## Section 1: 8-K (BANK OF THE OZARKS, INC. 8-K)

# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION <br> WASHINGTON, DC 20549 

## FORM 8-K <br> CURRENT REPORT

## Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of report (Date of earliest event reported): October 12, 2011
Bank of the Ozarks, Inc.
(Exact name of registrant as specified in its charter)

Arkansas
(State or other jurisdiction of incorporation)

0-22759
(Commission File Number)
17901 Chenal Parkway, Little Rock, Arkansas
(Address of principal executive offices)

71-0556208
(IRS Employer Identification No.)

72223
(Zip Code)
(501) 978-2265
(Registrant's telephone number, including area code)
Not Applicable
(Former name or former address, if changed since last report)

Check the appropriate box below if the form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2.):Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## Item 2.02 Results of Operations and Financial Condition.

The Registrant hereby furnishes its press release dated October 12, 2011 announcing Third Quarter 2011 Earnings which is attached hereto as Exhibit 99.1 and incorporated herein by reference.

## Item 7.01 Regulation FD Disclosure.

See Item 2.02. Results of Operations and Financial Condition

## Item 9.01 Financial Statements and Exhibits.

(d) Exhibits
99.1 Press Release dated October 12, 2011: Bank of the Ozarks, Inc. Announces Third Quarter 2011 Earnings

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

BANK OF THE OZARKS, INC.
(Registrant)

Date: October 12, 2011
/s/ Greg L. McKinney
Greg L. McKinney
Chief Financial Officer and
Chief Accounting Officer

Exhibit No.
99.1 Document Description

Press Release dated October 12, 2011: Bank of the Ozarks, Inc. Announces Third Quarter 2011 Earnings

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## Section 2: EX-99.1 (EXHIBIT 99.1)

## Bank of the Ozarks, Inc. Announces Third Quarter 2011 Earnings

LITTLE ROCK, Ark.--(BUSINESS WIRE)--October 12, 2011--Bank of the Ozarks, Inc. (NASDAQ: OZRK) today announced that net income available to common stockholders for the quarter ended September 30, 2011 was $\$ 18.9$ million, a $6.5 \%$ decrease from $\$ 20.2$ million for the third quarter of 2010. Diluted earnings per common share for the third quarter of 2011 were $\$ 0.55$, a $6.8 \%$ decrease from $\$ 0.59$ for the third quarter of 2010 .

The Company made no Federal Deposit Insurance Corporation ("FDIC") assisted acquisitions during the third quarter of 2011, but its results for the quarter just ended included after-tax costs of $\$ 0.7$ million, or $\$ 0.02$ per diluted common share, related to completion of systems conversions for acquisitions previously made. Results for the third quarter of 2010 included the effects of two FDIC-assisted acquisitions which, net of acquisition and conversion costs, contributed approximately $\$ 8.8$ million after taxes to net income, or $\$ 0.26$ to diluted earnings per common share.

For the nine months ended September 30, 2011, net income totaled $\$ 83.8$ million, a $77.9 \%$ increase from net income of $\$ 47.1$ million for the first nine months of 2010. Diluted earnings per common share for the first nine months of 2011 were $\$ 2.43$, a $76.1 \%$ increase from $\$ 1.38$ for the first nine months of 2010.

The Company's results for the first nine months of 2011 included gains recognized on a total of three FDIC-assisted acquisitions, two in this year's second quarter and one in this year's first quarter. After taxes, gains on these three acquisitions, net of acquisition and conversion costs, contributed approximately $\$ 36.6$ million to net income for the first nine months of 2011 , or $\$ 1.06$ to diluted earnings per common share. For the first nine months of 2010, the Company's results included gains recognized on three FDIC-assisted acquisitions which, net of acquisition and conversion costs, contributed approximately $\$ 14.4$ million after taxes to net income, or $\$ 0.42$ to diluted earnings per common share.

On August 16, 2011 the Company completed a 2 -for- 1 stock split, in the form of a stock dividend, effected by issuing one share of common stock for each share of such stock outstanding on August 5, 2011. All share and per share information contained in this release has been adjusted to give effect to this stock split.

The Company's annualized returns on average assets and average common stockholders' equity for the third quarter of 2011 were $1.91 \%$ and $18.97 \%$, respectively, compared to $2.60 \%$ and $26.28 \%$, respectively, for the third quarter of 2010. Annualized returns on average assets and average common stockholders' equity for the nine months ended September 30, 2011 were $3.01 \%$ and $31.01 \%$, respectively, compared to $2.15 \%$ and $21.79 \%$, respectively, for the nine months ended September 30, 2010.

In commenting on these results, George Gleason, Chairman and Chief Executive Officer, stated, "We are very pleased to report excellent third quarter results. Highlights of the quarter included record net interest income, our best quarterly net interest margin as a public company, record service charge income, favorable asset quality and good growth in non-covered loans and leases."

Excluding loans covered by FDIC loss share agreements ("covered loans"), loans and leases were $\$ 1.86$ billion at September 30, 2011, a $1.4 \%$ decrease from $\$ 1.89$ billion at September 30, 2010, but a 3.4\% increase from $\$ 1.80$ billion at June 30, 2011. Including covered loans, total loans and leases were $\$ 2.73$ billion at September 30, 2011, a 19.5\% increase from $\$ 2.28$ billion at September 30, 2010 and a $0.6 \%$ increase from $\$ 2.71$ billion at June 30, 2011.

Deposits were $\$ 3.05$ billion at September 30, 2011, a $26.1 \%$ increase from $\$ 2.42$ billion at September 30, 2010, but a 3.9\% decrease from $\$ 3.17$ billion at June 30, 2011.

Total assets were $\$ 3.93$ billion at September 30, 2011, a $23.8 \%$ increase from $\$ 3.18$ billion at September 30, 2010, but a $2.4 \%$ decrease from $\$ 4.03$ billion at June 30, 2011.

Common stockholders' equity was $\$ 407$ million at September 30, 2011, a $28.8 \%$ increase from $\$ 316$ million at September 30, 2010. Book value per common share was $\$ 11.87$ at September 30, 2011, a $27.6 \%$ increase from $\$ 9.30$ at September 30, 2010. Changes in common stockholders' equity and book value per common share reflect earnings, dividends paid, stock option and stock grant transactions, and changes in the Company's mark-to-market adjustment for unrealized gains and losses on investment securities available for sale.

The Company's ratio of common stockholders' equity to total assets was $10.35 \%$ as of September 30, 2011, a 40 basis point increase from $9.95 \%$ as of September 30, 2010. Its ratio of tangible common stockholders' equity to tangible total assets was $10.06 \%$ as of September 30, 2011, a 32 basis point increase from $9.74 \%$ as of September 30, 2010.

## NET INTEREST INCOME

Net interest income for the third quarter of 2011 was a record $\$ 44.3$ million, a $35.3 \%$ increase from $\$ 32.8$ million for the third quarter of 2010. Net interest margin, on a fully taxable equivalent ("FTE") basis, was $5.90 \%$ for the third quarter of 2011, a 59 basis point increase from $5.31 \%$ for the third quarter of 2010. Average earning assets were $\$ 3.13$ billion for the third quarter of 2011, a $19.2 \%$ increase from $\$ 2.63$ billion for the third quarter of 2010.

Net interest income for the nine months ended September 30, 2011 was $\$ 122.9$ million, a $37.0 \%$ increase from $\$ 89.7$ million for the nine months ended September 30, 2010. The Company's net interest margin (FTE) for the first nine months of 2011 was $5.77 \%$, a 63 basis point increase from $5.14 \%$ for the first nine months of 2010. Average earning assets were $\$ 3.01$ billion for the first nine months of 2011 , an $18.7 \%$ increase from $\$ 2.53$ billion for the first nine months of 2010 .

## NON-INTEREST INCOME

Non-interest income for the third quarter of 2011 was $\$ 16.1$ million, a $36.2 \%$ decrease from $\$ 25.2$ million for the third quarter of 2010 . Non-interest income for the third quarter of 2010 included bargain purchase gains of $\$ 16.1$ million on two FDIC-assisted acquisitions. The Company had no such bargain purchase gains in the third quarter of 2011.

Non-interest income for the nine months ended September 30, 2011 was $\$ 104.1$ million, a $101.5 \%$ increase from $\$ 51.7$ million for the nine months ended September 30, 2010. These results included bargain purchase gains of $\$ 65.7$ million on three FDIC-assisted acquisitions in the first nine months of 2011 compared to $\$ 26.2$ million on three FDIC-assisted acquisitions in the first nine months of 2010.

Service charges on deposit accounts were a record $\$ 4.73$ million in the third quarter of 2011, an $18.3 \%$ increase from $\$ 4.00$ million in the third quarter of 2010. Service charges on deposit accounts were $\$ 13.2$ million for the first nine months of 2011 , an $18.1 \%$ increase from $\$ 11.1$ million for the first nine months of 2010.

Mortgage lending income was $\$ 0.82$ million in the third quarter of 2011, a $20.4 \%$ decrease from $\$ 1.02$ million in the third quarter of 2010. Mortgage lending income was $\$ 2.13$ million in the first nine months of 2011, a $10.0 \%$ decrease from $\$ 2.37$ million in the first nine months of 2010 .

Trust income was $\$ 0.81$ million in the third quarter of 2011, a $1.0 \%$ increase from $\$ 0.80$ million in the third quarter of 2010. Trust income was $\$ 2.40$ million in the first nine months of 2011, a $4.9 \%$ decrease from $\$ 2.52$ million in the first nine months of 2010.

Income from accretion of the Company's FDIC loss share receivable, net of amortization of the Company's FDIC clawback payable, was $\$ 2.86$ million in the third quarter of 2011 compared to $\$ 0.91$ million in the third quarter of 2010 . For the first nine months of 2011, income from accretion of the Company's FDIC loss share receivable, net of amortization of the Company's FDIC clawback payable, was $\$ 7.78$ million compared to $\$ 1.18$ million in the first nine months of 2010. Other loss share income was $\$ 2.98$ million in the third quarter of 2011 compared to $\$ 0.30$ million in the third quarter of 2010. Other loss share income was $\$ 4.93$ million in the first nine months of 2011 compared to $\$ 0.30$ million in the first nine months of 2010. Income from these sources increased in the third quarter and first nine months of 2011 compared to such periods in 2010 primarily because the Company had entered into seven FDIC-assisted acquisitions at September 30, 2011 compared to three at September 30, 2010.

Net gains on investment securities were $\$ 0.64$ million in the third quarter of 2011 compared to $\$ 0.57$ million in the third quarter of 2010 . For the first nine months of 2011, net gains on investment securities were $\$ 0.99$ million compared to $\$ 4.32$ million in the first nine months of 2010.

Net gains on sales of other assets were $\$ 1.73$ million in the third quarter of 2011 compared to $\$ 0.27$ million in the third quarter of 2010. Net gains on sales of other assets were $\$ 2.84$ million in the first nine months of 2011 compared to $\$ 0.23$ million in the first nine months of 2010 . The increases in net gains on sales of other assets in the third quarter and first nine months of 2011 compared to such periods in 2010 are primarily due to net gains on sales of foreclosed real estate covered by FDIC loss share agreements.

## NON-INTEREST EXPENSE

Non-interest expense for the third quarter of 2011 was $\$ 31.8$ million, a $34.9 \%$ increase from $\$ 23.6$ million for the third quarter of 2010 . These results included acquisition and conversion costs of $\$ 1.21$ million in the third quarter of 2011 compared to $\$ 1.67$ million in the third quarter of 2010, and included $\$ 1.44$ million of write downs of other real estate owned in the third quarter of 2011 compared to $\$ 2.74$ million in the third quarter of 2010. The Company's efficiency ratio for the quarter ended September 30, 2011 was $50.8 \%$ compared to $39.0 \%$ for the third quarter of 2010.

Non-interest expense for the first nine months of 2011 was $\$ 93.2$ million, a $50.0 \%$ increase from $\$ 62.1$ million for the first nine months of 2010. These results included acquisition and conversion costs of $\$ 5.49$ million in the first nine months of 2011 compared to $\$ 2.50$ million in the first nine months of 2010 , and included $\$ 8.88$ million of write downs of other real estate owned in the first nine months of 2011 compared to $\$ 7.13$ million in the first nine months of 2010. The Company's efficiency ratio for the first nine months of 2011 was $39.9 \%$ compared to $41.7 \%$ for the first nine months of 2010 .

Other increases in non-interest expense in the third quarter and first nine months of 2011 compared to such periods in 2010 include expenses attributable to the Company's addition of offices and personnel, primarily through the FDIC-assisted acquisitions, extensive training activities associated with the Company's acquired offices, increased expenses for loan collection, repossessions and foreclosed real estate related to the Company's acquired portfolios and ongoing due diligence related to the Company's FDIC-assisted acquisition opportunities. The Company had 113 offices and 1,102 fulltime equivalent employees at September 30, 2011 compared to 90 offices and 838 full-time equivalent employees at September 30, 2010.

## ASSET OUALITY, CHARGE-OFFS AND ALLOWANCE

Loans, repossessions and foreclosed real estate covered by FDIC loss share agreements, along with the related FDIC loss share receivable, are presented in the Company's financial reports with a carrying value equal to the net present value of expected future proceeds. At September 30, 2011, the carrying value of loans covered by loss share was $\$ 865.1$ million, foreclosed real estate covered by loss share was $\$ 73.2$ million and the FDIC loss share receivable was $\$ 318.7$ million. At September 30, 2010, the carrying value of loans covered by loss share was $\$ 391.0$ million, foreclosed real estate covered by loss share was $\$ 17.5$ million and the FDIC loss share receivable was $\$ 123.7$ million. The carrying values at September 30 , 2010 have been adjusted to reflect the Company's final valuations for assets acquired and liabilities assumed from its first three FDIC-assisted acquisitions in 2010. As a result of the FDIC indemnification related to loans, repossessions and foreclosed real estate covered by loss share and the net present value method of valuing these assets, such assets are excluded from the computations of the following asset quality ratios, except for their inclusion in total assets.

Nonperforming loans and leases as a percent of total loans and leases were $1.22 \%$ as of September 30, 2011, a 32 basis point increase from $0.90 \%$ as of September 30, 2010 and a 13 basis point increase from $1.09 \%$ as of June 30, 2011.

Nonperforming assets as a percent of total assets were $1.45 \%$ as of September 30, 2011, a 40 basis point decrease from $1.85 \%$ as of September 30 , 2010 , but a six basis point increase from $1.39 \%$ as of June 30, 2011.

The Company's ratio of loans and leases past due 30 days or more, including past due non-accrual loans and leases, to total loans and leases was $1.89 \%$ as of September 30, 2011, a one basis point decrease from $1.90 \%$ as of September 30, 2010 and a 58 basis point decrease from $2.47 \%$ as of June 30 , 2011.

The Company's annualized net charge-off ratio for the third quarter of 2011 was $0.33 \%$, a 55 basis point decrease from $0.88 \%$ for the third quarter of 2010 . For the third quarter of 2011, the Company's net charge-offs were $\$ 1.49$ million, a decrease from $\$ 4.23$ million for the third quarter of 2010 .

The Company's annualized net charge-off ratio for the first nine months of 2011 was $0.63 \%$, a 17 basis point decrease from $0.80 \%$ for the first nine months of 2010 . For the first nine months of 2011 , the Company's net charge-offs were $\$ 8.59$ million, a decrease from $\$ 11.27$ million for the first nine months of 2010.

For the third quarter of 2011, the Company's provision for loan and lease losses decreased to $\$ 1.5$ million compared to $\$ 4.3$ million for the third quarter of 2010. For the first nine months of 2011 , the Company's provision for loan and lease losses decreased to $\$ 7.5$ million compared to $\$ 11.9$ million for the first nine months of 2010.

The Company's allowance for loan and lease losses was $\$ 39.1$ million, or $2.10 \%$ of total loans and leases, at September 30,2011 compared to $\$ 40.3$ million, or $2.13 \%$ of total loans and leases, at September 30, 2010 and $\$ 39.1$ million, or $2.17 \%$ of total loans and leases, at June $30,2011$.

## CONFERENCE CALL

Management will conduct a conference call to review announcements made in this press release at 10:00 a.m. CDT (11:00 a.m. EDT) on Thursday, October 13, 2011. The call will be available live or in recorded version on the Company's website www.bankozarks.com under "Investor Relations" or interested parties calling from locations within the United States and Canada may call 1-888-300-2343 up to ten minutes prior to the beginning of the conference and ask for the Bank of the Ozarks conference call. A recorded playback of the entire call will be available on the Company's website or by telephone by calling 1-888-203-1112 in the United States and Canada or 719-457-0820 internationally. The passcode for this telephone playback is 8694378. The telephone playback will be available through October 20, 2011, and the website recording of the call will be available for 12 months.

## FORWARD LOOKING STATEMENTS

This release and other communications by the Company contain forward looking statements regarding the Company's plans, expectations, thoughts, beliefs, estimates, goals and outlook for the future. Actual results may differ materially from those projected in such forward looking statements due to, among other things, potential delays or other problems implementing the Company's growth and expansion strategy including delays in identifying satisfactory sites, hiring qualified personnel, obtaining regulatory or other approvals, obtaining permits and designing, constructing and opening new offices; the ability to enter into additional FDIC-assisted acquisitions or problems with integrating or managing such acquisitions; opportunities to profitably deploy capital; the ability to attract new deposits, loans, and leases or retain deposits, loans and leases; the ability to generate future revenue growth or to control future growth in non-interest expense; interest rate fluctuations, including changes in the yield curve between short-term and longterm interest rates; competitive factors and pricing pressures, including their effect on the Company's net interest margin; general economic, unemployment, credit market and real estate market conditions, including their effect on the creditworthiness of borrowers and lessees, collateral values, the value of investment securities and asset recovery values, including the value of the FDIC loss share receivable and related assets covered by FDIC loss share agreements; changes in legal and regulatory requirements; recently enacted and potential legislation and regulatory actions, including legislation and regulatory actions intended to stabilize economic conditions and credit markets, increase regulation of the financial services industry and protect homeowners or consumers; changes in U.S. government monetary and fiscal policy; adoption of new accounting standards or changes in existing standards; and adverse results in current or future litigation as well as other factors identified in this press release or in Management's Discussion and Analysis under the caption "Forward Looking Information" contained in the Company's 2010 Annual Report to Stockholders and the most recent Annual Report on Form 10-K filed with the Securities and Exchange Commission.

## GENERAL INFORMATION

Bank of the Ozarks, Inc. common stock trades on the NASDAQ Global Select Market under the symbol "OZRK". The Company owns a state-chartered subsidiary bank that conducts banking operations through 113 offices, including 66 Arkansas offices, 29 Georgia offices, ten Texas offices, four Florida offices, two North Carolina offices, and one office each in South Carolina and Alabama. The Company may be contacted at (501) 978-2265 or P. O. Box 8811, Little Rock, Arkansas 72231-8811. The Company's website is: www.bankozarks.com.

Bank of the Ozarks, Inc.

## Selected Consolidated Financial Data

(Dollars in Thousands, Except Per Share Amounts)
Unaudited

|  | Quarters Ended September 30, |  |  |  |  | Nine Months Ended September 30, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\underline{2011}$ |  | $\underline{2010}$ |  | \% Change | $\underline{2011}$ |  | $\underline{2010}$ |  | \% Change |
| Income statement data: |  |  |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 44,336 | \$ | 32,768 | 35.3\% | \$ | 122,895 | \$ | 89,690 | 37.0\% |
| Provision for loan and lease losses |  | 1,500 |  | 4,300 | (65.1) |  | 7,500 |  | 11,900 | (37.0) |
| Non-interest income |  | 16,071 |  | 25,183 | (36.2) |  | 104,119 |  | 51,676 | 101.5 |
| Non-interest expense |  | 31,800 |  | 23,565 | 34.9 |  | 93,191 |  | 62,140 | 50.0 |
| Net income available to common stockholders |  | 18,904 |  | 20,225 | (6.5) |  | 83,751 |  | 47,070 | 77.9 |
| Common stock data:* |  |  |  |  |  |  |  |  |  |  |
| Net income per share - diluted | \$ | 0.55 | \$ | 0.59 | (6.8)\% | \$ | 2.43 | \$ | 1.38 | 76.1\% |
| Net income per share - basic |  | 0.55 |  | 0.59 | (6.8) |  | 2.45 |  | 1.39 | 76.3 |
| Cash dividends per share |  | 0.095 |  | 0.075 | 26.7 |  | 0.27 |  | 0.22 | 22.7 |
| Book value per share |  | 11.87 |  | 9.30 | 27.6 |  | 11.87 |  | 9.30 | 27.6 |
| Diluted shares outstanding (thousands) |  | 34,510 |  | 34,134 |  |  | 34,434 |  | 34,030 |  |
| End of period shares outstanding (thousands) |  | 34,277 |  | 33,980 |  |  | 34,277 |  | 33,980 |  |

Balance sheet data at period end:
Assets
Loans and leases not covered by loss share
Allowance for loan and lease losses
Loans covered by loss share
Foreclosed real estate covered by loss share
FDIC loss share receivable
Investment securities
Goodwill
Other intangibles - net of amortization
Deposits
Repurchase agreements with customers
Other borrowings
Subordinated debentures
Common stockholders' equity
Net unrealized gain (loss) on AFS investment securities included in common
stockholders' equity
Loan and lease including covered loans to deposit ratio

| $\$ 3,930,647$ | $\$ 3,175,810$ |
| ---: | ---: |
| $1,863,114$ | $1,888,936$ |
| 39,136 | 40,250 |
| 865,096 | 391,014 |
| 73,249 | 17,540 |
| 318,730 | 123,702 |
| 439,596 | 412,443 |
| 5,243 | 5,243 |
| 7,473 | 2,293 |
| $3,046,469$ | $2,415,714$ |
| 46,334 | 55,750 |
| 289,353 | 294,502 |
| 64,950 | 64,950 |
| 406,945 | 316,072 |
|  |  |
| 7,930 | 10,624 |
| $89.55 \%$ | $94.52 \%$ |


| $23.8 \%$ | $\$ 3,930,647$ | $\$ 3,175,810$ | $23.8 \%$ |
| :---: | ---: | ---: | ---: |
| $(1.4)$ | $1,863,114$ | $1,888,936$ | $(1.4)$ |
| $(2.8)$ | 39,136 | 40,250 | $(2.8)$ |
| 121.2 | 865,096 | 391,014 | 121.2 |
| 317.6 | 73,249 | 17,540 | 317.6 |
| 157.7 | 318,730 | 123,702 | 157.7 |
| 6.6 | 439,596 | 412,443 | 6.6 |
| - | 5,243 | 5,243 | - |
| 225.9 | 7,473 | 2,293 | 225.9 |
| 26.1 | $3,046,469$ | $2,415,714$ | 26.1 |
| $(16.9)$ | 46,334 | 55,750 | $(16.9)$ |
| $(1.7)$ | 289,353 | 294,502 | $(1.7)$ |
| - | 64,950 | 64,950 | - |
| 28.8 | 406,945 | 316,072 | 28.8 |
|  |  |  |  |
| $(25.4)$ | 7,930 | 10,624 | $(25.4)$ |
|  | $89.55 \%$ | $94.52 \%$ |  |

Selected ratios:
Return on average assets**
Return on average common stockholders' equity**
Average common equity to total average assets
Net interest margin - FTE**
Efficiency ratio

| $1.91 \%$ | $2.60 \%$ | $3.01 \%$ | $2.15 \%$ |
| ---: | :---: | :---: | :---: |
| 18.97 | 26.28 | 31.01 | 21.79 |
| 10.05 | 9.90 | 9.72 | 9.85 |
| 5.90 | 5.31 | 5.77 | 5.14 |
| 50.75 | 39.02 | 39.86 | 41.71 |
| 0.33 | 0.88 | 0.63 | 0.80 |
| 1.22 | 0.90 | 1.22 | 0.90 |
| 1.45 | 1.85 | 1.45 | 1.85 |
| 2.10 | 2.13 | 2.10 | 2.13 |

## Other information:

Non-accrual loans and leases(1)
Accruing loans and leases - 90 days past due(1)
ORE and repossessions(1)
$\begin{array}{rrrr}\$ & 22,805 & \$ & 17,044 \\ - & - \\ 34,338 & & 41,868\end{array}$
\$ 22,805 \$ 17,044
$34,338 \quad 41,868$

* Adjusted to give effect to 2-for-1 stock split effective August 16, 2011.
** Ratios for interim periods annualized based on actual days.
(1) Excludes loans, repossessions and/or foreclosed real estate covered by FDIC loss share agreements, except for their inclusion in total assets.


## Earnings Summary:

Net interest income
Federal tax (FTE) adjustment
Net interest income (FTE)
Provision for loan and lease losses
Non-interest income
Non-interest expense
Pretax income (FTE)
FTE adjustment
Provision for income taxes
Noncontrolling interest
Preferred stock dividend
Net income available to common stockholders

Earnings per common share - diluted *

## Non-interest Income:

Service charges on deposit accounts
Mortgage lending income
Trust income
Bank owned life insurance income
Gains (losses) on investment securities
Gains (losses) on sales of other assets
Gains on FDIC-assisted transactions
Accretion of FDIC loss share receivable, net of amortization of FDIC clawback payable
Other loss share income, net
Other
Total non-interest income

## Non-interest Expense:

Salaries and employee benefits
Net occupancy expense
Other operating expenses
Amortization of intangibles
Total non-interest expense

Allowance for Loan and Lease Losses:
Balance at beginning of period
Net charge-offs
Provision for loan and lease losses
Balance at end of period

## Bank of the Ozarks, Inc.

## Supplemental Quarterly Financial Data

(Dollars in Thousands, Except Per Share Amounts)
Unaudited

| 12/31/09 | 3/31/10 | 6/30/10 | 9/30/10 | 12/31/10 | 3/31/11 | 6/30/11 | 9/30/11 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$28,495 | \$27,193 | \$29,729 | \$32,768 | \$33,945 | \$36,083 | \$42,476 | \$ 44,336 |
| 2,229 | 2,649 | 2,554 | 2,447 | 2,341 | 2,318 | 2,235 | 2,256 |
| $\begin{gathered} 30,724 \\ (5,600) \end{gathered}$ | $\begin{gathered} 29,842 \\ (4,200) \end{gathered}$ | $\begin{aligned} & 32,283 \\ & (3,400) \end{aligned}$ | $\begin{aligned} & 35,215 \\ & (4,300) \end{aligned}$ | $\begin{gathered} 36,286 \\ (4,100) \end{gathered}$ | $\begin{aligned} & 38,401 \\ & (2,250) \end{aligned}$ | $\begin{gathered} 44,711 \\ (3,750) \end{gathered}$ | $\begin{gathered} 46,592 \\ (1,500) \end{gathered}$ |
| 13,257 | 17,365 | 9,127 | 25,183 | 18,646 | 12,990 | 75,058 | 16,071 |
| $(19,001)$ | $(17,471)$ | $(21,110)$ | $(23,565)$ | $(25,274)$ | $(26,192)$ | $(35,200)$ | $(31,800)$ |
| 19,380 | 25,536 | 16,900 | 32,533 | 25,558 | 22,949 | 80,819 | 29,363 |
| $(2,229)$ | $(2,649)$ | $(2,554)$ | $(2,447)$ | $(2,341)$ | $(2,318)$ | $(2,235)$ | $(2,256)$ |
| $(4,472)$ | $(6,944)$ | $(3,488)$ | $(9,878)$ | $(6,303)$ | $(6,004)$ | $(28,380)$ | $(8,220)$ |
| 17 | 11 | 32 | 17 | 17 | 3 | 13 | 17 |
| $(3,048)$ | - | - | - | - | - | - | - |
| \$ 9,648 | \$15,954 | \$10,890 | \$20,225 | \$16,931 | \$14,630 | \$50,217 | \$ 18,904 |
| \$ 0.29 | \$ 0.47 | \$ 0.32 | \$ 0.59 | \$ 0.49 | \$ 0.43 | \$ 1.46 | \$ 0.55 |
| \$ 3,338 | \$ 3,202 | \$ 3,933 | \$ 4,002 | \$ 4,019 | \$ 3,838 | \$ 4,586 | \$ 4,734 |
| 682 | 527 | 815 | 1,024 | 1,495 | 681 | 634 | 815 |
| 880 | 922 | 794 | 802 | 888 | 782 | 803 | 810 |
| 1,729 | 464 | 534 | 580 | 574 | 568 | 575 | 585 |
| 6,322 | 1,697 | 2,052 | 570 | 226 | 152 | 199 | 638 |
| (142) | (73) | 38 | 267 | 571 | 407 | 705 | 1,727 |
| - | 10,037 | - | 16,122 | 8,859 | 2,952 | 62,756 | - |
| - | - | 271 | 906 | 1,252 | 1,998 | 2,923 | 2,861 |
| - | - | - | 295 | 304 | 971 | 984 | 2,976 |
| 448 | 589 | 690 | 615 | 458 | 641 | 893 | 925 |
| \$13,257 | \$17,365 | \$ 9,127 | \$25,183 | \$18,646 | \$12,990 | \$75,058 | \$ 16,071 |
| \$ 8,131 | \$ 8,275 | \$ 8,996 | \$10,539 | \$12,351 | \$11,647 | \$14,817 | \$ 14,597 |
| 2,156 | 2,421 | 2,416 | 2,782 | 2,999 | 3,106 | 3,775 | 4,301 |
| 8,686 | 6,748 | 9,587 | 10,111 | 9,764 | 11,211 | 16,172 | 12,398 |
| 28 | 27 | 111 | 133 | 160 | 228 | 436 | 504 |
| \$19,001 | \$17,471 | \$21,110 | \$23,565 | \$25,274 | \$26,192 | \$35,200 | \$ 31,800 |
| $\begin{array}{r} \$ 39,280 \\ (5,261) \end{array}$ | $\begin{array}{r} \$ 39,619 \\ (4,045) \end{array}$ | $\begin{array}{r} \$ 39,774 \\ (2,998) \end{array}$ | $\begin{array}{r} \$ 40,176 \\ (4,226) \end{array}$ | $\begin{array}{r} \$ 40,250 \\ (4,120) \end{array}$ | $\begin{array}{r} \$ 40,230 \\ (3,255) \end{array}$ | $\begin{array}{r} \$ 39,225 \\ (3,851) \end{array}$ | $\begin{array}{r} \$ 39,124 \\ (1,488) \end{array}$ |
| 5,600 | 4,200 | 3,400 | 4,300 | 4,100 | 2,250 | 3,750 | 1,500 |
| \$39,619 | \$39,774 | \$40,176 | \$40,250 | \$40,230 | \$39,225 | \$39,124 | \$ 39,136 |

## Selected Ratios:

Net interest margin - FTE**
Efficiency ratio
Net charge-offs to average loans and leases**(1)
Nonperforming loans and leases/total loans and leases(1)
Nonperforming assets/total assets(1)
Allowance for loan and lease losses to total loans and leases(1)
Loans and leases past due 30 days or more, including past due nonaccrual loans and leases, to total loans and leases(1)

| $4.89 \%$ | $4.99 \%$ | $5.10 \%$ | $5.31 \%$ | $5.35 \%$ | $5.61 \%$ | $5.80 \%$ | $5.90 \%$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 43.20 | 37.01 | 50.98 | 39.02 | 46.01 | 50.97 | 29.39 | 50.75 |
| 1.08 | 0.86 | 0.64 | 0.88 | 0.87 | 0.72 | 0.85 | 0.33 |
| 1.24 | 1.02 | 0.87 | 0.90 | 0.75 | 0.77 | 1.09 | 1.22 |
| 3.06 | 2.68 | 2.12 | 1.85 | 1.72 | 1.62 | 1.39 | 1.45 |
| 2.08 | 2.11 | 2.11 | 2.13 | 2.17 | 2.17 | 2.17 | 2.10 |
|  |  |  |  |  |  |  |  |
| 1.99 | 1.70 | 1.80 | 1.90 | 2.02 | 2.19 | 2.47 | 1.89 |

[^0]** Annualized based on actual days.
(1) Excludes loans, repossessions and/or foreclosed real estate covered by FDIC loss share agreements, except for their inclusion in total assets.

Bank of the Ozarks, Inc.
Average Consolidated Balance Sheet and Net Interest Analysis - FTE
(Dollars in Thousands)
Unaudited

|  | Three Months Ended September 30, |  |  |  |  |  | Nine Months Ended September 30, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  |  | 2010 |  |  | 2011 |  |  | 2010 |  |  |
|  | Average Balance | Income/ <br> Expense | Yield/ <br> Rate | Average Balance | Income/ Expense | Yield/ <br> Rate | Average Balance | Income/ <br> Expense | Yield/ <br> Rate | Average Balance | Income/ <br> Expense | Yield/ <br> Rate |
| ASSETS |  |  |  |  |  |  |  |  |  |  |  |  |
| Earning assets: |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest earning deposits and federal funds sold | \$ 1,405 | \$ 5 | 1.60\% | \$ 1,180 | \$ 4 | 1.46\% | \$ 1,865 | \$ 31 | 2.21\% | \$ 1,298 | \$ 16 | 1.64\% |
| Investment securities: |  |  |  |  |  |  |  |  |  |  |  |  |
| Taxable | 109,782 | 838 | 3.03 | 57,056 | 636 | 4.42 | 101,646 | 2,324 | 3.06 | 99,705 | 3,701 | 4.96 |
| Tax-exempt FTE | 342,368 | 6,427 | 7.45 | 378,096 | 6,982 | 7.33 | 344,845 | 19,399 | 7.52 | 388,650 | 21,832 | 7.51 |
| Loans and leases FTE | 1,796,113 | 27,799 | 6.14 | 1,896,203 | 29,712 | 6.22 | 1,815,004 | 83,734 | 6.17 | 1,893,971 | 89,044 | 6.29 |
| Covered loans* | 884,864 | 19,089 | 8.56 | 297,941 | 6,205 | 8.26 | 744,069 | 48,119 | 8.65 | 149,035 | 8,942 | 8.02 |
| Total earning assets - FTE | 3,134,532 | 54,158 | 6.85 | 2,630,476 | 43,539 | 6.57 | 3,007,429 | 153,607 | 6.83 | 2,532,659 | 123,535 | 6.52 |
| Non earning assets | 800,269 |  |  | 453,313 |  |  | 706,952 |  |  | 398,025 |  |  |
| Total assets | $\underline{\$ 3,934,801}$ |  |  | $\underline{\$ 3,083,789}$ |  |  | \$3,714,381 |  |  | \$2,930,684 |  |  |

## LIABILITIES AND <br> STOCKHOLDERS'

EQUITY
Interest bearing liabilities:
Deposits:

| Savings and interest bearing transaction | \$1,632,593 | \$ | 2,071 | 0.50\% | \$1,200,779 | \$ | 2,279 | 0.75\% | \$1,500,892 | \$ | 6,854 | 0.61\% | \$1,079,036 | \$ | 6,543 | 0.81\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Time deposits of $\$ 100,000$ or more | 403,394 |  | 888 | 0.87 | 443,209 |  | 1,365 | 1.22 | 446,737 |  | 3,219 | 0.96 | 479,853 |  | 4,466 | 1.24 |
| Other time deposits | 631,347 |  | 1,430 | 0.90 | 417,080 |  | 1,384 | 1.32 | 582,906 |  | 4,294 | 0.99 | 376,975 |  | 4,128 | 1.46 |
| Total interest bearing deposits | 2,667,334 |  | 4,389 | 0.65 | 2,061,068 |  | 5,028 | 0.97 | 2,530,535 |  | 14,367 | 0.76 | 1,935,864 |  | 15,137 | 1.05 |
| Repurchase agreements with customers | 37,082 |  | 35 | 0.37 | 51,618 |  | 92 | 0.71 | 39,944 |  | 153 | 0.51 | 50,009 |  | 302 | 0.81 |
| Other borrowings | 283,176 |  | 2,712 | 3.80 | 307,264 |  | 2,734 | 3.53 | 291,484 |  | 8,096 | 3.71 | 325,175 |  | 9,433 | 3.88 |
| Subordinated debentures | 64,950 |  | 430 | 2.63 | 64,950 |  | 470 | 2.87 | 64,950 |  | 1,288 | 2.65 | 64,950 |  | 1,323 | 2.72 |
| Total interest bearing liabilities | 3,052,542 |  | 7,566 | 0.98 | 2,484,900 |  | 8,324 | 1.33 | 2,926,913 |  | 23,904 | 1.09 | 2,375,998 |  | 26,195 | 1.47 |
| Non-interest bearing liabilities: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Non-interest bearing deposits | 419,349 |  |  |  | 267,605 |  |  |  | 377,278 |  |  |  | 245,223 |  |  |  |
| Other non-interest bearing liabilities | 64,069 |  |  |  | 22,468 |  |  |  | 45,642 |  |  |  | 17,214 |  |  |  |
| Total liabilities | 3,535,960 |  |  |  | 2,774,973 |  |  |  | 3,349,833 |  |  |  | 2,638,435 |  |  |  |
| Common stockholders' equity | 395,430 |  |  |  | 305,378 |  |  |  | 361,123 |  |  |  | 288,800 |  |  |  |
| Noncontrolling interest | 3,411 |  |  |  | 3,438 |  |  |  | 3,425 |  |  |  | 3,449 |  |  |  |
| Total liabilities and stockholders' equity | \$3,934,801 |  |  |  | \$3,083,789 |  |  |  | \$3,714,381 |  |  |  | \$2,930,684 |  |  |  |



## CONTACT:

Bank of the Ozarks, Inc.
Susan Blair, 501-978-2217
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[^0]:    * Adjusted to give effect to 2-for-1 stock split effective August 16, 2011.

