## Section 1: 8-K (BANK OF THE OZARKS, INC. 8-K)

UNITED STATES<br>SECURITIES AND EXCHANGE COMMISSION<br>WASHINGTON, DC 20549

## FORM 8-K <br> CURRENT REPORT

## Pursuant to Section 13 or 15(d) of the

 Securities Exchange Act of 1934Date of report (Date of earliest event reported): January 17, 2012

## Bank of the Ozarks, Inc.

(Exact name of registrant as specified in its charter)

Arkansas
(State or other jurisdiction of incorporation)

0-22759
(Commission File Number)
17901 Chenal Parkway, Little Rock, Arkansas
(Address of principal executive offices)

71-0556208
(IRS Employer Identification No.)

72223
(Zip Code)
(501) 978-2265
(Registrant's telephone number, including area code)
Not Applicable
(Former name or former address, if changed since last report)

Check the appropriate box below if the form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2.):
( ) Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
( ) Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
( ) Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
( ) Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

The Registrant hereby furnishes its press release dated January 17, 2012 announcing 2011 earnings which is attached hereto as Exhibit 99.1 and incorporated herein by reference.

## Item 7.01 Regulation FD Disclosure.

See Item 2.02. Results of Operations and Financial Condition

## Item 8.01 Other Events

On January 5, 2012 the Company and its subsidiary, Bank of the Ozarks (the "Bank"), were served with a summons and complaint filed on December 19, 2011 in the Circuit Court of Lonoke County, Arkansas, Division III, styled Robert Walker, Ann B. Hines and Judith Belk vs. Bank of the Ozarks, Inc. and Bank of the Ozarks, No. CV-2011-777. The complaint alleges that the defendants have harmed the plaintiffs, former customers of the Bank, by improper, unfair and unconscionable assessment and collection of excessive overdraft fees from the plaintiffs. According to the complaint, plaintiffs claim that the Bank employs sophisticated software to automate its overdraft system, and that this system unfairly and inequitably manipulates and alters customers' transaction records in order to maximize overdraft penalties, particularly utilizing a practice of posting of items in "high-to-low" order, despite the actual sequence in which such items are presented for payment. Plaintiffs claim that the Bank's deposit agreements with customers do not adequately disclose the Bank's overdraft assessment policies and are ambiguous, deceptive, unfair and misleading. Plaintiffs' complaint also alleges that these actions and omissions constitute breach of contract, breach of the implied covenant of good faith and fair dealing, unconscionable conduct, conversion, unjust enrichment and violation of the Arkansas Deceptive Trade Practices Act. The plaintiffs seek to have the case certified by the court as a class action for all Bank account holders similarly situated, and seek a declaratory judgment as to the wrongful nature of the Bank's overdraft fee policies, restitution of overdraft fees paid by the plaintiffs and the putative class as a result of the actions cited in the complaint, disgorgement of profits as a result of the alleged wrongful actions and unspecified compensatory and punitive damages, together with pre-judgment interest, costs and plaintiffs' attorneys' fees. The Company and the Bank have not yet responded to the complaint, but believe that the plaintiffs' claims are without merit and intend to vigorously contest their claims.

## Item 9.01 Financial Statements and Exhibits.

(d) Exhibits
99.1 Press Release dated January 17, 2012: Bank of the Ozarks, Inc. Announces 2011 Earnings

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.
/s/ Greg L. McKinney
Greg L. McKinney
Chief Financial Officer
and Chief Accounting Officer

Exhibit No. Document Description

## Section 2: EX-99.1 (EXHIBIT 99.1)

Exhibit 99.1

## Bank of the Ozarks, Inc. Announces Record 2011 Earnings

LITTLE ROCK, Ark.--(BUSINESS WIRE)--January 17, 2012--Bank of the Ozarks, Inc. (NASDAQ: OZRK) today announced that net income for 2011 was a record $\$ 101.3$ million, a $58.3 \%$ increase from $\$ 64.0$ million for 2010. The Company has now achieved record net income in eleven consecutive years. Diluted earnings per common share for 2011 were a record $\$ 2.94$, an increase of $56.4 \%$ from $\$ 1.88$ for 2010.

For the fourth quarter of 2011 , net income was $\$ 17.6$ million, an increase of $3.8 \%$ from $\$ 16.9$ million for the fourth quarter of 2010. Diluted earnings per common share for the fourth quarter of 2011 were $\$ 0.51$, an increase of $4.1 \%$ from $\$ 0.49$ for the fourth quarter of 2010.

The Company's results for the full year of 2011 included gains recognized on a total of three Federal Deposit Insurance Corporation ("FDIC") assisted acquisitions, two in the second quarter and one in the first quarter. After taxes, gains on these three acquisitions, net of acquisition and conversion costs, contributed approximately $\$ 36.1$ million to net income for 2011, or approximately $\$ 1.05$ to diluted earnings per common share. For the full year of 2010, the Company's results included gains recognized on four FDIC-assisted acquisitions which, net of acquisition and conversion costs, contributed approximately $\$ 19.0$ million after taxes to net income, or approximately $\$ 0.56$ to diluted earnings per common share.

The Company made no FDIC-assisted acquisitions during the fourth quarter of 2011, but its results for the quarter included after-tax costs of approximately $\$ 0.47$ million, or $\$ 0.01$ per diluted common share, related to finalizing systems conversions and other matters for previous acquisitions. Results for the fourth quarter of 2010 included the effects of one FDIC-assisted acquisition which, net of acquisition and conversion costs, contributed approximately $\$ 4.6$ million after taxes to net income, or approximately $\$ 0.13$ to diluted earnings per common share.

On August 16, 2011 the Company completed a 2-for-1 stock split, in the form of a stock dividend, effected by issuing one share of common stock for each share of such stock outstanding on August 5, 2011. All share and per share information contained in this release has been adjusted to give effect to this stock split.

The Company's returns on average assets and average common stockholders' equity for 2011 were $2.70 \%$ and $27.04 \%$, respectively, compared to $2.13 \%$ and $21.62 \%$, respectively, for 2010 . For the fourth quarter of 2011 , annualized returns on average assets and average common stockholders' equity were $1.80 \%$ and $16.80 \%$, respectively, compared to $2.12 \%$ and $21.16 \%$, respectively, for the fourth quarter of 2010 .

In commenting on these results, George Gleason, Chairman and Chief Executive Officer, stated, "We are very pleased with our excellent results for both the fourth quarter and the full year of 2011, which was our eleventh consecutive year of record net income. Our results for both the full year and the fourth quarter of 2011 included record net interest income, our best net interest margin as a public company, record income from service charges on deposit accounts and favorable results for asset quality."

Loans and leases, excluding loans covered by FDIC loss share agreements ("covered loans"), were $\$ 1.89$ billion at December 31, 2011, a $1.6 \%$ increase from $\$ 1.86$ billion at December 31, 2010. Including covered loans, total loans and leases were $\$ 2.69$ billion at December 31, 2011, a $14.8 \%$ increase from $\$ 2.35$ billion at December 31, 2010.

Deposits were $\$ 2.94$ billion at December 31, 2011, a $15.9 \%$ increase compared to $\$ 2.54$ billion at December 31, 2010.

Total assets were $\$ 3.84$ billion at December 31, 2011, a $17.3 \%$ increase from $\$ 3.27$ billion at December 31, 2010.

Common stockholders' equity was $\$ 425$ million at December 31, 2011, a $32.5 \%$ increase from $\$ 320$ million at December 31, 2010. Book value per common share was $\$ 12.32$ at December 31, 2011, a $31.2 \%$ increase from $\$ 9.39$ at December 31, 2010. Changes in common stockholders' equity and book value per common share reflect earnings, dividends paid, stock option and stock grant transactions, and changes in the Company's mark-tomarket adjustment for unrealized gains and losses on investment securities available for sale.

The Company's ratio of common stockholders' equity to total assets was $11.06 \%$ as of December 31, 2011 compared to $9.79 \%$ as of December 31 , 2010. Its ratio of tangible common stockholders' equity to tangible total assets was $10.77 \%$ as of December 31, 2011 compared to $9.57 \%$ as of December 31, 2010.

Net interest income for 2011 increased $36.5 \%$ to a record $\$ 168.7$ million compared to $\$ 123.6$ million for 2010. Net interest margin, on a fully taxable equivalent ("FTE") basis, was $5.84 \%$ in 2011, a 66 basis point increase from $5.18 \%$ in 2010 . Average earning assets were $\$ 3.04$ billion in 2011 , an $18.0 \%$ increase from $\$ 2.58$ billion in 2010. The increase in average earning assets in 2011 compared to 2010 was due primarily to a $\$ 549$ million increase in the average balance of covered loans, partially offset by a $\$ 60$ million decrease in the average balance of non-covered loans and leases and a $\$ 25$ million decrease in the average balance of investment securities.

Net interest income for the fourth quarter of 2011 increased $35.0 \%$ to a record $\$ 45.8$ million, compared to $\$ 33.9$ million for the fourth quarter of 2010 . Net interest margin, on a FTE basis, was $6.05 \%$ in the fourth quarter of 2011, an increase of 70 basis points from $5.35 \%$ in the fourth quarter of 2010 . Average earning assets were $\$ 3.15$ billion in the fourth quarter of 2011, a $17.0 \%$ increase from $\$ 2.69$ billion for the fourth quarter of 2010 . The increase in average earning assets in the fourth quarter of 2011 compared to the fourth quarter of 2010 was primarily due to a $\$ 429$ million increase in the average balance of covered loans, a $\$ 25$ million increase in the average balance of investment securities and a $\$ 5$ million increase in the average balance of non-covered loans and leases.

## NON-INTEREST INCOME

Non-interest income for 2011 was $\$ 117.1$ million, a $66.5 \%$ increase from $\$ 70.3$ million for 2010 . Non-interest income for 2011 included total pre-tax bargain purchase gains of $\$ 65.7$ million on three FDIC-assisted acquisitions. Non-interest income for 2010 included total pre-tax bargain purchase gains of $\$ 35.0$ million on four FDIC-assisted acquisitions.

Non-interest income for the fourth quarter of 2011 was $\$ 13.0$ million, a $30.5 \%$ decrease from $\$ 18.6$ million for the fourth quarter of 2010. The Company made no FDIC-assisted acquisitions and had no bargain purchase gains in the fourth quarter of 2011. Non-interest income for the fourth quarter of 2010 included a pre-tax bargain purchase gain of $\$ 8.9$ million on one FDIC-assisted acquisition.

Service charges on deposit accounts were a record $\$ 18.1$ million in 2011, an increase of $19.4 \%$ from $\$ 15.2$ million in 2010. This was the Company's third consecutive year of record income from service charges on deposit accounts. For the fourth quarter of 2011, service charges on deposit accounts were a record $\$ 4.94$ million, an increase of $22.8 \%$ from $\$ 4.02$ million in the fourth quarter of 2010. This was the Company's third consecutive quarter of record income from service charges on deposit accounts.

Mortgage lending income was $\$ 3.28$ million in 2011, a decrease of $15.2 \%$ from $\$ 3.86$ million in 2010 . Mortgage lending income was $\$ 1.15$ million in the fourth quarter of 2011 , a decrease of $23.3 \%$ from $\$ 1.50$ million in the fourth quarter of 2010.

Trust income for 2011 was $\$ 3.21$ million, a decrease of $5.9 \%$ from $\$ 3.41$ million in 2010 . For the fourth quarter of 2011, trust income was $\$ 0.81$ million, an $8.7 \%$ decrease from $\$ 0.89$ million in the fourth quarter of 2010.

Income from accretion of the Company's FDIC loss share receivable, net of amortization of the Company's FDIC clawback payable, increased to $\$ 10.14$ million in 2011 compared to $\$ 2.43$ million in 2010. For the fourth quarter of 2011, income from accretion of the Company's FDIC loss share receivable, net of amortization of the Company's FDIC clawback payable, increased to $\$ 2.36$ million compared to $\$ 1.25$ million in the fourth quarter of 2010 . Other loss share income increased to $\$ 6.43$ million in 2011 compared to $\$ 0.60$ million in 2010 . Other loss share income increased to $\$ 1.50$ million in the fourth quarter of 2011 compared to $\$ 0.30$ million in the fourth quarter of 2010. Income from these sources increased in 2011 compared to 2010 primarily because the Company had entered into seven FDIC-assisted acquisitions as of December 31, 2011 compared to four as of December 31, 2010.

Net gains on investment securities decreased to $\$ 0.93$ million in 2011 compared to $\$ 4.54$ million in 2010. Net losses on investment securities were $\$ 0.06$ million in the fourth quarter of 2011 compared to net gains of $\$ 0.23$ million in the fourth quarter of 2010.

Net gains on sales of other assets increased to $\$ 3.74$ million in 2011 compared to $\$ 0.80$ million in 2010. Net gains on sales of other assets were $\$ 0.90$ million in the fourth quarter of 2011 compared to $\$ 0.57$ million in the fourth quarter of 2010. These annual and quarterly increases in 2011 were primarily due to increased net gains on sales of foreclosed real estate covered by FDIC loss share agreements.

## NON-INTEREST EXPENSE

Non-interest expense for 2011 was $\$ 122.5$ million compared to $\$ 87.4$ million for 2010 , an increase of $40.2 \%$. Non-interest expense included pre-tax acquisition and conversion costs related to FDIC-assisted acquisitions of approximately $\$ 6.3$ million in 2011 and approximately $\$ 3.8$ million in 2010. The Company's efficiency ratio for 2011 was $41.6 \%$ compared to $42.9 \%$ for 2010.

Non-interest expense for the fourth quarter of 2011 was $\$ 29.3$ million compared to $\$ 25.3$ million for the fourth quarter of 2010, an increase of $16.1 \%$. Non-interest expense included pre-tax acquisition and conversion costs related to FDIC-assisted acquisitions of approximately $\$ 0.8$ million in the fourth quarter of 2011 and approximately $\$ 1.3$ million in the fourth quarter of 2010. The Company's efficiency ratio for the fourth quarter of 2011 was $48.1 \%$ compared to $46.0 \%$ for the fourth quarter of 2010.

In addition to acquisition and conversion costs, the increases in the Company's non-interest expense for both 2011 and 2010 included expenses attributable to the Company's addition of offices and personnel, primarily through the FDIC-assisted acquisitions, extensive training activities
associated with the Company's acquired offices, increased expenses for loan collection, repossessions and foreclosed real estate related to the Company's acquired portfolios and ongoing due diligence related to the Company's FDIC-assisted acquisition opportunities. The Company had 111 offices and 1,084 full-time equivalent employees at December 31, 2011 compared to 90 offices and 881 full-time equivalent employees at December 31, 2010 and 73 offices and 722 full-time equivalent employees at December 31, 2009.

## ASSET OUALITY, CHARGE-OFFS AND ALLOWANCE

Loans, repossessions and foreclosed real estate covered by FDIC loss share agreements, along with the related FDIC loss share receivable, are presented in the Company's financial reports with a carrying value equal to the net present value of expected future proceeds. At December 31, 2011, the carrying value of loans covered by loss share was $\$ 807$ million, repossessions and foreclosed real estate covered by loss share were $\$ 73$ million and the FDIC loss share receivable was $\$ 278$ million. At December 31, 2010, the carrying value of loans covered by loss share was $\$ 489$ million, repossessions and foreclosed real estate covered by loss share were $\$ 31$ million and the FDIC loss share receivable was $\$ 158$ million. The carrying values at December 31, 2010 have been adjusted to reflect the Company's final valuations for assets acquired and liabilities assumed from its four FDIC-assisted acquisitions in 2010. As a result of the FDIC indemnification related to loans, repossessions and foreclosed real estate covered by loss share and the net present value method of valuing these assets, such assets are generally excluded from the Company's computations of its asset quality ratios, except for their inclusion in total assets or where otherwise indicated.

Excluding covered loans, nonperforming loans and leases as a percent of total loans and leases decreased to $0.70 \%$ as of year-end 2011 compared to $0.75 \%$ as of year-end 2010.

Excluding covered loans and repossessions and foreclosed other real estate covered by FDIC loss share agreements, nonperforming assets as a percent of total assets decreased to $1.17 \%$ as of year-end 2011 compared to $1.72 \%$ as of year-end 2010 .

Excluding covered loans, the Company's ratio of loans and leases past due 30 days or more, including past due non-accrual loans and leases, to total loans and leases decreased to $1.56 \%$ as of December 31, 2011, compared to 2.02\% as of year-end 2010.

The Company's net charge-offs decreased to $\$ 12.8$ million for the full year of 2011, compared to $\$ 15.4$ million for 2010. The Company's net chargeoffs for the full year of 2011 included $\$ 12.5$ million for non-covered loans and leases and $\$ 0.3$ million for covered loans. There were no net chargeoffs of covered loans in 2010. For the fourth quarter of 2011, the Company's net charge-offs increased to $\$ 4.2$ million, compared to $\$ 4.1$ million for the fourth quarter of 2010. The Company's net charge-offs for the fourth quarter of 2011 included $\$ 3.9$ million for non-covered loans and leases and $\$ 0.3$ million for covered loans.

The Company's net charge-off ratio for its non-covered loans and leases was $0.69 \%$ for the full year of 2011, compared to $0.81 \%$ in 2010 . The Company's net charge-off ratio for all loans and leases, including both covered and non-covered loans and leases, was $0.49 \%$ for the full year of 2011, compared to $0.73 \%$ for 2010. The Company's annualized net charge-off ratio for its non-covered loans and leases was $0.84 \%$ for the fourth quarter of 2011 compared to $0.87 \%$ for the fourth quarter of 2010. The Company's annualized net charge-off ratio for all loans and leases was $0.62 \%$ for the fourth quarter of 2011 compared to $0.72 \%$ for the fourth quarter of 2010 .

For the full year of 2011, the Company's provision for loan and lease losses decreased to $\$ 11.8$ million, including $\$ 11.5$ million for non-covered loans and leases and $\$ 0.3$ million for covered loans, compared to $\$ 16.0$ million for non-covered loans and leases and no provision for covered loans in 2010. For the fourth quarter of 2011, the Company's provision for loan and lease losses increased to $\$ 4.3$ million, including $\$ 4.0$ million for noncovered loans and leases and $\$ 0.3$ million for covered loans, compared to $\$ 4.1$ million for non-covered loans and leases and no provision for covered loans in the fourth quarter of 2010.

The Company's allowance for loan and lease losses was $\$ 39.2$ million, or $2.08 \%$ of total non-covered loans and leases at December 31, 2011, compared to $\$ 40.2$ million, or $2.17 \%$ of total non-covered loans and leases at December 31, 2010. The Company had no allowance for covered loans at December 31, 2011 or 2010.

## CONFERENCE CALL

Management will conduct a conference call to review announcements made in this press release at 10:00 a.m. CST (11:00 a.m. EST) on Wednesday, January 18,2012 . The call will be available live or in recorded version on the Company's website www.bankozarks.com under "Investor Relations" or interested parties calling from locations within the United States and Canada may call the updated numbers of 1-800-967-7143 up to ten minutes prior to the beginning of the conference and ask for the Bank of the Ozarks conference call. A recorded playback of the entire call will be available on the Company's website or by telephone by calling 1-888-203-1112 in the United States and Canada or 719-457-0820 internationally. The passcode for this telephone playback is 7604107 . The telephone playback will be available through January 26, 2012, and the website recording of the call will be available for 12 months.

## FORWARD LOOKING STATEMENTS

This release and other communications by the Company contain forward looking statements regarding the Company's plans, expectations, thoughts, beliefs, estimates, goals and outlook for the future. Actual results may differ materially from those projected in such forward looking
statements due to, among other things, potential delays or other problems implementing the Company's growth and expansion strategy including delays in identifying satisfactory sites, hiring qualified personnel, obtaining regulatory or other approvals, obtaining permits and designing, constructing and opening new offices; the ability to enter into additional FDIC-assisted acquisitions or problems with integrating or managing acquisitions; opportunities to profitably deploy capital; the ability to attract new deposits, loans, and leases or retain deposits, loans and leases; the ability to generate future revenue growth or to control future growth in non-interest expense; interest rate fluctuations, including changes in the yield curve between short-term and long-term interest rates; competitive factors and pricing pressures, including their effect on the Company's net interest margin; general economic, unemployment, credit market and real estate market conditions, including their effect on the creditworthiness of borrowers and lessees, collateral values, the value of investment securities and asset recovery values, including the value of the FDIC loss share receivable and related assets covered by FDIC loss share agreements; changes in legal and regulatory requirements; recently enacted and potential legislation and regulatory actions, including legislation and regulatory actions intended to stabilize economic conditions and credit markets, increase regulation of the financial services industry and protect homeowners or consumers; changes in U.S. government monetary and fiscal policy; adoption of new accounting standards or changes in existing standards; and adverse results in current or future litigation as well as other factors identified in this press release or in Management's Discussion and Analysis under the caption "Forward Looking Information" contained in the Company's 2010 Annual Report to Stockholders and the most recent Annual Report on Form 10-K filed with the Securities and Exchange Commission.

## GENERAL INFORMATION

Bank of the Ozarks, Inc. common stock trades on the NASDAQ Global Select Market under the symbol "OZRK". The Company owns a statechartered subsidiary bank that conducts banking operations through 112 offices, including 66 Arkansas offices, 27 Georgia offices, 11 Texas offices, four Florida offices, two North Carolina offices, and one office each in South Carolina and Alabama. The Company may be contacted at (501) 978-2265 or P. O. Box 8811, Little Rock, Arkansas 72231-8811. The Company's website is: www.bankozarks.com.

## Income statement data:

Net interest income
Provision for loan and lease losses
Non-interest income
Non-interest expense
Net income available to common stockholders

## Common stock data:*

Net income per share - diluted
Net income per share - basic
Cash dividends per share
Book value per share
Diluted shares outstanding (thousands)
End of period shares outstanding (thousands)

Balance sheet data at period end:
Assets
Loans and leases not covered by loss share
Allowance for loan and lease losses
Loans covered by loss share
Foreclosed real estate covered by loss share
FDIC loss share receivable
Investment securities
Goodwill
Other intangibles - net of amortization
Deposits

|  | Quarters Ended December 31, |  |  |  | Years Ended December 31, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  | 2010 | \% Change |  | 2011 |  | 2010 | \% Change |
| \$ | 45,839 | \$ | 33,945 | 35.0\% | \$ | 168,734 | \$ | 123,635 | 36.5\% |
|  | 4,275 |  | 4,100 | 4.3 |  | 11,775 |  | 16,000 | (26.4) |
|  | 12,964 |  | 18,646 | (30.5) |  | 117,083 |  | 70,322 | 66.5 |
|  | 29,339 |  | 25,274 | 16.1 |  | 122,531 |  | 87,419 | 40.2 |
|  | 17,570 |  | 16,931 | 3.8 |  | 101,321 |  | 64,001 | 58.3 |
| \$ | 0.51 | \$ | 0.49 | 4.1\% | \$ | 2.94 | \$ | 1.88 | 56.4\% |
|  | 0.51 |  | 0.49 | 4.1 |  | 2.96 |  | 1.89 | 56.6 |
|  | 0.10 |  | 0.08 | 25.0 |  | 0.37 |  | 0.30 | 23.3 |
|  | 12.32 |  | 9.39 | 31.2 |  | 12.32 |  | 9.39 | 31.2 |
|  | 34,712 |  | 34,296 |  |  | 34,482 |  | 34,090 |  |
|  | 34,464 |  | 34,107 |  |  | 34,464 |  | 34,107 |  |


|  | Quarters Ended December 31, |  |  |  | Years Ended December 31, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  | 2010 | \% Change |  | 2011 |  | 2010 | \% Change |
| \$ | 45,839 | \$ | 33,945 | 35.0\% | \$ | 168,734 | \$ | 123,635 | 36.5\% |
|  | 4,275 |  | 4,100 | 4.3 |  | 11,775 |  | 16,000 | (26.4) |
|  | 12,964 |  | 18,646 | (30.5) |  | 117,083 |  | 70,322 | 66.5 |
|  | 29,339 |  | 25,274 | 16.1 |  | 122,531 |  | 87,419 | 40.2 |
|  | 17,570 |  | 16,931 | 3.8 |  | 101,321 |  | 64,001 | 58.3 |
| \$ | 0.51 | \$ | 0.49 | 4.1\% | \$ | 2.94 | \$ | 1.88 | 56.4\% |
|  | 0.51 |  | 0.49 | 4.1 |  | 2.96 |  | 1.89 | 56.6 |
|  | 0.10 |  | 0.08 | 25.0 |  | 0.37 |  | 0.30 | 23.3 |
|  | 12.32 |  | 9.39 | 31.2 |  | 12.32 |  | 9.39 | 31.2 |
|  | 34,712 |  | 34,296 |  |  | 34,482 |  | 34,090 |  |
|  | 34,464 |  | 34,107 |  |  | 34,464 |  | 34,107 |  |


| $\$ 3,839,987$ | $\$ 3,273,271$ |
| ---: | ---: |
| $1,885,282$ | $1,856,429$ |
| 39,169 | 40,230 |
| 806,924 | 489,468 |
| 72,907 | 31,145 |
| 278,263 | 158,137 |
| 438,910 | 398,698 |
| 5,243 | 5,243 |
| 6,964 | 2,682 |
| $2,943,919$ | $2,540,753$ |
| 32,810 | 43,324 |
| 301,847 | 282,139 |
| 64,950 | 64,950 |
| 424,551 | 320,355 |

(167)

| $17.3 \%$ | $\$ 3,839,987$ | $\$ 3,273,271$ | $17.3 \%$ |
| :---: | ---: | ---: | :---: |
| 1.6 | $1,885,282$ | $1,856,429$ | 1.6 |
| $(2.6)$ | 39,169 | 40,230 | $(2.6)$ |
| 64.9 | 806,924 | 489,468 | 64.9 |
| 134.1 | 72,907 | 31,145 | 134.1 |
| 76.0 | 278,263 | 158,137 | 76.0 |
| 10.1 | 438,910 | 398,698 | 10.1 |
| - | 5,243 | 5,243 | - |
| 159.7 | 6,964 | 2,682 | 159.7 |
| 15.9 | $2,943,919$ | $2,540,753$ | 15.9 |
| $(24.3)$ | 32,810 | 43,324 | $(24.3)$ |
| 7.0 | 301,847 | 282,139 | 7.0 |
| - | 64,950 | 64,950 | - |
| 32.5 | 424,551 | 320,355 | 32.5 |

## Selected ratios:

| Return on average assets** |  | 1.80\% |  | 2.12\% |  | 2.70\% |  | 2.13\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Return on average common stockholders' equity** |  | 16.80 |  | 21.16 |  | 27.04 |  | 21.62 |
| Average common equity to total average assets |  | 10.70 |  | 10.02 |  | 9.98 |  | 9.87 |
| Net interest margin - FTE** |  | 6.05 |  | 5.35 |  | 5.84 |  | 5.18 |
| Efficiency ratio |  | 48.09 |  | 46.01 |  | 41.56 |  | 42.86 |
| Net charge-offs to average loans and leases**(1) |  | 0.84 |  | 0.87 |  | 0.69 |  | 0.81 |
| Nonperforming loans and leases to total loans and leases(1) |  | 0.70 |  | 0.75 |  | 0.70 |  | 0.75 |
| Nonperforming assets to total assets(1) |  | 1.17 |  | 1.72 |  | 1.17 |  | 1.72 |
| Allowance for loan and lease losses to total loans and leases(1) |  | 2.08 |  | 2.17 |  | 2.08 |  | 2.17 |
| Other information: |  |  |  |  |  |  |  |  |
| Non-accrual loans and leases(1) | \$ | 12,144 | \$ | 13,944 | \$ | 12,144 | \$ | 13,944 |
| Accruing loans and leases - 90 days past due(1) |  | - |  | - |  | - |  | - |
| Troubled and restructured loans and leases(1) |  | 1,000 |  | - |  | 1,000 |  | - |
| ORE and repossessions(1) |  | 31,762 |  | 42,216 |  | 31,762 |  | 42,216 |
| Impaired covered loans |  | 1,854 |  | - |  | 1,854 |  |  |

* Adjusted to give effect to 2-for-1 stock split effective August 16, 2011.
** Ratios for interim periods annualized based on actual days.
(1) Excludes loans, repossessions and/or foreclosed real estate covered by FDIC loss share agreements, except for their inclusion in total assets.


## Earnings Summary:

Net interest income
Federal tax (FTE) adjustment
Net interest income (FTE)
Provision for loan and lease losses
Non-interest income
Non-interest expense
Pretax income (FTE)
FTE adjustment
Provision for income taxes
Noncontrolling interest
Net income available to common stockholders

Earnings per common share - diluted *

Non-interest Income:
Service charges on deposit accounts
Mortgage lending income
Trust income
Bank owned life insurance income
Accretion of FDIC loss share receivable, net of amortization of FDIC clawback payable
Other loss share income, net
Gains (losses) on investment securities
Gains (losses) on sales of other assets
Gains on FDIC-assisted transactions Other

Total non-interest income

## Non-interest Expense:

Salaries and employee benefits
Net occupancy expense
Other operating expenses

Bank of the Ozarks, Inc.
Supplemental Quarterly Financial Data
(Dollars in Thousands, Except Per Share Amounts)
Unaudited

| 3/31/10 | 6/30/10 | 9/30/10 |  | 12/31/10 | 3/31/11 | 6/30/11 | 9/30/11 |  | 12/31/11 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ 27,193 | \$ 29,729 | \$ 32,768 | \$ | 33,945 | \$ 36,083 | \$ 42,476 | \$ 44,336 | \$ | 45,839 |
| 2,649 | 2,554 | 2,447 |  | 2,341 | 2,318 | 2,235 | 2,256 |  | 2,210 |
| 29,842 | 32,283 | 35,215 |  | 36,286 | 38,401 | 44,711 | 46,592 |  | 48,049 |
| $(4,200)$ | $(3,400)$ | $(4,300)$ |  | $(4,100)$ | $(2,250)$ | $(3,750)$ | $(1,500)$ |  | $(4,275)$ |
| 17,365 | 9,127 | 25,183 |  | 18,646 | 12,990 | 75,058 | 16,071 |  | 12,964 |
| $(17,471)$ | $(21,110)$ | $(23,565)$ |  | $(25,274)$ | $(26,192)$ | $(35,200)$ | $(31,800)$ |  | $(29,339)$ |
| 25,536 | 16,900 | 32,533 |  | 25,558 | 22,949 | 80,819 | 29,363 |  | 27,399 |
| $(2,649)$ | $(2,554)$ | $(2,447)$ |  | $(2,341)$ | $(2,318)$ | $(2,235)$ | $(2,256)$ |  | $(2,210)$ |
| $(6,944)$ | $(3,488)$ | $(9,878)$ |  | $(6,303)$ | $(6,004)$ | $(28,380)$ | $(8,220)$ |  | $(7,604)$ |
| 11 | 32 | 17 |  | 17 | 3 | 13 | 17 |  | (15) |
| \$ 15,954 | \$ 10,890 | \$ 20,225 | \$ | 16,931 | \$ 14,630 | \$ 50,217 | \$ 18,904 | \$ | 17,570 |
| \$ 0.47 | \$ 0.32 | \$ 0.59 | \$ | 0.49 | \$ 0.43 | \$ 1.46 | \$ 0.55 | \$ | 0.51 |


| \$ 3,202 | \$ | 3,933 | \$ | 4,002 | \$ | 4,019 | \$ | 3,838 | \$ | 4,586 | \$ | 4,734 | \$ | 4,936 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 527 |  | 815 |  | 1,024 |  | 1,495 |  | 681 |  | 634 |  | 815 |  | 1,147 |
| 922 |  | 794 |  | 802 |  | 888 |  | 782 |  | 803 |  | 810 |  | 811 |
| 464 |  | 534 |  | 580 |  | 574 |  | 568 |  | 575 |  | 585 |  | 580 |
| - |  | 271 |  | 906 |  | 1,252 |  | 1,998 |  | 2,923 |  | 2,861 |  | 2,359 |
| - |  | - |  | 295 |  | 304 |  | 971 |  | 984 |  | 2,976 |  | 1,501 |
| 1,697 |  | 2,052 |  | 570 |  | 226 |  | 152 |  | 199 |  | 638 |  | (56) |
| (73) |  | 38 |  | 267 |  | 571 |  | 407 |  | 705 |  | 1,727 |  | 899 |
| 10,037 |  | - |  | 16,122 |  | 8,859 |  | 2,952 |  | 62,756 |  | - |  | - |
| 589 |  | 690 |  | 615 |  | 458 |  | 641 |  | 893 |  | 925 |  | 787 |
| \$ 17,365 | \$ | 9,127 |  | 25,183 | \$ | 18,646 | \$ | 12,990 |  | 75,058 | \$ | 16,071 | \$ | 12,964 |


| $\$ 8,275$ | $\$$ | 8,996 | $\$ 10,539$ | $\$$ | 12,351 | $\$ 11,647$ | $\$ 14,817$ | $\$ 14,597$ | $\$$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 2,421 |  | 2,416 | 2,782 |  | 2,999 | 3,106 | 3,775 | 4,301 | 3,522 |
| 6,748 |  | 9,587 | 10,111 |  | 9,764 | 11,211 | 16,172 | 12,398 | 10,106 |

Amortization of intangibles
Total non-interest expense
$\frac{27}{\$ 17,471} \frac{111}{\$ 21,110} \frac{133}{\$ 23,565} \frac{160}{\$ 25,274} \frac{228}{\$ 26,192} \frac{436}{\$ 35,200} \frac{504}{\$ 31,800} \frac{509}{\$ 29,339}$

| Allowance for Loan and Lease Losses: |
| :--- |
| Balance at beginning of period |
| Net charge-offs |
| Provision for loan and lease losses |
| $\quad$ Balance at end of period |

$$
\begin{array}{cccccccccc}
\$ 39,619 & \$ 39,774 & \$ 40,176 & \$ 40,250 & \$ 40,230 & \$ 39,225 & \$ 39,124 & \$ 39,136 \\
(4,045) & (2,998) & (4,226) & (4,120) & (3,255) & (3,851) & (1,488) & (4,242) \\
4,200 \\
\hline \$ 39,774 \\
\hline
\end{array}
$$

## Selected Ratios:

| Net interest margin - FTE** | 4.99\% | 5.10\% | 5.31\% | 5.35\% | 5.61\% | 5.80\% | 5.90\% | 6.05\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Efficiency ratio | 37.01 | 50.98 | 39.02 | 46.01 | 50.97 | 29.39 | 50.75 | 48.09 |
| Net charge-offs to average loans and leases**(1) | 0.86 | 0.64 | 0.88 | 0.87 | 0.72 | 0.85 | 0.33 | 0.84 |
| Nonperforming loans and leases/total loans and leases(1) | 1.02 | 0.87 | 0.90 | 0.75 | 0.77 | 1.09 | 1.22 | 0.70 |
| Nonperforming assets/total assets(1) | 2.68 | 2.12 | 1.85 | 1.72 | 1.62 | 1.39 | 1.45 | 1.17 |
| Allowance for loan and lease losses to total loans and leases(1) | 2.11 | 2.11 | 2.13 | 2.17 | 2.17 | 2.17 | 2.10 | 2.08 |
| Loans and leases past due 30 days or more, including past due nonaccrual loans and leases, to total loans and leases(1) | 1.70 | 1.80 | 1.90 | 2.02 | 2.19 | 2.47 | 1.89 | 1.56 |

* Adjusted to give effect to 2-for-1 stock split effective August 16, 2011.
** Annualized based on actual days.
(1) Excludes loans, repossessions and/or foreclosed real estate covered by FDIC loss share agreements, except for their inclusion in total assets.

Bank of the Ozarks, Inc.

## Average Consolidated Balance Sheet and Net Interest Analysis - FTE

(Dollars in Thousands)
Unaudited

|  | Quarters Ended December 31, |  |  |  |  |  | Years Ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  |  | 2010 |  |  | 2011 |  |  | 2010 |  |  |
|  | Average Balance | Income/ <br> Expense | Yield/ <br> Rate | Average Balance | Income/ <br> Expense | Yield/ <br> Rate | Average <br> Balance | Income/ <br> Expense | Yield/ <br> Rate | Average Balance | Income/ <br> Expense | Yield/ <br> Rate |
| ASSETS |  |  |  |  |  |  |  |  |  |  |  |  |
| Earning assets: |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest earning deposits and federal funds sold | \$ 850 | \$ 3 | 1.32\% | \$ 766 | \$ 3 | 1.30 | \$ 1,609 | \$ 36 | 2.24\% | \$ 1,230 | \$ 18 | 1.50\% |
| Investment securities: |  |  |  |  |  |  |  |  |  |  |  |  |
| Taxable | 88,250 | 691 | 3.11 | 42,286 | 428 | 4.02 | 98,270 | 3,013 | 3.07 | 85,554 | 4,130 | 4.83 |
| Tax-exempt - FTE | 347,264 | 6,296 | 7.19 | 368,686 | 6,680 | 7.19 | 345,454 | 25,695 | 7.44 | 383,433 | 28,512 | 7.44 |
| Loans and leases - FTE | 1,877,590 | 29,574 | 6.25 | 1,873,057 | 29,138 | 6.17 | 1,830,779 | 113,308 | 6.19 | 1,890,357 | 118,163 | 6.25 |
| Covered loans* | 835,358 | 18,016 | 8.56 | 406,018 | 8,179 | 7.99 | 767,079 | 66,135 | 8.62 | 218,274 | 17,140 | 7.85 |
| Total earning assets FTE | 3,149,312 | 54,580 | 6.88 | 2,690,813 | 44,428 | 6.55 | 3,043,191 | 208,187 | 6.84 | 2,578,848 | 167,963 | 6.51 |
| Non earning assets | 727,363 |  |  | 477,564 |  |  | 712,100 |  |  | 420,002 |  |  |
| Total assets | $\underline{\$ 3,876,675}$ |  |  | $\underline{\$ 3,168,377}$ |  |  | $\underline{\$ 3,755,291}$ |  |  | $\underline{\underline{\$ 2,998,850}}$ |  |  |

## LIABILITIES AND STOCKHOLDERS' EQUITY

Interest bearing liabilities:
Deposits:

| Savings and interest bearing transaction | \$1,592,897 | \$ | 1,443 | 0.36\% | \$1,239,450 | \$ | 2,192 | 0.70\% | \$1,524,082 | \$ | 8,297 | 0.54\% | \$1,121,528 | \$ | 8,735 | 0.78\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Time deposits of $\$ 100,000$ or more | 412,192 |  | 813 | 0.78 | 461,511 |  | 1,363 | 1.17 | 438,030 |  | 4,032 | 0.92 | 476,748 |  | 5,829 | 1.22 |
| Other time deposits | 529,434 |  | 1,063 | 0.80 | 427,372 |  | 1,355 | 1.26 | 569,428 |  | 5,357 | 0.94 | 392,671 |  | 5,483 | 1.40 |
| Total interest bearing deposits | 2,534,523 |  | 3,319 | 0.52 | 2,128,333 |  | 4,910 | 0.92 | 2,531,540 |  | 17,686 | 0.70 | 1,990,947 |  | 20,047 | 1.01 |
| Repurchase agreements with customers | 38,731 |  | 21 | 0.21 | 49,318 |  | 78 | 0.62 | 39,638 |  | 174 | 0.44 | 49,835 |  | 380 | 0.76 |
| Other borrowings | 310,175 |  | 2,739 | 3.50 | 295,699 |  | 2,713 | 3.64 | 296,195 |  | 10,835 | 3.66 | 317,796 |  | 12,146 | 3.82 |
| Subordinated debentures | 64,950 |  | 452 | 2.76 | 64,950 |  | 441 | 2.69 | 64,950 |  | 1,740 | 2.68 | 64,950 |  | 1,764 | 2.72 |
| Total interest bearing liabilities | 2,948,379 |  | 6,531 | 0.88 | 2,538,300 |  | 8,142 | 1.27 | 2,932,323 |  | 30,435 | 1.04 | 2,423,528 |  | 34,337 | 1.42 |

Non-interest bearing
liabilities:

| Non-interest bearing deposits | 438,767 |  | 289,196 |  | 392,780 |  | 256,910 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other non-interest bearing liabilities | 71,273 |  | 19,956 |  | 52,102 |  | 18,940 |  |  |
| Total liabilities | 3,458,419 |  | 2,847,452 |  | 3,377,205 |  | 2,699,378 |  |  |
| Common stockholders' equity | 414,843 |  | 317,504 |  | 374,664 |  | 296,035 |  |  |
| Noncontrolling interest | 3,413 |  | 3,421 |  | 3,422 |  | 3,437 |  |  |
| Total liabilities and stockholders' equity | \$3,876,675 |  | \$3,168,377 |  | \$3,755,291 |  | \$2,998,850 |  |  |
| Net interest income - FTE |  | \$ 48,049 |  | \$ 36,286 |  | \$177,752 |  | \$133,626 |  |
| Net interest margin - FTE |  |  |  |  |  |  |  |  | 5.18\% |

* Covered loans are loans covered by FDIC loss share agreements.

Photos/Multimedia Gallery Available: http://www.businesswire.com/cgi-bin/mmg.cgi?eid=50133572\&lang=en

## CONTACT:

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(Back To Top)

