid.

For purchased loans, we segregate this portfolio into loans that contain evidence of credit deterioration, which we refer to as PCD loans, and loans that do not contain evidence of credit deterioration. Unless individually evaluated, all purchased commercial loans, including both PCD and non-PCD loans, are dual risk rated through our score cards, which were previously discussed under Credit Risk Management – Credit Management Actions above. While our purchased consumer loans and certain small business loans, including both PCD and non-PCD, are not risk rated through our score cards, we utilize output from the various consumer and commercial score cards for purposes of determining the appropriate ACL for such loans.

The amount of the unpaid principal balance, the valuation discount and the carrying value of purchased loans, as of the dates indicated, are reflected in the following table.

#### Purchased Loans

	<u>June 30, 2023</u>	<u>December 31, 2022</u>
	(Dollars in thousands)	
<b>Loans not deemed PCD:</b>		
Unpaid principal balance	\$ 303,238	\$ 362,548
Valuation discount	<u>(3,670)</u>	<u>(4,079)</u>
Carrying value	<u>299,568</u>	<u>358,469</u>
<b>PCD loans:</b>		
Unpaid principal balance	18,606	23,009
Valuation discount	<u>(2,513)</u>	<u>(2,841)</u>
Carrying value	<u>16,093</u>	<u>20,168</u>
Total carrying value	<u>\$ 315,661</u>	<u>\$ 378,637</u>

*Nonperforming Assets.* Our nonperforming assets consist of (1) nonaccrual loans, (2) accruing loans 90 days or more past due and (3) real estate or other assets that have been acquired in partial or full satisfaction of loan obligations or upon foreclosure or former branches which are no longer being utilized for banking purposes.

The accrual of interest on loans is discontinued when, in management's opinion, the borrower may be unable to meet payments as they become due. We generally place a loan on nonaccrual status when such loan is (i) deemed nonperforming or (ii) 90 days or more past due, or earlier when doubt exists as to the ultimate collection of payments. We may continue to accrue interest on certain loans contractually past due 90 days or more if such loans are both well secured and in the process of collection. At the time a loan is placed on nonaccrual status, interest previously accrued but uncollected is reversed and charged against interest income. Nonaccrual loans are generally returned to accrual status when payments are no longer past due, the loan has performed in accordance with its contractual terms for a reasonable period of time (generally at least six months) and is expected to continue to perform in accordance with its contractual terms. If a loan is determined to be uncollectible, the portion of the principal determined to be uncollectible is charged against the ACL.

The following table presents information concerning nonperforming assets as of the dates indicated.

### Nonperforming Assets

	June 30, 2023	December 31, 2022
	(Dollars in thousands)	
Nonaccrual loans <sup>(1)</sup>	\$ 35,320	\$ 37,079
Accruing loans 90 days or more past due	—	—
TDRs – nonaccruing <sup>(1)(4)</sup>	—	6,332
TDRs – accruing <sup>(1)(4)</sup>	—	1,680
Total nonperforming loans, excluding purchased loans	35,320	45,091
Nonaccrual purchased loans	6,375	5,513
TDRs – nonaccruing purchased <sup>(4)</sup>	—	1,519
TDRs – accruing purchased <sup>(4)</sup>	—	239
Total nonperforming loans	41,695	52,362
Foreclosed assets	62,048	6,616
Total nonperforming assets	<u>\$ 103,743</u>	<u>\$ 58,978</u>
Nonperforming loans to total loans, excluding purchased loans <sup>(1)</sup>	0.15%	0.22%
Nonperforming loans to total loans	0.18	0.25
Nonaccrual loans to total loans	0.18	0.24
Nonperforming assets to total assets, excluding purchased loans <sup>(2)</sup>	0.32	0.19
Nonperforming assets to total assets	0.34	0.21
ALL to nonaccrual loans <sup>(3)</sup>	631%	414%

(1) Excludes purchased loans.

(2) Excludes purchased loans, except for their inclusion in total assets.

(3) Excludes reserve for losses on unfunded loan commitments.

(4) On January 1, 2023, the Bank adopted ASU 2022-02 "Financial Instruments - Credit Losses (Topic 326): Troubled Debt Restructurings and Vintage Disclosures" which eliminated the TDR recognition and measurement guidance upon adoption.

For loans that are individually evaluated and for which we utilize the loan's collateral in determining the ACL, we seek to establish an appropriate value for the collateral. This assessment may include (i) obtaining an updated appraisal, (ii) obtaining one or more broker price opinions or comprehensive market analyses, (iii) internal evaluations or (iv) other methods deemed appropriate considering the size and complexity of the loan and the underlying collateral. On an ongoing basis, we evaluate the underlying collateral on all collateral dependent nonperforming loans and, if needed, due to changes in market or property conditions, the underlying collateral is reassessed and the estimated fair value is revised. The determination of collateral value includes any adjustments considered necessary related to estimated holding period and estimated selling costs.

At June 30, 2023, we had reduced the carrying value of our nonperforming loans to the estimated fair value of such loans of \$30.0 million. The adjustment to reduce the carrying value of such nonperforming loans to the estimated fair value consisted of \$11.7 million of allowance for loan loss allocations.

At June 30, 2023 and December 31, 2022 substandard loans not designated as nonperforming, nonaccrual or 90 days past due, totaled \$88.2 million and \$52.5 million, respectively. No loans were designated as doubtful or loss at June 30, 2023 or December 31, 2022. Included in substandard loans not deemed as nonperforming, nonaccrual or 90 days or more past due at June 30, 2023 were two credits originated by our Real Estate Specialties Group (“RESG”). These credits consisted of a \$56 million credit that has been substandard accrual since 2019, which is collateralized by a lot development and a townhouse construction project near Lake Tahoe, California and a \$24 million credit that was downgraded from special mention to substandard during the second quarter of 2023 which is collateralized by a hotel located in the Midwest. At December 31, 2022, included in substandard loans was the RESG credit related to the lot development and townhouse construction project mentioned above. These credits were not past due at June 30, 2023 or December 31, 2022.

The following table is a summary of the amount and type of foreclosed assets as of the dates indicated.

#### Foreclosed Assets

	<u>June 30, 2023</u>	<u>December 31, 2022</u>
	(Dollars in thousands)	
Real estate:		
Residential 1-4 family	\$ 50	\$ —
Non-farm/non-residential	1,539	6,133
Construction/land development	59,975	11
Total real estate	<u>61,564</u>	<u>6,144</u>
Consumer	484	472
Total foreclosed assets	<u>\$ 62,048</u>	<u>\$ 6,616</u>

The following table is a summary of activity within foreclosed assets during the periods indicated.

#### Activity Within Foreclosed Assets

	<u>Six Months Ended</u>	
	<u>June 30,</u>	
	<u>2023</u>	<u>2022</u>
	(Dollars in thousands)	
Balance – beginning of period	\$ 6,616	\$ 5,744
Loans and other assets transferred into foreclosed assets	63,622	4,086
Sales of foreclosed assets	(7,226)	(6,979)
Writedowns of foreclosed assets	(964)	(258)
Balance – end of period	<u>\$ 62,048</u>	<u>\$ 2,593</u>

The following table presents information concerning the geographic location of nonperforming assets at June 30, 2023. Nonperforming loans are reported in the physical location of the principal collateral. Foreclosed assets are reported in the physical location of the asset. Repossessions are reported at the physical location where the borrower resided or had its principal place of business at the time of repossession.

### Geographic Distribution of Nonperforming Assets

	<b>Total Nonperforming Loans</b>	<b>Foreclosed Assets and Repossessions</b>	<b>Total Nonperforming Assets</b>
	(Dollars in thousands)		
California	\$ 779	\$ 60,156	\$ 60,935
Florida	11,216	86	11,302
Arkansas	8,916	303	9,219
Georgia	8,141	391	8,532
Texas	5,879	938	6,817
North Carolina	3,942	—	3,942
Alabama	454	—	454
All other	2,368	174	2,542
<b>Total</b>	<b>\$ 41,695</b>	<b>\$ 62,048</b>	<b>\$ 103,743</b>

*Allowance for Credit Losses.* Our provision for credit losses for the second quarter of 2023 was \$41.8 million, including a provision expense of \$49.9 million related to our allowance for loan losses (“ALL”) for outstanding loans and a negative provision of \$8.1 million related to our reserve for losses on unfunded loan commitments. Our provision for the first six months ended June 30, 2023 was \$77.6 million, including a provision expense of \$70.4 million related to our ALL for outstanding loans and a provision expense of \$7.2 million related to our reserve for losses on unfunded loan commitments. Our provision for credit losses for the second quarter of 2022 was \$7.0 million, including a negative \$12.8 million related to our ALL for outstanding loans and a provision expense of \$19.8 million related to our reserve for losses on unfunded loan commitments. Our provision for credit losses for the six months ended June 30, 2022 was \$11.2 million, including a negative provision of \$26.3 million related to our ALL for outstanding loans and a provision expense of \$37.5 million related to our reserve for losses on unfunded loan commitments.

The calculations of our provision for credit losses for the second quarter and first six months of 2023 and our total ACL at June 30, 2023 were based on a number of key estimates, assumptions and economic forecasts. Management utilized recent economic forecasts provided by Moody’s, including the Moody’s updates released in June 2023. In selecting the weightings for the various economic scenarios for purposes of determining our ACL at June 30, 2023, we remain weighted to the downside as the combined weightings assigned to the Moody’s S4 (Alternative Adverse Downside) and the Moody’s S6 (Stagflation) scenarios exceeded that of the Moody’s Baseline scenario. The Bank’s selection and weightings of these scenarios reflected its assessment of conditions in the U.S. economy, and acknowledged the uncertainty regarding future U.S. economic conditions, including the elevated risks from a possible recession, inflationary pressures, increases in the Fed funds target rate and quantitative tightening; U.S. fiscal policy actions; banking industry turmoil; supply chain disruptions; global trade and geopolitical matters; the ongoing war in Ukraine, and various other factors. These forecasts included a number of economic variables, including gross domestic product, unemployment rates, commercial and residential real estate prices and consumer price index, among others. For purposes of the forecasts used in our Current Expected Credit Loss (“CECL”) methodology, management utilized a reasonable and supportable forecast period of two years, followed by a reversion of estimated losses on a systematic basis back to our historical mean. Management also utilized certain qualitative adjustments to increase our ACL estimates to capture items that management believed were not fully reflected in our modeled results. Those qualitative adjustments are intended to adjust for imprecision in economic forecasts, model data limitations and other factors. CECL has and is expected to continue to increase the volatility in our provision for credit losses and associated ACL from period to period.

The following table is a summary of activity within our ACL for the periods indicated.

### Allowance for Credit Losses

	Allowance for Loan Losses	Reserve for Losses on Unfunded Loan Commitments	Total Allowance for Credit Losses
	(Dollars in thousands)		
<b>Three months ended June 30, 2023:</b>			
Balances – March 31, 2023	\$ 222,025	\$ 171,742	\$ 393,767
Net charge-offs	(8,721)	—	(8,721)
Provision for credit losses	49,884	(8,110)	41,774
Balances - June 30, 2023	<u>\$ 263,188</u>	<u>\$ 163,632</u>	<u>\$ 426,820</u>
<b>Six months ended June 30, 2023:</b>			
Balances – December 31, 2022	\$ 208,858	\$ 156,419	\$ 365,277
Net charge-offs	(16,059)	—	(16,059)
Provision for credit losses	70,389	7,213	77,602
Balances - June 30, 2023	<u>\$ 263,188</u>	<u>\$ 163,632</u>	<u>\$ 426,820</u>
<b>Three months ended June 30, 2022:</b>			
Balances – March 31, 2022	\$ 204,213	\$ 89,327	\$ 293,540
Net charge-offs	(627)	—	(627)
Provision for credit losses	(12,791)	19,816	7,025
Balances - June 30, 2022	<u>\$ 190,795</u>	<u>\$ 109,143</u>	<u>\$ 299,938</u>
<b>Six months ended June 30, 2022:</b>			
Balances – December 31, 2021	\$ 217,380	\$ 71,609	\$ 288,989
Net charge-offs	(266)	—	(266)
Provision for credit losses	(26,319)	37,534	11,215
Balances - June 30, 2022	<u>\$ 190,795</u>	<u>\$ 109,143</u>	<u>\$ 299,938</u>

The amount of our provision to the ACL is based on our analysis of the adequacy of the ACL utilizing the criteria discussed in the Critical Accounting Estimates section of our annual report on Form 10-K for the year ended December 31, 2022.

A summary of our net charge-off ratios and certain other ACL and ALL ratios, as of and for the periods indicated, is presented in the following table.

### Net Charge-off and ACL/ALL Ratios

	As of and for the Three Months Ended June 30,		As of and for the Six Months Ended June 30,		As of and for the Year Ended December 31,
	2023	2022	2023	2022	2022
Net charge-offs of non-purchased loans to total average non-purchased loans <sup>(1)(2)</sup>	0.03%	0.03%	0.09%	0.05%	0.07%
Net charge-offs of total loans to total average loans <sup>(1)</sup>	0.15	0.01	0.15	0.00	0.04
ALL to total loans <sup>(3)</sup>	1.11	1.02	1.11	1.02	1.01
Reserve for losses on unfunded loan commitments to total unfunded loan commitments	0.77	0.63	0.77	0.63	0.74
ACL to total loans	1.81	1.60	1.81	1.60	1.76
ACL to total loans and unfunded loan commitments	0.95	0.83	0.95	0.83	0.87
ALL to nonperforming loans <sup>(3)</sup>	631	517	631	517	399
ACL to nonperforming loans	1,024	812	1,024	812	698

(1) Ratios for interim periods annualized.

(2) Excludes purchased loans and net charge-offs related to such loans.

(3) Excludes reserve for losses on unfunded loan commitments.

The following table sets forth the sum of the amounts of the ALL and the percentage of loans to total loans as of the dates indicated. The amounts shown in the following table are not necessarily indicative of the actual future losses that may occur within particular categories or in the aggregate.

### Allocation of the ALL

	June 30, 2023			December 31, 2022		
	ALL	% of ALL to Loans	% of Loans to Total Loans	ALL	% of ALL to Loans	% of Loans to Total Loans
(Dollars in thousands)						
ALL for loans:						
Real estate:						
Residential 1-4 family	\$ 21,181	2.2%	4.1%	\$ 19,506	2.0%	4.7%
Non-farm/non-residential	45,891	0.8	21.0	43,605	0.9	22.5
Construction/land development	74,334	0.8	40.0	66,467	0.8	39.5
Agricultural	4,719	1.7	1.0	3,512	1.5	1.2
Multifamily residential	10,645	0.5	8.4	5,345	0.4	7.2
Commercial and industrial	11,976	1.0	5.4	8,728	1.0	4.3
Consumer	82,068	2.1	12.0	50,202	2.1	11.8
Other	12,374	0.6	8.1	11,493	0.6	8.8
Total ALL	<u>\$ 263,188</u>	1.1%	100.0%	<u>\$ 208,858</u>	1.0%	100.0%

The following table sets forth the sum of the amounts of the ACL as of the dates indicated. The amounts shown in this table are not necessarily indicative of the actual future losses that may occur within particular categories or in the aggregate.

### Allocation of ACL

	ALL	Reserve for Losses on Unfunded Loan Commitments	Total ACL
	(Dollars in thousands)		
<b>June 30, 2023:</b>			
Real estate:			
Residential 1-4 family	\$ 21,181	\$ 1,576	\$ 22,757
Non-farm/non-residential	45,891	3,123	49,014
Construction/land development	74,334	112,818	187,152
Agricultural	4,719	189	4,908
Multifamily residential	10,645	725	11,370
Commercial and industrial	11,976	24,896	36,872
Consumer	82,068	148	82,216
Other	12,374	20,157	32,531
Total	<u>\$ 263,188</u>	<u>\$ 163,632</u>	<u>\$ 426,820</u>
<b>December 31, 2022:</b>			
Real estate:			
Residential 1-4 family	\$ 19,506	\$ 1,192	\$ 20,698
Non-farm/non-residential	43,605	2,665	46,270
Construction/land development	66,467	125,818	192,285
Agricultural	3,512	22	3,534
Multifamily residential	5,345	479	5,824
Commercial and industrial	8,728	8,641	17,369
Consumer	50,202	145	50,347
Other	11,493	17,457	28,950
Total	<u>\$ 208,858</u>	<u>\$ 156,419</u>	<u>\$ 365,277</u>

## Liquidity Risk Management

*Overview.* Liquidity risk is the potential that we will be unable to meet our obligations as they come due because of an inability to obtain adequate funding or liquidate assets (referred to as “funding liquidity risk”) or that we cannot easily unwind or offset specific exposures without significantly lowering market prices because of inadequate market depth or market disruptions (referred to as “market liquidity risk”). Our Board-approved liquidity risk appetite, which is monitored through our liquidity risk profile, is further categorized into the following risks: liquid asset management risk (risk of acute funding stress related to insufficient levels of liquid assets), funding diversity and stability risk (risk of loss of a single large funding source that may lead to an inability to fund our business strategy and require us to sell assets or curtail growth) and funding capacity/contingency planning risk (risk of unanticipated growth from lending businesses or unexpected customer activity may lead to unexpected increases in demands on liquidity). Our Assets and Liability Committee (“ALCO”) has primary responsibility for oversight of, among other responsibilities, our liquidity, funds management, asset/liability (interest rate risk) position, capital and our investment portfolio functions.

The objective of managing liquidity risk is to ensure the cash flow requirements resulting from depositor, borrower (including our ability to fund our significant balance of closed but unfunded loans) and other creditor demands are met, as well as our operating cash needs, and the cost of funding such requirements and needs is reasonable. We maintain a liquidity and funds management policy, including a contingency funding plan that, among other things, includes policies and procedures for managing and monitoring liquidity risk. On a quarterly basis, we perform a comprehensive liquidity stress test. This stress test is intended to identify and quantify sources of potential liquidity strain and vulnerabilities related to liquidity and to analyze possible impacts on the Bank for a variety of institution-specific and market-wide events across multiple time horizons. Also, pursuant to our liquidity and funds management policy, we maintain a buffer of highly liquid assets to protect against cash outflows in the event of a liquidity crisis.

*Liquidity Management.* Generally, we rely on deposits, repayments of loans, and cash flows from our investment securities as our primary sources of funds. Our principal deposit sources include consumer and commercial customers in our markets. We have used these funds, together with public funds customers, FHLB advances and brokered deposits, as well as federal funds purchased and other sources of short-term borrowings to make loans, acquire investment securities and other assets and to fund continuing operations.

*Deposits.* The amount of deposits by account type, as of the dates indicated, and their respective percentage of total deposits are reflected in the following table.

### Deposits – By Account Type

	June 30, 2023		December 31, 2022	
	(Dollars in thousands)			
Non-interest bearing	\$ 4,535,365	18.9%	\$ 4,658,451	21.7%
Interest bearing:				
Transaction (NOW)	4,208,777	17.5	4,097,532	19.1
Savings and money market	4,766,365	19.9	5,808,185	27.0
Time deposits	10,472,890	43.7	6,935,975	32.2
Total deposits	<u>\$ 23,983,397</u>	<u>100.0%</u>	<u>\$ 21,500,143</u>	<u>100.0%</u>

Our total deposits increased 11.5% to \$23.98 billion at June 30, 2023 compared to \$21.50 billion at December 31, 2022. Our loan-to-deposit ratio at June 30, 2023 was 98.4% compared to 96.6% at December 31, 2022.

The amount of deposits by customer type, as of the dates indicated, and their respective percentage of total deposits are reflected in the following table.

### Deposits – By Customer Type

	June 30, 2023		December 31, 2022	
	(Dollars in thousands)			
Non-interest bearing	\$ 4,535,365	18.9%	\$ 4,658,451	21.7%
Interest bearing:				
Consumer and commercial:				
Consumer – Non-Time	3,142,531	13.1	3,916,078	18.2
Consumer – Time	7,498,988	31.3	4,936,061	23.0
Commercial – Non-Time	2,333,786	9.7	2,741,007	12.7
Commercial – Time	621,105	2.6	516,477	2.4
Public funds	2,595,415	10.8	2,103,392	9.8
Brokered	2,355,647	9.8	2,050,294	9.5
Reciprocal	900,560	3.8	578,383	2.7
Total deposits	<u>\$ 23,983,397</u>	<u>100.0%</u>	<u>\$ 21,500,143</u>	<u>100.0%</u>

At June 30, 2023, brokered deposits totaled \$2.36 billion, compared to \$2.05 billion at December 31, 2022. Brokered deposits totaled 9.8% and 9.5% of total deposits as of June 30, 2023 and December 31, 2022, respectively. We use brokered deposits, subject to certain limitations and requirements, as a source of funding to augment deposits generated from our branch network, which are our primary source of funding. Our Board has established policies and procedures with respect to the use of brokered deposits. Such policies and procedures require, among other things, that (i) we limit the amount of brokered deposits as a percentage of total deposits and (ii) ALCO monitor our use of brokered deposits on a regular basis, including interest rates and the volume of such deposits in relation to our total deposits.

The following table reflects the average balance and average rate paid for each deposit category shown for the periods indicated.

### Average Deposit Balances and Rates

	Three Months Ended June 30,				Six Months Ended June 30,			
	2023		2022		2023		2022	
	Average Balance	Average Rate Paid	Average Balance	Average Rate Paid	Average Balance	Average Rate Paid	Average Balance	Average Rate Paid
(Dollars in thousands)								
Interest bearing:								
Transaction (NOW)	\$ 4,078,611	2.51%	\$ 3,379,371	0.24%	\$ 4,143,032	2.30%	\$ 3,400,029	0.17%
Savings and money market	4,996,521	1.86	6,317,757	0.21	5,259,464	1.69	6,210,116	0.17
Time deposits	9,650,599	3.64	5,404,880	0.41	8,612,573	3.24	5,581,955	0.40
Total interest-bearing deposits	<u>18,725,731</u>	<u>2.92</u>	<u>15,102,008</u>	<u>0.29</u>	<u>18,015,069</u>	<u>2.57</u>	<u>15,192,100</u>	<u>0.26</u>
Non-interest bearing	4,348,639	—	4,970,380	—	4,409,684	—	4,872,646	—
Total deposits	<u>\$ 23,074,370</u>	<u>2.37</u>	<u>\$ 20,072,388</u>	<u>0.22</u>	<u>\$ 22,424,753</u>	<u>2.07</u>	<u>\$ 20,064,746</u>	<u>0.19</u>

The calculation of the average rate paid on total interest bearing deposits of 2.92% for the three months and 2.57% for the six months ended June 30, 2023 and 0.29% for the three months and 0.26% for the six months ended June 30, 2022, includes interest paid and average balances of all categories of interest bearing deposits. The average rate paid for all deposits, including both interest bearing and non-interest bearing deposits, was 2.37% for the three months and 2.07% for the six months ended June 30, 2023 and 0.22% for the three months and 0.19% for the six months ended June 30, 2022. Because of the recent and possible further increases in the federal funds target rate, we expect further increases in our rates on interest-bearing deposits in future periods. Future increases or decreases in the rate paid on our interest bearing deposits will depend on funding needs to support growth in our earning assets, changes in the federal funds rate and other interest rates, competitive conditions and other factors.

The estimated amount of uninsured deposits at June 30, 2023 was \$7.70 billion compared to \$7.43 billion at December 31, 2022. Estimated uninsured deposits exclude intercompany deposits that are eliminated in financial consolidation. The following table sets forth time deposits that exceed FDIC insurance limits or are otherwise uninsured as of the dates indicated.

### Maturity Distribution of Time Deposits

	<u>Individual Time Deposits that Exceed the FDIC Insurance Limit</u>	<u>Estimated Aggregate Time Deposits that Exceed the FDIC Insurance Limit or Otherwise Uninsured Time Deposits</u>
	(Dollars in thousands)	
<b>June 30, 2023:</b>		
3 months or less	\$ 355,205	\$ 414,730
Over 3 to 6 months	572,958	658,710
Over 6 to 12 months	1,399,477	1,715,844
Over 12 months	265,713	352,368
Total	<u>\$ 2,593,353</u>	<u>\$ 3,141,652</u>
<b>December 31, 2022:</b>		
3 months or less	\$ 254,155	\$ 317,037
Over 3 to 6 months	237,911	299,104
Over 6 to 12 months	602,943	748,172
Over 12 months	448,614	610,962
Total	<u>\$ 1,543,623</u>	<u>\$ 1,975,275</u>

Estimated uninsured deposits do not necessarily reflect an evaluation of all scenarios that potentially would determine the availability of deposit insurance to individual accounts or customers based on FDIC regulations.

Most of our deposits are generated through our network of 230 retail branches in Arkansas, Georgia, Florida, North Carolina and Texas. Because of the substantial “retail” nature of our deposit base, the majority of our deposits are insured (68% at June 30, 2023) and, in the case of public funds deposits, secured (approximately 12% at June 30, 2023). As of June 30, 2023, our average deposit account balance was approximately \$37,000.

The amount and percentage of our deposits by state, as of the dates indicated, are reflected in the following table.

### Deposits by State

<u>Deposits Attributable to Offices In</u>	<u>June 30, 2023</u>		<u>December 31, 2022</u>	
	(Dollars in thousands)			
Arkansas	\$ 8,362,256	34.9%	\$ 7,195,562	33.5%
Georgia	6,394,158	26.7	6,009,361	28.0
Texas	3,998,183	16.7	3,323,357	15.5
Florida	3,638,775	15.2	3,467,406	16.1
North Carolina	1,590,025	6.5	1,504,457	6.9
Total	<u>\$ 23,983,397</u>	<u>100.0%</u>	<u>\$ 21,500,143</u>	<u>100.0%</u>

Deposit levels may be affected by a number of factors including rates paid by competitors, general interest rate levels, returns available to customers on alternative investments, general economic and market conditions and other factors.

*Loan Portfolio.* In addition to customer deposits, cash flows from our loan portfolio provide us with a significant source of liquidity. The following table reflects total loans grouped by remaining maturities at June 30, 2023 by type and by fixed or floating interest rates. This table is based on actual maturities and does not reflect amortizations, projected paydowns or the earliest repricing for floating rate loans. Many loans have principal paydowns scheduled in periods prior to the period in which they mature. In addition, many floating rate loans are subject to repricing in periods prior to the period in which they mature.

### Loan Maturities

	1 Year or Less	Over 1 Through 5 Years	Over 5 Through 15 Years	Over 15 Years	Total
	(Dollars in thousands)				
Real estate	\$ 6,412,405	\$ 9,701,005	\$ 867,450	\$ 624,703	\$ 17,605,563
Commercial and industrial	532,860	686,875	48,663	389	1,268,787
Consumer	8,307	21,986	798,802	1,996,457	2,825,552
Other	922,823	964,800	14,990	4,931	1,907,544
<b>Total</b>	<b>\$ 7,876,395</b>	<b>\$ 11,374,666</b>	<b>\$ 1,729,905</b>	<b>\$ 2,626,480</b>	<b>\$ 23,607,446</b>
Fixed rate	\$ 224,283	\$ 1,503,833	\$ 914,869	\$ 2,206,691	\$ 4,849,676
Floating rate (not at a floor or ceiling rate) <sup>(1)</sup>	7,562,755	9,631,905	238,518	226,957	17,660,135
Floating rate (at floor rate) <sup>(1)</sup>	40,406	220,972	561,631	192,821	1,015,830
Floating rate (at ceiling rate)	48,951	17,956	14,887	11	81,805
<b>Total</b>	<b>\$ 7,876,395</b>	<b>\$ 11,374,666</b>	<b>\$ 1,729,905</b>	<b>\$ 2,626,480</b>	<b>\$ 23,607,446</b>

(1) We have included a floor rate in many of our floating rate loans. As a result of such floor rates, floating rate loans may not immediately reprice in a rising rate environment if the interest rate index and margin on such loans continue to result in a computed interest rate less than the applicable floor rate. At June 30, 2023, the majority of our floating rate loans were above their floor rate. In a declining rate environment, such loans will reprice immediately until they reach their floor rate.

Loan repayments are generally a relatively stable source of funds but are subject to the borrowers' ability to repay the loans, which can be adversely affected by a number of factors including changes in general economic and market conditions, adverse trends or events affecting business industry groups or specific businesses, declines in real estate values or markets, business closings or layoffs, inclement weather, natural disasters and other factors. Furthermore, loans generally are not readily convertible to cash.

At June 30, 2023, we had \$21.12 billion in unfunded balances on loans already closed, the majority of which is attributable to construction and development loans. In most cases the borrower's equity and all or most other required subordinated elements of the capital structure must be fully funded before we advance funds. In many cases we do not advance funds on construction and development loans for many months after closing because the borrower's equity and a majority of other funding sources must fund first. This conservative practice for handling construction loans has led to the large unfunded balance of closed loans. As a result, we maintain a detailed 36-month forward funding forecast projecting all loan fundings and loan repayments. Our ability to project periodic net portfolio growth with a reasonable degree of accuracy is an important part of our liquidity management process.

*Investment Securities – Available for Sale (“AFS”).* We hold our securities as available-for-sale or trading; thus, we have no unrecognized mark-to-market securities adjustments. Cash flows from our investment securities portfolio also provide us with an additional source of liquidity. The following table reflects the expected maturity distribution of our investment securities AFS, at estimated fair value, at June 30, 2023 and weighted average yields (for tax exempt obligations on FTE basis) of such securities.

### Expected Maturity Distribution of Investment Securities AFS

	1 Year Or Less	Weighted Average Yield- FTE	Over 1 Through 5 Years	Weighted Average Yield- FTE	Over 5 Through 10 Years	Weighted Average Yield- FTE	Over 10 Years	Weighted Average Yield- FTE	Total	Weighted Average Yield- FTE
	(Dollars in thousands)									
U.S. Government agency mortgage-backed	\$ 353,879	1.43%	\$ 793,008	1.28%	\$ 178,397	1.12%	\$ 8,159	2.91%	\$1,333,443	1.31%
Obligations of state and political subdivisions	36,244	1.64	186,084	2.89	190,763	4.49	837,085	5.09	1,250,176	4.57
Other U.S. Government agency securities	61,492	0.43	559,825	1.14	—	—	—	—	621,317	1.07
Corporate obligations	1,478	3.17	18,719	4.39	4,699	4.11	8,026	4.83	32,922	4.41
U.S. Treasuries	24,508	0.69	—	—	—	—	—	—	24,508	0.69
Total	<u>\$ 477,601</u>	<u>1.29%</u>	<u>\$1,557,636</u>	<u>1.45%</u>	<u>\$ 373,859</u>	<u>2.81%</u>	<u>\$ 853,270</u>	<u>5.06%</u>	<u>\$3,262,366</u>	<u>2.50%</u>
Percentage of total	14.6%		47.7%		11.5%		26.2%		100.0%	
Cumulative percentage of total	14.6%		62.3%		73.8%		100.0%			

The maturity for all investment securities AFS is shown based on each security’s contractual maturity date, except (1) mortgage-backed securities, which are allocated among various maturities based on an estimated repayment schedule utilizing third party median prepayment speeds or other estimates of prepayment speeds and interest rate levels at June 30, 2023 and (2) callable investment securities for which we have received notification of call, which are included in the maturity category in which the call occurs or is expected to occur. Actual maturities will differ from contractual maturities because issuers may have the right to call or prepay obligations with or without call or prepayment penalties. The weighted-average yields-FTE are calculated based on the coupon rate and amortized cost for such securities and includes any projected discount accretion or premium amortization.

*Other Interest Bearing Liabilities.* Given that deposit levels, loan repayments and cash flow from our investment securities portfolio may be affected by a number of factors, we may be required from time to time to rely on other sources of liquidity to meet growth in loans and deposit withdrawal demands or otherwise fund operations. Such other sources include, among others, secured and unsecured federal funds lines of credit from correspondent banks, other borrowings (primarily FHLB advances and, to a lesser extent, federal funds purchased), FRB borrowings, subordinated notes, subordinated debentures and/or accessing the capital markets.

The following table reflects the average balance and average rate paid for each category of other interest bearing liabilities for the periods indicated.

### Average Balances and Rates of Other Interest Bearing Liabilities

	Three Months Ended June 30,				Six Months Ended June 30,			
	2023		2022		2023		2022	
	Average Balance	Rate Paid	Average Balance	Rate Paid	Average Balance	Rate Paid	Average Balance	Rate Paid
	(Dollars in thousands)							
Other borrowings	\$ 828,644	5.13%	\$ 670,599	0.62%	\$ 648,870	4.98%	\$ 713,121	0.58%
Subordinated notes	347,251	3.01	346,426	3.01	347,151	3.01	346,327	3.01
Subordinated debentures	121,652	7.60	121,234	3.95	121,645	7.54	121,166	3.59
Total other interest bearing liabilities	<u>\$1,297,547</u>	<u>4.79%</u>	<u>\$1,138,259</u>	<u>1.71%</u>	<u>\$1,117,666</u>	<u>4.64%</u>	<u>\$1,180,614</u>	<u>1.60%</u>

We have traditionally utilized FHLB advances, and to a lesser extent, federal funds purchased to support our funding sources and provide additional on-balance sheet liquidity to the Bank. Details of our FHLB advances, at June 30, 2023, are shown in the following table.

### FHLB Advances

Borrowing Type	Balance	Interest Rate	Maturity Date
		(Dollars in thousands)	
FHLB advances	\$ 975,000	5.4%	July 2023
Fed Funds Purchased	125,000	5.3%	July 2023

At June 30, 2023, we had substantial unused borrowing availability. This availability was primarily comprised of the following four options: (1) \$5.1 billion of available blanket borrowing capacity with the FHLB, (2) \$2.4 billion of investment securities available to pledge for federal funds or other borrowings, (3) \$0.9 billion of available unsecured federal funds borrowing lines, and (4) up to \$0.4 billion of available borrowing capacity from borrowing programs of the FRB.

We anticipate we will continue to rely primarily on deposits, repayments of loans and cash flows from our investment securities to provide liquidity, as well as other funding sources as appropriate. Additionally, where necessary, the other funding sources described above, including the use of FHLB advances and federal funds purchased, will be used to augment our primary funding sources.

*Sources and Uses of Funds.* Operating activities provided net cash of \$0.41 billion for the first six months of 2023 and \$0.35 billion for the first six months of 2022. Net cash provided by operating activities is comprised primarily of net income, adjusted for certain non-cash items and for changes in various operating assets and liabilities.

Investing activities used net cash of \$2.72 billion in the first six months of 2023 and \$0.45 billion in the first six months of 2022. The increase in net cash used by investing activities in the first six months of 2023 was primarily the result of changes in the net cash used for our growth in non-purchased loans, which used \$2.96 billion in the first six months of 2023 and \$0.56 billion in the first six months of 2022 offset by an increase in the net cash provided from our investments securities AFS, which provided net cash of \$0.24 billion in the first six months of 2023 and \$0.01 billion in the first six months of 2022.

Financing activities provided net cash of \$2.73 billion in the first six months of 2023 and used net cash of \$0.81 billion in the first six months of 2022. The increase in net cash provided by financing activities was primarily the result of an increase in deposits which provided \$2.48 billion in the first six months of 2023 and used \$0.20 billion in the first six months of 2022, an increase in proceeds from other borrowings that provided \$0.50 billion in the first six months of 2023 compared to using \$0.25 billion the first six months of 2022 and, to a lesser extent, a decrease in the repurchase of our common stock under our share repurchase program through which the Bank repurchased \$0.15 billion in the first six months of 2023 compared to \$0.28 billion in the first six months of 2022.

### Market and Interest Rate Risk Management

*Overview.* Market risk is the risk to a financial institution's condition resulting from adverse movements in market rates or prices, including, but not limited to, interest rates, foreign exchange rates, commodity prices, or security prices. We are exposed to both interest rate risk and price risk. Interest rate risk is the risk that arises from increased volatility in net interest income due to a change of interest rates. There are different types of risk exposures that can arise when there is a change of interest rates, such as basis risk, options risk, term structure and repricing risk. Price risk is the risk that arises from security price volatility – the risk of a decline in the value of a security or a portfolio. Price risk can be either systemic or non-systemic. Non-systemic risk can be mitigated through diversification, whereas systemic risk cannot. In a global economic crisis, price risk is systemic because it affects multiple asset classes.

*Interest Rate Risk Management.* Our Board is responsible for approving the overall policies related to the management of market risks, including interest rate risk and price risk. The Board has delegated to ALCO, which is chaired by our Chief Financial Officer, the responsibility of managing interest rate and price risk consistent with Board-approved policies and limits.

ALCO regularly reviews our exposure to changes in interest rates. Among the factors considered are changes in the mix of interest earning assets and interest bearing liabilities, interest rate spreads and repricing periods. ALCO uses an earnings simulation model, which analyzes the expected change in near term (one year) net interest income in response to changes in interest rates, and economic value of equity ("EVE"), which measures the expected change in the fair value of equity in response to changes in interest rates, to analyze our interest rate risk and interest rate sensitivity.

*Earnings Simulation Model.* Our earnings simulation modeling process projects a baseline net interest income (assuming no changes in interest rate levels) and estimates changes to that baseline net interest income resulting from changes in interest rate levels. We rely primarily on the results of this model in evaluating our interest rate risk. This model incorporates a number of additional factors including: (1) the expected exercise of call features on various assets and liabilities, (2) the expected rates at which various rate sensitive assets and rate sensitive liabilities will reprice, (3) the expected growth in various interest earning assets and interest bearing liabilities and the expected interest rates on new assets and liabilities, (4) the expected relative movements in different interest rate indices which are used as the basis for pricing or repricing various assets and liabilities, (5) existing and expected contractual ceiling and floor rates on various assets and liabilities, (6) expected changes in administered rates on interest bearing transaction, savings, money market and time deposit accounts and the expected impact of competition on the pricing or repricing of such accounts, (7) the timing and amount of cash flows expected to be received on investment securities and purchased loans, (8) the timing and amount of prepayments that are anticipated from our loan portfolio, (9) the need, if any, for additional capital and/or debt to support continued growth and (10) other relevant factors. Inclusion of these factors in the model is intended to more accurately project our expected changes in net interest income resulting from interest rate changes. For purposes of these scenarios, we have assumed that the change in interest rates phases in over a 12-month period. While we believe this model provides a reasonably accurate projection of our interest rate risk, the model includes a number of assumptions and predictions which may or may not be correct and may impact the model results. These assumptions and predictions include inputs to compute baseline net interest income, growth rates, prepayment assumptions, expected changes in rates on interest bearing deposit accounts, competition and a variety of other factors that are difficult to accurately predict. Accordingly, there can be no assurance the earnings simulation model will accurately reflect future results. Our Earnings Simulation Model is governed through our Model Risk Management framework.

The following table presents the earnings simulation model's projected impact of a change in interest rates on the projected baseline net interest income for the 12-month period commencing July 1, 2023. This change in interest rates is assumed to occur ratably over that 12-month period, and also assumes parallel shifts in the yield curve and does not take into account changes in the slope of the yield curve.

#### Earnings Simulation Model Results

Change in Interest Rates (in bps)	% Change in Projected Baseline Net Interest Income
+300	14.4%
+200	9.6
+100	4.8
-100	(4.9)
-200	(9.6)
-300	(14.3)

In the event of a shift in interest rates, we may take certain actions intended to mitigate the negative impact to net interest income or to maximize the positive impact to net interest income. These actions may include, but are not limited to, restructuring of interest earning assets and interest bearing liabilities, seeking alternative funding sources or investment opportunities and modifying the pricing or terms of loans and deposits.

*EVE Model.* EVE is calculated as the fair value of all assets minus the fair value of liabilities and incorporates a number of assumptions including (1) the timing and amount of cash flows expected to be received or paid on various assets and liabilities, (2) the expected exercise of call features on various assets and liabilities, (3) estimated discount rates, and (4) other relevant factors. We measure changes in the dollar amount of EVE for parallel shifts in interest rates. Due to embedded optionality and asymmetric rate risk, changes in EVE can be useful in quantifying risks not apparent for small rate changes.

The following table presents our EVE results as of June 30, 2023.

### EVE Model Results

Change in Interest Rates (in bps)	% Change in Projected Baseline EVE
+200	3.1%
+100	1.9
-100	(2.6)
-200	(5.4)

*Variable Rate Loans and Loan Repricing.* At June 30, 2023, approximately 79% of our total loans had variable rates. Additionally, approximately 99% of our variable rate loans had floor rates. The following table reflects total loans as of June 30, 2023 grouped by expected amortizations, expected paydowns or the earliest repricing opportunity for floating rate loans. This cash flow or repricing schedule approximates our ability to reprice the outstanding principal of loans either by adjusting rates on existing loans or reinvesting principal cash flow into new loans.

### Loan Cash Flows or Repricing

	1 Year Or Less	Over 1 Through 5 Years	Over 2 Through 3 Years	Over 3 Through 5 Years	Over 5 Years	Total
	(Dollars in thousands)					
Fixed rate	\$ 423,843	\$ 403,188	\$ 489,029	\$ 1,084,823	\$ 2,448,793	\$ 4,849,676
Floating rate (not at a floor or ceiling rate) <sup>(1)</sup>	17,396,708	66,174	62,754	120,981	13,518	17,660,135
Floating rate (at floor rate) <sup>(1)</sup>	165,146	171,001	220,779	392,369	66,535	1,015,830
Floating rate (at ceiling rate)	81,151	135	365	154	—	81,805
Total	<u>\$18,066,848</u>	<u>\$ 640,498</u>	<u>\$ 772,927</u>	<u>\$ 1,598,327</u>	<u>\$ 2,528,846</u>	<u>\$23,607,446</u>
Percentage of total	76.5%	2.7%	3.3%	6.8%	10.7%	100.0%
Cumulative percentage of total	76.5%	79.2%	82.5%	89.3%	100.0%	

(1) We have included a floor rate in many of our floating rate loans. As a result of such floor rates, floating rate loans may not immediately reprice in a rising rate environment if the interest rate index and margin on such loans continue to result in a computed interest rate less than the applicable floor rate. At June 30, 2023, the majority of our floating rate loans were above their floor rate. In a declining rate environment, such loans will reprice immediately until they reach their floor rate.

Most of our floating rate loans are tied to the 1-month term SOFR and WSJ Prime benchmark interest rates. The following table is a summary of our floating rate loan portfolio and contractual interest rate indices at June 30, 2023.

### Contractual Indices of Floating Rate Loans

Contractual Interest Rate Index	Floating Rate (at floor rate)	Floating Rate (not at a floor or ceiling rate)	Floating Rate (at ceiling rate)	Total Floating Rate
	(Dollars in thousands)			
1-month term SOFR	\$ —	\$ 15,577,352	\$ —	\$ 15,577,352
Wall Street Journal Prime	933,168	1,785,274	81,805	2,800,247
Other contractual interest rate indices	82,662	297,509	—	380,171
Total	<u>\$ 1,015,830</u>	<u>\$ 17,660,135</u>	<u>\$ 81,805</u>	<u>\$ 18,757,770</u>

While changes in these contractual interest rate indices are typically affected by changes in the federal funds target rate, the effect on our floating rate loan portfolio may not be immediate and proportional to changes in the federal funds target rate.

*LIBOR Transition.* Our subordinated debentures and related trust preferred securities and portions of our loan portfolio were tied to LIBOR benchmark interest rates. Pursuant to the Adjustable Interest Rate (LIBOR) Act and related implementing regulations, on the first London banking day after June 30, 2023 (the “LIBOR Replacement Date”), our subordinated debentures and related trust preferred securities, and our loans tied to LIBOR benchmark rates without adequate fallback provisions, automatically converted to specified SOFR-based benchmark replacement rates with corresponding spread adjustments. For further details see “Item 1A. - Risk Factors” in our annual report on Form 10-K for the year ended December 31, 2022.

*Market Risk Management.* We are exposed to market risk primarily through changes in fair value of our fixed income investment securities portfolio. Investment portfolio strategies are set by senior management and are subject to the oversight and direction of ALCO. At June 30, 2023, and at December 31, 2022, with the exception of a small balance of investment securities designated as “trading,” all of our investment securities portfolio was classified as available for sale. Accordingly, our investment securities AFS are reported at estimated fair value with the unrealized gains and losses, net of related income tax, reported as a separate component of stockholders’ equity and included in other comprehensive income (loss). At June 30, 2023, we had \$209.2 million of net unrealized losses in our investment securities portfolio that was reported, net of applicable income taxes, in accumulated other comprehensive income. Our investment securities designated as trading are reported at estimated fair value with unrealized gains and losses included in earnings.

The following table presents the amortized cost and estimated fair value of investment securities AFS as of the dates indicated.

#### Investment Securities – AFS

	June 30, 2023		December 31, 2022	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value
	(Dollars in thousands)			
U.S. Government agency mortgage-backed securities	\$ 1,467,993	\$ 1,333,443	\$ 1,692,828	\$ 1,548,540
Obligations of state and political subdivisions	1,282,648	1,250,176	1,310,362	1,268,924
Other U.S. Government agency securities	658,835	621,317	658,818	615,920
Corporate obligations	37,082	32,922	38,304	34,176
U.S. Treasuries	24,980	24,508	24,957	24,053
Total	\$ 3,471,538	\$ 3,262,366	\$ 3,725,269	\$ 3,491,613

Our investment securities portfolio is reported at estimated fair value, which included gross unrealized gains of \$6.2 million and gross unrealized losses of \$215.4 million at June 30, 2023 and gross unrealized gains of \$4.1 million and gross unrealized losses of \$237.8 million at December 31, 2022. We believe that all unrealized losses on individual investment securities at June 30, 2023 and December 31, 2022 are the result of fluctuations in interest rates and do not reflect deterioration in the credit quality of these investments. If we intend to sell an AFS security in an unrealized loss position, or if it is more likely than not that we will be required to sell an AFS security in an unrealized loss position before recovery of its amortized cost basis, the security’s amortized cost basis is written down to fair value through current period expense. If we do not intend to sell an AFS security in an unrealized loss position or if it is more likely than not that we will not sell an AFS security that is in an unrealized loss position, we are required to assess whether the decline in fair value has resulted from credit losses or non-credit factors. If our assessment determines a credit loss exists, the present value of cash flows expected to be collected from the AFS security is compared to the amortized cost basis of the security and if the present value cash flows expected to be collected is less than amortized cost, an allowance for credit losses and a provision for credit loss expense is recorded. If our assessment determines that a credit loss does not exist, we record the decline in fair value through other comprehensive income, net of related tax effects.

The following table presents the unaccreted discount and unamortized premium of our investment securities as of the dates indicated.

### Unaccreted Discount and Unamortized Premium

	Amortized Cost	Unaccreted Discount	Unamortized Premium	Par Value
	(Dollars in thousands)			
<b>June 30, 2023:</b>				
U.S. Government agency mortgage-backed securities	\$ 1,467,993	\$ 42	\$ (36,947)	\$ 1,431,088
Obligations of state and political subdivisions	1,282,648	18,957	(26,265)	1,275,340
Other U.S. Government agency securities	658,835	25	—	658,860
Corporate obligations	37,082	205	(1,842)	35,445
U.S. Treasuries	24,980	20	—	25,000
<b>Total</b>	<b>\$ 3,471,538</b>	<b>\$ 19,249</b>	<b>\$ (65,054)</b>	<b>\$ 3,425,733</b>
<b>December 31, 2022:</b>				
U.S. Government agency mortgage-backed securities	\$ 1,692,828	\$ 55	\$ (44,533)	\$ 1,648,350
Obligations of state and political subdivisions	1,310,362	10,408	(29,178)	1,291,592
Other U.S. Government agency securities	658,818	42	—	658,860
Corporate obligations	38,304	220	(2,075)	36,449
U.S. Treasuries	24,957	43	—	25,000
<b>Total</b>	<b>\$ 3,725,269</b>	<b>\$ 10,768</b>	<b>\$ (75,786)</b>	<b>\$ 3,660,251</b>

We recognized premium amortization, net of discount accretion, of \$5.3 million during the three months and \$11.0 million during the six months ended June 30, 2023 compared to \$8.5 million during the three months and \$18.4 million during the six months ended June 30, 2022. Any premium amortization or discount accretion is considered an adjustment to the yield of our investment securities.

We had no net gains or losses from the sale of \$2.3 million in investment securities AFS in the second quarter and first six months of 2023 or from the sale of \$0.02 million of investments securities AFS during the second quarter and first six months of 2022. We purchased \$26.6 million of investment securities AFS in the second quarter and \$75.5 million in the first six months of 2023 compared to \$380.6 million of investment securities AFS purchased during the second quarter and \$658.1 million in the first six months of 2022.

We invest in securities we believe offer good relative value at the time of purchase. In making decisions to sell or purchase securities, we consider credit quality, call features, maturity dates, relative yields, corporate tax rates, current market factors, interest rate risk and interest rate environment, current and projected liquidity needs and other relevant factors.

Our trading investment securities are intended to help us capitalize on additional investment opportunities. Our trading securities are carried at estimated fair value with unrealized and realized gains and losses reported in net income. As of June 30, 2023, trading securities totaled \$9.0 million. For the second quarter and first six months of 2023, we realized net gains on trading investment securities of \$0.6 million and \$2.3 million, respectively. As of June 30, 2022, trading securities totaled \$4.1 million. For the second quarter and first six months of 2022, we realized net gains on trading investment securities of \$0.5 million and \$0.4 million, respectively.

At June 30, 2023, approximately 94% of our investment securities had an investment grade credit rating and approximately 6% of our investment securities were not rated. For those securities that were not rated, we have performed our own evaluation of the security and/or the underlying issuer and believe that such security or its issuer has credit characteristics equivalent to those which would warrant an investment grade credit rating.

### Capital Management

*Overview.* The primary function of capital is to support our operations, including growth expectations, and act as a cushion to absorb unanticipated losses. Accordingly, our management has developed and our Board has approved a detailed capital policy that addresses, among other things, capital adequacy, considers capital planning strategies for expected future growth, provides plans and actions for capital contingency needs, provides a capital distribution strategy and includes provisions and procedures for developing, reviewing and modifying our capital strategy and our internal capital guidelines and limits based on the results of budgeting and

forecasting activities, capital stress testing results and other factors. Oversight of our capital management plan and capital monitoring activities has been delegated to our ALCO.

*Capital Management.* We primarily rely on our total stockholders' equity, comprised of preferred and common stock, additional paid-in capital, our retained earnings and our accumulated other comprehensive income (loss) to support our operations and act as a cushion to absorb unanticipated losses. Our total stockholders' equity totaled \$4.81 billion at June 30, 2023 compared to \$4.69 billion at December 31, 2022. Our common stockholders' equity totaled \$4.47 billion at June 30, 2023 compared to \$4.35 billion at December 31, 2022. Included below in this Capital Management section of our MD&A is the calculation and reconciliation of our common stockholders' equity to the most directly comparable GAAP measure. Additionally, our common stockholders' equity is augmented by our preferred stock, our subordinated notes, our subordinated debentures and our ACL.

*Common Stock Repurchase Program.* On November 14, 2022, our Board announced the approval of a stock repurchase program pursuant to which we may repurchase up to \$300 million of our outstanding shares of common stock. The repurchase program will expire on the earlier to occur of: (i) the Bank repurchasing shares of its common stock at an aggregate cost of \$300 million, or (ii) November 9, 2023. During the second quarter of 2023, we repurchased approximately 1.96 million shares of common stock at a weighted average cost of \$33.80 for a total of \$66.1 million. During the first six months of 2023, we repurchased approximately 4.3 million shares of common stock at a weighted average price of \$35.19, for a total of \$151.5 million. As of June 30, 2023, our current stock repurchase program had \$133.4 million of authorization remaining. The timing and amount of any future repurchase will be determined by management based on a variety of factors, such as the Bank's stock price, capital position, expected growth, alternative uses of capital, liquidity, financial performance, current and expected macroeconomic environment, regulatory requirements and other factors.

*Preferred Stock.* At June 30, 2023, we had 14,000,000 shares issued and outstanding of 4.625% Series A Non-Cumulative Perpetual Preferred Stock, par value \$0.01 per share, with a liquidation preference of \$25 per share (the "Preferred Stock"), totaling \$339.0 million net of the initial purchaser discount and estimated offering expenses. We pay cash dividends on our Preferred Stock, when, as, and if declared by our Board. Subject to declaration by our Board, cash dividends accrue and are payable from the original date of issuance at a rate of 4.625% per annum, payable quarterly, in arrears, on February 15, May 15, August 15, and November 15 of each year. Dividends on our Preferred Stock are not cumulative or mandatory. During the second quarter and first six months of 2023, we paid dividends on our Preferred Stock of \$4.0 million and \$8.1 million, respectively.

*Subordinated Notes.* At June 30, 2023, we had \$350 million in aggregate principal amount of our 2.75% Fixed-to-Floating rate Subordinated Notes (the "2.75% Notes") due 2031, which bear interest at a fixed rate of 2.75% per annum until September 30, 2026. On October 1, 2026, the 2.75% Notes will bear interest at a floating rate equal to a benchmark (which is expected to be three-month SOFR) plus 209 basis points. The 2.75% Notes are unsecured, subordinated debt obligations and mature on October 1, 2031. As of June 30, 2023, the Bank's 2.75% Notes had a carrying value of \$347.4 million and the remaining discounts and offering expenses totaled \$2.6 million.

*Subordinated Debentures.* We own eight 100%-owned finance subsidiary business trusts – Ozark Capital Statutory Trust II ("Ozark II"), Ozark Capital Statutory Trust III ("Ozark III"), Ozark Capital Statutory Trust IV ("Ozark IV"), Ozark Capital Statutory Trust V ("Ozark V"), Intervest Statutory Trust II ("Intervest II"), Intervest Statutory Trust III ("Intervest III"), Intervest Statutory Trust IV ("Intervest IV") and Intervest Statutory Trust V ("Intervest V"), (collectively, the "Trusts"). At June 30, 2023, we had the following issues of trust preferred securities and subordinated debentures owed to the Trusts.

## Trust Preferred Securities and Subordinated Debentures

	Subordinated Debentures Owed to Trusts	Carrying Value of Subordinated Debentures at June 30, 2023	Trust Preferred Securities of the Trusts	Contractual Interest Rate at June 30, 2023	Final Maturity Date
(Dollars in thousands)					
Ozark II	\$ 14,433	\$ 14,433	\$ 14,000	8.43%	September 29, 2033
Ozark III	14,434	14,434	14,000	8.21	September 25, 2033
Ozark IV	15,464	15,464	15,000	7.61	September 28, 2034
Ozark V	20,619	20,619	20,000	7.15	December 15, 2036
Intervest II	15,464	15,464	15,000	8.46	September 17, 2033
Intervest III	15,464	15,464	15,000	8.30	March 17, 2034
Intervest IV	15,464	15,464	15,000	7.91	September 20, 2034
Intervest V	10,310	10,310	10,000	7.20	December 15, 2036
	<u>\$ 121,652</u>	<u>\$ 121,652</u>	<u>\$ 118,000</u>		

On July 1, 2023, our trust preferred securities and related subordinated debentures converted from a spread over 90 day LIBOR to three-month term SOFR plus the existing spread plus a spread adjustment of 0.26%. See Risk Elements-Market and Interest Rate Risk Management-LIBOR Transition for additional information about the phase out of LIBOR. Our subordinated debentures and related trust preferred securities generally mature 30 years after issuance and may be prepaid at par, subject to regulatory approval. These subordinated debentures and the related trust preferred securities provide us additional Tier 2 regulatory capital to support our expected future growth.

*Other Sources of Capital.* We may need to raise additional capital in the future to provide us with sufficient capital resources and liquidity to meet our commitments and business needs. As a publicly traded bank, a likely source of additional funds is the capital markets, which can provide us with funds through the public issuance of equity, both common and preferred stock, and the issuance of senior debt and/or subordinated debentures. Our ability to raise additional capital, if needed, will depend on, among other things, conditions in the capital markets at that time, which are outside of our control, and our financial performance. Other than common stock, any issuance of equity or debt by the Bank will require the prior approval of the Arkansas State Bank Department (“ASBD”) and may be accompanied by time delays associated with obtaining such approval. If market conditions change during any time delays associated with obtaining regulatory approval, we may not be able to issue equity or debt on as favorable terms as were contemplated at the time of commencement of the process, or at all.

*Common Stockholders’ Equity and Reconciliation of Non-GAAP Financial Measures.* We use non-GAAP financial measures, specifically total common stockholders’ equity, tangible common stockholders’ equity, tangible common stockholders’ equity to total tangible assets, tangible book value per common share, return on average common stockholders’ equity and return on average tangible common stockholders’ equity as important measures of the strength of our capital and our ability to generate earnings on tangible common equity invested by our shareholders. We believe presentation of these non-GAAP financial measures provides useful supplemental information that contributes to a proper understanding of our financial results and capital levels. These non-GAAP disclosures should not be viewed as a substitute for financial results determined in accordance with GAAP, nor are they necessarily comparable to non-GAAP performance measures that may be presented by other companies. Reconciliations of these non-GAAP financial measures to the most directly comparable GAAP financial measures are included in the following tables.

**Calculation of Total Common Stockholders' Equity,  
Total Tangible Common Stockholders' Equity and  
the Ratio of Total Tangible Common  
Stockholders' Equity to Total Tangible Assets**

	June 30,		December 31,
	2023	2022	2022
	(Dollars in thousands)		
Total stockholders' equity before noncontrolling interest	\$ 4,809,891	\$ 4,606,782	\$ 4,689,579
Less preferred stock	(338,980)	(338,980)	(338,980)
Total common stockholders' equity	\$ 4,470,911	\$ 4,267,802	\$ 4,350,599
Less intangible assets:			
Goodwill	(660,789)	(660,789)	(660,789)
Core deposit and other intangible assets, net of accumulated amortization	(377)	(5,240)	(2,754)
Total intangibles	(661,166)	(666,029)	(663,543)
Total tangible common stockholders' equity	\$ 3,809,745	\$ 3,601,773	\$ 3,687,056
Total assets	\$ 30,761,870	\$ 25,919,965	\$ 27,656,568
Less intangible assets:			
Goodwill	(660,789)	(660,789)	(660,789)
Core deposit and other intangible assets, net of accumulated amortization	(377)	(5,240)	(2,754)
Total intangibles	(661,166)	(666,029)	(663,543)
Total tangible assets	\$ 30,100,704	\$ 25,253,936	\$ 26,993,025
Ratio of total common stockholders' equity to total assets	14.53%	16.47%	15.73%
Ratio of total tangible common stockholders' equity to total tangible assets	12.66%	14.26%	13.66%

**Calculation of Total Common Stockholders' Equity,  
Total Tangible Common Stockholders' Equity and  
Tangible Book Value Per Common Share**

	June 30,		December 31,
	2023	2022	2022
	(In thousands, except per share amounts)		
Total stockholders' equity before noncontrolling interest	\$ 4,809,891	\$ 4,606,782	\$ 4,689,579
Less preferred stock	(338,980)	(338,980)	(338,980)
Total common stockholders' equity	\$ 4,470,911	\$ 4,267,802	\$ 4,350,599
Less intangible assets:			
Goodwill	(660,789)	(660,789)	(660,789)
Core deposit and other intangible assets, net of accumulated amortization	(377)	(5,240)	(2,754)
Total intangibles	(661,166)	(666,029)	(663,543)
Total tangible common stockholders' equity	\$ 3,809,745	\$ 3,601,773	\$ 3,687,056
Shares of common stock outstanding	113,145	118,996	117,177
Book value per common share	\$ 39.51	\$ 35.87	\$ 37.13
Tangible book value per common share	\$ 33.67	\$ 30.27	\$ 31.47

**Calculation of Average Common Stockholders' Equity,  
Average Tangible Common Stockholders' Equity and  
Annualized Return on Average Common Stockholders' Equity, and  
Average Tangible Common Stockholders' Equity**

	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
	(Dollars in thousands)			
Net income available to common stockholders	\$ 167,917	\$ 132,358	\$ 333,771	\$ 260,386
Average stockholders' equity before noncontrolling interest	\$ 4,788,584	\$ 4,619,033	\$ 4,770,135	\$ 4,703,196
Less average preferred stock	(338,980)	(338,980)	(338,980)	(338,980)
Total average common stockholders' equity	\$ 4,449,604	\$ 4,280,053	\$ 4,431,155	\$ 4,364,216
Less average intangible assets:				
Goodwill	(660,789)	(660,789)	(660,789)	(660,789)
Core deposit and other intangible assets, net of accumulated amortization	(999)	(6,084)	(1,618)	(6,824)
Total average intangibles	(661,788)	(666,873)	(662,407)	(667,613)
Average tangible common stockholders' equity	\$ 3,787,816	\$ 3,613,180	\$ 3,768,748	\$ 3,696,603
Return on average common stockholders' equity <sup>(1)</sup>	15.14%	12.40%	15.19%	12.03%
Return on average tangible common stockholders' equity <sup>(1)</sup>	17.78%	14.69%	17.86%	14.20%

(1) Ratios annualized based on actual days.

*Common Stock Dividend Policy.* During the second quarter of 2023, we paid cash dividends of \$0.35 per common share. On July 3, 2023, our Board approved a cash dividend of \$0.36 per common share that was paid on July 21, 2023. The determination of future dividends on our common stock will depend on conditions existing at that time and approval of our Board. In addition, our ability to pay common stock dividends to our shareholders is subject to the restrictions set forth in Arkansas law, by our federal regulator, the relative powers, preferences and other rights of the holders of our Preferred Stock and by certain covenants contained in the indentures governing the trust preferred securities, the subordinated debentures and the 2.75% Notes.

*Preferred Stock Dividend Policy.* As previously disclosed in the Capital Management section, we have 14,000,000 shares issued and outstanding of 4.625% non-cumulative preferred stock totaling \$339.0 million, net of the initial purchaser discount and estimated offering expenses. During the second quarter of 2023, we paid cash dividends of \$4.0 million on our Preferred Stock. On July 3, 2023, our Board declared a quarterly cash dividend of \$0.28906 per share on Preferred Stock for the period covering May 15, 2023 through, but excluding August 15, 2023. The Preferred Stock dividend is payable on August 15, 2023, to the holders of record of the Preferred Stock at the close of business on August 1, 2023. We will pay cash dividends on the Preferred Stock, when, as, and if declared by our Board. If declared, we would expect our cash dividends on shares of the Preferred Stock to be approximately \$4.0 million per quarter. The determination of future dividends on our Preferred Stock will depend on conditions at that time and approval by our Board. In addition, our ability to pay dividends on our preferred shares is subject to the restrictions set forth in Arkansas law and by our federal regulator.

*Regulatory Capital.* We are subject to various regulatory capital requirements administered by federal and state banking agencies. Failure to meet minimum capital requirements can result in certain mandatory and discretionary actions by regulators that, if undertaken, could have a direct material effect on our financial condition and results of operations. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, we must meet specific capital guidelines that involve quantitative measures of our assets, liabilities and certain off-balance sheet items as calculated under regulatory accounting practices. Our capital amounts and classification are also subject to qualitative judgments and adjustments by the regulators about component risk weightings and other factors.

In recent years, the FDIC and other federal banking regulators revised the risk-based capital requirements applicable to insured depository institutions, including us, to make them consistent with agreements reached by the Basel Committee on Banking Supervision ("Basel III") and certain provisions of the Dodd-Frank Wall Street Reform and Consumer Protection Act (the "Basel III Rules"). The Basel III Rules require the maintenance of minimum amounts and ratios of common equity tier 1 capital, tier 1 capital and total capital to risk-weighted assets, and of tier 1 capital to adjusted quarterly average assets.

Under the Basel III Rules, common equity tier 1 capital consists of common stock and paid-in capital (net of treasury stock) and retained earnings. Common equity tier 1 capital is reduced by goodwill, certain intangible assets, net of associated deferred tax liabilities, deferred tax assets that arise from tax credit and net operating loss carryforwards, net of any valuation allowance, and certain other items as specified by the Basel III Rules.

Tier 1 capital includes common equity tier 1 capital and certain additional tier 1 items as provided under the Basel III Rules. At June 30, 2023 and December 31, 2022, our tier 1 capital includes both our common equity tier 1 capital and our Preferred Stock.

Total capital includes tier 1 capital and tier 2 capital. Tier 2 capital includes, among other things, the allowable portion of the ACL, the trust preferred securities and the subordinated notes.

The common equity tier 1 capital, tier 1 capital and total capital ratios are calculated by dividing the respective capital amounts by risk-weighted assets. The leverage ratio is calculated by dividing tier 1 capital by adjusted quarterly average total assets.

Basel III Rules allowed for insured depository institutions to make a one-time election not to include most elements of accumulated other comprehensive income (loss) in regulatory capital and instead effectively use the existing treatment under the general risk-based capital rules. We made this opt-out election to avoid variations in the level of capital depending upon the impact of interest rate fluctuations on the fair value of our investments securities portfolio.

The Basel III Rules limit capital distributions and certain discretionary bonus payments if the banking organization does not hold a “capital conservation buffer” in addition to the amount necessary to meet minimum risk-based capital requirements for common equity tier 1 capital, tier 1 capital and total capital to risk-weighted assets. At June 30, 2023 and December 31, 2022, the Basel III Rules required us to maintain (i) a minimum ratio of common equity tier 1 capital to risk-weighted assets of at least 4.5%, plus a 2.5% capital conservation buffer, which effectively results in a minimum ratio of 7.0%, (ii) a minimum ratio of tier 1 capital to risk-weighted assets of at least 6.0%, plus a 2.5% capital conservation buffer, which effectively results in a minimum ratio of 8.5%, (iii) a minimum ratio of total capital to risk-weighted assets of at least 8.0%, plus a 2.5% capital conservation buffer, which effectively results in a minimum ratio of 10.5% and (iv) a minimum leverage ratio of 4.0%. Additionally, in order to be considered well-capitalized under the Basel III Rules, we must maintain (i) a ratio of common equity tier 1 capital to risk-weighted assets of at least 6.5%, (ii) a ratio of tier 1 capital to risk-weighted assets of at least 8.0%, (iii) a ratio of total capital to risk-weighted assets of at least 10.0% and (iv) a leverage ratio of at least 5.0%.

The following table presents actual and required capital ratios as of the dates indicated under the Basel III Rules. The minimum required capital amounts presented include the minimum required capital levels, plus the capital conservation buffer. Capital levels required to be considered well capitalized are based upon prompt corrective action regulations, as amended to reflect the changes under the Basel III Rules. At June 30, 2023 and December 31, 2022, our capital levels exceeded all minimum capital requirements and requirements to be considered well capitalized under the Basel III Rules.

### Regulatory Capital Ratios

	Actual		Minimum Capital Required - Basel III		Required to be Considered Well Capitalized	
	Capital Amount	Ratio	Capital Amount	Ratio	Capital Amount	Ratio
(Dollars in thousands)						
<b>June 30, 2023:</b>						
Common equity tier 1 to risk-weighted assets	\$ 3,962,279	10.87%	\$ 2,552,006	7.00%	\$ 2,369,720	6.50%
Tier 1 capital to risk-weighted assets	4,301,259	11.80	3,098,864	8.50	2,916,578	8.00
Total capital to risk-weighted assets	5,195,136	14.25	3,828,009	10.50	3,645,723	10.00
Tier 1 leverage to average assets	4,301,259	14.74	1,167,591	4.00	1,459,488	5.00
<b>December 31, 2022:</b>						
Common equity tier 1 to risk-weighted assets	\$ 3,872,792	11.54%	\$ 2,349,834	7.00%	\$ 2,181,989	6.50%
Tier 1 capital to risk-weighted assets	4,211,772	12.55	2,853,370	8.50	2,685,524	8.00
Total capital to risk-weighted assets	5,026,214	14.97	3,524,751	10.50	3,356,906	10.00
Tier 1 leverage to average assets	4,211,772	15.90	1,059,363	4.00	1,324,204	5.00

*Capital Stress Testing.* We expect to complete our annual capital stress tests during the third quarter of 2023 utilizing multiple economic scenarios, including an adverse idiosyncratic scenario unique to our Bank. The results of our most recent stress test completed in the third quarter of 2022 reflected that we would maintain well-capitalized status for all capital ratios over the stress test time horizon.

Our historically strong earnings and earnings retention rate have contributed to our building strong capital ratios. To achieve the best long-term interests of our shareholders, we continue to focus on strategies to deploy our excess capital, including organic loan growth, adding new business lines, continuing to increase our quarterly cash dividend, continued stock repurchases, and financially attractive acquisitions for cash or some combination of cash and stock.

*Growth and Branching.* During the first quarter of 2023, we relocated a retail branch in Jacksonville, Florida. During the second quarter of 2023, we opened our third retail branch in Jacksonville, Florida. During the fourth quarter of 2023, we expect to open our first retail branches in Madison, Tennessee and Jonesboro, Arkansas and close one of our 25 branches in the Little Rock-North Little Rock-Conway, AR MSA.

We may open additional branches and loan production offices as our needs and resources permit. Additionally, as we have done in recent years, we may relocate offices, sell offices and/or close certain offices and consolidate the business of such offices into other offices. Opening new offices is subject to local banking market conditions, availability of satisfactory sites, hiring qualified personnel, obtaining regulatory and other approvals and many other conditions and contingencies that we cannot predict with certainty. We may increase or decrease our expected number of new office openings or relocate, sell or close current offices as a result of a variety of factors including our financial results, changes in economic or competitive conditions, strategic opportunities, individual office profitability metrics or other factors.

*Capital Expenditures.* During the first six months of 2023, we spent approximately \$9.4 million on capital expenditures for premises and equipment. Our capital expenditures for the remainder of 2023 are expected to be in the range of \$10 million to \$20 million, including progress payments on construction projects expected to be completed in 2023 or 2024, furniture and equipment costs, network equipment and other information technology costs and acquisition of sites for future development. Actual expenditures may vary significantly from those expected, depending on the number and cost of additional branch offices acquired or constructed and sites acquired for future development, progress or delays encountered on ongoing and new construction projects, delays in obtaining or inability to obtain required approvals, potential premises and equipment expenditures associated with acquisitions, if any, and other factors.

## **Operational Risk Management**

*Overview.* Operational risk is the risk to current or anticipated earnings or capital arising from inadequate or failed internal processes or systems, human errors or misconduct, reputational damage or other adverse internal or external events. Operational risk is inherent in all of our businesses. To assist in our operational risk management, in addition to monitoring our operational risk appetite using key performance and risk metrics, we utilize risk control self-assessments across the Bank to identify key operational risks and associated key internal controls. We have in place a number of controls that assist in the management of operational risk including, but not limited to, transactional documentation requirements; systems and procedures to monitor transactions; systems and procedures to detect and mitigate attempts to commit fraud, penetrate our systems, access customer data, and/or deny access to our systems by legitimate customers; regulatory compliance reviews; and periodic reviews by various components of our CRMG and our Internal Audit function. Reconciliation procedures have also been established to ensure that data processing systems accurately capture data and transactions. Further, we have programs and procedures to maintain contingency and business continuity plans for operational support in the event of disruptions to our business. We also mitigate certain operational risks through the purchase of insurance. Our Operational Risk Management group, which reports to our CRO, has responsibilities for assisting the business units in identifying, managing and monitoring operational risks including risks resulting from the use of technology, cyber security risk, third party vendor management risk, risks associated with the introduction of new products and services, and various other operational risks.

*Model Risk.* Model risk is the risk that the various models and tools utilized throughout the Bank do not provide accurate results, particularly in times of market stress or other unforeseen circumstances or prove to be inadequate or inaccurate because of flaws in their design or implementation. We have an internal Model Risk Management group (second line oversight), which reports to our CRO, that has developed and implemented a model framework, in compliance with FRB Supervision and Regulation Letter *SR 11-7: Guidance on Model Risk Management*, whereby all models and tools utilized throughout the Bank are inventoried, assessed, and validated in accordance with this framework. Ownership of our internal models resides with our analytics and modeling team (first line oversight), who, along with our business units, manages the use of such models in accordance with our model framework.

*Legal Risk.* As part of our operational risk management program, we also actively monitor our legal risk exposure. Legal risk arises from the potential that unenforceable contracts, lawsuits or adverse judgments can disrupt or otherwise negatively affect our operations or condition. These risks are inherent in all of our businesses. Legal risk exposures are actively and primarily managed by our business units in conjunction with our legal department.

## **Reputational Risk Management**

Reputational risk is the risk that adverse perceptions regarding our business practices or financial health, or adverse developments, customer sentiment or other external perceptions regarding the practices of our competitors, or the financial services industry, may adversely impact our reputation and business prospects. We have a team of bankers and risk professionals that monitor our reputational risk exposure by, among others, (i) tracking and measuring a variety of social media posts, (ii) enforcing detailed policies and procedures that are intended to govern our employees regarding the use of social media, websites and other external communications made by employees, and (iii) coordinating with our learning and development team enterprise-wide training focused on reputational risk and how to reduce our exposure to such risk. Additionally, we also monitor our reputational risk exposure by frequently monitoring other financial and non-financial reputational risk-related metrics.

## **Strategic Risk Management**

Strategic risk is the risk to current or anticipated earnings or capital, or franchise or enterprise value arising from, among other items, adverse business decisions, poor implementation of business decisions, deterioration in national or regional macro-economic conditions, or lack of responsiveness to changes in the financial services industry or operating environment. The assessment of strategic risk includes more than an analysis of our written strategic plan. It focuses on opportunity costs and how plans, systems, and implementation affect, or could affect, our franchise or enterprise value. It also incorporates how management analyzes external factors, such as economic, technological, competitive, regulatory, and other environmental changes that affect our strategic direction. Our strategic risk exposure is measured against our Board-approved strategic risk appetite by our CRMG, which monitors our performance against our strategic objectives in addition to measuring our financial performance against our peer group. Also, as part of our strategic risk monitoring process, the current and expected systemic macroeconomic environment is monitored using a combination of metrics, models and various other tools.

## **Compliance Risk Management**

Compliance risk is the risk of legal or regulatory sanctions, financial loss or damage to reputation resulting from failure to comply with laws, regulations, rules, other regulatory requirements, or codes of conduct and other standards of self-regulatory organizations applicable to us. Compliance risk exposures are actively and primarily managed by our business units in conjunction with our Corporate Compliance group, our legal department and the associated compliance programs operated under our compliance

framework and our compliance management system that govern the management of compliance risk. Our ERC and BRC oversee our compliance program.

Risks related to compliance matters are heightened by the heavily regulated environment in which we operate. We have designed our processes and systems and provided education of applicable regulatory standards to our employees in an effort to comply with these requirements. Our Corporate Compliance group and various other teams throughout the Bank perform various monitoring and testing activities, and our Internal Audit Group performs periodic reviews of our various compliance programs, including reviews of our Corporate Compliance group.

## **RECENTLY ISSUED ACCOUNTING STANDARDS**

See Note 14 to the Consolidated Financial Statements for a discussion of certain recently issued and recently adopted accounting pronouncements.

### **Item 3. Quantitative and Qualitative Disclosures About Market Risk**

Information required by this Item is included in “Market and Interest Rate Risk Management” in the MD&A beginning on page 53 and is hereby incorporated by reference.

### **Item 4. Controls and Procedures**

#### **(a) Evaluation of Disclosure Controls and Procedures.**

As of the end of the period covered by this report, our management carried out an evaluation, under the supervision and with the participation of the Bank’s Chairman and Chief Executive Officer (principal executive officer) and its Chief Financial Officer (principal financial officer), of the effectiveness of the design and operation of our disclosure controls and procedures as defined in SEC Rule 13a-15(e) under the Exchange Act. Disclosure controls and procedures are controls and other procedures designed to ensure that the information required to be disclosed in reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC’s rules and forms, and that such information is accumulated and communicated to management, including our principal executive and principal financial officers, as appropriate, to allow for timely decisions regarding required disclosure. Based on that evaluation, the principal executive officer and principal financial officer concluded that, as of the end of the period covered by this report, the Bank’s disclosure controls and procedures were effective.

#### **(b) Changes in Internal Control over Financial Reporting.**

There have been no changes in our internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the quarter ended June 30, 2023 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## **PART II. OTHER INFORMATION**

### **Item 1. Legal Proceedings**

In the ordinary course of business, we are or may be involved in various legal or regulatory proceedings, claims, including claims related to employment, wage-hour and labor law claims, consumer and privacy claims, lender liability claims, breach of contract, and other similar lending-related claims encountered on a routine basis, some of which may be styled as “class action” or representative cases. While the ultimate resolution of these claims and proceedings cannot be determined at this time, management believes that such claims and proceedings, individually or in the aggregate, will not have a material adverse effect on the Bank’s financial condition or results of operations.

### **Item 1A. Risk Factors**

There are no material changes from the risk factors disclosed under Item 1A. of our annual report on Form 10-K for the year ended December 31, 2022, as filed with the FDIC on February 27, 2023.



**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Bank OZK

DATE: August 8, 2023

/s/ Tim Hicks

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Tim Hicks  
Chief Financial Officer  
(Principal Financial Officer and Authorized Officer)

**Bank OZK**  
**Exhibit Index**

**Exhibit  
Number**

- 3.1 Amended and Restated Articles of Incorporation of Bank of the Ozarks (previously filed as Exhibit 3.1 to the Bank's Current Report on Form 8-K filed with the FDIC on June 26, 2017, and incorporated herein by reference).
- 3.2 Articles of Amendment to the Amended and Restated Articles of Incorporation of Bank OZK (previously filed as Exhibit 3.1 to the Bank's Current Report on Form 8-K filed with the FDIC on July 16, 2018, and incorporated herein by reference).
- 3.3 Articles of Amendment to the Amended and Restated Articles of Incorporation of Bank OZK (previously filed as Exhibit 3.3 to the Bank's Registration Statement on Form 8-A filed with the FDIC on November 4, 2021, and incorporated herein by reference).
- 3.4 Second Amended and Restated Bylaws of Bank OZK (previously filed as Exhibit 3.1 to the Bank's Current Report on Form 8-K filed with the FDIC on August 10, 2018, and incorporated herein by reference).
- 4.1 Instruments defining the rights of security holders, including indentures. The Bank hereby agrees to furnish to the FDIC upon request copies of instruments defining the rights of holders of long-term debt of the Bank and its consolidated subsidiaries; no issuance of debt exceeds ten percent of the assets of the Bank and its subsidiaries on a consolidated basis.
- 4.2 Form of Common Stock Certificate (previously filed as Exhibit 4.2 to the Bank's Current Report on Form 8-K filed with the FDIC on July 16, 2018, and incorporated herein by reference).
- 4.3 Form of Certificate Representing Series A Preferred Stock (previously filed as Exhibit 4.1 to the Bank's Registration Statement on Form 8-A filed with the FDIC on November 4, 2021, and incorporated herein by reference).
- 31.1 Certification of Chairman and Chief Executive Officer pursuant to Section 302 of the Sarbanes Oxley Act of 2002, filed herewith.
- 31.2 Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes Oxley Act of 2002, filed herewith.
- 32.1 Certification of Chairman and Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, furnished herewith.
- 32.2 Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, furnished herewith.

**CERTIFICATION PURSUANT TO  
SECTION 302 OF THE SARBANES-OXLEY  
ACT OF 2002**

I, George Gleason, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Bank OZK;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 8, 2023

/s/ George Gleason

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George Gleason

Chairman and Chief Executive Officer

**CERTIFICATION PURSUANT TO  
SECTION 302 OF THE SARBANES-OXLEY  
ACT OF 2002**

I, Tim Hicks, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Bank OZK;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 8, 2023

/s/ Tim Hicks

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Tim Hicks

Chief Financial Officer

**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the accompanying Quarterly Report of Bank OZK (the Bank) on Form 10-Q for the period ended June 30, 2023, as filed with the Federal Deposit Insurance Corporation on the date hereof (the Report), I, George Gleason, Chairman and Chief Executive Officer of the Bank, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, to my knowledge, that:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Bank.

Date: August 8, 2023

/s/ George Gleason

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George Gleason

Chairman and Chief Executive Officer

**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the accompanying Quarterly Report of Bank OZK (the Bank) on Form 10-Q for the period ended June 30, 2023, as filed with the Federal Deposit Insurance Corporation on the date hereof (the Report), I, Tim Hicks, Chief Financial Officer of the Bank, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, to my knowledge, that:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Bank.

Date: August 8, 2023

/s/ Tim Hicks

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Tim Hicks

Chief Financial Officer