## Section 1: 10-Q (FORM 10-Q)

Table of Contents


## BANK OF THE OZARKS, INC <br> FORM 10-Q

FORM 10-Q
June 30, 2013

INDEX
PART I. Financial Information
tem 1. Financial Statements
Consolidated Balance Sheets as of June 30, 2013 and 2012 and December 31, 2012 ..... 1
Consolidated Statements of Income for the Three Months ended June 30, 2013 and 2012 and the Six Months Ended June 30, 2013 and 2012 ..... 2
Consolidated Statements of Comprehensive Income for the Three Months ended June 30, 2013 and 2012 and the Six Months Ended June 30, 2013 and 2012 ..... 3
Consolidated Statements of Stockholders' Equity for the Six Months Ended June 30, 2013 and 2012 ..... 4
Consolidated Statements of Cash Flows for the Six Months Ended June 30, 2013 and 2012 ..... 5
Notes to Consolidated Financial Statements ..... 6
Lem 2. Management's Discussion and Analysis of Financial Condition and Results of Operations ..... 33
Selected and Supplemental Financial Data ..... 69
Item 3. $\quad$ Quantitative and Qualitative Disclosures About Market Risk ..... 71
Item 4. Controls and Procedures ..... 72
PART II. Other Information
Item 1. Legal Proceedings73
Item 1A. Risk Factors ..... 75
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds ..... 75
Item 3. Defaults Upon Senior Securities ..... 75
Item 4. Mine Safety Disclosures ..... 75
Item 5. Other Information ..... 75
Item 6. Exhibits ..... 75
Signature ..... 76
Exhibit Index ..... 77

Table of Contents
PART I. FINANCIAL INFORMATION
Item 1. Financial Statements

## BANK OF THE OZARKS, INC

 CONSOLIDATED BALANCE SHEETSCash and due from banks
ASSETS
nterest earning deposits
Cash and cash equivalents
nvestment securities - available for sale ("AFS")
oans and leases
Purchased loans not covered by Federal Deposit Insurance Corporation ("FDIC") loss share agreements ("purchased non-covered loans")
Loans covered by FDIC loss share agreements ("covered loans")
Allowance for loan and lease losses
Net loans and leases
DIC loss share receivable
Premises and equipment, net
Foreclosed assets not covered by FDIC loss share agreements
Foreclosed assets covered by FDIC loss share agreements
Accrued interest receivable
Bank owned life insurance ("BOLI")
Intangible assets, net
Other, net
Total assets
LIABILITIES AND STOCKHOLDERS' EQUITY
Deposits:
Demand non-interest bearing
Savings and interest bearing transaction
Time
Total deposits
Repurchase agreements with customers
Other borrowings
Subordinated debenture
DIC clawback payable
Accrued interest payable and other liabilities
Total liabilities

Commitments and contingencies
Stockholders' equity:
Preferred stock; $\$ 0.01$ par value; $1,000,000$ shares authorized; no shares outstanding at June 30, 2013 and 2012 or at December 31, 2012
Common stock; $\$ 0.01$ par value; $50,000,000$ shares authorized; $35,437,924,34,594,080$ and $35,271,724$ shares issued and outstanding at June 30 , 2013, June 30 ,
2012 and December 31, 2012, respectively
Additional paid-in capital
Retained earnings
mprehensive income (loss)
Total stockholders' equity before noncontrolling interest
Noncontrolling interes
Total stockholders' equity
Total liabilities and stockholders' equity

| Unaudited June 30, |  |  |  | $\begin{gathered} \text { December 31, } \\ \hline 2012 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2013 |  | 2012 |  |  |  |
| (Dollars in thousands, except per share amounts) |  |  |  |  |  |
| \$ | 59,245 | \$ | 65,232 | \$ | 206,500 |
|  | 1,647 |  | 1,125 |  | 1,467 |
|  | 60,892 |  | 66,357 |  | 207,967 |
|  | 490,748 |  | 414,898 |  | 494,266 |
|  | 2,443,342 |  | 1,978,701 |  | 2,115,834 |
|  | 31,027 |  | 2,983 |  | 41,534 |
|  | 480,752 |  | 711,723 |  | 596,239 |
|  | $(39,372)$ |  | $(38,862)$ |  | (38,738) |
|  | 2,915,749 |  | 2,654,545 |  | 2,714,869 |
|  | 112,716 |  | 208,758 |  | 152,198 |
|  | 225,838 |  | 219,867 |  | 225,754 |
|  | 10,451 |  | 13,898 |  | 13,924 |
|  | 46,157 |  | 65,405 |  | 52,951 |
|  | 13,837 |  | 11,754 |  | 13,201 |
|  | 126,031 |  | 63,221 |  | 123,846 |
|  | 10,690 |  | 11,189 |  | 11,827 |
|  | 30,523 |  | 34,968 |  | 29,404 |
| \$ | 4,043,632 | \$ | 3,764,860 | \$ | 4,040,207 |
| \$ | 591,879 | \$ | 505,940 | \$ | 578,528 |
|  | 1,665,789 |  | 1,561,684 |  | 1,741,678 |
|  | 726,961 |  | 741,362 |  | 780,849 |
|  | 2,984,629 |  | 2,808,986 |  | 3,101,055 |
|  | 24,704 |  | 31,600 |  | 29,550 |
|  | 391,690 |  | 339,703 |  | 280,763 |
|  | 64,950 |  | 64,950 |  | 64,950 |
|  | 25,596 |  | 24,788 |  | 25,169 |
|  | 17,493 |  | 31,825 |  | 27,614 |
| 3,509,062 |  |  | 3,301,852 |  | 3,529,101 |


|  | 0 | 0 |  |  | 0 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 354 |  | 346 |  | 353 |
|  | 79,101 |  | 54,897 |  | 73,043 |
|  | 452,568 |  | 392,895 |  | 423,485 |
|  | (898) |  | 11,452 |  | 10,783 |
|  | 531,125 |  | 459,590 |  | 507,664 |
|  | 3,445 |  | 3,418 |  | 3,442 |
|  | 534,570 |  | 463,008 |  | 511,106 |
| \$ | 4,043,632 | \$ | 3,764,860 | \$ | 4,040,207 |

BANK OF THE OZARKS, INC

## CONSOLIDATED STATEMENTS OF INCOME <br> Unaudited

| Three Months EndedJune 30, |  | Six Months EndedJune 30, |  |
| :---: | :---: | :---: | :---: |
| (Dollars in thousands, except per share amounts) |  |  |  |
|  |  |  |  |
| \$ 30,719 | \$ 27,415 | \$ 60,598 | \$ 55,712 |
| 724 | 0 | 1,713 | 0 |
| 11,480 | 15,668 | 24,344 | 32,362 |
| 1,183 | 705 | 2,468 | 1,420 |
| 3,849 | 3,983 | 7,593 | 8,219 |
| 2 | 1 | 10 | 3 |
| 47,957 | 47,772 | 96,726 | 97,716 |
| 1,374 | 2,311 | 2,920 | 5,226 |
| 6 | 12 | 13 | 33 |
| 2,684 | 2,691 | 5,332 | 5,391 |
| 428 | 460 | 857 | 934 |
| 4,492 | 5,474 | 9,122 | 11,584 |
| 43,465 | 42,298 | 87,604 | 86,132 |
| $(2,666)$ | $(3,055)$ | $(5,394)$ | (6,131) |
| 40,799 | 39,243 | 82,210 | 80,001 |
| 5,074 | 4,908 | 9,796 | 9,601 |
| 1,643 | 1,328 | 3,384 | 2,429 |
| 865 | 888 | 1,748 | 1,662 |
| 1,104 | 567 | 2,186 | 1,143 |
| 2,481 | 2,035 | 4,873 | 4,340 |
| 3,689 | 3,197 | 5,844 | 5,180 |
| 0 | 402 | 156 | 403 |
| 3,110 | 1,397 | 5,084 | 2,952 |
| 1,021 | 988 | 2,273 | 1,810 |
| 18,987 | 15,710 | 35,344 | 29,520 |
| 15,294 | 14,574 | 30,989 | 28,626 |
| 4,370 | 3,650 | 8,884 | 7,528 |
| 10,237 | 9,058 | 19,259 | 19,735 |
| 29,901 | 27,282 | 59,132 | 55,889 |
| 29,885 | 27,671 | 58,422 | 53,632 |
| 9,506 | 8,584 | 18,032 | 16,534 |
| 20,379 | 19,087 | 40,390 | 37,098 |
| 8 | 5 | (3) | 4 |
| \$ 20,387 | \$ 19,092 | \$ 40,387 | \$ 37,102 |
| \$ 0.58 | 0.55 | \$ 1.14 | \$ 1.07 |
| \$ 0.57 | \$ 0.55 | \$ 1.13 | \$ 1.06 |
| \$ 0.17 | 0.12 | \$ 0.32 | \$ 0.23 | <br> \title{

## BANK OF THE OZARKS, INC <br> \title{ \section*{BANK OF THE OZARKS, INC <br> <br> CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME <br> <br> CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME Unaudited 

## Net income

Other comprehensive income (loss):
Unealized gains and losses on investment securities AFS
Tax effect of unrealized gains and losses on investment securities AFS
Tax effect of reclassification lofses on investment securities AFS included in net income
Tax effect of reclassification of gains and losses on investment securities AFS included in net income
Total comprehensive income

| Three Months EndedJune 30, |  |  | Six Months EndedJune 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | 2013 | 2012 |
|  |  | (Dol | usands) |  |
| \$ | 20,379 | \$ 19,087 | \$ 40,390 | \$ 37,098 |
|  | $(16,335)$ | 1,862 | $(19,063)$ | 3,899 |
|  | 6,408 | (731) | 7,476 | $(1,529)$ |
|  | 0 | (402) | (156) | (403) |
|  | 0 | 158 | 62 | 158 |
|  | $(9,927)$ | 887 | $(11,681)$ | 2,125 |
| \$ | 10,452 | \$ 19,974 | \$ 28,709 | \$ 39,223 |

## BANK OF THE OZARKS, INC <br> CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY

See accompanying notes to consolidated financial statements
(The remainder of this page intentionally left blank)

Balances - January 1, 2012
Net income
Net loss attributable to noncontrolling interest
Total other comprehensive income
Common stock dividends
Issuance of 130,200 shares of common stock for exercise of stock option
Tax benefit on exercise and forfeiture of stock options
tock-based compensation expens
Balances - June 30, 2012
Balances - January 1, 2013
Net income
Net income attributable to noncontrolling interes
Total other comprehensive income (loss)
Common stock dividends
Issuance of 166,200 shares of common stock for exercise of stock options
Tax benefit on exercise and forfeiture of stock options
tock-based compensation expense
Balances - June 30, 2013

Unaudited

| $\begin{gathered} \text { Common } \\ \text { Stock } \end{gathered}$ |  | $\begin{gathered} \text { Additional } \\ \text { Paid-In } \\ \text { Capital } \\ \hline \end{gathered}$ |  | Retained <br> Earnings |  | AccumulatedOtherComprehensiveIncome |  | Non-ControllingInterest |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | (Dollars in thousands) |  |  |  |  |  |  |  |
| \$ | 345 | \$ | 51,145 | \$ | 363,734 | \$ | 9,327 | \$ | 3,422 | \$ | 427,973 |
|  | 0 |  | 0 |  | 37,098 |  | 0 |  | 0 |  | 37,098 |
|  | 0 |  | 0 |  | 4 |  | 0 |  | (4) |  | 0 |
|  | 0 |  | 0 |  | 0 |  | 2,125 |  | , |  | 2,125 |
|  | 0 |  | 0 |  | $(7,941)$ |  | 0 |  | 0 |  | $(7,941)$ |
|  | 1 |  | 2,060 |  | 0 |  | 0 |  | 0 |  | 2,061 |
|  | 0 |  | 480 |  | 0 |  | 0 |  | 0 |  | 480 |
|  | 0 |  | 1,212 |  | 0 |  | 0 |  | 0 |  | 1,212 |
| \$ | 346 | \$ | 54,897 | \$ | 392,895 | \$ | 11,452 | \$ | 3,418 | \$ | 463,008 |
|  | 353 |  | 73,043 |  | 423,485 |  | 10,783 |  | 3,442 |  | 511,106 |
|  | 0 |  | 0 |  | 40,390 |  | 0 |  | 0 |  | 40,390 |
|  | 0 |  | 0 |  | (3) |  | 0 |  | 3 |  | 0 |
|  | 0 |  | 0 |  | 0 |  | $(11,681)$ |  | 0 |  | $(11,681)$ |
|  | 0 |  | 0 |  | $(11,304)$ |  | 0 |  | 0 |  | $(11,304)$ |
|  | 1 |  | 2,438 |  | 0 |  | 0 |  | 0 |  | 2,439 |
|  | 0 |  | 1,374 |  | 0 |  | 0 |  | 0 |  | 1,374 |
|  | 0 |  | 2,246 |  | 0 |  | 0 |  | 0 |  | 2,246 |
| \$ | 354 | \$ | 79,101 | \$ | 452,568 | \$ | (898) | \$ | 3,445 | \$ | 534,570 |

BANK OF THE OZARKS, INC.

## CONSOLIDATED STATEMENTS OF CASH FLOWS

Unaudited

Cash flows from operating activities:
Net income
Net income
concile net income to net cash provided (used) by operating activities
Depreciation
Amortization
Net income (loss) attributable to noncontrolling interest
rovision for loan and lease losses
rovision for losses on foreclosed assets
Net amortization of investment securities AFS
Net gains on investment securities AFS
Originations of mortgage loans held for sale
roceeds from sales of mortgage loans held for sale
Accretion of purchased non-covered loans and covered loans
Accretion of FDIC loss share receivable, net of amortization of FDIC clawback payable
Gains on sales of other assets
Deferred income tax benefit
ncrease in cash surrender value of BOL
Tax benefit on exercise of stock optio
Changes in assets and liabilities:
Accrued interest receivable
Other assets, ne
Accrued interest payable and other liabilitie
Net cash provided (used) by operating activities
Cash flows from investing activities:
Proceeds from sales of investment securities AFS
Proceeds from maturities/calls/paydowns of investment securities AFS
urchases of investment securities AFS
Net advances on loans and leases not covered by FDIC loss share agreements
Payments received on covered loans
ayments received from FDIC under loss share agreements
Other net decreases in covered assets and FDIC loss share receivable
Purchases of premises and equipment
Cash (invested in) received from unconsolidated investments and noncontrolling interes
Net cash (used) provided by investing activities
Cash flows from financing activities:
Net decrease in deposits
Net advances from other borrowings
Net decrease in repurchase agreements with customers
Proceeds from exercise of stock options
Tax benefit on exercise of stock options
Cash dividends paid on common stock
Net cash used by financing activities
Net (decrease) increase in cash and cash equivalents
Cash and cash equivalents - beginning of period
Cash and cash equivalents - end of period

Six Months Ended
$\qquad$
\$ 40,390 \$ 37,098
3,530
1,429
$(3)$
5,394
5,394
191
379
$(156)$
$(121,484)$
138,764
138,764
$(26,057)$
$(2,873)$
$(5,084)$
$(245)$
$(2186)$
$(2,186)$
$(1,374)$
2,246
(635)

| $(635)$ |
| :--- |
| $(367)$ |


| $(363)$ |
| ---: |
| 3,677 |

999
52,322
52,322
( 743,659 )
$(333,279)$
110,257
110,257
45,745
14,665
14,665
$(5,939)$
14,939
27,216
$\begin{array}{r}(162,777) \\ \hline\end{array}$
$(116,426)$
110,926
10,926
$(4,846)$
1,019
6,131
1,073
45
$(403)$
$(106,257)$
$(106,257)$
105,146
$(32,362)$
$(4,340)$
$(2,952)$
(491)
$(1,143)$
(720)

1,114
2,585
$(20,282)$
$\begin{array}{r}(20,282) \\ \hline(10,407)\end{array}$
8,526
30,13
$(9,449)$
$(91,181)$
95,393
86,472
8,739
8,739
$(36,371)$
$(38,3718$
28,818
121,285
$(134,933)$
(134,856
$(1,210)$
$(1,210)$
2,060
2,060
720
$(7,941)$
$(103,448)$
7,430
7,430
58,927
66,35

BANK OF THE OZARKS, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## Organization and Principles of Consolidation

Bank of the Ozarks, Inc. (the "Company") is a bank holding company headquartered in Little Rock, Arkansas, which operates under the rules and regulations of the Board of Governors of the Federal Reserve System. The Company owns a wholly-owned state chartered bank subsidiary - Bank of the Ozarks (the "Bank"), four 100\%-owned finance subsidiary business trusts - Ozark Capital Statutory Trust II ("Ozark II"), Ozark Capital tatutory Trust III ("Ozark II ), Ozark Capital Statutory Trust IV (Ozark IV) and Ozark Capital Stawory Trust V (Ozark V) (collectively, he Trust") and indirectly trough he Bank, a subsidiary engaged in the
 (

## 2. Basis of Presentation

The accompanying consolidated financial statements have been prepared by the Company, without audit, pursuant to the rules and regulations of the Securities and Exchange Commission ("SEC") in Article 10 of Regulation S-X and in accordance with the instructions to Form 10-Q and GAAP for interim financial information. Certain information, accounting policies and footnote disclosures normally included in complete financial tatements prepared in accordance with GAAP have been condensed or omitted in accordance with such rules and regulations. These consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes thereto included in the Company's annual report on Form 10-K for the year ended December 31, 2012.

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying otes. Actual results could differ from those estimates. In the opinion of management, all adjustments considered necessary, consisting of normal recurring items, have been included for a fair presentation of the accompanying consolidated financial statements. Operating results for the quarter or six months ended June 30, 2013 are not necessarily indicative of the results that may be expected for the full year or future periods.

Certain reclassifications of prior period amounts have been made to conform with the current period presentation. These reclassifications had no impact on previously reported net income. Additionally, as provided for under GAAP, management has up to 12 months following the date of a business combination transaction to finalize the fair values of acquired assets and assumed liabilities. Once management has finalized the fair values of acquired assets and assumed liabilities within this 12 -month period, management considers such values to be the day 1 fair values ("Day 1 Fair Values").

## 3. Earnings Per Common Share ("EPS")

Basic EPS is computed by dividing reported earnings available to common stockholders by the weighted-average number of common shares outstanding. Diluted EPS is computed by dividing reported earnings available common stockholders by the weighted-average number of common shares outstanding after consideration of the dilutive effect, if any, of the Company's outstanding common stock options using the treasury stock method. No ocommon stockholders by the weighted-average number of common shares outstanding after consideration of the dilutive effect, if any, of the Company's outstanding common stock options using the treasury stock
(The remainder of this page intentionally left blank

Table of Contents
Basic and diluted EPS are computed as follows:

```
Numerator:
    Distributed earnings allocated to common stock
    Nistributed earnings allocated to common stock
        Net earnings allocated to common stock
Denominator:
    Denominator for basic EPS - weighted-average common shares
    Effect of dilutive securities - stock options
        Denominator for diluted EPS - weighted-average common shares and assumed conversions
Basic EPS
Diluted EPS
```

| Three Months Ended June 30, |  | $\begin{gathered} \begin{array}{c} \text { Six Months Ended } \\ \text { June 30, } \end{array} \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: |
| 2013 (In thousands, except per share amounts) $\frac{2013}{\square}$ |  |  |  |
|  |  |  |  |
| \$ 6,013 | \$ 4,149 | \$ 11,304 | \$ 7,941 |
| 14,374 | 14,943 | 29,083 | 29,161 |
| \$ 20,387 | \$ 19,092 | \$ 40,387 | \$ 37,102 |
| 35,403 | 34,588 | 35,363 | 34,562 |
| 338 | 299 | 308 | 289 |
| 35,741 | 34,887 | 35,671 | 34,851 |
| \$ 0.58 | \$ 0.55 | \$ 1.14 | \$ 1.07 |
| \$ 0.57 | \$ 0.55 | \$ 1.13 | \$ 1.06 |

## 4. Investment Securities

At June 30, 2013 and 2012 and at December 31, 2012, the Company classified all of its investment securities portfolio as AFS. Accordingly, its investment securities are stated at estimated fair value in the consolidated financial statements with unrealized gains and losses, net of related income tax, reported as a separate component of stockholders' equity and included in accumulated other comprehensive income.

The following table presents the amortized cost and estimated fair value of investment securities as of the dates indicated. The Company's holdings of "other equity securities" include Federal Home Loan Bank of Dallas ("FHLB - Dallas"), Federal Home Loan Bank of Atlanta ("FHLB-Atlanta") and First National Banker's Bankshares, Inc. ("FNBB") shares, which do not have readily determinable fair values and are carried at cost.

June 30, 2013:
Obligations of state and political subdivisions
U.S. Government agency securities

Corporate obligations
Other equity securities
Total
December 31 , 2012
Obligations of state and political subdivisions
U.S. Government agency securities

Corporate obligations
Other equity securities
Total

## June 30, 2012

Obligations of state and political subdivisions
U.S. Government agency securities

Other equity securities
Total

Gross
Unrealized


| $\$ 8,372$ |
| ---: |
| 860 |
|  |
|  |

$(7,435)$
$(3,274)$

10

## \$ 16,586


\$ 16,872 \$ (319) \$ 351,554
2,308
$\underline{\underline{\$ 19,180}}$

118,284
$\begin{array}{r}776 \\ 13,689 \\ \hline\end{array}$
Estimated
$\begin{array}{r}\begin{array}{l}\text { Estimated } \\ \text { Fair Value }\end{array} \\ \hline\end{array}$
\$ 391,446
$\begin{array}{r}391,446 \\ 83,035 \\ \hline 747\end{array}$
83,035
747
15,520
\$ 490,748

494,266

48,748
14,596
\$ 414,898

## Table of Contents

The following table shows estimated fair value of investment securities AFS having gross unrealized losses and the amount of such unrealized losses, aggregated by investment category and length of time that individual investment securities have been in a continuous unrealized loss position, as of the dates indicated.

| Less than 12 Months |  |  |  | 12 Months or More |  |  |  | Total |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | stimated air Value | UnrealizedLosses |  | Estimated |  | Unrealized |  | Estimated Fair Value |  | UnrealizedLosses |  |
| $\square \longrightarrow$ |  |  |  |  |  |  |  |  |  |  |  |
| \$ | $\begin{array}{r} 105,258 \\ 60,685 \end{array}$ | \$ | $\begin{aligned} & 7,004 \\ & 3,274 \end{aligned}$ | \$ | $\begin{array}{r} 6,942 \\ 0 \end{array}$ | \$ | $\begin{array}{r} 431 \\ 0 \end{array}$ | \$ | $\begin{array}{r} 112,200 \\ 60,685 \end{array}$ | \$ | $\begin{aligned} & 7,435 \\ & 3,274 \end{aligned}$ |
| \$ | 165,943 | \$ | 10,278 | \$ | 6,942 | \$ | 431 | \$ | 172,885 | \$ | 10,709 |
| \$ | 14,085 | \$ | 188 | \$ | 7,324 | \$ | 105 | \$ | 21,409 | \$ | 293 |
|  | 14,320 |  | 17 |  | 0 |  | 0 |  | 14,320 |  | 17 |
| \$ | 28,405 | \$ | 205 | \$ | 7,324 | \$ | 105 | \$ | 35,729 | \$ | 310 |
| \$ | 5,473 | \$ | 111 | \$ | 5,324 | \$ | 208 | \$ | 10,797 | \$ | 319 |
|  | 3,893 |  | 18 |  | 0 |  | 0 |  | 3,893 |  | 18 |
|  | 9,366 | \$ | 129 | \$ | 5,324 | \$ | 208 | \$ | 14,690 | \$ | 337 |

une 30, 2013
Obligations of state and political subdivisions
U.S. Government agency securities

Total temporarily impaired securities
December 31, 2012
Obligations of states and political subdivisions
U.S. Government agency securitie

Total temporarily impaired securities
June 30, 2012
Obligations of state and political subdivisions
U.S. Government agency securities

Total temporarily impaired securities

In evaluating the Company's unrealized loss positions for other-than-temporary impairment for the investment securities portfolio, management considers the credit quality of the issuer, the nature and cause of the unrealized loss, the severity and duration of the impairments and other factors. At June 30, 2013 management determined the unrealized losses were the result of fluctuations in interest rates and did not reflect deteriorations of the credit quality of the investments. Accordingly, management considers these unrealized losses to be temporary in nature. The Company does not have the intent to sell these investment securities with unrealized losses and, more likely than not, will not be required to sell these investment securities before fair value recovers to amortized cost

The following table shows the amortized cost and estimated fair value of investment securities AFS by maturity or estimated date of repayment as of the date indicated.
Maturity or
Estimated Repayment
One year or less
After one year to five years
After five years to ten years
After ten years

|  | June 30, 2013 |  |
| :---: | :---: | :---: |
|  | ${ }_{\text {Cost }}^{\text {Amortized }}$ | Estimated <br> Fair Value |
|  |  |  |
|  | (Dolla | sands) |
| \$ | 19,377 | 19,441 |
|  | 31,308 | 31,412 |
|  | 84,162 | 82,918 |
|  | 357,378 | 356,977 |
|  | 492,225 | \$ 490,748 |

For purposes of this maturity distribution, all investment securities AFS are shown based on their contractual maturity date, except (i) FHLB - Dallas and FNBB stock with no contractual maturity date are shown in the longest maturity category and (ii) U.S. Government agency securities backed by residential mortgages are allocated among various maturities based on an estimated repayment schedule utilizing Bloomberg median prepayment speeds and interest rate levels at the measurement date. Expected maturities will differ from contractual maturities because issuers may have the right to call or prepay obligations with or without call or prepayment penalties.

Sales activities in the Company's investment securities AFS for the periods indicated were as follows:

Sales proceeds
Gross realized gains
Gross realized losse
Net gains on investment securities

| Three Months EndedJune 30, |  |  | Six Months EndedJune 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2013 |  | 2012 | 2013 |  | 2012 |
|  | (Dollars in thousands) |  |  |  |  |
| 0 | \$ | 6,077 | \$999 |  | 8,526 |
| \$ | \$ | 402 | \$156 | \$ | 403 |
| 0 |  | 0 | 0 |  |  |
| \$ 0 |  | 402 | \$156 |  | 403 |

## 5. Allowance for Loan and Lease Losses ("ALLL") and Credit Quality Indicators

## Allowance for loan and lease losses

The following table is a summary of activity within the ALLL for the periods indicated.
Beginning balance
Non-covered loans and leases charged off
Recoveries of non-covered loans and leases previously charged off
Net non-covered loans and leases charged off
Covered loans charged off
Net charge-offs - total loans and leases
Provision for loan and lease losses:
$\quad$ Non-covered loans and leases
$\quad$ Covered loans
$\quad$ Total provision
Ending balance

| Three Months Ended |  | Six Months EndedJune 30, |  |
| :---: | :---: | :---: | :---: |
| 2013 | 2012 | 2013 | 2012 |
|  | (Doll | sands) |  |
| \$ 38,422 | \$ 38,632 | \$ 38,738 | \$ 39,169 |
| $(1,101)$ | $(1,119)$ | $(2,449)$ | $(3,333)$ |
| 451 | 249 | 783 | 376 |
| (650) | (870) | $(1,666)$ | $(2,957)$ |
| $(1,066)$ | $(1,955)$ | $(3,094)$ | (3,481) |
| $(1,716)$ | $(2,825)$ | $(4,760)$ | (6,438) |
| 1,600 | 1,100 | 2,300 | 2,650 |
| 1,066 | 1,955 | 3,094 | 3,481 |
| 2,666 | 3,055 | 5,394 | 6,131 |
| \$ 39,372 | \$ 38,862 | \$ 39,372 | \$ 38,862 |

At June 30, 2013 and 2012, the Company identified covered loans acquired in its FDIC-assisted acquisitions where the expected performance of such loans had deteriorated from management's performance expectations stablished in conjunction with the determination of the Day 1 Fair Values. As a result the Company recorded partial charge-offs, net of adjustments to the FDIC loss share receivable and the FDIC clawback payable, totaling $\$ 1.1$ million for such loans during the second quarter of 2013 and $\$ 3.1$ million for such loans during the first six months of 2013 compared to $\$ 2.0$ million during the second quarter of 2012 and $\$ 3.5$ million during the first six months of 2012. The Company also recorded provision for loan and lease losses of $\$ 1.1$ million during the second quarter of 2013 and $\$ 3.1$ million during the first six months of 2013 to cover such charge-offs compared to $\$ 2.0$ million during the second quarter of 2012 and $\$ 3.5$ million during the first six months of 2012. In addition to those net charge-offs, the Company also transferred certain of these covered loans to covered foreclosed assets. As a result, the Company had $\$ 52.6$ million and $\$ 22.8$ million, respectively, of impaired covered loans at June 30, 2013 and 2012.

As of and for the six months ended June 30, 2013 and 2012, the Company had no impaired purchased non-covered loans and recorded no charge-offs, partial charge-offs or provision for such loans.

The following table is a summary of the Company's allowance for loan and lease losses for the three months and six months ended June 30, 2013.


The following table is a summary of the Company's allowance for loan and lease losses for the three months and six months ended June 30, 2012.

|  | Beginning Balance | Charge-offs |  | $\begin{aligned} & \text { (Dollars in thousands) } \end{aligned}$ |  | Provision | Ending Balance |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Three months ended June 30, 2012: |  |  |  |  |  |  |  |
| Real estate: |  |  |  |  |  |  |  |
| Residential 1-4 family | \$ 4,959 |  | \$ (248) |  |  |  | \$ 43 | \$ 203 | \$ 4,957 |
| Non-farm/non-residential | 10,351 |  | (115) |  | 4 | (324) | 9,916 |
| Construction/land development | 11,064 |  | (38) |  | 24 | 755 | 11,805 |
| Agricultural | 3,106 |  | (218) |  | 118 | (47) | 2,959 |
| Multifamily residential | 1,999 |  | 0 |  | 0 | (129) | 1,870 |
| Commercial and industrial | 3,947 |  | (250) |  | 16 | 423 | 4,136 |
| Consumer | 1,148 |  | (63) |  | 19 | (15) | 1,089 |
| Direct financing leases | 1,817 |  | (70) |  | 0 | 139 | 1,886 |
| Other | 241 |  | (117) |  | 25 | 95 | 244 |
| Covered loans | 0 |  | $(1,955)$ |  | 0 | 1,955 | 0 |
| Total | \$38,632 |  | \$ $(3,074)$ |  | \$ 249 | \$ 3,055 | \$38,862 |
| Six months ended June 30, 2012: |  |  |  |  |  |  |  |
| Real estate: |  |  |  |  |  |  |  |
| Residential 1-4 family | \$ 3,848 |  | \$ (631) |  | \$ 57 | \$ 1,683 | \$ 4,957 |
| Non-farm/non-residential | 12,203 |  | (706) |  | 12 | $(1,593)$ | 9,916 |
| Construction/land development | 9,478 |  | (343) |  | 31 | 2,639 | 11,805 |
| Agricultural | 3,383 |  | (218) |  | 126 | (332) | 2,959 |
| Multifamily residential | 2,564 |  | 0 |  | 0 | (694) | 1,870 |
| Commercial and industrial | 4,591 |  | (790) |  | 21 | 314 | 4,136 |
| Consumer | 1,209 |  | (210) |  | 66 | 24 | 1,089 |
| Direct financing leases | 1,632 |  | (194) |  | 0 | 448 | 1,886 |
| Other | 261 |  | (241) |  | 63 | 161 | 244 |
| Covered loans | 0 |  | $(3,481)$ |  | 0 | 3,481 | 0 |
| Total | \$39,169 |  | \$ (6,814) |  | \$ 376 | \$ 6,131 | \$38,862 |

Table of Contents
The following table is a summary of the Company's ALLL and recorded investment in loans and leases, excluding purchased non-covered loans and covered loans, as of the dates indicated

|  | Allowance for Loan and Lease Losses |  |  |  |  |  | Loans and Leases Excluding Purchased Non-Covered Loans and Covered Loans |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { ALLL for } \\ \text { Individually } \\ \text { Evaluated } \\ \text { Impaired } \\ \text { Loans and } \\ \text { Leases } \\ \hline \end{gathered}$ |  | ALLL forAll Other Loans and Leases |  | Total ALLL |  | Individually <br> Evaluated <br> Impaired <br> Loans and <br> Leases |  | All Other Loans and Leases |  | Total Loans and Leases |  |
| June 30, 2013: |  |  |  |  |  |  |  |  |  |  |  |  |
| Real estate: |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential 1-4 family | \$ | 428 | \$ | 4,225 | \$ | 4,653 | \$ | 2,728 |  | \$ 258,840 |  | \$ 261,568 |
| Non-farm/non-residential |  | 11 |  | 12,453 |  | 12,464 |  | 10,390 |  | 1,006,817 |  | 1,017,207 |
| Construction/land development |  | 0 |  | 11,290 |  | 11,290 |  | 272 |  | 680,557 |  | 680,829 |
| Agricultural |  | 194 |  | 2,401 |  | 2,595 |  | 663 |  | 48,216 |  | 48,879 |
| Multifamily residential |  | 0 |  | 1,854 |  | 1,854 |  | 312 |  | 145,371 |  | 145,683 |
| Commercial and industrial |  | 622 |  | 2,307 |  | 2,929 |  | 710 |  | 138,363 |  | 139,073 |
| Consumer |  | 0 |  | 993 |  | 993 |  | 7 |  | 28,282 |  | 28,289 |
| Direct financing leases |  | 0 |  | 2,041 |  | 2,041 |  | 0 |  | 76,953 |  | 76,953 |
| Other |  | 1 |  | 553 |  | 553 |  | 12 |  | 44,849 |  | 44,861 |
| Total | \$ | 1,256 | \$ | 38,117 | \$ | 39,372 | \$ | 15,094 |  | \$ 2,428,248 |  | \$ 2,443,342 |
| December 31, 2012: |  |  |  |  |  |  |  |  |  |  |  |  |
| Real estate: |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential 1-4 family | \$ | 518 | \$ | 4,302 |  | 4,820 | \$ | 2,906 |  | \$ 269,146 |  | \$ 272,052 |
| Non-farm/non-residential |  | 53 |  | 10,054 |  | 10,107 |  | 2,898 |  | 805,008 |  | 807,906 |
| Construction/land development |  | 7 |  | 11,993 |  | 12,000 |  | 542 |  | 578,234 |  | 578,776 |
| Agricultural |  | 254 |  | 2,624 |  | 2,878 |  | 985 |  | 49,634 |  | 50,619 |
| Multifamily residential |  | 0 |  | 2,030 |  | 2,030 |  | 0 |  | 141,243 |  | 141,243 |
| Commercial and industrial |  | 649 |  | 3,006 |  | 3,655 |  | 761 |  | 159,043 |  | 159,804 |
| Consumer |  | 0 |  | 1,015 |  | 1,015 |  | 33 |  | 29,748 |  | 29,781 |
| Direct financing leases |  | 0 |  | 2,050 |  | 2,050 |  | 0 |  | 68,022 |  | 68,022 |
| Other |  | 2 |  | 181 |  | 183 |  | 22 |  | 7,609 |  | 7,631 |
| Total | \$ | 1,483 |  | 37,255 |  | 38,738 | \$ | 8,147 |  | \$ 2,107,687 |  | \$ 2,115,834 |
| June 30, 2012: |  |  |  |  |  |  |  |  |  |  |  |  |
| Real estate: |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential 1-4 family | \$ | 510 | \$ | 4,447 |  | 4,957 | \$ | 3,599 |  | \$ 260,701 |  | \$ 264,300 |
| Non-farm/non-residential |  | 55 |  | 9,861 |  | 9,916 |  | 2,405 |  | 785,787 |  | 788,192 |
| Construction/land development |  | 0 |  | 11,805 |  | 11,805 |  | 580 |  | 522,458 |  | 523,038 |
| Agricultural |  | 8 |  | 2,951 |  | 2,959 |  | 208 |  | 54,042 |  | 54,250 |
| Multifamily residential |  | 0 |  | 1,870 |  | 1,870 |  | 0 |  | 115,848 |  | 115,848 |
| Commercial and industrial |  | 711 |  | 3,425 |  | 4,136 |  | 937 |  | 129,234 |  | 130,171 |
| Consumer |  | 1 |  | 1,088 |  | 1,089 |  | 32 |  | 32,327 |  | 32,359 |
| Direct financing leases |  | 0 |  | 1,886 |  | 1,886 |  | 0 |  | 60,928 |  | 60,928 |
| Other |  | 26 |  | 218 |  | 244 |  | 82 |  | 9,533 |  | 9,615 |
| Total | \$ | 1,311 |  | 37,551 |  | 38,862 | \$ | 7,843 |  | \$ 1,970,858 |  | \$ 1,978,701 |

## Table of Contents

The following table is a summary of impaired loans and leases, excluding purchased non-covered loans and covered loans, as of and for the three months and six months ended June 30 , 2013.

Impaired loans and leases for which there is a related ALLL: Real estate:

Residential 1-4 family
Non-farm/non-residential
Construction/land development
Agricultural
Commercial and industrial ${ }^{(1)}$
Consumer
Other
Total impaired loans and leases with a related ALLL
Impaired loans and leases for which there is not a related ALLL: Real estate:

Residential 1-4 family
Residential 1-4 family
Non-farm/non-residential
Construction/land development
Agricultural
Multifamily residential
Commercial and industrial
Consum
Other
Total impaired loans and leases without a related ALLL
Total impaired loans and leases

| Principal Balance | $\begin{gathered} \text { Net } \\ \begin{array}{c} \text { Charge-offs } \\ \text { to Date } \end{array} \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Principal } \\ \text { Balance, } \\ \text { Net of } \\ \text { Charge-offs } \\ \text { (Dollars in thousands) } \end{gathered}$ |  | SpecificaLLI |  | Weighted <br> Average <br> Carying <br> Value-Three <br> Months Ended <br> June 30,2013 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2,960 | \$ | $(1,650)$ | \$ | 1,310 |  | 428 | \$ | 1,334 | \$ | 1,445 |
| 19 |  | (8) |  | 11 |  | 11 |  | 89 |  | 127 |
| 90 |  | (90) |  | 0 |  | 0 |  | 0 |  | 17 |
| 466 |  | (42) |  | 424 |  | 194 |  | 561 |  | 561 |
| 2,290 |  | $(1,731)$ |  | 559 |  | 622 |  | 580 |  | 574 |
| 52 |  | (52) |  | 0 |  | 0 |  | 0 |  | 1 |
| 179 |  | (171) |  | 8 |  | 1 |  | 9 |  | 9 |
| 6,056 |  | (3,744) |  | 2,312 |  | 1,256 |  | 2,573 |  | 2,734 |
| 1,738 |  | (320) |  | 1,418 |  | 0 |  | 1,371 |  | 1,327 |
| 11,443 |  | $(1,064)$ |  | 10,379 |  | 0 |  | 6,690 |  | 5,358 |
| 465 |  | (193) |  | 272 |  | 0 |  | 303 |  | 366 |
| 250 |  | (11) |  | 239 |  | 0 |  | 323 |  | 357 |
| 445 |  | (133) |  | 312 |  | 0 |  | 156 |  | 104 |
| 566 |  | (415) |  | 151 |  | 0 |  | 202 |  | 201 |
| 19 |  | (12) |  | 7 |  | 0 |  | 28 |  | 29 |
| 24 |  | (20) |  | 4 |  | 0 |  | 5 |  | 7 |
| 14,950 |  | $(2,168)$ |  | 12,782 |  | 0 |  | 9,078 |  | 7,749 |
| \$ 21,006 | \$ | $(5,912)$ | \$ | 15,094 |  | 1,256 | \$ | 11,651 | \$ | 10,483 |

(1) Includes $\$ 81,000$ of specific allowance related to the unfunded portion of an unexpired letter of credit for a previous customer of the Bank.

## Table of Contents

The following table is a summary of impaired loans and leases, excluding purchased non-covered loans and covered loans, as of and for the year ended December 31, 2012

|  | $\begin{aligned} & \text { Principal } \\ & \text { Balance } \\ & \hline \end{aligned}$ | $\underset{\text { Charge-offs }}{\text { Net }}$ $\qquad$ <br> to Date |  | $\begin{aligned} & \text { Specific } \\ & \text { ALLL } \\ & \hline \end{aligned}$ |  | ighted eragae rrying Value Year nded nder 31, 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Impaired loans and leases for which there is a related ALLL: |  |  |  |  |  |  |
| Real estate: |  |  |  |  |  |  |
| Residential 1-4 family | \$ 3,316 | \$ $(1,648)$ | \$ 1,668 | \$ 518 | \$ | 1,622 |
| Non-farm/non-residential | 203 | 0 | 203 | 53 |  | 234 |
| Construction/land development | 141 | (90) | 51 | 7 |  | 38 |
| Agricultural | 632 | (73) | 559 | 254 |  | 291 |
| Commercial and industrial ${ }^{(1)}$ | 2,085 | $(1,523)$ | 562 | 649 |  | 620 |
| Consumer | 15 | (12) | 3 | 0 |  | 8 |
| Other | 223 | (213) | 10 | 2 |  | 24 |
| Total impaired loans and leases with a related ALLL | 6,615 | $(3,559)$ | 3,056 | 1,483 |  | 2,837 |
| Impaired loans and leases for which there is not a related ALLL:Real estate: |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Residential 1-4 family | 1,531 | (293) | 1,238 | 0 |  | 1,721 |
| Non-farm/non-residential | 3,363 | (668) | 2,695 | 0 |  | 2,432 |
| Construction/land development | 628 | (137) | 491 | 0 |  | 600 |
| Agricultural | 733 | (307) | 426 | 0 |  | 374 |
| Multifamily residential | 133 | (133) | 0 | 0 |  | 0 |
| Commercial and industrial | 614 | (415) | 199 | 0 |  | 426 |
| Consumer | 50 | (20) | 30 | 0 |  | 31 |
| Other | 65 | (53) | 12 | 0 |  | 13 |
| Total impaired loans and leases without a related ALLL | 7,117 | $(2,026)$ | 5,091 | 0 |  | 5,597 |
| Total impaired loans and leases | \$13,732 | \$ (5,585) | \$ 8,147 | $\underline{\underline{\$ 1,483}}$ | \$ | 8,434 |

(1) Includes $\$ 95,000$ of specific allowance related to the unfunded portion of an unexpired letter of credit for a previous customer of the Bank.

## Table of Contents

The following table is a summary of impaired loans and leases, excluding purchased non-covered loans and covered loans, as of and for the three months and six months ended June 30 , 2012


## (1) Includes $\$ 119,000$ of specific allowance related to the unfunded portion of an unexpired letter of credit for a previous customer of the Bank

Management has determined that certain of the Company's impaired loans and leases do not require any specific allowance at June 30, 2013 and 2012 or at December 31, 2012 because (i) management's analysis of such individual loans and leases resulted in no impairment or (ii) all identified impairment on such loans and leases has previously been charged off.

Interest income on impaired loans and leases is recognized on a cash basis when and if actually collected. Total interest income recognized on impaired loans and leases for the three months and six months ended une 30, 2013 and 2012 and for the year ended December 31, 2012 was not material.

## Table of Contents

## Credit Quality Indicators

## Loans and Leases, Excluding Purchased Non-Covered Loans and Covered Loans

The following table is a summary of credit quality indicators for the Company's total loans and leases as of the dates indicated.

(1) The Company does not risk rate its residential 1-4 family loans, its consumer loans, and certain "other" loans. However, for purposes of the above table, the Company considers such loans to be (i) satisfactory - if they are performing and less than 30 days past due, (ii) watch - if they are performing and 30 to 89 days past due or (iii) substandard - if they are nonperforming or 90 days or more past due.
The Company's credit quality indicators consist of an internal grading system used to assign grades to all loans and leases except residential 1-4 family loans, consumer loans and certain other loans. The grade for each ndividual loan or lease is determined by the account officer and other approving officers at the time the loan or lease is made and changed from time to time to reflect an ongoing assessment of loan or lease risk. Grades are reviewed on specific loans and leases from time to time by senior management and as part of the Company's internal loan review process. The risk elements considered by management in its determination of the appropriate grade for individual loans and leases include the following, among others: (1) for non-farm/non-residential, multifamily residential, and agricultural real estate loans, the debt service coverage ratio (income from the property in excess and the specific risks and volatility of income, property value and operating results typical of propertios of that type; (2) for construction and land development loans, the perceived feasibility of the project including the ability to sell developed lots or improvements constructed for resale or ability to lease property constructed for lease, the quality and nature of contracts for presale or prelesing, if any, experience ability of the dever and value and

## Table of Contents

Dan-to-cost ratios; (3) for commercial and industrial loans and leases, the operating results of the commercial, industrial or professional enterprise, the borrower's or lessee's business, professional and financial ability and expertise, the specific risks and volatility of income and operating results typical for businesses in the applicable industry and the age, condition, value, nature and marketability of collateral; and (4) for other loans and leases, the expertise, the specific risks and volatility of income and operating results typical for businesses in the applicable industry and the age, condition, value, nature and marketability of collateral; and (4) for other loans and leases, the considers secondary sources of income and the financial strength of the borrower or lessee and any guarantors. The following categories of credit quality indicators are used by the Company.

Satisfactory - Loans and leases in this category are considered to be a satisfactory credit risk and are generally considered to be collectible in full.
Moderate - Loans and leases in this category are considered to be a marginally satisfactory credit risk and are generally considered to be collectible in full.
Watch - Loans and leases in this category are presently protected from apparent loss, however weaknesses exist which could cause future impairment of repayment of principal or interest.
Substandard - Loans and leases in this category are characterized by deterioration in quality exhibited by a number of weaknesses requiring corrective action and posing risk of some loss.
(The remainder of this page intentionally left blank)

The following table is an aging analysis of past due loans and leases as of the dates indicated.

|  | $\xrightarrow{\text { Past Due }{ }^{(1)}}$ |  | or More ${ }^{(2)}$ |  |  | ${ }_{\text {Past Due }}$ |  | Current ${ }^{(3)}$ | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| June 30, 2013: |  |  |  |  |  |  |  |  |  |  |
| Real estate: |  |  |  |  |  |  |  |  |  |  |
| Residential 1-4 family | \$ | 2,483 | \$ | 1,460 |  | 3,943 | \$ | 257,625 | \$ | 261,568 |
| Non-farm/non-residential |  | 8,536 |  | 3,369 |  | 11,905 |  | 1,005,302 |  | 1,017,207 |
| Construction/land development |  | 385 |  | 84 |  | 469 |  | 680,360 |  | 680,829 |
| Agricultural |  | 315 |  | 331 |  | 646 |  | 48,233 |  | 48,879 |
| Multifamily residential |  | 0 |  | 0 |  | 0 |  | 145,683 |  | 145,683 |
| Commercial and industrial |  | 548 |  | 203 |  | 751 |  | 138,322 |  | 139,073 |
| Consumer |  | 230 |  | 23 |  | 253 |  | 28,036 |  | 28,289 |
| Direct financing leases |  | 89 |  | 15 |  | 104 |  | 76,849 |  | 76,953 |
| Other |  | 0 |  | 0 |  | 0 |  | 44,861 |  | 44,861 |
| Total | \$ | 12,586 | \$ | 5,485 |  | 18,071 | \$ | 2,425,271 | \$ | 2,443,342 |
| December 31, 2012: |  |  |  |  |  |  |  |  |  |  |
| Real estate: |  |  |  |  |  |  |  |  |  |  |
| Residential 1-4 family | \$ | 3,656 | \$ | 1,160 | \$ | 4,816 | \$ | 267,236 | \$ | 272,052 |
| Non-farm/non-residential |  | 3,284 |  | 2,524 |  | 5,808 |  | 802,098 |  | 807,906 |
| Construction/land development |  | 868 |  | 329 |  | 1,197 |  | 577,579 |  | 578,776 |
| Agricultural |  | 952 |  | 570 |  | 1,522 |  | 49,097 |  | 50,619 |
| Multifamily residential |  | 312 |  | 0 |  | 312 |  | 140,931 |  | 141,243 |
| Commercial and industrial |  | 1,091 |  | 185 |  | 1,276 |  | 158,528 |  | 159,804 |
| Consumer |  | 425 |  | 57 |  | 482 |  | 29,299 |  | 29,781 |
| Direct financing leases |  | 0 |  | 0 |  | 0 |  | 68,022 |  | 68,022 |
| Other |  | 9 |  | 0 |  | 9 |  | 7,622 |  | 7,631 |
| Total | \$ | 10,597 | \$ | 4,825 |  | 15,422 | \$ | 2,100,412 | \$ | 2,115,834 |
| June 30, 2012: |  |  |  |  |  |  |  |  |  |  |
| Real estate: |  |  |  |  |  |  |  |  |  |  |
| Residential 1-4 family | \$ | 2,168 | \$ | 1,577 | \$ | 3,745 | \$ | 260,555 | \$ | 264,300 |
| Non-farm/non-residential |  | 4,559 |  | 2,035 |  | 6,594 |  | 781,598 |  | 788,192 |
| Construction/land development |  | 1,657 |  | 243 |  | 1,900 |  | 521,138 |  | 523,038 |
| Agricultural |  | 801 |  | 381 |  | 1,182 |  | 53,068 |  | 54,250 |
| Multifamily residential |  | 0 |  | 0 |  | 0 |  | 115,848 |  | 115,848 |
| Commercial and industrial |  | 325 |  | 225 |  | 550 |  | 129,621 |  | 130,171 |
| Consumer |  | 580 |  | 111 |  | 691 |  | 31,668 |  | 32,359 |
| Direct financing leases |  | 44 |  | 85 |  | 129 |  | 60,799 |  | 60,928 |
| Other |  | 85 |  | 8 |  | 93 |  | 9,522 |  | 9,615 |
| Total | \$ | 10,219 | \$ | 4,665 |  | $\underline{ }$ | \$ | 1,963,817 | \$ | 1,978,701 |

(1) Includes $\$ 7.4$ million, $\$ 1.0$ million and $\$ 2.1$ million at June 30, 2013, December 31, 2012 and June 30, 2012, respectively, of loans and leases, excluding purchased non-covered loans and covered loans, on nonaccrual
status.
(3) Includes $\$ 3.2$ million $\$ 3.3$ million and $\$ 3.1$ million of loans and leases, excluding purchased non-covered loans and covered loans, on nonaccrual status at June 30 , 2013 , December 31,2012 and June 30 , 2012, respectively.

Covered Loans
The following table is a summary of credit quality indicators for the Company's covered loans as of the dates indicated.

| FV1 | FV2 | Total Covered Loans |
| :---: | :---: | :---: |
| \$ 126,659 | \$ 6,507 | \$ 133,166 |
| 207,789 | 25,817 | 233,606 |
| 58,370 | 18,045 | 76,415 |
| 14,016 | 1,889 | 15,905 |
| 9,408 | 285 | 9,693 |
| 11,601 | 0 | 11,601 |
| 164 | 43 | 207 |
| 159 | 0 | 159 |
| \$ 428,166 | \$52,586 | \$480,752 |
| \$ 146,687 | \$ 5,661 | \$ 152,348 |
| 271,705 | 16,399 | 288,104 |
| 90,321 | 14,766 | 105,087 |
| 18,937 | 753 | 19,690 |
| 9,871 | 830 | 10,701 |
| 18,495 | 1 | 18,496 |
| 123 | 53 | 176 |
| 1,637 | 0 | 1,637 |
| \$ 557,776 | \$38,463 | \$596,239 |
| \$ 176,101 | \$ 2,237 | \$ 178,338 |
| 333,955 | 9,951 | 343,906 |
| 115,709 | 9,994 | 125,703 |
| 22,216 | 72 | 22,288 |
| 14,417 | 421 | 14,838 |
| 25,009 | 0 | 25,009 |
| 558 | 83 | 641 |
| 1,000 | 0 | 1,000 |
| \$ 688,965 | \$22,758 | \$711,723 |

For covered loans, management separately monitors this portfolio and periodically reviews loans contained within this portfolio against the factors and assumptions used in determining the Day 1 Fair Values. To the extent that a loan is performing in accordance with management's expectation established in conjunction with the determination of the Day 1 Fair Values, such loan is rated FV 1 , is not included in any of the Company's credit quality ratios, is not considered to be an impaired loan and is not considered in the determination of the required allowance for loan and lease losses. To the extent that a loan's performance has deteriorated from management's xpectation established in conjunction with the determination of the Day 1 Fair Values, such loan is rated FV 2, is included in certain of the Conpany's credit quality metrics, is generally considered an impaired loan, and is consid off on charged off on covered loans whose performance had deteriorated from management's expectations established in conjunction with the determination of the Day 1 Fair Values.
(The remainder of this page intentionally left blank)

Table of Contents
The following table is an aging analysis of past due covered loans as of the dates indicated.

|  | $\begin{gathered} 30-89 \\ \text { Bays } \\ \text { Past Due } \end{gathered}$ |  | $\begin{aligned} & 90 \text { Days } \\ & \text { or More } \end{aligned}$ |  |  |  | Current |  |  | $\begin{gathered} \text { Total } \\ \text { Covered } \\ \text { Loans } \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| June 30, 2013: |  |  |  |  |  |  |  |  |  |  |  |
| Real estate: |  |  |  |  |  |  |  |  |  |  |  |
| Residential 1-4 family | \$ | 6,989 | \$ | 19,230 | \$ | 26,219 |  | \$ | 106,947 | \$ | 133,166 |
| Non-farm/non-residential |  | 15,059 |  | 44,768 |  | 59,827 |  |  | 173,779 |  | 233,606 |
| Construction/land development |  | 6,425 |  | 30,629 |  | 37,054 |  |  | 39,361 |  | 76,415 |
| Agricultural |  | 829 |  | 4,284 |  | 5,113 |  |  | 10,792 |  | 15,905 |
| Multifamily residential |  | 1,926 |  | 2,728 |  | 4,654 |  |  | 5,039 |  | 9,693 |
| Commercial and industrial |  | 260 |  | 3,505 |  | 3,765 |  |  | 7,836 |  | 11,601 |
| Consumer |  | 0 |  | 43 |  | 43 |  |  | 164 |  | 207 |
| Other |  | 0 |  | 0 |  | 0 |  |  | 159 |  | 159 |
| Total | \$ | 31,488 | \$ | 105,187 | \$ | 136,675 |  | \$ | $\xrightarrow{344,077}$ | \$ | 480,752 |
| December 31, 2012: |  |  |  |  |  |  |  |  |  |  |  |
| Real estate: |  |  |  |  |  |  |  |  |  |  |  |
| Residential 1-4 family | \$ | 9,539 | \$ | 20,958 | \$ | 30,497 |  | \$ | 121,851 | \$ | 152,348 |
| Non-farm/non-residential |  | 18,476 |  | 55,753 |  | 74,229 |  |  | 213,875 |  | 288,104 |
| Construction/land development |  | 6,693 |  | 42,604 |  | 49,297 |  |  | 55,790 |  | 105,087 |
| Agricultural |  | 1,063 |  | 3,338 |  | 4,401 |  |  | 15,289 |  | 19,690 |
| Multifamily residential |  | 0 |  | 3,345 |  | 3,345 |  |  | 7,356 |  | 10,701 |
| Commercial and industrial |  | 901 |  | 4,133 |  | 5,034 |  |  | 13,462 |  | 18,496 |
| Consumer |  | 29 |  |  |  | 34 |  |  | 142 |  | 176 |
| Other |  | 0 |  | 0 |  | 0 |  |  | 1,637 |  | 1,637 |
| Total | \$ | 36,701 | \$ | 130,136 | \$ | 166,837 |  | \$ | 429,402 | \$ | 596,239 |
| June 30, 2012: |  |  |  |  |  |  |  |  |  |  |  |
| Real estate: |  |  |  |  |  |  |  |  |  |  |  |
| Residential 1-4 family | \$ | 9,715 | \$ | 25,736 | \$ | 35,451 |  | \$ | 142,887 | \$ | 178,338 |
| Non-farm/non-residential |  | 26,491 |  | 55,738 |  | 82,229 |  |  | 261,677 |  | 343,906 |
| Construction/land development |  | 7,171 |  | 48,404 |  | 55,575 |  |  | 70,128 |  | 125,703 |
| Agricultural |  | 1,023 |  | 4,395 |  | 5,418 |  |  | 16,870 |  | 22,288 |
| Multifamily residential |  | 3,980 |  | 3,739 |  | 7,719 |  |  | 7,119 |  | 14,838 |
| Commercial and industrial |  | 817 |  | 3,479 |  | 4,296 |  |  | 20,713 |  | 25,009 |
| Consumer |  | 41 |  | 57 |  | 98 |  |  | 543 |  | 641 |
| Other |  | 0 |  | 0 |  | 0 |  |  | 1,000 |  | 1,000 |
| Total | \$ | 49,238 | \$ | 141,548 | \$ | 190,786 |  | \$ | 520,937 | \$ | 711,723 |

At June 30, 2013 and 2012 and December 31, 2012, a significant portion of the Company's covered loans were contractually past due, including many that were 90 days or more past due. However, the elevated level of linquencies of covered loans at the dates of acquisition was considered in the Company's performance expectations used in its determination of the Day 1 Fair Values for all covered loans. Accordingly, all covered loans continue to accrete interest income and all covered loans rated FV 1 continue to perform in accordance with management's expectations established in conjunction with the determination of the Day 1 Fair Values.

## Table of Contents

## Purchased Non-Covered Loans

The following table is a summary of credit quality indicators for the Company's purchased non-covered loans as of the dates indicated.

## une 30, 2013

Real estate
Commercial and industria
Consum
Total
December 31, 2012
Real estate
Commercial and industria
onsume
Other
Total
une 30, 201
eal estate
Commercial and industria
Consumer
Other
Total

At the time of acquisition of purchased non-covered loans, management individually evaluates substantially all loans acquired in the transaction. For those purchased loans without evidence of credit deterioration, management evaluates each reviewed loan using an internal grading system with a grade assigned to each loan at the date of acquisition. The grade for each purchased non-covered loan is reviewed subsequent to the date of acquisition any time a loan is renewed or extended or at any time information becomes available to the Company that provides material insight regarding the loan's performance, the borrower or the underlying collateral. To the xtent that a loan is performing in accordance with management's initial expectations, such loan is not considered impaired and is not considered in the determination of the required allowance for loan and lease losses. To the extent that current information indicates it is probable that the Company will not be able to collect all amounts according to the contractual terms thereon, such loan is considered impaired and is considered in the determination of he required level of allowance for loan and lease losses.

The following grades are used for purchased non-covered loans without evidence of credit deterioration.
FV 33 - Loans in this category are considered to be satisfactory with minimal credit risk and are generally considered collectible.
FV 44 - Loans in this category are considered to be marginally satisfactory with minimal to moderate credit risk and are generally considered collectible.
FV 55 - Loans in this category exhibit weakness and are considered to have elevated credit risk and elevated risk of repayment
FV 36 - Loans in this category were not individually reviewed at the date of purchase and are assumed to have characteristics similar to the characteristics of the aggregate acquired portfolio.
FV 77 - Loans in this category have deteriorated since the date of purchase and are considered impaired.
In determining the Day 1 Fair Values of purchased non-covered loans without evidence of credit deterioration at the date of acquisition, management includes (i) no carry over of any previously recorded allowance for oan losses and (ii) an adjustment of the unpaid principal balance to reflect an appropriate market rate of interest, given the risk profile and grade assigned to each loan. This adjustment will be accreted into earnings as an adjustment to the yield on purchased non-covered loans, using the effective yield method, over the remaining life of each loan.

## Table of Contents

Purchased non-covered loans that contain evidence of credit deterioration on the date of purchase are accounted for in accordance with the provisions of GAAP applicable to loans acquired with deteriorated credit quality. At the time such purchased non-covered loans with evidence of credit deterioration are acquired, management individually evaluates each loan to determine the estimated fair value of each loan. This evaluation include no carryover of any previously recorded allowance for loan and lease losses. In determining the estimated fair value of purchased non-covered loans with evidence of credit deterioration, management considers a number of factors including, among other things, the remaining life of the acquired loans, estimated prepayments, estimated loss ratios, estimated value of the underlying collateral, estimated holding periods, and net present value of cash flows expected to be received.

Management separately monitors purchased non-covered loans with evidence of credit deterioration on the date of purchase and periodically reviews such loans contained within this portfolio against the factors and assumptions used in determining the Day 1 Fair Values. A loan is reviewed (i) any time it is renewed or extended, (ii) at any other time additional information becomes available to the Company that provides material additional insight regarding the loan's performance, the status of the borrower, or the quality or value of the underlying collateral, or (iii) in conjunction with the annual review of projected cash flows of each acquired portfolio. Management separately reviews, on an annual basis, the performance of the portfolio of purchased non-covered loans with evidence of credit deterioration, or more frequently to the extent that material information becomes vailable regarding the performance of an individual loan, to make determinations of the constituent loans' performance and to consider whether there has been any significant change in performance since management's initial expectations estabished in conjunction with he determination of the Day 1 Fair Values or since management's most recent review of such portelio's performance. To the extent that a loan is performing in accordance with or exceeding management's performance expectation established in conjunction with the determination of the Day 1 Fair Values, such loan is rated FV 66, is not included in any of the credit quality ratios, is not considered to be a onaccrual or impaired loan, and is not considered in the determination of the required allowance for loan and lease losses. To the extent that a loan's performance has deteriorated from management's expectation established in conjunction with the determination of the Day 1 Fair Values, such loan is rated FV 88, is included in certain of the Company's credit quality metrics, is generally considered an impaired loan, and is considered in the determination of the required level of allowance for loan and lease losses. Any improvement in the expected performance of such loan would result in a reversal of the provision for loan and lease losses to the extent of prior charges and then an adjustment to accretable yield, which would have a positive impact on interest income.

The Company had no loans rated FV 88 at June 30, 2013 and 2012 or December 31, 2012. Additionally, the Company had no allowance for its purchased non-covered loans at June 30 , 2013 and 2012 or December 31, 2012 as (i) all such loans were performing in accordance with management's expectations established in conjunction with the determination of the Day 1 Fair Values or (ii) all losses on purchased non-covered loans had bee 2012 as (i)

The following table is an aging analysis of past due purchased non-covered loans as of the dates indicated.

June 30, 2013
Real estate
Commercial and industria
Consumer
Total
December 31, 2012:
Real estate
Commercial and industrial
Consumer
Other
Total
une 30, 201
Real estate
ommercial and industria
Other
Total

| 431 |
| ---: |
| $\quad 4,781$ |

## $\begin{array}{r}693 \\ \hline \underline{\$ 11,949}\end{array}$


$\qquad$

## Table of Contents

## 6. Foreclosed Assets Not Covered by FDIC Loss Share Agreements

The following table is a summary of the amount and type of foreclosed assets not covered by FDIC loss share agreements as of the dates indicated.

| June 30, |  | $\begin{gathered} \text { December } \\ 31, \\ 2012 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: |
| 2013 | 2012 |  |
|  | (Dollars in thousands) |  |
| \$ 1,118 | \$ 1,660 | \$ 2,863 |
| 2,449 | 3,535 | 2,481 |
| 6,673 | 8,664 | 8,072 |
| 143 | 0 | 378 |
| 10,383 | 13,859 | 13,794 |
| 63 | 30 | 102 |
| 5 | 9 | 28 |
| \$10,451 | $\underline{\underline{\$ 13,898}}$ | \$ 13,924 |

Balance - beginning of period
Loans and other assets transferred into foreclosed assets
Sales of foreclosed assets
Balance - end of period

## 7. Supplemental Data for Cash Flows

The following table provides supplemental cash flow information for the periods indicated.

Cash paid during the period for: Interest
Supplemental schedule of non-cash investing and financing activities:
Net change in unrealized gains/losses on investment securities AFS
Loans and other assets transferred to foreclosed assets not covered by FDIC loss share agreements
Loans advanced for sales of foreclosed assets not covered by FDIC loss share agreements
Covered loans transferred to covered foreclosed assets
Unsettled AFS investment security purchases

| Six Months Ended <br> June 30, |  |
| ---: | ---: |
| 2013 |  |
| (Dollars in thousands) |  |
| $\$ 9,159$ | $\$ 12,380$ |
| 25,099 | 33,961 |
|  |  |
| 19,219 | 3,496 |
| 2,930 | 5,512 |
| 2,455 | 12,579 |
| 16,081 | 15,951 |
| 0 | 1,347 |

## 8. Guarantees and Commitments

Outstanding standby letters of credit are contingent commitments issued by the Company generally to guarantee the performance of a customer in third party arrangements. The maximum amount of future payments the Company could be required to make under these guarantees at June 30,2013 was $\$ 13.8$ million. The Company holds collateral to support guarantees when deemed necessary. Collateralized commitments at June 30 , 2013 totaled $\$ 13.6$ million.

## Table of Contents

At June 30, 2013 the Company had outstanding commitments to extend credit, excluding mortgage interest rate lock commitments, totaling $\$ 934.9$ million. While many of these commitments are expected to be disbursed within the next 12 months, the contractual maturities are as follows:

Contractual Maturities at
June 30,2013

| Maturity $\begin{array}{c}\text { Contractual Maturities a } \\ \text { June 30, 2013 }\end{array}$ <br> 2013 (Dollars in thousands) |  |  |  |
| :---: | :---: | :---: | :---: |
|  |  | Amount |  |
| 2014 |  | \$ | r 78,765 |
| 2015 |  |  | 197,246 |
| 2016 |  |  | 261,421 |
| 2017 |  |  | 191,816 |
| Thereafter |  |  | 67,466 |
| Total |  | \$ | 934,867 |

## 9. Stock-Based Compensation

The Company has a nonqualified stock option plan for certain employees of the Company. This plan provides for the granting of nonqualified options to purchase shares of common stock in the Company. No option may ed under this plan for less than the fair market value of the common stock, defined by the plan as the average of the highest reported asked price and the lowest reported bid price, on the date of the grant. The benefits or amounts that may be received by or allocated to any particular officer or employee of the Company under this plan will be determined in the sole discretion of the Company's board of directors or its personnel and compensatio committee. While the vesting period and the termination date for the employee plan options are determined when options are granted, all such employee options outstanding at June 30 , 2013 were issued with a vesting date three years after issuance and an expiration date seven years after issuance.

The Company also has a nonqualified stock option plan for non-employee directors. This plan permits each director who is not otherwise an employee of the Company, or any subsidiary, to receive options to purchase 2,000 shares of the Company's common stock on the day following his or her election as a director of the Company at each annual meeting of stockholders and up to 2,000 shares upon election or appointment for the first time as a director of the Company. No option may be granted under this plan for less than the fair market value of the common stock, defined by the plan as the average of the highest reported asked price and the lowest reported bid dice, on the date of the grant. These options are exercisable immediately and expire ten years after issuance

All shares issued in connection with options exercised under both the employee and non-employee director stock option plans are in the form of newly issued shares.
The following table summarizes stock option activity for both the employee and non-employee director stock option plans for the six months ended June 30, 2013.

|  | Options | Weighted- Average <br> Exercise <br> Price/Share |  | Weighted-Average Remaining Contractual Life (in years) | $\begin{gathered} \text { Aggregate } \\ \text { Intrinsic } \\ \text { Value } \\ \text { (in thousands) } \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Outstanding - January 1, 2013 | 957,150 |  | 22.12 |  |  |  |
| Granted | 22,000 |  | 40.25 |  |  |  |
| Exercised | $(166,200)$ |  | 14.68 |  |  |  |
| Forfeited | $(26,100)$ |  | 25.42 |  |  |  |
| Outstanding - June 30, 2013 | 786,850 |  | 24.09 | 5.2 | \$ | 15,136 ${ }^{(1)}$ |
| Fully vested and exercisable - June 30, 2013 | 175,900 |  | 18.71 | 4.5 | \$ | 4,331 ${ }^{\text {(1) }}$ |
| Expected to vest in future periods | 497,580 |  |  |  |  |  |
| Fully vested and expected to vest - June 30, 2013 ${ }^{(2)}$ | $\underline{ }$ |  | 23.74 | 5.2 | \$ | $\underline{13,190}$ |

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## Table of Contents

Intrinsic value for stock options is defined as the amount by which the current market price of the underlying stock exceeds the exercise price. For those stock options where the exercise price exceeds the current market price of the underlying stock, the intrinsic value is zero. The total intrinsic value of options exercised during the six months ended June 30,2013 and 2012 was $\$ 4.3$ million and $\$ 1.8$ million, respectively.

Options to purchase 22,000 shares and 11,000 shares of the Company's stock were issued during the six months ended June 30, 2013 and 2012, respectively. Stock-based compensation expense for stock options included in non-interest expense was $\$ 0.6$ million and $\$ 0.3$ million for the quarters ended June 30,2013 and 2012 , respectively, and $\$ 1.0$ million and $\$ 0.5$ million for the six months ended June 30 , 2013 and 2012 , respectively. Total unrecognized compensation cost related to non-vested stock option grants was $\$ 2.2$ million at June 30,2013 and is expected to be recognized over a weighted-average period of 2.2 years

The Company has a restricted stock plan that permits issuance of up to 800,000 shares of restricted stock or restricted stock units. All officers and employees of the Company are eligible to receive awards under the restricted stock plan. The benefits or amounts that may be received by or allocated to any particular officer or employee of the Company under the restricted stock plan will be determined in the sole discretion of the Company's board of directors or its personnel and compensation committee. Shares of common stock issued under the restricted stock plan may be shares of original issuance, shares held in treasury or shares that have been reacquired by the Company. All restricted stock awards outstanding at June 30, 2013 were issued with a vesting date of three years after issuance.

The following table summarizes non-vested restricted stock activity for the period indicated.

|  | Six Months Ended <br> June 30,2013 |
| :--- | ---: |
| Outstanding - January 1, 2013 | 295,250 |
| Granted | 0 |
| Forfeited | 0 |
| Vested | 0 |
| Outstanding - June 30, 2013 | 295,250 |
| Weighted-average grant date fair value | $\$ 26$ |

The fair value of the restricted stock awards is amortized to compensation expense over the vesting period (generally three years) and is based on the market price of the Company's common stock at the date of grant multiplied by the number of shares granted that are expected to vest. Stock-based compensation expense for restricted stock included in non-interest expense was $\$ 0.6$ million and $\$ 0.3$ million for the quarters ended June 30 , 2013 and 2012, respectively, and $\$ 1.3$ million and $\$ 0.7$ million for the six months ended June 30, 2013 and 2012, respectively. Unrecognized compensation expense for non-vested restricted stock awards was $\$ 4.3$ million at June 30 , 2013 and is expected to be recognized over a weighted-average period of 2.0 years.

## 10. Fair Value Measurements

The Company measures certain of its assets and liabilities on a fair value basis using various valuation techniques and assumptions, depending on the nature of the asset or liability. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Additionally, fair value is used either annually or on a non-recurring basis to evaluat certain assets and liabilities for impairment or for disclosure purposes.

The Company applies the following fair value hierarchy.
Level 1 - Quoted prices for identical instruments in active markets.
Level 2 - Quoted prices for similar instruments in active markets; quoted prices for identical or similar instruments in markets that are not active; and model-derived valuations whose inputs are observable. Level 3 - Instruments whose inputs are unobservable.

The following table sets forth the Company's assets and liabilities for the dates indicated that are accounted for at fair value.

## June 30, 2013

Assets:
Investment secur
Obligations of state and political subdivisions
U.S. Government agency securities

Corporate obligations
Total investment securities AFS
mpaired non-covered loans and leases
mpaired covered loans
Foreclosed assets not covered by FDIC loss share agreement
Foreclosed assets not covered by FDIC loss share agreeme
Total assets at fair valu
December 31, 2012
Assets:
Obligations of state and political subdivisions
U.S. Government agency securities

Corporate obligations
Total investment securities AFS
Impaired non-covered loans and leases
mpaired covered loans
Foreclosed assets not covered by FDIC loss share agreements
Foreclosed assets covered by FDIC loss share agreements

## otal assets at fair value

June 30, 2012:
Assets:
Obligations of state and political subdivisions
U.S. Government agency securities

Total investment securities AFS
mpaired non-covered loans and leases
mpaired covered loans
oreclosed assets not covered by FDIC loss share agreements
oreclosed assets covered by FDIC loss share agreements
Total assets at fair value

(1) Does not include $\$ 15.5$ million at June 30, 2013; $\$ 13.7$ million at December 31, 2012 and $\$ 14.6$ million at June 30 , 2012 of FHLB - Dallas, FHLB - Atlanta and FNBB stock that do not have readily determinable fair values and are carried at cost.

## Table of Contents

The following table presents information related to Level 3 non-recurring fair value measurements at June 30, 2013

## Description

mpaired non-covered loans and lease

## $\underset{\substack{\text { Fair Values at } \\ \text { June } 30,2013}}{\substack{\text { 20. } \\ \hline}}$

\$13,838
\$52,586
\$10,451
\$46,157
(Dollars in thousands)

Third party appraisal or discounted cash flows

Third party appraisal and/or discounted cash flows
Third party appraisals, broker price opinions and/or discounted cash flows

Unobservable Inputs

1. Management discount based on underlying collateral characteristics and market conditions

## Life of loan

1. Life of loan

Discount rate
Management discount based on asset characteristics and market conditions
market conditio
Discount rate
Holding period
Discount rate Holding period

The following methods and assumptions are used to estimate the fair value of the Company's assets and liabilities that are accounted for at fair value.
Investment securities - The Company utilizes independent third parties as its principal pricing sources for determining fair value of investment securities which are measured on a recurring basis. As a result, the Company receives estimates of fair values from at least two independent pricing sources for the majority of its individual securities within its investment portfolio. For investment securities traded in an active market, fair values are based on quoted market prices if available. If quoted market prices are not available, fair values are based on quoted market prices of comparable securities, broker quotes, comprehensive interest rate tables and pricing matrices or a combination thereof. For investment securities traded in a market that is not active, fair value is determined using unobservable inputs. All fair value estimates of the Company's investment securities are reviewed and approved on a quarterly basis by the Company's Investment Portfolio Manager and its Chief Financial Officer.

The Company has determined that certain of its investment securities had a limited to non-existent trading market at June 30, 2013. As a result, the Company considers these investments as Level 3 in the fair value hierarchy. Specifically, the fair values of certain obligations of state and political subdivisions consisting primarily of certain unrated private placement bonds (the "private placement bonds") in the amount of $\$ 19.3$ million at June 30,2013 were calculated using Level 3 hierarchy inputs and assumptions as the trading market for such securities was determined to be "not active". This determination was based on the limited number of trades or, in certain cases, the existence of no reported trades for the private placement bonds. The private placement bonds are generally prepayable at par value at the option of the issuer. As a result, managemen
believes the private placement bonds should be individually valued at the lower of (i) the matrix pricing provided by the Company's third party pricing services for comparable unrated municipal securities or (ii) par value. At June 30,2013 , the third parties' pricing matrices valued the Company's portfolio of private placement bonds at $\$ 19.5$ million which exceeded the aggregate of the lower of the matrix pricing or par value of the private placement bonds by $\$ 0.2$ million. Accordingly, at June 30, 2013 the Company reported the private placement bonds at $\$ 19.3$ million which was the lower of the matrix pricing or par value.

Impaired non-covered loans and leases - Fair values are measured on a nonrecurring basis and are based on the underlying collateral value of the impaired loan or lease, net of holding and selling costs, or the estimated discounted cash flows for such loan or lease. At June 30, 2013 the Company had reduced the carrying value of its impaired loans and leases (all of which are included in nonaccrual loans and leases) by $\$ 7.2$ estimated discounted cash flows for such loan or lease. At June 30,2013 the Company had reduced the carrying value of its impaired loans and leases (ali of which are included in nonaccrual loans and leases) by $\$ 7.2$ million of specific loan and lease loss allocations.

Impaired covered loans - Impaired covered loans are measured at fair value on a non-recurring basis. In determining such fair value, management considers a number of factors including, among other things,
ining life of the loan, estimated collateral value, estimated holding period and net present value of cash flows expected to be received. As a result, impaired covered loans include both a non-accretable difference the remaining life of the loan, estimated collateral value, estimated holding period and net present value of cash flows expected to be received. As a result, impaired covered loans include both a non-accretable difference the credit component of the

## Table of Contents

impaired loan) and an accretable difference (the yield component of the impaired loan). The accretable difference is the difference between the expected cash flows and the net present value of expected cash flows and is accreted into earnings using the effective yield method. In determining the net present value of expected cash flows, the Company has used discount rates ranging from $6.0 \%$ to $9.5 \%$ per annum. As of June 30 , 2013 , the Company identified purchased loans covered by FDIC loss share agreements acquired in its FDIC-assisted acquisitions where the expected performance of such loans had deteriorated from management's performance expectations established in conjunction with the determination of the Day 1 Fair Values. As a result the Company recorded partial charge-offs, net of adjustments to the FDIC loss share receivable and the FDIC clawback payable, totaling $\$ 1.1$ million and $\$ 2.0$ million for such loans during the second quarter of 2013 and 2012, respectively, and $\$ 3.1$ million and $\$ 3.5$ million for such loans during the first six months of 2013 and 2012 , months of 2013 and 2012, respectively, to cover such charge-offs. As a result, the Company had $\$ 52.6$ million and $\$ 22.8$ million of impaired covered loans at June 30 , 2013 and 2012 , respectively.

Foreclosed assets not covered by FDIC loss share agreements - Repossessed personal properties and real estate acquired through or in lieu of foreclosure are measured on a non-recurring basis and are initially recorded at the lesser of current principal investment or fair value less estimated cost to sell (generally $8 \%$ to $10 \%$ ) at the date of repossession or foreclosure. Valuations of these assets are periodically reviewed by management with the carrying value of such assets adjusted to the then estimated fair value net of estimated selling costs, if lower, until disposition. Fair values of foreclosed and repossessed assets are generally based on third party appraisals, broker price opinions or other valuations of the property, resulting in a Level 3 classification.

Foreclosed assets covered by FDIC loss share agreements - Foreclosed assets covered by FDIC loss share agreements, or covered foreclosed assets, are recorded at estimated fair value on the date of acquisition. n estimating the fair value of covered foreclosed assets, management considers a number of factors including, among others, appraised value, estimated selling prices, estimated selling costs, estimated holding periods and net present value of cash flows expected to be received. A discount rate ranging from $8.0 \%$ to $9.5 \%$ per annum was used to determine the net present value of covered foreclosed assets. Valuations of these assets ar periodically reviewed by management with the carrying value of such assets adjusted to the then estimated fair value net of estimated selling costs, if lower, until disposition.
The following table presents additional information for the periods indicated about assets measured at fair value on a recurring basis and for which the Company has utilized Level 3 inputs to determine fair value.

Balance - January 1, 2013
Total realized gains (losses) included in earning
Total unrealized gains (losses) included in comprehensive income
Paydowns and maturities
Transfers in and/or out of Level 3
Balance - June 30, 2013
Balance - January 1, 2012
Total realized gains (losses) included in earnings
Total unrealized gains (losses) included in comprehensive income
Paydowns and maturities
Sales
Transfers in and/or out of Level 3
Balance - June 30, 2012


The investment securities the Company acquired with the acquisition of Genala Banc, Inc. ("Genala") were comprised of U.S. Government agency securities and obligations of state and political subdivisions. Previously, unobservable discount factors were applied by management to certain of these acquired U.S. Government agency securities with optional call dates that had elapsed or had a relatively short time until they elapsed as management had concluded such discount factors were necessary to appropriately value these individual securities. Due primarily to the increase in interest rates during the second quarter of 2013, and the fact that these securities with optional call dates are no longer "in the money" and are not likely to be called given current interest rates, such securities were individually valued utilizing the matrix pricing provided by the Company's third party pricing service. Accordingly, the Company classified these investment securities as Level 2 instruments in the fair value hierarchy.

## Table of Contents

## 11. Fair Value of Financial Instruments

## The following methods and assumptions were used to estimate the fair value of financial instruments.

Cash and due from banks - For these short-term instruments, the carrying amount is a reasonable estimate of fair value.
Investment securities - The Company utilizes independent third parties as its principal pricing sources for determining fair value of investment securities which are measured on a recurring basis. As a result, the Company receives estimates of fair values from at least two independent pricing sources for the majority of its individual securities within its investment portfolio. For investment securities traded in an active market, fair values are based on quoted market prices if available. If quoted market prices are not available, fair values are based on quoted market prices of comparable securities, broker quotes, comprehensive interest rate tables, pricing matrices or a combination thereof. For investment securities traded in a market that is not active, fair value is determined using unobservable inputs. Anf fair value estimates of the Company's investment securities and FNBB totaling $\$ 15.5$ million at June 30, 2013, $\$ 13.7$ million at December 31, 2012 and $\$ 14.6$ million at June 30, 2012 do not have readily determinable fair values and are carried at cost.

Loans and leases - The fair value of loans and leases net of allowance for loan and lease losses is estimated by discounting the future cash flows using the current rate at which similar loans or leases would be made to borrowers or lessees with similar credit ratings and for the same remaining maturities.

FDIC loss share receivable - The fair value of the FDIC loss share receivable is based on the net present value of future cash proceeds expected to be received from the FDIC under the provisions of the loss share agreements using a discount rate that is based on current market rates.

Deposit liabilities - The fair value of demand deposits, savings accounts, money market deposits and other transaction accounts is the amount payable on demand at the reporting date. The fair value of fixed maturity time deposits is estimated using the rate currently available for deposits of similar remaining maturities.

Repurchase agreements - For these short-term instruments, the carrying amount is a reasonable estimate of fair value.
Other borrowed funds - For these short-term instruments, the carrying amount is a reasonable estimate of fair value. The fair value of long-term instruments is estimated based on the current rates available to the Company for borrowings with similar terms and remaining maturities.

Subordinated debentures - The fair values of these instruments are based primarily upon discounted cash flows using rates for securities with similar terms and remaining maturities.
Off-balance sheet instruments - The fair values of commercial loan commitments and letters of credit were not material at June 30, 2013 and 2012 or at December 31, 2012 and are based on fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements.

The fair values of certain of these instruments were calculated by discounting expected cash flows, which contain numerous uncertainties and involve significant judgments by management. Fair value is the estimated amount at which financial assets or liabilities could be exchanged in a current transaction between willing parties other than in a forced or liquidation sale. Because no market exists for certain of these financial instruments and because management does not intend to sell these financial instruments, the Company does not know whether the fair values represent values at which the respective financial instruments could be sold individually or in the aggregate.

Table of Contents
The following table presents the carrying amounts and estimated fair values for the dates indicated and the fair value hierarchy of the Company's financial instruments.

Financial assets:
Cash and cash equivalents
Investment securities AFS
Loans and leases, net of ALLL
FDIC loss share receivable
Financial liabilities:
Demand, savings and interest bearing transaction deposits
Time deposits
Repurchase agreements with customers
Other borrowings
Subordinated debentures



| $\$$ | 60,892 | $\$$ | 60,892 |
| :--- | ---: | ---: | ---: |
|  | 490,748 |  | 490,748 |
|  | $2,915,749$ |  | $2,884,141$ |
|  | 112,716 |  | 112,662 |
|  |  |  |  |
| $\$$ | $2,257,668$ | $\$$ | $2,257,668$ |
|  | 726,961 |  | 727,822 |
|  | 24,704 |  | 24,704 |
|  | 391,690 |  | 435,719 |
|  | 64,950 |  | 30,735 |

une 30,
$\qquad$

\$ 207,967
\$ 207,967
494,266
$2,683,896$
$2,683,896$
152,565
\$ 2,320,206
781,784
29,550
29,550
328881 328,881
30,523
12. Changes In and Reclassifications From Accumulated Other Comprehensive Income ("AOCI")

The following table presents changes in AOCI for the dates indicated.

Beginning balance of AOCI - unrealized gains and losses on investment securities AFS
Other comprehensive income (loss):
Other comprehensive income (loss) before reclassifications
Amounts reclassified from AOCI
Total other comprehensive income (loss)
Ending balance of AOCI - unrealized gains and losses on investment securities AFS

| Three Months EndedJune 30, |  | Six Months EndedJune 30, |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 2013 | 2012 | 2013 |  | 2012 |
|  | (Dollars | usands) |  |  |
| \$ 9,029 | \$ 10,565 | \$ 10,783 | \$ | 9,327 |
| $(9,927)$ | 1,131 | $(11,587)$ |  | 2,370 |
| 0 | (244) | (94) |  | (245) |
| $(9,927)$ | 887 | $(11,681)$ |  | 2,125 |
| \$ (898) | \$ 11,452 | \$ (898) |  | 11,452 |

Amounts reclassified from AOCI to net gains on investment securities in the consolidated statements of income related entirely to unrealized gains/losses on investment securities AFS. For the three months ended June 30, 2013, there were no amounts reclassified from AOCI. For the three months ended June 30, 2012, amounts reclassified for net gains on investment securities were $\$ 402,000$, with related tax effects of $\$ 158,000$. For the six months ended June 30, 2013 and 2012 amounts reclassified for net gains on investment securities were $\$ 156,000$ and $\$ 403,000$, respectively, with related tax effects of $\$ 62,000$ and $\$ 158,000$, respectively.

## 13. Recent Accounting Pronouncements

In June 2011, the FASB issued ASU 2011-05, "Presentation of Comprehensive Income," which revises the manner in which entities present comprehensive income in their financial statements. The provisions of ASU 2011-05 require reporting the components of comprehensive income in either (i) a continuous statement of comprehensive income or (ii) two separate

## Table of Contents

but consecutive statements. ASU 2011-05 does not change the items that must be reported in other comprehensive income but rather removes the presentation option of including other comprehensive income in the statement of stockholders' equity. The new presentation disclosures required by ASU 2011-05 were effective for interim and annual periods beginning after January 1, 2012. As this ASU amended only the presentation of comprehensive income, the adoption did not have an impact on the Company's financial position, results of operations or liquidity. In December 2011, the FASB deferred certain provisions of ASU 2011-05 that would have required companies to present reclassification adjustments out of accumulated other comprehensive income by component in both the statement of income and statement of other comprehensive income. In February 2013, the FASB issued ASU俍 doption of these provisions did not have a material impact on its financial position, results of operations or liquidity, but did increase the Company's disclosures regarding amounts reclassified out of accumulated comprehensiv income.

In July 2012, the FASB issued ASU No. 2012-02 "Intangibles - Goodwill and Other (Topic 350) - Testing Indefinite-Lived Intangible Assets for Impairment" that amends the guidance related to testing indefinite-lived intangible assets, other than goodwill, for impairment. The provisions of ASU 2012-02 allow for a qualitative assessment in testing an indefinite-lived intangible asset for impairment before calculating the fair value of the asset. If the qualitative assessment determines that it is more likely than not that the asset is impaired, then a quantitative assessment of the fair value of the asset is required; otherwise, the quantitative calculation is not necessary. The provisions of ASU 2012-02 were effective January 1, 2013 and did not have a material impact on the Company's financial position, results of operations, or liquidity

In October 2012, the FASB issued ASU No. 2012-06 "Subsequent Accounting for an Indemnification Asset Recognized at the Acquisition Date as a Result of a Government-Assisted Acquisition of a Financial Institution," to address diversity in practice about how to subsequently measure an indemnification asset for a government-assisted acquisition that includes a loss-sharing agreement. Specifically, this standard update requires a eporting entity to account for a change in the subsequent measurement of the indemnification asset on the same basis as the changes in the asset subject to indemnification. As a result, for any change in expected cash flows of an indemnified asset that is immediately recognized in earnings, the associated change in the indemnification asset is immediately recognized in earnings. For any change in expected cash flows of an indemnified asset that is
 of the indemnified asset. The provisions of ASU 2012-06 are being applied prospectively beginning January 1, 2013. The adoption of these provisions did not have a material change on the accounting for the Company's los share receivable from the FDIC under its current loss share agreements.

## 14. Subsequent Event

On July 31, 2013, the Company completed its acquisition of The First National Bank of Shelby ("First National Bank") whereby First National Bank merged with and into the Company's wholly-owned bank subsidiary in a transaction valued at approximately $\$ 68.5$ million. The completion of the merger with First National Bank expands the Company's service area in North Carolina with 14 offices in Shelby, North Carolina and the surrounding communities. The Company issued $1,257,385$ shares of its common stock valued at approximately $\$ 60.1$ million, plus approximately $\$ 8.4$ million in cash in exchange for all outstanding shares of First National Bank common stock. The Company also acquired certain real property from parties related to First National Bank and on which certain First National Bank offices are located for approximately $\$ 3.8$ million in cash

The following table provides a summary of the assets acquired and liabilities assumed as recorded by First National Bank, the fair value adjustments necessary to adjust those acquired assets and assumed liabilities to stimated fair value, and the resultant fair values of those assets and liabilities as recorded by the Company. As provided for under GAAP, management has up to 12 months following the date of acquisition to finalize the fair values of the acquired assets and assumed liabilities. The fair value adjustments and the resultant fair values shown below continue to be evaluated by management and may be subject to further adjustment

Table of Contents

|  | As recorded by First National Bank |  | $\begin{gathered} \text { Fair Value } \\ \text { Adjustments } \\ \text { (Dollars in thousands) } \end{gathered}$ |  | As recorded by the Company |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Assets acquired: |  |  |  |  |
| Cash and due from banks | \$ | 69,285 |  |  |  | \$ | \$ 69,285 |
| Investment securities |  | 148,558 |  | (599)a | 147,959 |
| Loans and leases |  | 432,250 |  | $(44,828)$ b | 387,422 |
| Allowance for loan losses |  | $(13,931)$ |  | 13,931 b | 0 |
| Premises and equipment |  | 14,318 |  | 5,212 с | 19,530 |
| Foreclosed assets |  | 3,073 |  | (915)d | 2,158 |
| Accrued interest receivable |  | 1,272 |  | (110)e | 1,162 |
| Core deposit intangible asset |  | 0 |  | 10,136 f | 10,136 |
| Deferred income taxes |  | 12,179 |  | $12,478 \mathrm{~g}$ | 24,657 |
| Other |  | 20,436 |  | (150) h | 20,286 |
| Total assets acquired |  | 687,440 |  | $(4,845)$ | 682,595 |
| Liabilities assumed: |  |  |  |  |  |
| Deposits |  | 602,073 |  | 4,950 i | 607,023 |
| Accrued interest payable and other liabilities |  | 1,296 |  | 1,164 j | 2,460 |
| Total liabilities assumed |  | 603,369 |  | 6,114 | 609,483 |
| Net assets acquired | \$ | 84,071 |  | $\underline{(10,959})$ | 73,112 |
| Consideration paid: |  |  |  |  |  |
| Cash |  |  |  |  | 12,215 |
| Common stock |  |  |  |  | 60,079 |
| Total consideration paid |  |  |  |  | 72,294 |
| Estimated bargain purchase gain |  |  |  |  | \$ 818 |

## Explanation of fair value adjustments

a- Adjustment reflects the fair value adjustment based on the Company's pricing of investment securities.
Adjustment reflects the fair value adjustment based on the Company's evaluation of the acquired loan portfolio and to eliminate the recorded allowance for loan losses.
Adjustment reflects the fair value adjustment based on the Company's evaluation of the premises and equipment acquired.
Adjustment reflects the fair value adjustment based on the Company's evaluation of the acquired foreclosed assets.
Adjustment reflects the fair value adjustment based on the Company's evaluation of collectability of accrued interest receivable
Adjustment reflects the fair value adjustment for the core deposit intangible asset recorded as a result of the acquisition.
This adjustment reflects the differences in the carrying values of acquired assets and assumed liabilities for financial reporting purposes and the cost basis for federal income tax purposes
Adjustment reflects the fair value adjustment based on the Company 's evaluation of other assets.

- Adjustment reflects the amount needed to adjust the carrying value of other liabilities to estimated fair valus.

The results of operations of First National Bank will be included in the Company's consolidated results of operations beginning August 1, 2013. The following unaudited supplemental pro forma information is presented show the estimated results assuming First National Bank was acquired on January 1, 2012, adjusted for any estimated potential costs savings. These pro forma results are not necessarily indicative of the operating results that the Company would have achieved had it completed the acquisition as of January 1, 2012 and should not be considered as representative of future operating results.

| Six Months EndedJune 30, |  |  |  |
| :---: | :---: | :---: | :---: |
| (Dollars in thousands, except per share amounts) |  |  |  |
|  |  |  |  |
| \$ | 99,695 | \$ | 99,196 |
| \$ | 43,857 | \$ | 39,710 |
| \$ | 1.20 | \$ | 1.10 |

## Table of Contents

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Bank of the Ozarks, Inc. (the "Company") is a bank holding company whose primary business is commercial banking conducted through its wholly-owned state chartered bank subsidiary - Bank of the Ozarks (the Bank"). The Company's results of operations depend primarily on net interest income, which is the difference between the interest income from earning assets, such as loans, leases, purchased loans not covered by Federal Deposit Insurance Corporation ("FDIC") loss share agreements ("purchased non-covered loans"), loans covered by FDIC loss share agreements ("covered loans") and investments, and the interest expense incurred on interest bearing liabilities, such as deposits, borrowings and subordinated debentures. The Company also generates non-interest income, including service charges on deposit accounts, mortgage lending income, trust income, bank owned life insurance "BOLI") income, accretion of FDIC loss share receivable, net of amortization of FDIC clawback payable, other income from loss share and purchased non-covered loans, and gains on investment securities and
from sales of other assets.

The Company's non-interest expense consists primarily of employee compensation and benefits, net occupancy and equipment expense and other operating expenses. The Company's results of operations are significantly affected by its provision for loan and lease losses and its provision for income taxes. This management's discussion and analysis of financial condition and results of operations provides a summary of the Company's operations for the past three years and should be read in conjunction with the consolidated financial statements and related notes presented elsewhere in this report.

## Critical Accounting Policie

The preparation of financial statements in conformity with accounting principles generally accepted in the United States ("GAAP") requires management to make estimates, assumptions and judgments that affect the amounts reported in the consolidated financial statements. The Company's determination of (i) the provision to and the adequacy of the allowance for loan and lease losses ("ALLL"), (ii) the fair value of its investment securities portfolio, (iii) the fair value of foreclosed assets not covered by FDIC loss share agreements and (iv) the fair value of the assets acquired and liabilities assumed pursuant to business combination transactions all involve a higher egree of judgment and complexity than its other significant accounting policies. Accordingly, the Company considers the determination of (i) provision to and the adequacy of the ALLL, (ii) the fair value of its investmen ritical accounting policies.

Provision to and adequacy of the allowance for loan and lease losses. The ALLL is established through a provision for loan and lease losses charged against income. All or portions of loans or leases, excluding purchased non-covered loans and covered loans, deemed to be uncollectible are charged against the ALLL when management believes that collectability of all or some portion of outstanding principal is unlikely. Subsequent recoveries, if any, of loans or leases previously charged off are credited to the ALLL

The ALLL is maintained at a level management believes will be adequate to absorb probable incurred losses in the loan and lease portfolio. Provision to and the adequacy of the ALLL are based on evaluations of the oan and lease portfolio utilizing objective and subjective criteria. The objective criteria primarily include an internal grading system and specific allowances. In addition to these objective criteria, the Company subjectively assesses the adequacy of the ALLL and the

## Table of Contents

need for additions thereto, with consideration given to the nature and mix of the portfolio, including concentrations of credit; general economic and business conditions, including national, regional and local business and economic conditions that may affect borrowers' or lessees' ability to pay; expectations regarding the current business cycle; trends that could affect collateral values and other relevant factors. The Company also utilizes a peer group analysis and a historical analysis to validate the overall adequacy of its ALLL. Changes in any of these criteria or the availability of new information could require adjustment of the ALLL in future periods. While a specific allowance has been calculated for impaired loans and leases and for loans and leases where the Company has otherwise determined a specific reserve is appropriate, no portion of the Company's ALLL is restricted to any individual loan or lease or group of loans or leases, and the entire ALLL is available to absorb losses from any and all loans and leases.

The Company's internal grading system assigns one of nine grades to all loans and leases, with each grade being assigned a specific allowance allocation percentage, except residential 1-4 family loans, consumer loans, purchased non-covered loans, covered loans, and certain other loans.

The grade for each graded individual loan or lease is determined by the account officer and other approving officers at the time the loan or lease is made and changed from time to time to reflect an ongoing assessment of loan or lease risk. Grades are reviewed on specific loans and leases from time to time by senior management and as part of the Company's internal loan review process. The risk elements considered by management in its determination of the appropriate grade for individual loans and leases include the following, among others: (1) for non-farm/non-residential, multifamily residential, and agricultural real estate loans, the debt service coverage ratio income from the property in excess of operating expenses compared to loan repayment requirements), operating results of the owner in the case of owner-occupied properties, the loan-to-value ratio, the age, condition, value, ature and marketability of the collateral and the specific risks and volatility of income, property value and operating results typical of properties of that type; (2) for construction and land development loans, the perceived feasibility of the project including the ability to sell developed lots or improvements constructed for resale or ability to lease property constructed for lease, the quality and nature of contracts for presale or preleasing, if any experience and ability of the developer and loan-to-cost and loan-to-value ratios; (3) for commercial and industrial loans and leases, the operating results of the commercial, industrial or professional enterprise, the borrower's or essee's business, professional and financial ability and expertise, the specific risks and volatility of income and operating results typical for businesses in the applicable industry and the age, condition, value, nature and arketability of collateral, and (4) for non-real estate agricultural loans and leases, the operating results, experience and ability of the borrower or lessee, historical and expected market conditions and the age, condition, value, nature and marketability of collateral. In addition, for each category the Company considers secondary sources of income and the financial strength of the borrower or lessee and any guarantors.

Residential 1-4 family, consumer loans and certain other loans, are assigned an allowance allocation percentage based on past due status.
Allowance allocation percentages for the various risk grades and past due categories for residential 1-4 family, consumer loans and certain other loans are determined by management and are adjusted periodically. In determining these allowance allocation percentages, management considers, among other factors, historical loss percentages and a variety of subjective criteria in determining the allowance allocation percentages.

As provided for under GAAP, management has up to 12 months following the date of a business combination transaction to finalize the fair values of acquired assets and assumed liabilities. Once management has finalized the fair values of acquired assets and assumed liabilities within this 12 -month period, management considers such values to be the day 1 fair values ("Day 1 Fair Values").

For covered loans, management separately monitors this portfolio and periodically reviews loans contained within this portfolio against the factors and assumptions used in determining the Day 1 Fair Values. To the ALLL. To the extent that a revised loss estimate exceeds the loss estimate established in the determination of the Day 1 Fair Values, such deterioration will result in an allowance allocation or a charge-off

For purchased non-covered loans, management segregates this portfolio into loans that contain evidence of credit deterioration on the date of purchase and loans that do not contain evidence of credit deterioration on the ate of purchase. Purchased non-covered loans with evidence of credit deterioration are regularly monitored and are periodically reviewed by management. To the extent that a loan's performance has deteriorated from management's expectation established in conjunction with the determination of the Day 1 Fair Values, such loan is considered in the determination of the required level of ALLL. To the extent that a revised loss estimate exceed the loss estimate established in the determination of Day 1 Fair Values, such determination will result in an allowance allocation or a charge-off.

## Table of Contents

All other purchased non-covered loans are graded by management at the time of purchase. The grades on these purchased non-covered loans are reviewed regularly as part of the ongoing assessment of such loans. To the extent that current information indicates it is possible that the Company will not be able to collect all amounts according to the contractual terms thereof, such loan is considered in the determination of the required level of ALLL and may result in an allowance allocation or a charge-off.

At June 30, 2013 and 2012 and at December 31, 2012, the Company had no allowance for its purchased non-covered loans and its covered loans because all losses had been charged off on such loans whose performance had deteriorated from management's expectations established in conjunction with the determination of the Day 1 Fair Values.

The Company generally places a loan or lease on nonaccrual status when such loan or lease is (i) deemed impaired or (ii) 90 days or more past due, or earlier when doubt exists as to the ultimate collection of payments The Company may continue to accrue interest on certain loans or leases contractually past due 90 days or more if such loans or leases are both well secured and in the process of collection. At the time a loan or lease is placed on nonaccrual status, interest previously accrued but uncollected is generally reversed and charged against interest income. Nonaccrual loans and leases are generally returned to accrual status when payments are less than 90 days past due and the Company reasonably expects to collect all payments. If a loan or lease is determined to be uncollectible, the portion of the principal determined to be uncollectible will be charged against the ALLL. Any loan for which the terms have been modified and for which (i) the borrower is experiencing financial difficulties and (ii) a concession has been granted to the borrower by the Company is considered a troubled debt restructuring ("TDR") and is included in impaired loans and leases. Income on nonaccrual loans or leases, including impaired loans and leases but excluding certain TDRs which continue to accrue interest, is recognized on a cash basis when and if actually collected.

All loans and leases deemed to be impaired are evaluated individually. The Company considers a loan or lease, excluding purchased non-covered loans and covered loans, to be impaired when based on current information and events, it is probable that the Company will be unable to collect all amounts due according to the contractual terms thereof. The Company considers a purchased non-covered loan with evidence of credit deterioration at the date of purchase and a covered loan to be impaired once a decrease in expected cash flows or other deterioration in the loan's expected performance, subsequent to the determination of the Day 1 Fair Values, results in an allowance allocation, a partial or full charge-off or in a provision for loan and lease losses. Purchased non-covered loans without evidence of credit deterioration at the date of purchase are considered impaired when俍 by comparing collateral value, net of holding and selling costs, to the current investment in the loan or lease. For all other impaired loans and leases, the Company compares estimated discounted cash flows to the current信 considered in the determination of the ALLL or is charged off as a reduction of the ALLL.

The Company also maintains an ALLL for certain loans and leases, excluding purchased non-covered loans and covered loans, not considered impaired where (i) the customer is continuing to make regular payments, although payments may be past due, (ii) there is a reasonable basis to believe the customer may continue to make regular payments, although there is also an elevated risk that the customer may default, and (iii) the collateral or other repayment sources are likely to be insufficient to recover the current investment in the loan or lease if a default occurs. The Company individually evaluates such loans and leases to determine if an ALLL is needed for these
loans and leases. For the purpose of calculating the amount of such ALLL, management assumes that (i) no further regular payments occur and (ii) all sums recovered will come from liquidation of collateral and collection efforts from other payment sources. To the extent that the Company's current investment in a particular loan or lease evaluated for such an ALLL exceeds its net collateral value or its estimated discounted cash flows, such excess is considered allocated ALLL for purposes of the determination of the ALLL.

The Company may also include further allowance allocation for risk-rated loans, including commercial real estate loans and excluding purchased non-covered loans and covered loans, that are in markets determined by management to be "stressed". Stressed markets may include any specific geography experiencing (i) high unemployment substantially above the U.s. average, (ii) significant over-development in one or more commercial real state categories, (iii) recent or announced loss of a major employer or significant workforce reductions, (iv) significant declines in real estate values and (v) various other factors. The additional ALLL for such stressed markets compensates for the expectation that a higher risk of loss is anticipated for the "work-out" or liquidation of a real estate loan in a stressed market versus a market that is not experiencing any significant levels of stress. The required allocation percentage applicable to real estate loans in stressed markets may be applied to the total market or it may be determined at the individual loan level based on collateral value, loan-to-value or loan-to-cost ratios, strength of the borrower and/or guarantor, viability of the underlying project and other factors. The Company had no allowance allocation for loans in stressed markets at June 30, 2013 and 2012 or December 31, 2012.

## Table of Contents

The Company also includes specific ALLL allocations for qualitative factors including, among other factors, (i) concentrations of credit, (ii) general economic and business conditions, (iii) trends that could affect collateral values and (iv) expectations regarding the current business cycle. The Company may also consider other qualitative factors in future periods for additional ALLL allocations, including, among other factors, (1) credit quality trends (including trends in nonperforming loans and leases expected to result from existing conditions), (2) seasoning of the loan and lease portfolio, (3) specific industry conditions affecting portfolio segments, (4) the quality trends (including trends in nonperforming loans and leases expected to result from ex

Changes in the criteria used in this evaluation or the availability of new information could cause the ALLL to be increased or decreased in future periods. In addition bank regulatory agencies, as part of their examination process, may require adjustments to the ALLL based on their judgment and estimates.

Fair value of the investment securities portfolio. The Company has classified all of its investment securities as available for sale ("AFS"). Accordingly, its investment securities are stated at estimated fair value in the income.

The Company utilizes independent third parties as its principal sources for determining fair value of investment securities which are measured on a recurring basis. As a result, the Company receives estimates of fair values from at least two independent pricing sources for the majority of its individual securities within its investment portfolio. For investment securities traded in an active market, the fair values are obtained from independent pricing services and are based on quoted market prices if available. If quoted market prices are not available, fair values are based on market prices for comparable securities, broker quotes, comprehensive interest rate tables, pricing matrices or a combination thereof. For investment securities traded in a market that is not active, fair value is determined using unobservable inputs. Additionally, the valuation of investment securities acquired in FDICassisted or traditional acquisitions may include certain unobservable inputs. All fair value estimates of the Company's investment securities are reviewed and approved on a quarterly basis by the Company's Investment Portfolio Manager and its Chief Financial Officer.

The fair values of the Company's investment securities traded in both active and inactive markets can be volatile and may be influenced by a number of factors including market interest rates, prepayment speeds, discount rates, credit quality of the issuer, general market conditions including market liquidity conditions and other factors. Factors and conditions are constantly changing and fair values could be subject to material variations discount rates, credit quality of the issuer, general market conditions including market liquidity conditions and other factors.
from period to period that may significantly impact the Company's financial condition, results of operations and liquidity.

Fair value of foreclosed assets not covered by FDIC loss share agreements. Repossessed personal properties and real estate acquired through or in lieu of foreclosure are initially recorded at the lesser of current principal investment or fair value less estimated cost to sell at the date of repossession or foreclosure. Valuations of these assets are periodically reviewed by management with the carrying value of such assets adjusted through non-interest expense to the then estimated fair value net of estimated selling costs, if lower, until disposition. Fair values of these assets are generally based on third party appraisals, broker price opinions or other valuations of the property.

Fair value of assets acquired and liabilities assumed pursuant to business combination transactions. Assets acquired and liabilities assumed in business combinations are recorded at estimated fair value on their purchase date. Loans covered by FDIC loss share agreements, or covered loans, are accounted for in accordance with the provisions of GAAP applicable to loans acquired with deteriorated credit quality and pursuant to the American Institutes of Certified Public Accountants' ("AICPA") December 18, 2009 letter in which the AICPA summarized the Securities and Exchange Commission's ("SEC") view regarding the accounting in subsequent periods for discount accretion associated with non-credit impaired loans acquired in a business combination or asset purchase. Considering, among other factors, the general lack of adequate underwriting, proper documentation, appropriate
loan structure and insufficient equity contributions for a large number of these acquired loans, and the uncertainty of the borrowers' and/or guarantors' ability or willingness to make contractually required (or any) principal and interest payments, management has determined that a significant portion of the loans acquired in FDIC-assisted acquisitions had evidence of credit deterioration since origination. Accordingly, management has elected to apply the provisions of GAAP applicable to loans acquired with deteriorated credit quality as provided by the AICPA's December 18, 2009 letter, to all loans acquired in its FDIC-assisted acquisitions.

## Table of Contents

At the time such covered loans are acquired, management individually evaluates substantially all loans acquired in the transaction. This evaluation allows management to determine the estimated fair value of the covered oans (not considering any FDIC loss sharing agreements) and includes no carryover of any previously recorded ALLL. In determining the estimated fair value of covered loans, management considers a number of factors including, among other things, the remaining life of the acquired loans, estimated prepayments, estimated loss ratios, estimated value of the underlying collateral, estimated holding periods, and net present value of cash flows expected to be received. To the extent that any covered loan is not specifically reviewed, management applies a loss estimate to that loan based on the average expected loss rates for the purchased loans that were individually eviewed in that covered loan portfolio.

In determining the Day 1 Fair Values of covered loans, management calculates a non-accretable difference (the credit component of the covered loans) and an accretable difference (the yield component of the covered oans). The non-accretable difference is the difference between the contractually required payments and the cash flows expected to be collected in accordance with management's determination of the Day 1 Fair Values. Subsequent decreases to the expected cash flows will generally result in a provision for loan and lease losses. Subsequent increases in cash flows will result in a reversal of the provision for loan and lease losses to the extent of prior charges and then an adjustment to accretable yield, which would have a positive impact on interest income. Any such increase or decrease in expected cash flows will result in a corresponding decrease or increase, espectively, of the FDIC loss share receivable for the portion of such reduced or additional loss expected to be collected from the FDIC.

The accretable difference on covered loans is the difference between the expected cash flows and the net present value of expected cash flows. Such difference is accreted into earnings using the effective yield method over the term of the loans. In determining the net present value of the expected cash flows, the Company used discount rates ranging from $6.0 \%$ to $9.5 \%$ per annum depending on the risk characteristics of each individual loan. At June 30,2013 , the weighted average period during which management expects to receive the estimated cash flows for its covered loan portfolio (not considering any payment under the FDIC loss share agreements) is 2.4 years.

Management separately monitors the covered loan portfolio and periodically reviews loans contained within this portfolio against the factors and assumptions used in determining the Day 1 Fair Values. A loan is ypically reviewed (i) when it is modified or extended, (ii) when material information becomes available to the Company that provides additional insight regarding the loan's performance, the status of the borrower, or the quality or value of the underlying collateral, or (iii) in conjunction with the annual review of projected cash flows which include a substantial portion of each acquired covered loan portfolio. Management separately reviews, on an annual basis, the performance of the portfolio of covered loans, or more frequently to the extent that material information becomes available regarding the performance of an individual loan, to make determinations of the constituent解 uch loan is not included in any of the Com's credit quality ratios, is not consided to be inpaied lon, and is not conider in the detemination of the required ALLL To the extent that a loan's perfor has eteriorated from management's expectation established in conjunction with the determination of the Day 1 Fair Values, such loan is generally included in certain of the Company's credit quality metrics, may be considered mpaired loan, and is considered in the determination of the required level of ALLL. Any improvement in the expected performance of a covered loan would result in a reversal of the provision for loan and lease losses to the extent of prior charges and then an adjustment to accretable yield, which would have a positive impact on interest income.

At the time of acquisition of purchased non-covered loans, management individually evaluates substantially all loans acquired in the transaction. For those purchased loans without evidence of credit deterioration, management evaluates each reviewed loan using an internal grading system with a grade assigned to each loan at the date of acquisition. The grade for each purchased non-covered loan is reviewed subsequent to the date of acquisition any time a loan is renewed or extended or at any time information becomes available to the Company that provides material insight regarding the loan's performance, the borrower or the underlying collateral. To the and indicates it is possible that the Company will not be able to collect all amounts according to the contractual terms thereof, such loan is considered impaired and is considered in the determination of the required level of ALLL.

In determining the Day 1 Fair Values of purchased non-covered loans without evidence of credit deterioration at the date of acquisition, management includes (i) no carry over of any previously recorded ALLL and (ii) an adjustment of the unpaid principal balance to reflect an appropriate market rate of interest, given the risk profile and grade assigned to each loan. This adjustment will be accreted into earnings as an adjustment to the yield on purchased non-covered loans, using the effective yield method, over the remaining life of each loan

## Table of Contents

Purchased non-covered loans that contain evidence of credit deterioration on the date of purchase are accounted for in accordance with the provisions of GAAP applicable to loans acquired with deteriorated credit quality. At the time such purchased non-covered loans with evidence of credit deterioration are acquired, management individually evaluates each loan to determine the estimated fair value of each loan. This evaluation includes no carryover of any previously recorded ALLL. In determining the estimated fair value of purchased non-covered loans with evidence of credit deterioration, management considers a number of factors including, among other things, the remaining life of the acquired loans, estimated prepayments, estimated loss ratios, estimated value of the underlying collateral, estimated holding periods, and net present value of cash flows expected to be received.

In determining the Day 1 Fair Values of purchased non-covered loans with evidence of credit deterioration, management calculates a non-accretable difference (the credit component of the purchased loans) and an
 the provision for loan and lease losses to the extent of prior charges and then an adjustment to accretable yield, which would have a positive impact on interest income.

The accretable difference on purchased non-covered loans with evidence of credit deterioration is the difference between the expected cash flows and the net present value of expected cash flows. Such difference is accreted into earnings using the effective yield method over the term of the loans. In determining the net present value of the expected cash flows, the Company used discount rates ranging from $6.0 \%$ to $9.5 \%$ per annum depending on the risk characteristics of each individual loan.

Management separately monitors purchased non-covered loans with evidence of credit deterioration on the date of purchase and periodically reviews such loans contained within this portfolio against the factors and assumptions used in determining the Day 1 Fair Values. A loan is reviewed (i) any time it is renewed or extended, (ii) at any other time additional information becomes available to the Company that provides material additiona insight regarding the loan's performance, the status of the borrower, or the quality or value of the underlying collateral, or (iii) in conjunction with the annual review of projected cash flows of each acquired portfolio. Management separately reviews, on an annual basis, the performance of the portfolio of purchased non-covered loans with evidence of credit deterioration, or more frequently to the extent that material information becomes vailable regarding the performance of an individual loan, to make determinations of the constituent loans' performance and to consider whether there has been any significant change in performance since management's initial exceeding management's performance expectation established in conjunction with the determination of the Day 1 Fair Values, such loan is not included in any of the credit quality ratios, is not considered to be a nonaccrual or
 Day 1 Fair Values, such loan is included in certain of the Company's credit quality metrics, is generally considered an impared loan, and is considered in the determination of the required level of ALLL Any improvement in the expected performance of such loan would result in a reversal of the provision for loan and lease losses to the extent of prior charges and then an adjustment to accretable yield, which would have a positive impact on interest income.

Foreclosed assets covered by FDIC loss share agreements, or covered foreclosed assets, are recorded at Day 1 Fair Values. In estimating the Day 1 Fair Values of covered foreclosed assets, management considers a umber of factors including, among others, appraised value, estimated selling prices, estimated selling costs, estimated holding periods and net present value of cash flows expected to be received. Discount rates ranging from $8.0 \%$ to $9.5 \%$ per annum were used to determine the net present value of covered foreclosed assets.

In connection with the Company's FDIC-assisted acquisitions, the Company has recorded an FDIC loss share receivable to reflect the indemnification provided by the FDIC. Currently, the expected losses on covered assets for each of the Company's loss share agreements would result in expected recovery of approximately $80 \%$ of incurred losses. Since the indemnified items are covered loans and covered foreclosed assets, which are measured at Day 1 Fair Values, the FDIC loss share receivable is also measured and recorded at Day 1 Fair Values, and is calculated by discounting the cash flows expected to be received from the FDiC. An initial discount rate of $5.0 \%$ per annum was used to determine the net present value of the FDIC loss share receivable. These cash flows are estimated by multiplying estimated losses by the reimbursement rates as set forth in the loss share agreements. The balance of the FDIC loss share receivable and the accretion thereof are adjusted periodically to reflect changes in expectations of discounted cash flows, expense reimbursements under the loss share agreements and other factors. The Company is accreting the present value discount on its FDIC loss share receivable over the shorter of (i) the contractual term of the indemnification agreement (ten years for the single family loss share agreement, and five years for the non-single family loss share agreements) or (ii) the remaining life of the indemnified asset.

## Table of Contents

Pursuant to the clawback provisions of the loss share agreements for the Company's FDIC-assisted acquisitions, the Company may be required to reimburse the FDIC should actual losses be less than certain thresholds established in each loss share agreement. The amount of the clawback provision for each acquisition is measured and recorded at Day 1 Fair Values. It is calculated as the difference between management's estimated losses on covered loans and covered foreclosed assets and the loss threshold contained in each loss share agreement, multiplied by the applicable clawback provisions contained in each loss share agreement. This clawback amount, which is payable to the FDIC upon termination of the applicable loss share agreement, is then discounted back to net present value, generally over 10 years, using a discount rate of $5.0 \%$ per annum. To the extent that actual losses on is payable to the FDIC upon termination of the applicable loss share agreement, is then discounted back to net present value, generally over 10 years, using a discount rate of $5.0 \%$ per annum. To the extent that actual losses on oans and covered foreclosed assets are more than estimated losses, the applicable clawback payable to the FDIC upon termination of the loss share agreements will decrease. The balance of the FDIC clawback payable and the amortization thereof are adjusted periodically to reflect changes in expected losses on covered assets and the impact of such changes on the clawback payable and other factors.

The Day 1 Fair Values of investment securities acquired in business combinations are generally based on quoted market prices, broker quotes, comprehensive interest rate tables, pricing matrices, or a combination hereof. Additionally, these valuations may include certain unobservable inputs. The Day 1 Fair Values of other assets acquired in business combinations are generally based on third party appraisals and other valuations of the assets. The Day 1 Fair Values of assumed liabilities in business combinations are generally the amount payable by the Company necessary to completely satisfy the assumed obligations.

## ANALYSIS OF RESULTS OF OPERATIONS

The following discussion explains the Company's financial position and results of operations as of and for the three months and six months ended June 30, 2013 and should be read in conjunction with the consolidated financial statements and related notes presented elsewhere in this report. Annualized results for these interim periods may not be indicative of results for the full year or future periods

## General

Net income available to common stockholders for the Company was $\$ 20.4$ million for the second quarter of 2013, a $6.8 \%$ increase from $\$ 19.1$ million for the second quarter of 2012. Diluted earnings per common share ere $\$ 0.57$ for the second quarter of 2013 , a $3.6 \%$ increase from $\$ 0.55$ for the second quarter of 2012 . For the first six months of 2013 , net income available to common stockholders totaled $\$ 40.4$ million, an $8.9 \%$ increase from $\$ 37.1$ million the first six months of 2012. Diluted earnings per common share for the first six months of 2013 were $\$ 1.13$, a $6.6 \%$ increase from $\$ 1.06$ for the first six months of 2012 .

The Company's annualized return on average assets was $2.08 \%$ for the second quarter of 2013 compared to $2.04 \%$ for the second quarter of 2012. Its annualized return on average common stockholders' equity was $5.50 \%$ for the second quarter of 2013 compared to $17.07 \%$ for the second quarter of 2012 . The Company's annualized return on average assets was $2.07 \%$ for the first six months of 2013 compared to $1.97 \%$ for the first six months of 2012. Its annualized return on average common stockholders' equity was $15.63 \%$ for the first six months of 2013 compared to $16.91 \%$ for the first six months of 2012

Total assets were $\$ 4.04$ billion at June 30, 2013 compared to $\$ 4.04$ billion at December 31, 2012. Loans and leases, excluding purchased non-covered loans and covered loans, were $\$ 2.44$ billion at June 30 , 2013
 were $\$ 2.98$ billion at June 30, 2013 compared to $\$ 3.10$ billion at December 31, 2012

Common stockholders' equity was $\$ 531$ milion at June 30, 2013 compared to $\$ 508$ milion at December 31, 2012. Book value per common share was $\$ 14.99$ at June 30 , 2013 compared to $\$ 14.39$ at December 31 , 2012 . Tangible book value per common share was $\$ 14.69$ at June 30,2013 compared to $\$ 14.06$ at December 31, 2012. Changes in common stockholders' equity, book value per common share and tangible book value per common share reflect earnings, dividends paid, stock option and stock grant transactions, changes in unrealized gains and losses on investment securities AFS, and, for tangible book value per common share, changes in intangible assets.

## Table of Contents

## Net Interest Income

Net interest income is analyzed in this discussion and the following tables on a fully taxable equivalent ("FTE") basis. The adjustment to convert certain income to a FTE basis consists of dividing federal tax-exempt income by one minus the Company's statutory federal income tax rate of $35 \%$. The FTE adjustments to net interest income were $\$ 2.1$ million and $\$ 2.2$ million for the quarters ended June 30 , 2013 and 2012 , respectively, and $\$ 4.1$ million and $\$ 4.4$ million for the six months ended June 30, 2013 and 2012, respectively. No adjustments have been made in this analysis for income exempt from state income taxes or for interest expense deductions disallowed under the provisions of the Internal Revenue Code as a result of investment in certain tax-exempt securities.

Net interest income for the second quarter of 2013 increased $2.5 \%$ to $\$ 45.5$ million compared to $\$ 44.4$ million for the second quarter of 2012. Net interest income for six months ended June 30 , 2013 increased $1.2 \%$ to $\$ 91.7$ million compared to $\$ 90.6$ million for the six months ended June 30 , 2012. Net interest margin was $5.56 \%$ for the second quarter and $5.68 \%$ for the first six months of 2013 compared to $5.84 \%$ for the second quarter and
 , assets to average interest bearing liabilities, partially offset by the decrease in net interest margin and the change in mix of the components of the Company's average earning assets.

The Company's net interest margin decreased 28 basis points ("bps") to $5.56 \%$ for the second quarter of 2013 compared to $5.84 \%$ for the same period in 2012. This decrease was primarily due to a 45 bps decrease in yields on average earning assets, partially offset by a 15 bps reduction in rates paid on interest bearing liabilities. The Company's 23 bps decrease in net interest margin for the first six months of 2013 compared to the same period in 2012 was primarily due to a 41 bps decrease in the yield on average earning assets, partially offset by a 17 bps reduction in the rates paid on interest bearing liabilities.

Yields on earning assets decreased 45 bps to $6.11 \%$ for the second quarter of 2013 and decreased 41 bps to $6.25 \%$ for the first six months of 2013 compared to $6.56 \%$ for the second quarter of 2012 and $6.66 \%$ for the first six months of 2012. The yield on the Company's portfolio of loans and leases, excluding purchased non-covered loans and covered loans, decreased 28 bps for the second quarter and 30 bps for the first six months of 2013 compared to the same periods in 2012. The decrease in yield on the Company's loan and lease portfolio was primarily attributable to the extremely low interest rate environment experienced in recent years and increased pricing competition from many of the Company's competitors. This decrease in yields on earning assets was partially offset by the 32 bps increase in the yield on covered loans for the second quarter of 2013 compared to the second quarter of 2012 and the 47 bps increase in yield on covered loans for the first six months of 2013 compared to the same period in 2012. The increase in yields on covered loans was primarily due to increases of expected cash flows on a number of covered loans. The Company's yield on earning assets was also impacted by its yields on its purchased non-covered loans and its investment securities portfolio.

The decline in rates on average interest bearing liabilities was primarily due to the declines in rates on interest bearing deposits, the largest component of the Company's interest bearing liabilities. Rates on interest bearing deposits decreased 16 bps for the second quarter and 20 bps for the first six months of 2013 compared to the same periods in 2012 . This decrease in the rate on interest bearing deposits was principally due to effectively managing the repricing of both time deposits and savings and interest bearing transaction deposits which resulted in lower rates paid on deposits as they were renewed or otherwise repriced. The net interest spread between the Company's loans and leases, excluding purchased non-covered loans and covered loans, and its deposits were $5.27 \%$ for the second quarter and $5.36 \%$ for the first six months of 2013 compared to $5.39 \%$ for the second quarter and $5.46 \%$ for the first six months of 2012.

The Company's other borrowing sources include (i) repurchase agreements with customers ("repos"), (ii) other borrowings comprised primarily of federal funds purchased and Federal Home Loan Bank of Dallas ("FHLB - Dallas") advances, and (iii) subordinated debentures. The rates on repos decreased 6 bps for the second quarter and 9 bps for the first six months of 2013 compared to the same periods of 2012 . The rate on the 2012. The rates paid on the Company's subordinated debentures, which are tied to a spread over the 90 -day London Interbank Offered Rate ("LIBOR") and reset periodically, decreased 20 bps in the second quarter and 23 bps for the first six months of 2013 compared to the same periods of 2012.

The increase in average earning assets for the second quarter of 2013 compared to the second quarter of 2012 was primarily due to increases in the average balances of loans and leases of $\$ 338$ million and investment securities of $\$ 71$ million, partially offset by a decrease in the average balance of covered loans and leases of $\$ 216$ million. The increase in average earning assets for the first six months of 2013 compared to the first six months of 2012 was primarily due to increases in average balance of loans and leases of $\$ 290$ million and investment securities of $\$ 6.2$ million, partially offset by a $\$ 214$ million decrease in the average balance of covered loans.

## ssets

arning assets:
Interest earning deposits and federal funds sol
ment securit
Taxable
Tax-exempt - FTE
Tans and leases - FTE
Loans and leases - FTE
Purchased non-covered lo
Covered loans
Non-interest earning assetal earning assets - FTE
IABILITIES AND STOCKHOLDERS' EQUITY terest bearing liab
Deposits:

Savings and interest bearing transaction
Time deposits of s 100000 Other time deposits
Total interest bearing deposits
Repurchase agreements with customers
Other borrowings
Subordinated debentur
Ton-interest total interest tearing liabilitie
Non-interest bearing dep
Non-interest bearing deposits
Other non-interest bearing liabilities
Common stockholders' equity liabilities
Common stockholders'
Noncontrolling interest
Net interest income - FTE
et interest margin - FTE

Average Consolidated Balance Sheets and Net Interest Analysis - FTE

| Three Months Ended June 30, |  |  |  |  |  | Six Months Ended June 30, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2013 |  |  | 2012 |  |  | 2013 |  |  | 2012 |  |  |
| Average <br> Balance | Income/ <br> Expense | $\begin{gathered} \hline \text { Yield/ } \\ \text { Rate } \end{gathered}$ | Average Balance | Income/ Expense | $\begin{gathered} \text { Yield } \\ \text { Rate } \end{gathered}$ | Average Balance | Income/ <br> Expense | $\begin{gathered} \hline \text { Yield/ } \\ \text { Rate } \end{gathered}$ | Average <br> Balance | Income/ Expense | $\begin{gathered} \hline \text { Yieldf } \\ \text { Rate } \end{gathered}$ |
|  |  |  |  |  | (Dollars in | $\xrightarrow{\text { Bualance }}$ |  |  |  |  |  |
| 1,312 | \$ 2 | 0.84\% | \$ 1,361 | \$ 1 | 0.44\% | \$ 1,090 | 10 | 1.81\% | \$ 1,094 | \$ 3 | 0.58\% |
| 141,836 | 1,183 | 3.34 | 82,434 | 705 | 3.44 | 147,097 | 2,468 | 3.38 | 84,170 | 1,420 | 3.39 |
| 349,878 | 5,921 | 6.79 | 337,208 | 6,127 | 7.31 | 343,284 | 11,681 | 6.86 | 343,573 | 12,644 | 7.40 |
| 2,242,441 | 30,723 | 5.50 | 1,904,761 | 27,354 | 5.78 | 2,183,975 | 60,606 | 5.60 | 1,893,553 | 55,570 | 5.90 |
| 34,864 | 724 | 8.33 | 3,137 |  | 8.72 | 37,373 | 1,713 | 9.24 | 3,617 | 155 | 8.62 |
| 515,547 | 11,480 | 8.93 | 732,038 | 15,668 | 8.61 | 542,675 | 24,344 | 9.05 | 756,503 | 32,362 | 8.58 |
| $\begin{array}{r} 3,285,878 \\ 642,650 \end{array}$ | 50,033 | 6.11 | $\begin{aligned} & 3,060,939 \\ & 704,404 \end{aligned}$ | 49,923 | 6.56 | $\begin{array}{r} 3,255,494 \\ 676,198 \end{array}$ | 100,822 | 6.25 | $\begin{array}{r} 3,082,510 \\ 700,967 \\ \hline \end{array}$ | 102,154 | 6.66 |
| $\widehat{\$ 3,928,528}$ |  |  | \$3,765,343 |  |  | \$3,931,692 |  |  | \$3,783,477 |  |  |
| \$ 1,654,637 | 806 | 0.20\% | \$ 1,574,598 | 1,138 | 0.29\% | \$ 1,660,156 | 1,670 | 0.20\% | \$ 1,562,376 | 2,515 | 0.32\% |
| 331,094 | 243 | 0.29 | 348,278 | 494 | 0.57 | 332,939 | 532 | 0.32 | 372,520 | 1,163 |  |
| 404,408 | 325 | 0.32 | 455,629 | 679 | 0.60 | 415,499 | 718 | 0.35 | 475,043 | 1,548 | 0.66 |
| 2,390,139 | 1,374 | 0.23 | 2,378,505 | 2,311 | 0.39 | 2,408,594 | 2,920 | 0.24 | 2,409,939 | 5,226 | 0.44 |
| 29,815 |  | 0.08 | 35,952 | 12 | 0.14 | 31,872 | 13 | 0.09 | 37,313 | 33 | 0.18 |
| 286,719 | 2,684 | 3.75 | 285,210 | 2,691 | 3.79 | 283,755 | 5,332 | 3.79 | 292,142 | 5,391 | 3.71 |
| 64,950 | 428 | 2.65 | 64,950 | 460 | 2.85 | 64,950 | 857 | 2.66 | 64,950 | 934 | 2.89 |
| 2,771,623 | 4,492 | 0.65 | 2,764,617 | 5,474 | 0.80 | 2,789,171 | 9,122 | 0.66 | 2,804,344 | 11,584 | 0.83 |
| 577,930 |  |  | 490,760 |  |  | 567,153 |  |  | 471,526 |  |  |
| 47,814 |  |  | 56,591 |  |  | 50,840 |  |  | 62,938 |  |  |
| 3,397,367 |  |  | 3,311,968 |  |  | 3,407,164 |  |  | 3,338,808 |  |  |
| 527,713 |  |  | 449,955 |  |  | 521,082 |  |  | 441,246 |  |  |
| 3,448 |  |  | 3,420 |  |  | 3,446 |  |  | 3,423 |  |  |
| $\stackrel{\text { \$3,928,528 }}{ }$ |  |  | \$3,765,343 |  |  | \$3,931,692 |  |  | \$3,783,477 |  |  |
|  | $\underline{\underline{\text { s 45,541 }}}$ |  |  | \$44,449 |  |  | $\underline{\underline{\text { S91,700 }}}$ |  |  | $\underline{\underline{\text { S 90,570 }}}$ |  |
|  |  | 5.56\% |  |  | 5.84\% |  |  | 5.68\% |  |  | 5.91\% |

## Table of Contents

The following table reflects how changes in the volume of interest earning assets and interest bearing liabilities and changes in interest rates have affected the Company's interest income, interest expense and net interes income for the periods indicated. Information is provided in each category with respect to changes attributable to (1) changes in volume (changes in volume multiplied by prior yield/rate); (2) changes in yield/rate (changes in yield/rate multiplied by prior volume); and (3) changes in both yield/rate and volume (changes in yield/rate multiplied by changes in volume). The changes attributable to the combined impact of volume and yield/rate have all been allocated to the changes due to volume.

## Analysis of Changes in Net Interest Income - FTE

```
Increase (decrease) in:
    Interest income - FTE:
        Interest earning deposits and federal funds sold
        nvestment securities:
            Taxable
            Tax-exempt - FTE
        oans and leases - FTE
        Purchased non-covered loans
        Covered loans
                Total interest income - FTE
    Interest expense:
        Savings and interest bearing transaction
        Time deposits of $100,000 or more
        Other time deposits
        Repurchase agreements with customers
        Other borrowings
        Subordinated debentures
                Total interest expense
ncrease in net interest income - FTE
terest income - FTE
```



```
Taxable
ss and leases - FTE
Purchased non-covered loans
Total interest income - FTE
Interest expense:
Sings in mearing transaction
Repurchase agreements with customers
Subordinated debentures
Total interest expense
ncrease in net interest income - FTE
```


$\begin{array}{lllllllllll} & - & \$ & 1 & \$ & 1 & \$ & - & \$ & 7 & \$\end{array}$

| 495 | (17) | 478 | 1,056 | (8) | 1,048 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 215 | (421) | (206) | (10) | (953) | (963) |
| 4,626 | $(1,257)$ | 3,369 | 8,059 | $(3,023)$ | 5,036 |
| 659 | (3) | 656 | 1,547 | 11 | 1,558 |
| $(4,821)$ | 633 | $(4,188)$ | $(9,592)$ | 1,574 | $(8,018)$ |
| 1,174 | $(1,064)$ | 110 | 1,060 | $(2,392)$ | $(1,332)$ |
| 39 | (371) | (332) | 98 | (943) | (845) |
| (13) | (238) | (251) | (63) | (568) | (631) |
| (41) | (313) | (354) | (102) | (728) | (830) |
| (1) | (5) | (6) | (3) | (17) | (20) |
| 21 | (28) | (7) | (157) | 98 | (59) |
| - | (32) | (32) | - | (77) | (77) |
| 5 | (987) | (982) | (227) | $(2,235)$ | $(2,462)$ |
| \$ 1,169 | \$ (77) | \$ 1,092 | \$ 1,287 | \$ (157) | \$ 1,130 |

## Non-Interest Income

The Company's non-interest income consists primarily of service charges on deposit accounts, mortgage lending income, trust income, BOLI income, accretion of FDIC loss share receivable, net of amortization of FDIC clawback payable, other income from loss share and purchased non-covered loans, and gains on investment securities and on sales of other assets.

Non-interest income for the second quarter of 2013 increased $20.9 \%$ to $\$ 19.0$ million compared to $\$ 15.7$ million for the second quarter of 2012. Non-interest income for the first six months of 2013 increased $19.7 \%$ to $\$ 35.3$ million compared to $\$ 29.5$ million for the first six months of 2012.

Service charges on deposit accounts increased $3.4 \%$ to $\$ 5.1$ million for the second quarter of 2013 compared to $\$ 4.9$ million for the second quarter of 2012. Service charges on deposit accounts increased $2.0 \%$ to $\$ 9.8$ million for the first six months of 2013 compared to $\$ 9.6$ million for the same period in 2012.

Mortgage lending income increased $23.7 \%$ to $\$ 1.6$ million for the second quarter of 2013 compared to $\$ 1.3$ million for the second quarter of 2012. Mortgage lending income increased $39.3 \%$ to $\$ 3.4$ million for the first six months of 2013 compared to $\$ 2.4$ million for the same period in 2012. The volume of originations of mortgage loans available for sale increased $11.1 \%$ and $14.5 \%$, respectively, for the second quarter and first six months of 013 compared to the same periods in 2012. During the second quarter of 2013, approximately $48 \%$ of the Company's originations of mortgage loans available for sale were related to mortgage refinancings and approximately
 approximately $41 \%$ for new home purchases in the first six months of 2012 .

## Table of Contents

Trust income was $\$ 0.87$ million in the second quarter of 2013, a decrease of $2.6 \%$ from $\$ 0.89$ million for the second quarter of 2012. Trust income was $\$ 1.75$ million for the six months ended June 30 , 2013 , an increase of 5.2\% from $\$ 1.66$ million for the same period in 2012.

The Company recognized $\$ 2.5$ million of income from the accretion of the FDIC loss share receivable, net of amortization of the FDIC clawback payable, during the second quarter and $\$ 4.9$ million during the first six months of 2013 compared to $\$ 2.0$ million during the second quarter and $\$ 4.3$ million during the first six months of 2012. The FDIC loss share receivable reflects the indemnification provided by the FDIC in FDIC-assisted acquisitions, and the FDIC clawback payable represents the obligation of the Company to reimburse the FDIC should actual losses be less than certain thresholds established in each loss share agreement. The FDIC loss share receivable and the FDIC clawback payable are both carried at net present value.

As the Company collects payments in future periods from the FDIC under the loss share agreements, the balance of the FDIC loss share receivable, absent any significant revisions to the timing or the amounts expected to be collected under the loss share agreements, will decine, resulting in a corresponding decrease in the accretion of the FDIC loss share receivable. During the first and second quarters of 2013, the Company determined that the collection rate of its receivable from the FDIC under the loss share agreements for certain of its acquired banks was occurring faster than previously estimated. As a result, the Company increased its accretion rate of the FDIC loss hare receivable for both banks, resulting in additional accretion income during the second quarter and first six months of 2013 compared to the same periods of 2012. This elevated accretion rate for these two acquired banks, absent further revisions to either the timing or amount of cash flow expected to be collected from the FDIC under the loss share agreements, will remain elevated although the actual amount of accretion income will decline in future quarters as the outstanding balance of the FDIC loss share receivable decreases.

Because any amounts due under the FDIC clawback payable are due at the conclusion of the loss share agreements, absent any significant revision of the amounts expected to be paid to the FDIC under the clawback provisions of the loss share agreements, the amortization of this liability is not expected to change significantly over the next several quarters.

Other income from loss share and purchased non-covered loans was $\$ 3.7$ million in the second quarter of 2013 compared to $\$ 3.2$ million in the second quarter of 2012 and $\$ 5.8$ million in the first six months of 2013 compared to $\$ 5.2$ million in the first six months of 2012

Net gains on sales of other assets were $\$ 3.1$ million in the second quarter of 2013 compared to $\$ 1.4$ million in the second quarter of 2012. Net gains on sales of other assets were $\$ 5.1$ million in the first six months of 2013 compared to $\$ 3.0$ million in the first six months of 2012

The following table presents non-interest income for the three months and six months ended June 30, 2013 and 2012 .

## Non-Interest Income

Service charges on deposit accounts
Mortgage lending income
Trust income
BOLI income
Accretion of FDIC loss share receivable, net of amortization of FDIC clawback payable
Other income from loss share and purchased non-covered loans, net
Gains on investment securities
Gains on sales of other assets
Other

| Three Months EndedJune 30, |  | Six Months EndedJune 30, |  |
| :---: | :---: | :---: | :---: |
| 2013 | 2012 | 2013 | 2012 |
|  | (Dollar | 1 ands) |  |
| \$ 5,074 | \$ 4,908 | \$ 9,796 | \$ 9,601 |
| 1,643 | 1,328 | 3,384 | 2,429 |
| 865 | 888 | 1,748 | 1,662 |
| 1,104 | 567 | 2,186 | 1,143 |
| 2,481 | 2,035 | 4,873 | 4,340 |
| 3,689 | 3,197 | 5,844 | 5,180 |
| - | 402 | 156 | 403 |
| 3,110 | 1,397 | 5,084 | 2,952 |
| 1,021 | 988 | 2,273 | 1,810 |
| \$ 18,987 | \$ 15,710 | \$ 35,344 | \$ 29,520 |

## Table of Contents

## Non-Interest Expense

The Company's non-interest expense consists of salaries and employee benefits, net occupancy and equipment and other operating expenses. Non-interest expense increased $9.6 \%$ to $\$ 29.9$ million for the second quarter of 2013 compared to $\$ 27.3$ million for the second quarter of 2012. Non-interest expense increased $5.8 \%$ to $\$ 59.1$ million for the first six months of 2013 compared to $\$ 55.9$ million for the first six months of 2012 .

Salaries and employee benefits, the Company's largest components of non-interest expense, increased $4.9 \%$ to $\$ 15.3$ million in the second quarter of 2013 compared to $\$ 14.6$ million in the second quarter of 2012 . Salaries and employee benefits increased $8.3 \%$ to $\$ 31.0$ million for the first six months of 2013 compared to $\$ 28.6$ million for the first six months of 2012

Net occupancy and equipment expense for the second quarter of 2013 increased $19.7 \%$ to $\$ 4.4$ million compared to $\$ 3.7$ million for the second quarter of 2012 . Net occupancy and equipment expenses increased $18.0 \%$ to $\$ 8.9$ million for the first six months of 2013 compared to $\$ 7.5$ million for the first six months of 2012. At June 30, 2013 the Company had 117 offices compared to 115 offices at June $30,2012$.

The Company's efficiency ratio (non-interest expense divided by the sum of net interest income - FTE and non-interest income) was $46.3 \%$ for the second quarter of 2013 compared to $45.4 \%$ for the second quarter of 2012. The Company's efficiency ratio was $46.5 \%$ for both the first six months of 2013 and the first six months of 2012.

The following table presents non-interest expense for the three months and six months ended June 30, 2013 and 2012.

| Non-Interest Expense |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{aligned} & \text { Three Months Ended } \\ & \text { June 30, } \end{aligned}$ |  | Six Months EndedJune 30, |  |
|  |  | 2013 | 2012 | 2013 | 2012 |
| Salaries and employee benefits |  | \$ 15,295 |  | asands) $\$ 30,989$ | \$ 28,626 |
| Net occupancy and equipment |  | 4,370 | 3,650 | 8,884 | 7,528 |
| Other operating expenses: |  |  |  |  |  |
| Postage and supplies |  | 811 | 870 | 1,620 | 1,683 |
| Advertising and public relations |  | 511 | 1,292 | 865 | 2,174 |
| Telephone and data lines |  | 867 | 807 | 1,703 | 1,630 |
| Professional and outside services |  | 1,566 | 1,062 | 2,752 | 1,788 |
| Software expense |  | 1,337 | 767 | 2,733 | 1,442 |
| Travel and meals |  | 740 | 629 | 1,371 | 1,249 |
| FDIC insurance |  | 435 | 310 | 855 | 685 |
| FDIC and state assessments |  | 175 | 176 | 347 | 354 |
| ATM expense |  | 222 | 216 | 440 | 425 |
| Loan collection and repossession expense |  | 907 | 1,277 | 1,673 | 3,348 |
| Writedowns of foreclosed assets |  | 69 | 79 | 191 | 1,073 |
| Amortization of intangibles |  | 568 | 509 | 1,137 | 1,018 |
| Other |  | 2,028 | 1,064 | 3,572 | 2,866 |
| Total non-interest expense |  | \$ 29,901 | \$27,282 | \$ 59,132 | $\underline{\underline{\$ 5,889}}$ |

## Income Taxes

The provision for income taxes was $\$ 9.5$ million for the second quarter and $\$ 18.0$ million for the first six months of 2013 compared to $\$ 8.6$ million for the second quarter and $\$ 16.5$ million for the first six months of 2012. The effective income tax rate was $31.8 \%$ for the second quarter and $30.9 \%$ for the first six months of 2013 compared to $31.0 \%$ for the second quarter and $30.8 \%$ for the first six months of 2012 . The effective tax rates for the periods were affected by various factors including non-taxable income and non-deductible expenses.

## Table of Contents

## ANALYSIS OF FINANCIAL CONDITION

## Loan and Lease Portfolio

At June 30, 2013 the Company's loan and lease portfolio, excluding purchased non-covered loans and covered loans, was $\$ 2.44$ billion, compared to $\$ 2.12$ billion at December 31 , 2012 and $\$ 1.98$ billion at June 30 , 2012. Real estate loans, the Company's largest category of loans, consist of all loans secured by real estate as evidenced by mortgages or other liens, including all loans made to finance the development of real property construction projects, provided such loans are secured by real estate. Total real estate loans were $\$ 2.15$ billion at June 30, 2013, compared to $\$ 1.85$ billion at December 31,2012 and $\$ 1.75$ billion at June 30 , 2012 . The amount and type of loans and leases outstanding, excluding purchased non-covered loans and covered loans, at June 30, 2013 and 2012 and at December 31, 2012 and their respective percentage of the total loan and lease portfolio are reflected in the following table.

| Loan and Lease Portfolio |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, |  |  |  | December 31, <br> 2012 |  |  |
|  | 2013 |  | 2012 |  |  |  |  |
| Real estate: |  |  |  |  |  |  |  |
| Residential 1-4 family | \$ 261,568 | 10.7\% | \$ 264,300 | 13.4\% |  | 272,052 | 12.9\% |
| Non-farm/non-residential | 1,017,207 | 41.6 | 788,192 | 39.8 |  | 807,906 | 38.1 |
| Construction/land development | 680,829 | 27.9 | 523,038 | 26.4 |  | 578,776 | 27.4 |
| Agricultural | 48,879 | 2.0 | 54,250 | 2.7 |  | 50,619 | 2.4 |
| Multifamily residential | 145,683 | 6.0 | 115,848 | 5.9 |  | 141,243 | 6.7 |
| Total real estate | 2,154,166 | 88.2 | 1,745,628 | 88.2 |  | 1,850,596 | 87.5 |
| Commercial and industrial | 139,073 | 5.7 | 130,171 | 6.6 |  | 159,804 | 7.6 |
| Consumer | 28,289 | 1.2 | 32,359 | 1.6 |  | 29,781 | 1.4 |
| Direct financing leases | 76,953 | 3.1 | 60,928 | 3.1 |  | 68,022 | 3.2 |
| Other | 44,861 | 1.8 | 9,615 | 0.5 |  | 7,631 | 0.3 |
| Total loans and leases | \$ 2,443,342 | 100.0\% | \$1,978,701 | 100.0\% |  | 2,115,834 | 100.0\% |

The amount and percentage of the Company's loan and lease portfolio, excluding purchased non-covered loans and covered loans, by office of origination are reflected in the following table.

Loan and Lease Portfolio by State of Originating Office
Loans and Leases
Attributable to Offices In
Texas
Arkansas
North Carolina
Georgia
Alabama
South Carolina
Florida

| June 30, |  |  |  |
| :---: | :---: | :---: | :---: |
| 2013 |  | 2012 |  |
|  |  | (Dollars in |  |
| \$ 1,177,330 | 48.2\% | \$ 861,446 | 43.5\% |
| 1,068,206 | 43.7 | 1,031,014 | 52.0 |
| 130,304 | 5.3 | 75,042 | 3.8 |
| 55,438 | 2.3 | 9,329 | 0.6 |
| 11,260 | 0.5 | 984 | 0.1 |
| 582 | - | 225 | - |
| 222 | - | 661 | - |
| \$ 2,443,342 | 100.0\% | \$ 1,978,701 | 100.0\% |


| December 31, <br> 2012 |  |
| ---: | :---: |
| $\$ 935,593$ | $44.2 \%$ |
| $1,048,102$ | 49.5 |
| 87,859 | 4.2 |
| 40,391 | 1.9 |
| 3,337 | 0.2 |
| 91 | - |
| 461 | - |
| $\$ 2,115,834$ | $\underline{100.0} \%$ |

The amount and type of the Company's real estate loans, excluding covered loans and purchased non-covered loans, at June 30, 2013, based on the metropolitan statistical area ("MSA") and other geographic areas in which the principal collateral is located, are reflected in the following table. Data for individual states and MSAs is separately presented when aggregate real estate loans, excluding covered loans and purchased non-covered loans, in that state or MSA exceed $\$ 10.0$ million.

## Geographic Distribution of Real Estate Loans

Arkansas:
Little Rock - North Little Rock - Conway, AR MSA
Northern Arkansas ${ }^{(1)}$
Fort Smith, AR - OK MSA
Western Arkansas (2)
Fayetteville - Springdale - Rogers, AR - MO MSA
Hot Springs, AR MSA
Total Arkansas
Texas:
Dallas-Fort Worth-Arlington, TX MSA
Houston - The Woodlands - Baytown, TX MSA
San Antonio - New Braunfels, TX MSA
Austin - Round Rock, TX MSA
Texarkana, TX - AR MSA
College Station - Bryan, TX MSA
Beaumont - Port Arthur, TX MSA
All other Texas ${ }^{(3)}$
Total Texas

North Carolina/South Carolina:
Charlotte - Gastonia - Concord, NC - SC MSA
Wilmington, NC MSA
Charleston-North Charleston, SC MSA
All other North Carolina ${ }^{(3)}$
All other South Carolina ${ }^{\text {B }}$
Total North Carolina/South Carolina
California:
San Francisco - Oakland - Fremont, CA MSA
Sacramento - Roseville - Arden - Arcade, CA MSA
All other California ${ }^{3}$
Georgia:
Atlanta - Sandy Springs - Roswell, GA MSA
All other Georgia (3)
Total Georgia
Virginia:
Washington - Arlington - Alexandria, DC - VA - MD - WV MSA
Harrisburg, VA MSA
All other Virginia ${ }^{\text {³ }}$
Total Virginia

| $\begin{aligned} & \text { Residential } \\ & \text { 1-4 Family } \\ & \hline \end{aligned}$ | Non-Farm/ Non-Residential |  | Construction/Land Development |  | Agricultural |  | Multifamily Residential |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | (Dollars in thousands) |  |  |  |  |  |  |  |
| \$ 107,854 | \$ | 202,032 | \$ | 108,594 | \$ | 9,934 | \$ | 10,033 | \$ | 438,447 |
| 46,824 |  | 17,176 |  | 6,461 |  | 18,644 |  | 963 |  | 90,068 |
| 29,170 |  | 30,785 |  | 6,079 |  | 3,275 |  | 7,839 |  | 77,148 |
| 22,980 |  | 31,385 |  | 4,567 |  | 6,369 |  | 1,139 |  | 66,440 |
| 10,785 |  | 20,999 |  | 20,162 |  | 5,148 |  | 3,041 |  | 60,135 |
| 3,883 |  | 8,784 |  | 9,742 |  | - |  | 947 |  | 23,356 |
| 6,247 |  | 12,535 |  | 2,095 |  | 2,918 |  | 809 |  | 24,604 |
| 227,743 |  | 323,696 |  | 157,700 |  | 46,288 |  | 24,771 |  | 780,198 |
| 15,143 |  | 155,758 |  | 174,833 |  | - |  | 32,856 |  | 378,590 |
| - |  | 42,596 |  | 59,605 |  | - |  | 15,115 |  | 117,316 |
| - |  | 2,734 |  | 33,702 |  | - |  | - |  | 36,436 |
| - |  | 6,197 |  | 29,847 |  | - |  | - |  | 36,044 |
| 8,490 |  | 6,805 |  | 7,567 |  | 611 |  | 997 |  | 24,470 |
| - |  | - |  | - |  | - |  | 18,155 |  | 18,155 |
| - |  | - |  | - |  | - |  | 16,400 |  | 16,400 |
| 923 |  | 26,373 |  | 1,811 |  | 127 |  | 4,207 |  | 33,441 |
| 24,556 |  | 240,463 |  | 307,365 |  | 738 |  | 87,730 |  | 660,852 |
| 2,051 |  | 48,047 |  | 23,864 |  | - |  | 1,216 |  | 75,178 |
| - |  | 15,825 |  | - |  | - |  |  |  | 15,825 |
| - |  | 3,835 |  | 760 |  | - |  | 6,062 |  | 10,657 |
| 561 |  | 34,438 |  | 30,357 |  | 472 |  | - |  | 65,828 |
| 1,202 |  | 4,101 |  | 5,416 |  | - |  | - |  | 10,719 |
| 3,814 |  | 106,246 |  | 60,397 |  | 472 |  | 7,278 |  | 178,207 |
| - |  | 59,216 |  | - |  | - |  | - |  | 59,216 |
| - |  | - |  | 46,269 |  | - |  | - |  | 46,269 |
| - |  | 9,892 |  | 133 |  | - |  | - |  | 10,025 |
| - |  | 69,108 |  | 46,402 |  | - |  | - |  | 115,510 |
| 822 |  | 26,070 |  | 1,925 |  | 197 |  | 9,775 |  | 38,789 |
| 2,445 |  | 15,876 |  | 865 |  | 844 |  | 4,098 |  | 24,128 |
| 3,267 |  | 41,946 |  | 2,790 |  | 1,041 |  | 13,873 |  | 62,917 |
| - |  | 1,552 |  | 26,055 |  | - |  | - |  | 27,607 |
| - |  | - |  | 13,491 |  | - |  | - |  | 13,491 |
| - |  | - |  | 807 |  | - |  | - |  | 807 |
| - |  | 1,552 |  | 40,353 |  | - |  | - |  | 41,905 |

Table of Contents
hoenix - Mesa - Glendale, AZ MSA
Oklahoma:
Lawton, OK MSA
All other Oklahoma ${ }^{(3)}$ Total Oklahoma
Boston - Cambridge - Quincy, MA MSA
New York - Northern New Jersey - Long Island, NY-NJ-PA MSA
Seattle - Tacoma - Bellevue, WA MSA
Tennessee:
Memphis, TN - MS - AR MSA
All other Tennessee ${ }^{(3)}$

## Total Tennessee

Missouri:
Kansas City, MO - KS MSA
All other Missouri
Total Missour
Mississippi:
Gulfport - Biloxi - Pascagoula, MS MSA All other Mississippi ${ }^{(3)}$

Total Mississippi
Baltimore - Columbia - Townson, MD MSA
Hartford - West Hartford - East Hartford, CT MSA
Alabama
All other states ${ }^{(4)}$
Total real estate loans
Geographic Distribution of Real Estate Loans - continued

| $\begin{aligned} & \text { Residential } \\ & \text { 1-4 Family } \\ & \hline \end{aligned}$ |  | n-Farm/ Residential |  | Construction/Land Development | Agricultural |  |  | Multifamily Residential | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | (Dollars in thousands) |  |  |  |  |  | 36,296 |  |
| - |  | 36,296 |  | - |  | - |  | - |  |  |
| - |  | - |  | 15,626 |  | - |  | - |  | 15,626 |
| 134 |  | 9,737 |  | 4,226 |  | - |  | - |  | 14,097 |
| 134 |  | 9,737 |  | 19,852 |  | - |  | - |  | 29,723 |
| - |  | 27,354 |  | - |  | - |  | - |  | 27,354 |
| - |  | 27,099 |  | - |  | - |  | - |  | 27,099 |
| - |  | - |  | 22,518 |  | - |  | - |  | 22,518 |
| 114 |  | 18,744 |  | - |  | - |  | - |  | 18,858 |
| - |  | 1,846 |  | 1,322 |  | - |  | - |  | 3,168 |
| 114 |  | 20,590 |  | 1,322 |  | - |  | - |  | 22,026 |
| 164 |  | 1,005 |  | 13,895 |  | - |  | - |  | 15,064 |
| 525 |  | 2,053 |  | 181 |  | 340 |  | - |  | 3,099 |
| 689 |  | 3,058 |  | 14,076 |  | 340 |  | - |  | 18,163 |
| - |  | 13,077 |  | - |  | - |  | 3,947 |  | 17,024 |
| - |  | 460 |  | - |  | - |  | - |  | 460 |
| - |  | 13,537 |  | - |  | - |  | 3,947 |  | 17,484 |
| - |  | 12,565 |  | - |  | - |  | - |  | 12,565 |
| - |  | 11,560 |  | - |  | - |  | - |  | 11,560 |
| 526 |  | 5,063 |  | 831 |  | - |  | 3,872 |  | 10,292 |
| 725 |  | 67,337 |  | 7,223 |  | - |  | 4,212 |  | 79,497 |
| \$ 261,568 | \$ | 1,017,207 | \$ | 680,829 | \$ | 48,879 | \$ | 145,683 | \$ | 154,166 |

(1) This geographic area includes the following counties in Northern Arkansas: Baxter, Boone, Marion, Newton, Searcy and Van Buren.
(2) This geographic area includes the following counties in Western Arkansas: Johnson, Logan, Pope and Yell.
(3) These geographic areas include all MSA and non-MSA areas that are not separately reported.
(4) Includes all states not separately presented above.

## Table of Contents

The amount and type of non-farm/non-residential loans, excluding purchased non-covered loans and covered loans, at June 30, 2013 and 2012 and at December 31, 2012, and their respective percentage of the total non-farm/non-residential loan portfolio are reflected in the following table.

## Non-Farm/Non-Residential Loans

Retail, including shopping centers and strip centers
Churches and schools
Office, including medical offices
Office warehouse, warehouse and mini-storage
Gasoline stations and convenience stores
Hotels and motels
Restaurants and bars
Manufacturing and industrial facilities
Nursing homes and assisted living centers
Hospitals, surgery centers and other medical
Golf courses, entertainment and recreational facilities
Other non-farm/non residential

| June 30, |  |  |  |
| :---: | :---: | :---: | :---: |
| 2013 |  | 2012 |  |
|  |  | (Dollars in |  |
| \$ 326,169 | 32.1\% | \$ 297,760 | 37.8\% |
| 45,339 | 4.5 | 42,752 | 5.4 |
| 190,563 | 18.7 | 129,195 | 16.4 |
| 40,894 | 4.0 | 40,568 | 5.2 |
| 7,657 | 0.8 | 10,359 | 1.3 |
| 214,372 | 21.1 | 83,907 | 10.6 |
| 36,853 | 3.6 | 36,103 | 4.6 |
| 38,436 | 3.8 | 33,350 | 4.2 |
| 29,491 | 2.9 | 30,446 | 3.9 |
| 51,969 | 5.1 | 50,734 | 6.4 |
| 10,134 | 1.0 | 12,131 | 1.5 |
| 25,330 | 2.4 | 20,887 | 2.7 |
| \$ 1,017,207 | 100.0\% | \$ 788,192 | 100.0\% |


| December <br> 2012 |  |
| ---: | :---: |
| $\$ 323,017$ | $40.0 \%$ |
| 42,270 | 5.2 |
| 123,534 | 15.3 |
| 38,355 | 4.7 |
| 8,752 | 1.1 |
| 92,298 | 11.4 |
| 33,421 | 4.1 |
| 32,950 | 4.1 |
| 29,501 | 3.7 |
| 49,797 | 6.2 |
| 10,022 | 1.2 |
| 23,989 | $\underline{3.0}$ |
| $\underline{\$ 807,906}$ | $\underline{100.0} \%$ |

The amount and type of construction/land development loans, excluding purchased non-covered loans and covered loans, at June 30, 2013 and 2012 and at December 31, 2012, and their respective percentage of the total construction/land development loan portfolio are reflected in the following table.

Construction/Land Development Loans
Unimproved land
Land development and lots:
1-4 family residential and multifamily
Non-residential
Construction:
1-4 family residential:
Owner occupied
Non-owner occupied:
Pre-sold
Speculative
Multifamily
Industrial, commercial and other

| June 30, |  |  |  | $\begin{gathered} \text { December 31, } \\ 2012 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2013 |  | 2012 |  |  |  |
| \$ 98,246 | 14.4\% | $\begin{aligned} & \hline \begin{array}{c} \text { (Dollars in } \\ 98,709 \end{array} \end{aligned}$ | 18.9\% | \$ 89,379 | 15.5\% |
| 190,691 | 28.0 | 175,098 | 33.5 | 175,929 | 30.4 |
| 71,842 | 10.6 | 103,435 | 19.8 | 70,861 | 12.2 |
| 17,680 | 2.6 | 11,319 | 2.2 | 13,785 | 2.4 |
| 7,281 | 1.1 | 3,961 | 0.7 | 6,218 | 1.1 |
| 36,824 | 5.4 | 37,774 | 7.2 | 32,554 | 5.6 |
| 145,947 | 21.4 | 21,734 | 4.1 | 89,770 | 15.5 |
| 112,318 | 16.5 | 71,008 | 13.6 | 100,280 | 17.3 |
| \$680,829 | 100.0\% | \$523,038 | 100.0\% | \$578,776 | 100.0\% |

## Table of Contents

costs and soft costs. This results in the Company funding the loan later as the project progresses, and accordingly the Company typically funds the majority of the construction period interest through loan advances. However, when the Company initially determines the borrower's cash equity requirement the Company typically requires borrower's cash equity in an amount to cover a majority, or all of the soft costs, including an amount equal to onstruction period interest, and an appropriate portion of the hard costs. The Company advanced construction period interest on construction and development loans totaling $\$ 2.7$ million in the second quarter of 2013 . While the Company advanced these sums as part of the funding process, the Company believes that the borrowers in effect had in most cases already provided for these sums as part of their initial equity contribution. Specifically, the Company advanced these sums as part of the funding process, the Company believes that the borrowers in effect had in most cases already provided for these sums as part of their initial equity contribution. Specifically, the and $\$ 553$ million remained to be advanced. The weighted average loan-to-cost on such loans, assuming such loans are ultimately fully advanced, will be approximately $59 \%$, which means that the weighted average cash equity contributed on such loans, assuming such loans are ultimately fully advanced, will be approximately $41 \%$. The weighted average final loan-to-value ratio on such loans, based on the most recent appraisals and assuming such oans are ultimately fully advanced, is expected to be approximately $51 \%$.

The following table reflects loans and leases, excluding purchased non-covered loans and covered loans, as of June 30,2013 grouped by expected amortizations, expected paydowns or the earliest repricing opportunity for floating rate loans. This cash flow or repricing schedule approximates the Company's ability to reprice the outstanding principal of loans and leases either by adjusting rates on existing loans and leases or reinvesting principa cash flow in new loans and leases.

## Loan and Lease Cash Flows or Repricing

## Fixed rate

Floating rate (not at a floor or ceiling rate)
loating rate (at floor rate) ${ }^{(1)}$
loating rate (at ceiling rate)
Total
Percentage of total
Cumulative percentage of total

| $\begin{aligned} & 1 \text { Year } \\ & \text { or Less } \end{aligned}$ | Over 1 Through 2 Years | Over 2 Through <br> 3 Years | $\begin{gathered} \text { Over } \\ 3 \text { Years } \end{gathered}$ | Total |
| :---: | :---: | :---: | :---: | :---: |
| 280,115 | \$188,335 | (Dollars in thousands) \$146,092 | \$376,453 | \$ 990,995 |
| 100,408 | 286 | 148 | 79 | 100,921 |
| 1,350,245 | 242 | 410 | 529 | 1,351,426 |
| - | - | - | - | - |
| \$1,730,768 | \$188,863 | \$146,650 | \$377,061 | \$2,443,342 |
| 70.8\% | 7.7\% | 6.0\% | 15.5\% | 100.0\% |
| 70.8 | 78.5 | 84.5 | 100.0 |  |

(1) The Company has included a floor rate in many of its loans and leases. As a result of such floor rates, many loans and leases will not immediately reprice in a rising rate environment if the interest rate index and margin on such loans and leases continue to result in a computed interest rate less than the applicable floor rate. The earnings simulation model results included in the interest rate risk section of this Management's Discussion and Analysis include consideration of the impact of all interest rate floors and ceilings in loans and leases.

## Purchased Non-Covered Loans

The amount and type of purchased non-covered loans outstanding are reflected in the following table.

## Purchased Non-Covered Loan Portfolio

Real estate
Commercial and industrial
Consume
Other


Table of Contents
The amount and percentage of the Company's purchased non-covered loans, by state of originating office, are reflected in the following table

## Purchased Non-Covered Loans by State of Originating Office

| Purchased Non-Covered Loans Attributable to Offices In | June 30, |  |  |  | December 31, |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  |  |  |
|  | Amount | \% | $\overline{\frac{\text { Amount }}{\text { (Dollars }}}$ | $\frac{\%}{\text { ousands) }}$ | Amount | \% |
| Alabama | \$30,050 | 96.9\% | \$ 351 | 11.8\% | \$39,845 | 95.9\% |
| Georgia | 758 | 2.4 | 2,185 | 73.3 | 1,231 | 3.0 |
| Florida | 126 | 0.4 | 252 | 8.4 | 226 | 0.5 |
| North Carolina | 93 | 0.3 | 187 | 6.3 | 200 | 0.5 |
| South Carolina | - | - | 8 | 0.2 | 32 | 0.1 |
| Total | \$31,027 | 100.0\% | \$2,983 | 100.0\% | \$41,534 | 100.0\% |

The amount of unpaid principal balance, the valuation discount and the carrying value of purchased non-covered loans as of the dates indicated are reflected in the following table.

Purchased Non-Covered Loans
Loans without evidence of credit deterioration at date of purchase:
Unpaid principal balance
Valuation discount
Carrying value
Loans with evidence of credit deterioration at date of purchase:
Unpaid principal balance
Valuation discount
Carrying value
Total carrying value

| Jume 30, |  | $\begin{gathered} \text { December } \\ 31, \\ 3012 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: |
| 2013 (Dollars in 2012 thousands) $\quad \underset{ }{3012}$ |  |  |
|  |  |  |  |
| \$25,955 | - | \$ 35,800 |
| (566) | - | (1,021) |
| 25,389 | - | 34,779 |
| 10,119 | 6,458 | 12,171 |
| $(4,481)$ | $(3,475)$ | (5,416) |
| 5,638 | 2,983 | 6,755 |
| \$31,027 | \$ 2,983 | \$ 41,534 |

The following table presents purchased non-covered loans grouped by remaining maturities at June 30, 2013 by type and by fixed or floating interest rates. This table is based on contractual maturities and does not reflect mortizations, projected paydowns, the earliest repricing for floating rate loans, accretion or management's estimate of projected cash flows. Many loans have principal paydowns scheduled in periods prior to the period in which hey mature, and many variable rate loans are subject to repricing in periods prior to the period in which they mature. Additionally, because income on purchased non-covered loans with evidence of credit deterioration on the date of purchase is recognized by accretion of the discount of estimated cash flows, such loans are not considered to be floating or adjustable rate loans and are reported below as fixed rate loans.

Purchased Non-Covered Loan Maturities
Real estate
Commercial and industrial
Consumer
Other
$\quad$ Total
Fixed rate
Floating rate
$\quad$ Total

| 1 Year | Over 1 Through | Over 5 Years | Total |
| :---: | :---: | :---: | :---: |
|  | ${ }^{\text {(Dollar }}$ | Sands) |  |
| \$ 5,183 | 9,560 | \$ 9,017 | \$ 23,760 |
| 769 | 1,428 | 665 | 2,862 |
| 1,313 | 2,439 | 138 | 3,890 |
| 233 | 161 | 121 | 515 |
| \$7,498 | \$ 13,588 | \$9,941 | \$ 31,027 |
| \$ 7,491 | \$ 13,588 | \$ 9,941 | \$ 31,020 |
| 7 | - | - | 7 |
| \$7,498 | \$ 13,588 | \$ 9,941 | \$ 31,027 |

## Table of Contents

## Covered Assets, FDIC Loss Share Receivable and FDIC Clawback Payable

During 2010 and 2011, the Company, through the Bank, acquired substantially all of the assets and assumed substantially all of the deposits and certain other liabilities of seven failed financial institutions in FDICassisted acquisitions. A summary of each acquisition is as follows:

Failed Bank Acquisitions

|  |  |  |
| :--- | :--- | :--- |
| Date of FDIC-Assisted Acquisition |  |  |
| March 26, 2010 | Leailed Financial Institution |  |
| July 16, 2010 | Unity National Bank ("Unity") | Cartersville, Georgia |
| September 10, 2010 | Horizonds Bank ("Woodlands") | Bluffton, South Carolina |
| December 17, 2010 | Chestatee State Bank ("Chestatee") | Bradenton, Florida |
| January 14, 2011 | Oglethorpe Bank ("Oglethorpe") | Dawsonville, Georgia |
| April 29, 2011 | First Choice Community Bank ("First Choice") | Brunswick, Georgia |
| April 29, 2011 | The Park Avenue Bank ("Park Avenue") | Dallas, Georgia |
|  |  | Valdosta, Georgia |

Loans comprise the majority of the assets acquired in each of these FDIC-assisted acquisitions and, with the exception of Unity, all but a small amount of consumer loans are subject to loss share agreements with the FDIC

In conjunction with each of these acquisitions, the Bank entered into loss share agreements with the FDIC such that the Bank and the FDIC will share in the losses on assets covered under the loss share agreements. Pursuant to the terms of the loss share agreements for the Unity acquisition, on losses up to $\$ 65$ million, the FDIC will reimburse the Bank for $80 \%$ of losses. On losses exceeding $\$ 65$ million, the FDIC will reimburse the Bank for $95 \%$ of losses. Pursuant to the terms of the loss share agreements for the Woodlands, Chestatee, Oglethorpe and First Choice acquisitions, the FDIC will reimburse the Bank for $80 \%$ of losses. Pursuant to the terms of the los號 and $\$ 17.9$ million and (iii) $80 \%$ of losses in excess of $\$ 17.9$ million. For non-single family residential loans and related foreclosed assets, the FDIC will reimburse the Bank for (i) $80 \%$ of losses up to $\$ 32.3$ million, (ii) $0 \%$ of osses between $\$ 32.3$ million and $\$ 42.8$ million and (iii) $80 \%$ of losses in excess of $\$ 42.8$ million. Pursuant to the terms of the loss share agreements for the Park Avenue acquisition, the FDIC will reimburse the Bank for (i) $80 \%$ of losses up to $\$ 218.2$ million, (ii) $0 \%$ of losses between $\$ 218.2$ million and $\$ 267.5$ million and (iii) $80 \%$ of losses in excess of $\$ 267.5$ million.

The loss share agreements applicable to single family residential mortgage loans and related foreclosed assets provide for FDIC loss sharing and the Bank's reimbursement to the FDIC for recoveries of covered losses for ten years from the date on which each applicable loss share agreement was entered. The loss share agreements applicable to commercial loans and related foreclosed assets provide for FDIC loss sharing for five years from the date on which each applicable loss share agreement was entered and the Bank's reimbursement to the FDIC for recoveries of covered losses for an additional three years thereafter.

To the extent that actual losses incurred by the Bank are less than (i) $\$ 65$ million on the Unity assets covered under the loss share agreements, (ii) $\$ 107$ million on the Woodlands assets covered under the loss share agreements, (iii) $\$ 60$ million on the Horizon assets covered under the loss share agreements, (iv) $\$ 66$ million on the Chestatee assets covered under the loss share agreements, (v) $\$ 66$ million on the Oglethorpe assets covered agreements, (iii) $\$ 60$ million on the Horizon assets covered under the loss share agreements, (iv) $\$ 66$ million on the Chestatee assets covered under the loss share agreements, (v) $\$ 66$ million on the Oglethorpe assets cover
under the loss share agreements, (vi) $\$ 87$ million on the First Choice assets covered under the loss share agreements and (vii) $\$ 269$ million on the Park Avenue assets covered under loss share agreements, the Bank may be required to reimburse the FDIC under the clawback provisions of the loss share agreements.

The terms of the purchase and assumption agreements for the Unity, Woodlands, Horizon, Chestatee, Oglethorpe, First Choice and Park Avenue acquisitions provide for the FDIC to indemnify the Bank against certain claims, including claims with respect to assets, liabilities or any affiliate not acquired or otherwise assumed by the Bank and with respect to claims based on any action by directors, officers or employees of Unity, Woodlands, Horizon, Chestatee, Oglethorpe, First Choice or Park Avenue.

The covered loans and covered foreclosed assets (collectively "covered assets") and the related FDIC loss share receivable and the FDIC clawback payable are reported at the net present value of expected future amounts to be paid or received.

Table of Contents
A summary of the covered assets, the FDIC loss share receivable and the FDIC clawback payable is as follows:

## Covered Assets, FDIC Loss Share Receivable and FDIC Clawback Payable

|  | June 30, |  | $\begin{gathered} \text { December 31, } \\ \quad 2012 \end{gathered}$ |
| :---: | :---: | :---: | :---: |
|  | 2013 | 2012 |  |
| Covered loans | \$480,752 | (Dollars in thousands) $\$ 711723$ | \$ 596,239 |
| FDIC loss share receivable | 112,716 | 208,758 | 152,198 |
| Covered foreclosed assets | 46,157 | 65,405 | 52,951 |
| Total | \$639,625 | \$985,886 | \$ 801,388 |
| FDIC clawback payable | \$ 25,596 | \$ 24,788 | \$ 25,169 |

Covered Loans
The following table presents a summary, by acquisition, of activity within covered loans during the periods indicated.

| Covered Loans |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Unity |  | Woodlands |  | Horizon |  | Chestatee |  | $\xrightarrow{\text { Oglethorpe }}$ |  | First Choice |  | $\begin{aligned} & \text { Park } \\ & \text { Avenue } \end{aligned}$ |  | Total |  |
| Carrying value at January 1, 2012 |  | \$ 96,360 | \$ | 131,775 | \$ | 79,798 | \$ | 74,701 | \$ | 64,391 | \$ | 131,923 | \$ | 227,974 |  | 806,922 |
| Accretion |  | 3,103 |  | 5,194 |  | 2,985 |  | 2,997 |  | 2,977 |  | 5,295 |  | 9,811 |  | 32,362 |
| Transfers to covered foreclosed assets |  | (789) |  | $(2,127)$ |  | $(2,061)$ |  | $(1,637)$ |  | $(1,369)$ |  | $(2,935)$ |  | $(5,033)$ |  | $(15,951)$ |
| Payments received |  | $(9,556)$ |  | $(13,385)$ |  | $(6,666)$ |  | $(8,475)$ |  | $(7,205)$ |  | $(14,220)$ |  | $(35,886)$ |  | $(95,393)$ |
| Charge-offs |  | $(3,552)$ |  | $(7,774)$ |  | (275) |  | (837) |  | (33) |  | $(2,147)$ |  | (603) |  | $(15,221)$ |
| Other activity, net |  | (52) |  | (459) |  | (3) |  | (189) |  | (143) |  | (204) |  | 54 |  | (996) |
| Carrying value at June 30, 2012 |  | \$ 85,514 | \$ | 113,224 | \$ | 73,778 | \$ | 66,560 | \$ | 58,618 | \$ | 117,712 | \$ | 196,317 |  | 711,723 |
| Carrying value at January 1, 2013 |  | \$ 72,849 | \$ | 99,734 | \$ | 63,193 | \$ | 56,668 | \$ | 48,093 | \$ | 91,081 | \$ | 164,621 |  | 596,239 |
| Accretion |  | 3,009 |  | 3,798 |  | 2,397 |  | 2,260 |  | 2,223 |  | 3,809 |  | 6,848 |  | 24,344 |
| Transfers to covered foreclosed assets |  | $(1,458)$ |  | $(3,019)$ |  | $(1,322)$ |  | (961) |  | $(3,709)$ |  | (638) |  | $(4,974)$ |  | $(16,081)$ |
| Payments received |  | $(9,575)$ |  | $(16,112)$ |  | $(11,199)$ |  | $(13,028)$ |  | $(7,887)$ |  | $(17,098)$ |  | $(35,358)$ |  | $(110,257)$ |
| Charge-offs |  | $(2,161)$ |  | $(1,625)$ |  | (808) |  | $(1,339)$ |  | (480) |  | $(2,153)$ |  | $(4,891)$ |  | $(13,457)$ |
| Other activity, net |  | 66 |  | 43 |  | 47 |  | (39) |  | 78 |  | (140) |  | (91) |  | (36) |
| Carrying value at June 30, 2013 |  | \$ 62,730 | \$ | 82,819 | \$ | 52,308 | \$ | 43,561 | \$ | 38,318 | \$ | 74,861 | \$ | 126,155 |  | 480,752 |

(The remainder of this page intentionally left blank)

Table of Contents
The following table presents a summary of the carrying value and type of covered loans at June 30, 2013 and 2012 and at December 31, 2012.

## Covered Loan Portfolio

|  | June 30, |  | $\begin{gathered} \text { December 31, } \\ \quad 2012 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: |
|  | 2013 | 2012 |  |
| Real estate: |  |  |  |
| Residential 1-4 family | \$133,166 | \$178,338 | \$ 152,348 |
| Non-farm/non-residential | 233,606 | 343,906 | 288,104 |
| Construction/land development | 76,415 | 125,703 | 105,087 |
| Agricultural | 15,905 | 22,288 | 19,690 |
| Multifamily residential | 9,693 | 14,838 | 10,701 |
| Total real estate | 468,785 | 685,073 | 575,930 |
| Commercial and industrial | 11,601 | 25,009 | 18,496 |
| Consumer | 207 | 641 | 176 |
| Other | 159 | 1,000 | 1,637 |
| Total covered loans | \$480,752 | $\underline{\text { \$711,723 }}$ | \$ 596,239 |

The following table presents covered loans grouped by remaining maturities and by type at June 30, 2013. This table is based on contractual maturities and does not reflect accretion of the accretable difference or management's estimate of projected cash flows. Most covered loans have scheduled accretion and/or cash flows projected by management to occur in periods prior to maturity. In addition, because income on covered loans is recognized by accretion of the accretable difference, none of the covered loans are considered to be floating or adjustable rate loans.


The following table presents a summary, by acquisition, of changes in the accretable difference on covered loans during the periods indicated.
Accretable difference at January 1, 2012
Accretion
Transfers to covered foreclosed assets
Covered loans paid off
Cash flow revisions as a result of renewals and/or modifications
Other, net
Accretable difference at June 30, 2012
Accretable difference at January 1, 2013
Accretion
Transfers to covered foreclosed assets
Covered loans paid off
Cash flow revisions as a result of renewals and/or modifications
Other, net
Accretable difference at June 30, 2013

## Accretable Difference on Covered Loans

| Unity |  | Woodlands |  | Horizon |  | Chestate |  | Oglethorpe |  | First Choice |  | Park Avenue |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | (Dollars | ous |  |  |  |  |  |  |  |
| \$ | 10,614 | \$ | 24,555 |  |  | \$ | 24,432 | \$ | 10,663 | \$ | 17,338 | \$ | 16,900 | \$ | 47,147 | \$ | 151,649 |
|  | $(3,103)$ |  | $(5,194)$ |  | $(2,985)$ |  | $(2,997)$ |  | $(2,977)$ |  | $(5,295)$ |  | $(9,811)$ |  | $(32,362)$ |
|  | (17) |  | (231) |  | (102) |  | (260) |  | (324) |  | (323) |  | $(1,237)$ |  | $(2,494)$ |
|  | (214) |  | (515) |  | (390) |  | (557) |  | (659) |  | (574) |  | $(1,411)$ |  | $(4,320)$ |
|  | 2,446 |  | 2,928 |  | 139 |  | 742 |  | 574 |  | 1,692 |  | 1,802 |  | 10,323 |
|  | - |  | 54 |  | 55 |  | 122 |  | 94 |  | 398 |  | 158 |  | 881 |
| \$ | 9,726 | \$ | 21,597 | \$ | 21,149 | \$ | 7,713 | \$ | 14,046 |  | 12,798 | \$ | 36,648 | \$ | 123,677 |
| \$ | 8,574 | \$ | 17,452 | \$ | 16,524 | \$ | 5,712 | \$ | 11,372 | \$ | 9,919 | \$ | 27,942 | \$ | 97,495 |
|  | $(3,009)$ |  | $(3,798)$ |  | $(2,397)$ |  | $(2,260)$ |  | $(2,223)$ |  | $(3,809)$ |  | $(6,848)$ |  | $(24,344)$ |
|  | (98) |  | (175) |  | (26) |  | (76) |  | (199) |  | (34) |  | (717) |  | $(1,325)$ |
|  | (421) |  | (210) |  | $(1,589)$ |  | (572) |  | (374) |  | (823) |  | $(1,667)$ |  | $(5,656)$ |
|  | 3,527 |  | 4,022 |  | (149) |  | 2,004 |  | 1,163 |  | 6,294 |  | 4,077 |  | 20,938 |
|  | 42 |  | 12 |  | 99 |  | 271 |  | 63 |  | 84 |  | 382 |  | 953 |
| \$ | 8,615 | \$ | 17,303 |  | 12,462 | \$ | 5,079 | \$ | 9,802 | \$ | 11,631 |  | 23,169 | \$ | 88,061 |

[^1]FDIC Loss Share Receivable
The following table presents a summary, by acquisition, of activity within the FDIC loss share receivable during the periods indicated.
FDIC Loss Share Receivable
Carrying value at January 1, 2012
Accretion income
Cash received from FDIC
Reductions of FDIC loss share receivable for payments on covered loans in excess of
carrying values
Increases in FDIC loss share receivable for:
Charge-offs of covered loans
Write downs of covered foreclosed assets
Expenses on covered assets reimbursable by FDIC
Other activity, net
Carrying value at June 30, 2012
Carrying value at January 1, 2013
Accretion income
Cash received from FDIC
Reductions of FDIC loss share receivable for payments on covered loans in excess of
carrying values
Increases in FDIC loss share receivable for:
Charge-offs of covered loans
Writedowns of covered foreclosed assets
Expenses on covered assets reimbursable by FDIC
Other activity, net
Carrying value at June 30, 2013

| Unity | Woodlands |  | Horizon | Chestatee |  | Oglethorpe |  | First Choice |  | Park Avenue |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ 27,575 | \$ | 29,177 | \$ 21,757 | \$ | ${ }_{29,382}^{\text {(Dollar }}$ | hous | 37,720 | \$ | 48,442 | \$ | 84,992 |  | 279,045 |
| 341 |  | 565 | 448 |  | 434 |  | 743 |  | 962 |  | 1,439 |  | 4,932 |
| $(8,461)$ |  | $(7,591)$ | $(3,125)$ |  | $(15,623)$ |  | $(7,809)$ |  | $(21,590)$ |  | $(22,273)$ |  | $(86,472)$ |
| (613) |  | $(1,769)$ | (453) |  | (911) |  | $(2,202)$ |  | $(1,511)$ |  | $(5,669)$ |  | $(13,128)$ |
| 2,473 |  | 6,112 | 220 |  | 668 |  | 26 |  | 1,718 |  | 401 |  | 11,618 |
| 1,314 |  | 474 | 404 |  | 1,750 |  | 25 |  | 111 |  | 1,942 |  | 6,020 |
| 820 |  | 824 | 734 |  | 589 |  | 532 |  | 486 |  | 1,369 |  | 5,354 |
| 294 |  | 199 | 344 |  | 98 |  | (192) |  | 80 |  | 566 |  | 1,389 |
| \$ 23,743 | \$ | 27,991 | \$ 20,329 | \$ | 16,387 | \$ | 28,843 | \$ | 28,698 | \$ | 62,767 |  | 208,758 |
| \$ 19,818 | \$ | 22,373 | \$ 16,859 | \$ | 11,162 | \$ | 23,996 | \$ | 17,918 | \$ | 40,072 | \$ | 152,198 |
| 119 |  | 453 | 142 |  | 267 |  | 561 |  | 1,384 |  | 2,565 |  | 5,491 |
| $(3,310)$ |  | $(5,318)$ | $(4,250)$ |  | $(3,123)$ |  | $(6,097)$ |  | $(5,653)$ |  | $(17,994)$ |  | $(45,745)$ |
| $(1,207)$ |  | $(1,966)$ | $(1,220)$ |  | $(2,807)$ |  | $(1,922)$ |  | $(2,406)$ |  | $(4,312)$ |  | $(15,840)$ |
| 1,049 |  | 1,288 | 646 |  | 1,072 |  | 384 |  | 1,837 |  | 3,673 |  | 9,949 |
| 489 |  | 195 | 83 |  | 246 |  | 15 |  | 340 |  | 1,910 |  | 3,278 |
| 494 |  | 718 | 576 |  | 174 |  | 718 |  | 586 |  | 1,198 |  | 4,464 |
| (104) |  | (164) | (16) |  | (156) |  | $(1,242)$ |  | (144) |  | 747 |  | $(1,079)$ |
| \$ 17,348 | \$ | $\underline{\text { 17,579 }}$ | \$ 12,820 | \$ | 6,835 | \$ | 16,413 | \$ | 13,862 | \$ | 27,859 |  | 112,716 |

Table of Contents
Foreclosed Assets Covered by FDIC Loss Share Agreements
The following table presents a summary, by acquisition, of activity within covered foreclosed assets during the periods indicated.

## Foreclosed Assets Covered by FDIC Loss Share Agreements

Carrying value at January 1, 2012
Transfers from covered loans
Sales of covered foreclosed assets
Writedowns of covered foreclosed assets
Carrying value at June 30, 2012
Carrying value at January 1, 2013
Transfers from covered loans
Tales of covered foreclosed assets
Writedowns of covered foreclosed assets
Carrying value at June 30, 2013

| Unity | Woodlands | Horizon | Chestatee |  | ethorpe |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | (Dollars in thousands) |  |  |
| \$ 10,272 | \$ 14,435 | \$ 3,677 | \$ 9,677 | \$ | 7,132 |
| 789 | 2,127 | 2,061 | 1,637 |  | 1,369 |
| $(2,120)$ | $(3,209)$ | $(2,588)$ | $(2,216)$ |  | $(2,021)$ |
| $(1,325)$ | (791) | (494) | $(1,562)$ |  | (27) |
| \$ 7,616 | \$ 12,562 | \$ 2,656 | \$ 7,536 | \$ | 6,453 |
| \$ 8,187 | \$ 8,050 | \$ 2,538 | \$ 4,211 | \$ | 6,797 |
| 1,458 | 3,019 | 1,322 | 961 |  | 3,709 |
| $(2,859)$ | $(3,202)$ | $(1,789)$ | (726) |  | $(5,523)$ |
| (572) | (235) | (92) | (274) |  | (34) |
| \$ 6,214 | \$ 7,632 | \$ 1,979 | \$ 4,172 | \$ | 4,949 |


| First <br> Choice |
| ---: |
| $\$ 2,224$ |
| 2,935 |
| $(958)$ |
| $(194)$ |
| $\$ 4,007$ |
| $\$ 3,584$ |
| 638 |
| $(1,360)$ |
| $(355)$ |
| $\$ 2,507$ |


| Park | Total |
| :---: | :---: |
| \$ 25,490 | \$ 72,907 |
| 5,033 | 15,951 |
| $(4,319)$ | $(17,431)$ |
| $(1,629)$ | (6,022) |
| \$ 24,575 | \$ 65,405 |
| \$ 19,584 | \$ 52,951 |
| 4,974 | 16,081 |
| $(5,132)$ | $(20,591)$ |
| (722) | $(2,284)$ |
| \$18,704 | \$ 46,157 |

The following table presents a summary of the carrying value and type of covered foreclosed assets at June 30, 2013 and 2012 and December 31, 2012.

## Covered Foreclosed Assets

Real estate
Residential 1-4 family
Non-farm/non-residentia
Construction/land development
Agricultural
Multifamily residential
Tota
Total covered foreclosed assets

\section*{| December |
| :---: |
| 31, |
| 2012 |}

\$ 12,279
9,570
9,570
30,602
90,602
449
52,951
52,951
(The remainder of this page intentionally left blank)

## Table of Contents

FDIC Clawback Payable
The following table presents a summary, by acquisition, of activity within the FDIC clawback payable during the periods indicated.

## FDIC Clawback Payable

Carrying value at January 1, 2012
Amortization expense
Changes in FDIC clawback payable related to changes in expected losses on covered assets
Carrying value at June 30, 2012
Carrying value at January 1, 2013
Amortization expense
Changes in FDIC clawback payable related to changes in expected losses on covered assets Carrying value at June 30, 2013

| Unity | Woodlands |  | Horizon |  | Chestatee |  | Oglethorpe |  | First Choice |  | $\begin{gathered} \text { Park } \\ \text { Avenue } \end{gathered}$ |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | Dollars | uss |  |  |  |  |  |  |  |
| \$ 1,709 | \$ | 3,153 | \$ | 1,552 | \$ | 759 | \$ | 1,099 | \$ | 923 | \$ | 15,450 | \$ | 24,645 |
| 40 |  | 72 |  | 37 |  | 17 |  | 27 |  | 23 |  | 376 |  | 592 |
| (144) |  | (305) |  | - |  | - |  | - |  | - |  | - |  | (449) |
| \$ 1,605 | \$ | 2,920 |  | 1,589 | \$ | 776 | \$ | 1,126 | \$ |  | \$ | 15,826 | \$ | 24,788 |
| \$ 1,644 | \$ | 2,986 | \$ | 1,468 | \$ | 794 | \$ | 1,083 | \$ | 968 | \$ | 16,226 | \$ | 25,169 |
| 40 |  | 66 |  | 36 |  | 18 |  | 26 |  | 22 |  | 409 |  | 617 |
| (93) |  | - |  | - |  | - |  | - |  | - |  | (97) |  | (190) |
| \$ 1,591 | \$ | 3,052 | \$ | 1,504 | \$ | 812 | \$ | 1,109 | \$ | 990 | \$ | 16,538 | \$ | 25,596 |

## Nonperforming Assets

Nonperforming assets consist of (1) nonaccrual loans and leases, (2) accruing loans and leases 90 days or more past due, (3) certain troubled and restructured loans for which a concession has been granted by the Company to the borrower because of a deterioration in the financial position of the borrower (TDRs) and (4) real estate or other assets that have been acquired in partial or full satisfaction of loan or lease obligations or upon freclosure. Purchased non-covered loans and covered assets are not considered to be nonperforming by the Company for purposes of calculation of the nonperforming loans and leases to total loans and leases ratio and the
 institutions that have made FDIC-assisted or traditional acquisitions.

## Table of Contents

The following table presents information, excluding purchased non-covered loans and covered assets, concerning nonperforming assets, including nonaccrual loans and leases, TDRs, and foreclosed assets as of the dates indicated.

## Nonperforming Assets

Nonaccrual loans and leases
Accruing loans and leases 90 days or more past due TDRs

Total nonperforming loans and leases
Total nonperforming assets

| June 30, |  |
| :---: | :---: |
| 2013 | 2012 |
|  | s in tho |
| \$16,136 | \$ 9,832 |
| - | - |
| - | - |
| 16,136 | 9,832 |
| 10,451 | 13,898 |
| \$26,587 | \$23,730 |
| 0.65\% | 0.49\% |


| December <br> 31, <br> 2012 |
| :---: |
| $\$ 9,109$ |
| $-\quad-$ |
| 9,109 |
| $\frac{13,924}{\$ 23,033}$ |
| $0.43 \%$ |

Nonperforming loans and leases to total loans and leases ${ }^{2}$ (
(1) Repossessed personal properties and real estate acquired through or in lieu of foreclosure are initially recorded at the lesser of current principal investment or estimated market value less estimated cost to sell at the date of repossession or foreclosure Valuations of these assets are periodically reviewed by management with the carrying value of such assets adjusted through non-interest expense to the then estimated market value net of estimated selling costs, if lower, until disposition
(2) Excludes purchased non-covered loans and covered assets except for their inclusion in total assets.

As of June 30, 2013, the Company had identified covered loans where the expected performance of such loans had deteriorated from management's performance expectations established in conjunction with the determination of the Day 1 Fair Values. As a result the Company recorded partial charge-offs, net of adjustments to the FDIC loss share receivable and the FDIC clawback payable, totaling \$1.1 million for such loans during the determination of the Day 1 Fair Values. As a result the Company recorded partial charge-offs, net of adjustments to the FDIC loss share receivable and the FDIC clawback payable, totaling \$1.1 million for such loans during the ease losses of $\$ 1.1$ million during the second quarter and $\$ 3.1$ million during the first six months of 2013 compared to $\$ 2.0$ million during the second quarter and $\$ 3.5$ million during the first six months of 2012 to cover such charge-offs. The Company had $\$ 52.6$ million of impaired covered loans at June 30, 2013 and $\$ 22.8$ million of impaired covered loans at June 30, 2012.

If an adequate current determination of collateral value has not been performed, once a loan or lease is considered impaired, management seeks to establish an appropriate value for the collateral. This assessment may include (i) obtaining an updated appraisal, (ii) obtaining one or more broker price opinions or comprehensive market analyses, (iii) internal evaluations or (iv) other methods deemed appropriate considering the size and complexity of the loan and the underlying collateral. On an ongoing basis, typically at least quarterly, the Company evaluates the underlying collateral on all impaired loans and leases and, if needed, due to changes in market or property conditions, the underlying collateral is reassessed and the estimated fair value is revised. The determination of collateral value includes any adjustments considered necessary related to estimated holding periods and estimated selling costs.

At June 30, 2013, the Company had reduced the carrying value of its loans and leases deemed impaired (all of which were included in nonaccrual loans and leases) by $\$ 7.2$ million to the estimated fair value of such loans nd leases of $\$ 13.8$ million. The adjustment to reduce the carrying value of impaired loans and leases to estimated fair value consisted of $\$ 5.9$ million of partial charge-offs and $\$ 1.3$ million of specific loan and lease loss allocations. These amounts do not include the Company's $\$ 52.6$ million of impaired covered loans at June 30, 2013.
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## Table of Contents

The following table presents information concerning the geographic location of nonperforming assets, excluding purchased non-covered loans and covered assets, at June 30 , 2013. Nonaccrual loans and leases are reported in the physical location of the principal collateral. Foreclosed assets are reported in the physical location of the asset. Repossessions are reported at the physical location where the borrower resided or had its principa place of business at the time of repossession.

## Geographic Distribution of Nonperforming Assets

|  | $\begin{gathered} \text { Nonperforming } \\ \text { Loans and } \\ \text { Leases } \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Foreclosed } \\ \text { Assets } \\ \text { (Dollars in thousands) } \end{gathered}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Arkansas | \$ | 14,817 |  | \$ | 21,456 |
| Texas |  | 280 | 616 |  | 896 |
| North Carolina |  | - | 1,060 |  | 1,060 |
| South Carolina |  | 980 | - |  | 980 |
| Georgia |  | 6 | 1,219 |  | 1,225 |
| Alabama |  | - | 304 |  | 304 |
| Florida |  | - | - |  | - |
| All other |  | 53 | 613 |  | 666 |
| Total |  | 16,136 | \$ 10,451 | \$ | 26,587 |

## Allowance and Provision for Loan and Lease Losse

The Company's ALLL was $\$ 39.4$ million, or $1.61 \%$ of total loans and leases, excluding purchased non-covered loans and covered loans, at June 30 , 2013, compared to $\$ 38.7$ million, or $1.83 \%$ of total loans and leases, excluding purchased non-covered loans and covered loans, at December 31, 2012 and $\$ 38.9$ million, or $1.96 \%$ of total loans and leases, excluding purchased non-covered loans and covered loans, at June 30 , 2012. The Company had no ALLL for purchased non-covered loans or for covered loans at June 30, 2013, December 31, 2012 or June 30, 2012 because all losses had been charged off on purchased non-covered loans and covered loans whose performance had deteriorated from management's expectations established in conjunction with the determination of the Day 1 Fair Values. Excluding covered loans and purchased non-covered loans, the Company's ALLL was equal to $244 \%$ of its total nonperforming loans and leases at June 30, 2013 compared to $425 \%$ at December 31, 2012 and $395 \%$ at June 30, 2012. While the Company believes the current ALLL is appropriate, changing economic and other conditions may require future adjustments to the ALLL.

The amount of provision to the ALLL is based on the Company's analysis of the adequacy of the ALLL utilizing the criteria discussed in the Critical Accounting Policies caption of this Management's Discussion an Analysis. The provision for loan and lease losses for the second quarter of 2013 was $\$ 2.7$ million, including $\$ 1.6$ million for non-covered loans and leases and $\$ 1.1$ million for covered loans, compared to $\$ 3.1$ million for the second quarter of 2013, including $\$ 1.1$ million for non-covered loans and leases and $\$ 2.0$ million for covered loans. The provision for loan and lease losses for the first six months of 2013 was $\$ 5.4$ million, including $\$ 2.3$ million for non-covered loans and leases and $\$ 3.1$ million for covered loans, compared to $\$ 6.1$ million for the first six months of 2012, including $\$ 2.6$ million for non-covered loans and leases and $\$ 3.5$ million for covered loans.

The decrease in the Company's ALLL, the ALLL as a percent of total loans and leases, excluding purchased non-covered loans and covered loans, and the Company's provision for non-covered loans and leases for both the second quarter and first six months of 2013 compared to the same periods of 2012 reflects the reduction in net charge-offs in the second quarter and first six months of 2013 compared to the same periods in 2012 and the full 2013 compared to the same periods in 2012 was due to the decrease in net charge off's of covered loans as fewer covered loans experienced decreases in their expected cash flows that resulted in partial charge-offs of the carrying value of such covered loans.
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An analysis of the allowance for loan and lease losses for the periods indicated is shown in the following table

## Analysis of the Allowance for Loan and Lease Losse



## nvestment Securities

At June 30, 2013 and 2012 and at December 31, 2012, the Company classified all of its investment securities portfolio as available for sale ("AFS"). Accordingly, its investment securities are stated at estimated fair value in the consolidated financial statements with the unrealized gains and losses, net of related income tax, reported as a separate component of stockholders' equity and included in accumulated other comprehensive income.
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## Table of Contents

The following table presents the amortized cost and estimated fair value of investment securities AFS at June 30, 2013 and 2012 and at December 31, 2012. The Company's holdings of "other equity securities" include FHLB - Dallas, Federal Home Loan Bank of Atlanta ("FHLB - Atlanta") and First National Banker’s Bankshares, Inc. ("FNBB") shares which do not have readily determinable fair values and are carried at cost.

Obligations of state and political subdivisions
.S. Government agency securities
Corporate obligations
Other equity securities
Total


| $\begin{gathered} \text { December } 31, \\ 2012 \end{gathered}$ |  |  |  |
| :---: | :---: | :---: | :---: |
| $\begin{gathered} \overline{\text { Amortized }} \\ \text { Cost } \end{gathered}$ |  | $\begin{aligned} & \text { Fair } \\ & \text { Value } \end{aligned}$ |  |
| \$ | 345,224 | \$ | 361,517 |
|  | 116,835 |  | 118,284 |
|  | 776 |  | 776 |
|  | 13,689 |  | 13,689 |
| \$ | 476,524 | \$ | 494,266 |

The Company's investment securities portfolio is reported at estimated fair value, which included gross unrealized gains of $\$ 9.2$ million and gross unrealized losses of $\$ 10.7$ million at June 30 , 2013 ; gross unrealized gains of $\$ 18.1$ million and gross unrealized losses of $\$ 0.3$ million at December 31, 2012; and gross unrealized gains of $\$ 19.2$ million and gross unrealized losses of $\$ 0.3$ million at June 30 , 2012. Management believes that all of
 these unrealized losses to be temporary in nature. The Company does not have the intent to sell these investment securities with unrealized losses and, more likely than not, will not be required to sell these investment securities before fair value recovers to amortized cost.

The following table presents unaccreted discounts and unamortized premiums of the Company's investment securities for the dates indicated.

Unaccreted Discounts and Unamortized Premiums

|  | $\begin{gathered} \text { Amortized } \\ \text { Cost } \\ \hline \end{gathered}$ | Unaccreted |  | Unamortized |  | Par <br> Value |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| June 30, 2013: |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Obligations of states and political subdivisions | \$390,509 |  | \$ 8,049 |  | $(2,599)$ | \$395,959 |
| U.S. Government agency securities | 85,449 |  | 187 |  | $(4,604)$ | 81,032 |
| Corporate obligations | 747 |  | - |  | (20) | 727 |
| Other equity securities | 15,520 |  | - |  | - | 15,520 |
| Total | \$492,225 |  | \$ 8,236 |  | $(7,223)$ | \$493,238 |
| December 31, 2012: |  |  |  |  |  |  |
| Obligations of states and political subdivisions | \$345,224 |  | \$ 6,324 |  | (516) | \$351,032 |
| U.S. Government agency securities | 116,835 |  | 279 |  | $(4,935)$ | 112,179 |
| Corporate obligations | 776 |  | - |  | (23) | 753 |
| Other equity securities | 13,689 |  | - |  | - | 13,689 |
| Total | \$476,524 |  | \$ 6,603 |  | $(5,474)$ | \$477,653 |
| June 30, 2012: |  |  |  |  |  |  |
| Obligations of states and political subdivisions | \$335,001 |  | \$ 4,523 |  | (175) | \$339,349 |
| U.S. Government agency securities | 46,458 |  | - |  | $(1,529)$ | 44,929 |
| Other equity securities | 14,596 |  | - |  | - | 14,596 |
| Total | $\underline{\underline{\text { \$396,055 }}}$ |  | \$ 4,523 |  | $(1,704)$ | $\underline{\underline{\$ 398,874}}$ |

## Table of Contents

The Company had no sales of investment securities in the second quarter of 2013 compared with net gains of $\$ 0.4$ million from the sale of $\$ 5.7$ million of investment securities in the second quarter of 2012 . The Company had net gains of $\$ 0.2$ million from the sale of $\$ 0.8$ million of investment securities in the first six months of 2013 compared with net gains of $\$ 0.4$ million from the sale of $\$ 8.1$ million of investment securities in the first six months of 2012. During the second quarter of 2013 and 2012, respectively, investment securities totaling $\$ 13$ million and $\$ 22$ million matured, were called or were paid down by the issuer. During the first six months of 2013 and 2012, respectively, investment securities totaling $\$ 53$ million and $\$ 30$ million matured, were called or paid down by the issuer. The Company purchased $\$ 38$ million and $\$ 36$ million of investment securities during the second quarter of 2013 and 2012, respectively, and purchased $\$ 75$ million and $\$ 9$ million of investment securities during the first six months of 2013 and 2012, respectively.

The Company invests in securities it believes offer good relative value at the time of purchase, and it will, from time to time, reposition its investment securities portfolio. In making decisions to sell or purchase securities, the Company considers credit quality, call features, maturity dates, relative yields, current market factors, interest rate risk and other relevant factors.

The following table presents the types and estimated fair values of the Company's investment securities AFS at June 30,2013 based on credit ratings by one or more nationally-recognized credit rating agency.

Credit Ratings of Investment Securities


## Table of Contents

Deposits
The Company's lending and investment activities are funded primarily by deposits. The amount and type of deposits outstanding at June 30, 2013 and 2012 and at December 31,2012 and their respective percentage of the total deposits are reflected in the following table.

## Deposits

Non-interest bearing
Interest bearing:
Transaction (NOW)
Savings and money market
Time deposits less than \$100,000
Time deposits of $\$ 100,000$ or more Total deposits
 June 30

$\qquad$

|  | 2012 |  |
| :--- | :--- | :--- |
| $\$$ | 578,528 | 18.6 |

$806,293 \quad 26.0$
935,385 935,385 443,233 $\begin{array}{r}443,233 \\ 337,616 \\ \hline\end{array}$ \$3,101,055

The amount and percentage of the Company's deposits at June 30, 2013 and 2012 and December 31, 2012, by state of originating office, are reflected in the following table.

Deposits by State of Originating Office

| Deposits Attributable |
| :--- |
| to Offices In |

Arkansas
Georgia
Texas
Alabama
Florida
North Carolina
South Carolina

| June 30, |  |  |  |
| :---: | :---: | :---: | :---: |
| 201 |  | $\underline{201}$ |  |
| \$ 1,644,271 | 55.1\% | $\begin{aligned} & \hline \begin{array}{c} \text { (Dollars in } \\ \$ 1,575,199 \end{array} \end{aligned}$ | [ds) $56.1 \%$ |
| 656,579 | 22.0 | 700,201 | 24.9 |
| 390,928 | 13.1 | 362,762 | 12.9 |
| 139,428 | 4.7 | 8,595 | 0.3 |
| 125,870 | 4.2 | 141,770 | 5.0 |
| 16,794 | 0.6 | 12,894 | 0.5 |
| 10,759 | 0.3 | 7,565 | 0.3 |
| \$ 2,984,629 | 100.0\% | \$ 2,808,986 | 100.0\% |


| December 31, <br> 2012 |  |
| :---: | :---: |
| $\$ 1,714,455$ | $55.3 \%$ |
| 673,702 | 21.7 |
| 390,532 | 12.6 |
| 152,653 | 4.9 |
| 135,957 | 4.4 |
| 20,057 | 0.7 |
| 13,699 | 0.4 |
| $\underline{\$ 3,101,055}$ | $\underline{\underline{100.0}} \%$ |

## Other Interest Bearing Liabilities

The Company relies on other interest bearing liabilities to supplement the funding of its lending and investing activities. Such liabilities consist of repurchase agreements with customers, other borrowings (primarily federal funds purchased and FHLB - Dallas advances) and subordinated debentures.

The following table reflects the average balance and rate paid for each category of other interest bearing liabilities for the three months and six months ended June 30 , 2013 and 2012.

## Average Balances and Rates of Other Interest Bearing Liabilities

## Repurchase agreements with customers

Other borrowings ${ }^{(1)}$
Subordinated debentures
Total other interest bearing liabilities

| Three Months Ended June 30, |  |  |  | Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2013 |  | 2012 |  | 2013 |  | 2012 |  |
| Average | $\begin{aligned} & \begin{array}{l} \text { Rate } \\ \text { Paid } \end{array} \end{aligned}$ | Average | $\begin{aligned} & \text { Rate } \\ & \text { Paide } \end{aligned}$ | Average | $\begin{aligned} & \begin{array}{l} \text { Rate } \\ \text { Paid } \end{array} \end{aligned}$ | Average | $\begin{aligned} & \begin{array}{l} \text { Rate } \\ \text { Paid } \end{array} \end{aligned}$ |
|  |  |  | (Dollars | sands) |  |  |  |
| \$ 29,815 | 0.08\% | \$ 35,952 | 0.14\% | \$ 31,872 | 0.09\% | \$ 37,313 | 0.18\% |
| 286,719 | 3.75 | 285,210 | 3.79 | 283,755 | 3.79 | 292,142 | 3.71 |
| 64,950 | 2.65 | 64,950 | 2.85 | 64,950 | 2.66 | 64,950 | 2.89 |
| \$381,484 | 3.28\% | \$386,112 | 3.29\% | \$380,577 | 3.29\% | \$394,405 | 3.24\% |

(1) Included in other borrowings at June 30, 2013and 2012 are FHLB - Dallas advances that contain quarterly call features and mature as follows: 2017, $\$ 260$ million at $3.90 \%$ weighted-average interest rate and 2018, $\$ 20$ million at $2.53 \%$ weighted-average interest rate.

## Table of Contents

## CAPITAL RESOURCES AND LIQUIDITY

## Capital Resources

Subordinated Debentures. At June 30, 2013, the Company had an aggregate of $\$ 64.9$ million of subordinated debentures and related trust preferred securities outstanding consisting of (i) $\$ 20.6$ million of subordinated debentures and securities issued in 2006 that bear interest, adjustable quarterly, at LIBOR plus $1.60 \%$; (ii) $\$ 15.4$ million of subordinated debentures and securities issued in 2004 that bear interest, adjustable quarterly, at LIBOR plus $2.22 \%$; and (iii) $\$ 28.9$ million of subordinated debentures and securities issued in 2003 that bear interest, adjustable quarterly, at a weighted-average rate of LIBOR plus $2.93 \%$. These subordinated debentures and securities generally mature 30 years after issuance and may be prepaid at par, subject to regulatory approval, on or after approximately five years from the date of issuance, or at an earlier date upon certain changes in tax laws, investment company laws or regulatory capital requirements. These subordinated debentures and the related trust preferred securities provide the Company additional regulatory capital to support its expected future growth and expansion.

Common Stockholders' Equity and Tangible Common Stockholder's Equity. The Company uses its common stockholders' equity ratio and its tangible common stockholders' equity ratio as the principal measures of the strength of its capital. The calculation of the Company's common stockholders' equity ratio and its tangible common stockholders' equity ratio at June 30, 2013 and 2012 and December 31, 2012 are presented in the following table.

Common Stockholders' Equity and Tangible Common Stockholders' Equity

|  | June 30, |  | $\begin{gathered} \text { December } \\ 31, \\ 2012 \end{gathered}$ |
| :---: | :---: | :---: | :---: |
|  | 2013 | 2012 |  |
|  |  | (Dollars in thousands) |  |
| Total stockholders' equity before non-controlling interest Less: intangible assets | $\begin{array}{r} \$ 531,125 \\ \quad(10,690) \\ \hline \end{array}$ | $\begin{array}{r} \$ 459,590 \\ (11,189) \\ \hline \end{array}$ | $\begin{array}{r} \$ 507,664 \\ \quad(11,827) \\ \hline \end{array}$ |
| Total tangible common stockholders' equity | \$ 520,435 | \$ 448,401 | \$ 495,837 |
| Total assets | \$4,043,632 | \$3,764,860 | \$4,040,207 |
| Less: intangible assets | $(10,690)$ | $(11,189)$ | $(11,827)$ |
| Total tangible assets | \$4,032,942 | \$3,753,671 | \$4,028,380 |
| Common stockholders' equity to total assets | 13.13\% | 12.21\% | 12.57\% |
| Tangible common stockholders' equity to tangible assets | 12.90\% | 11.95\% | 12.31\% |

Common Stock Dividend Policy. During the quarter ended June 30, 2013, the Company paid a dividend of $\$ 0.17$ per common share compared to $\$ 0.12$ per common share in the quarter ended June 30 , 2012 . On July 1 , 2013, the Company's board of directors approved a dividend of $\$ 0.19$ per common share that was paid on July 19, 2013. The determination of future dividends on the Company's common stock will depend on conditions existing at that time.

## Capital Compliance

Regulatory Capital Requirements. Bank regulatory authorities in the United States impose certain capital standards on all bank holding companies and banks. These capital standards require compliance with certain minimum "risk-based capital ratios" and a minimum "leverage ratio." The risk-based capital ratios consist of (1) Tier 1 capital (i.e. common stockholders' equity excluding goodwill, certain intangibles and net unrealized gains and losses on AFS investment securities, and including, subject to limitations, trust preferred securities ("TPS"), certain types of preferred stock and other qualifying items) to risk-weighted assets and (2) total capital (Tier 1 capital plus Tier 2 capital, including the qualifying portion of the allowance for loan and lease losses and the portion of TPS not counted as Tier 1 capital) to risk-weighted assets. The leverage ratio is measured as Tier 1 capital to adjusted quarterly average assets

## Table of Contents

The Company's and the Bank's risk-based capital and leverage ratios exceeded these minimum requirements, as well as the minimum requirements to be considered "well capitalized", at both June 30 , 2013 and December 31, 2012, and are presented in the following tables.

## Consolidated Capital Ratios

Tier 1 capital:
Common stockholders' equity
Allowed amount of trust preferred securities
Net unrealized gains on investment securities AFS
Less goodwill and certain intangible assets
Total tier 1 capital
Tier 2 capital:
Qualifying allowance for loan and lease losses Total risk-based capital

| June 30, $2013$ | $\begin{gathered} \text { December 31, } \\ \quad 2012 \end{gathered}$ |
| :---: | :---: |
| (Dollars in thousands) |  |
| \$ 531,125 | 507,664 |
| 63,000 | 63,000 |
| 898 | $(10,783)$ |
| $(10,690)$ | $(11,827)$ |
| 584,333 | 548,054 |
| 39,373 | 37,820 |
| \$ 623,706 | \$ 585,874 |
| \$3,413,204 | \$3,026,495 |
| \$3,917,838 | \$3,806,635 |

Risk-weighted assets
Adjusted quarterly average assets
Ratios at end of period:
Tier 1 leverage
Tier 1 risk-based capital
Total risk-based capital
Minimum ratio guidelines:
Tier 1 leverage ${ }^{(1)}$
Tier 1 risk-based capital
Total risk-based capital
Minimum ratio guidelines to be "well capitalized":
Tier 1 leverage
Tier 1 risk-based capital
Total risk-based capital

|  |  |
| :--- | :--- |
| $14.91 \%$ | $14.40 \%$ |
| 17.12 | 18.11 |
| 18.27 | 19.36 |
|  |  |
| $3.00 \%$ | $3.00 \%$ |
| 4.00 | 4.00 |
| 8.00 | 8.00 |
|  |  |
| $5.00 \%$ | $5.00 \%$ |
| 6.00 | 6.00 |
| 10.00 | 10.00 |

(1) Regulatory authorities require institutions to operate at varying levels (ranging from 100-200 bps) above a minimum Tier 1 leverage ratio of $3 \%$ depending upon capitalization classification.

## Capital Ratios of the Bank

|  |  |  |  |
| :--- | :---: | :---: | :---: |
|  | June 30, 2013 | December 31, 2012 |  |
| Stockholders' equity - Tier 1 | (Dollars in thousands) | $\$ 36,084$ |  |
| Tier 1 leverage ratio | 564,328 | $14.43 \%$ | $14.13 \%$ |
| Tier 1 risk-based capital ratio | 16.55 | 17.70 |  |
| Total risk-based capital ratio | 17.70 | 18.95 |  |

Final Rule for Notices of Proposed Rulemaking ("NPR"). On July 2, 2013, the Board of the Federal Reserve System ("FRB") approved as a final rule several outstanding Notices of Proposed Rulemaking ("NPR") related to revisions to the Basel capital framework. On July 9, 2013 the FDIC approved the NPR's, in their same form as approved by the FRB, as final interim rules. The final rules combine the three proposed NPR's issued in July 2012 and apply to all banking organizations and bank holding companies; however, certain differences are noted in implementing certain provisions for banks with less than $\$ 250$ billion in consolidated total assets. The provisions for banks with less than $\$ 250$ billion in consolidated total assets are as follows:

- A new common equity tier 1 capital requirement of $4.5 \%$;
- Clarify certain deductions from common equity tier 1 capital to include, goodwill and intangibles, other than mortgage servicing assets, net of any deferred tax liabilities, deferred tax assets that are due to net operating losses or credit carryforwards, net of any deferred tax liabilities;


## Table of Contents

- A tier 1 capital ratio requirement of $6.0 \%$;
- A total capital ratio of $8 \%$;
- A tier 1 capital to average consolidated assets (leverage ratio) of $4.0 \%$;
- A capital conservation buffer of $2.5 \%$ of total risk weighted assets beyond the minimum risk based capital ratio;
- A one-time election to include AOCI in determining capital requirements. This election must be determined with the first call report filed when compliance is required or it is lost;
- A grandfathering of trust preferred securities into the calculation of Tier 1 capital for institutions with total consolidated assets of less than $\$ 15$ billion as of December 31, 2009;
- Deductions from common equity tier 1 capital to include, goodwill and intangibles, other than mortgage servicing assets, net of any deferred tax liabilities, deferred tax assets that are due to net operating losse or credit carryforwards, net of any deferred tax liabilities
- Revise the risk weights for certain risk weighted assets including assets related to counterparty risk and credit valuation adjustments, securitizations, equity investments and market risk calculations

The provision will impose restrictions on the payouts of dividends and discretionary bonuses if the capital conservation buffer ratio is not maintained. The effective date of compliance with the above begins January 1 , 2015 for all banks with consolidated assets of less than $\$ 250$ billion. Banks with more than $\$ 250$ billion in total consolidated assets would be required to comply with certain additional provisions not listed above. Management is currently evaluating these final rules in order to determine the effect these provisions will have on both the Bank's and the Company's regulatory capital requirements.

## Liquidity

Bank Liquidity. Liquidity represents an institution's ability to provide funds to satisfy demands from depositors, borrowers and other creditors by either converting assets into cash or accessing new or existing sources of incremental funds. Liquidity risk arises from the possibility the Company may be unable to satisfy current or future funding requirements and needs. The ALCO and Investments Committee ("ALCO"), which reports to the board incremental funds. Liquidity risk arises from the possibility the Company may be unable to satisfy current or future funding requirements and needs. The ALCO and Investments
of directors, has primary responsibility for oversight of the Company's liquidity, funds management, asset/liability (interest rate risk) position and investment portfolio functions.

The objective of managing liquidity risk is to ensure the cash flow requirements resulting from depositor, borrower and other creditor demands are met, as well as operating cash needs of the Company, and the cost of funding such requirements and needs is reasonable. The Company maintains an interest rate risk, liquidity and funds management policy and a contingency funding plan that, among other things, include policies and procedure or managing liquidity risk. Generally the Company relies on deposits, repayments of loans, leases, covered loans and purchased non-covered loans, and repayments of its investment securities as its primary sources of funds. The principal deposit sources utilized by the Company include consumer, commercial and public funds customers in the Company's markets. The Company has used these funds, together with wholesale deposit sources such as brokered deposits, along with FHLB-Dallas advances, federal funds purchased and other sources of short-term borrowings, to make loans and leases, acquire investment securities and other assets and to fund continuing operations.

Deposit levels may be affected by a number of factors, including rates paid by competitors, general interest rate levels, returns available to customers on alternative investments, general economic and market conditions nd other factors. Loan and lease repayments are a relatively stable source of funds but are subject to the borrowers and lessees ability to repay the loans and leases, which can be adversely affected by a number of factors including changes in general economic conditions, adverse trends or events affecting business industry groups or specific businesses, declines in real estate values or markets, business closings or lay-offs, inclement weather, natural disasters and other factors. Furthermore, loans and leases generally are not readily convertible to cash. Accordingly, the Company may be required from time to time to rely on secondary sources of liquidity to meet growth in loans and leases and deposit withdrawal demands or otherwise fund operations. Such secondary sources include FHLB-Dallas advances, secured and unsecured federal funds lines of credit from correspondent banks and FRB borrowings.

At June 30, 2013 the Company had substantial unused borrowing availability. This availability was primarily comprised of the following four options: (1) $\$ 394$ million of available blanket borrowing capacity with the FHLB-Dallas, (2) $\$ 136$ million of investment securities available to pledge for federal funds or other borrowings, (3) $\$ 93$ million of available unsecured federal funds borrowing lines and (4) up to $\$ 95$ million of available FHLB-Dallas, (2) \$136 million of investment securities av

The Company anticipates it will continue to rely primarily on deposits, repayments of loans and leases, covered loans and purchased non-covered loans, and repayments of its investment securities to provide liquidity, well as other funding sources as appropriate. Additionally, where necessary, the sources of borrowed funds described above will be used to augment the Company's primary funding sources.

## Table of Contents

Sources and Uses of Funds. Operating activities provided $\$ 33.5$ million for the first six months of 2013 and used $\$ 10.4$ million for the first six months of 2012. Net cash used or provided by operating activities is comprised primarily of net income, adjusted for certain non-cash items and for changes in operating assets and liabilities.

Investing activities used $\$ 162.8$ million in the first six months of 2013 and provided $\$ 121.3$ million in the first six months of 2012. Net activity in the Company's investment securities portfolio used $\$ 21.3$ million and provided $\$ 29.2$ million in the first six months of 2013 and 2012, respectively. Net non-covered loans and leases used $\$ 333.3$ million and $\$ 91.2$ million in the first six months of 2013 and 2012 , respectively. Payments received on covered loans provided $\$ 110.3$ million and $\$ 95.4$ million for the first six months of 2013 and 2012, respectively, and payments received from the FDIC under loss share agreements provided $\$ 45.7$ million and $\$ 86.5$ million for the first six months of 2013 and 2012, respectively. Other loss share activity provided $\$ 14.7$ million and $\$ 8.7$ million in the first six months of 2013 and 2012, respectively. The Company had proceeds from sales of other assets of $\$ 27.2$ million and $\$ 28.8$ million in the first six months of 2013 and 2012, respectively. Purchases of premises and equipment used $\$ 5.9$ million and $\$ 36.4$ million in the first six months of 2013 and 2012 , respectively.

Financing activities used $\$ 17.8$ million and $\$ 103.4$ million in the first six months of 2013 and 2012, respectively. Net changes in deposit accounts used $\$ 116.4$ million and $\$ 134.9$ million in the first six months of 2013 and 2012, respectively. Net repayments of other borrowings and repurchase agreements with customers provided $\$ 106.1$ million and $\$ 36.6$ million in the first six months of 2013 and 2012 , respectively. The Company paid common stock cash dividends of $\$ 11.3$ million and $\$ 7.9$ million in the first six months of 2013 and 2012, respectively. Proceeds from and current tax benefits on exercise of stock options provided $\$ 3.8$ million and $\$ 2.8$ million during the first six months of 2013 and 2012, respectively

## Growth and Expansion

The Company expects to continue its growth and de novo branching strategy, although it has slowed the pace of new office openings in recent years. In March 2013, the Company replaced its existing Charlotte, North Carolina loan production office with a full-service banking office. On July 5, 2013, the Company opened a loan production office in New York, New York. In North Carolina the Company is constructing a new full-service banking office in Cornelius which is expected to open in the first or second quarter of 2014. In Bradenton, Florida, the Company is developing two new banking offices with scheduled openings in the third quarter of 2013 and the first quarter of 2014. One of the offices will replace a leased facility and the other office will be an addition to the Company's branch network. In Savannah Georgia, the Company is developing a new banking office, with an expected opening in the first quarter of 2014, to replace its current leased facility.

On July 31, 2013, the Company completed its acquisition of The First National Bank of Shelby ("First National Bank") whereby First National Bank merged with and into the Company in a transaction valued at approximately $\$ 68.5$ million. First National Bank operates 14 North Carolina banking offices in a four county area west of Charlotte including nine offices in Cleveland County, three offices in Gaston County, and one office each in Lincoln and Rutherford Counties.

Opening new offices is subject to availability of qualified personnel and suitable sites, designing, constructing, equipping and staffing such offices, obtaining regulatory and other approvals and many other conditions and contingencies that the Company cannot predict with certainty. The Company may increase or decrease its expected number of new offices as a result of a variety of factors including the Company's financial results, changes in economic or competitive conditions, strategic opportunities or other factors

During the first six months of 2013, the Company spent $\$ 5.9$ million on capital expenditures for premises and equipment. The Company's capital expenditures for the full year of 2013 are expected to be in the range of $\$ 14.8$ million to $\$ 20.8$ miliion and include progress payments on construction projects expected to be completed in 2013 or 2014, furniture and equipment costs and acquisition of sites for future development. Actual expenditures may vary significanty from those expected, depending on the number and cost of additional sites acquired for future development, progress or delays encountered on ongoing and new construction projects, delays in or inability to obtain required approvals and other factors.

## Table of Contents

## RECENTLY ISSUED ACCOUNTING STANDARDS

See Note 13 to the Consolidated Financial Statements for a discussion of certain recently issued and recently adopted accounting pronouncements.

## FORWARD-LOOKING INFORMATION

This Management's Discussion and Analysis of Financial Condition and Results of Operations, other filings made by the Company with the Securities and Exchange Commission and other oral and written statements or reports by the Company and its management include certain forward-looking statements including, without limitation, statements about economic, real estate market, competitive, employment, credit market and interest rate conditions; plans, goals, beliefs, expectations, thoughts, estimates and outlook for the future; revenue growth; net income and earnings per common share; net interest margin; net interest income; non-interest income, including clawback payable; other income from loss share and purchased non-covered loans; non-interest expense; efficiency ratio; anticipated future operating results and financial performance; asset quality and asset quality ratios, including the effects of current economic and real estate market conditions; nonperforming loans and leases; nonperforming assets; net charge-offs; net charge-off ratio; provision and allowance for loan and lease losses; past cons and leases; current or future litigation; interest rate sensitivity, including the effects of possible interest rate changes; future growth and oxpansion opportunities including plans for making additional FDIC assisted pand due traditional acquisitions and plans for opening new offices and relocating or closing existing offices; opportunities and goals for future market share growth; expected capital expenditures; loan and lease growth; deposit growth; changes in covered assets; changes in the volume, vield and value of the Company's investment securities portfolio; availability of unused borrowings and other similar forecasts and statements of expectation. Words such as "anticipate," "believe," "could," "estimate," "expect," "goal," "hope," "intend," "look," "may," "plan," "project," "seek," "target," "trend," "will," "would," and similar expressions, as they relate to the Company or its management, identify forward-looking statements. Forward-looking statements made by the Company and its management are based on estimates, projections, beliefs, plans and assumptions of management at the time of such statements and are not guarantees of future performance. The Company disclaims any obligation to update or revise any forward-looking statement based on the occurrence of future events, the receipt of new information or otherwise.

Actual future performance, outcomes and results may differ materially from those expressed in forward-looking statements made by the Company and its management due to certain risks, uncertainties and assumptions eertain factors that may affect operating results of the Company include, but are not limited to, potential delays or other problems in implementing the Company's growth and expansion strategy including delays in identifying satisfactory sites, hiring or retaining qualified personnel, obtaining regulatory or other approvals, obtaining permits and designing, constructing and opening new offices; the ability to enter into additional FDIC-assisted or traditional acquisitions or problems with integrating or managing acquisitions; opportunities to profitably deploy capital; the ability to attract new or retain existing deposits, loans and leases; the ability to generate future revenue growth or to control future growth in non-interest expense; interest rate fluctuations, including changes in the yield curve between short-term and long-term interest rates; competitive factors and pricing pressures, including their effect on the Company's net interest margin; general economic, unemployment, credit market and real estate market conditions, including their effect on the creditworthiness of borrowers and lessees, collateral values, the value of investment securities and asset recovery values, including the value of the FDIC loss share receivable and covered assets; changes in legal and regulatory requirements; recently enacted and potential legislation and regulatory actions, including legislation and regulatory actions intended to stabilize economic conditions and credit markets, strengthen the capital of financial institutions, increase regulation of the financial services industry and protect homeowners or consumers; changes in U.S. government monetary and fiscal policy; possible further downgrade of U.S. Treasury securities; adoption of new accounting standards or changes in existing standards; and adverse
results in current or future litigation as well as other factors described in this and other Company reports and statements. Should one or more of the foregoing risks materialize, or should underlying assumptions prove incorrect, results in current or future litigation as well as other factors described in this and other Company reports
actual results or outcomes may vary materially from those described in the forward-looking statements.
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## Table of Contents

## SELECTED AND SUPPLEMENTAL FINANCIAL DATA

The following tables set forth selected consolidated financial data of the Company for the three months and six months ended June 30,2013 and 2012 and supplemental quarterly financial data of the Company for each of the most recent eight quarters beginning with the third quarter of 2011 through the second quarter of 2013. These tables are qualified in their entirety by the consolidated financial statements and related notes presented elsewhere in this report.

## Selected Consolidated Financial Data

```
Income statement data:
    Interest income
    Net interest income
    Provision for loan and lease losses
    Non-interest income
    Non-interest expens
    Net income available to common stockholders
Common share and per common share data:
    Earnings - dilute
    Book value
    Weighted-average diluted shares outstanding (thousands)
    End of period shares outstanding (thousands)
Balance sheet data at period end:
    Total assets
    Loans and leases
    Purchased non-covered loans
    overed loans
    *
    FIC loss share receivable
    nvestment securities AFS
    Covered foreclosed assets
    Total deposits
    Repurchase agre
    Other borrowings
    Subordinated debentures
    Total common stockholders' equity
    Loan and lease (including covered loans and purchased non-covered loans) to deposit ratio
Average balance sheet data:
    Total average assets
    Total average common stockholders' equity
    Average common equity to average assets
Performance ratios:
    Return on average assets*
    Return on average common stockholders' equity*
    Net interest margin - FTE*
    Efficiency ratio
    Cfficiency ratio 
```

| $\begin{aligned} & \text { Three Months Ended } \\ & \text { June 30, } \end{aligned}$ |  | $\begin{gathered} \text { Six Months Ended } \\ \text { June 30, } \end{gathered}$ |  |
| :---: | :---: | :---: | :---: |
| 2013 | 2012 | 2013 | 2012 |
|  | (Dollars in thousands, except per share amounts) |  |  |
| \$ 47,957 | \$ 47,772 | \$ 96,727 | \$ 97,716 |
| 4,492 | 5,474 | 9,123 | 11,584 |
| 43,465 | 42,298 | 87,604 | 86,132 |
| 2,666 | 3,055 | 5,394 | 6,131 |
| 18,987 | 15,710 | 35,344 | 29,520 |
| 29,901 | 27,282 | 59,132 | 55,889 |
| 20,387 | 19,092 | 40,387 | 37,102 |
| \$ 0.57 | \$ 0.55 | \$ 1.13 | \$ 1.06 |
| 14.99 | 13.29 | 14.99 | 13.29 |
| 0.17 | 0.12 | 0.32 | 0.23 |
| 35,741 | 34,887 | 35,671 | 34,851 |
| 35,438 | 34,594 | 35,438 | 34,594 |
| \$4,043,632 | \$3,764,860 | \$4,043,632 | \$3,764,860 |
| 2,443,342 | 1,978,701 | 2,443,342 | 1,978,701 |
| 31,027 | 2,983 | 31,027 | 2,983 |
| 480,752 | 711,723 | 480,752 | 711,723 |
| 39,373 | 38,862 | 39,373 | 38,862 |
| 112,716 | 208,758 | 112,716 | 208,758 |
| 490,748 | 414,898 | 490,748 | 414,898 |
| 46,157 | 65,405 | 46,157 | 65,405 |
| 2,984,629 | 2,808,986 | 2,984,629 | 2,808,986 |
| 24,704 | 31,600 | 24,704 | 31,600 |
| 391,690 | 339,703 | 391,690 | 339,703 |
| 64,950 | 64,950 | 64,950 | 64,950 |
| 531,125 | 459,590 | 531,125 | 459,590 |
| 99.01\% | 95.89\% | 99.01\% | 95.89\% |
| \$3,928,528 | \$3,765,343 | \$3,931,692 | \$3,783,477 |
| 527,713 | 449,955 | 521,082 | 441,246 |
| 13.43\% | 11.95\% | 13.25\% | 11.66\% |
| 2.08\% | 2.04\% | 2.07\% | 1.97\% |
| 15.50 | 17.07 | 15.63 | 16.91 |
| 5.56 | 5.84 | 5.68 | 5.91 |
| 46.34 | 45.35 | 46.54 | 46.54 |
| 29.49 | 21.73 | 27.99 | 21.40 |

Asset quality ratios:
Net charge-offs to average total loans and leases ${ }_{(1)}$ Nonperforming loans and leases to total loans and leases Nonperforming assets to total assets ${ }^{2}$ 2
Allowance for loan and lease losses as a percentage of:
Total loans and leases(2)
Nonperforming loans and leases(2)

| $0.12 \%$ | $0.18 \%$ | $0.15 \%$ | $0.31 \%$ |
| :--- | :--- | :--- | :--- |
| 0.65 | 0.49 | 0.65 | 0.49 |
| 0.66 | 0.63 | 0.66 | 0.63 |
|  |  |  |  |
| $1.61 \%$ | $1.96 \%$ | $1.61 \%$ | $1.96 \%$ |
| $244 \%$ | $395 \%$ |  | $395 \%$ |
|  |  |  |  |
| $14.91 \%$ | $13.32 \%$ | $14.91 \%$ | $13.32 \%$ |
| 17.12 | 18.10 | 18.27 | 18.10 |
| 18.27 | 19.36 |  | 19.36 |

Ratios annualized based on actual days.
Excludes covered loans and net charge-offs related to covered loans.
(2) Excludes purchased non-covered loans and covered assets, except for their inclusion in total assets

## Earnings Summary:

Federal tax (FTE) adjustmen
Net interest income (FTE)
Provision for loan and lease losses
Non-interest income
Non-interest expens
Pretax income (FTE)
FTE adjustment
Provision for income taxe
Noncontrolling interest
Net income available to common stockholders
Earnings per common share - diluted
on-interest Income:
Service charges on deposit accounts
Mortgage lending income
Trust income
Accretion of FDIC loss share receivable, net of amortization of FDIC clawback payable
Other income from loss share and purchased non-covered loans, net
Gains (losses) on investment securities
Gains on sales of other assets
Gains on merger and acquisition transactions
Other
Non-interest Expense
Salaries and employee benefits
Net occupancy expense
Amortization of intangibles
Total non-interest expense
Allowance for Loan and Lease Losse
Balance at beginning of period
Net charge-offs
Provision for loan and lease losses
Balance at end of period
Selected Ratios:
Net interest mar
Net charge-offs to average loans and leases*(1)
Nonperforming loans and leases to total loans and leases(2)
Nonperforming assets to total assets(2)
Allowance for loan and lease losses to total loans and leases(2)
Loans and leases past due 30 days or more, including past due non-accrual loans and leases, to total loans and leases(2)

| 9/30/11 | 12/31/11 | 3/31/12 | 6/30/12 | 9/30/12 | 12/31/12 | 3/31/13 | 6/30/13 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ 44,336 | \$ 45,839 | \$ 43,833 | \$ 42,298 | \$ 44,444 | \$ 43,771 | \$ 44,139 | \$ 43,465 |
| 2,256 | 2,210 | 2,288 | 2,151 | 2,087 | 2,009 | 2,020 | 2,076 |
| 46,592 | 48,049 | 46,121 | 44,449 | 46,531 | 45,780 | 46,159 | 45,541 |
| $(1,500)$ | $(4,275)$ | $(3,076)$ | $(3,055)$ | $(3,080)$ | $(2,533)$ | $(2,728)$ | $(2,666)$ |
| 16,071 | 12,964 | 13,810 | 15,710 | 14,491 | 18,848 | 16,357 | 18,987 |
| $(31,800)$ | $(29,339)$ | $(28,607)$ | $(27,282)$ | $(28,682)$ | $(29,891)$ | $(29,231)$ | $(29,901)$ |
| 29,363 | 27,399 | 28,248 | 29,822 | 29,260 | 32,204 | 30,557 | 31,961 |
| $(2,256)$ | $(2,210)$ | $(2,288)$ | $(2,151)$ | $(2,087)$ | $(2,009)$ | $(2,020)$ | $(2,076)$ |
| $(8,220)$ | $(7,604)$ | $(7,950)$ | $(8,584)$ | $(7,883)$ | $(9,519)$ | $(8,526)$ | $(9,506)$ |
| 17 | (15) | (1) | 5 | (15) | (9) | (11) | 8 |
| \$ 18,904 | \$ 17,570 | \$ 18,009 | \$ 19,092 | \$ 19,275 | \$ 20,667 | \$ 20,000 | \$ 20,387 |
| \$ 0.55 | \$ 0.51 | \$ 0.52 | \$ 0.55 | \$ 0.55 | \$ 0.59 | \$ 0.56 | \$ 0.57 |
| \$ 4,734 | \$ 4,936 | \$ 4,693 | \$ 4,908 | \$ 5,000 | \$ 4,799 | \$ 4,722 | \$ 5,074 |
| 815 | 1,147 | 1,101 | 1,328 | 1,672 | 1,483 | 1,741 | 1,643 |
| 810 | 811 | 774 | 888 | 865 | 928 | 883 | 865 |
| 585 | 580 | 576 | 567 | 598 | 1,027 | 1,083 | 1,104 |
| 2,861 | 2,359 | 2,305 | 2,035 | 1,699 | 1,336 | 2,392 | 2,481 |
| 2,976 | 1,501 | 1,983 | 3,197 | 2,270 | 3,194 | 2,155 | 3,689 |
| 638 | (56) | 1 | 402 | - | 55 | 156 | - |
| 1,727 | 899 | 1,555 | 1,397 | 1,425 | 2,431 | 1,974 | 3,110 |
| - | - | - | - | - | 2,403 | - | - |
| 925 | 787 | 822 | 988 | 962 | 1,192 | 1,251 | 1,021 |
| \$ 16,071 | \$ 12,964 | \$ 13,810 | \$ 15,710 | \$ 14,491 | \$ 18,848 | \$ 16,357 | \$ 18,987 |
| \$ 14,597 | \$ 15,202 | \$ 14,052 | \$ 14,574 | \$ 15,040 | \$ 15,362 | \$ 15,694 | \$ 15,294 |
| 4,301 | 3,522 | 3,878 | 3,650 | 4,105 | 4,160 | 4,514 | 4,370 |
| 12,398 | 10,106 | 10,168 | 8,549 | 9,028 | 9,860 | 8,455 | 9,669 |
| 504 | 509 | 509 | 509 | 509 | 509 | 568 | 568 |
| \$ 31,800 | \$ 29,339 | \$ 28,607 | \$ 27,282 | \$ 28,682 | \$ 29,891 | \$ 29,231 | \$ 29,901 |
| \$ 39,124 | \$ 39,136 | \$ 39,169 | \$ 38,632 | \$ 38,862 | \$ 38,672 | \$ 38,738 | \$ 38,422 |
| $(1,488)$ | $(4,242)$ | $(3,613)$ | $(2,825)$ | $(3,270)$ | $(2,467)$ | $(3,044)$ | $(1,715)$ |
| 1,500 | 4,275 | 3,076 | 3,055 | 3,080 | 2,533 | 2,728 | 2,666 |
| \$ 39,136 | \$ 39,169 | \$ 38,632 | \$ 38,862 | \$ 38,672 | \$ 38,738 | \$ 38,422 | \$ 39,373 |
| 5.90\% | 6.05\% | 5.98\% | 5.84\% | 5.97\% | 5.84\% | 5.83\% | 5.56\% |
| 50.75 | 48.09 | 47.73 | 45.35 | 47.00 | 46.25 | 46.76 | 46.34 |
| 0.33 | 0.84 | 0.44 | 0.18 | 0.32 | 0.28 | 0.19 | 0.12 |
| 1.20 | 0.70 | 0.60 | 0.49 | 0.43 | 0.43 | 0.40 | 0.65 |
| 1.44 | 1.17 | 0.76 | 0.63 | 0.59 | 0.57 | 0.50 | 0.66 |
| 2.11 | 2.08 | 2.04 | 1.96 | 1.90 | 1.83 | 1.78 | 1.61 |
| 1.86 | 1.53 | 0.83 | 0.74 | 0.61 | 0.73 | 0.56 | 0.74 |

(1) Excludes covered on actual days.
(1) Excludes covered loans and net charge-offs related to covered loans.
(2) Excludes purchased non-covered loans and covered assets, except for their inclusion in total assets.

## Table of Contents

## Item 3.

## Quantitative and Qualitative Disclosures about Market Risk

Interest rate risk results from timing differences in the repricing of assets and liabilities or from changes in relationships between interest rate indexes. The Company's interest rate risk management is the responsibility of ALCO, which reports to the board of directors.

The Company regularly reviews its exposure to changes in interest rates. Among the factors considered are changes in the mix of interest earning assets and interest bearing liabilities, interest rate spreads and repricing periods. Typically, ALCO reviews on at least a quarterly basis the Company's relative ratio of rate sensitive assets ("RSA") to rate sensitive liabilities ("RSL") and the related cumulative gap for different time periods. However, the primary tool used by ALCO to analyze the Company's interest rate risk and interest rate sensitivity is an earnings simulation model.

This earnings simulation modeling process projects a baseline net interest income (assuming no changes in interest rate levels) and estimates changes to that baseline net interest income resulting from changes in interest rate levels. The Company relies primarily on the results of this model in evaluating its interest rate risk. This model incorporates a number of additional factors including: (1) the expected exercise of call features on various assets (4) the expected relative movements in different interest rate indexes which are used as the basis for pricing or repricing various assets and liabilities, (5) existing and expected contractual cap and floor rates on various assets and liabilities (6) expected changes in administered rates on interest bearing transaction, savings, money market and time deposit accounts and the expected impact of competition on the pricing or repricing of such accounts and 7) other relevant factors. Inclusion of these factors in the model is intended to more accurately project the Company's expected changes in net interest income resulting from interest rate changes. The Company typically models its change in net interest income assuming interest rates go up 100 bps, up 200 bps, up 300 bps, up 400 bps, down 100 bps, down 200 bps, down 300 bps and down 400 bps. Based on current conditions, the Company believes that its change in net interest income assuming interest rates go up 100 bps , up 200 bps , up 300 bps , up 400 bps , down 100 bps , down 200 bps , down 300 bps and down 400 bps . Based on current conditions, the Company believes the
modeling its change in net interest income assuming interest rates go down 100 bps , down 200 bps , down 300 bps and down 400 bps is not meaningful. For purposes of this model, the Company has assumed that the change in interest rates phases in over a 12-month period. While the Company believes this model provides a reasonably accurate projection of its interest rate risk, the model includes a number of assumptions and predictions which may or may not be correct and may impact the model results. These assumptions and predictions include inputs to compute baseline net interest income, growth rates, expected changes in administered rates on interest bearing deposit accounts, competition and a variety of other factors that are difficult to accurately predict. Accordingly, there can be no assurance the earnings simulation model will accurately reflect future results.

The following table presents the earnings simulation model's projected impact of a change in interest rates on the projected baseline net interest income for the 12 -month period commencing July 1 , 2013. This change in interest rates assumes parallel shifts in the yield curve and does not take into account changes in the slope of the yield curve.

| Shift in <br> Interest Rates <br> (in bps) |
| :---: |
| +400 |
| +300 |
| +200 |
| +100 |
| -100 |
| -200 |
| -300 |
| -400 |

In the event of a shift in interest rates, management may take certain actions intended to mitigate the negative impact to net interest income or to maximize the positive impact to net interest income. These actions may include, but are not limited to, restructuring of interest earning assets and interest bearing liabilities, seeking alternative funding sources or investment opportunities and modifying the pricing or terms of loans, leases and deposits.

## Table of Contents

## Item 4. Controls and Procedures

## (a) Evaluation of Disclosure Controls and Procedures.

An evaluation as of the end of the period covered by this quarterly report was carried out under the supervision and with the participation of the Company's management, including the Company's Chairman and Chief Executive Officer and the Company's Chief Financial Officer and Chief Accounting Officer, of the effectiveness of the design and operation of the Company's "disclosure controls and procedures," which are defined under SEC rules as controls and other procedures of a company that are designed to ensure that information required to be disclosed by a company in the reports that it files under the Exchange Act is recorded, processed, summarized and eported within required time periods. Based upon that evaluation, the Company's Chairman and Chief Executive Officer and its Chief Financial Officer and Chief Accounting Officer concluded that the Company's disclosure
controls and procedures were effective.
(b) Changes in Internal Control over Financial Reporting.

The Company's management, including the Company's Chairman and Chief Executive Officer and the Company's Chief Financial Officer and Chief Accounting Officer, has evaluated any changes in the Company's internal control over financial reporting that occurred during the quarterly period covered by this report and has concluded that there was no change during the quarterly period covered by this report that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting
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## Table of Contents

## PART II. OTHER INFORMATION

## tem 1.

## Legal Proceedings

On January 5, 2012, the Company and the Bank were served with a summons and complaint filed on December 19, 2011 in the Circuit Court of Lonoke County, Arkansas, Division III, styled Robert Walker, Ann B. Hines and Judith Belk vs. Bank of the Ozarks, Inc. and Bank of the Ozarks, No. CV-2011-777. In addition, on December 21, 2012, the Bank was served with a summons and complaint filed on December 20, 2012, in the Circuit Court of Pulaski County, Arkansas, Ninth Division, styled Audrey Muzingo v. Bank of the Ozarks, Case No. 60 CV 12-6043. The complaint in each case alleges that the Company and/or Bank have harmed the plaintiffs, current
or former customers of the Bank, by improper, unfair and unconscionable assessment and collection of excessive overdraft fees from the plaintiffs. According to the complaints, plaintiffs claim that the Bank employs sophisticated or former customers of the Bank, by improper, unfair and unconscionable assessment and collection of excessive overdraft fees from the plaintiffs. According to the complaints, plaintiffs claim that the Bank employs sophisticated
software to automate its overdraft system, and that this system unfairly and inequitably manipulates and alters customers' transaction records in order to maximize overdraft penalties, particularly utilizing a practice of posting of items in "high-to-low" order, despite the actual sequence in which such items are presented for payment. Plaintiffs claim that the Bank's deposit agreements with customers do not adequately disclose the Bank's overdraft assessment policies and are ambiguous, deceptive, unfair and misleading. The Complaint in each case alleges that these actions and omissions constitute breach of contract, breach of the implied covenant of good faith and fair dealing, unconscionable conduct, conversion, unjust enrichment and violation of the Arkansas Deceptive Trade Practices Act. The Complaint in the Walker case also includes a count for conversion. Each of the complaints seeks have the cases certified by the court as a class action for all Bank account holders similarly situated, and seeks a declaratory judgment as to the wrongfur nature of the Bank s overdraft fee policies, restitution of overdratt fees paid by the plaintiffs and the putative class (defined as all Bank customers residing in Arkansas) as a result of the actions cited in the complaints, disgorgement of profits as a result of the alleged wrongful actions and unspecified compensatory and statutory or punitive damages, together with pre-judgment interest, costs and plaintiffs' attorneys' fees. The Company and Bank believe the plaintiffs' claims are unfounded and intend to defend against these claims.

The Company and Bank filed a motion to dismiss and to compel arbitration in the Walker case. The trial court denied the motion and found that the arbitration provision contained in the controlling Consumer Deposit Account Agreement was unconscionable and thus unenforceable on the grounds that the provision was the result of unequal bargaining power. The Company and Bank have appealed the trial court's ruling to the Arkansas Court of Appeals on an interlocutory basis. Oral arguments before the appellate court are scheduled for September 4, 2013. During the pendency of the appeal, the plaintiff in the Muzingo case has agreed to stay the proceedings in that case.

On April 8, 2011, the Company was served with a petition filed on March 31, 2011 by the Seib Family, GP, LLC, a Texas limited liability company, as General Partner of Seib Family, LP in the District Court of Dallas County, Texas, ("district court") Cause Number 11-04057, against the Company and two entities which the plaintiff apparently believed had some type of ownership interest in a former borrower of the Bank, alleging, among the Bank The petition alleges that the defendants knew that a levee protecting the property from the Trinity River flood plain did not meet federal standards, that the defendants omitted to disclose that information to plaintiff prior to the sale of the property, and that due to the problems or potential problems with the levee, the value of the property was significantly impaired, as supported by a report by the U.S. Corps of Engineers concerning the condition of the levee, released at approximately the same time as the plaintiff purchased the property from the former borrower and affiliates with the aid and assistance of the Company. The petition alleges that the plaintiff did not become aware of the U.S. Corps of Engineers' report until a month or two after it purchased the property.

The original petition alleged that the defendants’ conduct violated the Texas Securities Act and the Texas Deceptive Trade Practices Act, and sought compensatory damages, trebled under the Texas Deceptive Trade Practices Act, plus exemplary damages, attorneys' fees, costs, interest, and other relief the court deems just. Since the original petition was filed, the plaintiff has (i) dropped all claims against the Company, but added the Bank as defendant in its petition and (ii) dropped all claims with respect to the Texas Deceptive Trade Practices Act. Under its amended petition, the plaintiff is seeking $\$ 15,962,677$ in actual damages and $\$ 31,925,354$ in exemplary damages.

On June 15, 2012, the district court granted the Bank's motion for Summary Judgment. Subsequent to the district court's granting of the Bank's Motion for Summary Judgment, the plaintiff filed a notice of nonsuit with rejudice with respect to its claims against the other two defendants, which was granted. In response, the Bank filed a notice of nonsuit without prejudice with respect to the Bank's claim for attoneys fees and costs against the plaintiff as to its claims under the Texas Deceptive Trade Practices Act, which resulted in dismissal of that claim without prejudice. On or about August 23, 2012, the plaintiff filed a Notice of Appeal with the district court, which appealed the summary judgment ruling to the United States Court of Appeals for the Fifth Circuit ("Court of Appeals"). On or about November 28, 2012, plaintiff filed an appellant's brief with the Court of Appeals. The Bank filed its response on February 5, 2013. The Company believes the allegations as contained in the petition are wholly without merit, and this belief is supported by the district court's grant of summary judgment. The Company intends to vigorously defend against the appeal of the district court's rulings.

## Table of Contents

On or about May 13, 2011, the Bank filed suit to collect on six defaulted promissory notes in a case styled Bank of the Ozarks, as successor in interest to, and assignee of, the Federal Deposit Insurance Corporation, as Receiver of The Park Avenue Bank, Valdosta, Georgia v. Money Bayou Group, LLC, Palm Breeze Development, LLC, Palmetto Plantation, LLC, and George P. Hamm, Jr. The case is pending in the Superior Court of Lanier County, Georgia. On or about July 14, 2011, the Bank was served with defendants' Answer and Counterclaim ("Counterclaim"). The Counterclaim basically alleges a series of agreements between The Park Avenue Bank and defendants to provide defendants with a continuing line of credit to allow defendants to build additional speculation houses in order to fund repayment of their entire indebtedness.

Count One of the Counterclaim is a breach of contract claim, based on a series of alleged negotiations between the parties. Count Two of the Counterclaim is for fraud and alleges that The Park Avenue Bank falsely represented to defendants that it could provide a construction line of credit when it knew, or should have known, that it would be prohibited from doing so under the terms of its Memorandum of Understanding ("MoU") with the FDIC and Georgia Department of Banking and Finance. Count Three is also a fraud count concerning an "A" Note and a "B Note," in which defendants claim that The Park Avenue Bank falsely represented that it would forgive said B Note, when it knew, or should have known, that it would be prohibited from doing so by its MoU with the FDIC and the Georgia Department of Banking and Finance. Count Four of the Counterclaim is a RICO count in which defendants allege that The Park Avenue Bank and the Bank, through at least one employee, devised and executed a scheme to defraud defendants, constituing a paterin of racketeering as defined by the Georgia Code Annotated. Finally, the Count control of, defendants' enterprises, thereby exhibiting a pattern of racketeering activity.

A day before the scheduled hearing date on the Banks' motion for summary judgment, Bank counsel was served with an Order (the "IT Order"), issued ex parte, alleging that the Bank may have acted in bad faith by hiding and/or destroying documents, particularly, the executed A Note and B Note, the existence of which the Bank denies. The IT Order requires the Bank to allow defendants' information technology expert witness access to all ecords of the Bank, its employees, officers, and directors, in order to search for documents related to the A Note and the B Note. The Bank declined to comply with the ex parte IT Order on the basis that it is procedurally mproper and that compliance with the IT Order would violate state and federal banking and privacy laws. The court denied the Bank's Motion for Reconsideration of the IT Order, and upon a subsequent motion of the defendants, found the Bank in contempt and ordered, as sanctions, dismissal with prejudice of the Bank's collection action on the defaulted notes, and awarded opposing counsel $\$ 105,692$ in attorney's fees (the "Contemp Order").

The Bank filed its Notice of Appeal from the Contempt Order with the Georgia Court of Appeals, but the defendants filed a Motion to Dismiss the Bank's Appeal with the trial court (on the theory that the Contempt Order arose from a discovery dispute and was therefore, not an immediately appealable issue). A hearing on this latest motion was held on July 16, 2013. The court took the arguments of the parties under advisement. In the event hat the lower court denies the Bank's appeal to the Georgia Court of Appeals, the matter will likely proceed to trial on the counterclaims of the defendants. The Bank believes that the claims of the defendants are unfounded and intends to vigorously defend against all such counterclaims and to pursue all available appeals.

The Company is party to various other legal proceedings, as both plaintiff and defendant, arising in the ordinary course of business, including claims of lender liability, predatory lending, broken promises and other similar lending-related claims, as well as legal proceedings arising from acquired operations in its FDIC-assisted acquisitions. While the ultimate resolution of these various claims and proceedings cannot be determined at this time, management of the Company believes that such claims and proceedings, individually or in the aggregate, will not have a material adverse effect on the future results of operations, financial condition or liquidity of the Company.

Table of Contents
Item 1A.
Risk Factors
There have been no material changes to the risk factors disclosed in Item 1A Risk Factors in the Company's 2012 annual report on Form 10-K filed with the Securities and Exchange Commission on February 28, 2013
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds
The Company had no unregistered sales of equity securities and did not purchase any shares of its common stock during the period covered by this report.
Item 3. Defaults Upon Senior Securities Not Applicable.

Item 4. Mine Safety Disclosures Not Applicable.

Item 5. $\quad \underline{\text { Other Information }}$
None.
Item 6. Exhibits

## SIGNATURE

Pursuant to the requirements of the Securities and Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized. Bank of the Ozarks, Inc.

## DATE: August 9, 2013

$$
\begin{aligned}
& \text { /s/ Greg McKinney } \\
& \hline \text { Greg McKinney } \\
& \text { Chief Financial Officer and } \\
& \text { Chief Accounting Officer }
\end{aligned}
$$

Bank of the Ozarks, Inc.

## Exhibit Index

Agreement and Plan of Merger among Bank of the Ozarks, Inc., Bank of the Ozarks and The First National Bank of Shelby, dated as of January 24,2013 (previously filed as Exhibit 2.1 to the Company's Current Report on Form 8-K, as amended, filed with the Commission on January 25, 2013, and incorporated herein by this reference).

Amendment No. 1 to the Agreement and Plan of Merger among Bank of the Ozarks, Inc. Bank of the Ozarks and The First National Bank of Shelby, dated as of February 5, 2013 (previously filed as Exhibit (b) to the Company's Annual Report on Form 10-K filed with the Commission on February 28, 2013, and incorporated herein by this reference).

Agreement of Purchase and Sale dated January 24, 2013 by and among Bank of the Ozarks, Shelby Loan and Mortgage Corporation and SLMC, LLC (previously filed as Exhibit 2.4 to the Company's egistration Statement on Form S-4 (Registration No. 333-187564) filed with the Commission on March 27, 2013, and incorporated herein by this reference). Immaterial exhibits to this agreement are escribed in the agreement and are omitted from this filing. Copies of such exhibits will be furnished to the Commission upon request

Amendment No. 1 to the Agreement of Purchase and Sale dated July 31, 2013 (previously filed as Exhibit 2.3 to the Company's Current Report on Form 8-K filed with the Commission on July 31, 2013, and incorporated herein by this reference)
Amended and Restated Articles of Incorporation of the Registrant, dated May 22, 1997 (previously filed as Exhibit 3.1 to the Company’s Registration Statement on Form S-1 filed with the Commission on May 22, 1997, as amended, Commission File No. 333-27641, and incorporated herein by this reference)
Articles of Amendment to the Amended and Restated Articles of Incorporation of the Registrant dated December 9, 2003 (previously filed as Exhibit 3.2 to the Company’s Annual Report on Form 10-K filed with the Commission on March 12, 2004 for the year ended December 31, 2003, and incorporated herein by this reference)
Articles of Amendment to the Amended and Restated Articles of Incorporation of the Registrant dated December 10, 2008 (previously filed as Exhibit 3.1 to the Company's Current Report on Form 8-K filed with the Commission on December 10, 2008, and incorporated herein by this reference).
Amended and Restated Bylaws of the Registrant, dated December 11, 2007 (previously filed as Exhibit 3(ii) to the Company's Current Report on Form 8-K filed with the Commission on December 11, 2007, and incorporated herein by this reference).

Form of Indemnification Agreement between the Registrant and its directors newly elected for the first time at the Registrant's annual shareholders' meeting on April 15, 2013 (previously filed as Exhibit 10.1 to the Company's Current Report on Form 8-K filed with the Commission on April 21, 2011 and incorporated herein by this reference)

Form of Indemnification Agreement between the Registrant and its director newly elected by the Registrant's board of directors on August 5, 2013 (previously filed as Exhibit 10.1 to the Company's Current Report on Form 8-K filed with the Commission on April 21, 2011 and incorporated herein by this reference).

Certification of Chairman and Chief Executive Officer.
Certification of Chief Financial Officer and Chief Accounting Officer
Certification of Chairman and Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
Certification of Chief Financial Officer and Chief Accounting Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
101.INS* XBRL Instance Document
101.SCH* XBRL Taxonomy Extension Schema
101.CAL* XBRL Taxonomy Extension Calculation Linkbase
101.DEF* XBRL Taxonomy Definition Linkbase
01.LAB* XBRL Extension Label Linkbase
101.PRE* XBRL Taxonomy Extension Presentation Linkbase

* Pursuant to Rule 406T of Regulations S-T, these interactive data files are not deemed filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933 or Section 18 of the Securities Exchange Act of 1934 and otherwise are not subject to liability under these sections.


## (Back To Top)

Section 2: EX-31.1 (EX-31.1)

## CERTIFICATIONS

I, George Gleason, certify that:

1. I have reviewed this report on Form 10-Q of Bank of the Ozarks, Inc. for the period ended June 30, 2013;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 9, 2013

s/ George Gleason<br>George Gleason<br>Chairman and Chief Executive Officer

## (Back To Top)

## Section 3: EX-31.2 (EX-31.2)

I, Greg McKinney, certify that:

1. I have reviewed this report on Form 10-Q of Bank of the Ozarks, Inc. for the period ended June 30, 2013;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide
reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 9, 2013

## Back To Top)

## CERTIFICATION PURSUANT TO <br> 18 U. S.C SECTION 1350 <br> AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the accompanying Quarterly Report of Bank of the Ozarks, Inc. (the Company) on Form 10-Q for the period ended June 30, 2013, as filed with the Securities and Exchange Commission on the date hereof (the Report), I, George Gleason, Chairman and Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002 , to my knowledge, that:
(1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
(2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Company.

## CERTIFICATION PURSUANT TO

18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT T
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002
In connection with the accompanying Quarterly Report of Bank of the Ozarks, Inc. (the Company) on Form 10-Q for the period ended June 30, 2013, as filed with the Securities and Exchange Commission on the date hereof (the Report), I, Greg McKinney, Chief Financial Officer and Chief Accounting Officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002 , to my knowledge, that:
(1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
(2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Company.

August 9, 2013
s/ Greg McKinney
Greg McKinney
(Back To Top)
Chief Financial Officer and Chief Accounting Officer


[^0]:    Based on closing price of $\$ 43.33$ per share on June 28, 2013
    (2) At June 30, 2013 the Company estimates that outstanding options to purchase 113,370 shares of its common stock will not vest and will be forfeited prior to their vesting date

[^1]:    (The remainder of this page intentionally left blank)

