

**UNITED STATES  
FEDERAL DEPOSIT INSURANCE CORPORATION  
Washington, D.C. 20429**

**FORM 8-K  
CURRENT REPORT**

**Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**

Date of report (Date of earliest event reported): **August 9, 2021**

**BANK OZK**

(Exact name of registrant as specified in its charter)

<b>Arkansas</b> (State or other jurisdiction of incorporation)	<b>110</b> (FDIC Certificate Number)	<b>71-0130170</b> (IRS Employer Identification No.)
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<b>18000 Cantrell Road, Little Rock, Arkansas</b> (Address of principal executive offices)	<b>72223</b> (Zip Code)
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**(501) 978-2265**  
(Registrant's telephone number, including area code)

**Not Applicable**  
(Former name or former address, if changed since last report)

Check the appropriate box below if the form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2.):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common stock, \$0.01 par value per share	OZK	NASDAQ Global Select Market

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (17 CFR §230.405) or Rule 12b-2 of the Securities Exchange Act of 1934 (17 CFR §240.12b-2).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

## **Item 7.01 Regulation FD Disclosure**

Bank OZK (the “Company”) has updated its Investor Presentation to reflect Second Quarter 2021 financial information and other data. A copy of the Company’s Investor Presentation is furnished as Exhibit 99.1 to this Current Report on Form 8-K.

The information furnished pursuant to this Item 7.01, including Exhibit 99.1, shall not be deemed to be “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), or otherwise subject to the liabilities under that section, and shall not be deemed to be incorporated by reference into any filing of the Company under the Securities Act of 1933, as amended, or the Exchange Act except as expressly set forth by specific reference in such filing.

The information contained in this presentation is summary information that is intended to be considered in the context of the Company’s filings with the Federal Deposit Insurance Corporation (“FDIC”) and other public announcements that the Company may make, by press release or otherwise, from time to time. The Company undertakes no duty or obligation to publicly update or revise the information contained in this report, although it may do so from time to time as its management believes is warranted. Any such updating may be made through the filing of other reports or documents with the FDIC, through press releases, or through other public disclosure, including disclosure on the Company’s website.

### **Cautionary Statements Regarding Forward-Looking Information**

This Current Report on Form 8-K and certain other communications by the Company contain statements that constitute “forward-looking statements” within the meaning of, and subject to the protections of, Section 27A of the Securities Act of 1933 and Section 21E of the Exchange Act. Such statements are based on currently available information and are subject to various risks and uncertainties that could cause actual results to differ materially from the Company’s present expectations. Undue reliance should not be placed on such forward-looking statements, as such statements speak only as of the date on which they are made and the Company undertakes no obligation to update such statements. Additional information regarding these and other risks is contained in the Company’s filings with the FDIC.

## **Item 9.01 Financial Statements and Exhibits**

(d) *Exhibits.* The following exhibit is being furnished to this Current Report on Form 8-K:

99.1 Bank OZK Investor Presentation (August 2021)

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

### BANK OZK

Date: August 9, 2021

By:  /s/ Greg McKinney

Name: Greg McKinney

Title: Chief Financial Officer

## EXHIBIT INDEX

<u>Exhibit No.</u>	<u>Document Description</u>
99.1	Bank OZK Investor Presentation (August 2021)

Exhibit 99.1



Nasdaq: OZK | August 2021

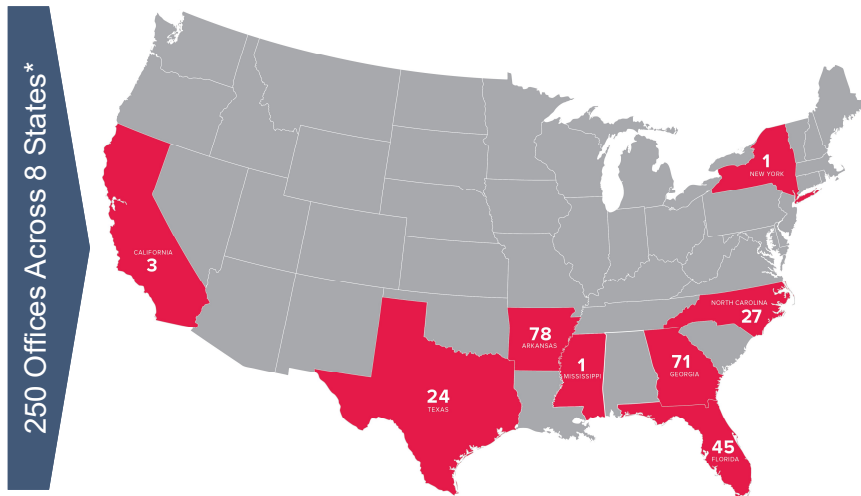
# Forward-Looking Information

This presentation and other communications by Bank OZK (the “Bank”) include certain “forward-looking statements” regarding the Bank’s plans, expectations, thoughts, beliefs, estimates, goals and outlook for the future that are intended to be covered by the Private Securities Litigation Reform Act of 1995. Forward-looking statements are based on management’s expectations as well as certain assumptions and estimates made by, and information available to, management at the time. Those statements are not guarantees of future results or performance and are subject to certain known and unknown risks, uncertainties and other factors that may cause actual results to differ materially from those expressed in, or implied by, such forward-looking statements. These risks, uncertainties and other factors include, but are not limited to: potential delays or other problems in implementing the Bank’s growth, expansion and acquisition strategies, including delays in identifying satisfactory sites, hiring or retaining qualified personnel, obtaining regulatory or other approvals, obtaining permits and designing, constructing and opening new offices or relocating, selling or closing existing offices; the ability to enter into and/or close additional acquisitions; the availability of and access to capital; possible downgrades in the Bank’s credit ratings or outlook which could increase the costs of or decrease the availability of funding from capital markets; the ability to attract new or retain existing or acquired deposits or to retain or grow loans, including growth from unfunded closed loans; the ability to generate future revenue growth or to control future growth in non-interest expense; interest rate fluctuations, including changes in the yield curve between short-term and long-term interest rates or changes in the relative relationships of various interest rate indices; the potential impact of the phase-out of the London Interbank Offered Rate (“LIBOR”) or other changes involving LIBOR; competitive factors and pricing pressures, including their effect on the Bank’s net interest margin or core spread; general economic, unemployment, credit market and real estate market conditions, and the effect of such conditions on the creditworthiness of borrowers, collateral values, the value of investment securities and asset recovery values; changes in legal, financial and/or regulatory requirements; recently enacted and potential legislation and regulatory actions and the costs and expenses to comply with new and/or existing legislation and regulatory actions, including those actions in response to the coronavirus (“COVID-19”) pandemic such as the Coronavirus Aid, Relief and Economic Security Act, the Consolidated Appropriations Act of 2021, the American Rescue Plan Act of 2021, and any similar or related laws, rules and regulations; changes in U.S. government monetary and fiscal policy; FDIC special assessments or changes to regular assessments; the ability to keep pace with technological changes, including changes regarding maintaining cybersecurity; the impact of failure in, or breach of, our operational or security systems or infrastructure, or those of third parties with whom we do business, including as a result of cyber-attacks or an increase in the incidence or severity of fraud, illegal payments, security breaches or other illegal acts impacting the Bank or its customers; natural disasters or acts of war or terrorism; the adverse effects of the ongoing global COVID-19 pandemic, including the duration of the pandemic and actions taken to contain or treat COVID-19, on the Bank, the Bank’s customers, the Bank’s staff, the global economy and the financial markets; national, international or political instability; impairment of our goodwill or other intangible assets; adoption of new accounting standards, or changes in existing standards; and adverse results (including costs, fines, reputational harm and/or other negative effects) from current or future litigation, regulatory examinations or other legal and/or regulatory actions or rulings as well as other factors identified in this communication or as detailed from time to time in our public filings, including those factors described in the disclosures under the headings “Forward-Looking Information” and “Item 1A. Risk Factors” in our most recent Annual Report on Form 10-K for the year ended December 31, 2020 and our quarterly reports on Form 10-Q. Should one or more of the foregoing risks materialize, or should underlying assumptions prove incorrect, actual results or outcomes may vary materially from those described in, or implied by, such forward-looking statements. The Bank disclaims any obligation to update or revise any forward-looking statements based on the occurrence of future events, the receipt of new information or otherwise.

# Bank OZK (Nasdaq: OZK) – At a Glance

## Financial Highlights\*

▪ Total assets	\$26.6 billion
▪ Total loans	\$18.3 billion
▪ Total deposits	\$20.7 billion
▪ Total equity	\$ 4.5 billion
▪ 6M21 Net Interest Margin	3.91%
▪ 6M21 Efficiency Ratio	39.0%
▪ 6M21 Net Charge-off Ratio	0.08%



\* As of June 30, 2021.



Our mission is to be the best banking organization and corporate citizen in each of the communities we serve by:

- Providing **excellent service to our customers**
- Maximizing **long-term shareholder value**
- Being an **employer of choice**
- Being the **best bank for regulators**

## Key Investment Considerations

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### Asset Quality

Maintaining excellent asset quality through disciplined application of our established credit standards is always our primary focus.

### Profitability

Our profitability is powered by our high-quality portfolio of earning assets and an efficiency ratio among the industry's best.

### Diversification & Growth

Our loan portfolio is broadly diversified, both by geography and product type, and is the fundamental driver of our earning asset growth.

### Liquidity & Capital

We maintain diverse and abundant sources of liquidity and have one of the strongest capital positions in the industry.

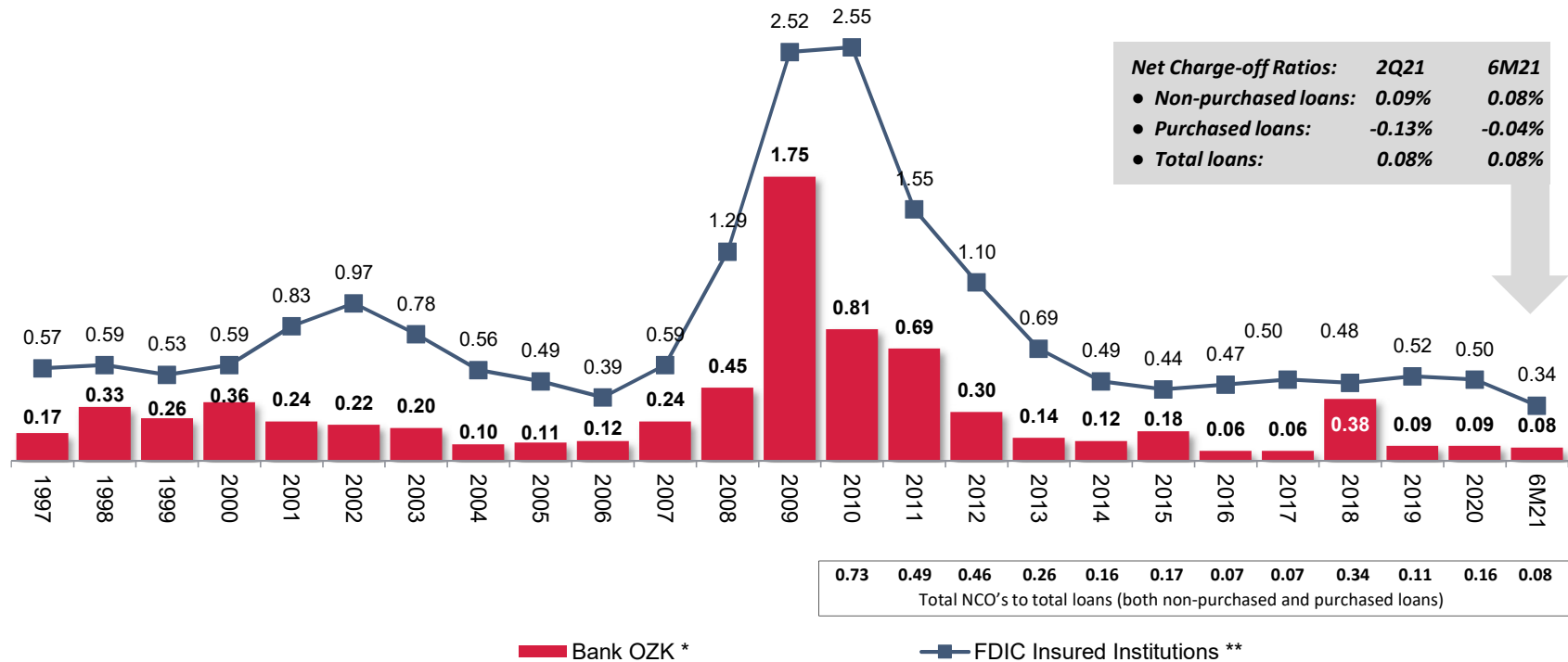
*Bank OZK seeks to maximize long-term shareholder value through growth in earning assets, deposits, capital and profitability in a manner consistent with safe, sound and prudent banking practices.*



# Asset Quality Consistently Better than the Industry Average

## Net Charge-Off Ratio (%)

(All data annualized where appropriate)



*Since going public in 1997, our annual net charge-off ratio has averaged approximately one third of the industry's net charge-off ratio, and has been better than the industry in EVERY year.*

\* Bank OZK's data in bar graph excludes purchased loans and net charge-offs related to such loans.

\*\* Data for all FDIC insured institutions from the FDIC Quarterly Banking Profile, last updated first quarter 2021. Annualized when appropriate.

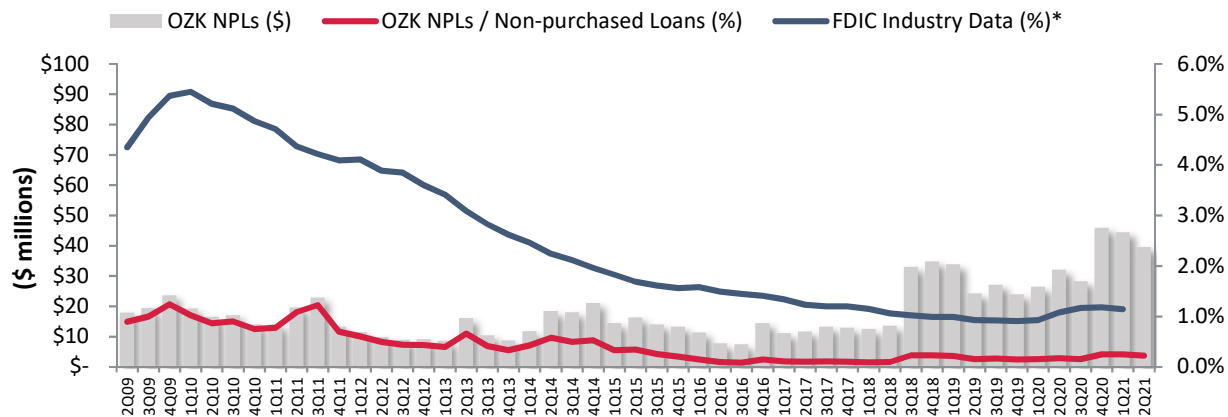






# Our Favorable Ratios of Nonperforming Loans and Nonperforming Assets Provide Meaningful Data Points on Our Excellent Asset Quality

## Nonperforming Non-purchased Loans (“NPLs”)

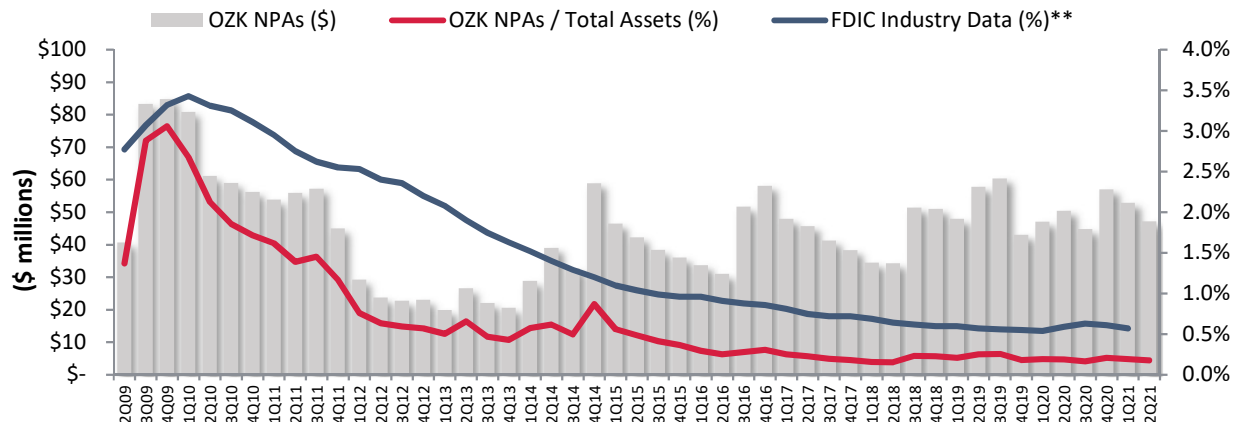


\* Note: Data for all FDIC insured institutions from the FDIC Quarterly Banking Profile, last updated first quarter 2021. Percent of Loans Noncurrent is the percentage of loans that are past due 90 days or more or that are in nonaccrual status.

The dollar volumes of our nonperforming non-purchased loans and nonperforming assets have been relatively stable, even as our total non-purchased loans and assets have grown many-fold.

Our ratios for NPLs and NPAs have been consistently better than the industry’s ratios.

## Nonperforming Assets (“NPAs”), Excluding Purchased Loans



\*\* Note: Data for all FDIC insured institutions from the FDIC Quarterly Banking Profile, last updated first quarter 2021. Noncurrent assets plus other real estate owned to assets (%).

NPLs were just \$40 million, or 0.22% of total non-purchased loans, at 6/30/21.

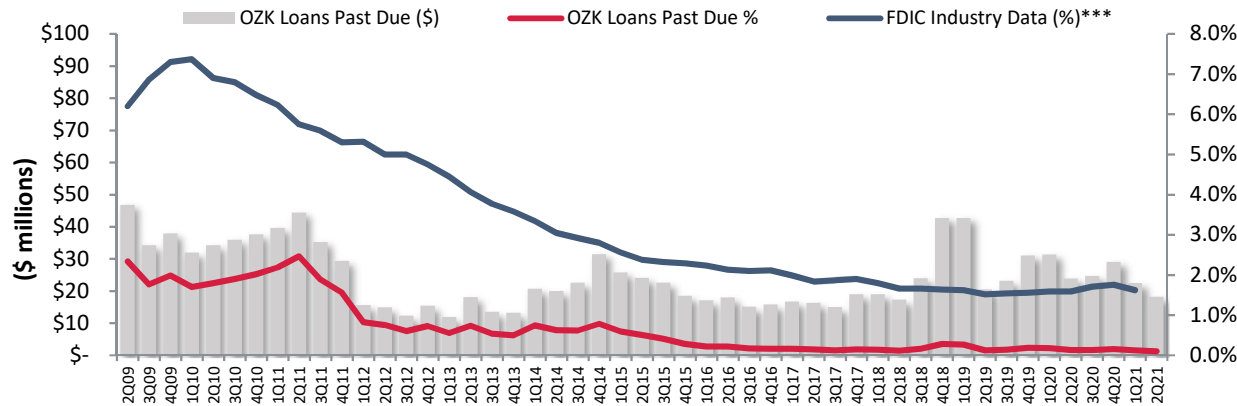
NPAs, which include NPLs and foreclosed assets, were just \$47 million, or 0.18% of total assets, at 6/30/21.





# Our Favorable Ratios for Loans Past Due and Substandard Non-purchased Loans Provide Additional Data Points on Our Excellent Asset Quality

## Non-purchased Loans Past Due 30+ Days, Including Past Due Nonaccrual Non-purchased Loans (“Loans Past Due”)

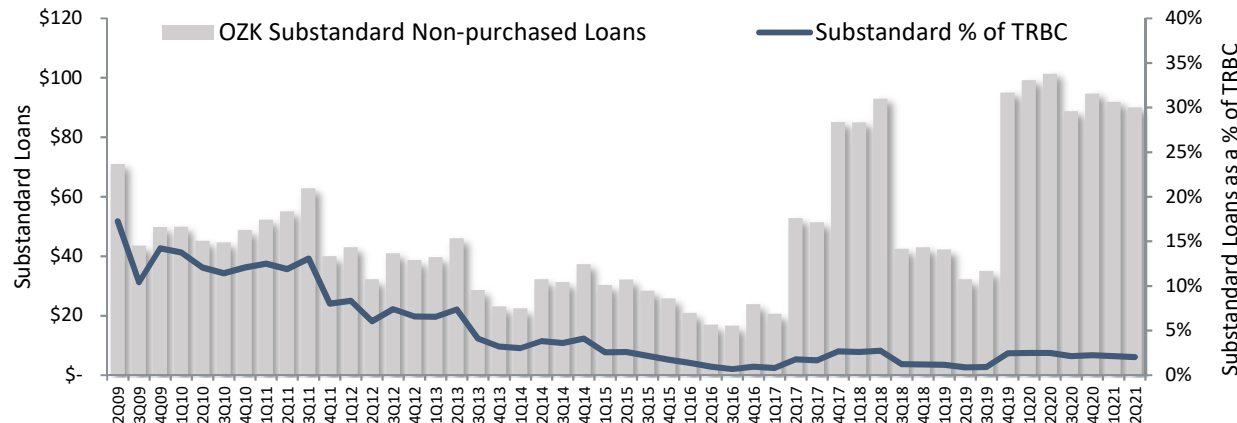


\*\*\* Note: Data for all FDIC insured institutions from the FDIC Quarterly Banking Profile, last updated first quarter 2021. Percent of Loans Noncurrent + Percent of Loans 30-89 Days Past Due.

The dollar volume of our loans past due has been relatively stable, even as our total non-purchased loans and assets have grown many-fold.

Non-purchased loans past due, including past due nonaccrual non-purchased loans, were just \$18 million, or 0.10% of total non-purchased loans, at 6/30/21.

## Substandard Non-purchased Loan Trends (\$ millions)



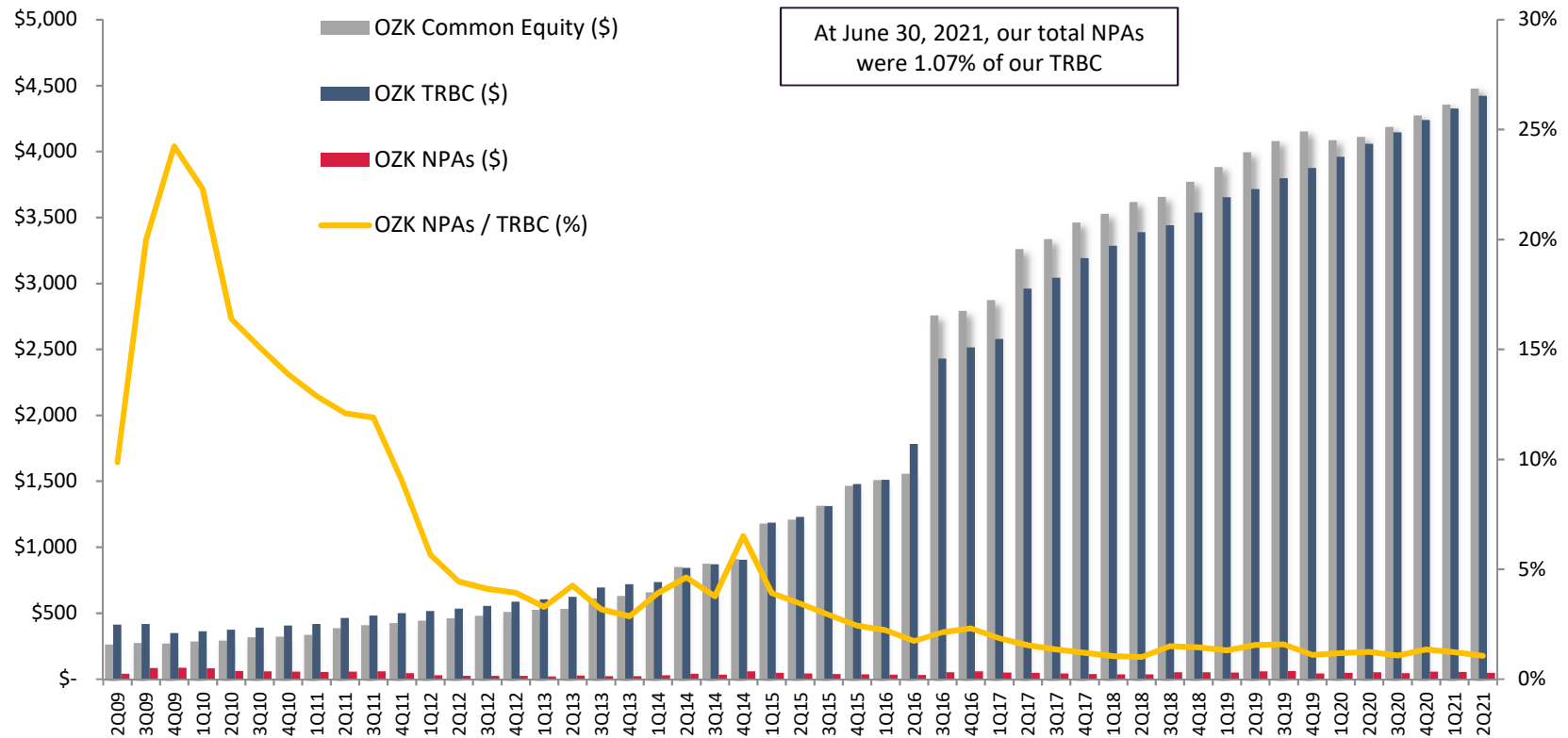
Our dollar volume of non-purchased loans designated as being in the “Substandard” category of our credit quality indicators was \$90 million at June 30, 2021 and has remained favorable.

Our ratio of substandard non-purchased loans as a percentage of our total risk-based capital (“TRBC”) at June 30, 2021 remained at a low level of 2.04%.



# Long-term Trends in Capital and NPAs

(\$ millions)

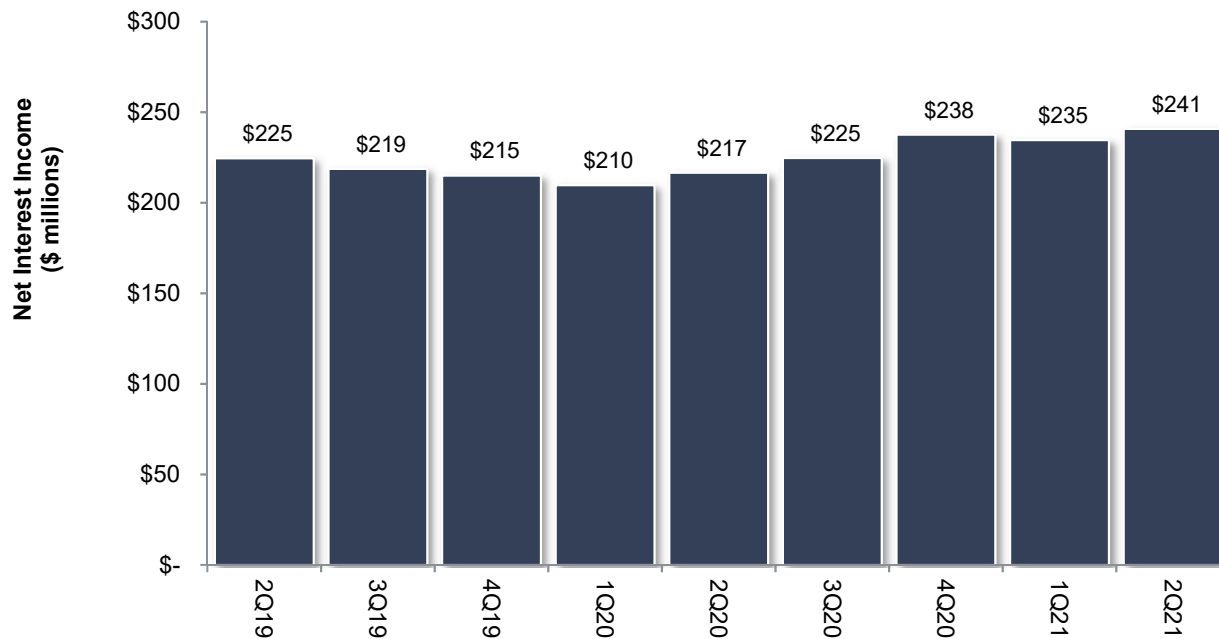


*We have had tremendous growth in our common equity and TRBC over the last 12 years, while our volume of total nonperforming assets has generally declined to a relatively nominal level.*



## Net Interest Income Is Our Largest Category of Revenue

- Net interest income is our largest category of revenue. It is affected by many factors, including our volume and mix of earning assets; volume and mix of deposits and other liabilities; net interest margin; core spread; and other factors.
- As shown below, our net interest income for the second quarter of 2021 was a record \$240.7 million, a \$24.2 million, or 11.2%, increase from the second quarter of 2020, and a \$6.1 million, or 2.6% not annualized, increase from the level achieved in the first quarter of 2021.
- In the quarter just ended, our core spread increased 90 basis points (“bps”) and 24 bps, compared to the second quarter of 2020 and first quarter of 2021, respectively, helping offset the effect of the high level of net loan repayments in the quarter just ended.





# Loans Are Our Largest Category of Earning Assets

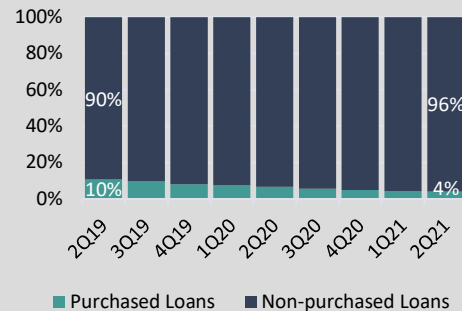
## Loan Portfolio Overview

Our loan portfolio is the largest contributor to our net interest income.

Non-purchased loans accounted for 71.3% of our average earning assets and 96.2% of our average total loans in the quarter just ended.

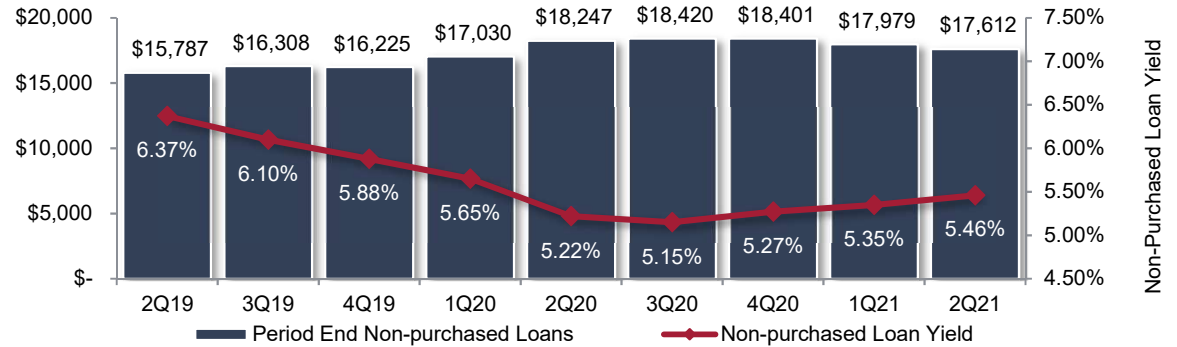
Purchased loans, accounted for 2.8% of our average earning assets and 3.8% of our average total loans in the quarter just ended.

The mix of non-purchased loans and purchased loans as a % of our total loan portfolio over the last nine quarters is illustrated below.

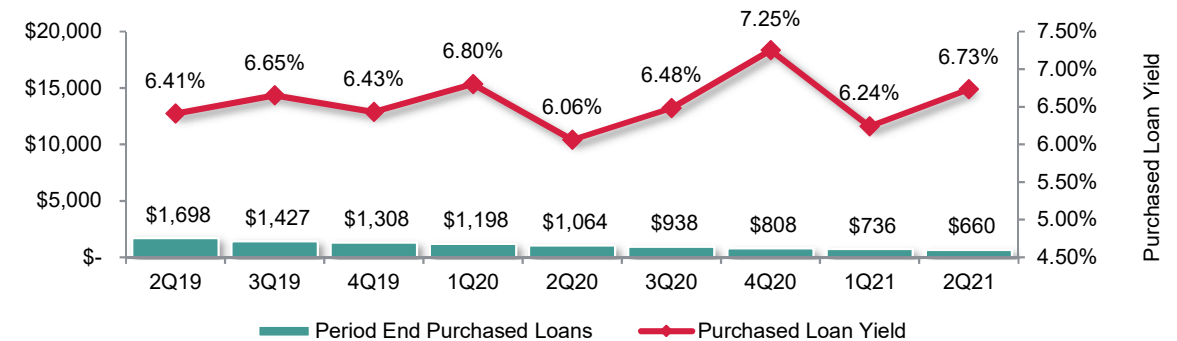


\* Period End Totals

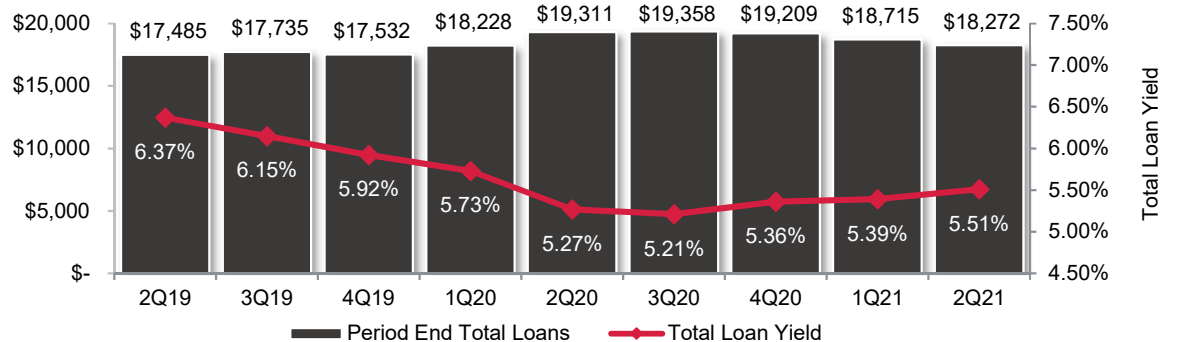
### Non-Purchased Loans\* (\$ millions)



### Purchased Loans\* (\$ millions)



### Total Loans\* (\$ millions)



# Variable Rate Loans and Their Floors

## Funded Balance of Variable Rate Loan Indexes

At June 30, 2021, 78% of our funded balance of non-purchased loans and 34% of our funded balance of purchased loans had variable rates.

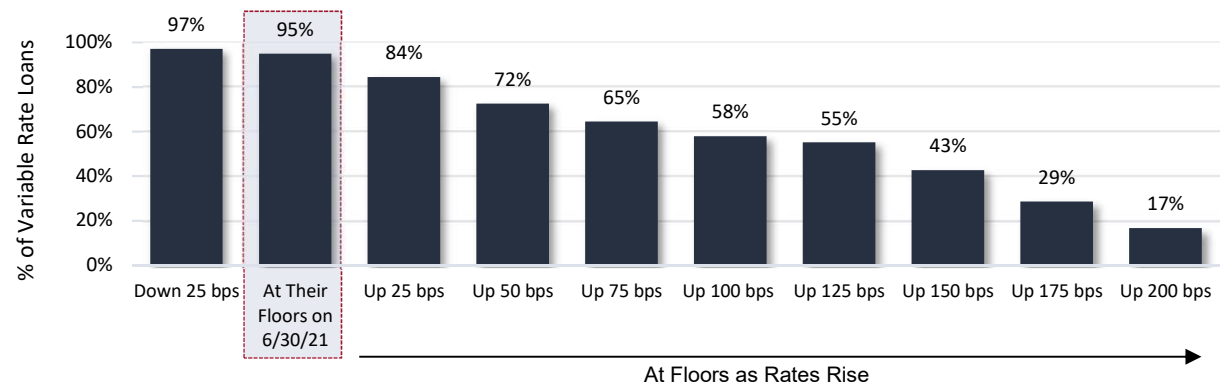
As shown below, at June 30, 2021, 82.7% of our total funded balance of variable rate loans were tied to 1-month LIBOR, 0.8% were tied to 3-month LIBOR and 15.1% were tied to WSJ Prime.

*% of our variable rate portfolio tied to various indexes as of June 30, 2021*

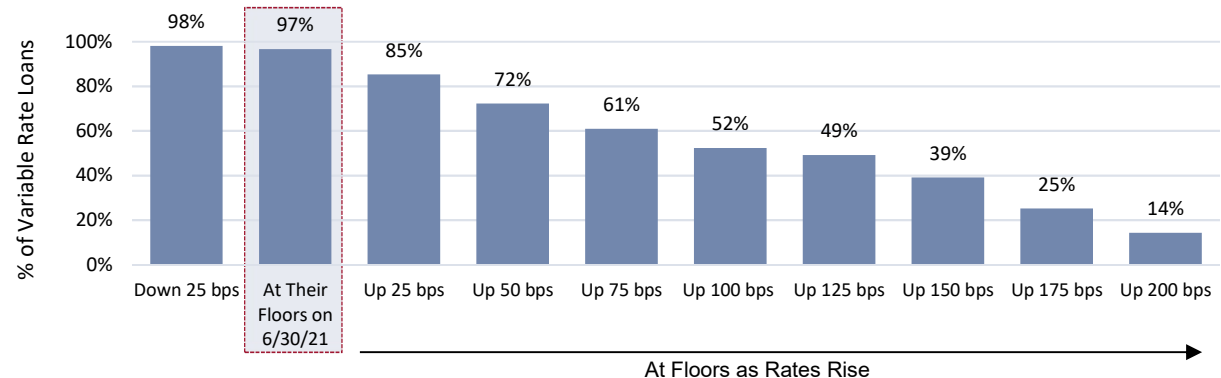
	1M LIBOR	3M LIBOR	WSJ Prime	Other
Non-purchased	83.8%	0.8%	14.5%	0.9%
Purchased	19.2%	0.0%	52.5%	28.3%
Total	82.7%	0.8%	15.1%	1.4%

At June 30, 2021, 99% of our funded variable rate loans (non-purchased and purchased) had floor rates. As of June 30, 2021, 95% of the funded balance of total variable rate loans and 97% of the total commitments of variable rate loans were at their floors. The volume of our funded balance and our total commitments, respectively, of total variable rate loans that would be at their floors with future rate moves, either up or down, is illustrated below.

### Summary of Funded Balance of Total Variable Rate Loans



### Summary of Total Commitment of Total Variable Rate Loans

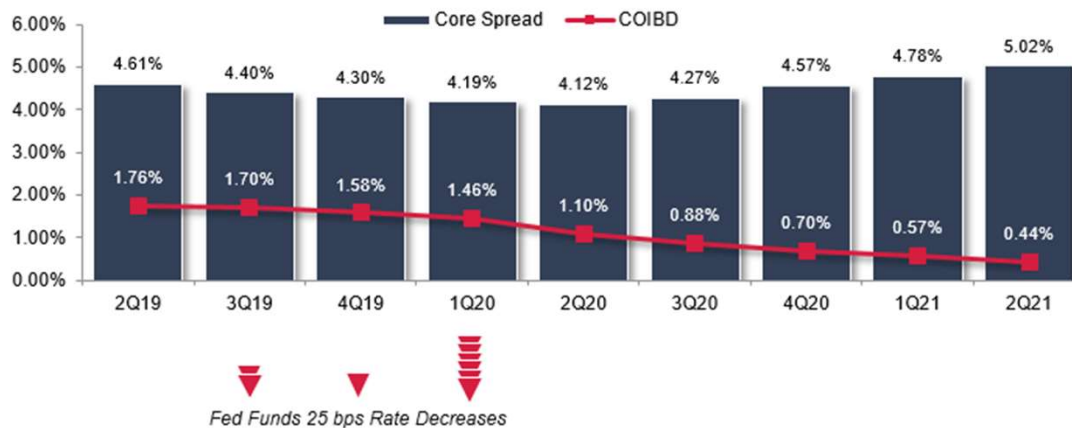




## Our Core Spread and Cost of Interest Bearing Deposits

- Our core spread improved in the quarter just ended to 5.02%, increasing 90 bps from the second quarter of 2020 and 24 bps from the first quarter of 2021. As reflected below, in the quarter just ended, our COIBD decreased 66 bps from the second quarter of 2020 and 13 bps from the first quarter of 2021. Decreasing our COIBD has been a significant factor in our recent improvements in core spread.

COIBD and Core Spread – Last Nine Quarters



Time Deposit Maturity Schedule (\$ in millions)

	Time Deposits	Wtd. Avg. Rate at 6/30/2021
3Q21	\$ 2,349	0.82%
4Q21	1,588	0.58%
1Q22	1,154	0.44%
2Q22	957	0.56%
3Q22 & Beyond	1,313	0.54%
<b>Total</b>	<b>\$ 7,360</b>	<b>0.62%</b>

New and Renewed Time Deposits		
2nd Quarter 2021	\$ 1,894	0.37%

While further quarterly decreases in our COIBD may be less than we have achieved in recent quarters, continuing to decrease our COIBD is an important element in our strategy to mitigate the expected downward pressure on total loan yields.



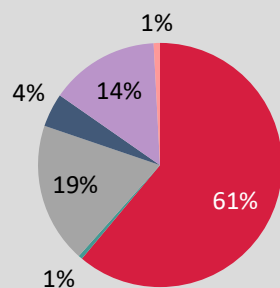
# Investment Securities Are Our Second Largest Category of Earning Assets

## Investment Securities Portfolio Overview

As of June 30, 2021

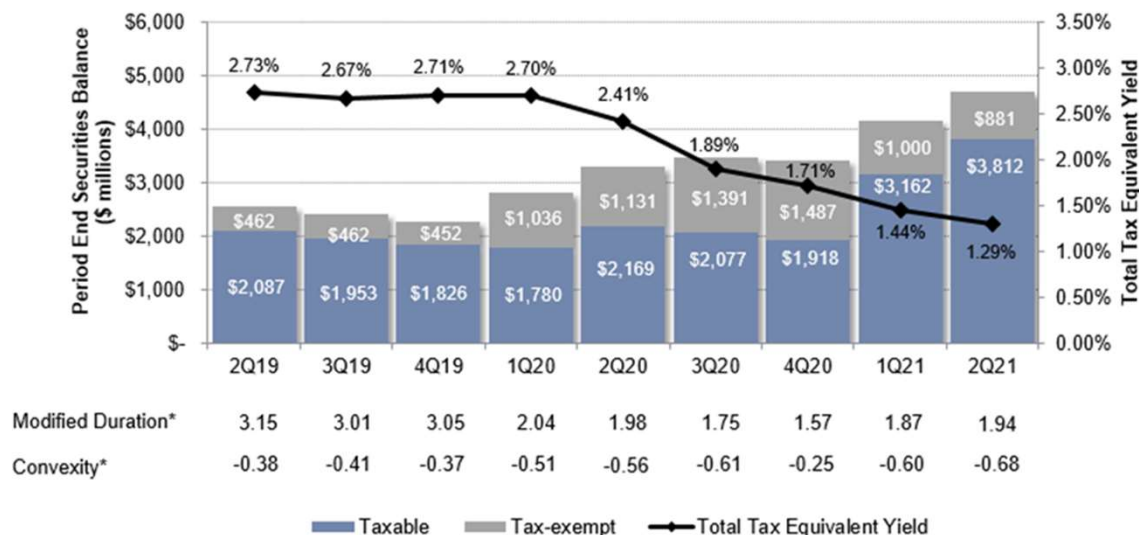
### PORTFOLIO HIGHLIGHTS -(\$000's)

Book Value	\$4,693,396
# Securities	685
Average Size (Book)	\$6,851
Average Life	2.24
Average Life +300 bps	3.05
% Price change +100	-2.08%
% Price change +300	-7.46%
Effective Duration	1.94
Effective Convexity	-0.68



Agency MBS	61%
Agency CMO	19%
Municipal - Tax Exempt	14%
Municipal - Taxable	4%
Corporate	1%
Other Equity	1%

- At June 30, 2021, our investment securities portfolio was \$4.69 billion, which was an increase of \$0.53 billion, or 12.8% not annualized, as compared to March 31, 2021, and an increase of \$1.29 billion, or 37.8% not annualized, as compared to December 31, 2020.
- As our liquidity position has increased, we have purchased high-quality, mostly very short-term securities, which have relatively low yields reflective of their quality and short-term nature.
- As shown below, this, among other factors, has had a dilutive effect on our investment portfolio yield over the past five quarters, and, in turn, a dilutive effect on our net interest margin.
- In the second quarter of 2021, the yield on our investment portfolio, on a fully taxable equivalent basis, was 1.29%, a decrease of 112 bps and 15 bps from the second quarter of 2020 and from the first quarter of 2021, respectively.
- Reflecting the current interest rate environment and market conditions, we expect the yield on our investment portfolio to continue to decrease, but likely at a slower pace, in the coming quarters.



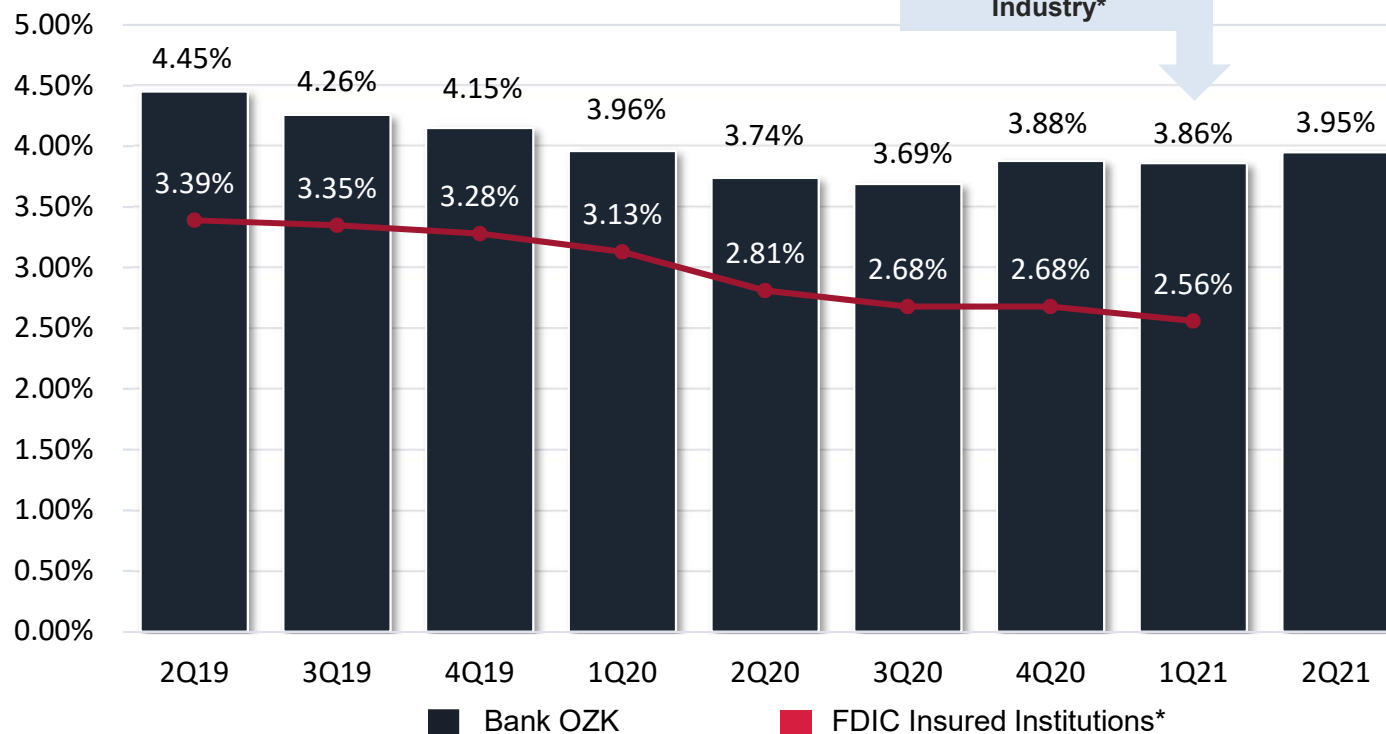
\* Modified duration and convexity data as of the end of each respective quarter.





# Net Interest Margin Trends

## Net Interest Margin vs. the Industry

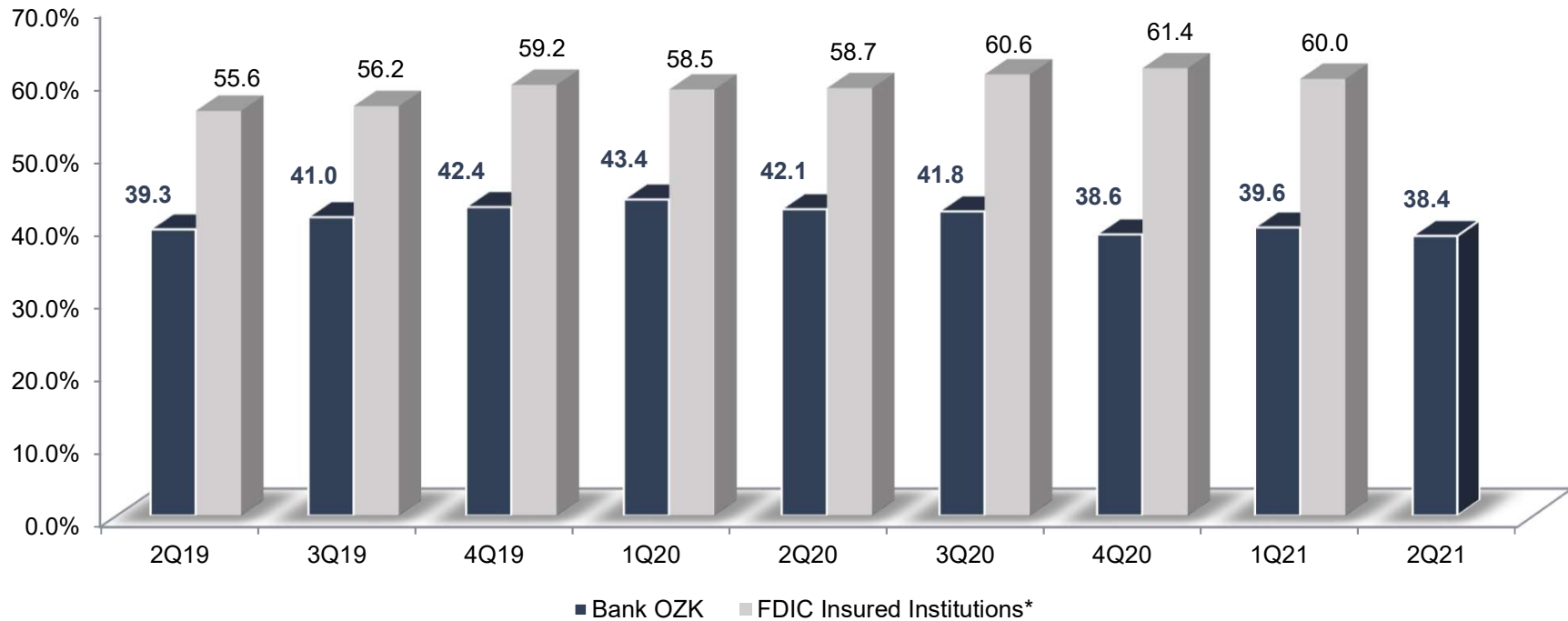


*During the quarter just ended, our net interest margin increased 21 bps from the second quarter of 2020 and nine bps from the first quarter of 2021. We continue to outperform the industry on net interest margin. In fact, in the first quarter of 2021, the latest quarter for which comparative data is available, our net interest margin outperformed the industry by 130 bps.*

\* Data for all FDIC insured institutions from the FDIC Quarterly Banking Profile, last updated first quarter 2021.

# Efficiency Ratio Trends

## Efficiency Ratio (%) vs. the Industry



*We have consistently been among the nation's most efficient banks, having ranked in the top decile of the industry for 19 consecutive years.\*\**

\* Data for all FDIC insured institutions from the FDIC Quarterly Banking Profile, last updated first quarter 2021.

\*\* Data from S&P Global Market Intelligence.

# Earning Asset Growth Engines & Diversification



## Real Estate Specialties Group (“RESG”) – Our Largest Growth Engine

### Portfolio Importance

RESG Loans at June 30, 2021 accounted for:

- 63% of our funded non-purchased loans
- 89% of our unfunded closed loans
- 74% of our total funded and unfunded balances of non-purchased loans

### RESG Business Model Reduces Credit Risk

- We are the sole senior secured lender giving us the lowest risk position in the capital stack
- Our transactions typically include some combination of four important factors:
  - Strong & capable sponsors, preferred equity and mezz debt providers
  - Marquee projects
  - Low leverage with substantial equity and mezz debt (equity relative to senior secured position)
  - Defensive loan structure providing substantial protection to the bank
- Over RESG’s 18 year history, asset quality has been excellent with a weighted average annual net charge-off ratio (including OREO write-downs) of only 11 bps

### Portfolio Statistics – as of June 30, 2021

Total funded balance	\$11.16 Billion
Total funded & unfunded commitment	\$21.64 Billion
Loan-to-cost (“LTC”) ratio	50.2% *
Loan-to-value (“LTV”) ratio	42.5% *

*\*Weighted average; assumes all loans are fully funded; LTV data based on most recent appraisals and utilizing, in most cases, “as stabilized” values for income producing properties.*

### RESG’s Life of Loan Focus

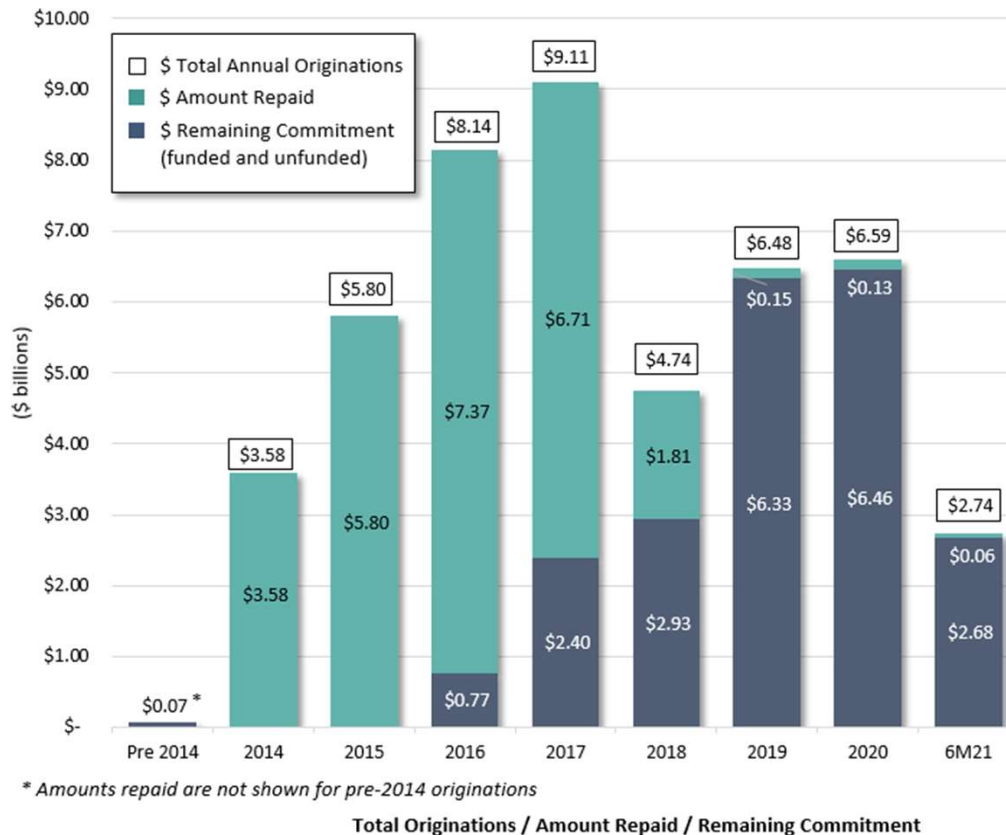
- **Thorough underwriting** including detailed modeling and testing for economic stress, interest rate stress, exit refinancing stress and cap rate stress
- **Rigorous economic analysis** including supply and demand metrics for the relevant market, submarket and micro-market, as appropriate
- **Comprehensive and consistent documentation** under the supervision of RESG’s in-house legal team in coordination with outside counsel
- An emphasis on **precision at closing** handled by RESG’s team of closers and paralegals
- Thorough **life-of-loan asset management** by teams of skilled asset managers





## Recent Trends in RESG Loan Originations and Repayments

The table below illustrates the cadence of RESG loan originations and repayments and shows the amount of each year's originations which have been repaid and the amount of each year's originations which remain as outstanding commitments, both funded and unfunded, as of June 30, 2021.



### Quarterly RESG Repayments (\$ billions)

	Q1	Q2	Q3	Q4	Total*
FY2016	\$0.21	\$0.41	\$0.69	\$0.48	\$1.79
FY2017	\$0.57	\$0.98	\$0.87	\$1.45	\$3.86
FY2018	\$0.79	\$1.40	\$1.52	\$1.11	\$4.82
FY2019	\$1.13	\$1.54	\$1.34	\$1.66	\$5.67
FY2020	\$1.00	\$0.69	\$0.65	\$1.19	\$3.54
FY2021	\$1.48	\$1.68			\$3.16

\*6M21 Not Annualized

RESG loan repayments in the quarter just ended were \$1.68 billion, up slightly from the previous quarterly high of \$1.66 billion in the fourth quarter of 2019. As we have previously stated, we expect RESG loan repayments in 2021 will likely be above the record annual \$5.67 billion level in 2019, making RESG loan repayments a meaningful headwind to 2021 loan growth. Based on current estimates, we anticipate loan repayments in the third quarter of 2021 will again be meaningful, possibly resulting in another quarter of negative RESG and total loan growth. However, we expect to resume positive loan growth for RESG and total loans sometime in 2021, most likely in the fourth quarter of 2021.

### Quarterly RESG Originations (\$ billions)

	Q1	Q2	Q3	Q4	Total*
FY2016	\$1.81	\$1.98	\$1.79	\$2.56	\$8.14
FY2017	\$2.30	\$2.04	\$2.21	\$2.56	\$9.11
FY2018	\$1.00	\$1.19	\$1.47	\$1.08	\$4.74
FY2019	\$1.86	\$1.15	\$2.03	\$1.44	\$6.48
FY2020	\$1.76	\$1.67	\$1.40	\$1.77	\$6.59
FY2021	\$1.28	\$1.46			\$2.74

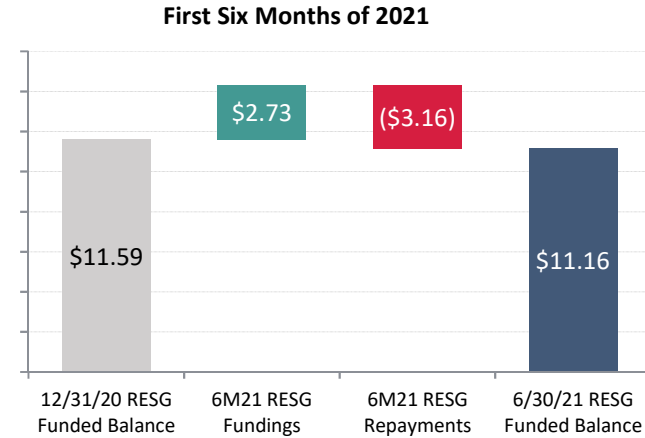
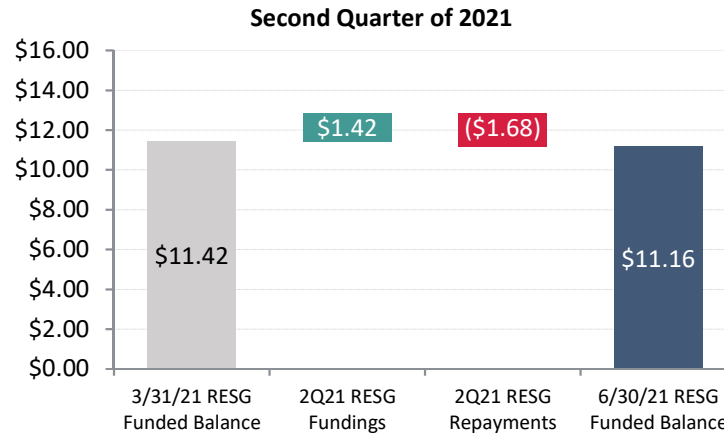
\*6M21 Not Annualized



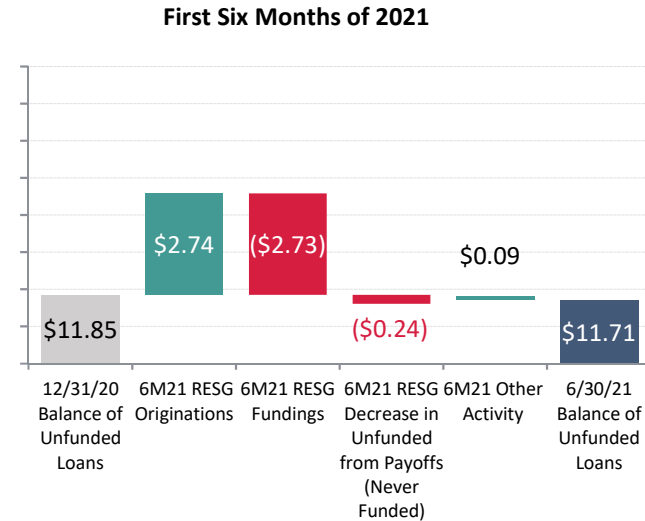
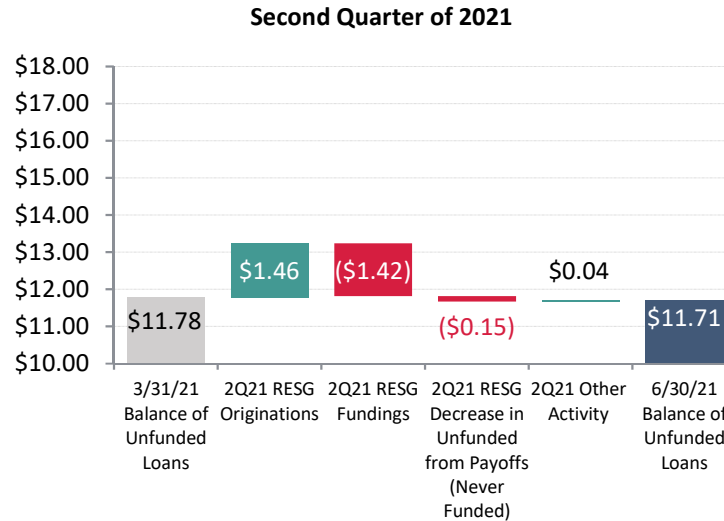


# Changes in the Funded Balance of RESG Loans and Our Total Unfunded Balance for the Second Quarter and First Six Months of 2021

Activity in RESG Funded Balances (\$ billions)



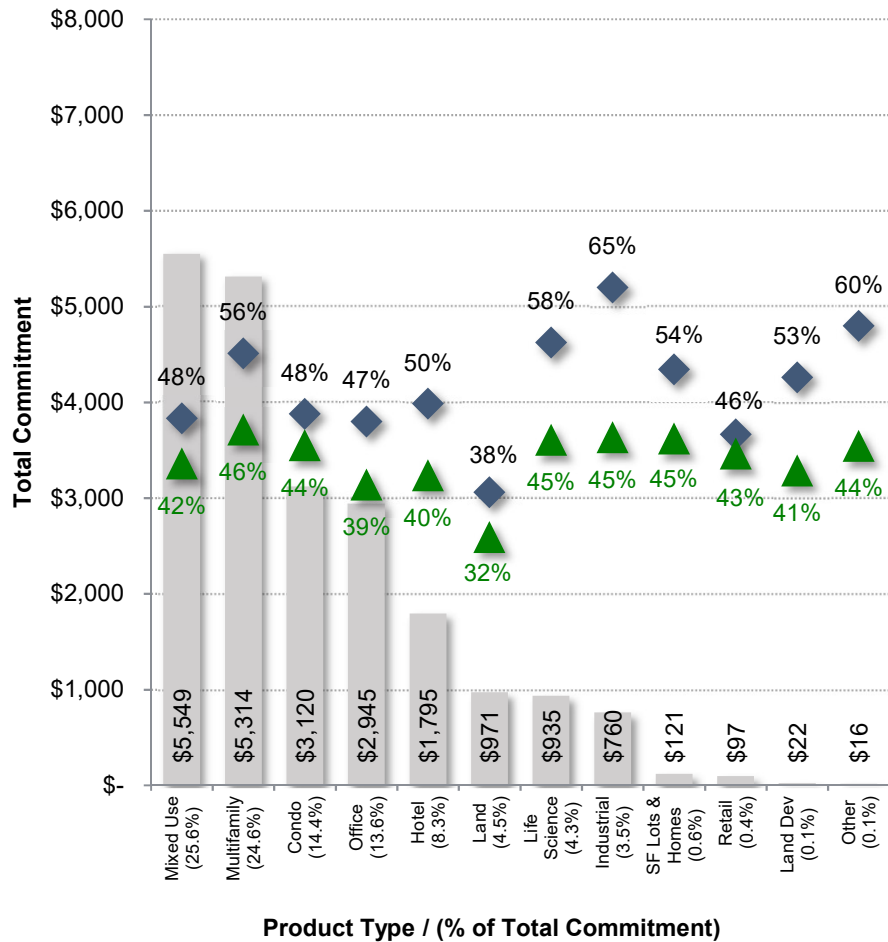
Activity in Total Unfunded Balances (\$ billions)



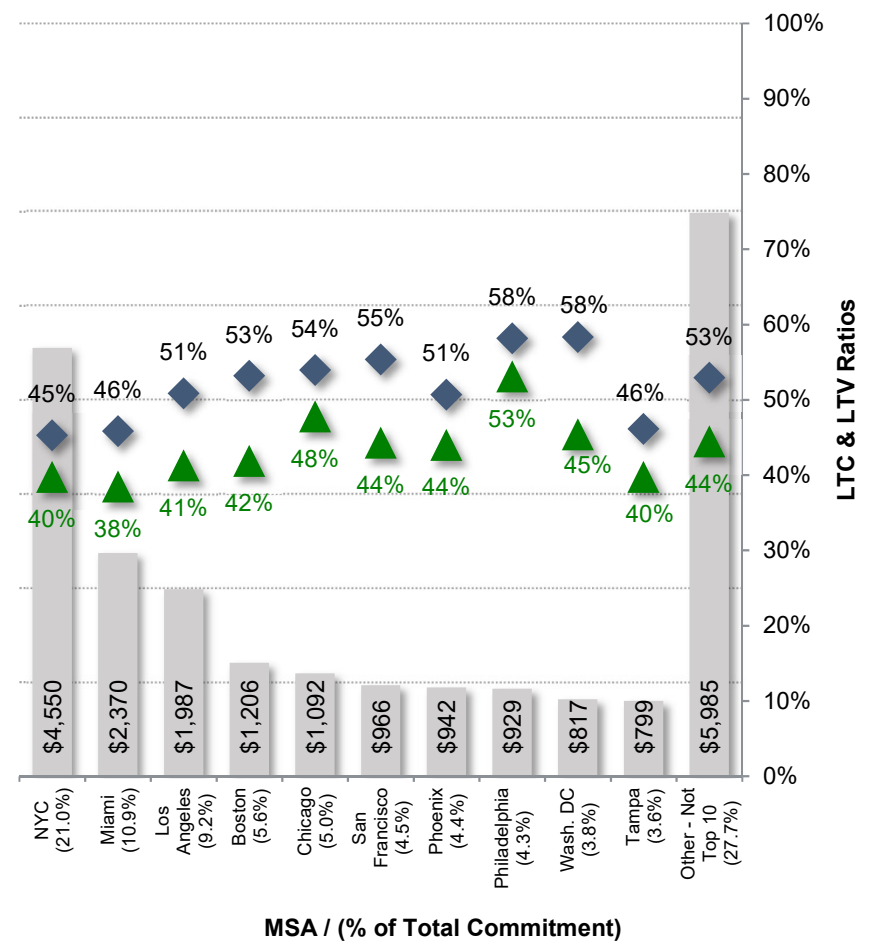


# RESG's Nationwide Influence Across Multiple Product Types Provides Exceptional Portfolio Diversification

**RESG Portfolio Details By Product Type**  
As of June 30, 2021  
Total Commitment (\$ millions) and Leverage



**RESG Portfolio Details by Geography**  
As of June 30, 2021  
Total Commitment (\$ millions) and Leverage



■ Total Commitment    ◆ Loan-to-cost \*    ▲ Loan-to-value \*

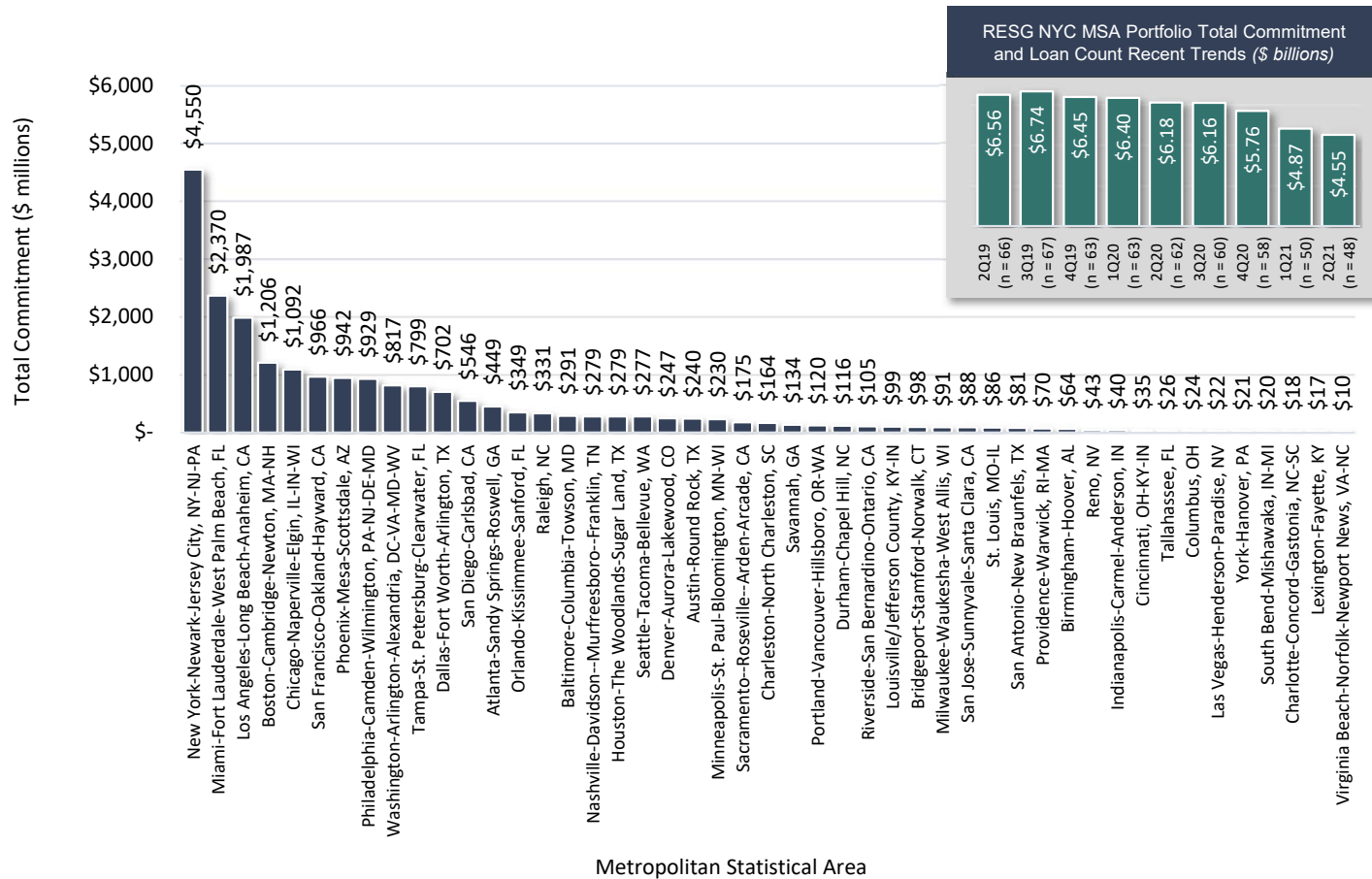
\* Weighted average; assumes all loans are fully funded; LTV data based on most recent appraisals and utilizing, in most cases, "as stabilized" values for income producing properties.





# RESG's Portfolio Diversity – All Geographies (As of June 30, 2021)

As RESG's total commitments have decreased in recent quarters in some of its largest markets (e.g., New York, as shown in the insert below), its business has increased in many other markets. This has enhanced the portfolio's already significant geographic diversification.



*Our dollar volume of RESG total commitments in the NYC MSA peaked in the fourth quarter of 2018 at \$6.95 billion and 81 loans. Despite our continued positive long-term view on that MSA, and our desire to originate loans there, the volume of new opportunities meeting our standards in the market has not been as great in recent years. Accordingly, as earlier originations have paid off, our balance of total commitments in the market has declined to \$4.55 billion at June 30, 2021. In the near term, we may see some further declines in our balance of total commitments in this market, but the NYC MSA will continue to be one of our most important and largest markets, and we expect to return to positive growth there as market opportunities for new construction improve.*





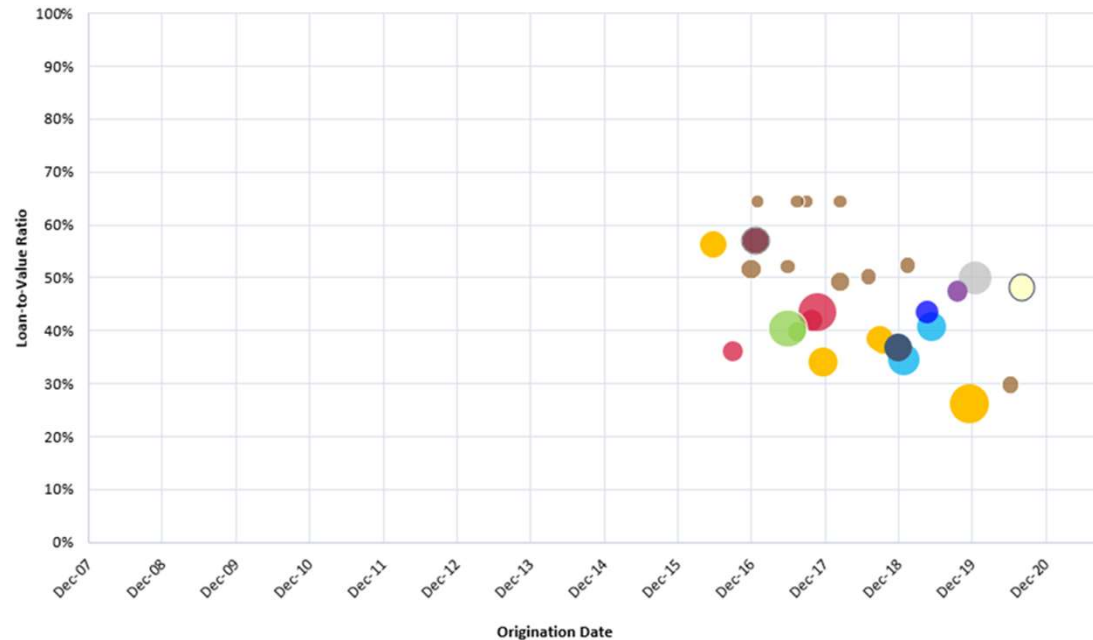


## Hotels Were the Fifth Largest Component of RESG's Portfolio at June 30, 2021, Comprising About 8.3% of RESG's Total Commitments

### RESG Hotel Portfolio by Geography As of June 30, 2021

MSA (# loans)	Total Commitment (\$ millions)	Wtd. Avg. *	
		LTC	LTV
NYC (n=5)	\$ 456	52%	34%
Los Angeles (n=3)	245	45%	42%
San Diego (n=2)	200	42%	37%
Orlando (n=2)	193	49%	40%
Charleston, SC (n=1)	117	57%	50%
Louisville (n=1)	79	39%	37%
Providence, RI (n=1)	70	59%	57%
Chicago (n=1)	68	67%	48%
Wash. DC (n=1)	56	60%	43%
Savannah, GA (n=1)	48	55%	47%
Other Not Top 10 (n=10)	263	53%	49%
<b>Total (n=28)</b>	<b>\$ 1,795</b>	<b>50%</b>	<b>40%</b>

### RESG Portfolio By Origination Date & LTV (As of June 30, 2021)



Legend: NYC (yellow), Los Angeles (pink), San Diego (blue), Orlando (green), Charleston, SC (grey), Louisville, KY (dark blue), Providence, RI (red), Chicago (white), Wash DC (light blue), Savannah, GA (purple), Other Not Top 10 (brown)

Note: The four RESG hotel loans with the highest 64.5% LTV ratio have recent appraisals, a full repayment guaranty from the individual sponsor, and are cross-collateralized and cross-defaulted. Disregarding the cross-collateralization, the LTVs of the four separate loans would be 57.6%, 58.4%, 64.0% and 81.3%.

- Bubble Size Reflects Total Funded and Unfunded Commitment Amount
- Assumes all loans are fully funded
- LTV data based on most recent appraisals and utilizing, in most cases, "as stabilized" values for income producing properties
- All RESG hotel loans have LTV ratios of less than 65%

In addition, at June 30, 2021, 14 of RESG's 34 loans on mixed use projects included a hotel component, with a total commitment amount allocated to hotels being approximately 17% of the total mixed use portfolio, or approximately 4.4% of RESG's total portfolio.

We remain cautiously optimistic about the performance of this portfolio, largely due to the quality and experience of our sponsors, the quality of these properties, and our low weighted average LTC and LTV ratios at 50% and 40%, respectively, as of June 30, 2021.

\* Assumes all loans are fully funded; LTV data based on most recent appraisals and utilizing, in most cases, "as stabilized" values for income producing properties.





## Offices Were the Fourth Largest Component of RESG's Portfolio at June 30, 2021, Comprising About 13.6% of RESG's Total Commitments

### RESG Office Portfolio by Geography As of June 30, 2021

MSA (# loans)	Total Commitment (\$ millions)	Wtd. Avg. *	
		LTC	LTV
NYC (n=4)	\$ 675	38%	33%
Los Angeles (n=4)	559	45%	40%
Miami (n=3)	351	44%	37%
Atlanta (n=3)	294	56%	40%
San Francisco (n=4)	240	61%	41%
Phoenix (n=3)	175	56%	50%
DFW (n=2)	149	68%	53%
San Jose, CA (n=1)	88	53%	30%
Seattle (n=1)	85	60%	46%
Raleigh, NC (n=1)	73	53%	41%
Other Not Top 10 (n=9)	256	54%	51%
<b>Total (n=35)</b>	<b>\$ 2,945</b>	<b>47%</b>	<b>39%</b>

### RESG Portfolio By Origination Date & LTV (As of June 30, 2021)



- Bubble Size Reflects Total Funded and Unfunded Commitment Amount
- Assumes all loans are fully funded
- LTV data based on most recent appraisals and utilizing, in most cases, "as stabilized" values for income producing properties
- Based on the most recent appraisals, one RESG office loan shows a LTV ratio of 71.0%
- All other RESG office loans have LTV ratios of less than 61%

In addition, at June 30, 2021, 17 of RESG's 34 loans on mixed use projects include an office component, with a total commitment amount allocated to offices being approximately 23% of the total mixed use portfolio, or approximately 5.9% of RESG's total portfolio.

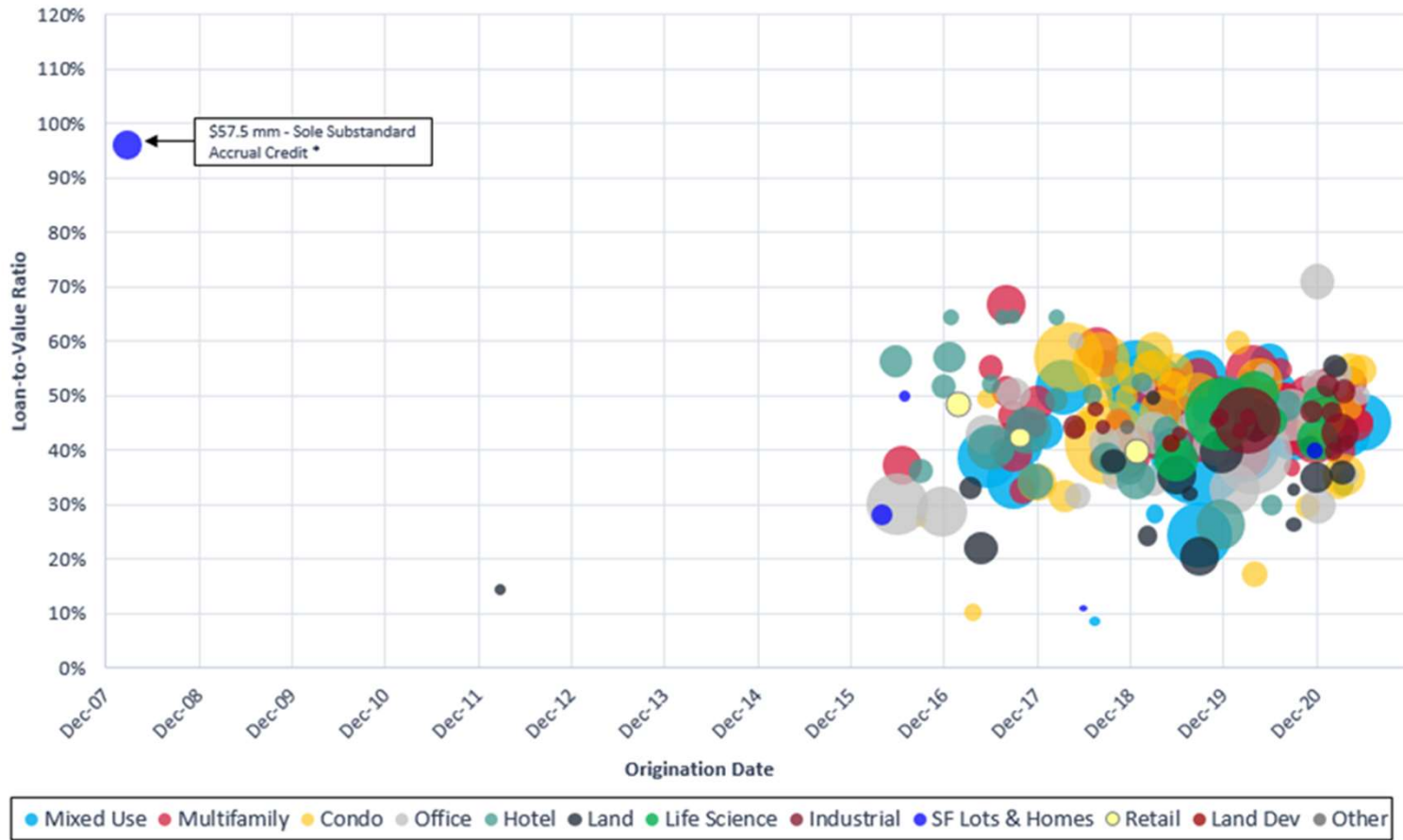
We remain cautiously optimistic about the performance of this portfolio, largely due to the quality and experience of our sponsors, the quality of these properties, the substantial leasing or pre-leasing on certain properties, and our low weighted average LTC and LTV ratios at 47% and 39%, respectively, as of June 30, 2021.

\* Assumes all loans are fully funded; LTV data based on most recent appraisals and utilizing, in most cases, "as stabilized" values for income producing properties.



# RESG Portfolio By Origination Date & LTV (As of June 30, 2021)

Other than the one substandard-accruing credit specifically referenced in the figure below and one office loan (71.0% LTV) previously discussed, all other credits in the RESG portfolio have LTV ratios less than 67%.



- Bubble Size Reflects Total Funded and Unfunded Commitment Amount
- Assumes all loans are fully funded
- LTV data based on most recent appraisals and utilizing, in most cases, "as stabilized" values for income producing properties

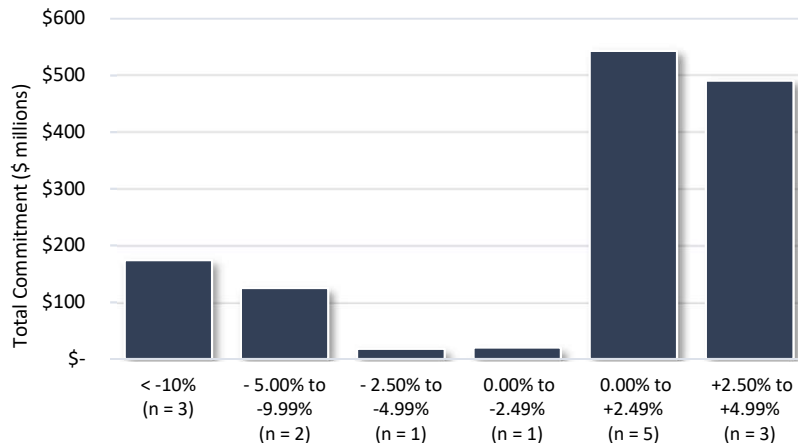
\*During the second quarter of 2021, the borrower closed 2 lot sales with gross proceeds of \$1.1 million. At June 30, 2021, the borrower had 2 lots under contract and 18 townhomes under contract for \$1.2 million and \$31.3 million, respectively. At June 30, 2021, the Bank had a total ACL of \$14.0 million, or approximately 24.4% of the total commitment, related to this credit.



## RESG Second Quarter 2021 Loan Appraisal Update

- During the second quarter of 2021, updated appraisals were obtained by RESG on 15 loans with a total commitment of \$1.37 billion, which were mostly loans for which a renewal or an extension was being considered.
- The distribution of such loans based on the resulting changes in LTV as compared to the LTV as reflected at March 31, 2021 based on the previous appraised value is presented below. In summary, LTVs were relatively unchanged (plus or minus 5%) for 10 loans and LTVs decreased more than 5% for five loans.
- It is important to note that (i) in some cases, the June 30, 2021 LTV ratios were positively influenced by pay-downs and/or loan curtailments associated with a loan renewal or an extension and (ii) the previous LTVs as of March 31, 2021 were based on earlier valuations, in some cases up to three years old, that may have been low relative to market conditions existing immediately prior to the onset of the COVID-19 pandemic.

Distribution of RESG LTV Changes Following Appraisals Obtained in 2Q21



Property Type Breakdown by Appraisals Obtained in 2Q21 (\$ in millions)

Property Type	# of Loans	Total Commitment	Weighted Average		Δ in Wtd. Avg. LTV
			LTV @ 3/31/21	LTV @ 6/30/21	
Condo	4	\$ 515	46.3%	49.1%	2.8%
Mixed Use	1	300	23.6%	24.4%	0.8%
Land	3	209	32.7%	29.0%	-3.7%
Multifamily	2	152	39.9%	37.5%	-2.4%
Hotel	1	71	37.3%	38.6%	1.3%
Office	2	67	48.7%	36.8%	-11.9%
Industrial	2	58	46.1%	45.2%	-0.9%
<b>Total</b>	<b>15</b>	<b>\$ 1,372</b>	<b>36.2%</b>	<b>35.2%</b>	<b>-1.0%</b>

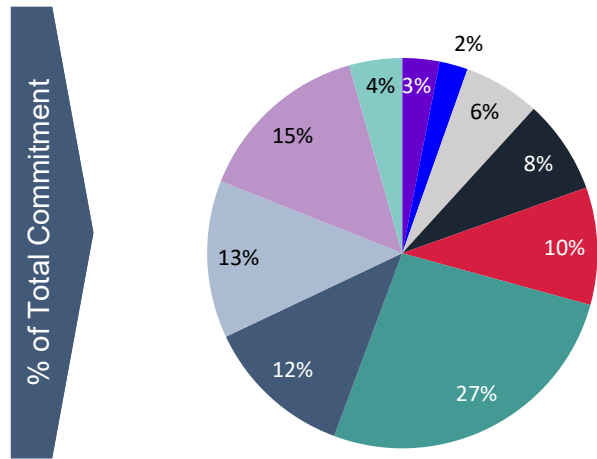




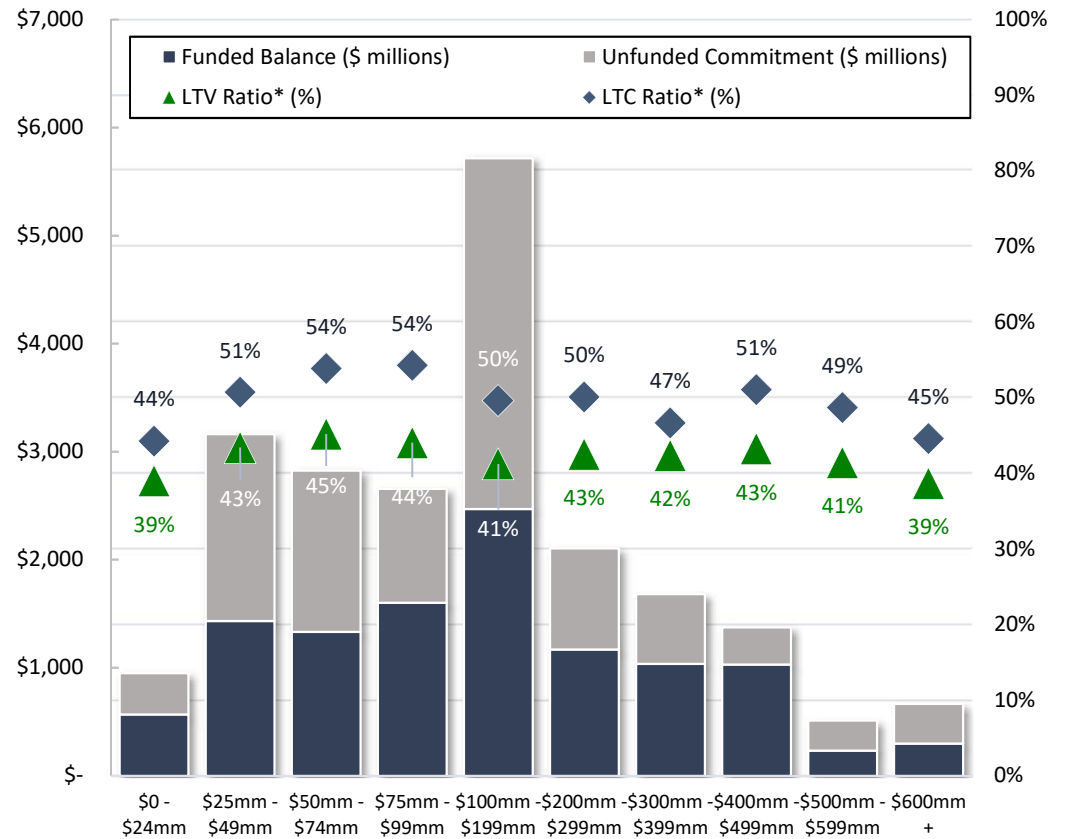
# The RESG Portfolio Includes Loans of Many Different Sizes

(\$ millions)

Tranche	No. of Loans	Funded Balance	Total Commitment
\$600mm +	1	\$ 298	\$ 664
\$500mm - \$599mm	1	231	512
\$400mm - \$499mm	3	1,029	1,373
\$300mm - \$399mm	5	1,034	1,681
\$200mm - \$299mm	9	1,169	2,105
\$100mm - \$199mm	43	2,469	5,716
\$75mm - \$99mm	31	1,601	2,657
\$50mm - \$74mm	46	1,331	2,824
\$25mm - \$49mm	85	1,430	3,161
\$0 - \$24mm	54	566	950
<b>Total</b>	<b>278</b>	<b>\$ 11,158</b>	<b>\$ 21,643</b>



### Commitment Size Tranches



\* Assumes all loans are fully funded; calculation based on total commitment by tranche as a % of total cost and total appraised value of loans within each tranche. LTV data based on most recent appraisals and utilizing, in most cases, "as stabilized" values for income producing properties.



# Community Bank Lending – An Important & Well-Established Growth Engine

## Community Banking Business Model

Community Bank Lending is our oldest and most established loan growth engine. In recent years, we have developed a number of specialty lending teams. While we have originated loans for decades in many of these specialty categories, recently we have enhanced our programs by developing teams with specialized expertise to originate these loans, as opposed to handling this business through “generalist” lenders. This specialization is intended to enhance credit quality, profitability and growth.

- Consumer & Small Business Lending
- Commercial (Generalist) Lending
- Specialty Lending Channels in Community Banking:
  - Middle Market Commercial Real Estate
  - Agricultural (including Poultry) Lending Division
  - Homebuilder Finance Division
  - Affordable Housing Lending Group
  - Government Guaranteed Lending Division
  - Business Aviation Group

## Community Banking’s Non-purchased Loans



\* Includes the net balance of loans originated through the Small Business Administration’s Paycheck Protection Program. For the second quarter of 2021 and first six months of 2021, that includes payoffs net of originations of \$118 million and \$168 million, respectively.

\*\* Corporate & Business Specialties Group (“CBSG”) is a small team focused on subscription finance and other secured non-real estate lending opportunities, and also servicing our shared national credit portfolio.





## Additional Lending Verticals

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### Asset Based Lending

- To continue to increase diversification of our loan portfolio and expand our lending team, we recently hired a seasoned banking leader to build a new lending unit focused on Asset Based Lending (“ABL”).
  - This unit is based in Dallas, Texas and reports to Brannon Hamblen.
  - We expect this unit will begin to contribute to loan originations at a modest level in the final half of 2021 with the expectation that its growth will accelerate to a more meaningful level in 2022 and beyond.
- 



### Corporate & Business Specialties Group

- In the fourth quarter of 2020, we moved our Corporate & Business Specialties Group (“CBSG”) from our Community Banking group to report to Brannon Hamblen.
- This is a small team focused on subscription finance and other secured non-real estate lending opportunities, and also services our shared national credit portfolio, which we have been winding down over the past couple of years.
- We expect to grow our subscription finance business and expand other secured non-real estate lending opportunities that have structures, terms and other attributes similar to our RESG business model.
- We are seeing positive trends in the origination volume of this unit, and we expect it will become a meaningful contributor to growth in 2022, although its growth for the remainder of 2021 may be offset by continued pay downs in our remaining \$86 million of shared national credits.
- We have been steadily reducing our shared national credit portfolio from a peak of \$483 million at September 30, 2018 to the current \$86 million.

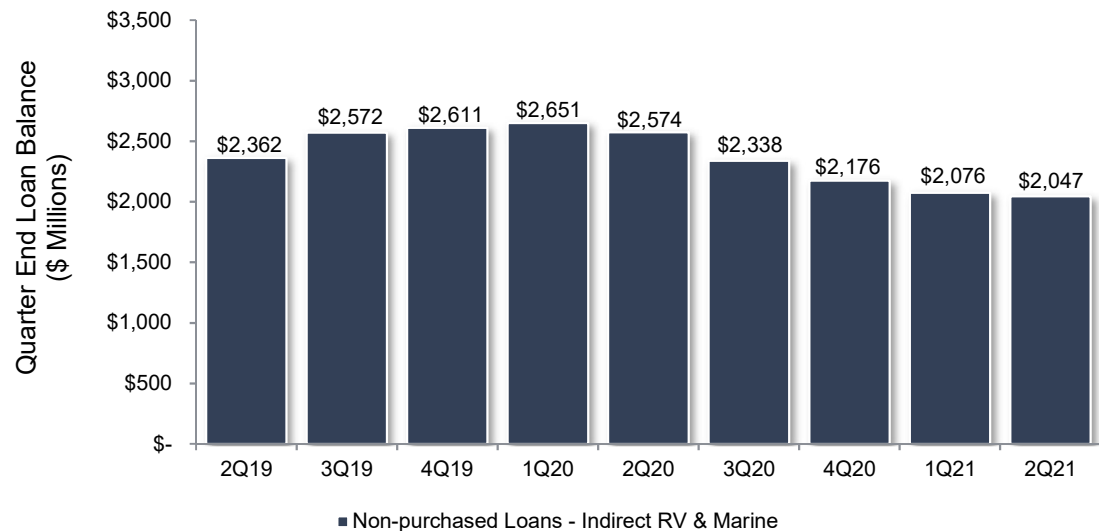


# Indirect RV & Marine Lending – A Nationwide Business

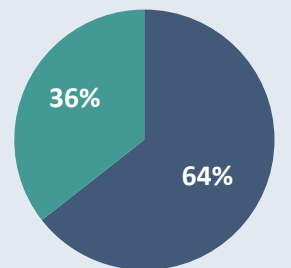
## ILD Trends

- ILD was the largest contributor to our loan growth in 2018 and 2019, but we allowed this portfolio to shrink in 2020.
- During 2020, we implemented enhancements to our underwriting and pricing and are now increasing new originations with the expectation that we will maintain or improve on the portfolio's already excellent credit quality while increasing margins and lowering premiums paid to dealers.
- We are slowly gaining momentum with this enhanced business plan, and we expect to see net growth in this portfolio resuming in either late 2021 or in 2022.
- We believe that our indirect portfolio will continue to be an important part of our lending business, and our objective is to maintain it within a range of at or near 10% of our total loans up to 15% of our total loans.

*Indirect RV & Marine lending (“ILD”) is a nationwide business that has allowed us to originate consumer loans, while maintaining our conservative credit-quality standards.*



### ILD Portfolio Mix\*



■ Total Marine ■ Total RV

### ILD Non-purchased Loans By Loan Size\*

Loan Size	RV Portfolio		Marine Portfolio	
	Total #	\$ thousands	Total #	\$ thousands
\$1 million +	-	\$ -	37	\$ 68,409
\$750k - \$999k	-	-	24	20,512
\$250k - \$749k	454	140,738	332	127,017
\$50k - \$249k	9,563	1,020,326	4,066	432,353
< \$50k	6,217	157,862	2,636	80,002
<b>Total</b>	<b>16,234</b>	<b>\$ 1,318,926</b>	<b>7,095</b>	<b>\$ 728,295</b>

\* At June 30, 2021

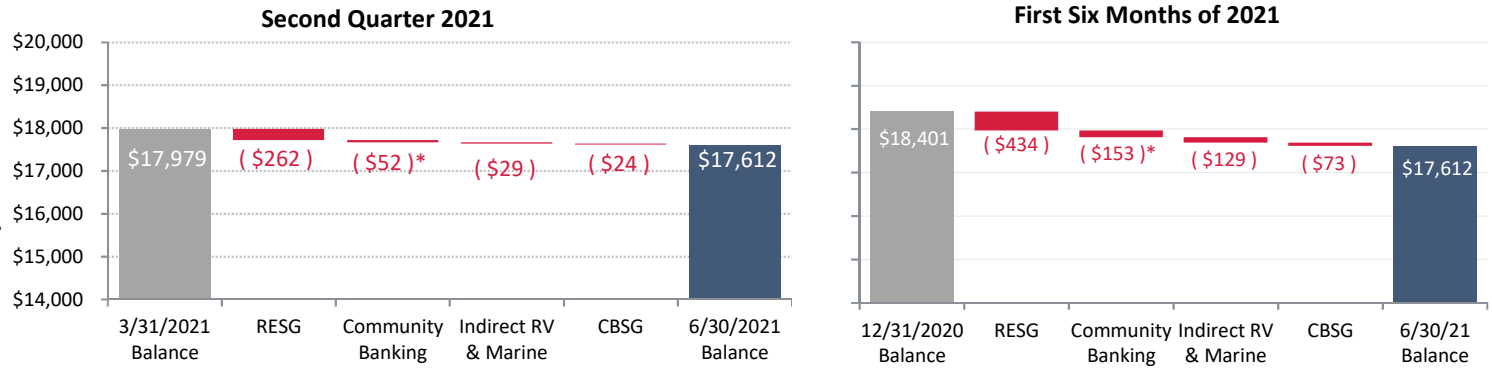






## Our Greater Loan Diversification, Combined With Our Growth in TRBC, has Contributed to Generally Declining CRE Concentration Ratios

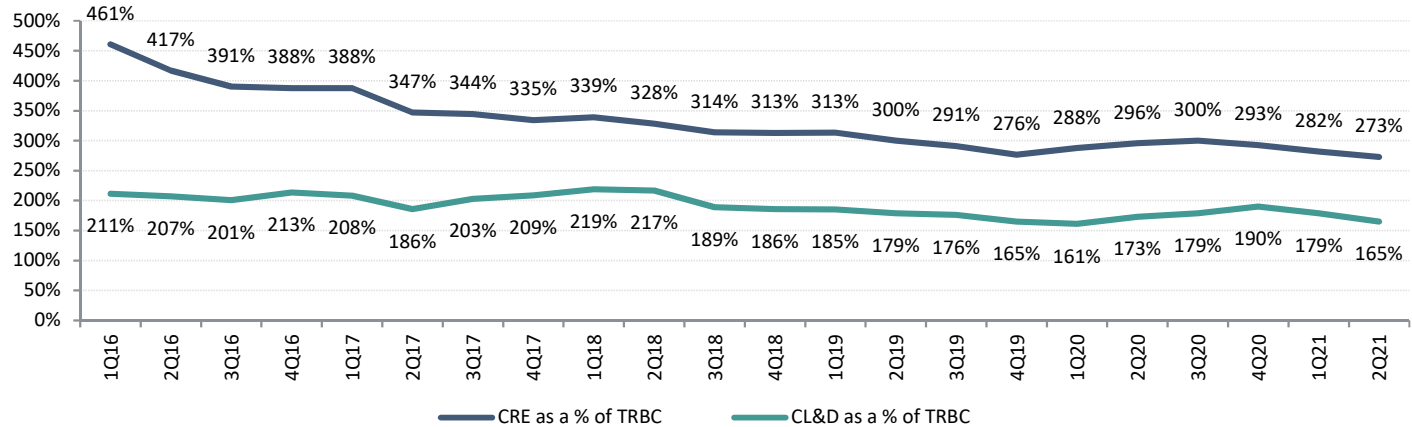
Non-Purchased Loan Growth (\$ millions)



\* Includes the net balance of loans originated through the SBA's PPP. For the second quarter of 2021 and first six months of 2021, that includes payoffs net of originations of \$118 million and \$168 million, respectively.

Total CRE and CL&D Loans as a % of TRBC\*\*

Total commercial real estate ("CRE") and construction, land development and other land ("CL&D") lending are areas in which we have substantial expertise and enjoy competitive advantages. The generally declining trend in our CRE and CL&D concentrations for most of 2016-2019 and in recent quarters, is primarily due to growth in our TRBC and not the result of any strategic shift in focus away from these important areas. We expect to continue lending in these asset classes.



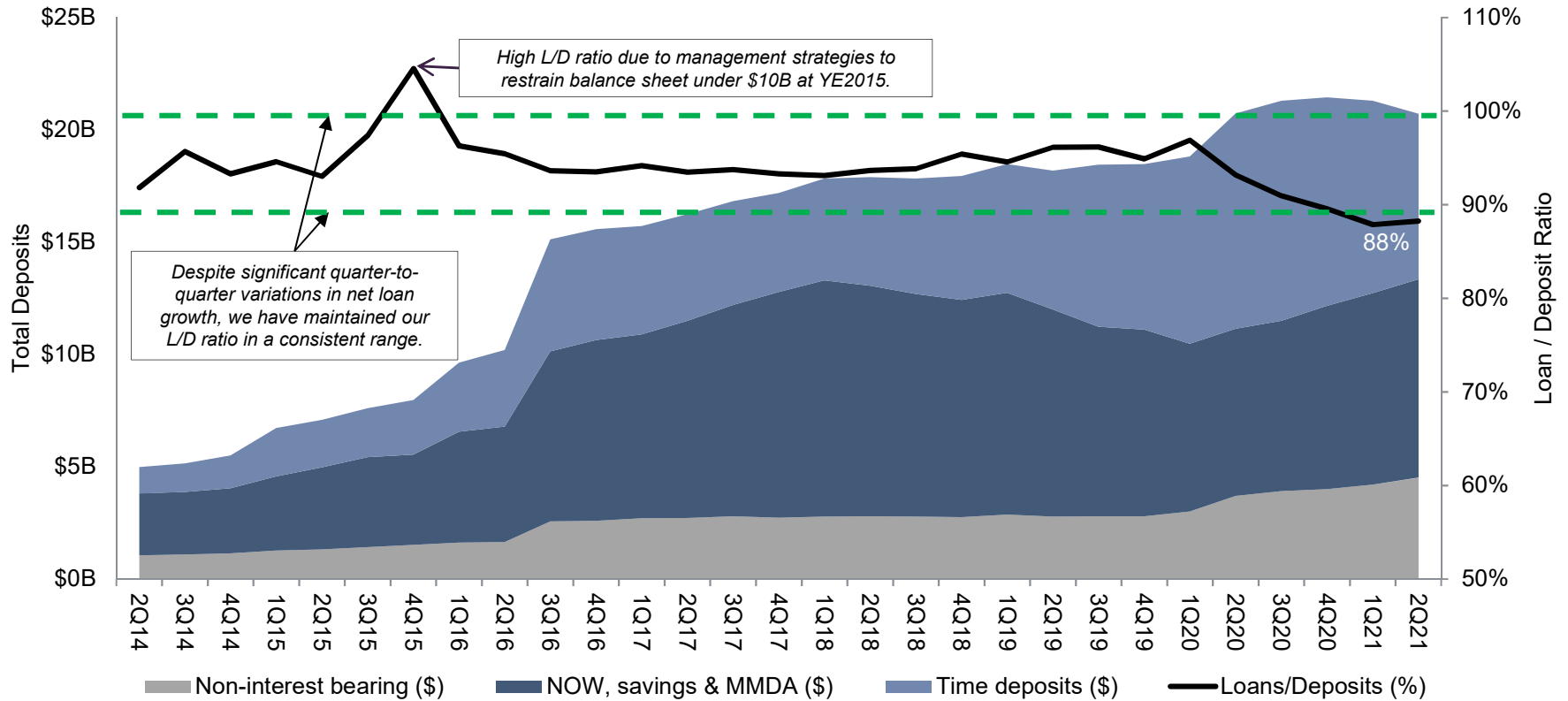
\*\* Concentration ratios exclude loans included in the "other" category on the FDIC call report which were originated to non-depository financial institutions and are typically collateralized by an assignment of a promissory note and related documents, collateral and guaranties.



# Deposit Growth, Abundant Sources of Liquidity and Strong Capital Position

# Deposit Trends

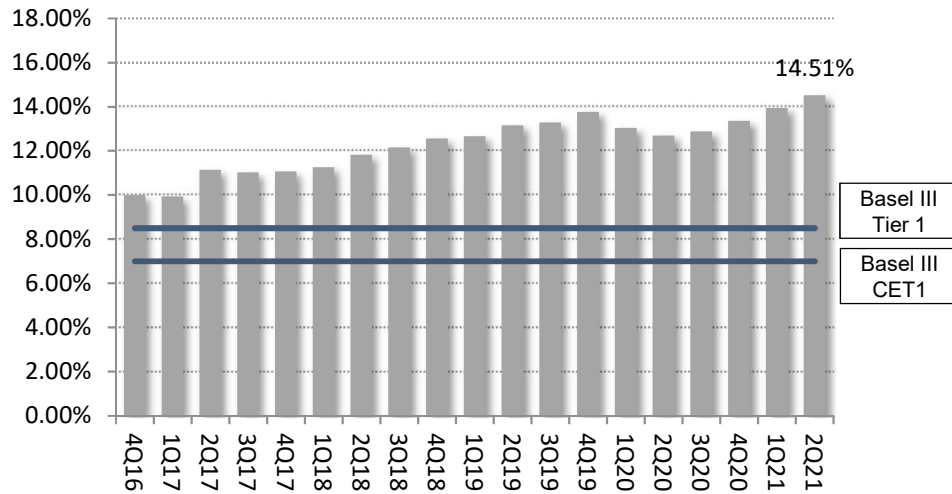
Total Deposits (\$ billions) and Loan / Deposit Ratio (%)



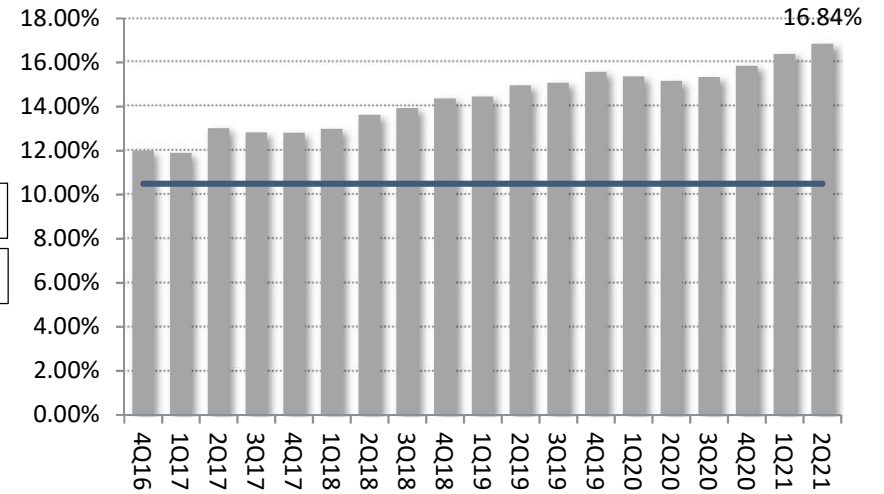
We believe that we have significant capacity for future deposit growth in our existing network of 235 branches. We have successfully increased our overall deposits as needed to fund our earning asset growth. Our loan-to-deposit ratio was 88% at June 30, 2021, slightly below our historical range of 89% to 99%.

# Strong Capital and Liquidity

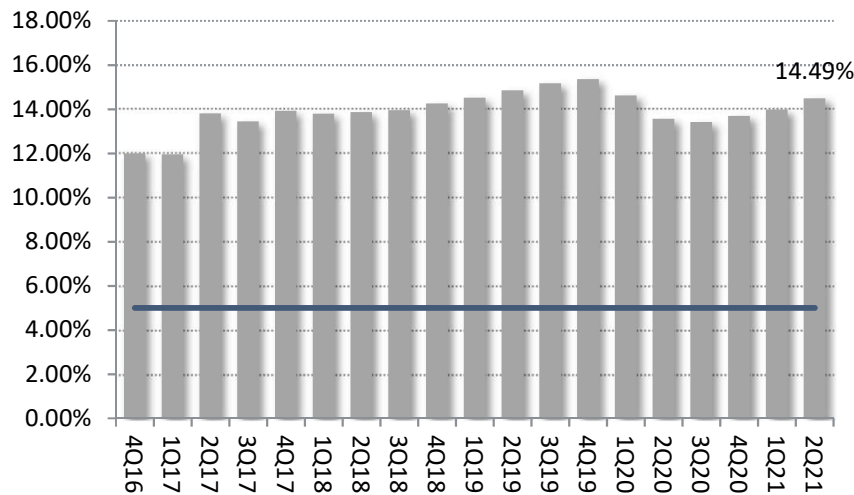
### CET 1 & Tier 1 Capital Ratios



### Total Risk Based Capital Ratio



### Tier 1 Leverage Ratio



— Basel III Regulatory Capital Minimum to be considered well capitalized

## Primary & Secondary Liquidity Sources

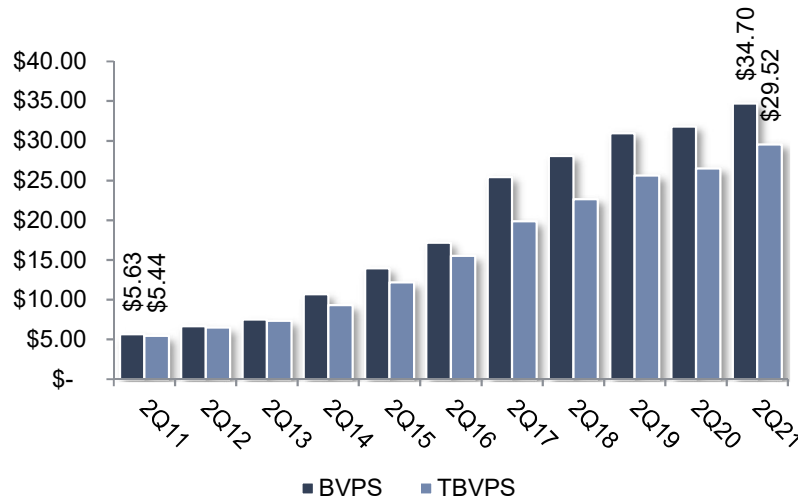
Cash and Cash Equivalents	\$1,424,249,221
Unpledged Investment Securities	3,879,754,933
FHLB Borrowing Availability	4,607,654,747
Unsecured Lines of Credit	1,080,000,000
Funds Available through Fed Discount Window	475,845,932
<b>Total as of 6-30-2021</b>	<b>\$11,467,504,833</b>





# Building Capital and Delivering for Shareholders

Book Value and Tangible Book Value Per Share\* (Period end)

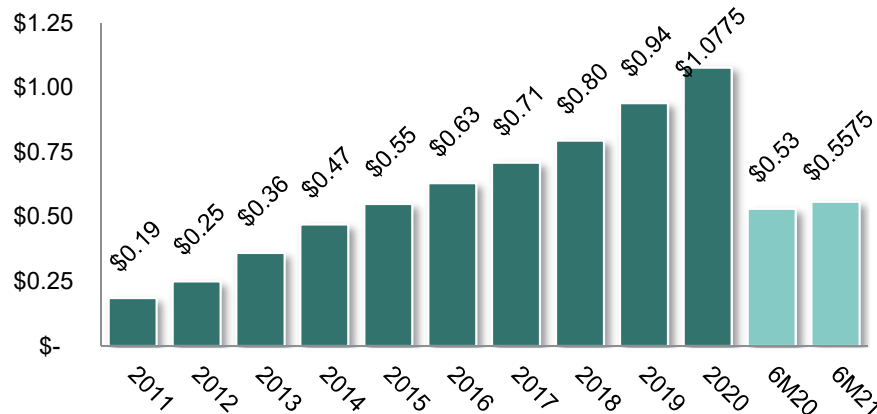


As of June 30, 2021, our book value and tangible book value per share were \$34.70 and \$29.52, respectively.

Over the last 10 years, we have increased book value and tangible book value per common share by a cumulative 516% and 443%, respectively, resulting in compound annual growth rates of 19.9% and 18.4%, respectively.

Dividend Payments Per Share and Stock Splits

We have increased our cash dividend in each of the last 44 quarters and every year since our IPO in 1997. We expect to continue to increase our cash dividend in future quarters.



Our shareholders have benefitted from four 2-for-1 stock splits since our IPO in July 1997

Stock splits:

- June 17, 2002
- December 10, 2003
- August 16, 2011
- June 23, 2014

\*Calculation of the Bank's tangible book value per common share, including the reconciliation to the most directly comparable GAAP financial measure is included in the schedule at the end of this presentation. Management believes presentation of the non-GAAP financial measures provides useful supplemental information that contributes to a proper understanding of the financial results and capital levels of the Bank.

# Non-GAAP Reconciliations



# Non-GAAP Reconciliations

## Calculation of Tangible Book Value Per Common Share

	As of June 30,					
	2011	2012	2013	2014	2015	2016
Total common stockholders' equity before noncontrolling interest	\$ 385,683	\$ 459,590	\$ 531,125	\$ 850,204	\$ 1,209,254	\$ 1,556,921
Less intangible assets:						
Goodwill	(5,243)	(5,243)	(5,243)	(78,669)	(122,884)	(126,289)
Core deposit and other intangibles, net of accumulated amortization	(7,977)	(5,946)	(5,447)	(29,971)	(28,266)	(23,615)
Total intangibles	(13,220)	(11,189)	(10,690)	(108,640)	(151,150)	(149,904)
Total tangible common stockholders' equity	\$ 372,463	\$ 448,401	\$ 520,435	\$ 741,564	\$ 1,058,104	\$ 1,407,017
Common shares outstanding (thousands)	68,474	69,188	70,876	79,662	86,811	90,745
Book value per common share	\$ 5.63	\$ 6.64	\$ 7.49	\$ 10.67	\$ 13.93	\$ 17.16
Tangible book value per common share	\$ 5.44	\$ 6.48	\$ 7.34	\$ 9.31	\$ 12.19	\$ 15.51

	As of June 30,				
	2017	2018	2019	2020	2021
Total common stockholders' equity before noncontrolling interest	\$ 3,260,123	\$ 3,613,903	\$ 3,993,247	\$ 4,110,666	\$ 4,501,676
Less intangible assets:					
Goodwill	(660,789)	(660,789)	(660,789)	(660,789)	(660,789)
Core deposit and other intangibles, net of accumulated amortization	(54,541)	(41,962)	(29,515)	(18,377)	(11,336)
Total intangibles	(715,330)	(702,751)	(690,304)	(679,166)	(672,125)
Total tangible common stockholders' equity	\$ 2,544,793	\$ 2,911,152	\$ 3,302,943	\$ 3,431,500	\$ 3,829,551
Common shares outstanding (thousands)	128,190	128,616	128,947	129,350	129,720
Book value per common share	\$ 25.43	\$ 28.10	\$ 30.97	\$ 31.78	\$ 34.70
Tangible book value per common share	\$ 19.85	\$ 22.63	\$ 25.61	\$ 26.53	\$ 29.52

Note: All share and per share data adjusted to reflect impact of 2-for-1 stock splits on August 16, 2011 and June 23, 2014.

Represents ending balances, as determined in accordance with accounting principles generally accepted in the U.S., ending shares outstanding and tangible book value per share as of the date indicated. Unaudited, financial data in thousands, except per share amounts.



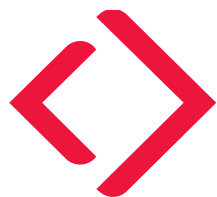
## Non-GAAP Reconciliations

### Calculation of Average Tangible Common Stockholders' Equity and Annualized Return on Average Tangible Common Stockholders' Equity

	Three Months Ended *		Six Months Ended *	
	6/30/2020	6/30/2021	6/30/2020	6/30/2021
Net Income Available To Common Stockholders	\$ 50,266	\$ 150,535	\$ 62,132	\$ 298,950
Average Common Stockholders' Equity Before Noncontrolling Interest	\$ 4,110,038	\$ 4,423,093	\$ 4,114,035	\$ 4,365,454
Less Average Intangible Assets:				
Goodwill	(660,789)	(660,789)	(660,789)	(660,789)
Core deposit and other intangibles, net of accumulated amortization	(19,563)	(12,175)	(20,987)	(12,997)
Total Average Intangibles	(680,352)	(672,964)	(681,776)	(673,786)
Average Tangible Common Stockholders' Equity	\$ 3,429,686	\$ 3,750,129	\$ 3,432,259	\$ 3,691,668
Return On Average Common Stockholders' Equity	4.92%	13.65%	3.04%	13.81%
Return On Average Tangible Common Stockholders' Equity	5.89%	16.10%	3.64%	16.33%

\* Ratios for interim periods annualized based on actual days





**Bank OZK**