

FEDERAL DEPOSIT INSURANCE CORPORATION
Washington, D.C. 20429

FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d) of the
Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): **January 30, 2018**

Bank of the Ozarks

(Exact name of registrant as specified in its charter)

Arkansas

(State of incorporation or other jurisdiction)

110

(FDIC Certificate Number)

71-0131070

(IRS Employer Identification No.)

17901 Chenal Parkway, Little Rock, Arkansas

(Address of principal executive offices)

72223

(Zip Code)

(501) 978-2265

(Registrant's telephone number, including area code)

Not Applicable

(Former name or former address, if changed since last report.)

Check the appropriate box below if the form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2.):

- () Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- () Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- () Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- () Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (17 CFR §230.405) or Rule 12b-2 of the Securities Exchange Act of 1934 (17 CFR §240.12b-2).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Item 7.01 Regulation FD Disclosure

Bank of the Ozarks (the “Company”) has updated its Investor Presentation to reflect Fourth Quarter and year end 2017 financial information and other data. A copy of the Company’s Investor Presentation is furnished as Exhibit 99.1 to this Current Report on Form 8-K.

The information furnished pursuant to this Item 7.01, including Exhibit 99.1, shall not be deemed to be “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), or otherwise subject to the liabilities under that section, and shall not be deemed to be incorporated by reference into any filing of the Company under the Securities Act of 1933, as amended, or the Exchange Act except as expressly set forth by specific reference in such filing.

The information contained in the presentation is summary information that is intended to be considered in the context of the Company’s filings with the Federal Deposit Insurance Corporation (“FDIC”) and other public announcements that the Company may make, by press release or otherwise, from time to time. The Company undertakes no duty or obligation to publicly update or revise the information contained in this report, although it may do so from time to time as its management believes is warranted. Any such updating may be made through the filing of other reports or documents with the FDIC, through press releases or through other public disclosure, including disclosure on the Company’s website.

Cautionary Statements Regarding Forward-Looking Information

This Current Report on Form 8-K and the exhibit furnished herewith include certain “forward-looking statements” regarding the Company’s plans, expectations, thoughts, beliefs, estimates, goals and outlook for the future that are intended to be covered by the Private Securities Litigation Reform Act of 1995. Any statements about the Company’s expectations, beliefs, plans, predictions, forecasts, objectives, assumptions or future events or performance are not historical facts and may be forward-looking. The Company’s actual results could differ materially from those expressed in or contemplated by such forward-looking statements as a result of a variety of factors, some of which are more fully described in the exhibit hereto as well as other factors identified from time to time in the Company’s reports filed with the FDIC (and our former holding company’s filings with the SEC), including those factors included in the disclosures under the headings “Forward-Looking Information” and “Item 1A. Risk Factors” in the Company’s most recent Annual Report on Form 10-K for the year ended December 31, 2016 and in the Company’s Quarterly Reports on Form 10-Q under “Part II, Item 1A Risk Factors.” Should one or more of those risks materialize, or should underlying assumptions prove incorrect, actual results or outcomes may vary materially from those projected in, or implied by, such forward-looking statements. The Company disclaims any obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by applicable law.

Item 9.01 Financial Statements and Exhibits.

(d) *Exhibits.* The following exhibit is being furnished to this Current Report on Form 8-K:

Exhibit 99.1 Bank of the Ozarks Investor Presentation (January 2018)

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

BANK OF THE OZARKS

Date: January 30, 2018

By: /s/ Greg McKinney
Name: Greg McKinney
Title: Chief Financial Officer and Chief
Accounting Officer

EXHIBIT INDEX

<u>Exhibit No.</u>	<u>Document Description</u>
99.1	Bank of the Ozarks Investor Presentation (January 2018)



BANK of the OZARKS

NASDAQ: OZRK | JANUARY 2018



FORWARD-LOOKING INFORMATION

This presentation and other communications by the Bank include certain “forward-looking statements” regarding the Bank’s plans, expectations, thoughts, beliefs, estimates, goals and outlook for the future that are intended to be covered by the Private Securities Litigation Reform Act of 1995. Forward-looking statements are based on management’s expectations as well as certain assumptions and estimates made by, and information available to, management at the time. Those statements are not guarantees of future results or performance and are subject to certain known and unknown risks, uncertainties and other factors that may cause actual results to differ materially from those expressed in, or implied by, such forward-looking statements. These risks, uncertainties and other factors include, but are not limited to: potential delays or other problems implementing the Bank’s growth, expansion and acquisition strategies including delays in identifying sites, hiring or retaining qualified personnel, obtaining regulatory or other approvals, obtaining permits and designing, constructing and opening new offices; the ability to enter into and/or close additional acquisitions; problems with, or additional expenses relating to, integrating acquisitions; the inability to realize expected cost savings and/or synergies from acquisitions; problems with managing acquisitions; the effect of the announcements of any future acquisition on customer relationships and operating results; the availability and access to capital; possible downgrades in the Bank’s credit ratings or outlook which could increase the costs or availability of funding from capital markets; the ability to attract new or retain existing or acquired deposits or to retain or grow loans, including growth from unfunded closed loans; the ability to generate future revenue growth or to control future growth in non-interest expense; interest rate fluctuations, including changes in the yield curve between short-term and long-term interest rates; competitive factors and pricing pressures, including their effect on the Bank’s net interest margin; general economic, unemployment, credit market and real estate market conditions, and the effect of such conditions on the creditworthiness of borrowers, collateral values, the value of investment securities and asset recovery values; failure to receive approval of our pending applications for change in accounting methods with the Internal Revenue Service; changes in legal, financial and/or regulatory requirements; recently enacted and potential legislation and regulatory actions and the costs and expenses to comply with new and/or existing legislation and regulatory actions; changes in U.S. government monetary and fiscal policy; the ability to keep pace with technological changes, including changes regarding maintaining cybersecurity; FDIC special assessments or changes to regular assessments; the impact of failure in, or breach of, our operational or security systems or infrastructure, or those of third parties with whom we do business, including as a result of cyber-attacks or an increase in the incidence or severity of fraud, illegal payments, security breaches or other illegal acts impacting the Bank or its customers; adoption of new accounting standards or changes in existing standards; and adverse results (including costs, fines, reputational harm and/or other negative effects) from current or future litigation, regulatory examinations or other legal and/or regulatory actions or rulings as well as other factors identified in this press release or as detailed from time to time in our public filings, including those factors included in the disclosures under the headings “Forward-Looking Information” and “Item 1A. Risk Factors” in our most recent Annual Report on Form 10-K for the year ended December 31, 2016 or our Quarterly Reports on Form 10-Q. Should one or more of the foregoing risks materialize, or should underlying assumptions prove incorrect, actual results or outcomes may vary materially from those projected in, or implied by, such forward-looking statements. The Bank disclaims any obligation to update or revise any forward-looking statements based on the occurrence of future events, the receipt of new information or otherwise.

Note: Historical information for periods prior to June 26, 2017, refer to Bank of the Ozarks, Inc., which was our parent holding company prior to our recent reorganization, and, for periods after June 26, 2017, to Bank of the Ozarks, in each case including their respective consolidated subsidiaries.

LEADING THE U.S.

7 YEARS RUNNING



#1 BANK
IN THE
U.S.

2017 Top Performing Bank - *Bank Director Magazine*
Assets \$5 Billion - \$50 Billion

2017 Top Performing Regional Bank - S&P Global Market
Intelligence

2016 Top Performing Bank - *Bank Director Magazine*
Assets \$5 Billion - \$50 Billion

2016 Top Performing Regional Bank - S&P Global Market
Intelligence

2015 Top Performing Bank - *Bank Director Magazine*
Assets \$5 Billion - \$50 Billion

2015 Top Performing Regional Bank - S&P Global Market
Intelligence

2014 Top Performing Bank - *Bank Director Magazine*
Assets \$1 Billion - \$5 Billion

2013 Top Performing Bank - *Bank Director Magazine*
Assets \$1 Billion - \$5 Billion

2012 Top Performing Regional Bank - S&P Global Market
Intelligence

2012 Top Performing Bank - *ABA Banking Journal*
Assets \$1 Billion - \$10 Billion

2011 Top Performing Bank - *ABA Banking Journal*
Assets over \$3 Billion

OZRK Ranked #1 Among 100 Largest US Banks 9M2017

Bank of the Ozarks Outpunched Its Weight Class Once Again

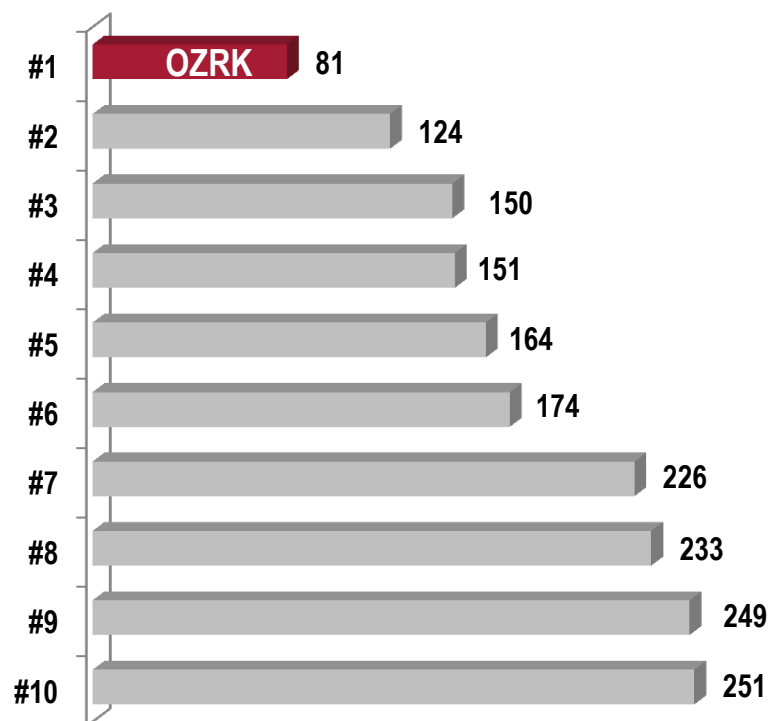
		<u>RANK</u>
Total Assets (3Q17)	\$20.8 Billion	#55
Net Income (9M)	\$275.7 Million	#32

Superior Performance Throughout a Number of Key Metrics

	<u>OZRK</u>	<u>RANK</u>
Efficiency Ratio	34.90%	# 2
Net Interest Margin	4.90%	# 6
ROAA	1.91%	# 4
ROAE	12.10%	# 12
ROATCE	15.81%	# 12
NPL's / Loans *	0.11%	# 4
NPA's / Assets *	0.20%	# 9
NCO's / Avg. Loans (Ann.)	0.08%	# 32
Aggregate Score		81

Bank of the Ozarks is #1 Among the 100 Largest US Banks

An Aggregate Score of 81 Puts Bank of the Ozarks at the Top of the List



Top 10 Performers based on aggregate ranking compared to 100 Largest US Banks – Excluding US Subsidiaries of Foreign Banks

Source: S&P Global Market Intelligence; based on As-Reported data for public companies and regulatory data for privately held companies.

Data as of and for the Nine Months Ended September 30, 2017 for Largest US Banks excluding US Subsidiaries of Foreign Banks.

* OZRK metric excludes purchased loans.

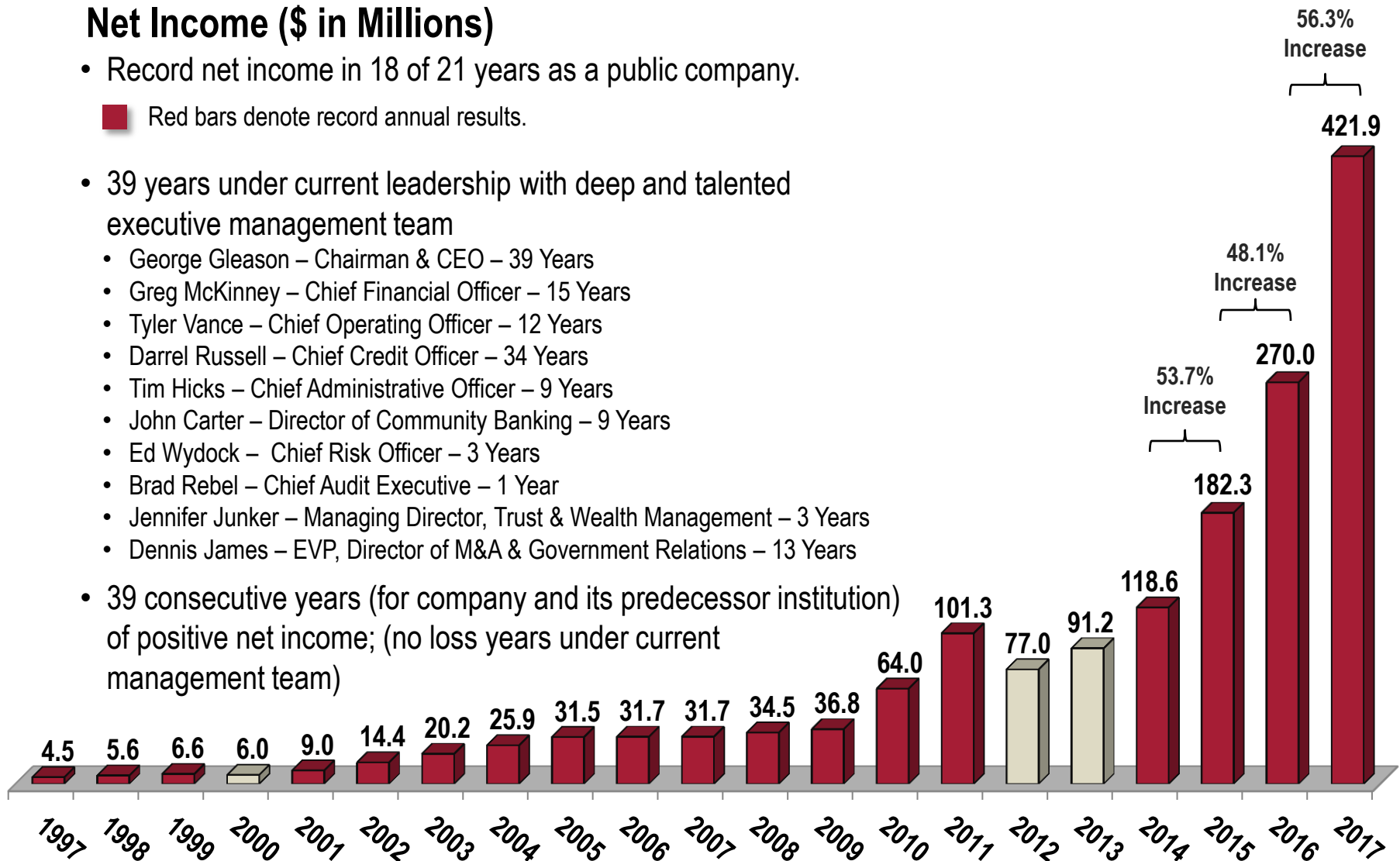
Consistent Profitability and Solid Earnings Growth

Net Income (\$ in Millions)

- Record net income in 18 of 21 years as a public company.

■ Red bars denote record annual results.

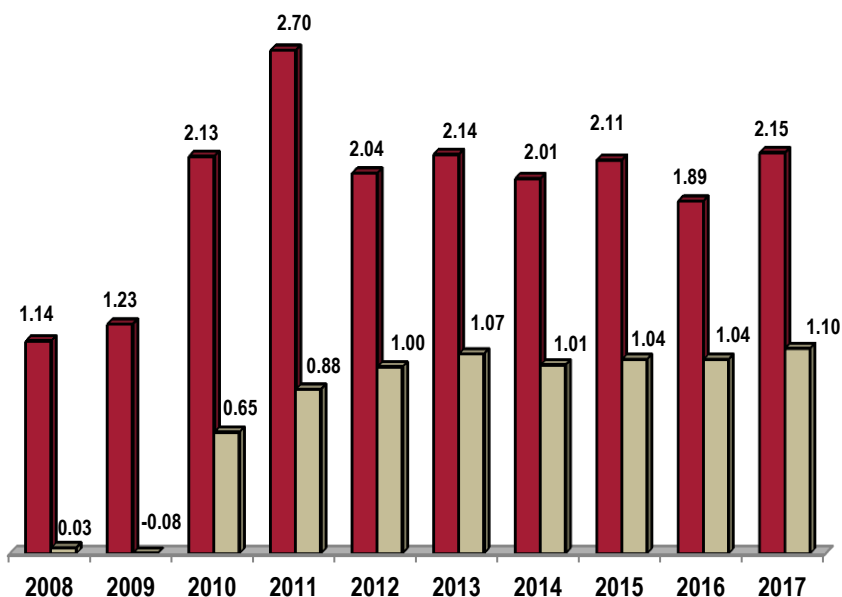
- 39 years under current leadership with deep and talented executive management team
 - George Gleason – Chairman & CEO – 39 Years
 - Greg McKinney – Chief Financial Officer – 15 Years
 - Tyler Vance – Chief Operating Officer – 12 Years
 - Darrel Russell – Chief Credit Officer – 34 Years
 - Tim Hicks – Chief Administrative Officer – 9 Years
 - John Carter – Director of Community Banking – 9 Years
 - Ed Wydock – Chief Risk Officer – 3 Years
 - Brad Rebel – Chief Audit Executive – 1 Year
 - Jennifer Junker – Managing Director, Trust & Wealth Management – 3 Years
 - Dennis James – EVP, Director of M&A & Government Relations – 13 Years
- 39 consecutive years (for company and its predecessor institution) of positive net income; (no loss years under current management team)



The Rewards of:

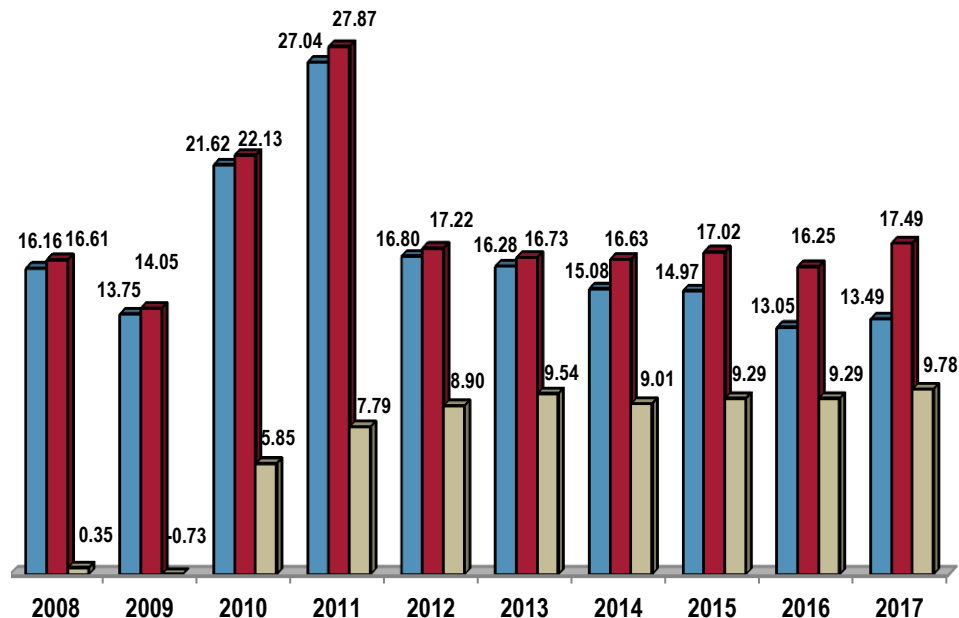
- Discipline
- An Ability to Capitalize on Opportunities
- Hard Work

ROAA (%)



■ Bank of the Ozarks ROAA
 ■ FDIC ROAA*

ROAE & ROATE (%)



■ Bank of the Ozarks ROAE ■ Bank of the Ozarks ROATE
 ■ FDIC ROAE*

*Data for all FDIC insured institutions from the FDIC Quarterly Banking Profile, last update third quarter 2017. Annualized when appropriate.

Calculations of return on average tangible common stockholders' equity and the reconciliations to GAAP are included in the schedule at the end of this presentation.



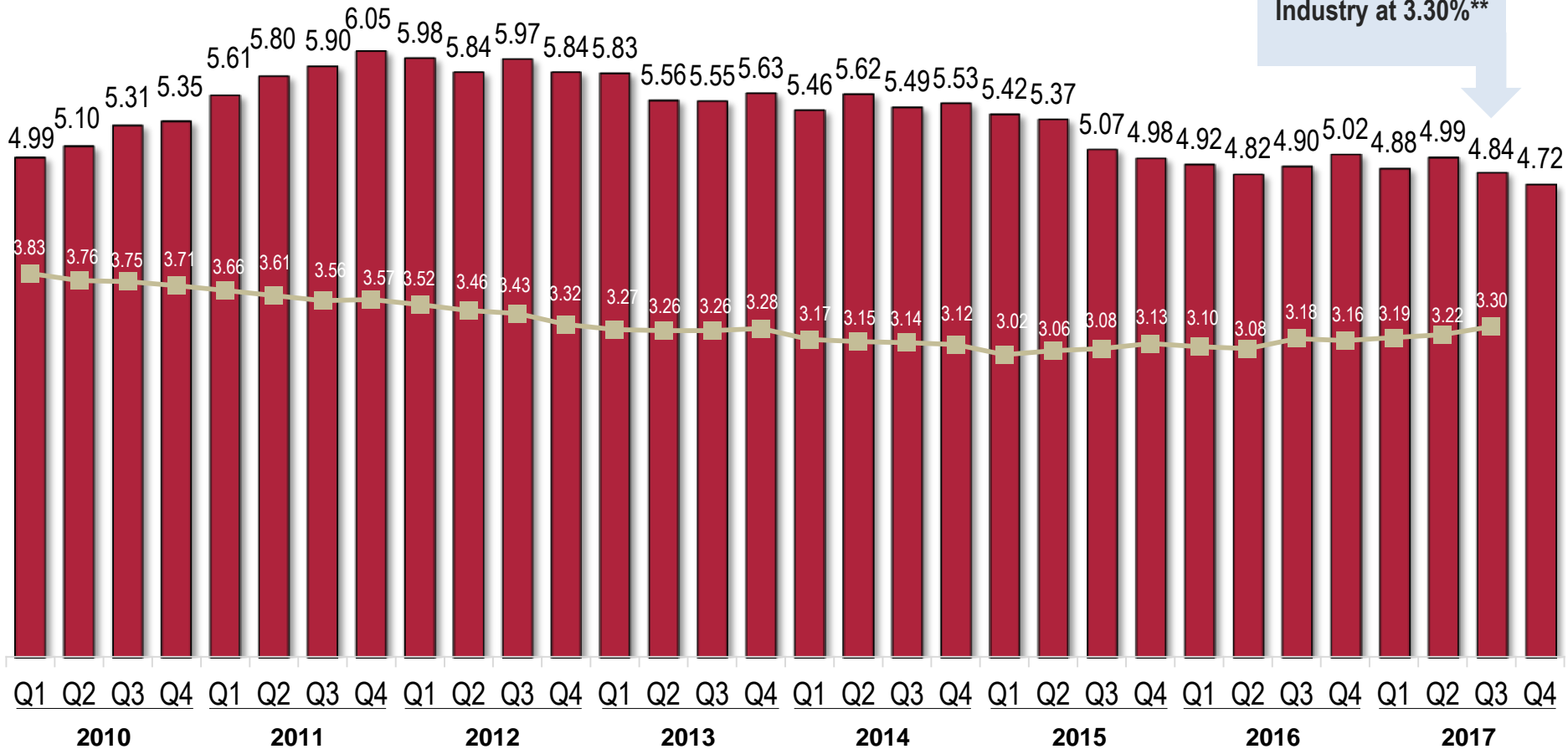
Excellence in Three Disciplines

- ❖ Superb Net Interest Margin
- ❖ Favorable Asset Quality
- ❖ Excellent Efficiency



Superb Net Interest Margin: Top Decile of Industry for 8 Consecutive Years*

Net Interest Margin (%)



Favorable 1.54%
Variance vs
Industry at 3.30%**

*Data from S&P Global Market Intelligence.

**Data for all FDIC insured institutions from the FDIC Quarterly Banking Profile, last update third quarter 2017.

■ Bank of the Ozarks

■ FDIC Insured Institutions



Key Drivers of Net Interest Margin

- Favorable Loan Yields on Non-Purchased Loan Portfolio

	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>Financial Institutions Nationwide*</u>
Loan Yield-Non-Purchased	5.48%	5.10%	5.00%	5.09%	5.54%	4.39%
Cost of Interest Bearing Deposits	<u>0.23%</u>	<u>0.23%</u>	<u>0.31%</u>	<u>0.50%</u>	<u>0.72%</u>	<u>0.40%</u>
Core Spread	5.25%	4.87%	4.69%	4.59%	4.82%	3.99%

- Favorable 1.15% Variance in loan yield vs Industry of 4.39%*
- Improved in each quarter of last 8 quarters (from immediately preceding quarter)

Non-purchased Loan Yields

	<u>2016</u>		<u>2017</u>	
1Q	5.00%	↑	5.26%	↑
2Q	5.06%	↑	5.42%	↑
3Q	5.12%	↑	5.63%	↑
4Q	5.14%	↑	5.76%	↑

- Outstanding Yield on our Portfolio of Purchased Loans

	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>
Loan Yield - Purchased	9.03%	8.94%	7.24%	6.69%	6.62%

- Investment Portfolio Migration During 2017

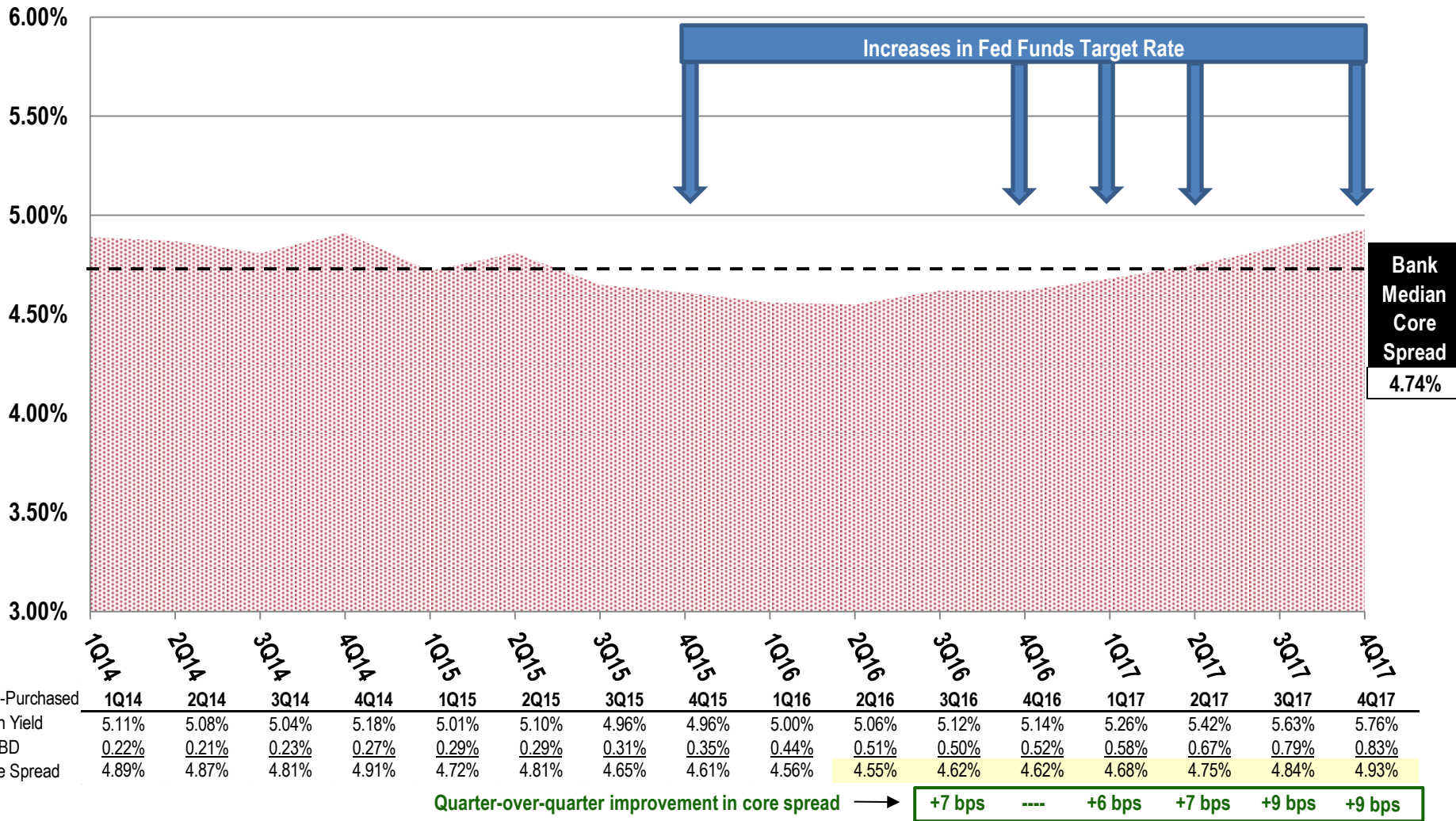
	<u>OZRK</u>				<u>Financial Institutions Nationwide*</u>
	<u>1Q17</u>	<u>2Q17</u>	<u>3Q17</u>	<u>4Q17</u>	
Tax-Exempt (TE)	5.06%	4.90%	4.71%	4.59%	
Taxable	<u>2.33%</u>	<u>2.27%</u>	<u>2.21%</u>	<u>2.11%</u>	
Total (TE)	3.83%	3.61%	3.05%	2.71%	2.46%

In recent quarters, we have increased our investment portfolio liquidity and reduced our exposure to both interest rate increases and changes in effective federal tax rates, by reducing the duration of the portfolio and our percentage of tax-exempt municipal bonds

* Data for all financial institutions nationwide from the FDIC Uniform Bank Performance Report for insured commercial banks with assets greater than \$3 billion for the nine months ended September 30, 2017.

Increases in the Fed Funds Target Rate Have Contributed to an Improving “Core Spread”

Company considers its “core spread” to be its yield on non-purchased loans less cost of interest bearing deposits.



Asset Quality 66% Better Than Industry Average

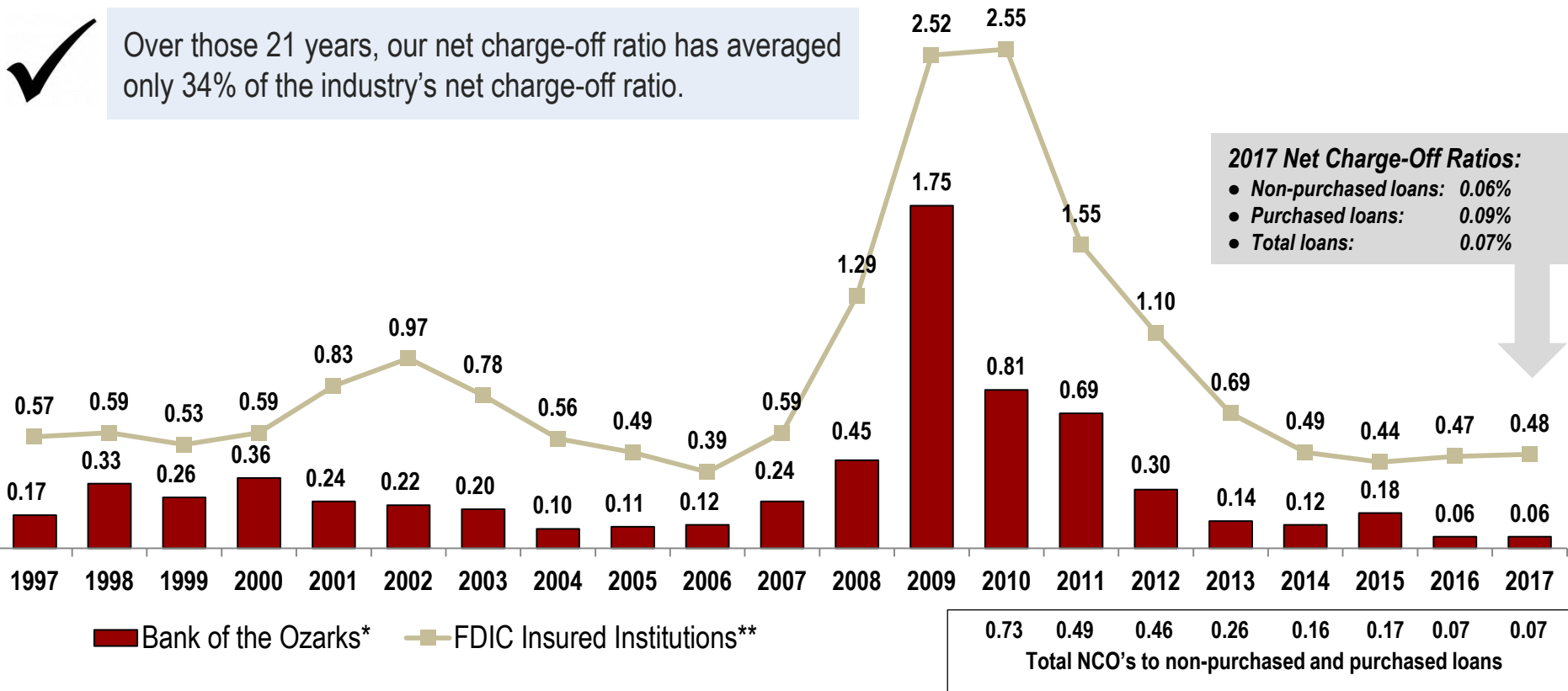
Net Charge-Off Ratio (%)



Since going public in 1997, our annual net charge-off ratio has been below the industry average every year.



Over those 21 years, our net charge-off ratio has averaged only 34% of the industry's net charge-off ratio.



* Bank of the Ozarks' data excludes purchased loans and net charge-offs related to such loans.

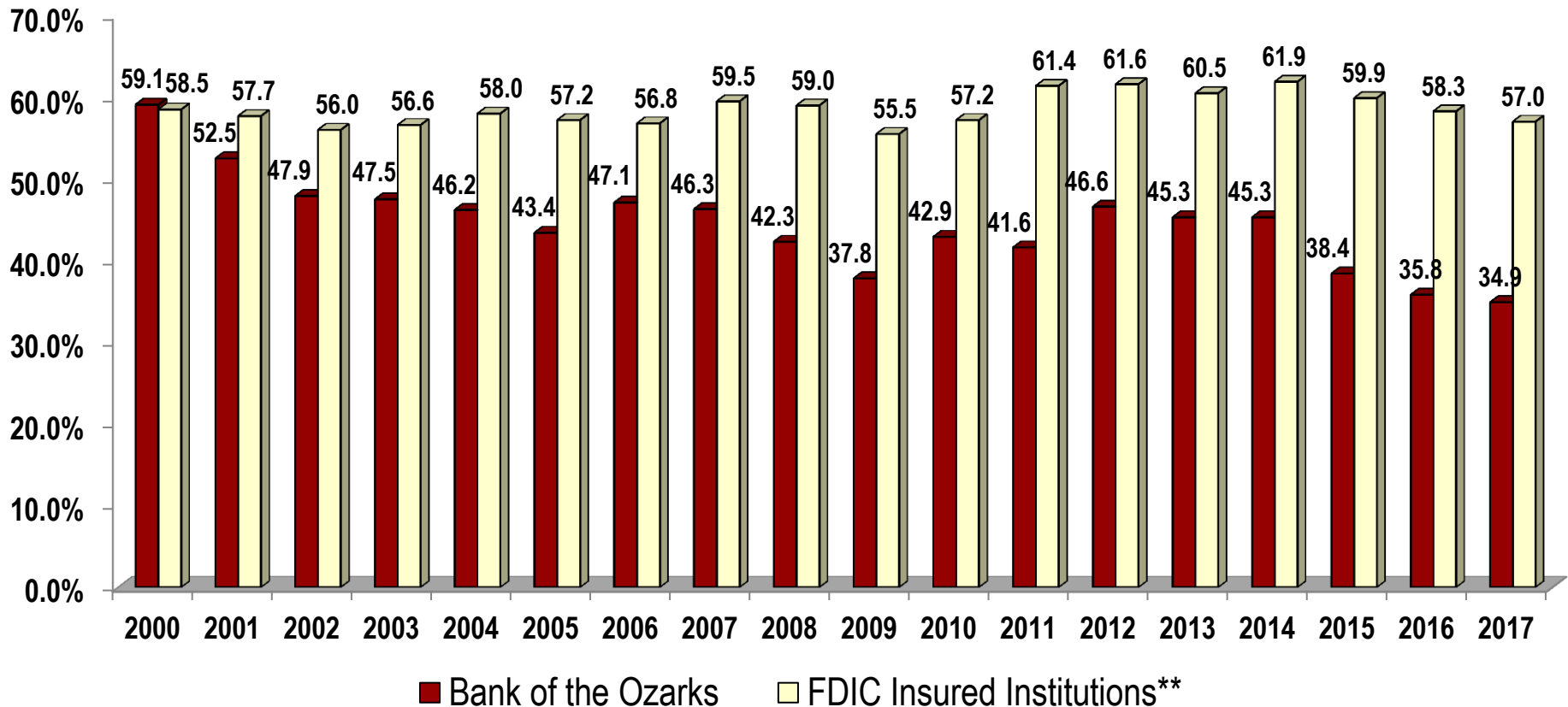
** Data for all FDIC insured institutions from the FDIC Quarterly Banking Profile, last update third quarter 2017. Annualized when appropriate.

Excellent Efficiency:

Top Decile of Industry for 16 Consecutive Years*

- Favorable trend in efficiency while significantly investing in our corporate infrastructure
- Long term goal for further improvement by growing revenue at a faster pace than expenses

Efficiency Ratio (%)



*Data from S&P Global Market Intelligence.

**Data for all FDIC insured institutions from the FDIC Quarterly Banking Profile, last update third quarter 2017.



A Proven Track Record of Growth:

- ❖ Organic Growth + Acquisitions
- ❖ Organic Growth is the #1 Growth Priority
- ❖ Investment Portfolio Migration



A Potent Combination of Growth + Acquisitions

Organic Growth, Including *De Novo* Branching

\$28 Million
In
1979

\$2.8 Billion
In
2009

**Strong Organic
Growth
Continued
2010-2017**

**Organic Growth
continues to be our
#1 Growth Priority**

Augmented by Multiple Acquisitions since 2010

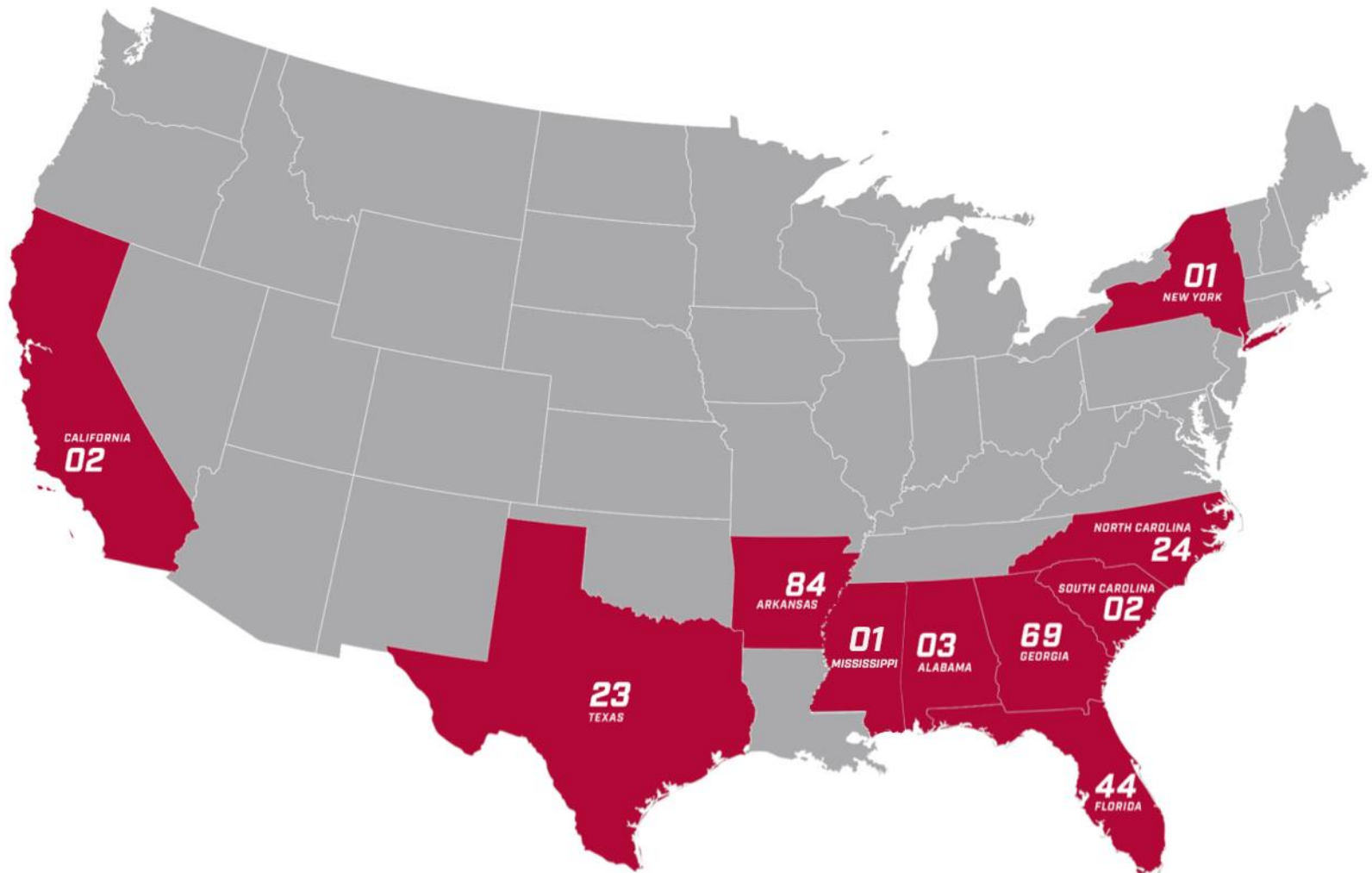
1. March 2010	Unity National Bank	GA	FDIC-assisted
2. July 2010	Woodlands Bank	SC, NC, GA, AL	FDIC-assisted
3. September 2010	Horizon Bank	FL	FDIC-assisted
4. December 2010	Chestatee State Bank	GA	FDIC-assisted
5. January 2011	Oglethorpe Bank	GA	FDIC-assisted
6. April 2011	First Choice Community Bank	GA	FDIC-assisted
7. April 2011	Park Avenue Bank	GA, FL	FDIC-assisted
8. December 2012	The Citizens Bank	AL	Traditional M&A
9. July 2013	First National Bank of Shelby	NC	Traditional M&A
10. March 2014	OMNIBANK	TX	Traditional M&A
11. May 2014	Summit Bank	AR	Traditional M&A
12. February 2015	Interinvest National Bank	NY, FL	Traditional M&A
13. August 2015	Bank of the Carolinas	NC	Traditional M&A
14. July 20, 2016	Community & Southern Bank	GA, FL	Traditional M&A
15. July 21, 2016	C1 Bank	FL	Traditional M&A

**Acquisitions should
continue to be a
meaningful
contributor to long-
term growth**

\$21.3 Billion
at
December 31, 2017

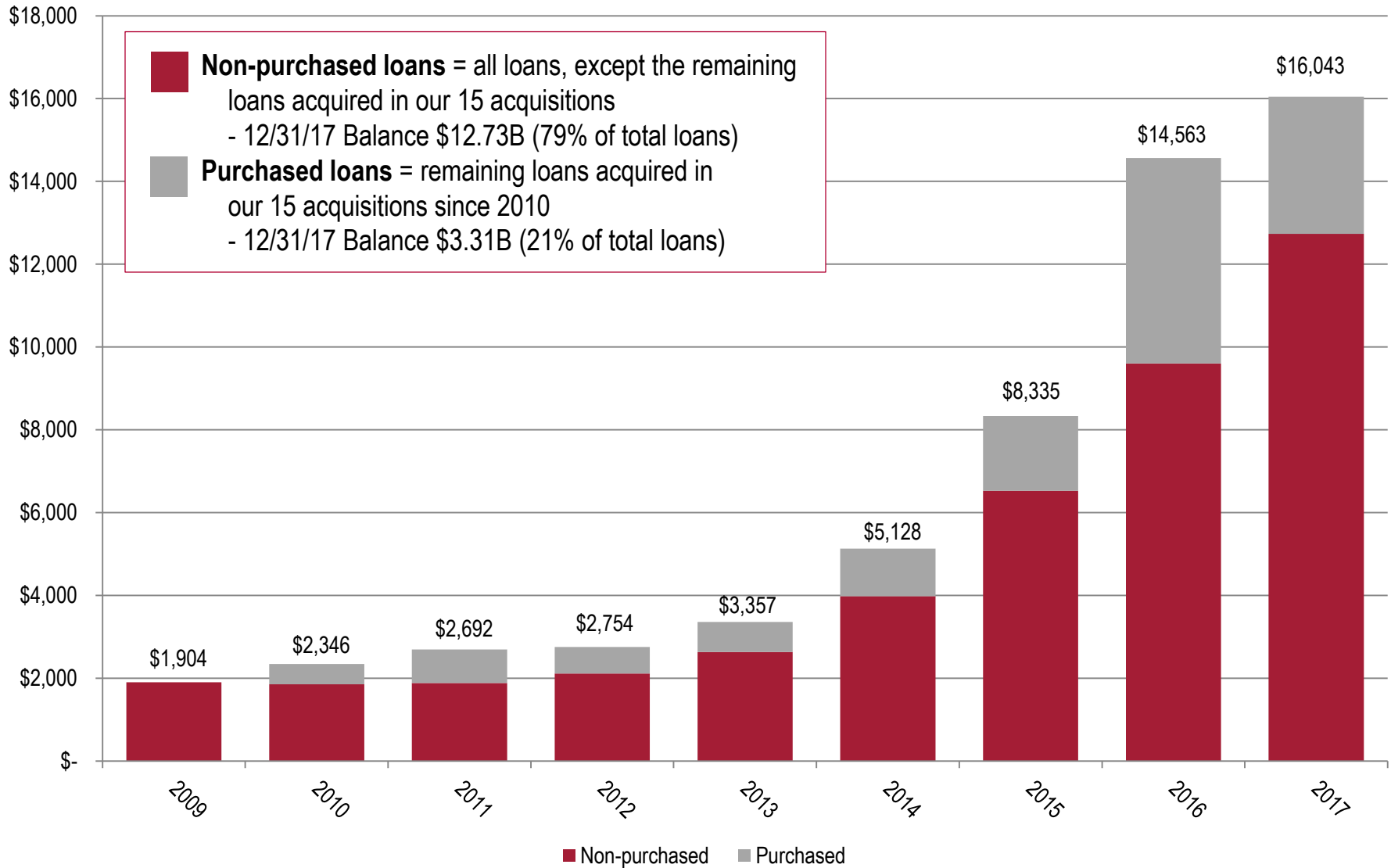
253 Offices in Ten States

(Office count as of December 31, 2017; includes 243 deposit-gathering branches and 10 loan production offices.)



Total Loan Portfolio Growth Over Time

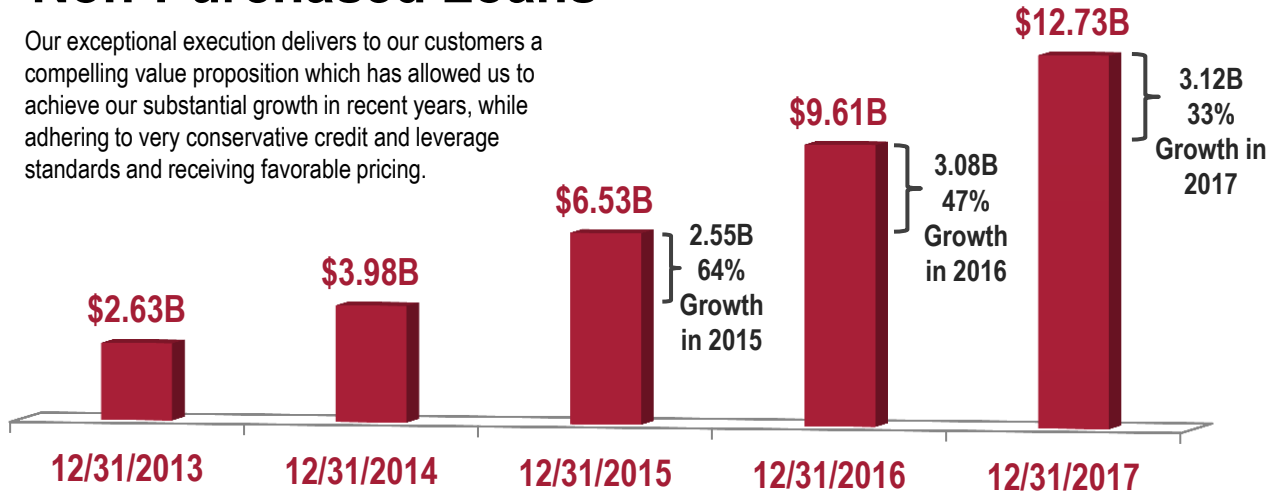
(\$ in millions)



Organic Loan Growth is Always Growth Priority #1

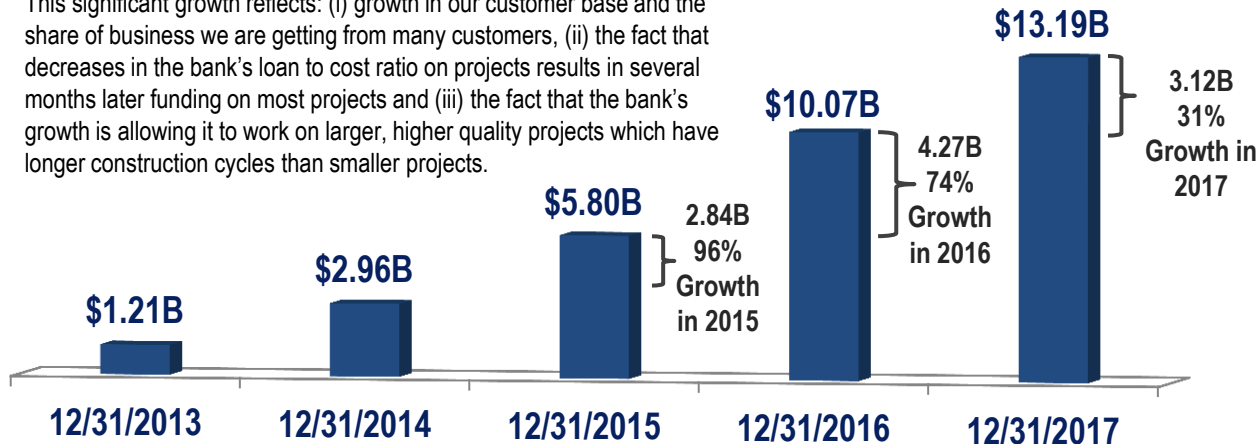
Non-Purchased Loans

Our exceptional execution delivers to our customers a compelling value proposition which has allowed us to achieve our substantial growth in recent years, while adhering to very conservative credit and leverage standards and receiving favorable pricing.



Unfunded Balances of Closed Loans

This significant growth reflects: (i) growth in our customer base and the share of business we are getting from many customers, (ii) the fact that decreases in the bank's loan to cost ratio on projects results in several months later funding on most projects and (iii) the fact that the bank's growth is allowing it to work on larger, higher quality projects which have longer construction cycles than smaller projects.



(\$ in Billions)

The substantial growth in our unfunded balance of closed loans is an important component of our strategy to achieve record growth (in dollars) in our funded balance of non-purchased loans in 2018 and 2019.

Investment Portfolio Migration

PORTFOLIO HIGHLIGHTS - 12/31/16

Book Value	\$1,511,440,592
# Securities	1,258
Average Size (Book)	\$1,201,463
Average Life	6.22
Average Life +300bps	9.95
% Price change +100	-5.93%
% Price change +300	-16.64%
Effective Duration	5.69
Effective Convexity	(0.25)

PORTFOLIO HIGHLIGHTS - 12/31/17

Book Value	\$2,639,415,876
# Securities	951
Average Size (Book)	\$2,775,411
Average Life	4.78
Average Life +300bps	5.57
% Price change +100	-5.00%
% Price change +300	-13.04%
Effective Duration	4.11
Effective Convexity	0.291

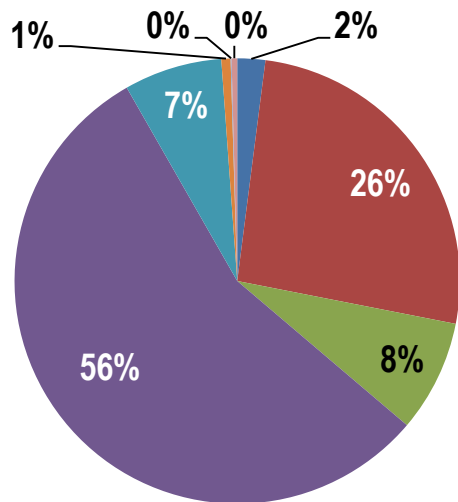
Highlights:

Increased balance sheet liquidity

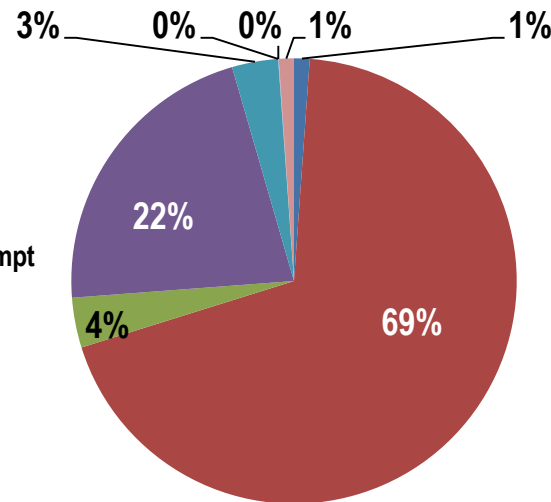
Significant reduction in portfolio extension risk in a rising rate environment

Reduced mark-to-market risk in a rising rate environment

Change from negative to positive convexity



- Agency
- Agency MBS
- Agency CMO
- Municipal - Tax Exempt
- Municipal - Taxable
- Corporate
- CRA Fund Inv
- Other Equity

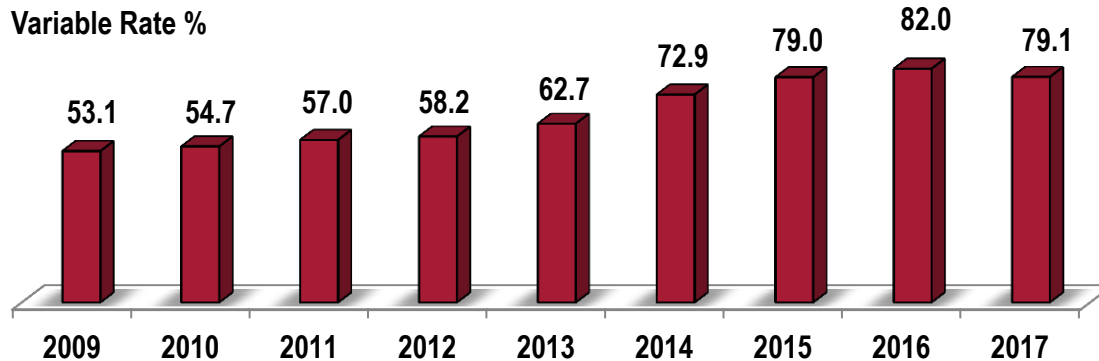


- Moved from 36% agency to 74% agency increasing portfolio monthly cash flow and growing portfolio \$1.15 billion
- Municipal tax exempt has decreased from 56% to 22% of securities portfolio

With our Net Interest Margin in the 94th percentile* of the industry, we are well positioned whether rates change or don't

We are well positioned to benefit from rising rates

Variable Rate Portion of Total Non-Purchased Loans



Rising Interest Rates Should Increase our Net Interest Income

<u>Shift in Interest Rates (in bps)</u>	<u>% Increase in Projected Baseline Net Interest Income**</u>
+100	4.1%
+200	8.3%
+300	12.6%
+400	16.7%
+500	20.8%

*S&P Global Market Intelligence reporting for 2017.

**Earnings simulation model's projected impact of a change in interest rates on the projected baseline net interest income for the 12-month period commencing October 1, 2017. Assumes parallel shifts in the yield curve and does not take into account changes in the slope of the yield curve or the impact of any possible future acquisitions.

We are well positioned even if U.S. sovereign debt yields and key indexes such as LIBOR go negative.

We have taken actions to protect our loan and investment securities portfolios from a possible negative interest rate macroeconomic scenario.

- 98% of our variable rate loans have floors
- Essentially all new variable rate loans are being originated with floors
- 99.9% of our investment securities have fixed rates



Loan Portfolio Diversification

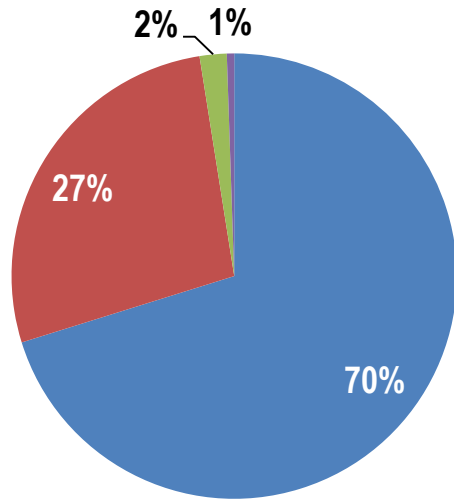
- ❖ Real Estate Specialties Group (“RESG”)
- ❖ Community Bank Lending
- ❖ Indirect RV / Marine Lending



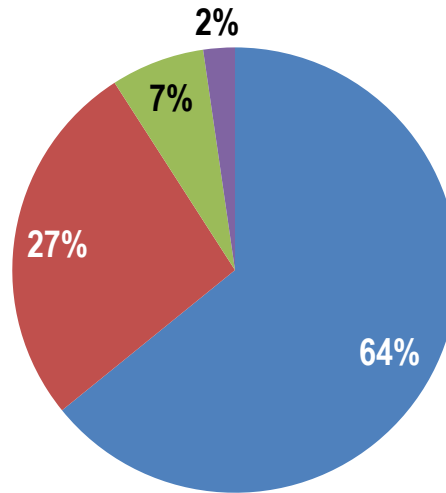
Non-purchased Loan Breakdown by Group

(\$ in thousands)

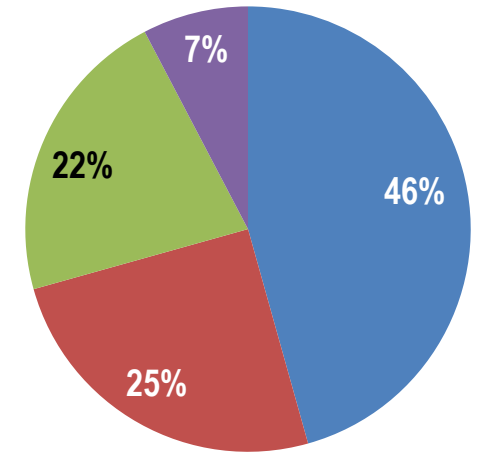
As of December 31, 2016



As of December 31, 2017



12 Month Loan Growth



RESG	\$ 6,741,249
Community Banking	2,624,128
Indirect Marine & RV	188,460
CLSG*	51,256
Total Non-purchased Loans	\$ 9,605,093

RESG	\$ 8,169,581
Community Banking	3,406,293
Indirect Marine & RV	866,590
CLSG*	291,473
Total Non-purchased Loans	\$ 12,733,937

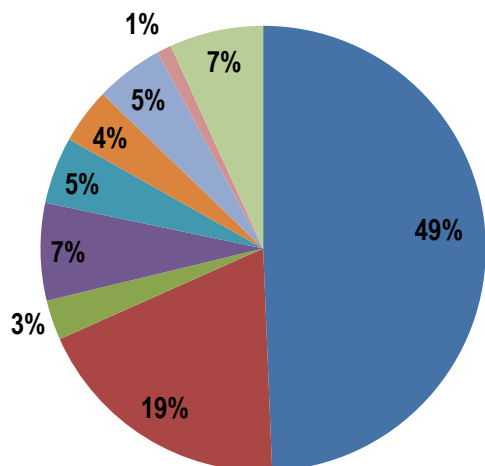
RESG	\$ 1,428,332
Community Banking	782,165
Indirect Marine & RV	678,130
CLSG*	240,217
Total Non-purchased Loans	\$ 3,128,844

* Corporate Loan Specialties Group ("CLSG")

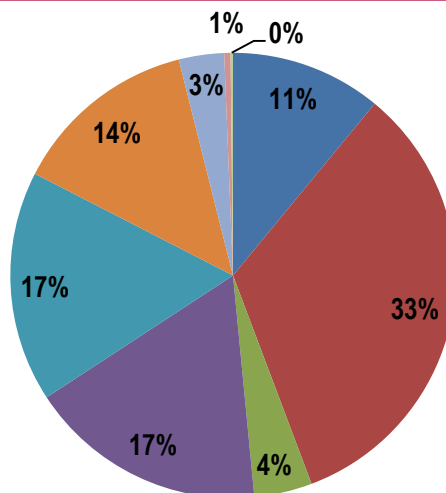
Loan Portfolio Mix – December 31, 2017

(\$ in thousands)

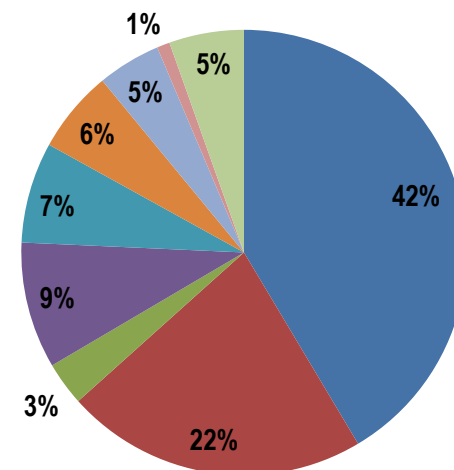
Non-purchased Loans



Purchased Loans



Total Loans



Construction	\$	6,284,733
Non-owner Occupied CRE		2,416,077
Multifamily		369,329
<i>Regulatory CRE</i>		<u>9,070,139</u>
Consumer		899,647
Residential 1-4 Family		619,481
Owner Occupied CRE		513,790
Commercial & Industrial		629,295
Agricultural		134,786
Other		866,799
Total	\$	12,733,937

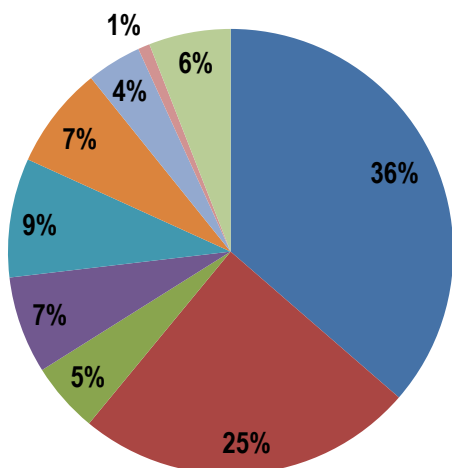
Construction	\$	363,328
Non-owner Occupied CRE		1,101,311
Multifamily		139,185
<i>Regulatory CRE</i>		<u>1,603,824</u>
Consumer		572,946
Residential 1-4 Family		554,946
Owner Occupied CRE		447,698
Commercial & Industrial		108,732
Agricultural		15,217
Other		5,729
Total	\$	3,309,092

Construction	\$	6,648,061
Non-owner Occupied CRE		3,517,388
Multifamily		508,514
<i>Regulatory CRE</i>		<u>10,673,963</u>
Consumer		1,472,593
Residential 1-4 Family		1,174,427
Owner Occupied CRE		961,488
Commercial & Industrial		738,027
Agricultural		150,003
Other		872,528
Total	\$	16,043,029

Total Loan Portfolio Net Growth

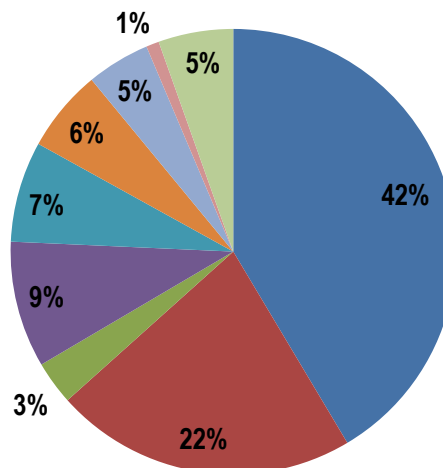
(\$ in thousands)

Total Loans at December 31, 2016



Construction	\$ 5,295,860
Non-owner Occupied CRE	3,582,631
Multifamily	744,005
<i>Regulatory CRE</i>	<u>9,622,496</u>
Consumer	1,028,992
Residential 1-4 Family	1,259,289
Owner Occupied CRE	1,082,770
Commercial & Industrial	578,887
Agricultural	124,857
Other	865,824
Total	\$ 14,563,115

Total Loans at December 31, 2017



		<u>12M Net Growth</u>	
Construction	\$ 6,648,061	\$ 1,352,201	#1
Non-owner Occupied CRE	3,517,388	(65,243)	
Multifamily	508,514	(235,491)	
<i>Regulatory CRE</i>	<u>10,673,963</u>	<u>1,051,467</u>	
Consumer	1,472,593	443,601	#2
Residential 1-4 Family	1,174,427	(84,862)	
Owner Occupied CRE	961,488	(121,282)	
Commercial & Industrial	738,027	159,140	#3
Agricultural	150,003	25,146	#4
Other	872,528	6,704	#5
Total	\$ 16,043,029	\$ 1,479,914	

Real Estate Specialties Group (RESG) - Our Primary Engine for Loan Growth

RESG Lending Priorities

Our focus is on building a loan portfolio with the lowest credit and interest rate risks utilizing discipline and expertise with the following priorities:

- Asset Quality – Primary
- Profitability – Secondary
- Growth – Tertiary

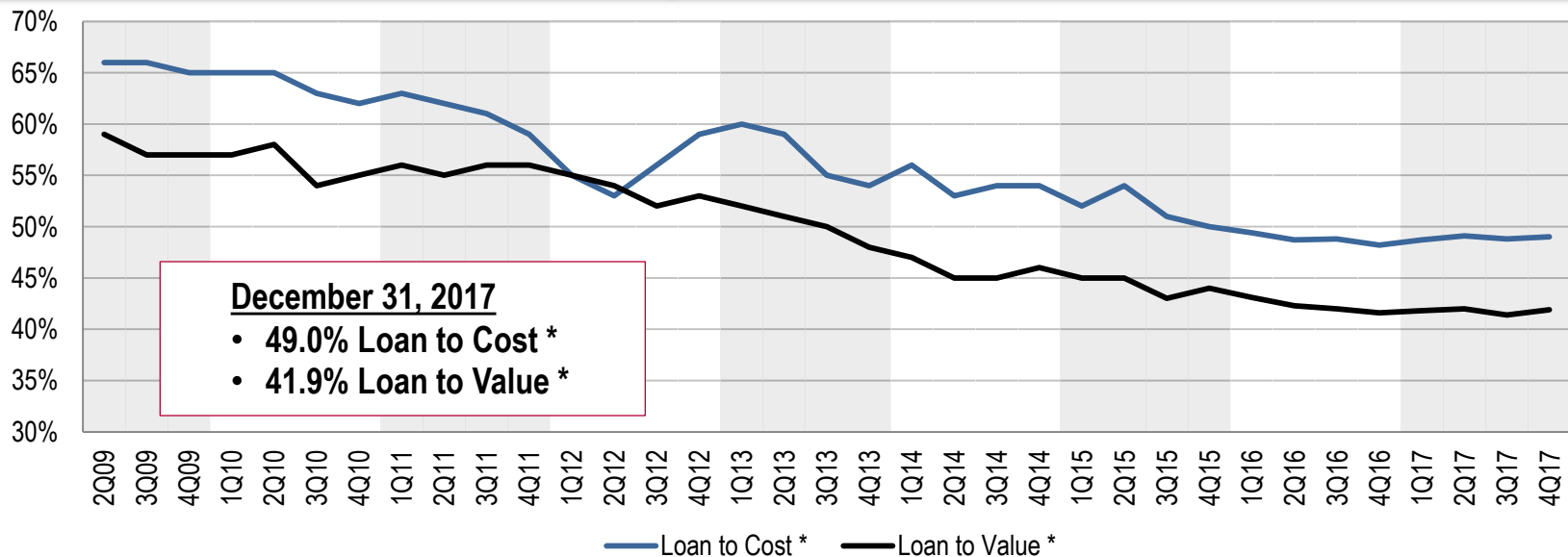
Portfolio Importance

RESG Loans at December 31, 2017:

- 64% of our funded non-purchased loans
- 94% of our unfunded closed loans
- 79% of our total funded and unfunded balances of non-purchased loans

Accounted for 46% of non-purchased loan growth (funded balances) in 2017

RESG Leverage Trends Over the Last Decade

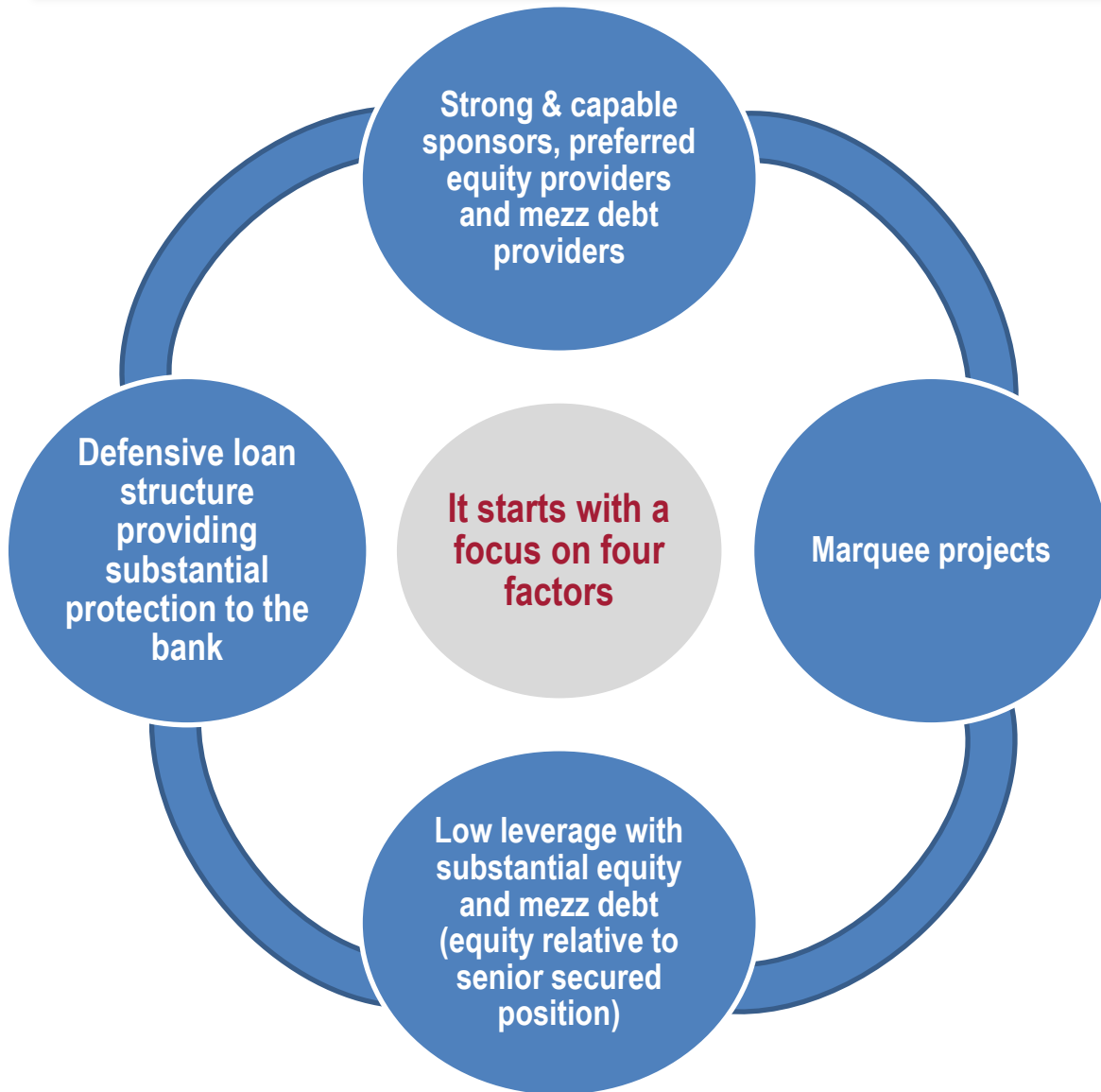


December 31, 2017

- 49.0% Loan to Cost *
- 41.9% Loan to Value *

* Assumes all loans are fully funded

RESG Business Model Reduces Credit Risk



- We are always the sole senior secured lender giving us the lowest risk position in the capital stack
- With RESG's averages of 49.0%* LTC and 41.9%* LTV, our portfolio may be the most conservative CRE portfolio in the country
- Over RESG's 15 year history, asset quality has been excellent with an average annual net charge-off ratio of only 5 bps

* As of December 31, 2017; assumes all loans are fully funded.

RESG Business Model Emphasizes Industry-Leading Excellence Throughout the Life of the Loan

Thorough underwriting including detailed modeling and testing for economic stress, interest rate stress, exit refinancing stress and cap rate stress

Rigorous economic analysis including supply and demand metrics for the relevant market, submarket and micro market, as appropriate

Comprehensive and consistent documentation under the supervision of RESG's in-house legal team in coordination with outside counsel

An emphasis on precision at closing handled by RESG's team of closers and paralegals

Thorough life-of-loan asset management by teams of skilled asset managers

Low Leverage and Significant RESG Portfolio Diversification by Product Type Reduces Risk

RESG Portfolio Details As of December 31, 2017

No property type accounts for more than 26.2% of RESG's portfolio

Property Type	Funded Commitment	Total Commitment (Funded and Unfunded)	Percentage of RESG Portfolio	Loan to Cost (LTC)	Loan to Value (LTV)
Multi-family	\$1,438,497,920	\$5,325,644,060	26.2%	55.2%	46.1%
Condos	1,931,277,497	5,094,709,184	25.0%	47.6%	41.5%
Hospitality	1,373,255,918	2,736,312,106	13.4%	47.2%	40.0%
Office / MOB	858,798,388	2,698,967,053	13.2%	48.0%	37.9%
Mixed Use	685,557,551	2,190,697,864	10.7%	51.4%	43.6%
Land Hold	1,111,468,220	1,195,306,150	5.9%	39.6%	37.6%
Retail	284,620,031	429,830,456	2.1%	59.7%	52.4%
Land Development	169,534,205	211,151,497	1.0%	35.1%	35.4%
Industrial	162,242,876	184,953,324	0.9%	54.1%	45.5%
SF Lots	104,927,554	175,841,651	0.9%	37.4%	38.8%
SF Home	49,401,042	135,902,252	0.7%	29.0%	34.5%
Totals	\$8,169,581,202	\$20,379,315,597	100.0%	49.0%	41.9%

Weighted average LTC of RESG's portfolio is a very conservative 49.0%

Weighted average LTV of RESG's portfolio is a very conservative 41.9%

*Data as of December 31, 2017.

Note: LTC/LTV percentages are based on total commitment amounts.

Low Leverage and Significant RESG Portfolio Diversification by Geography Reduces Risk

RESG Portfolio Details As of December 31, 2017

MSA	Funded Commitment	Total Commitment (Funded and Unfunded)	Percentage of RESG Portfolio	Loan to Cost (LTC)	Loan to Value (LTV)
New York, NY	\$3,122,978,434	\$6,682,471,839	32.8%	48.7%	42.2%
Miami, FL	828,532,601	2,060,890,780	10.1%	42.3%	35.1%
Los Angeles, CA	323,080,694	1,818,103,565	8.9%	45.0%	40.9%
Chicago, IL	345,880,526	1,061,454,191	5.2%	58.6%	47.0%
Dallas / Fort Worth, TX	537,754,005	955,721,704	4.7%	54.1%	43.9%
Denver, CO	244,901,499	716,726,918	3.5%	58.8%	50.9%
San Francisco, CA	172,710,992	712,775,263	3.5%	52.2%	39.9%
Phoenix, AZ	176,913,555	554,029,820	2.7%	54.9%	44.8%
Seattle, WA	208,498,722	536,421,153	2.6%	52.1%	37.5%
Orlando, FL	124,004,783	512,469,390	2.5%	55.1%	46.1%
Other MSAs	2,084,325,391	4,768,250,974	23.5%	48.5%	43.0%
Totals	\$8,169,581,202	\$20,379,315,597	100.0%	49.0%	41.9%

*Data as of December 31, 2017.

Note: LTC/LTV percentages are based on total commitment amounts.

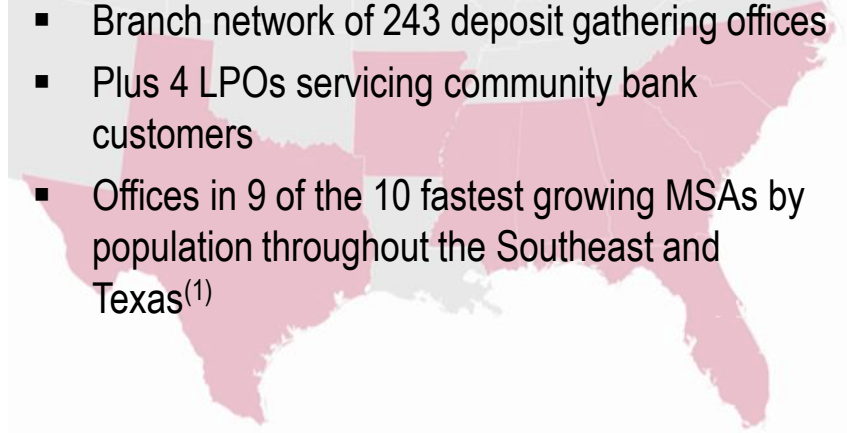
Community Banking Overview

Community Banking Business Model

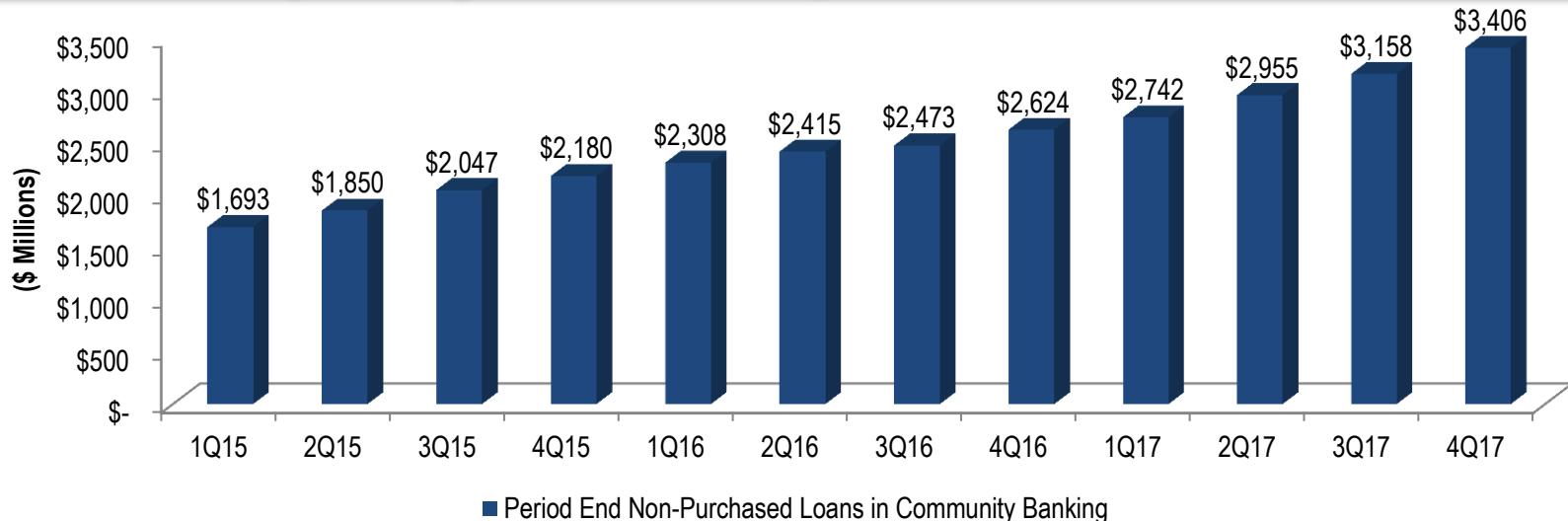
- In addition to owner-occupied and non-owner occupied CRE, Community Banking focuses on other lines of business, including:
 - Consumer & Small Business
 - Government Guaranteed
 - Agriculture & Poultry
 - Commercial & Industrial
 - Business Aircraft

Geographic Footprint

- Branch network of 243 deposit gathering offices
- Plus 4 LPOs servicing community bank customers
- Offices in 9 of the 10 fastest growing MSAs by population throughout the Southeast and Texas⁽¹⁾



Community Banking's Balance of Non-purchased Loans in Recent Quarters



Source: S&P Global Market Intelligence.

(1) Represents projected population change from 2018-2023. Weighted average by deposits in MSAs in AL, AR, FL, GA, LA, MS, NC, SC, TN and TX.

Indirect RV & Marine Lending Overview

RV & Marine Lending Business Model

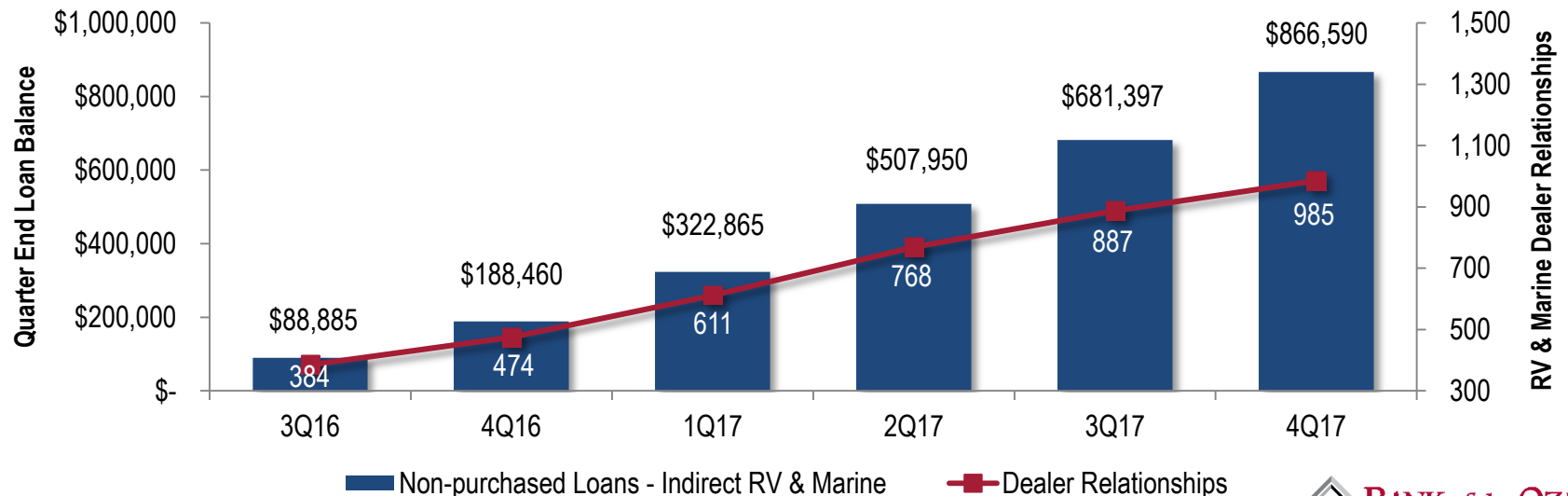
- Profitable and predictable consumer loans
- Service provider value proposition
- Seasoned industry professionals are the backbone of our lending team
 - Management – 30+ years avg. experience
 - Sales / Underwriting – 20+ years avg. experience
- Thorough monitoring including daily and trended reporting and data analytics

Credit Quality is the Primary Focus

- The average consumer is a lifestyle borrower:
 - Avg. age – 50+
 - Avg. FICO – 780
 - Avg. credit history – 10+ years
 - 98% are home owners
- Robust underwriting and daily monitoring have resulted in 30+ day **delinquency rate of 0.06% at 12/31/17** and **2017 net-charge offs of only 0.08%** on non-purchased Indirect loans

Our Growth in RV and Marine Dealers has Been the Catalyst for Portfolio Growth

(\$ in thousands)



Geographic Diversification of Total Real Estate Loan Portfolio

Total Real Estate Portfolio – Outstanding Balances by Location of Collateral (\$ in Thousands) As of December 31, 2017

Location	1-4 Family	Non-Farm / Non-Resi	Construction Land Dev.	Agri	Multi-Family	Total
New York	\$ 5,929	\$ 550,877	\$ 2,358,342	\$ -	\$ 49,221	\$ 2,964,369
Florida	259,814	941,423	1,010,154	7,099	56,376	2,274,866
Texas	98,842	416,014	756,872	4,400	148,159	1,424,287
Arkansas	338,882	531,322	151,042	104,748	60,725	1,186,719
Georgia	275,094	529,975	308,423	12,493	42,086	1,168,071
California	-	260,735	572,217	-	-	832,952
North Carolina	152,370	241,141	229,483	6,265	40,206	669,465
Illinois	-	11,398	345,806	-	2,133	359,337
Colorado	1,112	105,531	152,134	-	-	258,777
Tennessee	1,653	147,951	91,221	-	-	240,825
South Carolina	16,319	87,699	84,478	-	6,086	194,582
Arizona	-	45,889	97,449	-	33,560	176,898
Cayman Islands	-	142,261	-	-	-	142,261
Washington (state)	-	-	111,369	-	-	111,369
Alabama	18,432	38,344	29,925	574	3,843	91,118
Oregon	-	20,087	28,683	-	35,735	84,505
Nevada	-	82,096	-	-	-	82,096
Rhode Island	-	71,660	-	-	-	71,660
Massachusetts	-	147	68,913	-	-	69,060
Maryland	1,943	14,289	42,436	-	9,083	67,751
Pennsylvania	-	64,028	-	-	-	64,028
Indiana	-	4,813	44,942	-	-	49,755
Ohio	-	44,474	-	-	-	44,474
Kansas	-	1,177	39,390	-	-	40,567
Missouri	527	16,016	641	-	19,382	36,566
Utah	1,739	4,351	28,919	-	-	35,009
Hawaii	-	-	32,710	-	-	32,710
Minnesota	-	30,129	-	2,236	-	32,365
Oklahoma	779	12,584	1,501	9,195	1,846	25,905
Louisiana	81	4,710	16,456	-	-	21,247
Virginia	520	17,131	1,335	-	73	19,059
New Jersey	-	-	17,887	-	-	17,887
Connecticut	-	-	14,020	-	-	14,020
Mississippi	37	10,013	2,987	539	-	13,576
Bahamas	-	11,127	-	-	-	11,127
Other	354	19,484	8,326	2,454	-	30,618
Total	\$ 1,174,427	\$ 4,478,876	\$ 6,648,061	\$ 150,003	\$ 508,514	\$ 12,959,881

The amount of the Company's total real estate loans at December 31, 2017 based on the location of the principal collateral is reflected in the table above. Data for individual locations is separately presented when aggregate total real estate loans in that location exceed \$10 million.



❖ Deposit Growth Profile and Sources of Liquidity

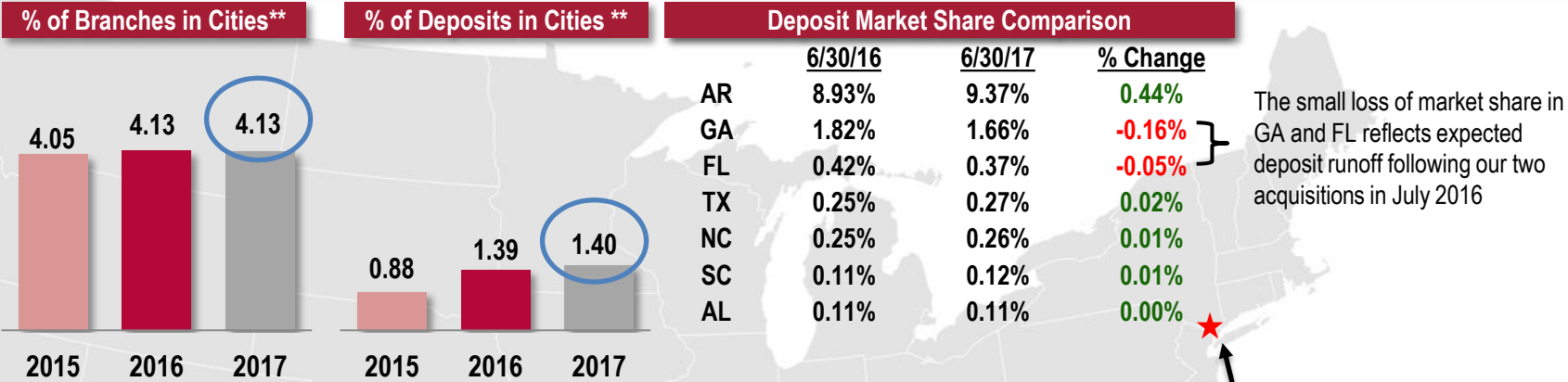
- Substantial Capacity in Our Existing Offices
- Additional Growth through *De Novo* Branching
- OZRK Labs Overview

❖ Strong Capital Position



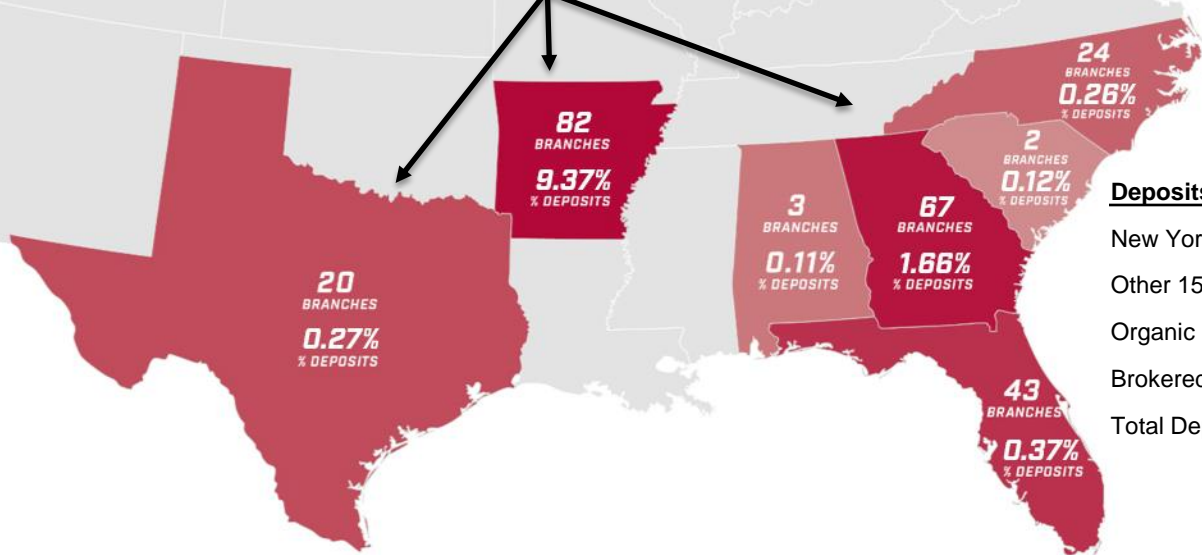
Untapped Deposit Growth Potential in Existing Markets

(Branch count includes deposit-gathering branches only as of June 30, 2017*)



Substantial capacity for future growth with over \$1.1T in deposits in existing markets excluding NYC

Our single NYC office provides substantial capacity for growth in the \$1.6T NYC deposit market



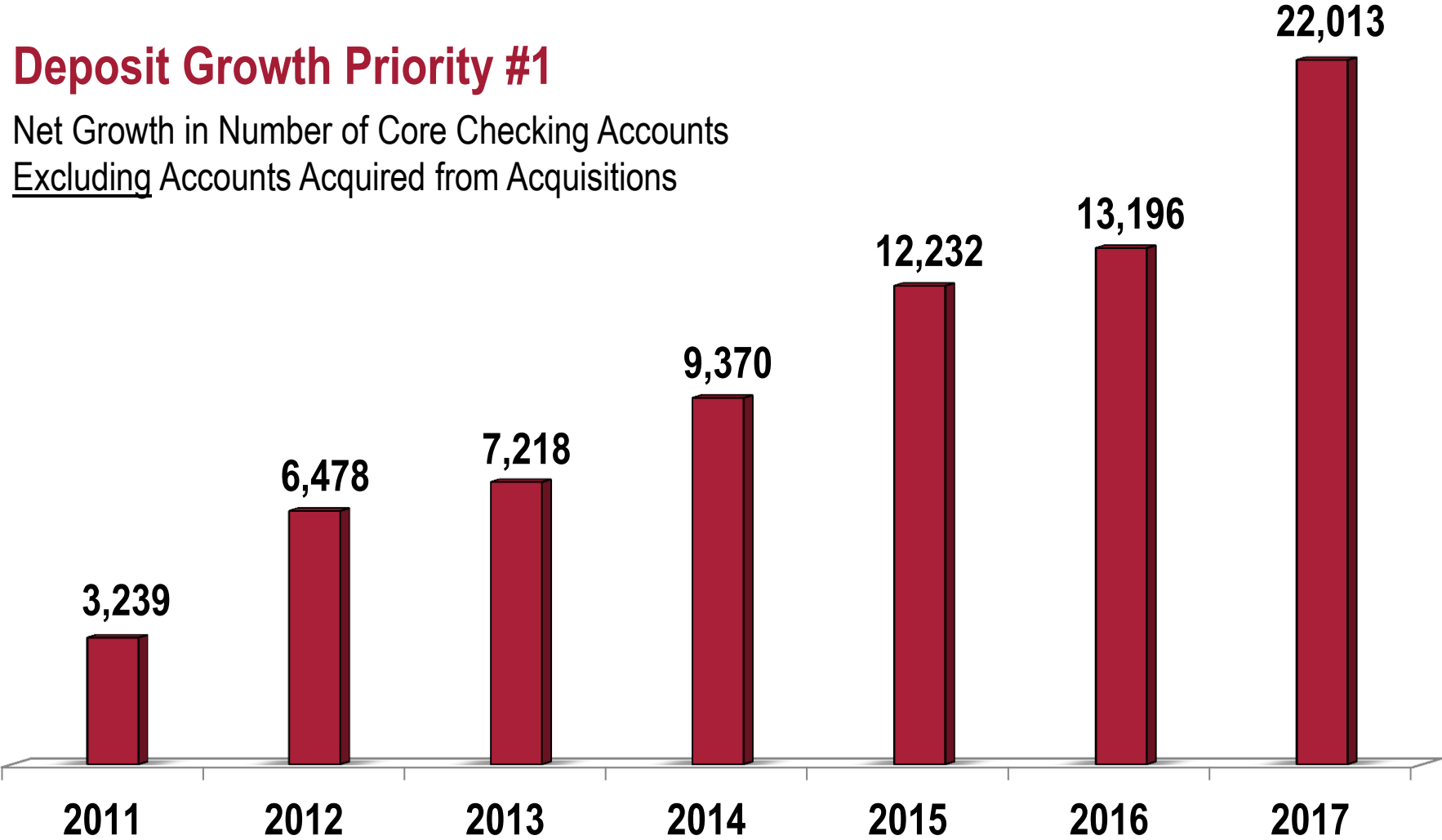
Deposits	12/31/16	12/31/17	Δ in \$
New York City	\$ 378	\$ 1,771	\$ 1,393
Other 156 Cities	\$ 13,208	\$ 14,260	\$ 1,052
Organic Deposits	\$ 13,586	\$ 16,031	\$ 2,445
Brokered	\$ 1,989	\$ 1,161	\$ (828)
Total Deposits	\$ 15,575	\$ 17,192	\$ 1,617

*Data for all FDIC Insured Institutions from the FDIC Annual Market Share Report, last updated June 30, 2017.
 **Deposits in our New York office and deposits for all FDIC financial institutions in New York are excluded from this analysis.
 Percentages shown on map are OZRK % of deposits as of June 30, 2017.

Organic Growth in Core Checking Accounts

Deposit Growth Priority #1

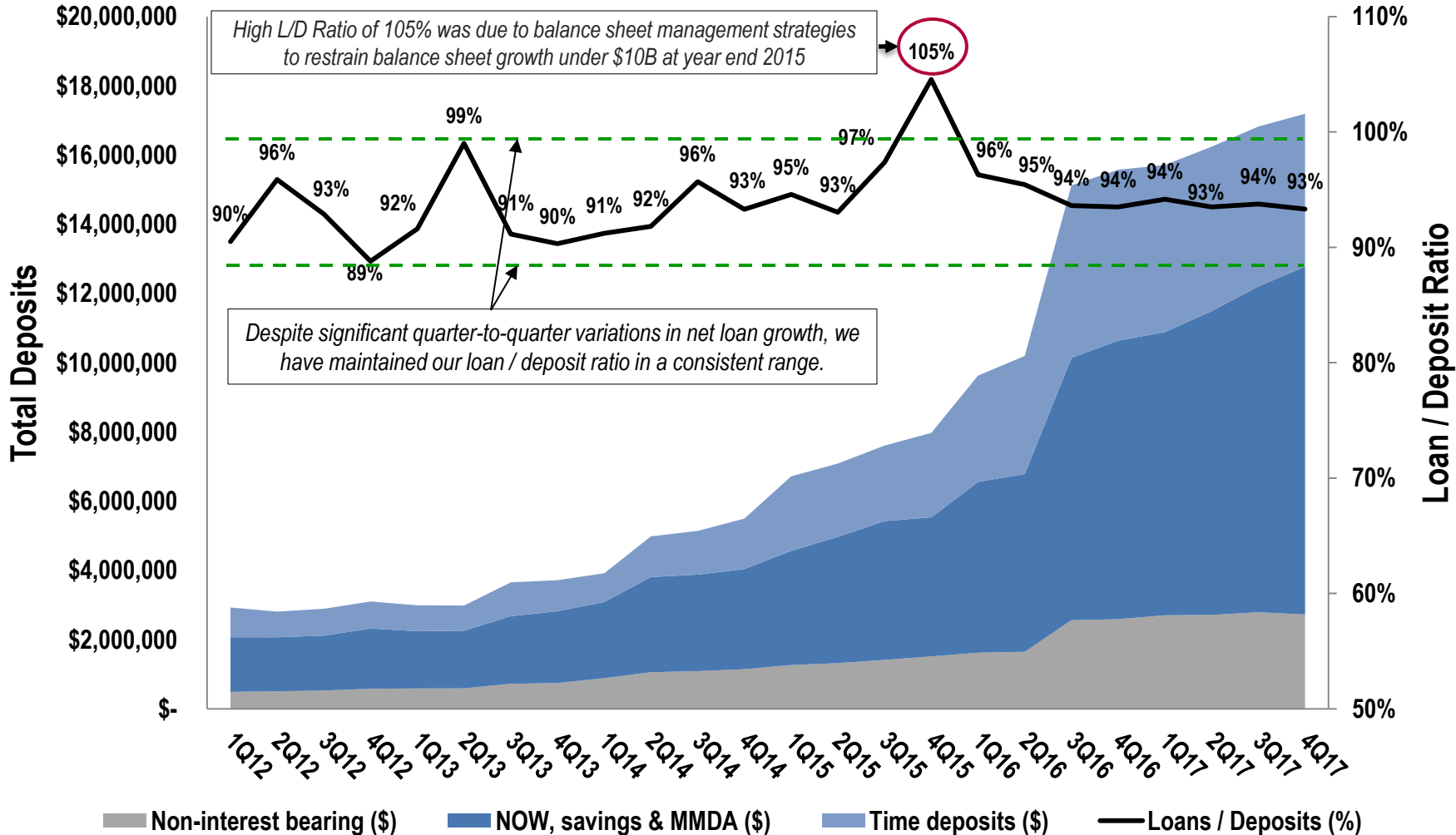
Net Growth in Number of Core Checking Accounts
Excluding Accounts Acquired from Acquisitions



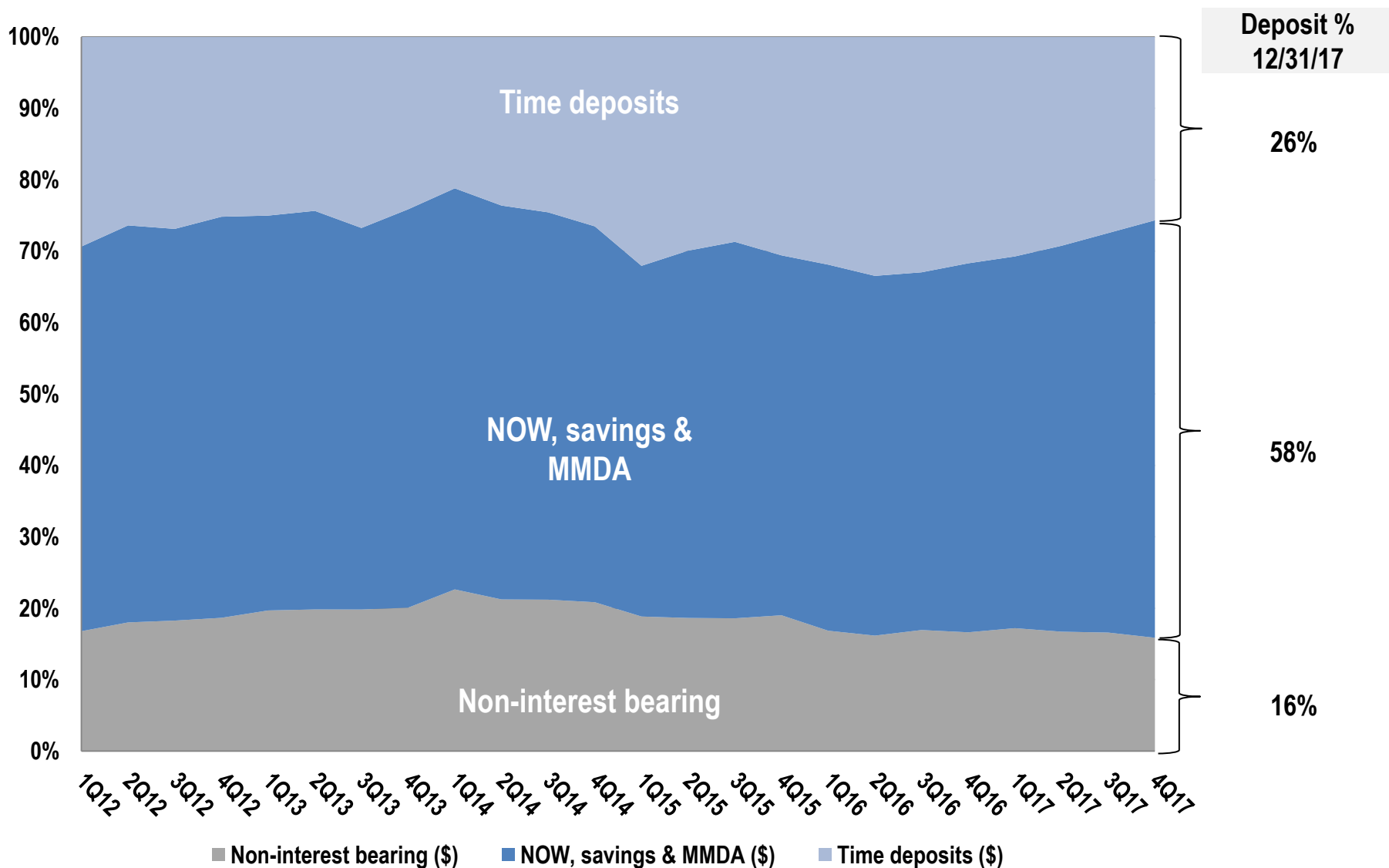
Demonstrated Growth in Deposits Over Time...

(\$ in Thousands)

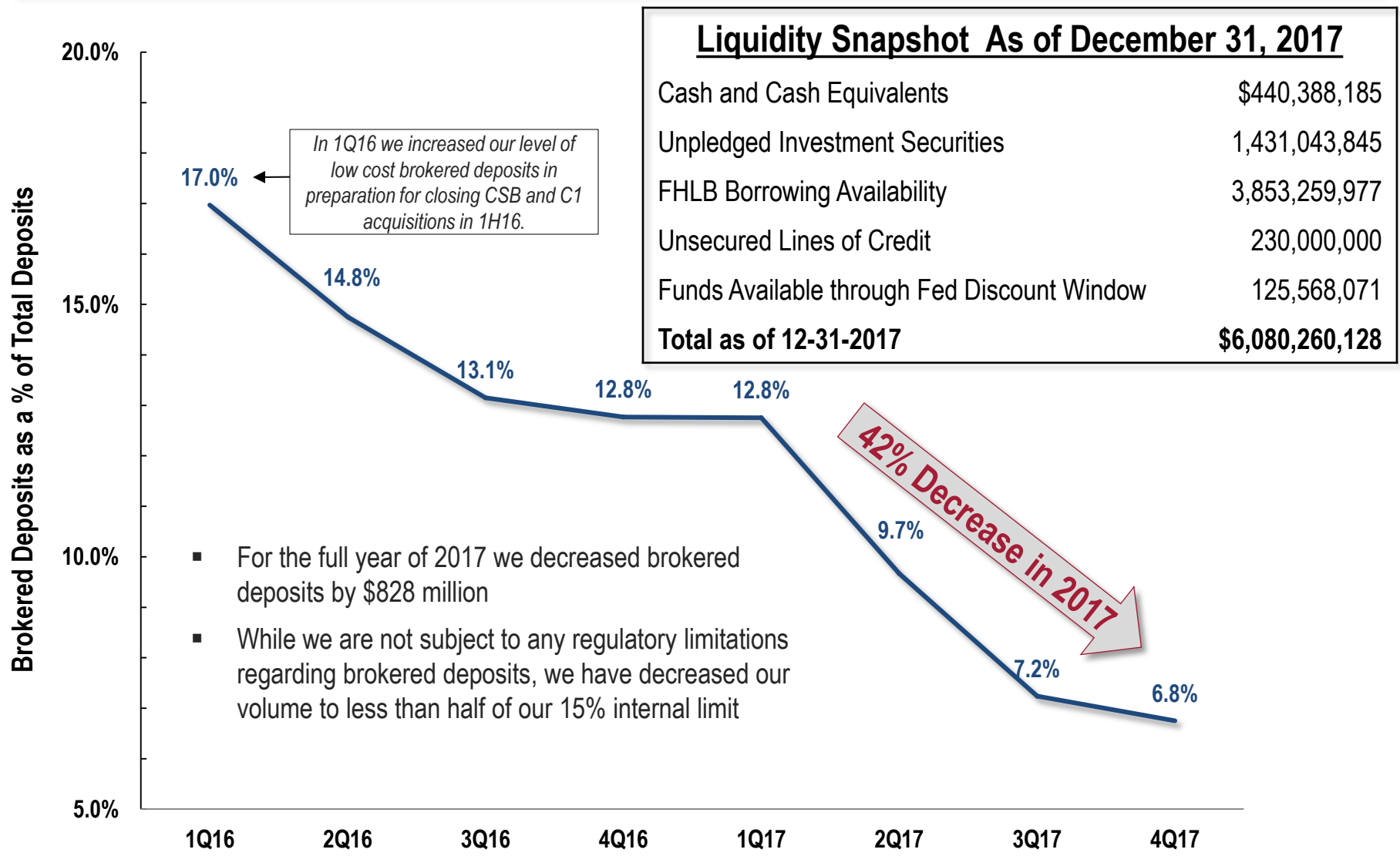
Our experience confirms our long-held belief that, within reasonable limits, we can grow deposits within our existing branch network as necessary to fund our balance sheet growth.



... While Deposit Mix Has Been Very Consistent



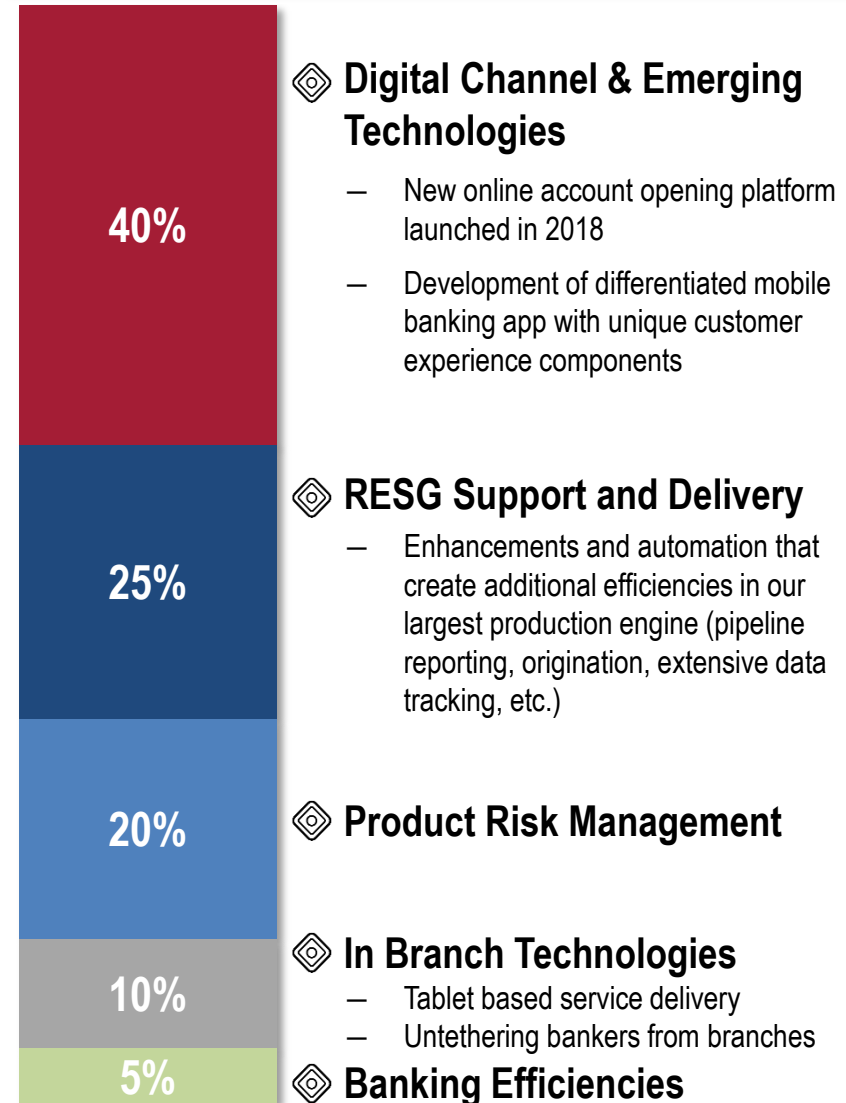
Decreased Utilization of Brokered Deposits While Maintaining Abundant Sources of Liquidity



OZRK Labs Overview

- OZRK Labs is a team of highly-skilled financial technology experts within Bank of the Ozarks
- Diverse and expanding team of 25 engineers, product managers, designers and emerging technologists working alongside business units to create unique banking solutions for our customers and bankers
- Expertise in developing banking technologies and managing the full software development life cycle in highly regulated environments
- Well positioned to provide technological solutions that address gaps left in the market by third party providers, providing Bank of the Ozarks with a distinct competitive advantage in addressing emerging FinTech opportunities

OZRK Labs Resource Allocation



Optimizing Our Extensive Branch Network

Growth in Legacy Markets

- Expanding deposit gathering capabilities in New York office with strategic staff additions
- Relocated offices from leased to owned branches in 2Q 2017
 - Miami Beach, FL
 - Harrisburg, NC
- Opened 1 office in McKinney, TX, in 3Q 2017 in an area that has experienced significant growth
- Plan to relocate from leased to owned branch in Winston-Salem, NC in 2H 2018

Selected Expansion with CRA focus

- Significant commitment to enhancing service to low-to-moderate income census tracts and majority minority census tracts and their customers
- Current expansion plans for existing MSAs include:
 - 1 branch under development in Dallas County, TX
 - 1 branch under development in Tarrant County, TX
 - 3 branches planned in central Atlanta MSA
- Expected to enhance CRA performance and profitability

Expansion into New Markets (“*de novo 2.0*”)

- Developing *de novo 2.0* branches and companion branches for opening in 2019 as follows:
 - 1-3 branches in Nashville, TN
 - 1-3 branches in Orlando, FL
 - 1 branch in the Buckhead area of Atlanta, GA
- Anticipate opening several additional *de novo 2.0* branches each year after 2019; primarily in top 100 US MSAs

Strong Capital Position

<u>Ratios at 12-31-17</u>	<u>OZRK</u>	Current Minimum Capital Required – <u>Basel III</u>	Minimum Capital Required – Basel III Fully Phased-In <u>(1-1-19)</u>
Common equity tier 1 to risk-weighted assets:	11.19%	5.75%	7.00%
Tier 1 capital to risk-weighted assets:	11.19%	7.25%	8.50%
Total capital to risk-weighted assets:	12.97%	9.25%	10.50%
Tier 1 leverage to average assets:	13.81%	4.00%	4.00%



We have Delivered for Shareholders



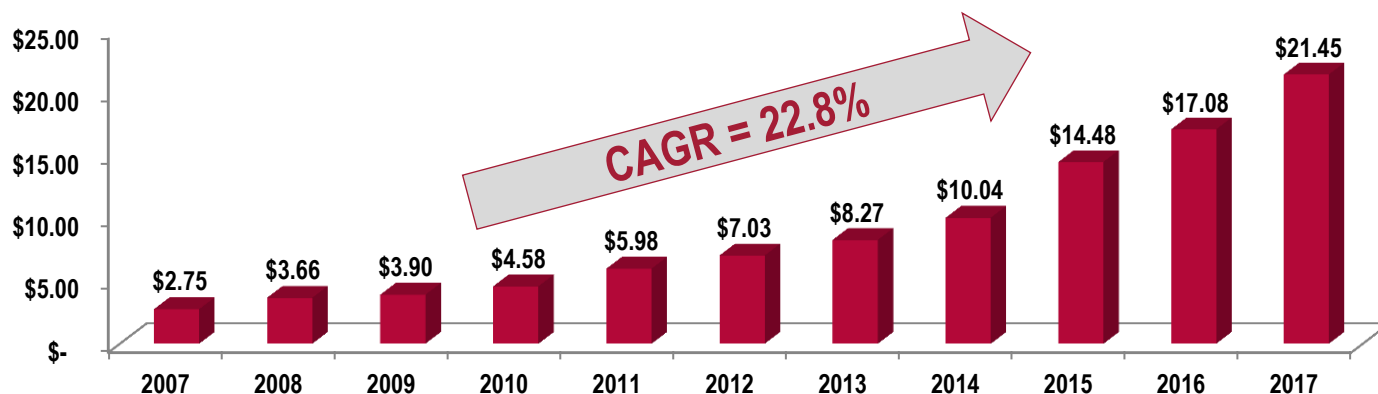
4th Quarter 2017 Financial Highlights:

- ◆ Record Quarterly Net Income of \$146.2 million
- ◆ Some of our Best Asset Quality Ratios as a Public Company including:
 - 0.10% Ratio of Nonperforming Loans as a Percent of Total Loans at quarter end
 - 0.15% Ratio of Loans Past Due 30 Days or more including Past Due Non-Accrual Loans to Total Loans at quarter end
 - 0.08% Net Charge-off Ratio for Non-Purchased Loans
- ◆ \$687 Million Growth in Non-Purchased Loans
- ◆ \$673 Million Growth in the Unfunded Balance of Closed Loans
- ◆ Record Net Interest Income of \$215 million
- ◆ 4.72% Net Interest Margin
- ◆ 34.8% Efficiency Ratio for the quarter

Building Capital and Delivering Returns for Shareholders

Growth in Tangible Book Value Per Share*

- 680% increase in tangible book value per common share in 10 years



Dividend History

- Increased our cash dividend in each of the last 30 quarters
- Cash dividends increased every year since going public

Stock Splits

- Four 2-for-1 stock splits since going public in July 1997:
 - June 17, 2002
 - December 10, 2003
 - August 16, 2011
 - June 23, 2014

*Calculation of the Company's tangible book value per common share, including the reconciliation to the most directly comparable GAAP financial measures are included in the table at the end of this presentation. Management believes presentation of these non-GAAP financial measures provides useful supplemental information that contributes to a proper understanding of the financial results and capital levels of the Company.

Beating the Indexes

OZRK US Equity		97) Settings			Comparative Returns			
Range	07/18/1997	-	01/29/2018	Period	Daily	No. of Period	7500 Day(s)	Table
Security	Currency	Price Change	Total Return	Difference	Annual Eq			
1) OZRK US Equity	USD	4444.00%	6255.71%		22.39%			
2) MID Index	USD	553.70%	760.28%		11.04%			
3) NDF Index	USD	190.05%	338.51%		7.46%			
4)								
5)								
6)								





BANK of the OZARKS

NON-GAAP RECONCILIATIONS



Non-GAAP Reconciliation

Calculation of Tangible Book Value Per Common Share

	<u>12/31/2007</u>	<u>12/31/2008</u>	<u>12/31/2009</u>	<u>12/31/2010</u>	<u>12/31/2011</u>	<u>12/31/2012</u>	<u>12/31/2013</u>	<u>12/31/2014</u>	<u>12/31/2015</u>	<u>12/31/2016</u>	<u>12/31/2017</u>
Common Stockholders' Equity	\$ 190,829	\$ 252,302	\$ 269,028	\$ 320,355	\$ 424,551	\$ 507,664	\$ 629,060	\$ 908,390	\$ 1,464,631	\$ 2,791,607	\$ 3,460,728
Less: Intangible Assets *	(5,877)	(5,664)	(5,554)	(7,925)	(12,207)	(11,827)	(19,158)	(105,576)	(152,340)	(720,950)	(709,040)
Tangible Common Stockholders' Equity	\$ 184,952	\$ 246,638	\$ 263,474	\$ 312,430	\$ 412,344	\$ 495,837	\$ 609,902	\$ 802,814	\$ 1,312,291	\$ 2,070,657	\$ 2,751,688
Ending Shares	67,272	67,456	67,618	68,214	68,928	70,544	73,712	79,924	90,612	121,268	128,288
Tangible Book Value Per Share **	\$ 2.75	\$ 3.66	\$ 3.90	\$ 4.58	\$ 5.98	\$ 7.03	\$ 8.27	\$ 10.04	\$ 14.48	\$ 17.08	\$ 21.45

* Intangible assets consist of core deposit, bank charter and intellectual property intangibles and goodwill.

** Represents ending balances, as determined in accordance with accounting principles generally accepted in the U.S., ending shares outstanding and tangible book value per share as of the date indicated.

Financial data in thousands, except per share amounts

Non-GAAP Reconciliation

Calculation of Return on Average Tangible Common Stockholders' Equity

	Years Ended									
	12/31/2008	12/31/2009	12/31/2010	12/31/2011	12/31/2012	12/31/2013	12/31/2014	12/31/2015	12/31/2016	12/31/2017
Net Income Available To Common Stockholders	\$ 34,474	\$ 36,826	\$ 64,001	\$ 101,321	\$ 77,044	\$ 91,237	\$ 118,606	\$ 182,253	\$ 269,979	\$ 421,891
Average Common Stockholders' Equity Before Noncontrolling Interest	\$ 213,271	\$ 267,768	\$ 296,035	\$ 374,664	\$ 458,595	\$ 560,351	\$ 786,430	\$ 1,217,475	\$ 2,068,328	\$ 3,127,576
Less Average Intangible Assets:										
Goodwill	(5,231)	(5,243)	(5,243)	(5,243)	(5,243)	(5,243)	(51,793)	(118,013)	(363,324)	(660,632)
Core Deposit, Bank Charter and Intellectual Property Intangibles, Net Of Accumulated Amortization	(515)	(368)	(1,621)	(5,932)	(5,989)	(9,661)	(21,651)	(28,660)	(43,623)	(54,702)
Total Average Intangibles	(5,746)	(5,611)	(6,864)	(11,175)	(11,232)	(14,904)	(73,444)	(146,673)	(406,947)	(715,334)
Average Tangible Common Stockholders' Equity	\$ 207,525	\$ 262,157	\$ 289,171	\$ 363,489	\$ 447,363	\$ 545,447	\$ 712,986	\$ 1,070,802	\$ 1,661,381	\$ 2,412,242
Return On Average Common Stockholders' Equity	16.16%	13.75%	21.62%	27.04%	16.80%	16.28%	15.08%	14.97%	13.05%	13.49%
Return On Average Tangible Common Stockholders' Equity	16.61%	14.05%	22.13%	27.87%	17.22%	16.73%	16.63%	17.02%	16.25%	17.49%

Financial data in thousands.



BANK of the OZARKS