## Section 1: 10-Q (FORM 10-Q)

Table of Contents

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549

## FORM 10-Q

(Mark one)
凹 QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2011
$\square$ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to
Commission File Number 0-22759

## BANK OF THE OZARKS, INC.

(Exact name of registrant as specified in its charter)

ARKANSAS<br>(State or other jurisdiction of incorporation or organization)<br>17901 CHENAL PARKWAY, LITTLE ROCK, ARKANSAS<br>(Address of principal executive offices)

71-0556208
(I.R.S. Employer Identification Number)

72223

Registrant's telephone number, including area code: (501) 978-2265

> None
> (Title of Class)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes $\mathbb{\text { No }}$

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes |  |
| :--- | :--- | :--- |
| No |

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a smaller reporting company or a non-accelerated filer (as defined in Rule 12b-2 of the Exchange Act). Check one:(Do not check if a smaller reporting company)Smaller reporting company
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes $\square$ No $\boxtimes$
Indicate the number of shares outstanding of each of the registrant's classes of common stock, as of the latest practical date.

## Table of Contents

## BANK OF THE OZARKS, INC. <br> FORM 10-Q <br> June 30, 2011 <br> INDEX

## PART I. Financial Information

Item 1. Financial Statements
Consolidated Balance Sheets as of June 30, 2011 and 2010 and December 31, $2010 \quad 1$
$\begin{array}{ll}\text { Consolidated Statements of Income for the Three Months Ended June 30, } 2011 \text { and } 2010 \text { and the Six Months Ended June 30, } 2011 & 2\end{array}$
Consolidated Statements of Stockholders' Equity for the Six Months Ended June 30, 2011 and 2010 3
Consolidated Statements of Cash Flows for the Six Months Ended June 30, 2011 and 2010 4
$\begin{array}{ll}\text { Notes to Consolidated Financial Statements } & 5\end{array}$
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations 26
Selected and Supplemental Financial Data 59
Item 3. Quantitative and Qualitative Disclosures About Market Risk 61
Item 4. Controls and Procedures 62
PART II. Other Information
Item 1. Legal Proceedings 63
Item 1A. Risk Factors 63
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds 63
Item 3. Defaults Upon Senior Securities 63
Item 4. Reserved 63
Item 5. Other Information 63
Item 6. Exhibits 63
Signature 64
Exhibit Index 65

## Table of Contents

## PART I. FINANCIAL INFORMATION

## Item 1. Financial Statements

## BANK OF THE OZARKS, INC. CONSOLIDATED BALANCE SHEETS

|  | Unaudited June 30, |  | $\begin{gathered} \text { December } \\ 31, \\ 2010 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: |
|  | 2011 | 2010 |  |
|  | (Dollars in thousands, except per share amounts) |  |  |
| ASSETS |  |  |  |
| Cash and due from banks | \$ 79,712 | \$ 59,453 | \$ 48,024 |
| Interest earning deposits | 1,602 | 710 | 1,005 |
| Cash and cash equivalents | 81,314 | 60,163 | 49,029 |
| Investment securities - available for sale ("AFS") | 499,244 | 453,463 | 398,698 |
| Loans and leases, excluding covered loans | 1,802,127 | 1,900,174 | 1,856,429 |
| Allowance for loan and lease losses | $(39,124)$ | $(40,176)$ | $(40,230)$ |
| Net loans and leases | 1,763,003 | 1,859,998 | 1,816,199 |
| Covered assets: |  |  |  |
| Loans | 908,698 | 124,546 | 496,090 |
| Other real estate owned | 78,047 | 8,541 | 31,145 |
| Federal Deposit Insurance Corporation ("FDIC") loss share receivable | 351,723 | 44,147 | 154,150 |
| Premises and equipment, net | 181,010 | 162,992 | 170,497 |
| Foreclosed and repossessed assets held for sale, net | 36,348 | 44,680 | 42,216 |
| Accrued interest receivable | 13,242 | 15,247 | 13,899 |
| Bank owned life insurance | 60,914 | 58,618 | 59,771 |
| Intangible assets, net | 13,220 | 7,072 | 7,925 |
| Other, net | 40,078 | 38,805 | 33,951 |
| Total assets | \$ 4,026,841 | \$ 2,878,272 | \$ 3,273,570 |

## LIABILITIES AND STOCKHOLDERS' EQUITY

| Deposits: |  |  |  |
| :---: | :---: | :---: | :---: |
| Demand non-interest bearing | \$ 418,742 | \$ 258,927 | \$ 298,585 |
| Savings and interest bearing transaction | 1,644,402 | 1,109,954 | 1,299,058 |
| Time | 1,107,339 | 789,690 | 943,110 |
| Total deposits | 3,170,483 | 2,158,571 | 2,540,753 |
| Repurchase agreements with customers | 39,403 | 51,677 | 43,324 |
| Other borrowings | 292,682 | 281,788 | 282,139 |
| Subordinated debentures | 64,950 | 64,950 | 64,950 |
| Accrued interest payable and other liabilities | 70,217 | 25,375 | 18,634 |
| Total liabilities | 3,637,735 | 2,582,361 | 2,949,800 |
| Commitments and contingencies |  |  |  |
| Stockholders' equity: |  |  |  |
| Common stock; $\$ 0.01$ par value; $50,000,000$ shares authorized; $17,118,440,16,956,290$, and $17,053,640$ shares issued and outstanding at June 30, 2011, June 30, 2010 and December 31, 2010, respectively | 171 | 170 | 170 |
| Additional paid-in capital | 48,239 | 43,424 | 45,278 |
| Retained earnings | 333,943 | 243,181 | 275,074 |
| Accumulated other comprehensive income (loss) | 3,330 | 5,712 | (167) |
| Total stockholders' equity before noncontrolling interest | 385,683 | 292,487 | 320,355 |
| Noncontrolling interest | 3,423 | 3,424 | 3,415 |
| Total stockholders' equity | 389,106 | 295,911 | 323,770 |
| Total liabilities and stockholders' equity | \$ 4,026,841 | \$2,878,272 | \$ 3,273,570 |

See accompanying notes to consolidated financial statements.

## Table of Contents

## BANK OF THE OZARKS, INC.

## CONSOLIDATED STATEMENTS OF INCOME

Unaudited

|  | $\begin{gathered} \text { Three Months Ended } \\ \text { June 30, } \\ \hline \end{gathered}$ |  | Six Months EndedJune 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2011 | 2010 | 2011 | 2010 |
|  | (Dollars in thousands, except per share amounts) |  |  |  |
| Interest income: |  |  |  |  |
| Loans and leases | \$28,046 | \$29,832 | \$55,922 | \$59,327 |
| Covered loans | 17,607 | 2,584 | 29,030 | 2,739 |
| Investment securities: |  |  |  |  |
| Taxable | 1,057 | 1,416 | 1,484 | 3,065 |
| Tax-exempt | 4,139 | 4,739 | 8,432 | 9,650 |
| Deposits with banks and federal funds sold | 25 | 9 | 28 | 11 |
| Total interest income | 50,874 | 38,580 | 94,896 | 74,792 |
| Interest expense: |  |  |  |  |
| Deposits | 5,191 | 5,194 | 9,972 | 10,109 |
| Repurchase agreements with customers | 57 | 101 | 118 | 210 |
| Other borrowings | 2,718 | 3,124 | 5,389 | 6,698 |
| Subordinated debentures | 432 | 432 | 858 | 853 |
| Total interest expense | 8,398 | 8,851 | 16,337 | 17,870 |
| Net interest income | 42,476 | 29,729 | 78,559 | 56,922 |
| Provision for loan and lease losses | $(3,750)$ | $(3,400)$ | $(6,000)$ | $(7,600)$ |
| Net interest income after provision for loan and lease losses | 38,726 | 26,329 | 72,559 | 49,322 |
| Non-interest income: |  |  |  |  |
| Service charges on deposit accounts | 4,586 | 3,933 | 8,424 | 7,135 |
| Mortgage lending income | 634 | 815 | 1,315 | 1,343 |
| Trust income | 803 | 794 | 1,585 | 1,716 |
| Bank owned life insurance income | 575 | 534 | 1,143 | 997 |
| Gains on investment securities | 199 | 2,052 | 351 | 3,749 |
| Gains (losses) on sales of other assets | 705 | 38 | 1,112 | (35) |
| Accretion of FDIC loss share receivable, net of amortization of FDIC clawback payable | 2,923 | 271 | 4,921 | 271 |
| Other loss share income, net | 984 | 0 | 1,955 | 0 |
| Gains on FDIC-assisted acquisitions | 62,756 | 0 | 65,708 | 10,037 |
| Other | 893 | 690 | 1,534 | 1,280 |
| Total non-interest income | 75,058 | 9,127 | 88,048 | 26,493 |
| Non-interest expense: |  |  |  |  |
| Salaries and employee benefits | 14,817 | 8,996 | 26,464 | 17,271 |
| Net occupancy and equipment | 3,775 | 2,416 | 6,881 | 4,837 |
| Other operating expenses | 16,608 | 9,698 | 28,047 | 16,473 |
| Total non-interest expense | 35,200 | 21,110 | 61,392 | 38,581 |
| Income before taxes | 78,584 | 14,346 | 99,215 | 37,234 |
| Provision for income taxes | 28,380 | 3,488 | 34,384 | 10,432 |
| Net income | 50,204 | 10,858 | 64,831 | 26,802 |
| Net loss attributable to noncontrolling interest | 13 | 32 | 16 | 43 |
| Net income available to common stockholders | \$50,217 | \$10,890 | $\underline{\$ 64,847}$ | \$26,845 |
| Basic earnings per common share | \$ 2.94 | \$ 0.64 | \$ 3.79 | \$ 1.58 |
| Diluted earnings per common share | \$ 2.91 | \$ 0.64 | \$ 3.77 | \$ 1.58 |
| Dividends declared per common share | \$ 0.18 | \$ 0.15 | \$ 0.35 | \$ 0.29 |

See accompanying notes to consolidated financial statements.

## Table of Contents

BANK OF THE OZARKS, INC.

## CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY

Unaudited

|  | $\begin{gathered} \text { Common } \\ \text { Stock } \\ \hline \end{gathered}$ |  | Additional <br> Paid-In <br> Capital |  | $\begin{gathered} \text { Retained } \\ \text { Earnings } \\ \text { (Dolla } \end{gathered}$ | $\begin{aligned} & \text { Accumulated } \\ & \text { Other } \\ & \text { Comprehensive } \\ & \text { Income (Loss) } \\ & \text { in thousands) } \end{aligned}$ |  | Noncontrolling Interest |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |
| Balances - January 1, 2010 | \$ | 169 | \$ | 41,584 | \$221,243 | \$ | 6,032 | \$ | 3,442 | \$272,470 |
| Comprehensive income: |  |  |  |  |  |  |  |  |  |  |
| Net income |  | 0 |  | 0 | 26,802 |  | 0 |  | 0 | 26,802 |
| Net loss attributable to noncontrolling interest |  | 0 |  | 0 | 43 |  | 0 |  | (43) | 0 |
| Other comprehensive income (loss): |  |  |  |  |  |  |  |  |  |  |
| Unrealized gains/losses on investment securities AFS, net of \$1,264 tax effect |  | 0 |  | 0 | 0 |  | 1,958 |  | 0 | 1,958 |
| Reclassification of gains/losses included in net income, net of $\$ 1,471$ tax effect |  | 0 |  | 0 | 0 |  | $(2,278)$ |  | 0 | $(2,278)$ |
| Total comprehensive income |  |  |  |  |  |  |  |  |  | 26,482 |
| Common stock dividends |  | 0 |  | 0 | $(4,907)$ |  | 0 |  | 0 | $(4,907)$ |
| Issuance of 51,750 shares of common stock for exercise of stock options |  | 1 |  | 1,334 | 0 |  | 0 |  | 0 | 1,335 |
| Tax benefit (expense) on exercise and forfeiture of stock options |  | 0 |  | 69 | 0 |  | 0 |  | 0 | 69 |
| Stock-based compensation expense |  | 0 |  | 437 | 0 |  | 0 |  | 0 | 437 |
| Noncontrolling interest cash contribution |  | 0 |  | 0 | 0 |  | 0 |  | 25 | 25 |
| Balances - June 30, 2010 | \$ | 170 | \$ | 43,424 | $\underline{\underline{\$ 243,181}}$ | \$ | 5,712 | \$ | 3,424 | \$295,911 |
| Balances - January 1, 2011 | \$ | 170 | \$ | 45,278 | \$275,074 | \$ | (167) | \$ | 3,415 | \$323,770 |
| Comprehensive income: |  |  |  |  |  |  |  |  |  |  |
| Net income |  | 0 |  | 0 | 64,831 |  | 0 |  | 0 | 64,831 |
| Net loss attributable to noncontrolling interest |  | 0 |  | 0 | 16 |  | 0 |  | (16) | 0 |
| Other comprehensive income (loss): |  |  |  |  |  |  |  |  |  |  |
| Unrealized gains/losses on investment securities AFS, net of \$2,394 tax effect |  | 0 |  | 0 | 0 |  | 3,710 |  | 0 | 3,710 |
| Reclassification of gains/losses included in net income, net of $\$ 138$ tax effect |  | 0 |  | 0 | 0 |  | (213) |  | 0 | (213) |
| Total comprehensive income |  |  |  |  |  |  |  |  |  | 68,328 |
| Common stock dividends |  | 0 |  | 0 | $(5,978)$ |  | 0 |  | 0 | $(5,978)$ |
| Issuance of 65,600 shares of common stock for exercise of stock options |  | 1 |  | 2,048 | 0 |  | 0 |  | 0 | 2,049 |
| Tax benefit (expense) on exercise and forfeiture of stock options |  | 0 |  | 183 | 0 |  | 0 |  | 0 | 183 |
| Stock-based compensation expense |  | 0 |  | 730 | 0 |  | 0 |  | 0 | 730 |
| Forfeiture of 800 shares of unvested common stock under restricted stock plan |  | 0 |  | 0 | 0 |  | 0 |  | 0 | 0 |
| Noncontrolling interest cash contribution |  | 0 |  | 0 | 0 |  | 0 |  | 24 | 24 |
| Balances - June 30, 2011 | S | 171 | \$ | 48,239 | \$333,943 | \$ | 3,330 | \$ | 3,423 | \$389,106 |

See accompanying notes to consolidated financial statements.

## Table of Contents

## BANK OF THE OZARKS, INC.

## CONSOLIDATED STATEMENTS OF CASH FLOWS

Unaudited

|  | Six Months EndedJune 30, |  |
| :---: | :---: | :---: |
|  | 2011 | 2010 |
|  | (Dollars in thousands) |  |
| Cash flows from operating activities: |  |  |
| Net income | \$ 64,831 | \$ 26,802 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |
| Depreciation | 2,557 | 2,160 |
| Amortization | 664 | 138 |
| Net loss attributable to noncontrolling interest | 16 | 43 |
| Provision for loan and lease losses | 6,000 | 7,600 |
| Provision for losses on foreclosed and repossessed assets | 7,442 | 4,392 |
| Writedown of other assets | 1,250 | 0 |
| Net amortization (accretion) of investment securities AFS | 125 | (458) |
| Net gains on investment securities AFS | (351) | $(3,749)$ |
| Originations and purchases of mortgage loans for sale | $(57,173)$ | $(68,522)$ |
| Proceeds from sales of mortgage loans for sale | 62,718 | 65,808 |
| Net accretion of covered loans | $(29,030)$ | $(2,739)$ |
| Accretion of FDIC loss share receivable, net of amortization of FDIC clawback payable | $(4,921)$ | (271) |
| (Gains) losses on dispositions of premises and equipment, foreclosed and repossessed assets and other assets | $(1,112)$ | 35 |
| Gains on FDIC-assisted acquisitions | $(65,708)$ | $(10,037)$ |
| Deferred income tax expense | 28,123 | 4,051 |
| Increase in cash surrender value of bank owned life insurance ("BOLI") | $(1,143)$ | (997) |
| Current tax benefit on exercise of stock options | (340) | (180) |
| Compensation expense under stock-based compensation plans | 730 | 437 |
| Changes in assets and liabilities: |  |  |
| Accrued interest receivable | 1,177 | (445) |
| Other assets, net | $(4,903)$ | 59 |
| Accrued interest payable and other liabilities | 3,513 | 1,774 |
| Net cash provided by operating activities | 14,465 | 25,901 |
| Cash flows from investing activities: |  |  |
| Proceeds from sales of investment securities AFS | 37,813 | 112,712 |
| Proceeds from maturities/calls/paydowns of investment securities AFS | 11,552 | 38,100 |
| Purchases of investment securities AFS | $(7,573)$ | $(92,031)$ |
| Net paydowns of portfolio loans and leases | 57,220 | 1,192 |
| Net cash flow from covered assets | 139,926 | 13,516 |
| Purchases of premises and equipment | $(12,923)$ | $(3,551)$ |
| Proceeds from disposition of premises and equipment, foreclosed and repossessed assets and other assets | 3,672 | 10,288 |
| Cash paid for interest in unconsolidated investments and noncontrolling interest | $(1,725)$ | $(4,104)$ |
| Purchase of BOLI | 0 | $(10,200)$ |
| Net cash proceeds received in FDIC-assisted acquisitions | 365,394 | 62,101 |
| Net cash provided by investing activities | 593,356 | 128,023 |
| Cash flows from financing activities: |  |  |
| Net decrease in deposits | $(485,002)$ | $(91,228)$ |
| Net repayments of other borrowings | $(82,276)$ | $(84,843)$ |
| Net (decrease) increase in repurchase agreements with customers | $(4,669)$ | 7,408 |
| Proceeds from exercise of stock options | 2,049 | 1,335 |
| Current tax benefit on exercise of stock options | 340 | 180 |
| Cash dividends paid on common stock | $(5,978)$ | $(4,907)$ |
| Net cash used by financing activities | $(575,536)$ | $(172,055)$ |
| Net increase (decrease) in cash and cash equivalents | 32,285 | $(18,131)$ |
| Cash and cash equivalents - beginning of period | 49,029 | 78,294 |
| Cash and cash equivalents - end of period | \$ 81,314 | \$ 60,163 |

See accompanying notes to consolidated financial statements.

## Table of Contents

## BANK OF THE OZARKS, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Unaudited

## 1. Organization and Principles of Consolidation

Bank of the Ozarks, Inc. (the "Company") is a bank holding company headquartered in Little Rock, Arkansas, which operates under the rules and regulations of the Board of Governors of the Federal Reserve System. The Company owns a wholly-owned state chartered bank subsidiary-Bank of the Ozarks (the "Bank"), four $100 \%$-owned finance subsidiary business trusts-Ozark Capital Statutory Trust II ("Ozark II"), Ozark Capital Statutory Trust III ("Ozark III"), Ozark Capital Statutory Trust IV ("Ozark IV") and Ozark Capital Statutory Trust V ("Ozark V") (collectively, the "Trusts") and, indirectly through the Bank, a subsidiary engaged in the development of real estate and a subsidiary that owns and operates a private aircraft. The consolidated financial statements include the accounts of the Company, the Bank, the real estate subsidiary and the aircraft subsidiary. Significant intercompany transactions and amounts have been eliminated in consolidation.

## 2. Basis of Presentation

The accompanying consolidated financial statements have been prepared by the Company, without audit, pursuant to the rules and regulations of the Securities and Exchange Commission ("SEC") in Article 10 of Regulation S-X and in accordance with the instructions to Form 10-Q and accounting principles generally accepted in the United States ("GAAP") for interim financial information. Certain information, accounting policies and footnote disclosures normally included in complete financial statements prepared in accordance with GAAP have been condensed or omitted in accordance with such rules and regulations. These consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes thereto included in the Company's annual report on Form 10-K for the year ended December 31, 2010.

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. In the opinion of management, all adjustments considered necessary, consisting of normal recurring items, have been included for a fair presentation of the accompanying consolidated financial statements. Operating results for the three and six months ended June 30, 2011 are not necessarily indicative of the results that may be expected for the full year or future periods.

Certain reclassifications of prior period amounts have been made to conform with the current period presentation. These reclassifications had no impact on previously reported net income.

## 3. Acquisitions

## 2011 Acquisitions

On January 14, 2011 the Company, through the Bank, entered into a purchase and assumption agreement with loss share agreements with the Federal Deposit Insurance Corporation ("FDIC") pursuant to which it acquired substantially all of the assets and assumed substantially all of the deposits and certain other liabilities of the former Oglethorpe Bank ("Oglethorpe") with two offices in Georgia, including Brunswick and St. Simons Island.

On April 29, 2011 the Company, through the Bank, entered into a purchase and assumption agreement with loss share agreements with the FDIC pursuant to which it acquired substantially all of the assets and assumed substantially all of the deposits and certain other liabilities of the former First Choice Community Bank ("First Choice") with seven offices in Georgia, including Dallas, Newnan (2), Senoia, Sharpsburg, Douglasville and Carrollton. On July 1, 2011, the Company closed one of the offices in Newnan, Georgia, and the Company has given notice that it plans to close the Carrollton, Georgia office on October 26, 2011.

On April 29, 2011, the Company, through the Bank, entered into a purchase and assumption agreement with loss share agreements with the FDIC pursuant to which it acquired substantially all of the assets and assumed substantially all of the deposits and certain other liabilities of the former The Park Avenue Bank ("Park Avenue") with 11 offices in Georgia, including Valdosta (3), Bainbridge (2), Cairo, Lake Park, Stockbridge, McDonough, Oakwood and Athens and one office in Ocala, Florida. The Company has given notice that it plans to close the Stockbridge, Georgia office on October 21, 2011.

## Table of Contents

A summary, at fair value, of the assets acquired and liabilities assumed in the Oglethorpe, First Choice and Park Avenue acquisitions, as of the acquisition dates, is as follows:

|  | Oglethorpe | First Choice (Dollars in thousands) |  | Park Avenue |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Assets acquired: |  |  |  |  |  |
| Cash and cash equivalents | \$ 14,710 | \$ | 38,018 | \$ | 66,825 |
| Investment Securities, AFS | - |  | 4,568 |  | 131,790 |
| Loans not covered by loss share agreements ${ }^{(1)}$ | 3,085 |  | 1,554 |  | 17,696 |
| Covered assets: |  |  |  |  |  |
| Loans | 80,676 |  | 149,894 |  | 262,917 |
| Other real estate owned ("covered ORE") | 7,144 |  | 1,671 |  | 31,630 |
| FDIC loss share receivable | 52,395 |  | 59,544 |  | 113,683 |
| Core deposit intangible | 401 |  | 495 |  | 5,063 |
| Other assets | 433 |  | 70 |  | 2,977 |
| Total assets acquired | 158,844 |  | 255,814 |  | 632,581 |
| Liabilities assumed: |  |  |  |  |  |
| Deposits | 195,067 |  | 293,344 |  | 626,321 |
| Federal Home Loan Bank of Atlanta ("FHLB - Atlanta") advances | - |  | 4,000 |  | 88,819 |
| FDIC clawback payable | 924 |  | 930 |  | 14,868 |
| Other liabilities | 433 |  | 578 |  | 2,088 |
| Total liabilities assumed | 196,424 |  | 298,852 |  | 732,096 |
| Net assets acquired at fair value | $(37,580)$ |  | $(43,038)$ |  | $(99,515)$ |
| Cash received from FDIC | 40,532 |  | 45,988 |  | 159,320 |
| Pre-tax gain on FDIC-assisted acquisitions | \$ 2,952 | \$ | $\underline{ }$ 2,950 | \$ | 59,805 |

(1) Certain loans acquired by the Company, consisting primarily of consumer loans, are not covered by loss share. Accordingly, these loans are reported as non-covered loans in the Company's consolidated financial statements. The unpaid principal balance and the fair value of these loans, at acquisition date, are as follows: Oglethorpe - unpaid principal balance of $\$ 6.5$ million and fair value of $\$ 3.1$ million; First Choice - unpaid principal balance of $\$ 2.0$ million and fair value of $\$ 1.6$ million; Park Avenue - unpaid principal balance of $\$ 25.8$ million and fair value of $\$ 17.7$ million.

The Company's results of operations for the quarter and the six months ended June 30, 2011 include the operating results of the acquired assets and assumed liabilities from the dates of acquisition through June 30, 2011. Due to the significant fair value adjustments and the nature of the loss share agreements with the FDIC, the Company believes pro forma information that would include historical results of these acquisitions is not relevant. Accordingly, no pro forma financial information is included in these consolidated financial statements.

## 2010 Acquisitions

On March 26, 2010 the Company, through the Bank, entered into a purchase and assumption agreement with loss share agreements with the FDIC pursuant to which it acquired substantially all of the assets and assumed substantially all of the deposits and certain other liabilities of the former Unity National Bank ("Unity") with five offices in Georgia, including Cartersville (2), Rome, Adairsville and Calhoun.

On July 16, 2010 the Company, through the Bank, entered into a purchase and assumption agreement with loss share agreements with the FDIC pursuant to which it acquired substantially all of the assets and assumed substantially all of the deposits and certain other liabilities of the former Woodlands Bank ("Woodlands") with eight offices, including two in South Carolina; two in North Carolina; one in Georgia and three in Alabama. On October 26, 2010, the Company closed four of the Woodlands offices, and in December 2010 the Company relocated two offices. The Company also renegotiated the leases on the remaining two offices. As a result, the Company now operates one office each in Bluffton, South Carolina; Wilmington, North Carolina; Savannah, Georgia; and Mobile, Alabama.

On September 10, 2010 the Company, through the Bank, entered into a purchase and assumption agreement with loss share agreements with the FDIC pursuant to which it acquired substantially all of the assets and assumed substantially all of the deposits and certain other liabilities of the former Horizon Bank ("Horizon") with four offices in Florida, including Bradenton (2), Palmetto and Brandon. On December 23, 2010, the Company closed the office in Brandon, Florida.

On December 17, 2010 the Company, through the Bank, entered into a purchase and assumption agreement with loss share agreements with the FDIC pursuant to which it acquired substantially all of the assets and assumed substantially all of the deposits and certain other liabilities of the former Chestatee State Bank ("Chestatee") with four offices in Georgia, including Dawsonville (2), Cumming and Marble Hill.

## Table of Contents

A summary, at fair value, of the assets acquired and liabilities assumed in the Unity, Woodlands, Horizon and Chestatee acquisitions, as of the acquisition dates, is as follows:

(1) Certain loans acquired by the Company, consisting primarily of consumer loans, are not covered by loss share. Accordingly, these loans are reported as non-covered loans in the Company's consolidated financial statements. The unpaid principal balance and the fair value of these loans, at acquisition date, are as follows: Woodlands - unpaid principal balance of $\$ 1.5$ million and fair value of $\$ 1.1$ million; Horizon - unpaid principal balance of $\$ 1.3$ million and fair value of $\$ 0.9$ million; Chestatee - unpaid principal balance of $\$ 5.3$ million and fair value of $\$ 3.6$ million.

## Purchase Accounting and Purchase Accounting Adjustments

Purchased loans acquired in a business combination, including covered loans, are recorded at estimated fair value on their purchase date with no carryover of the related allowance for loan and lease losses. In determining the estimated fair value of purchased loans, management considers a number of factors including, among other things, the remaining life of the acquired loans, estimated prepayments, estimated loss ratios, estimated value of the underlying collateral, estimated holding periods, and net present value of cash flows expected to be received. Purchased loans are accounted for in accordance with guidance for certain loans or debt securities acquired in a transfer when the loans have evidence of credit deterioration since origination and it is probable at the date of acquisition that the acquirer will not collect all contractually required principal and interest payments. In determining the acquisition date fair values of purchased loans, management calculates a non-accretable difference (the credit component of the purchased loans) and an accretable difference (the yield component of the purchased loans).

The difference between contractually required payments and the cash flows expected to be collected at acquisition is referred to as the nonaccretable difference. Subsequent decreases to the expected cash flows will generally result in a provision for loan and lease losses. Subsequent increases in cash flows will result in a reversal of the provision for loan and lease losses to the extent of prior charges and then an adjustment to accretable yield, which would have a positive impact on interest income.

The accretable difference on purchased loans is the difference between the expected cash flows and the net present value of expected cash flows. Such difference is accreted into earnings using the effective yield method over the term of the loans. In determining the net present value of expected cash flows, the Company used discount rates ranging from $6.0 \%$ to $9.5 \%$ depending on the risk characteristics of each individual loan or loan pool.

The acquisition date fair values of acquired assets and assumed liabilities for each of the Company's FDIC-assisted transactions may be revised for up to 12 months following the date of acquisition.

## Table of Contents

Subsequent to the reporting of the assets acquired and the liabilities assumed in the Unity and Woodlands acquisitions, the Company made certain adjustments to these values. As a result of those adjustments, the Company has "recast" certain amounts previously reported in its consolidated financial statements. The following summarizes the assets acquired and liabilities assumed in the Unity and Woodlands acquisitions as originally reported and as recast.

|  | Unity |  |  |  | Woodlands |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | As Originally Reported | Adjustments |  | As Recast | As Originally Reported | Adjustments |  | As Recast |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |
| Assets acquired: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash and cash equivalents | \$ 45,401 | \$ | - | \$ 45,401 | \$ 13,447 | \$ | - | \$ 13,447 |
| Investment securities AFS | 5,580 |  | - | 5,580 | 84,492 |  | - | 84,492 |
| Loans not covered by loss share agreements | - |  | - | - | 1,113 |  | - | 1,113 |
| Covered assets: |  |  |  |  |  |  |  |  |
| Loans | 143,175 |  | $(8,723)$ | 134,452 | 187,998 |  | $(1,520)$ | 186,478 |
| Covered ORE | 9,414 |  | (555) | 8,859 | 5,029 |  | - | 5,029 |
| FDIC loss share receivable | 35,683 |  | 8,464 | 44,147 | 54,827 |  | 1,039 | 55,866 |
| Core deposit intangible | 1,657 |  | - | 1,657 | 200 |  | - | 200 |
| Other assets | 183 |  | - | 183 | 1,145 |  | 327 | 1,472 |
| Total assets acquired | 241,093 |  | (814) | 240,279 | 348,251 |  | (154) | 348,097 |
| Liabilities assumed: |  |  |  |  |  |  |  |  |
| Deposits | 220,806 |  | - | 220,806 | 344,723 |  | - | 344,723 |
| FHLB-Atlanta advances | 24,078 |  | - | 24,078 | 10,142 |  | - | 10,142 |
| FDIC clawback payable | 2,265 |  | (699) | 1,566 | 3,030 |  | (89) | 2,941 |
| Other liabilities | 607 |  | (115) | 492 | 258 |  | (65) | 193 |
| Total liabilities assumed | 247,756 |  | (814) | 246,942 | 358,153 |  | (154) | 357,999 |
| Net assets acquired at fair value | \$ (6,663) | \$ | - | \$ (6,663) | \$ (9,902) | \$ | - | \$ (9,902) |

The adjustments to the acquired assets and assumed liabilities for both Unity and Woodlands affected net assets acquired and the resulting pretax gains on these acquisitions. However, because the net effect on net assets acquired and resulting pre-tax gains was not material, management recorded the impact of such adjustments as an increase or decrease to other non-interest income during the quarter in which the adjustments were determined. The net increase or decrease to non-interest income is included as an adjustment to "other liabilities" and/or to "other assets" in the above table.

## Loss Share Agreements and Other Acquisition Matters

In conjunction with these FDIC-assisted acquisitions, the Bank entered into loss share agreements with the FDIC such that the Bank and the FDIC will share in the losses on assets covered under the loss share agreements. Pursuant to the terms of the loss share agreements for the Unity acquisition, on losses up to $\$ 65.0$ million, the FDIC will reimburse the Bank for $80 \%$ of losses. On losses exceeding $\$ 65.0$ million, the FDIC will reimburse the Bank for $95 \%$ of losses. Pursuant to the terms of the loss share agreements for the Woodlands acquisition, the Chestatee acquisition, the Oglethorpe acquisition and the First Choice acquisition, the FDIC will reimburse the Bank for $80 \%$ of losses. Pursuant to the terms of the loss share agreements for the Horizon acquisition, the FDIC will reimburse the Bank on single family residential loans and related foreclosed real estate for (i) $80 \%$ of losses up to $\$ 11.8$ million, (ii) $30 \%$ of losses between $\$ 11.8$ million and $\$ 17.9$ million and (iii) $80 \%$ of losses in excess of $\$ 17.9$ million. For non-single family residential loans and related foreclosed real estate, the FDIC will reimburse the Bank for (i) $80 \%$ of losses up to $\$ 32.3$ million, (ii) $0 \%$ of losses between $\$ 32.3$ million and $\$ 42.8$ million and (iii) $80 \%$ of losses in excess of $\$ 42.8$ million. Pursuant to the terms of the loss share agreements for the Park Avenue acquisition, the FDIC will reimburse the Bank for (i) $80 \%$ of losses up to $\$ 218.2$ million, (ii) $0 \%$ of losses between $\$ 218.3$ million and $\$ 267.5$ million and (iii) $80 \%$ of losses in excess of $\$ 267.5$ million.

The loss share agreements applicable to single family residential mortgage loans and related foreclosed real estate provide for FDIC loss sharing and the Bank's reimbursement to the FDIC for recoveries of covered losses for ten years from the date on which each applicable loss share agreement was entered. The loss share agreements applicable to commercial loans and related foreclosed real estate provide for FDIC loss sharing for five years from the date on which each applicable loss share agreement was entered and the Bank's reimbursement to the FDIC for recoveries of covered losses for an additional three years thereafter.

## Table of Contents

To the extent that actual losses incurred by the Bank are less than (i) $\$ 65$ million on the Unity assets covered under the loss share agreements, (ii) $\$ 107$ million on the Woodlands assets covered under the loss share agreements, (iii) $\$ 60$ million on the Horizon assets covered under the loss share agreements, (iv) $\$ 66$ million on the Chestatee assets covered under the loss share agreements, (v) $\$ 66$ million on the Oglethorpe assets covered under the loss share agreements, (vi) $\$ 87$ million on the First Choice assets covered under the loss share agreements and (vii) $\$ 269$ million on the Park Avenue assets covered under the loss share agreements, the Bank may be required to reimburse the FDIC under the clawback provisions of the loss share agreements.

The terms of the purchase and assumption agreements for the Unity, Woodlands, Horizon, Chestatee, Oglethorpe, First Choice and Park Avenue acquisitions provide for the FDIC to indemnify the Bank against certain claims, including claims with respect to assets, liabilities or any affiliate not acquired or otherwise assumed by the Bank and with respect to claims based on any action by Unity's, Woodlands', Horizon's, Chestatee's, Oglethorpe's, First Choice's or Park Avenue's directors, officers or employees.

## 4. Earnings Per Common Share ("EPS")

Basic EPS is computed by dividing reported earnings available to common stockholders by the weighted-average number of common shares outstanding. Diluted EPS is computed by dividing reported earnings available to common stockholders by the weighted-average number of common shares outstanding after consideration of the dilutive effect, if any, of the Company's outstanding common stock options using the treasury stock method. No options to purchase shares of the Company's common stock for the three-month and six-month periods ended June 30, 2011 and June 30, 2010 were excluded from the diluted EPS calculation as all options were dilutive for the respective periods.

Basic and diluted EPS are computed as follows:

|  | Three Months Ended June 30, |  | $\begin{gathered} \text { Six Months Ended } \\ \text { June 30, } \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2011 | 2010 | 2011 | 2010 |
|  | (In thousands, except per share amounts) |  |  |  |
| Common shares - weighted-average (basic) | 17,109 | 16,948 | 17,092 | 16,938 |
| Common share equivalents - weighted-average | 123 | 105 | 111 | 71 |
| Common shares - diluted | 17,232 | 17,053 | 17,203 | 17,009 |
| Net income available to common stockholders (in thousands) | \$50,217 | \$10,890 | \$64,847 | \$26,845 |
| Basic EPS | \$ 2.94 | \$ 0.64 | \$ 3.79 | \$ 1.58 |
| Diluted EPS | 2.91 | 0.64 | 3.77 | 1.58 |

## 5. Investment Securities

At June 30, 2011 and 2010 and at December 31, 2010, the Company classified all of its investment securities portfolio as available for sale ("AFS"). Accordingly, its investment securities are stated at estimated fair value in the consolidated financial statements with unrealized gains and losses, net of related income tax, reported as a separate component of stockholders' equity and included in accumulated other comprehensive income (loss).

> (The remainder of this page intentionally left blank)

## Table of Contents

The following table presents the amortized cost and estimated fair value of investment securities at June 30, 2011 and 2010 and at December 31, 2010. The Company's holdings of "other equity securities" include Federal Home Loan Bank of Dallas ("FHLB - Dallas"), FHLB - Atlanta and First National Banker's Bankshares, Inc. ("FNBB") shares, which do not have readily determinable fair values and are carried at cost.

|  | $\qquad$ | GrossUnrealized Gains |  | $\begin{gathered} \text { Gross } \\ \text { Unrealized } \\ \text { Losses } \\ \hline \end{gathered}$ |  | $\begin{aligned} & \text { Estimated } \\ & \text { Fair } \\ & \text { Value ( } \left.{ }^{2}\right) \\ & \hline \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| June 30, 2011: |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Obligations of state and political subdivisions | \$361,434 | \$ | 6,219 |  | $(2,897)$ | \$364,756 |
| U.S. Government agency residential mortgage-backed securities | 109,725 |  | 2,157 |  | - | 111,882 |
| Other equity securities | 22,606 |  | - |  | - | 22,606 |
| Total | \$493,765 |  | 8,376 |  | $(2,897)$ | \$499,244 |

## December 31, 2010:

| Obligations of state and political subdivisions | \$378,822 |  | 6,431 |  | $(6,706)$ | \$378,547 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| U.S. Government agency residential mortgage-backed securities | 1,269 |  | - |  | - | 1,269 |
| Other equity securities | 18,882 |  | - |  | - | 18,882 |
| Total | \$398,973 |  | 6,431 |  | $(6,706)$ | \$398,698 |
| June 30, 2010: |  |  |  |  |  |  |
| Obligations of state and political subdivisions | \$407,872 |  | 12,800 | \$ | $(3,716)$ | \$416,956 |
| U.S. Government agency residential mortgage-backed securities | 20,651 |  | 315 |  | - | 20,966 |
| Other equity securities | 15,541 |  | - |  | - | 15,541 |
| Total | $\underline{\underline{\$ 444,064}}$ |  | 13,115 |  | (3,716) | $\underline{\underline{\$ 453,463}}$ |

(1) The Company utilizes independent third parties as its principal pricing sources for determining fair value of investment securities which are measured on a recurring basis. For investment securities traded in an active market, the fair values are obtained from independent pricing services and based on quoted market prices if available. If quoted market prices are not available, fair values are based on market prices for comparable securities, broker quotes or comprehensive interest rate tables and pricing matrices or a combination thereof. For investment securities traded in a market that is not active, fair value is determined using unobservable inputs.

The following table shows estimated fair value of investment securities AFS having gross unrealized losses and the amount of such unrealized losses, aggregated by investment category and length of time that individual investment securities have been in a continuous unrealized loss position, at June 30, 2011 and 2010 and at December 31, 2010.

|  | Less than 12 Months |  |  | 12 Months or More |  |  | Total |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\qquad$ | $\begin{aligned} & \text { Unrealized } \\ & \text { Losses } \\ & \hline \end{aligned}$ |  | Estimated Fair Value | $\begin{array}{c}\text { Unrealized } \\ \text { Losses }\end{array}$ |  | Estimated Fair Value | $\begin{array}{c}\text { Unrealized } \\ \text { Losses }\end{array}$ |  |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |  |
| June 30, 2011: |  |  |  |  |  |  |  |  |  |
| Obligations of state and political subdivisions | \$ 40,598 | \$ | 1,023 | \$ 28,653 | \$ | 1,874 | \$ 69,251 | \$ | 2,897 |
| Total temporarily impaired securities | \$ 40,598 | \$ | 1,023 | \$ 28,653 | \$ | 1,874 | \$ 69,251 | \$ | 2,897 |
| December 31, 2010: |  |  |  |  |  |  |  |  |  |
| Obligations of states and political subdivisions | \$174,356 | \$ | 6,153 | \$ 5,387 | \$ | 553 | \$179,743 | \$ | 6,706 |
| Total temporarily impaired securities | $\underline{\text { \$174,356 }}$ | \$ | 6,153 | \$ 5,387 | \$ | 553 | \$179,743 | \$ | 6,706 |
| June 30, 2010: |  |  |  |  |  |  |  |  |  |
| Obligations of state and political subdivisions | \$ 78,875 | \$ | 3,072 | \$ 10,234 | \$ | 644 | \$ 89,109 | \$ | 3,716 |
| Total temporarily impaired securities | \$ 78,875 | \$ | 3,072 | \$ 10,234 | \$ | 644 | \$89,109 |  | 3,716 |

## Table of Contents

In evaluating the Company's unrealized loss positions for other-than-temporary impairment for the investment securities portfolio, management considers the credit quality of the issuer, the nature and cause of the unrealized loss, the severity and duration of the impairments and other factors. At June 30, 2011 and 2010 and December 31, 2010 management determined the unrealized losses were the result of fluctuations in interest rates and did not reflect deteriorations of the credit quality of the investments. Accordingly, management considers these unrealized losses to be temporary in nature. The Company does not have the intent to sell these investment securities with unrealized losses and, more likely than not, will not be required to sell these investment securities before fair value recovers to amortized cost.

The following shows the amortized cost and estimated fair value of investment securities AFS by maturity or estimated date of repayment at June 30, 2011 and December 31, 2010.

| Maturity or Estimated Repayment | June 30, 2011 |  | December 31, 2010 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Amortized } \\ & \text { Cost } \end{aligned}$ | Estimated Fair Value | $\underset{\text { Cost }}{\text { Amortized }}$ | Estimated Fair Value |
|  | (Dollars in thousands) |  |  |  |
| One year or less | \$ 2,586 | \$ 2,592 | \$ 4,773 | \$ 4,808 |
| After one year to five years | 15,477 | 15,587 | 17,635 | 17,893 |
| After five years to ten years | 22,512 | 22,936 | 21,134 | 21,592 |
| After ten years | 453,190 | 458,129 | 355,431 | 354,405 |
| Total | \$493,765 | \$499,244 | \$398,973 | \$398,698 |

For purposes of this maturity distribution, all investment securities AFS are shown based on their contractual maturity date, except (i) FHLB Dallas, FHLB - Atlanta and FNBB stock with no contractual maturity date are shown in the longest maturity category, (ii) U.S. Government agency residential mortgage-backed securities are allocated among various maturities based on an estimated repayment schedule utilizing Bloomberg median prepayment speeds and interest rate levels at the measurement dates and (iii) mortgage-backed securities issued by housing authorities of states and political subdivisions are allocated among various maturities based on an estimated repayment schedule projected by management at the measurement dates. Expected maturities will differ from contractual maturities because issuers may have the right to call or prepay obligations with or without call or prepayment penalties.

Sales activities in the Company's investment securities AFS were as follows:

|  | Six Months EndedJune 30, |  |
| :---: | :---: | :---: |
|  | 2011 | 2010 |
|  | (Dollars in thousands) |  |
| Sales proceeds | \$37,813 | \$112,712 |
| Gross realized gains | \$ 401 | \$ 3,897 |
| Gross realized losses | (50) | (148) |
| Net gains on investment securities | \$ 351 | \$ 3,749 |

## 6. Allowance for Loan and Lease Losses ("ALLL")

The following table is a summary of activity within the ALLL.

|  | Six Months EndedJune 30, |  |
| :---: | :---: | :---: |
|  | 2011 | 2010 |
|  | (Dollars in thousands) |  |
| Balance - beginning of year | \$40,230 | \$39,619 |
| Loans and leases charged off | $(7,286)$ | $(7,730)$ |
| Recoveries of loans and leases previously charged off | 180 | 687 |
| Net loans and leases charged off | $(7,106)$ | $(7,043)$ |
| Provision charged to operating expense | 6,000 | 7,600 |
| Balance - end of year | \$39,124 | \$40,176 |

(The remainder of this page intentionally left blank)

## Table of Contents

The following table is a summary of the Company's ALLL and recorded investment in loans and leases, excluding loans covered by FDIC loss share agreements, as of and for the three months and six months ended June 30, 2011.

|  | Real Estate |  |  |  |  |  |  |  | $\begin{gathered} \text { Commercial } \\ \text { and } \\ \text { Industrial } \\ \hline \end{gathered}$ |  | Consumer |  | Direct Financing Leases |  | Other | Unallocated |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Residential } \\ & \text { 1-4 Family } \end{aligned}$ | Non-farm/ Nonresidential | Construction/ Land <br> Development |  | Agricultural |  | Multi- <br> family <br> Residential |  |  |  |  |  |  |  |  |  |  |  |  |
| Allowance for loan and lease losses: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at April 1, 2011 | \$ 2,273 | \$ 9,295 | \$ | 9,125 | \$ | 2,653 | \$ | 1,562 | \$ | 3,793 | \$ | 1,367 | \$ | 1,409 | \$ 183 | \$ | 7,565 | \$ | 39,225 |
| Second quarter 2011 activity: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Charge-offs | (487) | (658) |  | $(1,596)$ |  | (522) |  | - |  | (343) |  | (126) |  | (135) | (70) |  | - |  | $(3,937)$ |
| Recoveries | 10 | 5 |  | 5 |  | - |  | - |  | 25 |  | 21 |  | - | 20 |  | - |  | 86 |
| Provisions | 453 | 52 |  | 1,948 |  | 38 |  | 1 |  | 170 |  | 119 |  | 264 | 52 |  | 653 |  | 3,750 |
| Balance at June 30, 2011 | \$ 2,249 | \$ 8,694 | \$ | 9,482 | \$ | 2,169 | \$ | 1,563 | \$ | 3,645 | \$ | 1,381 | \$ | 1,538 | \$ 185 | \$ | 8,218 | \$ | 39,124 |
| Balance at January 1, 2011 | \$ 2,999 | \$ 8,313 | \$ | 10,565 | \$ | 2,569 | \$ | 1,320 | \$ | 4,142 | \$ | 2,051 | \$ | 1,726 | \$ 201 | \$ | 6,344 | \$ | 40,230 |
| Year-to-date 2011 activity: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Charge-offs | (712) | (903) |  | $(3,318)$ |  | (613) |  | - |  | $(1,015)$ |  | (294) |  | (226) | (205) |  |  |  | $(7,286)$ |
| Recoveries | 14 | 7 |  | 10 |  | - |  | - |  | 63 |  | 39 |  | - | 47 |  | - |  | 180 |
| Provisions | (52) | 1,277 |  | 2,225 |  | 213 |  | 243 |  | 455 |  | (415) |  | 38 | 142 |  | 1,874 |  | 6,000 |
| Balance at June 30, 2011 \$ | \$ 2,249 | \$ 8,694 | \$ | 9,482 | \$ | 2,169 | \$ | 1,563 | \$ | 3,645 | \$ | 1,381 | \$ | 1,538 | \$ 185 | \$ | 8,218 | \$ | 39,124 |
| Ending balance: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ALLL for individua evaluater impaired loans and leases | \$ 26 | \$ - | \$ | 25 | \$ | - | \$ | - | \$ | 823 | \$ | 38 | \$ | - | \$ 3 | \$ | - | \$ | 915 |
| ALLL for all other loans and leases | 2,223 | 8,694 |  | 9,457 |  | 2,169 |  | 1,563 |  | 2,822 |  | 1,343 |  | 1,538 | 182 |  | 8,218 |  | 38,209 |
| Ending balance | \$ 2,249 | \$ 8,694 | \$ | 9,482 | \$ | 2,169 | \$ | 1,563 | \$ | 3,645 | \$ | 1,381 | \$ | 1,538 | \$ 185 | \$ | 8,218 | \$ | 39,124 |
| Loans and leases: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Ending balance: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Individually evaluated impaired loans and leases | \$ 1,831 | \$ 2,997 | \$ | 5,475 | \$ | 1,638 | \$ | - | \$ | 1,022 | \$ | 72 | \$ | - | \$ 16 | \$ | - | \$ | 13,051 |
| All other loans and leases | 253,422 | 658,066 |  | 456,723 |  | 72,050 |  | 130,377 |  | 106,602 |  | 52,088 |  | 50,071 | 9,677 |  | - |  | 789,076 |
| Ending balance | \$ 255,253 | \$661,063 | \$ | 462,198 | \$ | 73,688 |  | 130,377 |  | 107,624 |  | 52,160 |  | 50,071 | \$9,693 | \$ | - |  | 802,127 |

(The remainder of this page intentionally left blank)

## Table of Contents

The following table is a summary of the Company's ALLL and recorded investment in loans and leases, excluding loans covered by FDIC loss share agreements, at December 31, 2010.

|  | Real Estate |  |  |  |  |  |  |  | $\begin{gathered} \text { Commercial } \\ \text { and } \\ \text { Industrial } \\ \hline \end{gathered}$ |  | Consumer | Direct Financing$\qquad$ | Other | Unallocated |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Residential } \\ & \text { 1-4 Family } \end{aligned}$ | Non-farm/ Nonresidential |  | $\begin{aligned} & \text { nstruction/ } \\ & \text { Land } \\ & \text { velopment } \end{aligned}$ | Agricultural |  |  | Multifamily sidential (Doll |  |  |  |  |  |  |  |  |  |
| Allowance for loan and lease losses: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Ending balance: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ALLL for individuall! evaluated impaired loans and leases | \$ 33 | \$ 71 | \$ | 508 | \$ | 403 | \$ | - | \$ | 928 | \$ 33 | \$ | \$ 44 | \$ | - | \$ | 2,020 |
| ALLL for all other loans and leases | 2,966 | 8,242 |  | 10,057 |  | 2,166 |  | 1,320 |  | 3,214 | 2,018 | 1,726 | 157 |  | 6,344 |  | 38,210 |
| Ending balance | \$ 2,999 | \$ 8,313 | \$ | 10,565 | \$ | 2,569 | \$ | 1,320 | \$ | 4,142 | \$ 2,051 | \$ 1,726 | \$ 201 | \$ | 6,344 | \$ | 40,230 |
| Loans and leases: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Ending balance: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Individually evaluated impaired loans and leases | \$ 945 | \$ 3,096 | \$ | 4,086 | \$ | 2,456 | \$ | - | \$ | 947 | \$ 182 | \$ - | \$ 115 | \$ | - | \$ | 11,827 |
| All other loans and leases | 265,069 | 675,369 |  | 492,651 |  | 79,280 |  | 103,055 |  | 119,091 | 54,219 | 42,754 | 12,294 |  | - |  | ,844,602 |
| Ending balance | \$ 266,014 | \$678,465 | \$ | 496,737 | \$ | 81,736 |  | 103,875 |  | 120,038 | \$ 54,401 | \$ 42,754 | \$12,409 | \$ | - |  | 1856,429 |

(The remainder of this page intentionally left blank)

## Table of Contents

The following table is a summary of credit quality indicators for the Company's loans and leases, excluding loans covered by FDIC loss share agreements, as of June 30, 2011.

|  | Real Estate |  |  |  |  |  |  | $\begin{gathered} \begin{array}{c} \text { Commercial } \\ \text { and } \\ \text { Industrial } \end{array} \\ \text { usands) } \end{gathered}$ |  | Consumer | Direct <br> Financing <br> Leases | Other | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Residential } \\ & \text { 1-4 Family } \\ & \hline \end{aligned}$ | Non-farm/ Nonresidential |  | struction <br> Land <br> elopment |  | icultural | $\begin{gathered} \begin{array}{c} \text { Multi- } \\ \text { family } \\ \text { Residential } \end{array} \\ \text { (Dollars in thh } \end{gathered}$ |  |  |  |  |  |  |
| Satisfactory | \$ - | \$495,292 | \$ | 230,199 | \$ | 51,852 | \$ 117,439 | \$ | 71,126 | \$ - | \$ 46,915 | \$6,599 | \$1,019,422 |
| Fair | - | 115,072 |  | 193,724 |  | 10,357 | 8,448 |  | 30,412 | - | 2,740 | 2,079 | 362,832 |
| Watch | - | 33,096 |  | 20,702 |  | 3,508 | 3,699 |  | 1,573 | - | - | 140 | 62,718 |
| Substandard | - | 17,603 |  | 17,573 |  | 7,971 | 791 |  | 4,513 | - | 416 | 154 | 49,021 |
| Total risk-rated loans and leases | - | 661,063 |  | 462,198 |  | 73,688 | 130,377 |  | 107,624 | - | 50,071 | 8,972 | 1,493,993 |
| Loans and leases not risk rated | 255,253 | - |  | - |  | - | - |  | - | 52,160 | - | 721 | 308,134 |
| Total loans and leases | \$ 255,253 | \$661,063 | \$ | 462,198 | \$ | 73,688 | \$ 130,377 | \$ | $\xrightarrow{107,624}$ | \$ 52,160 | \$ 50,071 | \$9,693 | \$1,802,127 |

The following table is a summary of credit quality indicators for the Company's loans and leases, excluding loans covered by FDIC loss share agreements, as of December 31, 2010.

|  | Real Estate |  |  |  |  |  |  | Commercial <br> and <br> Industrial <br> usands) |  | Consumer | Direct Financing $\underline{\text { Leases }}$ | Other | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Residential } \\ & \text { 1-4 Family } \\ & \hline \end{aligned}$ | Non-farm/ Nonresidential |  | struction/ <br> Land <br> elopment |  | icultural | $\begin{gathered}\text { Multi- } \\ \text { family } \\ \text { Residential }\end{gathered}$ (Dollars in th |  |  |  |  |  |  |
| Satisfactory | \$ - | \$504,923 | \$ | 258,933 | \$ | 58,879 | \$ 90,700 | \$ | 79,926 | \$ - | \$ 38,666 | \$ 9,484 | \$1,041,511 |
| Fair | - | 122,883 |  | 201,038 |  | 10,489 | 8,579 |  | 34,274 | - | 3,328 | 1,836 | 382,427 |
| Watch | - | 32,476 |  | 21,135 |  | 3,609 | 3,699 |  | 1,659 | - | 676 | 157 | 63,411 |
| Substandard | - | 18,183 |  | 15,631 |  | 8,759 | 897 |  | 4,179 | - | 84 | 242 | 47,975 |
| Total risk-rated loans and leases | - | 678,465 |  | 496,737 |  | 81,736 | 103,875 |  | 120,038 | - | 42,754 | 11,719 | 1,535,324 |
| Loans and leases not risk rated | 266,014 | - |  | - |  | - | - |  | - | 54,401 | - | 690 | 321,105 |
| Total loans and leases | \$ 266,014 | \$678,465 | \$ | 496,737 | \$ | 81,736 | \$ 103,875 |  | 120,038 | \$ 54,401 | \$ 42,754 | \$12,409 | \$1,856,429 |

The following categories of credit quality indicators are used by the Company.
$\underline{\text { Satisfactory - Loans and leases in this category are considered to be a satisfactory credit risk and are generally considered to be collectible in full. }}$
Fair - Loans and leases in this category are considered to be a marginally satisfactory credit risk and are generally considered to be collectible in full.

Watch - Loans and leases in this category are presently protected from apparent loss, however weaknesses exist which could cause future impairment of repayment of principal or interest.

Substandard - Loans and leases in this category are characterized by deterioration in quality exhibited by a number of weaknesses requiring corrective action and posing risk of some loss.

## Table of Contents

The following table is a summary of impaired loans and leases, excluding loans covered by FDIC loss share agreements, as of and for the three months and six months ended June 30, 2011.


The following table is a summary of impaired loans and leases, excluding loans covered by FDIC loss share agreements, as of and for the year ended December 31, 2010.

|  | Principal Balance | $\begin{gathered} \text { Net } \\ \text { Charge-offs } \\ \text { to Date } \end{gathered}$ |  |  | incipal <br> lance, <br> Net of <br> rge-offs <br> in thousan |  | ecific <br> wance | Average <br> Carrying Value |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Real estate: (Dolas in mosand) |  |  |  |  |  |  |  |  |
| Residential 1-4 family | \$ 1,156 | \$ | 211 | \$ | 945 |  | 33 | \$ 1,790 |
| Non-farm/non-residential | 4,135 |  | 1,039 |  | 3,096 |  | 71 | 4,788 |
| Construction/land development | 7,974 |  | 3,888 |  | 4,086 |  | 508 | 4,457 |
| Agricultural | 2,728 |  | 272 |  | 2,456 |  | 403 | 2,141 |
| Multifamily residential | 133 |  | 133 |  | - |  | - | - |
| Commercial and industrial | 2,254 |  | 1,307 |  | 947 |  | 928 | 1,871 |
| Consumer | 268 |  | 86 |  | 182 |  | 33 | 248 |
| Other | 410 |  | 295 |  | 115 |  | 44 | 157 |
| Total | \$19,058 | \$ | 7,231 | \$ | $\underline{11,827}$ |  | 2,020 | $\underline{\underline{\$ 15,452}}$ |

The following table is an aging analysis of past due loans and leases, excluding loans covered by FDIC loss share agreements, at June 30, 2011.

(1) Includes $\$ 4.2$ million of loans and leases, excluding loans covered by FDIC loss share agreements, on nonaccrual status at June 30, 2011.
(2) All loans and leases greater than 90 days past due, excluding loans covered by FDIC loss share agreements, were on nonaccrual status at June 30, 2011.
(3) Includes $\$ 1.1$ million of loans and leases, excluding loans covered by FDIC loss share agreements, on nonaccrual status at June 30, 2011.

## Table of Contents

At June 30, 2011, the Company had two related loans totaling $\$ 3.79$ million which had matured and had become 90 days past due while extension negotiations were ongoing. Subsequent to quarter end, the borrower paid all accrued interest, made a principal reduction, established a reserved for future interest and taxes, and extended the loans. Accordingly, the loans became fully current and have returned to accrual status. At June 30, 2011, these two loans accounted for 22 basis points of the Company's 247 basis points of past due loans and leases.

The following table is an aging analysis of past due loans and leases, excluding loans covered by FDIC loss share agreements, at December 31, 2010.

|  | $\begin{gathered} \text { 30-89 Days } \\ \text { Past Due }{ }^{(1)} \\ \hline \end{gathered}$ |  | Greater than 90 Days ${ }^{(2)}$ |  | Current ${ }^{(3)}$ |  | $\begin{aligned} & \text { Total Loans } \\ & \text { and Leases } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Real estate: |  |  |  |  |  |  |  |
| Residential 1-4 family | \$ | 3,809 | \$ 726 | \$ 4,535 | \$ | 261,479 | \$ 266,014 |
| Non-farm/non -residential |  | 6,261 | 3,337 | 9,598 |  | 668,867 | 678,465 |
| Construction/land development |  | 11,104 | 4,249 | 15,353 |  | 481,384 | 496,737 |
| Agricultural |  | 956 | 2,108 | 3,064 |  | 78,672 | 81,736 |
| Multifamily residential |  | 881 | - | 881 |  | 102,994 | 103,875 |
| Commercial and industrial |  | 1,639 | 881 | 2,520 |  | 117,518 | 120,038 |
| Consumer |  | 1,187 | 146 | 1,333 |  | 53,068 | 54,401 |
| Direct financing leases |  | - | 84 | 84 |  | 42,670 | 42,754 |
| Other |  | 201 | - | 201 |  | 12,208 | 12,409 |
| Total | \$ | 26,038 | \$11,531 | \$37,569 |  | ,818,860 | \$1,856,429 |

(1) Includes $\$ 1.2$ million of loans and leases, excluding loans covered by FDIC loss share agreements, on nonaccrual status at December 31, 2010.
(2) All loans and leases greater than 90 days past due, excluding loans covered by FDIC loss share agreements, were on nonaccrual status at December 31, 2010.
(3) Includes $\$ 1.3$ million of loans and leases, excluding loans covered by FDIC loss share agreements, on nonaccrual status at December 31, 2010.

## 7. Foreclosed and Repossessed Assets Held For Sale

The amount and type of foreclosed and repossessed assets held for sale, excluding assets covered by loss share agreements, are as follows:

|  | $\begin{gathered} \text { June 30, } \\ \hline 2011 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2010 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: |
|  | (Dollars in thousands) |  |  |
| Real estate: |  |  |  |
| Residential 1-4 family | \$ 4,140 | \$ | 4,018 |
| Non-farm/non-residential | 3,610 |  | 3,866 |
| Construction/land development | 28,014 |  | 33,701 |
| Agricultural | 306 |  | 459 |
| Total real estate | 36,070 |  | 42,044 |
| Commercial and industrial | 216 |  | 87 |
| Consumer | 62 |  | 85 |
| Total foreclosed and repossessed assets held for sale | \$36,348 | \$ | 42,216 |

(The remainder of this page intentionally left blank)

## Table of Contents

## 8. FHLB Advances

FHLB advances, all of which are from FHLB - Dallas, with original maturities exceeding one year totaled $\$ 280.8$ million at June 30, 2011. Interest rates on these advances ranged from $1.34 \%$ to $5.12 \%$ at June 30, 2011 with a weighted-average interest rate of $3.80 \%$. At June 30, 2011 aggregate annual maturities and weighted-average interest rates of FHLB advances with an original maturity of over one year were as follows:

| Maturity | Amount | Weighted-Average |
| :---: | :---: | :---: |
|  |  | ousands) |
| 2011 | \$ 22 | 3.80\% |
| 2012 | 33 | 3.40 |
| 2013 | 31 | 3.22 |
| 2014 | 32 | 3.24 |
| 2015 | 33 | 3.27 |
| Thereafter | 280,667 | 3.80 |
|  | \$280,818 | 3.80 |

Included in the above table are $\$ 280.0$ million of FHLB advances that contain quarterly call features and are callable as follows:

|  | $\underline{\text { Amount }}$ |  | Weighted-Average <br> Interest Rate |  |
| :--- | :---: | :---: | :---: | :---: |
| Callable quarterly | $\$ 260,000$ |  | $\underline{\text { (Dollars in thousands) }}$ | $\underline{3.90 \%}$ |
| Callable quarterly | $\underline{20,000}$ |  | 2.53 | 2017 |
|  | $\underline{\$ 280,000}$ |  | 3.80 | 2018 |

## 9. Subordinated Debentures

The Company had the following issues of trust preferred securities outstanding and subordinated debentures owed to the Trusts at June 30, 2011.

| Description | Subordinated Debentures Owed to Trusts |  | Trust Preferred Securities of the Trusts |  | Interest Rate Spread to 90-day LIBOR | Interest Rate at June 30, 2011 | Final Maturity Date |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | (Dollars in thou |  |  |
| Ozark III | \$ | 14,434 | \$ | 14,000 | 2.95\% | 3.23\% | September 25, 2033 |
| Ozark II |  | 14,433 |  | 14,000 | 2.90 | 3.21 | September 29, 2033 |
| Ozark IV |  | 15,464 |  | 15,000 | 2.22 | 2.48 | September 28, 2034 |
| Ozark V |  | 20,619 |  | 20,000 | 1.60 | 1.85 | December 15, 2036 |
|  | \$ | $\underline{64,950}$ | \$ | 63,000 |  |  |  |

At June 30, 2011 the Company had $\$ 64.9$ million of subordinated debentures outstanding and had an asset of $\$ 1.9$ million representing its investment in the common equity issued by the Trusts. The interest rates on the subordinated debentures and related trust preferred securities are based on a spread over the 90 -day London Interbank Offered Rate ("LIBOR") and reset periodically. The sole assets of the Trusts are the adjustable rate debentures and the liabilities of the Trusts are the trust preferred securities. At June 30, 2011 the Trusts did not have any restricted net assets. The Company has, through various contractual arrangements, unconditionally guaranteed payment of all obligations of the Trusts with respect to the trust preferred securities. There are no restrictions on the ability of the Trusts to transfer funds to the Company in the form of cash dividends, loans or advances.

The trust preferred securities and the subordinated debentures mature at or near the $30^{\text {th }}$ anniversary date of their issuance. However, these securities and debentures may be prepaid at par, subject to regulatory approval, prior to maturity at any time on or after September 25 and 29, 2008, respectively, for the Ozark III and Ozark II securities and debentures; on or after September 28, 2009 for the Ozark IV securities and debentures; and on or after December 15, 2011 for the Ozark V securities or debentures, or at an earlier date upon certain changes in tax laws, investment company laws or regulatory capital requirements.

## Table of Contents

## 10. Supplemental Data for Cash Flows

Supplemental cash flow information is as follows:

|  | Six Months Ended June 30, |  |
| :---: | :---: | :---: |
|  | 2011 | 2010 |
|  | (Dollars in thousands) |  |
| Cash paid during the period for: |  |  |
| Interest | \$17,881 | \$18,286 |
| Taxes | 10,999 | 7,382 |
| Supplemental schedule of non-cash investing and financing activities: |  |  |
| Net change in unrealized gains/losses on investment securities AFS | 5,753 | (527) |
| Unsettled AFS investment security trades: |  |  |
| Purchases | - | 7,516 |
| Sales/calls | - | - |
| Loans transferred to foreclosed and repossessed assets held for sale | 5,460 | 7,705 |
| Loans advanced for sales of foreclosed and repossessed assets held for sale | 312 | 9,324 |

## 11. Guarantees and Commitments

Outstanding standby letters of credit are contingent commitments issued by the Company generally to guarantee the performance of a customer in third party arrangements. The maximum amount of future payments the Company could be required to make under these guarantees at June 30,2011 was $\$ 8.9$ million. The Company holds collateral to support guarantees when deemed necessary. Collateralized commitments at June 30,2011 totaled $\$ 8.2$ million.

At June 30, 2011 the Company had outstanding commitments to extend credit, excluding commitments to extend credit on loans covered by FDIC loss share agreements, totaling $\$ 190$ million. These commitments extend over varying periods of time with the majority to be disbursed or to expire within a one-year period.

## 12. Stock-Based Compensation

The Company has a nonqualified stock option plan for certain employees of the Company. This plan provides for the granting of nonqualified options to purchase shares of common stock in the Company. No option may be granted under this plan for less than the fair market value of the common stock, defined by the plan as the average of the highest reported asked price and the lowest reported bid price, on the date of the grant. The benefits or amounts that may be received by or allocated to any particular officer or employee of the Company under this plan will be determined in the sole discretion of the Company's board of directors or its personnel and compensation committee. While the vesting period and the termination date for the employee plan options are determined when options are granted, all such employee options outstanding at June 30, 2011 were issued with a vesting date of three years after issuance and an expiration date seven years after issuance.

The Company also has a nonqualified stock option plan for non-employee directors. This plan permits each director who is not otherwise an employee of the Company, or any subsidiary, to receive options to purchase 1,000 shares of the Company's common stock on the day following his or her election as a director of the Company at each annual meeting of stockholders and up to 1,000 shares upon election or appointment for the first time as a director of the Company. No option may be granted under this plan for less than the fair market value of the common stock, defined by the plan as the average of the highest reported asked price and the lowest reported bid price, on the date of the grant. These options are exercisable immediately and expire ten years after issuance.

All shares issued in connection with options exercised under both the employee and non-employee director stock option plans are in the form of newly issued shares.

## Table of Contents

The following table summarizes stock option activity for both the employee and non-employee director stock option plans for the six months ended June 30, 2011.

|  | Weighted-Average <br> Exercise <br> Price/Share |  | Weighted-Average <br> Remaining <br> Contractual Life <br> (in years) | Aggregate <br> Intrinsic <br> Value |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Outstanding - January 1, 2011 | $\underline{\text { (in thousands)(1) }}$ |  |  |  |

(1) Based on closing price of $\$ 52.06$ per share on June 30, 2011.
(2) At June 30, 2011 the Company estimates that outstanding options to purchase 31,252 shares of its common stock will not vest and will be forfeited prior to their vesting date.

Intrinsic value for stock options is defined as the amount by which the current market price of the underlying stock exceeds the exercise price. For those stock options where the exercise price exceeds the current market price of the underlying stock, the intrinsic value is zero. The total intrinsic value of options exercised during the six months ended June 30,2011 and 2010 was $\$ 0.9$ million and $\$ 0.5$ million, respectively.

Options to purchase 9,900 shares and 9,000 shares of the Company's common stock were issued during the six months ended June 30,2011 and 2010, respectively. Stock-based compensation expense for stock options included in non-interest expense was $\$ 0.3$ million and $\$ 0.2$ million for the quarters ended June 30, 2011 and 2010, respectively, and $\$ 0.4$ million for both six-month periods ended June 30, 2011 and 2010, respectively. Total unrecognized compensation cost related to nonvested stock-based compensation was $\$ 1.0$ million at June 30,2011 and is expected to be recognized over a weighted-average period of 2.1 years.

The Company has a restricted stock plan that permits issuance of up to 200,000 shares of restricted stock or restricted stock units. All officers and employees of the Company are eligible to receive awards under the restricted stock plan. The benefits or amounts that may be received by or allocated to any particular officer or employee of the Company under the restricted stock plan will be determined in the sole discretion of the Company's board of directors or its personnel and compensation committee. Shares of common stock issued under the restricted stock plan may be shares of original issuance, shares held in treasury or shares that have been reacquired by the Company. All restricted stock awards outstanding at June 30, 2011 were issued with a vesting date of three years after issuance.

The following table summarizes non-vested restricted stock activity for the period indicated.

|  | Six Months Ended June 30, 2011 |  |
| :---: | :---: | :---: |
| Outstanding - January 1, 2011 |  | 53,900 |
| Granted |  | - |
| Forfeited |  | (800) |
| Vested |  | - |
| Outstanding - June 30, 2011 |  | 53,100 |
| Weighted-average grant date fair value | \$ | 33.43 |

The fair value of the restricted stock awards is amortized to compensation expense over the vesting period (generally three years) and is based on the market price of the Company's common stock at the date of grant multiplied by the number of shares granted that are expected to vest. Stock-based compensation expense for restricted stock included in non-interest expense was $\$ 0.3$ million for the six months ended June 30, 2011. Unrecognized compensation expense for nonvested restricted stock awards was $\$ 1.2$ million at June 30, 2011 and is expected to be recognized over 2.2 years.

## Table of Contents

## 13. Comprehensive Income

Total comprehensive income consists of net income, net income or loss attributable to noncontrolling interest, unrealized gains and losses on investment securities AFS, net of income taxes, and reclassification adjustments for unrealized gains and losses on investment securities AFS sold, net of income taxes. Total comprehensive income was $\$ 52.8$ million and $\$ 10.3$ million for the three months ended June 30,2011 and 2010, respectively, and $\$ 68.3$ million and $\$ 26.5$ million for the six months ended June 30, 2011 and 2010, respectively.

## 14. Fair Value Measurements

The Company measures certain of its assets and liabilities on a fair value basis using various valuation techniques and assumptions, depending on the nature of the asset or liability. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Additionally, fair value is used either annually or on a non-recurring basis to evaluate certain assets and liabilities for impairment or for disclosure purposes.

The Company applied the following fair value hierarchy.
Level 1 - Quoted prices for identical instruments in active markets.
Level 2 - Quoted prices for similar instruments in active markets; quoted prices for identical or similar instruments in markets that are not active; and model-derived valuations whose inputs are observable.
Level 3 - Instruments whose inputs are unobservable.
(The remainder of this page intentionally left blank)

## Table of Contents

The following table sets forth the Company's assets and liabilities for the dates indicated that are accounted for at fair value.

|  | $\underline{\text { Level } 1}$ | Level 2 | Level 3 | Total |
| :---: | :---: | :---: | :---: | :---: |
| June 30, 2011: |  |  |  |  |
|  |  |  |  |  |
| Assets: |  |  |  |  |
| Investment securities AFS ${ }^{(1)}$ : |  |  |  |  |
| Obligations of state and political subdivisions | \$ - | \$344,980 | \$ 19,776 | \$364,756 |
| U.S. Government agency residential mortgage-backed securities | - | 111,882 | - | 111,882 |
| Total investment securities AFS | - | 456,862 | 19,776 | 476,638 |
| Impaired loans and leases | - | - | 12,136 | 12,136 |
| Covered ORE | - | - | 78,047 | 78,047 |
| Foreclosed and repossessed assets held for sale, net | - | - | 36,348 | 36,348 |
| Derivative assets - interest rate lock commitments ("IRLC") and forward sales commitments ("FSC") | - | - | 91 | 91 |
| Total assets at fair value | \$- | $\underline{\$ 456,862}$ | \$146,398 | $\underline{\underline{\$ 603,260}}$ |
| Liabilities: |  |  |  |  |
| Derivative liabilities - IRLC and FSC | \$ - | \$ - | \$ 91 | \$ 91 |
| Total liabilities at fair value | \$- | \$ | \$ 91 | \$ 91 |
| December 31, 2010: |  |  |  |  |
| Assets: |  |  |  |  |
| Investment securities AFS ${ }^{(1)}$ : |  |  |  |  |
| Obligations of state and political subdivisions | \$ - | \$358,511 | \$ 20,036 | \$378,547 |
| U.S. Government agency residential mortgage-backed securities | - | 1,269 | - | 1,269 |
| Total investment securities AFS | - | 359,780 | 20,036 | 379,816 |
| Impaired loans and leases | - | - | 10,101 | 10,101 |
| Covered ORE | - | - | 31,145 | 31,145 |
| Foreclosed and repossessed assets held for sale, net | - | - | 42,216 | 42,216 |
| Derivative assets - IRLC and FSC | - | - | 55 | 55 |
| Total assets at fair value | \$- | \$359,780 | \$103,553 | \$463,333 |
| Liabilities: |  |  |  |  |
| Derivative liabilities - IRLC and FSC | \$- | \$ - | \$ 55 | \$ 55 |
| Total liabilities at fair value | \$- | \$ - | \$ 55 | \$ 55 |

June 30, 2010:
Assets:
Investment securities AFS ${ }^{(1)}$ :

| Obligations of state and political subdivisions | \$ - | \$397,981 | \$ 18,975 | \$416,956 |
| :---: | :---: | :---: | :---: | :---: |
| U.S. Government agency residential mortgage-backed securities | - | 20,966 | - | 20,966 |
| Total investment securities AFS | - | 418,947 | 18,975 | 437,922 |
| Impaired loans and leases | - | - | 12,501 | 12,501 |
| Covered ORE | - | - | 8,541 | 8,541 |
| Foreclosed and repossessed assets held for sale, net | - | - | 44,680 | 44,680 |
| Derivative assets - IRLC and FSC | - | - | 420 | 420 |
| Total assets at fair value | \$ - | \$418,947 | \$85,117 | \$504,064 |
| Liabilities: |  |  |  |  |
| Derivative liabilities - IRLC and FSC | \$ - | \$ | \$ 420 | \$ 420 |
| Total liabilities at fair value | \$- | \$ - | \$ 420 | \$ 420 |

(1) Does not include $\$ 22.6$ million at June 30, 2011, $\$ 18.9$ million at December 31, 2010 and $\$ 15.5$ million at June 30, 2010 of FHLB - Dallas, FHLB Atlanta and FNBB stock that do not have readily determinable fair values and are carried at cost.

## Table of Contents

The following methods and assumptions are used to estimate the fair value of the Company's financial assets and liabilities that were accounted for at fair value.

Investment securities - The Company utilizes independent third parties as its principal pricing sources for determining fair value of investment securities which are measured on a recurring basis. For investment securities traded in an active market, fair values are based on quoted market prices if available. If quoted market prices are not available, fair values are based on quoted market prices of comparable securities, broker quotes or comprehensive interest rate tables and pricing matrices or a combination thereof. For investment securities traded in a market that is not active, fair value is determined using unobservable inputs.

The Company has determined that certain of its investment securities had a limited to non-existent trading market at June 30, 2011. As a result, the Company considers these investments as Level 3 in the fair value hierarchy. Specifically, the fair values of certain obligations of state and political subdivisions consisting of certain unrated private placement bonds (the "private placement bonds") in the amount of $\$ 19.8$ million at June 30, 2011 were calculated using Level 3 hierarchy inputs and assumptions as the trading market for such securities was determined to be "not active". This determination was based on the limited number of trades or, in certain cases, the existence of no reported trades for the private placement bonds. The private placement bonds are generally prepayable at par value at the option of the issuer. As a result, management believes the private placement bonds should be individually valued at the lower of (i) the matrix pricing provided by the Company's third party pricing services for comparable unrated municipal securities or (ii) par value. At June 30, 2011, the third parties pricing matrices valued the Company's portfolio of private placement bonds at $\$ 19.9$ million which exceeded the aggregate of the lower of the matrix pricing or par value of the private placement bonds by $\$ 0.1$ million. Accordingly, at June 30, 2011 the Company reported the private placement bonds at the lower of the matrix pricing or par value of $\$ 19.8$ million.

Impaired loans and leases - Fair values are measured on a nonrecurring basis and are based on the underlying collateral value of the impaired loan or lease, net of selling costs, or the estimated discounted cash flows for such loan or lease. At June 30, 2011 the Company has reduced the carrying value of its impaired loans and leases (all of which are included in nonaccrual loans and leases) by $\$ 11.2$ million to the estimated fair value of $\$ 12.1$ million for such loans and leases. The $\$ 11.2$ million adjustment to reduce the carrying value of impaired loans and leases to estimated fair value consisted of $\$ 10.3$ million of partial charge-offs and $\$ 0.9$ million of specific loan and lease loss allocations.

Covered ORE - Foreclosed assets covered by FDIC loss share agreements, or covered ORE, are recorded at estimated fair value on the date of acquisition. In estimating the fair value of ORE, management considers a number of factors including, among others, appraised value, estimating holding periods, net present value of cash flows expected to be received, and estimated selling costs. A discount rate ranging from $8.0 \%$ to $9.5 \%$ was used to determine the net present value of covered ORE. Valuations of these assets are periodically reviewed by management with the carrying value of such assets adjusted to the then estimated fair value net of estimated selling costs, if lower, until disposition.

Foreclosed and repossessed assets held for sale, net - Repossessed personal properties and real estate acquired through or in lieu of foreclosure are measured on a non-recurring basis and are initially recorded at the lesser of current principal investment or fair value less estimated cost to sell at the date of repossession or foreclosure. Valuations of these assets are periodically reviewed by management with the carrying value of such assets adjusted to the then estimated fair value net of estimated selling costs, if lower, until disposition. Fair values of foreclosed and repossessed assets held for sale are generally based on third party appraisals, broker price opinions or other valuations of the property, resulting in a Level 3 classification.

Derivative assets and liabilities - The fair values of IRLC and FSC derivative assets and liabilities are measured on a recurring basis and are based primarily on the fluctuation of interest rates between the date on which the IRLC and FSC were entered and the measurement date.
(The remainder of this page intentionally left blank)

## Table of Contents

The following table presents additional information for the periods indicated about assets and liabilities measured at fair value on a recurring basis and for which the Company has utilized Level 3 inputs or value drivers to determine fair value.

|  | $\begin{aligned} & \text { Investment } \\ & \text { Securities } \\ & \quad \text { AFS } \\ & \hline \end{aligned}$ |  | $\begin{gathered} \text { Derivative } \\ \text { Assets - } \\ \text { IRLC and } \\ \quad \text { FFC } \\ \hline \end{gathered}$ |  | Derivative <br> Liabilities- <br> IRLC and <br> FSC |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | lar | thous |  |  |
| Balances - January 1, 2011 | \$ | 20,036 | \$ | 55 | \$ | (55) |
| Total realized gains (losses) included in earnings |  | - |  | 36 |  | (36) |
| Total unrealized gains (losses) included in comprehensive income |  | (260) |  | - |  | - |
| Sales |  | - |  | - |  | - |
| Transfers in and/or out of Level 3 |  | - |  | - |  | - |
| Balances - June 30, 2011 |  | 19,776 | \$ | 91 | \$ | (91) |
| Balances - January 1, 2010 | \$ | 16,690 | \$ | 210 | \$ | (210) |
| Total realized gains (losses) included in earnings |  | - |  | 210 |  | (210) |
| Total unrealized gains (losses) included in comprehensive income |  | 252 |  | - |  | - |
| Sales |  | 92 |  | - |  | - |
| Transfers in and/or out of Level 3 |  | 1,941 |  | - |  | - |
| Balances - June 30, 2010 | \$ | 18,975 | \$ | 420 | \$ | (420) |

## 15. Fair Value of Financial Instruments

The following methods and assumptions were used to estimate the fair value of financial instruments.
Cash and due from banks - For these short-term instruments, the carrying amount is a reasonable estimate of fair value.
Investment securities - The Company utilizes independent third parties as its principal pricing sources for determining fair value of investment securities which are measured on a recurring basis. For investment securities traded in an active market, fair values are based on quoted market prices if available. If quoted market prices are not available, fair values are based on quoted market prices of comparable securities, broker quotes or comprehensive interest rate tables, pricing matrices or a combination thereof. For investment securities traded in a market that is not active, fair value is determined using unobservable inputs. The Company's investments in the common stock of the FHLB - Dallas, FHLB - Atlanta and FNBB totaling $\$ 22.6$ million at June 30, 2011, $\$ 18.9$ million at December 31, 2010 and $\$ 15.5$ million at June 30, 2010 do not have readily determinable fair values and are carried at cost.

Loans and leases - The fair value of loans and leases, excluding those covered by FDIC loss share agreements, net of allowance for loan and lease losses is estimated by discounting the future cash flows using the current rate at which similar loans or leases would be made to borrowers or lessees with similar credit ratings and for the same remaining maturities.

Covered loans - The fair value of covered loans is based on the net present value of future cash proceeds expected to be received using discount rates that are derived from current market rates and reflect the level of risk in the covered loans.

FDIC loss share receivable - The fair value of the FDIC loss share receivable is based on the net present value of future cash proceeds expected to be received from the FDIC under the provisions of the loss share agreements using a discount rate that is based on current market rates.

Deposit liabilities - The fair value of demand deposits, savings accounts, money market deposits and other transaction accounts is the amount payable on demand at the reporting date. The fair value of fixed maturity time deposits is estimated using the rate currently available for deposits of similar remaining maturities.

Repurchase agreements - For these short-term instruments, the carrying amount is a reasonable estimate of fair value.
Other borrowed funds - For these short-term instruments, the carrying amount is a reasonable estimate of fair value. The fair value of long-term instruments is estimated based on the current rates available to the Company for borrowings with similar terms and remaining maturities.

## Table of Contents

Subordinated debentures - The fair values of these instruments are based primarily upon discounted cash flows using rates for securities with similar terms and remaining maturities.

Derivative assets and liabilities - The fair values of IRLC and FSC derivative assets and liabilities are based primarily on the fluctuation of interest rates between the date on which the IRLC and FSC were entered and the measurement date.

Off-balance sheet instruments - The fair values of commercial loan commitments and letters of credit were not material at June 30, 2011 and 2010 or at December 31, 2010 and are based on fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements.

The fair values of certain of these instruments were calculated by discounting expected cash flows, which contain numerous uncertainties and involve significant judgments by management. Fair value is the estimated amount at which financial assets or liabilities could be exchanged in a current transaction between willing parties other than in a forced or liquidation sale. Because no market exists for certain of these financial instruments and because management does not intend to sell these financial instruments, the Company does not know whether the fair values represent values at which the respective financial instruments could be sold individually or in the aggregate.

The following table presents the estimated fair values, for the dates indicated, of the Company's financial instruments.

|  | June 30, |  |  |  | December 31, 2010 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  | 2010 |  |  |  |
|  | Carrying Amount | Estimated <br> Fair <br> Value <br> Value | Carrying Amount | $\begin{gathered} \hline \text { Estimated } \\ \text { Fair } \\ \text { Value } \\ \hline \end{gathered}$ | Carrying Amount | $\begin{gathered} \hline \text { Estimated } \\ \text { Fair } \\ \text { Value } \\ \hline \end{gathered}$ |
|  | (Dollars in thousands) |  |  |  |  |  |
| Financial assets: |  |  |  |  |  |  |
| Cash and cash equivalents | \$ 81,314 | \$ 81,314 | \$ 60,163 | \$ 60,163 | \$ 49,029 | \$ 49,029 |
| Investment securities AFS | 499,244 | 499,244 | 453,463 | 453,463 | 398,698 | 398,698 |
| Loans and leases, net of ALLL | 1,763,003 | 1,745,521 | 1,859,998 | 1,838,831 | 1,816,199 | 1,798,544 |
| Covered loans | 908,698 | 911,508 | 124,546 | 126,962 | 496,090 | 495,990 |
| FDIC loss share receivable | 351,723 | 351,261 | 44,147 | 44,056 | 154,150 | 154,422 |
| Derivative assets - IRLC and FSC | 91 | 91 | 420 | 420 | 55 | 55 |
| Financial liabilities: |  |  |  |  |  |  |
| Demand, NOW, savings and money market deposits | \$2,063,144 | \$2,063,144 | \$1,368,881 | \$1,368,881 | \$1,597,643 | \$1,597,643 |
| Time deposits | 1,107,339 | 1,116,216 | 789,690 | 795,445 | 943,110 | 947,447 |
| Repurchase agreements with customers | 39,403 | 39,403 | 51,677 | 51,677 | 43,324 | 43,324 |
| Other borrowings | 292,682 | 357,506 | 281,788 | 354,186 | 282,139 | 349,964 |
| Subordinated debentures | 64,950 | 29,515 | 64,950 | 29,826 | 64,950 | 29,377 |
| Derivative liabilities - IRLC and FSC | 91 | 91 | 420 | 420 | 55 | 55 |

## 16. Recent Accounting Pronouncements

In April 2011, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2011-02, "A Creditor's Determination of Whether a Restructuring is a Troubled Debt Restructuring." The provisions of ASU No. 2011-02 amend and clarify GAAP related to the accounting for debt restructurings. Specifically, ASU No. 2011-02 requires that, when evaluating whether a restructuring constitutes a troubled debt restructuring, a creditor must separately conclude that both (i) the restructuring constitutes a concession and (ii) the debtor is experiencing financial difficulties. In evaluating whether a concession has been granted, a creditor must evaluate whether (i) a debtor has access to funds at a market rate for debt with similar risk characteristics as the restructured debt in order to determine if the restructuring would be considered to be at a below-market rate, indicating that the creditor has granted a concession, (ii) a temporary or permanent increase in the contractual interest rate as a result of a restructuring may be considered a concession because the new contractual interest rate on the restructured debt is still below the market interest rate for new debt with similar risk characteristics, and (iii) a restructuring that results in a delay in payment is either significant and is a concession or is insignificant and is not a concession. In evaluating whether a debtor is experiencing financial difficulties, a creditor may conclude that a debtor is experiencing financial difficulties, even though the debtor is not currently in payment default.

## Table of Contents

A creditor should evaluate whether it is probable that the debtor would be in payment default on any of its debt in the foreseeable future without a modification of the debt. The provisions of ASU No. 2011-02 are effective for the first interim or annual period beginning on or after June 15, 2011 and should be applied retroactively to modifications occurring at or after the beginning of the annual period of adoption. The Company has determined that the provisions of ASU 2011-02 will not have a material impact on the Company's financial position, results of operations or liquidity.

In June 2011, the FASB issued ASU 2011-05, "Presentation of Comprehensive Income," which revises the manner in which entities present comprehensive income in their financial statements. The provisions of ASU 2011-05 require reporting the components of comprehensive income in either (i) a continuous statement of comprehensive income or (ii) two separate but consecutive statements. ASU 2011-05 does not change the items that must be reported in other comprehensive income but rather removes the presentation options available under ASC 220, "Comprehensive Income," and requires the presentation options mentioned above. The new presentation disclosures required by ASU 2011-05 are effective for interim and annual periods beginning after December 15, 2011. As this ASU amends only the presentation of comprehensive income, the adoption will have no impact on the Company's financial position, results of operations, or liquidity.

## 17. Subsequent Event

On July 19, 2011 the Company announced that its Board of Directors approved a two-for-one stock split of the Company's common stock in the form of a $100 \%$ stock dividend, payable on or about August 16, 2011 (the "Payment Date") to shareholders of record at the close of business on August 5, 2011. The Company's common stock is expected to begin trading on a split-adjusted basis on or about August 17, 2011. The stock split is expected to increase the Company's total shares of common stock outstanding on July 19, 2011 from approximately 17,128,000 shares to approximately $34,256,000$ shares. All previously reported share and per share data included in filings subsequent to the Payment Date will be restated to give effect to this two-for-one stock split.
(The remainder of this page intentionally left blank)

## Table of Contents

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

## GENERAL

Net income available to common stockholders for Bank of the Ozarks, Inc. (the "Company") was $\$ 50.2$ million for the second quarter of 2011, a $361 \%$ increase from $\$ 10.9$ million for the second quarter of 2010. Diluted earnings per common share were $\$ 2.91$ for the second quarter of 2011 , a $355 \%$ increase from $\$ 0.64$ for the second quarter of 2010. For the first six months of 2011, net income available to common stockholders totaled $\$ 64.8$ million, a $142 \%$ increase from $\$ 26.8$ million for the first six months of 2010 . Diluted earnings per common share for the first six months of 2011 were $\$ 3.77$, a $139 \%$ increase from $\$ 1.58$ for the first six months of 2010.

The Company's annualized return on average assets was $5.24 \%$ for the second quarter of 2011 compared to $1.48 \%$ for the second quarter of 2010 . Its annualized return on average common stockholders' equity was $55.88 \%$ for the second quarter of 2011 compared to $15.19 \%$ for the second quarter of 2010. The Company's annualized return on average assets was $3.63 \%$ for the first six months of 2011 compared to $1.89 \%$ for the first six months of 2010 . Its annualized return on average common stockholders' equity was $38.05 \%$ for the first six months of 2011 compared to $19.31 \%$ for the first six months of 2010.

Total assets were $\$ 4.03$ billion at June 30, 2011 compared to $\$ 3.27$ billion at December 31, 2010. Loans and leases, excluding those covered by Federal Deposit Insurance Corporation ("FDIC") loss share agreements, were $\$ 1.80$ billion at June 30, 2011 compared to $\$ 1.86$ billion at December 31, 2010. Loans covered by FDIC loss share agreements ("covered loans") were $\$ 909$ million at June 30, 2011 compared to $\$ 498$ million at December 31, 2010. Deposits were $\$ 3.17$ billion at June 30, 2011 compared to $\$ 2.54$ billion at December 31, 2010.

Common stockholders' equity was $\$ 386$ million at June 30, 2011 compared to $\$ 320$ million at December 31, 2010. Book value per common share was $\$ 22.53$ at June 30, 2011 compared to $\$ 18.79$ at December 31, 2010. Changes in common stockholders' equity and book value per common share reflect earnings, dividends paid, stock option and stock grant transactions and changes in unrealized gains and losses on investment securities available for sale ("AFS").

Annualized results for these interim periods may not be indicative of results for the full year or future periods.

## ANALYSIS OF RESULTS OF OPERATIONS

The Company is a bank holding company whose primary business is commercial banking conducted through its wholly-owned state chartered bank subsidiary - Bank of the Ozarks (the "Bank"). The Company's results of operations depend primarily on net interest income, which is the difference between the interest income from earning assets, such as loans, leases, covered loans and investments, and the interest expense incurred on interest bearing liabilities, such as deposits, borrowings and subordinated debentures. The Company also generates non-interest income, including service charges on deposit accounts, mortgage lending income, trust income, bank owned life insurance ("BOLI") income, gains and losses on investment securities and from sales of other assets, gains on FDIC-assisted acquisitions, accretion of FDIC loss share receivable, net of amortization of FDIC clawback payable, and other loss share income.

The Company's non-interest expense consists of employee compensation and benefits, net occupancy and equipment and other operating expenses. The Company's results of operations are significantly impacted by its provision for loan and lease losses and its provision for income taxes. The following discussion provides a comparative summary of the Company's operations for the three and six months ended June 30, 2011 and 2010 and should be read in conjunction with the consolidated financial statements and related notes presented elsewhere in this report.

## Net Interest Income

Net interest income is analyzed in this discussion and the following tables on a fully taxable equivalent ("FTE") basis. The adjustment to convert certain income to a FTE basis consists of dividing federal tax-exempt income by one minus the Company's statutory federal income tax rate of $35 \%$. The FTE adjustments to net interest income were $\$ 2.2$ million and $\$ 2.6$ million for the quarters ended June 30, 2011 and 2010, respectively, and $\$ 4.6$ million and $\$ 5.2$ million for the six months ended June 30, 2011 and 2010, respectively. No adjustments have been made in this analysis for income exempt from state income taxes or for interest expense deductions disallowed under the provisions of the Internal Revenue Code as a result of investment in certain tax-exempt securities.
(The remainder of this page intentionally left blank)

## Table of Contents

Net interest income for the second quarter of 2011 increased $38.5 \%$ to $\$ 44.7$ million compared to $\$ 32.3$ million for the second quarter of 2010. Net interest income for the six months ended June 30, 2011 increased $33.8 \%$ to $\$ 83.1$ million compared to $\$ 62.1$ million for the six months ended June 30,2010 . Net interest margin was $5.80 \%$ for the second quarter and $5.71 \%$ for the first six months of 2011 compared to $5.10 \%$ for the second quarter and $5.05 \%$ for the first six months of 2010. The growth in net interest income was a result of the improvement in net interest margin, which increased 70 basis points ("bps") for the second quarter and 66 bps for the first six months of 2011 compared to the same periods in 2010, and growth in average earning assets which increased $21.7 \%$ for the second quarter and $18.1 \%$ for the first six months of 2011 compared to the same periods in 2010.

The Company's improvement in net interest margin for the second quarter and first six months of 2011 compared to the same periods in 2010 resulted from a combination of factors including, among others, an increase in the volume of the Company's covered loan portfolio, which is higher yielding than the Company's non-covered loan and lease portfolio, and reductions in rates paid on most categories of interest bearing liabilities, partially offset by a decrease in yield on the Company's aggregate investment securities portfolio.

Yields on earning assets increased 40 bps for the second quarter and 34 bps for the first six months of 2011 compared to the same periods in 2010. These increases were primarily the result of an increase in the yield on covered loans of 131 bps for the second quarter and 115 bps for the first six months of 2011 compared to the same periods in 2010, partially offset by decreases in yields on non-covered loans and leases of 13 bps for both the second quarter and the first six months of 2011 and in the aggregate yield on the Company's investment securities portfolio of 52 bps for the second quarter and 28 bps for the six months of 2011 compared to the same periods in 2010.

The decline in rates on average interest bearing liabilities was primarily due to the declines in rates on interest bearing deposits, the largest component of the Company's interest bearing liabilities. Rates on interest bearing deposits decreased 28 bps for the second quarter and 40 bps for the first six months of 2011 compared to the same periods in 2010. This decrease in the rate on interest bearing deposits was principally due to (i) growth in the volume of savings and interest bearing transaction accounts resulting in an increase in these deposits to $58 \%$ of total interest bearing deposits for both the second quarter and first six months of 2011 compared to $56 \%$ for the second quarter and $54 \%$ for the first six months of 2010 and (ii) effectively managing the repricing of both time deposits and savings and interest bearing transaction deposits which resulted in lower rates paid on deposits as they were renewed or otherwise repriced.

The Company's other borrowing sources include (i) repurchase agreements with customers ("repos"), (ii) other borrowings comprised primarily of Federal Home Loan Bank of Dallas ("FHLB") advances, and, to a lesser extent, Federal Reserve Bank ("FRB") borrowings and federal funds purchased, and (iii) subordinated debentures. The rates paid on repos decreased 25 bps for the second quarter and 28 bps for the first six months of 2011 compared to the same periods in 2010 primarily as a result of the Company's efforts to effectively manage the rates on its interest bearing liabilities, including repos. The rates paid on the Company's other borrowings decreased 21 bps in the second quarter and 36 bps for the first six months of 2011 compared to the same periods in 2010. Other borrowings consist primarily of fixed rate, callable FHLB advances. The decrease in rates for other borrowings for the second quarter and first six months of 2011 compared to the same periods in 2010 was due primarily to the repayment of $\$ 60.0$ million of fixed rate, callable FHLB advances with a weighted-average interest rate of $6.25 \%$ that were repaid on their maturity dates in May 2010. The rates paid on the Company's subordinated debentures, which are tied to a spread over the 90-day London Interbank Offered Rate ("LIBOR") and reset periodically, were unchanged for the second quarter and increased one bps for the first six months of 2011 compared to the same periods in 2010.

The increase in average earning assets was due primarily to increases in the Company's average balance of covered loans from $\$ 138$ million for the second quarter and $\$ 74$ million for the first six months of 2010 to $\$ 802$ million for the second quarter and $\$ 676$ million for the first six months of 2011. The Company made seven FDIC-assisted acquisitions during 2010 and the first six months of 2011, resulting in significant increases in its covered loan portfolio during the last six quarters. These increases were partially offset by decreases in the Company's average investment securities portfolio of $\$ 39$ million for the second quarter and $\$ 82$ million for the first six months of 2011 compared to the same periods in 2010, and decreases in average noncovered loans and leases of $\$ 74$ million for the second quarter and $\$ 71$ million for the first six months of 2011 compared to the same periods in 2010. In recent years, the Company has been a net seller of investment securities as a result of ongoing evaluations of interest rate risk and to free up capital for FDIC-assisted acquisitions. The declines in non-covered loans and leases is due primarily to paydowns and payoffs of existing loans and leases more than offsetting loan and lease originations.
(The remainder of this page intentionally left blank)

## Table of Contents

## Average Consolidated Balance Sheets and Net Interest Analysis - FTE

|  | Three Months Ended June 30, |  |  |  |  |  | Six Months Ended June 30, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  |  | 2010 |  |  | 2011 |  |  | 2010 |  |  |
|  | Average Balance | Income/ <br> Expense | $\begin{aligned} & \hline \text { Yield/ } / \\ & \text { Rate } \\ & \hline \end{aligned}$ | Average Balance | Income/ Expense | Yield/ Rate Dollars in | Average <br> Balancehousands) | Income/ Expense | $\begin{aligned} & \hline \text { Yield/ } / \\ & \text { Rate } \\ & \hline \end{aligned}$ | Average Balance | Income/ <br> Expense | $\begin{aligned} & \hline \text { Yield/ } / \\ & \text { Rate } \\ & \hline \end{aligned}$ |
| ASSETS |  |  |  |  |  |  |  |  |  |  |  |  |
| Earning assets: |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest earning deposits and federal funds sold | \$ 3,178 | \$ 25 | 3.16\% | \$ 1,684 | \$ 9 | 2.04\% | \$ 2,092 | \$ 28 | 2.66\% | \$ 1,277 | \$ 11 | 1.76\% |
| Investment securities: |  |  |  |  |  |  |  |  |  |  |  |  |
| Taxable | 131,223 | 1,057 | 3.23 | 112,761 | 1,416 | 5.04 | 86,977 | 1,484 | 3.44 | 121,328 | 3,065 | 5.09 |
| Tax-exempt - FTE | 340,696 | 6,368 | 7.50 | 398,546 | 7,290 | 7.34 | 346,103 | 12,972 | 7.56 | 394,072 | 14,850 | 7.60 |
| Loans and leases - FTE | 1,814,949 | 28,052 | 6.20 | 1,889,303 | 29,835 | 6.33 | 1,821,998 | 55,935 | 6.19 | 1,892,802 | 59,330 | 6.32 |
| Covered loans* | 802,371 | 17,607 | 8.80 | 138,473 | 2,584 | 7.49 | 676,111 | 29,030 | 8.66 | 73,583 | 2,739 | 7.51 |
| Total earning assets - FTE | 3,092,417 | 53,109 | 6.89 | 2,540,767 | 41,134 | 6.49 | 2,933,281 | 99,449 | 6.84 | 2,483,062 | 79,995 | 6.50 |
| Non-interest earning assets | 751,287 |  |  | 413,301 |  |  | 665,309 |  |  | 384,808 |  |  |
| Total assets | \$3,843,704 |  |  | \$2,954,068 |  |  | \$3,598,590 |  |  | \$2,867,870 |  |  |
| LIABILITIES AND STOCKHOLDERS, EQUITY |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest bearing liabilities: |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits: |  |  |  |  |  |  |  |  |  |  |  |  |
| Savings and interest bearing transaction | \$1,527,094 | \$ 2,516 | 0.66\% | \$1,083,444 | \$ 2,211 | 0.82\% | \$1,433,168 | \$ 4,783 | 0.67\% | \$1,017,155 | \$ 4,264 | 0.85\% |
| Time deposits of $\$ 100,000$ or more | 524,381 | 1,239 | 0.95 | 484,022 | 1,566 | 1.30 | 502,693 | 2,474 | 0.99 | 497,798 | 3,101 | 1.26 |
| Other time deposits | 581,600 | 1,436 | 0.99 | 376,464 | 1,417 | 1.51 | 522,541 | 2,715 | 1.05 | 357,288 | 2,744 | 1.55 |
| Total interest bearing deposits | 2,633,075 | 5,191 | 0.79 | 1,943,930 | 5,194 | 1.07 | 2,458,402 | 9,972 | 0.82 | 1,872,241 | 10,109 | 1.09 |
| Repurchase agreements with customers | 40,213 | 57 | 0.57 | 49,836 | 101 | 0.82 | 41,396 | 118 | 0.58 | 49,191 | 210 | 0.86 |
| Other borrowings | 294,042 | 2,718 | 3.71 | 319,222 | 3,124 | 3.92 | 295,683 | 5,389 | 3.68 | 334,280 | 6,698 | 4.04 |
| Subordinated debentures | 64,950 | 432 | 2.67 | 64,950 | 432 | 2.67 | 64,950 | 858 | 2.66 | 64,950 | 853 | 2.65 |
| Total interest bearing liabilities | 3,032,280 | 8,398 | 1.11 | 2,377,938 | 8,851 | 1.49 | 2,860,431 | 16,337 | 1.15 | 2,320,662 | 17,870 | 1.55 |
| Non-interest bearing liabilities: |  |  |  |  |  |  |  |  |  |  |  |  |
| Non-interest bearing deposits | 396,788 |  |  | 267,005 |  |  | 355,516 |  |  | 250,092 |  |  |
| Other non-interest bearing liabilities | 50,749 |  |  | 18,087 |  |  | 35,525 |  |  | 13,297 |  |  |
| Total liabilities | 3,479,817 |  |  | 2,663,030 |  |  | 3,251,472 |  |  | 2,584,051 |  |  |
| Common stockholders' equity | 360,459 |  |  | 287,607 |  |  | 343,686 |  |  | 280,374 |  |  |
| Noncontrolling interest | 3,428 |  |  | 3,431 |  |  | 3,432 |  |  | 3,445 |  |  |
| Total liabilities and stockholders' equity | $\underline{\text { \$3,843,704 }}$ |  |  | \$2,954,068 |  |  | \$3,598,590 |  |  | $\underline{\underline{\$ 2,867,870}}$ |  |  |
| Net interest income - FTE |  | \$44,711 |  |  | \$32,283 |  |  | \$83,112 |  |  | \$62,125 |  |
| Net interest margin - FTE |  |  | 5.80\% |  |  | 5.10\% |  |  | 5.71\% |  |  | 5.05\% |

[^0]
## Table of Contents

## Non-Interest Income

The Company's non-interest income consists primarily of service charges on deposit accounts, mortgage lending income, trust income, BOLI income, gains and losses on investment securities and on sales of other assets, gains on FDIC-assisted acquisitions, accretion of FDIC loss share receivable, net of amortization of FDIC clawback payable, and other loss share income.

Non-interest income for the second quarter of 2011 increased $722 \%$ to $\$ 75.1$ million compared to $\$ 9.1$ million for the second quarter of 2010. Noninterest income for the six months ended June 30, 2011 increased $232 \%$ to $\$ 88.0$ million compared to $\$ 26.5$ million for the six months ended June 30, 2010. These results include pre-tax bargain purchase gains on FDIC-assisted acquisitions of $\$ 62.8$ million for the second quarter and $\$ 65.7$ million for the first six months of 2011 compared to none for the second quarter and $\$ 10.0$ million for the first six months of 2010.

Service charges on deposit accounts, traditionally the Company's largest source of non-interest income, increased $16.6 \%$ to $\$ 4.6$ million for the second quarter of 2011 compared to $\$ 3.9$ million for the second quarter of 2010. Service charges on deposit accounts increased $18.1 \%$ to $\$ 8.4$ million for the six months ended June 30, 2011 compared to $\$ 7.1$ million for the same period in 2010. The increase in service charges on deposit accounts is due to a number of factors including, primarily, growth in the number of transaction accounts, increased utilization of fee-based services by customers, and the addition of deposit customers from the Company's seven FDIC-assisted acquisitions during the last six quarters.

Mortgage lending income decreased $22.2 \%$ to $\$ 0.63$ million for the second quarter of 2011 compared to $\$ 0.82$ million for the second quarter of 2010. Mortgage lending income decreased $2.0 \%$ to $\$ 1.32$ million for the six months ended June 30, 2011 compared to $\$ 1.34$ million for the same period in 2010. The volume of originations of mortgage loans available for sale decreased $31.5 \%$ and $16.6 \%$, respectively, for the second quarter and first six months of 2011 compared to the same periods in 2010. During the second quarter of 2011, approximately $39 \%$ of the Company's originations of mortgage loans available for sale were related to mortgage refinancings and approximately $61 \%$ were related to new home purchases, compared to approximately $46 \%$ for refinancings and approximately $54 \%$ for new home purchases in the second quarter of 2010.

Trust income was $\$ 0.80$ million in the quarter ended June 30, 2011, an increase of $1.1 \%$ from $\$ 0.79$ million for the same period in 2010. Trust income was $\$ 1.59$ million for the six months ended June 30 , 2011, a decrease of $7.6 \%$ from $\$ 1.72$ million for the same period in 2010 . The decrease in trust income for the six months ended June 30, 2011 was primarily due to a decline in corporate trust income earned for services provided in connection with new municipal bond issues.

Net gains on investment securities were $\$ 0.20$ million in the second quarter of 2011 compared to $\$ 2.05$ million in the second quarter of 2010. For the first six months of 2011 , net gains on investment securities were $\$ 0.35$ million compared to $\$ 3.75$ million in the first six months of 2010.

Net gains on sales of other assets were $\$ 0.71$ million in the second quarter of 2011 compared to $\$ 0.04$ million in the second quarter of 2010. Net gains on sales of other assets were $\$ 1.11$ million in the first six months of 2011 compared to net losses of $\$ 0.04$ million in the first six months of 2010 .

The Company recognized $\$ 2.9$ million of income from the accretion of the FDIC loss share receivable, net of amortization of the FDIC clawback payable, during the second quarter of 2011 and $\$ 4.9$ million of such income during the first six months of 2011, compared to $\$ 0.3$ million for both the second quarter and first six months of 2010. The FDIC loss share receivable reflects the indemnification provided by the FDIC in FDIC-assisted acquisitions, and the FDIC clawback payable represents the obligation of the Company to reimburse the FDIC should actual losses be less than certain thresholds established in each loss share agreement. The FDIC loss share receivable and the FDIC clawback payable are both carried at net present value.

Other loss share income, net, consisting primarily of income recognized on covered loan prepayments and payoffs that are not considered yield adjustments, was $\$ 1.0$ million in the second quarter and $\$ 2.0$ million in the first six months of 2011 compared to no such income in the second quarter and first six months of 2010.
(The remainder of this page intentionally left blank)

## Table of Contents

During the first six months of 2011, the Company made three FDIC-assisted acquisitions which resulted in bargain purchase gains totaling $\$ 65.7$ million. Specifically, on January 14, 2011 the Company, through the Bank, entered into a purchase and assumption agreement with loss share agreements with the FDIC pursuant to which it acquired substantially all of the assets and assumed substantially all of the deposits and certain other liabilities of the former Oglethorpe Bank ("Oglethorpe"). This FDIC-assisted acquisition resulted in the Company recognizing a pre-tax bargain purchase gain of $\$ 3.0$ million in the first quarter of 2011. On April 29, 2011 the Company, through the Bank, entered into a purchase and assumption agreement with loss share agreements with the FDIC pursuant to which it acquired substantially all of the assets and assumed substantially all of the deposits and certain other liabilities of the former First Choice Community Bank ("First Choice"). This FDIC-assisted acquisition resulted in the Company recognizing a pre-tax bargain purchase gain of $\$ 2.9$ million in the second quarter of 2011. On April 29, 2011 the Company, through the Bank, entered into a purchase and assumption agreement with loss share agreements with the FDIC pursuant to which it acquired substantially all of the assets and assumed substantially all of the deposits and certain other liabilities of the former The Park Avenue Bank ("Park Avenue"). This FDIC-assisted acquisition resulted in the Company recognizing a pre-tax bargain purchase gain of $\$ 59.8$ million in the second quarter of 2011.

During the first six months of 2010, the Company made one FDIC-assisted acquisition. Specifically, on March 26, 2010 the Company, through the Bank, entered into a purchase and assumption agreement with loss share agreements with the FDIC pursuant to which it acquired substantially all of the assets and assumed substantially all of the deposits and certain other liabilities of the former Unity National Bank ("Unity"). This FDIC-assisted acquisition resulted in the Company recognizing a pre-tax bargain purchase gain of $\$ 10.0$ million in the first quarter of 2010.

Additionally, during 2010, the Company completed three other FDIC-assisted acquisitions. On July 16, 2010 the Company, through the Bank, entered into a purchase and assumption agreement with loss share agreements with the FDIC pursuant to which it acquired substantially all of the assets and assumed substantially all of the deposits and certain other liabilities of the former Woodlands Bank ("Woodlands"). On September 10, 2010 the Company, through the Bank, entered into a purchase and assumption agreement with loss share agreements with the FDIC pursuant to which it acquired substantially all of the assets and assumed substantially all of the deposits and certain other liabilities of the former Horizon Bank ("Horizon"). On December 17, 2010 the Company, through the Bank, entered into a purchase and assumption agreement with loss share agreements with the FDIC pursuant to which it acquired substantially all of the assets and assumed substantially all of the deposits and certain other liabilities of the former Chestatee State Bank ("Chestatee").

The following table presents non-interest income for the three and six months ended June 30, 2011 and 2010.

## Non-Interest Income

|  | Three Months Ended June 30, |  |  | Six Months EndedJune 30, |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2011 | 2010 | 2011 | 2010 |
|  | (Dollars in thousands) |  |  |  |  |
| Service charges on deposit accounts |  | 4,586 | \$ 3,933 | \$ 8,424 | \$ 7,135 |
| Mortgage lending income |  | 634 | 815 | 1,315 | 1,343 |
| Trust income |  | 803 | 794 | 1,585 | 1,716 |
| BOLI income |  | 575 | 534 | 1,143 | 997 |
| Gains on investment securities |  | 199 | 2,052 | 351 | 3,749 |
| Gains (losses) on sales of other assets |  | 705 | 38 | 1,112 | (35) |
| Accretion of FDIC loss share receivable, net of amortization of FDIC clawback payable |  | 2,923 | 271 | 4,921 | 271 |
| Other loss share income, net |  | 984 | - | 1,955 | - |
| Gains on FDIC-assisted acquisitions |  | 62,756 | - | 65,708 | 10,037 |
| Other |  | 893 | 690 | 1,534 | 1,280 |
| Total non-interest income |  | \$ 75,058 | \$ 9,127 | \$88,048 | \$26,493 |

(The remainder of this page intentionally left blank)

## Table of Contents

## Non-Interest Expense

Non-interest expense increased $66.7 \%$ to $\$ 35.2$ million for the second quarter of 2011 compared to $\$ 21.1$ million for the second quarter of 2010. Non-interest expense increased $59.1 \%$ to $\$ 61.4$ million for the six months ended June 30, 2011 compared to $\$ 38.6$ million for the same period in 2010. This increase in non-interest expense was primarily due to six factors. First, the Company incurred write downs of the carrying value of items in other real estate owned of $\$ 4.8$ million for the second quarter of 2011, compared to $\$ 2.8$ million for the second quarter of 2010, and $\$ 7.4$ million for the first six months of 2011 compared to $\$ 4.4$ million in the first six months of 2010. Second, the Company incurred acquisition and conversion costs of $\$ 2.9$ million in the second quarter of 2011 compared to $\$ 0.5$ million in the second quarter of 2010 , and $\$ 4.3$ million in the first six months of 2011 compared to $\$ 0.8$ million in the first six months of 2010. Third, loan collection and repossession expense totaled $\$ 1.9$ million in the second quarter and $\$ 3.3$ million in the first six months of 2011 compared to $\$ 1.0$ million in the second quarter and $\$ 1.8$ million in the first six months of 2010 . Fourth, the Company recorded a $\$ 1.25$ million impairment charge related to its only equity investment in a real estate development project during the second quarter of 2011. There was no impairment charge related to this investment during 2010. Fifth, at June 30, 2011 the Company had 113 offices compared to 78 offices at June 30, 2010. Sixth, the Company had 1,104 full-time equivalent employees at June 30, 2011 compared to 764 full-time equivalent employees at June 30, 2010. The substantial increase in the number of offices and full-time equivalent employees is primarily due to the Company's seven FDIC-assisted acquisitions during 2010 and the first six months of 2011.

The Company's efficiency ratio (non-interest expense divided by the sum of net interest income - FTE and non-interest income) was $29.4 \%$ for the quarter ended June 30, 2011 compared to $51.0 \%$ for the quarter ended June 30, 2010. The Company's efficiency ratio was $35.9 \%$ for the six months ended June 30, 2011 compared to $43.5 \%$ for the six months ended June 30, 2010.

The following table presents non-interest expense for the three and six months ended June 30, 2011 and 2010.

## Non-Interest Expense

|  | Three Months Ended June 30, |  | Six Months EndedJune 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2011 | 2010 | 2011 | 2010 |
|  | (Dollars in thousands) |  |  |  |
| Salaries and employee benefits | \$ 14,817 | \$ 8,996 | \$26,464 | \$17,271 |
| Net occupancy and equipment | 3,775 | 2,416 | 6,881 | 4,837 |
| Other operating expenses: |  |  |  |  |
| Postage and supplies | 804 | 479 | 1,491 | 855 |
| Advertising and public relations | 891 | 697 | 1,500 | 887 |
| Telephone and data lines | 611 | 491 | 1,333 | 908 |
| Professional and outside services | 1,513 | 720 | 2,702 | 1,136 |
| ATM expense | 296 | 188 | 453 | 323 |
| Software expense | 535 | 517 | 1,406 | 965 |
| FDIC insurance | 825 | 885 | 1,455 | 1,698 |
| FDIC and state assessments | 138 | 192 | 255 | 442 |
| Loan collection and repossession expense | 1,873 | 972 | 3,326 | 1,845 |
| Write down of other real estate owned | 4,820 | 2,811 | 7,442 | 4,392 |
| Write down of other assets | 1,250 | - | 1,250 | - |
| Amortization of intangibles | 436 | 110 | 664 | 138 |
| Other | 2,616 | 1,636 | 4,770 | 2,884 |
| Total non-interest expense | \$35,200 | \$21,110 | \$61,392 | \$38,581 |

## Income Taxes

The provision for income taxes was $\$ 28.4$ million for the second quarter and $\$ 34.4$ million for the first six months of 2011 compared to $\$ 3.5$ million for the second quarter and $\$ 5.8$ million for the first six months of 2010 . The effective income tax rate was $36.1 \%$ for the second quarter and $34.7 \%$ for the first six months of 2011 compared to $24.3 \%$ for the second quarter and $28.0 \%$ for the first six months of 2010. The primary factors contributing to the increase in the effective tax rate in the second quarter and first six months of 2011 compared to the same periods in 2010 were (i) the significant increase in taxable income as a result of the gains on FDIC-assisted acquisitions and (ii) the decline, in both volume and as a percentage of total income, of income exempt from federal and/or state income taxes. The effective tax rates for the periods were also affected by various other factors including other non-taxable income and non-deductible expenses.

## Table of Contents

## ANALYSIS OF FINANCIAL CONDITION

## Loan and Lease Portfolio

At June 30, 2011 the Company's loan and lease portfolio, excluding loans covered by FDIC loss share agreements, was $\$ 1.80$ billion, compared to $\$ 1.86$ billion at December 31, 2010 and $\$ 1.90$ billion at June 30, 2010. Real estate loans, the Company's largest category of loans, consist of all loans secured by real estate as evidenced by mortgages or other liens, including all loans made to finance the development of real property construction projects, provided such loans are secured by real estate. Total real estate loans were $\$ 1.58$ billion at June 30,2011 , compared to $\$ 1.63$ billion at December 31, 2010 and $\$ 1.66$ billion at June 30, 2010. The amount and type of loans and leases outstanding, excluding loans covered by FDIC loss share agreements, at June 30, 2011 and 2010 and at December 31, 2010 and their respective percentage of the total loan and lease portfolio are reflected in the following table.

## Loan and Lease Portfolio

|  | June 30, |  |  |  | $\begin{gathered} \text { December 31, } \\ 2010 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  | 2010 |  |  |  |
|  | (Dollars in thousands) |  |  |  |  |  |
| Real estate: |  |  |  |  |  |  |
| Residential 1-4 family | \$ 255,253 | 14.2\% | \$ 276,205 | 14.5\% | \$ 266,014 | 14.3\% |
| Non-farm/non-residential | 661,063 | 36.7 | 631,622 | 33.2 | 678,465 | 36.5 |
| Construction/land development | 462,198 | 25.6 | 605,334 | 31.9 | 496,737 | 26.8 |
| Agricultural | 73,688 | 4.1 | 77,597 | 4.1 | 81,736 | 4.4 |
| Multifamily residential | 130,377 | 7.2 | 65,806 | 3.5 | 103,875 | 5.6 |
| Total real estate | 1,582,579 | 87.8 | 1,656,564 | 87.2 | 1,626,827 | 87.6 |
| Commercial and industrial | 107,624 | 6.0 | 129,751 | 6.8 | 120,038 | 6.5 |
| Consumer | 52,160 | 2.9 | 56,294 | 3.0 | 54,401 | 2.9 |
| Direct financing leases | 50,071 | 2.8 | 41,173 | 2.2 | 42,754 | 2.3 |
| Agricultural (non-real estate) | 7,536 | 0.4 | 13,930 | 0.7 | 9,962 | 0.6 |
| Other | 2,157 | 0.1 | 2,462 | 0.1 | 2,447 | 0.1 |
| Total loans and leases | $\underline{\text { \$1,802,127 }}$ | $\underline{ }$ 100.0\% | $\underline{\text { \$1,900,174 }}$ | $\underline{ }$ 100.0\% | $\underline{\text { \$1,856,429 }}$ | $\underline{ }$ 100.0\% |

Included in the Company's loan and lease portfolio are certain loans acquired in FDIC-assisted acquisitions, primarily consumer loans, that are not covered by loss share. The amount of unpaid principal balance, the valuation discount and the carrying value of these non-covered acquired loans at June 30, 2011 and 2010 and at December 31, 2010 are reflected in the following table.

## Non-Covered Loans Acquired in FDIC-Assisted Acquisitions

|  | June 30, |  | $\begin{gathered} \text { December 31, } \\ 2010 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2011 | 2010 |  |  |
|  | (Dollars in thousands) |  |  |  |
| Unpaid principal balance | \$17,067 | \$- | \$ | 7,689 |
| Valuation discount | $(6,897)$ | - |  | $(2,373)$ |
| Carrying value | \$10,170 | \$- | \$ | 5,316 |

(The remainder of this page intentionally left blank)

## Table of Contents

The amount and type of non-farm/non-residential loans, excluding loans covered by FDIC loss share agreements, at June 30, 2011 and 2010 and at December 31, 2010, and their respective percentage of the total non-farm/non-residential loan portfolio are reflected in the following table.

## Non-Farm/Non-Residential Loans

|  | June 30, |  |  |  | $\begin{gathered} \text { December 31, } \\ 2010 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  | 2010 |  |  |  |
|  |  |  | (Dollars in th | ousands) |  |  |
| Retail, including shopping centers and strip centers | \$220,060 | 33.3\% | \$221,449 | 35.1\% | \$225,701 | 33.3\% |
| Churches and schools | 54,200 | 8.2 | 57,062 | 9.0 | 56,670 | 8.3 |
| Office, including medical offices | 94,130 | 14.2 | 57,650 | 9.1 | 90,924 | 13.4 |
| Office warehouse, warehouse and mini-storage | 60,901 | 9.2 | 49,000 | 7.8 | 64,137 | 9.5 |
| Gasoline stations and convenience stores | 13,753 | 2.1 | 15,844 | 2.5 | 14,452 | 2.1 |
| Hotels and motels | 43,763 | 6.6 | 38,900 | 6.2 | 45,078 | 6.6 |
| Restaurants and bars | 35,631 | 5.4 | 42,185 | 6.7 | 39,069 | 5.8 |
| Manufacturing and industrial facilities | 9,218 | 1.4 | 33,469 | 5.3 | 10,215 | 1.5 |
| Nursing homes and assisted living centers | 29,261 | 4.4 | 29,667 | 4.7 | 29,711 | 4.4 |
| Hospitals, surgery centers and other medical | 63,105 | 9.6 | 46,877 | 7.4 | 63,157 | 9.3 |
| Golf courses, entertainment and recreational facilities | 12,960 | 2.0 | 13,570 | 2.1 | 13,457 | 2.0 |
| Other non-farm/non residential | 24,081 | 3.6 | 25,949 | 4.1 | 25,894 | 3.8 |
| Total | \$661,063 | 100.0\% | \$631,622 | 100.0\% | \$678,465 | 100.0\% |

(The remainder of this page intentionally left blank)

## Table of Contents

The amount and type of construction/land development loans, excluding loans covered by FDIC loss share agreements, at June 30, 2011 and 2010 and at December 31, 2010, and their respective percentage of the total construction/land development loan portfolio are reflected in the following table.

## Construction/Land Development Loans

|  | June 30, |  |  |  | $\begin{gathered} \text { December 31, } \\ 2010 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  | 2010 |  |  |  |
|  |  |  | (Dollars in | ousands) |  |  |
| Unimproved land | \$ 98,504 | 21.3\% | \$ 97,429 | 16.1\% | \$ 99,084 | 20.0\% |
| Land development and lots: |  |  |  |  |  |  |
| 1-4 family residential and multifamily | 154,527 | 33.5 | 184,606 | 30.5 | 168,080 | 33.8 |
| Non-residential | 68,988 | 14.9 | 75,169 | 12.4 | 74,745 | 15.1 |
| Construction: |  |  |  |  |  |  |
| 1-4 family residential: |  |  |  |  |  |  |
| Owner occupied | 11,101 | 2.4 | 14,917 | 2.5 | 13,505 | 2.7 |
| Non-owner occupied: |  |  |  |  |  |  |
| Pre-sold | 3,795 | 0.8 | 4,309 | 0.7 | 4,153 | 0.8 |
| Speculative | 43,015 | 9.3 | 48,717 | 8.0 | 43,899 | 8.8 |
| Multifamily | 33,595 | 7.3 | 94,496 | 15.6 | 60,536 | 12.2 |
| Industrial, commercial and other | 48,673 | 10.5 | 85,691 | 14.2 | 32,735 | 6.6 |
| Total | \$462,198 | $\underline{ }$ 100.0\% | $\underline{\underline{\$ 605,334}}$ | $\underline{ }$ | \$496,737 | $\underline{\underline{100.0 \%}}$ |

The establishment of interest reserves for construction and development loans is an established banking practice, and many of the Company's construction and development loans provide for the use of interest reserves. When the Company underwrites construction and development loans, it considers the expected total project costs, including hard costs such as land, site work and construction costs and soft costs such as architectural and engineering fees, closing costs, leasing commissions and construction period interest. Based on the total project costs and other factors, the Company determines the required borrower cash equity contribution and the maximum amount the Company is willing to loan. In the vast majority of cases, the Company requires that all of the borrower's cash equity contribution be contributed prior to any material loan advances. This ensures that the borrower's cash equity required to complete the project will in fact be available for such purposes. As a result of this practice, the borrower's cash equity typically goes toward the purchase of the land and early stage hard costs and soft costs. This results in the Company funding the loan later as the project progresses, and accordingly the Company typically funds the majority of the construction period interest through loan advances. However, when the Company initially determines the borrower's cash equity requirement, the Company typically requires borrower's cash equity in an amount to cover a majority, or all, of the soft costs, including an amount equal to construction period interest, and an appropriate portion of the hard costs. In the second quarter of 2011, the Company advanced construction period interest totaling approximately $\$ 0.8$ million on construction and development loans. While the Company advanced these sums as part of the funding process, the Company believes that the borrowers in effect had in most cases already provided for these sums as part of their initial equity contribution. Specifically, the maximum committed balance of all construction and development loans which provide for the use of interest reserves at June 30, 2011 was approximately $\$ 393$ million, of which $\$ 291$ million was outstanding at June 30, 2011 and $\$ 102$ million remained to be advanced. The weighted average loan to cost on such loans, assuming such loans are ultimately fully advanced, will be approximately $62 \%$, which means that the weighted average cash equity contributed on such loans, assuming such loans are ultimately fully advanced, will be approximately $38 \%$. The weighted average final loan to value ratio on such loans, based on the most recent appraisals and assuming such loans are ultimately fully advanced, is expected to be approximately $55 \%$.
(The remainder of this page intentionally left blank)

## Table of Contents

The amount and type of the Company's real estate loans, excluding loans covered by FDIC loss share agreements, at June 30, 2011 based on the metropolitan statistical area ("MSA") and other geographic areas in which the principal collateral is located are reflected in the following table. Data for individual states and MSAs is separately presented when aggregate real estate loans, excluding loans covered by FDIC loss share agreements, in that state or MSA exceed $\$ 10.0$ million.

## Geographic Distribution of Real Estate Loans

|  | $\begin{gathered} \text { Residential } \\ 1-4 \\ \text { Family } \\ \hline \end{gathered}$ | $\begin{gathered} \text { Non- } \\ \text { Farm/Non- } \\ \text { Residential } \\ \hline \end{gathered}$ | Construction/ <br> Land <br> Development |  | Agricultural |  | Multifamily Residential |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |  |  |
| Arkansas: |  |  |  |  |  |  |  |  |  |  |
| Little Rock - North Little Rock - Conway, AR MSA | \$ 76,243 | \$ 189,167 | \$ | 90,494 | \$ | 6,500 | \$ | 7,913 | \$ | 370,317 |
| Fayetteville - Springdale - Rogers, AR/MO MSA | 7,074 | 15,091 |  | 16,961 |  | 6,083 |  | 1,022 |  | 46,231 |
| Fort Smith, AR/OK MSA | 35,444 | 38,934 |  | 6,594 |  | 4,505 |  | 2,412 |  | 87,889 |
| Hot Springs, AR MSA | 8,007 | 7,940 |  | 7,003 |  | - |  | 1,449 |  | 24,399 |
| Western Arkansas ${ }^{(1)}$ | 25,733 | 37,826 |  | 5,655 |  | 10,190 |  | 1,526 |  | 80,930 |
| Northern Arkansas ${ }^{(2)}$ | 70,331 | 28,864 |  | 12,279 |  | 31,414 |  | 512 |  | 143,400 |
| All other Arkansas ${ }^{(3)}$ | 6,823 | 14,055 |  | 3,269 |  | 3,005 |  | 81 |  | 27,233 |
| Total Arkansas | 229,655 | 331,877 |  | 142,255 |  | 61,697 |  | 14,915 |  | 780,399 |
| Texas: |  |  |  |  |  |  |  |  |  |  |
| Dallas - Fort Worth - Arlington, TX MSA | 5,121 | 161,937 |  | 147,123 |  | - |  | 48,623 |  | 362,804 |
| Houston - Sugar Land - Baytown, TX MSA | - | 11,352 |  | 30,810 |  | - |  | 12,983 |  | 55,145 |
| San Antonio, TX MSA | - | 9,493 |  | 10,519 |  | - |  | - |  | 20,012 |
| Austin - Round Rock, TX MSA | - | - |  | 1,812 |  | - |  | 17,648 |  | 19,460 |
| Texarkana, TX - Texarkana, AR MSA | 10,261 | 9,951 |  | 4,454 |  | 260 |  | 1,136 |  | 26,062 |
| Beaumont - Port Arthur, TX MSA | - | - |  | - |  | - |  | 17,202 |  | 17,202 |
| All other Texas ${ }^{(3)}$ | 1,242 | 14,093 |  | 1,182 |  | - |  | 2,207 |  | 18,724 |
| Total Texas | 16,624 | 206,826 |  | 195,900 |  | 260 |  | 99,799 |  | 519,409 |
| North Carolina/South Carolina: |  |  |  |  |  |  |  |  |  |  |
| Charlotte - Gastonia - Concord, NC/SC MSA | 727 | 26,883 |  | 38,273 |  | - |  | 5,063 |  | 70,946 |
| Wilson, NC MSA | - | 16,789 |  | - |  | - |  | - |  | 16,789 |
| All other North Carolina ${ }^{(3)}$ | - | 12,529 |  | 27,822 |  | - |  | - |  | 40,351 |
| All other South Carolina ${ }^{(3)}$ | 5,086 | 5,373 |  | 5,295 |  | - |  | 6,478 |  | 22,232 |
| Total North Carolina/ South Carolina | 5,813 | 61,574 |  | 71,390 |  | - |  | 11,541 |  | 150,318 |
| Oklahoma: |  |  |  |  |  |  |  |  |  |  |
| Tulsa, OK MSA | - | 10,206 |  | - |  | - |  | - |  | 10,206 |
| All other Oklahoma ${ }^{(4)}$ | 817 | 2,776 |  | 2,471 |  | - |  | - |  | 6,064 |
| Total Oklahoma | 817 | 12,982 |  | 2,471 |  | - |  | - |  | 16,270 |
| Truckee - Grass Valley, CA MSA | - | - |  | 25,767 |  | - |  | - |  | 25,767 |
| All other California ${ }^{(3)}$ | - | 2,542 |  | - |  | - |  | - |  | 2,542 |
| Total California | - | 2,542 |  | - |  | - |  | - |  | 28,309 |
| Washington - Arlington - Alexandria, VA MSA | - | - |  | 19,008 |  | - |  | - |  | 19,008 |
| Louisiana | - | 932 |  | 631 |  | 10,942 |  | - |  | 12,505 |
| All other states ${ }^{(3)}$ (5) | 2,344 | 44,330 |  | 4,776 |  | 789 |  | 4,122 |  | 56,361 |
| Total real estate loans | \$ 255,253 | \$ 661,063 | \$ | 462,198 | \$ | 73,688 | \$ | 130,377 |  | ,582,579 |

(1) This geographic area includes the following counties in Western Arkansas: Johnson, Logan, Pope and Yell counties.
(2) This geographic area includes the following counties in Northern Arkansas: Baxter, Boone, Marion, Newton, Searcy and Van Buren counties.
(3) These geographic areas include all MSA and non-MSA areas that are not separately reported.
(4) This geographic area includes all loans in Oklahoma except loans in the Tulsa, OK MSA, which are reported separately, and loans in Le Flore and Sequoyah counties which are included in the Fort Smith, AR/OK MSA above.
(5) Includes all states not separately presented above.

## Table of Contents

The amount and percentage of the Company's loan and lease portfolio, excluding loans covered by FDIC loss share agreements, by office of origination are reflected in the following table.

## Loan and Lease Portfolio by State of Originating Office

| Loans and Leases Attributable to Offices In | June 30, |  |  |  | $\begin{gathered} \text { December 31, } \\ 2010 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  | 2010 |  |  |  |
|  |  |  | (Dollars in th | usands) |  |  |
| Arkansas | \$1,011,409 | 56.1\% | \$1,103,485 | 58.1\% | \$1,064,558 | 57.3\% |
| Texas | 697,387 | 38.7 | 685,426 | 36.1 | 685,317 | 36.9 |
| North Carolina | 85,227 | 4.7 | 110,967 | 5.8 | 101,165 | 5.5 |
| Georgia | 6,835 | 0.4 | 296 | - | 3,944 | 0.2 |
| Florida | 785 | 0.1 | - | - | 890 | 0.1 |
| Alabama | 448 | - | - | - | 513 | - |
| South Carolina | 36 | - | - | - | 42 | - |
| Total | \$1,802,127 | $\underline{\underline{100.0}}$ | \$1,900,174 | $\underline{\underline{100.0}}$ | \$1,856,429 | $\underline{\underline{100.0 \%}}$ |

The following table reflects loans and leases, excluding loans covered by FDIC loss share agreements, as of June 30, 2011 grouped by expected amortizations, expected paydowns or the earliest repricing opportunity for floating rate loans. This cash flow or repricing schedule approximates the Company's ability to reprice the outstanding principal of loans and leases either by adjusting rates on existing loans and leases or reinvesting principal cash flow in new loans and leases.

## Loan and Lease Cash Flows or Repricing

|  | $\begin{gathered} 1 \text { Year } \\ \text { or Less } \end{gathered}$ | Over 1 <br> Through <br> 2 Years | Over 2 <br> Through <br> 3 Years | $\begin{gathered} \text { Over } \\ 3 \text { Years } \\ \hline \end{gathered}$ | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | lars in thousand |  |  |
| Fixed rate | \$ 314,016 | \$195,641 | \$170,205 | \$137,688 | 817,550 |
| Floating rate (not at a floor or ceiling rate) | 38,376 | 2,933 | 1,008 | 29 | 42,346 |
| Floating rate (at floor rate) | 941,239 | - | 992 | - | 942,231 |
| Floating rate (at ceiling rate) | - | - | - | - | - |
| Total | \$1,293,631 | \$198,574 | \$172,205 | \$137,717 | \$1,802,127 |
| Percentage of total | 71.8\% | 11.0\% | 9.6\% | 7.6\% | 100.0\% |
| Cumulative percentage of total | 71.8 | 82.8 | 92.4 | 100.0 |  |

## Covered Assets and FDIC Clawback Payable

On March 26, 2010, the Company, through the Bank, acquired substantially all of the assets and assumed substantially all of the deposits and certain other liabilities of Unity in a FDIC-assisted acquisition. Loans comprise the majority of the assets acquired and are subject to loss share agreements with the FDIC whereby the Bank is indemnified against a portion of the losses on covered loans and covered ORE. The loans acquired from Unity, as well as the covered ORE and the related loss share receivable from the FDIC, are presented as covered assets in the accompanying consolidated financial statements.

On July 16, 2010, the Company, through the Bank, acquired substantially all of the assets and assumed substantially all of the deposits and certain other liabilities of Woodlands in a FDIC-assisted acquisition. Loans comprise the majority of the assets acquired and all but $\$ 1.1$ million of acquired consumer loans are subject to loss share agreements with the FDIC whereby the Bank is indemnified against a portion of the losses on covered loans and covered ORE. The loans acquired from Woodlands that are covered by loss share agreements, as well as the covered ORE and the related loss share receivable from the FDIC, are presented as covered assets in the accompanying consolidated financial statements.

On September 10, 2010, the Company, through the Bank, acquired substantially all of the assets and assumed substantially all of the deposits and certain other liabilities of Horizon in a FDIC-assisted acquisition. Loans comprise the majority of the assets acquired and all but $\$ 0.9$ million of acquired consumer loans are subject to loss share agreements with the FDIC whereby the Bank is indemnified against a portion of the losses on covered loans and covered ORE. The loans acquired from Horizon that are covered by loss share agreements, as well as the covered ORE and the related loss share receivable from the FDIC, are presented as covered assets in the accompanying consolidated financial statements.

## Table of Contents

On December 17, 2010, the Company, through the Bank, acquired substantially all of the assets and assumed substantially all of the deposits and certain other liabilities of Chestatee in a FDIC-assisted acquisition. Loans comprise the majority of the assets acquired and all but $\$ 3.6$ million of acquired consumer loans are subject to loss share agreements with the FDIC whereby the Bank is indemnified against a portion of the losses on covered loans and covered ORE. The loans acquired from Chestatee that are covered by loss share agreements, as well as the covered ORE and the related loss share receivable from the FDIC, are presented as covered assets in the accompanying consolidated financial statements.

On January 14, 2011, the Company through the Bank, acquired substantially all of the assets and assumed substantially all of the deposits and certain other liabilities of Oglethorpe in a FDIC-assisted acquisition. Loans comprise the majority of the assets acquired and all but $\$ 3.1$ million of acquired consumer loans are subject to loss share agreements with the FDIC whereby the Bank is indemnified against a portion of the losses on covered loans and covered ORE. The loans acquired from Oglethorpe that are covered by loss share agreements, as well as the covered ORE and the related loss share receivable from the FDIC, are presented as covered assets in the accompanying consolidated financial statements.

On April 29, 2011 the Company, through the Bank, acquired substantially all the assets and assumed substantially all of the deposits and certain other liabilities of First Choice in a FDIC-assisted acquisition. Loans comprise the majority of the assets acquired and all but $\$ 1.6$ million of acquired consumer loans are subject to loss share agreements with the FDIC whereby the Bank is indemnified against a portion of the losses on covered loans and covered ORE. The loans acquired from First Choice that are covered by FDIC loss share agreements, as well as the covered ORE and the related loss share receivable from the FDIC, are presented as covered assets in the accompanying consolidated financial statements.

On April 29, 2011 the Company, through the Bank, acquired substantially all the assets and assumed substantially all of the deposits and certain other liabilities of Park Avenue in a FDIC-assisted acquisition. Loans comprise the majority of the assets acquired and all but $\$ 17.7$ million of acquired consumer loans are subject to loss share agreements with the FDIC whereby the Bank is indemnified against a portion of the losses on covered loans and covered ORE. The loans acquired from Park Avenue that are covered by FDIC loss share agreements, as well as the covered ORE and the related loss share receivable from the FDIC, are presented as covered assets in the accompanying consolidated financial statements.

In conjunction with each of these acquisitions, the Bank entered into loss share agreements with the FDIC such that the Bank and the FDIC will share in the losses on assets covered under the loss share agreements. Pursuant to the terms of the loss share agreements for the Unity acquisition, on losses up to $\$ 65$ million, the FDIC will reimburse the Bank for $80 \%$ of losses. On losses exceeding $\$ 65$ million, the FDIC will reimburse the Bank for $95 \%$ of losses. Pursuant to the terms of the loss share agreements for the Woodlands, Chestatee, Oglethorpe and First Choice acquisitions, the FDIC will reimburse the Bank for $80 \%$ of losses. Pursuant to the terms of the loss share agreements for the Horizon acquisition, the FDIC will reimburse the Bank on single family residential loans and related foreclosed real estate for (i) $80 \%$ of losses up to $\$ 11.8$ million, (ii) $30 \%$ of losses between $\$ 11.8$ million and $\$ 17.9$ million and (iii) $80 \%$ of losses in excess of $\$ 17.9$ million. For non-single family residential loans and related foreclosed real estate, the FDIC will reimburse the Bank for (i) $80 \%$ of losses up to $\$ 32.3$ million, (ii) $0 \%$ of losses between $\$ 32.3$ million and $\$ 42.8$ million and (iii) $80 \%$ of losses in excess of $\$ 42.8$ million. Pursuant to the terms of the loss share agreements for the Park Avenue acquisition, the FDIC will reimburse the Bank for (i) $80 \%$ of losses up to $\$ 218.2$ million, (ii) $0 \%$ of losses between $\$ 218.3$ million and $\$ 267.5$ million and (iii) $80 \%$ of losses in excess of $\$ 267.5$ million.

The loss share agreements applicable to single family residential mortgage loans and related foreclosed real estate provide for FDIC loss sharing and the Bank's reimbursement to the FDIC for recoveries of covered losses for ten years from the date on which each applicable loss share agreement was entered. The loss share agreements applicable to commercial loans and related foreclosed real estate provide for FDIC loss sharing for five years from the date on which each applicable loss share agreement was entered and the Bank's reimbursement to the FDIC for recoveries of covered losses for an additional three years thereafter.

To the extent that actual losses incurred by the Bank are less than (i) $\$ 65$ million on the Unity assets covered under the loss share agreements, (ii) $\$ 107$ million on the Woodlands assets covered under the loss share agreements, (iii) $\$ 60$ million on the Horizon assets covered under the loss share agreements, (iv) $\$ 66$ million on the Chestatee assets covered under the loss share agreements, (v) $\$ 66$ million on the Oglethorpe assets covered under the loss share agreements, (vi) $\$ 87$ million on the First Choice assets covered under the loss share agreements and (vii) $\$ 269$ million on the Park Avenue assets covered under loss share agreements, the Bank may be required to reimburse the FDIC under the clawback provisions of the loss share agreements. The covered loans and covered ORE and the related FDIC loss share receivable (collectively, the "covered assets") and the FDIC clawback payable are reported at the net present value of expected future amounts to be paid or received.

## Table of Contents

A summary of the covered assets and the FDIC clawback payable is as follows:

## Covered Assets and FDIC Clawback Payable



## Covered Loans

Purchased loans acquired in a business combination, including covered loans, are recorded at estimated fair value on their purchase date with no carryover of the related allowance for loan and lease losses. In determining the estimated fair value of purchased loans, management considers a number of factors including, among other things, the remaining life of the acquired loans, estimated prepayments, estimated loss ratios, estimated value of the underlying collateral, estimated holding periods, and net present value of cash flows expected to be received. Purchased loans are accounted for in accordance with guidance for certain loans or debt securities acquired in a transfer when the loans have evidence of credit deterioration since origination and it is probable at the date of acquisition that the acquirer will not collect all contractually required principal and interest payments. In determining the acquisition date fair values of purchased loans, management calculates a non-accretable difference (the credit component of the purchased loans) and an accretable difference (the yield component of the purchased loans).

The difference between contractually required payments and the cash flows expected to be collected at acquisition is referred to as the nonaccretable difference. Subsequent decreases to the expected cash flows will generally result in a provision for loan and lease losses. Subsequent increases in cash flows will result in a reversal of the provision for loan and lease losses to the extent of prior charges and then an adjustment to accretable yield, which would have a positive impact on interest income.

The accretable difference on purchased loans is the difference between the expected cash flows and the net present value of expected cash flows. Such difference is accreted into earnings using the effective yield method over the term of the loans. In determining the net present value of expected cash flows, the Company used discount rates ranging from $6.0 \%$ to $9.5 \%$ depending on the risk characteristics of each individual loan or loan pool.
(The remainder of this page intentionally left blank)

## Table of Contents

The following table presents a summary, by acquisition, of covered loans acquired as of the dates of acquisition and activity within covered loans during the periods indicated.

| Covered Loans |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Unity | $\underline{\text { Woodlands }}$ | Horizon | $\frac{\text { Chestatee }}{\text { (Dollars ir }}$ | $\frac{\text { Oglethorpe }}{\text { n thousands) }}$ | First <br> Choice | Park Avenue | Total |
| At acquisition date: |  |  |  |  |  |  |  |  |
| Contractually required principal and interest | \$208,410 | \$ 315,103 | \$179,441 | \$181,523 | \$ 174,110 | \$260,178 | \$ 452,658 | \$1,771,423 |
| Nonaccretable difference | $(49,650)$ | $(83,933)$ | $(52,388)$ | $(42,665)$ | $(69,453)$ | $(86,210)$ | $(126,321)$ | $(510,620)$ |
| Cash flows expected to be collected | 158,760 | 231,170 | 127,053 | 138,858 | 104,657 | 173,968 | 326,337 | 1,260,803 |
| Accretable difference | $(24,308)$ | $(44,692)$ | $(34,050)$ | $(22,050)$ | $(23,982)$ | $(24,074)$ | $(63,420)$ | $(236,576)$ |
| Fair value at acquisition date | \$134,452 | \$ 186,478 | \$ 93,003 | \$116,808 | \$ 80,675 | \$149,894 | \$ 262,917 | \$1,024,227 |
| Carrying value at January 1,2010 | \$ | \$ | \$ - | \$ - | \$ - | \$ | \$ | \$ |
| Covered loans acquired | 134,452 | - | - | - | - | - | - | 134,452 |
| Accretion | 2,739 | - | - | - | - | - | - | 2,739 |
| Transfers to covered ORE | (641) | - | - | - | - | - | - | (641) |
| Payments received | $(11,858)$ | - | - | - | - | - | - | $(11,858)$ |
| Other activity, net | (146) | - | - | - | - | - | - | (146) |
| Carrying value at June 30, 2010 | $\underline{\text { \$124,546 }}$ | \$ | \$ - | \$ - | \$ | \$ | \$ | \$ 124,546 |
| Carrying value at January 1,2011 | \$114,983 | \$ 175,720 | \$ 88,909 | \$116,478 | \$ - | \$ - | \$ - | \$ 496,090 |
| Covered loans acquired | - | - | - | - | 80,676 | 149,894 | 262,917 | 493,487 |
| Accretion | 4,001 | 7,220 | 3,446 | 4,760 | 3,174 | 2,247 | 4,182 | 29,030 |
| Transfers to covered ORE | $(2,320)$ | $(6,810)$ | $(1,197)$ | $(1,874)$ | (18) | - | (329) | $(12,548)$ |
| Payments received | $(11,843)$ | $(21,859)$ | $(5,357)$ | $(21,777)$ | $(13,515)$ | $(8,117)$ | $(13,044)$ | $(95,512)$ |
| Other activity, net | (388) | (488) | (653) | (215) | (49) | (56) | - | $(1,849)$ |
| Carrying value at June 30, 2011 | \$104,433 | \$ 153,783 | \$ 85,148 | \$ 97,372 | \$ 70,268 | $\underline{\text { \$143,968 }}$ | \$253,726 | \$ 908,698 |

(The remainder of this page intentionally left blank)

## Table of Contents

The following table presents a summary of the carrying value and type of covered loans at June 30, 2011 and 2010 and at December 31, 2010.

## Covered Loans Portfolio

|  | June 30, |  | $\begin{gathered} \text { December 31, } \\ 2010 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2011 | 2010 |  |  |
|  | (Dollars in thousands) |  |  |  |
| Real estate: |  |  |  |  |
| Residential 1-4 family | \$225,425 | \$ 36,808 | \$ | 133,233 |
| Non-farm/non-residential | 393,812 | 57,126 |  | 213,063 |
| Construction/land development | 190,083 | 13,083 |  | 109,154 |
| Agricultural | 31,232 | 7,700 |  | 9,697 |
| Multifamily residential | 19,521 | 4,519 |  | 10,769 |
| Total real estate | 860,073 | 119,236 |  | 475,916 |
| Commercial and industrial | 40,145 | 3,750 |  | 17,646 |
| Consumer | 1,516 | 1,560 |  | 1,301 |
| Agricultural (non-real estate) | 4,348 | - |  | 73 |
| Other | 2,616 | - |  | 1,154 |
| Total covered loans | \$908,698 | \$124,546 | \$ | 496,090 |

The following table presents a summary, by acquisition, of changes in the accretable difference on covered loans during the periods indicated.

## Accretable Difference on Covered Loans

|  | Unity | Woodlands |  | Horizon | $\frac{\text { Chestatee }}{\text { (Dollars ir }}$ | (tho | $\frac{\text { Oglethorpe }}{\text { tousands) }}$ | $\begin{gathered} \text { First } \\ \text { Choice } \end{gathered}$ | $\begin{gathered} \text { Park } \\ \text { Avenue } \\ \hline \end{gathered}$ | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Accretable difference at January 1, 2010 | \$ - | \$ | - | \$ - | \$ - | \$ |  | \$ - | \$ - | \$ |
| Accretable difference acquired | 24,308 |  | - | - | - |  | - | - | - | 24,308 |
| Accretion | $(2,739)$ |  | - | - | - |  | - | - | - | $(2,739)$ |
| Other activity, net ${ }^{(1)}$ | - |  | - | - | - |  | - | - | - | - |
| Accretable difference at June 30, 2010 | \$21,569 | \$ | - | \$ - | \$ - | \$ | - | \$ - | \$ - | \$ 21,569 |
| Accretable difference at January 1, 2011 | \$15,279 | \$ | 37,182 | \$30,970 | \$21,711 | \$ | - | \$ - | \$ - | \$105,142 |
| Accretable difference acquired | - |  | - | - | - |  | 23,982 | 24,074 | 63,420 | 111,476 |
| Accretion | $(4,001)$ |  | $(7,220)$ | $(3,446)$ | $(4,760)$ |  | $(3,174)$ | $(2,247)$ | $(4,182)$ | $(29,030)$ |
| Other activity, net ${ }^{(1)}$ | 1,102 |  | 1,318 | 506 | $(2,195)$ |  | $(1,369)$ | (575) | (262) | $(1,475)$ |
| Accretable difference at June 30, 2011 | \$12,380 | \$ | 31,280 | \$28,030 | \$14,756 | \$ | $\underline{\text { 19,439 }}$ | \$21,252 | $\underline{\text { \$58,976 }}$ | $\underline{\underline{\$ 186,113}}$ |

(1) Other activity, net includes adjustments primarily for (i) covered loans paid off earlier than expected resulting in no further accretion, (ii) covered loans transferred to covered ORE resulting in no further accretion, and (iii) revisions of estimated cash flows as a result of renewals and/or modifications of covered loans.

## Table of Contents

## Covered ORE

The covered ORE is recorded at estimated fair value on the date of acquisition. In estimating the fair value of covered ORE, management considers a number of factors including, among others, appraised value, estimated holding periods, net present value of cash flows expected to be received and estimated selling costs. Discount rates ranging from $8.0 \%$ to $9.5 \%$ were used to determine the net present value of covered ORE.

The following table presents a summary, by acquisition, of covered ORE as of the dates of acquisition and activity within covered ORE during the periods indicated.

## Covered ORE

|  | Unity | Woodlands |  | Horizon | $\frac{\text { Chestatee }}{\text { (Dollars in }}$ | $\underline{O}$ | $\frac{\text { Oglethorpe }}{\text { ousands) }}$ | $\begin{gathered} \text { First } \\ \text { Choice } \end{gathered}$ | $\begin{gathered} \text { Park } \\ \text { Avenue } \\ \hline \end{gathered}$ | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| At acquisition date: |  |  |  |  |  |  |  |  |  |  |
| Balance on acquired bank's books | \$20,258 | \$ | 12,258 | \$ 8,391 | \$ 31,647 |  | 16,554 | \$2,773 | \$ 91,442 | \$183,323 |
| Total expected losses | $(9,265)$ |  | $(5,897)$ | $(3,678)$ | $(15,960)$ |  | $(7,848)$ | (628) | $(49,400)$ | $(92,676)$ |
| Discount for net present value of expected cash flows | $(2,134)$ |  | $(1,332)$ | $(1,030)$ | $(2,281)$ |  | $(1,562)$ | (474) | $(10,412)$ | $(19,225)$ |
| Fair value at acquisition date | \$8,859 | \$ | 5,029 | \$ 3,683 | \$ 13,406 |  | 7,144 | $\underline{\text { \$1,671 }}$ | \$ 31,630 | \$ 71,422 |
| Carrying value at January 1, 2010 | \$ - | \$ | - | \$ - | \$ | \$ | \$ - | \$ - | \$ | \$ |
| Covered ORE acquired | 8,859 |  | - | - | - |  | - | - | - | 8,859 |
| Loans transferred to covered ORE | 641 |  | - | - | - |  | - | - | - | 641 |
| Sales of covered ORE | (959) |  | - | - | - |  | - | - | - | (959) |
| Carrying value at June 30, 2010 | \$8,541 | \$ | - | \$ - | \$ - | \$ | - | \$ - | \$ | \$ 8,541 |
| Carrying value at January 1,2011 | \$ 8,060 | \$ | 5,996 | \$ 3,683 | \$ 13,406 | \$ | - | \$ - | \$ - | \$ 31,145 |
| Covered ORE acquired | - |  | - | - | - |  | 7,144 | 1,671 | 31,630 | 40,445 |
| Loans transferred to covered ORE | 2,320 |  | 6,810 | 1,197 | 1,874 |  | 18 | - | 329 | 12,548 |
| Sales of covered ORE | $(1,380)$ |  | $(1,277)$ | (203) | $(2,189)$ |  | (257) | - | (785) | $(6,091)$ |
| Carrying value at June 30, 2011 | \$ 9,000 | \$ | 11,529 | \$ 4,677 | \$ 13,091 |  | 6,905 | \$1,671 | \$31,174 | \$ 78,047 |

(The remainder of this page intentionally left blank)

## Table of Contents

The following table presents a summary of the carrying value and type of covered ORE at June 30, 2011 and 2010 and December 31, 2010.

## Covered ORE Portfolio

|  | June 30, |  | $\begin{gathered} \text { December 31, } \\ \quad 2010 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2011 | 2010 |  |  |
|  | (Dollars in thousands) |  |  |  |
| Real estate: |  |  |  |  |
| Residential 1-4 family | \$18,390 | \$2,131 | \$ | 10,624 |
| Non-farm/non-residential | 16,157 | 641 |  | 3,755 |
| Construction/land development | 41,613 | 5,769 |  | 16,366 |
| Multifamily residential | 1,865 | - |  | - |
| Total real estate | 78,025 | 8,541 |  | 30,745 |
| Commercial, industrial and consumer | 22 | - |  | 400 |
| Total covered ORE | \$78,047 | \$8,541 | \$ | 31,145 |

## FDIC Loss Share Receivable

In connection with the Company's FDIC-assisted acquisitions, the Company has recorded an FDIC loss share receivable to reflect the indemnification provided by the FDIC. Since the indemnified items are covered loans and covered ORE, which are measured at fair value at the date of acquisition, the FDIC loss share receivable is also measured at fair value at the date of acquisition, and is calculated by discounting the cash flows expected to be received from the FDIC. A discount rate of $5.0 \%$ was used to determine the net present value of the FDIC loss share receivable. These cash flows are estimated by multiplying estimated losses by the reimbursement rates as set forth in the loss share agreements. The balance of the FDIC loss share receivable is adjusted periodically to reflect changes in expectations of discounted cash flows, expense reimbursements under the loss share agreements and other factors.
(The remainder of this page intentionally left blank)

## Table of Contents

The following table presents a summary, by acquisition, of the FDIC loss share receivable as of the dates of acquisition and the activity within the FDIC loss share receivable during the periods indicated.

## FDIC Loss Share Receivable

|  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

(1) Certain of the Company's loss share agreements contain tranches whereby the FDIC's loss sharing percentage is more than or less than $80 \%$. However, management's current expectation of principal losses on covered assets under each of the loss share agreements falls entirely in the tranches whereby the FDIC would reimburse the Company for $80 \%$ of such expected losses.
(The remainder of this page intentionally left blank)

## Table of Contents

## FDIC Clawback Payable

Pursuant to the clawback provisions of the loss share agreements for the FDIC-assisted acquisitions, the Company may be required to reimburse the FDIC should actual losses be less than certain thresholds established in each loss share agreement. The amount of the clawback provision for each acquisition is measured at fair value at the date of acquisition and is calculated as the difference between management's estimated losses on covered loans and covered ORE and the loss threshold contained in each loss share agreement, multiplied by the applicable clawback provisions contained in each loss share agreement. This clawback amount which is payable to the FDIC upon termination of the applicable loss share agreement is discounted back to net present value using a discount rate of $5.0 \%$. To the extent that actual losses on covered loans and covered ORE are less than estimated losses, the applicable clawback payable to the FDIC upon termination of the loss share agreements will increase. To the extent that actual losses on covered loans and covered ORE are more than estimated losses, the applicable clawback payable to the FDIC upon termination of the loss share agreements will decrease.

The following table presents a summary, by acquisition, of the FDIC clawback payable as of the dates of acquisition and activity within the FDIC clawback payable during the periods indicated.

FDIC Clawback Payable

|  | Unity | Woodlands |  | Horizon | Chestatee | Oglethorpe |  | First Choice | $\begin{gathered} \text { Park } \\ \text { Avenue } \\ \hline \end{gathered}$ | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| At acquisition date: |  |  |  |  |  |  |  |  |  |  |
| Estimated FDIC clawback payable | \$ 2,612 | \$ | 4,846 | \$2,380 | \$ 1,778 | \$ | 1,506 | \$1,515 | \$24,219 | \$ 38,856 |
| Discount for net present value on FDIC clawback payable | $(1,046)$ |  | $(1,905)$ | (919) | (687) |  | (582) | (585) | $(9,351)$ | $(15,075)$ |
| Net present value of FDIC clawback payable at acquisition date | \$ 1,566 | \$ | 2,941 | $\underline{\underline{\$ 1,461}}$ | \$ 1,091 | \$ | 924 | \$ 930 | \$14,868 | \$ 23,781 |
| Carrying value at January 1,2010 | \$ - | \$ | - | \$ | \$ | \$ | - | \$ | \$ - | \$ |
| FDIC clawback payable recorded in acquisition | 1,566 |  | - | - | - |  | - | - | - | 1,566 |
| Amortization expense | 14 |  | - | - | - |  | - | - | - | 14 |
| Other activity, net | - |  | - | - | - |  | - | - | - | - |
| Carrying value at June 30, 2010 | \$ 1,580 | \$ | - | \$- | \$ | \$ | - | \$- | \$ | \$ 1,580 |
| Carrying value at January 1, 2011 | \$ 1,629 | \$ | 3,004 | \$1,473 | \$ 1,091 | \$ | - | \$ - | \$ - | \$ 7,197 |
| FDIC clawback payable recorded in acquisition | - |  | - | - | - |  | 924 | 930 | 14,868 | 16,722 |
| Amortization expense | 40 |  | 76 | 43 | 27 |  | 19 | 8 | 130 | 343 |
| Other activity, net | - |  | - | - | - |  | - | - | - | - |
| Carrying value at June 30, 2011 | \$ 1,669 | \$ | 3,080 | \$1,516 | \$ 1,118 | \$ | 943 | \$ 938 | \$14,998 | \$24,262 |

(The remainder of this page intentionally left blank)

## Table of Contents

## Nonperforming Assets

Nonperforming assets, excluding all assets covered by FDIC loss share agreements, consist of (1) nonaccrual loans and leases, (2) accruing loans and leases 90 days or more past due, (3) certain restructured loans and leases providing for a reduction or deferral of interest or principal because of a deterioration in the financial position of the borrower or lessee and (4) real estate or other assets that have been acquired in partial or full satisfaction of loan or lease obligations or upon foreclosure.

The Company generally places a loan or lease on nonaccrual status when payments are contractually past due 90 days, or earlier when significant doubt exists as to the ultimate collection of payments. The Company may continue to accrue interest on certain loans and leases contractually past due 90 days or more if such loans or leases are both well secured and in the process of collection. At the time a loan or lease is placed on nonaccrual status, interest previously accrued but uncollected is generally reversed and charged against interest income. Nonaccrual loans and leases are generally returned to accrual status when payments are less than 90 days past due and the Company reasonably expects to collect all payments. If a loan or lease is determined to be uncollectible, the portion of the principal determined to be uncollectible will be charged against the allowance for loan and lease losses. Income on nonaccrual loans or leases is recognized on a cash basis when and if actually collected.

The following table presents information concerning nonperforming assets, including nonaccrual and certain restructured loans and leases, foreclosed assets held for sale and repossessions, excluding assets covered by FDIC loss share agreements, at June 30, 2011 and 2010 and at December 31, 2010.

| Nonper |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | ember 31, |
|  | 2011 | 2010 |  | 2010 |
|  |  | (Dollars in thousands) |  |  |
| Nonaccrual loans and leases | \$19,599 | \$16,460 | \$ | 13,944 |
| Accruing loans and leases 90 days or more past due | - | - |  | - |
| Troubled and restructured loans and leases ${ }^{(1)}$ | - | - |  | - |
| Total nonperforming loans and leases | 19,599 | 16,460 |  | 13,944 |
| Foreclosed assets held for sale and repossessions ${ }^{(2)}$ | 36,348 | 44,680 |  | 42,216 |
| Total nonperforming assets | \$55,947 | \$61,140 | \$ | 56,160 |
| Nonperforming loans and leases to total loans and leases ${ }^{(3)}$ | 1.09\% | 0.87\% |  | 0.75\% |
| Nonperforming assets to total assets ${ }^{(3)}$ | 1.39 | 2.12 |  | 1.72 |

(1) All troubled and restructured loans and leases as of the dates shown were on nonaccrual status and are included as nonaccrual loans and leases in this table.
(2) Foreclosed assets held for sale and repossessions are generally written down to estimated market value net of estimated selling costs at the time of transfer from the loan and lease portfolio. The values of such assets are reviewed from time to time throughout the holding period with the value adjusted through non-interest expense to the then estimated market value net of estimated selling costs, if lower, until disposition.
(3) Excludes assets covered by FDIC loss share agreements, except for their inclusion in total assets.

At June 30, 2011, the Company had two related loans totaling $\$ 3.79$ million which had matured and had become 90 days past due while extension negotiations were ongoing. Subsequent to quarter end, the borrower paid all accrued interest, made a principal reduction, established a reserve for future interest and taxes, and extended the loans. Accordingly, the loans became fully current and have returned to accrual status. At June 30, 2011, these two loans accounted for 21 basis points of the Company's 109 basis points of nonperforming loans and leases and nine basis points of the Company's 139 basis points of nonperforming assets.

At June 30, 2011, the Company has reduced the carrying value of its impaired loans and leases (all of which were included in nonaccrual loans and leases) by $\$ 11.2$ million to the estimated fair value of $\$ 12.1$ million for such loans and leases. The $\$ 11.2$ million adjustment to reduce the carrying value of impaired loans and leases to estimated fair value consisted of $\$ 10.3$ million of partial charge-offs and $\$ 0.9$ million of specific loan and lease loss allocations.

## Table of Contents

The following table presents information concerning the geographic location of nonperforming assets, excluding assets covered by FDIC loss share agreements, at June 30, 2011. Nonaccrual loans and leases are reported at the physical location of the principal collateral. Foreclosed real estate assets are reported at the physical location of the asset. Repossessions are reported at the physical location where the borrower resided or had its principal place of business at the time of repossession.

## Geographic Distribution of Nonperforming Assets

|  | Nonaccrual <br> Loans and Leases |  | Other Real Estate Owned and Repossessions (Dollars in thousand |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |
| Arkansas | \$ | 15,195 | \$ | 18,053 | \$ | 33,248 |
| Texas |  | 397 |  | 16,304 |  | 16,701 |
| North Carolina |  | 1,723 |  | 31 |  | 1,754 |
| South Carolina |  | 1,512 |  | 1,266 |  | 2,778 |
| Georgia |  | 445 |  | 116 |  | 561 |
| Florida |  | - |  | - |  | - |
| Alabama |  | - |  | - |  | - |
| All other |  | 327 |  | 578 |  | 905 |
| Total | \$ | $\underline{\text { 19,599 }}$ | \$ | 36,348 | \$ | 55,947 |

The following table is a summary of activity within foreclosed and repossessed assets held for sale, excluding assets covered by FDIC loss share agreements, for the periods indicated.

## Foreclosed and Repossessed Assets Activity

|  | Six Months EndedJune 30, |  |
| :---: | :---: | :---: |
|  | 2011 | 2010 |
|  | (Dollars in thousands) |  |
| Balance - January 1 | \$42,216 | \$ 61,148 |
| Loans transferred into foreclosed and repossessed assets held for sale | 5,460 | 7,705 |
| Sales of foreclosed and repossessed assets | $(4,001)$ | $(19,781)$ |
| Write downs of foreclosed and repossessed assets held for sale | $(7,442)$ | $(4,392)$ |
| Foreclosed and repossessed assets acquired in acquisitions - not covered by loss share agreements | 115 | - |
| Balance - June 30 | \$36,348 | \$ 44,680 |

(The remainder of this page intentionally left blank)

## Table of Contents

## Allowance and Provision for Loan and Lease Losses

Allowance for Loan and Lease Losses: The following table shows an analysis of the allowance for loan and lease losses for the six-month periods ended June 30, 2011 and 2010 and the year ended December 31, 2010.

## Allowance for Loan and Lease Losses

|  | $\begin{gathered} \text { Six Months Ended } \\ \text { June 30, } \\ \hline \end{gathered}$ |  | Year Ended December 31, 2010 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2011 | 2010 |  |  |
|  | (Dollars in thousands) |  |  |  |
| Balance, beginning of period | \$40,230 | \$39,619 | \$ | 39,619 |
| Loans and leases charged off: |  |  |  |  |
| Real estate | 5,546 | 2,798 |  | 7,045 |
| Commercial and industrial | 1,015 | 3,711 |  | 6,937 |
| Consumer | 426 | 571 |  | 1,196 |
| Direct financing leases | 226 | 225 |  | 478 |
| Agricultural (non-real estate) | 73 | 425 |  | 1,108 |
| Total loans and leases charged off | 7,286 | 7,730 |  | 16,764 |
| Recoveries of loans and leases previously charged off: |  |  |  |  |
| Real estate | 31 | 346 |  | 485 |
| Commercial and industrial | 63 | 206 |  | 656 |
| Consumer | 84 | 117 |  | 212 |
| Direct financing leases | - | 18 |  | 20 |
| Agricultural (non-real estate) | 2 | - |  | 2 |
| Total recoveries | 180 | 687 |  | 1,375 |
| Net loans and leases charged off | 7,106 | 7,043 |  | 15,389 |
| Provision charged to operating expense | 6,000 | 7,600 |  | 16,000 |
| Balance, end of period | \$39,124 | \$40,176 | \$ | $\underline{\text { 40,230 }}$ |
| Net charge-offs to average loans and leases outstanding during the periods indicated ${ }^{(1)}$ | 0.79\% ${ }^{(2)}$ | 0.75\% ${ }^{(2)}$ |  | 0.81\% |
| Allowance for loan and lease losses to total loans and leases ${ }^{(1)}$ | 2.17\% | 2.11\% |  | 2.17\% |
| Allowance for loan and lease losses to nonperforming loans and leases ${ }^{(1)}$ | 200\% | 244\% |  | 288\% |

(1) Excludes assets covered by FDIC loss share agreements.
(2) Annualized.

Provisions to and the adequacy of the allowance for loan and lease losses are based on the Company's judgment and evaluation of the loan and lease portfolio utilizing objective and subjective criteria. The objective criteria utilized by the Company to assess the adequacy of its allowance for loan and lease losses and required additions to such allowance consists primarily of an internal grading system and specific allowances. The Company also utilizes a peer group analysis and an historical analysis in an effort to validate the overall adequacy of its allowance for loan and lease losses. In addition to these objective criteria, the Company subjectively assesses the adequacy of the allowance for loan and lease losses and the need for additions thereto, with consideration given to the nature and volume of the portfolio, overall portfolio quality, review of specific problem loans and leases, national, regional and local business and economic conditions that may affect the borrowers' or lessees' ability to pay, the value of collateral securing the loans and leases, and other relevant factors.

The Company's allowance for loan and lease losses was $\$ 39.1$ million, or $2.17 \%$ of total loans and leases (excluding loans covered by FDIC loss share agreements), at June 30, 2011 compared with $\$ 40.2$ million, or $2.17 \%$ of total loans and leases (excluding loans covered by FDIC loss share agreements), at December 31, 2010 and $\$ 40.2$ million, or $2.11 \%$ of total loans and leases (excluding loans covered by FDIC loss share agreements), at June 30, 2010. The Company's allowance for loan and lease losses was equal to $200 \%$ of its total nonperforming loans and leases (excluding loans covered by FDIC loss share agreements) at June 30, 2011 compared to $288 \%$ at December 31, 2010 and 244\% at June 30, 2010. While management believes the current allowance is appropriate, changing economic and other conditions may require future adjustments to the allowance for loan and lease losses. In addition, bank regulatory agencies, as part of their examination process, may require adjustments to the allowance for loan and lease losses based on their judgments and estimates.
(The remainder of this page intentionally left blank)

## Table of Contents

Net Charge-offs: Net charge-offs were $\$ 3.8$ million for the second quarter of 2011 compared to $\$ 3.0$ million for the second quarter of 2010. Net charge-offs were $\$ 7.1$ million for the first six months of 2011 compared to $\$ 7.0$ million for the first six months of 2010. The Company's annualized net charge-off ratio was $0.85 \%$ for the quarter ended June 30, 2011 compared to $0.64 \%$ for the quarter ended June 30, 2010. The Company's annualized net charge-off ratio was $0.79 \%$ for the six months ended June 30, 2011 compared to $0.75 \%$ for the six months ended June 30, 2010.

Provision for Loan and Lease Losses: The loan and lease loss provision is based on management's judgment and evaluation of the loan and lease portfolio utilizing the criteria discussed above. The provision for loan and lease losses was $\$ 3.7$ million for the second quarter and $\$ 6.0$ million for the first six months of 2011 compared to $\$ 3.4$ million for the second quarter and $\$ 7.6$ million for the first six months of 2010.

## Investment Securities

At June 30, 2011 and 2010 and at December 31, 2010, the Company classified all of its investment securities portfolio as available for sale. Accordingly, its investment securities are stated at estimated fair value in the consolidated financial statements with the unrealized gains and losses, net of related income tax, reported as a separate component of stockholders' equity and included in accumulated other comprehensive income (loss).

The following table presents the amortized cost and estimated fair value of investment securities AFS at June 30, 2011 and 2010 and at December 31, 2010. The Company's holdings of "other equity securities" include Federal Home Loan Bank of Dallas ("FHLB - Dallas"), Federal Home Loan Bank of Atlanta ("FHLB - Atlanta") and First National Banker's Bankshares, Inc. ("FNBB") shares which do not have readily determinable fair values and are carried at cost.

## Investment Securities

|  | June 30, |  |  |  | $\begin{gathered} \text { December 31, } \\ 2010 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  | 2010 |  |  |  |
|  | $\begin{gathered} \hline \text { Amortized } \\ \text { Cost } \\ \hline \end{gathered}$ | $\begin{gathered} \text { Fair } \\ \text { Value } \end{gathered}$ | $\begin{gathered} \begin{array}{c} \text { Amortized } \\ \text { Cost } \end{array} \\ \hline \end{gathered}$ | $\begin{aligned} & \text { Fair } \\ & \text { Value } \end{aligned}$ | $\begin{gathered} \text { Amortized } \\ \text { Cost } \\ \hline \end{gathered}$ | $\begin{aligned} & \text { Fair } \\ & \text { Value } \end{aligned}$ |
|  |  |  | (Dollars in | housands) |  |  |
| Obligations of state and political subdivisions | \$361,434 | \$364,756 | \$407,872 | \$416,956 | \$378,822 | \$378,547 |
| U.S. Government agency residential mortgage-backed securities | 109,725 | 111,882 | 20,651 | 20,966 | 1,269 | 1,269 |
| Other equity securities | 22,606 | 22,606 | 15,541 | 15,541 | 18,882 | 18,882 |
| Total | \$493,765 | \$499,244 | \$444,064 | \$453,463 | \$398,973 | \$398,698 |

The Company utilizes independent third parties as its principal pricing sources for determining fair value of investment securities which are measured on a recurring basis. For investment securities traded in an active market, the fair values are based on quoted market prices if available. If quoted market prices are not available, fair values are based on market prices for comparable securities, broker quotes or comprehensive interest rate tables, pricing matrices or a combination thereof. For investment securities traded in a market that is not active, fair value is determined using unobservable inputs.

The Company's investment securities portfolio is reported at estimated fair value, which included gross unrealized gains of $\$ 8.4$ million and gross unrealized losses of $\$ 2.9$ million at June 30, 2011; gross unrealized gains of $\$ 6.4$ million and gross unrealized losses of $\$ 6.7$ million at December 31, 2010; and gross unrealized gains of $\$ 13.1$ million and gross unrealized losses of $\$ 3.7$ million at June 30 , 2010. Management believes that all of its unrealized losses on individual investment securities at June 30, 2011 and 2010 and at December 31, 2010, are the result of fluctuations in interest rates and do not reflect deterioration in the credit quality of its investments. Accordingly management considers these unrealized losses to be temporary in nature. The Company does not have the intent to sell these investment securities with unrealized losses and, more likely than not, will not be required to sell these investment securities before fair value recovers to amortized cost.

> (The remainder of this page intentionally left blank)

## Table of Contents

The following table presents unaccreted discounts and unamortized premiums of the Company's investment securities for the dates indicated.

## Unaccreted Discounts and Unamortized Premiums



During the second quarter of 2011, the Company recognized net premium amortization of $\$ 0.2$ million compared to $\$ 0.1$ million of net discount accretion during the second quarter of 2010. During the first six months of 2011, the Company recognized net premium amortization of $\$ 0.1$ million compared to $\$ 0.5$ million of net discount accretion during the first six months of 2010.

The Company had net gains of $\$ 0.2$ million from the sale of $\$ 22.6$ million of investment securities in the second quarter of 2011 compared with net gains of $\$ 2.1$ million from the sale of $\$ 88$ million of investment securities in the second quarter of 2010. The Company had net gains of $\$ 0.3$ million from the sale of $\$ 35.4$ million of investment securities in the first six months of 2011 compared with net gains of $\$ 3.7$ million from the sale of $\$ 109$ million of investment securities in the first six months of 2010. During the quarters ended June 30, 2011 and 2010, respectively, investment securities totaling $\$ 8$ million and $\$ 18$ million matured, were called or were paid down by the issuer. During the six months ended June 30, 2011 and 2010, respectively, investment securities totaling $\$ 12$ million and $\$ 38$ million matured, were called or were paid down by the issuer. The Company purchased $\$ 1$ million and $\$ 21$ million of investment securities during the second quarters of 2011 and 2010, respectively, and purchased $\$ 8$ million and $\$ 92$ million of investment securities during the first six months of 2011 and 2010, respectively. The Company also acquired $\$ 136$ million of investment securities from FDICassisted acquisitions during the second quarter of 2011 (none in the second quarter of 2010) and acquired $\$ 136$ million and $\$ 6$ million of investment securities from FDIC-assisted acquisitions during the first six months of 2011 and 2010, respectively.

In recent years the Company has been a net seller of investment securities. Reductions of its investment securities portfolio have been undertaken primarily as a result of the Company's ongoing evaluations of interest rate risk and to free up capital for FDIC-assisted acquisitions. During the second quarter of 2011, the Company's investment securities portfolio increased as a result of the investment securities acquired in the Park Avenue and First Choice FDIC-assisted acquisitions.

The Company invests in securities it believes offer good relative value at the time of purchase, and it will, from time to time reposition its investment securities portfolio. In making its decisions to sell or purchase securities, the Company considers credit ratings, call features, maturity dates, relative yields, current market factors, interest rate risk and other relevant factors.
(The remainder of this page intentionally left blank)

## Table of Contents

The following table presents the types and estimated fair values of the Company's investment securities AFS at June 30, 2011 based on credit ratings by one or more nationally-recognized credit rating agencies.

## Credit Ratings of Investment Securities

|  | $\mathbf{A A A ~}^{(\mathbf{1})}$ | $\mathbf{A A ~}^{(2)}$ | $\frac{\mathbf{A}^{(\mathbf{3})}}{\text { Dollars }^{2}}$ |  | $\begin{gathered} \text { Non- } \\ \text { Rated }^{(5)} \end{gathered}$ | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Obligations of states and political subdivisions: |  |  |  |  |  |  |
| Arkansas | \$ - | \$106,766 | \$23,750 | \$ 7,228 | \$135,147 | \$272,891 |
| Texas | 1,327 | 25,595 | 16,621 | 13,866 | 12,185 | 69,594 |
| Pennsylvania | - | - | - | - | 5,856 | 5,856 |
| Louisiana | - | 4,036 | - | - | - | 4,036 |
| South Carolina | - | - | - | - | 3,344 | 3,344 |
| Connecticut | - | - | 2,660 | - | - | 2,660 |
| Iowa | - | - | 2,478 | - | - | 2,478 |
| Massachusetts | - | - | - | - | 1,975 | 1,975 |
| Georgia | - | 811 | 240 | 608 | - | 1,659 |
| Alabama | - | - | - | 263 | - | 263 |
| U.S. Government agency residential mortgage-backed securities | 111,882 | - | - | - | - | 111,882 |
| Other equity securities | - | - | - | - | 22,606 | 22,606 |
| Total | \$113,209 | \$137,208 | \$45,749 | \$21,965 | \$181,113 | \$499,244 |
| Percentage of total | 22.7\% | 27.5\% | 9.1\% | 4.4\% | 36.3\% | 100.0\% |
| Cumulative percentage of total | 22.7 | 50.2 | 59.3 | 63.7 | 100.0\% |  |

(1) Includes securities rated Aaa by Moody's, AAA by Standard \& Poor's ("S\&P") or a comparable rating by other nationally-recognized credit rating agencies.
(2) Includes securities rated Aa1 to Aa3 by Moody's, AA+ to AA- by S\&P or a comparable rating by other nationally-recognized credit rating agencies.
(3) Includes securities rated A1 to A3 by Moody's, A+ to A- by S\&P or a comparable rating by other nationally-recognized credit rating agencies.
(4) Includes securities rated Baa1 to Baa3 by Moody's, BBB+ to BBB- by S\&P or a comparable rating by other nationally-recognized credit rating agencies.
(5) Includes all securities that are not rated or securities that are not rated but that have a rated credit enhancement where the Company has ignored such credit enhancement. For these securities, the Company has performed its own evaluation of the security and/or the underlying issuer and believes that such security or its issuer has credit characteristics equivalent to those which would warrant a credit rating of investment grade (i.e., Baa3 or better by Moody's or BBB- or better by S\&P or a comparable rating by another nationally-recognized credit rating agency).
(The remainder of this page intentionally left blank)

## Table of Contents

## Deposits

The Company's lending and investment activities are funded primarily by deposits. The amount and type of deposits outstanding at June 30, 2011 and 2010 and at December 31, 2010 and their respective percentage of the total deposits are reflected in the following table.

## Deposits

|  | June 30, |  |  |  | December 31, 2010 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  | 2010 |  |  |  |
|  |  |  | (Dollars in th | sands) |  |  |
| Non-interest bearing | 418,742 | 13.2\% | \$ 258,927 | 12.0\% | \$ 298,585 | 11.8\% |
| Interest bearing: |  |  |  |  |  |  |
| Transaction (NOW) | 771,417 | 24.3 | 567,885 | 26.3 | 625,524 | 24.6 |
| Savings and money market | 872,985 | 27.5 | 542,069 | 25.1 | 673,534 | 26.5 |
| Time deposits less than \$100,000 | 605,165 | 19.1 | 364,765 | 16.9 | 459,027 | 18.1 |
| Time deposits of \$100,000 or more | 502,174 | 15.9 | 424,925 | 19.7 | 484,083 | 19.0 |
| Total deposits | \$3,170,483 | 100.0\% | \$2,158,571 | 100.0\% | $\underline{\text { \$2,540,753 }}$ | 100.0\% |

The Company's total deposits increased $\$ 1.01$ billion to $\$ 3.17$ billion at June 30, 2011 compared to $\$ 2.16$ billion at June 30, 2010. Over the past year, the Company has benefited from favorable changes in its deposit mix. The Company's non-CD deposits have grown and comprised $65.1 \%$ of total deposits at June 30, 2011, compared to $62.9 \%$ at December 31, 2010 and 63.4\% at June 30, 2010. Non-CD deposits totaled $\$ 2.06$ billion at June 30, 2011, compared to $\$ 1.60$ billion at December 31, 2010 and $\$ 1.37$ billion at June 30, 2010.

The amount and percentage of the Company's deposits, by state of originating office, are reflected in the following table.

## Deposits by State of Originating Office

| Deposits Attributable to Offices In | June 30, |  |  |  | $\begin{gathered} \text { December 31, } \\ 2010 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  | 2010 |  |  |  |
|  |  |  | (Dollars in th | sands) |  |  |
| Arkansas | \$1,606,014 | 50.7\% | \$1,656,577 | 76.7\% | \$1,607,962 | 63.3\% |
| Texas | 459,367 | 14.5 | 360,101 | 16.7 | 455,089 | 17.9 |
| Georgia | 974,247 | 30.7 | 141,893 | 6.6 | 328,037 | 12.9 |
| Florida | 88,524 | 2.8 | - | - | 99,842 | 4.0 |
| South Carolina | 14,115 | 0.4 | - | - | 17,958 | 0.7 |
| North Carolina | 15,575 | 0.5 | - | - | 15,816 | 0.6 |
| Alabama | 12,641 | 0.4 | - | - | 16,049 | 0.6 |
| Total | \$3,170,483 | $\underline{\underline{100.0}} \%$ | \$2,158,571 | $\underline{\underline{100.0}}$ \% | \$2,540,753 | $\underline{\underline{100.0}}$ |

## Other Interest Bearing Liabilities

The Company relies on other interest bearing liabilities to supplement the funding of its lending and investing activities. Such liabilities consist of repurchase agreements with customers, other borrowings (primarily FHLB advances and, to a lesser extent, FRB borrowings and federal funds purchased) and subordinated debentures.

The following table reflects the average balance and average rate paid for each category of other interest bearing liabilities for the quarters and six months ended June 30, 2011 and 2010.

## Average Balances and Rates of Other Interest Bearing Liabilities

|  | Three Months Ended June 30, |  |  |  | Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  | 2010 |  | 2011 |  | 2010 |  |
|  | Average Balance | $\begin{gathered} \text { Average } \\ \text { Rate } \\ \text { Paid } \\ \hline \end{gathered}$ | Average Balance | $\begin{gathered} \text { Average } \\ \text { Rate } \\ \text { Paid } \\ \hline \end{gathered}$ | Average Balance | $\begin{gathered} \text { Average } \\ \text { Rate } \\ \text { Paid } \\ \hline \end{gathered}$ | Average Balance | $\begin{gathered} \text { Average } \\ \text { Rate } \\ \text { Paid } \\ \hline \end{gathered}$ |
|  |  |  |  | (Dollars in | ousands) |  |  |  |
| Repurchase agreements with customers | \$ 40,213 | 0.57\% | \$ 49,836 | 0.82\% | \$ 41,396 | 0.58\% | \$ 49,191 | 0.86\% |
| Other borrowings ${ }^{(1)}$ | 294,042 | 3.71 | 319,222 | 3.92 | 295,683 | 3.68 | 334,280 | 4.04 |
| Subordinated debentures | 64,950 | 2.67 | 64,950 | 2.67 | 64,950 | 2.66 | 64,950 | 2.65 |
| Total other interest bearing liabilities | 399,205 | 3.22\% | \$434,008 | 3.38\% | \$402,029 | 3.19\% | \$448,421 | 3.49\% |

(1) Included in other borrowings at June 30, 2011 are FHLB advances that contain quarterly call features and mature as follows: 2017, $\$ 260.0$ million at $3.90 \%$ weighted-average interest rate and 2018, $\$ 20.0$ million at $2.53 \%$ weighted-average interest rate.

## Table of Contents

## CAPITAL RESOURCES AND LIQUIDITY

## Capital Resources

Subordinated Debentures. At June 30, 2011 and 2010 and at December 31, 2010, the Company had an aggregate of $\$ 64.9$ million of subordinated debentures and related trust preferred securities outstanding consisting of (i) $\$ 20.6$ million of subordinated debentures and securities issued in 2006 that bear interest, adjustable quarterly, at LIBOR plus $1.60 \%$; (ii) $\$ 15.4$ million of subordinated debentures and securities issued in 2004 that bear interest, adjustable quarterly, at LIBOR plus $2.22 \%$; and (iii) $\$ 28.9$ million of subordinated debentures and securities issued in 2003 that bear interest, adjustable quarterly, at a weighted-average rate of LIBOR plus $2.925 \%$. These subordinated debentures and securities generally mature 30 years after issuance and may be prepaid at par, subject to regulatory approval, on or after approximately five years from the date of issuance, or at an earlier date upon certain changes in tax laws, investment company laws or regulatory capital requirements. These subordinated debentures and the related trust preferred securities provide the Company additional regulatory capital to support its expected future growth and expansion.

Tangible Common Stockholders' Equity. The Company uses its tangible common stockholders' equity ratio as the principal measure of the strength of its capital. The tangible common stockholders' equity ratio is calculated by dividing total common stockholders' equity less intangible assets by total assets less intangible assets. The Company's tangible common stockholders' equity ratio was $9.28 \%$ at June 30, 2011 compared to $9.57 \%$ at December 31, 2010 and $9.94 \%$ at June 30, 2010.

Common Stock Dividend Policy. During the quarter ended June 30, 2011, the Company paid a dividend of $\$ 0.18$ per common share compared to $\$ 0.15$ per common share in the quarter ended June 30, 2010. On July 1, 2011, the Company's board of directors approved a dividend of $\$ 0.19$ per common share that was paid on July 22, 2011. The determination of future dividends on the Company's common stock will depend on conditions existing at that time.

## Table of Contents

## Capital Compliance

Bank regulatory authorities in the United States impose certain capital standards on all bank holding companies and banks. These capital standards require compliance with certain minimum "risk-based capital ratios" and a minimum "leverage ratio." The risk-based capital ratios consist of (1) Tier 1 capital (i.e. common stockholders' equity excluding goodwill, certain intangibles and net unrealized gains and losses on AFS investment securities, and including, subject to limitations, trust preferred securities ("TPS"), certain types of preferred stock and other qualifying items) to riskweighted assets and (2) total capital (Tier 1 capital plus Tier 2 capital, including the qualifying portion of the allowance for loan and lease losses and the portion of TPS not counted as Tier 1 capital) to risk-weighted assets. The leverage ratio is measured as Tier 1 capital to adjusted quarterly average assets.

The Company's and the Bank's risk-based capital and leverage ratios exceeded these minimum requirements, as well as the minimum requirements to be considered "well capitalized", at both June 30, 2011 and December 31, 2010, and are presented in the following tables.

## Consolidated Capital Ratios

$\left.\begin{array}{cccc} & \begin{array}{c}\text { June 30, } \\ \mathbf{2 0 1 1}\end{array} & \begin{array}{c}\text { December 31, } \\ \text { (Dollars in thousands) }\end{array} \\ \text { Tier 1 capital: } \\ \text { Common stockholders' equity }\end{array}\right)$
(1) Regulatory authorities require institutions to operate at varying levels (ranging from 100-200 bps) above a minimum Tier 1 leverage ratio of $3 \%$ depending upon capitalization classification.

## Capital Ratios of the Bank

|  | Dune 30, 2011 <br> (Dollars in thousands) <br> 2010 31, |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
| Stockholders' equity - Tier 1 | $\$ 413,174$ | $\$ 358,852$ |  |  |
| Tier 1 leverage ratio | $10.82 \%$ | $11.40 \%$ |  |  |
| Tier 1 risk-based capital ratio | 17.00 | 15.49 |  |  |
| Total risk-based capital ratio | 18.25 | 16.75 |  |  |

(The remainder of this page intentionally left blank)

## Table of Contents

## Liquidity

Bank Liquidity. Liquidity represents an institution's ability to provide funds to satisfy demands from depositors, borrowers and other creditors by either converting assets into cash or accessing new or existing sources of incremental funds. Generally the Company relies on deposits, loan and lease and covered loan repayments, and repayments of its investment securities as its primary sources of funds. The principal deposit sources utilized by the Company include consumer, commercial and public funds customers in the Company's markets. The Company has used these funds, together with brokered deposits, FHLB advances, federal funds purchased and other sources of short-term borrowings, to make loans and leases, acquire investment securities and other assets and to fund continuing operations.

Deposit levels may be affected by a number of factors, including rates paid by competitors, general interest rate levels, returns available to customers on alternative investments, general economic and market conditions and other factors. Loan and lease repayments are a relatively stable source of funds but are subject to the borrowers' and lessees' ability to repay the loans and leases, which can be adversely affected by a number of factors including changes in general economic conditions, adverse trends or events affecting business industry groups or specific businesses, declines in real estate values or markets, business closings or lay-offs, inclement weather, natural disasters and other factors. Furthermore, loans and leases generally are not readily convertible to cash. Accordingly, the Company may be required to rely from time to time on other sources of liquidity to meet loan, lease and deposit withdrawal demands or otherwise fund operations. Such secondary sources include FHLB advances, secured and unsecured federal funds lines of credit from correspondent banks and FRB borrowings.

At June 30, 2011 the Company had unused borrowing availability that was primarily comprised of the following four sources: (1) $\$ 673$ million of available blanket borrowing capacity with the FHLB - Dallas, (2) $\$ 110$ million of investment securities available to pledge for federal funds or other borrowings, (3) $\$ 92$ million of available unsecured federal funds borrowing lines and (4) $\$ 79$ million from borrowing programs of the FRB.

The Company anticipates it will continue to rely on deposits, loan and lease and covered loan repayments and repayments of its investment securities to provide liquidity, as well as other funding sources as appropriate. Additionally, when necessary, the sources of borrowed funds described above will be used to augment the Company's primary funding sources.

Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010 ("Dodd-Frank Act"). On July 21, 2010, the Dodd-Frank Act was signed into law. Among other things, the Dodd-Frank Act provides full deposit insurance with no maximum coverage amount for noninterest bearing transaction accounts for two years beginning December 31, 2010. Participation in this deposit insurance coverage of the Dodd-Frank Act is mandatory for all financial institutions and requires no separate fee assessment to the Bank. Additionally, the Dodd-Frank Act permanently increases the maximum deposit insurance coverage for all other deposit categories to $\$ 250,000$ retroactive to January 1, 2008.

Sources and Uses of Funds. Net cash provided by operating activities totaled $\$ 14.5$ million and $\$ 25.9$ million for the six months ended June 30 , 2011 and 2010, respectively. Net cash provided by operating activities is comprised primarily of net income, adjusted for certain non-cash items and for changes in operating assets and liabilities.

Investing activities provided $\$ 593.4$ million in the six months ended June 30,2011 and $\$ 128.0$ million in the six months ended June 30, 2010. The Company's primary sources and uses of cash for investing activities include net activity in its investment securities portfolio, which provided $\$ 41.8$ million and $\$ 58.8$ million in the six months ended June 30, 2011 and 2010, respectively, net loan and lease paydowns, which provided $\$ 57.2$ million and $\$ 1.2$ million in the six months ended June 30, 2011 and 2010, respectively, and purchases of premises and equipment, which used $\$ 12.9$ million and $\$ 3.6$ million in the six months ended June 30, 2011 and 2010, respectively. The Company received $\$ 365.4$ million and $\$ 62.1$ million for the six months ended June 30, 2011 and 2010, respectively, in connection with FDIC-assisted acquisitions and received net cash of $\$ 139.9$ million and $\$ 13.5$ million for the six months ended June 30, 2011 and 2010, respectively, from liquidation of covered assets. The Company had proceeds from dispositions of premises and equipment, foreclosed and repossessed assets and other assets of $\$ 3.7$ million and $\$ 10.3$ million for the six months ended June 30, 2011 and 2010, respectively.

Financing activities used $\$ 575.5$ million in the six months ended June 30, 2011 and $\$ 172.1$ million in the six months ended June 30, 2010. The Company's primary financing activities include net changes in deposit accounts, which used $\$ 485.0$ million and $\$ 91.2$ million in the six months ended June 30, 2011 and 2010, respectively, and net repayments of other borrowings and repurchase agreements with customers, which used $\$ 86.9$ million and $\$ 77.4$ million in the six months ended June 30, 2011 and 2010, respectively. In addition the Company paid common stock cash dividends of $\$ 6.0$ million and $\$ 4.9$ million in the six months ended June 30, 2011 and 2010, respectively. Proceeds and current tax benefits from exercise of stock options provided $\$ 2.4$ million and $\$ 1.5$ million during the six months ended June 30, 2011 and 2010, respectively.

## Table of Contents

## Growth and Expansion

On March 26, 2010 the Company, through the Bank, entered into a purchase and assumption agreement with loss share agreements with the FDIC pursuant to which it acquired substantially all of the assets and assumed substantially all of the deposits and certain other liabilities of Unity with five offices in Georgia, including Cartersville (2), Rome, Adairsville and Calhoun.

On July 16, 2010 the Company, through the Bank, entered into a purchase and assumption agreement with loss share agreements with the FDIC pursuant to which it acquired substantially all of the assets and assumed substantially all of the deposits and other liabilities of Woodlands, with offices in South Carolina (2), North Carolina (2), Georgia (1) and Alabama (3). On October 26, 2010 the Company closed four Woodlands offices including one each in South Carolina and North Carolina, and two in Alabama, and in December 2010 the Company relocated two offices. The Company also renegotiated the leases on the two remaining offices. As a result the Company now operates one office each in Bluffton, South Carolina; Wilmington, North Carolina; Savannah, Georgia; and Mobile, Alabama.

On September 10, 2010 the Company, through the Bank, entered into a purchase and assumption agreement with loss share agreements with the FDIC pursuant to which it acquired substantially all assets and assumed substantially all of the deposits and other liabilities of Horizon, with four offices in Florida, including Bradenton (2), Palmetto and Brandon. The Company closed the Brandon office on December 23, 2010.

On December 17, 2010 the Company, through the Bank, entered into a purchase and assumption agreement with loss share agreements with the FDIC pursuant to which it acquired substantially all of the assets and assumed substantially all of the deposits and certain other liabilities of Chestatee with four offices in Georgia, including Dawsonville (2), Cumming and Marble Hill.

On January 14, 2011 the Company, through the Bank, entered into a purchase and assumption agreement with loss share agreements with the FDIC pursuant to which it acquired substantially all of the assets and assumed substantially all of the deposits and certain other liabilities of Oglethorpe with two offices in Georgia, including Brunswick and St. Simons Island.

On April 29, 2011 the Company, through the Bank, entered into a purchase and assumption agreement with loss share agreements with the FDIC pursuant to which it acquired substantially all of the assets and assumed substantially all of the deposits and certain other liabilities of First Choice with seven offices in Georgia, including Dallas, Newnan (2), Senoia, Sharpsburg, Douglasville and Carrollton. On July 1, 2011, the Company closed one of the offices in Newnan, Georgia, and the Company has given notice that it plans to close the Carrollton, Georgia office on October 26, 2011.

On April 29, 2011 the Company, through the Bank, entered into a purchase and assumption agreement with loss share agreements with the FDIC pursuant to which it acquired substantially all of the assets and assumed substantially all of the deposits and certain other liabilities of Park Avenue with eleven offices in Georgia, including Valdosta (3), Bainbridge (2), Cairo, Lake Park, Stockbridge, McDonough, Oakwood, Athens and one office in Ocala, Florida. The Company has given notice that it plans to close the Stockbridge, Georgia office on October 21, 2011.

The Company plans to continue evaluating and bidding on failed bank opportunities and hopes to make additional FDIC-assisted acquisitions in the coming quarters.

In addition, the Company expects to continue its growth and de novo branching strategy, although it has slowed the pace of new office openings in recent years and currently has a significant focus on additional FDIC-assisted acquisitions. In the first quarter of 2011, the Company opened de novo offices in the metro-Dallas area in Carrollton, Texas and in Plano, Texas. In the second quarter of 2011, the Company opened its tenth Texas office and eighth metro-Dallas area office in Keller, Texas.

Opening new offices is subject to availability of qualified personnel and suitable sites, designing, constructing, equipping and staffing such offices, obtaining regulatory and other approvals and many other conditions and contingencies that the Company cannot predict with certainty. The Company may increase or decrease its expected number of new offices as a result of a variety of factors including the Company's financial results, changes in economic or competitive conditions, strategic opportunities or other factors.

During the first six months of 2011, the Company had $\$ 12.9$ million of capital expenditures for premises and equipment, including premises and equipment acquired in FDIC-assisted acquisitions. The Company's capital expenditures for the full year of 2011 are expected to be in the range of $\$ 26$ million to $\$ 35$ million and to include progress payments on construction projects expected to be completed in 2011 or 2012, furniture and equipment costs, premises and equipment acquired in FDIC-assisted acquisitions and acquisition of sites for future development. Actual expenditures may vary significantly from those expected, depending on the number and cost of additional sites acquired for future development, progress or delays encountered on ongoing and new construction projects, delays in or inability to obtain required approvals and other factors.

## Table of Contents

## Critical Accounting Policies

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates, assumptions and judgments that affect the amounts reported in the consolidated financial statements. The Company's determination of (i) the provisions to and the adequacy of the allowance for loan and lease losses, (ii) the fair value of its investment securities portfolio, (iii) the fair value of foreclosed and repossessed assets held for sale and (iv) the fair value of the assets acquired and liabilities assumed pursuant to business combination transactions, including the Company's FDIC-assisted acquisitions, all involve a higher degree of judgment and complexity than its other significant accounting policies. Accordingly, the Company considers the determination of (i) the adequacy of the allowance for loan and lease losses, (ii) the fair value of its investment securities portfolio, (iii) the fair value of foreclosed and repossessed assets held for sale and (iv) the fair value of the assets acquired and liabilities assumed pursuant to business combination transactions to be critical accounting policies.

Provisions to and adequacy of the allowance for loan and lease losses. Provisions to and the adequacy of the allowance for loan and lease losses are based on the Company's evaluation of the loan and lease portfolio utilizing objective and subjective criteria as described in this report. See the "Analysis of Financial Condition" section of this Management's Discussion and Analysis for a detailed discussion of the Company's allowance for loan and lease losses. Changes in the criteria used in this evaluation or the availability of new information could cause the allowance to be increased or decreased in future periods. In addition bank regulatory agencies, as part of their examination process, may require adjustments to the allowance for loan and lease losses based on their judgments and estimates.

Fair value of the investment securities portfolio. The Company has classified all of its investment securities as AFS. Accordingly, its investment securities are stated at estimated fair value in the consolidated financial statements with unrealized gains and losses, net of related income taxes, reported as a separate component of stockholders' equity and any related changes are included in accumulated other comprehensive income (loss).

The Company utilizes independent third parties as its principal sources for determining fair value of its investment securities that are measured on a recurring basis. For investment securities traded in an active market, the fair values are based on quoted market prices if available. If quoted market prices are not available, fair values are based on market prices for comparable securities, broker quotes or comprehensive interest rate tables, pricing matrices or a combination thereof. For investment securities traded in a market that is not active, fair value is determined using unobservable inputs.

The fair values of the Company's investment securities traded in both active and inactive markets can be volatile and may be influenced by a number of factors including market interest rates, prepayment speeds, discount rates, credit quality of the issuer, general market conditions including market liquidity conditions and other factors. Factors and conditions are constantly changing and fair values could be subject to material variations that may significantly impact the Company's financial condition, results of operations and liquidity.

Fair value of foreclosed and repossessed assets held for sale. Repossessed personal properties and real estate acquired through or in lieu of foreclosure are measured on a non-recurring basis and are initially recorded at the lesser of current principal investment or fair value less estimated cost to sell at the date of repossession or foreclosure. Valuations of these assets are periodically reviewed by management with the carrying value of such assets adjusted through non-interest expense to the then estimated fair value net of estimated selling costs, if lower, until disposition. Fair values of foreclosed and repossessed assets held for sale are generally based on third party appraisals, broker price opinions or other valuations of the property.

Fair value of assets acquired and liabilities assumed pursuant to business combination transactions. Assets acquired and liabilities assumed in business combinations are recorded at estimated fair value on their purchase date. Purchased loans acquired in a business combination, including covered loans, are recorded at estimated fair value with no carryover of the related allowance for loan and lease losses. In determining the estimated fair value of purchased loans, management considers a number of factors including, among other things, the remaining life of the acquired loans, estimated prepayments, estimated loss ratios, estimated value of the underlying collateral, estimated holding periods, and net present value of cash flows expected to be received. Purchased loans are accounted for in accordance with guidance for certain loans or debt securities acquired in a transfer when the loans have evidence of credit deterioration since origination and it is probable at the date of acquisition that the acquirer will not collect all contractually required principal and interest payments. In determining the acquisition date fair values of purchased loans, management calculates a nonaccretable difference (the credit component of the purchased loans) and an accretable difference (the yield component of the purchased loans).

## Table of Contents

The difference between contractually required payments and the cash flows expected to be collected at acquisition is referred to as the nonaccretable difference. Subsequent decreases to the expected cash flows will generally result in a provision for loan and lease losses. Subsequent increases in cash flows will result in a reversal of the provision for loan and lease losses to the extent of prior charges and then an adjustment to accretable yield, which would have a positive impact on interest income.

The accretable difference on purchased loans is the difference between the expected cash flows and the net present value of expected cash flows. Such difference is accreted into earnings using the effective yield method over the term of the loans. In determining the net present value of expected cash flows, the Company uses discount rates ranging from $6.0 \%$ to $9.5 \%$ depending on the risk characteristics of each loan or loan pool.

The estimated fair value of covered ORE and the FDIC loss share receivable are based on the net present value of expected future cash proceeds. The discount rates used are derived from current market rates and reflect the level of inherent risk in the assets. The expected cash flows are determined based on contractual terms, expected performance, default timing assumptions, property appraisals and other factors.

The fair values of investment securities acquired in business combinations are generally based on quoted market prices, broker quotes, comprehensive interest rate tables or pricing matrices or a combination thereof. The fair value of assumed liabilities in business combinations on their date of purchase is generally the amount payable by the Company necessary to completely satisfy the assumed obligation.

## Recently Issued Accounting Standards

See Note 16 to the Consolidated Financial Statements for a discussion of certain recently issued and recently adopted accounting pronouncements.

## Forward-Looking Information

This Management's Discussion and Analysis of Financial Condition and Results of Operations, other filings made by the Company with the Securities and Exchange Commission and other oral and written statements or reports by the Company and its management include certain forwardlooking statements including, without limitation, statements about economic, real estate market, competitive, employment, credit market and interest rate conditions; plans, goals, beliefs, expectations, thoughts, estimates and outlook for the future; revenue growth; net income and earnings per common share; net interest margin; net interest income; non-interest income, including service charges on deposit accounts, mortgage lending and trust income, gains (losses) on investment securities and sales of other assets; gains on FDIC-assisted acquisitions; income from accretion of the FDIC loss share receivable, net of amortization of the FDIC clawback payable; other loss share income; non-interest expense; efficiency ratio; anticipated future operating results and financial performance; asset quality, including the effects of current economic and real estate market conditions; nonperforming loans and leases; nonperforming assets; net charge-offs; net charge-off ratio; provision for loan and lease losses; past due loans and leases; litigation; interest rate sensitivity, including the effects of possible interest rate changes; future growth and expansion opportunities including plans for making additional FDIC-assisted acquisitions and plans for opening new offices or closing offices; opportunities and goals for future market share growth; expected capital expenditures; loan, lease and deposit growth; changes in covered assets; changes in the volume, yield and value of the Company's investment securities portfolio; availability of unused borrowings and other similar forecasts and statements of expectation. Words such as "anticipate," "believe," "estimate," "expect," "intend," "plan," "look," "seek," "may," "will," "could," "trend," "target," "goal," and similar expressions, as they relate to the Company or its management, identify forward-looking statements. Forward-looking statements made by the Company and its management are based on estimates, projections, beliefs, plans and assumptions of management at the time of such statements and are not guarantees of future performance. The Company disclaims any obligation to update or revise any forward-looking statement based on the occurrence of future events, the receipt of new information or otherwise.

Actual future performance, outcomes and results may differ materially from those expressed in forward-looking statements made by the Company and its management due to certain risks, uncertainties and assumptions. Certain factors that may affect operating results of the Company include, but are not limited to, potential delays or other problems in implementing the Company's growth and expansion strategy including delays in identifying satisfactory sites, hiring qualified personnel, obtaining regulatory or other approvals, obtaining permits and designing, constructing and opening new offices; the ability to enter into additional FDIC-assisted acquisitions; the ability to attract new deposits, loans and leases; the ability to generate future revenue growth or to control future growth in non-interest expense; interest rate fluctuations, including changes in the yield curve between short-term and long-term interest rates; competitive factors and pricing pressures, including their effect on the Company's net interest margin; general economic, unemployment, credit market and real estate

## Table of Contents

market conditions, including their effect on the creditworthiness of borrowers and lessees, collateral values, the value of investment securities and asset recovery values, including the value of the FDIC loss share receivable and related covered assets; changes in legal and regulatory requirements; changes in regular or special assessments by the FDIC for deposit insurance; recently enacted and potential legislation and regulatory actions, including legislation intended to stabilize economic conditions and credit markets, increase regulation of the financial services industry and protect homeowners or consumers; changes in U.S. government monetary and fiscal policy; possible future downgrade in U.S. Treasury securities in global markets; adoption of new accounting standards or changes in existing standards; and adverse results in future litigation as well as other factors described in this and other Company reports and statements. Should one or more of the foregoing risks materialize, or should underlying assumptions prove incorrect, actual results or outcomes may vary materially from those described in the forward-looking statements.
(The remainder of this page intentionally left blank)

## Table of Contents

## SELECTED AND SUPPLEMENTAL FINANCIAL DATA

The following tables set forth selected consolidated financial data of the Company for the three and six months ended June 30, 2011 and 2010 and supplemental quarterly financial data of the Company for each of the most recent eight quarters beginning with the third quarter of 2009 through the second quarter of 2011. These tables are qualified in their entirety by the consolidated financial statements and related notes presented elsewhere in this report.

## Selected Consolidated Financial Data

|  | Three Months Ended June 30, |  | Six Months Ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2011 (Dollars in thousands, except per share amounts) 2010 |  |  |  |
|  |  |  |  |  |
| Income statement data: |  |  |  |  |
| Interest income | \$ 50,874 | \$ 38,580 | \$ 94,896 | \$ 74,792 |
| Interest expense | 8,398 | 8,851 | 16,337 | 17,870 |
| Net interest income | 42,476 | 29,729 | 78,559 | 56,922 |
| Provision for loan and lease losses | 3,750 | 3,400 | 6,000 | 7,600 |
| Non-interest income | 75,058 | 9,127 | 88,048 | 26,493 |
| Non-interest expense | 35,200 | 21,110 | 61,392 | 35,581 |
| Noncontrolling interest | 13 | 32 | 16 | 43 |
| Net income available to common stockholders | 50,217 | 10,890 | 64,847 | 26,845 |
| Common share and per common share data: |  |  |  |  |
| Earnings - diluted | 2.91 | 0.64 | \$ 3.77 | \$ 1.58 |
| Book value | 22.53 | 17.25 | 22.53 | 17.25 |
| Dividends | 0.18 | 0.15 | 0.35 | 0.29 |
| Weighted-average diluted shares outstanding (thousands) | 17,232 | 17,053 | 17,203 | 17,009 |
| End of period shares outstanding (thousands) | 17,118 | 16,956 | 17,118 | 16,956 |
| Balance sheet data at period end: |  |  |  |  |
| Total assets | \$ 4,026,841 | \$ 2,878,272 | \$4,026,841 | \$2,878,272 |
| Total loans and leases not covered by loss share | 1,802,127 | 1,900,174 | 1,802,127 | 1,900,174 |
| Allowance for loan and lease losses | 39,124 | 40,176 | 39,124 | 40,176 |
| Loans covered by loss share | 908,698 | 124,546 | 908,698 | 124,546 |
| ORE covered by loss share | 78,047 | 8,541 | 78,047 | 8,541 |
| FDIC loss share receivable | 351,723 | 44,147 | 351,723 | 44,147 |
| Total investment securities | 499,244 | 453,463 | 499,244 | 453,463 |
| Total deposits | 3,170,483 | 2,158,571 | 3,170,483 | 2,158,571 |
| Repurchase agreements with customers | 39,403 | 51,677 | 39,403 | 51,677 |
| Other borrowings | 292,682 | 281,788 | 292,682 | 281,788 |
| Subordinated debentures | 64,950 | 64,950 | 64,950 | 64,950 |
| Total common stockholders' equity | 385,683 | 292,487 | 385,683 | 292,487 |
| Loan and lease (including covered loans) to deposit ratio | 85.50\% | 93.93\% | 85.50\% | 93.93\% |
| Average balance sheet data: |  |  |  |  |
| Total average assets | \$ 3,843,704 | \$ 2,954,068 | \$3,598,590 | \$2,867,870 |
| Total average common stockholders' equity | 360,459 | 287,607 | 343,686 | 280,374 |
| Average common equity to average assets | 9.38\% | 9.74\% | 9.55\% | 9.78\% |
| Performance ratios: |  |  |  |  |
| Return on average assets* | 5.24\% | 1.48\% | 3.63\% | 1.89\% |
| Return on average common stockholders' equity* | 55.88 | 15.19 | 38.05 | 19.31 |
| Net interest margin - FTE* | 5.80 | 5.10 | 5.71 | 5.05 |
| Efficiency ratio | 29.39 | 50.98 | 35.87 | 43.54 |
| Common stock dividend payout ratio | 6.13 | 23.32 | 9.22 | 18.28 |
| Asset quality ratios: |  |  |  |  |
| Net charge-offs to average total loans and leases*(1) | 0.85\% | 0.64\% | 0.79\% | 0.75\% |
| Nonperforming loans and leases to total loans and leases ${ }^{(1)}$ | 1.09 | 0.87 | 1.09 | 0.87 |
| Nonperforming assets to total assets ${ }^{(1)}$ | 1.39 | 2.12 | 1.39 | 2.12 |
| Allowance for loan and lease losses as a percentage of: |  |  |  |  |
| Total loans and leases ${ }^{(1)}$ | 2.17\% | 2.11\% | 2.17\% | 2.11\% |
| Nonperforming loans and leases ${ }^{(1)}$ | 200\% | 244\% | 200\% | 244\% |
| Capital ratios at period end: |  |  |  |  |
| Tier 1 leverage | 11.28\% | 11.63\% | 11.28\% | 11.63\% |
| Tier 1 risk-based capital | 17.65 | 14.15 | 17.65 | 14.15 |
| Total risk-based capital | 18.90 | 15.40 | 18.90 | 15.40 |

* Ratios annualized based on actual days.
(1) Excludes loans and/or other real estate covered by FDIC loss share agreements, except for their inclusion in total assets.


## Table of Contents

## Supplemental Quarterly Financial Data

(Dollars in Thousands, Except Per Share Amounts)

|  | 9/30/09 | 12/31/09 | 3/31/10 | 6/30/10 | 9/30/10 | 12/31/10 | 3/31/11 | 6/30/11 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Earnings Summary: |  |  |  |  |  |  |  |  |
| Net interest income | \$ 29,232 | \$ 28,495 | \$ 27,193 | \$ 29,729 | \$ 32,768 | \$ 33,945 | \$ 36,083 | \$ 42,476 |
| Federal tax (FTE) adjustment | 2,557 | 2,229 | 2,649 | 2,554 | 2,447 | 2,341 | 2,318 | 2,235 |
| Net interest income (FTE) | 31,789 | 30,724 | 29,842 | 32,283 | 35,215 | 36,286 | 38,401 | 44,711 |
| Provision for loan and lease losses | $(7,500)$ | $(5,600)$ | $(4,200)$ | $(3,400)$ | $(4,300)$ | $(4,100)$ | $(2,250)$ | $(3,750)$ |
| Non-interest income | 5,810 | 13,257 | 17,365 | 9,127 | 25,183 | 18,646 | 12,990 | 75,058 |
| Non-interest expense | $(15,499)$ | $(19,001)$ | $(17,471)$ | $(21,110)$ | $(23,565)$ | $(25,274)$ | $(26,192)$ | $(35,200)$ |
| Pretax income (FTE) | 14,600 | 19,380 | 25,536 | 16,900 | 32,533 | 25,558 | 22,949 | 80,819 |
| FTE adjustment | $(2,557)$ | $(2,229)$ | $(2,649)$ | $(2,554)$ | $(2,447)$ | $(2,341)$ | $(2,318)$ | $(2,235)$ |
| Provision for income taxes | $(2,599)$ | $(4,472)$ | $(6,944)$ | $(3,488)$ | $(9,878)$ | $(6,303)$ | $(6,004)$ | $(28,380)$ |
| Noncontrolling interest | 25 | 17 | 11 | 32 | 17 | 17 | 3 | 13 |
| Preferred stock dividend | $(1,078)$ | $(3,048)$ | - | - | - | - | - | - |
| Net income available to common stockholders | \$ 8,391 | \$ 9,648 | \$ 15,954 | \$ 10,890 | \$ 20,225 | \$ 16,931 | \$ 14,630 | \$ 50,217 |
| Earnings per common share - diluted | \$ 0.50 | \$ 0.57 | \$ 0.94 | \$ 0.64 | \$ 1.19 | \$ 0.99 | \$ 0.85 | \$ 2.91 |
| Non-interest Income: |  |  |  |  |  |  |  |  |
| Service charges on deposit accounts | \$ 3,234 | \$ 3,338 | \$ 3,202 | \$ 3,933 | \$ 4,002 | \$ 4,019 | \$ 3,838 | \$ 4,586 |
| Mortgage lending income | 672 | 682 | 527 | 815 | 1,024 | 1,495 | 681 | 634 |
| Trust income | 801 | 880 | 922 | 794 | 802 | 888 | 782 | 803 |
| Bank owned life insurance income | 495 | 1,729 | 464 | 534 | 580 | 574 | 568 | 575 |
| Gains (losses) on investment securities | 142 | 6,322 | 1,697 | 2,052 | 570 | 226 | 152 | 199 |
| Gains (losses) on sales of other assets | (51) | (142) | (73) | 38 | 267 | 571 | 407 | 705 |
| Accretion of FDIC loss share receivable, net of amortization of FDIC clawback payable | - | - | - | 271 | 906 | 1,252 | 1,998 | 2,923 |
| Other loss share income, net | - | - | - | - | 295 | 304 | 971 | 984 |
| Gains on FDIC-assisted acquisitions | - | - | 10,037 | - | 16,122 | 8,859 | 2,952 | 62,756 |
| Other | 517 | 448 | 589 | 690 | 615 | 458 | 641 | 893 |
| Total non-interest income | \$ 5,810 | \$ 13,257 | \$ 17,365 | \$ 9,127 | \$25,183 | \$ 18,646 | \$ 12,990 | \$75,058 |
| Non-interest Expense: |  |  |  |  |  |  |  |  |
| Salaries and employee benefits | \$ 7,823 | \$ 8,131 | \$ 8,275 | \$ 8,996 | \$ 10,539 | \$ 12,351 | \$ 11,647 | \$ 14,817 |
| Net occupancy expense | 2,558 | 2,156 | 2,421 | 2,416 | 2,782 | 2,999 | 3,106 | 3,775 |
| Other operating expenses | 5,091 | 8,686 | 6,748 | 9,587 | 10,111 | 9,764 | 11,211 | 16,172 |
| Amortization of intangibles | 27 | 28 | 27 | 111 | 133 | 160 | 228 | 436 |
| Total non-interest expense | \$ 15,499 | \$ 19,001 | \$ 17,471 | \$21,110 | \$23,565 | \$25,274 | \$26,192 | \$ 35,200 |
| Allowance for Loan and Lease Losses: |  |  |  |  |  |  |  |  |
| Balance at beginning of period | \$ 43,635 | \$ 39,280 | \$ 39,619 | \$ 39,774 | \$ 40,176 | \$ 40,250 | \$ 40,230 | \$ 39,225 |
| Net charge-offs | $(11,855)$ | $(5,261)$ | $(4,045)$ | $(2,998)$ | $(4,226)$ | $(4,120)$ | $(3,255)$ | $(3,851)$ |
| Provision for loan and lease losses | 7,500 | 5,600 | 4,200 | 3,400 | 4,300 | 4,100 | 2,250 | 3,750 |
| Balance at end of period | \$ 39,280 | \$ 39,619 | \$ 39,774 | \$40,176 | \$ 40,250 | \$40,230 | \$ 39,225 | \$39,124 |
| Selected Ratios: |  |  |  |  |  |  |  |  |
| Net interest margin - FTE* | 4.80\% | 4.89\% | 4.99\% | 5.10\% | 5.31\% | 5.35\% | 5.61\% | 5.80\% |
| Efficiency ratio | 41.22 | 43.20 | 37.01 | 50.98 | 39.02 | 46.01 | 50.97 | 29.39 |
| Net charge-offs to average loans and leases* (1) | 2.38 | 1.08 | 0.86 | 0.64 | 0.88 | 0.87 | 0.72 | 0.85 |
| Nonperforming loans and leases/total loans and leases(1) | 1.00 | 1.24 | 1.02 | 0.87 | 0.90 | 0.75 | 0.77 | 1.09 |
| Nonperforming assets/total assets(1) | 2.88 | 3.06 | 2.68 | 2.12 | 1.85 | 1.72 | 1.62 | 1.39 |
| Allowance for loan and lease losses to total loans and leases(1) | 2.03 | 2.08 | 2.11 | 2.11 | 2.13 | 2.17 | 2.17 | 2.17 |
| Loans and leases past due 30 days or more, including past due non-accrual loans and leases, to total loans and leases(1) | 1.77 | 1.99 | 1.70 | 1.80 | 1.90 | 2.02 | 2.19 | 2.47 |

* Annualized based on actual days.
(1) Excludes loans and/or ORE covered by FDIC loss share agreements, except for their inclusion in total assets.


## Table of Contents

## Item 3. Quantitative and Qualitative Disclosures about Market Risk

Interest rate risk results from timing differences in the repricing of assets and liabilities or from changes in relationships between interest rate indexes. The Company's interest rate risk management is the responsibility of the ALCO and Investments Committee ("ALCO"), which reports to the board of directors. The ALCO oversees the asset/liability (interest rate risk) position, liquidity and funds management and investment portfolio functions of the Company.

The Company regularly reviews its exposure to changes in interest rates. Among the factors considered are changes in the mix of interest earning assets and interest bearing liabilities, interest rate spreads and repricing periods. Typically, the ALCO reviews on at least a quarterly basis the Company's relative ratio of rate sensitive assets ("RSA") to rate sensitive liabilities ("RSL") and the related cumulative gap for different time periods. However, the primary tool used by ALCO to analyze the Company's interest rate risk and interest rate sensitivity is an earnings simulation model.

This earnings simulation modeling process projects a baseline net interest income (assuming no changes in interest rate levels) and estimates changes to that baseline net interest income resulting from changes in interest rate levels. The Company relies primarily on the results of this model in evaluating its interest rate risk. This model incorporates a number of additional factors including: (1) the expected exercise of call features on various assets and liabilities, (2) the expected rates at which various RSA and RSL will reprice, (3) the expected growth in various interest earning assets and interest bearing liabilities and the expected interest rates on new assets and liabilities, (4) the expected relative movements in different interest rate indexes which are used as the basis for pricing or repricing various assets and liabilities, (5) existing and expected contractual cap and floor rates on various assets and liabilities, (6) expected changes in administered rates on interest bearing transaction, savings, money market and time deposit accounts and the expected impact of competition on the pricing or repricing of such accounts and (7) other relevant factors. Inclusion of these factors in the model is intended to more accurately project the Company's expected changes in net interest income resulting from interest rate changes. The Company typically models its change in net interest income assuming interest rates go up 100 bps , up 200 bps , down 100 bps and down 200 bps . Based on current conditions, the Company is now modeling its change in net interest income assuming interest rates go up 100 bps, up 200 bps , up 300 bps and up 400 bps . For purposes of this model, the Company has assumed that the change in interest rates phases in over a 12 -month period. While the Company believes this model provides a reasonably accurate projection of its interest rate risk, the model includes a number of assumptions and predictions which may or may not be correct and may impact the model results. These assumptions and predictions include inputs to compute baseline net interest income, growth rates, expected changes in administered rates on interest bearing deposit accounts, competition and a variety of other factors that are difficult to accurately predict. Accordingly, there can be no assurance the earnings simulation model will accurately reflect future results.

The following table presents the earnings simulation model's projected impact of a change in interest rates on the projected baseline net interest income for the 12 -month period commencing July 1, 2011. This change in interest rates assumes parallel shifts in the yield curve and does not take into account changes in the slope of the yield curve.

| Shift in <br> Interest Rates <br> (in bps) | \% Change in <br> Projected Baseline <br> Net Interest Income |
| :---: | :---: |
| +400 | $(3.4) \%$ |
| +300 | $(3.0)$ |
| +200 | $(2.3)$ |
| +100 | $(1.3)$ |
| -100 | Not meaningful |
| -200 | Not meaningful |

In the event of a shift in interest rates, management may take certain actions intended to mitigate the negative impact to net interest income or to maximize the positive impact to net interest income. These actions may include, but are not limited to, restructuring of interest earning assets and interest bearing liabilities, seeking alternative funding sources or investment opportunities and modifying the pricing or terms of loans, leases and deposits.
(The remainder of this page intentionally left blank)

## Table of Contents

## Item 4. Controls and Procedures

(a) Evaluation of Disclosure Controls and Procedures.

An evaluation as of the end of the period covered by this quarterly report was carried out under the supervision and with the participation of the Company's management, including the Company's Chairman and Chief Executive Officer and the Company's Chief Financial Officer and Chief Accounting Officer, of the effectiveness of the design and operation of the Company's "disclosure controls and procedures," which are defined under SEC rules as controls and other procedures of a company that are designed to ensure that information required to be disclosed by a company in the reports that it files under the Exchange Act is recorded, processed, summarized and reported within required time periods. Based upon that evaluation, the Company's Chairman and Chief Executive Officer and its Chief Financial Officer and Chief Accounting Officer concluded that the Company's disclosure controls and procedures were effective.
(b) Changes in Internal Control over Financial Reporting.

The Company's management, including the Company's Chairman and Chief Executive Officer and the Company's Chief Financial Officer and Chief Accounting Officer, has evaluated any changes in the Company's internal control over financial reporting that occurred during the quarterly period covered by this report and has concluded that there was no change during the quarterly period covered by this report that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.
(The remainder of this page intentionally left blank)

## Table of Contents

## PART II. OTHER INFORMATION

## Item 1. Legal Proceedings

On April 8, 2011, the Company was served with a petition filed on March 31, 2011 by the Seib Family, GP, LLC, a Texas limited liability company, as General Partner of Seib Family, LP in the District Court of Dallas County, Texas, Cause Number 11-04057, against the Company and two entities which the plaintiff apparently believed had some type of ownership interest in a former borrower of the Bank, alleging, among other things, that the defendants fraudulently induced the plaintiff to purchase a tract of real estate consisting of approximately 60 acres located at 318 Cadiz Street in Dallas, Texas, owned by the former borrower and financed by the Bank. The petition alleges that the defendants knew that a levee protecting the property from the Trinity River flood plain did not meet federal standards, that the defendants omitted to disclose that information to plaintiff prior to the sale of the property, and that due to the problems or potential problems with the levee, the value of the property was significantly impaired, as supported by a report by the U.S. Corps of Engineers concerning the condition of the levee, released at approximately the same time as the plaintiff purchased the property from the former borrower and affiliates with the aid and assistance of the Company. The petition alleges that the plaintiff did not become aware of the U.S. Corps of Engineers' report until a month or two after it purchased the property.
The original petition alleged that the defendants' conduct violated the Texas Securities Act and the Texas Deceptive Trade Practices Act, and seeks compensatory damages, trebled under the Texas Deceptive Trade Practices Act, plus exemplary damages, attorneys' fees, costs, interest, and other relief the court deems just. Since the original petition was filed, the plaintiff has (i) dropped all claims against the Company, but substituted the Bank as a defendant and (ii) dropped all claims with respect to the Texas Deceptive Trade Practices Act. No specific amount of dollar damages has been claimed. Discovery is currently ongoing with respect to this petition. The Company believes the allegations of the petition are wholly without merit and intends to vigorously defend against these claims.
The Company is party to various other legal proceedings, as both plaintiff and defendant, arising in the ordinary course of business, including legal proceedings arising from acquired operations in its FDIC-assisted transactions. While the ultimate resolution of these various other proceedings cannot be determined at this time, management of the Company believes that such other proceedings, individually or in the aggregate, will not have a material adverse effect on the future results of operations, financial condition or liquidity of the Company.

## Item 1A. Risk Factors

There have been no material changes to the risk factors disclosed in Item 1A Risk Factors in the Company's 2010 annual report on Form 10K filed with the Securities and Exchange Commission on March 10, 2011.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

The Company had no unregistered sales of equity securities and did not purchase any shares of its common stock during the period covered by this report.

## Item 3. Defaults Upon Senior Securities

Not Applicable.

Item 4. Reserved
Item 5. Other Information
Not Applicable

## Item 6. Exhibits

Reference is made to the Exhibit Index set forth immediately following the signature page of this report.
(The remainder of this page intentionally left blank)

## Table of Contents

## SIGNATURE

Pursuant to the requirements of the Securities and Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Bank of the Ozarks, Inc.
/s/ Greg McKinney
Greg McKinney
Chief Financial Officer and Chief Accounting Officer

## Bank of the Ozarks, Inc.

 Exhibit IndexExhibit Number

Purchase and Assumption Agreement, dated as of January 14, 2011, among Federal Deposit Insurance Corporation, Receiver of Oglethorpe Bank, Brunswick, Georgia, Federal Deposit Insurance Corporation and Bank of the Ozarks (previously filed as Exhibit 2.1 to the Company's Current Report on Form 8-K, as amended, filed with the Commission on January 20, 2011, and incorporated herein by this reference).

2(i) (a) Purchase and Assumption Agreement, dated as of April 29, 2011, among Federal Deposit Insurance Corporation, Receiver of First Choice Community Bank, Dallas, Georgia, Federal Deposit Insurance Corporation and Bank of the Ozarks (previously filed as Exhibit 2.1(a) to the Company's Current Report on Form 8-K, as amended, filed with the Commission on May 4, 2011, and incorporated herein by this reference).

2(i) (b) Purchase and Assumption Agreement, dated as of April 29, 2011, among Federal Deposit Insurance Corporation, Receiver of The Park Avenue Bank, Valdosta, Georgia, Federal Deposit Insurance Corporation and Bank of the Ozarks (previously filed as Exhibit 2.1(b) to the Company's Current Report on Form 8-K, as amended, filed with the Commission on May 4, 2011, and incorporated herein by this reference).
3 (i) (a) Amended and Restated Articles of Incorporation of the Registrant, dated May 22, 1997 (previously filed as Exhibit 3.1 to the Company's Registration Statement on Form S-1 filed with the Commission on May 22, 1997, as amended, Commission File No. 333-27641, and incorporated herein by this reference).
3 (i) (b) Articles of Amendment to the Amended and Restated Articles of Incorporation of the Registrant dated December 9, 2003 (previously filed as Exhibit 3.2 to the Company's Annual Report on Form 10-K filed with the Commission on March 12, 2004 for the year ended December 31, 2003, and incorporated herein by this reference).

3 (i) (c) Articles of Amendment to the Amended and Restated Articles of Incorporation of the Registrant dated December 10, 2008 (previously filed as Exhibit 3.1 to the Company's Current Report on Form 8-K filed with the Commission on December 10, 2008, and incorporated herein by this reference).

3 (ii) Amended and Restated Bylaws of the Registrant, dated December 11, 2007 (previously filed as Exhibit 3(ii) to the Company's Current Report on Form 8-K filed with the Commission on December 11, 2007, and incorporated herein by this reference).
10.1 Form of Indemnification Agreement between the Registrant and its directors and its executive officers (previously filed as Exhibit 10.1 to the Company's Current Report on Form 8-K filed with the Commission on April 21, 2011 and incorporated herein by this reference).
Certification of Chairman and Chief Executive Officer.
Certification of Chief Financial Officer and Chief Accounting Officer.
Certification of Chairman and Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

Certification of Chief Financial Officer and Chief Accounting Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

101 The following materials from Bank of the Ozarks, Inc.'s Quarterly Report on Form 10-Q for the quarter ended June 30, 2011, formatted in XBRL (eXtensible Business Reporting Language): (i) Consolidated Balance Sheets, (ii) Consolidated Statements of Income,
(iii) Consolidated Statements of Stockholders' Equity, (iv) Consolidated Statements of Cash Flows and (v) Notes to Consolidated Financial Statements ***
*** Pursuant to Rule 406T of Regulations S-T, these interactive data files are deemed not filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933 or Section 18 of the Securities Exchange Act of 1934 and otherwise are not subject to liability under these sections.

## (Back To Top)

## Section 2: EX-31.1 (CERTIFICATION - CEO)

Exhibit 31.1

## CERTIFICATIONS

I, George Gleason, certify that:

1. I have reviewed this report on Form 10-Q of Bank of the Ozarks, Inc. for the period ended June 30, 2011;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period
covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a$15(\mathrm{f})$ and $15 \mathrm{~d}-15(\mathrm{f})$ ) for the registrant and have:
a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 5, 2011

## /s/ George Gleason

George Gleason
Chairman and Chief Executive Officer

## (Back To Top)

## Section 3: EX-31.2 (CERTIFICATION - CFO)

Exhibit 31.2
I, Greg McKinney, certify that:

1. I have reviewed this report on Form 10-Q of Bank of the Ozarks, Inc. for the period ended June 30, 2011;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a$15(\mathrm{f})$ and $15 \mathrm{~d}-15(\mathrm{f})$ ) for the registrant and have:
a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 5, 2011
/s/ Greg McKinney
Greg McKinney
Chief Financial Officer and Chief Accounting Officer
(Back To Top)

## Section 4: EX-32.1 (SECTION 906 CERT. - CEO)

Exhibit 32.1

## CERTIFICATION PURSUANT TO <br> 18 U.S.C. SECTION 1350, <br> AS ADOPTED PURSUANT TO <br> SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the accompanying Quarterly Report of Bank of the Ozarks, Inc. (the Company) on Form 10-Q for the period ended June 30, 2011, as filed with the Securities and Exchange Commission on the date hereof (the Report), I, George Gleason, Chairman and Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, to my knowledge, that:
(1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
(2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Company.

August 5, 2011
/s/ George Gleason
George Gleason
Chairman and Chief Executive Officer
(Back To Top)

## Section 5: EX-32.2 (SECTION 906 CERT. - CFO)

Exhibit 32.2

## CERTIFICATION PURSUANT TO <br> 18 U.S.C. SECTION 1350, <br> AS ADOPTED PURSUANT TO <br> SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the accompanying Quarterly Report of Bank of the Ozarks, Inc. (the Company) on Form 10-Q for the period ended June 30, 2011, as filed with the Securities and Exchange Commission on the date hereof (the Report), I, Greg McKinney, Chief Financial Officer and Chief Accounting Officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, to my knowledge, that:
(1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
(2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Company.

August 5, 2011
/s/ Greg McKinney
Greg McKinney
Chief Financial Officer and Chief Accounting Officer
(Back To Top)


[^0]:    * Covered loans are loans covered by FDIC loss share agreements

